

WASHINGTON STATE
B A R A S S O C I A T I O N

Financial Reports

(Unaudited)

Year to Date August 31, 2021

Prepared by Maggie Yu, Controller

Submitted by

Jorge Perez, Chief Financial Officer

September 20, 2021

Washington State Bar Association Financial Summary
Compared to Fiscal Year 2021 Budget
For the Period from August 1, 2021 to August 31, 2021

Category	Actual Revenues	Reforecasted Revenues	Actual Indirect Expenses	Reforecasted Indirect Expenses	Actual Direct Expenses	Reforecasted Direct Expenses	Actual Total Expenses	Reforecasted Total Expenses	Actual Net Result	Reforecasted Net Result
Access to Justice	-	-	199,028	212,533	11,456	53,204	210,484	265,737	(210,484)	(265,737)
Administration	4,743	6,786	975,164	1,099,780	8,297	15,140	983,462	1,114,920	(978,719)	(1,108,134)
Admissions/Bar Exam	1,177,871	1,115,296	734,910	843,354	147,716	268,696	882,626	1,112,050	295,244	3,246
Advancement FTE	-	-	211,764	239,496	-	-	211,764	239,496	(211,764)	(239,496)
Bar News	527,139	457,200	310,501	353,019	342,208	447,864	652,709	800,883	(125,570)	(343,683)
Board of Governors	-	-	192,968	215,830	150,972	199,698	343,940	415,528	(343,940)	(415,528)
Communications Strategies	2,694	-	404,881	461,876	30,962	71,302	435,843	533,177	(433,149)	(533,177)
Communications Strategies FTE	-	-	200,302	224,154	-	-	200,302	224,154	(200,302)	(224,154)
Covid 19	-	-	-	-	(945)	-	(945)	-	945	-
Discipline	119,999	96,337	5,163,604	5,757,972	99,785	149,655	5,263,389	5,907,627	(5,143,390)	(5,811,290)
Diversity	135,000	135,374	263,182	278,750	1,853	22,440	265,035	301,190	(130,035)	(165,816)
Foundation	-	-	110,157	125,210	3,214.75	5,000	113,372	130,210	(113,372)	(130,210)
Human Resources	-	-	434,633	385,934	-	-	434,633	385,934	(434,633)	(385,934)
Law Clerk Program	186,101	213,668	91,998	108,864	279	1,374	92,278	110,238	93,823	103,430
Legislative	-	-	117,147	121,266	28,032	28,767	145,179	150,033	(145,179)	(150,033)
Licensing and Membership Records	431,362	352,086	524,600	592,011	22,095	23,909	546,695	615,920	(115,333)	(263,834)
Licensing Fees	15,324,199	16,318,268	-	-	-	-	-	-	15,324,199	16,318,268
Limited License Legal Technician	29,768	28,054	100,522	126,595	6,787.50	7,825	107,309	134,420	(77,541)	(106,367)
Limited Practice Officers	186,257	200,770	59,835	78,920	14,249	15,089	74,084	94,010	112,174	106,760
Mandatory CLE	897,284	839,250	412,659	511,743	139,171	147,237	551,830	658,980	345,454	180,271
Member Assistance Program	9,801	9,000	86,906	127,000	1,051.00	1,075	87,957	128,075	(78,156)	(119,075)
Member Benefits	9,457	13,000	120,684	141,432	164,059	185,996	284,743	327,428	(275,286)	(314,428)
Member Services & Engagement	96,566	67,250	400,022	462,869	11,503	23,907	411,524	486,776	(314,958)	(419,526)
Office of General Counsel	747	27.00	785,179.98	906,308	22,000.28	23,813.82	807,180.26	930,122	(806,433)	(930,095)
Office of the Executive Director	-	-	574,511	637,848	3,121	100,465	577,632	738,313	(577,632)	(738,313)
OGC-Disciplinary Board	-	-	149,464	168,809	72,742	130,133	222,205	298,942	(222,205)	(298,942)
Outreach and Engagement	-	-	207,819	257,936	2,239	33,454	210,059	291,390	(210,059)	(291,390)
Practice of Law Board	-	-	52,898	61,823	-	7,825	52,898	69,649	(62,898)	(69,649)
Professional Responsibility Program	-	-	259,244	291,439	1,052	5,736	260,296	297,175	(260,296)	(297,175)
Public Service Programs	103,000	103,000	122,586	135,981	142,143	237,993	264,729	373,974	(161,729)	(270,974)
Publication and Design Services	-	-	88,517	100,900	4,300	5,069	92,817	105,969	(92,817)	(105,969)
Regulatory Services FTE	-	-	352,310	405,650	-	-	352,310	405,650	(352,310)	(405,650)
Sections Administration	283,517	272,000	248,530	291,946	6,353	7,620	254,883	299,566	28,634	(27,566)
Service Center	-	-	609,143	674,133	5,483	8,500	614,625	682,633	(614,625)	(682,633)
Technology	-	-	1,616,935	1,711,290	-	-	1,616,935	1,711,290	(1,616,935)	(1,711,290)
Subtotal General Fund	19,525,505	20,227,365	16,182,603	18,112,672	1,442,178	2,228,785	17,624,782	20,341,457	1,900,723.79	(114,092)
Expenses using reserve funds	-	-	-	-	-	-	17,624,782	-	-	-
Total General Fund - Net Result from Operations									1,900,723.79	(114,092)
Percentage of Budget	96.53%		89.34%		64.71%		86.64%			
CLE-Seminars and Products	1,296,481	1,212,529	874,869	1,012,798	97,928	264,864	972,797	1,277,662	323,683	(65,133)
CLE - Deskbooks	135,441	140,500	194,412	220,190	117,796	111,939	312,208	332,129	(176,767)	(191,629)
Total CLE	1,431,922	1,353,029	1,069,281	1,232,988	215,724	376,803	1,285,005	1,609,791	146,917	(256,762)
Percentage of Budget	105.83%		86.72%		57.25%		79.82%			
Total All Sections	615,745	585,779	-	-	360,159	865,167	360,159	865,167	255,585	(279,388)
Client Protection Fund-Restricted	500,196	533,402	139,204	158,569	71,282	493,353	210,486	651,922	289,710	(118,520)
Totals	22,073,368	22,699,575	17,391,089	19,504,229	2,089,344	3,964,108	19,480,432	23,468,336	2,592,936	(768,761)
Percentage of Budget	97.24%		89.17%		52.71%		83.01%			

Summary of Fund Balances:	Fund Balances Sept. 30, 2020	2021 Budgeted Fund Balances	Fund Balances Year to date
Restricted Funds:			
Client Protection Fund	4,193,130	4,074,610	4,482,840
Board-Designated Funds (Non-General Fund):			
CLE Fund Balance	469,241	212,479	616,158
Section Funds	1,210,209	930,821	1,465,794
Board-Designated Funds (General Fund):			
Operating Reserve Fund	1,500,000	1,500,000	1,500,000
Facilities Reserve Fund	550,000	550,000	1,050,000
Unrestricted Funds (General Fund):			
Unrestricted General Fund	3,478,234	3,364,142	4,878,958
Total General Fund Balance	5,528,234	5,414,142	7,428,958
Net Change in general Fund Balance		(114,092)	1,900,724
Total Fund Balance	11,400,814.00	10,632,053	13,993,750
Net Change In Fund Balance		(768,761)	2,592,935.74

Washington State Bar Association

Statement of Activities

For the Period from August 1, 2021 to August 31, 2021

91.67% OF YEAR COMPLETE

	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
LICENSE FEES									
REVENUE:									
LICENSE FEES	1,289,180.00	1,380,156.72	90,976.72	15,023,159.74	15,324,199.05	301,039.31	16,318,267.73	994,068.68	93.91%
TOTAL REVENUE:	1,289,180	1,380,157	90,977	15,023,160	15,324,199	301,039	16,318,268	994,069	93.91%

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ACCESS TO JUSTICE									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
ATJ BOARD RETREAT	-	-	-	2,000	1,200	800	2,000	800	60.00%
LEADERSHIP TRAINING	250	-	250	1,750	973	777	2,000	1,027	48.65%
ATJ BOARD EXPENSE	2,250	-	2,250	15,750	9,066	6,684	18,000	8,934	50.37%
PUBLIC DEFENSE	550	-	550	3,850	0	3,850	4,400	4,400	0.01%
CONFERENCE/INSTITUTE EXPENSE	3,350	-	3,350	23,454	216	23,237	26,804	26,588	0.81%
TOTAL DIRECT EXPENSES:	6,400	-	6,400	46,804	11,456	35,348	53,204	41,748	21.53%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.60 FTE)	9,657	10,859	(1,202)	108,438	120,811	(12,373)	118,095	(2,716)	102.30%
BENEFITS EXPENSE	3,668	3,201	467	40,402	39,874	527	44,212	4,338	90.19%
OTHER INDIRECT EXPENSE	3,937	2,792	1,146	43,970	38,343	5,627	50,225	11,882	76.34%
TOTAL INDIRECT EXPENSES:	17,262	16,852	411	192,810	199,028	(6,218)	212,533	13,505	93.65%
TOTAL ALL EXPENSES:	23,663	16,852	6,811	239,613	210,484	29,130	265,737	55,253	79.21%
NET INCOME (LOSS):	(23,663)	(16,852)	6,811	(239,613)	(210,484)	29,130	(265,737)	(55,253)	79.21%

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ADMINISTRATION									
REVENUE:									
INTEREST INCOME	500	264	(236)	6,286	4,743	(1,544)	6,786	2,044	69.89%
TOTAL REVENUE:	500	264	(236)	6,286	4,743	(1,544)	6,786	2,044	69.89%
DIRECT EXPENSES:									
CONSULTING SERVICES	-	-	-	8,196	6,931	1,265	11,000	4,069	63.01%
STAFF TRAVEL/PARKING	350	-	350	3,790	1,366	2,424	4,140	2,774	33.01%
TOTAL DIRECT EXPENSES:	350	-	350	11,986	8,297	3,689	15,140	6,843	54.80%
INDIRECT EXPENSES:									
SALARY EXPENSE (6.92 FTE)	55,093	53,370	1,724	626,338	627,050	(712)	681,430.99	54,381	92.02%
BENEFITS EXPENSE	16,650	14,400	2,250	183,582	181,522	2,060	200,848	19,327	90.38%
OTHER INDIRECT EXPENSE	17,029	12,129	4,900	190,447	166,592	23,854	217,501	50,908	76.59%
TOTAL INDIRECT EXPENSES:	88,773	79,899	8,874	1,000,366	975,164	25,202	1,099,780	124,616	88.67%
TOTAL ALL EXPENSES:	89,123	79,899	9,224	1,012,352	983,462	28,891	1,114,920	131,458	88.21%
NET INCOME (LOSS):	(88,623)	(79,634)	8,989	(1,006,066)	(978,719)	27,347	(1,108,134)	(129,415)	88.32%

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ADMISSIONS									
REVENUE:									
BAR EXAM FEES	-	35,466	35,466	1,059,321	1,114,281	54,960	1,059,321	(54,960)	105.19%
RULE 9/LEGAL INTERN FEES	-	550	550	11,192	11,700	508	11,192	(508)	104.54%
RPC BOOKLETS	-	-	-	-	5	5	-	(5)	
SPECIAL ADMISSIONS	-	5,580	5,580	44,783	51,885	7,102	44,783	(7,102)	115.86%
TOTAL REVENUE:	-	41,596	41,596	1,115,296	1,177,871	62,575	1,115,296	(62,575)	105.61%
DIRECT EXPENSES:									
POSTAGE	150	-	150	1,069	407	662	1,219	812	33.36%
STAFF TRAVEL/PARKING	1,134	177	957	1,734	651	1,083	2,500	1,849	26.03%
STAFF MEMBERSHIP DUES	-	250	(250)	400	650	(250)	800	150	81.25%
SUPPLIES	83	-	83	1,523	940	583	1,607	667	58.51%
FACILITY, PARKING, FOOD	4,370	7,614	(3,244)	19,219	18,151	1,067	20,000	1,849	90.76%
EXAMINER FEES	16,000	16,000	-	26,000	26,000	-	26,000	-	100.00%
UBE EXMINATIONS	-	-	-	121,000	25,901	95,099	121,000	95,099	21.41%
BAR EXAM PROCTORS	-	-	-	(133)	150	(283)	(133)	(283)	-113.08%
CHARACTER & FITNESS BOARD	-	-	-	1,000	12	988	1,000	988	1.22%
DISABILITY ACCOMMODATIONS	5,000	-	5,000	9,491	8,385	1,106	9,491	1,106	88.35%
CHARACTER & FITNESS INVESTIGATIONS	-	216	(216)	306	242	64	306	64	79.02%
LAW SCHOOL VISITS	-	-	-	-	-	-	750	750	0.00%
ILG EXAM FEES	39,500	32,650	6,850	50,000	43,100	6,900	50,000	6,900	86.20%
COURT REPORTERS	1,250	-	1,250	12,461	6,766	5,695	13,711	6,945	49.35%
DEPRECIATION-SOFTWARE	1,898	1,627	271	15,052	13,154	1,898	16,950	3,796	77.60%
CONFERENCE CALLS	-	-	-	-	23	(23)	-	(23)	
ONLINE LEGAL RESEARCH	304	307	(3)	3,041	3,063	(22)	3,345	282	91.57%
LAW LIBRARY	13	11	2	137	122	15	150	28	81.12%
TOTAL DIRECT EXPENSES:	69,702	58,852	10,851	262,299	147,716	114,583	268,696	120,980	54.98%
INDIRECT EXPENSES:									
SALARY EXPENSE (6.55 FTE)	39,774	43,420	(3,645)	424,006	421,345	2,661	463,780	42,434	90.85%
BENEFITS EXPENSE	14,384	12,527	1,856	157,743	156,228	1,515	172,719	16,491	90.45%
OTHER INDIRECT EXPENSE	16,365	11,455	4,910	180,857	157,337	23,520	206,855	49,518	76.06%
TOTAL INDIRECT EXPENSES:	70,523	67,402	3,121	762,605	734,910	27,695	843,354	108,444	87.14%
TOTAL ALL EXPENSES:	140,225	126,254	13,971	1,024,905	882,626	142,278	1,112,050	229,423	79.37%
NET INCOME (LOSS):	(140,225)	(84,658)	55,567	90,391	295,244	204,853	3,246	(291,998)	9095.22%

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ADVANCEMENT FTE									
INDIRECT EXPENSES:									
SALARY EXPENSE (1.15 FTE)	13,398	13,033	365	148,196	146,335	1,860	161,593	15,258	90.56%
BENEFITS EXPENSE	3,488	2,984	505	38,138	37,663	475	41,728	4,065	90.26%
OTHER INDIRECT EXPENSE	2,830	2,021	809	31,679	27,765	3,913	36,175	8,409	76.75%
TOTAL INDIRECT EXPENSES:	19,716	18,038	1,678	218,012	211,764	6,248	239,496	27,733	88.42%
NET INCOME (LOSS):	(19,716)	(18,038)	1,678	(218,012)	(211,764)	6,248	(239,496)	(27,733)	88.42%

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BAR NEWS									
REVENUE:									
ROYALTIES	92	3,802	3,710	1,908	5,064	3,156	2,000	(3,064)	253.19%
DISPLAY ADVERTISING	-	-	-	269,787	316,434	46,646	300,000	(16,433)	105.48%
SUBSCRIPT/SINGLE ISSUES	-	-	-	172	72	(100)	200	128	36.06%
CLASSIFIED ADVERTISING	-	61	61	6,407	1,768	(4,639)	7,500	5,732	23.57%
GEN ANNOUNCEMENTS	-	-	-	6,475	4,800	(1,675)	7,500	2,700	64.00%
PROF ANNOUNCEMENTS	-	-	-	17,656	16,552	(1,104)	20,000	3,448	82.76%
JOB TARGET ADVERTISING	-	32,988	32,988	106,418	182,449	76,032	120,000	(62,449)	152.04%
TOTAL REVENUE:	92	36,851	36,758	408,824	527,139	118,315	457,200	(69,939)	115.30%
DIRECT EXPENSES:									
BAD DEBT EXPENSE	63	-	63	438	-	438	500	500	0.00%
POSTAGE	-	-	-	84,290	73,315	10,975	95,000	21,684	77.17%
PRINTING, COPYING & MAILING	-	-	-	220,600	197,480	23,121	250,000	52,520	78.99%
DIGITAL/ONLINE DEVELOPMENT	1,044	850	194	9,956	10,264	(308)	11,000	736	93.31%
GRAPHICS/ARTWORK	31	-	31	219	-	219	250	250	0.00%
OUTSIDE SALES EXPENSE	-	-	-	81,445	61,149	20,296	90,000	28,851	67.94%
EDITORIAL ADVISORY COMMITTEE	63	-	63	438	-	438	500	500	0.00%
STAFF MEMBERSHIP DUES	123	-	123	492	-	492	615	615	0.00%
TOTAL DIRECT EXPENSES:	1,323	850	473	397,877	342,208	55,669	447,864	105,656	76.41%
INDIRECT EXPENSES:									
SALARY EXPENSE (2.83 FTE)	16,743	16,787	(43)	186,014	186,724	(710)	202,757	16,033	92.09%
BENEFITS EXPENSE	5,046	4,369	678	56,104	55,686	418	61,402	5,716	90.69%
OTHER INDIRECT EXPENSE	6,956	4,957	1,999	77,809	68,091	9,718	88,860	20,769	76.63%
TOTAL INDIRECT EXPENSES:	28,746	26,113	2,633	319,926	310,501	9,425	353,019	42,518	87.96%
TOTAL ALL EXPENSES:	30,069	26,963	3,106	717,803	652,709	65,094	800,883	148,174	81.50%
NET INCOME (LOSS):	(29,976)	9,888	39,864	(308,980)	(125,570)	183,410	(343,683)	(218,113)	36.54%

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BOARD OF GOVERNOR									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
BOG MEETINGS	25,000	35,564	(10,564)	73,114	95,494	(22,381)	89,114	(6,381)	107.16%
BOG COMMITTEES' EXPENSES	1,500	518	982	3,135	528	2,607	4,635	4,107	11.39%
BOG RETREAT	-	17,156	(17,156)	15,253	19,394	(4,141)	15,253	(4,141)	127.15%
BOG CONFERENCE ATTENDANCE	5,000	99	4,901	6,988	596	6,392	6,988	6,392	8.53%
BOG TRAVEL & OUTREACH	1,325	(923)	2,248	10,210	3,755	6,455	11,535	7,780	32.55%
LEADERSHIP TRAINING	4,167	-	4,167	29,167	2,071	27,095	33,333	31,262	6.21%
BOG ELECTIONS	-	-	-	28,840	29,134	(294)	28,840	(294)	101.02%
PRESIDENT'S DINNER	-	-	-	-	-	-	10,000	10,000	0.00%
TOTAL DIRECT EXPENSES:	36,991	52,414	(15,423)	166,707	150,972	15,734	199,698	48,726	75.60%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.75 FTE)	9,783	11,668	(1,885)	109,595	113,433	(3,839)	119,377	5,944	95.02%
BENEFITS EXPENSE	3,423	2,981	442	37,925	37,556	369	41,504	3,948	90.49%
OTHER INDIRECT EXPENSE	4,307	3,056	1,250	48,107	41,979	6,128	54,949	12,970	76.40%
TOTAL INDIRECT EXPENSES:	17,512	17,705	(193)	195,626	192,968	2,659	215,830	22,862	89.41%
TOTAL ALL EXPENSES:	54,504	70,119	(15,615)	362,333	343,940	18,393	415,528	71,588	82.77%
NET INCOME (LOSS):	(54,504)	(70,119)	(15,615)	(362,333)	(343,940)	18,393	(415,528)	(71,588)	82.77%

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	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
CONTINUING LEGAL EDUCATION (CLE)									
REVENUE:									
SEMINAR REGISTRATIONS	66,923	57,763	(9,160)	583,475	723,571	140,096	650,398	(73,173)	111.25%
SEMINAR-EXHIB/SPNSR/ETC	3,967	4,000	33	5,000	6,150	1,150	5,000	(1,150)	123.00%
SHIPPING & HANDLING	83	-	(83)	658	254	(403)	741	487	34.32%
COURSEBOOK SALES	362	-	(362)	3,638	3,207	(431)	4,000	793	80.18%
MP3 AND VIDEO SALES	124,342	146,678	22,336	527,522	563,298	35,777	552,390	(10,908)	101.97%
TOTAL REVENUE:	195,677	208,441	12,764	1,120,292	1,296,481	176,188	1,212,529	(83,952)	106.92%
DIRECT EXPENSES:									
COURSEBOOK PRODUCTION	63	-	63	438	-	438	500	500	0.00%
POSTAGE - FLIERS/CATALOGS	70	-	70	1,430	-	1,430	1,500	1,500	0.00%
DEPRECIATION	-	109	(109)	3,188	3,077	111	3,188	111	96.51%
ONLINE EXPENSES	4,000	3,988	12	42,559	42,889	(330)	46,559	3,670	92.12%
ACCREDITATION FEES	-	(60)	60	2,772	2,280	492	2,772	492	82.25%
FACILITIES	21,500	7,734	13,766	52,700	34,934	17,766	64,700	29,766	53.99%
TRANSACTION SERVICES	176	-	176	1,325	2,937	(1,612)	1,500	(1,437)	195.76%
SPEAKERS & PROGRAM DEVELOP	4,000	1,531	2,469	5,526	2,792	2,734	6,026	3,234	46.33%
SPLITS TO SECTIONS	-	-	-	115,000	3,611	111,389	115,000	111,389	3.14%
HONORARIA	838	3,179	(2,342)	5,863	3,179	2,683	6,700	3,521	47.45%
CLE SEMINAR COMMITTEE	13	-	13	88	-	88	100	100	0.00%
BAD DEBT EXPENSE	54	-	54	379	-	379	433	433	0.00%
STAFF TRAVEL/PARKING	1,250	-	1,250	8,823	73	8,750	10,073	10,000	0.73%
STAFF MEMBERSHIP DUES	121	-	121	2,184	1,336	848	2,305	969	57.97%
SUBSCRIPTIONS	-	-	-	-	334	(334)	-	(334)	
SUPPLIES	83	-	83	583	-	583	667	667	0.00%
CONFERENCE CALLS	4	-	4	29	-	29	33	33	0.00%
COST OF SALES - COURSEBOOKS	125	-	125	944	216	728	1,069	853	20.18%
A/V DEVELOP COSTS (RECORDING)	167	-	167	1,167	-	1,167	1,333	1,333	0.00%
POSTAGE & DELIVERY-COURSEBOOKS	42	-	42	363	271	93	405	134	66.81%
TOTAL DIRECT EXPENSES:	32,505	16,481	16,023	245,360	97,928	147,431	264,864	166,936	36.97%
INDIRECT EXPENSES:									
SALARY EXPENSE (8.42 FTE)	44,556.02	32,373	12,183	505,411	479,911	25,500	551,283	71,371	87.05%
BENEFITS EXPENSE	17,367	15,212	2,155	192,281	192,667	(386)	210,621	17,954	91.48%
OTHER INDIRECT EXPENSE	19,176	14,728	4,448	219,601	202,291	17,311	250,895	48,604	80.63%
TOTAL INDIRECT EXPENSES:	81,098	62,313	18,785	917,294	874,869	42,425	1,012,798	137,929	86.38%
TOTAL ALL EXPENSES:	113,603	78,794	34,809	1,162,653	972,797	189,856	1,277,662	304,865	76.14%
NET INCOME (LOSS):	82,074	129,646	47,573	(42,361)	323,683	366,045	(65,133)	(388,817)	-496.96%

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	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
COMMUNICATION STRATEGIES									
REVENUE:									
50 YEAR MEMBER TRIBUTE LUNCH	-	500	500	-	500	500	-	(500)	
WSBA LOGO MERCHANDISE SALES	-	1,381	1,381	-	2,194	2,194	-	(2,194)	
TOTAL REVENUE:	-	1,881	1,881	-	2,694	2,694	-	(2,694)	
DIRECT EXPENSES:									
STAFF TRAVEL/PARKING	392	198	194	3,732	3,030	702	4,123	1,093	73.48%
STAFF MEMBERSHIP DUES	99	135	(36)	1,070	515	555	1,169	654	44.07%
SUBSCRIPTIONS	254	256	(2)	2,497	3,185	(688)	2,751	(434)	115.77%
DIGITAL/ONLINE DEVELOPMENT	67	-	67	467	545	(78)	533	(12)	102.20%
APEX DINNER	10,149	-	10,149	23,067	837	22,230	25,000	24,163	3.35%
50 YEAR MEMBER TRIBUTE LUNCH	1,875	11,119	(9,244)	13,125	11,236	1,889	15,000	3,764	74.90%
COMMUNICATIONS OUTREACH	2,083	164	1,920	16,548	10,511	6,037	18,632	8,121	56.42%
TELEPHONE	25	-	25	534	844	(310)	559	(285)	151.04%
CONFERENCE CALLS	25	-	25	176	-	176	201	201	0.00%
MISCELLANEOUS	417	-	417	2,917	260	2,657	3,333	3,073	7.80%
TOTAL DIRECT EXPENSES:	15,385	11,872	3,513	64,132	30,962	33,170	71,302	40,339	43.42%
INDIRECT EXPENSES:									
SALARY EXPENSE (3.80 FTE)	21,355	21,272	83	238,817	238,952	(136)	260,171	21,219	91.84%
BENEFITS EXPENSE	6,749	5,856	893	75,197	74,699	497	82,285	7,586	90.78%
OTHER INDIRECT EXPENSE	9,359	6,642	2,717	104,550	91,229	13,321	119,420	28,191	76.39%
TOTAL INDIRECT EXPENSES:	37,464	33,770	3,693	418,564	404,881	13,683	461,876	56,995	87.66%
TOTAL ALL EXPENSES:	52,849	45,642	7,206	482,696	435,843	46,853	533,177	97,334	81.74%
NET INCOME (LOSS):	(52,849)	(43,761)	9,088	(482,696)	(433,149)	49,547	(533,177)	(100,029)	81.24%

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	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
COMMUNICATION STRATEGIES FTE									
INDIRECT EXPENSES:									
SALARY EXPENSE (1.00 FTE)	12,462	12,457	6	137,451	137,616	(166)	149912.82	12,297	91.80%
BENEFITS EXPENSE	3,606	3,099	507	39,095	38,557	539	42,790	4,233	90.11%
OTHER INDIRECT EXPENSE	2,461	1,757	704	27,541	24,129	3,412	31,451	7,321	76.72%
TOTAL INDIRECT EXPENSES:	18,529	17,312	1,217	204,087	200,302	3,785	224,154	23,852	89.36%
NET INCOME (LOSS):	(18,529)	(17,312)	1,217	(204,087)	(200,302)	3,785	(224,154)	(23,852)	89.36%

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	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
CLIENT PROTECTION FUND									
REVENUE:									
CPF RESTITUTION	92	77,962	77,870	9,570	136,727	127,157	9,662	(127,065)	1415.12%
CPF MEMBER ASSESSMENTS	24,700	1,780	(22,920)	490,840	358,960	(131,880)	515,540	156,580	69.63%
INTEREST INCOME	833	400	(434)	7,367	4,509	(2,858)	8,200	3,691	54.99%
TOTAL REVENUE:	25,625	80,142	54,517	507,777	500,196	(7,581)	533,402	33,206	93.77%
DIRECT EXPENSES:									
BANK FEES - WELLS FARGO	26	163	(137)	1,369	1,863	(494)	1,395	(468)	133.53%
GIFTS TO INJURED CLIENTS	102,907	8,300	94,607	387,973	69,365	318,609	490,880	421,515	14.13%
CPF BOARD EXPENSES	71	-	71	807	54	753	877	824	6.12%
STAFF MEMBERSHIP DUES	-	-	-	200	-	200	200	200	0.00%
TOTAL DIRECT EXPENSES:	103,003	8,463	94,540	390,349	71,282	319,067	493,353	422,071	14.45%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.23 FTE)	7,091	7,264	(173)	78,654	78,897	(242)	85,746	6,849	92.01%
BENEFITS EXPENSE	2,843	2,486	357	31,282	30,890	392	34,234	3,345	90.23%
OTHER INDIRECT EXPENSE	3,027	2,142	885	33,781	29,418	4,363	38,589	9,171	76.23%
TOTAL INDIRECT EXPENSES:	12,961	11,892	1,070	143,717	139,204	4,512	158,569	19,365	87.79%
TOTAL ALL EXPENSES:	115,965	20,355	95,610	534,066	210,486	323,580	651,922	441,436	32.29%
NET INCOME (LOSS):	(90,340)	59,787	150,127	(26,289)	289,710	315,999	(118,520)	(408,230)	-244.44%

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DESKBOOKS									
REVENUE:									
LEXIS/NEXIS ROYALTIES	1,500	-	(1,500)	10,500	-	(10,500)	12,000	12,000	0.00%
FASTCASE ROYALTIES	250	-	(250)	1,750	-	(1,750)	2,000	2,000	0.00%
SHIPPING & HANDLING	97	-	(97)	2,403	2,122	(281)	2,500	378	84.87%
DESKBOOK SALES	1,812	9,626	7,813	72,188	83,658	11,470	74,000	(9,658)	113.05%
SECTION PUBLICATION SALES	189	-	(189)	9,811	9,890	79	10,000	110	98.90%
CASEMAKER ROYALTIES	2,335	18,455	16,119	37,665	39,772	2,107	40,000	228	99.43%
TOTAL REVENUE:	6,183	28,080	21,897	134,317	135,441	1,125	140,500	5,059	96.40%
DIRECT EXPENSES:									
COST OF SALES - DESKBOOKS	2,226	18,357	(16,131)	46,649	55,917	(9,268)	48,875	(7,042)	114.41%
COST OF SALES - SECTION PUBLICATION	36	452	(416)	2,764	3,455	(691)	2,800	(655)	123.40%
SPLITS TO SECTIONS	715	-	715	6,785	3,844	2,941	7,500	3,656	51.25%
DESKBOOK ROYALTIES	45	-	45	455	199	255	500	301	39.87%
POSTAGE & DELIVER-DESKBOOKS	127	-	127	2,873	3,167	(293)	3,000	(167)	105.55%
FLIERS/CATALOGS	(0)	-	(0)	2,507	2,507	(0)	2,507	(0)	100.01%
ONLINE LEGAL RESEARCH	171	154	17	1,501	1,532	(30)	1,672	141	91.60%
POSTAGE - FLIERS/CATALOGS	117	-	117	820	936	(116)	937	1	99.92%
OBSOLETE INVENTORY	2,945	581	2,364	32,398	34,524	(2,126)	35,343	819	97.68%
BAD DEBT EXPENSE	13	-	13	88	-	88	100	100	0.00%
RECORDS STORAGE - OFF SITE	625	-	625	7,475	11,500	(4,025)	8,100	(3,400)	141.98%
STAFF MEMBERSHIP DUES	44	-	44	176	30	146	220	190	13.64%
MISCELLANEOUS	25	-	25	175	-	175	200	200	0.00%
SUBSCRIPTIONS	-	-	-	185	185	-	185	0	99.98%
TOTAL DIRECT EXPENSES:	7,088	19,543	(12,455)	104,851	117,796	(12,946)	111,939	(5,857)	105.23%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.52 FTE)	10,472	10,463	9	117,271	117,412	(141)	127,743.6	10,331	91.91%
BENEFITS EXPENSE	3,698	3,217	482	40,802	40,310	493	44,636	4,326	90.31%
OTHER INDIRECT EXPENSE	3,741	2,671	1,069	41,868	36,690	5,178	47,810	11,120	76.74%
TOTAL INDIRECT EXPENSES:	17,911	16,351	1,560	199,942	194,412	5,529	220,190	25,778	88.29%
TOTAL ALL EXPENSES:	24,999	35,895	(10,895)	304,792	312,208	(7,416)	332,129	19,920	94.00%
NET INCOME (LOSS):	(18,816)	(7,814)	11,002	(170,475)	(176,767)	(6,291)	(191,629)	(14,862)	92.24%

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DISCIPLINE									
REVENUE:									
COPY FEES	-	-	-	60	-	(60)	60	60	0.00%
AUDIT REVENUE	107	64	(43)	1,171	1,275	105	1,277	2	99.84%
RECOVERY OF DISCIPLINE COSTS	6,278	11,072	4,794	73,722	100,928	27,206	80,000	(20,928)	126.16%
DISCIPLINE HISTORY SUMMARY	1,166	1,680	1,680	13,834	17,797	3,963	15,000	(2,797)	118.64%
TOTAL REVENUE:	7,551	12,816	6,431	88,786	119,999	31,213	96,337	(23,662)	124.56%
DIRECT EXPENSES:									
PUBLICATIONS PRODUCTION	31	-	31	219	181	38	250	69	72.24%
STAFF TRAVEL/PARKING	2,917	520	2,397	17,670	10,110	7,560	20,587	10,476	49.11%
STAFF MEMBERSHIP DUES	250	-	250	4,830	4,340	490	5,080	740	85.43%
TELEPHONE	185	165	21	2,015	2,039	(24)	2,200	161	92.67%
COURT REPORTERS	2,765	644	2,121	24,735	19,144	5,590	27,500	8,356	69.62%
OUTSIDE COUNSEL/AIC	375	-	375	2,625	500	2,125	3,000	2,500	16.67%
LITIGATION EXPENSES	1,972	1,913	59	15,528	8,653	6,875	17,500	8,847	49.45%
DISABILITY EXPENSES	938	-	938	6,563	4,900	1,663	7,500	2,600	65.33%
ONLINE LEGAL RESEARCH	5,006	4,456	550	48,282	44,456	3,826	53,288	8,832	83.43%
LAW LIBRARY	1,138	45	1,094	10,862	4,962	5,900	12,000	7,038	41.35%
TRANSLATION SERVICES	94	-	94	656	500	156	750	250	66.67%
TOTAL DIRECT EXPENSES:	15,671	7,742	7,929	133,984	99,785	34,199	149,655	49,870	66.68%
INDIRECT EXPENSES:									
SALARY EXPENSE (37.00 FTE)	299,663	276,421	23,242	3,263,753	3,312,810	(49,058)	3,571,125	258,315	92.77%
BENEFITS EXPENSE	88,112	76,145	11,967	963,412	960,980	2,432	1,057,652	96,672	90.86%
OTHER INDIRECT EXPENSE	88,591	64,784	23,808	984,542	889,814	94,728	1,129,195	239,381	78.80%
TOTAL INDIRECT EXPENSES:	476,367	417,350	59,017	5,211,707	5,163,604	48,103	5,757,972	594,369	89.68%
TOTAL ALL EXPENSES:	492,038	425,092	66,946	5,345,690	5,263,389	82,301	5,907,627	644,238	89.09%
NET INCOME (LOSS):	(484,487)	(412,276)	72,211	(5,256,904)	(5,143,390)	113,515	(5,811,290)	(667,901)	88.51%

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DIVERSITY									
REVENUE:									
DONATIONS	(1,250)	-	1,250	126,250	135,000	8,750	125,000	(10,000)	108.00%
WORK STUDY GRANTS	1,297	-	(1,297)	9,077	-	(9,077)	10,374	10,374	0.00%
TOTAL REVENUE:	<u>47</u>	<u>-</u>	<u>(47)</u>	<u>135,327</u>	<u>135,000</u>	<u>(327)</u>	<u>135,374</u>	<u>374</u>	<u>99.72%</u>
DIRECT EXPENSES:									
STAFF MEMBERSHIP DUES	58	-	58	232	-	232	290	290	0.00%
COMMITTEE FOR DIVERSITY	610	285	325	4,290	302	3,988	4,900	4,598	6.16%
DIVERSITY EVENTS & PROJECTS	2,063	-	2,063	15,188	1,551	13,636	17,250	15,699	8.99%
TOTAL DIRECT EXPENSES:	<u>2,731</u>	<u>285</u>	<u>2,446</u>	<u>19,709</u>	<u>1,853</u>	<u>17,856</u>	<u>22,440</u>	<u>20,587</u>	<u>8.26%</u>
INDIRECT EXPENSES:									
SALARY EXPENSE (2.46 FTE)	15,209	17,867	(2,658)	135,331	148,120	(12,789)	150,814	2,694	98.21%
BENEFITS EXPENSE	5,482	4,802	680	53,862	55,896	(2,033)	59,610	3,714	93.77%
OTHER INDIRECT EXPENSE	5,689	4,308	1,381	59,100	59,167	(67)	68,326	9,160	86.59%
TOTAL INDIRECT EXPENSES:	<u>26,380</u>	<u>26,977</u>	<u>(597)</u>	<u>248,293</u>	<u>263,182</u>	<u>(14,889)</u>	<u>278,750</u>	<u>15,568</u>	<u>94.42%</u>
TOTAL ALL EXPENSES:	<u>29,111</u>	<u>27,262</u>	<u>1,849</u>	<u>268,002</u>	<u>265,035</u>	<u>2,967</u>	<u>301,190</u>	<u>36,154</u>	<u>88.00%</u>
NET INCOME (LOSS):	<u>(29,064)</u>	<u>(27,262)</u>	<u>1,802</u>	<u>(132,675)</u>	<u>(130,035)</u>	<u>2,639</u>	<u>(165,816)</u>	<u>(35,780)</u>	<u>78.42%</u>

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FOUNDATION									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
CONSULTING SERVICES	-	-	-	3,000	3,000	-	3,000	-	100.00%
PRINTING & COPYING	-	-	-	-	-	-	450	450	0.00%
STAFF TRAVEL/PARKING	-	-	-	-	-	-	100	100	0.00%
SUPPLIES	150	-	150	150	-	150	150	150	0.00%
SPECIAL EVENTS	-	-	-	-	50	(50)	-	(50)	
BOARD OF TRUSTEES	1,000	111	889	1,000	165	835	1,000	835	16.48%
POSTAGE	-	-	-	-	-	-	300	300	0.00%
TOTAL DIRECT EXPENSES:	1,150	111	1,039	4,150	3,215	935	5,000	1,785	64.30%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.00 FTE)	6,443	6,438	6	71,511	71,573	(62)	77,954	6,381	91.81%
BENEFITS EXPENSE	1,279	1,083	196	14,436	14,455	(18)	15,805	1,350	91.46%
OTHER INDIRECT EXPENSE	2,461	1,757	704	27,541	24,130	3,412	31,451	7,321	76.72%
TOTAL INDIRECT EXPENSES:	10,184	9,278	906	113,488	110,157	3,332	125,210	15,053	87.98%
TOTAL ALL EXPENSES:	11,334	9,388	1,945	117,638	113,372	4,267	130,210	16,838	87.07%
NET INCOME (LOSS):	(11,334)	(9,388)	1,945	(117,638)	(113,372)	4,267	(130,210)	(16,838)	87.07%

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	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
HUMAN RESOURCES									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
STAFF TRAVEL/PARKING	26	18	8	671	18	653	697	679	2.59%
STAFF MEMBERSHIP DUES	48	-	48	145	-	145	193	193	0.00%
SUBSCRIPTIONS	245	14	231	3,154	610	2,543	3,399	2,788	17.96%
STAFF TRAINING- GENERAL	-	-	-	209	1,524	(1,315)	25,000	23,476	6.10%
RECRUITING AND ADVERTISING	583	236	347	17,997	17,917	79	18,580	663	96.43%
PAYROLL PROCESSING	4,081	-	4,081	44,919	41,722	3,197	49,000	7,278	85.15%
SALARY SURVEYS	242	-	242	1,692	-	1,692	1,933	1,933	0.00%
CONSULTING SERVICES	-	5,250	(5,250)	23,200	62,533	(39,333)	112,500	49,967	55.58%
CONFERENCE CALLS	-	-	-	-	13	(13)	-	(13)	
TRANSFER TO INDIRECT EXPENSE	(5,225)	(5,518)	293	(91,986)	(124,338)	32,353	(211,302)	(86,964)	58.84%
TOTAL DIRECT EXPENSES:	-	-	-	0	-	0	-	-	
INDIRECT EXPENSES:									
SALARY EXPENSE (3.00 FTE)	22,352	22,334	18	197,174	279,651	(82,477)	219,525	(60,126)	127.39%
BENEFITS EXPENSE	8,339	7,262	1,077	78,353	82,924	(4,571)	86,960	4,035	95.36%
OTHER INDIRECT EXPENSE	7,043	5,246	1,797	70,224	72,058	(1,833)	79,450	7,392	90.70%
TOTAL INDIRECT EXPENSES:	37,734	34,842	2,892	345,751	434,633	(88,882)	385,934	(48,699)	112.62%
TOTAL ALL EXPENSES:	37,734	34,842	2,892	345,751	434,633	(88,882)	385,934	(48,699)	112.62%
NET INCOME (LOSS):	(37,734)	(34,842)	2,892	(345,751)	(434,633)	(88,882)	(385,934)	48,699	112.62%

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LAW CLERK PROGRAM									
REVENUE:									
LAW CLERK FEES	5,000	-	(5,000)	203,352	183,001	(20,351)	209,637	26,636	87.29%
LAW CLERK APPLICATION FEES	900	-	(900)	3,800	3,100	(700)	4,031	931	76.91%
TOTAL REVENUE:	5,900	-	(5,900)	207,152	186,101	(21,051)	213,668	27,567	87.10%
DIRECT EXPENSES:									
SUBSCRIPTIONS	-	-	-	250	-	250	250	250	0.00%
CHARACTER & FITNESS INVESTIGATIONS	20	-	20	80	-	80	100	100	0.00%
LAW CLERK BOARD EXPENSE	600	-	600	624	279	344	624	344	44.78%
STAFF TRAVEL/PARKING	52	-	52	248	-	248	300	300	0.00%
LAW CLERK OUTREACH	-	-	-	-	-	-	100	100	0.00%
TOTAL DIRECT EXPENSES:	672	-	672	1,201	279	922	1,374	1,094	20.33%
INDIRECT EXPENSES:									
SALARY EXPENSE (0.90 FTE)	5,282	5,846	(564)	55,082	52,218	2,864	60,364	8,146	86.51%
BENEFITS EXPENSE	1,816	1,580	236	18,767	18,295	472	20,663	2,368	88.54%
OTHER INDIRECT EXPENSE	2,215	1,564	651	24,318	21,485	2,833	27,837	6,351	77.18%
TOTAL INDIRECT EXPENSES:	9,313	8,990	323	98,167	91,998	6,168	108,864	16,866	84.51%
TOTAL ALL EXPENSES:	9,985	8,990	995	99,368	92,278	7,091	110,238	17,960	83.71%
NET INCOME (LOSS):	(4,085)	(8,990)	(4,905)	107,784	93,823	(13,960)	103,430	9,607	90.71%

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	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
LEGISLATIVE									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
STAFF TRAVEL/PARKING	-	-	-	400	-	400	400	400	0.00%
STAFF MEMBERSHIP DUES	-	40	(40)	-	40	(40)	-	(40)	
SUBSCRIPTIONS	-	-	-	1,982	1,982	-	1,982	-	100.00%
CONTRACT LOBBYIST	-	-	-	26,000	26,000	-	26,000	-	100.00%
LEGISLATIVE COMMITTEE	-	-	-	10	10	-	260	250	3.77%
BOG LEGISLATIVE COMMITTEE	25	-	25	100	-	100	125	125	0.00%
TOTAL DIRECT EXPENSES:	25	40	(15)	28,492	28,032	460	28,767	735	97.44%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.00 FTE)	6,213	10,403	(4,191)	59,996	67,236	(7,240)	66,209	(1,027)	101.55%
BENEFITS EXPENSE	2,543	2,224	319	24,073	25,782	(1,709)	26,705	923	96.54%
OTHER INDIRECT EXPENSE	2,461	1,757	704	24,443	24,129	314	28,353	4,223	85.10%
TOTAL INDIRECT EXPENSES:	11,216	14,384	(3,168)	108,512	117,147	(8,635)	121,266	4,119	96.60%
TOTAL ALL EXPENSES:	11,241	14,424	(3,183)	137,004	145,179	(8,175)	150,033	4,854	96.76%
NET INCOME (LOSS):	(11,241)	(14,424)	(3,183)	(137,004)	(145,179)	(8,175)	(150,033)	(4,854)	96.76%

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	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
LICENSING & MEMBERSHIP RECORDS									
REVENUE:									
STATUS CERTIFICATE FEES	1,700	1,625	(75)	24,415	27,604	3,189	26,115	(1,489)	105.70%
INVESTIGATION FEES	1,986	1,900	(86)	20,413	19,400	(1,013)	22,399	2,999	86.61%
PRO HAC VICE	22,900	35,266	12,366	276,174	378,766	102,592	299,074	(79,692)	126.65%
MEMBER CONTACT INFORMATION	589	400	(189)	3,622	5,328	1,706	4,211	(1,116)	126.51%
PHOTO BAR CARD SALES	33	36	3	253	264	11	286	22	92.26%
TOTAL REVENUE:	27,209	39,227	12,018	324,877	431,362	106,485	352,086	(79,276)	122.52%
DIRECT EXPENSES:									
DEPRECIATION	-	-	-	1,151	1,151	-	1,151	0	99.98%
POSTAGE	1,168	38	1,129	18,745	18,099	646	19,913	1,814	90.89%
LICENSING FORMS	-	-	-	2,845	2,845	-	2,845	-	100.00%
TOTAL DIRECT EXPENSES:	1,168	38	1,129	22,741	22,095	646	23,909	1,814	92.41%
INDIRECT EXPENSES:									
SALARY EXPENSE (3.80 FTE)	27,862	27,840	22	318,916	319,871	(955)	346,778	26,907	92.24%
BENEFITS EXPENSE	10,477	9,110	1,367	115,300	113,500	1,800	125,888	12,388	90.16%
OTHER INDIRECT EXPENSE	9,797	6,642	3,155	109,387	91,229	18,158	119,345	28,116	76.44%
TOTAL INDIRECT EXPENSES:	48,136	43,592	4,544	543,603	524,600	19,003	592,011	67,411	88.61%
TOTAL ALL EXPENSES:	49,304	43,630	5,673	566,344	546,695	19,650	615,920	69,225	88.76%
NET INCOME (LOSS):	(22,095)	(4,404)	17,691	(241,467)	(115,333)	126,135	(263,834)	(148,501)	43.71%

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	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
LIMITED LICENSE LEGAL TECHNICIAN PROGRAM									
REVENUE:									
SEMINAR REGISTRATIONS	282	-	(282)	2,037	796	(1,241)	2,319	1,523	34.33%
LLLT LICENSE FEES	858	831	(27)	9,127	8,448	(679)	9,985	1,537	84.60%
LLLT LATE LICENSE FEES	-	-	-	-	275	275	-	(275)	
INVESTIGATION FEES	20	-	(20)	80	-	(80)	100	100	0.00%
LLLT EXAM FEES	-	-	-	15,650	19,950	4,300	15,650	(4,300)	127.48%
LLLT WAIVER FEES	-	-	-	-	300	300	-	(300)	
TOTAL REVENUE:	1,160	831	(329)	26,893	29,768	2,875	28,054	(1,715)	106.11%
DIRECT EXPENSES:									
LLLT BOARD	817	-	817	1,633	-	1,633	2,450	2,450	0.00%
LLLT EXAM WRITING	-	-	-	5,375	6,788	(1,413)	5,375	(1,413)	126.28%
TOTAL DIRECT EXPENSES:	817	-	817	7,008	6,788	221	7,825	1,038	86.74%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.00 FTE)	7,126	6,871	255	64,391	52,130	12,261	71,517	19,387	72.89%
BENEFITS EXPENSE	2,581	2,248	333	24,404	24,262	142	27,070	2,808	89.63%
OTHER INDIRECT EXPENSE	2,338	1,757	581	24,294	24,129	165	28,009	3,879	86.15%
TOTAL INDIRECT EXPENSES:	12,045	10,876	1,169	113,090	100,522	12,568	126,595	26,073	79.40%
TOTAL ALL EXPENSES:	12,861	10,876	1,986	120,098	107,309	12,789	134,420	27,111	79.83%
NET INCOME (LOSS):	(11,701)	(10,045)	1,657	(93,205)	(77,541)	15,664	(106,367)	(28,826)	72.90%

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	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
LIMITED PRACTICE OFFICERS									
REVENUE:									
INVESTIGATION FEES	80	100	20	920	1,200	280	1,000	(200)	120.00%
LPO EXAMINATION FEES	-	-	-	23,700	25,900	2,200	23,700	(2,200)	109.28%
LPO LICENSE FEES	14,279	14,293	14	158,156	155,317	(2,839)	172,435	17,118	90.07%
LPO LATE LICENSE FEES	727	30	(697)	2,908	3,840	932	3,635	(205)	105.65%
TOTAL REVENUE:	15,086	14,423	(663)	185,684	186,257	574	200,770	14,512	92.77%
DIRECT EXPENSES:									
EXAM WRITING	4,875	-	4,875	9,750	9,750	-	9,750	-	100.00%
ONLINE LEGAL RESEARCH	171	154	17	1,501	1,532	(30)	1,672	141	91.60%
LAW LIBRARY	439	268	170	3,224	2,963	262	3,663	700	80.88%
LPO BOARD	-	-	-	4	4	-	4	-	100.00%
TOTAL DIRECT EXPENSES:	5,484	422	5,062	14,480	14,249	231	15,089	841	94.43%
INDIRECT EXPENSES:									
SALARY EXPENSE (0.50 FTE)	4,305	5,421	(1,116)	38,400	34,322	4,078	42,705	8,383	80.37%
BENEFITS EXPENSE	1,683	1,456	227	14,677	13,613	1,063	16,426	2,813	82.88%
OTHER INDIRECT EXPENSE	1,846	866	979	16,857	11,900	4,957	19,789	7,889	60.13%
TOTAL INDIRECT EXPENSES:	7,833	7,743	90	69,934	59,835	10,099	78,920	19,085	75.82%
TOTAL ALL EXPENSES:	13,317	8,165	5,153	84,414	74,084	10,330	94,010	19,926	78.80%
NET INCOME (LOSS):	1,769	6,258	4,489	101,270	112,174	10,904	106,760	(5,414)	105.07%

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MEMBER ASSISTANCE PROGRAM									
REVENUE:									
DIVERSIONS	1,487	375	(1,112)	9,000	9,801	801	9,000	(801)	108.90%
TOTAL REVENUE:	1,487	375	(1,112)	9,000	9,801	801	9,000	(801)	108.90%
DIRECT EXPENSES:									
STAFF MEMBERSHIP DUES	-	-	-	225	226	(1)	225	(1)	100.44%
PROF LIAB INSURANCE	106	-	106	744	825	(81)	850	25	97.06%
TOTAL DIRECT EXPENSES:	106	-	106	969	1,051	(82)	1,075	24	97.77%
INDIRECT EXPENSES:									
SALARY EXPENSE (0.50 FTE)	10,233	4,391	5,842	60,447	48,818	11,628	70,680	21,861	69.07%
BENEFITS EXPENSE	4,508	3,891	617	27,220	26,188	1,032	31,862	5,673	82.19%
OTHER INDIRECT EXPENSE	3,691	866	2,825	18,595	11,900	6,695	24,459	12,559	48.65%
TOTAL INDIRECT EXPENSES:	18,432	9,148	9,284	106,261	86,906	19,355	127,000	40,094	68.43%
TOTAL ALL EXPENSES:	18,538	9,148	9,390	107,230	87,957	19,273	128,075	40,118	68.68%
NET INCOME (LOSS):	(17,051)	(8,773)	8,278	(98,230)	(78,156)	20,074	(119,075)	(40,919)	65.64%

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MEMBERSHIP BENEFITS									
REVENUE:									
SPONSORSHIPS	375	-	(375)	2,625	-	(2,625)	3,000	3,000	0.00%
INTERNET SALES	539	980	441	6,128	6,811	683	6,667	(144)	102.16%
MP3 SALES	288	-	(288)	3,045	2,646	(399)	3,333	687	79.39%
TOTAL REVENUE:	1,202	980	(222)	11,798	9,457	(2,341)	13,000	3,543	72.75%
DIRECT EXPENSES:									
TRANSCRIPTION SERVICES	300	-	300	1,200	-	1,200	1,500	1,500	0.00%
CONFERENCE CALLS	63	-	63	438	-	438	500	500	0.00%
LEGAL LUNCHBOX SPEAKERS & PROGRAM	125	-	125	875	1,321	(446)	1,000	(321)	132.12%
WSBA CONNECTS	3,395	-	3,395	43,165	42,680	485	46,560	3,880	91.67%
CASEMAKER & FASTCASE	5,432	-	5,432	131,004	120,058	10,946	136,436	16,378	88.00%
TOTAL DIRECT EXPENSES:	9,315	-	9,315	176,681	164,059	12,622	185,996	21,937	88.21%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.16 FTE)	6,682	6,628	54	72,863	71,744	1,119	80,368	8,624	89.27%
BENEFITS EXPENSE	2,171	1,885	286	21,613	21,174	438	24,064	2,890	87.99%
OTHER INDIRECT EXPENSE	2,867	2,021	845	31,878	27,765	4,113	36,999	9,234	75.04%
TOTAL INDIRECT EXPENSES:	11,720	10,534	1,186	126,354	120,684	5,670	141,432	20,749	85.33%
TOTAL ALL EXPENSES:	21,035	10,534	10,500	303,035	284,743	18,292	327,428	42,685	86.96%
NET INCOME (LOSS):	(19,832)	(9,554)	10,278	(291,238)	(275,286)	15,952	(314,428)	(39,142)	87.55%

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MANDATORY CONTINUING LEGAL EDUCATION									
REVENUE:									
ACCREDITED PROGRAM FEES	40,000	44,900	4,900	457,600	515,900	58,300	497,600	(18,300)	103.68%
FORM 1 LATE FEES	17,000	13,600	(3,400)	173,200	207,650	34,450	190,200	(17,450)	109.17%
MEMBER LATE FEES	150	-	(150)	2,550	6,496	3,946	2,700	(3,796)	240.60%
ANNUAL ACCREDITED SPONSOR FEES	(63)	-	63	41,813	42,250	438	41,750	(500)	101.20%
ATTENDANCE LATE FEES	6,000	9,600	3,600	87,500	108,750	21,250	94,000	(14,750)	115.69%
COMITY CERTIFICATES	105	875	770	12,895	16,237	3,343	13,000	(3,237)	124.90%
TOTAL REVENUE:	63,193	68,975	5,782	775,557	897,284	121,726	839,250	(58,033)	106.91%
DIRECT EXPENSES:									
DEPRECIATION	7,447	5,530	1,917	135,598	137,518	(1,920)	143,045	5,527	96.14%
STAFF MEMBERSHIP DUES	-	-	-	500	-	500	500	500	0.00%
ONLINE LEGAL RESEARCH	152	154	(2)	1,520	1,532	(11)	1,672	141	91.60%
LAW LIBRARY	13	11	2	137	122	15	150	28	81.13%
MCLE BOARD	650	-	650	650	-	650	650	650	0.00%
STAFF TRAVEL/PARKING	6	-	6	44	-	44	50	50	0.00%
STAFF TRAINING	-	-	-	1,170	-	1,170	1,170	1,170	0.00%
TOTAL DIRECT EXPENSES:	8,269	5,695	2,574	139,618	139,171	448	147,237	8,066	94.52%
INDIRECT EXPENSES:									
SALARY EXPENSE (4.80 FTE)	24,131	21,282	2,849	245,630	227,332	18,298	269,761	42,429	84.27%
BENEFITS EXPENSE	9,827	8,550	1,277	95,924	94,098	1,826	106,179	12,081	88.62%
OTHER INDIRECT EXPENSE	11,812	6,642	5,170	117,037	91,229	25,808	135,803	44,574	67.18%
TOTAL INDIRECT EXPENSES:	45,770	36,474	9,296	458,591	412,659	45,932	511,743	99,084	80.64%
TOTAL ALL EXPENSES:	54,039	42,169	11,870	598,209	551,830	46,380	658,980	107,150	83.74%
NET INCOME (LOSS):	9,154	26,806	17,653	177,348	345,454	168,106	180,271	(165,183)	191.63%

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	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
MEMBER SERVICES & ENGAGEMENT									
REVENUE:									
ROYALTIES	3,940.01	14,105.54	10,165.53	45,309.98	67,376.26	22,066.28	49,250.00	(18,126.26)	136.80%
NMP PRODUCT SALES	1,435	3,647	2,212	16,565	29,165	12,600	18,000	(11,165)	162.03%
SEMINAR REGISTRATIONS	(910)	-	910	910	25	(885)	-	(25)	
TOTAL REVENUE:	4,465	17,753	13,287	62,785	96,566	33,781	67,250	(29,316)	143.59%
DIRECT EXPENSES:									
STAFF TRAVEL/PARKING	-	1,037	(1,037)	1,000	1,037	(37)	1,000	(37)	103.71%
SUBSCRIPTIONS	24	17	7	226	174	52	250	76	69.69%
TRANSCRIPTION SERVICES	188	-	188	1,313	750	563	1,500	750	50.00%
CONFERENCE CALLS	13	-	13	88	-	88	100	100	0.00%
YLL SECTION PROGRAM	-	-	-	805	800	5	1,500	700	53.33%
WYLC CLE COMPS	250	-	250	750	-	750	1,000	1,000	0.00%
WYLC OUTREACH EVENTS	-	190	(190)	1,000	190	810	1,500	1,310	12.69%
WYL COMMITTEE	-	3,172	(3,172)	8,000	3,172	4,828	8,000	4,828	39.66%
TRIAL ADVOCACY EXPENSES	-	-	-	900	-	900	900	900	0.00%
RECEPTION/FORUM EXPENSE	-	-	-	367	67	300	667	600	9.99%
WYLC SCHOLARSHIPS/DONATIONS/GRANT	-	-	-	-	4,977	(4,977)	5,000	23	99.54%
STAFF MEMBERSHIP DUES	61	-	61	429	225	204	490	265	45.92%
LENDING LIBRARY	500	10	490	1,090	110	980	2,000	1,890	5.50%
TOTAL DIRECT EXPENSES:	1,035	4,426	(3,391)	15,967	11,503	4,464	23,907	12,404	48.11%
INDIRECT EXPENSES:									
SALARY EXPENSE (4.13 FTE)	22,618	21,485	1,134	224,471	218,795	5,676	250,160	31,365	87.46%
BENEFITS EXPENSE	8,397	7,339	1,059	81,097	82,065	(968)	90,502	8,437	90.68%
OTHER INDIRECT EXPENSE	9,568	7,220	2,348	104,888	99,162	5,726	122,207	23,045	81.14%
TOTAL INDIRECT EXPENSES:	40,584	36,043	4,541	410,456	400,022	10,434	462,869	62,847	86.42%
TOTAL ALL EXPENSES:	41,619	40,469	1,150	426,422	411,524	14,898	486,776	75,251	84.54%
NET INCOME (LOSS):	(37,154)	(22,717)	14,437	(363,637)	(314,958)	48,679	(419,526)	(104,567)	75.07%

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	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
OFFICE OF THE EXECUTIVE DIRECTOR									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
WASHINGTON LEADERSHIP INSTITUTE	11,000	-	11,000	77,000	-	77,000	88,000	88,000	0.00%
ABA DELEGATES	417	874	(458)	2,917	874	2,043	3,334	2,459	26.23%
SECTION/COMMITTEE CHAIR MTGS	-	-	-	-	-	-	500	500	0.00%
VOLUNTEER SUPPORT	-	1,914	(1,914)	-	1,969	(1,969)	5,000	3,031	39.38%
ED TRAVEL & OUTREACH	417	-	417	2,917	36	2,881	3,333	3,297	1.08%
LAW LIBRARY	-	11	(11)	150	122	28	150	28	81.13%
STAFF TRAVEL/PARKING	-	-	-	98	53	45	98	45	53.86%
STAFF MEMBERSHIP DUES	-	-	-	50	67	(17)	50	(17)	133.34%
TOTAL DIRECT EXPENSES:	11,833	2,799	9,034	83,132	3,121	80,011	100,465	97,345	3.11%
INDIRECT EXPENSES:									
SALARY EXPENSE (3.00 FTE)	34,907	34,890	18	383,639	383,804	(165)	418,546	34,742	91.70%
BENEFITS EXPENSE	10,605	10,131	474	115,027	118,650	(3,623)	125,070	6,420	94.87%
OTHER INDIRECT EXPENSE	7,383	5,246	2,136	82,504	72,058	10,446	94,232	22,175	76.47%
TOTAL INDIRECT EXPENSES:	52,895	50,267	2,628	581,169	574,511	6,658	637,848	63,336	90.07%
TOTAL ALL EXPENSES:	64,728	53,066	11,662	664,302	577,632	86,669	738,313	160,681	78.24%
NET INCOME (LOSS):	(64,728)	(53,066)	11,662	(664,302)	(577,632)	86,669	(738,313)	(160,681)	78.24%

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	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
OFFICE OF GENERAL COUNSEL									
REVENUE:									
COPY FEES	-	-	-	27	117	90	27	(90)	432.78%
RECORDS REQUEST FEES	-	-	-	-	630	630	-	(630)	
TOTAL REVENUE:	<u>-</u>	<u>-</u>	<u>-</u>	<u>27</u>	<u>747</u>	<u>720</u>	<u>27</u>	<u>(720)</u>	<u>100.00%</u>
DIRECT EXPENSES:									
DEPRECIATION	139	-	139	973	-	973	1,112	1,112	0.00%
STAFF TRAVEL/PARKING	8	-	8	409	-	409	417	417	0.00%
STAFF MEMBERSHIP DUES	-	-	-	1,525	725	800	1,525	800	47.54%
ONLINE LEGAL RESEARCH	912	922	(10)	9,122	9,189	(67)	10,034	845	91.58%
LAW LIBRARY	-	22	(22)	1,780	1,936	(156)	1,780	(156)	108.79%
COURT RULES COMMITTEE	296	-	296	899	56	843	1,195	1,139	4.68%
DISCIPLINE ADVISORY ROUNDTABLE	94	-	94	281	-	281	375	375	0.00%
CUSTODIANSHIPS	584	-	584	6,625	10,094	(3,469)	7,209	(2,885)	140.02%
LITIGATION EXPENSES	21	-	21	146	-	146	167	167	0.00%
TOTAL DIRECT EXPENSES:	<u>2,054</u>	<u>944</u>	<u>1,110</u>	<u>21,760</u>	<u>22,000</u>	<u>(240)</u>	<u>23,814</u>	<u>1,814</u>	<u>92.38%</u>
INDIRECT EXPENSES:									
SALARY EXPENSE (6.38 FTE)	48,746	47,604	1,142	499,174	476,413	22,761	547,919	71,506	86.95%
BENEFITS EXPENSE	15,843	13,740	2,104	156,462	155,396	1,066	172,844	17,448	89.91%
OTHER INDIRECT EXPENSE	14,874	11,166	3,708	161,915	153,371	8,544	185,545	32,174	82.66%
TOTAL INDIRECT EXPENSES:	<u>79,463</u>	<u>72,510</u>	<u>6,953</u>	<u>817,551</u>	<u>785,180</u>	<u>32,371</u>	<u>906,308</u>	<u>121,128</u>	<u>86.63%</u>
TOTAL ALL EXPENSES:	<u>81,517</u>	<u>73,454</u>	<u>8,063</u>	<u>839,311</u>	<u>807,180</u>	<u>32,131</u>	<u>930,122</u>	<u>122,942</u>	<u>86.78%</u>
NET INCOME (LOSS):	<u>(81,517)</u>	<u>(73,454)</u>	<u>8,063</u>	<u>(839,284)</u>	<u>(806,433)</u>	<u>32,851</u>	<u>(930,095)</u>	<u>(123,662)</u>	<u>86.70%</u>

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	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
OFFICE OF GENERAL COUNSEL - DISCIPLINARY BOARD									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
STAFF MEMBERSHIP DUES	-	-	-	100	21	79	100	79	20.83%
LAW LIBRARY	81	67	14	828	735	93	909	174	80.89%
DISCIPLINARY BOARD EXPENSES	259	-	259	1,015	485	530	1,274	789	38.10%
CHIEF HEARING OFFICER	3,012	2,500	512	29,512	27,500	2,012	32,524	5,024	84.55%
HEARING OFFICER EXPENSES	5,715	-	5,715	34,290	-	34,290	40,005	40,005	0.00%
HEARING OFFICER TRAINING	80	-	80	240	-	240	321	321	0.00%
OUTSIDE COUNSEL	5,321	4,000	1,321	49,680	44,000	5,680	55,000	11,000	80.00%
TOTAL DIRECT EXPENSES:	14,467	6,567	7,901	115,665	72,742	42,924	130,133	57,391	55.90%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.30 FTE)	7,840	7,832	8	87,836	88,906	(1,070)	95,676	6,770	92.92%
BENEFITS EXPENSE	2,671	2,323	348	29,449	29,156	292	32,235	3,079	90.45%
OTHER INDIRECT EXPENSE	3,199	2,286	913	35,816	31,401	4,415	40,898	9,497	76.78%
TOTAL INDIRECT EXPENSES:	13,710	12,441	1,269	153,100	149,464	3,636	168,809	19,346	88.54%
TOTAL ALL EXPENSES:	28,178	19,008	9,170	268,765	222,205	46,560	298,942	76,737	74.33%
NET INCOME (LOSS):	(28,178)	(19,008)	9,170	(268,765)	(222,205)	46,560	(298,942)	(76,737)	74.33%

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	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
OUTREACH & ENGAGEMENT									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
STAFF TRAVEL/PARKING	117	-	117	583	-	583	700	700	0.00%
STAFF MEMBERSHIP DUES	230	-	230	922	-	922	1,152	1,152	0.00%
ABA DELEGATES	741	-	741	4,859	-	4,859	5,600	5,600	0.00%
ANNUAL CHAIR MEETINGS	40	-	40	160	-	160	200	200	0.00%
JUDICIAL RECOMMENDATIONS COMMITTEE	438	-	438	3,063	-	3,063	3,500	3,500	0.00%
BAR OUTREACH	2,723	1,457	1,266	19,580	2,239	17,340	22,302	20,063	10.04%
TOTAL DIRECT EXPENSES:	4,288	1,457	2,831	29,166	2,239	26,927	33,454	31,215	6.69%
INDIRECT EXPENSES:									
SALARY EXPENSE (2.00 FTE)	12,860	5,433	7,426	133,767	111,560	22,207	146,626	35,066	76.08%
BENEFITS EXPENSE	4,598	4,003	596	46,851	48,331	(1,480)	51,627	3,296	93.62%
OTHER INDIRECT EXPENSE	4,922	3,489	1,432	51,864	47,928	3,936	59,683	11,755	80.30%
TOTAL INDIRECT EXPENSES:	22,380	12,925	9,454	232,481	207,819	24,662	257,936	50,117	80.57%
TOTAL ALL EXPENSES:	26,667	14,382	12,286	261,648	210,059	51,589	291,390	81,332	72.09%
NET INCOME (LOSS):	(26,667)	(14,382)	12,286	(261,648)	(210,059)	51,589	(291,390)	(81,332)	72.09%

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	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
PRACTICE OF LAW BOARD									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
PRACTICE OF LAW BOARD	1,538	-	1,538	6,287	-	6,287	7,825	7,825	0.00%
TOTAL DIRECT EXPENSES:	<u>1,538</u>	<u>-</u>	<u>1,538</u>	<u>6,287</u>	<u>-</u>	<u>6,287</u>	<u>7,825</u>	<u>7,825</u>	<u>0.00%</u>
INDIRECT EXPENSES:									
SALARY EXPENSE (0.48 FTE)	3,746	3,744	3	35,021	41,165	(6,144)	38,767	(2,398)	106.18%
BENEFITS EXPENSE	1,096	926	169	9,643	8,097	1,546	10,782	2,685	75.10%
OTHER INDIRECT EXPENSE	1,189	265	925	10,385	3,636	6,749	12,274	8,638	29.62%
TOTAL INDIRECT EXPENSES:	<u>6,031</u>	<u>4,935</u>	<u>1,097</u>	<u>55,049</u>	<u>52,898</u>	<u>2,151</u>	<u>61,823</u>	<u>8,926</u>	<u>85.56%</u>
TOTAL ALL EXPENSES:	<u>7,570</u>	<u>4,935</u>	<u>2,635</u>	<u>61,336</u>	<u>52,898</u>	<u>8,438</u>	<u>69,649</u>	<u>16,751</u>	<u>75.95%</u>
NET INCOME (LOSS):	<u>(7,570)</u>	<u>(4,935)</u>	<u>2,635</u>	<u>(61,336)</u>	<u>(52,898)</u>	<u>8,438</u>	<u>(69,649)</u>	<u>(16,751)</u>	<u>75.95%</u>

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	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
PROFESSIONAL RESPONSIBILITY PROGRAM									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
STAFF TRAVEL/PARKING	250	-	250	1,750	-	1,750	2,000	2,000	0.00%
STAFF MEMBERSHIP DUES	31	-	31	469	500	(31)	500	-	100.00%
LAW LIBRARY	54	45	9	554	492	62	608	116	80.90%
CPE COMMITTEE	424	28	395	2,204	60	2,144	2,627	2,568	2.27%
TOTAL DIRECT EXPENSES:	759	73	686	4,977	1,052	3,925	5,736	4,684	18.33%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.69 FTE)	14,269	14,159	110	158,252	159,735	(1,483)	172,521	12,786	92.59%
BENEFITS EXPENSE	5,531	4,819	712	60,072	58,853	1,220	65,754	6,901	89.50%
OTHER INDIRECT EXPENSE	4,165	2,960	1,205	46,547	40,656	5,891	53,164	12,508	76.47%
TOTAL INDIRECT EXPENSES:	23,965	21,938	2,027	264,872	259,244	5,628	291,439	32,195	88.95%
TOTAL ALL EXPENSES:	24,724	22,011	2,713	269,849	260,296	9,553	297,175	36,879	87.59%
NET INCOME (LOSS):	(24,724)	(22,011)	2,713	(269,849)	(260,296)	9,553	(297,175)	(36,879)	87.59%

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	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
PUBLIC SERVICE PROGRAMS									
REVENUE:									
DONATIONS & GRANTS	-	-	-	103,000.00	103,000.00	-	103,000.00	-	100.00%
TOTAL REVENUE:	-	-	-	103,000	103,000	-	103,000	-	100.00%
DIRECT EXPENSES:									
DONATIONS/SPONSORSHIPS/GRANTS	29,024	-	29,024	203,169	142,097	61,072	232,193	90,097	61.20%
PRO BONO & PUBLIC SERVICE COMMITTEE	246	-	246	1,754	46	1,708	2,000	1,954	2.30%
PRO BONO CERTIFICATES	475	-	475	3,325	-	3,325	3,800	3,800	0.00%
TOTAL DIRECT EXPENSES:	29,746	-	29,746	208,247	142,143	66,105	237,993	95,850	59.73%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.00 FTE)	6,704	9,852	(3,148)	69,641	73,387	(3,746)	76,345	2,957	96.13%
BENEFITS EXPENSE	2,560	2,229	331	25,186	25,069	117	27,845	2,775	90.03%
OTHER INDIRECT EXPENSE	2,707	1,757	950	27,491	24,129	3,362	31,792	7,662	75.90%
TOTAL INDIRECT EXPENSES:	11,971	13,838	(1,867)	122,318	122,586	(268)	135,981	13,395	90.15%
TOTAL ALL EXPENSES:	41,717	13,838	27,879	330,566	264,729	65,837	373,974	109,245	70.79%
NET INCOME (LOSS):	(41,717)	(13,838)	27,879	(227,566)	(161,729)	65,837	(270,974)	(109,245)	59.68%

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	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
PUBLICATION & DESIGN SERVICES									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
EQUIPMENT, HARDWARE & SOFTWARE	25	-	25	175	-	175	200	200	0.00%
SUBSCRIPTIONS	17	-	17	317	200	117	333	133	60.00%
SUPPLIES	13	-	13	88	-	88	100	100	0.00%
IMAGE LIBRARY	84	-	84	4,352	4,100	252	4,436	336	92.43%
TOTAL DIRECT EXPENSES:	138	-	138	4,931	4,300	631	5,069	769	84.83%
INDIRECT EXPENSES:									
SALARY EXPENSE (0.87 FTE)	4,529	4,524	5	50,260	50,652	(393)	54,789	4,136	92.45%
BENEFITS EXPENSE	1,548	1,348	200	17,186	17,041	145	18,811	1,770	90.59%
OTHER INDIRECT EXPENSE	2,141	1,516	625	23,900	20,824	3,076	27,301	6,477	76.28%
TOTAL INDIRECT EXPENSES:	8,218	7,387	830	91,345	88,517	2,828	100,900	12,383	87.73%
TOTAL ALL EXPENSES:	8,356	7,387	968	96,276	92,817	3,459	105,969	13,152	87.59%
NET INCOME (LOSS):	(8,356)	(7,387)	968	(96,276)	(92,817)	3,459	(105,969)	(13,152)	87.59%

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91.67% OF YEAR COMPLETE

	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
REGULATORY SERVICES FTE									
INDIRECT EXPENSES:									
SALARY EXPENSE (2.70 FTE)	21,863	22,424	(561)	224,145	207,570	16,574	246007.48	38,437	84.38%
BENEFITS EXPENSE	6,756	5,851	905	76,994	79,954	(2,960)	83,964	4,010	95.22%
OTHER INDIRECT EXPENSE	5,906	4,717	1,189	66,296	64,786	1,510	75,679	10,893	85.61%
TOTAL INDIRECT EXPENSES:	34,525	32,992	1,534	367,435	352,310	15,124	405,650	53,340	86.85%
NET INCOME (LOSS):	(34,525)	(32,992)	1,534	(367,435)	(352,310)	15,124	(405,650)	(53,340)	86.85%

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	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
SERVICE CENTER									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
TRANSLATION SERVICES	801	881	(80)	7,699	5,483	2,216	8,500	3,017	64.50%
TOTAL DIRECT EXPENSES:	801	881	(80)	7,699	5,483	2,216	8,500	3,017	64.50%
INDIRECT EXPENSES:									
SALARY EXPENSE (6.71 FTE)	27,736	27,617	119	316,304	315,155	1,148	344,039	28,883	91.60%
BENEFITS EXPENSE	11,269	9,929	1,340	130,155	132,684	(2,529)	141,933	9,250	93.48%
OTHER INDIRECT EXPENSE	14,052	11,744	2,308	165,838	161,304	4,534	188,161	26,857	85.73%
TOTAL INDIRECT EXPENSES:	53,056	49,289	3,767	612,296	609,143	3,153	674,133	64,990	90.36%
TOTAL ALL EXPENSES:	53,858	50,170	3,688	619,995	614,625	5,370	682,633	68,008	90.04%
NET INCOME (LOSS):	(53,858)	(50,170)	3,688	(619,995)	(614,625)	5,370	(682,633)	(68,008)	90.04%

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	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
SECTIONS ADMINISTRATION									
REVENUE:									
REIMBURSEMENTS FROM SECTIONS	3,385	418	(2,967)	268,615	283,517	14,902	272,000	(11,517)	104.23%
TOTAL REVENUE:	3,385	418	(2,967)	268,615	283,517	14,902	272,000	(11,517)	104.23%
DIRECT EXPENSES:									
STAFF TRAVEL/PARKING	167	-	167	333	-	333	500	500	0.00%
SUBSCRIPTIONS	-	-	-	410	410	-	410	-	100.00%
CONFERENCE CALLS	11	-	11	89	8	80	100	92	8.42%
MISCELLANEOUS	60	-	60	240	-	240	300	300	0.00%
SECTION/COMMITTEE CHAIR MTGS	-	-	-	250	-	250	250	250	0.00%
DUES STATEMENTS	-	-	-	5,935	5,935	-	5,935	-	100.00%
STAFF MEMBERSHIP DUES	25	-	25	100	-	100	125	125	0.00%
TOTAL DIRECT EXPENSES:	263	-	263	7,356	6,353	1,003	7,620	1,267	83.38%
INDIRECT EXPENSES:									
SALARY EXPENSE (2.68 FTE)	13,309	9,271	4,039	143,916	136,278	7,638	157,225	20,947	86.68%
BENEFITS EXPENSE	4,994	4,364	630	48,439	47,797	642	53,672	5,875	89.05%
OTHER INDIRECT EXPENSE	6,595	4,693	1,902	70,572	64,455	6,116	81,049	16,594	79.53%
TOTAL INDIRECT EXPENSES:	24,898	18,327	6,571	262,927	248,530	14,397	291,946	43,416	85.13%
TOTAL ALL EXPENSES:	25,162	18,327	6,835	270,283	254,883	15,400	299,566	44,682	85.08%
NET INCOME (LOSS):	(21,777)	(17,909)	3,868	(1,668)	28,634	30,302	(27,566)	(56,199)	-103.88%

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	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
SECTIONS OPERATIONS									
REVENUE:									
SECTION DUES	8,992.78	689.54	(8,303.24)	430,452.33	444,042.48	13,590.15	439,445.00	(4,597.48)	101.05%
SEMINAR PROFIT SHARE	6,473	-	(6,473)	91,891	125,087	33,196	98,364	(26,723)	127.17%
INTEREST INCOME	341	-	(341)	1,129	-	(1,129)	1,470	1,470	0.00%
PUBLICATIONS REVENUE	981	-	(981)	5,019	5,193	175	6,000	807	86.56%
OTHER	4,116	2,590	(1,526)	36,384	41,422	5,038	40,500	(922)	102.28%
TOTAL REVENUE:	20,904	3,280	(17,625)	564,875	615,745	50,870	585,779	(29,966)	105.12%
DIRECT EXPENSES:									
DIRECT EXPENSES OF SECTION ACTIVITIES	103,426	5,674	97,752	481,169	76,642	404,526	584,594	507,952	13.11%
REIMBURSEMENT TO WSBA FOR INDIRECT I	5,631	418	5,213	274,942	283,517	(8,576)	280,573	(2,944)	101.05%
TOTAL DIRECT EXPENSES:	109,057	6,092	102,965	756,110	360,159	395,951	865,167	505,008	41.63%
NET INCOME (LOSS):	(88,153)	(2,813)	85,340	(191,235)	255,585	446,821	(279,388)	(534,973)	-91.48%

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	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
TECHNOLOGY									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
CONSULTING SERVICES	10,905	4,716	6,189	99,095	77,601	21,494	110,000	32,399	70.55%
STAFF TRAVEL/PARKING	208	49	159	1,458	49	1,409	1,667	1,618	2.94%
STAFF MEMBERSHIP DUES	-	-	-	450	-	450	450	450	0.00%
TELEPHONE	2,320	5,892	(3,572)	19,680	19,010	670	22,000	2,990	86.41%
COMPUTER HARDWARE	7,465	215	7,250	52,535	43,700	8,835	60,000	16,300	72.83%
COMPUTER SOFTWARE	6,978	73	6,905	73,022	66,161	6,860	80,000	13,839	82.70%
HARDWARE SERVICE & WARRANTIES	4,257	-	4,257	35,743	31,094	4,648	40,000	8,906	77.74%
SOFTWARE MAINTENANCE & LICENSING	25,620	3,474	22,146	340,380	297,040	43,340	366,000	68,960	81.16%
TELEPHONE HARDWARE & MAINTENANCE	1,382	-	1,382	5,618	2,003	3,615	7,000	4,997	28.61%
COMPUTER SUPPLIES	1,127	614	513	8,873	2,488	6,385	10,000	7,512	24.88%
THIRD PARTY SERVICES	14,010	5,059	8,951	115,990	95,961	20,029	130,000	34,039	73.82%
TRANSFER TO INDIRECT EXPENSES	(74,272)	(20,092)	(54,179)	(752,845)	(635,109)	(117,736)	(827,117)	(192,008)	76.79%
TOTAL DIRECT EXPENSES:	-	-	-	(0)	-	(0)	-	-	
INDIRECT EXPENSES:									
SALARY EXPENSE (12.00 FTE)	102,321	91,739	10,582	1,015,937	970,473	45,464	1,118,256	147,784	86.78%
BENEFITS EXPENSE	32,991	28,544	4,447	331,897	330,680	1,216	366,046	35,365	90.34%
CAPITAL LABOR & OVERHEAD	(28,681)	(11,321)	(17,360)	(101,320)	26,889	(128,209)	(130,000)	(156,890)	-20.68%
OTHER INDIRECT EXPENSE	30,520	21,033	9,487	317,012	288,892	28,120	356,988	68,096	80.92%
TOTAL INDIRECT EXPENSES:	137,151	129,995	7,156	1,563,526	1,616,935	(53,409)	1,711,290	94,355	94.49%
TOTAL ALL EXPENSES:	137,151	129,995	7,156	1,563,526	1,616,935	(53,409)	1,711,290	94,355	94.49%
NET INCOME (LOSS):	(137,151)	(129,995)	7,156	(1,563,526)	(1,616,935)	(53,409)	(1,711,290)	(94,355)	94.49%

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INDIRECT EXPENSES:									
SALARIES	982594.85	938,096	44,499	10,499,480	10,528,685	(29,205)	11,495,260	966,575	91.59%
TEMPORARY SALARIES	15,575	7,184	8,391	112,396	59,521	52,876	127,971	68,450	46.51%
CAPITAL LABOR & OVERHEAD	(28,681)	(11,321)	(17,360)	(101,320)	26,889	(128,209)	(130,000)	(156,890)	-20.68%
EMPLOYEE ASSISTANCE PLAN	472	825	(353)	4,904	4,825	79	5,376	551	89.75%
EMPLOYEE SERVICE AWARDS	228	-	228	1,593	1,925	(333)	1,820	(105)	105.77%
FICA (EMPLOYER PORTION)	60,561	61,618	(1,057)	681,261	752,859	(71,599)	741,809	(11,050)	101.49%
L&I INSURANCE	-	-	-	36,928	33,735	3,193	50,169	16,433	67.24%
WA STATE FAMILY MEDICAL LEAVE (EMPL)	1,464	1,385	79	15,407	14,862	546	16,871	2,010	88.09%
FFCRA LEAVE (EMPLOYER PORTION)	-	-	-	-	3,410	(3,410)	-	(3,410)	
MEDICAL (EMPLOYER PORTION)	134,445	121,041	13,404	1,337,757	1,302,438	35,320	1,473,510	171,072	88.39%
PARKING BENEFITS	-	-	-	24,112	17,672	6,440	24,112	6,440	73.29%
RETIREMENT (EMPLOYER PORTION)	127,334	95,690	31,644	1,330,703	1,251,231	79,472	1,459,748	208,517	85.72%
TRANSPORTATION ALLOWANCE	-	700	(700)	(23,777)	25,886	(49,663)	(23,777)	(49,663)	-108.87%
UNEMPLOYMENT INSURANCE	4,077	4,852	(775)	65,408	61,748	3,660	68,766	7,018	89.80%
STAFF DEVELOPMENT-GENERAL	525	-	525	3,675	414	3,261	4,200	3,786	9.86%
TOTAL SALARY & BENEFITS EXPENSE:	1,298,594	1,220,070	78,524	13,988,527	14,086,100	(97,573)	15,315,834	1,229,733	91.97%
WORKPLACE BENEFITS	3,250	967	2,283	24,498	10,257	14,241	27,748	17,491	36.97%
HUMAN RESOURCES POOLED EXP	6,529	5,518	1,011	98,505	124,338	(25,833)	219,125	94,787	56.74%
MEETING SUPPORT EXPENSES	1,250	761	489	4,235	2,523	1,712	5,485	2,962	46.00%
RENT	150,669	150,730	(61)	1,824,665	1,756,776	67,889	1,975,334	218,558	88.94%
PERSONAL PROP TAXES-WSBA	534	527	7	8,587	6,023	2,563	9,121	3,097	66.04%
FURNITURE, MAINT, LH IMP	8,421	4,294	4,126	21,579	12,516	9,063	30,000	17,484	41.72%
OFFICE SUPPLIES & EQUIPMENT	5,031	718	4,312	38,970	15,086	23,884	44,000	28,914	34.29%
FURN & OFFICE EQUIP DEPRECIATION	4,294	4,234	60	47,991	48,920	(929)	52,285	3,365	93.56%
COMPUTER HARDWARE DEPRECIATION	4,315	2,949	1,366	42,458	32,898	9,560	46,773	13,876	70.33%
COMPUTER SOFTWARE DEPRECIATION	11,091	9,145	1,946	120,834	108,096	12,738	131,925	23,829	81.94%
INSURANCE	18,810	17,492	1,318	206,908	207,792	(883)	225,718	17,927	92.06%
PROFESSIONAL FEES-AUDIT	-	-	-	32,000	32,000	-	32,000	-	100.00%
PROFESSIONAL FEES-LEGAL	23,183	8,016	15,167	226,817	122,598	104,220	250,000	127,402	49.04%
TELEPHONE & INTERNET	5,428	7,237	(1,809)	57,572	76,594	(19,022)	63,000	(13,593)	121.58%
POSTAGE - GENERAL	2,333	578	1,755	21,253	12,215	9,039	23,586	11,372	51.79%
RECORDS STORAGE	2,500	1,779	721	24,004	20,821	3,183	26,504	5,683	78.56%
STAFF TRAINING	11,074	3,045	8,029	42,698	21,654	21,043	45,772	24,118	47.31%
BANK FEES	4,708	2,598	2,110	57,543	45,688	11,854	62,251	16,562	73.39%
PRODUCTION MAINTENANCE & SUPPLIES	1,696	(28)	1,724	16,360	9,085	7,275	18,056	8,971	50.32%
COMPUTER POOLED EXPENSES	83,685	20,092	63,593	816,026	639,108	176,918	899,711	260,603	71.03%
TOTAL OTHER INDIRECT EXPENSES:	348,801	240,652	108,149	3,733,503	3,304,988	428,515	4,188,395	883,407	78.91%
TOTAL INDIRECT EXPENSES:	1,647,395	1,460,722	186,673	17,722,030	17,391,089	330,942	19,504,229	2,113,140	89.17%

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	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR	% USED OF ANNUAL REFORECAST
COVID 19									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
COVID 19	-	-	-	-	(945)	945	-	945	
TOTAL DIRECT EXPENSES:	-	-	-	-	(945)	945	-	945	
INDIRECT EXPENSES:									
TOTAL INDIRECT EXPENSES:	-	-	-	-	-	-	-	-	
TOTAL ALL EXPENSES:	-	-	-	-	(945)	945	-	945	
NET INCOME (LOSS):	-	-	-	-	945	945	-	(945)	

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	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON	
	FISCAL 2021 REFORECAST CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE REFORECAST	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2021 ANNUAL REFORECAST	REMAINING BALANCE OF YEAR
ACCESS TO JUSTICE	(23,663)	(16,852)	6,811	(239,613)	(210,484)	29,130	(265,737)	(55,253)
ADMINISTRATION	(88,623)	(79,634)	8,989	(1,006,066)	(978,719)	27,347	(1,108,134)	(129,415)
ADMISSIONS/BAR EXAM	(140,225)	(84,658)	55,567	90,391	295,244	204,853	3,246	(291,998)
ADVANCEMENT FTE	(19,716)	(18,038)	1,678	(218,012)	(211,764)	6,248	(239,496)	(27,733)
BAR NEWS	(29,976)	9,888	39,864	(308,980)	(125,570)	183,410	(343,683)	(218,113)
BOARD OF GOVERNORS	(54,504)	(70,119)	(15,615)	(362,333)	(343,940)	18,393	(415,528)	(71,588)
CLE - PRODUCTS	105,720	130,210	24,490	320,941	365,469	44,528	324,958	(40,511)
CLE - SEMINARS	(23,646)	(563)	23,083	(363,302)	(41,785)	321,517	(390,091)	(348,306)
CLIENT PROTECTION FUND	(90,340)	59,787	150,127	(26,289)	289,710	315,999	(118,520)	(408,230)
COMMUNICATIONS	(52,849)	(43,761)	9,088	(482,696)	(433,149)	49,547	(533,177)	(100,029)
COMMUNICATIONS FTE	(18,529)	(17,312)	1,217	(204,087)	(200,302)	3,785	(224,154)	(23,852)
DESKBOOKS	(18,816)	(7,814)	11,002	(170,475)	(176,767)	(6,291)	(191,629)	(14,862)
DISCIPLINE	(484,487)	(412,276)	72,211	(5,256,904)	(5,143,390)	113,515	(5,811,290)	(667,901)
DIVERSITY	(29,064)	(27,262)	1,802	(132,675)	(130,035)	2,639	(165,816)	(35,780)
FOUNDATION	(11,334)	(9,388)	1,945	(117,638)	(113,372)	4,267	(130,210)	(16,838)
HUMAN RESOURCES	(37,734)	(34,842)	2,892	(345,751)	(434,633)	(88,882)	(385,934)	48,699
LAW CLERK PROGRAM	(4,085)	(8,990)	(4,905)	107,784	93,823	(13,960)	103,430	9,607
LEGISLATIVE	(11,241)	(14,424)	(3,183)	(137,004)	(145,179)	(8,175)	(150,033)	(4,854)
LICENSE FEES	1,289,180	1,380,157	90,977	15,023,160	15,324,199	301,039	16,318,268	994,069
LICENSING AND MEMBERSHIP	(22,095)	(4,404)	17,691	(241,467)	(115,333)	126,135	(263,834)	(148,501)
LIMITED LICENSE LEGAL TECHNICIAN	(11,701)	(10,045)	1,657	(93,205)	(77,541)	15,664	(106,367)	(28,826)
LIMITED PRACTICE OFFICERS	1,769	6,258	4,489	101,270	112,174	10,904	106,760	(5,414)
MANDATORY CLE ADMINISTRATION	9,154	26,806	17,653	177,348	345,454	168,106	180,271	(165,183)
MEMBER ASSISTANCE PROGRAM	(17,051)	(8,773)	8,278	(98,230)	(78,156)	20,074	(119,075)	(40,919)
MEMBER BENEFITS	(19,832)	(9,554)	10,278	(291,238)	(275,286)	15,952	(314,428)	(39,142)
MEMBER SERVICES & ENGAGEMENT	(37,154)	(22,717)	14,437	(363,637)	(314,958)	48,679	(419,526)	(104,567)
OFFICE OF GENERAL COUNSEL	(81,517)	(73,454)	8,063	(839,284)	(806,433)	32,851	(930,095)	(123,662)
OFFICE OF THE EXECUTIVE DIRECTOR	(64,728)	(53,066)	11,662	(664,302)	(577,632)	86,669	(738,313)	(160,681)
OGC-DISCIPLINARY BOARD	(28,178)	(19,008)	9,170	(268,765)	(222,205)	46,560	(298,942)	(76,737)
OUTREACH & ENGAGEMENT	(26,667)	(14,382)	12,286	(261,648)	(210,059)	51,589	(291,390)	(81,332)
PRACTICE OF LAW BOARD	(7,570)	(4,935)	2,635	(61,336)	(52,898)	8,438	(69,649)	(16,751)
PROFESSIONAL RESPONSIBILITY PROGRAM	(24,724)	(22,011)	2,713	(269,849)	(260,296)	9,553	(297,175)	(36,879)
PUBLIC SERVICE PROGRAMS	(41,717)	(13,838)	27,879	(227,566)	(161,729)	65,837	(270,974)	(109,245)
PUBLICATION & DESIGN SERVICES	(8,356)	(7,387)	968	(96,276)	(92,817)	3,459	(105,969)	(13,152)
REGULATORY SERVICES FTE	(34,525)	(32,992)	1,534	(367,435)	(352,310)	15,124	(405,650)	(53,340)
SECTIONS ADMINISTRATION	(21,777)	(17,909)	3,868	(1,668)	28,634	30,302	(27,566)	(56,199)
SECTIONS OPERATIONS	(88,153)	(2,813)	85,340	(191,235)	255,585	446,821	(279,388)	(534,973)
SERVICE CENTER	(53,858)	(50,170)	3,688	(619,995)	(614,625)	5,370	(682,633)	(68,008)
TECHNOLOGY	(137,151)	(129,995)	7,156	(1,563,526)	(1,616,935)	(53,409)	(1,711,290)	(94,355)
COVID 19	-	-	-	-	945	945	-	(945)
INDIRECT EXPENSES	(1,647,395)	(1,460,722)	186,673	(17,722,030)	(17,391,089)	330,942	(19,504,229)	(2,113,140)
TOTAL OF ALL	(2,107,158)	(1,191,003)	916,155	(17,793,622)	(14,798,153)	2,995,469	(20,272,990)	(5,474,837)
NET INCOME (LOSS)	(459,763)	269,719	729,482	(71,592)	2,592,936	2,664,527	(768,761)	(3,361,697)

**Washington State Bar Association
Analysis of Cash Investments
As of August 31, 2021**

Checking & Savings Accounts

General Fund

Checking

<u>Bank</u>	<u>Account</u>	<u>Amount</u>
Wells Fargo	General	\$ 341,863

Total

<u>Investments</u>	<u>Rate</u>	<u>Amount</u>
Wells Fargo Money Market	0.01%	\$ 8,977,863
UBS Financial Money Market	0.00%	\$ 1,081,101
Morgan Stanley Money Market	0.01%	\$ 3,354,149
Merrill Lynch Money Market	0.01%	\$ 1,983,598

General Fund Total \$ 15,738,575

Client Protection Fund

Checking

<u>Bank</u>	<u>Amount</u>
Wells Fargo	\$ 307,610

<u>Investments</u>	<u>Rate</u>	<u>Amount</u>
Wells Fargo Money Market	0.01%	\$ 4,407,310
Morgan Stanley Money Market	0.00%	\$ 106,914

Client Protection Fund Total \$ 4,821,834

Grand Total Cash & Investments \$ 20,560,409