# WASHINGTON STATE BAR ASSOCIATION

# Financial Reports

(Unaudited)

# Year to Date April 30, 2019

Prepared by Tiffany Lynch, Associate Director for Finance Submitted by Ann Holmes, Chief Operations Officer May 20, 2019

#### Washington State Bar Association Financial Summary Year to Date as of April 30, 2019 58.33% of Year Compared to Fiscal Year 2019 Budget

			Actual	Budgeted	Actual	Budgeted	Actual	Budgeted	Actual	Budgeted
	Actual	Budgeted	Indirect	Indirect	Direct	Direct	Total	Total	Net	Net
Category	Revenues	Revenues	Expenses	Expenses	Expenses	Expenses	Expenses	Expenses	Result	Result
Access to Justice	-	7,500	160,893	271,867	14,067	62,957	174,960	334,824	(174,960)	(327,324)
Administration	205,197	100,000	683,825	1,138,769	(6)	4,885	683,819	1,143,654	(478,622)	(1,043,654)
Admissions/Bar Exam	1,038,110	1,327,400	498,845	841,048	156,973	416,931	655,818	1,257,979	382,292	69,421
Board of Governors	-	-	369,393	530,178	160,438	304,531	529,831	834,709	(529,831)	(834,709)
Communications Strategies	860	50,750	325,628	550,782	36,550	104,800	362,178	655,582	(361,318)	(604,832)
Conference & Broadcast Services	-	-	473,397	780,393	3,876	3,500	477,273	783,893	(477,273)	(783,893)
Discipline	54,208	96,200	3,307,343	5,664,008	92,875	220,267	3,400,219	5,884,275	(3,346,010)	(5,788,075)
Diversity	141,133	120,374	324,860	544,641	9,806	21,550	334,666	566,191	(193,533)	(445,817)
Foundation	-	-	91,713	150,663	2,704	14,200	94,418	164,863	(94,418)	(164,863)
Human Resources	-	-	233,303	204,958	-	-	233,303	204,958	(233,303)	(204,958)
Law Clerk Program	153,911	166,000	83,307	142,665	2,637	11,350	85,944	154,015	67,967	11,985
Legislative	-	-	81,431	135,416	12,328	18,650	93,759	154,066	(93,759)	(154,066)
Licensing and Membership Records	255.837	304.350	379,359	636.327	26,961	45,812	406,320	682,139	(150,483)	(377,789)
Licensing Fees	9,492,368	15,958,200	-	-	-	-	-	-	9,492,368	15,958,200
Limited License Legal Technician	-	-	126,691	215,591	10,677	25,600	137,368	241,191	(137,368)	(241,191)
Limited Practice Officers	-		95,110	168,653	2,004	3,000	97,114	156,182	(97,114)	(171,653)
Mandatory CLE	801,582	1,050,000	381,022	620,981	146,888	252,448	527,911	873,429	273,671	176,571
Member Assistance Program	7,620	10,000	83,929	141,224	953	1,275	84,881	142,499	(77,262)	(132,499)
Member Benefits	13,250	17,000.00	53,559	92,611	139,466	185,096	193,025	277,707	(179,775)	(260,707)
Member Services & Engagement	105,886	141,200,00	291,000	505,614	15.547	56.065	306,547	561,679	(200,662)	(420,479)
NW Lawyer	201,033	461,350	169,142	302,818	195,525	355,635	364,667	658,453	(163,634)	(197,103)
Office of General Counsel	330		480,101	928,680	1,870	13,076	481,971	941,756	(481,641)	(941,756)
OGC-Disciplinary Board	-	-	101,308	187.073	44,495	103,500	145,802	290,573	(145,802)	(290,573)
Outreach and Engagement	_	-	219,735	371.046	11,619	30.852	231,354	401.898	(231,354)	(401,898)
Practice of Law Board	-	-	26,749	74.063	5,976	16.000	32,725	90.063	(32,725)	(90,063)
Professional Responsibility Program		-	152,943	258,870	4,794	6,700	157,736	265,570	(157,736)	(265,570)
Public Service Programs	139,475	112,000	74,328	142.504	101,314	232,415	175,642	374,919	(36,167)	(262,919)
Publication and Design Services	139,473	112,000	88,798	141,602	4.280	5.263	93.078	146,865	(93,078)	(146,865)
Sections Administration	289.031	300,000	304,082	515.018	7.358	9,203	311.440	524,315	(22,409)	(224,315)
Technology	209,031	300,000	970,972	1.540.222	7,556	5,251	970,972	1,540,222	(970,972)	(1,540,222)
Subtotal General Fund	12.899.829	20.222.324	10.632.766	17,798,285	1.211.974	2.525.655	11.844.740	20,323,940	1.055.089	(1,540,222)
Expenses using reserve funds	12,099,029	20,222,324	10,032,700	17,730,203	1,211,574	2,323,033	11,844,740	20,323,340	1,033,003	(101,010)
Total General Fund - Net Result from Operations							11,044,740		1.055.089	(101.616)
Percentage of Budget	63.79%		59.74%		47.99%		58.28%		1,055,089	(101,616)
CLE-Seminars and Products		4.070.500		4 450 707	132,063	000 770		4.544.570	405.000	004007
	995,742	1,879,500	677,796	1,150,797		393,776	809,859	1,544,573	185,883	334,927
CLE - Deskbooks	94,802	160,000	129,507	217,303	77,125	69,390	206,632	286,693	(111,830)	(126,693)
Total CLE	1,090,544	2,039,500	807,303	1,368,100	209,189	463,166	1,016,491	1,831,266	74,053	208,234
Percentage of Budget	53.47%		59.01%		45.16%		55.51%			
Total All Sections	471,809	544,140	-	-	410,061	841,025	410,061	841,025	61,749	(296,885)
Client Protection Fund-Restricted	1,048,063	992,500	86,867	164,210	56,248	504,000	143,115	668,210	904,948	324,290
										- 40.0
Management of Western States Bar Conference (No WSBA Funds)	67,858	68,200	-	-	59,732	62,800	59,732	62,800	8,125	5,400
Totals	15,578,103	23,866,664	11,526,936	19,330,595	1,947,203	4,396,646	13,474,139	23,727,241	2,103,964	139,423
Percentage of Budget	65.27%		59.63%		44.29%		56.79%			

	Fund Balances	2019 Budgeted	Fund Balances
Summary of Fund Balances:	Sept. 30, 2018	Fund Balances	Year to date
Restricted Funds:			
Client Protection Fund	3,227,988	3,552,278	4,132,935.76
Western States Bar Conference	8,340	13,740	16,465.32
Board-Designated Funds (Non-General Fund):			
CLE Fund Balance	604,125	812,359	678,178
Section Funds	1,160,343	863,458	1,222,092
Board-Designated Funds (General Fund):			
Operating Reserve Fund	1,500,000	1,500,000	1,500,000
Facilities Reserve Fund	450,000	450,000	450,000
Unrestricted Funds (General Fund):			
Unrestricted General Fund	1,845,858	1,744,242	2,900,947
Total General Fund Balance	3,795,858	3,694,242	4,850,947.32
Net Change in general Fund Balance		(101,616)	1,055,089
Total Fund Balance	8,796,654	8,936,077	10,900,618
Net Change In Fund Balance		139,423	2,103,964

Statement of Activities
For the Period from April 1, 2019 to April 30, 2019
58.33% OF YEAR COMPLETE

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LICENSE FEES					
REVENUE:					
LICENSE FEES	15,778,000.00	1,353,354.25	9,403,436.74	6,374,563.26	59.60%
LLLT LICENSE FEES	5,800.00	508.33	3,912.78	1,887.22	67.46%
LPO LICENSE FEES	174,400.00	15,458.19	85,018.03	89,381.97	48.75%
TOTAL REVENUE:	15,958,200.00	1,369,320.77	9,492,367.55	6,465,832.45	59.48%

Statement of Activities
For the Period from April 1, 2019 to April 30, 2019

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
ACCESS TO JUSTICE					
REVENUE:					
CONFERENCES & INSTITUTES	7,500.00	-	-	7,500.00	0.00%
TOTAL REVENUE:	7,500.00	<u> </u>		7,500.00	0.00%
DIRECT EXPENSES:					
ATJ BOARD RETREAT	2,000.00	_	_	2,000.00	0.00%
LEADERSHIP TRAINING	2,000.00	_	-	2,000.00	0.00%
ATJ BOARD EXPENSE	24,000.00	2,703.38	9,616.63	14,383.37	40.07%
STAFF TRAVEL/PARKING	3,500.00	693.13	1,132.95	2,367.05	32.37%
STAFF MEMBERSHIP DUES	120.00	_	100.00	20.00	83.33%
PUBLIC DEFENSE	7,000.00	45.13	1,392.52	5,607.48	19.89%
CONFERENCE/INSTITUTE EXPENSE	14,837.00	-	-	14,837.00	0.00%
RECEPTION/FORUM EXPENSE	9,500.00	1,824.47	1,824.47	7,675.53	19.20%
TOTAL DIRECT EXPENSES:	62,957.00	5,266.11	14,066.57	48,890.43	22.34%
INDIRECT EXPENSES:					
SALARY EXPENSE (2.10 FTE)	160,817.00	13,643.86	95,328.07	65,488.93	59.28%
BENEFITS EXPENSE	59,156.00	4,778.98	33,548.06	25,607.94	56.71%
OTHER INDIRECT EXPENSE	51,894.00	4,030.31	32,017.14	19,876.86	61.70%
TOTAL INDIRECT EXPENSES:	271,867.00	22,453.15	160,893.27	110,973.73	59.18%
TOTAL ALL EXPENSES:	334,824.00	27,719.26	174,959.84	159,864.16	52.25%
NET INCOME (LOSS):	(327,324.00)	(27,719.26)	(174,959.84)		

Statement of Activities
For the Period from April 1, 2019 to April 30, 2019
58.33% OF YEAR COMPLETE

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
ADMINISTRATION					
REVENUE:					
INTEREST INCOME	70,000.00	34,029.21	124,512.53	(54,512.53)	177.88%
GAIN/LOSS ON INVESTMENTS	30,000.00	7,655.91	80,684.09	(50,684.09)	268.95%
TOTAL REVENUE:	100,000.00	41,685.12	205,196.62	(105,196.62)	205.20%
DIRECT EXPENSES:					
CREDIT CARD MERCHANT FEES		932.13	(3,055.65)	3,055.65	
STAFF TRAVEL/PARKING	4,200.00	350.00	2,450.00	1,750.00	58.33%
STAFF MEMBERSHIP DUES	685.00	305.00	599.17	85.83	87.47%
MISCELLANEOUS	-	(198.00)	-	-	
TOTAL DIRECT EXPENSES:	4,885.00	1,389.13	(6.48)	4,891.48	-0.13%
INDIRECT EXPENSES:					
SALARY EXPENSE (7.97 FTE)	700,100.00	59,236.04	424,545.48	275,554.52	60.64%
BENEFITS EXPENSE	241,718.00	19,578.25	137,657.33	104,060.67	56.95%
OTHER INDIRECT EXPENSE	196,951.00	15,309.84	121,622.38	75,328.62	61.75%
TOTAL INDIRECT EXPENSES:	1,138,769.00	94,124.13	683,825.19	454,943.81	60.05%
TOTAL ALL EXPENSES:	1,143,654.00	95,513.26	683,818.71	459,835.29	59.79%
NET INCOME (LOSS):	(1,043,654.00)	(53,828.14)	(478,622.09)		

Statement of Activities

For the Period from April 1, 2019 to April 30, 2019

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
ADMISSIONS					
REVENUE:					
EXAM SOFT REVENUE	35,000.00	10,885.00	10,885.00	24,115.00	31.10%
BAR EXAM FEES	1,200,000.00	125,675.00	975,745.00	224,255.00	81.31%
RPC BOOKLETS	-,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	150.00	150.00	(150.00)	
SPECIAL ADMISSIONS	60,000.00	2,480.00	23,970.00	36,030.00	39.95%
LLLT EXAM FEES	7,500.00	550.00	2,360.00	5,140.00	31.47%
LLLT WAIVER FEES	900.00	150.00	300.00	600.00	33.33%
LPO EXAMINATION FEES	24,000.00	4,300.00	24,700.00	(700.00)	102.92%
TOTAL REVENUE:	1,327,400.00	144,190.00	1,038,110.00	289,290.00	78.21%
DIRECT EXPENSES:					
DEPRECIATION	17,776.00			17,776.00	0.00%
POSTAGE	4,000.00	1,414.90	2,797.97	1,202.03	69.95%
STAFF TRAVEL/PARKING	13,000.00	526.60	8,499.59	4,500.41	65.38%
STAFF MEMBERSHIP DUES	400.00	520.00	6,477.37	400.00	0.00%
SUPPLIES	2,500.00	12.29	379.02	2,120.98	15.16%
FACILITY, PARKING, FOOD	70,000.00	-	34,469.18	35,530.82	49.24%
EXAMINER FEES	35,000.00	_	10,000.00	25,000.00	28.57%
UBE EXMINATIONS	130,000.00	_	36,936.00	93,064.00	28.41%
BOARD OF BAR EXAMINERS	25,000.00	1,454.29	9,079.72	15,920.28	36.32%
BAR EXAM PROCTORS	31,000.00	-	14,369.75	16,630.25	46.35%
CHARACTER & FITNESS BOARD	20,000.00	-	9,040.47	10,959.53	45.20%
DISABILITY ACCOMMODATIONS	20,000.00	750.00	9,042.22	10,957.78	45.21%
CHARACTER & FITNESS INVESTIGATIONS	900.00	-	, -	900.00	0.00%
LAW SCHOOL VISITS	1,000.00	-	659.12	340.88	65.91%
EXAM WRITING	28,355.00	-	14,175.00	14,180.00	49.99%
COURT REPORTERS	18,000.00	-	7,423.40	10,576.60	41.24%
PRINTING & COPYING	-	-	101.70	(101.70)	
TOTAL DIRECT EXPENSES:	416,931.00	4,158.08	156,973.14	259,957.86	37.65%
INDIRECT EXPENSES:					
SALARY EXPENSE (6.30 FTE)	496,503.00	41,867.32	295,286.85	201,216.15	59.47%
BENEFITS EXPENSE	188,862.00	15,292.93	107,291.96	81,570.04	56.81%
OTHER INDIRECT EXPENSE	155,683.00	12,118.02	96,266.35	59,416.65	61.83%
TOTAL INDIRECT EXPENSES:	841,048.00	69,278.27	498,845.16	342,202.84	59.31%
TOTAL ALL EXPENSES:	1,257,979.00	73,436.35	655,818.30	602,160.70	52.13%
NET INCOME (LOSS):	69,421.00	70,753.65	382,291.70		

Statement of Activities
For the Period from April 1, 2019 to April 30, 2019
58.33% OF YEAR COMPLETE

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
BOG/OED					
REVENUE:					
TOTAL REVENUE:					
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	5,400.00	-	2,250.00	3,150.00	41.67%
STAFF MEMBERSHIP DUES	2,131.00	-	925.00	1,206.00	43.41%
TELEPHONE WASHINGTON LEADERSHIP INSTITUTE	1,000.00 60,000.00	75.66	421.19 60,000.00	578.81	42.12% 100.00%
BOG MEETINGS	117,000.00	20,922.89	59,480.43	57,519.57	50.84%
BOG COMMITTEES' EXPENSES	30,000.00	1,047.37	10,124.84	19,875.16	33.75%
BOG CONFERENCE ATTENDANCE	49,000.00	2,478.78	15,843.36	33,156.64	32.33%
BOG TRAVEL & OUTREACH	35,000.00	412.44	9,621.66	25,378.34	27.49%
ED TRAVEL & OUTREACH	5,000.00	49.95	1.685.64	3,314.36	33.71%
BAR STRUCTURE WORKGROUP	-	85.40	85.40	(85.40)	251,170
TOTAL DIRECT EXPENSES:	304,531.00	25,072.49	160,437.52	144,093.48	52.68%
INDIRECT EXPENSES:					
SALARY EXPENSE (2.45 FTE)	361,878.00	37,862.21	269,493.89	92,384.11	74.47%
BENEFITS EXPENSE	107,757.00	9,584.82	62,510.22	45,246.78	58.01%
OTHER INDIRECT EXPENSE	60,543.00	4,706.55	37,389.18	23,153.82	61.76%
TOTAL INDIRECT EXPENSES:	530,178.00	52,153.58	369,393.29	160,784.71	69.67%
TOTAL ALL EXPENSES:	834,709.00	77,226.07	529,830.81	304,878.19	63.47%
NET INCOME (LOSS):	(834,709.00)	(77,226.07)	(529,830.81)		

Statement of Activities

For the Period from April 1, 2019 to April 30, 2019

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
COMMUNICATION STRATEGIES					
REVENUE:					
APEX LUNCH/DINNER	50,000.00	-	-	50,000.00	0.00%
50 YEAR MEMBER TRIBUTE LUNCH	750.00	-	300.00	450.00	40.00%
WSBA LOGO MERCHANDISE SALES	-	-	560.00	(560.00)	
TOTAL REVENUE:	50,750.00		860.00	49,890.00	1.69%
DIRECT EXPENSES:					
	4.500.00	250.00	2.450.00		<b>50.40</b> %
STAFF TRAVEL/PARKING STAFF MEMBERSHIP DUES	4,700.00 1,000.00	350.00	2,450.00 1,060.00	2,250.00 (60.00)	52.13% 106.00%
SUBSCRIPTIONS	10,050.00	27.56	6,573.63	3,476.37	65.41%
DIGITAL/ONLINE DEVELOPMENT	1,450.00	-	406.36	1,043.64	28.02%
APEX DINNER	63,000.00	-	6,562.50	56,437.50	10.42%
50 YEAR MEMBER TRIBUTE LUNCH	8,000.00	_	8,458.95	(458.95)	105.74%
COMMUNICATIONS OUTREACH	15,000.00	175.00	10,459.03	4,540.97	69.73%
SPEAKERS & PROGRAM DEVELOP	1,600.00	-	-	1,600.00	0.00%
EQUIPMENT, HARDWARE & SOFTWARE	-	-	384.25	(384.25)	
TELEPHONE	-	26.72	160.18	(160.18)	
CONFERENCE CALLS	=	=	34.74	(34.74)	
TOTAL DIRECT EXPENSES:	104,800.00	579.28	36,549.64	68,250.36	34.88%
INDIRECT EXPENSES:					
SALARY EXPENSE (4.62 FTE)	312,393.00	19,331.07	186,547.48	125,845.52	59.72%
BENEFITS EXPENSE	124,221.00	9,748.85	68,599.63	55,621.37	55.22%
OTHER INDIRECT EXPENSE	114,168.00	8,872.12	70,480.76	43,687.24	61.73%
TOTAL INDIRECT EXPENSES:	550,782.00	37,952.04	325,627.87	225,154.13	59.12%
TOTAL ALL EXPENSES:	655,582.00	38,531.32	362,177.51	293,404.49	55.25%
NET INCOME (LOSS):	(604,832.00)	(38,531.32)	(361,317.51)		

Statement of Activities
For the Period from April 1, 2019 to April 30, 2019
58.33% OF YEAR COMPLETE

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
CONFERENCE & BROADCAST SE	RVICES				
REVENUE:					
TOTAL REVENUE:	<u> </u>	<u> </u>		<u> </u>	
DIRECT EXPENSES:					
TRANSLATION SERVICES	3,500.00	1,103.30	3,876.20	(376.20)	110.75%
TOTAL DIRECT EXPENSES:	3,500.00	1,103.30	3,876.20	(376.20)	110.75%
INDIRECT EXPENSES:					
SALARY EXPENSE (7.15 FTE)	429,625.00	41,785.41	267,122.56	162,502.44	62.18%
BENEFITS EXPENSE	174,080.00	14,103.28	97,115.26	76,964.74	55.79%
OTHER INDIRECT EXPENSE	176,688.00	13,740.95	109,159.14	67,528.86	61.78%
TOTAL INDIRECT EXPENSES:	780,393.00	69,629.64	473,396.96	306,996.04	60.66%
TOTAL ALL EXPENSES:	783,893.00	70,732.94	477,273.16	306,619.84	60.88%
NET INCOME (LOSS):	(783,893.00)	(70,732.94)	(477,273.16)		

Statement of Activities

For the Period from April 1, 2019 to April 30, 2019

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
DISCIPLINE					
REVENUE:					
AUDIT REVENUE	3,200.00	42.50	1,022.50	2,177.50	31.95%
RECOVERY OF DISCIPLINE COSTS	80,000.00	12.913.21	44,430.92	35,569.08	55.54%
DISCIPLINE HISTORY SUMMARY	13,000.00	1,664.64	8,754.93	4,245.07	67.35%
TOTAL REVENUE:	96,200.00	14,620.35	54,208.35	41,991.65	56.35%
DIRECT EXPENSES:					
DEPRECIATION-SOFTWARE	7,123.00	858.56	6,009.56	1,113.44	84.37%
PUBLICATIONS PRODUCTION	444.00	-	211.25	232.75	47.58%
STAFF TRAVEL/PARKING	35,000.00	2,174.72	16,258.58	18,741.42	46.45%
STAFF MEMBERSHIP DUES	3,900.00	-	1,560.05	2,339.95	40.00%
TELEPHONE	2,300.00	186.70	1,305.28	994.72	56.75%
COURT REPORTERS	55,000.00	2,719.00	13,729.66	41,270.34	24.96%
OUTSIDE COUNSEL/AIC	2,000.00	-	37.49	1,962.51	1.87%
LITIGATION EXPENSES	25,000.00	1,279.59	11,338.72	13,661.28	45.35%
DISABILITY EXPENSES	7,500.00	-	2,500.00	5,000.00	33.33%
ONLINE LEGAL RESEARCH	68,000.00	5,645.74	33,700.57	34,299.43	49.56%
LAW LIBRARY	12,500.00	177.26	5,963.39	6,536.61	47.71%
TRANSLATION SERVICES	1,500.00	-	247.89	1,252.11	16.53%
CONFERENCE CALLS	-	8.68	12.84	(12.84)	
TOTAL DIRECT EXPENSES:	220,267.00	13,050.25	92,875.28	127,391.72	42.16%
INDIRECT EXPENSES:					
SALARY EXPENSE (36.88 FTE)	3,556,329.00	284,964.76	2,065,374.87	1,490,954.13	58.08%
BENEFITS EXPENSE	1,196,316.00	95,603.13	679,196.75	517,119.25	56.77%
OTHER INDIRECT EXPENSE	911,363.00	70,841.71	562,771.67	348,591.33	61.75%
TOTAL INDIRECT EXPENSES:	5,664,008.00	451,409.60	3,307,343.29	2,356,664.71	58.39%
TOTAL ALL EXPENSES:	5,884,275.00	464,459.85	3,400,218.57	2,484,056.43	57.78%
NET INCOME (LOSS):	(5,788,075.00)	(449,839.50)	(3,346,010.22)		

Statement of Activities

For the Period from April 1, 2019 to April 30, 2019

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
DIVERSITY					
REVENUE:					
DONATIONS	110,000.00	_	137,500.00	(27,500.00)	125.00%
WORK STUDY GRANTS	10,374.00	803.25	3,633.00	6,741.00	35.02%
TOTAL REVENUE:	120,374.00	803.25	141,133.00	(20,759.00)	117.25%
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	6,000.00	1,257.85	2,615.10	3,384.90	43.59%
STAFF MEMBERSHIP DUES	350.00	-	-	350.00	0.00%
COMMITTEE FOR DIVERSITY	5,000.00	93.80	2,978.13	2,021.87	59.56%
DIVERSITY EVENTS & PROJECTS	10,000.00	906.72	4,142.54	5,857.46	41.43%
INTERNAL DIVERSITY OUTREACH	200.00	-	70.24	129.76	35.12%
TOTAL DIRECT EXPENSE:	21,550.00	2,258.37	9,806.01	11,743.99	45.50%
INDIRECT EXPENSES:					
SALARY EXPENSE (4.05 FTE)	328,835.00	28,023.92	197,113.11	131,721.89	59.94%
BENEFITS EXPENSE	115,724.00	9,376.87	65,860.89	49,863.11	56.91%
OTHER INDIRECT EXPENSE	100,082.00	7,790.17	61,885.57	38,196.43	61.83%
TOTAL INDIRECT EXPENSES:	544,641.00	45,190.96	324,859.57	219,781.43	59.65%
TOTAL ALL EXPENSES:	566,191.00	47,449.33	334,665.58	231,525.42	59.11%
NET INCOME (LOSS):	(445,817.00)	(46,646.08)	(193,532.58)		

Statement of Activities

For the Period from April 1, 2019 to April 30, 2019

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
FOUNDATION					
TOUNDATION					
REVENUE:					
TOTAL REVENUE:	-	-	-	-	
DIRECT EXPENSES:					
CONSULTING SERVICES	3,000.00	-	2,000.00	1,000.00	66.67%
PRINTING & COPYING	800.00	-	494.90	305.10	61.86%
STAFF TRAVEL/PARKING	1,400.00	-	11.99	1,388.01	0.86%
SUPPLIES	500.00	-	-	500.00	0.00%
SPECIAL EVENTS	5,000.00	-	-	5,000.00	0.00%
BOARD OF TRUSTEES	3,000.00	9.05	197.45	2,802.55	6.58%
POSTAGE	500.00			500.00	0.00%
TOTAL DIRECT EXPENSES:	14,200.00	9.05	2,704.34	11,495.66	19.04%
NIDIDE CE ENDENGEG					
INDIRECT EXPENSES:					
SALARY EXPENSE (1.15 FTE)	89,538.00	8,241.81	55,519.49	34,018.51	62.01%
BENEFITS EXPENSE	32,707.00	2,681.50	18,573.76	14,133.24	56.79%
OTHER INDIRECT EXPENSE	28,418.00	2,217.99	17,620.09	10,797.91	62.00%
MOTAL INDIDECT EXPENSES	150 ((2.00	12 141 20	01 512 24	<b>5</b> 0.040.66	<0.0 <b>≡</b> 0/
TOTAL INDIRECT EXPENSES:	150,663.00	13,141.30	91,713.34	58,949.66	60.87%
TOTAL ALL EXPENSES:	164,863.00	13,150.35	94,417.68	70,445.32	57.27%
NET INCOME (LOSS):	(164,863.00)	(13,150.35)	(94,417.68)		

Statement of Activities

For the Period from April 1, 2019 to April 30, 2019

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
HUMAN RESOURCES REVENUE:					
moment province			·		
TOTAL REVENUE:	<u> </u>		<del></del> ·	<del>-</del>	
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	150.00	_	220.00	(70.00)	146.67%
STAFF MEMBERSHIP DUES	1,250.00	_	778.00	472.00	62.24%
SUBSCRIPTIONS	2,100.00	-	1,799.30	300.70	85.68%
STAFF TRAINING- GENERAL	30,000.00	2,635.00	7,822.13	22,177.87	26.07%
RECRUITING AND ADVERTISING	7,000.00	66.05	2,481.85	4,518.15	35.46%
PAYROLL PROCESSING	49,000.00	3,922.89	27,948.21	21,051.79	57.04%
SALARY SURVEYS	2,900.00	765.20	2,290.10	609.90	78.97%
CONSULTING SERVICES	10,000.00	-	-	10,000.00	0.00%
TRANSFER TO INDIRECT EXPENSE	(102,400.00)	(7,389.14)	(43,339.59)	(59,060.41)	42.32%
TOTAL DIRECT EXPENSES:	<u> </u>		-	-	
INDIRECT EXPENSES:					
SALARY EXPENSE (2.45 FTE)	260,398.00	20,729.98	147,991.10	112,406.90	56.83%
ALLOWANCE FOR OPEN POSITIONS	(200,000.00)	-	-	(200,000.00)	0.00%
BENEFITS EXPENSE	84,017.00	6,799.06	47,923.05	36,093.95	57.04%
OTHER INDIRECT EXPENSE	60,543.00	4,706.58	37,389.19	23,153.81	61.76%
TOTAL INDIRECT EXPENSES:	204,958.00	32,235.62	233,303.34	(28,345.34)	113.83%
TOTAL ALL EXPENSES:	204,958.00	32,235.62	233,303.34	(28,345.34)	113.83%
NET INCOME (LOSS):	(204,958.00)	(32,235.62)	(233,303.34)		

Statement of Activities
For the Period from April 1, 2019 to April 30, 2019

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LAW CLERK PROGRAM					
REVENUE:					
LAW CLERK FEES	162,000.00		152,311.00	9,689.00	94.02%
LAW CLERK APPLICATION FEES	4,000.00	100.00	1,600.00	2,400.00	40.00%
TOTAL REVENUE:	166,000.00	100.00	153,911.00	12,089.00	92.72%
DIRECT EXPENSES:					
SUBSCRIPTIONS	250.00	-	-	250.00	0.00%
CHARACTER & FITNESS INVESTIGATIONS	100.00	-	-	100.00	0.00%
LAW CLERK BOARD EXPENSE	6,000.00	310.12	2,514.36	3,485.64	41.91%
STAFF TRAVEL/PARKING	-	-	33.33	(33.33)	
LAW CLERK OUTREACH	5,000.00	89.09	89.09	4,910.91	1.78%
TOTAL DIRECT EXPENSES:	11,350.00	399.21	2,636.78	8,713.22	23.23%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.10 FTE)	84,449.00	6,471.32	49,002.22	35,446.78	58.03%
BENEFITS EXPENSE	31,033.00	2,420.19	17,543.90	13,489.10	56.53%
OTHER INDIRECT EXPENSE	27,183.00	2,109.81	16,760.64	10,422.36	61.66%
TOTAL INDIRECT EXPENSES:	142,665.00	11,001.32	83,306.76	59,358.24	58.39%
TOTAL ALL EXPENSES:	154,015.00	11,400.53	85,943.54	68,071.46	55.80%
NET INCOME (LOSS):	11,985.00	(11,300.53)	67,967.46		

Statement of Activities

For the Period from April 1, 2019 to April 30, 2019
58.33% OF YEAR COMPLETE

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LEGISLATIVE					
REVENUE:					
TOTAL REVENUE:					
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	4,550.00	304.54	1,788.46	2,761.54	39.31%
STAFF MEMBERSHIP DUES	450.00	130.00	130.00	320.00	28.89%
SUBSCRIPTIONS	2,000.00	-	1,981.80	18.20	99.09%
TELEPHONE	400.00	-	-	400.00	0.00%
OLYMPIA RENT	2,500.00	522.03	1,143.12	1,356.88	45.72%
CONTRACT LOBBYIST	5,000.00	1,250.00	5,000.00	-	100.00%
LOBBYIST CONTACT COSTS	1,000.00	-	-	1,000.00	0.00%
LEGISLATIVE COMMITTEE	2,500.00	184.98	2,284.21	215.79	91.37%
BOG LEGISLATIVE COMMITTEE	250.00	-	-	250.00	0.00%
TOTAL DIRECT EXPENSES:	18,650.00	2,391.55	12,327.59	6,322.41	66.10%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.10 FTE)	80,340.00	6,705.76	47,495.91	32,844.09	59.12%
BENEFITS EXPENSE	27,893.00	2,444.23	17,174.60	10,718.40	61.57%
OTHER INDIRECT EXPENSE	27,183.00	2,109.82	16,760.70	10,422.30	61.66%
TOTAL INDIRECT EXPENSES:	135,416.00	11,259.81	81,431.21	53,984.79	60.13%
TOTAL ALL EXPENSES:	154,066.00	13,651.36	93,758.80	60,307.20	60.86%
NET INCOME (LOSS):	(154,066.00)	(13,651.36)	(93,758.80)		

Statement of Activities
For the Period from April 1, 2019 to April 30, 2019

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LICENSING & MEMBERSHIP RECORDS					
REVENUE:					
STATUS CERTIFICATE FEES	22,000.00	1,725.27	11,295.40	10,704.60	51.34%
RULE 9/LEGAL INTERN FEES	11,000.00	2,750.00	4,850.00	6,150.00	44.09%
INVESTIGATION FEES	22,000.00	1,400.00	16,600.00	5,400.00	75.45%
PRO HAC VICE	230,000.00	44,847.00	215,758.00	14,242.00	93.81%
MEMBER CONTACT INFORMATION	19,000.00	1,907.45	7,093.61	11,906.39	37.33%
PHOTO BAR CARD SALES	350.00	12.00	240.00	110.00	68.57%
TOTAL REVENUE:	304,350.00	52,641.72	255,837.01	48,512.99	84.06%
DIRECT EXPENSES:					
DEPRECIATION	13,812.00	1,151.00	8,054.00	5,758.00	58.31%
POSTAGE	29,000.00	136.00	16,466.30	12,533.70	56.78%
LICENSING FORMS	3,000.00	-	2,441.11	558.89	81.37%
TOTAL DIRECT EXPENSES:	45,812.00	1,287.00	26,961.41	18,850.59	58.85%
INDIRECT EXPENSES:					
SALARY EXPENSE (4.35 FTE)	395,080.00	32,790.14	236,830.05	158,249.95	59.94%
BENEFITS EXPENSE	133,752.00	10,826.21	76,130.73	57,621.27	56.92%
OTHER INDIRECT EXPENSE	107,495.00	8,358.16	66,398.00	41,097.00	61.77%
TOTAL INDIRECT EXPENSES:	636,327.00	51,974.51	379,358.78	256,968.22	59.62%
TOTAL ALL EXPENSES:	682,139.00	53,261.51	406,320.19	275,818.81	59.57%
NET INCOME (LOSS):	(377,789.00)	(619.79)	(150,483.18)		

Statement of Activities

For the Period from April 1, 2019 to April 30, 2019

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LIMITED LICENSE LEGAL					
TECHNICIAN PROGRAM					
REVENUE:					
TOTAL REVENUE:					
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	600.00	-	333.15	266.85	55.53%
LLLT BOARD	17,000.00	788.62	7,936.57	9,063.43	46.69%
LLLT OUTREACH	8,000.00	-	2,407.66	5,592.34	30.10%
TOTAL DIRECT EXPENSES:	25,600.00	788.62	10,677.38	14,922.62	41.71%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.55 FTE)	135,526.00	9,277.56	76,313.27	59,212.73	56.31%
BENEFITS EXPENSE	41,762.00	3,613.97	26,740.68	15,021.32	64.03%
OTHER INDIRECT EXPENSE	38,303.00	2,975.42	23,636.87	14,666.13	61.71%
TOTAL INDIRECT EXPENSES:	215,591.00	15,866.95	126,690.82	88,900.18	58.76%
TOTAL ALL EXPENSES:	241,191.00	16,655.57	137,368.20	103,822.80	56.95%
NET INCOME (LOSS):	(241,191.00)	(16,655.57)	(137,368.20)		

Statement of Activities
For the Period from April 1, 2019 to April 30, 2019

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LIMITED PRACTICE OFFICERS					
REVENUE:					
TOTAL REVENUE:			<u> </u>	-	
DIRECT EXPENSES:					
LPO BOARD	3,000.00	197.51	2,003.86	996.14	66.80%
TOTAL DIRECT EXPENSES:	3,000.00	197.51	2,003.86	996.14	66.80%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.17 FTE)	99,089.00	7,414.30	57,511.12	41,577.88	58.04%
BENEFITS EXPENSE	40,651.00	2,688.63	19,763.57	20,887.43	48.62%
OTHER INDIRECT EXPENSE	28,913.00	2,245.09	17,835.06	11,077.94	61.69%
TOTAL INDIRECT EXPENSES:	168,653.00	12,348.02	95,109.75	73,543.25	56.39%
TOTAL ALL EXPENSES:	171,653.00	12,545.53	97,113.61	74,539.39	56.58%
NET INCOME (LOSS):	(171,653.00)	(12,545.53)	(97,113.61)		

Statement of Activities

For the Period from April 1, 2019 to April 30, 2019

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
MANDATORY CONTINUING					
LEGAL EDUCATION					
REVENUE:					
ACCREDITED PROGRAM FEES	540,000.00	56,500.00	380,645.00	159,355.00	70.49%
FORM 1 LATE FEES	150,000.00	15,950.00	124,687.50	25,312.50	83.13%
MEMBER LATE FEES	203,000.00	22,575.00	166,625.00	36,375.00	82.08%
ANNUAL ACCREDITED SPONSOR FEES	43,000.00	-	43,000.00	-	100.00%
ATTENDANCE LATE FEES	85,000.00	8,600.00	53,930.00	31,070.00	63.45%
COMITY CERTIFICATES	29,000.00	375.00	32,694.06	(3,694.06)	112.74%
TOTAL REVENUE:	1,050,000.00	104,000.00	801,581.56	248,418.44	76.34%
DIRECT EXPENSES:					
DEPRECIATION	249,948.00	21,675.00	145,724.00	104,224.00	58.30%
STAFF MEMBERSHIP DUES	500.00	-	500.00	-	100.00%
MCLE BOARD	2,000.00	135.78	664.47	1,335.53	33.22%
TOTAL DIRECT EXPENSES:	252,448.00	21,810.78	146,888.47	105,559.53	58.19%
INDIRECT EXPENSES:					
SALARY EXPENSE (4.90 FTE)	374,898.00	28,338.87	235,221.21	139,676.79	62.74%
BENEFITS EXPENSE	124,996.00	10,136.24	71,022.71	53,973.29	56.82%
OTHER INDIRECT EXPENSE	121,087.00	9,413.12	74,778.37	46,308.63	61.76%
TOTAL INDIRECT EXPENSES:	620,981.00	47,888.23	381,022.29	239,958.71	61.36%
TOTAL ALL EXPENSES:	873,429.00	69,699.01	527,910.76	345,518.24	60.44%
NET INCOME (LOSS):	176,571.00	34,300.99	273,670.80		

Statement of Activities

For the Period from April 1, 2019 to April 30, 2019

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
MEMBER ASSISTANCE PROGRAM					
REVENUE:					
DIVERSIONS SEMINAR REGISTRATIONS LAP GROUPS REVENUE	10,000.00	1,323.00	6,016.80 1,323.00 280.00	3,983.20 (1,323.00) (280.00)	60.17%
TOTAL REVENUE:	10,000.00	1,323.00	7,619.80	2,380.20	76.20%
DIRECT EXPENSES:					
PUBLICATIONS PRODUCTION STAFF MEMBERSHIP DUES PROF LIAB INSURANCE	200.00 225.00 850.00	- - -	127.86 - 825.00	72.14 225.00 25.00	63.93% 0.00% 97.06%
TOTAL DIRECT EXPENSES:	1,275.00	-	952.86	322.14	74.73%
INDIRECT EXPENSES:					
SALARY EXPENSE (0.90 FTE) BENEFITS EXPENSE OTHER INDIRECT EXPENSE	84,582.00 34,402.00 22,240.00	7,138.05 2,784.42 1,731.15	50,723.05 19,453.13 13,752.37	33,858.95 14,948.87 8,487.63	59.97% 56.55% 61.84%
TOTAL INDIRECT EXPENSES:	141,224.00	11,653.62	83,928.55	57,295.45	59.43%
TOTAL ALL EXPENSES:	142,499.00	11,653.62	84,881.41	57,617.59	59.57%
NET INCOME (LOSS):	(132,499.00)	(10,330.62)	(77,261.61)		

Statement of Activities

For the Period from April 1, 2019 to April 30, 2019 **58.33% OF YEAR COMPLETE** 

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
MEMBER SERVICES & ENGAGEMENT					
REVENUE:					
ROYALTIES	30,000.00	2,480.50	25,258.97	4,741.03	84.20%
NMP PRODUCT SALES	70,000.00	4,096.00	62,398.64	7,601.36	89.14%
SPONSORSHIPS	1,200.00	-	725.00	475.00	60.42%
SEMINAR REGISTRATIONS	30,000.00	2,548.00	2,548.00	27,452.00	8.49%
TRIAL ADVOCACY PROGRAM	10,000.00	-	14,955.00	(4,955.00)	149.55%
TOTAL REVENUE:	141,200.00	9,124.50	105,885.61	35,314.39	74.99%
DIRECT EXPENSES:					
	4.500.00		244.40	4.000.00	<b>-</b>
STAFF TRAVEL/PARKING	4,500.00	47.56	241.49	4,258.51	5.37%
SUBSCRIPTIONS  CONTENENT OF CALLS	480.00	-	769.60	(289.60)	160.33%
CONFERENCE CALLS	200.00	36.93	64.81	135.19	32.41%
YLL SECTION PROGRAM WYLC CLE COMPS	1,100.00	250.00	740.00	360.00 750.00	67.27%
WYLC OUTREACH EVENTS	1,000.00 2,500.00	516.93	250.00 516.93	1,983.07	25.00% 20.68%
WYL COMMITTEE	· · · · · · · · · · · · · · · · · · ·	277.65		· · · · · · · · · · · · · · · · · · ·	7.15%
OPEN SECTIONS NIGHT	15,000.00 4,400.00	-	1,072.17 2,999.64	13,927.83 1,400.36	68.17%
RURAL PLACEMENT PROGRAM	10,500.00	-	2,999.04	10,500.00	0.00%
TRIAL ADVOCACY EXPENSES	2,500.00	399.56	2.347.00	153.00	93.88%
RECEPTION/FORUM EXPENSE	4,000.00	399.30	2,347.00 3,076.64	923.36	76.92%
WYLC SCHOLARSHIPS/DONATIONS/GRANT	2,500.00	-	835.90	1,664.10	33.44%
STAFF MEMBERSHIP DUES	385.00	-	633.90	385.00	0.00%
LENDING LIBRARY	5,500.00	70.73	1,956.12	3,543.88	35.57%
NMP SPEAKERS & PROGRAM DEVELOPMENT	1,500.00	6.42	676.68	823.32	45.11%
TOTAL DIRECT EXPENSES:	56,065.00	1,605.78	15,546.98	40,518.02	27.73%
INDIRECT EXPENSES:	_	_	_	_	_
SALARY EXPENSE (3.98 FTE)	296,941.00	24,911.34	167,500.90	129,440.10	56.41%
BENEFITS EXPENSE	110,321.00	8,930.24	62,688.32	47,632.68	56.82%
OTHER INDIRECT EXPENSE	98,352.00	7,654.87	60,811.10	37,540.90	61.83%
TOTAL INDIRECT EXPENSES:	505,614.00	41,496.45	291,000.32	214,613.68	57.55%
TOTAL RUMBECT EATENDED.	303,014.00	<u> </u>	271,000.32	217,013.00	31.03/0
TOTAL ALL EXPENSES:	561,679.00	43,102.23	306,547.30	255,131.70	54.58%
NET INCOME (LOSS):	(420,479.00)	(33,977.73)	(200,661.69)		

Statement of Activities

For the Period from April 1, 2019 to April 30, 2019

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
MEMBERSHIP BENEFITS					
REVENUE:					
SPONSORSHIPS	8,000.00	-	1,000.00	7,000.00	12.50%
INTERNET SALES	9,000.00	1,029.00	12,250.00	(3,250.00)	136.11%
TOTAL REVENUE:	17,000.00	1,029.00	13,250.00	3,750.00	77.94%
DIRECT EXPENSES:					
LEGAL LUNCHBOX COURSEBOOK PRODUCTION	500.00	-	-	500.00	0.00%
LEGAL LUNCHBOX SPEAKERS & PROGRAM	1,700.00	-	476.41	1,223.59	28.02%
WSBA CONNECTS	46,560.00	-	31,040.00	15,520.00	66.67%
CASEMAKER & FASTCASE	136,336.00	10,832.00	107,692.95	28,643.05	78.99%
CONFERENCE CALLS	-	=	256.53	(256.53)	
TOTAL DIRECT EXPENSES:	185,096.00	10,832.00	139,465.89	45,630.11	75.35%
INDIRECT EXPENSES:	54,366.00	4,521.77	30,853.93	23,512.07	56.75%
SALARY EXPENSE (0.73 FTE)	20,206.00	1,647.91	11,531.26	8,674.74	57.07%
BENEFITS EXPENSE	18,039.00	1,406.58	11,173.94	6,865.06	61.94%
OTHER INDIRECT EXPENSE					
TOTAL INDIRECT EXPENSES:	92,611.00	7,576.26	53,559.13	39,051.87	57.83%
TOTAL ALL EXPENSES:	277,707.00	18,408.26	193,025.02	84,681.98	69.51%
NET INCOME (LOSS):	(260,707.00)	(17,379.26)	(179,775.02)		

Statement of Activities

For the Period from April 1, 2019 to April 30, 2019

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
NORTHWEST LAWYER					
REVENUE:					
ROYALTIES			1,267.59	(1,267.59)	
DISPLAY ADVERTISING	297,500.00	24,531.50	76,057.80	221,442.20	25.57%
SUBSCRIPT/SINGLE ISSUES	350.00	(14.64)	57.36	292.64	16.39%
CLASSIFIED ADVERTISING	12,500.00	578.00	11,371.50	1,128.50	90.97%
GEN ANNOUNCEMENTS	17,500.00	691.60	1,237.60	16,262.40	7.07%
PROF ANNOUNCEMENTS	21,000.00	1,594.60	4,328.80	16,671.20	20.61%
JOB TARGET ADVERSTISING	112,500.00	13,723.41	106,712.06	5,787.94	94.86%
TOTAL REVENUE:	461,350.00	41,104.47	201,032.71	260,317.29	43.57%
DIRECT EXPENSES:					
BAD DEBT EXPENSE	2,000,00		(2.450.00)	4 450 00	122 500/
POSTAGE	2,000.00 89,000.00	10,008.21	(2,450.00) 49,924.94	4,450.00 39,075.06	-122.50% 56.10%
PRINTING, COPYING & MAILING	250,000.00	57,575.97	144,225.80	105,774.20	57.69%
DIGITAL/ONLINE DEVELOPMENT	10,200.00	700.00	3,600.00	6,600.00	35.29%
GRAPHICS/ARTWORK	3,500.00	700.00	5,000.00	3,500.00	0.00%
EDITORIAL ADVISORY COMMITTEE	800.00	_	206.40	593.60	25.80%
STAFF MEMBERSHIP DUES	135.00	_	200.40	135.00	0.00%
SUPPLIES	-	-	17.79	(17.79)	0.0070
TOTAL DIRECT EXPENSES:	355,635.00	68,284.18	195,524.93	160,110.07	54.98%
INDIRECT EXPENSES:					
SALARY EXPENSE (2.25 FTE)	177,211.00	15,102.04	103,609.13	73,601.87	58.47%
BENEFITS EXPENSE	70,006.00	5,668.47	31,152.04	38,853.96	44.50%
OTHER INDIRECT EXPENSE	55,601.00	4,327.85	34,380.89	21,220.11	61.84%
TOTAL INDIRECT EXPENSES:	302,818.00	25,098.36	169,142.06	133,675.94	55.86%
TOTAL ALL EXPENSES:	658,453.00	93,382.54	364,666.99	293,786.01	55.38%
NET INCOME (LOSS):	(197,103.00)	(52,278.07)	(163,634.28)		

Statement of Activities

For the Period from April 1, 2019 to April 30, 2019

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
OFFICE OF GENERAL COUNSEL					
REVENUE:					
COPY FEES	-	-	330.00	(330.00)	
TOTAL REVENUE:			330.00	(330.00)	
DIRECT EXPENSES:					
DEPRECIATION	3,336.00	-	-	3,336.00	0.00%
STAFF TRAVEL/PARKING	3,240.00	-	-	3,240.00	0.00%
STAFF MEMBERSHIP DUES	1,500.00	-	200.00	1,300.00	13.33%
COURT RULES COMMITTEE	2,000.00	94.05	1,581.79	418.21	79.09%
DISCIPLINE ADVISORY ROUNDTABLE	500.00	-	-	500.00	0.00%
CUSTODIANSHIPS	2,500.00	-	-	2,500.00	0.00%
LITIGATION EXPENSES	-	81.03	88.08	(88.08)	
TOTAL DIRECT EXPENSES:	13,076.00	175.08	1,869.87	11,206.13	14.30%
INDIRECT EXPENSES:					
SALARY EXPENSE (5.75 FTE)	588,978.00	39,137.02	285,214.89	303,763.11	48.43%
BENEFITS EXPENSE	197,610.00	15,176.20	107,000.33	90,609.67	54.15%
OTHER INDIRECT EXPENSE	142,092.00	11,063.10	87,886.06	54,205.94	61.85%
TOTAL INDIRECT EXPENSES:	928,680.00	65,376.32	480,101.28	448,578.72	51.70%
TOTAL ALL EXPENSES:	941,756.00	65,551.40	481,971.15	459,784.85	51.18%
NET INCOME (LOSS):	(941,756.00)	(65,551.40)	(481,641.15)		

Statement of Activities
For the Period from April 1, 2019 to April 30, 2019
58.33% OF YEAR COMPLETE

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
OFFICE OF GENERAL COUNSEL - DISCIPLINARY BOARD					
REVENUE:					
TOTAL REVENUE:					
DIRECT EXPENSE:					
STAFF MEMBERSHIP DUES	500.00	-	-	500.00	0.00%
DISCIPLINARY BOARD EXPENSES	10,000.00	1,097.70	3,360.14	6,639.86	33.60%
CHIEF HEARING OFFICER	33,000.00	2,500.00	17,500.00	15,500.00	53.03%
HEARING OFFICER EXPENSES	3,000.00	-	134.43	2,865.57	4.48%
HEARING OFFICER TRAINING	2,000.00	-	-	2,000.00	0.00%
OUTSIDE COUNSEL	55,000.00	3,000.00	23,500.00	31,500.00	42.73%
TOTAL DIRECT EXPENSES:	103,500.00	6,597.70	44,494.57	59,005.43	42.99%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.45 FTE)	110,578.00	7,806.54	56,350.37	54,227.63	50.96%
BENEFITS EXPENSE	40,663.00	3,254.21	22,824.49	17,838.51	56.13%
OTHER INDIRECT EXPENSE	35,832.00	2,786.06	22,132.70	13,699.30	61.77%
TOTAL INDIRECT EXPENSES:	187,073.00	13,846.81	101,307.56	85,765.44	54.15%
TOTAL ALL EXPENSES:	290,573.00	20,444.51	145,802.13	144,770.87	50.18%
NET INCOME (LOSS):	(290,573.00)	(20,444.51)	(145,802.13)		

Statement of Activities
For the Period from April 1, 2019 to April 30, 2019

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
OUTREACH & ENGAGEMENT					
REVENUE:					
TOTAL REVENUE:					
DIRECT EXPENSE:					
STAFF TRAVEL/PARKING	1,400.00	39.92	39.92	1,360.08	2.85%
STAFF MEMBERSHIP DUES CONFERENCE CALLS	1,152.00 200.00	-	-	1,152.00 200.00	0.00% 0.00%
ABA DELEGATES	4,500.00	-	2,970.84	1,529.16	66.02%
ANNUAL CHAIR MEETINGS	600.00	-	496.74	103.26	82.79%
JUDICIAL RECOMMENDATIONS COMMITTEE	4,500.00	94.78	2,177.28	2,322.72	48.38%
BOG ELECTIONS	6,500.00	980.00	4,900.00	1,600.00	75.38%
BAR OUTREACH	10,000.00	371.58	1,034.70	8,965.30	10.35%
PROFESSIONALISM	2,000.00	-	-	2,000.00	0.00%
TOTAL DIRECT EXPENSES:	30,852.00	1,486.28	11,619.48	19,232.52	37.66%
INDIRECT EXPENSES:					
SALARY EXPENSE (2.73 FTE)	224,397.00	18,585.55	132,361.82	92,035.18	58.99%
BENEFITS EXPENSE	79,186.00	6,496.69	45,686.18	33,499.82	57.69%
OTHER INDIRECT EXPENSE	67,463.00	5,247.57	41,686.81	25,776.19	61.79%
TOTAL INDIRECT EXPENSES:	371,046.00	30,329.81	219,734.81	151,311.19	59.22%
TOTAL ALL EXPENSES:	401,898.00	31,816.09	231,354.29	170,543.71	57.57%
NET INCOME (LOSS):	(401,898.00)	(31,816.09)	(231,354.29)		

Statement of Activities
For the Period from April 1, 2019 to April 30, 2019
58.33% OF YEAR COMPLETE

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
PRACTICE OF LAW BOARD REVENUE:					
TOTAL REVENUE:	-		-		
DIRECT EXPENSES:					
PRACTICE OF LAW BOARD	16,000.00	632.14	5,975.67	10,024.33	37.35%
TOTAL DIRECT EXPENSES:	16,000.00	632.14	5,975.67	10,024.33	37.35%
INDIRECT EXPENSES:					
SALARY EXPENSE (0.40 FTE)	50,676.00	1,802.08	12,958.68	37,717.32	25.57%
BENEFITS EXPENSE	13,502.00	1,093.16	7,773.63	5,728.37	57.57%
OTHER INDIRECT EXPENSE	9,885.00	757.40	6,016.70	3,868.30	60.87%
TOTAL INDIRECT EXPENSES:	74,063.00	3,652.64	26,749.01	47,313.99	36.12%
TOTAL ALL EXPENSES:	90,063.00	4,284.78	32,724.68	57,338.32	36.34%
NET INCOME (LOSS):	(90,063.00)	(4,284.78)	(32,724.68)		

Statement of Activities

For the Period from April 1, 2019 to April 30, 2019

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
PROFESSIONAL RESPONSIBILITY PROGRAM REVENUE:					
TOTAL REVENUE:					
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	2,000.00	-	1,396.13	603.87	69.81%
STAFF MEMBERSHIP DUES	500.00	-	-	500.00	0.00%
CPE COMMITTEE	4,200.00	1,203.94	3,397.47	802.53	80.89%
TOTAL DIRECT EXPENSES:	6,700.00	1,203.94	4,793.60	1,906.40	71.55%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.65 FTE)	160,192.00	13,395.14	94,864.97	65,327.03	59.22%
BENEFITS EXPENSE	57,904.00	4,690.29	32,936.63	24,967.37	56.88%
OTHER INDIRECT EXPENSE	40,774.00	3,164.74	25,140.94	15,633.06	61.66%
TOTAL INDIRECT EXPENSES:	258,870.00	21,250.17	152,942.54	105,927.46	59.08%
TOTAL ALL EXPENSES:	265,570.00	22,454.11	157,736.14	107,833.86	59.40%
NET INCOME (LOSS):	(265,570.00)	(22,454.11)	(157,736.14)		

Statement of Activities

For the Period from April 1, 2019 to April 30, 2019

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
PUBLIC SERVICE PROGRAMS					
REVENUE:					
DONATIONS & GRANTS	110,000.00	-	137,500.00	(27,500.00)	125.00%
PSP PRODUCT SALES	2,000.00	158.00	1,975.00	25.00	98.75%
TOTAL REVENUE:	112,000.00	158.00	139,475.00	(27,475.00)	124.53%
DIRECT EXPENSES:					
DONATIONS/SPONSORSHIPS/GRANTS	207,915.00	51,051.35	100,050.93	107,864.07	48.12%
STAFF TRAVEL/PARKING	2,000.00	67.04	156.89	1,843.11	7.84%
PRO BONO & PUBLIC SERVICE COMMITTEE	2,000.00	83.90	943.93	1,056.07	47.20%
PUBLIC SERVICE EVENTS AND PROJECTS	20,500.00	-	162.27	20,337.73	0.79%
TOTAL DIRECT EXPENSES:	232,415.00	51,202.29	101,314.02	131,100.98	43.59%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.03 FTE)	87,057.00	6,362.50	41,591.20	45,465.80	47.77%
BENEFITS EXPENSE	29,994.00	2,423.91	17,050.82	12,943.18	56.85%
OTHER INDIRECT EXPENSE	25,453.00	1,974.59	15,686.34	9,766.66	61.63%
TOTAL INDIRECT EXPENSES:	142,504.00	10,761.00	74,328.36	68,175.64	52.16%
TOTAL ALL EXPENSES:	374,919.00	61,963.29	175,642.38	199,276.62	46.85%
NET INCOME (LOSS):	(262,919.00)	(61,805.29)	(36,167.38)		

Statement of Activities
For the Period from April 1, 2019 to April 30, 2019

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
PUBLICATION & DESIGN SERVICES					
REVENUE:					
TOTAL REVENUE:	<u> </u>			-	
DIRECT EXPENSES:					
STAFF MEMBERSHIP DUES	500.00	-	-	500.00	0.00%
SUBSCRIPTIONS	83.00	-	79.98	3.02	96.36%
IMAGE LIBRARY	4,680.00	-	4,200.00	480.00	89.74%
TOTAL DIRECT EXPENSES:	5,263.00		4,279.98	983.02	81.32%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.22 FTE)	80,074.00	6,551.06	52,564.28	27,509.72	65.64%
BENEFITS EXPENSE	31,380.00	2,536.23	17,539.21	13,840.79	55.89%
OTHER INDIRECT EXPENSE	30,148.00	2,353.26	18,694.48	11,453.52	62.01%
TOTAL INDIRECT EXPENSES:	141,602.00	11,440.55	88,797.97	52,804.03	62.71%
TOTAL ALL EXPENSES:	146,865.00	11,440.55	93,077.95	53,787.05	63.38%
NET INCOME (LOSS):	(146,865.00)	(11,440.55)	(93,077.95)		

Statement of Activities

For the Period from April 1, 2019 to April 30, 2019

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
SECTIONS ADMINISTRATION					
REVENUE:					
REIMBURSEMENTS FROM SECTIONS	300,000.00	2,218.75	289,031.25	10,968.75	96.34%
TOTAL REVENUE:	300,000.00	2,218.75	289,031.25	10,968.75	96.34%
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	1,200.00	46.87	617.06	582.94	51.42%
SUBSCRIPTIONS	372.00	-	372.00	-	100.00%
CONFERENCE CALLS	300.00	104.87	193.66	106.34	64.55%
MISCELLANEOUS	300.00	-	-	300.00	0.00%
SECTION/COMMITTEE CHAIR MTGS	1,000.00	229.52	590.39	409.61	59.04%
DUES STATEMENTS	6,000.00	-	5,585.18	414.82	93.09%
STAFF MEMBERSHIP DUES	125.00	-	-	125.00	0.00%
TOTAL DIRECT EXPENSES:	9,297.00	381.26	7,358.29	1,938.71	79.15%
INDIRECT EXPENSES:					
SALARY EXPENSE (4.25 FTE)	297,955.00	23,537.45	175,559.99	122,395.01	58.92%
BENEFITS EXPENSE	112,039.00	9,075.48	63,628.00	48,411.00	56.79%
OTHER INDIRECT EXPENSE	105,024.00	8,168.86	64,893.86	40,130.14	61.79%
TOTAL INDIRECT EXPENSES:	515,018.00	40,781.79	304,081.85	210,936.15	59.04%
TOTAL ALL EXPENSES:	524,315.00	41,163.05	311,440.14	212,874.86	59.40%
NET INCOME (LOSS):	(224,315.00)	(38,944.30)	(22,408.89)		

Statement of Activities

For the Period from April 1, 2019 to April 30, 2019

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
TECHNOLOGY					
REVENUE:					
TOTAL REVENUE:			<u>-</u>	<u> </u>	
DIRECT EXPENSES:					
CONCLUTING SERVICES	95 000 00	1 241 61	52.006.47	21.012.52	62.450/
CONSULTING SERVICES STAFF TRAVEL/PARKING	85,000.00 2,500.00	1,341.61	53,086.47	31,913.53 2,500.00	62.45% 0.00%
STAFF MEMBERSHIP DUES	110.00	-	-	110.00	0.00%
TELEPHONE	24.000.00	2,357.95	11,558.43	12,441.57	48.16%
COMPUTER HARDWARE	29,000.00	2,777.35	11,158.33	17,841.67	38.48%
COMPUTER SOFTWARE	29,000.00	192.87	10,181.20	18,818.80	35.11%
HARDWARE SERVICE & WARRANTIES	60,000.00	-	31,468.64	28,531.36	52.45%
SOFTWARE MAINTENANCE & LICENSING	270,000.00	6,339.27	121,718.38	148,281.62	45.08%
TELEPHONE HARDWARE & MAINTENANCE	10,000.00	-	137.35	9,862.65	1.37%
COMPUTER SUPPLIES	15,000.00	1,390.47	5,155.02	9,844.98	34.37%
THIRD PARTY SERVICES	143,000.00	1,212.25	107,806.70	35,193.30	75.39%
TRANSFER TO INDIRECT EXPENSES	(667,610.00)	(15,611.77)	(352,270.52)	(315,339.48)	52.77%
TOTAL DIRECT EXPENSES:			-		
INDIRECT EXPENSES:					
SALARY EXPENSE (12.10 FTE)	1,059,680.00	89,646.58	646,209.13	413,470.87	60.98%
BENEFITS EXPENSE	370,332.00	30,002.42	206,495.73	163,836.27	55.76%
CAPITAL LABOR & OVERHEAD	(188,800.00)	(12,008.64)	(66,530.01)	(122,269.99)	35.24%
OTHER INDIRECT EXPENSE	299,010.00	23,262.27	184,797.11	114,212.89	61.80%
TOTAL INDIRECT EXPENSES:	1,540,222.00	130,902.63	970,971.96	569,250.04	63.04%
TOTAL ALL EXPENSES:	1,540,222.00	130,902.63	970,971.96	569,250.04	63.04%
NET INCOME (LOSS):	(1,540,222.00)	(130,902.63)	(970,971.96)		

Statement of Activities

For the Period from April 1, 2019 to April 30, 2019

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
CONTINUING LEGAL EDUCATION (CLE)					
REVENUE:					
SEMINAR REGISTRATIONS	876,000.00	86,401.15	365,045.40	510,954.60	41.67%
SEMINAR-EXHIB/SPNSR/ETC	41,500.00	1,000.00	1,500.00	40,000.00	3.61%
SHIPPING & HANDLING	1,000.00	44.46	277.14	722.86	27.71%
COURSEBOOK SALES	11,000.00	2,662.00	8,098.00	2,902.00	73.62%
MP3 AND VIDEO SALES	950,000.00	22,236.21	620,821.06	329,178.94	65.35%
TOTAL REVENUE:	1,879,500.00	112,343.82	995,741.60	883,758.40	52.98%
DIRECT EXPENSES:					
·					
COURSEBOOK PRODUCTION	3,000.00	564.95	773.01	2,226.99	25.77%
POSTAGE - FLIERS/CATALOGS	10,685.00	3,071.44	6,362.20	4,322.80	59.54%
POSTAGE - MISC./DELIVERY	2,500.00	55.00	335.00	2,165.00	13.40%
DEPRECIATION	5,540.00	485.00	4,421.12	1,118.88	79.80%
ONLINE EXPENSES	40,000.00	3,698.01	26,007.15	13,992.85	65.02%
ACCREDITATION FEES	4,696.00	(36.00)	2,014.00	2,682.00	42.89%
SEMINAR BROCHURES	20,770.00	2,708.12	9,819.68	10,950.32	47.28%
FACILITIES	223,500.00	22,608.89	61,338.99	162,161.01	27.44%
SPEAKERS & PROGRAM DEVELOP	68,100.00	4,561.16	13,926.74	54,173.26	20.45%
SPLITS TO SECTIONS	-	3,784.24	3,784.24	(3,784.24)	40.40
CLE SEMINAR COMMITTEE	500.00	-	92.39	407.61	18.48%
BAD DEBT EXPENSE	600.00	-	(523.00)	1,123.00	-87.17%
STAFF TRAVEL/PARKING	5,675.00	-	190.60	5,484.40	3.36%
STAFF MEMBERSHIP DUES SUPPLIES	1,260.00	-	1,007.00 186.17	253.00	79.92% 5.10%
TELEPHONE	3,650.00	-	13.88	3,463.83	3.10%
COST OF SALES - COURSEBOOKS	1,200.00	810.13	1,273.09	(13.88) (73.09)	106.09%
A/V DEVELOP COSTS (RECORDING)	1,500.00	-	1,273.07	1,500.00	0.00%
SHIPPING SUPPLIES	100.00	_	_	100.00	0.00%
POSTAGE & DELIVERY-COURSEBOOKS	500.00	88.50	293.95	206.05	58.79%
POSTAGE - FLIERS/CATALOGS	-	746.95	746.95	(746.95)	
TOTAL DIRECT EXPENSES:	393,776.00	43,146.39	132,063.16	261,712.84	33.54%
INDIRECT EXPENSES:					
SALARY EXPENSE (9.72 FTE)	656,422.00	49,867.12	387,700.27	268,721.73	59.06%
BENEFITS EXPENSE	254,178.00	18,829.42	141,613.02	112,564.98	55.71%
OTHER INDIRECT EXPENSE	240,197.00	18,691.03	148,482.39	91,714.61	61.82%
TOTAL INDIRECT EXPENSES:	1,150,797.00	87,387.57	677,795.68	473,001.32	58.90%
TOTAL ALL EXPENSES:	1,544,573.00	130,533.96	809,858.84	734,714.16	52.43%
NET INCOME (LOSS):	334,927.00	(18,190.14)	185,882.76		

Statement of Activities
For the Period from April 1, 2019 to April 30, 2019
58.33% OF YEAR COMPLETE

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
DESKBOOKS					
REVENUE:					
SHIPPING & HANDLING	2,000.00	675.54	2,377.86	(377.86)	118.89%
DESKBOOK SALES	80,000.00	16,304.50	66,793.48	13,206.52	83.49%
SECTION PUBLICATION SALES	3,000.00	740.00	2,765.00	235.00	92.17%
CASEMAKER ROYALTIES	75,000.00	3,793.30	22,865.97	52,134.03	30.49%
TOTAL REVENUE:	160,000.00	21,513.34	94,802.31	65,197.69	59.25%
DIRECT EXPENSES:					
COST OF SALES - DESKBOOKS	50,000.00	12,838.84	53,955.58	(3,955.58)	107.91%
COST OF SALES - SECTION PUBLICATION	750.00	117.06	507.26	242.74	67.63%
SPLITS TO SECTIONS DESKBOOK ROYALTIES	1,000.00 1,000.00	315.22	713.82 659.92	286.18 340.08	71.38% 65.99%
SHIPPING SUPPLIES	150.00	-	639.92	150.00	0.00%
POSTAGE & DELIVER-DESKBOOKS	2,000.00	1,143.79	3,624.37	(1,624.37)	181.22%
FLIERS/CATALOGS	3,000.00	1,932.18	1,932.18	1,067.82	64.41%
POSTAGE - FLIERS/CATALOGS	1,500.00	1,732.10	1,732.10	1,500.00	0.00%
COMPLIMENTARY BOOK PROGRAM	2,000.00	158.50	2,683.12	(683.12)	134.16%
OBSOLETE INVENTORY	_,	7,536.21	7,536.21	(7,536.21)	
BAD DEBT EXPENSE	100.00	-	-	100.00	0.00%
RECORDS STORAGE - OFF SITE	7,440.00	675.00	5,345.00	2,095.00	71.84%
STAFF MEMBERSHIP DUES	250.00	-	168.00	82.00	67.20%
MISCELLANEOUS	200.00	-	-	200.00	0.00%
TOTAL DIRECT EXPENSES:	69,390.00	24,716.80	77,125.46	(7,735.46)	111.15%
INDIRECT EXPENSES:					
SALARY EXPENSE (2.05 FTE)	117,663.00	9,822.92	70,380.22	47,282.78	59.82%
BENEFITS EXPENSE	48,981.00	3,961.28	27,754.14	21,226.86	56.66%
OTHER INDIRECT EXPENSE	50,659.00	3,949.15	31,372.57	19,286.43	61.93%
TOTAL INDIRECT EXPENSES:	217,303.00	17,733.35	129,506.93	87,796.07	59.60%
TOTAL ALL EXPENSES:	286,693.00	42,450.15	206,632.39	80,060.61	72.07%
NET INCOME (LOSS):	(126,693.00)	(20,936.81)	(111,830.08)		

Statement of Activities

For the Period from April 1, 2019 to April 30, 2019

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
CLIENT PROTECTION FUND					
REVENUE:					
CPF RESTITUTION	3,000.00	2,037.17	4,049.02	(1,049.02)	134.97%
CPF MEMBER ASSESSMENTS	982,000.00	9,600.00	1,003,380.00	(21,380.00)	102.18%
INTEREST INCOME	7,500.00	7,153.75	40,633.71	(33,133.71)	541.78%
TOTAL REVENUE:	992,500.00	18,790.92	1,048,062.73	(55,562.73)	105.60%
DIRECT EXPENSES:					
BANK FEES - WELLS FARGO	1,000.00	(123.13)	(450.33)	1,450.33	-45.03%
GIFTS TO INJURED CLIENTS	500,000.00	-	56,200.00	443,800.00	11.24%
CPF BOARD EXPENSES	3,000.00	36.88	498.08	2,501.92	16.60%
TOTAL DIRECT EXPENSES:	504,000.00	(86.25)	56,247.75	447,752.25	11.16%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.25 FTE)	97,740.00	6,735.72	47,820.03	49,919.97	48.93%
BENEFITS EXPENSE	35,581.00	2,830.89	19,922.82	15,658.18	55.99%
OTHER INDIRECT EXPENSE	30,889.00	2,407.39	19,124.37	11,764.63	61.91%
TOTAL INDIRECT EXPENSES:	164,210.00	11,974.00	86,867.22	77,342.78	52.90%
TOTAL ALL EXPENSES:	668,210.00	11,887.75	143,114.97	525,095.03	21.42%
NET INCOME (LOSS):	324,290.00	6,903.17	904,947.76		

Statement of Activities

For the Period from April 1, 2019 to April 30, 2019

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
MANAGEMENT OF WESTERN STATES BAR CONFERENCE (NO WSBA FUNDS)					
REVENUE:					
REGISTRATION REVENUE OTHER ACTIVITIES REGISTRATION REVENUE WESTERN STATES BAR MEMBERSHIP DUES	33,000.00 20,000.00 3,200.00	150.00 655.00	34,632.50 22,525.00 3,000.00	(1,632.50) (2,525.00) 200.00	104.95% 112.63% 93.75%
SPONSORSHIPS	12,000.00	-	7,700.00	4,300.00	64.17%
TOTAL REVENUE:	68,200.00	805.00	67,857.50	342.50	99.50%
DIRECT EXPENSES:					
FACILITIES	55,000.00	19,400.50	50,900.50	4,099.50	92.55%
SPEAKERS & PROGRAM DEVELOPMENT	1,000.00	-	-	1,000.00	0.00%
BANK FEES	-	-	1.00	(1.00)	
WSBC PRESIDENT TRAVEL	500.00	-	-	500.00	0.00%
OPTIONAL ACTIVITIES EXPENSE MARKETING EXPENSE	3,500.00 800.00	2,012.07 437.78	6,952.30 601.05	(3,452.30) 198.95	198.64% 75.13%
STAFF TRAVEL/PARKING	2,000.00	364.48	1,277.35	722.65	63.87%
TOTAL DIRECT EXPENSES:	62,800.00	22,214.83	59,732.20	3,067.80	95.11%
INDIRECT EXPENSES:					
TOTAL INDIRECT EXPENSES:					
TOTAL ALL EXPENSES:	62,800.00	22,214.83	59,732.20	3,067.80	95.11%
NET INCOME (LOSS):	5,400.00	(21,409.83)	8,125.30		

Statement of Activities
For the Period from April 1, 2019 to April 30, 2019

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
SECTIONS OPERATIONS					
REVENUE:					
SECTION DUES	472,490.00	3,533.75	438,493.12	33,996.88	92.80%
SEMINAR PROFIT SHARE	15,000.00	3,884.24	10,918.65	4,081.35	72.79%
INTEREST INCOME	1,900.00	-	-	1,900.00	0.00%
PUBLICATIONS REVENUE	4,000.00	315.22	2,747.95	1,252.05	68.70%
OTHER	50,750.00	195.00	19,649.75	31,100.25	38.72%
TOTAL REVENUE:	544,140.00	7,928.21	471,809.47	72,330.53	86.71%
DIRECT EXPENSES:					
DIRECT EXPENSES OF SECTION ACTIVITIES	531,505.00	27,462.54	121,029.48	410,475.52	22.77%
REIMBURSEMENT TO WSBA FOR INDIRECT EXPENSES	309,019.50	2,218.75	289,031.25	19,988.25	93.53%
TOTAL DIRECT EXPENSES:	840,524.50	29,681.29	410,060.73	430,463.77	48.79%
NET INCOME (LOSS):	(296,384.50)	(21,753.08)	61,748.74		

Statement of Activities
For the Period from April 1, 2019 to April 30, 2019
58.33% OF YEAR COMPLETE

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
INDIRECT EXPENSES:					
SALARIES	11,868,980.00	966,314.71	6,935,505.67	4,933,474.33	58.43%
ALLOWANCE FOR OPEN POSITIONS	(200,000.00)	-	-	(200,000.00)	0.00%
TEMPORARY SALARIES	141,330.00	5,292.50	127,453.87	13,876.13	90.18%
CAPITAL LABOR & OVERHEAD	(188,800.00)	(12,008.64)	(66,530.01)	(122,269.99)	35.24%
EMPLOYEE ASSISTANCE PLAN	4,800.00	-	2,400.00	2,400.00	50.00%
EMPLOYEE SERVICE AWARDS	2,230.00	216.52	2,129.12	100.88	95.48%
FICA (EMPLOYER PORTION)	879,000.00	72,739.49	495,788.69	383,211.31	56.40%
L&I INSURANCE	47,250.00	10,311.80	19,980.39	27,269.61	42.29%
WA STATE FAMILY MEDICAL LEAVE (EMPLOYER PORTION)		1,418.89	5,821.65	(5,821.65)	
MEDICAL (EMPLOYER PORTION)	1,590,000.00	125,707.56	852,752.89	737,247.11	53.63%
RETIREMENT (EMPLOYER PORTION)	1,494,000.00	119,723.03	853,439.82	640,560.18	57.12%
TRANSPORTATION ALLOWANCE	119,250.00	280.00	107,033.20	12,216.80	89.76%
UNEMPLOYMENT INSURANCE	87,500.00	8,681.07	42,357.09	45,142.91	48.41%
STAFF DEVELOPMENT-GENERAL	6,900.00	-	604.39	6,295.61	8.76%
TOTAL SALARY & BENEFITS EXPENSE:	15,852,440.00	1,298,676.93	9,378,736.77	6,473,703.23	59.16%
WORKPLACE BENEFITS	39,000.00	5,676.52	32,840.75	6,159.25	84.21%
HUMAN RESOURCES POOLED EXP	102,400.00	7,389.14	43,339.59	59,060.41	42.32%
MEETING SUPPORT EXPENSES	12,500.00	1,841.81	8,329.84	4,170.16	66.64%
RENT	1,802,000.00	142,295.94	1,144,126.15	657,873.85	63.49%
PERSONAL PROP TAXES-WSBA	14,000.00	900.84	8,445.15	5,554.85	60.32%
FURNITURE, MAINT, LH IMP	35,200.00	3,266.80	14,566.41	20,633.59	41.38%
OFFICE SUPPLIES & EQUIPMENT	46,000.00	1,735.73	32,393.46	13,606.54	70.42%
FURN & OFFICE EQUIP DEPRECIATION	51,300.00	4,011.00	29,412.78	21,887.22	57.33%
COMPUTER HARDWARE DEPRECIATION	51,800.00	3,975.00	26,821.00	24,979.00	51.78%
COMPUTER SOFTWARE DEPRECIATION	162,700.00	12,152.00	68,468.00	94,232.00	42.08%
INSURANCE	143,000.00	11,916.18	83,413.26	59,586.74	58.33%
PROFESSIONAL FEES-AUDIT	35,000.00	-	31,669.20	3,330.80	90.48%
PROFESSIONAL FEES-LEGAL	50,000.00	49,051.93	146,463.80	(96,463.80)	292.93%
TELEPHONE & INTERNET	47,000.00	2,878.56	24,851.59	22,148.41	52.88%
POSTAGE - GENERAL	36,000.00	2,284.72	14,195.36	21,804.64	39.43%
RECORDS STORAGE	40,000.00	3,137.27	28,408.79	11,591.21	71.02%
STAFF TRAINING	95,245.00	1,818.25	34,780.40	60,464.60	36.52%
BANK FEES	35,400.00	1,404.70	20,609.21	14,790.79	58.22%
PRODUCTION MAINTENANCE & SUPPLIES	12,000.00	(856.63)	2,794.09	9,205.91	23.28%
COMPUTER POOLED EXPENSES	667,610.00	15,611.77	352,270.52	315,339.48	52.77%
TOTAL OTHER INDIRECT EXPENSES:	3,478,155.00	270,491.53	2,148,199.35	1,329,955.65	61.76%
TOTAL INDIRECT EXPENSES:	19,330,595.00	1,569,168.46	11,526,936.12		

Statement of Activities
For the Period from April 1, 2019 to April 30, 2019

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE
SUMMARY PAGE				
LICENSE FEES	15,958,200.00	1,369,320.77	9,492,367.55	6,465,832.45
ACCESS TO JUSTICE	(327,324.00)	(27,719.26)	(174,959.84)	(152,364.16)
ADMINISTRATION	(1,043,654.00)	(53,828.14)	(478,622.09)	(565,031.91)
ADMISSIONS/BAR EXAM	69,421.00	70,753.65	382,291.70	(312,870.70)
BOARD OF GOVERNORS	(834,709.00)	(77,226.07)	(529,830.81)	(304,878.19)
COMMUNICATIONS	(604,832.00)	(38,531.32)	(361,317.51)	(243,514.49)
CONFERENCE & BROADCAST SERVICES	(783,893.00)	(70,732.94)	(477,273.16)	(306,619.84)
DISCIPLINE	(5,788,075.00)	(449,839.50)	(3,346,010.22)	(2,442,064.78)
DIVERSITY	(445,817.00)	(46,646.08)	(193,532.58)	(252,284.42)
FOUNDATION	(164,863.00)	(13,150.35)	(94,417.68)	(70,445.32)
HUMAN RESOURCES	(204,958.00)	(32,235.62)	(233,303.34)	28,345.34
LAP	(132,499.00)	(10,330.62)	(77,261.61)	(55,237.39)
LEGISLATIVE	(154,066.00)	(13,651.36)	(93,758.80)	(60,307.20)
LICENSING AND MEMBERSHIP	(377,789.00)	(619.79)	(150,483.18)	(227,305.82)
LIMITED LICENSE LEGAL TECHNICIAN	(241,191.00)	(16,655.57)	(137,368.20)	(103,822.80)
LIMITED PRACTICE OFFICERS	(171,653.00)	(12,545.53)	(97,113.61)	(74,539.39)
MANDATORY CLE ADMINISTRATION	176,571.00	34,300.99	273,670.80	(97,099.80)
MEMBER BENEFITS	(260,707.00)	(17,379.26)	(179,775.02)	(80,931.98)
MEMBER SERVICES & ENGAGEMENT	(420,479.00)	(33,977.73)	(200,661.69)	(219,817.31)
NW LAWYER	(197,103.00)	(52,278.07)	(163,634.28)	(33,468.72)
OFFICE OF GENERAL COUNSEL	(941,756.00)	(65,551.40)	(481,641.15)	(460,114.85)
OGC-DISCIPLINARY BOARD	(290,573.00)	(20,444.51)	(145,802.13)	(144,770.87)
OUTREACH & ENGAGEMENT	(401,898.00)	(31,816.09)	(231,354.29)	(170,543.71)
PRACTICE OF LAW BOARD	(90,063.00)	(4,284.78)	(32,724.68)	(57,338.32)
PROFESSIONAL RESPONSIBILITY PROGRAM	(265,570.00)	(22,454.11)	(157,736.14)	(107,833.86)
PUBLICATION & DESIGN SERVICES	(146,865.00)	(11,440.55)	(93,077.95)	(53,787.05)
PUBLIC SERVICE PROGRAMS	(262,919.00)	(61,805.29)	(36,167.38)	(226,751.62)
LAW CLERK PROGRAM	11,985.00	(11,300.53)	67,967.46	(55,982.46)
SECTIONS ADMINISTRATION	(224,315.00)	(38,944.30)	(22,408.89)	(201,906.11)
TECHNOLOGY	(1,540,222.00)	(130,902.63)	(970,971.96)	(569,250.04)
CLE - PRODUCTS	733,919.00	4,367.67	487,602.99	246,316.01
CLE - SEMINARS	(398,992.00)	(22,557.81)	(301,720.23)	(97,271.77)
SECTIONS OPERATIONS	(296,384.50)	(21,753.08)	61,748.74	(358,133.24)
DESKBOOKS	(126,693.00)	(20,936.81)	(111,830.08)	(14,862.92)
CLIENT PROTECTION FUND WESTERN STATES BAR CONFERENCE	324,290.00	6,903.17	904,947.76	(580,657.76)
(No WSBA Funds)	5,400.00	(21,409.83)	8,125.30	(2,725.30)
INDIRECT EXPENSES	(19,330,595.00)	(1,569,168.46)	(11,526,936.12)	(7,803,658.88)
TOTAL OF ALL	19,190,671.50	1,536,471.14	9,422,972.32	9,767,699.18
	, 1,2		, , , , , , , , ,	7 7 7 7 7
NET INCOME (LOSS)	139,923.50	32,697.32	2,103,963.80	

# Washington State Bar Association Analysis of Cash Investments As of April 30, 2019

# **Checking & Savings Accounts**

General	<b>Fund</b>
---------	-------------

<u>Bank</u>	Account	<u>Amount</u>
Wells Fargo	General	\$ 935,989

Total

<u>Investments</u>	Rate	<u>Amount</u>
Wells Fargo Money Market	2.46%	\$ 5,949,981
UBS Financial Money Market	2.44%	\$ 585,481
Morgan Stanley Money Market	2.32%	\$ 26,484
Merrill Lynch Money Market	2.49%	\$ 1,940,102
Long Term Investments	Varies	\$ 3,252,988
Short Term Investments	Varies	\$ 4,480,000

General Fund Total \$ 17,171,025

### **Client Protection Fund**

Checking

<u>Bank</u>	<u>Amount</u>
Wells Fargo	\$ 1,042,040

<u>Investments</u>	Rate	<u>Amount</u>
Wells Fargo Money Market	2.46%	\$ 3,325,876
Morgan Stanley Money Market	2.16%	\$ 105,314
Wells Fargo Investments	Varies	\$ -

Client Protection Fund Total \$ 4,473,230

Grand Total Cash & Investments \$ 21,644,255

#### **Long Term Investments- General Fund**

UBS Financial Long Term Investments	Value	as of 4/30/2019				
Nuveen 3-7 year Municipal Bond Portfolio	\$	321,179.80				
Morgan Stanley Long Term Investments		as of 4/30/2019				
Lord Abbett Short Term Duration Income Fund	\$	711,418.52				
Guggenheim Total Return Bond Fund	\$	1,117,807.03				
Virtus Multi-Sector Short Term Bond Fund	\$	1,102,582.93				
	\$	2,931,808.48				
					Total Long Term Investments- General Fund	3,252,988.28
Short Term Investments- General Fund					=	
		Interest			Maturity	
<u>Bank</u>		Rate	Yield	<u>Term</u>	<u>Date</u>	<u>Amount</u>
Radius Bank		2.30%	2.30%	4 months	5/31/2019	250,000.00
Mizrahi Tefahot Bank		2.30%	2.30%	3 months	6/12/2019	250,000.00
Customers Bank		2.30%	2.30%	3 months	6/14/2019	250,000.00
Fidelity Bank Atlanta		2.30%	2.30%	4 months	7/15/2019	250,000.00
Pacific Premier Bank		2.30%	2.30%	4 months	7/15/2019	250,000.00
City National Bank		2.40%	2.40%	6 months	7/18/2019	240,000.00
Stifel Bank & Trust		2.40%	2.40%	4 months	7/26/2019	250,000.00
Bank of Baroda		2.30%	2.30%	6 months	7/30/2019	250,000.00
Valley National Bank		2.30%	2.30%	6 months	7/30/2019	250,000.00
Old National Bank		2.35%	2.35%	6 months	8/15/2019	250,000.00
Banc of California		2.35%	2.35%	6 months	9/11/2019	250,000.00
Western Alliance Bank		2.30%	2.30%	6 months	9/16/2019	250,000.00
Citizens Bank Rhode Island		2.40%	2.40%	6 months	9/20/2019	250,000.00
Umpqua Bank		2.50%	2.50%	8 months	9/23/2019	250,000.00
Bank of NY Mellon		2.45%	2.45%	9 months	10/15/2019	250,000.00
UBS Bank		2.50%	2.50%	9 months	10/16/2019	240,000.00
Investors Bank		2.55%	2.55%	9 months	10/18/2019	250,000.00
US Bank National Association		2.45%	2.45%	9 months	11/6/2019	250,000.00
					Total Short Term Investments- General Fund	4,480,000.00
Client Protection Fund						
		Interest		Term	Maturity	
<u>Bank</u>		Rate	Yield	<u>Mths</u>	<u>Date</u>	<u>Amount</u>

Total CPF -