WASHINGTON STATE BAR ASSOCIATION

Financial Reports

(Unaudited)

Year to Date February 29, 2020

Prepared by Maggie Yu, Controller
Submitted by
Jorge Perez, Chief Financial Officer
March 20, 2020

Washington State Bar Association Financial Summary Compared to Fiscal Year 2020 Budget For the Period from February 1, 2020 to February 29, 2020

[A - 4 1	Bu loute I	Actual	Budgeted	Actual	Budgeted	Actual	Budgeted	Actual	Budgeted
Catogory	Actual Revenues	Budgeted Revenues	Indirect	Indirect	Direct Expenses	Direct Expenses	Total	Total Expenses	Net Result	Net Result
Category	Revenues	Revenues	Expenses	Expenses	Expenses	Expenses	Expenses	Expenses	Result	Result
Access to Justice	-	2,100	108,670	261,101	8,021	47,320	116,691	308,421	(116,691)	(306,321)
Administration	68,875	100,000	490,961	1,200,318	1,819	5,429	492,780	1,205,747	(423,905)	(1,105,747)
Admissions/Bar Exam	603,940	1,407,000	397,577	948,929	65,271	429,301	462,847	1,378,230	141,093	28,770
Board of Governors	-	0	53,219	125,162	145,350	439,900	198,569	565,062	(198,569)	(565,062)
Communications Strategies	2,643	40,000	220,596	556,115	22,165	111,040	242,761	667,155	(240,119)	(627,155)
Conference & Broadcast Services	-	0	338,105	819,763	3,863	5,500	341,969	825,263	(341,969)	(825,263)
Discipline	65,691	110,500	2,416,886	5,950,238	68,582	177,449	2,485,468	6,127,687	(2,419,777)	(6,017,187)
Diversity	125,000	135,374	171,392	567,558	7,431	28,930	178,823	596,488	(53,823)	(461,114)
Foundation	-	0	58,197	151,832	2,332	13,400	60,529	165,232	(60,529)	(165,232)
Human Resources	-	0	167,117	229,115	-	0	167,117	229,115	(167,117)	(229,115)
Law Clerk Program	178,255	174,700	69,056	162,479	7,660	13,950	76,716	176,429	101,538	(1,729)
Legislative	-	0	61,128	145,204	11,210	15,200	72,338	160,404	(72,338)	(160,404)
Licensing and Membership Records	161,705	325,000	270,756	637,839	14,353	35,788	285,109	673,627	(123,404)	(348,627)
Licensing Fees	6,813,351	16,200,000	=	0	=	0	-	-	6,813,351	16,200,000
Limited License Legal Technician	6,834	27,605	75,287	179,579	6,307	42,051	81,594	221,630	(74,760)	(194,025)
Limited Practice Officers	88,871	212,390	62,740	149,262	1,112	30,025	63,852	156,182	25,019	33,104
Mandatory CLE	525,500	1,042,800	340,933	681,850	105,312	254,617	446,245	936,467	79,256	106,334
Member Assistance Program	4,860	6,750	58,268	148,656	776	1,275	59,043	149,931	(54,183)	(143,181)
Member Benefits	18,493	138,300	52,639	568,011	129,329	42,345	181,968	610,356	(163,475)	(472,056)
Member Services & Engagement	76,625	21,000	253,555	92,512	6,524	186,496	260,079	279,008	(183,454)	(258,008)
NW Lawyer	269,976	461,350	151,609	359,579	200,425	357,915	352,034	717,494	(82,059)	(256,144)
Office of the Executive Director	-	0	192,517	360,062	1,362	13,379	0		(193,880)	(373,441)
Office of General Counsel	4	0	340,855.02	966,739.00	5,444.25	24,334.00	346,299.27	991,073	(346,295)	(991,073)
OGC-Disciplinary Board	-	0	79,747	189,508	31,937	104,316	111,684	293,824	(111,684)	(293,824)
Outreach and Engagement	-	0	152,887	391,929	5,637	31,625	158,523	423,554	(158,523)	(423,554)
Practice of Law Board	-	0	26,654	63,261	2,236	16,000	28,889	79,261	(28,889)	(79,261)
Professional Responsibility Program	-	0	109,805	261,517	3,558	9,654	113,362	271,171	(113,362)	(271,171)
Public Service Programs	135,099	128,100	82,817	203,853	30,750	250,777	113,567	454,630	21,532	(326,530)
Publication and Design Services	-	0	54,983	135,169	4,280	5,572	59,263	140,741	(59,263)	(140,741)
Sections Administration	277,256	300,000	174,649	540,012	6,833	9,297	181,482	549,309	95,774	(249,309)
Technology	-	0	744,142	1,674,849	-	0	744,142	1,674,849	(744,142)	(1,674,849)
Subtotal General Fund	9,422,978	20,832,969	7,777,747	18,722,001	899,878	2,702,883	8,677,625	21,424,884	745,353	(591,915)
Expenses using reserve funds							8,677,625		-	-
Total General Fund - Net Result from Operations									745,353	(591,915)
Percentage of Budget	45.23%		41.54%		33.29%		40.50%		,	, , ,
CLE-Seminars and Products	772,829	1,824,000	477,800	1,156,926	85,953	502,190	563,753	1,659,116	209,076	164,884
CLE - Deskbooks	37,270	165,500	93,699	271,040	15,383	82,658	109,082	353,698	(71,812)	(188,198)
Total CLE	810,099	1,989,500	571,499	1,427,966	101,336	584,848	672,835	2,012,814	137,264	(23,314)
Percentage of Budget	40.72%	1,000,000	40.02%	1,121,000	17.33%	001,010	33.43%	2,012,011	107,201	(20,011)
1 crocinage of Baaget	40.7270		40.02 /0		17.0070		00.4070			
Total All Sections	509,384	606,544	-		372,498	860,784	372,498	860,784	136,886	(254,240)
Total / All Occitoris	303,304	000,544	-	-	312,430	000,704	312,430	000,704	130,000	(204,240)
Client Protection Fund-Restricted	1,021,772	1,023,000	60,815	144,686	20.223	504,000	81,037	648,686	940,735	374,314
Olient i Totection Fund-Nestricted	1,021,112	1,023,000	00,013	144,000	20,223	504,000	01,037	040,000	340,733	314,314
Tetalo	44 704 000	04.450.040	0.440.000.00	20 204 252	1 202 025 00	4 050 544 00	0.000.000	04 047 407	4 000 007	(405.454)
Totals	11,764,233	24,452,013	8,410,060.80	20,294,653	1,393,935.00	4,652,514.00	9,803,996	24,947,167	1,960,237	(495,154)
Percentage of Budget	48.11%		41.44%		29.96%		39.30%			

	Fund Balances	2020 Budgeted	Fund Balances
Summary of Fund Balances:	Sept. 30, 2019	Fund Balances	Year to date
Restricted Funds:			
Client Protection Fund	3,816,143	4,190,457	4,756,878
Board-Designated Funds (Non-General Fund):			
CLE Fund Balance	526,285	502,972	663,549
Section Funds	1,121,224	866,984	1,258,110
Board-Designated Funds (General Fund):			
Operating Reserve Fund	1,500,000	1,500,000	1,500,000
Facilities Reserve Fund	550,000	550,000	550,000
Unrestricted Funds (General Fund):			
Unrestricted General Fund	2,686,537	2,094,622	3,431,889
Total General Fund Balance	4,736,537	4,144,622	5,481,889.31
Net Change in general Fund Balance		(591,915)	745,353
Total Fund Balance	10,200,189	9,705,035	12,160,426
Net Change In Fund Balance		(495,154)	1,960,237

Washington State Bar Association Statement of Activities

For the Period from February 1, 2020 to February 29, 2020

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LICENSE FEES REVENUE:					
LICENSE FEES	16,200,000.00	1,680,194.69	6,813,350.98	9,386,649.02	42.06%
TOTAL REVENUE:	16,200,000.00	1,680,194.69	6,813,350.98	9,386,649.02	42.06%

Washington State Bar Association Statement of Activities For the Period from February 1, 2020 to February 29, 2020

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
ACCESS TO JUSTICE					
REVENUE:					
WORK STUDY GRANTS	2,100.00	-	-	2,100.00	0%
TOTAL REVENUE:	2,100.00	-	-	2,100.00	0.00%
NAME OF TAXABLE OF THE STATE OF					
DIRECT EXPENSES:					
ATJ BOARD RETREAT	2,000.00	-	-	2,000.00	0.00%
LEADERSHIP TRAINING	2,000.00	-	-	2,000.00	0.00%
ATJ BOARD EXPENSE	24,000.00	1,564.07	4,203.93	19,796.07	17.52%
STAFF TRAVEL/PARKING	2,700.00	54.44	141.92	2,558.08	5.26%
STAFF MEMBERSHIP DUES	120.00	-	-	120.00	0.00%
PUBLIC DEFENSE	7,000.00	648.39	1,789.05	5,210.95	25.56%
RECEPTION/FORUM EXPENSE	9,500.00	1,885.80	1,885.80	7,614.20	19.85%
TOTAL DIRECT EXPENSES:	47,320.00	4,152.70	8,020.70	39,299.30	16.95%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.92 FTE)	151,471.00	16,353.29	64,099.57	87,371.43	42.32%
BENEFITS EXPENSE	54,395.00	4,219.99	20,687.89	33,707.11	38.03%
OTHER INDIRECT EXPENSE	55,235.00	6,032.67	23,882.98	31,352.02	43.24%
TOTAL INDIRECT EXPENSES:	261,101.00	26,605.95	108,670.44	152,430.56	41.62%
TOTAL ALL EXPENSES:	308,421.00	30,758.65	116,691.14	191,729.86	37.84%
NET INCOME (LOSS):	(306,321.00)	(30,758.65)	(116,691.14)		

Statement of Activities

For the Period from February 1, 2020 to February 29, 2020

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
ADMINISTRATION					
REVENUE:					
INTEREST INCOME	100,000.00	17,923.82	68,875.00	31,125.00	68.88%
TOTAL REVENUE:	100,000.00	17,923.82	68,875.00	31,125.00	68.88%
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	4,200.00	350.00	1,798.00	2,402.00	42.81%
STAFF MEMBERSHIP DUES	950.00	_	-	950.00	0.00%
LAW LIBRARY	279.00	10.48	20.96	258.04	7.51%
TOTAL DIRECT EXPENSES:	5,429.00	360.48	1,818.96	3,610.04	33.50%
INDIRECT EXPENSES:					
SALARY EXPENSE (7.98 FTE)	723,667.00	57,841.63	299,501.59	424,165.41	41.39%
BENEFITS EXPENSE	247,080.00	18,362.31	91,888.31	155,191.69	37.19%
OTHER INDIRECT EXPENSE	229,571.00	25,150.94	99,570.97	130,000.03	43.37%
TOTAL INDIRECT EXPENSES:	1,200,318.00	101,354.88	490,960.87	709,357.13	40.90%
TOTAL ALL EXPENSES:	1,205,747.00	101,715.36	492,779.83	712,967.17	40.87%
NET INCOME (LOSS):	(1,105,747.00)	(83,791.54)	(423,904.83)		

Statement of Activities

For the Period from February 1, 2020 to February 29, 2020

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
ADMISSIONS					
REVENUE:					
EXAM SOFT REVENUE	35,000.00		_	35,000.00	0.00%
BAR EXAM FEES	1,300,000.00	170,795.00	578,625.00	721,375.00	44.51%
RULE 9/LEGAL INTERN FEES	12,000.00	400.00	2,250.00	9,750.00	18.75%
SPECIAL ADMISSIONS	60,000.00	6,200.00	23,065.00	36,935.00	38.44%
51 Dell D 1 D 11 D 11 D 11 D 11 D 11 D 11			25,005.00	20,223.00	
TOTAL REVENUE:	1,407,000.00	177,395.00	603,940.00	803,060.00	42.92%
DIRECT EXPENSES:					
DEPRECIATION	26,900.00			26,900.00	0.00%
POSTAGE	4,000.00	192.80	1,203.79	2,796.21	30.09%
STAFF TRAVEL/PARKING	14,900.00	621.15	3,057.29	11,842.71	20.52%
STAFF MEMBERSHIP DUES	650.00	-	200.00	450.00	30.77%
SUPPLIES	2,500.00	153.52	674.56	1,825.44	26.98%
FACILITY, PARKING, FOOD	84,060.00	36,820.36	42,747.84	41,312.16	50.85%
EXAMINER FEES	35,000.00	750.00	750.00	34,250.00	2.14%
UBE EXMINATIONS	135,000.00	=	=	135,000.00	0.00%
BOARD OF BAR EXAMINERS	30,000.00	9,250.00	9,250.00	20,750.00	30.83%
BAR EXAM PROCTORS	31,000.00	-	-	31,000.00	0.00%
CHARACTER & FITNESS BOARD	20,000.00	889.52	3,857.10	16,142.90	19.29%
DISABILITY ACCOMMODATIONS	20,000.00	-	-	20,000.00	0.00%
CHARACTER & FITNESS INVESTIGATIONS	900.00	-	-	900.00	0.00%
LAW SCHOOL VISITS	1,600.00	78.00	612.14	987.86	38.26%
COURT REPORTERS	18,000.00	975.40	2,221.10	15,778.90	12.34%
CONFERENCE CALLS	-	12.21	16.00	(16.00)	
ONLINE LEGAL RESEARCH	3,675.00	297.95	595.90	3,079.10	16.21%
LAW LIBRARY	1,116.00	42.39	84.78	1,031.22	7.60%
TOTAL DIRECT EXPENSES:	429,301.00	50,083.30	65,270.50	364,030.50	15.20%
INDIRECT EXPENSES:					
SALARY EXPENSE (6.80 FTE)	547,525.00	40,370.70	230,645.79	316,879.21	42.13%
BENEFITS EXPENSE	205,780.00	15,187.94	82,111.18	123,668.82	39.90%
OTHER INDIRECT EXPENSE	195,624.00	21,424.84	84,819.67	110,804.33	43.36%
TOTAL INDIRECT EXPENSES:	948,929.00	76,983.48	397,576.64	551,352.36	41.90%
TOTAL ALL EXPENSES:	1,378,230.00	127,066.78	462,847.14	915,382.86	33.58%
NET INCOME (LOSS):	28,770.00	50,328.22	141,092.86		

Statement of Activities

For the Period from February 1, 2020 to February 29, 2020

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
BOARD OF GOVERNOR					
REVENUE:					
TOTAL REVENUE:		<u> </u>			
DIRECT EXPENSES:					
STAFF MEMBERSHIP DUES	400.00	_	-	400.00	0.00%
WASHINGTON LEADERSHIP INSTITUTE	100,000.00	-	80,000.00	20,000.00	80.00%
BOG MEETINGS	210,500.00	3,930.76	46,259.91	164,240.09	21.98%
BOG COMMITTEES' EXPENSES	30,000.00	1,729.35	5,143.54	24,856.46	17.15%
BOG RETREAT	15,000.00	-	-	15,000.00	0.00%
BOG CONFERENCE ATTENDANCE	44,000.00	8,924.65	9,907.65	34,092.35	22.52%
BOG TRAVEL & OUTREACH	35,000.00	1,369.04	4,038.67	30,961.33	11.54%
CONSULTING SERVICES	5,000.00	-	-	5,000.00	0.00%
TOTAL DIRECT EXPENSES:	439,900.00	15,953.80	145,349.77	294,550.23	33.04%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.00 FTE)	69,756.00	5,509.40	29,713.53	40,042.47	42.60%
BENEFITS EXPENSE	26,638.00	2,088.30	11,037.36	15,600.64	41.43%
OTHER INDIRECT EXPENSE	28,768.00	3,149.38	12,468.37	16,299.63	43.34%
TOTAL INDIRECT EXPENSES:	125,162.00	10,747.08	53,219.26	71,942.74	42.52%
TOTAL ALL EXPENSES:	565,062.00	26,700.88	198,569.03	366,492.97	35.14%
NET INCOME (LOSS):	(565,062.00)	(26,700.88)	(198,569.03)		

Statement of Activities

For the Period from February 1, 2020 to February 29, 2020

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
COMMUNICATION STRATEGIES					
REVENUE:					
APEX LUNCH/DINNER	40,000.00	-	2,250.00	37,750.00	5.63%
50 YEAR MEMBER TRIBUTE LUNCH	-	-	50.00	(50.00)	
WSBA LOGO MERCHANDISE SALES	-	-	342.59	(342.59)	
TOTAL REVENUE:	40,000.00	<u> </u>	2,642.59	37,357.41	6.61%
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	4,700.00	350.00	1,823.53	2,876.47	38.80%
STAFF MEMBERSHIP DUES	1,515.00	-	630.00	885.00	41.58%
SUBSCRIPTIONS	10,050.00	470.60	1,265.19	8,784.81	12.59%
DIGITAL/ONLINE DEVELOPMENT	1,450.00	15.54	15.54	1,434.46	1.07%
APEX DINNER	70,000.00	-	3,515.63	66,484.37	5.02%
50 YEAR MEMBER TRIBUTE LUNCH	8,000.00	-	10,707.57	(2,707.57)	133.84%
COMMUNICATIONS OUTREACH	15,000.00	1,641.93	4,050.20	10,949.80	27.00%
TELEPHONE	325.00	27.50	137.94	187.06	42.44%
CONFERENCE CALLS	-	-	19.69	(19.69)	
TOTAL DIRECT EXPENSES:	111,040.00	2,505.57	22,165.29	88,874.71	19.96%
INDIRECT EXPENSES:					
SALARY EXPENSE (4.44 FTE)	310,102.00	23,711.16	119,733.16	190,368.84	38.61%
BENEFITS EXPENSE	118,282.00	8,817.23	45,545.78	72,736.22	38.51%
OTHER INDIRECT EXPENSE	127,731.00	13,972.74	55,317.12	72,413.88	43.31%
TOTAL INDIRECT EXPENSES:	556,115.00	46,501.13	220,596.06	335,518.94	39.67%
TOTAL ALL EXPENSES:	667,155.00	49,006.70	242,761.35	424,393.65	36.39%
NET INCOME (LOSS):	(627,155.00)	(49,006.70)	(240,118.76)		

Statement of Activities

For the Period from February 1, 2020 to February 29, 2020

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
CONFERENCE & BROADCAST SE REVENUE:	RVICES				
TOTAL REVENUE:					
DIRECT EXPENSES:					
TRANSLATION SERVICES	5,500.00	821.60	3,863.10	1,636.90	70.24%
TOTAL DIRECT EXPENSES:	5,500.00	821.60	3,863.10	1,636.90	70.24%
INDIRECT EXPENSES:					
SALARY EXPENSE (7.11 FTE)	439,469.00	36,333.49	179,910.75	259,558.25	40.94%
BENEFITS EXPENSE	175,752.00	13,309.13	69,511.63	106,240.37	39.55%
OTHER INDIRECT EXPENSE	204,542.00	22,400.75	88,683.06	115,858.94	43.36%
TOTAL INDIRECT EXPENSES:	819,763.00	72,043.37	338,105.44	481,657.56	41.24%
TOTAL ALL EXPENSES:	825,263.00	72,864.97	341,968.54	483,294.46	41.44%
NET INCOME (LOSS):	(825,263.00)	(72,864.97)	(341,968.54)		

Statement of Activities

For the Period from February 1, 2020 to February 29, 2020

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
DISCIPLINE					
REVENUE:					
AUDIT REVENUE	2,500.00	42.50	1,333.50	1,166.50	53.34%
RECOVERY OF DISCIPLINE COSTS	90,000.00	6,010.30	56,598.01	33,401.99	62.89%
DISCIPLINE HISTORY SUMMARY	14,000.00	1,215.00	7,759.83	6,240.17	55.43%
PRACTICE MONITOR FEES	4,000.00	-	-	4,000.00	0.00%
TOTAL REVENUE:	110,500.00	7,267.80	65,691.34	44,808.66	59.45%
DIRECT EXPENSES:					
DEPRECIATION-SOFTWARE	2,300.00	327.00	1,637.00	663.00	71.17%
PUBLICATIONS PRODUCTION	250.00	-	48.53	201.47	19.41%
STAFF TRAVEL/PARKING	35,000.00	3,315.15	14,413.96	20,586.04	41.18%
STAFF MEMBERSHIP DUES	4,111.00	-	2,980.00	1,131.00	72.49%
TELEPHONE	2,300.00	236.70	1,186.50	1,113.50	51.59%
COURT REPORTERS	35,000.00	973.70	10,234.70	24,765.30	29.24%
OUTSIDE COUNSEL/AIC	1,000.00		-	1,000.00	0.00%
LITIGATION EXPENSES	25,000.00	5,692.63	21,141.30	3,858.70	84.57%
DISABILITY EXPENSES ONLINE LEGAL RESEARCH	7,500.00	4 290 22	12.026.74	7,500.00	0.00%
LAW LIBRARY	53,287.50 6,700.00	4,380.22 (993.48)	12,926.74 3,773.76	40,360.76 2,926.24	24.26% 56.32%
TRANSLATION SERVICES	1,000.00	(993.46)	240.00	760.00	24.00%
PRACTICE MONITOR EXPENSE	4,000.00	-	-	4,000.00	0.00%
TOTAL DIRECT EXPENSES:	177,448.50	13,931.92	68,582.49	108,866.01	38.65%
INDIRECT EXPENSES:					
SALARY EXPENSE (36.93 FTE)	3,676,010.00	300,198.41	1,473,106.24	2,202,903.76	40.07%
BENEFITS EXPENSE	1,211,817.00	94,247.35	482,978.64	728,838.36	39.86%
OTHER INDIRECT EXPENSE	1,062,411.00	116,395.11	460,801.11	601,609.89	43.37%
TOTAL INDIRECT EXPENSES:	5,950,238.00	510,840.87	2,416,885.99	3,533,352.01	40.62%
TOTAL ALL EXPENSES:	6,127,686.50	524,772.79	2,485,468.48	3,642,218.02	40.56%
NET INCOME (LOSS):	(6,017,186.50)	(517,504.99)	(2,419,777.14)		

Statement of Activities

For the Period from February 1, 2020 to February 29, 2020

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
DIVERSITY					
REVENUE:					
DONATIONS	125,000.00	(5,000.00)	125,000.00	-	100.00%
WORK STUDY GRANTS	10,374.00	-	-	10,374.00	0.00%
TOTAL REVENUE:	135,374.00	(5,000.00)	125,000.00	10,374.00	92.34%
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	6,000.00	144.85	769.28	5,230.72	12.82%
STAFF MEMBERSHIP DUES	980.00	-	-	980.00	0.00%
COMMITTEE FOR DIVERSITY	6,000.00	611.17	2,222.81	3,777.19	37.05%
DIVERSITY EVENTS & PROJECTS	15,750.00	-	4,438.95	11,311.05	28.18%
INTERNAL DIVERSITY OUTREACH	200.00	-	-	200.00	0.00%
TOTAL DIRECT EXPENSE:	28,930.00	756.02	7,431.04	21,498.96	25.69%
INDIRECT EXPENSES:					
SALARY EXPENSE (3.87 FTE)	341,233.00	16,783.33	82,306.68	258,926.32	24.12%
BENEFITS EXPENSE	114,992.00	7,941.50	40,792.18	74,199.82	35.47%
OTHER INDIRECT EXPENSE	111,333.00	12,198.40	48,292.74	63,040.26	43.38%
TOTAL INDIRECT EXPENSES:	567,558.00	36,923.23	171,391.60	396,166.40	30.20%
TOTAL ALL EXPENSES:	596,488.00	37,679.25	178,822.64	417,665.36	29.98%
NET INCOME (LOSS):	(461,114.00)	(42,679.25)	(53,822.64)		

Statement of Activities

For the Period from February 1, 2020 to February 29, 2020

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
FOUNDATION					
REVENUE:					
TOTAL REVENUE:	<u>-</u>				
DIRECT EXPENSES:					
CONSULTING SERVICES	3,000.00	2,000.00	2,000.00	1,000.00	66.67%
PRINTING & COPYING	900.00	-	-	900.00	0.00%
STAFF TRAVEL/PARKING	750.00	37.76	37.76	712.24	5.03%
SUPPLIES	250.00	-	-	250.00	0.00%
SPECIAL EVENTS	5,000.00	-	-	5,000.00	0.00%
BOARD OF TRUSTEES	3,000.00	85.05	232.11	2,767.89	7.74%
POSTAGE	500.00		62.28	437.72	12.46%
TOTAL DIRECT EXPENSES:	13,400.00	2,122.81	2,332.15	11,067.85	17.40%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.05 FTE)	90,008.00	6,429.21	32,567.36	57,440.64	36.18%
BENEFITS EXPENSE	31,689.00	2,402.38	12,458.70	19,230.30	39.32%
OTHER INDIRECT EXPENSE	30,135.00	3,326.87	13,170.77	16,964.23	43.71%
TOTAL INDIRECT EXPENSES:	151,832.00	12,158.46	58,196.83	93,635.17	38.33%
TOTAL ALL EXPENSES:	165,232.00	14,281.27	60,528.98	104,703.02	36.63%
NET INCOME (LOSS):	(165,232.00)	(14,281.27)	(60,528.98)		

Statement of Activities

For the Period from February 1, 2020 to February 29, 2020

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
HUMAN RESOURCES REVENUE:					
TOTAL REVENUE:	-			<u>-</u>	
DIRECT EXPENSES:					
CTACCTDAVEL/DADI/INC	250.00		44.00	207.00	17 (00)
STAFF TRAVEL/PARKING STAFF MEMBERSHIP DUES	250.00 870.00	-	44.00	206.00 870.00	17.60% 0.00%
SUBSCRIPTIONS	2,100.00	295.00	574.00	1,526.00	27.33%
STAFF TRAINING- GENERAL	30,000.00	1,195.00	3,042.63	26,957.37	10.14%
RECRUITING AND ADVERTISING	7,000.00	88.11	722.39	6,277.61	10.32%
PAYROLL PROCESSING	49,000.00	1,572.00	14,744.56	34,255.44	30.09%
SALARY SURVEYS	2,900.00	-	765.20	2,134.80	26.39%
CONSULTING SERVICES	75,000.00	_	-	75,000.00	0.00%
TRANSFER TO INDIRECT EXPENSE	(167,120.00)	(3,150.11)	(19,892.78)	(147,227.22)	11.90%
TOTAL DIRECT EXPENSES:				-	
INDIRECT EXPENSES:					
SALARY EXPENSE (2.45 FTE)	271,913.00	21,189.06	100,690.32	171,222.68	37.03%
ALLOWANCE FOR OPEN POSITIONS	(200,000.00)	· -	· -	(200,000.00)	0.00%
BENEFITS EXPENSE	86,720.00	7,622.72	35,870.12	50,849.88	41.36%
OTHER INDIRECT EXPENSE	70,482.00	7,718.26	30,556.14	39,925.86	43.35%
TOTAL INDIRECT EXPENSES:	229,115.00	36,530.04	167,116.58	61,998.42	72.94%
TOTAL ALL EXPENSES:	229,115.00	36,530.04	167,116.58	61,998.42	72.94%
NET INCOME (LOSS):	(229,115.00)	(36,530.04)	(167,116.58)		

Statement of Activities

For the Period from February 1, 2020 to February 29, 2020

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LAW CLERK PROGRAM					
REVENUE:					
LAW CLERK FEES	172,000.00	42,940.00	177,054.67	(5,054.67)	102.94%
LAW CLERK APPLICATION FEES	2,700.00	100.00	1,200.00	1,500.00	44.44%
TOTAL REVENUE:	174,700.00	43,040.00	178,254.67	(3,554.67)	102.03%
DIRECT EXPENSES:					
SUBSCRIPTIONS CHARACTER & FITNESS INVESTIGATIONS	250.00 100.00	-	-	250.00 100.00	0.00% 0.00%
LAW CLERK BOARD EXPENSE	10,000.00	- 1,157.87	2,926.02	7,073.98	29.26%
STAFF TRAVEL/PARKING	600.00	37.95	37.95	7,073.98 562.05	6.33%
LAW CLERK OUTREACH	3,000.00	950.60	4,696.37	(1,696.37)	156.55%
TOTAL DIRECT EXPENSES:	13,950.00	2,146.42	7,660.34	6,289.66	54.91%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.25 FTE)	92,121.00	7,768.76	39,594.36	52,526.64	42.98%
BENEFITS EXPENSE	34,398.00	2,678.61	13,832.14	20,565.86	40.21%
OTHER INDIRECT EXPENSE	35,960.00	3,947.89	15,629.35	20,330.65	43.46%
TOTAL INDIRECT EXPENSES:	162,479.00	14,395.26	69,055.85	93,423.15	42.50%
TOTAL ALL EXPENSES:	176,429.00	16,541.68	76,716.19	99,712.81	43.48%
NET INCOME (LOSS):	(1,729.00)	26,498.32	101,538.48		

Statement of Activities

For the Period from February 1, 2020 to February 29, 2020

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LEGISLATIVE REVENUE:					
TOTAL REVENUE:		<u> </u>		<u> </u>	
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	2,500.00	826.39	1,742.72	757.28	69.71%
STAFF MEMBERSHIP DUES	450.00	-	-	450.00	0.00%
SUBSCRIPTIONS	2,000.00	-	1,981.80	18.20	99.09%
OLYMPIA RENT	2,500.00	-	51.58	2,448.42	2.06%
CONTRACT LOBBYIST	5,000.00	3,333.32	6,666.64	(1,666.64)	133.33%
LEGISLATIVE COMMITTEE	2,500.00	214.96	766.99	1,733.01	30.68%
BOG LEGISLATIVE COMMITTEE	250.00	-	-	250.00	0.00%
TOTAL DIRECT EXPENSES:	15,200.00	4,374.67	11,209.73	3,990.27	73.75%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.10 FTE)	82,883.00	6,933.90	35,036.05	47,846.95	42.27%
BENEFITS EXPENSE	30,676.00	2,399.34	12,394.75	18,281.25	40.41%
OTHER INDIRECT EXPENSE	31,645.00	3,459.93	13,697.68	17,947.32	43.29%
TOTAL INDIRECT EXPENSES:	145,204.00	12,793.17	61,128.48	84,075.52	42.10%
TOTAL ALL EXPENSES:	160,404.00	17,167.84	72,338.21	88,065.79	45.10%
NET INCOME (LOSS):	(160,404.00)	(17,167.84)	(72,338.21)		

Statement of Activities

For the Period from February 1, 2020 to February 29, 2020

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LICENSING & MEMBERSHIP RECORDS					
REVENUE:					
STATUS CERTIFICATE FEES	22,000.00	2,395.00	13,761.63	8,238.37	62.55%
INVESTIGATION FEES	22,700.00	2,100.00	10,400.00	12,300.00	45.81%
PRO HAC VICE	270,000.00	36,645.00	130,231.00	139,769.00	48.23%
MEMBER CONTACT INFORMATION	10,000.00	268.72	7,168.15	2,831.85	71.68%
PHOTO BAR CARD SALES	300.00	12.00	144.00	156.00	48.00%
TOTAL REVENUE:	325,000.00	41,420.72	161,704.78	163,295.22	49.76%
DIRECT EXPENSES:					
DEPRECIATION	13,850.00	1.151.00	5,753.00	8,097.00	41.54%
POSTAGE	19,500.00	-	6,346.95	13,153.05	32.55%
LICENSING FORMS	2,437.50	-	2,253.10	184.40	92.43%
TOTAL DIRECT EXPENSES:	35,787.50	1,151.00	14,353.05	21,434.45	40.11%
INDIRECT EXPENSES:					
SALARY EXPENSE (4.20 FTE)	386,870.00	34,153.76	165,865.43	221,004.57	42.87%
BENEFITS EXPENSE	130,142.00	10,148.40	52,558.91	77,583.09	40.39%
OTHER INDIRECT EXPENSE	120,827.00	13,218.65	52,331.80	68,495.20	43.31%
TOTAL INDIRECT EXPENSES:	637,839.00	57,520.81	270,756.14	367,082.86	42.45%
TOTAL ALL EXPENSES:	673,626.50	58,671.81	285,109.19	388,517.31	42.32%
NET INCOME (LOSS):	(348,626.50)	(17,251.09)	(123,404.41)		

Statement of Activities

For the Period from February 1, 2020 to February 29, 2020

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LIMITED LICENSE LEGAL TECHNICIAN PROGRAM					
REVENUE:					
SEMINAR REGISTRATIONS	14,655.00		398.00	14,257.00	2.72%
LLLT LICENSE FEES	7,250.00	641.61	2,535.77	4,714.23	34.98%
LLLT LATE LICENSE FEES	300.00	-	300.00	-	100.00%
INVESTIGATION FEES	300.00	-	100.00	200.00	33.33%
LLLT EXAM FEES	4,500.00	-	3,350.00	1,150.00	74.44%
LLLT WAIVER FEES	300.00	-	-	300.00	0.00%
MEMBER LATE FEES	300.00	150.00	150.00	150.00	50.00%
TOTAL REVENUE:	27,605.00	791.61	6,833.77	20,771.23	24.76%
DIRECT EXPENSES:					
	500.00		101.00	400.20	4.5.000
STAFF TRAVEL/PARKING	600.00	-	101.80	498.20	16.97%
FACILITY, PARKING, FOOD LLLT BOARD	600.00 18,000.00	- 1,947.99	4,741.83	600.00 13,258.17	0.00% 26.34%
LLLT OUTREACH	3,000.00	130.03	1,463.59	1,536.41	48.79%
LLLT EDUCATION	5,650.00	130.03	1,403.37	5,650.00	0.00%
POSTAGE	20.00	_	_	20.00	0.00%
LLLT EXAM WRITING	14,178.00	_	_	14,178.00	0.00%
LICENSING FORMS	2.50	-	-	2.50	0.00%
TOTAL DIRECT EXPENSES:	42,050.50	2,078.02	6,307.22	35,743.28	15.00%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.34 FTE)	103,330.00	8,445.02	43,314.36	60,015.64	41.92%
BENEFITS EXPENSE	37,843.00	2,924.30	15,114.09	22,728.91	39.94%
OTHER INDIRECT EXPENSE	38,406.00	4,258.36	16,858.53	21,547.47	43.90%
TOTAL INDIRECT EXPENSES:	179,579.00	15,627.68	75,286.98	104,292.02	41.92%
TOTAL ALL EXPENSES:	221,629.50	17,705.70	81,594.20	140,035.30	36.82%
NET INCOME (LOSS):	(194,024.50)	(16,914.09)	(74,760.43)		

Statement of Activities

For the Period from February 1, 2020 to February 29, 2020

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LIMITED PRACTICE OFFICERS					
REVENUE:					
INVESTIGATION FEES	1,000.00	-	100.00	900.00	10.00%
ACCREDITED PROGRAM FEES	6,000.00	-	-	6,000.00	0.00%
MEMBER LATE FEES	900.00	1,350.00	1,950.00	(1,050.00)	216.67%
LPO EXAMINATION FEES	26,000.00	2,600.00	13,800.00	12,200.00	53.08%
LPO LICENSE FEES	173,900.00	16,789.77	72,621.29	101,278.71	41.76%
LPO LATE LICENSE FEES	4,590.00	-	400.00	4,190.00	8.71%
TOTAL REVENUE:	212,390.00	20,739.77	88,871.29	123,518.71	41.84%
DIRECT EXPENSES:					
FACILITY, PARKING, FOOD	6,890.00	-	-	6,890.00	0.00%
EXAM WRITING	14,178.00	-	-	14,178.00	0.00%
ONLINE LEGAL RESEARCH	1,837.50	148.97	297.94	1,539.56	16.21%
LAW LIBRARY	279.00	10.48	20.96	258.04	7.51%
LICENSING FORMS	60.00	-	-	60.00	0.00%
LPO BOARD	3,000.00	438.34	695.98	2,304.02	23.20%
LPO OUTREACH	3,000.00	26.64	26.64	2,973.36	0.89%
POSTAGE	480.00	-	-	480.00	0.00%
PRINTING & COPYING	200.00	70.50	70.50	129.50	35.25%
STAFF TRAVEL/PARKING	100.00	-	-	100.00	0.00%
TOTAL DIRECT EXPENSES:	30,024.50	694.93	1,112.02	28,912.48	3.70%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.09 FTE)	86,688.00	7,088.94	36,464.92	50,223.08	42.06%
BENEFITS EXPENSE	31,360.00	2,423.53	12,577.52	18,782.48	40.11%
OTHER INDIRECT EXPENSE	31,214.00	3,459.92	13,697.64	17,516.36	43.88%
TOTAL INDIRECT EXPENSES:	149,262.00	12,972.39	62,740.08	86,521.92	42.03%
TOTAL ALL EXPENSES:	179,286.50	13,667.32	63,852.10	115,434.40	35.61%
NET INCOME (LOSS):	33,103.50	7,072.45	25,019.19		

Statement of Activities

For the Period from February 1, 2020 to February 29, 2020

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
MANDATORY CONTINUING					
LEGAL EDUCATION					
REVENUE:					
ACCREDITED PROGRAM FEES	534,000.00	46,500.00	216,800.00	317,200.00	40.60%
FORM 1 LATE FEES	150,000.00	14,050.00	84,250.00	65,750.00	56.17%
MEMBER LATE FEES	201,800.00	56,975.00	113,325.00	88,475.00	56.16%
ANNUAL ACCREDITED SPONSOR FEES	43,000.00	-	41,750.00	1,250.00	97.09%
ATTENDANCE LATE FEES	85,000.00	4,100.00	40,950.00	44,050.00	48.18%
COMITY CERTIFICATES	29,000.00	1,375.00	28,425.23	574.77	98.02%
TOTAL REVENUE:	1,042,800.00	123,000.00	525,500.23	517,299.77	50.39%
DIRECT EXPENSES:	-				
DEPRECIATION	250,000.00	20,841.00	104,209.00	145,791.00	41.68%
STAFF MEMBERSHIP DUES	500.00	20,011.00	-	500.00	0.00%
ONLINE LEGAL RESEARCH	1,837.50	148.97	297.94	1,539.56	16.21%
LAW LIBRARY	279.00	10.48	20.96	258.04	7.51%
MCLE BOARD	2,000.00	27.38	774.36	1,225.64	38.72%
STAFF TRAVEL/PARKING	-	-	9.26	(9.26)	
TOTAL DIRECT EXPENSES:	254,616.50	21,027.83	105,311.52	149,304.98	41.36%
INDIRECT EXPENSES:					
SALARY EXPENSE (4.65 FTE)	424,678.00	47,709.70	235,894.30	188,783.70	55.55%
BENEFITS EXPENSE	123,400.00	8,752.32	47,087.41	76,312.59	38.16%
OTHER INDIRECT EXPENSE	133,772.00	14,638.08	57,951.33	75,820.67	43.32%
TOTAL INDIRECT EXPENSES:	681,850.00	71,100.10	340,933.04	340,916.96	50.00%
TOTAL ALL EXPENSES:	936,466.50	92,127.93	446,244.56	490,221.94	47.65%
NET INCOME (LOSS):	106,333.50	30,872.07	79,255.67		

Statement of Activities

For the Period from February 1, 2020 to February 29, 2020

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
MEMBER ASSISTANCE PROGRAM					
REVENUE:					
DIVERSIONS LAP GROUPS REVENUE	6,750.00	750.00	4,500.00 360.00	2,250.00 (360.00)	66.67%
TOTAL REVENUE:	6,750.00	750.00	4,860.00	1,890.00	72.00%
DIRECT EXPENSES:					
PUBLICATIONS PRODUCTION	200.00	-	-	200.00	0.00%
STAFF MEMBERSHIP DUES	225.00	-	-	225.00	0.00%
PROF LIAB INSURANCE	850.00	-	775.50	74.50	91.24%
TOTAL DIRECT EXPENSES:	1,275.00	-	775.50	499.50	60.82%
INDIRECT EXPENSES:					
SALARY EXPENSE (0.90 FTE)	87,698.00	6,526.58	33,304.27	54,393.73	37.98%
BENEFITS EXPENSE	35,067.00	2,663.39	13,724.49	21,342.51	39.14%
OTHER INDIRECT EXPENSE	25,891.00	2,838.87	11,238.95	14,652.05	43.41%
TOTAL INDIRECT EXPENSES:	148,656.00	12,028.84	58,267.71	90,388.29	39.20%
TOTAL ALL EXPENSES:	149,931.00	12,028.84	59,043.21	90,887.79	39.38%
NET INCOME (LOSS):	(143,181.00)	(11,278.84)	(54,183.21)		

Statement of Activities

For the Period from February 1, 2020 to February 29, 2020 41.67% OF YEAR COMPLETE

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
MEMBER SERVICES & ENGAGEMENT					
REVENUE:					
ROYALTIES	42,500.00	3,132.37	16,595.45	25,904.55	39.05%
NMP PRODUCT SALES	70,000.00	3,774.00	56,425.00	13,575.00	80.61%
SPONSORSHIPS	800.00	-	-	800.00	0.00%
SEMINAR REGISTRATIONS	15,000.00	3,605.00	3,605.00	11,395.00	24.03%
TRIAL ADVOCACY PROGRAM	10,000.00	-	-	10,000.00	0.00%
TOTAL REVENUE:	138,300.00	10,511.37	76,625.45	61,674.55	55.41%
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	2,500.00	98.88	98.88	2,401.12	3.96%
SUBSCRIPTIONS	500.00	10.00	80.00	420.00	16.00%
CONFERENCE CALLS	300.00	14.71	28.32	271.68	9.44%
YLL SECTION PROGRAM	1,100.00	(95.00)	520.00	580.00	47.27%
WYLC CLE COMPS	1,000.00	-	-	1,000.00	0.00%
WYLC OUTREACH EVENTS	2,500.00	-	96.51	2,403.49	3.86%
WYL COMMITTEE	15,000.00	85.77	1,046.70	13,953.30	6.98%
OPEN SECTIONS NIGHT TRIAL ADVOCACY EXPENSES	3,000.00	-	0.05	3,000.00	0.00% 0.00%
RECEPTION/FORUM EXPENSE	2,500.00 4,000.00	-	947.12	2,499.95	23.68%
WYLC SCHOLARSHIPS/DONATIONS/GRANT	2,500.00	-	947.12	3,052.88 2,500.00	0.00%
STAFF MEMBERSHIP DUES	445.00	25.00	100.00	345.00	22.47%
LENDING LIBRARY	5,500.00	2,757.54	3,160.45	2,339.55	57.46%
NMP SPEAKERS & PROGRAM DEVELOPMENT	1,500.00	210.60	446.00	1,054.00	29.73%
TOTAL DIRECT EXPENSES:	42,345.00	3,107.50	6,524.03	35,820.97	15.41%
INDIRECT EXPENSES:					
SALARY EXPENSE (4.24 FTE)	326,272.00	29,111.23	150,981.32	175,290.68	46.27%
BENEFITS EXPENSE	119,762.00	9,666.16	49,715.34	70,046.66	41.51%
OTHER INDIRECT EXPENSE	121,977.00	13,351.72	52,858.67	69,118.33	43.33%
TOTAL INDIRECT EXPENSES:	568,011.00	52,129.11	253,555.33	314,455.67	44.64%
TOTAL ALL EXPENSES:	610,356.00	55,236.61	260,079.36	350,276.64	42.61%
NET INCOME (LOSS):	(472,056.00)	(44,725.24)	(183,453.91)		

Statement of Activities

For the Period from February 1, 2020 to February 29, 2020

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
MEMBERSHIP BENEFITS					
REVENUE:					
SPONSORSHIPS	9,000.00	1,000.00	1,000.00	8,000.00	11.11%
INTERNET SALES	12,000.00	588.00	17,493.00	(5,493.00)	145.78%
TOTAL REVENUE:	21,000.00	1,588.00	18,493.00	2,507.00	88.06%
DIRECT EXPENSES:					
TRANSCRIPTION SERVICES	1,500.00	-	-	1,500.00	0.00%
LEGAL LUNCHBOX SPEAKERS & PROGRAM	2,000.00	-	-	2,000.00	0.00%
WSBA CONNECTS	46,560.00	-	31,040.00	15,520.00	66.67%
CASEMAKER & FASTCASE	136,436.00	-	98,283.69	38,152.31	72.04%
CONFERENCE CALLS	-	5.30	5.30	(5.30)	
TOTAL DIRECT EXPENSES:	186,496.00	5.30	129,328.99	57,167.01	69.35%
INDIRECT EXPENSES:	53,322.00	6,823.98	34,037.10	19,284.90	63.83%
SALARY EXPENSE (0.69 FTE)	19,484.00	1,923.23	9,997.22	9,486.78	51.31%
BENEFITS EXPENSE	19,706.00	2,173.55	8,604.98	11,101.02	43.67%
OTHER INDIRECT EXPENSE					
TOTAL INDIRECT EXPENSES:	92,512.00	10,920.76	52,639.30	39,872.70	56.90%
TOTAL ALL EXPENSES:	279,008.00	10,926.06	181,968.29	97,039.71	65.22%
NET INCOME (LOSS):	(258,008.00)	(9,338.06)	(163,475.29)		

Statement of Activities

For the Period from February 1, 2020 to February 29, 2020

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
NORTHWEST LAWYER					
REVENUE:					
ROYALTIES	-	-	1,440.86	(1,440.86)	
DISPLAY ADVERTISING	297,500.00	46,522.00	171,599.00	125,901.00	57.68%
SUBSCRIPT/SINGLE ISSUES	350.00	-	72.00	278.00	20.57%
CLASSIFIED ADVERTISING	12,500.00	1,375.90	4,069.70	8,430.30	32.56%
GEN ANNOUNCEMENTS	17,500.00	1,514.00	5,570.00	11,930.00	31.83%
PROF ANNOUNCEMENTS	21,000.00	2,603.00	10,253.00	10,747.00	48.82%
JOB TARGET ADVERSTISING	112,500.00	16,244.87	76,971.02	35,528.98	68.42%
TOTAL REVENUE:	461,350.00	68,259.77	269,975.58	191,374.42	58.52%
DIRECT EXPENSES:					
BAD DEBT EXPENSE	2,000.00	-	-	2,000.00	0.00%
POSTAGE	89,000.00	10,257.01	40,923.95	48,076.05	45.98%
PRINTING, COPYING & MAILING	250,000.00	24,958.44	96,942.34	153,057.66	38.78%
DIGITAL/ONLINE DEVELOPMENT	12,000.00	1,750.00	5,800.00	6,200.00	48.33%
GRAPHICS/ARTWORK	3,500.00	-	-	3,500.00	0.00%
OUTSIDE SALES EXPENSE	-	15,191.70	56,226.60	(56,226.60)	
EDITORIAL ADVISORY COMMITTEE	800.00	16.99	532.31	267.69	66.54%
STAFF MEMBERSHIP DUES	615.00	-	-	615.00	0.00%
TOTAL DIRECT EXPENSES:	357,915.00	52,174.14	200,425.20	157,489.80	56.00%
INDIRECT EXPENSES:					
SALARY EXPENSE (2.55 FTE)	206,395.00	17,757.71	87,620.68	118,774.32	42.45%
BENEFITS EXPENSE	79,825.00	6,248.75	32,203.21	47,621.79	40.34%
OTHER INDIRECT EXPENSE	73,359.00	8,028.78	31,785.40	41,573.60	43.33%
TOTAL INDIRECT EXPENSES:	359,579.00	32,035.24	151,609.29	207,969.71	42.16%
TOTAL ALL EXPENSES:	717,494.00	84,209.38	352,034.49	365,459.51	49.06%
NET INCOME (LOSS):	(256,144.00)	(15,949.61)	(82,058.91)		

Statement of Activities

For the Period from February 1, 2020 to February 29, 2020

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
OFFICE OF THE EXECUTIVE DIRECTOR					
REVENUE:					
TOTAL REVENUE:		<u> </u>	<u> </u>	<u>-</u>	
DIRECT EXPENSES:					
ED TRAVEL & OUTREACH	5,000.00	182.05	1,116.99	3,883.01	22.34%
LAW LIBRARY	279.00	10.48	70.93	208.07	25.42%
STAFF TRAVEL/PARKING	5,400.00	146.40	174.40	5,225.60	3.23%
STAFF MEMBERSHIP DUES	1,700.00	-	-	1,700.00	0.00%
TELEPHONE	1,000.00	-	-	1,000.00	0.00%
TOTAL DIRECT EXPENSES:	13,379.00	338.93	1,362.32	12,016.68	10.18%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.45 FTE)	247,104.00	31,881.08	140,819.24	106,284.76	56.99%
BENEFITS EXPENSE	71,244.00	6,881.70	33,610.34	37,633.66	47.18%
OTHER INDIRECT EXPENSE	41,714.00	4,568.86	18,087.84	23,626.16	43.36%
TOTAL INDIRECT EXPENSES:	360,062.00	43,331.64	192,517.42	167,544.58	53.47%
TOTAL ALL EXPENSES:	373,441.00	43,670.57	193,879.74	179,561.26	51.92%
NET INCOME (LOSS):	(373,441.00)	(43,670.57)	(193,879.74)		

Statement of Activities

For the Period from February 1, 2020 to February 29, 2020

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
OFFICE OF GENERAL COUNSEL					
REVENUE:					
COPY FEES	-	-	3.96	(3.96)	
TOTAL REVENUE:			3.96	(3.96)	
DIRECT EXPENSES:					
DEPRECIATION	3,336.00	<u>-</u>	-	3,336.00	0.00%
STAFF TRAVEL/PARKING	300.00	-	-	300.00	0.00%
STAFF MEMBERSHIP DUES	1,500.00	300.00	300.00	1,200.00	20.00%
ONLINE LEGAL RESEARCH	11,025.00	893.84	1,787.68	9,237.32	16.21%
LAW LIBRARY	1,673.00	1,312.08	1,375.44	297.56	82.21%
COURT RULES COMMITTEE	3,000.00	-	925.00	2,075.00	30.83%
DISCIPLINE ADVISORY ROUNDTABLE	500.00	-	-	500.00	0.00%
CUSTODIANSHIPS	2,500.00	956.49	1,016.25	1,483.75	40.65%
LITIGATION EXPENSES	500.00	-	39.88	460.12	7.98%
TOTAL DIRECT EXPENSES:	24,334.00	3,462.41	5,444.25	18,889.75	22.37%
INDIRECT EXPENSES:					
SALARY EXPENSE (5.82 FTE)	600,907.00	38,305.72	192,615.32	408,291.68	32.05%
BENEFITS EXPENSE	198,401.00	14,534.20	75,712.73	122,688.27	38.16%
OTHER INDIRECT EXPENSE	167,431.00	18,319.83	72,526.97	94,904.03	43.32%
TOTAL INDIRECT EXPENSES:	966,739.00	71,159.75	340,855.02	625,883.98	35.26%
TOTAL ALL EXPENSES:	991,073.00	74,622.16	346,299.27	644,773.73	34.94%
NET INCOME (LOSS):	(991,073.00)	(74,622.16)	(346,295.31)		

Statement of Activities

For the Period from February 1, 2020 to February 29, 2020

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
OFFICE OF GENERAL COUNSEL - DISCIPLINARY BOARD					
REVENUE:					
TOTAL REVENUE:	-				
DIRECT EXPENSE:					
STAFF MEMBERSHIP DUES	200.00	_	_	200.00	0.00%
LAW LIBRARY	1,116.00	42.39	84.78	1,031.22	7.60%
DISCIPLINARY BOARD EXPENSES	10,000.00	121.06	609.63	9,390.37	6.10%
CHIEF HEARING OFFICER	33,000.00	2,500.00	12,500.00	20,500.00	37.88%
HEARING OFFICER EXPENSES	3,000.00	-	(2,018.63)	5,018.63	-67.29%
HEARING OFFICER TRAINING	2,000.00	-	526.93	1,473.07	26.35%
OUTSIDE COUNSEL	55,000.00	4,234.36	20,234.36	34,765.64	36.79%
TOTAL DIRECT EXPENSES:	104,316.00	6,897.81	31,937.07	72,378.93	30.62%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.55 FTE)	104,449.00	8,717.62	44,050.28	60,398.72	42.17%
BENEFITS EXPENSE	40,468.00	3,175.94	16,379.46	24,088.54	40.48%
OTHER INDIRECT EXPENSE	44,591.00	4,879.33	19,317.11	25,273.89	43.32%
TOTAL INDIRECT EXPENSES:	189,508.00	16,772.89	79,746.85	109,761.15	42.08%
TOTAL ALL EXPENSES:	293,824.00	23,670.70	111,683.92	182,140.08	38.01%
NET INCOME (LOSS):	(293,824.00)	(23,670.70)	(111,683.92)		

Statement of Activities

For the Period from February 1, 2020 to February 29, 2020

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
OUTREACH & ENGAGEMENT REVENUE:					
TOTAL REVENUE:			<u> </u>		
DIRECT EXPENSE:					
STAFF MEMBERSHIP DUES ABA DELEGATES ANNUAL CHAIR MEETINGS JUDICIAL RECOMMENDATIONS COMMITTEE BOG ELECTIONS BAR OUTREACH	825.00 5,600.00 600.00 4,500.00 6,500.00 11,600.00	800.00 - 4.05 - 226.83	800.00 510.31 179.41 3,920.00 226.83	825.00 4,800.00 89.69 4,320.59 2,580.00 11,373.17	0.00% 14.29% 85.05% 3.99% 60.31% 1.96%
PROFESSIONALISM	2,000.00	-	-	2,000.00	0.00%
TOTAL DIRECT EXPENSES:	31,625.00	1,030.88	5,636.55	25,988.45	17.82%
INDIRECT EXPENSES:					
SALARY EXPENSE (2.73 FTE) BENEFITS EXPENSE OTHER INDIRECT EXPENSE	231,494.00 81,898.00 78,537.00	15,800.24 6,001.81 8,605.42	86,899.00 31,919.17 34,068.43	144,595.00 49,978.83 44,468.57	37.54% 38.97% 43.38%
TOTAL INDIRECT EXPENSES:	391,929.00	30,407.47	152,886.60	239,042.40	39.01%
TOTAL ALL EXPENSES:	423,554.00	31,438.35	158,523.15	265,030.85	37.43%
NET INCOME (LOSS):	(423,554.00)	(31,438.35)	(158,523.15)		

Statement of Activities

For the Period from February 1, 2020 to February 29, 2020

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
PRACTICE OF LAW BOARD					
REVENUE:					
TOTAL REVENUE:			-		
DIRECT EXPENSES:					
			-		
PRACTICE OF LAW BOARD	16,000.00	1,190.09	2,235.71	13,764.29	13.97%
TOTAL DIRECT EXPENSES:	16,000.00	1,190.09	2,235.71	13,764.29	13.97%
INDIRECT EXPENSES:					
SALARY EXPENSE (0.40 FTE)	38,689.00	3,259.68	16,468.39	22,220.61	42.57%
BENEFITS EXPENSE	13,065.00	1,012.03	5,268.09	7,796.91	40.32%
OTHER INDIRECT EXPENSE	11,507.00	1,242.03	4,917.06	6,589.94	42.73%
TOTAL INDIRECT EXPENSES:	63,261.00	5,513.74	26,653.54	36,607.46	42.13%
TOTAL ALL EXPENSES:	79,261.00	6,703.83	28,889.25	50,371.75	36.45%
NET INCOME (LOSS):	(79,261.00)	(6,703.83)	(28,889.25)		

Statement of Activities

For the Period from February 1, 2020 to February 29, 2020

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
PROFESSIONAL RESPONSIBILITY PROGRAM					
REVENUE:					
TOTAL REVENUE:					
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	4,000.00	_	1,351.78	2,648.22	33.79%
STAFF MEMBERSHIP DUES	375.00	_	-	375.00	0.00%
LAW LIBRARY	279.00	10.48	20.96	258.04	7.51%
CPE COMMITTEE	5,000.00	929.91	2,184.93	2,815.07	43.70%
TOTAL DIRECT EXPENSES:	9,654.00	940.39	3,557.67	6,096.33	36.85%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.55 FTE)	159,873.00	13,342.90	67,421.04	92,451.96	42.17%
BENEFITS EXPENSE	57,053.00	4,457.08	23,066.66	33,986.34	40.43%
OTHER INDIRECT EXPENSE	44,591.00	4,879.36	19,317.08	25,273.92	43.32%
TOTAL INDIRECT EXPENSES:	261,517.00	22,679.34	109,804.78	151,712.22	41.99%
TOTAL ALL EXPENSES:	271,171.00	23,619.73	113,362.45	157,808.55	41.80%
NET INCOME (LOSS):	(271,171.00)	(23,619.73)	(113,362.45)		

Statement of Activities
For the Period from February 1, 2020 to February 29, 2020

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
PUBLIC SERVICE PROGRAMS					
REVENUE:					
DONATIONS & GRANTS PSP PRODUCT SALES WORK STUDY GRANTS	125,000.00 1,000.00 2,100.00	5,000.00	135,000.00 99.00	(10,000.00) 901.00 2,100.00	108.00% 9.90% 0.00%
TOTAL REVENUE:	128,100.00	5,000.00	135,099.00	(6,999.00)	105.46%
DIRECT EXPENSES:					
DONATIONS/SPONSORSHIPS/GRANTS	221,777.00	2,213.25	29,647.28	192,129.72	13.37%
STAFF TRAVEL/PARKING	2,000.00	-	59.00	1,941.00	2.95%
PRO BONO & PUBLIC SERVICE COMMITTEE	2,000.00	133.34	1,043.83	956.17	52.19%
PUBLIC SERVICE EVENTS AND PROJECTS	25,000.00	-	-	25,000.00	0.00%
TOTAL DIRECT EXPENSES:	250,777.00	2,346.59	30,750.11	220,026.89	12.26%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.54 FTE)	117.048.00	8,903.56	46,693.32	70,354.68	39.89%
BENEFITS EXPENSE	42,502.00	3,129.70	16,981.88	25,520.12	39.96%
OTHER INDIRECT EXPENSE	44,303.00	4,835.03	19,141.59	25,161.41	43.21%
TOTAL INDIRECT EXPENSES:	203,853.00	16,868.29	82,816.79	121,036.21	40.63%
TOTAL ALL EXPENSES:	454,630.00	19,214.88	113,566.90	341,063.10	24.98%
NET INCOME (LOSS):	(326,530.00)	(14,214.88)	21,532.10		

Statement of Activities
For the Period from February 1, 2020 to February 29, 2020

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
PUBLICATION & DESIGN SERVICES					
REVENUE:					
TOTAL REVENUE:	•	-			
DIRECT EXPENSES:					
-					
EQUIPMENT, HARDWARE & SOFTWARE	330.00	-	-	330.00	0.00%
SUBSCRIPTIONS	262.00	-	179.98	82.02	68.69%
SUPPLIES	300.00	-	-	300.00	0.00%
IMAGE LIBRARY	4,680.00	-	4,100.00	580.00	87.61%
TOTAL DIRECT EXPENSES:	5,572.00		4,279.98	1,292.02	76.81%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.09 FTE)	75,007.00	6,246.62	30,308.01	44,698.99	40.41%
BENEFITS EXPENSE	28,805.00	2,158.25	11,152.66	17,652.34	38.72%
OTHER INDIRECT EXPENSE	31,357.00	3,415.54	13,521.92	17,835.08	43.12%
TOTAL INDIRECT EXPENSES:	135,169.00	11,820.41	54,982.59	80,186.41	40.68%
TOTAL ALL EXPENSES:	140,741.00	11,820.41	59,262.57	81,478.43	42.11%
NET INCOME (LOSS):	(140,741.00)	(11,820.41)	(59,262.57)		

Statement of Activities

For the Period from February 1, 2020 to February 29, 2020

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
SECTIONS ADMINISTRATION					
REVENUE:					
REIMBURSEMENTS FROM SECTIONS	300,000.00	29,775.00	277,256.25	22,743.75	92.42%
TOTAL REVENUE:	300,000.00	29,775.00	277,256.25	22,743.75	92.42%
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	1,200.00	25.98	262.95	937.05	21.91%
SUBSCRIPTIONS	372.00	-	409.57	(37.57)	110.10%
CONFERENCE CALLS	300.00	9.14	28.26	271.74	9.42%
MISCELLANEOUS	300.00	-	-	300.00	0.00%
SECTION/COMMITTEE CHAIR MTGS	1,000.00	-	344.39	655.61	34.44%
DUES STATEMENTS	6,000.00	-	5,788.00	212.00	96.47%
STAFF MEMBERSHIP DUES	125.00	-	-	125.00	0.00%
TOTAL DIRECT EXPENSES:	9,297.00	35.12	6,833.17	2,463.83	73.50%
INDIRECT EXPENSES:					
SALARY EXPENSE (4.24 FTE)	303,468.00	15,859.65	81,255.53	222,212.47	26.78%
BENEFITS EXPENSE	114,639.00	6,918.14	40,534.77	74,104.23	35.36%
OTHER INDIRECT EXPENSE	121,905.00	13,351.74	52,858.72	69,046.28	43.36%
TOTAL INDIRECT EXPENSES:	540,012.00	36,129.53	174,649.02	365,362.98	32.34%
TOTAL ALL EXPENSES:	549,309.00	36,164.65	181,482.19	367,826.81	33.04%
NET INCOME (LOSS):	(249,309.00)	(6,389.65)	95,774.06		

Statement of Activities

For the Period from February 1, 2020 to February 29, 2020

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
TECHNOLOGY					
REVENUE:					
TOTAL REVENUE:			-		
DIRECT EXPENSES:					
CONSULTING SERVICES	85,000.00	30,334.15	48,011.21	36,988.79	56.48%
STAFF TRAVEL/PARKING	2,500.00	-	726.39	1,773.61	29.06%
STAFF MEMBERSHIP DUES	110.00	90.00	90.00	20.00	81.82%
TELEPHONE COMPUTER HARDWARE	24,000.00 29,000.00	1,989.68 468.09	8,383.53 3,156.87	15,616.47 25,843.13	34.93% 10.89%
COMPUTER SOFTWARE	29,000.00	406.09	6,438.69	22,561.31	22.20%
HARDWARE SERVICE & WARRANTIES	60,000.00	_	32,669.19	27,330.81	54.45%
SOFTWARE MAINTENANCE & LICENSING	270,000.00	_	137,819.96	132,180.04	51.04%
TELEPHONE HARDWARE & MAINTENANCE	10,000.00	56.00	275.10	9,724.90	2.75%
COMPUTER SUPPLIES	15,000.00	1,393.84	3,304.73	11,695.27	22.03%
THIRD PARTY SERVICES	143,000.00	35,344.37	132,963.54	10,036.46	92.98%
TRANSFER TO INDIRECT EXPENSES	(667,610.00)	(69,676.13)	(373,839.21)	(293,770.79)	56.00%
TOTAL DIRECT EXPENSES:			-		
INDIRECT EXPENSES:					
SALARY EXPENSE (12.10 FTE)	1,090,382.00	98,732.62	472,705.83	617,676.17	43.35%
BENEFITS EXPENSE	377,371.00	29,362.39	152,191.88	225,179.12	40.33%
CAPITAL LABOR & OVERHEAD	(141,000.00)	-	(31,780.00)	(109,220.00)	22.54%
OTHER INDIRECT EXPENSE	348,096.00	38,147.77	151,024.66	197,071.34	43.39%
TOTAL INDIRECT EXPENSES:	1,674,849.00	166,242.78	744,142.37	930,706.63	44.43%
TOTAL ALL EXPENSES:	1,674,849.00	166,242.78	744,142.37	930,706.63	44.43%
NET INCOME (LOSS):	(1,674,849.00)	(166,242.78)	(744,142.37)		

Statement of Activities

For the Period from February 1, 2020 to February 29, 2020

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
CONTINUING LEGAL EDUCATION (CLE)					
REVENUE:					
SEMINAR REGISTRATIONS	860,000.00	13,258.00	263,974.50	596,025.50	30.69%
SEMINAR-EXHIB/SPNSR/ETC	29,000.00	-	2,000.00	27,000.00	6.90%
SHIPPING & HANDLING	1,000.00	27.00	195.75	804.25	19.58%
COURSEBOOK SALES	9,000.00	300.00	3,253.00	5,747.00	36.14%
MP3 AND VIDEO SALES	925,000.00	28,126.30	503,405.35	421,594.65	54.42%
TOTAL REVENUE:	1,824,000.00	41,711.30	772,828.60	1,051,171.40	42.37%
DIRECT EXPENSES:					
-					
COURSEBOOK PRODUCTION	3,000.00	23.13	148.56	2,851.44	4.95%
POSTAGE - FLIERS/CATALOGS	15,500.00	439.24	3,380.21	12,119.79	21.81%
POSTAGE - MISC./DELIVERY	1,000.00	35.00	280.00	720.00	28.00%
DEPRECIATION	5,820.00	485.00	2,425.00	3,395.00	41.67%
ONLINE EXPENSES	42,000.00	4,052.01	20,438.84	21,561.16	48.66%
ACCREDITATION FEES	3,000.00	(22.00)	2,813.00	187.00	93.77%
SEMINAR BROCHURES	21,000.00	-	4,366.12	16,633.88	20.79%
FACILITIES	234,000.00	3,000.00	44,257.35	189,742.65	18.91%
SPEAKERS & PROGRAM DEVELOP	62,000.00	195.82	6,142.00	55,858.00	9.91%
SPLITS TO SECTIONS	100,100.00	-	(806.60)	100,906.60	-0.81%
CLE SEMINAR COMMITTEE	500.00	6.18	27.90	472.10	5.58%
BAD DEBT EXPENSE	600.00	124.60	201.17	600.00	0.00%
STAFF TRAVEL/PARKING STAFF MEMBERSHIP DUES	6,000.00 1,470.00	124.69	391.17 1,175.00	5,608.83 295.00	6.52% 79.93%
SUPPLIES	2,000.00	-	378.39	1,621.61	18.92%
TELEPHONE	2,000.00	_	8.99	(8.99)	10.72/0
COST OF SALES - COURSEBOOKS	200.00	25.61	292.95	(92.95)	146.48%
A/V DEVELOP COSTS (RECORDING)	1,500.00	-	-	1,500.00	0.00%
POSTAGE & DELIVERY-COURSEBOOKS	500.00	7.64	179.78	320.22	35.96%
STAFF TRAVEL/PARKING	2,000.00	-	54.56	1,945.44	2.73%
TOTAL DIRECT EXPENSES:	502,190.00	8,372.32	85,953.22	416,236.78	17.12%
INDIRECT EXPENSES:					
SALARY EXPENSE (9.31 FTE)	643,255.00	51,413.79	260,585.12	382,669.88	40.51%
BENEFITS EXPENSE	245,839.00	20,136.89	100,960.73	144,878.27	41.07%
OTHER INDIRECT EXPENSE	267,832.00	29,364.88	116,253.82	151,578.18	43.41%
TOTAL INDIRECT EXPENSES:	1,156,926.00	100,915.56	477,799.67	679,126.33	41.30%
TOTAL ALL EXPENSES:	1,659,116.00	109,287.88	563,752.89	1,095,363.11	33.98%
NET INCOME (LOSS):	164,884.00	(67,576.58)	209,075.71		

Statement of Activities

For the Period from February 1, 2020 to February 29, 2020

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
DESKBOOKS					
REVENUE:					
SHIPPING & HANDLING	2,500.00	153.00	1,496.25	1,003.75	59.85%
DESKBOOK SALES	100,000.00	4,503.00	23,181.60	76,818.40	23.18%
SECTION PUBLICATION SALES	3,000.00	65.00	965.00	2,035.00	32.17%
CASEMAKER ROYALTIES	60,000.00	3,579.81	11,627.29	48,372.71	19.38%
TOTAL REVENUE:	165,500.00	8,300.81	37,270.14	128,229.86	22.52%
DIRECT EXPENSES:					
COST OF SALES - DESKBOOKS	60,000.00	2,492.18	7,381.55	52,618.45	12.30%
COST OF SALES - SECTION PUBLICATION	750.00	-	213.30	536.70	28.44%
SPLITS TO SECTIONS DESKBOOK ROYALTIES	1,000.00	- 758.49	145.91 758.49	854.09	14.59%
POSTAGE & DELIVER-DESKBOOKS	1,000.00 2,500.00	328.18	2,183.83	241.51 316.17	75.85% 87.35%
FLIERS/CATALOGS	3,000.00	526.16	2,163.63	3,000.00	0.00%
ONLINE LEGAL RESEARCH	1,837.50	148.97	297.94	1,539.56	16.21%
POSTAGE - FLIERS/CATALOGS	1,500.00	-	2)1.)4	1,500.00	0.00%
COMPLIMENTARY BOOK PROGRAM	2,500.00	_	_	2,500.00	0.00%
OBSOLETE INVENTORY	-	70.30	351.50	(351.50)	0.0070
BAD DEBT EXPENSE	100.00	-	-	100.00	0.00%
RECORDS STORAGE - OFF SITE	8,100.00	675.00	4,050.00	4,050.00	50.00%
STAFF MEMBERSHIP DUES	220.00	_	-	220.00	0.00%
SUBSCRIPTIONS	150.00	-	-	150.00	0.00%
TOTAL DIRECT EXPENSES:	82,657.50	4,473.12	15,382.52	67,274.98	18.61%
INDIRECT EXPENSES:					
SALARY EXPENSE (2.25 FTE)	148,307.00	8,951.56	46,159.79	102,147.21	31.12%
BENEFITS EXPENSE	58,004.00	3,743.54	19,442.01	38,561.99	33.52%
OTHER INDIRECT EXPENSE	64,729.00	7,097.27	28,097.55	36,631.45	43.41%
TOTAL INDIRECT EXPENSES:	271,040.00	19,792.37	93,699.35	177,340.65	34.57%
TOTAL ALL EXPENSES:	353,697.50	24,265.49	109,081.87	244,615.63	30.84%
NET INCOME (LOSS):	(188,197.50)	(15,964.68)	(71,811.73)		

Statement of Activities

For the Period from February 1, 2020 to February 29, 2020

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
CLIENT PROTECTION FUND					
REVENUE:					
CPF RESTITUTION	3,000.00	806.99	2,764.24	235.76	92.14%
CPF MEMBER ASSESSMENTS	1,000,000.00	117,150.00	987,840.00	12,160.00	98.78%
INTEREST INCOME	20,000.00	5,249.61	31,167.89	(11,167.89)	155.84%
TOTAL REVENUE:	1,023,000.00	123,206.60	1,021,772.13	1,227.87	99.88%
DIRECT EXPENSES:					
BANK FEES - WELLS FARGO	1,000.00	211.02	842.20	157.80	84.22%
GIFTS TO INJURED CLIENTS CPF BOARD EXPENSES	500,000.00 3.000.00	15,160.02 683.41	18,242.53 1,137.81	481,757.47 1.862.19	3.65%
CPF BOARD EXPENSES	3,000.00	683.41	1,137.81	1,862.19	37.93%
TOTAL DIRECT EXPENSES:	504,000.00	16,054.45	20,222.54	483,777.46	4.01%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.18 FTE)	79,855.00	6,656.66	33,633.91	46,221.09	42.12%
BENEFITS EXPENSE	30,884.00	2,412.79	12,429.70	18,454.30	40.25%
OTHER INDIRECT EXPENSE	33,947.00	3,726.08	14,751.28	19,195.72	43.45%
TOTAL INDIRECT EXPENSES:	144,686.00	12,795.53	60,814.89	83,871.11	42.03%
TOTAL ALL EXPENSES:	648,686.00	28,849.98	81,037.43	567,648.57	12.49%
NET INCOME (LOSS):	374,314.00	94,356.62	940,734.70		

Statement of Activities

For the Period from February 1, 2020 to February 29, 2020

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
SECTIONS OPERATIONS					
REVENUE:					
SECTION DUES	454,005.00	45,793.75	420,728.75	33,276.25	92.67%
SEMINAR PROFIT SHARE	94,118.73	-	71,693.40	22,425.33	76.17%
INTEREST INCOME	2,320.00	-	-	2,320.00	0.00%
PUBLICATIONS REVENUE	10,000.00	2,147.80	2,293.71	7,706.29	22.94%
OTHER	46,100.00	3,948.31	14,668.31	31,431.69	31.82%
TOTAL REVENUE:	606,543.73	51,889.86	509,384.17	97,159.56	83.98%
DIRECT EXPENSES:					
DIRECT EXPENSES OF SECTION ACTIVITIES	562,340.00	17,674.25	95,242.04	467,097.96	16.94%
REIMBURSEMENT TO WSBA FOR INDIRECT EXPENSES	298,443.75	29,775.00	277,256.25	21,187.50	92.90%
TOTAL DIRECT EXPENSES:	860,783.75	47,449.25	372,498.29	488,285.46	43.27%
NET INCOME (LOSS):	(254,240.02)	4,440.61	136,885.88		

Statement of Activities
For the Period from February 1, 2020 to February 29, 2020
41.67% OF YEAR COMPLETE

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
INDIRECT EXPENSES:					
SALARIES	12,060,469.00	958,038.89	4,816,000.90	7,244,468.10	39.93%
ALLOWANCE FOR OPEN POSITIONS	(200,000.00)	-	· · ·	(200,000.00)	0.00%
TEMPORARY SALARIES	250,780.00	47,072.07	178,001.66	72,778.34	70.98%
CAPITAL LABOR & OVERHEAD	(141,000.00)	· -	(31,780.00)	(109,220.00)	22.54%
EMPLOYEE ASSISTANCE PLAN	4,800.00	1,200.00	2,400.00	2,400.00	50.00%
EMPLOYEE SERVICE AWARDS	3,080.00	120.00	1,055.00	2,025.00	34.25%
FICA (EMPLOYER PORTION)	887,000.00	72,254.83	343,549.78	543,450.22	38.73%
L&I INSURANCE	49,500.00	· -	9,597.26	39,902.74	19.39%
WA STATE FAMILY MEDICAL LEAVE (EMPLOYER PORTION)	17,500.00	1,411.78	6,628.28	10,871.72	37.88%
MEDICAL (EMPLOYER PORTION)	1,580,000.00	122,972.61	599,365.49	980,634.51	37.93%
RETIREMENT (EMPLOYER PORTION)	1,527,000.00	120,500.61	599,423.81	927,576.19	39.25%
TRANSPORTATION ALLOWANCE	115,000.00	252.50	105,355.00	9,645.00	91.61%
UNEMPLOYMENT INSURANCE	84,500.00	9,239.01	24,362.33	60,137.67	28.83%
STAFF DEVELOPMENT-GENERAL	6,900.00	-	1,375.19	5,524.81	19.93%
TOTAL SALARY & BENEFITS EXPENSE:	16,245,529.00	1,333,062.30	6,655,334.70	9,590,194.30	40.97%
WORKPLACE BENEFITS	44,500.00	1,925.55	12,534.21	31,965.79	28.17%
HUMAN RESOURCES POOLED EXP	167,120.00	3,150.11	19,892.78	147,227.22	11.90%
MEETING SUPPORT EXPENSES	15,000.00	862.33	6,207.79	8,792.21	41.39%
RENT	1,951,000.00	265,385.02	863,946.52	1,087,053.48	44.28%
PERSONAL PROP TAXES-WSBA	12,000.00	272.82	3,876.18	8,123.82	32.30%
FURNITURE, MAINT, LH IMP	35,000.00	4,388.45	13,418.29	21,581.71	38.34%
OFFICE SUPPLIES & EQUIPMENT	46,000.00	1,979.37	18,476.22	27,523.78	40.17%
FURN & OFFICE EQUIP DEPRECIATION	53,000.00	4,282.00	21,414.00	31,586.00	40.40%
COMPUTER HARDWARE DEPRECIATION	50,000.00	3,601.00	18,511.54	31,488.46	37.02%
COMPUTER SOFTWARE DEPRECIATION	165,000.00	10,652.00	52,959.00	112,041.00	32.10%
INSURANCE	243,000.00	17,639.19	88,195.95	154,804.05	36.29%
PROFESSIONAL FEES-AUDIT	85,000.00	24,522.00	72,210.10	12,789.90	84.95%
PROFESSIONAL FEES-LEGAL	250,000.00	16,197.88	100,192.65	149,807.35	40.08%
TELEPHONE & INTERNET	47,000.00	3,741.96	18,194.52	28,805.48	38.71%
POSTAGE - GENERAL	30,000.00	1,937.00	10,650.79	19,349.21	35.50%
RECORDS STORAGE	42,000.00	3,168.32	18,351.11	23,648.89	43.69%
STAFF TRAINING	99,900.00	7,165.06	20,042.51	79,857.49	20.06%
BANK FEES	34,000.00	3,418.99	17,538.73	16,461.27	51.58%
PRODUCTION MAINTENANCE & SUPPLIES	12,000.00	(386.33)	4,274.00	7,726.00	35.62%
COMPUTER POOLED EXPENSES	667,610.00	69,676.13	373,839.21	293,770.79	56.00%
TOTAL OTHER INDIRECT EXPENSES:	4,049,130.00	443,578.85	1,754,726.10	2,294,403.90	43.34%
TOTAL INDIRECT EXPENSES:	20,294,659.00	1,776,641.15	8,410,060.80		

Statement of Activities
For the Period from February 1, 2020 to February 29, 2020
41.67% OF YEAR COMPLETE

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE
SUMMARY PAGE				
LICENSE FEES	16,200,000.00	1,680,194.69	6,813,350.98	9,386,649.02
ACCESS TO JUSTICE	(306,321.00)	(30,758.65)	(116,691.14)	(189,629.86)
ADMINISTRATION	(1,105,747.00)	(83,791.54)	(423,904.83)	(681,842.17)
ADMISSIONS/BAR EXAM	28,770.00	50,328.22	141,092.86	(112,322.86)
BOARD OF GOVERNORS	(565,062.00)	(26,700.88)	(198,569.03)	(366,492.97)
COMMUNICATIONS	(627,155.00)	(49,006.70)	(240,118.76)	(387,036.24)
CONFERENCE & BROADCAST SERVICES	(825,263.00)	(72,864.97)	(341,968.54)	(483,294.46)
DISCIPLINE	(6,017,186.50)	(517,504.99)	(2,419,777.14)	(3,597,409.36)
DIVERSITY	(461,114.00)	(42,679.25)	(53,822.64)	(407,291.36)
FOUNDATION	(165,232.00)	(14,281.27)	(60,528.98)	(104,703.02)
HUMAN RESOURCES	(229,115.00)	(36,530.04)	(167,116.58)	(61,998.42)
LAP	(143,181.00)	(11,278.84)	(54,183.21)	(88,997.79)
LEGISLATIVE	(160,404.00)	(17,167.84)	(72,338.21)	(88,065.79)
LICENSING AND MEMBERSHIP	(348,626.50)	(17,251.09)	(123,404.41)	(225,222.09)
LIMITED LICENSE LEGAL TECHNICIAN	(194,024.50)	(16,914.09)	(74,760.43)	(119,264.07)
LIMITED PRACTICE OFFICERS	33,103.50	7,072.45	25,019.19	8,084.31
MANDATORY CLE ADMINISTRATION	106,333.50	30,872.07	79,255.67	27,077.83
MEMBER BENEFITS	(258,008.00)	(9,338.06)	(163,475.29)	(94,532.71)
MEMBER SERVICES & ENGAGEMENT	(472,056.00)	(44,725.24)	(183,453.91)	(288,602.09)
NW LAWYER	(256,144.00)	(15,949.61)	(82,058.91)	(174,085.09)
OFFICE OF THE EXECUTIVE DIRECTOR	(373,441.00)	(43,670.57)	(193,879.74)	(179,561.26)
OFFICE OF GENERAL COUNSEL	(991,073.00)	(74,622.16)	(346,295.31)	(644,777.69)
OGC-DISCIPLINARY BOARD	(293,824.00)	(23,670.70)	(111,683.92)	(182,140.08)
OUTREACH & ENGAGEMENT	(423,554.00)	(31,438.35)	(158,523.15)	(265,030.85)
PRACTICE OF LAW BOARD	(79,261.00)	(6,703.83)	(28,889.25)	(50,371.75)
PROFESSIONAL RESPONSIBILITY PROGRAM	(271,171.00)	(23,619.73)	(113,362.45)	(157,808.55)
PUBLICATION & DESIGN SERVICES	(140,741.00)	(11,820.41)	(59,262.57)	(81,478.43)
PUBLIC SERVICE PROGRAMS	(326,530.00)	(14,214.88)	21,532.10	(348,062.10)
LAW CLERK PROGRAM	(1,729.00)	26,498.32	101,538.48	(103,267.48)
SECTIONS ADMINISTRATION	(249,309.00)	(6,389.65)	95,774.06	(345,083.06)
TECHNOLOGY	(1,674,849.00)	(166,242.78)	(744,142.37)	(930,706.63)
CLE - PRODUCTS	688,083.00	9,199.97	405,612.48	282,470.52
CLE - SEMINARS	(523,199.00)	(76,776.55)	(196,536.77)	(326,662.23)
SECTIONS OPERATIONS	(254,240.02)	4,440.61	136,885.88	(391,125.90)
DESKBOOKS	(188,197.50)	(15,964.68)	(71,811.73)	(116,385.77)
CLIENT PROTECTION FUND	374,314.00	94,356.62	940,734.70	(566,420.70)
INDIRECT EXPENSES	(20,294,659.00)	(1,776,641.15)	(8,410,060.80)	(11,884,598.20)
TOTAL OF ALL	20,789,813.02	1,375,555.55	6,449,823.67	14,339,989.35
NET INCOME (LOSS)	(495,154.02)	401,085.60	1,960,237.13	

Washington State Bar Association Analysis of Cash Investments As of February 29,2020

Checking & Savings Accounts

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<u>Bank</u>	Account	<u>Amount</u>
Wells Fargo	General	\$ 930,914

Total

Investments	Rate		<u>Amount</u>
Wells Fargo Money Market	1.70%		\$ 13,724,089
UBS Financial Money Market	1.76%		\$ 1,079,867
Morgan Stanley Money Market	1.57%		\$ 3,348,838
Merrill Lynch Money Market	1.70%		\$ 1,975,425
		General Fund Total	\$ 21,059,133

Client Protection Fund

Checking

<u>Bank</u>	<u>Amount</u>
Wells Fargo	\$ 1,030,359

<u>Investments</u>	<u>Rate</u>	<u>Amount</u>
Wells Fargo Money Market	1.70%	\$ 3,591,561
Morgan Stanley Money Market	1.57%	\$ 106,820

Client Protection Fund Total \$ 4,728,740

Grand Total Cash & Investments \$ 25,787,873