

WSBA Financial Reports

(Unaudited)

Year to Date April 30, 2017

Prepared by Mark Hayes, Controller Submitted by Ann Holmes, Chief Operations Officer May 22, 2017

Washington State Bar Association Financial Summary Year to Date as of April 30, 2017 58.33% of Year Compared to Fiscal Year 2017 Budget

			Actual	Budgeted	Actual	Budgeted	Actual	Budgeted	Actual	Budgeted
	Actual	Budgeted	Indirect	Indirect	Direct	Direct	Total	Total	Net	Net
Category	Revenues	Revenues	Expenses	Expenses	Expenses	Expenses	Expenses	Expenses	Result	Result
Access to Justice	-	8,000.00	137,445	197,913	37,760	61,850	175,205	259,763	(175,205)	(251,763)
Administration	51,370	55,000	617,597	1,026,621	(1,165)	3,135	616,432	1,029,756	(565,062)	(974,756)
Admissions/Bar Exam	1,088,405	1,070,000	444,894	784,390	139,652	376,900	584,546	1,161,290	503,859	(91,290)
Board of Governors	-	-	315,016	487,946	104,783	294,650	419,799	782,596	(419,799)	(782,596)
Communications	1,354	44,250	858,334	1,570,598	40,709	130,060	899,043	1,700,658	(897,689)	(1,656,408)
Discipline	60,323	140,000	3,052,005	5,335,003	126,997	267,668	3,179,001	5,602,671	(3,118,679)	(5,462,671)
Diversity	90,000	100,374	211,026	365,119	8,407	29,150	219,433	394,269	(129,433)	(293,895)
Foundation	-	-	86,721	148,649	5,587	19,300	92,308	167,949	(92,308)	(167,949)
Human Resources	-	-	217,194	257,819	-	-	217,194	257,819	(217,194)	(257,819)
Law Clerk Program	104,625	97,000	51,386	101,085	1,651	5,350	53,037	106,435	51,588	(9,435)
Law Office Management Asst.Prog	2,205	2,500	103,366	198,202	1,991	4,700	105,357	202,902	(103,152)	(200,402)
Lawyers Assistance Program	3,805	15,750	69,611	127,432	35,385	46,770	104,996	174,202	(101,191)	(158,452)
Legislative	-	-	121,186	220,465	29,872	42,800	151,058	263,265	(151,058)	(263,265)
Licensing Fees	7,948,348	13,204,000	-	-	-	-	-	-	7,948,348	13,204,000
License and Membership Records	185,775	247,800	329,196	559,967	30,752	27,500	359,948	587,467	(174,173)	(339,667)
Limited License Legal Technician	4,917	13,400	99,875	175,010	19,439	60,054	119,315	235,064	(114,398)	(221,664)
Limited Practice Officers	80,961	132,700	95,197	189,203	3,808	13,284	99,005	202,487	(18,043)	(69,787)
Mandatory CLE	508,703	711,000	273,765	468,890	130,659	266,500	404,424	735,390	104,279	(24,390)
Member Benefits	11,058	3,000	-	-	36,673	75,000	36,673	75,000	(25,616)	(72,000)
Mentorship Program	-	-	91,819	177,973	2,606	23,500	94,424	201,473	(94,424)	(201,473)
New Lawyer Program	21,682	80,000	147,359	275,191	17,531	32,700	164,890	307,891	(143,208)	(227,891)
NW Lawyer	350,218	573,450	123,724	221,408	262,985	402,800	386,709	624,208	(36,491)	(50,758)
Office of General Counsel	54	-	440,271	777,270	3,625	15,700	443,896	792,970	(443,842)	(792,970)
OGC-Disciplinary Board	-	-	90,654	154,747	47,510	103,000	138,164	257,747	(138,164)	(257,747)
Practice of Law Board	-	-	58,912	101,271	9,008	14,100	67,920	115,371	(67,920)	(115,371)
Professional Responsibility Program	-	-	141,626	272,851	2,397	8,000	144,023	280,851	(144,023)	(280,851)
Public Service Programs	92,136	85,000	115,319	216,540	89,740	215,460	205,059	432,000	(112,923)	(347,000)
Sections Administration	320,794	307,000	260,564	448,056	6,526	12,100	267,089	460,156	53,704	(153,156)
Technology	-	-	788,936	1,475,919	-	-	788,936	1,475,919	(788,936)	(1,475,919)
Subtotal General Fund	10,926,732	16,890,224	9,342,998	16,335,538	1,194,886	2,552,031	10,537,884	18,887,569	388,848	(1,997,345)
Expenses using reserve funds							10,537,884		-	-
Total General Fund - Net Result from Operations									388,848	(1,997,345)
Percentage of Budget	64.69%		57.19%		46.82%		55.79%			
CLE-Products	726,724	879.800	300,998	512.809	76.242	144.865	377.240	657.674	349.483	222,126
CLE-Seminars	436.653	1.695.000	514.322	923.544	211.769	721.369	726.091	1.644.913	(289,437)	50.087
Total CLE	1,163,377	2,574,800	815,320	1,436,353	288,012	866,234	1,103,331	2,302,587	60,046	272,213
Percentage of Budget	45.18%	2,374,000	56.76%	1,400,000	33.25%	000,204	47.92%	2,302,307	00,040	212,210
			30.7070	'						
Total All Sections	554,418	688,611	-	-	504,679	904,833	504,679	904,833	49,739	(216,222)
Lawyers Fund for Client Protection-Restricted	986,286	986,000	65,729	113,721	156,930	502,500	222,659	616,221	763,627	369,779
Lawyers I und for Ciletti Frotection-Nestricted	900,200	900,000	05,729	113,721	150,930	302,300	222,009	010,221	103,021	303,179
Management Western States Bar Conference (No WSBA Funds)	67,750	50,000	-	-	58,988	50,000	58,988	50,000.00	8,762	-
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Totals	13,698,563	21,189,635	10,224,046	17,885,612	2,203,495	4,875,597.75	12,427,542	22,761,210	1,271,021	(1,571,575)
Percentage of Budget	64.65%		57.16%		45.19%		54.60%			,

Summary of Fund Balances:	Fund Balances Sept. 30, 2016	Fund Balances Year to date	2017 Budgeted Fund Balances
Restricted Funds:			
Lawyers Fund for Client Protection	2,646,222	3,409,849	3,016,001
Western States Bar Conference (No WSBA Funds)	10,958	19,720	10,958
Board-Designated Funds (Non-General Fund):			
CLE Fund Balance	456,568	516,614	728,781
Section Funds	1,212,637	1,262,376	996,416
Board-Designated Funds (General Fund):			
Operating Reserve Fund	1,500,000	1,500,000	1,500,000
Facilities Reserve Fund	200,000	200,000	200,000
Unrestricted Funds (General Fund):			
Unrestricted General Fund	2,218,536	2,607,384	221,191
Total Fund Balance	8,244,921	9,515,943	6,673,347
Net Change In Fund Balance		1,271,021	(1,571,575)

Statement of Activities
For the Period from April 1, 2017 to April 30, 2017

58.33% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	_	
LICENSE FEES REVENUE:					
LICENSE FEES	13,204,000.00	1,179,765.28	7,948,348.23	5,255,651.77	60.20%
TOTAL REVENUE:	13,204,000.00	1,179,765.28	7,948,348.23	5,255,651.77	60.20%

Statement of Activities
For the Period from April 1, 2017 to April 30, 2017

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
ACCESS TO JUSTICE					
REVENUE:					
CONFERENCES & INSTITUTES	8,000.00	-	-	8,000.00	0%
TOTAL REVENUE:	8,000.00		<u> </u>	8,000.00	0%
DIRECT EXPENSES:					
ATJ BOARD RETREAT	2,000.00	-	-	2,000.00	0.00%
LEADERSHIP TRAINING	2,000.00	-	-	2,000.00	0.00%
ATJ BOARD EXPENSE	15,100.00	1,263.98	4,865.44	10,234.56	32.22%
ATJ BOARD COMMITTEES EXPENSE	5,000.00	522.78	2,121.86	2,878.14	42.44%
STAFF TRAVEL/PARKING	1,200.00	24.00	646.51	553.49	53.88%
STAFF MEMBERSHIP DUES	150.00	-	-	150.00	0.00%
PUBLIC DEFENSE	8,400.00	522.18	3,026.82	5,373.18	36.03%
CONFERENCE/INSTITUTE EXPENSE	23,000.00	13,100.00	26,200.00	(3,200.00)	114%
RECEPTION/FORUM EXPENSE	5,000.00	-	899.00	4,101.00	18%
TOTAL DIRECT EXPENSES:	61,850.00	15,432.94	37,759.63	24,090.37	61.05%
INDIRECT EXPENSES:					
SALARY EXPENSE (2.10 FTE)	105,884.00	12,392.60	88,420.98	17,463.02	83.51%
BENEFITS EXPENSE	42,244.00	3,554.83	22,444.95	19,799.05	53.13%
OTHER INDIRECT EXPENSE	49,785.00	4,711.53	26,579.42	23,205.58	53.39%
TOTAL INDIRECT EXPENSES:	197,913.00	20,658.96	137,445.35	60,467.65	69.45%
TOTAL ALL EXPENSES:	259,763.00	36,091.90	175,204.98	84,558.02	67.45%
NET INCOME (LOSS):	(251,763.00)	(36,091.90)	(175,204.98)		

Statement of Activities
For the Period from April 1, 2017 to April 30, 2017

58.33% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
ADMINISTRATION					
REVENUE:					
INTEREST INCOME	25,000.00	7,620.04	27,503.17	(2,503.17)	110.01%
GAIN/LOSS ON INVESTMENTS	30,000.00	18,061.70	23,860.58	6,139.42	79.54%
MISCELLANEOUS	-	(250.00)	6.00	(6.00)	
TOTAL REVENUE:	55,000.00	25,431.74	51,369.75	3,630.25	93.40%
DIRECT EXPENSES:					
CREDIT CARD MERCHANT FEES	-	1,198.92	(1,395.93)	1,395.93	
STAFF TRAVEL/PARKING	2,500.00	-	231.00	2,269.00	9.24%
STAFF MEMBERSHIP DUES	635.00	-	-	635.00	0.00%
TOTAL DIRECT EXPENSES:	3,135.00	1,198.92	(1,164.93)	4,299.93	-37.16%
INDIRECT EXPENSES:					
SALARY EXPENSE (7.92 FTE)	632,169.00	51,678.88	395,976.71	236,192.29	62.64%
BENEFITS EXPENSE	206,690.00	16,791.32	121,402.07	85,287.93	58.74%
OTHER INDIRECT EXPENSE	187,762.00	17,763.72	100,218.13	87,543.87	53.38%
TOTAL INDIRECT EXPENSES:	1,026,621.00	86,233.92	617,596.91	409,024.09	60.16%
TOTAL ALL EXPENSES:	1,029,756.00	87,432.84	616,431.98	413,324.02	59.86%
NET INCOME (LOSS):	(974,756.00)	(62,001.10)	(565,062.23)		

Statement of Activities

For the Period from April 1, 2017 to April 30, 2017

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
ADMISSIONS/BAR EXAMS					
REVENUE:					
EXAM SOFT REVENUE	40,000.00	_	12,215.00	27,785.00	30.54%
BAR EXAM FEES	1,000,000.00	112,440.00	1,035,375.00	(35,375.00)	103.54%
SPECIAL ADMISSIONS	30,000.00	2,480.00	40,815.00	(10,815.00)	136.05%
TOTAL REVENUE:	1,070,000.00	114,920.00	1,088,405.00	(18,405.00)	101.72%
DIRECT EXPENSES:					
FACILITY, PARKING, FOOD	65,000.00	354.00	36,629.70	28,370.30	56.35%
EXAMINER FEES	32,500.00	-	10,000.00	22,500.00	30.77%
UBE EXMINATIONS	136,000.00	40,342.00	40,342.00	95,658.00	29.66%
BOARD OF BAR EXAMINERS	30,000.00	1,168.03	4,735.89	25,264.11	15.79%
BAR EXAM PROCTORS	33,000.00	150.00	14,609.00	18,391.00	44.27%
CHARACTER & FITNESS BOARD	20,000.00	2,114.87	8,087.23	11,912.77	40.44%
DISABILITY ACCOMMODATIONS	25,000.00	6,037.37	10,922.87	14,077.13	43.69%
CHARACTER & FITNESS INVESTIGATIONS	1,000.00	-	150.58	849.42	15.06%
LAW SCHOOL VISITS	1,000.00	-	41.00	959.00	4.10%
COURT REPORTERS	15,000.00	2,200.58	6,633.93	8,366.07	44.23%
POSTAGE	4,000.00	760.57	2,635.54	1,364.46	65.89%
STAFF TRAVEL/PARKING	13,000.00	3,199.20	4,538.10	8,461.90	34.91%
STAFF MEMBERSHIP DUES	200.00	-	-	200.00	0.00%
SUPPLIES	1,200.00	-	325.78	874.22	27.15%
TOTAL DIRECT EXPENSES:	376,900.00	56,326.62	139,651.62	237,248.38	37.05%
INDIRECT EXPENSES:					
SALARY EXPENSE (6.48 FTE)	465,903.00	34,582.42	268,300.33	197,602.67	57.59%
BENEFITS EXPENSE	164,864.00	12,752.84	94,515.35	70,348.65	57.33%
OTHER INDIRECT EXPENSE	153,623.00	14,548.44	82,078.48	71,544.52	53.43%
TOTAL INDIRECT EXPENSES:	784,390.00	61,883.70	444,894.16	339,495.84	56.72%
TOTAL ALL EXPENSES:	1,161,290.00	118,210.32	584,545.78	576,744.22	50.34%
NET INCOME (LOSS):	(91,290.00)	(3,290.32)	503,859.22		

Statement of Activities
For the Period from April 1, 2017 to April 30, 2017

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
BOG/OED					
REVENUE:					
TOTAL REVENUE:					
DIRECT EXPENSES:					
BOG MEETINGS	125,000.00	1,444.38	46,831.60	78,168.40	37.47%
BOG COMMITTEES' EXPENSES	30,000.00	1,817.28	9,134.73	20,865.27	30.45%
WASHINGTON LEADERSHIP INSTITUTE	60,000.00	-	-	60,000.00	0.00%
BOG CONFERENCE ATTENDANCE	17,500.00	3,569.41	16,645.04	854.96	95.11%
BOG TRAVEL & OUTREACH	45,000.00	4,325.07	20,592.96	24,407.04	45.76%
ED TRAVEL & OUTREACH	5,000.00	(99.02)	1,155.47	3,844.53	23.11%
BOG ELECTIONS	5,000.00	6,522.78	6,620.05	(1,620.05)	132.40%
STAFF TRAVEL/PARKING	4,000.00	328.00	2,552.40	1,447.60	63.81%
STAFF MEMBERSHIP DUES	1,850.00	272.70	822.70	1,027.30	44.47%
TELEPHONE	1,300.00	285.11	427.76	872.24	32.90%
TOTAL DIRECT EXPENSES:	294,650.00	18,465.71	104,782.71	189,867.29	35.56%
INDIRECT EXPENSES:					
SALARY EXPENSE (2.45 FTE)	336,231.00	26,037.03	230,505.12	105,725.88	68.56%
BENEFITS EXPENSE	93,632.00	7,306.04	53,430.96	40,201.04	57.06%
OTHER INDIRECT EXPENSE	58,083.00	5,507.37	31,079.91	27,003.09	53.51%
TOTAL INDIRECT EXPENSES:	487,946.00	38,850.44	315,015.99	172,930.01	64.56%
TOTAL ALL EXPENSES:	782,596.00	57,316.15	419,798.70	362,797.30	53.64%
NET INCOME (LOSS):	(782,596.00)	(57,316.15)	(419,798.70)		

Statement of Activities

For the Period from April 1, 2017 to April 30, 2017

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
COMMUNICATIONS					
REVENUE:					
AWARDS LUNCH/DINNER	44,000.00	-	(95.84)	44,095.84	-0.22%
50 YEAR MEMBER TRIBUTE LUNCH	250.00	-	1,170.00	(920.00)	468.00%
WSBA LOGO MERCHANDISE SALES	-	-	280.00	(280.00)	
TOTAL REVENUE:	44,250.00		1,354.16	42,895.84	3.06%
DIRECT EXPENSES:					
IMAGE LIBRARY	4,100.00	-	3,999.00	101.00	97.54%
BAR OUTREACH	2,500.00	470.58	470.58	2,029.42	18.82%
ABA DELEGATES	5,600.00	750.00	750.00	4,850.00	13.39%
ANNUAL CHAIR MTGS	600.00	-	877.32	(277.32)	146.22%
AWARDS DINNER	63,000.00	-	9,570.00	53,430.00	15.19%
50 YEAR MEMBER TRIBUTE LUNCH	8,000.00	-	8,576.25	(576.25)	107.20%
JUD RECOMMEND COMMITTEE	4,500.00	60.65	60.65	4,439.35	1.35%
PROFESSIONALISM	750.00	384.48	1,206.20	(456.20)	160.83%
COMMUNICATIONS OUTREACH	15,000.00	216.40	1,548.61	13,451.39	10.32%
TRANSLATION SERVICES	3,500.00	201.45	1,896.00	1,604.00	54.17%
DEPRECIATION	2,300.00	227.00	1,583.00	717.00	68.83%
EQUIPMENT, HARDWARE & SOFTWARE	-	-	79.47	(79.47)	
STAFF TRAVEL/PARKING	4,000.00	218.80	696.80	3,303.20	17.42%
STAFF MEMBERSHIP DUES	1,960.00	-	420.00	1,540.00	21.43%
SUBSCRIPTIONS	10,050.00	-	6,122.75	3,927.25	60.92%
DIGITAL/ONLINE DEVELOPMENT	4,000.00	256.57	2,839.19	1,160.81	70.98%
CONFERENCE CALLS	200.00	-	13.49	186.51	6.75%
TOTAL DIRECT EXPENSES:	130,060.00	2,785.93	40,709.31	89,350.69	31.30%
INDIRECT EXPENSES:					
SALARY EXPENSE (14.64 FTE)	896,797.00	66,443.91	493,643.52	403,153.48	55.05%
BENEFITS EXPENSE	326,726.00	24,169.63	179,349.97	147,376.03	54.89%
OTHER INDIRECT EXPENSE	347,075.00	32,853.29	185,340.42	161,734.58	53.40%
TOTAL INDIRECT EXPENSES:	1,570,598.00	123,466.83	858,333.91	712,264.09	54.65%
TOTAL ALL EXPENSES:	1,700,658.00	126,252.76	899,043.22	801,614.78	52.86%
NET INCOME (LOSS):	(1,656,408.00)	(126,252.76)	(897,689.06)		

Statement of Activities

For the Period from April 1, 2017 to April 30, 2017

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
DISCIPLINE					
REVENUE:					
AUDIT REVENUE	2,000.00	318.75	1,927.50	72.50	96.38%
RECOVERY OF DISCIPLINE COSTS	125,000.00	12,810.00	51,126.99	73,873.01	40.90%
DISCIPLINE HISTORY SUMMARY	13,000.00	1,341.71	7,268.27	5,731.73	55.91%
TOTAL REVENUE:	140,000.00	14,470.46	60,322.76	79,677.24	43.09%
DIRECT EXPENSES:					
COURT REPORTERS	65,000.00	1,781.94	29,628.34	35,371.66	45.58%
OUTSIDE COUNSEL/AIC	3,500.00	110.27	996.99	2,503.01	28.49%
LITIGATION EXPENSES	30,000.00	1,013.78	11,091.24	18,908.76	36.97%
DISABILITY EXPENSES	15,000.00	· -	5,076.45	9,923.55	33.84%
ONLINE LEGAL RESEARCH	65,900.00	5,613.64	32,960.44	32,939.56	50.02%
LAW LIBRARY	13,075.00	-	4,134.14	8,940.86	31.62%
TRANSLATION SERVICES	3,000.00	620.00	715.00	2,285.00	23.83%
DEPRECIATION-SOFTWARE	25,200.00	2,204.08	15,431.08	9,768.92	61.23%
PUBLICATIONS PRODUCTION	250.00	-	212.23	37.77	84.89%
STAFF TRAVEL/PARKING	38,500.00	2,350.12	20,892.40	17,607.60	54.27%
STAFF MEMBERSHIP DUES	3,243.00	-	1,529.38	1,713.62	47.16%
TELEPHONE	5,000.00	95.49	4,329.00	671.00	86.58%
TOTAL DIRECT EXPENSES:	267,668.00	13,789.32	126,996.69	140,671.31	47.45%
INDIRECT EXPENSES:					
SALARY EXPENSE (37.77 FTE)	3,370,608.00	265,669.95	1,960,619.22	1,409,988.78	58.17%
BENEFITS EXPENSE	1,068,970.00	84,345.16	613,260.80	455,709.20	57.37%
OTHER INDIRECT EXPENSE	895,425.00	84,743.76	478,124.62	417,300.38	53.40%
TOTAL INDIRECT EXPENSES:	5,335,003.00	434,758.87	3,052,004.64	2,282,998.36	57.21%
TOTAL ALL EXPENSES:	5,602,671.00	448,548.19	3,179,001.33	2,423,669.67	56.74%
NET INCOME (LOSS):	(5,462,671.00)	(434,077.73)	(3,118,678.57)		

Statement of Activities

For the Period from April 1, 2017 to April 30, 2017

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
DIVERSITY					
REVENUE:					
DONATIONS & GRANTS	90,000.00	-	90,000.00	-	100.00%
WORK STUDY GRANTS	10,374.00	-	-	10,374.00	0.00%
TOTAL REVENUE:	100,374.00		90,000.00	10,374.00	89.66%
DIRECT EXPENSES:					
STAFF MEMBERSHIP DUES	350.00			350.00	0.00%
STAFF TRAVEL/PARKING	8,600.00	257.42	2,848.83	5,751.17	33.13%
SUPPLIES	2,000.00	-	-	2,000.00	0.00%
COMMITTEE FOR DIVERSITY	6,200.00	590.47	3,276.12	2,923.88	52.84%
DIVERSITY EVENTS & PROJECTS	5,500.00	739.18	2,209.37	3,290.63	40.17%
SPECIAL EVENTS	5,000.00	50.00	50.00	4,950.00	1.00%
SPEAKERS & PROGRAM DEVELOPMENT	1,000.00	-	-	1,000.00	0.00%
INTERNAL DIVERSITY OUTREACH	500.00	-	22.96	477.04	4.59%
TOTAL DIRECT EXPENSE:	29,150.00	1,637.07	8,407.28	20,742.72	28.84%
INDIRECT EXPENSES:					
SALARY EXPENSE (2.97 FTE)	222,565.00	18,688.76	131,756.84	90,808.16	59.20%
BENEFITS EXPENSE	72,143.00	5,830.33	41,732.95	30,410.05	57.85%
OTHER INDIRECT EXPENSE	70,411.00	6,653.43	37,536.14	32,874.86	53.31%
TOTAL INDIRECT EXPENSES:	365,119.00	31,172.52	211,025.93	154,093.07	57.80%
TOTAL ALL EXPENSES:	394,269.00	32,809.59	219,433.21	174,835.79	55.66%
NET INCOME (LOSS):	(293,895.00)	(32,809.59)	(129,433.21)		

Statement of Activities

For the Period from April 1, 2017 to April 30, 2017

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
FOUNDATION					
REVENUE:					
TOTAL REVENUE:	<u> </u>	<u> </u>	<u> </u>	<u>-</u>	
DIRECT EXPENSES:					
BOARD OF TRUSTEES	5,000.00	27.38	1,391.73	3,608.27	27.83%
GRAPHIC DESIGN	1,500.00	-	, -	1,500.00	0.00%
CONSULTING SERVICES	3,000.00	2,600.00	2,600.00	400.00	86.67%
POSTAGE	500.00	-	-	500.00	0.00%
PRINTING & COPYING	1,500.00	-	39.46	1,460.54	2.63%
STAFF TRAVEL/PARKING	1,700.00	73.34	63.83	1,636.17	3.75%
STAFF MEMBERSHIP DUES	600.00	84.00	84.00	516.00	14.00%
SUPPLIES	500.00	-	-	500.00	0.00%
SPECIAL EVENTS	5,000.00		1,407.74	3,592.26	28.15%
TOTAL DIRECT EXPENSES:	19,300.00	2,784.72	5,586.76	13,713.24	28.95%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.25 FTE)	88,294.00	7,354.24	53,165.81	35,128.19	60.21%
BENEFITS EXPENSE	30,721.00	2,498.13	17,751.95	12,969.05	57.78%
OTHER INDIRECT EXPENSE	29,634.00	2,801.45	15,803.15	13,830.85	53.33%
TOTAL INDIRECT EXPENSES:	148,649.00	12,653.82	86,720.91	61,928.09	58.34%
TOTAL ALL EXPENSES:	167,949.00	15,438.54	92,307.67	75,641.33	54.96%
NET INCOME (LOSS):	(167,949.00)	(15,438.54)	(92,307.67)		

Statement of Activities

For the Period from April 1, 2017 to April 30, 2017

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
HUMAN RESOURCES					
REVENUE:					
TOTAL REVENUE:				<u> </u>	
DIRECT EXPENSES:					
STAFF TRAINING- GENERAL	35,000.00	1,940.00	8,495.46	26,504.54	24.27%
RECRUITING AND ADVERTISING	7,000.00	246.05	2,798.10	4,201.90	39.97%
PAYROLL PROCESSING	55,000.00	5,271.78	29,516.48	25,483.52	53.67%
SALARY SURVEYS	2,700.00	323.32	865.84	1,834.16	32.07%
DEPRECIATION	835.00	-	835.21	(0.21)	100.03%
CONSULTING SERVICES	9,000.00	-	9,760.00	(760.00)	108.44%
STAFF TRAVEL/PARKING	250.00	-	13.00	237.00	5.20%
STAFF MEMBERSHIP DUES	1,378.00	-	828.00	550.00	60.09%
SUBSCRIPTIONS	1,993.00	-	1,744.95	248.05	87.55%
THIRD PARTY SERVICES	13,500.00	-	13,426.00	74.00	99.45%
TRANSFER TO INDIRECT EXPENSE	(126,656.00)	(7,781.15)	(68,283.04)	(58,372.96)	53.91%
TOTAL DIRECT EXPENSES:	<u> </u>		-	<u> </u>	
INDIRECT EXPENSES:					
SALARY EXPENSE (2.48 FTE)	244,580.00	18,532.24	144,029.85	100,550.15	58.89%
ALLOWANCE FOR OPEN POSITIONS	(120,000.00)	-	-	(120,000.00)	0.00%
BENEFITS EXPENSE	74,445.00	5,960.79	41,731.85	32,713.15	56.06%
OTHER INDIRECT EXPENSE	58,794.00	5,571.08	31,432.39	27,361.61	53.46%
TOTAL INDIRECT EXPENSES:	257,819.00	30,064.11	217,194.09	40,624.91	84.24%
TOTAL ALL EXPENSES:	257,819.00	30,064.11	217,194.09	40,624.91	84.24%
NET INCOME (LOSS):	(257,819.00)	(30,064.11)	(217,194.09)		

Statement of Activities

For the Period from April 1, 2017 to April 30, 2017

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LAW CLERK PROGRAM					
REVENUE:					
LAW CLERK FEES	95,000.00	2,125.00	103,225.00	(8,225.00)	108.66%
LAW CLERK APPLICATION FEES	2,000.00	-	1,400.00	600.00	70.00%
TOTAL REVENUE:	97,000.00	2,125.00	104,625.00	(7,625.00)	107.86%
DIRECT EXPENSES:					
SUBSCRIPTIONS	250.00	-	-	250.00	0.00%
CHARACTER & FITNESS INVESTIGATIONS	100.00	=	-	100.00	0.00%
LAW CLERK BOARD EXPENSE	5,000.00	51.94	1,650.93	3,349.07	33.02%
TOTAL DIRECT EXPENSES:	5,350.00	51.94	1,650.93	3,699.07	30.86%
INDIRECT EXPENSES:					
SALARY EXPENSE (0.89 FTE)	59,025.00	2,816.53	28,880.15	30,144.85	48.93%
BENEFITS EXPENSE	20,961.00	1,451.69	11,191.39	9,769.61	53.39%
OTHER INDIRECT EXPENSE	21,099.00	2,005.61	11,314.40	9,784.60	53.63%
TOTAL INDIRECT EXPENSES:	101,085.00	6,273.83	51,385.94	49,699.06	50.83%
TOTAL ALL EXPENSES:	106,435.00	6,325.77	53,036.87	53,398.13	49.83%
NET INCOME (LOSS):	(9,435.00)	(4,200.77)	51,588.13		

Statement of Activities

For the Period from April 1, 2017 to April 30, 2017

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LAW OFFICE MNGT ASSISTANCE PROGRAM					
REVENUE:					
LAW OFFICE IN A BOX SALES	2,500.00	135.00	2,205.04	294.96	88.20%
TOTAL REVENUE:	2,500.00	135.00	2,205.04	294.96	88.20%
DIRECT EXPENSES:					
LIBRARY MATERIALS/RESOURCES	1,500.00	534.80	571.70	928.30	38.11%
LAW OFFICE IN A BOX	500.00	-	317.09	182.91	63.42%
STAFF TRAVEL/PARKING	2,000.00	580.24	738.44	1,261.56	36.92%
STAFF MEMBERSHIP DUES	600.00	-	364.00	236.00	60.67%
CONFERENCE CALLS	100.00	-	-	100.00	0.00%
TOTAL DIRECT EXPENSES:	4,700.00	1,115.04	1,991.23	2,708.77	42.37%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.50 FTE)	122,445.00	10,244.76	62,676.86	59,768.14	51.19%
BENEFITS EXPENSE	40,196.00	3,250.70	21,649.16	18,546.84	53.86%
OTHER INDIRECT EXPENSE	35,561.00	3,374.49	19,040.04	16,520.96	53.54%
TOTAL INDIRECT EXPENSES:	198,202.00	16,869.95	103,366.06	94,835.94	52.15%
TOTAL ALL EXPENSES:	202,902.00	17,984.99	105,357.29	97,544.71	51.93%
NET INCOME (LOSS):	(200,402.00)	(17,849.99)	(103,152.25)		

Statement of Activities

For the Period from April 1, 2017 to April 30, 2017

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LAWYER ASSISTANCE PROGRAM					
REVENUE:					
DIVERSIONS	15,750.00	750.00	3,500.00	12,250.00	22.22%
LAP CLIENT FEES	-	-	255.00	(255.00)	
MEMB HEALTH CARE INSUR REBATE	-	-	49.50	(49.50)	
TOTAL REVENUE:	15,750.00	750.00	3,804.50	11,945.50	24.16%
DIRECT EXPENSES:					
PROF LIAB INSURANCE	850.00	-	825.00	25.00	97.06%
MEMBER ASSISTANCE PROGRAM	45,120.00	-	34,560.00	10,560.00	76.60%
PUBLICATIONS PRODUCTION	200.00	-	-	200.00	0.00%
STAFF MEMBERSHIP DUES	350.00	-	-	350.00	0.00%
CONFERENCE CALLS	100.00	-	-	100.00	0.00%
MISCELLANEOUS	150.00	-	-	150.00	0.00%
TOTAL DIRECT EXPENSES:	46,770.00		35,385.00	11,385.00	75.66%
INDIRECT EXPENSES:					
SALARY EXPENSE (0.87 FTE)	77,476.00	6,382.24	43,830.27	33,645.73	56.57%
BENEFITS EXPENSE	29,331.00	1,995.10	14,824.97	14,506.03	50.54%
OTHER INDIRECT EXPENSE	20,625.00	1,941.91	10,955.68	9,669.32	53.12%
TOTAL INDIRECT EXPENSES:	127,432.00	10,319.25	69,610.92	57,821.08	54.63%
TOTAL ALL EXPENSES:	174,202.00	10,319.25	104,995.92	69,206.08	60.27%
NET INCOME (LOSS):	(158,452.00)	(9,569.25)	(101,191.42)		

Statement of Activities

For the Period from April 1, 2017 to April 30, 2017

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LEGISLATIVE					
REVENUE:					
TOTAL REVENUE:					
DIRECT EXPENSES:					
OLYMPIA RENT	5,000.00	207.03	1,026.99	3,973.01	20.54%
CONTRACT LOBBYIST	20,000.00	5,000.00	20,000.00	-	100.00%
LOBBYIST CONTACT COSTS	1,600.00	-	96.22	1,503.78	6.01%
LEGISLATIVE COMMITTEE	2,500.00	-	2,415.42	84.58	96.62%
BOG LEGISLATIVE COMMITTEE	250.00	-	218.92	31.08	87.57%
STAFF TRAVEL/PARKING	8,000.00	79.96	3,120.46	4,879.54	39.01%
STAFF MEMBERSHIP DUES	450.00	-	142.17	307.83	31.59%
SUBSCRIPTIONS	2,000.00	-	1,972.80	27.20	98.64%
TELEPHONE	3,000.00	156.65	879.27	2,120.73	29.31%
TOTAL DIRECT EXPENSES:	42,800.00	5,443.64	29,872.25	12,927.75	69.79%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.85 FTE)	131,303.00	6,535.43	71,638.81	59,664.19	54.56%
BENEFITS EXPENSE	45,303.00	3,666.58	26,199.26	19,103.74	57.83%
OTHER INDIRECT EXPENSE	43,859.00	4,138.49	23,348.15	20,510.85	53.23%
TOTAL INDIRECT EXPENSES:	220,465.00	14,340.50	121,186.22	99,278.78	54.97%
TOTAL ALL EXPENSES:	263,265.00	19,784.14	151,058.47	112,206.53	57.38%
NET INCOME (LOSS):	(263,265.00)	(19,784.14)	(151,058.47)		

Statement of Activities
For the Period from April 1, 2017 to April 30, 2017

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LICENSING & MEMBERSHIP RECORDS					
REVENUE:					
STATUS CERTIFICATE FEES	22,000.00	1,765.63	13,315.62	8,684.38	60.53%
RULE 9/LEGAL INTERN FEES	11,000.00	2,100.00	4,350.00	6,650.00	39.55%
INVESTIGATION FEES	20,000.00	1,700.00	14,600.00	5,400.00	73.00%
PRO HAC VICE	170,000.00	11,550.00	139,755.00	30,245.00	82.21%
MEMBER CONTACT INFORMATION	24,000.00	2,640.28	13,526.41	10,473.59	56.36%
PHOTO BAR CARD SALES	800.00	24.00	228.00	572.00	28.50%
TOTAL REVENUE:	247,800.00	19,779.91	185,775.03	62,024.97	74.97%
DIRECT EXPENSES:					
LICENSING FORMS	2,500.00		2,659.92	(159.92)	106.40%
POSTAGE	25,000.00	20.70	27,197.83	(2,197.83)	108.79%
SUPPLIES - BAR CARDS	, -	-	800.00	(800.00)	
MISCELLANEOUS	-	94.15	94.15	(94.15)	
TOTAL DIRECT EXPENSES:	27,500.00	114.85	30,751.90	(3,251.90)	111.83%
INDIRECT EXPENSES:					
SALARY EXPENSE (4.29 FTE)	346,073.00	28,675.17	210,050.14	136,022.86	60.70%
BENEFITS EXPENSE	112,190.00	9,063.09	64,905.92	47,284.08	57.85%
OTHER INDIRECT EXPENSE	101,704.00	9,614.07	54,239.91	47,464.09	53.33%
TOTAL INDIRECT EXPENSES:	559,967.00	47,352.33	329,195.97	230,771.03	58.79%
TOTAL ALL EXPENSES:	587,467.00	47,467.18	359,947.87	227,519.13	61.27%
NET INCOME (LOSS):	(339,667.00)	(27,687.27)	(174,172.84)		

Statement of Activities

For the Period from April 1, 2017 to April 30, 2017

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LIMITED LICENSE LEGAL TECHNICIAN PROGRAM					
REVENUE:					
LLLT LICENSE FEES	5,950.00	291.60	2,216.60	3,733.40	37.25%
LLLT EXAM FEES	7,150.00	-	1,650.00	5,500.00	23.08%
LLLT WAIVER FEES	300.00	150.00	1,050.00	(750.00)	350.00%
TOTAL REVENUE:	13,400.00	441.60	4,916.60	8,483.40	36.69%
DIRECT EXPENSES:					
CHRACTER & FITNESS INVESTIGATIONS	700.00		114.00	586.00	16.29%
LLLT BOARD	18,000.00	1,791.13	9,277.63	8,722.37	51.54%
LLLT OUTREACH	8,000.00	1,549.60	2,885.93	5,114.07	36.07%
DEPRECIATION	3,354.00	-	-	3,354.00	0.00%
LLLT EXAM WRITING	29,600.00	-	6,825.00	22,775.00	23.06%
STAFF TRAVEL/PARKING	400.00	-	226.74	173.26	56.69%
STAFF MEMBERSHIP DUES	-	-	110.00	(110.00)	
TOTAL DIRECT EXPENSES:	60,054.00	3,340.73	19,439.30	40,614.70	32.37%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.39 FTE)	106,271.00	8,309.11	61,525.84	44,745.16	57.90%
BENEFITS EXPENSE	35,786.00	2,894.99	20,748.13	15,037.87	57.98%
OTHER INDIRECT EXPENSE	32,953.00	3,119.76	17,601.27	15,351.73	53.41%
TOTAL INDIRECT EXPENSES:	175,010.00	14,323.86	99,875.24	75,134.76	57.07%
TOTAL ALL EXPENSES:	235,064.00	17,664.59	119,314.54	115,749.46	50.76%
NET INCOME (LOSS):	(221,664.00)	(17,222.99)	(114,397.94)		

Statement of Activities
For the Period from April 1, 2017 to April 30, 2017

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LIMITED PRACTICE OFFICERS					
REVENUE:					
LPO EXAMINATION FEES	17,000.00	-	16,500.00	500.00	97.06%
LPO LICENSE FEES	108,000.00	9,261.48	63,106.48	44,893.52	58.43%
LPO LATE LICENSE FEES	1,000.00	55.00	55.00	945.00	5.50%
LPO CEU & TA LATE FEES	4,000.00	-	100.00	3,900.00	2.50%
LPO CONTINUING ED ACCRED FEE	2,700.00	300.00	1,200.00	1,500.00	44.44%
TOTAL REVENUE:	132,700.00	9,616.48	80,961.48	51,738.52	61.01%
DIRECT EXPENSES:					
LPO EXAM FACILITIES	800.00	244.58	639.16	160.84	79.90%
LPO BOARD	3,000.00	136.46	1,134.73	1,865.27	37.82%
LPO DISCIPLINE EXPENSES	500.00	-	-	500.00	0.00%
FINGERPRINT CARD PROCESSING	3,230.00	-	1,824.00	1,406.00	56.47%
DEPRECIATION	3,354.00	-	-	3,354.00	0.00%
CHARACTER & FITNESS INVESTIGATIONS	100.00	-	-	100.00	0.00%
POSTAGE	2,300.00	78.79	209.75	2,090.25	9.12%
TOTAL DIRECT EXPENSES:	13,284.00	459.83	3,807.64	9,476.36	28.66%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.47 FTE)	115,843.00	5,295.15	56,463.87	59,379.13	48.74%
BENEFITS EXPENSE	38,510.00	2,551.06	20,052.84	18,457.16	52.07%
OTHER INDIRECT EXPENSE	34,850.00	3,310.82	18,680.25	16,169.75	53.60%
TOTAL INDIRECT EXPENSES:	189,203.00	11,157.03	95,196.96	94,006.04	50.31%
TOTAL ALL EXPENSES:	202,487.00	11,616.86	99,004.60	103,482.40	48.89%
NET INCOME (LOSS):	(69,787.00)	(2,000.38)	(18,043.12)		

Statement of Activities

For the Period from April 1, 2017 to April 30, 2017

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
MANDATORY CLE					
ADMINISTRATION					
REVENUE:					
ACCREDITED PROGRAM FEES	300,000.00	20,650.00	151,650.00	148,350.00	50.55%
FORM 1 LATE FEES	75,000.00	8,435.00	73,815.00	1,185.00	98.42%
MEMBER LATE FEES	150,000.00	42,675.00	164,400.00	(14,400.00)	109.60%
ANNUAL ACCREDITED SPONSOR FEES	27,000.00	250.00	28,750.00	(1,750.00)	106.48%
ATTENDANCE FEES	70,000.00	4,219.00	31,314.00	38,686.00	44.73%
COMITY CERTIFICATES	29,000.00	250.01	25,069.80	3,930.20	86.45%
ATTENDANCE LATE FEES	60,000.00	4,725.00	33,705.00	26,295.00	56.18%
TOTAL REVENUE:	711,000.00	81,204.01	508,703.80	202,296.20	71.55%
DIRECT EXPENSES:					
MCLE BOARD	3,000.00	147.85	853.71	2,146.29	28.46%
POSTAGE	2,000.00	-	_	2,000.00	0.00%
STAFF MEMBERSHIP DUES	500.00	-	500.00	-	100.00%
DEPRECIATION	261,000.00	18,995.00	129,305.00	131,695.00	49.54%
TOTAL DIRECT EXPENSES:	266,500.00	19,142.85	130,658.71	135,841.29	49.03%
INDIRECT EXPENSES:					
SALARY EXPENSE (4.72 FTE)	257,805.00	21,814.92	155,687.91	102,117.09	60.39%
BENEFITS EXPENSE	99,187.00	8,307.10	58,272.28	40,914.72	58.75%
OTHER INDIRECT EXPENSE	111,898.00	10,600.90	59,805.30	52,092.70	53.45%
TOTAL INDIRECT EXPENSES:	468,890.00	40,722.92	273,765.49	195,124.51	58.39%
TOTAL ALL EXPENSES:	735,390.00	59,865.77	404,424.20	330,965.80	54.99%
NET INCOME (LOSS):	(24,390.00)	21,338.24	104,279.60		

Statement of Activities
For the Period from April 1, 2017 to April 30, 2017

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
MEMBER BENEFITS					
REVENUE:					
ROYALTIES	3,000.00	210.31	11,057.54	(8,057.54)	368.58%
TOTAL REVENUE:	3,000.00	210.31	11,057.54	(8,057.54)	368.58%
DIRECT EXPENSES:					
CASEMAKER	75,000.00	6,144.47	36,673.30	38,326.70	48.90%
TOTAL DIRECT EXPENSES:	75,000.00	6,144.47	36,673.30	38,326.70	48.90%
INDIRECT EXPENSES:					
TOTAL INDIRECT EXPENSES:	<u>-</u>			<u> </u>	
TOTAL ALL EXPENSES:	75,000.00	6,144.47	36,673.30	38,326.70	48.90%
NET INCOME (LOSS):	(72,000.00)	(5,934.16)	(25,615.76)		

Statement of Activities
For the Period from April 1, 2017 to April 30, 2017

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
MENTORSHIP PROGRAM					
REVENUE:					
TOTAL REVENUE:					
DIRECT EXPENSES:					
MENTORSHIP PROGRAM EXPENSES	15,000.00	-	1,378.06	13,621.94	9.19%
RECEPTION/FORUM EXPENSE	4,800.00	-	982.02	3,817.98	20.46%
CONSULTING SERVICES	1,000.00	-	-	1,000.00	0.00%
STAFF TRAVEL/PARKING	2,000.00	-	-	2,000.00	0.00%
SUBSCRIPTIONS	500.00	-	224.00	276.00	44.80%
CONFERENCE CALLS	200.00	-	21.67	178.33	10.84%
TOTAL DIRECT EXPENSES:	23,500.00		2,605.75	20,894.25	11.09%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.40 FTE)	108,515.00	6,202.54	53,787.16	54,727.84	49.57%
BENEFITS EXPENSE	36,268.00	2,968.94	20,250.09	16,017.91	55.83%
OTHER INDIRECT EXPENSE	33,190.00	3,151.64	17,781.32	15,408.68	53.57%
TOTAL INDIRECT EXPENSES:	177,973.00	12,323.12	91,818.57	86,154.43	51.59%
TOTAL ALL EXPENSES:	201,473.00	12,323.12	94,424.32	107,048.68	46.87%
NET INCOME (LOSS):	(201,473.00)	(12,323.12)	(94,424.32)		

Statement of Activities
For the Period from April 1, 2017 to April 30, 2017

58.33% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
NEW LAWYER PROGRAM					
REVENUE:					
DONATIONS	-	_	1,200.00	(1,200.00)	
SEMINAR REGISTRATIONS	55,000.00	-	3,249.00	51,751.00	5.91%
TRIAL ADVOCACY PROGRAM	25,000.00	-	17,233.00	7,767.00	68.93%
TOTAL REVENUE:	80,000.00	-	21,682.00	58,318.00	27.10%
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	1,000.00	306.91	631.90	368.10	63.19%
STAFF MEMBERSHIP DUES	200.00	-	-	200.00	0.00%
ONLINE EXPENSES	2,500.00	639.32	1,916.88	583.12	76.68%
NEW LAWYER OUTREACH EVENTS	1,000.00	159.97	179.49	820.51	17.95%
NEW LAWYERS COMMITTEE	15,000.00	1,869.75	7,899.58	7,100.42	52.66%
OPEN SECTIONS NIGHT	3,500.00	-	3,577.78	(77.78)	102.22%
TRIAL ADVOCACY PROGRAM	3,500.00	-	1,341.61	2,158.39	38.33%
SEMINAR BROCHURES	2,000.00	-	68.18	1,931.82	3.41%
SPEAKERS & PROGRAM DEVELOPMENT	2,000.00	59.36	915.55	1,084.45	45.78%
SCHOLARSHIPS/DONATIONS/GRANT	2,000.00	-	1,000.00	1,000.00	50.00%
TOTAL DIRECT EXPENSES:	32,700.00	3,035.31	17,530.97	15,169.03	53.61%
INDIRECT EXPENSES:					
SALARY EXPENSE (2.25 FTE)	165,467.00	13,186.02	87,523.52	77,943.48	52.89%
BENEFITS EXPENSE	56,383.00	4,187.18	31,276.38	25,106.62	55.47%
OTHER INDIRECT EXPENSE	53,341.00	5,061.72	28,559.21	24,781.79	53.54%
TOTAL INDIRECT EXPENSES:	275,191.00	22,434.92	147,359.11	127,831.89	53.55%
TOTAL ALL EXPENSES:	307,891.00	25,470.23	164,890.08	143,000.92	53.55%
NET INCOME (LOSS):	(227,891.00)	(25,470.23)	(143,208.08)		

Statement of Activities

For the Period from April 1, 2017 to April 30, 2017

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
NORTHWEST LAWYER					
REVENUE:					
ROYALTIES	-	-	1,133.91	(1,133.91)	
DISPLAY ADVERTISING	440,000.00	44,072.75	257,518.75	182,481.25	58.53%
SUBSCRIPT/SINGLE ISSUES	450.00	36.00	180.00	270.00	40.00%
CLASSIFIED ADVERTISING	89,000.00	11,197.95	72,540.32	16,459.68	81.51%
GEN ANNOUNCEMENTS	17,000.00	1,200.00	5,350.00	11,650.00	31.47%
PROF ANNOUNCEMENTS	27,000.00	1,797.50	13,495.00	13,505.00	49.98%
TOTAL REVENUE:	573,450.00	58,304.20	350,217.98	223,232.02	61.07%
DIRECT EXPENSES:					
GRAPHICS/ARTWORK	3,500.00		1,583.80	1,916.20	45.25%
OUTSIDE SALES EXPENSE	80,000.00	7,005.00	38,628.43	41,371.57	48.29%
EDITORIAL ADVISORY COMMITTEE	800.00	27.32	122.49	677.51	15.31%
DIGITAL/ONLINE DEVELOPMENT	8,400.00	1,500.00	4,500.00	3,900.00	53.57%
BAD DEBT EXPENSE	1,000.00	(575.00)	1,425.00	(425.00)	142.50%
POSTAGE	89,100.00	10,244.41	61,790.90	27,309.10	69.35%
PRINTING, COPYING & MAILING	220,000.00	27,224.43	154,934.51	65,065.49	70.42%
TOTAL DIRECT EXPENSES:	402,800.00	45,426.16	262,985.13	139,814.87	65.29%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.72 FTE)	131,759.00	12,513.02	77,460.72	54,298.28	58.79%
BENEFITS EXPENSE	48,872.00	2,988.24	24,532.39	24,339.61	50.20%
OTHER INDIRECT EXPENSE	40,777.00	3,851.97	21,730.50	19,046.50	53.29%
TOTAL INDIRECT EXPENSES:	221,408.00	19,353.23	123,723.61	97,684.39	55.88%
TOTAL ALL EXPENSES:	624,208.00	64,779.39	386,708.74	237,499.26	61.95%
NET INCOME (LOSS):	(50,758.00)	(6,475.19)	(36,490.76)		

Statement of Activities

For the Period from April 1, 2017 to April 30, 2017

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
OFFICE OF GENERAL COUNSEL					
REVENUE:					
COPY FEES	-	-	54.21	(54.21)	
TOTAL REVENUE:		-	54.21	(54.21)	
DIRECT EXPENSES:					
AMICUS BRIEF COMMITTEE	100.00	-	83.63	16.37	83.63%
COURT RULES COMMITTEE	5,000.00	6.41	570.61	4,429.39	11.41%
DISCIPLINE ADVISORY ROUNDTABLE	1,500.00	-	-	1,500.00	0.00%
LITIGATION EXPENSES	-	0.45	140.34	(140.34)	
CUSTODIANSHIPS	5,000.00	0.50	1,010.87	3,989.13	20.22%
STAFF TRAVEL/PARKING	2,600.00	147.00	1,794.26	805.74	69.01%
STAFF MEMBERSHIP DUES	1,500.00	-	25.00	1,475.00	1.67%
TOTAL DIRECT EXPENSES:	15,700.00	154.36	3,624.71	12,075.29	23.09%
INDIRECT EXPENSES:					
SALARY EXPENSE (5.7 FTE)	484,565.00	41,236.27	279,576.46	204,988.54	57.70%
BENEFITS EXPENSE	157,573.00	12,341.15	88,492.61	69,080.39	56.16%
OTHER INDIRECT EXPENSE	135,132.00	12,797.50	72,202.16	62,929.84	53.43%
TOTAL INDIRECT EXPENSES:	777,270.00	66,374.92	440,271.23	336,998.77	56.64%
TOTAL ALL EXPENSES:	792,970.00	66,529.28	443,895.94	349,074.06	55.98%
NET INCOME (LOSS):	(792,970.00)	(66,529.28)	(443,841.73)		

Statement of Activities
For the Period from April 1, 2017 to April 30, 2017

58.33% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
OGC-DISCIPLINARY BOARD					
REVENUE:					
TOTAL REVENUE:		-			
DIRECT EXPENSE:					
DISCIPLINARY BOARD EXPENSES	7,500.00	182.80	5,890.19	1,609.81	78.54%
CHIEF HEARING OFFICER	33,000.00	2,500.00	17,500.00	15,500.00	53.03%
HEARING OFFICER EXPENSES	5,000.00	-	295.54	4,704.46	5.91%
HEARING OFFICER TRAINING	2,000.00	508.00	508.00	1,492.00	25.40%
OUTSIDE COUNSEL	55,000.00	3,735.00	23,235.00	31,765.00	42.25%
DISCIPLINARY SELECTION PANEL	-	81.46	81.46	(81.46)	
STAFF MEMBERSHIP DUES	500.00	-	-	500.00	0.00%
TOTAL DIRECT EXPENSES:	103,000.00	7,007.26	47,510.19	55,489.81	46.13%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.30 FTE)	92,118.00	5,445.32	55,583.04	36,534.96	60.34%
BENEFITS EXPENSE	31,810.00	2,614.22	18,545.49	13,264.51	58.30%
OTHER INDIRECT EXPENSE	30,819.00	2,928.79	16,525.30	14,293.70	53.62%
TOTAL INDIRECT EXPENSES:	154,747.00	10,988.33	90,653.83	64,093.17	58.58%
TOTAL ALL EXPENSES:	257,747.00	17,995.59	138,164.02	119,582.98	53.60%
NET INCOME (LOSS):	(257,747.00)	(17,995.59)	(138,164.02)		

Statement of Activities
For the Period from April 1, 2017 to April 30, 2017

58.33% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
PRACTICE OF LAW BOARD					
REVENUE:					
TOTAL REVENUE:	<u> </u>	<u> </u>	<u>-</u>	<u> </u>	
DIRECT EXPENSES:					
PRACTICE OF LAW BOARD	14,000.00	287.91	9,007.42	4,992.58	64.34%
TRANSLATION SERVICES	100.00	-	-	100.00	0.00%
LITIGATION EXPENSES	-	-	0.38	(0.38)	
TOTAL DIRECT EXPENSES:	14,100.00	287.91	9,007.80	5,092.20	63.89%
INDIRECT EXPENSES:					
SALARY EXPENSE (0.81 FTE)	61,398.00	5,148.90	36,634.11	24,763.89	59.67%
BENEFITS EXPENSE	20,670.00	1,693.75	12,041.96	8,628.04	58.26%
OTHER INDIRECT EXPENSE	19,203.00	1,814.55	10,236.03	8,966.97	53.30%
TOTAL INDIRECT EXPENSES:	101,271.00	8,657.20	58,912.10	42,358.90	58.17%
TOTAL ALL EXPENSES:	115,371.00	8,945.11	67,919.90	47,451.10	58.87%
NET INCOME (LOSS):	(115,371.00)	(8,945.11)	(67,919.90)		

Statement of Activities

For the Period from April 1, 2017 to April 30, 2017

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
PROFESSIONAL RESPONSIBILITY PROGRAM					
REVENUE:					
TOTAL REVENUE:					
DIRECT EXPENSES:					
CPE COMMITTEE	6,000.00	19.61	1,509.62	4,490.38	25.16%
STAFF TRAVEL/PARKING	1,500.00	102.57	888.28	611.72	59.22%
STAFF MEMBERSHIP DUES	500.00	-	-	500.00	0.00%
TOTAL DIRECT EXPENSES:	8,000.00	122.18	2,397.90	5,602.10	29.97%
INDIRECT EXPENSES:					
SALARY EXPENSE (2.07 FTE)	165,405.00	11,762.74	84,259.95	81,145.05	50.94%
BENEFITS EXPENSE	58,372.00	4,355.35	31,143.21	27,228.79	53.35%
OTHER INDIRECT EXPENSE	49,074.00	4,647.87	26,222.60	22,851.40	53.43%
TOTAL INDIRECT EXPENSES:	272,851.00	20,765.96	141,625.76	131,225.24	51.91%
TOTAL ALL EXPENSES:	280,851.00	20,888.14	144,023.66	136,827.34	51.28%
NET INCOME (LOSS):	(280,851.00)	(20,888.14)	(144,023.66)		

Statement of Activities

For the Period from April 1, 2017 to April 30, 2017

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
PUBLIC SERVICE PROGRAMS					
REVENUE:					
DONATIONS & GRANTS PSP PRODUCT SALES	85,000.00	332.00	85,000.00 7,136.00	(7,136.00)	100.00%
TOTAL REVENUE:	85,000.00	332.00	92,136.00	(7,136.00)	108.40%
DIRECT EXPENSES:					
DONATIONS/SPONSORSHIPS/GRANTS	203,915.00	2,682.30	88,371.44	115,543.56	43.34%
SPEAKERS & PROGRAM DEVELOPMENT	1,500.00	-	-	1,500.00	0.00%
STAFF TRAVEL/PARKING	2,000.00	6.55	20.58	1,979.42	1.03%
STAFF MEMBERSHIP DUES	95.00	-	-	95.00	0.00%
VOLUNTEER RECRUITMENT & OUTREACH	2,100.00	-	28.55	2,071.45	1.36%
CONFERENCE CALLS	200.00	-	-	200.00	0.00%
PRO BONO & LEGAL AID COMMITTEE	2,000.00	82.89	444.38	1,555.62	22.22%
VOLUNTEER RECRUITMENT & APPREC	500.00	52.07	835.91	(335.91)	167.18%
DAY OF SERVICE	3,150.00	-	39.06	3,110.94	1.24%
TOTAL DIRECT EXPENSES:	215,460.00	2,823.81	89,739.92	125,720.08	41.65%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.70 FTE)	132,099.00	9,496.31	69,328.41	62,770.59	52.48%
BENEFITS EXPENSE	44,139.00	3,370.16	24,436.71	19,702.29	55.36%
OTHER INDIRECT EXPENSE	40,302.00	3,820.16	21,553.82	18,748.18	53.48%
TOTAL INDIRECT EXPENSES:	216,540.00	16,686.63	115,318.94	101,221.06	53.26%
TOTAL ALL EXPENSES:	432,000.00	19,510.44	205,058.86	226,941.14	47.47%
NET INCOME (LOSS):	(347,000.00)	(19,178.44)	(112,922.86)		

Statement of Activities
For the Period from April 1, 2017 to April 30, 2017

58.33% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
SECTIONS ADMINISTRATION					
REVENUE:					
REIMBURSEMENTS FROM SECTIONS	307,000.00	2,831.25	320,793.75	(13,793.75)	104.49%
TOTAL REVENUE:	307,000.00	2,831.25	320,793.75	(13,793.75)	104.49%
DIRECT EXPENSES:					
DUES STATEMENTS	9,500.00		5,416.72	4,083.28	57.02%
STAFF TRAVEL/PARKING	1,000.00	23.01	459.58	540.42	45.96%
SECTION/COMMITTEE CHAIR MTGS	1,000.00	25.90	465.68	534.32	46.57%
CONFERENCE CALLS	300.00	9.44	49.54	250.46	16.51%
MISCELLANEOUS	300.00	-	134.00	166.00	44.67%
TOTAL DIRECT EXPENSES:	12,100.00	58.35	6,525.52	5,574.48	53.93%
INDIRECT EXPENSES:					
SALARY EXPENSE (4.03 FTE)	259,395.00	22,767.26	155,194.23	104,200.77	59.83%
BENEFITS EXPENSE	93,121.00	7,681.93	54,365.62	38,755.38	58.38%
OTHER INDIRECT EXPENSE	95,540.00	9,041.04	51,003.99	44,536.01	53.38%
TOTAL INDIRECT EXPENSES:	448,056.00	39,490.23	260,563.84	187,492.16	58.15%
TOTAL ALL EXPENSES:	460,156.00	39,548.58	267,089.36	193,066.64	58.04%
NET INCOME (LOSS):	(153,156.00)	(36,717.33)	53,704.39		

Statement of Activities

For the Period from April 1, 2017 to April 30, 2017

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
TECHNOLOGY					
REVENUE:					
TOTAL REVENUE:	<u> </u>		<u>-</u>		
DIRECT EXPENSES:					
COMPUTER HARDWARE	29,000.00	108.13	4,303.55	24,696.45	14.84%
COMPUTER SOFTWARE	28,000.00	145.14	13,165.57	14,834.43	47.02%
SOFTWARE MAINTENANCE & LICENSING	286,500.00	86,448.03	122,151.44	164,348.56	42.64%
HARDWARE SERVICE & WARRANTIES	41,000.00	-	20,737.18	20,262.82	50.58%
TELEPHONE HARDWARE & MAINTENANCE	26,000.00	2,792.02	12,689.57	13,310.43	48.81%
COMPUTER SUPPLIES	34,000.00	(4,102.91)	7,834.53	26,165.47	23.04%
THIRD PARTY SERVICES	40,500.00	1,182.25	29,393.50	11,106.50	72.58%
CONSULTING SERVICES	212,000.00	10,196.00	27,025.39	184,974.61	12.75%
STAFF TRAVEL/PARKING	2,500.00	-	-	2,500.00	0.00%
STAFF MEMBERSHIP DUES	110.00	-	-	110.00	0.00%
TELEPHONE	24,000.00	1,430.45	10,138.17	13,861.83	42.24%
TRANSFER TO INDIRECT EXPENSES	(723,610.00)	(98,199.11)	(247,438.90)	(476,171.10)	34.20%
TOTAL DIRECT EXPENSES:			-		
INDIRECT EXPENSES:					
SALARY EXPENSE (12.10 FTE)	1,002,250.00	77,937.85	534,291.37	467,958.63	53.31%
BENEFITS EXPENSE	327,511.00	25,668.59	181,506.31	146,004.69	55.42%
CAPITAL LABOR & OVERHEAD	(140,700.00)	(12,786.80)	(79,524.06)	(61,175.94)	56.52%
OTHER INDIRECT EXPENSE	286,858.00	27,059.41	152,662.60	134,195.40	53.22%
TOTAL INDIRECT EXPENSES:	1,475,919.00	117,879.05	788,936.22	686,982.78	53.45%
TOTAL ALL EXPENSES:	1,475,919.00	117,879.05	788,936.22	686,982.78	53.45%
NET INCOME (LOSS):	(1,475,919.00)	(117,879.05)	(788,936.22)		

Statement of Activities
For the Period from April 1, 2017 to April 30, 2017

SEMINAR-EXHIB/SPNSR/ETC 25,000.00 - 5,000.00 20,000.00 2 SHIPPING & HANDLING 4,600.00 150.00 2,671.28 1,928.72 2 DESKBOOK SALES 80,000.00 2,560.00 55,074.82 24,925.18 6 COURSEBOOK SALES 20,000.00 185.00 9,402.50 10,597.50 4 SECTION PUBLICATION SALES 15,200.00 673.84 7,176.34 8,023.66 4 CASEMAKER ROYALTIES 60,000.00 2,212.44 30,302.48 29,697.52 3 MP3 AND VIDEO SALES 700,000.00 35,601.68 621,916.31 78,083.69 8 TOTAL REVENUE: 2,574,800.00 82,281.96 1,163,196.98 1,411,603.02 4 DIRECT EXPENSES: COURSEBOOK PRODUCTION 4,000.00 520.23 971.34 3,028.66 2 POSTAGE - HIERS/CATALOGS 40,000.00 - 11,765.10 28,234.90 2 POSTAGE - MISC./DELIVERY 2,500.00 140.00 420.00 2,080.00 2	
SEMINAR REGISTRATIONS 1,670,000.00 40,899.00 431,653.25 1,238,346.75 SEMINAR-EXHIB/SPNSR/ETC 25,000.00 - 5,000.00 20,000.00 SHIPPING & HANDLING 4,600.00 150.00 2,671.28 1,928.72 DESKBOOK SALES 80,000.00 2,560.00 55,074.82 24,925.18 COURSEBOOK SALES 20,000.00 185.00 9,402.50 10,597.50 SECTION PUBLICATION SALES 15,200.00 673.84 7,176.34 8,023.66 CASEMAKER ROYALTIES 60,000.00 2,212.44 30,302.48 29,697.52 5 MP3 AND VIDEO SALES 700,000.00 35,601.68 621,916.31 78,083.69 8 TOTAL REVENUE: 2,574,800.00 82,281.96 1,163,196.98 1,411,603.02 4 DIRECT EXPENSES: COURSEBOOK PRODUCTION 4,000.00 520.23 971.34 3,028.66 2 POSTAGE - MISC./DELIVERY 2,500.00 140.00 420.00 2,080.00 2 POSTAGE - MISC./DELIVERY 2,500.00 <	
SEMINAR REGISTRATIONS 1,670,000.00 40,899.00 431,653.25 1,238,346.75 SEMINAR-EXHIB/SPNSR/ETC 25,000.00 - 5,000.00 20,000.00 SHIPPING & HANDLING 4,600.00 150.00 2,671.28 1,928.72 DESKBOOK SALES 80,000.00 2,560.00 55,074.82 24,925.18 COURSEBOOK SALES 20,000.00 185.00 9,402.50 10,597.50 SECTION PUBLICATION SALES 15,200.00 673.84 7,176.34 8,023.66 CASEMAKER ROYALTIES 60,000.00 2,212.44 30,302.48 29,697.52 5 MP3 AND VIDEO SALES 700,000.00 35,601.68 621,916.31 78,083.69 8 TOTAL REVENUE: 2,574,800.00 82,281.96 1,163,196.98 1,411,603.02 4 DIRECT EXPENSES: COURSEBOOK PRODUCTION 4,000.00 520.23 971.34 3,028.66 2 POSTAGE - MISC./DELIVERY 2,500.00 140.00 420.00 2,080.00 2 POSTAGE - MISC./DELIVERY 2,500.00 <	
SEMINAR-EXHIB/SPNSR/ETC 25,000.00 - 5,000.00 20,000.00 SHIPPING & HANDLING 4,600.00 150.00 2,671.28 1,928.72 2 DESKBOOK SALES 80,000.00 2,560.00 55,074.82 24,925.18 6 COURSEBOOK SALES 20,000.00 185.00 9,402.50 10,597.50 4 SECTION PUBLICATION SALES 15,200.00 673.84 7,176.34 8,023.66 4 CASEMAKER ROYALTIES 60,000.00 2,212.44 30,302.48 29,697.52 5 MP3 AND VIDEO SALES 700,000.00 35,601.68 621,916.31 78,083.69 8 TOTAL REVENUE: 2,574,800.00 82,281.96 1,163,196.98 1,411,603.02 4 DIRECT EXPENSES: COURSEBOOK PRODUCTION 4,000.00 520.23 971.34 3,028.66 2 POSTAGE - HIERS/CATALOGS 40,000.00 - 11,765.10 28,234.90 2 POSTAGE - MISC./DELIVERY 2,500.00 140.00 420.00 2,080.00 2	E 950/
SHIPPING & HANDLING 4,600.00 150.00 2,671.28 1,928.72 2 DESKBOOK SALES 80,000.00 2,560.00 55,074.82 24,925.18 6 COURSEBOOK SALES 20,000.00 185.00 9,402.50 10,597.50 2 SECTION PUBLICATION SALES 15,200.00 673.84 7,176.34 8,023.66 4 CASEMAKER ROYALTIES 60,000.00 2,212.44 30,302.48 29,697.52 2 MP3 AND VIDEO SALES 700,000.00 35,601.68 621,916.31 78,083.69 8 TOTAL REVENUE: 2,574,800.00 82,281.96 1,163,196.98 1,411,603.02 4 DIRECT EXPENSES: COURSEBOOK PRODUCTION 4,000.00 520.23 971.34 3,028.66 2 POSTAGE - FLIERS/CATALOGS 40,000.00 - 11,765.10 28,234.90 2 POSTAGE - MISC./DELIVERY 2,500.00 140.00 420.00 2,080.00 2 DEPRECIATION 19,000.00 1,827.00 12,789.00 6,211.00 6 <td>25.85% 20.00%</td>	25.85% 20.00%
DESKBOOK SALES 80,000.00 2,560.00 55,074.82 24,925.18 60 COURSEBOOK SALES 20,000.00 185.00 9,402.50 10,597.50 4 SECTION PUBLICATION SALES 15,200.00 673.84 7,176.34 8,023.66 4 CASEMAKER ROYALTIES 60,000.00 2,212.44 30,302.48 29,697.52 5 MP3 AND VIDEO SALES 700,000.00 35,601.68 621,916.31 78,083.69 8 TOTAL REVENUE: 2,574,800.00 82,281.96 1,163,196.98 1,411,603.02 4 DIRECT EXPENSES: COURSEBOOK PRODUCTION 4,000.00 520.23 971.34 3,028.66 2 POSTAGE - FLIERS/CATALOGS 40,000.00 - 11,765.10 28,234.90 2 POSTAGE - MISC./DELIVERY 2,500.00 140.00 420.00 2,080.00 2 DEPRECIATION 19,000.00 1,827.00 12,789.00 6,211.00 0 ONLINE EXPENSES 82,000.00 3,287.29 57,914.27 24,085.73 2<	8.07%
COURSEBOOK SALES 20,000.00 185.00 9,402.50 10,597.50 4 SECTION PUBLICATION SALES 15,200.00 673.84 7,176.34 8,023.66 4 CASEMAKER ROYALTIES 60,000.00 2,212.44 30,302.48 29,697.52 5 MP3 AND VIDEO SALES 700,000.00 35,601.68 621,916.31 78,083.69 8 TOTAL REVENUE: 2,574,800.00 82,281.96 1,163,196.98 1,411,603.02 4 DIRECT EXPENSES: COURSEBOOK PRODUCTION 4,000.00 520.23 971.34 3,028.66 2 POSTAGE - FLIERS/CATALOGS 40,000.00 - 11,765.10 28,234.90 2 POSTAGE - MISC./DELIVERY 2,500.00 140.00 420.00 2,080.00 2 DEPRECIATION 19,000.00 1,827.00 12,789.00 6,211.00 0 ONLINE EXPENSES 82,000.00 3,287.29 57,914.27 24,085.73 2 ACCREDITATION FEES 6,500.00 453.00 3,925.00 2,575.00 0 <td>8.84%</td>	8.84%
CASEMAKER ROYALTIES 60,000.00 2,212.44 30,302.48 29,697.52 3 MP3 AND VIDEO SALES 700,000.00 35,601.68 621,916.31 78,083.69 8 TOTAL REVENUE: 2,574,800.00 82,281.96 1,163,196.98 1,411,603.02 4 DIRECT EXPENSES: COURSEBOOK PRODUCTION 4,000.00 520.23 971.34 3,028.66 2 POSTAGE - FLIERS/CATALOGS 40,000.00 - 11,765.10 28,234.90 2 POSTAGE - MISC./DELIVERY 2,500.00 140.00 420.00 2,080.00 2 DEPRECIATION 19,000.00 1,827.00 12,789.00 6,211.00 00 ONLINE EXPENSES 82,000.00 3,287.29 57,914.27 24,085.73 3 ACCREDITATION FEES 6,500.00 453.00 3,925.00 2,575.00 00 SEMINAR BROCHURES 65,000.00 3,071.14 18,088.19 46,911.81 2 FACILITIES 285,988.00 11,173.86 80,678.35 205,309.65 22	7.01%
MP3 AND VIDEO SALES 700,000.00 35,601.68 621,916.31 78,083.69 8 TOTAL REVENUE: 2,574,800.00 82,281.96 1,163,196.98 1,411,603.02 4 DIRECT EXPENSES: COURSEBOOK PRODUCTION 4,000.00 520.23 971.34 3,028.66 2 POSTAGE - FLIERS/CATALOGS 40,000.00 - 11,765.10 28,234.90 2 POSTAGE - MISC./DELIVERY 2,500.00 140.00 420.00 2,080.00 2 DEPRECIATION 19,000.00 1,827.00 12,789.00 6,211.00 0 ONLINE EXPENSES 82,000.00 3,287.29 57,914.27 24,085.73 3 ACCREDITATION FEES 6,500.00 453.00 3,925.00 2,575.00 0 SEMINAR BROCHURES 65,000.00 3,071.14 18,088.19 46,911.81 2 FACILITIES 285,988.00 11,173.86 80,678.35 205,309.65 2	7.21%
TOTAL REVENUE: 2,574,800.00 82,281.96 1,163,196.98 1,411,603.02 4 DIRECT EXPENSES: COURSEBOOK PRODUCTION 4,000.00 520.23 971.34 3,028.66 2 POSTAGE - FILERS/CATALOGS 40,000.00 - 11,765.10 28,234.90 2 POSTAGE - MISC./DELIVERY 2,500.00 140.00 420.00 2,080.00 2 DEPRECIATION 19,000.00 1,827.00 12,789.00 6,211.00 0 ONLINE EXPENSES 82,000.00 3,287.29 57,914.27 24,085.73 2 ACCREDITATION FEES 6,500.00 453.00 3,925.00 2,575.00 0 SEMINAR BROCHURES 65,000.00 3,071.14 18,088.19 46,911.81 2 FACILITIES 285,988.00 11,173.86 80,678.35 205,309.65 2	0.50%
DIRECT EXPENSES: COURSEBOOK PRODUCTION 4,000.00 520.23 971.34 3,028.66 2,000.00 POSTAGE - FLIERS/CATALOGS 40,000.00 - 11,765.10 28,234.90 2,000.00 POSTAGE - MISC./DELIVERY 2,500.00 140.00 420.00 2,080.00 2,080.00 DEPRECIATION 19,000.00 1,827.00 12,789.00 6,211.00 0 ONLINE EXPENSES 82,000.00 3,287.29 57,914.27 24,085.73 2 ACCREDITATION FEES 6,500.00 453.00 3,925.00 2,575.00 0 SEMINAR BROCHURES 65,000.00 3,071.14 18,088.19 46,911.81 2 FACILITIES 285,988.00 11,173.86 80,678.35 205,309.65 2	88.85%
COURSEBOOK PRODUCTION 4,000.00 520.23 971.34 3,028.66 2 POSTAGE - FLIERS/CATALOGS 40,000.00 - 11,765.10 28,234.90 2 POSTAGE - MISC./DELIVERY 2,500.00 140.00 420.00 2,080.00 2 DEPRECIATION 19,000.00 1,827.00 12,789.00 6,211.00 6 ONLINE EXPENSES 82,000.00 3,287.29 57,914.27 24,085.73 2 ACCREDITATION FEES 6,500.00 453.00 3,925.00 2,575.00 6 SEMINAR BROCHURES 65,000.00 3,071.14 18,088.19 46,911.81 2 FACILITIES 285,988.00 11,173.86 80,678.35 205,309.65 2	5.18%
POSTAGE - FLIERS/CATALOGS 40,000.00 - 11,765.10 28,234.90 2 POSTAGE - MISC/DELIVERY 2,500.00 140.00 420.00 2,080.00 2 DEPRECIATION 19,000.00 1,827.00 12,789.00 6,211.00 0 ONLINE EXPENSES 82,000.00 3,287.29 57,914.27 24,085.73 2 ACCREDITATION FEES 6,500.00 453.00 3,925.00 2,575.00 0 SEMINAR BROCHURES 65,000.00 3,071.14 18,088.19 46,911.81 2 FACILITIES 285,988.00 11,173.86 80,678.35 205,309.65 2	
POSTAGE - FLIERS/CATALOGS 40,000.00 - 11,765.10 28,234.90 2 POSTAGE - MISC/DELIVERY 2,500.00 140.00 420.00 2,080.00 2 DEPRECIATION 19,000.00 1,827.00 12,789.00 6,211.00 0 ONLINE EXPENSES 82,000.00 3,287.29 57,914.27 24,085.73 2 ACCREDITATION FEES 6,500.00 453.00 3,925.00 2,575.00 0 SEMINAR BROCHURES 65,000.00 3,071.14 18,088.19 46,911.81 2 FACILITIES 285,988.00 11,173.86 80,678.35 205,309.65 2	4.28%
POSTAGE - MISC/DELIVERY 2,500.00 140.00 420.00 2,080.00 DEPRECIATION 19,000.00 1,827.00 12,789.00 6,211.00 0 ONLINE EXPENSES 82,000.00 3,287.29 57,914.27 24,085.73 2 ACCREDITATION FEES 6,500.00 453.00 3,925.00 2,575.00 0 SEMINAR BROCHURES 65,000.00 3,071.14 18,088.19 46,911.81 2 FACILITIES 285,988.00 11,173.86 80,678.35 205,309.65 2	9.41%
DEPRECIATION 19,000.00 1,827.00 12,789.00 6,211.00 0 ONLINE EXPENSES 82,000.00 3,287.29 57,914.27 24,085.73 24,085.73 ACCREDITATION FEES 6,500.00 453.00 3,925.00 2,575.00 0 SEMINAR BROCHURES 65,000.00 3,071.14 18,088.19 46,911.81 22 FACILITIES 285,988.00 11,173.86 80,678.35 205,309.65 22	6.80%
ACCREDITATION FEES 6,500.00 453.00 3,925.00 2,575.00 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	7.31%
SEMINAR BROCHURES 65,000.00 3,071.14 18,088.19 46,911.81 2 FACILITIES 285,988.00 11,173.86 80,678.35 205,309.65 2	0.63%
FACILITIES 285,988.00 11,173.86 80,678.35 205,309.65	60.38%
	7.83%
	8.21%
	7.14%
	1.45%
SPLITS TO CO-SPONSORS 7,500.00 7,500.00	0.00%
HONORARIA 20,250.00 20,250.00 CLE SEMINAR COMMITTEE 1,500.00 - 66,68 1,433.32	0.00% 4.45%
CLE SEMINAR COMMITTEE 1,500.00 - 66.68 1,433.32 BAD DEBT EXPENSE 600.00 600.00	0.00%
STAFF TRAVEL/PARKING 6,500.00 - 95.27 6,404.73	1.47%
STAFF MEMBERSHIP DUES 1,550,00 1,550,00	0.00%
· · · · · · · · · · · · · · · · · · ·	0.33%
	9.13%
COST OF SALES - COURSEBOOKS 1,400.00 17.56 782.43 617.57	5.89%
COST OF SALES SECTION PUBLICATION 2,800.00 117.06 1,248.63 1,551.37	4.59%
A/V DEVELOP COSTS (RECORDING) 1,500.00 1,500.00	0.00%
, , , , , , , , , , , , , , , , , , ,	7.07%
RECORDED SEMINAR ROYALITIES 192.50 (192.50)	
SHIPPING SUPPLIES 250.00 250.00	0.00%
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	1.79%
POSTAGE & DELIVERY-COURSEBOOKS 3,000.00 - 238.06 2,761.94 SPLITS WITH SECTIONS 4.800.00 - 549.45 4.250.55	7.94% 1.45%
SPLITS WITH SECTIONS 4,800.00 - 549.45 4,250.55 FLIERS/CATALOGS 7,500.00 - 553.76 6,946.24	7.38%
POSTAGE - FLIERS/CATALOGS 5,000.00 5,000.00	0.00%
.,	5.10%
	0.00%
MISCELLANEOUS 200.00 200.00	0.00%
TOTAL DIRECT EXPENSES: 866,234.00 24,608.26 288,011.50 578,222.50 3	3.25%
INDIRECT EXPENSES:	
SALARY EXPENSE (12.77 FTE) 837,663.00 65,704.34 479,561.88 358,101.12	7.25%
	8.21%
	4.00%
TOTAL INDIRECT EXPENSES: 1,436,353.00 118,383.67 815,319.58 621,033.42 5	6.76%
TOTAL ALL EXPENSES: 2,302,587.00 142,991.93 1,103,331.08 1,199,255.92	7.92%
NET INCOME (LOSS): 272,213.00 (60,709.97) 59,865.90	

Statement of Activities
For the Period from April 1, 2017 to April 30, 2017

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
SECTIONS OPERATIONS					
REVENUE:					
SECTION DUES	475,770.00	4,176.25	487,191.50	(11,421.50)	102.40%
SEMINAR PROFIT SHARE	151,310.00	1,705.98	51,626.91	99,683.09	34.12%
INTEREST INCOME	1,406.00	-	-	1,406.00	0.00%
PUBLICATIONS REVENUE	5,000.00	-	3,347.65	1,652.35	66.95%
OTHER	55,125.00	665.00	12,251.67	42,873.33	22.23%
TOTAL REVENUE:	688,611.00	6,547.23	554,417.73	134,193.27	80.51%
DIRECT EXPENSES:					
DIRECT EXPENSES OF SECTION ACTIVITIES	627,684.00	21,298.13	183,885.39	443,798.61	29.30%
REIMBURSEMENT TO WSBA FOR INDIRECT EXPENSES	310,818.75	2,831.25	320,793.75	(9,975.00)	103.21%
TOTAL DIRECT EXPENSES:	938,502.75	24,129.38	504,679.14	433,823.61	53.77%
NET INCOME (LOSS):	(249,891.75)	(17,582.15)	49,738.59		

Statement of Activities

For the Period from April 1, 2017 to April 30, 2017

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LAWYERS FUND FOR CLIENT PROTECTION					
REVENUE:					
LFCP RESTITUTION LFCP MEMBER ASSESSMENTS INTEREST INCOME	1,000.00 982,000.00 3,000.00	205.35 11,790.00 1,972.15	2,226.60 974,677.50 9,382.07	(1,226.60) 7,322.50 (6,382.07)	222.66% 99.25% 312.74%
TOTAL REVENUE:	986,000.00	13,967.50	986,286.17	(286.17)	100.03%
DIRECT EXPENSES:					
GIFTS TO INJURED CLIENTS	500,000.00	3,000.00	155,133.12	344,866.88	31.03%
LFCP BOARD EXPENSES	1,500.00	-	1,109.49	390.51	73.97%
BANK FEES - WELLS FARGO	1,000.00	(64.28)	487.78	512.22	48.78%
STAFF MEMBERSHIP DUES	-	200.00	200.00	(200.00)	
TOTAL DIRECT EXPENSES:	502,500.00	3,135.72	156,930.39	345,569.61	31.23%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.01 FTE)	66,205.00	5,516.36	39,248.61	26,956.39	59.28%
BENEFITS EXPENSE	23,572.00	1,942.94	13,730.82	9,841.18	58.25%
OTHER INDIRECT EXPENSE	23,944.00	2,260.25	12,749.53	11,194.47	53.25%
TOTAL INDIRECT EXPENSES:	113,721.00	9,719.55	65,728.96	47,992.04	57.80%
TOTAL ALL EXPENSES:	616,221.00	12,855.27	222,659.35	393,561.65	36.13%
NET INCOME (LOSS):	369,779.00	1,112.23	763,626.82		

Statement of Activities
For the Period from April 1, 2017 to April 30, 2017
58.33% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
MANAGEMENT OF WESTERN STATES BAR CONFERENCE (NO WSBA FUNDS)					
REVENUE:					
REGISTRATION REVENUE	25,600.00	450.00	30,150.00	(4,550.00)	117.77%
OTHER ACTIVITIES REGISTRATION REVENUE	13,000.00	500.00	23,200.00	(10,200.00)	178.46%
WESTERN STATES BAR MEMBERSHIP DUES	2,400.00	-	2,400.00	-	100.00%
SPONSORSHIPS	9,000.00	-	12,000.00	(3,000.00)	133.33%
TOTAL REVENUE:	50,000.00	950.00	67,750.00	(17,750.00)	135.50%
DIRECT EXPENSES:					
SPEAKERS & PROGRAM DEVELOPMENT	1,000.00	600.81	600.81	399.19	60.08%
FACILITIES	44,000.00	(14,254.43)	52,315.50	(8,315.50)	118.90%
STAFF TRAVEL/PARKING	2,300.00	788.61	1,932.61	367.39	84.03%
BANK FEES	560.00	46.61	327.91	232.09	58.56%
WSBC PRESIDENT TRAVEL	500.00	-	-	500.00	0.00%
OPTIONAL ACTIVITIES EXPENSE	1,200.00	(163.96)	3,130.58	(1,930.58)	260.88%
MARKETING EXPENSE	440.00	88.53	680.32	(240.32)	154.62%
TOTAL DIRECT EXPENSES:	50,000.00	(12,893.83)	58,987.73	(8,987.73)	117.98%
INDIRECT EXPENSES:					
TOTAL INDIRECT EXPENSES:					
TOTAL ALL EXPENSES:	50,000.00	(12,893.83)	58,987.73	(8,987.73)	117.98%
NET INCOME (LOSS):	<u>-</u>	13,843.83	8,762.27		

Statement of Activities

For the Period from April 1, 2017 to April 30, 2017

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
INDIRECT EXPENSES:					
SALARIES	10,987,791.00	860,523.77	6,364,180.77	4,623,610.23	57.92%
ALLOWANCE FOR OPEN POSITIONS	(120,000.00)	-	-	(120,000.00)	0.00%
TEMPORARY SALARIES	98,320.00	7,846.50	45,440.92	52,879.08	46.22%
CAPITAL LABOR & OVERHEAD	(140,700.00)	(12,786.80)	(79,524.06)	(61,175.94)	56.52%
EMPLOYEE ASSISTANCE PLAN	4,800.00	-	2,400.00	2,400.00	50.00%
EMPLOYEE SERVICE AWARDS	1,970.00	-	1,650.00	320.00	83.76%
FICA (EMPLOYER PORTION)	823,000.00	63,791.15	454,363.47	368,636.53	55.21%
L&I INSURANCE	48,000.00	9,230.61	18,826.87	29,173.13	39.22%
MEDICAL (EMPLOYER PORTION)	1,335,000.00	112,600.34	784,440.14	550,559.86	58.76%
RETIREMENT (EMPLOYER PORTION)	1,252,000.00	93,227.60	673,614.66	578,385.34	53.80%
TRANSPORTATION ALLOWANCE	118,500.00	130.00	105,924.50	12,575.50	89.39%
UNEMPLOYMENT INSURANCE	106,000.00	11,250.31	54,828.69	51,171.31	51.73%
STAFF DEVELOPMENT-GENERAL	6,865.00	-	485.34	6,379.66	7.07%
TOTAL SALARY & BENEFITS EXPENSE:	14,521,546.00	1,145,813.48	8,426,631.30	6,094,914.70	58.03%
WORKPLACE BENEFITS	42,000.00	1,484.36	21,827.69	20,172.31	51.97%
HUMAN RESOURCES POOLED EXP	126,656.00	7,781.15	68,283.04	58,372.96	53.91%
MEETING SUPPORT EXPENSES	15,000.00	1,573.97	7,472.42	7,527.58	49.82%
RENT	1,645,000.00	142,350.71	1,028,394.73	616,605.27	62.52%
PERSONAL PROP TAXES-WSBA	12,500.00	701.08	5,894.53	6,605.47	47.16%
FURNITURE, MAINT, LH IMP	38,000.00	5,099.27	14,968.18	23,031.82	39.39%
OFFICE SUPPLIES & EQUIPMENT	50,000.00	5,972.26	25,035.29	24,964.71	50.07%
FURN & OFFICE EQUIP DEPRECIATION	74,000.00	3,575.15	53,511.59	20,488.41	72.31%
COMPUTER HARDWARE DEPRECIATION	63,000.00	4,831.00	37,566.51	25,433.49	59.63%
COMPUTER SOFTWARE DEPRECIATION	94,500.00	1,825.00	13,394.01	81,105.99	14.17%
INSURANCE	130,400.00	10,881.85	76,172.95	54,227.05	58.41%
PROFESSIONAL FEES-AUDIT	31,000.00	-	32,662.06	(1,662.06)	105.36%
PROFESSIONAL FEES-LEGAL	60,000.00	12,601.20	22,237.87	37,762.13	37.06%
TELEPHONE & INTERNET	38,000.00	487.67	21,629.82	16,370.18	56.92%
POSTAGE - GENERAL	45,000.00	6,241.47	21,537.73	23,462.27	47.86%
RECORDS STORAGE	40,000.00	2,862.04	22,225.43	17,774.57	55.56%
STAFF TRAINING	75,000.00	7,900.07	51,509.50	23,490.50	68.68%
BANK FEES	35,400.00	2,157.17	20,287.85	15,112.15	57.31%
PRODUCTION MAINTENANCE & SUPPLIES	25,000.00	1,821.64	5,365.04	19,634.96	21.46%
COMPUTER POOLED EXPENSES	723,610.00	98,199.11	247,438.90	476,171.10	34.20%
TOTAL OTHER INDIRECT EXPENSES:	3,364,066.00	318,346.17	1,797,415.14	1,566,650.86	53.43%
TOTAL INDIRECT EXPENSES:	17,885,612.00	1,464,159.65	10,224,046.44		

Statement of Activities
For the Period from April 1, 2017 to April 30, 2017

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE
SUMMARY PAGE				
LICENSE FEES	13,204,000.00	1,179,765.28	7,948,348.23	5,255,651.77
ACCESS TO JUSTICE	(251,763.00)	(36,091.90)	(175,204.98)	(76,558.02)
ADMINISTRATION	(974,756.00)	(62,001.10)	(565,062.23)	(409,693.77)
ADMISSIONS/BAR EXAM	(91,290.00)	(3,290.32)	503,859.22	(595,149.22)
BOARD OF GOVERNORS	(782,596.00)	(57,316.15)	(419,798.70)	(362,797.30)
COMMUNICATIONS	(1,656,408.00)	0) (126,252.76) (897,6		(758,718.94)
DISCIPLINE	(5,462,671.00)	(434,077.73)	(3,118,678.57)	(2,343,992.43)
DIVERSITY	(293,895.00)	(32,809.59)	(129,433.21)	(164,461.79)
FOUNDATION	(167,949.00)	(15,438.54)	(92,307.67)	(75,641.33)
HUMAN RESOURCES	(257,819.00)	(30,064.11)	(217,194.09)	(40,624.91)
PUBLIC SERVICE PROGRAMS	(347,000.00)	(19,178.44)	(112,922.86)	(234,077.14)
LOMAP	(200,402.00)	00,402.00) (17,849.99) (103,1		(97,249.75)
LAP	(158,452.00)	.58,452.00) (9,569.25) (10		(57,260.58)
LEGISLATIVE	(263,265.00)	(19,784.14)	(151,058.47)	(112,206.53)
LICENSING AND MEMBERSHIP	(339,667.00)	(27,687.27)	(174,172.84)	(165,494.16)
LIMITED LICENSE LEGAL TECHNICIAN	(221,664.00)	(17,222.99)	(114,397.94)	(107,266.06)
LIMITED PRACTICE OFFICERS	(69,787.00)	(2,000.38)	(18,043.12)	(51,743.88)
MANDATORY CLE ADMINISTRATION	(24,390.00)	21,338.24	104,279.60	(128,669.60)
MEMBER BENEFITS	(72,000.00)	(5,934.16)	(25,615.76)	(46,384.24)
MENTORSHIP PROGRAM	(201,473.00)	(12,323.12)	(94,424.32)	(107,048.68)
NEW LAWYER PROGRAM	(227,891.00)	(25,470.23)	(143,208.08)	(84,682.92)
NW LAWYER	(50,758.00)	(6,475.19)	(36,490.76)	(14,267.24)
OFFICE OF GENERAL COUNSEL	(792,970.00)	(66,529.28)	(443,841.73)	(349,128.27)
OGC-DISCIPLINARY BOARD	(257,747.00)	(17,995.59)	(138,164.02)	(119,582.98)
PRACTICE OF LAW BOARD	(115,371.00)	(8,945.11)	(67,919.90)	(47,451.10)
PROFESSIONAL RESPONSIBILITY	(280,851.00)	(20,888.14)	(144,023.66)	(136,827.34)
LAW CLERK PROGRAM	(9,435.00)	(4,200.77)	51,588.13	(61,023.13)
SECTIONS ADMINISTRATION	(153,156.00)	(36,717.33)	53,704.39	(206,860.39)
TECHNOLOGY	(1,475,919.00)	(117,879.05)	(788,936.22)	(686,982.78)
CLE - PRODUCTS	222,126.00	(8,413.76)	349,483.32	(127,357.32)
CLE - SEMINARS	50,087.00	(52,296.21)	(289,437.42)	339,524.42
SECTIONS OPERATIONS	(249,891.75)	(17,582.15)	49,738.59	(299,630.34)
LFCP	369,779.00	1,112.23	763,626.82	(393,847.82)
WESTERN STATES BAR CONFERENCE	-	13,843.83	8,762.27	(8,762.27)
INDIRECT EXPENSES	(17,885,612.00)	(1,464,159.65)	(10,224,046.44)	(7,661,565.56)
TOTAL OF ALL	19,490,856.75	1,560,384.82	8,953,025.15	10,537,831.60
NET INCOME (LOSS)	(1,605,244.75)	(96,225.17)	1,271,021.29	

Washington State Bar Association Analysis of Cash Investments As of April 30, 2017

Checking & Savings Accounts

General Fund

Checking Bank Wells Fargo	Account General		\$ <u>Amount</u> 129,656
		Total	\$ 129,656
Investments	Rate		Amount
Wells Fargo Money Market	0.92%		\$ 3,167,798
UBS Financial Money Market	1.00%		\$ 838,612
Morgan Stanley Money Market	0.65%		\$ 25,680
Merrill Lynch Money Market	1.04%		\$ 1,874,027
Long Term Investments	Varies		\$ 3,381,714
Short Term Investments	Varies		\$ 4,500,000
		General Fund Total	\$ 13,917,487
Lawyer's Fund for Client Pro	otection		
<u>Checking</u> Bank			<u>Amount</u>
Wells Fargo			\$ 1,477,752
Investments	Rate		<u>Amount</u>
Wells Fargo Money Market	0.92%		\$ 2,232,446
Morgan Stanley Money Market	0.24%		\$ 102,609
Wells Fargo Investments	Varies		\$ -
	Lawyers' Fu	nd for Client Protection Total	\$ 3,812,806
	(Grand Total Cash & Investments	\$ 17,730,293

Washington State Bar Association Analysis of Cash Investments As of April 30, 2017

Long Term Investments- General Fund

UBS Financial Long Term Investments	<u>Value</u>	Value as of 4/30/2017		
Nuveen 3-7 year Municipal Bond Portfolio	\$	499,768.92		

Morgan Stanley Long Term InvestmentsValue as of 4/30/2017Lord Abbett Short Term Duration Income Fund\$ 1,560,775.40Guggenheim Total Return Bond Fund\$ 669,167.64Virtus Multi-Sector Short Term Bond Fund\$ 670,063.73\$ 2,900,006.77

	Total Lo	ng Term Ir	nvestments-	General Fund	3,399,775.69
Short Term Investments- General Fund					_
	Interest			Maturity	
<u>Bank</u>	<u>Rate</u>	<u>Yield</u>	<u>Term</u>	<u>Date</u>	<u>Amount</u>
Enterprise Bank	0.65%	0.65%	6 months	7/31/2017	250,000.00
Pacific Western Bank	0.65%	0.65%	6 months	7/31/2017	250,000.00
First VA Community Bank	0.65%	0.65%	6 months	7/31/2017	250,000.00
Bank of China NY	0.85%	0.85%	9 months	10/30/2017	250,000.00
Bank of Baroda	0.90%	0.90%	9 months	10/31/2017	250,000.00
Citizens Bank NA PA Philadelphia	0.65%	0.65%	3 months	5/1/2017	250,000.00
Citizens Bank NA Providence RI	0.65%	0.65%	3 months	5/1/2017	250,000.00
ZB NA	0.80%	0.80%	9 months	11/1/2017	250,000.00
First Merchant Bank	0.65%	0.65%	6 months	8/3/2017	250,000.00
Bank India NY	0.80%	0.80%	6 months	8/9/2017	250,000.00
Compass Bank AL	0.60%	0.60%	3 months	5/8/2017	250,000.00
Mizrahi Tefaho LA	0.65%	0.65%	3 months	5/15/2017	250,000.00
Huntington National Bank	0.80%	0.80%	6 months	8/15/2017	250,000.00
Green Bank NA Houston	0.55%	0.55%	6 months	5/15/2017	250,000.00
Safra National Bank NY	0.65%	0.65%	6 months	8/15/2017	250,000.00
United Bank Vernon Rockville CT	0.65%	0.65%	6 months	8/16/2017	250,000.00
Luther Burbank Savings Manhattan Beach	0.55%	0.55%	3 months	5/24/2017	250,000.00
Washington First Bank Reston VA	0.70%	0.70%	6 months	8/28/2017	250,000.00
	Total Ch			Canada F	4 500 000 00
	i otai Sr	iort Term ir	ivestments-	General Fund	4,500,000.00
Lawyer's Fund for Client Protection					
<u>Lawyer of and for olient Froteotion</u>	Interest		Term	Maturity	
Bank	Rate	Yield	Mths	Date	Amount
				<u>——</u>	
				Total LFCP	-