



WSBA Financial Reports

(Unaudited)

Year to Date December 31, 2017

Prepared by Mark Hayes, Controller

Submitted by

Ann Holmes, Chief Operations Officer

January 22, 2017

Washington State Bar Association Financial Summary
Year to Date as of December 31, 2017 25.00% of Year
Compared to Fiscal Year 2018 Budget

Category	Actual Revenues	Budgeted Revenues	Actual Indirect Expenses	Budgeted Indirect Expenses	Actual Direct Expenses	Budgeted Direct Expenses	Actual Total Expenses	Budgeted Total Expenses	Actual Net Result	Budgeted Net Result
Access to Justice		-	64,695	253,727	6,120	51,600	70,815	305,327	(70,815)	(305,327)
Administration	26,839	55,000	263,611	1,047,954	(4,947)	3,045	258,664	1,050,999	(231,825)	(995,999)
Admissions/Bar Exam	366,435	1,327,400	194,048	777,321	20,985	392,117	215,033	1,169,438	151,402	157,962
Board of Governors		-	144,347	522,466	28,175	280,080	172,522	802,546	(172,522)	(802,546)
Communications Strategies	1,210	44,750	135,337	533,090	16,745	103,440	152,082	636,530	(150,872)	(591,780)
Conference & Broadcast Services		0	183,869	734,260	833	4,700	184,702	738,960	(184,702)	(738,960)
Discipline	28,490	130,300	1,345,183	5,510,929	43,521	256,826	1,388,704	5,767,755	(1,360,215)	(5,637,455)
Diversity	97,689	100,374	102,381	417,383	2,941	25,250	105,322	442,633	(7,633)	(342,259)
Foundation		-	38,177	147,130	752	17,600	38,929	164,730	(38,929)	(164,730)
Human Resources		-	95,819	269,931		-	95,819	269,931	(95,819)	(269,931)
Law Clerk Program	26,200	112,000	26,692	108,267	1,440	4,350	28,132	112,617	(1,932)	(617)
Legislative		-	18,260	127,140	3,009	24,700	21,269	151,840	(21,269)	(151,840)
Licensing and Membership Records	85,239	284,700	162,263	651,149	14,243	45,996	176,507	697,145	(91,267)	(412,445)
Licensing Fees	3,342,748	15,068,125					0		3,342,748	15,068,125
Limited License Legal Technician			55,503	229,148	3,592	25,600	59,095	254,748	(59,095)	(254,748)
Limited Practice Officers			37,741	156,182	1,059	3,000	38,800	156,182	(38,800)	(159,182)
Mandatory CLE	207,163	761,000	145,209	538,896	59,311	238,444	204,520	777,340	2,643	(16,340)
Member Assistance Program	3,505	10,000	32,131	131,605	(50)	1,500	32,082	133,105	(28,577)	(123,105)
Member Benefits	4,018		10,668.42	42,770.00	31,215	123,760	41,884	166,530	(37,866)	(166,530)
Mentorship Program			25,627	104,617	701	11,225	26,328	115,842	(26,328)	(115,842)
New Member Program	88,479	53,200	60,063	262,083	7,265	35,780	67,327	297,863	21,151	(244,663)
NW Lawyer	147,734	538,350	41,715	226,805	77,954	434,500	119,669	661,305	28,065	(122,955)
Office of General Counsel	60		196,922	782,452	904	13,296	197,826	795,748	(197,766)	(795,748)
OGC-Disciplinary Board			46,883	200,463	21,799	103,500	68,682	303,963	(68,682)	(303,963)
Outreach and Engagement			77,014	362,671	955	22,750	77,969	385,421	(77,969)	(385,421)
Practice Management Assistance	9,155	15,000.00	51,268	205,719	49	5,850	51,317	211,569	(42,162)	(196,569)
Practice of Law Board			24,698	96,034	3,341	15,200	28,039	111,234	(28,039)	(111,234)
Professional Responsibility Program			65,537	277,796	3,132	6,300	68,669	284,096	(68,669)	(284,096)
Public Service Programs	104,720	105,000	58,046	224,933	499	224,615	58,545	449,548	46,175	(344,548)
Publication and Design Services			38,501	151,900	4,100	4,100	42,601	156,000	(42,601)	(156,000)
Sections Administration		308,000	111,889	462,803	972	10,100	112,861	472,903	(112,861)	(164,903)
Technology		-	386,943	1,468,042			386,943	1,468,042	(386,943)	(1,468,042)
Subtotal General Fund	4,539,684	18,913,199	4,241,042	17,025,666	350,616	2,489,224	4,591,658	19,514,890	(51,974)	(601,691)
Expenses using reserve funds							4,591,658		-	-
Total General Fund - Net Result from Operations									(51,974)	(601,691)
Percentage of Budget	24.00%		24.91%		14.09%		23.53%			
CLE-Seminars and Products	756,628	1,862,235	282,030	1,121,849	85,049	577,582	367,079	1,699,431	389,549	162,804
CLE - Deskbooks	19,460	170,000	62,104	246,210	8,649	94,695	70,752	340,905	(51,292)	(170,905)
Total CLE	776,089	2,032,235	344,134	1,368,059	93,698	672,277	437,832	2,040,336	338,257	(8,101)
Percentage of Budget	38.19%		25.15%		13.94%		21.46%			
Total All Sections	21,082	613,210	-	-	78,364	903,363	78,364	903,363	(57,282)	(290,152)
Client Protection Fund-Restricted	331,680	992,500	40,793	162,720	21,250	403,000	62,043	565,720	269,637	426,780
Management of Western States Bar Conference (No WSBA Funds)	7,500	49,900			18,286	46,860	18,286	46,860	(10,786)	3,040
Totals	5,676,034	22,601,044	4,625,969	18,556,445	562,214	4,514,723.50	5,188,182	23,071,169	487,852	(470,124)
Percentage of Budget	25.11%		24.93%		12.45%		22.49%			

Summary of Fund Balances:	Fund Balances Sept. 30, 2017	2018 Budgeted Fund Balances	Fund Balances Year to date
Restricted Funds:			
Client Protection Fund	3,242,299	3,669,079	3,511,935
Western States Bar Conference	19,632	22,672	8,846
Board-Designated Funds (Non-General Fund):			
CLE Fund Balance	485,582	477,481	823,839
Section Funds	1,197,727	907,575	1,140,445
Board-Designated Funds (General Fund):			
Operating Reserve Fund	1,500,000	1,500,000	1,500,000
Facilities Reserve Fund	200,000	200,000	200,000
Unrestricted Funds (General Fund):			
Unrestricted General Fund	1,663,751	1,062,060	1,611,777
Total General Fund Balance	3,363,751	2,762,060	3,311,777
Net Change in general Fund Balance		(601,691)	(51,974)
Total Fund Balance	8,308,990	7,838,866	8,796,842
Net Change In Fund Balance		(470,124)	487,851.66

Washington State Bar Association

Statement of Activities

For the Period from December 1, 2017 to December 31, 2017

25.00% OF YEAR COMPLETE

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LICENSE FEES					
REVENUE:					
LICENSE FEES	14,953,000.00	1,102,134.63	3,312,863.46	11,640,136.54	22.16%
LLLTLICENSE FEES	6,125.00	174.93	1,312.50	4,812.50	21.43%
LPO LICENSE FEES	109,000.00	8,051.30	28,572.50	80,427.50	26.21%
TOTAL REVENUE:	15,068,125.00	1,110,360.86	3,342,748.46	11,725,376.54	22.18%

Washington State Bar Association

Statement of Activities

For the Period from December 1, 2017 to December 31, 2017

25.00% OF YEAR COMPLETE

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
ACCESS TO JUSTICE					
REVENUE:					
TOTAL REVENUE:	-	-	-	-	
DIRECT EXPENSES:					
ATJ BOARD RETREAT	2,000.00	-	-	2,000.00	0.00%
LEADERSHIP TRAINING	2,000.00	-	142.74	1,857.26	7.14%
ATJ BOARD EXPENSE	24,000.00	406.58	2,781.96	21,218.04	11.59%
ATJ BOARD COMMITTEES EXPENSE	3,000.00	234.77	898.73	2,101.27	29.96%
STAFF TRAVEL/PARKING	2,700.00	-	31.00	2,669.00	1.15%
PUBLIC DEFENSE	8,400.00	139.20	848.29	7,551.71	10.10%
RECEPTION/FORUM EXPENSE	9,500.00	-	1,417.19	8,082.81	15%
TOTAL DIRECT EXPENSES:	51,600.00	780.55	6,119.91	45,480.09	11.86%
INDIRECT EXPENSES:					
SALARY EXPENSE (2.10 FTE)	148,145.00	13,004.82	38,451.20	109,693.80	25.96%
BENEFITS EXPENSE	54,588.00	5,751.71	14,370.13	40,217.87	26.32%
OTHER INDIRECT EXPENSE	50,994.00	4,262.92	11,873.28	39,120.72	23.28%
TOTAL INDIRECT EXPENSES:	253,727.00	23,019.45	64,694.61	189,032.39	25.50%
TOTAL ALL EXPENSES:	305,327.00	23,800.00	70,814.52	234,512.48	23.19%
NET INCOME (LOSS):	(305,327.00)	(23,800.00)	(70,814.52)		

Washington State Bar Association
Statement of Activities
For the Period from December 1, 2017 to December 31, 2017
25.00% OF YEAR COMPLETE

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
ADMINISTRATION					
REVENUE:					
INTEREST INCOME	25,000.00	2,897.33	9,378.68	15,621.32	37.51%
GAIN/LOSS ON INVESTMENTS	30,000.00	11,563.16	17,193.98	12,806.02	57.31%
RPC BOOKLETS	-	-	266.22	(266.22)	
TOTAL REVENUE:	55,000.00	14,460.49	26,838.88	28,161.12	48.80%
DIRECT EXPENSES:					
CREDIT CARD MERCHANT FEES	-	(542.50)	(5,540.87)	5,540.87	
STAFF TRAVEL/PARKING	2,500.00	198.00	594.00	1,906.00	23.76%
STAFF MEMBERSHIP DUES	545.00	-	-	545.00	0.00%
TOTAL DIRECT EXPENSES:	3,045.00	(344.50)	(4,946.87)	7,991.87	-162.46%
INDIRECT EXPENSES:					
SALARY EXPENSE (7.88 FTE)	636,186.00	55,950.91	161,227.49	474,958.51	25.34%
BENEFITS EXPENSE	220,418.00	23,372.23	57,918.64	162,499.36	26.28%
OTHER INDIRECT EXPENSE	191,350.00	15,964.52	44,465.05	146,884.95	23.24%
TOTAL INDIRECT EXPENSES:	1,047,954.00	95,287.66	263,611.18	784,342.82	25.15%
TOTAL ALL EXPENSES:	1,050,999.00	94,943.16	258,664.31	792,334.69	24.61%
NET INCOME (LOSS):	(995,999.00)	(80,482.67)	(231,825.43)		

Washington State Bar Association
Statement of Activities
For the Period from December 1, 2017 to December 31, 2017
25.00% OF YEAR COMPLETE

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
ADMISSIONS/BAR EXAMS					
REVENUE:					
EXAM SOFT REVENUE	35,000.00	-	-	35,000.00	0.00%
BAR EXAM FEES	1,200,000.00	33,505.00	351,935.00	848,065.00	29.33%
SPECIAL ADMISSIONS	60,000.00	620.00	12,400.00	47,600.00	20.67%
LLLT EXAM FEES	7,500.00	-	2,200.00	5,300.00	29.33%
LLLT WAIVER FEES	900.00	-	-	900.00	0.00%
LPO EXAMINATION FEES	24,000.00	-	(100.00)	24,100.00	-0.42%
TOTAL REVENUE:	1,327,400.00	34,125.00	366,435.00	960,965.00	27.61%
DIRECT EXPENSES:					
DEPRECIATION	2,222.00	-	-	2,222.00	0.00%
POSTAGE	4,000.00	66.64	813.58	3,186.42	20.34%
STAFF TRAVEL/PARKING	10,240.00	228.00	688.50	9,551.50	6.72%
STAFF MEMBERSHIP DUES	400.00	-	-	400.00	0.00%
SUPPLIES	1,000.00	2,401.46	2,461.90	(1,461.90)	246.19%
FACILITY, PARKING, FOOD	66,000.00	-	5,994.58	60,005.42	9.08%
EXAMINER FEES	35,000.00	-	-	35,000.00	0.00%
UBE EXMINATIONS	130,000.00	-	-	130,000.00	0.00%
BOARD OF BAR EXAMINERS	25,000.00	-	-	25,000.00	0.00%
BAR EXAM PROCTORS	30,000.00	-	-	30,000.00	0.00%
CHARACTER & FITNESS BOARD	20,000.00	1,939.11	7,602.07	12,397.93	38.01%
DISABILITY ACCOMMODATIONS	20,000.00	-	-	20,000.00	0.00%
CHARACTER & FITNESS INVESTIGATIONS	900.00	-	3,192.00	(2,292.00)	354.67%
LAW SCHOOL VISITS	1,000.00	232.80	232.80	767.20	23.28%
EXAM WRITING	28,355.00	-	-	28,355.00	0.00%
COURT REPORTERS	18,000.00	-	-	18,000.00	0.00%
TOTAL DIRECT EXPENSES:	392,117.00	4,868.01	20,985.43	371,131.57	5.35%
INDIRECT EXPENSES:					
SALARY EXPENSE (6.20 FTE)	454,259.00	39,137.25	115,687.50	338,571.50	25.47%
BENEFITS EXPENSE	172,508.00	17,410.66	43,377.64	129,130.36	25.15%
OTHER INDIRECT EXPENSE	150,554.00	12,559.92	34,982.40	115,571.60	23.24%
TOTAL INDIRECT EXPENSES:	777,321.00	69,107.83	194,047.54	583,273.46	24.96%
TOTAL ALL EXPENSES:	1,169,438.00	73,975.84	215,032.97	954,405.03	18.39%
NET INCOME (LOSS):	157,962.00	(39,850.84)	151,402.03		

Washington State Bar Association

Statement of Activities

For the Period from December 1, 2017 to December 31, 2017

25.00% OF YEAR COMPLETE

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
BOG/OED					
REVENUE:					
TOTAL REVENUE:	-	-	-	-	
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	4,700.00	328.00	984.00	3,716.00	20.94%
STAFF MEMBERSHIP DUES	1,880.00	550.00	550.00	1,330.00	29.26%
TELEPHONE	1,000.00	144.29	223.07	776.93	22.31%
WASHINGTON LEADERSHIP INSTITUTE	60,000.00	-	-	60,000.00	0.00%
BOG MEETINGS	115,000.00	1,353.56	16,054.33	98,945.67	13.96%
BOG COMMITTEES' EXPENSES	30,000.00	1,332.96	3,761.18	26,238.82	12.54%
BOG CONFERENCE ATTENDANCE	17,500.00	350.39	350.39	17,149.61	2.00%
BOG TRAVEL & OUTREACH	45,000.00	1,555.10	5,674.77	39,325.23	12.61%
ED TRAVEL & OUTREACH	5,000.00	102.95	577.25	4,422.75	11.55%
TOTAL DIRECT EXPENSES:	280,080.00	5,717.25	28,174.99	251,905.01	10.06%
INDIRECT EXPENSES:					
SALARY EXPENSE (2.45 FTE)	357,509.00	31,876.96	102,817.11	254,691.89	28.76%
BENEFITS EXPENSE	105,464.00	11,560.18	27,664.24	77,799.76	26.23%
OTHER INDIRECT EXPENSE	59,493.00	4,978.19	13,865.50	45,627.50	23.31%
TOTAL INDIRECT EXPENSES:	522,466.00	48,415.33	144,346.85	378,119.15	27.63%
TOTAL ALL EXPENSES:	802,546.00	54,132.58	172,521.84	630,024.16	21.50%
NET INCOME (LOSS):	(802,546.00)	(54,132.58)	(172,521.84)		

Washington State Bar Association

Statement of Activities

For the Period from December 1, 2017 to December 31, 2017

25.00% OF YEAR COMPLETE

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
COMMUNICATION STRATEGIES					
REVENUE:					
AWARDS LUNCH/DINNER	44,000.00	-	100.00	43,900.00	0.23%
50 YEAR MEMBER TRIBUTE LUNCH	750.00	-	550.00	200.00	73.33%
WSBA LOGO MERCHANDISE SALES	-	-	560.00	(560.00)	
TOTAL REVENUE:	44,750.00	-	1,210.00	43,540.00	2.70%
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	2,640.00	(165.80)	1,059.09	1,580.91	40.12%
STAFF MEMBERSHIP DUES	1,700.00	-	-	1,700.00	0.00%
SUBSCRIPTIONS	10,050.00	183.96	215.88	9,834.12	2.15%
DIGITAL/ONLINE DEVELOPMENT	1,450.00	(463.40)	49.80	1,400.20	3.43%
AWARDS DINNER	63,000.00	-	6,917.09	56,082.91	10.98%
50 YEAR MEMBER TRIBUTE LUNCH	8,000.00	1,014.70	8,228.43	(228.43)	102.86%
BAR OUTREACH	-	(184.78)	-	-	
COMMUNICATIONS OUTREACH	15,000.00	274.49	274.49	14,725.51	1.83%
SPEAKERS & PROGRAM DEVELOP	1,600.00	-	-	1,600.00	
TOTAL DIRECT EXPENSES:	103,440.00	659.17	16,744.78	86,695.22	16.19%
INDIRECT EXPENSES:					
SALARY EXPENSE (4.68 FTE)	304,516.00	29,196.54	83,834.70	220,681.30	27.53%
BENEFITS EXPENSE	114,930.00	10,483.60	25,046.70	89,883.30	21.79%
OTHER INDIRECT EXPENSE	113,644.00	9,498.62	26,455.93	87,188.07	23.28%
TOTAL INDIRECT EXPENSES:	533,090.00	49,178.76	135,337.33	397,752.67	25.39%
TOTAL ALL EXPENSES:	636,530.00	49,837.93	152,082.11	484,447.89	23.89%
NET INCOME (LOSS):	(591,780.00)	(49,837.93)	(150,872.11)		

Washington State Bar Association
Statement of Activities
For the Period from December 1, 2017 to December 31, 2017
25.00% OF YEAR COMPLETE

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
CONFERENCE & BROADCAST SERVICES					
REVENUE:					
TOTAL REVENUE:	-	-	-	-	
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	1,200.00	-	-	1,200.00	0.00%
TRANSLATION SERVICES	3,500.00	288.35	833.45	2,666.55	23.81%
TOTAL DIRECT EXPENSES:	4,700.00	288.35	833.45	3,866.55	17.73%
INDIRECT EXPENSES:					
SALARY EXPENSE (7.15 FTE)	398,693.00	35,111.06	101,223.44	297,469.56	25.39%
BENEFITS EXPENSE	161,944.00	16,781.52	42,345.20	119,598.80	26.15%
OTHER INDIRECT EXPENSE	173,623.00	14,697.41	40,300.25	133,322.75	23.21%
TOTAL INDIRECT EXPENSES:	734,260.00	66,589.99	183,868.89	550,391.11	25.04%
TOTAL ALL EXPENSES:	738,960.00	66,878.34	184,702.34	554,257.66	24.99%
NET INCOME (LOSS):	(738,960.00)	(66,878.34)	(184,702.34)		

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	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
DISCIPLINE					
REVENUE:					
AUDIT REVENUE	2,300.00	255.00	2,365.00	(65.00)	102.83%
RECOVERY OF DISCIPLINE COSTS	115,000.00	3,878.20	23,007.70	91,992.30	20.01%
DISCIPLINE HISTORY SUMMARY	13,000.00	913.00	3,116.83	9,883.17	23.98%
TOTAL REVENUE:	130,300.00	5,046.20	28,489.53	101,810.47	21.86%
DIRECT EXPENSES:					
DEPRECIATION-SOFTWARE	17,028.00	858.00	2,574.00	14,454.00	15.12%
PUBLICATIONS PRODUCTION	330.00	-	-	330.00	0.00%
STAFF TRAVEL/PARKING	39,460.00	2,244.37	8,423.58	31,036.42	21.35%
STAFF MEMBERSHIP DUES	3,308.00	-	1,425.00	1,883.00	43.08%
TELEPHONE	2,800.00	182.20	546.36	2,253.64	19.51%
COURT REPORTERS	65,000.00	1,296.61	3,828.74	61,171.26	5.89%
OUTSIDE COUNSEL/AIC	2,000.00	-	-	2,000.00	0.00%
LITIGATION EXPENSES	30,000.00	1,870.15	3,891.36	26,108.64	12.97%
DISABILITY EXPENSES	15,000.00	37.39	1,037.39	13,962.61	6.92%
ONLINE LEGAL RESEARCH	66,900.00	5,514.46	11,078.91	55,821.09	16.56%
LAW LIBRARY	12,000.00	3,847.28	10,403.72	1,596.28	86.70%
TRANSLATION SERVICES	3,000.00	-	302.33	2,697.67	10.08%
POSTAGE	-	9.82	9.82	(9.82)	
TOTAL DIRECT EXPENSES:	256,826.00	15,860.28	43,521.21	213,304.79	16.95%
INDIRECT EXPENSES:					
SALARY EXPENSE (36.89 FTE)	3,465,982.00	279,199.72	839,372.28	2,626,609.72	24.22%
BENEFITS EXPENSE	1,149,149.00	122,198.17	297,510.18	851,638.82	25.89%
OTHER INDIRECT EXPENSE	895,798.00	74,787.21	208,300.55	687,497.45	23.25%
TOTAL INDIRECT EXPENSES:	5,510,929.00	476,185.10	1,345,183.01	4,165,745.99	24.41%
TOTAL ALL EXPENSES:	5,767,755.00	492,045.38	1,388,704.22	4,379,050.78	24.08%
NET INCOME (LOSS):	(5,637,455.00)	(486,999.18)	(1,360,214.69)		

Washington State Bar Association

Statement of Activities

For the Period from December 1, 2017 to December 31, 2017

25.00% OF YEAR COMPLETE

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
DIVERSITY					
REVENUE:					
DONATIONS & GRANTS	90,000.00	-	97,500.00	(7,500.00)	108.33%
WORK STUDY GRANTS	10,374.00	189.00	189.00	10,185.00	1.82%
TOTAL REVENUE:	100,374.00	189.00	97,689.00	2,685.00	97.33%
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	8,000.00	138.00	515.52	7,484.48	6.44%
STAFF MEMBERSHIP DUES	350.00	-	-	350.00	0.00%
COMMITTEE FOR DIVERSITY	6,200.00	(608.73)	687.40	5,512.60	11.09%
DIVERSITY EVENTS & PROJECTS	10,000.00	721.72	1,738.02	8,261.98	17.38%
INTERNAL DIVERSITY OUTREACH	200.00	-	-	200.00	0.00%
SPEAKERS & PROGRAM DEVELOPMENT	500.00	-	-	500.00	0.00%
TOTAL DIRECT EXPENSE:	25,250.00	250.99	2,940.94	22,309.06	11.65%
INDIRECT EXPENSES:					
SALARY EXPENSE (3.21 FTE)	253,236.00	20,482.40	61,664.36	191,571.64	24.35%
BENEFITS EXPENSE	86,199.00	9,090.61	22,628.15	63,570.85	26.25%
OTHER INDIRECT EXPENSE	77,948.00	6,494.52	18,088.81	59,859.19	23.21%
TOTAL INDIRECT EXPENSES:	417,383.00	36,067.53	102,381.32	315,001.68	24.53%
TOTAL ALL EXPENSES:	442,633.00	36,318.52	105,322.26	337,310.74	23.79%
NET INCOME (LOSS):	(342,259.00)	(36,129.52)	(7,633.26)		

Washington State Bar Association

Statement of Activities

For the Period from December 1, 2017 to December 31, 2017

25.00% OF YEAR COMPLETE

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
FOUNDATION					
REVENUE:					
TOTAL REVENUE:	-	-	-	-	
DIRECT EXPENSES:					
CONSULTING SERVICES	3,000.00	-	-	3,000.00	0.00%
PRINTING & COPYING	1,500.00	367.44	496.81	1,003.19	33.12%
STAFF TRAVEL/PARKING	1,500.00	16.44	81.29	1,418.71	5.42%
STAFF MEMBERSHIP DUES	600.00	-	-	600.00	0.00%
SUPPLIES	500.00	-	-	500.00	0.00%
SPECIAL EVENTS	5,000.00	-	-	5,000.00	0.00%
BOARD OF TRUSTEES	5,000.00	32.19	173.54	4,826.46	3.47%
GRAPHIC DESIGN	500.00	-	-	500.00	0.00%
TOTAL DIRECT EXPENSES:	17,600.00	416.07	751.64	16,848.36	4.27%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.20 FTE)	85,993.00	7,509.56	23,111.94	62,881.06	26.88%
BENEFITS EXPENSE	31,997.00	3,320.84	8,291.73	23,705.27	25.91%
OTHER INDIRECT EXPENSE	29,140.00	2,431.91	6,773.41	22,366.59	23.24%
TOTAL INDIRECT EXPENSES:	147,130.00	13,262.31	38,177.08	108,952.92	25.95%
TOTAL ALL EXPENSES:	164,730.00	13,678.38	38,928.72	125,801.28	23.63%
NET INCOME (LOSS):	(164,730.00)	(13,678.38)	(38,928.72)		

Washington State Bar Association

Statement of Activities

For the Period from December 1, 2017 to December 31, 2017

25.00% OF YEAR COMPLETE

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
HUMAN RESOURCES					
REVENUE:					
TOTAL REVENUE:	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	150.00	-	-	150.00	0.00%
STAFF MEMBERSHIP DUES	1,188.00	339.00	558.00	630.00	46.97%
SUBSCRIPTIONS	1,938.00	-	106.92	1,831.08	5.52%
STAFF TRAINING- GENERAL	29,400.00	425.00	12,427.50	16,972.50	42.27%
RECRUITING AND ADVERTISING	7,000.00	370.11	1,113.73	5,886.27	15.91%
PAYROLL PROCESSING	55,000.00	4,571.06	11,889.52	43,110.48	21.62%
SALARY SURVEYS	2,900.00	-	-	2,900.00	0.00%
THIRD PARTY SERVICES	22,500.00	-	13,487.25	9,012.75	59.94%
TRANSFER TO INDIRECT EXPENSE	(120,076.00)	(5,705.17)	(39,582.92)	(80,493.08)	32.96%
TOTAL DIRECT EXPENSES:	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	
INDIRECT EXPENSES:					
SALARY EXPENSE (2.48 FTE)	249,508.00	22,113.67	60,694.32	188,813.68	24.33%
ALLOWANCE FOR OPEN POSITIONS	(120,000.00)	-	-	(120,000.00)	0.00%
BENEFITS EXPENSE	80,201.00	8,625.69	21,099.89	59,101.11	26.31%
OTHER INDIRECT EXPENSE	60,222.00	5,035.40	14,024.86	46,197.14	23.29%
TOTAL INDIRECT EXPENSES:	<u>269,931.00</u>	<u>35,774.76</u>	<u>95,819.07</u>	<u>174,111.93</u>	<u>35.50%</u>
TOTAL ALL EXPENSES:	<u>269,931.00</u>	<u>35,774.76</u>	<u>95,819.07</u>	<u>174,111.93</u>	<u>35.50%</u>
NET INCOME (LOSS):	<u>(269,931.00)</u>	<u>(35,774.76)</u>	<u>(95,819.07)</u>		

Washington State Bar Association
Statement of Activities
For the Period from December 1, 2017 to December 31, 2017
25.00% OF YEAR COMPLETE

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LAW CLERK PROGRAM					
REVENUE:					
LAW CLERK FEES	110,000.00	18,000.00	25,200.00	84,800.00	22.91%
LAW CLERK APPLICATION FEES	2,000.00	700.00	1,000.00	1,000.00	50.00%
TOTAL REVENUE:	112,000.00	18,700.00	26,200.00	85,800.00	23.39%
DIRECT EXPENSES:					
SUBSCRIPTIONS	250.00	250.00	250.00	-	100.00%
CHARACTER & FITNESS INVESTIGATIONS	100.00	-	-	100.00	0.00%
LAW CLERK BOARD EXPENSE	4,000.00	36.34	1,189.80	2,810.20	29.75%
TOTAL DIRECT EXPENSES:	4,350.00	286.34	1,439.80	2,910.20	33.10%
INDIRECT EXPENSES:					
SALARY EXPENSE (0.85 FTE)	64,505.00	5,583.59	15,838.91	48,666.09	24.55%
BENEFITS EXPENSE	23,122.00	2,442.91	6,071.57	17,050.43	26.26%
OTHER INDIRECT EXPENSE	20,640.00	1,716.65	4,781.22	15,858.78	23.16%
TOTAL INDIRECT EXPENSES:	108,267.00	9,743.15	26,691.70	81,575.30	24.65%
TOTAL ALL EXPENSES:	112,617.00	10,029.49	28,131.50	84,485.50	24.98%
NET INCOME (LOSS):	(617.00)	8,670.51	(1,931.50)		

Washington State Bar Association

Statement of Activities

For the Period from December 1, 2017 to December 31, 2017

25.00% OF YEAR COMPLETE

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LEGISLATIVE					
REVENUE:					
TOTAL REVENUE:	-	-	-	-	
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	8,000.00	-	77.06	7,922.94	0.96%
STAFF MEMBERSHIP DUES	450.00	-	-	450.00	0.00%
SUBSCRIPTIONS	2,000.00	-	1,981.80	18.20	99.09%
TELEPHONE	3,000.00	26.67	79.97	2,920.03	2.67%
OLYMPIA RENT	2,500.00	489.84	489.84	2,010.16	19.59%
CONTRACT LOBBYIST	5,000.00	-	-	5,000.00	0.00%
LOBBYIST CONTACT COSTS	1,000.00	291.81	291.81	708.19	29.18%
LEGISLATIVE COMMITTEE	2,500.00	-	88.76	2,411.24	3.55%
BOG LEGISLATIVE COMMITTEE	250.00	-	-	250.00	0.00%
TOTAL DIRECT EXPENSES:	24,700.00	808.32	3,009.24	21,690.76	12.18%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.00 FTE)	75,697.00	2,377.51	6,951.86	68,745.14	9.18%
BENEFITS EXPENSE	27,160.00	2,443.50	5,649.95	21,510.05	20.80%
OTHER INDIRECT EXPENSE	24,283.00	2,031.32	5,657.74	18,625.26	23.30%
TOTAL INDIRECT EXPENSES:	127,140.00	6,852.33	18,259.55	108,880.45	14.36%
TOTAL ALL EXPENSES:	151,840.00	7,660.65	21,268.79	130,571.21	14.01%
NET INCOME (LOSS):	(151,840.00)	(7,660.65)	(21,268.79)		

Washington State Bar Association
Statement of Activities
For the Period from December 1, 2017 to December 31, 2017
25.00% OF YEAR COMPLETE

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LICENSING & MEMBERSHIP RECORDS					
REVENUE:					
STATUS CERTIFICATE FEES	22,000.00	1,026.46	4,063.50	17,936.50	18.47%
RULE 9/LEGAL INTERN FEES	11,000.00	300.00	650.00	10,350.00	5.91%
INVESTIGATION FEES	20,000.00	1,000.00	3,600.00	16,400.00	18.00%
PRO HAC VICE	210,000.00	24,962.00	71,480.00	138,520.00	34.04%
MEMBER CONTACT INFORMATION	21,000.00	809.00	5,325.71	15,674.29	25.36%
PHOTO BAR CARD SALES	700.00	84.00	120.00	580.00	17.14%
TOTAL REVENUE:	284,700.00	28,181.46	85,239.21	199,460.79	29.94%
DIRECT EXPENSES:					
DEPRECIATION	11,496.00	2,301.00	2,301.00	9,195.00	20.02%
POSTAGE	31,500.00	-	9,787.28	21,712.72	31.07%
LICENSING FORMS	3,000.00	-	2,154.79	845.21	71.83%
TOTAL DIRECT EXPENSES:	45,996.00	2,301.00	14,243.07	31,752.93	30.97%
INDIRECT EXPENSES:					
SALARY EXPENSE (4.65 FTE)	402,984.00	34,801.98	100,522.47	302,461.53	24.94%
BENEFITS EXPENSE	135,249.00	14,389.23	35,524.15	99,724.85	26.27%
OTHER INDIRECT EXPENSE	112,916.00	9,412.79	26,216.84	86,699.16	23.22%
TOTAL INDIRECT EXPENSES:	651,149.00	58,604.00	162,263.46	488,885.54	24.92%
TOTAL ALL EXPENSES:	697,145.00	60,905.00	176,506.53	520,638.47	25.32%
NET INCOME (LOSS):	(412,445.00)	(32,723.54)	(91,267.32)		

Washington State Bar Association
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25.00% OF YEAR COMPLETE

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LIMITED LICENSE LEGAL TECHNICIAN PROGRAM					
REVENUE:					
TOTAL REVENUE:	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	600.00	-	-	600.00	0.00%
LLLT BOARD	17,000.00	1,340.86	3,592.44	13,407.56	21.13%
LLLT OUTREACH	8,000.00	-	-	8,000.00	0.00%
TOTAL DIRECT EXPENSES:	<u>25,600.00</u>	<u>1,340.86</u>	<u>3,592.44</u>	<u>22,007.56</u>	<u>14.03%</u>
INDIRECT EXPENSES:					
SALARY EXPENSE (1.70 FTE)	138,305.00	11,884.11	32,905.24	105,399.76	23.79%
BENEFITS EXPENSE	48,348.00	5,136.80	12,716.51	35,631.49	26.30%
OTHER INDIRECT EXPENSE	42,495.00	3,547.68	9,881.16	32,613.84	23.25%
TOTAL INDIRECT EXPENSES:	<u>229,148.00</u>	<u>20,568.59</u>	<u>55,502.91</u>	<u>173,645.09</u>	<u>24.22%</u>
TOTAL ALL EXPENSES:	<u>254,748.00</u>	<u>21,909.45</u>	<u>59,095.35</u>	<u>195,652.65</u>	<u>23.20%</u>
NET INCOME (LOSS):	<u><u>(254,748.00)</u></u>	<u><u>(21,909.45)</u></u>	<u><u>(59,095.35)</u></u>		

Washington State Bar Association
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For the Period from December 1, 2017 to December 31, 2017
25.00% OF YEAR COMPLETE

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LIMITED PRACTICE OFFICERS					
REVENUE:					
TOTAL REVENUE:	-	-	-	-	
DIRECT EXPENSES:					
LPO BOARD	3,000.00	168.46	1,058.63	1,941.37	35.29%
TOTAL DIRECT EXPENSES:	3,000.00	168.46	1,058.63	1,941.37	35.29%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.16 FTE)	94,904.00	8,067.74	22,495.22	72,408.78	23.70%
BENEFITS EXPENSE	33,110.00	3,512.17	8,711.81	24,398.19	26.31%
OTHER INDIRECT EXPENSE	28,168.00	2,346.02	6,534.24	21,633.76	23.20%
TOTAL INDIRECT EXPENSES:	156,182.00	13,925.93	37,741.27	118,440.73	24.16%
TOTAL ALL EXPENSES:	159,182.00	14,094.39	38,799.90	120,382.10	24.37%
NET INCOME (LOSS):	(159,182.00)	(14,094.39)	(38,799.90)		

Washington State Bar Association

Statement of Activities

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25.00% OF YEAR COMPLETE

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
MANDATORY CLE ADMINISTRATION					
REVENUE:					
ACCREDITED PROGRAM FEES	282,000.00	31,450.00	78,800.00	203,200.00	27.94%
FORM 1 LATE FEES	100,000.00	17,465.00	42,245.00	57,755.00	42.25%
MEMBER LATE FEES	203,000.00	200.00	2,000.00	201,000.00	0.99%
ANNUAL ACCREDITED SPONSOR FEES	27,000.00	-	29,500.00	(2,500.00)	109.26%
ATTENDANCE FEES	60,000.00	7,661.00	18,968.00	41,032.00	31.61%
ATTENDANCE LATE FEES	60,000.00	11,130.00	22,400.00	37,600.00	37.33%
COMITY CERTIFICATES	29,000.00	7,675.14	13,250.29	15,749.71	45.69%
TOTAL REVENUE:	761,000.00	75,581.14	207,163.29	553,836.71	27.22%
DIRECT EXPENSES:					
DEPRECIATION	235,944.00	21,164.00	59,155.00	176,789.00	25.07%
STAFF MEMBERSHIP DUES	500.00	-	-	500.00	0.00%
MCLE BOARD	2,000.00	-	156.39	1,843.61	7.82%
TOTAL DIRECT EXPENSES:	238,444.00	21,164.00	59,311.39	179,132.61	24.87%
INDIRECT EXPENSES:					
SALARY EXPENSE (4.80 FTE)	310,624.00	33,277.54	90,452.44	220,171.56	29.12%
BENEFITS EXPENSE	112,928.00	11,741.43	27,902.22	85,025.78	24.71%
OTHER INDIRECT EXPENSE	115,344.00	9,641.67	26,854.39	88,489.61	23.28%
TOTAL INDIRECT EXPENSES:	538,896.00	54,660.64	145,209.05	393,686.95	26.95%
TOTAL ALL EXPENSES:	777,340.00	75,824.64	204,520.44	572,819.56	26.31%
NET INCOME (LOSS):	(16,340.00)	(243.50)	2,642.85		

Washington State Bar Association

Statement of Activities

For the Period from December 1, 2017 to December 31, 2017

25.00% OF YEAR COMPLETE

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
MEMBER ASSISTANCE PROGRAM					
REVENUE:					
DIVERSIONS	10,000.00	-	3,505.00	6,495.00	35.05%
TOTAL REVENUE:	10,000.00	-	3,505.00	6,495.00	35.05%
DIRECT EXPENSES:					
PUBLICATIONS PRODUCTION	200.00	-	-	200.00	0.00%
STAFF MEMBERSHIP DUES	350.00	-	-	350.00	0.00%
CONFERENCE CALLS	100.00	-	-	100.00	0.00%
PROF LIAB INSURANCE	850.00	(49.50)	(49.50)	899.50	-5.82%
TOTAL DIRECT EXPENSES:	1,500.00	(49.50)	(49.50)	1,549.50	-3.30%
INDIRECT EXPENSES:					
SALARY EXPENSE (0.87 FTE)	78,885.00	6,979.10	20,174.01	58,710.99	25.57%
BENEFITS EXPENSE	31,594.00	2,855.25	7,016.60	24,577.40	22.21%
OTHER INDIRECT EXPENSE	21,126.00	1,773.82	4,940.52	16,185.48	23.39%
TOTAL INDIRECT EXPENSES:	131,605.00	11,608.17	32,131.13	99,473.87	24.41%
TOTAL ALL EXPENSES:	133,105.00	11,558.67	32,081.63	101,023.37	24.10%
NET INCOME (LOSS):	(123,105.00)	(11,558.67)	(28,576.63)		

Washington State Bar Association

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25.00% OF YEAR COMPLETE

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
MEMBER BENEFITS					
REVENUE:					
MP3 SALES	-	735.00	784.00	(784.00)	
DIGITAL VIDEO SALES	-	3,234.00	3,234.00	(3,234.00)	
TOTAL REVENUE:	-	3,969.00	4,018.00	(4,018.00)	
DIRECT EXPENSES:					
LEGAL LUNCHBOX COURSEBOOK PRODUCTION	500.00	-	-	500.00	0.00%
LEGAL LUNCHBOX SPEAKERS & PROGRAM	1,700.00	55.52	1,142.04	557.96	67.18%
WSBA CONNECTS	46,560.00	11,640.00	11,640.00	34,920.00	25.00%
CASEMAKER	75,000.00	18,433.41	18,433.41	56,566.59	24.58%
TOTAL DIRECT EXPENSES:	123,760.00	30,128.93	31,215.45	92,544.55	25.22%
INDIRECT EXPENSES:					
SALARY EXPENSE (0.40 FTE)	23,685.00	2,022.27	5,976.51	17,708.49	25.23%
BENEFITS EXPENSE	9,372.00	973.48	2,460.69	6,911.31	26.26%
OTHER INDIRECT EXPENSE	9,713.00	801.07	2,231.22	7,481.78	22.97%
TOTAL INDIRECT EXPENSES:	42,770.00	3,796.82	10,668.42	32,101.58	24.94%
TOTAL ALL EXPENSES:	166,530.00	33,925.75	41,883.87	124,646.13	25.15%
NET INCOME (LOSS):	(166,530.00)	(29,956.75)	(37,865.87)		

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25.00% OF YEAR COMPLETE

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
MENTORSHIP PROGRAM					
REVENUE:					
TOTAL REVENUE:	-	-	-	-	
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	2,000.00	-	-	2,000.00	0.00%
SUBSCRIPTIONS	125.00	-	-	125.00	0.00%
CONFERENCE CALLS	100.00	-	-	100.00	0.00%
MENTORSHIP PROGRAM EXPENSES	2,500.00	-	-	2,500.00	0.00%
RECEPTION/FORUM EXPENSE	6,500.00	-	701.41	5,798.59	10.79%
TOTAL DIRECT EXPENSES:	11,225.00	-	701.41	10,523.59	6.25%
INDIRECT EXPENSES:					
SALARY EXPENSE (0.90 FTE)	60,292.00	3,811.09	14,583.03	45,708.97	24.19%
BENEFITS EXPENSE	22,470.00	2,371.10	5,943.90	16,526.10	26.45%
OTHER INDIRECT EXPENSE	21,855.00	1,831.07	5,099.94	16,755.06	23.34%
TOTAL INDIRECT EXPENSES:	104,617.00	8,013.26	25,626.87	78,990.13	24.50%
TOTAL ALL EXPENSES:	115,842.00	8,013.26	26,328.28	89,513.72	22.73%
NET INCOME (LOSS):	(115,842.00)	(8,013.26)	(26,328.28)		

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For the Period from December 1, 2017 to December 31, 2017

25.00% OF YEAR COMPLETE

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
NEW MEMBER PROGRAM					
REVENUE:					
NMP PRODUCT SALES	15,000.00	44,135.37	47,732.05	(32,732.05)	318.21%
SPONSORSHIPS	1,200.00	-	350.00	850.00	29.17%
SEMINAR REGISTRATIONS	20,000.00	(26.34)	28,064.21	(8,064.21)	140.32%
TRIAL ADVOCACY PROGRAM	17,000.00	35.25	12,332.25	4,667.75	72.54%
TOTAL REVENUE:	53,200.00	44,144.28	88,478.51	(35,278.51)	166.31%
DIRECT EXPENSES:					
YLL SECTION PROGRAM	1,500.00	-	798.17	701.83	53.21%
CLE COMPS	1,500.00	-	-	1,500.00	0.00%
STAFF TRAVEL/PARKING	2,000.00	-	68.00	1,932.00	3.40%
STAFF MEMBERSHIP DUES	30.00	-	-	30.00	0.00%
ONLINE EXPENSES	2,250.00	-	-	2,250.00	0.00%
SEMINAR BROCHURES	1,500.00	-	-	1,500.00	0.00%
SPEAKERS & PROGRAM DEVELOPMENT	1,500.00	-	566.22	933.78	37.75%
NEW LAWYER OUTREACH EVENTS	3,000.00	-	1,138.72	1,861.28	37.96%
NEW LAWYERS COMMITTEE	15,000.00	-	584.70	14,415.30	3.90%
OPEN SECTIONS NIGHT	3,000.00	-	1,365.88	1,634.12	45.53%
TRIAL ADVOCACY PROGRAM	2,500.00	44.97	2,743.18	(243.18)	109.73%
SCHOLARSHIPS/DONATIONS/GRANT	2,000.00	-	-	2,000.00	0.00%
TOTAL DIRECT EXPENSES:	35,780.00	44.97	7,264.87	28,515.13	20.30%
INDIRECT EXPENSES:					
SALARY EXPENSE (2.20 FTE)	152,325.00	9,245.67	32,800.22	119,524.78	21.53%
BENEFITS EXPENSE	56,336.00	5,936.79	14,831.22	41,504.78	26.33%
OTHER INDIRECT EXPENSE	53,422.00	4,463.20	12,431.11	40,990.89	23.27%
TOTAL INDIRECT EXPENSES:	262,083.00	19,645.66	60,062.55	202,020.45	22.92%
TOTAL ALL EXPENSES:	297,863.00	19,690.63	67,327.42	230,535.58	22.60%
NET INCOME (LOSS):	(244,663.00)	24,453.65	21,151.09		

Washington State Bar Association

Statement of Activities

For the Period from December 1, 2017 to December 31, 2017

25.00% OF YEAR COMPLETE

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
NORTHWEST LAWYER					
REVENUE:					
ROYALTIES	-	-	1,148.80	(1,148.80)	
DISPLAY ADVERTISING	400,000.00	39,800.00	112,221.25	287,778.75	28.06%
SUBSCRIPT/SINGLE ISSUES	350.00	36.00	108.00	242.00	30.86%
CLASSIFIED ADVERTISING	100,000.00	8,467.71	25,288.65	74,711.35	25.29%
GEN ANNOUNCEMENTS	15,000.00	1,200.00	3,150.00	11,850.00	21.00%
PROF ANNOUNCEMENTS	23,000.00	2,010.00	5,817.50	17,182.50	25.29%
TOTAL REVENUE:	538,350.00	51,513.71	147,734.20	390,615.80	27.44%
DIRECT EXPENSES:					
BAD DEBT EXPENSE	6,000.00	(2,382.00)	(1,407.00)	7,407.00	-23.45%
POSTAGE	89,000.00	9,634.89	28,964.06	60,035.94	32.54%
PRINTING, COPYING & MAILING	250,000.00	24,220.20	47,551.21	202,448.79	19.02%
DIGITAL/ONLINE DEVELOPMENT	10,200.00	700.00	2,100.00	8,100.00	20.59%
GRAPHICS/ARTWORK	3,500.00	156.52	731.52	2,768.48	20.90%
OUTSIDE SALES EXPENSE	75,000.00	-	-	75,000.00	0.00%
EDITORIAL ADVISORY COMMITTEE	800.00	-	14.43	785.57	1.80%
TOTAL DIRECT EXPENSES:	434,500.00	32,329.61	77,954.22	356,545.78	17.94%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.80 FTE)	130,495.00	7,169.09	21,012.77	109,482.23	16.10%
BENEFITS EXPENSE	52,601.00	4,355.00	10,502.58	42,098.42	19.97%
OTHER INDIRECT EXPENSE	43,709.00	3,662.11	10,199.88	33,509.12	23.34%
TOTAL INDIRECT EXPENSES:	226,805.00	15,186.20	41,715.23	185,089.77	18.39%
TOTAL ALL EXPENSES:	661,305.00	47,515.81	119,669.45	541,635.55	18.10%
NET INCOME (LOSS):	(122,955.00)	3,997.90	28,064.75		

Washington State Bar Association
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25.00% OF YEAR COMPLETE

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
OFFICE OF GENERAL COUNSEL					
REVENUE:					
COPY FEES	-	56.20	59.59	(59.59)	
TOTAL REVENUE:	-	56.20	59.59	(59.59)	
DIRECT EXPENSES:					
DEPRECIATION	556.00	-	-	556.00	0.00%
STAFF TRAVEL/PARKING	3,240.00	(666.78)	772.37	2,467.63	23.84%
STAFF MEMBERSHIP DUES	1,500.00	-	-	1,500.00	0.00%
COURT RULES COMMITTEE	4,000.00	-	1.53	3,998.47	0.04%
DISCIPLINE ADVISORY ROUNDTABLE	1,500.00	-	-	1,500.00	0.00%
CUSTODIANSHIPS	2,500.00	-	129.75	2,370.25	5.19%
TOTAL DIRECT EXPENSES:	13,296.00	(666.78)	903.65	12,392.35	6.80%
INDIRECT EXPENSES:					
SALARY EXPENSE (5.41 FTE)	484,284.00	41,860.57	123,754.25	360,529.75	25.55%
BENEFITS EXPENSE	166,797.00	17,352.40	42,647.86	124,149.14	25.57%
OTHER INDIRECT EXPENSE	131,371.00	10,957.71	30,519.93	100,851.07	23.23%
TOTAL INDIRECT EXPENSES:	782,452.00	70,170.68	196,922.04	585,529.96	25.17%
TOTAL ALL EXPENSES:	795,748.00	69,503.90	197,825.69	597,922.31	24.86%
NET INCOME (LOSS):	(795,748.00)	(69,447.70)	(197,766.10)		

Washington State Bar Association
Statement of Activities
For the Period from December 1, 2017 to December 31, 2017
25.00% OF YEAR COMPLETE

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
OGC-DISCIPLINARY BOARD					
REVENUE:					
TOTAL REVENUE:	-	-	-	-	
DIRECT EXPENSE:					
STAFF MEMBERSHIP DUES	500.00	-	-	500.00	0.00%
DISCIPLINARY BOARD EXPENSES	10,000.00	54.74	2,513.07	7,486.93	25.13%
CHIEF HEARING OFFICER	33,000.00	2,833.60	7,833.60	25,166.40	23.74%
HEARING OFFICER EXPENSES	3,000.00	109.43	201.91	2,798.09	6.73%
HEARING OFFICER TRAINING	2,000.00	-	-	2,000.00	0.00%
OUTSIDE COUNSEL	55,000.00	3,750.00	11,250.00	43,750.00	20.45%
TOTAL DIRECT EXPENSES:	103,500.00	6,747.77	21,798.58	81,701.42	21.06%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.60 FTE)	117,064.00	9,227.89	27,240.76	89,823.24	23.27%
BENEFITS EXPENSE	44,546.00	4,306.58	10,637.74	33,908.26	23.88%
OTHER INDIRECT EXPENSE	38,853.00	3,232.99	9,004.58	29,848.42	23.18%
TOTAL INDIRECT EXPENSES:	200,463.00	16,767.46	46,883.08	153,579.92	23.39%
TOTAL ALL EXPENSES:	303,963.00	23,515.23	68,681.66	235,281.34	22.60%
NET INCOME (LOSS):	(303,963.00)	(23,515.23)	(68,681.66)		

Washington State Bar Association

Statement of Activities

For the Period from December 1, 2017 to December 31, 2017

25.00% OF YEAR COMPLETE

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
OUTREACH & ENGAGEMENT					
REVENUE:					
TOTAL REVENUE:	-	-	-	-	
DIRECT EXPENSE:					
STAFF TRAVEL/PARKING	400.00	-	-	400.00	0.00%
STAFF MEMBERSHIP DUES	300.00	-	-	300.00	0.00%
CONFERENCE CALLS	200.00	-	-	200.00	0.00%
ABA DELEGATES	4,500.00	-	-	4,500.00	0.00%
ANNUAL CHAIR MEETINGS	600.00	-	624.09	(24.09)	104.02%
JUDICIAL RECOMMENDATIONS COMMITTEE	4,500.00	-	23.73	4,476.27	0.53%
BOG ELECTIONS	6,500.00	-	-	6,500.00	0.00%
BAR OUTREACH	5,000.00	184.78	307.41	4,692.59	6.15%
PROFESSIONALISM	750.00	-	-	750.00	0.00%
TOTAL DIRECT EXPENSES:	22,750.00	184.78	955.23	21,794.77	4.20%
INDIRECT EXPENSES:					
SALARY EXPENSE (2.83 FTE)	216,560.00	15,189.92	42,585.57	173,974.43	19.66%
BENEFITS EXPENSE	77,390.00	7,747.42	18,491.29	58,898.71	23.89%
OTHER INDIRECT EXPENSE	68,721.00	5,722.03	15,937.27	52,783.73	23.19%
TOTAL INDIRECT EXPENSES:	362,671.00	28,659.37	77,014.13	285,656.87	21.24%
TOTAL ALL EXPENSES:	385,421.00	28,844.15	77,969.36	307,451.64	20.23%
NET INCOME (LOSS):	(385,421.00)	(28,844.15)	(77,969.36)		

Washington State Bar Association

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For the Period from December 1, 2017 to December 31, 2017

25.00% OF YEAR COMPLETE

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
PRACTICE MANAGEMENT ASSISTANCE					
REVENUE:					
ROYALTIES	15,000.00	141.60	9,109.99	5,890.01	
LAW OFFICE IN A BOX SALES	-	-	45.00	(45.00)	
TOTAL REVENUE:	15,000.00	141.60	9,154.99	5,845.01	61.03%
DIRECT EXPENSE:					
STAFF TRAVEL/PARKING	2,000.00	-	28.99	1,971.01	1.45%
STAFF MEMBERSHIP DUES	500.00	-	-	500.00	0.00%
CONFERENCE CALLS	100.00	-	-	100.00	0.00%
LIBRARY MATERIALS/RESOURCES	1,000.00	-	19.54	980.46	1.95%
WSBA MEMBER BENEFITS OPEN HOUSE	2,250.00	-	-	2,250.00	0.00%
TOTAL DIRECT EXPENSES:	5,850.00	-	48.53	5,801.47	0.83%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.50 FTE)	125,950.00	10,625.19	31,398.29	94,551.71	24.93%
BENEFITS EXPENSE	43,345.00	4,629.16	11,423.21	31,921.79	26.35%
OTHER INDIRECT EXPENSE	36,424.00	3,032.68	8,446.78	27,977.22	23.19%
TOTAL INDIRECT EXPENSES:	205,719.00	18,287.03	51,268.28	154,450.72	24.92%
TOTAL ALL EXPENSES:	211,569.00	18,287.03	51,316.81	160,252.19	24.26%
NET INCOME (LOSS):	(196,569.00)	(18,145.43)	(42,161.82)		

Washington State Bar Association
Statement of Activities
For the Period from December 1, 2017 to December 31, 2017
25.00% OF YEAR COMPLETE

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
PRACTICE OF LAW BOARD					
REVENUE:					
TOTAL REVENUE:	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	
DIRECT EXPENSES:					
TRANSLATION SERVICES	200.00	-	-	200.00	0.00%
PRACTICE OF LAW BOARD	15,000.00	-	3,340.88	11,659.12	22.27%
TOTAL DIRECT EXPENSES:	<u>15,200.00</u>	<u>-</u>	<u>3,340.88</u>	<u>11,859.12</u>	<u>21.98%</u>
INDIRECT EXPENSES:					
SALARY EXPENSE (0.65 FTE)	60,125.00	5,325.33	15,748.08	44,376.92	26.19%
BENEFITS EXPENSE	20,125.00	2,156.37	5,284.36	14,840.64	26.26%
OTHER INDIRECT EXPENSE	<u>15,784.00</u>	<u>1,316.07</u>	<u>3,665.57</u>	<u>12,118.43</u>	<u>23.22%</u>
TOTAL INDIRECT EXPENSES:	<u>96,034.00</u>	<u>8,797.77</u>	<u>24,698.01</u>	<u>71,335.99</u>	<u>25.72%</u>
TOTAL ALL EXPENSES:	<u>111,234.00</u>	<u>8,797.77</u>	<u>28,038.89</u>	<u>83,195.11</u>	<u>25.21%</u>
NET INCOME (LOSS):	<u><u>(111,234.00)</u></u>	<u><u>(8,797.77)</u></u>	<u><u>(28,038.89)</u></u>		

Washington State Bar Association

Statement of Activities

For the Period from December 1, 2017 to December 31, 2017

25.00% OF YEAR COMPLETE

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
PROFESSIONAL RESPONSIBILITY PROGRAM					
REVENUE:					
TOTAL REVENUE:	-	-	-	-	
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	1,800.00	1,192.42	1,192.42	607.58	66.25%
STAFF MEMBERSHIP DUES	500.00	-	-	500.00	0.00%
CPE COMMITTEE	4,000.00	1,060.79	1,939.65	2,060.35	48.49%
TOTAL DIRECT EXPENSES:	6,300.00	2,253.21	3,132.07	3,167.93	49.72%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.89 FTE)	169,068.00	13,655.82	40,326.82	128,741.18	23.85%
BENEFITS EXPENSE	62,833.00	5,943.63	14,532.49	48,300.51	23.13%
OTHER INDIRECT EXPENSE	45,895.00	3,833.77	10,678.01	35,216.99	23.27%
TOTAL INDIRECT EXPENSES:	277,796.00	23,433.22	65,537.32	212,258.68	23.59%
TOTAL ALL EXPENSES:	284,096.00	25,686.43	68,669.39	215,426.61	24.17%
NET INCOME (LOSS):	(284,096.00)	(25,686.43)	(68,669.39)		

Washington State Bar Association

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25.00% OF YEAR COMPLETE

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
PUBLIC SERVICE PROGRAMS					
REVENUE:					
DONATIONS & GRANTS	95,000.00	-	102,500.00	(7,500.00)	107.89%
PSP PRODUCT SALES	10,000.00	1,194.00	2,220.00	7,780.00	22.20%
TOTAL REVENUE:	105,000.00	1,194.00	104,720.00	280.00	99.73%
DIRECT EXPENSES:					
DONATIONS/SPONSORSHIPS/GRANTS	207,915.00	-	-	207,915.00	0.00%
POSTAGE	500.00	-	-	500.00	0.00%
PRINTING & COPYING	500.00	-	-	500.00	0.00%
STAFF TRAVEL/PARKING	2,000.00	-	82.14	1,917.86	4.11%
CONFERENCE CALLS	200.00	-	-	200.00	0.00%
PRO BONO & PUBLIC SERVICE COMMITTEE	2,000.00	-	416.46	1,583.54	20.82%
DAY OF SERVICE	11,500.00	-	-	11,500.00	0.00%
VOLUNTEER RECRUITMENT & OUTREACH	-	-	-	-	
TOTAL DIRECT EXPENSES:	224,615.00	-	498.60	224,116.40	0.22%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.77 FTE)	134,349.00	11,301.20	35,394.21	98,954.79	26.34%
BENEFITS EXPENSE	47,603.00	5,106.81	12,691.48	34,911.52	26.66%
OTHER INDIRECT EXPENSE	42,981.00	3,576.29	9,960.79	33,020.21	23.17%
TOTAL INDIRECT EXPENSES:	224,933.00	19,984.30	58,046.48	166,886.52	25.81%
TOTAL ALL EXPENSES:	449,548.00	19,984.30	58,545.08	391,002.92	13.02%
NET INCOME (LOSS):	(344,548.00)	(18,790.30)	46,174.92		

Washington State Bar Association

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25.00% OF YEAR COMPLETE

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
PUBLICATION & DESIGN SERVICES					
REVENUE:					
TOTAL REVENUE:	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	
DIRECT EXPENSES:					
IMAGE LIBRARY	<u>4,100.00</u>	<u>-</u>	<u>4,100.00</u>	<u>-</u>	<u>100.00%</u>
TOTAL DIRECT EXPENSES:	<u>4,100.00</u>	<u>-</u>	<u>4,100.00</u>	<u>-</u>	<u>100.00%</u>
INDIRECT EXPENSES:					
SALARY EXPENSE (1.39 FTE)	84,975.00	7,762.46	22,127.01	62,847.99	26.04%
BENEFITS EXPENSE	33,172.00	3,457.96	8,485.10	24,686.90	25.58%
OTHER INDIRECT EXPENSE	<u>33,753.00</u>	<u>2,832.44</u>	<u>7,889.02</u>	<u>25,863.98</u>	<u>23.37%</u>
TOTAL INDIRECT EXPENSES:	<u>151,900.00</u>	<u>14,052.86</u>	<u>38,501.13</u>	<u>113,398.87</u>	<u>25.35%</u>
TOTAL ALL EXPENSES:	<u>156,000.00</u>	<u>14,052.86</u>	<u>42,601.13</u>	<u>113,398.87</u>	<u>27.31%</u>
NET INCOME (LOSS):	<u><u>(156,000.00)</u></u>	<u><u>(14,052.86)</u></u>	<u><u>(42,601.13)</u></u>		

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	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
SECTIONS ADMINISTRATION					
REVENUE:					
REIMBURSEMENTS FROM SECTIONS	308,000.00	-	-	308,000.00	0.00%
TOTAL REVENUE:	308,000.00	-	-	308,000.00	0.00%
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	1,200.00	-	124.72	1,075.28	10.39%
SUBSCRIPTIONS	300.00	-	372.00	(72.00)	124.00%
CONFERENCE CALLS	300.00	-	80.60	219.40	26.87%
MISCELLANEOUS	300.00	-	-	300.00	0.00%
SECTION/COMMITTEE CHAIR MTGS	2,000.00	5.93	394.60	1,605.40	19.73%
DUES STATEMENTS	6,000.00	-	-	6,000.00	0.00%
TOTAL DIRECT EXPENSES:	10,100.00	5.93	971.92	9,128.08	9.62%
INDIRECT EXPENSES:					
SALARY EXPENSE (4.00 FTE)	265,065.00	22,727.39	64,778.41	200,286.59	24.44%
BENEFITS EXPENSE	100,606.00	10,499.70	24,559.65	76,046.35	24.41%
OTHER INDIRECT EXPENSE	97,132.00	8,096.70	22,551.30	74,580.70	23.22%
TOTAL INDIRECT EXPENSES:	462,803.00	41,323.79	111,889.36	350,913.64	24.18%
TOTAL ALL EXPENSES:	472,903.00	41,329.72	112,861.28	360,041.72	23.87%
NET INCOME (LOSS):	(164,903.00)	(41,329.72)	(112,861.28)		

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25.00% OF YEAR COMPLETE

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
TECHNOLOGY					
REVENUE:					
TOTAL REVENUE:	-	-	-	-	
DIRECT EXPENSES:					
CONSULTING SERVICES	110,000.00	11,904.00	17,898.00	92,102.00	16.27%
STAFF TRAVEL/PARKING	2,500.00	-	-	2,500.00	0.00%
STAFF MEMBERSHIP DUES	110.00	-	-	110.00	0.00%
TELEPHONE	24,000.00	1,401.19	4,334.69	19,665.31	18.06%
COMPUTER HARDWARE	29,000.00	3,722.02	11,201.18	17,798.82	38.62%
COMPUTER SOFTWARE	29,000.00	462.35	853.55	28,146.45	2.94%
HARDWARE SERVICE & WARRANTIES	47,000.00	4,658.46	14,900.03	32,099.97	31.70%
SOFTWARE MAINTENANCE & LICENSING	270,000.00	16,087.54	42,155.47	227,844.53	15.61%
TELEPHONE HARDWARE & MAINTENANCE	26,000.00	1,402.39	4,207.17	21,792.83	16.18%
COMPUTER SUPPLIES	34,000.00	1,253.05	4,101.23	29,898.77	12.06%
THIRD PARTY SERVICES	74,050.00	25,019.25	28,232.75	45,817.25	38.13%
TRANSFER TO INDIRECT EXPENSES	(645,660.00)	(65,910.25)	(127,884.07)	(517,775.93)	19.81%
TOTAL DIRECT EXPENSES:	-	-	(0.00)	0.00	
INDIRECT EXPENSES:					
SALARY EXPENSE (12.10 FTE)	1,016,775.00	87,707.65	260,830.61	755,944.39	25.65%
BENEFITS EXPENSE	351,444.00	37,409.59	92,379.17	259,064.83	26.29%
CAPITAL LABOR & OVERHEAD	(194,000.00)	(8,955.60)	(34,558.08)	(159,441.92)	17.81%
OTHER INDIRECT EXPENSE	293,823.00	24,518.96	68,291.32	225,531.68	23.24%
TOTAL INDIRECT EXPENSES:	1,468,042.00	140,680.60	386,943.02	1,081,098.98	26.36%
TOTAL ALL EXPENSES:	1,468,042.00	140,680.60	386,943.02	1,081,098.98	26.36%
NET INCOME (LOSS):	(1,468,042.00)	(140,680.60)	(386,943.02)		

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25.00% OF YEAR COMPLETE

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
CONTINUING LEGAL EDUCATION (CLE)					
REVENUE:					
SEMINAR REGISTRATIONS	864,735.00	138,272.35	225,088.51	639,646.49	26.03%
SEMINAR-EXHIB/SPNSR/ETC	29,500.00	500.00	2,000.00	27,500.00	6.78%
SHIPPING & HANDLING	1,000.00	180.00	306.00	694.00	30.60%
COURSEBOOK SALES	17,000.00	1,205.24	3,147.24	13,852.76	18.51%
MP3 AND VIDEO SALES	950,000.00	294,248.92	526,086.74	423,913.26	55.38%
TOTAL REVENUE:	1,862,235.00	434,406.51	756,628.49	1,105,606.51	40.63%
DIRECT EXPENSES:					
COURSEBOOK PRODUCTION	4,000.00	86.72	601.02	3,398.98	15.03%
POSTAGE - FLIERS/CATALOGS	30,000.00	-	951.68	29,048.32	3.17%
POSTAGE - MISC./DELIVERY	2,500.00	105.00	105.00	2,395.00	4.20%
DEPRECIATION	10,615.00	256.00	768.00	9,847.00	7.24%
ONLINE EXPENSES	82,000.00	7,004.13	13,564.69	68,435.31	16.54%
ACCREDITATION FEES	3,550.00	909.00	3,010.00	540.00	84.79%
SEMINAR BROCHURES	55,000.00	-	5,467.14	49,532.86	9.94%
FACILITIES	250,000.00	45,024.60	51,635.40	198,364.60	20.65%
SPEAKERS & PROGRAM DEVELOP	58,000.00	3,619.03	8,003.42	49,996.58	13.80%
SPLITS TO SECTIONS	51,777.00	-	(591.41)	52,368.41	-1.14%
SPLITS TO CO-SPONSORS	7,500.00	-	-	7,500.00	0.00%
HONORARIA	10,000.00	-	500.00	9,500.00	5.00%
CLE SEMINAR COMMITTEE	500.00	-	-	500.00	0.00%
BAD DEBT EXPENSE	600.00	-	-	600.00	0.00%
STAFF TRAVEL/PARKING	3,000.00	-	155.07	2,844.93	5.17%
STAFF MEMBERSHIP DUES	1,550.00	-	-	1,550.00	0.00%
SUPPLIES	2,000.00	303.69	320.91	1,679.09	16.05%
COST OF SALES - COURSEBOOKS	1,190.00	120.24	348.18	841.82	29.26%
A/V DEVELOP COSTS (RECORDING)	1,500.00	-	-	1,500.00	0.00%
SHIPPING SUPPLIES	100.00	-	-	100.00	0.00%
POSTAGE & DELIVERY-DESKBOOKS	-	90.56	90.56	(90.56)	
POSTAGE & DELIVERY-COURSEBOOKS	2,000.00	45.04	119.54	1,880.46	5.98%
MISCELLANEOUS	200.00	-	-	200.00	0.00%
TOTAL DIRECT EXPENSES:	577,582.00	57,564.01	85,049.20	492,532.80	14.73%
INDIRECT EXPENSES:					
SALARY EXPENSE (12.77 FTE)	636,612.00	54,810.50	161,933.05	474,678.95	25.44%
BENEFITS EXPENSE	243,865.00	25,472.42	63,997.85	179,867.15	26.24%
OTHER INDIRECT EXPENSE	241,372.00	20,141.60	56,099.24	185,272.76	23.24%
TOTAL INDIRECT EXPENSES:	1,121,849.00	100,424.52	282,030.14	839,818.86	25.14%
TOTAL ALL EXPENSES:	1,699,431.00	157,988.53	367,079.34	1,332,351.66	21.60%
NET INCOME (LOSS):	162,804.00	276,417.98	389,549.15		

Washington State Bar Association

Statement of Activities

For the Period from December 1, 2017 to December 31, 2017

25.00% OF YEAR COMPLETE

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
DESKBOOKS					
REVENUE:					
SHIPPING & HANDLING	4,000.00	-	221.00	3,779.00	5.53%
DESKBOOK SALES	100,000.00	3,268.00	6,953.10	93,046.90	6.95%
SECTION PUBLICATION SALES	6,000.00	225.00	1,400.00	4,600.00	23.33%
CASEMAKER ROYALTIES	60,000.00	4,111.32	10,886.09	49,113.91	18.14%
TOTAL REVENUE:	170,000.00	7,604.32	19,460.19	150,539.81	11.45%
DIRECT EXPENSES:					
COST OF SALES - DESKBOOKS	70,000.00	2,270.01	4,730.05	65,269.95	6.76%
COST OF SALES - SECTION PUBLICATION	1,000.00	39.02	240.82	759.18	24.08%
SPLITS TO SECTIONS	2,000.00	-	1,263.13	736.87	63.16%
DESKBOOK ROYALTIES	1,000.00	-	164.08	835.92	16.41%
SHIPPING SUPPLIES	250.00	-	-	250.00	0.00%
POSTAGE & DELIVER-DESKBOOKS	3,000.00	-	366.28	2,633.72	12.21%
FLIERS/CATALOGS	5,000.00	-	-	5,000.00	0.00%
POSTAGE - FLIERS/CATALOGS	2,500.00	-	-	2,500.00	0.00%
COMPLIMENTARY BOOK PROGRAM	2,000.00	-	-	2,000.00	0.00%
BAD DEBT EXPENSE	100.00	-	-	100.00	0.00%
RECORDS STORAGE - OFF SITE	7,440.00	-	1,860.00	5,580.00	25.00%
STAFF MEMBERSHIP DUES	205.00	-	-	205.00	0.00%
MISCELLANEOUS	200.00	-	-	200.00	0.00%
STAFF TRAVEL/PARKING	-	-	24.26	(24.26)	
TOTAL DIRECT EXPENSES:	94,695.00	2,309.03	8,648.62	86,046.38	9.13%
INDIRECT EXPENSES:					
SALARY EXPENSE (2.15 FTE)	140,616.00	12,512.31	35,950.59	104,665.41	25.57%
BENEFITS EXPENSE	53,386.00	5,590.26	14,040.69	39,345.31	26.30%
OTHER INDIRECT EXPENSE	52,208.00	4,348.80	12,112.38	40,095.62	23.20%
TOTAL INDIRECT EXPENSES:	246,210.00	22,451.37	62,103.66	184,106.34	25.22%
TOTAL ALL EXPENSES:	340,905.00	24,760.40	70,752.28	270,152.72	20.75%
NET INCOME (LOSS):	(170,905.00)	(17,156.08)	(51,292.09)		

Washington State Bar Association

Statement of Activities

For the Period from December 1, 2017 to December 31, 2017

25.00% OF YEAR COMPLETE

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
CLIENT PROTECTION FUND					
REVENUE:					
CPF RESTITUTION	3,000.00	12,385.85	25,168.43	(22,168.43)	838.95%
CPF MEMBER ASSESSMENTS	982,000.00	179,400.00	299,940.00	682,060.00	30.54%
INTEREST INCOME	7,500.00	2,269.60	6,571.07	928.93	87.61%
TOTAL REVENUE:	992,500.00	194,055.45	331,679.50	660,820.50	33.42%
DIRECT EXPENSES:					
BANK FEES - WELLS FARGO	1,000.00	(67.25)	(151.48)	1,151.48	-15.15%
GIFTS TO INJURED CLIENTS	400,000.00	21,125.00	21,125.00	378,875.00	5.28%
CPF BOARD EXPENSES	2,000.00	156.78	276.23	1,723.77	13.81%
TOTAL DIRECT EXPENSES:	403,000.00	21,214.53	21,249.75	381,750.25	5.27%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.35 FTE)	94,918.00	8,061.66	23,823.76	71,094.24	25.10%
BENEFITS EXPENSE	35,020.00	3,691.11	9,218.51	25,801.49	26.32%
OTHER INDIRECT EXPENSE	32,782.00	2,554.59	7,750.70	25,031.30	23.64%
TOTAL INDIRECT EXPENSES:	162,720.00	14,307.36	40,792.97	121,927.03	25.07%
TOTAL ALL EXPENSES:	565,720.00	35,521.89	62,042.72	503,677.28	10.97%
NET INCOME (LOSS):	426,780.00	158,533.56	269,636.78		

Washington State Bar Association

Statement of Activities

For the Period from December 1, 2017 to December 31, 2017

25.00% OF YEAR COMPLETE

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
MANAGEMENT OF WESTERN STATES BAR CONFERENCE (NO WSBA FUNDS)					
REVENUE:					
REGISTRATION REVENUE	25,500.00	-	-	25,500.00	0.00%
OTHER ACTIVITIES REGISTRATION REVENUE	13,000.00	-	-	13,000.00	0.00%
WESTERN STATES BAR MEMBERSHIP DUES	2,400.00	1,500.00	1,500.00	900.00	62.50%
SPONSORSHIPS	9,000.00	6,000.00	6,000.00	3,000.00	66.67%
TOTAL REVENUE:	49,900.00	7,500.00	7,500.00	42,400.00	15.03%
DIRECT EXPENSES:					
FACILITIES	40,000.00	1,000.00	16,750.00	23,250.00	41.88%
SPEAKERS & PROGRAM DEVELOPMENT	1,400.00	-	-	1,400.00	0.00%
BANK FEES	560.00	26.92	120.07	439.93	21.44%
WSBC PRESIDENT TRAVEL	500.00	-	-	500.00	0.00%
OPTIONAL ACTIVITIES EXPENSE	1,500.00	1,083.91	1,083.91	416.09	72.26%
MARKETING EXPENSE	600.00	28.05	78.86	521.14	13.14%
STAFF TRAVEL/PARKING	2,300.00	253.40	253.40	2,046.60	11.02%
TOTAL DIRECT EXPENSES:	46,860.00	2,392.28	18,286.24	28,573.76	39.02%
INDIRECT EXPENSES:					
TOTAL INDIRECT EXPENSES:	-	-	-	-	
TOTAL ALL EXPENSES:	46,860.00	2,392.28	18,286.24	28,573.76	39.02%
NET INCOME (LOSS):	3,040.00	5,107.72	(10,786.24)		

Washington State Bar Association

Statement of Activities

For the Period from December 1, 2017 to December 31, 2017

25.00% OF YEAR COMPLETE

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
SECTIONS OPERATIONS					
REVENUE:					
SECTION DUES	484,380.00	-	-	484,380.00	0.00%
SEMINAR PROFIT SHARE	78,934.45	-	2,227.94	76,706.51	2.82%
INTEREST INCOME	1,371.00	-	-	1,371.00	0.00%
PUBLICATIONS REVENUE	4,000.00	-	1,263.13	2,736.87	31.58%
OTHER	44,525.00	4,741.00	17,591.00	26,934.00	39.51%
TOTAL REVENUE:	613,210.45	4,741.00	21,082.07	592,128.38	3.44%
DIRECT EXPENSES:					
DIRECT EXPENSES OF SECTION ACTIVITIES	584,980.00	18,860.10	78,363.84	506,616.16	13.40%
REIMBURSEMENT TO WSBA FOR INDIRECT EXPENSES	318,382.50	-	-	318,382.50	0.00%
TOTAL DIRECT EXPENSES:	903,362.50	18,860.10	78,363.84	824,998.66	8.67%
NET INCOME (LOSS):	(290,152.05)	(14,119.10)	(57,281.77)		

Washington State Bar Association

Statement of Activities

For the Period from December 1, 2017 to December 31, 2017

25.00% OF YEAR COMPLETE

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
INDIRECT EXPENSES:					
SALARIES	11,337,279.00	944,066.49	2,801,437.24	8,535,841.76	24.71%
ALLOWANCE FOR OPEN POSITIONS	(120,000.00)	-	-	(120,000.00)	0.00%
TEMPORARY SALARIES	95,810.00	15,503.98	36,251.19	59,558.81	37.84%
CAPITAL LABOR & OVERHEAD	(194,000.00)	(8,955.60)	(34,558.08)	(159,441.92)	17.81%
EMPLOYEE ASSISTANCE PLAN	4,800.00	-	1,200.00	3,600.00	25.00%
EMPLOYEE SERVICE AWARDS	2,010.00	-	270.39	1,739.61	13.45%
FICA (EMPLOYER PORTION)	853,600.00	64,105.08	201,030.88	652,569.12	23.55%
L&I INSURANCE	47,000.00	9,268.29	9,268.29	37,731.71	19.72%
MEDICAL (EMPLOYER PORTION)	1,445,000.00	119,295.69	353,403.97	1,091,596.03	24.46%
RETIREMENT (EMPLOYER PORTION)	1,424,000.00	115,317.32	344,027.34	1,079,972.66	24.16%
TRANSPORTATION ALLOWANCE	118,500.00	108,115.20	108,535.20	9,964.80	91.59%
UNEMPLOYMENT INSURANCE	108,000.00	2,014.70	8,237.03	99,762.97	7.63%
STAFF DEVELOPMENT-GENERAL	6,910.00	-	-	6,910.00	0.00%
TOTAL SALARY & BENEFITS EXPENSE:	15,128,909.00	1,368,731.15	3,829,103.45	11,299,805.55	25.31%
WORKPLACE BENEFITS	39,000.00	1,692.57	12,049.80	26,950.20	30.90%
HUMAN RESOURCES POOLED EXP	120,076.00	5,705.17	39,582.92	80,493.08	32.96%
MEETING SUPPORT EXPENSES	10,000.00	619.71	2,579.78	7,420.22	25.80%
RENT	1,750,000.00	134,204.33	431,805.36	1,318,194.64	24.67%
PERSONAL PROP TAXES-WSBA	11,000.00	701.09	2,103.25	8,896.75	19.12%
FURNITURE, MAINT, LH IMP	35,200.00	416.10	881.75	34,318.25	2.50%
OFFICE SUPPLIES & EQUIPMENT	46,000.00	8,146.33	12,070.51	33,929.49	26.24%
FURN & OFFICE EQUIP DEPRECIATION	51,000.00	3,287.00	9,861.00	41,139.00	19.34%
COMPUTER HARDWARE DEPRECIATION	57,000.00	4,331.00	11,627.74	45,372.26	20.40%
COMPUTER SOFTWARE DEPRECIATION	154,000.00	7,690.00	11,341.00	142,659.00	7.36%
INSURANCE	140,000.00	11,514.77	34,544.31	105,455.69	24.67%
PROFESSIONAL FEES-AUDIT	35,000.00	24,121.00	28,154.80	6,845.20	80.44%
PROFESSIONAL FEES-LEGAL	50,000.00	195.00	25,280.50	24,719.50	50.56%
TELEPHONE & INTERNET	49,000.00	3,602.20	10,532.75	38,467.25	21.50%
POSTAGE - GENERAL	42,000.00	3,053.95	7,191.29	34,808.71	17.12%
RECORDS STORAGE	40,000.00	3,550.75	9,325.73	30,674.27	23.31%
STAFF TRAINING	92,200.00	3,803.31	8,308.71	83,891.29	9.01%
BANK FEES	35,400.00	3,738.49	9,173.18	26,226.82	25.91%
PRODUCTION MAINTENANCE & SUPPLIES	25,000.00	1,382.46	4,129.57	20,870.43	16.52%
COMPUTER POOLED EXPENSES	645,660.00	65,910.25	127,884.07	517,775.93	19.81%
TOTAL OTHER INDIRECT EXPENSES:	3,427,536.00	287,665.48	798,428.02	2,629,107.98	23.29%
TOTAL INDIRECT EXPENSES:	18,556,445.00	1,656,396.63	4,627,531.47		24.94%

Washington State Bar Association
Statement of Activities
For the Period from December 1, 2017 to December 31, 2017
25.00% OF YEAR COMPLETE

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE
SUMMARY PAGE				
LICENSE FEES	15,068,125.00	1,110,360.86	3,342,748.46	11,725,376.54
ACCESS TO JUSTICE	(305,327.00)	(23,800.00)	(70,814.52)	(234,512.48)
ADMINISTRATION	(995,999.00)	(80,482.67)	(231,825.43)	(764,173.57)
ADMISSIONS/BAR EXAM	157,962.00	(39,850.84)	151,402.03	6,559.97
BOARD OF GOVERNORS	(802,546.00)	(54,132.58)	(172,521.84)	(630,024.16)
COMMUNICATIONS	(591,780.00)	(49,837.93)	(150,872.11)	(440,907.89)
CONFERENCE & BROADCAST SERVICES	(738,960.00)	(66,878.34)	(184,702.34)	(554,257.66)
DISCIPLINE	(5,637,455.00)	(486,999.18)	(1,360,214.69)	(4,277,240.31)
DIVERSITY	(342,259.00)	(36,129.52)	(7,633.26)	(334,625.74)
FOUNDATION	(164,730.00)	(13,678.38)	(38,928.72)	(125,801.28)
HUMAN RESOURCES	(269,931.00)	(35,774.76)	(95,819.07)	(174,111.93)
LAP	(123,105.00)	(11,558.67)	(28,576.63)	(94,528.37)
LEGISLATIVE	(151,840.00)	(7,660.65)	(21,268.79)	(130,571.21)
LICENSING AND MEMBERSHIP	(412,445.00)	(32,723.54)	(91,267.32)	(321,177.68)
LIMITED LICENSE LEGAL TECHNICIAN	(254,748.00)	(21,909.45)	(59,095.35)	(195,652.65)
LIMITED PRACTICE OFFICERS	(159,182.00)	(14,094.39)	(38,799.90)	(120,382.10)
MANDATORY CLE ADMINISTRATION	(16,340.00)	(243.50)	2,642.85	(18,982.85)
MEMBER BENEFITS	(166,530.00)	(29,956.75)	(37,865.87)	(128,664.13)
MENTORSHIP PROGRAM	(115,842.00)	(8,013.26)	(26,328.28)	(89,513.72)
NEW MEMBER PROGRAM	(244,663.00)	24,453.65	21,151.09	(265,814.09)
NW LAWYER	(122,955.00)	3,997.90	28,064.75	(151,019.75)
OFFICE OF GENERAL COUNSEL	(795,748.00)	(69,447.70)	(197,766.10)	(597,981.90)
OGC-DISCIPLINARY BOARD	(303,963.00)	(23,515.23)	(68,681.66)	(235,281.34)
OUTREACH & ENGAGEMENT	(385,421.00)	(28,844.15)	(77,969.36)	(307,451.64)
PRACTICE OF LAW BOARD	(111,234.00)	(8,797.77)	(28,038.89)	(83,195.11)
PRACTICE MANAGEMENT ASSISTANCE	(196,569.00)	(18,145.43)	(42,161.82)	(154,407.18)
PROFESSIONAL RESPONSIBILITY PROGRAM	(284,096.00)	(25,686.43)	(68,669.39)	(215,426.61)
PUBLICATION & DESIGN SERVICES	(156,000.00)	(14,052.86)	(42,601.13)	(113,398.87)
PUBLIC SERVICE PROGRAMS	(344,548.00)	(18,790.30)	46,174.92	(390,722.92)
LAW CLERK PROGRAM	(617.00)	8,670.51	(1,931.50)	1,314.50
SECTIONS ADMINISTRATION	(164,903.00)	(41,329.72)	(112,861.28)	(52,041.72)
TECHNOLOGY	(1,468,042.00)	(140,680.60)	(386,943.02)	(1,081,098.98)
CLE - PRODUCTS	737,141.00	275,878.70	474,902.69	262,238.31
CLE - SEMINARS	(574,337.00)	539.28	(85,353.54)	(488,983.46)
SECTIONS OPERATIONS	(290,152.05)	(14,119.10)	(57,281.77)	(232,870.28)
DESKBOOKS	(170,905.00)	(17,156.08)	(51,292.09)	(119,612.91)
CLIENT PROTECTION FUND	426,780.00	158,533.56	269,636.78	157,143.22
WESTERN STATES BAR CONFERENCE (No WSBA Funds)	3,040.00	5,107.72	(10,786.24)	13,826.24
INDIRECT EXPENSES	(18,556,445.00)	(1,656,396.63)	(4,627,531.47)	(13,928,913.53)
TOTAL OF ALL	19,026,569.05	1,503,144.23	4,139,679.81	14,886,889.24
NET INCOME (LOSS)	(470,124.05)	153,252.40	487,851.66	

**Washington State Bar Association
Analysis of Cash Investments
As of December 31, 2017**

Checking & Savings Accounts

General Fund

Checking

<u>Bank</u>	<u>Account</u>	<u>Amount</u>
Wells Fargo	General	
Total		\$ 3,855,021

<u>Investments</u>	<u>Rate</u>	<u>Amount</u>
Wells Fargo Money Market	1.28%	\$ 1,027,170
UBS Financial Money Market	1.34%	\$ 1,043,453
Morgan Stanley Money Market	1.20%	\$ 25,811
Merrill Lynch Money Market	1.10%	\$ 1,887,877
Long Term Investments	Varies	\$ 3,267,155
Short Term Investments	Varies	\$ 500,000
General Fund Total		\$ 11,606,487

Client Protection Fund

Checking

<u>Bank</u>	<u>Amount</u>
Wells Fargo	

<u>Investments</u>	<u>Rate</u>	<u>Amount</u>
Wells Fargo Money Market	1.28%	\$ 2,249,018
Morgan Stanley Money Market	0.97%	\$ 102,948
Wells Fargo Investments	Varies	\$ -
Lawyers' Fund for Client Protection Total		\$ 2,351,966

Grand Total Cash & Investments	\$ 13,958,452
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**Washington State Bar Association
Analysis of Cash Investments
As of December 31, 2017**

Long Term Investments- General Fund

UBS Financial Long Term Investments

Nuveen 3-7 year Municipal Bond Portfolio

Value as of 12/31/2017

\$ 309,268.18

Morgan Stanley Long Term Investments

Lord Abbett Short Term Duration Income Fund

Guggenheim Total Return Bond Fund

Virtus Multi-Sector Short Term Bond Fund

Value as of 12/31/2017

\$ 782,423.66

\$ 1,096,707.84

\$ 1,078,755.75

\$ 2,957,887.25

Total Long Term Investments- General Fund 3,267,155.43

Short Term Investments- General Fund

Bank

Bank of India NY

Goldman Sachs

Interest

Rate

Yield

Term

Maturity

Date

Amount

1.25%

1.25%

90 Days

2/28/2018

250,000.00

1.40%

1.40%

180 Days

5/29/2018

250,000.00

Total Short Term Investments- General Fund 500,000.00

Client Protection Fund

Bank

Interest

Rate

Yield

Term

Mths

Maturity

Date

Amount

Total CPF -