

Strategic Financial Goal

The WSBA's strategic financial goal is to be fiscally responsible — to operate a well-managed and financially sound association, to be accountable to our members and the public, and to use our resources wisely in ways that accomplish our mission.

Fund Categories

The WSBA accounts for revenues and expenses in four categories: General Fund, Continuing Legal Education (CLE), Sections, and Lawyers' Fund for Client Protection (LFCP).

General Fund

The general fund consists of our regulatory functions and most services to members and the public. It is funded by member license fees and revenues from services. For FY 2006, the general fund had revenues in excess of expenses of \$903,466. As of September 30, 2006, the general fund balance was \$4,823,814, of which \$1,200,000 is designated as an operating reserve, \$750,000 is designated as a facilities reserve, \$500,000 is designated as a capital reserve, \$250,000 is designated as a board program reserve, and \$1,052,599 is designated as a move reserve for the WSBA's move to Puget Sound Plaza in December 2006. The remaining \$1,071,215 is unrestricted.

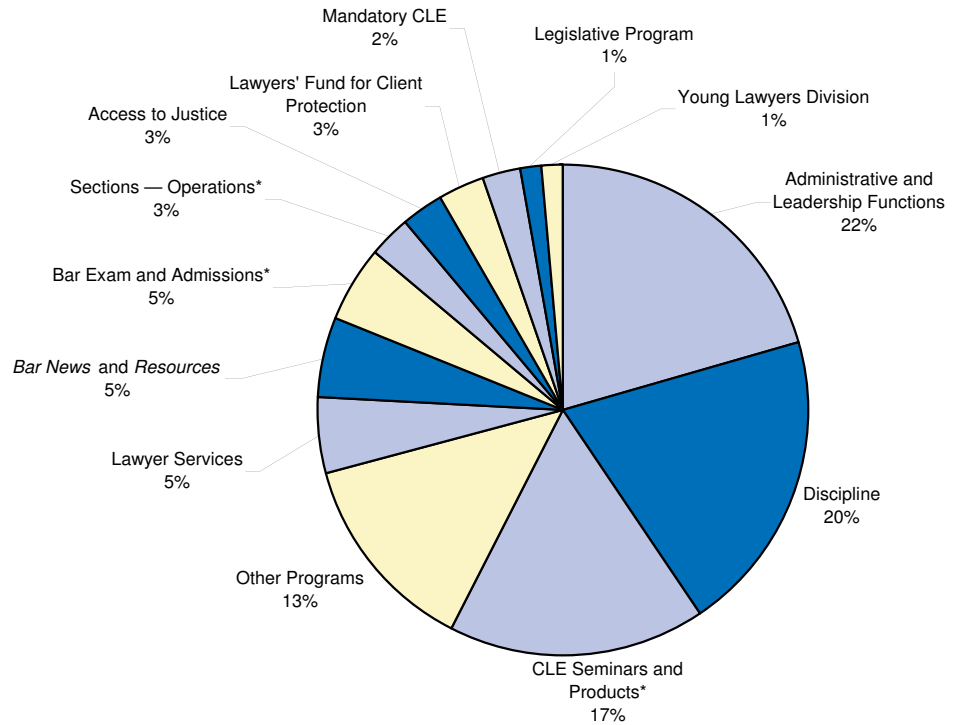
Continuing Legal Education (CLE) Fund

CLE programs and products are entirely self-funded by seminar registration fees and sales of deskbooks and other publications. The CLE fund budgeted for revenues over expenses of \$54,644. Actual results were \$369,215, bringing CLE's fund balance as of September 30, 2006, to \$1,954,241.

Sections Fund

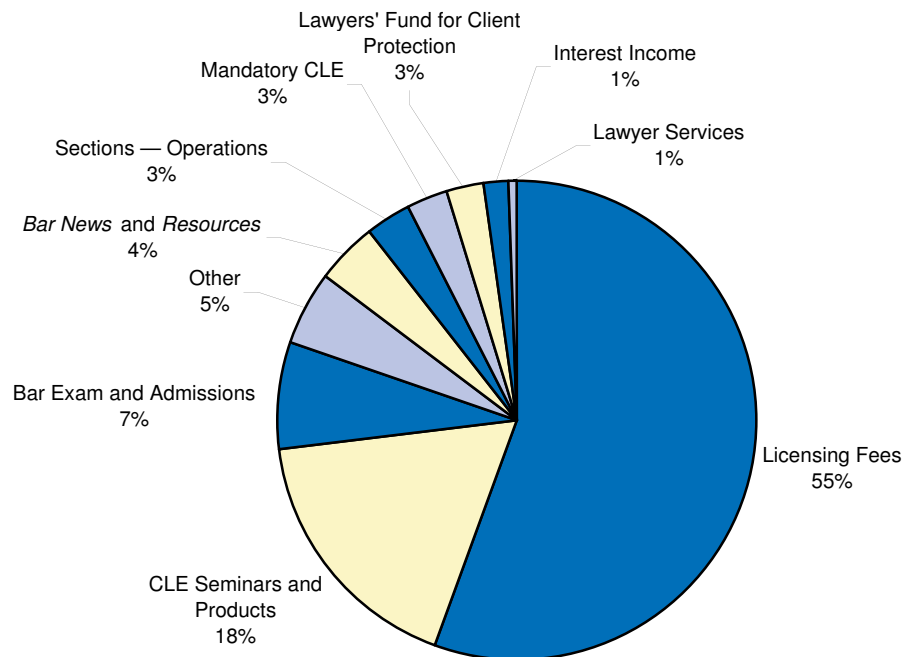
The WSBA's 26 sections are a voluntary activity for WSBA members and are supported through section dues and fees for section products and services. All net income from sections is carried forward in each section's net assets for use by that section in future years. The sections budgeted for \$151,818 expenses over revenues (in order to use past accumulated reserves to

Percentage of FY 2006 Expenses Used by Activity



(*Activity is self-funded)

Percentage of FY 2006 Revenues Collected from Various Sources



Statements of Activities

	Year ended September 30, 2006			Year ended September 30, 2005		
	2006 Actual Revenue	2006 Actual Dir Exp	2006 Actual Net	2005 Actual Revenue	2005 Actual Dir Exp	2005 Actual Net
Access to Justice	38,120	500,099	-461,978	26,913	430,636	-403,723
Administration	446,997	1,096,426	-649,429	228,849	985,896	-757,047
Alternate Dispute Resolution	7,095	56,962	-49,867	4,775	38,530	-33,755
Attorney Licensing Fees	10,119,412	0	10,119,412	9,626,927	0	9,626,927
Audits	2,292	214,936	-212,644	1,375	130,638	-129,263
Bar Examination and Admissions	1,316,340	849,730	466,610	1,229,391	754,678	474,713
Bar Leaders Support	60,555	354,637	-294,082	32,108	402,832	-370,724
Bar News	630,640	838,762	-208,122	592,858	804,302	-211,444
Board of Governors & Office of the Executive Director	0	699,328	-699,328	0	626,385	-626,385
Communications	10,336	629,117	-618,781	15,469	562,292	-546,823
Discipline	161,832	3,384,813	-3,222,982	226,996	3,236,933	-3,009,937
Diversion	0	0	0	31,043	30,028	1,015
Educational Outreach	0	33,486	-33,486	0	0	0
Human Resources	0	236,152	-236,152	0	185,303	-185,303
Information Technology	50	861,255	-861,205	32,126	843,989	-811,863
Law Office Management Assistance Program	61,175	236,109	-174,935	59,917	238,989	-179,072
Lawyers Assistance Program	56,105	351,713	-295,608	29,634	295,941	-266,307
Legislative	0	243,137	-243,137	0	246,380	-246,380
Limited Practice Officers	202,708	159,337	43,372	163,685	81,138	82,547
Mandatory Continuing Legal Education	512,518	400,465	112,053	405,962	453,776	-47,814
Licensing and Membership Records	79,815	573,804	-493,989	83,954	406,470	-322,516
Member Benefits	19,626	68,952	-49,326	182	69,184	-69,002
New Lawyer Training	0	68,046	-68,046	0	0	0
Office of General Counsel	672	365,758	-365,086	521	424,517	-423,996
Office of General Counsel — Disciplinary Board	0	45,373	-45,373	0	0	0
Practice of Law Board	0	147,397	-147,397	0	72,846	-72,846
Professional Responsibility Program	0	217,924	-217,924	0	199,648	-199,648
Public Legal Education	0	0	0	29,086	98,882	-69,796
Resources Directory	105,203	44,185	61,018	118,298	45,660	72,638
Sections Administration	95,914	142,357	-46,443	90,398	123,155	-32,757
Technology Bill of Rights	0	0	0	0	0	0
Young Lawyers Division	53,443	236,769	-183,326	10,445	174,676	-164,231
Other	0	20,353	-20,353	177,324	106,253	71,071
Total Unrestricted — General	13,980,848	13,077,382	903,466	13,218,236	12,069,957	1,148,279
Unrestricted — Continuing Legal Education						
CLE Products	784,231	624,509	159,722	609,041	525,371	83,670
CLE Seminars	2,407,612	2,198,119	209,493	2,022,662	1,957,447	65,215
Total Unrestricted — CLE	3,191,843	2,822,628	369,215	2,631,703	2,482,818	148,885
Unrestricted — Sections Operations	556,938	458,250	98,688	483,387	488,318	-4,931
Restricted — Lawyers' Fund for Client Protection	476,090	501,604	-25,514	358,466	169,274	189,192
Total	18,205,719	16,859,864	1,345,855	16,691,792	15,210,367	1,481,425

benefit their members). Actual results for the sections were that revenues exceeded expenses by \$98,688. The sections fund balance at September 30, 2006, was \$878,817.

Lawyers' Fund for Client Protection (LFCP)

The LFCP may be used for relieving a loss sustained by a person due to the dishonesty of, or failure to account for money entrusted to, a member of the WSBA in connection with the member's practice of law. It is funded by an annual assessment on all active WSBA members. The LFCP fund budgeted for revenues over expenses of \$133,637. Actual results were expenses over revenues of \$25,514. The

LFCP's fund balance as of September 30, 2006, was \$796,155.

WSBA's Move to Puget Sound Plaza in December 2006

The WSBA has a 10-year lease agreement with UNICO Properties, Inc. for approximately 52,000 square feet of space in the Puget Sound Plaza building. The WSBA is currently paying below-market rates for approximately 80 percent of the space, as it was able to lock in rates in 2004 when rent rates were at a low point in the market. The WSBA moved to its new location on December 11, 2006. 