

WASHINGTON STATE
B A R A S S O C I A T I O N

Financial Reports

(Unaudited)

Year to Date April 30, 2021

Prepared by Maggie Yu, Controller

Submitted by

Jorge Perez, Chief Financial Officer

May 20, 2021

Washington State Bar Association Financial Summary
Compared to Fiscal Year 2021 Budget
For the Period from April 1, 2021 to April 30, 2021

Category	Actual Revenues	Reforecasted Revenues	Actual Indirect Expenses	Reforecasted Indirect Expenses	Actual Direct Expenses	Reforecasted Direct Expenses	Actual Total Expenses	Reforecasted Total Expenses	Actual Net Result	Reforecasted Net Result
Access to Justice	-	-	126,877	212,533	8,980	53,204	135,857	265,737	(135,857)	(265,737)
Administration	2,890	6,786	640,609	1,099,780	7,428	15,140	648,037	1,114,920	(645,147)	(1,108,134)
Admissions/Bar Exam	993,180	1,115,296	468,927	843,354	70,469	268,696	539,396	1,112,050	453,784	3,246
Advancement FTE	-	-	137,517	239,496	-	-	137,517	239,496	(137,517)	(239,496)
Bar News	354,450	457,200	201,641	353,019	276,636	447,864	478,277	800,883	(123,827)	(343,683)
Board of Governors	-	-	123,532	215,830	34,715	199,698	158,248	415,528	(158,248)	(415,528)
Communications Strategies	-	-	263,505	461,876	9,906	71,302	273,411	533,177	(273,411)	(533,177)
Communications Strategies FTE	-	-	128,969	224,154	-	-	128,969	224,154	(128,969)	(224,154)
Covid 19	-	-	-	-	(945)	-	(945)	-	945	-
Discipline	88,245	96,337	3,338,364	5,757,972	61,388	149,655	3,399,752	5,907,627	(3,311,507)	(5,811,290)
Diversity	135,000	135,374	148,346	278,750	1,517	22,440	149,863	301,190	(14,863)	(165,816)
Foundation	-	-	71,477	125,210	3,100.00	5,000	74,577	130,210	(74,577)	(130,210)
Human Resources	-	-	287,391	385,934	-	-	287,391	385,934	(287,391)	(385,934)
Law Clerk Program	173,215	213,668	58,320	108,864	27	1,374	58,347	110,238	114,868	103,430
Legislative	-	-	62,988	121,266	14,992	28,767	77,980	150,033	(77,980)	(150,033)
Licensing and Membership Records	272,961	352,086	343,391	592,011	20,407	23,909	363,797	615,920	(90,836)	(263,834)
Licensing Fees	9,830,389	16,318,268	-	-	-	-	-	-	9,830,389	16,318,268
Limited License Legal Technician	24,962	28,054	60,505	126,595	1,412.50	7,825	61,917	134,420	(36,955)	(106,367)
Limited Practice Officers	128,557	200,770	33,168	78,920	7,686	15,089	40,854	94,010	87,703	106,760
Mandatory CLE	606,409	839,250	264,170	511,743	116,388	147,237	380,558	658,980	225,851	180,271
Member Assistance Program	7,176	9,000	53,410	127,000	825.00	1,075	54,235	128,075	(47,059)	(119,075)
Member Benefits	5,096	13,000	77,216	141,432	141,587	185,996	218,803	327,428	(213,707)	(314,428)
Member Services & Engagement	48,048	67,250	250,716	462,869	1,870	23,907	252,586	486,776	(204,538)	(419,526)
Office of General Counsel	717	27.00	514,993.48	906,308	9,595.27	23,813.82	524,588.75	930,122	(523,872)	(930,095)
Office of the Executive Director	-	-	365,965	637,848	144	100,465	366,108	738,313	(366,108)	(738,313)
OGC-Disciplinary Board	-	-	96,531	168,809	46,161	130,133	142,692	298,942	(142,692)	(298,942)
Outreach and Engagement	-	-	140,892	257,936	522	33,454	141,414	291,390	(141,414)	(291,390)
Practice of Law Board	-	-	21,898	61,823	-	7,825	21,898	69,649	(21,898)	(69,649)
Professional Responsibility Program	-	-	167,963	291,439	595	5,736	168,558	297,175	(168,558)	(297,175)
Public Service Programs	103,000	103,000	74,452	135,981	115,893	237,993	190,345	373,974	(87,345)	(270,974)
Publication and Design Services	-	-	57,581	100,900	4,300	5,069	61,881	105,969	(61,881)	(105,969)
Regulatory Services FTE	-	-	227,466	405,650	-	-	227,466	405,650	(227,466)	(405,650)
Sections Administration	280,045	272,000	164,023	291,946	6,353	7,620	170,376	299,566	109,669	(27,566)
Service Center	-	-	401,313	674,133	2,895	8,500	404,208	682,633	(404,208)	(682,633)
Technology	-	-	1,071,804	1,711,290	-	-	1,071,804	1,711,290	(1,071,804)	(1,711,290)
Subtotal General Fund	13,054,339	20,227,365	10,445,918	18,112,672	964,846	2,228,785	11,410,764	20,341,457	1,643,575.59	(114,092)
Expenses using reserve funds							11,410,764		-	-
Total General Fund - Net Result from Operations									1,643,575.59	(114,092)
Percentage of Budget	64.54%		57.67%		43.29%		56.10%			
CLE-Seminars and Products	686,980	1,212,529	592,152	1,012,798	49,556	264,864	641,708	1,277,662	45,272	(65,133)
CLE - Deskbooks	107,361	140,500	126,350	220,190	95,576	111,939	221,927	332,129	(114,566)	(191,629)
Total CLE	794,341	1,353,029	718,503	1,232,988	145,132	376,803	863,635	1,609,791	(69,293)	(256,762)
Percentage of Budget	58.71%		58.27%		38.52%		53.65%			
Total All Sections	584,449	585,779	-	-	310,186	865,167	310,186	865,167	274,263	(279,388)
Client Protection Fund-Restricted	410,404	533,402	90,105	158,569	26,286	493,353	116,391	651,922	294,013	(118,520)
Totals	14,843,534	22,699,575	11,254,526	19,504,229	1,446,449	3,964,108	12,700,976	23,468,336	2,142,558	(768,761)
Percentage of Budget	65.39%		57.70%		36.49%		54.12%			

Summary of Fund Balances:	Fund Balances Sept. 30, 2020	2021 Budgeted Fund Balances	Fund Balances Year to date
Restricted Funds:			
Client Protection Fund	4,193,130	4,074,610	4,487,143
Board-Designated Funds (Non-General Fund):			
CLE Fund Balance	469,241	212,479	399,948
Section Funds	1,210,209	930,821	1,484,472
Board-Designated Funds (General Fund):			
Operating Reserve Fund	1,500,000	1,500,000	1,500,000
Facilities Reserve Fund	550,000	550,000	550,000
Unrestricted Funds (General Fund):			
Unrestricted General Fund	3,478,234	3,364,142	5,121,810
Total General Fund Balance	5,528,234	5,414,142	7,171,810
Net Change in general Fund Balance		(114,092)	1,643,576
Total Fund Balance	11,400,814.00	10,632,053	13,543,372
Net Change in Fund Balance		(768,761)	2,142,558

WASHINGTON STATE BAR ASSOCIATION

To: Board of Governors
Budget and Audit Committee

From: Maggie Yu, Controller

Re: Key Financial Benchmarks for the Preliminary Fiscal Year to Date (YTD) through April 30, 2021

Date: May 20, 2021

	% of Year	Current Year % YTD	Current Year \$ Difference ¹	Prior Year YTD	Comments
Salaries	58.33%	59.50%	(\$134,473) Over reforecast	59.58%	Over reforecast due to capital labor write off and vacation accrual
Benefits	58.33%	57.39%	\$40,438 Under reforecast	55.49%	Under reforecast due to open positions
Other Indirect Expenses	58.33%	53.04%	\$216,976 Under reforecast	60.58%	Trending under reforecast due to the timing of payments
Total Indirect Expenses	58.33%	57.70%	\$122,941 Under reforecast	58.90%	Under reforecast for the reasons described above

General Fund Revenues	58.33%	64.54%	\$1,255,043 Over reforecast	62.34%	Trending ahead of reforecast due to timing and higher than anticipated payments related to the bar exam, pro hac vice, law clerk and MCLE
General Fund Indirect Expenses	58.33%	57.67%	\$119,808 Under reforecast	58.78%	Under reforecast due to open positions and timing of payments
General Fund Direct Expenses	58.33%	43.29%	\$335,279 Under reforecast	45.93%	Trending under reforecast because it's a timing of the payments and not incurring expenses due to COVID 19
General Fund Net	58.33%	1440.57%	\$1,710,130 Over reforecast	1052%	Trending ahead of reforecast for the reasons described above

CLE Revenue	58.33%	58.71%	(\$5,074) Under reforecast	49.91%	Slightly under reforecast due
CLE Direct Expenses	58.33%	38.52%	\$74,670 Under reforecast	21.29%	Trending under reforecast due to timing of payments
CLE Indirect Expenses	58.33%	58.27%	\$740 Under reforecast	57.64%	Slightly under reforecast
CLE Net	58.33%	73.01%	\$80,485 Over reforecast	216.77%	Over reforecast for the reasons described above

¹ Dollar difference is calculated based on pro-rated budget figures (total annual budget figures divided by 12 months) minus actual revenue and expense amounts as of September 30, 2021 (12 months into the fiscal year).

Washington State Bar Association

Statement of Activities

For the Period from April 1, 2021 to April 30, 2021

58.33% OF YEAR COMPLETE

	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
LICENSE FEES									
REVENUE:									
LICENSE FEES	1,550,011.06	1,415,909.40	(134,101.66)	9,837,169.64	9,830,389.05	(6,780.59)	16,318,267.73	6,487,878.68	60.24%
TOTAL REVENUE:	1,550,011	1,415,909	(134,102)	9,837,170	9,830,389	(6,781)	16,318,268	6,487,879	60.24%

Washington State Bar Association

Statement of Activities

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ACCESS TO JUSTICE									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
ATJ BOARD RETREAT	-	-	-	-	-	-	2,000	2,000	0
LEADERSHIP TRAINING	250	-	250	750	-	750	2,000	2,000	0
ATJ BOARD EXPENSE	2,250	3,479	(1,229)	6,751	8,980	(2,229)	18,000	9,020	50%
PUBLIC DEFENSE	550	-	550	1,650	0	1,650	4,400	4,400	0%
CONFERENCE/INSTITUTE EXPENSE	3,350	-	3,350	10,052	0	10,051	26,804	26,804	0%
TOTAL DIRECT EXPENSES:	6,400	3,479	2,922	19,202	8,980	10,222	53,204	44,224	16.88%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.60 FTE)	9,657	11,683	(2,025)	69,810	75,654	(5,844)	118,095.16	42,442	64.06%
BENEFITS EXPENSE	3,764	4,301	(537)	25,413	25,451	(39)	44,212	18,761	57.57%
OTHER INDIRECT EXPENSE	4,635	3,289	1,346	28,527	25,772	2,756	50,225	24,453	51.31%
TOTAL INDIRECT EXPENSES:	18,056	19,272	(1,216)	123,750	126,877	(3,127)	212,533	85,656	59.70%
TOTAL ALL EXPENSES:	24,457	22,751	1,705	142,952	135,857	7,095	265,737	129,880	51.12%
NET INCOME (LOSS):	(24,457)	(22,751)	1,705	(142,952)	(135,857)	7,095	(265,737)	(129,880)	51.12%

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ADMINISTRATION									
REVENUE:									
INTEREST INCOME	500	308	(192)	4,286	2,890	(1,397)	6,786	3,897	42.58%
TOTAL REVENUE:	500	308	(192)	4,286	2,890	(1,397)	6,786	3,897	42.58%
DIRECT EXPENSES:									
CONSULTING SERVICES	-	-	-	5,392	6,088	(696)	11,000	4,913	55.34%
STAFF TRAVEL/PARKING	350	-	350	2,390	1,340	1,050	4,140	2,800	32.37%
TOTAL DIRECT EXPENSES:	350	-	350	7,782	7,428	354	15,140	7,713	49.06%
INDIRECT EXPENSES:									
SALARY EXPENSE (6.92 FTE)	55,095	55,265	(170)	405,962	412,578	(6,615)	681,430.99	268,853	60.55%
BENEFITS EXPENSE	17,066	19,447	(2,381)	115,611	116,059	(448)	200,848	84,790	57.78%
OTHER INDIRECT EXPENSE	20,045	14,288	5,757	123,658	111,973	11,685	217,501	105,528	51.48%
TOTAL INDIRECT EXPENSES:	92,206	89,000	3,206	645,231	640,609	4,622	1,099,780	459,171	58.25%
TOTAL ALL EXPENSES:	92,556	89,000	3,556	653,013	648,037	4,976	1,114,920	466,883	58.12%
NET INCOME (LOSS):	(92,056)	(88,692)	3,364	(648,726)	(645,147)	3,579	(1,108,134)	(462,987)	58.22%

Washington State Bar Association

Statement of Activities

For the Period from April 1, 2021 to April 30, 2021

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ADMISSIONS									
REVENUE:									
BAR EXAM FEES	114,240	130,160	15,920	999,740	950,665	(49,075)	1,059,321	108,656	89.74%
RULE 9/LEGAL INTERN FEES	3,503	2,950	(553)	6,422	5,400	(1,022)	11,192	5,792	48.25%
RPC BOOKLETS	-	-	-	-	5	5	-	(5)	
SPECIAL ADMISSIONS	3,642	3,685	43	43,330	37,110	(6,220)	44,783	7,673	82.87%
TOTAL REVENUE:	121,385	136,795	15,410	1,049,492	993,180	(56,312)	1,115,296	122,116	89.05%
DIRECT EXPENSES:									
POSTAGE	150	302	(152)	469	369	100	1,219	850	30.26%
STAFF TRAVEL/PARKING	35	(17)	51	288	473	(186)	2,500	2,027	18.94%
STAFF MEMBERSHIP DUES	-	-	-	400	-	400	800	800	0.00%
SUPPLIES	83	-	83	1,190	940	250	1,607	667	58.51%
FACILITY, PARKING, FOOD	-	-	-	6,969	5,202	1,766	20,000	14,798	26.01%
EXAMINER FEES	-	-	-	10,000	10,000	-	26,000	16,000	38.46%
UBE EXMINATIONS	-	25,901	(25,901)	26,000	25,901	99	121,000	95,099	21.41%
BAR EXAM PROCTORS	-	-	-	(133)	(133)	-	(133)	-	100.00%
CHARACTER & FITNESS BOARD	-	-	-	1,000	-	1,000	1,000	1,000	0.00%
DISABILITY ACCOMMODATIONS	-	900	(900)	3,000	2,985	15	9,491	6,505	31.45%
CHARACTER & FITNESS INVESTIGATIONS	50	-	50	156	6	150	306	300	2.01%
LAW SCHOOL VISITS	-	-	-	-	-	-	750	750	0.00%
ILG EXAM FEES	-	-	-	10,500	10,450	50	50,000	39,550	20.90%
COURT REPORTERS	1,250	-	1,250	7,461	5,717	1,744	13,711	7,994	41.70%
DEPRECIATION-SOFTWARE	1,898	1,627	271	7,459	6,646	813	16,950	10,304	39.21%
CONFERENCE CALLS	-	(7)	7	-	-	-	-	-	
ONLINE LEGAL RESEARCH	304	307	(3)	1,825	1,834	(9)	3,345	1,511	54.82%
LAW LIBRARY	13	11	2	83	78	6	150	72	51.73%
TOTAL DIRECT EXPENSES:	3,783	29,024	(25,241)	76,667	70,469	6,199	268,696	198,227	26.23%
INDIRECT EXPENSES:									
SALARY EXPENSE (6.55 FTE)	39,776	36,166	3,610	264,906	263,617	1,289	463,780	200,163	56.84%
BENEFITS EXPENSE	14,783	16,974	(2,191)	98,892	99,558	(666)	172,719	73,161	57.64%
OTHER INDIRECT EXPENSE	19,263	13,494	5,769	116,674	105,752	10,922	206,855	101,103	51.12%
TOTAL INDIRECT EXPENSES:	73,822	66,635	7,188	480,472	468,927	11,545	843,354	374,427	55.60%
TOTAL ALL EXPENSES:	77,606	95,658	(18,053)	557,140	539,396	17,744	1,112,050	572,654	48.50%
NET INCOME (LOSS):	43,780	41,137	(2,643)	492,352	453,784	(38,569)	3,246	(450,538)	13979.14%

Washington State Bar Association

Statement of Activities

For the Period from April 1, 2021 to April 30, 2021

58.33% OF YEAR COMPLETE

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	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
ADVANCEMENT FTE									
INDIRECT EXPENSES:									
SALARY EXPENSE (1.15 FTE)	13,398	12,973	425	94,604	94,821	(217)	161,593	66,772	58.68%
BENEFITS EXPENSE	3,557	3,975	(417)	23,957	24,033	(77)	41,728	17,695	57.59%
OTHER INDIRECT EXPENSE	3,331	2,381	950	20,579	18,662	1,917	36,175	17,512	51.59%
TOTAL INDIRECT EXPENSES:	20,287	19,329	957	139,140	137,517	1,623	239,496	101,980	57.42%
NET INCOME (LOSS):	(20,287)	(19,329)	957	(139,140)	(137,517)	1,623	(239,496)	(101,980)	57.42%

Washington State Bar Association

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	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
BAR NEWS									
REVENUE:									
ROYALTIES	92	-	(92)	1,539	1,262	(277)	2,000	738	63.09%
DISPLAY ADVERTISING	30,213	37,151	6,938	209,361	240,566	31,205	300,000	59,434	80.19%
SUBSCRIPT/SINGLE ISSUES	27	-	(27)	118	72	(46)	200	128	36.06%
CLASSIFIED ADVERTISING	1,093	136	(957)	4,223	1,225	(2,998)	7,500	6,275	16.33%
GEN ANNOUNCEMENTS	1,025	1,113	88	4,425	4,223	(203)	7,500	3,278	56.30%
PROF ANNOUNCEMENTS	2,344	1,736	(608)	12,968	12,997	29	20,000	7,003	64.99%
JOB TARGET ADVERTISING	13,583	24,293	10,711	79,253	94,105	14,852	120,000	25,895	78.42%
TOTAL REVENUE:	48,377	64,429	16,053	311,886	354,450	42,564	457,200	102,750	77.53%
DIRECT EXPENSES:									
BAD DEBT EXPENSE	63	-	63	188	-	188	500	500	0.00%
POSTAGE	10,710	10,827	(117)	62,871	62,669	202	95,000	32,331	65.97%
PRINTING, COPYING & MAILING	29,399	24,843	4,556	161,802	147,949	13,852	250,000	102,050	59.18%
DIGITAL/ONLINE DEVELOPMENT	1,044	850	194	5,781	6,599	(818)	11,000	4,401	59.99%
GRAPHICS/ARTWORK	31	-	31	94	-	94	250	250	0.00%
OUTSIDE SALES EXPENSE	8,556	865	7,691	64,334	59,419	4,915	90,000	30,581	66.02%
EDITORIAL ADVISORY COMMITTEE	63	-	63	188	-	188	500	500	0.00%
STAFF MEMBERSHIP DUES	-	-	-	-	-	-	615	615	0.00%
TOTAL DIRECT EXPENSES:	49,865	37,385	12,480	295,256	276,636	18,619	447,864	171,228	61.77%
INDIRECT EXPENSES:									
SALARY EXPENSE (2.83 FTE)	16,744	16,727	17	119,039	120,304	(1,265)	202,757	82,453	59.33%
BENEFITS EXPENSE	5,216	6,160	(944)	35,359	35,570	(210)	61,402	25,832	57.93%
OTHER INDIRECT EXPENSE	8,188	5,840	2,348	50,527	45,767	4,760	88,860	43,093	51.50%
TOTAL INDIRECT EXPENSES:	30,148	28,726	1,422	204,926	201,641	3,285	353,019	151,378	57.12%
TOTAL ALL EXPENSES:	80,013	66,112	13,901	500,181	478,277	21,904	800,883	322,606	59.72%
NET INCOME (LOSS):	(31,636)	(1,682)	29,954	(188,295)	(123,827)	64,468	(343,683)	(219,855)	36.03%

Washington State Bar Association

Statement of Activities

For the Period from April 1, 2021 to April 30, 2021

58.33% OF YEAR COMPLETE

	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
BOARD OF GOVERNOR									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
BOG MEETINGS	11,000	1,904	9,096	11,114	2,046	9,068	89,114	87,068	2.30%
BOG COMMITTEES' EXPENSES	40	0	40	55	8	47	4,635	4,627	0.18%
BOG RETREAT	-	58	(58)	253	469	(216)	15,253	14,784	3.07%
BOG CONFERENCE ATTENDANCE	500	-	500	1,988	497	1,491	6,988	6,491	7.11%
BOG TRAVEL & OUTREACH	1,325	271	1,053	4,911	2,210	2,701	11,535	9,325	19.16%
LEADERSHIP TRAINING	4,167	1,665	2,502	12,500	1,665	10,835	33,333	31,668	5.00%
BOG ELECTIONS	5,000	3,480	1,520	23,840	27,820	(3,980)	28,840	1,020	96.46%
PRESIDENT'S DINNER	-	-	-	-	-	-	10,000	10,000	0.00%
TOTAL DIRECT EXPENSES:	22,031	7,379	14,652	54,661	34,715	19,945	199,698	164,983	17.38%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.75 FTE)	9,783	9,772	11	70,462	71,324	(861)	119,377	48,053	59.75%
BENEFITS EXPENSE	3,528	4,110	(581)	23,886	23,993	(107)	41,504	17,511	57.81%
OTHER INDIRECT EXPENSE	5,069	3,600	1,469	31,217	28,215	3,001	54,949	26,733	51.35%
TOTAL INDIRECT EXPENSES:	18,381	17,482	898	125,565	123,532	2,033	215,830	92,297	57.24%
TOTAL ALL EXPENSES:	40,412	24,862	15,551	180,226	158,248	21,979	415,528	257,280	38.08%
NET INCOME (LOSS):	(40,412)	(24,862)	15,551	(180,226)	(158,248)	21,979	(415,528)	(257,280)	38.08%

Washington State Bar Association

Statement of Activities

For the Period from April 1, 2021 to April 30, 2021

58.33% OF YEAR COMPLETE

	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
CLE - PRODUCTS									
REVENUE:									
SHIPPING & HANDLING	83	18	(65)	324	146	(178)	741	595	19.74%
COURSEBOOK SALES	362	126	(236)	2,191	1,937	(254)	4,000	2,063	48.43%
MP3 AND VIDEO SALES	19,895	30,236	10,342	263,917	268,818	4,901	552,390	283,572	48.66%
TOTAL REVENUE:	20,340	30,380	10,041	266,433	270,901	4,469	557,131	286,230	48.62%
DIRECT EXPENSES:									
DEPRECIATION	313	109	204	2,876	2,641	235	3,188	547	82.84%
STAFF MEMBERSHIP DUES	50	-	50	723	573	150	973	400	58.87%
TRANSCRIPTION SERVICES	176	-	176	622	270	351	1,500	1,230	18.01%
COST OF SALES - COURSEBOOKS	125	7	118	444	140	304	1,069	929	13.08%
A/V DEVELOP COSTS (RECORDING)	167	-	167	500	-	500	1,333	1,333	0.00%
ONLINE PRODUCT HOSTING EXPENSES	4,000	4,081	(81)	26,559	26,755	(195)	46,559	19,805	57.46%
POSTAGE & DELIVERY-COURSEBOOKS	42	8	34	197	177	20	405	228	43.64%
TOTAL DIRECT EXPENSES:	4,872	4,204	668	31,920	30,555	1,365	55,027	24,473	55.53%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.45 FTE)	7,855	7,846	9	55,073	56,548	(1,476)	94,346	37,798	59.94%
BENEFITS EXPENSE	3,172	3,654	(481)	21,456	21,529	(73)	37,298	15,769	57.72%
OTHER INDIRECT EXPENSE	4,200	2,977	1,224	25,838	23,328	2,510	45,501	22,174	51.27%
TOTAL INDIRECT EXPENSES:	15,227	14,476	751	102,367	101,405	962	177,146	75,741	57.24%
TOTAL ALL EXPENSES:	20,099	18,680	1,419	134,286	131,960	2,327	232,173	100,213	56.84%
NET INCOME (LOSS):	241	11,700	11,459	132,146	138,941	6,795	324,958	186,016	42.76%

Washington State Bar Association

Statement of Activities

For the Period from April 1, 2021 to April 30, 2021

58.33% OF YEAR COMPLETE

	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
CLE - SEMINARS									
REVENUE:									
SEMINAR REGISTRATIONS	66,923	98,637	31,714	315,781	416,079	100,298	650,398	234,319	63.97%
SEMINAR-EXHIB/SPNSR/ETC	517	-	(517)	517	-	(517)	5,000	5,000	0.00%
TOTAL REVENUE:	67,440	98,637	31,197	316,298	416,079	99,781	655,398	239,319	63.48%
DIRECT EXPENSES:									
BAD DEBT EXPENSE	54	-	54	163	-	163	433	433	0.00%
STAFF TRAVEL/PARKING	1,250	-	1,250	3,823	73	3,750	10,073	10,000	0.73%
STAFF MEMBERSHIP DUES	71	-	71	977	763	213	1,332	569	57.31%
SUPPLIES	83	-	83	250	-	250	667	667	0.00%
COURSEBOOK PRODUCTION	63	-	63	188	-	188	500	500	0.00%
POSTAGE - FLIERS/CATALOGS	70	-	70	1,148	-	1,148	1,500	1,500	0.00%
ACCREDITATION FEES	-	(84)	84	2,772	2,556	216	2,772	216	92.21%
FACILITIES	4,000	2,400	1,600	18,400	17,600	800	64,700	47,100	27.20%
SPEAKERS & PROGRAM DEVELOP	200	(695)	895	926	469	457	6,026	5,557	7.78%
SPLITS TO SECTIONS	-	(6,071)	6,071	115,000	(2,461)	117,461	115,000	117,461	-2.14%
HONORARIA	838	-	838	2,513	-	2,513	6,700	6,700	0.00%
CLE SEMINAR COMMITTEE	13	-	13	38	-	38	100	100	0.00%
CONFERENCE CALLS	4	-	4	13	-	13	33	33	0.00%
TOTAL DIRECT EXPENSES:	6,646	(4,451)	11,097	146,208	19,001	127,208	209,837	190,836	9.06%
INDIRECT EXPENSES:									
SALARY EXPENSE (6.97 FTE)	36,659	32,698	3,961	272,244	274,764	(2,520)	456,936	182,172	60.13%
BENEFITS EXPENSE	14,336	16,726	(2,390)	100,795	103,344	(2,548)	173,323	69,979	59.63%
OTHER INDIRECT EXPENSE	18,325	14,373	3,952	118,602	112,640	5,962	205,393	92,753	54.84%
TOTAL INDIRECT EXPENSES:	69,321	63,797	5,523	491,641	490,747	894	835,652	344,905	58.73%
TOTAL ALL EXPENSES:	75,966	59,347	16,620	637,849	509,748	128,101	1,045,489	535,741	48.76%
NET INCOME (LOSS):	(8,526)	39,291	47,817	(321,551)	(93,669)	227,882.02	(390,091)	(296,421.69)	24.01%

Washington State Bar Association

Statement of Activities

For the Period from April 1, 2021 to April 30, 2021

58.33% OF YEAR COMPLETE

	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
CONTINUING LEGAL EDUCATION (CLE)									
REVENUE:									
SEMINAR REGISTRATIONS	66,923	98,637	31,714	315,781	416,079	100,298	650,398	234,319	63.97%
SEMINAR-EXHIB/SPNSR/ETC	517	-	(517)	517	-	(517)	5,000	5,000	0.00%
SHIPPING & HANDLING	83	18	(65)	324	146	(178)	741	595	19.74%
COURSEBOOK SALES	362	126	(236)	2,191	1,937	(254)	4,000	2,063	48.43%
MP3 AND VIDEO SALES	19,895	30,236	10,342	263,917	268,818	4,901	552,390	283,572	48.66%
TOTAL REVENUE:	87,780	129,018	41,238	582,731	686,980	104,249	1,212,529	525,549	56.66%
DIRECT EXPENSES:									
COURSEBOOK PRODUCTION	63	-	63	188	-	188	500	500	0.00%
POSTAGE - FLIERS/CATALOGS	70	-	70	1,148	-	1,148	1,500	1,500	0.00%
DEPRECIATION	313	109	204	2,876	2,641	235	3,188	547	82.84%
ONLINE EXPENSES	4,000	4,081	(81)	26,559	26,755	(195)	46,559	19,805	57.46%
ACCREDITATION FEES	-	(84)	84	2,772	2,556	216	2,772	216	92.21%
FACILITIES	4,000	2,400	1,600	18,400	17,600	800	64,700	47,100	27.20%
TRANSACTION SERVICES	176	-	176	622	270	351	1,500	1,230	18.01%
SPEAKERS & PROGRAM DEVELOP	200	(695)	895	926	469	457	6,026	5,557	7.78%
SPLITS TO SECTIONS	-	(6,071)	6,071	115,000	(2,461)	117,461	115,000	117,461	-2.14%
HONORARIA	838	-	838	2,513	-	2,513	6,700	6,700	0.00%
CLE SEMINAR COMMITTEE	13	-	13	38	-	38	100	100	0.00%
BAD DEBT EXPENSE	54	-	54	163	-	163	433	433	0.00%
STAFF TRAVEL/PARKING	1,250	-	1,250	3,823	73	3,750	10,073	10,000	0.73%
STAFF MEMBERSHIP DUES	121	-	121	1,699	1,336	363	2,305	969	57.97%
SUPPLIES	83	-	83	250	-	250	667	667	0.00%
CONFERENCE CALLS	4	-	4	13	-	13	33	33	0.00%
COST OF SALES - COURSEBOOKS	125	7	118	444	140	304	1,069	929	13.08%
A/V DEVELOP COSTS (RECORDING)	167	-	167	500	-	500	1,333	1,333	0.00%
POSTAGE & DELIVERY-COURSEBOOKS	42	8	34	197	177	20	405	228	43.64%
TOTAL DIRECT EXPENSES:	11,517	(247)	11,764	178,128	49,556	128,572	264,864	215,309	18.71%
INDIRECT EXPENSES:									
SALARY EXPENSE (8.42 FTE)	44,513.93	40,544	3,970	327,316	331,312	(3,996)	551,283	219,971	60.10%
BENEFITS EXPENSE	17,509	20,380	(2,871)	122,252	124,873	(2,621)	210,621	85,748	59.29%
OTHER INDIRECT EXPENSE	22,526	17,350	5,176	144,440	135,967	8,472	250,895	114,927	54.19%
TOTAL INDIRECT EXPENSES:	84,548	78,274	6,274	594,008	592,152	1,855	1,012,798	420,645	58.47%
TOTAL ALL EXPENSES:	96,065	78,027	18,039	772,136	641,708	130,428	1,277,662	635,954	50.23%
NET INCOME (LOSS):	(8,286)	50,991	59,276	(189,405)	45,272	234,677	(65,133)	(110,405)	-69.51%

Washington State Bar Association

Statement of Activities

For the Period from April 1, 2021 to April 30, 2021

58.33% OF YEAR COMPLETE

	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
COMMUNICATION STRATEGIES									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
STAFF TRAVEL/PARKING	392	548	(156)	2,165	2,086	79	4,123	2,037	50.59%
STAFF MEMBERSHIP DUES	99	-	99	676	380	296	1,169	789	32.52%
SUBSCRIPTIONS	254	190	64	1,479	2,080	(600)	2,751	671	75.60%
DIGITAL/ONLINE DEVELOPMENT	67	331	(264)	200	545	(345)	533	(12)	102.20%
APEX DINNER	-	-	-	837	837	-	25,000	24,163	3.35%
50 YEAR MEMBER TRIBUTE LUNCH	1,875	-	1,875	5,625	-	5,625	15,000	15,000	0.00%
COMMUNICATIONS OUTREACH	2,083	596	1,487	8,215	3,096	5,119	18,632	15,536	16.61%
TELEPHONE	25	88	(63)	434	623	(189)	559	(64)	111.47%
CONFERENCE CALLS	25	-	25	76	-	76	201	201	0.00%
MISCELLANEOUS	417	260	157	1,250	260	990	3,333	3,073	7.80%
TOTAL DIRECT EXPENSES:	5,236	2,013	3,224	20,956	9,906	11,050	71,302	61,395	13.89%
INDIRECT EXPENSES:									
SALARY EXPENSE (3.80 FTE)	21,356	21,332	24	153,396	154,382	(985)	260,171	105,790	59.34%
BENEFITS EXPENSE	6,978	8,237	(1,259)	47,446	47,805	(359)	82,285	34,480	58.10%
OTHER INDIRECT EXPENSE	11,017	7,824	3,193	67,843	61,319	6,524	119,420	58,101	51.35%
TOTAL INDIRECT EXPENSES:	39,351	37,394	1,957	268,685	263,505	5,180	461,876	198,371	57.05%
TOTAL ALL EXPENSES:	44,587	39,406	5,181	289,641	273,411	16,230	533,177	259,766	51.28%
NET INCOME (LOSS):	(44,587)	(39,406)	5,181	(289,641)	(273,411)	16,230	(533,177)	(259,766)	51.28%

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Washington State Bar Association

Statement of Activities

For the Period from April 1, 2021 to April 30, 2021

58.33% OF YEAR COMPLETE

	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
COMMUNICATION STRATEGIES FTE									
INDIRECT EXPENSES:									
SALARY EXPENSE (1.00 FTE)	12,463	12,457	6	87,601	88,197	(597)	149912.82	61,716	58.83%
BENEFITS EXPENSE	3,666	4,035	(370)	24,475	24,554	(79)	42,790	18,236	57.38%
OTHER INDIRECT EXPENSE	2,897	2,070	827	17,890	16,218	1,672	31,451	15,233	51.57%
TOTAL INDIRECT EXPENSES:	19,025	18,561	464	129,965	128,969	996	224,154	95,184	57.54%
NET INCOME (LOSS):	(19,025)	(18,561)	464	(129,965)	(128,969)	996	(224,154)	(95,184)	57.54%

Washington State Bar Association

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58.33% OF YEAR COMPLETE

	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
CLIENT PROTECTION FUND									
REVENUE:									
CPF RESTITUTION	374	920	546	8,985	55,653	46,668	9,662	(45,991)	576.01%
CPF MEMBER ASSESSMENTS	24,700	3,120	(21,580)	392,040	351,770	(40,270)	515,540	163,770	68.23%
INTEREST INCOME	833	210	(623)	4,034	2,981	(1,053)	8,200	5,219	36.35%
TOTAL REVENUE:	25,907	4,250	(21,657)	405,058	410,404	5,346	533,402	122,998	76.94%
DIRECT EXPENSES:									
BANK FEES - WELLS FARGO	144	142	2	1,160	1,222	(62)	1,395	173	87.57%
GIFTS TO INJURED CLIENTS	-	-	-	21,103	25,015	(3,912)	490,880	465,865	5.10%
CPF BOARD EXPENSES	-	-	-	569	49	520	877	828	5.61%
STAFF MEMBERSHIP DUES	-	-	-	200	-	200	200	200	0.00%
TOTAL DIRECT EXPENSES:	144	142	2	23,031	26,286	(3,254)	493,353	467,067	5.33%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.23 FTE)	7,092	7,084	8	50,288	50,612	(324)	85,746	35,134	59.03%
BENEFITS EXPENSE	2,917	3,328	(411)	19,667	19,720	(54)	34,234	14,514	57.60%
OTHER INDIRECT EXPENSE	3,563	2,523	1,040	21,909	19,773	2,136	38,589	18,816	51.24%
TOTAL INDIRECT EXPENSES:	13,571	12,935	636	91,864	90,105	1,759	158,569	68,464	56.82%
TOTAL ALL EXPENSES:	13,716	13,077	639	114,896	116,391	(1,496)	651,922	535,530	17.85%
NET INCOME (LOSS):	12,191	(8,827)	(21,019)	290,163	294,013	3,850	(118,520)	(412,533)	-248.07%

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58.33% OF YEAR COMPLETE

	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
DESKBOOKS									
REVENUE:									
LEXIS/NEXIS ROYALTIES	1,500	-	(1,500)	4,500	#	-	12,000	12,000	0.00%
FASTCASE ROYALTIES	250	-	(250)	750	#	-	2,000	2,000	0.00%
SHIPPING & HANDLING	97	-	(97)	2,016		2,122	2,500	378	84.87%
DESKBOOK SALES	1,812	-	(1,812)	64,938		74,032	74,000	(32)	100.04%
SECTION PUBLICATION SALES	189	-	(189)	9,056		9,890	10,000	110	98.90%
CASEMAKER ROYALTIES	2,335	-	(2,335)	28,323		21,317	40,000	18,683	53.29%
TOTAL REVENUE:	6,183	-	(6,183)	109,584	107,361	(2,223)	140,500	33,139	76.41%
DIRECT EXPENSES:									
COST OF SALES - DESKBOOKS	2,226	-	2,226	37,745		37,300	48,875	11,574	76.32%
COST OF SALES - SECTION PUBLICATION	36	-	36	2,620		3,003	2,800	(203)	107.26%
SPLITS TO SECTIONS	715	651	64	3,926		3,844	7,500	3,656	51.25%
DESKBOOK ROYALTIES	-	-	-	274		199	500	301	39.87%
POSTAGE & DELIVER-DESKBOOKS	127	-	127	2,367		2,984	3,000	16	99.47%
FLIERS/CATALOGS	(0)	-	(0)	2,507		2,507	2,507	(0)	100.01%
ONLINE LEGAL RESEARCH	121	153	(33)	818		917	1,672	755	54.84%
POSTAGE - FLIERS/CATALOGS	117	-	117	351		936	937	1	99.92%
OBSOLETE INVENTORY	2,945	581	2,364	20,617		32,200	35,343	3,143	91.11%
BAD DEBT EXPENSE	13	-	13	38		-	100	100	0.00%
RECORDS STORAGE - OFF SITE	625	7,050	(6,425)	4,975		11,500	8,100	(3,400)	141.98%
STAFF MEMBERSHIP DUES	-	-	-	-		-	220	220	0.00%
MISCELLANEOUS	25	-	25	75		75	200	200	0.00%
SUBSCRIPTIONS	-	-	-	185		185	185	0	99.98%
TOTAL DIRECT EXPENSES:	6,949	8,436	(1,487)	76,498	95,576	(19,078)	111,939	16,363	85.38%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.52 FTE)	10,473	10,463	9	75,382		75,901	127,743.6	51,842	59.42%
BENEFITS EXPENSE	3,790	4,310	(521)	25,708		25,788	44,636	18,848	57.77%
OTHER INDIRECT EXPENSE	4,403	3,147	1,256	27,197		24,661	47,810	23,150	51.58%
TOTAL INDIRECT EXPENSES:	18,665	17,920	745	128,287	126,350	1,937	220,190	93,840	57.38%
TOTAL ALL EXPENSES:	25,614	26,356	(742)	204,785	221,927	(17,142)	332,129	110,202	66.82%
NET INCOME (LOSS):	(19,431)	(26,356)	(6,925)	(95,201)	(114,566)	(19,364)	(191,629)	(77,063)	59.79%

Washington State Bar Association

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For the Period from April 1, 2021 to April 30, 2021

58.33% OF YEAR COMPLETE

	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
DISCIPLINE									
REVENUE:									
COPY FEES	-	(60)	(60)	60	-	(60)	60	60	0.00%
AUDIT REVENUE	107	-	(107)	745	739	(6)	1,277	538	57.85%
RECOVERY OF DISCIPLINE COSTS	6,278	17,026	10,748	48,610	76,721	28,111	80,000	3,279	95.90%
DISCIPLINE HISTORY SUMMARY	1,166	1,650	1,650	9,169	10,785	1,616	15,000	4,215	71.90%
TOTAL REVENUE:	7,551	18,616	12,232	58,583	88,245	29,662	96,337	8,092	91.60%
DIRECT EXPENSES:									
PUBLICATIONS PRODUCTION	31	-	31	94	181	(87)	250	69	72.24%
STAFF TRAVEL/PARKING	250	414	(164)	11,337	8,730	2,607	20,587	11,857	42.41%
STAFF MEMBERSHIP DUES	250	-	250	3,830	3,430	400	5,080	1,650	67.52%
TELEPHONE	185	184	1	1,273	1,269	4	2,200	931	57.70%
COURT REPORTERS	2,765	2,139	626	13,673	8,473	5,201	27,500	19,027	30.81%
OUTSIDE COUNSEL/AIC	375	500	(125)	1,125	500	625	3,000	2,500	16.67%
LITIGATION EXPENSES	1,972	743	1,229	7,639	3,704	3,935	17,500	13,796	21.17%
DISABILITY EXPENSES	938	-	938	2,813	4,900	(2,088)	7,500	2,600	65.33%
ONLINE LEGAL RESEARCH	5,006	4,492	514	28,259	26,632	1,626	53,288	26,656	49.98%
LAW LIBRARY	1,138	45	1,094	6,309	3,069	3,240	12,000	8,931	25.57%
TRANSLATION SERVICES	94	-	94	281	500	(219)	750	250	66.67%
TOTAL DIRECT EXPENSES:	13,004	8,516	4,488	76,632	61,388	15,245	149,655	88,267	41.02%
INDIRECT EXPENSES:									
SALARY EXPENSE (37.00 FTE)	286,973	291,402	(4,429)	2,092,288	2,118,464	(26,176)	3,571,125	1,452,661	59.32%
BENEFITS EXPENSE	86,827	99,777	(12,950)	612,160	621,822	(9,662)	1,057,652	435,830	58.79%
OTHER INDIRECT EXPENSE	99,937	76,317	23,620	645,399	598,079	47,320	1,129,195	531,117	52.97%
TOTAL INDIRECT EXPENSES:	473,737	467,497	6,241	3,349,847	3,338,364	11,482	5,757,972	2,419,608	57.98%
TOTAL ALL EXPENSES:	486,742	476,013	10,729	3,426,479	3,399,752	26,727	5,907,627	2,507,875	57.55%
NET INCOME (LOSS):	(479,191)	(457,396)	21,795	(3,367,896)	(3,311,507)	56,389	(5,811,290)	(2,499,783)	56.98%

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	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
DIVERSITY									
REVENUE:									
DONATIONS	(1,250)	-	1,250	131,250	135,000	3,750	125,000	(10,000)	108.00%
WORK STUDY GRANTS	1,297	-	(1,297)	3,890	-	(3,890)	10,374	10,374	0.00%
TOTAL REVENUE:	47	-	(47)	135,140	135,000	(140)	135,374	374	99.72%
DIRECT EXPENSES:									
STAFF MEMBERSHIP DUES	-	-	-	-	-	-	290	290	0.00%
COMMITTEE FOR DIVERSITY	610	-	610	1,848	17	1,831	4,900	4,883	0.35%
DIVERSITY EVENTS & PROJECTS	2,063	750	1,313	6,938	1,500	5,438	17,250	15,750	8.70%
TOTAL DIRECT EXPENSES:	2,673	750	1,923	8,785	1,517	7,268	22,440	20,923	6.76%
INDIRECT EXPENSES:									
SALARY EXPENSE (2.46 FTE)	15,200	20,823	(5,623)	74,521	74,093	428	150,814	76,721	49.13%
BENEFITS EXPENSE	5,554	6,393	(839)	31,678	34,485	(2,806)	59,610	25,125	57.85%
OTHER INDIRECT EXPENSE	6,691	5,075	1,617	36,801	39,768	(2,967)	68,326	28,558	58.20%
TOTAL INDIRECT EXPENSES:	27,446	32,291	(4,845)	143,001	148,346	(5,345)	278,750	130,404	53.22%
TOTAL ALL EXPENSES:	30,118	33,041	(2,923)	151,786	149,863	1,923	301,190	151,327	49.76%
NET INCOME (LOSS):	(30,072)	(33,041)	(2,969)	(16,646)	(14,863)	1,783	(165,816)	(150,953)	8.96%

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	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
FOUNDATION									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
CONSULTING SERVICES	-	-	-	3,000	3,000	-	3,000	-	100.00%
PRINTING & COPYING	-	-	-	-	-	-	450	450	0.00%
STAFF TRAVEL/PARKING	-	-	-	-	-	-	100	100	0.00%
SUPPLIES	-	-	-	-	-	-	150	150	0.00%
SPECIAL EVENTS	-	50	(50)	-	50	(50)	-	(50)	
BOARD OF TRUSTEES	-	25	(25)	-	50	(50)	1,000	950	5.00%
POSTAGE	-	-	-	-	-	-	300	300	0.00%
TOTAL DIRECT EXPENSES:	-	75	(75)	3,000	3,100	(100)	5,000	1,900	62.00%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.00 FTE)	6,444	6,438	6	45,737	46,033	(297)	77,954	31,921	59.05%
BENEFITS EXPENSE	1,340	1,672	(333)	9,121	9,225	(104)	15,805	6,580	58.37%
OTHER INDIRECT EXPENSE	2,897	2,070	827	17,890	16,218	1,671	31,451	15,233	51.57%
TOTAL INDIRECT EXPENSES:	10,680	10,179	501	72,747	71,477	1,270	125,210	53,733	57.09%
TOTAL ALL EXPENSES:	10,680	10,254	426	75,747	74,577	1,170	130,210	55,633	57.27%
NET INCOME (LOSS):	(10,680)	(10,254)	426	(75,747)	(74,577)	1,170	(130,210)	(55,633)	57.27%

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58.33% OF YEAR COMPLETE

	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
HUMAN RESOURCES									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
STAFF TRAVEL/PARKING	198	-	198	594	-	594	697	697	0.00%
STAFF MEMBERSHIP DUES	-	-	-	-	-	-	193	193	0.00%
SUBSCRIPTIONS	-	-	-	2,419	173	2,246	3,399	3,226	5.08%
STAFF TRAINING- GENERAL	-	-	-	209	1,474	(1,265)	25,000	23,526	5.90%
RECRUITING AND ADVERTISING	583	124	459	15,663	17,411	(1,748)	18,580	1,169	93.71%
PAYROLL PROCESSING	4,081	7,727	(3,645)	28,593	29,166	(573)	49,000	19,834	59.52%
SALARY SURVEYS	242	-	242	725	-	725	1,933	1,933	0.00%
CONSULTING SERVICES	-	33,200	(33,200)	23,200	57,283	(34,083)	112,500	55,217	50.92%
CONFERENCE CALLS	-	-	-	-	13	(13)	-	(13)	
TRANSFER TO INDIRECT EXPENSE	(5,104)	(41,051)	35,947	(71,403)	(105,521)	34,118	(211,302)	(105,782)	49.94%
TOTAL DIRECT EXPENSES:	-	-	-	0	-	0.01	-	-	
INDIRECT EXPENSES:									
SALARY EXPENSE (3.00 FTE)	22,352	66,183	(43,831)	107,766	188,598	(80,831)	219,525	30,927	85.91%
BENEFITS EXPENSE	8,519	9,554	(1,035)	44,402	50,360	(5,958)	86,960	36,600	57.91%
OTHER INDIRECT EXPENSE	8,356	6,180	2,175	42,648	48,433	(5,785)	79,450	31,017	60.96%
TOTAL INDIRECT EXPENSES:	39,227	81,917	(42,690)	194,817	287,391	(92,574)	385,934	98,544	74.47%
TOTAL ALL EXPENSES:	39,227	81,917	(42,690)	194,817	287,391	(92,574)	385,934	98,544	74.47%
NET INCOME (LOSS):	(39,227)	(81,917)	(42,690)	(194,817)	(287,391)	(92,574)	(385,934)	(98,544)	74.47%

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	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
LAW CLERK PROGRAM									
REVENUE:									
LAW CLERK FEES	-	1,502	1,502	175,782	171,215	(4,567)	209,637	38,422	81.67%
LAW CLERK APPLICATION FEES	-	-	-	1,900	2,000	100	4,031	2,031	49.62%
TOTAL REVENUE:	-	1,502	1,502	177,682	173,215	(4,467)	213,668	40,453	81.07%
DIRECT EXPENSES:									
SUBSCRIPTIONS	-	-	-	-	-	-	250	250	0.00%
CHARACTER & FITNESS INVESTIGATIONS	-	-	-	-	-	-	100	100	0.00%
LAW CLERK BOARD EXPENSE	-	4	(4)	24	27	(4)	624	596	4.35%
STAFF TRAVEL/PARKING	-	-	-	40	-	40	300	300	0.00%
LAW CLERK OUTREACH	-	-	-	-	-	-	100	100	0.00%
TOTAL DIRECT EXPENSES:	-	4	(4)	63	27	36	1,374	1,346	1.98%
INDIRECT EXPENSES:									
SALARY EXPENSE (0.90 FTE)	5,283	4,592	691	33,952	32,769	1,184	60,364	27,596	54.28%
BENEFITS EXPENSE	1,870	2,169	(299)	11,324	11,111	213	20,663	9,552	53.77%
OTHER INDIRECT EXPENSE	2,607	1,843	764	15,632	14,441	1,191	27,837	13,396	51.88%
TOTAL INDIRECT EXPENSES:	9,760	8,603	1,156	60,908	58,320	2,588	108,864	50,544	53.57%
TOTAL ALL EXPENSES:	9,760	8,607	1,153	60,971	58,347	2,623	110,238	51,890	52.93%
NET INCOME (LOSS):	(9,760)	(7,105)	2,655	116,711	114,868	(1,844)	103,430	(11,437)	111.06%

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	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
LEGISLATIVE									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
STAFF TRAVEL/PARKING	100	-	100	200	-	200	400	400	0.00%
SUBSCRIPTIONS	-	-	-	1,982	1,982	-	1,982	-	100.00%
CONTRACT LOBBYIST	4,333	-	4,333	17,333	13,000	4,333	26,000	13,000	50.00%
LEGISLATIVE COMMITTEE	-	-	-	10	10	-	260	250	3.77%
BOG LEGISLATIVE COMMITTEE	-	-	-	-	-	-	125	125	0.00%
TOTAL DIRECT EXPENSES:	4,433	-	4,433	19,525	14,992	4,533	28,767	13,775	52.11%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.00 FTE)	6,546	2,542	4,004	34,812	31,010	3,802	66,209	35,198	46.84%
BENEFITS EXPENSE	2,667	3,009	(342)	13,640	15,759	(2,119)	26,705	10,945	59.01%
OTHER INDIRECT EXPENSE	2,897	2,070	827	14,792	16,218	(1,427)	28,353	12,134	57.20%
TOTAL INDIRECT EXPENSES:	12,110	7,620	4,489	63,244	62,988	256	121,266	58,278	51.94%
TOTAL ALL EXPENSES:	16,543	7,620	8,923	82,769	77,980	4,789	150,033	72,053	51.98%
NET INCOME (LOSS):	(16,543)	(7,620)	8,923	(82,769)	(77,980)	4,789	(150,033)	(72,053)	51.98%

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	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
LICENSING & MEMBERSHIP RECORDS									
REVENUE:									
STATUS CERTIFICATE FEES	1,878	2,500	622	17,614	18,930	1,315	26,115	7,185	72.49%
INVESTIGATION FEES	1,721	1,200	(521)	12,468	12,000	(468)	22,399	10,399	53.57%
PRO HAC VICE	22,900	27,022	4,122	184,574	238,160	53,586	299,074	60,914	79.63%
MEMBER CONTACT INFORMATION	-	1,325	1,325	1,853	3,728	1,874	4,211	484	88.52%
PHOTO BAR CARD SALES	15	24	9	125	144	19	286	142	50.33%
TOTAL REVENUE:	26,513	32,071	5,558	216,635	272,961	56,326	352,086	79,124	77.53%
DIRECT EXPENSES:									
DEPRECIATION	-	-	-	1,151	1,151	-	1,151	0	99.98%
POSTAGE	40	69	(29)	14,075	16,411	(2,336)	19,913	3,502	82.41%
LICENSING FORMS	-	-	-	2,845	2,845	-	2,845	-	100.00%
TOTAL DIRECT EXPENSES:	40	69	(29)	18,071	20,407	(2,336)	23,909	3,502	85.35%
INDIRECT EXPENSES:									
SALARY EXPENSE (3.80 FTE)	27,863	29,740	(1,877)	207,466	209,423	(1,957)	346,778	137,355	60.39%
BENEFITS EXPENSE	10,706	11,994	(1,288)	72,638	72,649	(11)	125,888	53,239	57.71%
OTHER INDIRECT EXPENSE	11,453	7,825	3,628	70,930	61,319	9,611	119,345	58,026	51.38%
TOTAL INDIRECT EXPENSES:	50,022	49,559	463	351,034	343,391	7,644	592,011	248,620	58.00%
TOTAL ALL EXPENSES:	50,061	49,628	434	369,105	363,797	5,308	615,920	252,122	59.07%
NET INCOME (LOSS):	(23,548)	(17,557)	5,992	(152,471)	(90,836)	61,634	(263,834)	(172,998)	34.43%

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	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
LIMITED LICENSE LEGAL TECHNICIAN PROGRAM									
REVENUE:									
SEMINAR REGISTRATIONS	-	-	-	910	796	(114)	2,319	1,523	34.33%
LLLT LICENSE FEES	998	941	(57)	5,693	4,991	(701)	9,985	4,994	49.99%
LLLT LATE LICENSE FEES	-	69	69	-	275	275	-	(275)	
INVESTIGATION FEES	-	-	-	-	-	-	100	100	0.00%
LLLT EXAM FEES	550	3,450	2,900	15,650	18,600	2,950	15,650	(2,950)	118.85%
LLLT WAIVER FEES	-	-	-	-	300	300	-	(300)	
TOTAL REVENUE:	1,548	4,460	2,911	22,253	24,962	2,710	28,054	3,091	88.98%
DIRECT EXPENSES:									
LLLT BOARD	-	-	-	-	-	-	2,450	2,450	0.00%
LLLT EXAM WRITING	-	-	-	-	1,413	(1,413)	5,375	3,963	26.28%
TOTAL DIRECT EXPENSES:	-	-	-	-	1,413	(1,413)	7,825	6,413	18.05%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.00 FTE)	7,126	4,386	2,740	35,887	30,142	5,745	71,517	41,375	42.15%
BENEFITS EXPENSE	2,638	2,988	(350)	13,893	14,144	(252)	27,070	12,926	52.25%
OTHER INDIRECT EXPENSE	2,752	2,070	682	15,125	16,218	(1,093)	28,009	11,790	57.90%
TOTAL INDIRECT EXPENSES:	12,516	9,443	3,073	64,905	60,505	4,400	126,595	66,090	47.79%
TOTAL ALL EXPENSES:	12,516	9,443	3,073	64,905	61,917	2,988	134,420	72,503	46.06%
NET INCOME (LOSS):	(10,968)	(4,983)	5,984	(42,652)	(36,955)	5,697	(106,367)	(69,412)	34.74%

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	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
LIMITED PRACTICE OFFICERS									
REVENUE:									
INVESTIGATION FEES	-	200	200	600	900	300	1,000	100	90.00%
LPO EXAMINATION FEES	900	5,100	4,200	23,700	25,700	2,000	23,700	(2,000)	108.44%
LPO LICENSE FEES	14,291	10,907	(3,385)	101,039	98,177	(2,862)	172,435	74,258	56.94%
LPO LATE LICENSE FEES	-	3,780	3,780	-	3,780	3,780	3,635	(145)	104.00%
LPO LICENSE FEES - REINSTATES	-	(200)	(200)	-	-	-	-	-	
TOTAL REVENUE:	15,191	19,787	4,595	125,339	128,557	3,218	200,770	72,213	64.03%
DIRECT EXPENSES:									
EXAM WRITING	-	-	-	4,875	4,875	-	9,750	4,875	50.00%
ONLINE LEGAL RESEARCH	121	153	(33)	818	917	(99)	1,672	755	54.84%
LAW LIBRARY	137	268	(131)	1,470	1,889	(419)	3,663	1,774	51.58%
LPO BOARD	-	-	-	4	4	-	4	-	100.00%
TOTAL DIRECT EXPENSES:	257	422	(164)	7,168	7,686	(518)	15,089	7,404	50.93%
INDIRECT EXPENSES:									
SALARY EXPENSE (0.50 FTE)	4,305	2,936	1,369	21,181	18,042	3,139	42,705	24,663	42.25%
BENEFITS EXPENSE	1,728	1,876	(148)	7,797	7,128	669	16,426	9,298	43.40%
OTHER INDIRECT EXPENSE	2,173	1,021	1,152	9,618	7,998	1,620	19,789	11,791	40.42%
TOTAL INDIRECT EXPENSES:	8,205	5,833	2,373	38,597	33,168	5,428	78,920	45,752	42.03%
TOTAL ALL EXPENSES:	8,463	6,254	2,208	45,764	40,854	4,910	94,010	53,156	43.46%
NET INCOME (LOSS):	6,729	13,532	6,804	79,575	87,703	8,128	106,760	19,057	82.15%

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58.33% OF YEAR COMPLETE

	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
MEMBER ASSISTANCE PROGRAM									
REVENUE:									
DIVERSIONS	744	1,500	756	4,538	7,176	2,638	9,000	1,824	79.73%
TOTAL REVENUE:	744	1,500	756	4,538	7,176	2,638	9,000	1,824	79.73%
DIRECT EXPENSES:									
STAFF MEMBERSHIP DUES	-	-	-	-	-	-	225	225	0.00%
PROF LIAB INSURANCE	106	-	106	319	825	(506)	850	25	97.06%
TOTAL DIRECT EXPENSES:	106	-	106	319	825	(506)	1,075	250	76.74%
INDIRECT EXPENSES:									
SALARY EXPENSE (0.50 FTE)	4,394	4,391	3	31,193	31,398	(206)	70,680	39,281	44.42%
BENEFITS EXPENSE	2,067	2,244	(177)	14,022	14,013	9	31,862	17,848	43.98%
OTHER INDIRECT EXPENSE	1,448	1,021	428	8,885	7,998	887	24,459	16,461	32.70%
TOTAL INDIRECT EXPENSES:	7,909	7,656	253	54,099	53,410	690	127,000	73,590	42.05%
TOTAL ALL EXPENSES:	8,015	7,656	360	54,418	54,235	184	128,075	73,840	42.35%
NET INCOME (LOSS):	(7,272)	(6,156)	1,116	(49,880)	(47,059)	2,821	(119,075)	(72,016)	39.52%

Washington State Bar Association

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For the Period from April 1, 2021 to April 30, 2021

58.33% OF YEAR COMPLETE

	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
MEMBERSHIP BENEFITS									
REVENUE:									
SPONSORSHIPS	375	-	(375)	1,125	-	(1,125)	3,000	3,000	0.00%
INTERNET SALES	539	343	(196)	3,970	3,381	(589)	6,667	3,286	50.71%
MP3 SALES	288	392	104	1,893	1,715	(178)	3,333	1,618	51.46%
TOTAL REVENUE:	1,202	735	(467)	6,988	5,096	(1,892)	13,000	7,904	39.20%
DIRECT EXPENSES:									
TRANSCRIPTION SERVICES	-	-	-	-	-	-	1,500	1,500	0.00%
CONFERENCE CALLS	63	-	63	188	-	188	500	500	0.00%
LEGAL LUNCHBOX SPEAKERS & PROGRAM	125	-	125	375	1,321	(946)	1,000	(321)	132.12%
WSBA CONNECTS	3,395	-	3,395	29,585	31,040	(1,455)	46,560	15,520	66.67%
CASEMAKER & FASTCASE	5,432	10,832	(5,400)	109,275	109,226	49	136,436	27,210	80.06%
TOTAL DIRECT EXPENSES:	9,015	10,832	(1,817)	139,422	141,587	(2,165)	185,996	44,409	76.12%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.16 FTE)	6,655	6,648	7	46,216	45,429	786	80,368	34,939	56.53%
BENEFITS EXPENSE	2,039	2,422	(383)	13,304	13,124	180	24,064	10,940	54.54%
OTHER INDIRECT EXPENSE	3,360	2,381	979	20,670	18,662	2,008	36,999	18,337	50.44%
TOTAL INDIRECT EXPENSES:	12,054	11,451	603	80,190	77,216	2,974	141,432	64,217	54.60%
TOTAL ALL EXPENSES:	21,069	22,283	(1,214)	219,613	218,803	809	327,428	108,625	66.82%
NET INCOME (LOSS):	(19,867)	(21,548)	(1,682)	(212,624)	(213,707)	(1,083)	(314,428)	(100,721)	67.97%

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	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
MANDATORY CONTINUING LEGAL EDUCATION									
REVENUE:									
ACCREDITED PROGRAM FEES	40,000	58,000	18,000	297,600	336,600	39,000	497,600	161,000	67.64%
FORM 1 LATE FEES	12,500	21,450	8,950	118,700	140,600	21,900	190,200	49,600	73.92%
MEMBER LATE FEES	150	800	650	2,250	3,046	796	2,700	(346)	112.82%
ANNUAL ACCREDITED SPONSOR FEES	(63)	-	63	42,063	42,500	438	41,750	(750)	101.80%
ATTENDANCE LATE FEES	5,000	9,400	4,400	61,500	71,750	10,250	94,000	22,250	76.33%
COMITY CERTIFICATES	1,300	1,625	325	11,087	11,912	825	13,000	1,088	91.63%
TOTAL REVENUE:	58,888	91,275	32,388	533,200	606,409	73,209	839,250	232,842	72.26%
DIRECT EXPENSES:									
DEPRECIATION	7,447	5,530	1,917	105,808	115,394	(9,585)	143,045	27,651	80.67%
STAFF MEMBERSHIP DUES	-	-	-	500	-	500	500	500	0.00%
ONLINE LEGAL RESEARCH	152	153	(1)	913	917	(4)	1,672	755	54.84%
LAW LIBRARY	13	11	2	84	78	6	150	72	51.74%
MCLE BOARD	-	-	-	-	-	-	650	650	0.00%
STAFF TRAVEL/PARKING	6	-	6	19	-	19	50	50	0.00%
STAFF TRAINING	175	-	175	1,170	-	1,170	1,170	1,170	0.00%
TOTAL DIRECT EXPENSES:	7,794	5,694	2,100	108,493	116,388	(7,895)	147,237	30,849	79.05%
INDIRECT EXPENSES:									
SALARY EXPENSE (3.80 FTE)	24,133	19,936	4,196	149,103	147,030	2,073	269,761	122,732	54.50%
BENEFITS EXPENSE	10,115	11,300	(1,185)	55,667	55,822	(155)	106,179	50,357	52.57%
OTHER INDIRECT EXPENSE	13,904	7,824	6,080	70,709	61,319	9,391	135,803	74,484	45.15%
TOTAL INDIRECT EXPENSES:	48,152	39,060	9,092	275,479	264,170	11,309	511,743	247,573	51.62%
TOTAL ALL EXPENSES:	55,946	44,755	11,191	383,972	380,558	3,414	658,980	278,422	57.75%
NET INCOME (LOSS):	2,941	46,520	43,579	149,228	225,851	76,623	180,271	(45,580)	125.28%

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	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
MEMBER SERVICES & ENGAGEMENT									
REVENUE:									
ROYALTIES	3,940.01	1,836.19	(2,103.82)	29,549.94	36,144.68	6,594.74	49,250.00	13,105.32	73.39%
NMP PRODUCT SALES	1,435	2,271	836	10,825	11,879	1,054	18,000	6,121	65.99%
SEMINAR REGISTRATIONS	(910)	-	910	4,549	25	(4,524)	-	(25)	
TOTAL REVENUE:	4,465	4,107	(358)	44,924	48,048	3,124	67,250	19,202	71.45%
DIRECT EXPENSES:									
STAFF TRAVEL/PARKING	-	-	-	-	-	-	1,000	1,000	0.00%
SUBSCRIPTIONS	24	17	7	131	108	23	250	142	43.22%
TRANSCRIPTION SERVICES	188	750	(563)	563	750	(188)	1,500	750	50.00%
CONFERENCE CALLS	13	-	13	38	-	38	100	100	0.00%
YLL SECTION PROGRAM	-	-	-	805	800	5	1,500	700	53.33%
WYLC CLE COMPS	-	-	-	-	-	-	1,000	1,000	0.00%
WYLC OUTREACH EVENTS	-	-	-	-	-	-	1,500	1,500	0.00%
WYL COMMITTEE	-	-	-	-	-	-	8,000	8,000	0.00%
TRIAL ADVOCACY EXPENSES	-	-	-	900	-	900	900	900	0.00%
RECEPTION/FORUM EXPENSE	300	-	300	367	67	300	667	600	9.99%
WYLC SCHOLARSHIPS/DONATIONS/GRANT	-	-	-	-	-	-	5,000	5,000	0.00%
STAFF MEMBERSHIP DUES	61	75	(14)	184	75	109	490	415	15.31%
LENDING LIBRARY	10	10	-	70	70	-	2,000	1,930	3.50%
TOTAL DIRECT EXPENSES:	595	852	(257)	3,057	1,870	1,187	23,907	22,037	7.82%
INDIRECT EXPENSES:									
SALARY EXPENSE (4.13 FTE)	22,517	21,695	822	134,303	133,102	1,202	250,160	117,058	53.21%
BENEFITS EXPENSE	7,877	9,274	(1,396)	48,999	50,964	(1,965)	90,502	39,538	56.31%
OTHER INDIRECT EXPENSE	11,210	8,505	2,705	67,492	66,651	841	122,207	55,556	54.54%
TOTAL INDIRECT EXPENSES:	41,605	39,473	2,131	250,794	250,716	78	462,869	212,153	54.17%
TOTAL ALL EXPENSES:	42,200	40,325	1,875	253,851	252,586	1,265	486,776	234,190	51.89%
NET INCOME (LOSS):	(37,734)	(36,218)	1,517	(208,927)	(204,538)	4,389	(419,526)	(214,988)	48.75%

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	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
OFFICE OF THE EXECUTIVE DIRECTOR									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
WASHINGTON LEADERSHIP INSTITUTE	11,000	-	11,000	33,000	-	33,000	88,000	88,000	0.00%
ABA DELEGATES	417	-	417	1,250	-	1,250	3,334	3,334	0.00%
SECTION/COMMITTEE CHAIR MTGS	-	-	-	-	-	-	500	500	0.00%
VOLUNTEER SUPPORT	-	-	-	-	-	-	5,000	5,000	0.00%
ED TRAVEL & OUTREACH	417	-	417	1,250	16	1,234	3,333	3,317	0.48%
LAW LIBRARY	27	11	16	123	78	46	150	72	51.74%
STAFF TRAVEL/PARKING	-	-	-	98	-	98	98	98	0.00%
STAFF MEMBERSHIP DUES	-	-	-	50	50	-	50	-	100.00%
TOTAL DIRECT EXPENSES:	11,860	11	11,849	35,772	144	35,629	100,465	100,322	0.14%
INDIRECT EXPENSES:									
SALARY EXPENSE (3.00 FTE)	34,908	34,890	18	244,009	245,597	(1,588)	418,546	172,949	58.68%
BENEFITS EXPENSE	11,094	13,454	(2,360)	71,087	71,935	(848)	125,070	53,135	57.52%
OTHER INDIRECT EXPENSE	8,690	6,180	2,510	53,549	48,433	5,116	94,232	45,799	51.40%
TOTAL INDIRECT EXPENSES:	54,692	54,524	168	368,645	365,965	2,680	637,848	271,883	57.37%
TOTAL ALL EXPENSES:	66,552	54,535	12,017	404,417	366,108	38,308	738,313	372,205	49.59%
NET INCOME (LOSS):	(66,552)	(54,535)	12,017	(404,417)	(366,108)	38,308	(738,313)	(372,205)	49.59%

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	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
OFFICE OF GENERAL COUNSEL									
REVENUE:									
COPY FEES	-	-	-	27	117	90	27	(90)	432.78%
RECORDS REQUEST FEES	-	60	60	-	600	600	-	(600)	
TOTAL REVENUE:	-	60	60	27	717	690	27	(690)	100.00%
DIRECT EXPENSES:									
DEPRECIATION	139	-	139	417	-	417	1,112	1,112	0.00%
STAFF TRAVEL/PARKING	8	-	8	376	-	376	417	417	0.00%
STAFF MEMBERSHIP DUES	-	-	-	1,525	25	1,500	1,525	1,500	1.64%
ONLINE LEGAL RESEARCH	912	921	(9)	5,475	5,501	(26)	10,034	4,533	54.83%
LAW LIBRARY	-	22	(22)	1,780	1,848	(68)	1,780	(68)	103.83%
COURT RULES COMMITTEE	11	-	11	11	31	(20)	1,195	1,163	2.63%
DISCIPLINE ADVISORY ROUNDTABLE	-	-	-	-	-	-	375	375	0.00%
CUSTODIANSHIPS	430	-	430	3,429	2,189	1,240	7,209	5,020	30.37%
ADMIN HEARINGS	-	(7)	7	-	-	-	-	-	
LITIGATION EXPENSES	21	-	21	62	-	62	167	167	0.00%
SUPPLIES	-	(0)	0	-	-	-	-	-	
CONFERENCE CALLS	-	(17)	17	-	-	-	-	-	
TOTAL DIRECT EXPENSES:	1,521	918	603	13,075	9,595	3,480	23,814	14,219	40.29%
INDIRECT EXPENSES:									
SALARY EXPENSE (6.38 FTE)	45,040	47,037	(1,997)	307,896	317,202	(9,306)	547,919	230,717	57.89%
BENEFITS EXPENSE	14,571	16,829	(2,258)	93,523	94,705	(1,182)	172,844	78,139	54.79%
OTHER INDIRECT EXPENSE	16,060	13,154	2,906	104,778	103,086	1,692	185,545	82,458	55.56%
TOTAL INDIRECT EXPENSES:	75,671	77,020	(1,349)	506,198	514,993	(8,796)	906,308	391,315	56.82%
TOTAL ALL EXPENSES:	77,192	77,939	(747)	519,273	524,589	(5,316)	930,122	405,533	56.40%
NET INCOME (LOSS):	(77,192)	(77,879)	(687)	(519,246)	(523,872)	(4,626)	(930,095)	(406,223)	56.32%

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	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
OFFICE OF GENERAL COUNSEL - DISCIPLINARY BOARD									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
STAFF MEMBERSHIP DUES	-	-	-	100	-	100	100	100	0.00%
LAW LIBRARY	81	67	14	505	469	36	909	440	51.58%
DISCIPLINARY BOARD EXPENSES	36	49	(14)	197	192	5	1,274	1,082	15.07%
CHIEF HEARING OFFICER	2,619	2,500	119	17,857	17,500	357	32,524	15,024	53.81%
HEARING OFFICER EXPENSES	5,715	-	5,715	11,430	-	11,430	40,005	40,005	0.00%
HEARING OFFICER TRAINING	-	-	-	-	-	-	321	321	0.00%
OUTSIDE COUNSEL	4,366	4,000	366	29,352	28,000	1,352	55,000	27,000	50.91%
TOTAL DIRECT EXPENSES:	12,816	6,616	6,200	59,442	46,161	13,281	130,133	83,972	35.47%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.30 FTE)	7,840	7,832	8	56,474	56,834	(359)	95,676	38,842	59.40%
BENEFITS EXPENSE	2,749	3,187	(438)	18,508	18,591	(83)	32,235	13,644	57.67%
OTHER INDIRECT EXPENSE	3,766	2,693	1,073	23,269	21,106	2,163	40,898	19,792	51.61%
TOTAL INDIRECT EXPENSES:	14,355	13,713	642	98,251	96,531	1,721	168,809	72,279	57.18%
TOTAL ALL EXPENSES:	27,171	20,329	6,842	157,693	142,692	15,002	298,942	156,250	47.73%
NET INCOME (LOSS):	(27,171)	(20,329)	6,842	(157,693)	(142,692)	15,002	(298,942)	(156,250)	47.73%

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	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
OUTREACH & ENGAGEMENT									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
STAFF TRAVEL/PARKING	117	-	117	117	-	117	700	700	0.00%
STAFF MEMBERSHIP DUES	-	-	-	-	-	-	1,152	1,152	0.00%
ABA DELEGATES	-	-	-	1,896	-	1,896	5,600	5,600	0.00%
ANNUAL CHAIR MEETINGS	-	-	-	-	-	-	200	200	0.00%
JUDICIAL RECOMMENDATIONS COMMITTEE	438	-	438	1,313	-	1,313	3,500	3,500	0.00%
BAR OUTREACH	2,723	-	2,723	8,689	522	8,168	22,302	21,780	2.34%
TOTAL DIRECT EXPENSES:	3,277	-	3,277	12,015	522	11,493	33,454	32,932	1.56%
INDIRECT EXPENSES:									
SALARY EXPENSE (2.00 FTE)	13,193	9,183	4,011	81,994	78,499	3,495	146,626	68,127	53.54%
BENEFITS EXPENSE	4,782	5,458	(676)	27,998	30,179	(2,181)	51,627	21,449	58.45%
OTHER INDIRECT EXPENSE	5,793	4,111	1,683	32,561	32,215	346	59,683	27,469	53.98%
TOTAL INDIRECT EXPENSES:	23,769	18,751	5,018	142,554	140,892	1,661	257,936	117,044	54.62%
TOTAL ALL EXPENSES:	27,046	18,751	8,294	154,568	141,414	13,154	291,390	149,976	48.53%
NET INCOME (LOSS):	(27,046)	(18,751)	8,294	(154,568)	(141,414)	13,154	(291,390)	(149,976)	48.53%

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PRACTICE OF LAW BOARD									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
PRACTICE OF LAW BOARD	90	-	90	1,566	-	1,566	7,825	7,825	0.00%
TOTAL DIRECT EXPENSES:	90	-	90	1,566	-	1,566	7,825	7,825	0.00%
INDIRECT EXPENSES:									
SALARY EXPENSE (0.15 FTE)	3,747	2,199	1,548	20,035	15,499	4,536	38,767	23,268	39.98%
BENEFITS EXPENSE	1,125	1,155	(31)	5,164	3,955	1,209	10,782	6,826	36.68%
OTHER INDIRECT EXPENSE	1,400	312	1,088	5,720	2,444	3,276	12,274	9,830	19.91%
TOTAL INDIRECT EXPENSES:	6,271	3,666	2,605	30,919	21,898	9,021	61,823	39,925	35.42%
TOTAL ALL EXPENSES:	6,362	3,666	2,696	32,486	21,898	10,588	69,649	47,751	31.44%
NET INCOME (LOSS):	(6,362)	(3,666)	2,696	(32,486)	(21,898)	10,588	(69,649)	(47,751)	31.44%

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PROFESSIONAL RESPONSIBILITY PROGRAM									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
STAFF TRAVEL/PARKING	250	-	250	750	-	750	2,000	2,000	0.00%
STAFF MEMBERSHIP DUES	31	-	31	344	250	94	500	250	50.00%
LAW LIBRARY	54	45	9	338	314	24	608	294	51.59%
CPE COMMITTEE	29	-	29	883	31	852	2,627	2,596	1.19%
TOTAL DIRECT EXPENSES:	364	45	320	2,315	595	1,720	5,736	5,141	10.38%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.69 FTE)	14,269	15,719	(1,449)	101,175	103,265	(2,090)	172,521	69,256	59.86%
BENEFITS EXPENSE	5,632	6,227	(595)	37,615	37,371	244	65,754	28,383	56.83%
OTHER INDIRECT EXPENSE	4,903	3,487	1,416	30,212	27,327	2,885	53,164	25,837	51.40%
TOTAL INDIRECT EXPENSES:	24,804	25,433	(629)	169,002	167,963	1,039	291,439	123,476	57.63%
TOTAL ALL EXPENSES:	25,169	25,478	(309)	171,317	168,558	2,759	297,175	128,617	56.72%
NET INCOME (LOSS):	(25,169)	(25,478)	(309)	(171,317)	(168,558)	2,759	(297,175)	(128,617)	56.72%

Washington State Bar Association

Statement of Activities

For the Period from April 1, 2021 to April 30, 2021

58.33% OF YEAR COMPLETE

	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
PUBLIC SERVICE PROGRAMS									
REVENUE:									
DONATIONS & GRANTS	-	-	-	103,000.00	103,000.00	-	103,000.00	-	100.00%
TOTAL REVENUE:	-	-	-	103,000	103,000	-	103,000	-	100.00%
DIRECT EXPENSES:									
DONATIONS/SPONSORSHIPS/GRANTS	29,024	115,847	(86,822)	87,072	115,847	(28,774)	232,193	116,347	49.89%
PRO BONO & PUBLIC SERVICE COMMITTEE	246	-	246	768	46	722	2,000	1,954	2.30%
PRO BONO CERTIFICATES	475	-	475	1,425	-	1,425	3,800	3,800	0.00%
TOTAL DIRECT EXPENSES:	29,746	115,847	(86,101)	89,265	115,893	(26,628)	237,993	122,100	48.70%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.00 FTE)	6,704	5,901	802	42,826	43,175	(349)	76,345	33,169	56.55%
BENEFITS EXPENSE	2,626	2,959	(332)	14,727	15,059	(331)	27,845	12,786	54.08%
OTHER INDIRECT EXPENSE	3,186	2,069	1,117	16,874	16,218	656	31,792	15,573	51.01%
TOTAL INDIRECT EXPENSES:	12,517	10,929	1,587	74,428	74,452	(24)	135,981	61,529	54.75%
TOTAL ALL EXPENSES:	42,262	126,776	(84,514)	163,693	190,345	(26,652)	373,974	183,629	50.90%
NET INCOME (LOSS):	(42,262)	(126,776)	(84,514)	(60,693)	(87,345)	(26,652)	(270,974)	(183,629)	32.23%

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58.33% OF YEAR COMPLETE

	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
PUBLICATION & DESIGN SERVICES									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
EQUIPMENT, HARDWARE & SOFTWARE	25	-	25	75	-	75	200	200	0.00%
SUBSCRIPTIONS	17	-	17	250	200	50	333	133	60.00%
SUPPLIES	13	-	13	38	-	38	100	100	0.00%
IMAGE LIBRARY	-	-	-	4,100	4,100	-	4,436	336	92.43%
TOTAL DIRECT EXPENSES:	54	-	54	4,462	4,300	163	5,069	769	84.83%
INDIRECT EXPENSES:									
SALARY EXPENSE (0.87 FTE)	4,529	4,524	5	32,144	32,705	(562)	54,789	22,083	59.69%
BENEFITS EXPENSE	1,600	1,886	(286)	10,823	10,879	(57)	18,811	7,932	57.83%
OTHER INDIRECT EXPENSE	2,520	1,786	734	15,503	13,997	1,506	27,301	13,304	51.27%
TOTAL INDIRECT EXPENSES:	8,649	8,196	453	58,469	57,581	888	100,900	43,319	57.07%
TOTAL ALL EXPENSES:	8,704	8,196	508	62,931	61,881	1,050	105,969	44,088	58.40%
NET INCOME (LOSS):	(8,704)	(8,196)	508	(62,931)	(61,881)	1,050	(105,969)	(44,088)	58.40%

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	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
REGULATORY SERVICES FTE									
INDIRECT EXPENSES:									
SALARY EXPENSE (2.70 FTE)	21,864	18,197	3,666	136,691	130,538	6,154	246007.48	115,470	53.06%
BENEFITS EXPENSE	6,900	7,863	(962)	49,494	53,383	(3,889)	83,964	30,581	63.58%
OTHER INDIRECT EXPENSE	6,952	5,557	1,396	43,132	43,545	(413)	75,679	32,134	57.54%
TOTAL INDIRECT EXPENSES:	35,716	31,617	4,099	229,318	227,466	1,852	405,650	178,185	56.07%
NET INCOME (LOSS):	(35,716)	(31,617)	4,099	(229,318)	(227,466)	1,852	(405,650)	(178,185)	56.07%

Washington State Bar Association

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58.33% OF YEAR COMPLETE

	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
SERVICE CENTER									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
TRANSLATION SERVICES	801	146	655	4,493	2,895	1,598	8,500	5,605	34.06%
TOTAL DIRECT EXPENSES:	801	146	655	4,493	2,895	1,598	8,500	5,605	34.06%
INDIRECT EXPENSES:									
SALARY EXPENSE (6.71 FTE)	27,737	27,702	35	205,360	205,341	19	344,039	138,698	59.69%
BENEFITS EXPENSE	11,612	13,907	(2,295)	83,948	87,554	(3,606)	141,933	54,379	61.69%
OTHER INDIRECT EXPENSE	16,540	13,835	2,706	110,727	108,418	2,309	188,161	79,743	57.62%
TOTAL INDIRECT EXPENSES:	55,889	55,443	446	400,035	401,313	(1,278)	674,133	272,820	59.53%
TOTAL ALL EXPENSES:	56,691	55,589	1,101	404,528	404,208	320	682,633	278,425	59.21%
NET INCOME (LOSS):	(56,691)	(55,589)	1,101	(404,528)	(404,208)	320	(682,633)	(278,425)	59.21%

Washington State Bar Association

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58.33% OF YEAR COMPLETE

	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
SECTIONS ADMINISTRATION									
REVENUE:									
REIMBURSEMENTS FROM SECTIONS	3,385	2,800	(585)	255,076	280,045	24,969	272,000	(8,045)	102.96%
TOTAL REVENUE:	3,385	2,800	(585)	255,076	280,045	24,969	272,000	(8,045)	102.96%
DIRECT EXPENSES:									
STAFF TRAVEL/PARKING	-	-	-	-	-	-	500	500	0.00%
SUBSCRIPTIONS	-	-	-	410	410	-	410	-	100.00%
CONFERENCE CALLS	11	-	11	43	8	34	100	92	8.42%
MISCELLANEOUS	-	-	-	-	-	-	300	300	0.00%
SECTION/COMMITTEE CHAIR MTGS	250	-	250	250	-	250	250	250	0.00%
DUES STATEMENTS	-	-	-	5,935	5,935	-	5,935	-	100.00%
STAFF MEMBERSHIP DUES	-	-	-	-	-	-	125	125	0.00%
TOTAL DIRECT EXPENSES:	261	-	261	6,637	6,353	284	7,620	1,267	83.38%
INDIRECT EXPENSES:									
SALARY EXPENSE (2.68 FTE)	13,310	10,069	3,241	90,678	92,730	(2,052)	157,225	64,495	58.98%
BENEFITS EXPENSE	5,155	6,041	(886)	27,933	27,970	(37)	53,672	25,702	52.11%
OTHER INDIRECT EXPENSE	7,763	5,528	2,235	44,706	43,323	1,383	81,049	37,726	53.45%
TOTAL INDIRECT EXPENSES:	26,228	21,637	4,591	163,317	164,023	(706)	291,946	127,923	56.18%
TOTAL ALL EXPENSES:	26,489	21,637	4,852	169,954	170,376	(422)	299,566	129,190	56.87%
NET INCOME (LOSS):	(23,105)	(18,838)	4,267	85,121	109,669	24,547	(27,566)	(137,234)	-397.85%

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	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
SECTIONS OPERATIONS									
REVENUE:									
SECTION DUES	2,807.50	4,485.00	1,677.50	401,598.93	438,402.94	36,804.01	439,445.00	1,042.06	99.76%
SEMINAR PROFIT SHARE	721	(6,071)	(6,792)	71,750	108,739	36,989	98,364	(10,375)	110.55%
INTEREST INCOME	13	-	(13)	93	-	(93)	1,470	1,470	0.00%
PUBLICATIONS REVENUE	247	651	404	2,075	4,627	2,552	6,000	1,373	77.11%
OTHER	1,716	5,610	3,894	22,674	32,680	10,006	40,500	7,820	80.69%
TOTAL REVENUE:	5,505	4,675	(830)	498,190	584,449	86,259	585,779	1,330	99.77%
DIRECT EXPENSES:									
DIRECT EXPENSES OF SECTION ACTIVITIES	10,407	7,204	3,203	154,076	30,141	123,934	584,594	554,453	5.16%
REIMBURSEMENT TO WSBA FOR INDIRECT I	1,689	2,800	(1,111)	256,884	280,045	(23,161)	280,573	528	99.81%
TOTAL DIRECT EXPENSES:	12,095	10,003	2,092	410,960	310,186	100,773	865,167	554,981	35.85%
NET INCOME (LOSS):	(6,591)	(5,329)	1,262	87,231	274,263	187,032	(279,388)	(553,651)	-98.17%

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58.33% OF YEAR COMPLETE

	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
TECHNOLOGY									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
CONSULTING SERVICES	10,905	8,347	2,558	55,476	53,134	2,342	110,000	56,866	48.30%
STAFF TRAVEL/PARKING	208	-	208	625	-	625	1,667	1,667	0.00%
STAFF MEMBERSHIP DUES	-	-	-	-	-	-	450	450	0.00%
TELEPHONE	1,907	1,383	524	10,402	8,971	1,432	22,000	13,029	40.78%
COMPUTER HARDWARE	7,465	18,051	(10,586)	22,674	36,456	(13,781)	60,000	23,544	60.76%
COMPUTER SOFTWARE	6,978	(4,677)	11,655	45,109	63,959	(18,851)	80,000	16,041	79.95%
HARDWARE SERVICE & WARRANTIES	-	-	-	18,714	20,480	(1,766)	40,000	19,520	51.20%
SOFTWARE MAINTENANCE & LICENSING	84,043	52,074	31,969	237,901	197,043	40,859	366,000	168,957	53.84%
TELEPHONE HARDWARE & MAINTENANCE	-	322	(322)	91	672	(581)	7,000	6,328	9.60%
COMPUTER SUPPLIES	1,127	-	1,127	4,364	982	3,382	10,000	9,018	9.82%
THIRD PARTY SERVICES	14,010	5,816	8,193	59,952	61,059	(1,108)	130,000	68,941	46.97%
TRANSFER TO INDIRECT EXPENSES	(126,643)	(81,317)	(45,327)	(455,309)	(442,756)	(12,553)	(827,117)	(384,361)	53.53%
TOTAL DIRECT EXPENSES:	(0)	-	(0)	(0)	-	(0)	-	-	
INDIRECT EXPENSES:									
SALARY EXPENSE (12.00 FTE)	89,437	88,590	846	613,321	611,233	2,089	1,118,256	507,024	54.66%
BENEFITS EXPENSE	28,477	32,686	(4,208)	200,042	204,388	(4,346)	366,046	161,658	55.84%
CAPITAL LABOR & OVERHEAD	(28,681)	(12,707)	(15,974)	13,403	62,007	(48,604)	(130,000)	(192,008)	-47.70%
OTHER INDIRECT EXPENSE	30,637	24,778	5,859	199,801	194,176	5,625	356,988	162,812	54.39%
TOTAL INDIRECT EXPENSES:	119,870	133,346	(13,476)	1,026,568	1,071,804	(45,236)	1,711,290	639,486	62.63%
TOTAL ALL EXPENSES:	119,870	133,346	(13,476)	1,026,568	1,071,804	(45,236)	1,711,290	639,486	62.63%
NET INCOME (LOSS):	(119,870)	(133,346)	(13,476)	(1,026,568)	(1,071,804)	(45,236)	(1,711,290)	(639,486)	62.63%

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	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
INDIRECT EXPENSES:									
SALARIES	955,577.56	980,948	(25,370)	6,610,598	6,735,885	(125,287)	11,495,260	4,759,375	58.60%
TEMPORARY SALARIES	7,975	7,072	903	57,698	40,966	16,732	127,971	87,005	32.01%
CAPITAL LABOR & OVERHEAD	(28,681)	(12,707)	(15,974)	13,403	62,007	(48,604)	(130,000)	(192,008)	-47.70%
EMPLOYEE ASSISTANCE PLAN	472	-	472	3,016	2,800	216	5,376	2,576	52.08%
EMPLOYEE SERVICE AWARDS	228	-	228	683	-	683	1,820	1,820	0.00%
FICA (EMPLOYER PORTION)	59,194	69,875	(10,681)	440,665	475,679	(35,014)	741,809	266,130	64.12%
L&I INSURANCE	-	11,229	(11,229)	23,688	21,676	2,012	50,169	28,493	43.21%
WA STATE FAMILY MEDICAL LEAVE (EMPLC	1,464	1,366	98	9,551	9,230	321	16,871	7,642	54.71%
FFCRA LEAVE (EMPLOYER PORTION)	-	-	-	-	(1,456)	1,456	-	1,456	-
MEDICAL (EMPLOYER PORTION)	126,029	126,905	(877)	812,888	811,326	1,561	1,473,510	662,184	55.06%
PARKING BENEFITS	3,000	2,012	988	18,112	13,919	4,193	24,112	10,193	57.73%
RETIREMENT (EMPLOYER PORTION)	123,830	118,936	4,894	826,747	816,943	9,804	1,459,748	642,805	55.96%
TRANSPORTATION ALLOWANCE	-	32,175	(32,175)	(23,777)	8,398	(32,175)	(23,777)	(32,175)	-35.32%
UNEMPLOYMENT INSURANCE	8,809	9,081	(272)	41,925	35,464	6,461	68,766	33,302	51.57%
STAFF DEVELOPMENT-GENERAL	525	-	525	1,575	-	1,575	4,200	4,200	0.00%
TOTAL SALARY & BENEFITS EXPENSE:	1,258,422	1,346,892	(88,470)	8,836,771	9,032,837	(196,067)	15,315,834	6,282,997	58.98%
WORKPLACE BENEFITS	3,250	82	3,168	11,498	6,649	4,849	27,748	21,099	23.96%
HUMAN RESOURCES POOLED EXP	6,408	41,051	(34,643)	72,706	105,521	(32,814)	219,125	113,605	48.16%
MEETING SUPPORT EXPENSES	500	55	445	1,535	1,187	348	5,485	4,298	21.64%
RENT	150,669	101,486	49,183	1,221,989	1,154,157	67,832	1,975,334	821,177	58.43%
PERSONAL PROP TAXES-WSBA	534	527	7	6,451	3,917	2,534	9,121	5,204	42.95%
FURNITURE, MAINT, LH IMP	561	14	547	3,615	4,786	(1,171)	30,000	25,214	15.95%
OFFICE SUPPLIES & EQUIPMENT	5,031	1,413	3,617	18,847	11,309	7,539	44,000	32,692	25.70%
FURN & OFFICE EQUIP DEPRECIATION	4,294	4,683	(389)	30,813	31,980	(1,167)	52,285	20,305	61.17%
COMPUTER HARDWARE DEPRECIATION	4,315	2,950	1,365	25,197	21,101	4,097	46,773	25,673	45.11%
COMPUTER SOFTWARE DEPRECIATION	11,091	10,419	672	76,471	74,454	2,017	131,925	57,471	56.44%
INSURANCE	18,810	18,810	0	131,668	130,738	930	225,718	94,980	57.92%
PROFESSIONAL FEES-AUDIT	-	-	-	32,000	32,000	-	32,000	-	100.00%
PROFESSIONAL FEES-LEGAL	23,183	3,509	19,674	134,087	78,426	55,661	250,000	171,573	31.37%
TELEPHONE & INTERNET	5,428	9,310	(3,882)	35,859	43,080	(7,221)	63,000	19,921	68.38%
POSTAGE - GENERAL	2,333	1,026	1,307	11,921	8,975	2,947	23,586	14,612	38.05%
RECORDS STORAGE	2,500	1,843	657	14,004	14,739	(736)	26,504	11,764	55.61%
STAFF TRAINING	11,134	2,063	9,071	23,950	10,480	13,470	45,772	35,292	22.90%
BANK FEES	4,708	2,637	2,071	38,711	35,642	3,068	62,251	26,608	57.26%
PRODUCTION MAINTENANCE & SUPPLIES	1,696	301	1,394	9,578	5,793	3,785	18,056	12,263	32.08%
COMPUTER POOLED EXPENSES	138,504	81,317	57,187	480,836	446,755	34,081	899,711	452,956	49.66%
TOTAL OTHER INDIRECT EXPENSES:	394,949	283,496	111,453	2,381,738	2,221,689	160,049	4,188,395	1,966,706	53.04%
TOTAL INDIRECT EXPENSES:	1,653,372	1,630,389	22,983	11,218,509	11,254,526	(36,018)	19,504,229	8,249,702	57.70%

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COVID 19									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
COVID 19	-	(945)	945	-	(945)	945	-	945	
TOTAL DIRECT EXPENSES:	-	(945)	945	-	(945)	945	-	945	
INDIRECT EXPENSES:									
TOTAL INDIRECT EXPENSES:	-	-	-	-	-	-	-	-	
TOTAL ALL EXPENSES:	-	(945)	945	-	(945)	945	-	945	
NET INCOME (LOSS):	-	945	945	-	945	945	-	(945)	

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58.33% OF YEAR COMPLETE

	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON	
	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR
ACCESS TO JUSTICE	(24,457)	(22,751)	1,705	(142,952)	(135,857)	7,095	(265,737)	(129,880)
ADMINISTRATION	(92,056)	(88,692)	3,364	(648,726)	(645,147)	3,579	(1,108,134)	(462,987)
ADMISSIONS/BAR EXAM	43,780	41,137	(2,643)	492,352	453,784	(38,569)	3,246	(450,538)
ADVANCEMENT FTE	(20,287)	(19,329)	957	(139,140)	(137,517)	1,623	(239,496)	(101,980)
BAR NEWS	(31,636)	(1,682)	29,954	(188,295)	(123,827)	64,468	(343,683)	(219,855)
BOARD OF GOVERNORS	(40,412)	(24,862)	15,551	(180,226)	(158,248)	21,979	(415,528)	(257,280)
CLE - PRODUCTS	241	11,700	11,459	132,146	138,941	6,795	324,958	186,016
CLE - SEMINARS	(8,526)	39,291	47,817	(321,551)	(93,669)	227,882	(390,091)	(296,422)
CLIENT PROTECTION FUND	12,191	(8,827)	(21,019)	290,163	294,013	3,850	(118,520)	(412,533)
COMMUNICATIONS	(44,587)	(39,406)	5,181	(289,641)	(273,411)	16,230	(533,177)	(259,766)
COMMUNICATIONS FTE	(19,025)	(18,561)	464	(129,965)	(128,969)	996	(224,154)	(95,184)
DESKBOOKS	(19,431)	(26,356)	(6,925)	(95,201)	(114,566)	(19,364)	(191,629)	(77,063)
DISCIPLINE	(479,191)	(457,396)	21,795	(3,367,896)	(3,311,507)	56,389	(5,811,290)	(2,499,783)
DIVERSITY	(30,072)	(33,041)	(2,969)	(16,646)	(14,863)	1,783	(165,816)	(150,953)
FOUNDATION	(10,680)	(10,254)	426	(75,747)	(74,577)	1,170	(130,210)	(55,633)
HUMAN RESOURCES	(39,227)	(81,917)	(42,690)	(194,817)	(287,391)	(92,574)	(385,934)	(98,544)
LAW CLERK PROGRAM	(9,760)	(7,105)	2,655	116,711	114,868	(1,844)	103,430	(11,437)
LEGISLATIVE	(16,543)	(7,620)	8,923	(82,769)	(77,980)	4,789	(150,033)	(72,053)
LICENSE FEES	1,550,011	1,415,909	(134,102)	9,837,170	9,830,389	(6,781)	16,318,268	6,487,879
LICENSING AND MEMBERSHIP	(23,548)	(17,557)	5,992	(152,471)	(90,836)	61,634	(263,834)	(172,998)
LIMITED LICENSE LEGAL TECHNICIAN	(10,968)	(4,983)	5,984	(42,652)	(36,955)	5,697	(106,367)	(69,412)
LIMITED PRACTICE OFFICERS	6,729	13,532	6,804	79,575	87,703	8,128	106,760	19,057
MANDATORY CLE ADMINISTRATION	2,941	46,520	43,579	149,228	225,851	76,623	180,271	(45,580)
MEMBER ASSISTANCE PROGRAM	(7,272)	(6,156)	1,116	(49,880)	(47,059)	2,821	(119,075)	(72,016)
MEMBER BENEFITS	(19,867)	(21,548)	(1,682)	(212,624)	(213,707)	(1,083)	(314,428)	(100,721)
MEMBER SERVICES & ENGAGEMENT	(37,734)	(36,218)	1,517	(208,927)	(204,538)	4,389	(419,526)	(214,988)
OFFICE OF GENERAL COUNSEL	(77,192)	(77,879)	(687)	(519,246)	(523,872)	(4,626)	(930,095)	(406,223)
OFFICE OF THE EXECUTIVE DIRECTOR	(66,552)	(54,535)	12,017	(404,417)	(366,108)	38,308	(738,313)	(372,205)
OGC-DISCIPLINARY BOARD	(27,171)	(20,329)	6,842	(157,693)	(142,692)	15,002	(298,942)	(156,250)
OUTREACH & ENGAGEMENT	(27,046)	(18,751)	8,294	(154,568)	(141,414)	13,154	(291,390)	(149,976)
PRACTICE OF LAW BOARD	(6,362)	(3,666)	2,696	(32,486)	(21,898)	10,588	(69,649)	(47,751)
PROFESSIONAL RESPONSIBILITY PROGRAM	(25,169)	(25,478)	(309)	(171,317)	(168,558)	2,759	(297,175)	(128,617)
PUBLIC SERVICE PROGRAMS	(42,262)	(126,776)	(84,514)	(60,693)	(87,345)	(26,652)	(270,974)	(183,629)
PUBLICATION & DESIGN SERVICES	(8,704)	(8,196)	508	(62,931)	(61,881)	1,050	(105,969)	(44,088)
REGULATORY SERVICES FTE	(35,716)	(31,617)	4,099	(229,318)	(227,466)	1,852	(405,650)	(178,185)
SECTIONS ADMINISTRATION	(23,105)	(18,838)	4,267	85,121	109,669	24,547	(27,566)	(137,234)
SECTIONS OPERATIONS	(6,591)	(5,329)	1,262	87,231	274,263	187,032	(279,388)	(553,651)
SERVICE CENTER	(56,691)	(55,589)	1,101	(404,528)	(404,208)	320	(682,633)	(278,425)
TECHNOLOGY	(119,870)	(133,346)	(13,476)	(1,026,568)	(1,071,804)	(45,236)	(1,711,290)	(639,486)
COVID 19	-	945	945	-	945	945	-	(945)
INDIRECT EXPENSES	(1,653,372)	(1,630,389)	22,983	(11,218,509)	(11,254,526)	(36,018)	(19,504,229)	(8,249,702)
TOTAL OF ALL	(1,545,187)	(1,575,946)	(30,759)	(9,712,704)	(9,111,969)	600,735	(20,272,990)	(11,161,021)
NET INCOME (LOSS)	108,184	54,442	(53,742)	1,505,804	2,142,558	636,753	(768,761)	(2,911,319)

SUMMARY PAGE

**Washington State Bar Association
Analysis of Cash Investments
As of April 30, 2021**

Checking & Savings Accounts

General Fund

Checking

<u>Bank</u>	<u>Account</u>	<u>Amount</u>
Wells Fargo	General	\$ 872,925

Total

<u>Investments</u>	<u>Rate</u>	<u>Amount</u>
Wells Fargo Money Market	0.00%	\$ 13,776,528
UBS Financial Money Market	0.00%	\$ 1,081,122
Morgan Stanley Money Market	0.00%	\$ 3,353,862
Merrill Lynch Money Market	0.00%	\$ 1,983,347

General Fund Total \$ 21,067,784

Client Protection Fund

Checking

<u>Bank</u>	<u>Amount</u>
Wells Fargo	\$ 267,356

<u>Investments</u>	<u>Rate</u>	<u>Amount</u>
Wells Fargo Money Market	0.00%	\$ 4,406,862
Morgan Stanley Money Market	0.00%	\$ 106,910

Client Protection Fund Total \$ 4,781,128

Grand Total Cash & Investments \$ 25,848,912