



WSBA Financial Reports

(Audited)

Year to Date September 30, 2016

Prepared by Mark Hayes, Controller

Submitted by

Ann Holmes, Chief Operations Officer

December 15, 2016

Washington State Bar Association Financial Summary
Year to Date as of September 30, 2016 100% of Year
Compared to Fiscal Year 2016 Budget

Category	Actual Revenues	Budgeted Revenues	Actual Indirect Expenses	Budgeted Indirect Expenses	Actual Direct Expenses	Budgeted Direct Expenses	Actual Total Expenses	Budgeted Total Expenses	Actual Net Result	Budgeted Net Result
Access to Justice Board	1,400	-	207,375	221,864	24,277	28,815	231,652	250,679	(230,252)	(250,679)
Administration	185,556	78,000	1,002,602	1,005,167	3,468	9,925	1,006,069	1,015,092	(820,514)	(937,092)
Admissions/Bar Exam	1,297,048	1,221,920	788,050	789,769	362,894	385,500	1,150,944	1,175,269	146,104	46,651
Board of Governors	-	-	482,436	465,501	296,608	293,480	779,044	758,981	(779,044)	(758,981)
Communications	25,290	45,250	1,487,337	1,493,639	112,240	119,382	1,599,578	1,613,021	(1,574,288)	(1,567,771)
Discipline	155,100	106,750	5,251,192	5,301,790	233,918	274,954	5,485,110	5,576,744	(5,330,010)	(5,469,994)
Diversity	93,719	98,592	384,340	433,861	17,469	21,200	401,809	455,061	(308,090)	(356,469)
Foundation	-	-	132,652	149,559	12,592	20,400	145,243	169,959	(145,243)	(169,959)
Human Resources	-	-	353,185	249,161	-	-	353,185	249,161	(353,185)	(249,161)
Law Clerk Program	104,825	92,400	59,808	69,063	6,793	7,550	66,600	76,613	38,225	15,787
Law Office Management Asst.Prog	6,199	6,500	295,168	352,952	4,060	8,095	299,228	361,047	(293,028)	(354,547)
Lawyers Assistance Program	12,080	18,000	124,108	120,309	35,102	46,770	159,210	167,079	(147,130)	(149,079)
Legislative	-	-	189,924	237,458	36,512	53,252	226,436	290,710	(226,436)	(290,710)
Licensing Fees	12,819,372	12,545,000	-	-	-	-	-	-	12,819,372	12,545,000
License and Membership Records	265,784	275,500	497,168	520,919	35,031	23,000	532,199	543,919	(266,416)	(268,419)
Limited License Legal Technician	11,706	11,325	169,162	179,681	38,522	49,100	207,684	228,781	(195,978)	(217,456)
Limited Practice Officers	134,903	130,700	186,667	181,623	7,619	7,100	194,286	188,723	(59,383)	(58,023)
Mandatory CLE	835,160	699,000	507,739	578,399	110,619	112,820	618,358	691,219	216,803	7,781
Member Benefits	16,753	3,000	-	-	72,098	73,000	72,098	73,000	(55,345)	(70,000)
Mentorship Program	-	-	136,195	164,139	2,348	23,558	138,543	187,697	(138,543)	(187,697)
New Lawyer Education	61,403	125,000	263,703	297,616	31,522	35,240	295,225	332,856	(233,822)	(207,856)
NW Lawyer	519,051	567,450	224,761	227,231	383,100	391,700	607,861	618,931	(88,810)	(51,481)
Office of General Counsel	414	-	663,379	669,776	7,831	20,700	671,211	690,476	(670,796)	(690,476)
OGC-Disciplinary Board	-	-	186,519	189,142	175,424	111,000	361,943	300,142	(361,943)	(300,142)
Practice of Law Board	-	-	78,928	78,523	17,560	4,100	96,488	82,623	(96,488)	(82,623)
Professional Responsibility Program	-	-	157,286	171,732	4,724	6,500	162,009	178,232	(162,009)	(178,232)
Public Service Programs	72,833	85,000	258,565	278,719	212,235	219,979	470,800	498,698	(397,967)	(413,698)
Sections Administration	318,525	311,250	390,670	410,400	10,959	11,100	401,628	421,500	(83,103)	(110,250)
Technology	-	-	1,386,677	1,561,764	-	-	1,386,677	1,561,764	(1,386,677)	(1,561,764)
Subtotal General Fund	16,937,121	16,420,637	15,865,596	16,399,757	2,255,523	2,358,220	18,121,119	18,757,977	(1,183,998)	(2,337,340)
Expenses using reserve funds							18,121,119		12,329	11,772
Total General Fund - Net Result from Operations									(1,171,669)	(2,325,568)
Percentage of Budget	103.15%		96.74%		95.65%		96.60%			
CLE-Products	1,048,818	824,750	502,783	530,495	160,318	162,393	663,101	692,888	385,718	131,862
CLE-Seminars	1,495,762	1,613,500	866,318	1,017,802	611,684	729,203	1,478,001	1,747,005	17,761	(133,505)
Total CLE	2,544,580	2,438,250	1,369,101	1,548,297	772,001	891,596	2,141,102	2,439,893	403,478	(1,643)
Percentage of Budget	104.36%		88.43%		86.59%		87.75%			
Total All Sections	710,461	680,712	-	-	727,529	889,483	727,529	889,483	(17,068)	(208,771)
Lawyers Fund for Client Protection-Restricted	1,004,168	946,500	128,187	130,220	374,048	502,525	502,235	632,745	501,933	313,755
Western States Bar Conference	49,759	50,000	-	-	49,914	50,000	49,914	50,000.00	(155)	-
Totals	21,246,090	20,536,099	17,362,883	18,078,274	4,179,016	4,691,824.42	21,541,899	22,770,098	(295,810)	(2,233,999)
Percentage of Budget	103.46%		96.04%		89.07%		94.61%			

Summary of Fund Balances:	Fund Balances Sept. 30, 2015	Fund Balances Year to date	2016 Budgeted Fund Balances
Restricted Funds:			
Lawyers Fund for Client Protection	2,144,289	2,646,222	2,458,044
Western States Bar Conference	11,113	10,958	11,113
Board-Designated Funds (Non-General Fund):			
CLE Fund Balance	53,090	456,568	51,446
Section Funds	1,229,705	1,212,637	1,020,934
Board-Designated Funds (General Fund):			
Operating Reserve Fund	1,500,000	1,500,000	1,500,000
Facilities Reserve Fund	3,286,096	2,114,427	960,528
Capital Reserve Fund	262,645	250,316	250,873
Board Program Reserve Fund	53,793	53,793	53,793
Unrestricted Funds (General Fund):			
Unrestricted General Fund	-	-	-
Total Fund Balance	8,540,731	8,244,922	6,306,732
Net Change In Fund Balance		(295,810)	(2,233,999)

Washington State Bar Association

Statement of Activities

For the Period from September 1, 2016 to September 30, 2016

100% OF YEAR COMPLETE

	FISCAL 2016 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LICENSE FEES					
REVENUE:					
LICENSE FEES	<u>12,545,000.00</u>	<u>1,098,641.28</u>	<u>12,819,372.01</u>	<u>(274,372.01)</u>	<u>102.19%</u>
TOTAL REVENUE:	<u>12,545,000.00</u>	<u>1,098,641.28</u>	<u>12,819,372.01</u>	<u>(274,372.01)</u>	<u>102.19%</u>

Washington State Bar Association

Statement of Activities

For the Period from September 1, 2016 to September 30, 2016

100% OF YEAR COMPLETE

	FISCAL 2016 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
ACCESS TO JUSTICE BOARD					
REVENUE:					
CONFERENCES & INSTITUTES	-	-	1,400.00	(1,400.00)	
TOTAL REVENUE:	-	-	1,400.00	(1,400.00)	
DIRECT EXPENSES:					
ATJ BOARD RETREAT	2,000.00	-	1,062.81	937.19	53.14%
LEADERSHIP TRAINING	2,000.00	-	-	2,000.00	0.00%
ATJ BOARD EXPENSE	11,000.00	5,295.24	14,133.20	(3,133.20)	128.48%
ATJ BOARD COMMITTEES EXPENSE	6,000.00	754.69	4,415.99	1,584.01	73.60%
CONSULTING SERVICES	5,000.00	-	-	5,000.00	0.00%
STAFF TRAVEL/PARKING	1,165.00	304.95	978.45	186.55	83.99%
STAFF MEMBERSHIP DUES	150.00	-	-	150.00	0.00%
SUBSCRIPTIONS	-	-	427.50	(427.50)	
RECEPTION/FORUM EXPENSE	1,500.00	-	3,258.71	(1,758.71)	217%
TOTAL DIRECT EXPENSES:	28,815.00	6,354.88	24,276.66	4,538.34	84.25%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.90 FTE)	129,853.00	14,167.66	117,210.32	12,642.68	90.26%
BENEFITS EXPENSE	46,529.00	4,374.81	45,182.47	1,346.53	97.11%
OTHER INDIRECT EXPENSE	45,482.00	4,601.51	44,982.23	499.77	98.90%
TOTAL INDIRECT EXPENSES:	221,864.00	23,143.98	207,375.02	14,488.98	93.47%
TOTAL ALL EXPENSES:	250,679.00	29,498.86	231,651.68	19,027.32	92.41%
NET INCOME (LOSS):	(250,679.00)	(29,498.86)	(230,251.68)		

Washington State Bar Association
Statement of Activities
For the Period from September 1, 2016 to September 30, 2016
100% OF YEAR COMPLETE

	FISCAL 2016 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
ADMINISTRATION					
REVENUE:					
INTEREST INCOME	28,000.00	(3,408.99)	27,032.22	967.78	96.54%
GAIN/LOSS ON INVESTMENTS	50,000.00	9,869.75	158,208.37	(108,208.37)	316.42%
MISCELLANEOUS	-	130.00	314.92	(314.92)	
TOTAL REVENUE:	78,000.00	6,590.76	185,555.51	(107,555.51)	237.89%
DIRECT EXPENSES:					
CREDIT CARD MERCHANT FEES	7,000.00	1,459.52	357.75	6,642.25	5.11%
STAFF TRAVEL/PARKING	2,500.00	1,213.00	2,427.00	73.00	97.08%
STAFF MEMBERSHIP DUES	425.00	-	260.00	165.00	61.18%
MISCELLANEOUS	-	-	422.87	(422.87)	
TOTAL DIRECT EXPENSES:	9,925.00	2,672.52	3,467.62	6,457.38	34.94%
INDIRECT EXPENSES:					
SALARY EXPENSE (7.91 FTE)	609,726.00	42,773.44	620,972.41	(11,246.41)	101.84%
BENEFITS EXPENSE	206,091.00	16,906.87	194,862.20	11,228.80	94.55%
OTHER INDIRECT EXPENSE	189,350.00	19,105.81	186,767.08	2,582.92	98.64%
TOTAL INDIRECT EXPENSES:	1,005,167.00	78,786.12	1,002,601.69	2,565.31	99.74%
TOTAL ALL EXPENSES:	1,015,092.00	81,458.64	1,006,069.31	9,022.69	99.11%
NET INCOME (LOSS):	(937,092.00)	(74,867.88)	(820,513.80)		

Washington State Bar Association
Statement of Activities
For the Period from September 1, 2016 to September 30, 2016
100% OF YEAR COMPLETE

	FISCAL 2016 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
ADMISSIONS/BAR EXAMS					
REVENUE:					
EXAM SOFT REVENUE	42,000.00	-	36,997.73	5,002.27	88.09%
BAR EXAM FEES	1,170,000.00	46,290.00	1,214,770.00	(44,770.00)	103.83%
SPECIAL ADMISSIONS	9,920.00	4,925.00	45,280.00	(35,360.00)	456.45%
TOTAL REVENUE:	1,221,920.00	51,215.00	1,297,047.73	(75,127.73)	106.15%
DIRECT EXPENSES:					
FACILITY, PARKING, FOOD	80,000.00	284.66	67,030.02	12,969.98	83.79%
EXAMINER FEES	32,500.00	(125.50)	34,374.50	(1,874.50)	105.77%
UBE EXMINATIONS	140,000.00	86,234.00	132,146.00	7,854.00	94.39%
BOARD OF BAR EXAMINERS	25,000.00	14,833.53	24,177.87	822.13	96.71%
BAR EXAM PROCTORS	30,000.00	-	27,647.00	2,353.00	92.16%
CHARACTER & FITNESS BOARD	18,000.00	3,211.46	19,374.00	(1,374.00)	107.63%
DISABILITY ACCOMMODATIONS	18,000.00	-	17,703.55	296.45	98.35%
CHARACTER & FITNESS INVESTIGATIONS	1,000.00	-	562.83	437.17	56.28%
LAW SCHOOL VISITS	600.00	41.00	913.33	(313.33)	152.22%
COURT REPORTERS	15,000.00	2,862.31	15,248.38	(248.38)	101.66%
DEPRECIATION-SOFTWARE	10,000.00	-	9,942.23	57.77	99.42%
POSTAGE	1,500.00	281.45	3,149.29	(1,649.29)	209.95%
STAFF TRAVEL/PARKING	12,500.00	11.86	8,977.15	3,522.85	71.82%
STAFF MEMBERSHIP DUES	200.00	-	200.00	-	100.00%
SUPPLIES	1,200.00	-	1,447.44	(247.44)	120.62%
TOTAL DIRECT EXPENSES:	385,500.00	107,634.77	362,893.59	22,606.41	94.14%
INDIRECT EXPENSES:					
SALARY EXPENSE (6.92 FTE)	458,058.00	38,869.55	469,693.70	(11,635.70)	102.54%
BENEFITS EXPENSE	166,060.00	12,804.69	155,149.09	10,910.91	93.43%
OTHER INDIRECT EXPENSE	165,651.00	16,694.94	163,207.47	2,443.53	98.52%
TOTAL INDIRECT EXPENSES:	789,769.00	68,369.18	788,050.26	1,718.74	99.78%
TOTAL ALL EXPENSES:	1,175,269.00	176,003.95	1,150,943.85	24,325.15	97.93%
NET INCOME (LOSS):	46,651.00	(124,788.95)	146,103.88		

Washington State Bar Association

Statement of Activities

For the Period from September 1, 2016 to September 30, 2016

100% OF YEAR COMPLETE

	FISCAL 2016 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
BOG/OED					
REVENUE:					
TOTAL REVENUE:	-	-	-	-	
DIRECT EXPENSES:					
BOG MEETINGS	120,000.00	20,826.19	143,548.67	(23,548.67)	119.62%
BOG COMMITTEES' EXPENSES	30,000.00	2,028.65	33,451.56	(3,451.56)	111.51%
WASHINGTON LEADERSHIP INSTITUTE	60,000.00	-	60,000.00	-	100.00%
BOG CONFERENCE ATTENDANCE	16,500.00	960.40	13,012.95	3,487.05	78.87%
BOG TRAVEL & OUTREACH	50,000.00	3,267.79	29,829.09	20,170.91	59.66%
ED TRAVEL & OUTREACH	5,000.00	554.73	5,571.07	(571.07)	111.42%
BOG ELECTIONS	5,000.00	-	3,976.59	1,023.41	79.53%
STAFF TRAVEL/PARKING	4,000.00	328.00	4,386.00	(386.00)	109.65%
STAFF MEMBERSHIP DUES	1,680.00	150.00	1,822.10	(142.10)	108.46%
TELEPHONE	1,300.00	143.31	1,009.81	290.19	77.68%
TOTAL DIRECT EXPENSES:	293,480.00	28,259.07	296,607.84	(3,127.84)	101.07%
INDIRECT EXPENSES:					
SALARY EXPENSE (2.45 FTE)	315,529.00	26,684.09	339,068.96	(23,539.96)	107.46%
BENEFITS EXPENSE	91,324.00	7,057.22	85,350.17	5,973.83	93.46%
OTHER INDIRECT EXPENSE	58,648.00	5,937.11	58,017.11	630.89	98.92%
TOTAL INDIRECT EXPENSES:	465,501.00	39,678.42	482,436.24	(16,935.24)	103.64%
TOTAL ALL EXPENSES:	758,981.00	67,937.49	779,044.08	(20,063.08)	102.64%
NET INCOME (LOSS):	(758,981.00)	(67,937.49)	(779,044.08)		

Washington State Bar Association

Statement of Activities

For the Period from September 1, 2016 to September 30, 2016

100% OF YEAR COMPLETE

	FISCAL 2016 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
COMMUNICATIONS					
REVENUE:					
AWARDS LUNCH/DINNER	45,000.00	24,058.93	23,218.93	21,781.07	51.60%
50 YEAR MEMBER TRIBUTE LUNCH	250.00	-	810.00	(560.00)	324.00%
WSBA LOGO MERCHANDISE SALES	-	1,120.70	1,260.70	(1,260.70)	
TOTAL REVENUE:	45,250.00	25,179.63	25,289.63	19,960.37	55.89%
DIRECT EXPENSES:					
IMAGE LIBRARY	4,000.00	-	4,099.00	(99.00)	102.48%
BAR OUTREACH	1,000.00	-	1,110.54	(110.54)	111.05%
ABA DELEGATES	5,600.00	1,789.53	3,764.91	1,835.09	67.23%
ANNUAL CHAIR MTGS	600.00	-	169.50	430.50	28.25%
AWARDS DINNER	55,000.00	51,089.57	56,707.07	(1,707.07)	103.10%
50 YEAR MEMBER TRIBUTE LUNCH	5,800.00	-	7,502.85	(1,702.85)	129.36%
JUD RECOMMEND COMMITTEE	5,000.00	-	4,782.95	217.05	95.66%
PROFESSIONALISM	1,000.00	-	636.88	363.12	63.69%
ONLINE EXPENSES	-	110.82	414.02	(414.02)	
COMMUNICATIONS OUTREACH	17,000.00	985.01	5,617.48	11,382.52	33.04%
TRANSLATION SERVICES	2,500.00	225.15	3,558.95	(1,058.95)	142.36%
DEPRECIATION	2,712.00	225.00	2,707.00	5.00	99.82%
EQUIPMENT, HARDWARE & SOFTWARE	1,520.00	223.85	1,055.33	464.67	69.43%
STAFF TRAVEL/PARKING	4,500.00	1,381.85	8,405.25	(3,905.25)	186.78%
STAFF MEMBERSHIP DUES	1,950.00	-	1,566.00	384.00	80.31%
SUBSCRIPTIONS	7,250.00	168.00	6,846.80	403.20	94.44%
DIGITAL/ONLINE DEVELOPMENT	3,750.00	291.57	3,213.84	536.16	85.70%
CONFERENCE CALLS	200.00	0.68	81.92	118.08	40.96%
TOTAL DIRECT EXPENSES:	119,382.00	56,491.03	112,240.29	7,141.71	94.02%
INDIRECT EXPENSES:					
SALARY EXPENSE (14.15 FTE)	837,316.00	75,935.40	858,748.90	(21,432.90)	102.56%
BENEFITS EXPENSE	317,600.00	23,923.47	294,723.64	22,876.36	92.80%
OTHER INDIRECT EXPENSE	338,723.00	34,150.62	333,864.77	4,858.23	98.57%
TOTAL INDIRECT EXPENSES:	1,493,639.00	134,009.49	1,487,337.31	6,301.69	99.58%
TOTAL ALL EXPENSES:	1,613,021.00	190,500.52	1,599,577.60	13,443.40	99.17%
NET INCOME (LOSS):	(1,567,771.00)	(165,320.89)	(1,574,287.97)		

Washington State Bar Association
Statement of Activities
For the Period from September 1, 2016 to September 30, 2016
100% OF YEAR COMPLETE

	FISCAL 2016 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
DISCIPLINE					
REVENUE:					
AUDIT REVENUE	-	106.25	2,303.50	(2,303.50)	
RECOVERY OF DISCIPLINE COSTS	93,750.00	4,170.00	138,768.34	(45,018.34)	148.02%
ETHICS SCHOOL	-	-	150.00	(150.00)	
DISCIPLINE HISTORY SUMMARY	13,000.00	1,345.27	13,878.44	(878.44)	106.76%
TOTAL REVENUE:	106,750.00	5,621.52	155,100.28	(48,350.28)	145.29%
DIRECT EXPENSES:					
COURT REPORTERS	75,000.00	13,301.03	50,771.57	24,228.43	67.70%
OUTSIDE COUNSEL/AIC	5,000.00	103.83	1,439.45	3,560.55	28.79%
LITIGATION EXPENSES	30,000.00	5,429.94	22,186.24	7,813.76	73.95%
DISABILITY EXPENSES	15,000.00	2,500.00	15,477.36	(477.36)	103.18%
ONLINE LEGAL RESEARCH	57,400.00	9,680.24	58,206.84	(806.84)	101.41%
LAW LIBRARY	15,500.00	7,199.91	12,822.18	2,677.82	82.72%
TRANSLATION SERVICES	4,000.00	-	1,459.76	2,540.24	36.49%
DEPRECIATION-SOFTWARE	26,500.00	2,205.00	26,454.00	46.00	99.83%
PUBLICATIONS PRODUCTION	-	-	39.40	(39.40)	
STAFF TRAVEL/PARKING	38,500.00	3,156.40	38,668.75	(168.75)	100.44%
STAFF MEMBERSHIP DUES	3,554.00	-	3,754.03	(200.03)	105.63%
TELEPHONE	4,500.00	220.22	2,638.68	1,861.32	58.64%
TOTAL DIRECT EXPENSES:	274,954.00	43,796.57	233,918.26	41,035.74	85.08%
INDIRECT EXPENSES:					
SALARY EXPENSE (37.88 FTE)	3,316,555.00	258,242.41	3,347,020.39	(30,465.39)	100.92%
BENEFITS EXPENSE	1,078,462.00	84,048.31	1,010,320.38	68,141.62	93.68%
OTHER INDIRECT EXPENSE	906,773.00	91,446.71	893,851.14	12,921.86	98.57%
TOTAL INDIRECT EXPENSES:	5,301,790.00	433,737.43	5,251,191.91	50,598.09	99.05%
TOTAL ALL EXPENSES:	5,576,744.00	477,534.00	5,485,110.17	91,633.83	98.36%
NET INCOME (LOSS):	(5,469,994.00)	(471,912.48)	(5,330,009.89)		

Washington State Bar Association

Statement of Activities

For the Period from September 1, 2016 to September 30, 2016

100% OF YEAR COMPLETE

	FISCAL 2016 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
DIVERSITY					
REVENUE:					
DONATIONS & GRANTS	90,000.00	200.00	90,400.00	(400.00)	100.44%
SEMINAR REGISTRATIONS	-	-	450.00	(450.00)	
WORK STUDY GRANTS	8,592.00	-	2,869.12	5,722.88	33.39%
TOTAL REVENUE:	98,592.00	200.00	93,719.12	4,872.88	95.06%
DIRECT EXPENSES:					
STAFF MEMBERSHIP DUES	200.00	-	467.00	(267.00)	233.50%
STAFF TRAVEL/PARKING	4,500.00	1,621.44	6,079.98	(1,579.98)	135.11%
COMMITTEE FOR DIVERSITY	5,000.00	233.84	3,761.23	1,238.77	75.22%
DIVERSITY EVENTS & PROJECTS	5,000.00	2,334.53	5,296.30	(296.30)	105.93%
SPECIAL EVENTS	5,000.00	-	1,864.93	3,135.07	37.30%
SPEAKERS & PROGRAM DEVELOPMENT	1,000.00	-	-	1,000.00	0.00%
INTERNAL DIVERSITY OUTREACH	500.00	-	-	500.00	0.00%
TOTAL DIRECT EXPENSE:	21,200.00	4,189.81	17,469.44	3,730.56	82.40%
INDIRECT EXPENSES:					
SALARY EXPENSE (3.60 FTE)	259,443.00	15,178.42	222,924.50	36,518.50	85.92%
BENEFITS EXPENSE	88,241.00	5,961.77	76,568.46	11,672.54	86.77%
OTHER INDIRECT EXPENSE	86,177.00	8,679.34	84,846.56	1,330.44	98.46%
TOTAL INDIRECT EXPENSES:	433,861.00	29,819.53	384,339.52	49,521.48	88.59%
TOTAL ALL EXPENSES:	455,061.00	34,009.34	401,808.96	53,252.04	88.30%
NET INCOME (LOSS):	(356,469.00)	(33,809.34)	(308,089.84)		

Washington State Bar Association

Statement of Activities

For the Period from September 1, 2016 to September 30, 2016

100% OF YEAR COMPLETE

	FISCAL 2016 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
FOUNDATION					
REVENUE:					
TOTAL REVENUE:	-	-	-	-	
DIRECT EXPENSES:					
BOARD OF TRUSTEES	5,000.00	241.24	1,165.70	3,834.30	23.31%
GRAPHIC DESIGN	1,500.00	600.00	600.00	900.00	40.00%
CONSULTING SERVICES	3,000.00	-	2,836.00	164.00	94.53%
POSTAGE	1,000.00	-	-	1,000.00	0.00%
PRINTING & COPYING	1,500.00	304.13	1,375.50	124.50	91.70%
STAFF TRAVEL/PARKING	1,700.00	44.28	1,352.38	347.62	79.55%
STAFF MEMBERSHIP DUES	600.00	-	50.00	550.00	8.33%
SUPPLIES	100.00	99.86	189.62	(89.62)	189.62%
SPECIAL EVENTS	6,000.00	3,422.39	5,022.46	977.54	83.71%
TOTAL DIRECT EXPENSES:	20,400.00	4,711.90	12,591.66	7,808.34	61.72%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.25 FTE)	88,378.00	6,536.80	76,215.17	12,162.83	86.24%
BENEFITS EXPENSE	31,258.00	2,270.25	26,785.19	4,472.81	85.69%
OTHER INDIRECT EXPENSE	29,923.00	3,033.28	29,651.38	271.62	99.09%
TOTAL INDIRECT EXPENSES:	149,559.00	11,840.33	132,651.74	16,907.26	88.70%
TOTAL ALL EXPENSES:	169,959.00	16,552.23	145,243.40	24,715.60	85.46%
NET INCOME (LOSS):	(169,959.00)	(16,552.23)	(145,243.40)		

Washington State Bar Association

Statement of Activities

For the Period from September 1, 2016 to September 30, 2016

100% OF YEAR COMPLETE

	FISCAL 2016 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
HUMAN RESOURCES					
REVENUE:					
TOTAL REVENUE:	-	-	-	-	
DIRECT EXPENSES:					
STAFF TRAINING- GENERAL	35,000.00	1,235.00	12,225.32	22,774.68	34.93%
RECRUITING AND ADVERTISING	7,000.00	602.62	6,844.74	155.26	97.78%
PAYROLL PROCESSING	55,000.00	6,261.90	56,063.05	(1,063.05)	101.93%
SALARY SURVEYS	2,700.00	-	2,161.76	538.24	80.07%
DEPRECIATION	5,016.00	417.00	5,012.00	4.00	99.92%
CONSULTING SERVICES	7,500.00	-	9,200.00	(1,700.00)	122.67%
PRINTING & COPYING	-	-	21.90	(21.90)	
STAFF TRAVEL/PARKING	250.00	-	102.00	148.00	40.80%
STAFF MEMBERSHIP DUES	720.00	-	1,273.00	(553.00)	176.81%
SUBSCRIPTIONS	1,650.00	-	2,072.37	(422.37)	125.60%
SURVEYS	-	-	29.97	(29.97)	
THIRD PARTY SERVICES	13,500.00	-	13,426.02	73.98	99.45%
TRANSFER TO INDIRECT EXPENSE	(128,336.00)	(8,516.52)	(108,432.13)	(19,903.87)	84.49%
TOTAL DIRECT EXPENSES:	-	-	-	-	
INDIRECT EXPENSES:					
SALARY EXPENSE (2.48 FTE)	236,067.00	19,679.05	225,929.48	10,137.52	95.71%
ALLOWANCE FOR OPEN POSITIONS	(120,000.00)	-	-	(120,000.00)	0.00%
BENEFITS EXPENSE	73,728.00	5,107.77	68,612.90	5,115.10	93.06%
OTHER INDIRECT EXPENSE	59,366.00	5,999.73	58,642.85	723.15	98.78%
TOTAL INDIRECT EXPENSES:	249,161.00	30,786.55	353,185.23	(104,024.23)	141.75%
TOTAL ALL EXPENSES:	249,161.00	30,786.55	353,185.23	(104,024.23)	141.75%
NET INCOME (LOSS):	(249,161.00)	(30,786.55)	(353,185.23)		

Washington State Bar Association

Statement of Activities

For the Period from September 1, 2016 to September 30, 2016

100% OF YEAR COMPLETE

	FISCAL 2016 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LAW CLERK PROGRAM					
REVENUE:					
LAW CLERK FEES	90,000.00	5,250.00	102,725.00	(12,725.00)	114.14%
LAW CLERK APPLICATION FEES	2,400.00	-	2,100.00	300.00	87.50%
TOTAL REVENUE:	92,400.00	5,250.00	104,825.00	(12,425.00)	113.45%
DIRECT EXPENSES:					
SUBSCRIPTIONS	250.00	-	250.00	-	100.00%
CHARACTER & FITNESS INVESTIGATIONS	100.00	-	-	100.00	0.00%
LAW CLERK BOARD EXPENSE	7,200.00	658.83	6,542.94	657.06	90.87%
TOTAL DIRECT EXPENSES:	7,550.00	658.83	6,792.94	757.06	89.97%
INDIRECT EXPENSES:					
SALARY EXPENSE (0.68 FTE)	37,968.00	2,939.94	31,393.64	6,574.36	82.68%
BENEFITS EXPENSE	14,817.00	1,168.18	12,403.11	2,413.89	83.71%
OTHER INDIRECT EXPENSE	16,278.00	1,637.63	16,010.75	267.25	98.36%
TOTAL INDIRECT EXPENSES:	69,063.00	5,745.75	59,807.50	9,255.50	86.60%
TOTAL ALL EXPENSES:	76,613.00	6,404.58	66,600.44	10,012.56	86.93%
NET INCOME (LOSS):	15,787.00	(1,154.58)	38,224.56		

Washington State Bar Association

Statement of Activities

For the Period from September 1, 2016 to September 30, 2016

100% OF YEAR COMPLETE

	FISCAL 2016 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LAW OFFICE MNGT ASSISTANCE PROGRAM					
REVENUE:					
DIVERSIONS	4,000.00	-	2,463.75	1,536.25	61.59%
LAW OFFICE IN A BOX SALES	2,500.00	450.00	3,735.64	(1,235.64)	149.43%
TOTAL REVENUE:	6,500.00	450.00	6,199.39	300.61	95.38%
DIRECT EXPENSES:					
LIBRARY MATERIALS/RESOURCES	1,500.00	-	729.04	770.96	48.60%
LAW OFFICE IN A BOX	500.00	125.27	893.72	(393.72)	178.74%
STAFF TRAVEL/PARKING	5,000.00	-	2,163.99	2,836.01	43.28%
STAFF MEMBERSHIP DUES	995.00	-	219.00	776.00	22.01%
CONFERENCE CALLS	100.00	-	53.97	46.03	53.97%
TOTAL DIRECT EXPENSES:	8,095.00	125.27	4,059.72	4,035.28	50.15%
INDIRECT EXPENSES:					
SALARY EXPENSE (3.31 FTE)	198,636.00	5,786.13	160,610.38	38,025.62	80.86%
BENEFITS EXPENSE	75,081.00	3,640.96	56,544.19	18,536.81	75.31%
OTHER INDIRECT EXPENSE	79,235.00	7,979.91	78,013.49	1,221.51	98.46%
TOTAL INDIRECT EXPENSES:	352,952.00	17,407.00	295,168.06	57,783.94	83.63%
TOTAL ALL EXPENSES:	361,047.00	17,532.27	299,227.78	61,819.22	82.88%
NET INCOME (LOSS):	(354,547.00)	(17,082.27)	(293,028.39)		

Washington State Bar Association

Statement of Activities

For the Period from September 1, 2016 to September 30, 2016

100% OF YEAR COMPLETE

	FISCAL 2016 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LAWYER ASSISTANCE PROGRAM					
REVENUE:					
DIVERSIONS	18,000.00	-	11,150.00	6,850.00	61.94%
LAP GROUPS REVENUE	-	350.00	930.00	(930.00)	
TOTAL REVENUE:	18,000.00	350.00	12,080.00	5,920.00	67.11%
DIRECT EXPENSES:					
PROF LIAB INSURANCE	850.00	-	775.50	74.50	91.24%
MEMBER ASSISTANCE PROGRAM	45,120.00	-	33,840.00	11,280.00	75.00%
PUBLICATIONS PRODUCTION	200.00	-	228.22	(28.22)	114.11%
STAFF MEMBERSHIP DUES	350.00	-	226.00	124.00	64.57%
CONFERENCE CALLS	100.00	-	32.42	67.58	32.42%
MISCELLANEOUS	150.00	-	-	150.00	0.00%
TOTAL DIRECT EXPENSES:	46,770.00	-	35,102.14	11,667.86	75.05%
INDIRECT EXPENSES:					
SALARY EXPENSE (0.87 FTE)	74,959.00	6,045.25	75,952.84	(993.84)	101.33%
BENEFITS EXPENSE	24,524.00	2,162.33	27,702.55	(3,178.55)	112.96%
OTHER INDIRECT EXPENSE	20,826.00	2,092.39	20,452.42	373.58	98.21%
TOTAL INDIRECT EXPENSES:	120,309.00	10,299.97	124,107.81	(3,798.81)	103.16%
TOTAL ALL EXPENSES:	167,079.00	10,299.97	159,209.95	7,869.05	95.29%
NET INCOME (LOSS):	(149,079.00)	(9,949.97)	(147,129.95)		

Washington State Bar Association

Statement of Activities

For the Period from September 1, 2016 to September 30, 2016

100% OF YEAR COMPLETE

	FISCAL 2016 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LEGISLATIVE					
REVENUE:					
TOTAL REVENUE:	-	-	-	-	
DIRECT EXPENSES:					
RENT - OLYMPIA OFFICE	8,702.00	706.97	8,680.21	21.79	99.75%
CONTRACT LOBBYIST	28,000.00	-	15,000.00	13,000.00	53.57%
LOBBYIST CONTACT COSTS	1,600.00	42.66	404.95	1,195.05	25.31%
LEGISLATIVE COMMITTEE	5,000.00	1,060.62	3,234.63	1,765.37	64.69%
BOG LEGISLATIVE COMMITTEE	250.00	-	275.76	(25.76)	110.30%
STAFF TRAVEL/PARKING	3,500.00	347.12	4,223.85	(723.85)	120.68%
STAFF MEMBERSHIP DUES	450.00	-	120.00	330.00	26.67%
SUBSCRIPTIONS	2,000.00	-	2,192.97	(192.97)	109.65%
SUPPLIES	750.00	55.38	169.10	580.90	22.55%
TELEPHONE	3,000.00	20.00	2,210.84	789.16	73.69%
TOTAL DIRECT EXPENSES:	53,252.00	2,232.75	36,512.31	16,739.69	68.57%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.85 FTE)	144,186.00	11,472.70	106,834.42	37,351.58	74.09%
BENEFITS EXPENSE	48,987.00	4,002.68	39,461.89	9,525.11	80.56%
OTHER INDIRECT EXPENSE	44,285.00	4,463.17	43,627.75	657.25	98.52%
TOTAL INDIRECT EXPENSES:	237,458.00	19,938.55	189,924.06	47,533.94	79.98%
TOTAL ALL EXPENSES:	290,710.00	22,171.30	226,436.37	64,273.63	77.89%
NET INCOME (LOSS):	(290,710.00)	(22,171.30)	(226,436.37)		

Washington State Bar Association
Statement of Activities
For the Period from September 1, 2016 to September 30, 2016
100% OF YEAR COMPLETE

	FISCAL 2016 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LICENSING & MEMBERSHIP RECORDS					
REVENUE:					
STATUS CERTIFICATE FEES	21,000.00	1,808.24	21,491.92	(491.92)	102.34%
RULE 9/LEGAL INTERN FEES	15,000.00	600.00	12,900.00	2,100.00	86.00%
INVESTIGATION FEES	21,000.00	1,100.00	20,300.00	700.00	96.67%
PRO HAC VICE	190,000.00	14,630.00	187,800.00	2,200.00	98.84%
MEMBER CONTACT INFORMATION	28,000.00	2,325.19	22,727.71	5,272.29	81.17%
PHOTO BAR CARD SALES	500.00	-	564.13	(64.13)	112.83%
TOTAL REVENUE:	275,500.00	20,463.43	265,783.76	9,716.24	96.47%
DIRECT EXPENSES:					
LICENSING FORMS	2,000.00	-	8,348.32	(6,348.32)	417.42%
POSTAGE	21,000.00	35.04	26,682.93	(5,682.93)	127.06%
TOTAL DIRECT EXPENSES:	23,000.00	35.04	35,031.25	(12,031.25)	152.31%
INDIRECT EXPENSES:					
SALARY EXPENSE (4.16 FTE)	315,537.00	21,066.32	301,643.09	13,893.91	95.60%
BENEFITS EXPENSE	105,800.00	8,074.70	97,375.15	8,424.85	92.04%
OTHER INDIRECT EXPENSE	99,582.00	10,040.53	98,149.96	1,432.04	98.56%
TOTAL INDIRECT EXPENSES:	520,919.00	39,181.55	497,168.20	23,750.80	95.44%
TOTAL ALL EXPENSES:	543,919.00	39,216.59	532,199.45	11,719.55	97.85%
NET INCOME (LOSS):	(268,419.00)	(18,753.16)	(266,415.69)		

Washington State Bar Association

Statement of Activities

For the Period from September 1, 2016 to September 30, 2016

100% OF YEAR COMPLETE

	FISCAL 2016 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LIMITED LICENSE LEGAL TECHNICIAN PROGRAM					
REVENUE:					
LLLT LICENSE FEES	2,625.00	233.28	2,756.25	(131.25)	105.00%
LLLT EXAM FEES	8,100.00	-	4,500.00	3,600.00	55.56%
LLLT EDUCATION APPROVAL FEES	-	2,500.00	2,500.00	(2,500.00)	
LLLT WAIVER FEES	600.00	300.00	1,950.00	(1,350.00)	325.00%
TOTAL REVENUE:	11,325.00	3,033.28	11,706.25	(381.25)	103.37%
DIRECT EXPENSES:					
CHRACTER & FITNESS INVESTIGATIONS	100.00	-	228.00	(128.00)	228.00%
LLLT BOARD	17,000.00	2,164.81	16,194.71	805.29	95.26%
LLLT OUTREACH	7,000.00	910.75	5,390.37	1,609.63	77.01%
LLLT EXAM WRITING	25,000.00	-	16,290.00	8,710.00	65.16%
STAFF TRAVEL/PARKING	-	-	309.10	(309.10)	
STAFF MEMBERSHIP DUES	-	-	110.00	(110.00)	
TOTAL DIRECT EXPENSES:	49,100.00	3,075.56	38,522.18	10,577.82	78.46%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.36 FTE)	110,230.00	7,910.86	102,454.46	7,775.54	92.95%
BENEFITS EXPENSE	36,895.00	2,875.45	34,667.61	2,227.39	93.96%
OTHER INDIRECT EXPENSE	32,556.00	3,277.75	32,040.00	516.00	98.42%
TOTAL INDIRECT EXPENSES:	179,681.00	14,064.06	169,162.07	10,518.93	94.15%
TOTAL ALL EXPENSES:	228,781.00	17,139.62	207,684.25	21,096.75	90.78%
NET INCOME (LOSS):	(217,456.00)	(14,106.34)	(195,978.00)		

Washington State Bar Association

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100% OF YEAR COMPLETE

	FISCAL 2016 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LIMITED PRACTICE OFFICERS					
REVENUE:					
RECOVERY OF DISCIPLINE COSTS	-	-	520.00	(520.00)	
LPO EXAMINATION FEES	15,000.00	300.00	20,700.00	(5,700.00)	138.00%
LPO LICENSE FEES	108,000.00	8,628.89	106,672.50	1,327.50	98.77%
LPO LATE LICENSE FEES	1,000.00	110.00	935.00	65.00	93.50%
LPO CEU & TA LATE FEES	4,000.00	100.00	3,550.00	450.00	88.75%
LPO CONTINUING ED ACCRED FEE	2,700.00	225.00	2,525.00	175.00	93.52%
TOTAL REVENUE:	130,700.00	9,363.89	134,902.50	(4,202.50)	103.22%
DIRECT EXPENSES:					
LPO EXAM FACILITIES	700.00	-	844.46	(144.46)	120.64%
LPO BOARD	2,300.00	369.92	1,497.78	802.22	65.12%
LPO DISCIPLINE EXPENSES	200.00	-	-	200.00	0.00%
FINGERPRINT CARD PROCESSING	1,500.00	-	3,002.00	(1,502.00)	200.13%
LITIGATION EXPENSES	-	-	24.89	(24.89)	
CHARACTER & FITNESS INVESTIGATIONS	100.00	-	-	100.00	0.00%
POSTAGE	2,300.00	8.60	1,489.98	810.02	64.78%
PRINTING & COPYING	-	62.81	759.92	(759.92)	
TOTAL DIRECT EXPENSES:	7,100.00	441.33	7,619.03	(519.03)	107.31%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.50 FTE)	107,877.00	9,176.92	116,126.89	(8,249.89)	107.65%
BENEFITS EXPENSE	37,839.00	2,952.61	35,093.54	2,745.46	92.74%
OTHER INDIRECT EXPENSE	35,907.00	3,626.14	35,446.31	460.69	98.72%
TOTAL INDIRECT EXPENSES:	181,623.00	15,755.67	186,666.74	(5,043.74)	102.78%
TOTAL ALL EXPENSES:	188,723.00	16,197.00	194,285.77	(5,562.77)	102.95%
NET INCOME (LOSS):	(58,023.00)	(6,833.11)	(59,383.27)		

Washington State Bar Association

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100% OF YEAR COMPLETE

	FISCAL 2016 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
MANDATORY CLE ADMINISTRATION					
REVENUE:					
ACCREDITED PROGRAM FEES	300,000.00	24,450.00	278,650.00	21,350.00	92.88%
FORM 1 LATE FEES	60,000.00	10,779.12	118,300.00	(58,300.00)	197.17%
MEMBER LATE FEES	160,000.00	2,100.00	242,760.00	(82,760.00)	151.73%
ANNUAL ACCREDITED SPONSOR FEES	23,000.00	-	27,750.00	(4,750.00)	120.65%
ATTENDANCE FEES	70,000.00	3,046.00	60,815.12	9,184.88	86.88%
COMITY CERTIFICATES	26,000.00	800.00	34,948.20	(8,948.20)	134.42%
ATTENDANCE LATE FEES	60,000.00	6,475.00	71,937.00	(11,937.00)	119.90%
TOTAL REVENUE:	699,000.00	47,650.12	835,160.32	(136,160.32)	119.48%
DIRECT EXPENSES:					
MCLE BOARD	2,000.00	162.26	1,940.93	59.07	97.05%
POSTAGE	2,000.00	-	793.00	1,207.00	39.65%
STAFF TRAVEL/PARKING	-	-	40.00	(40.00)	
STAFF MEMBERSHIP DUES	700.00	-	500.00	200.00	71.43%
DEPRECIATION	108,120.00	15,335.00	107,345.00	775.00	99.28%
TOTAL DIRECT EXPENSES:	112,820.00	15,497.26	110,618.93	2,201.07	98.05%
INDIRECT EXPENSES:					
SALARY EXPENSE (5.33 FTE)	332,303.00	23,605.91	270,204.44	62,098.56	81.31%
BENEFITS EXPENSE	118,506.00	9,325.62	111,826.49	6,679.51	94.36%
OTHER INDIRECT EXPENSE	127,590.00	12,858.81	125,707.77	1,882.23	98.52%
TOTAL INDIRECT EXPENSES:	578,399.00	45,790.34	507,738.70	70,660.30	87.78%
TOTAL ALL EXPENSES:	691,219.00	61,287.60	618,357.63	72,861.37	89.46%
NET INCOME (LOSS):	7,781.00	(13,637.48)	216,802.69		

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100% OF YEAR COMPLETE

	FISCAL 2016 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
MEMBER BENEFITS					
REVENUE:					
ROYALTIES	3,000.00	288.00	16,752.99	(13,752.99)	558.43%
TOTAL REVENUE:	3,000.00	288.00	16,752.99	(13,752.99)	558.43%
DIRECT EXPENSES:					
CASEMAKER	73,000.00	4,041.40	72,097.85	902.15	98.76%
TOTAL DIRECT EXPENSES:	73,000.00	4,041.40	72,097.85	902.15	98.76%
INDIRECT EXPENSES:					
TOTAL INDIRECT EXPENSES:	-	-	-	-	
TOTAL ALL EXPENSES:	73,000.00	4,041.40	72,097.85	902.15	98.76%
NET INCOME (LOSS):	(70,000.00)	(3,753.40)	(55,344.86)		

Washington State Bar Association

Statement of Activities

For the Period from September 1, 2016 to September 30, 2016

100% OF YEAR COMPLETE

	FISCAL 2016 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
MENTORSHIP PROGRAM					
REVENUE:					
TOTAL REVENUE:	-	-	-	-	
DIRECT EXPENSES:					
MENTORSHIP PROGRAM EXPENSES	18,258.00	765.63	2,348.03	15,909.97	12.86%
RECEPTION/FORUM EXPENSE	1,000.00	-	-	1,000.00	0.00%
CONSULTING SERVICES	1,000.00	-	-	1,000.00	0.00%
STAFF TRAVEL/PARKING	2,000.00	-	-	2,000.00	0.00%
SUBSCRIPTIONS	500.00	-	-	500.00	0.00%
CONFERENCE CALLS	800.00	-	-	800.00	0.00%
TOTAL DIRECT EXPENSES:	23,558.00	765.63	2,348.03	21,209.97	9.97%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.40 FTE)	96,257.00	6,784.89	73,985.96	22,271.04	76.86%
BENEFITS EXPENSE	34,369.00	2,789.91	30,202.63	4,166.37	87.88%
OTHER INDIRECT EXPENSE	33,513.00	3,273.77	32,006.79	1,506.21	95.51%
TOTAL INDIRECT EXPENSES:	164,139.00	12,848.57	136,195.38	27,943.62	82.98%
TOTAL ALL EXPENSES:	187,697.00	13,614.20	138,543.41	49,153.59	73.81%
NET INCOME (LOSS):	(187,697.00)	(13,614.20)	(138,543.41)		

Washington State Bar Association
Statement of Activities
For the Period from September 1, 2016 to September 30, 2016
100% OF YEAR COMPLETE

	FISCAL 2016 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
NEW LAWYER EDUCATION					
REVENUE:					
DONATIONS	-	-	1,550.00	(1,550.00)	
SEMINAR REGISTRATIONS	100,000.00	-	31,661.70	68,338.30	31.66%
TRIAL ADVOCACY PROGRAM	25,000.00	-	28,191.00	(3,191.00)	112.76%
TOTAL REVENUE:	125,000.00	-	61,402.70	63,597.30	49.12%
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	1,600.00	397.36	1,266.01	333.99	79.13%
STAFF MEMBERSHIP DUES	200.00	-	-	200.00	0.00%
ONLINE EXPENSES	2,940.00	-	2,205.00	735.00	75.00%
NEW LAWYER OUTREACH EVENTS	5,000.00	195.88	5,566.89	(566.89)	111.34%
NEW LAWYERS COMMITTEE	15,000.00	676.06	14,343.90	656.10	95.63%
TRIAL ADVOCACY PROGRAM	3,500.00	-	4,028.04	(528.04)	115.09%
SEMINAR BROCHURES	3,000.00	-	906.92	2,093.08	30.23%
SPEAKERS & PROGRAM DEVELOPMENT	2,000.00	61.64	1,372.10	627.90	68.61%
SCHOLARSHIPS/DONATIONS/GRANT	2,000.00	-	1,832.70	167.30	91.64%
TOTAL DIRECT EXPENSES:	35,240.00	1,330.94	31,521.56	3,718.44	89.45%
INDIRECT EXPENSES:					
SALARY EXPENSE (2.40 FTE)	182,079.00	12,445.30	154,563.90	27,515.10	84.89%
BENEFITS EXPENSE	58,086.00	4,464.95	52,579.96	5,506.04	90.52%
OTHER INDIRECT EXPENSE	57,451.00	5,785.62	56,559.48	891.52	98.45%
TOTAL INDIRECT EXPENSES:	297,616.00	22,695.87	263,703.34	33,912.66	88.61%
TOTAL ALL EXPENSES:	332,856.00	24,026.81	295,224.90	37,631.10	88.69%
NET INCOME (LOSS):	(207,856.00)	(24,026.81)	(233,822.20)		

Washington State Bar Association

Statement of Activities

For the Period from September 1, 2016 to September 30, 2016

100% OF YEAR COMPLETE

	FISCAL 2016 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
NORTHWEST LAWYER					
REVENUE:					
ROYALTIES	-	-	1,231.13	(1,231.13)	
DISPLAY ADVERTISING	440,000.00	51,409.25	394,624.00	45,376.00	89.69%
SUBSCRIPT/SINGLE ISSUES	450.00	-	288.00	162.00	64.00%
CLASSIFIED ADVERTISING	84,000.00	880.00	82,418.12	1,581.88	98.12%
GEN ANNOUNCEMENTS	19,000.00	2,150.00	12,750.00	6,250.00	67.11%
PROF ANNOUNCEMENTS	24,000.00	3,242.50	27,740.00	(3,740.00)	115.58%
TOTAL REVENUE:	567,450.00	57,681.75	519,051.25	48,398.75	91.47%
DIRECT EXPENSES:					
GRAPHICS/ARTWORK	2,500.00	862.02	2,380.22	119.78	95.21%
OUTSIDE SALES EXPENSE	80,000.00	7,116.08	71,461.66	8,538.34	89.33%
EDITORIAL ADVISORY COMMITTEE	800.00	61.22	848.59	(48.59)	106.07%
DIGITAL/ONLINE DEVELOPMENT	8,400.00	100.00	6,750.00	1,650.00	80.36%
BAD DEBT EXPENSE	1,000.00	125.00	(1,100.00)	2,100.00	-110.00%
POSTAGE	70,000.00	-	79,820.33	(9,820.33)	114.03%
PRINTING, COPYING & MAILING	220,000.00	26,424.45	222,939.27	(2,939.27)	101.34%
SURVEY	9,000.00	-	-	9,000.00	0.00%
TOTAL DIRECT EXPENSES:	391,700.00	34,688.77	383,100.07	8,599.93	97.80%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.80 FTE)	137,091.00	17,219.69	136,225.61	865.39	99.37%
BENEFITS EXPENSE	47,052.00	3,343.72	45,934.25	1,117.75	97.62%
OTHER INDIRECT EXPENSE	43,088.00	4,358.05	42,601.17	486.83	98.87%
TOTAL INDIRECT EXPENSES:	227,231.00	24,921.46	224,761.03	2,469.97	98.91%
TOTAL ALL EXPENSES:	618,931.00	59,610.23	607,861.10	11,069.90	98.21%
NET INCOME (LOSS):	(51,481.00)	(1,928.48)	(88,809.85)		

Washington State Bar Association
Statement of Activities
For the Period from September 1, 2016 to September 30, 2016
100% OF YEAR COMPLETE

	FISCAL 2016 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
OFFICE OF GENERAL COUNSEL					
REVENUE:					
COPY FEES	-	3.61	73.14	(73.14)	
RECORDS REQUEST FEES	-	-	341.11	(341.11)	
TOTAL REVENUE:	-	3.61	414.25	(414.25)	
DIRECT EXPENSES:					
AMICUS BRIEF COMMITTEE	100.00	-	43.65	56.35	43.65%
COURT RULES COMMITTEE	5,000.00	43.77	936.10	4,063.90	18.72%
DISCIPLINE ADVISORY ROUNDTABLE	1,500.00	-	-	1,500.00	0.00%
LITIGATION EXPENSES	-	22.29	339.28	(339.28)	
CUSTODIANSHIPS	10,000.00	71.40	1,806.35	8,193.65	18.06%
STAFF TRAVEL/PARKING	2,600.00	198.00	2,990.92	(390.92)	115.04%
STAFF MEMBERSHIP DUES	1,500.00	-	1,715.00	(215.00)	114.33%
TOTAL DIRECT EXPENSES:	20,700.00	335.46	7,831.30	12,868.70	37.83%
INDIRECT EXPENSES:					
SALARY EXPENSE (4.91 FTE)	416,440.00	31,468.15	415,450.44	989.56	99.76%
BENEFITS EXPENSE	135,800.00	10,953.96	132,034.71	3,765.29	97.23%
OTHER INDIRECT EXPENSE	117,536.00	11,856.36	115,894.12	1,641.88	98.60%
TOTAL INDIRECT EXPENSES:	669,776.00	54,278.47	663,379.27	6,396.73	99.04%
TOTAL ALL EXPENSES:	690,476.00	54,613.93	671,210.57	19,265.43	97.21%
NET INCOME (LOSS):	(690,476.00)	(54,610.32)	(670,796.32)		

Washington State Bar Association

Statement of Activities

For the Period from September 1, 2016 to September 30, 2016

100% OF YEAR COMPLETE

	FISCAL 2016 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
OGC-DISCIPLINARY BOARD					
REVENUE:					
TOTAL REVENUE:	-	-	-	-	
DIRECT EXPENSE:					
DISCIPLINARY BOARD EXPENSES	10,000.00	1,778.89	8,498.17	1,501.83	84.98%
CHIEF HEARING OFFICER	33,000.00	2,500.00	30,000.00	3,000.00	90.91%
HEARING OFFICER EXPENSES	5,000.00	-	712.30	4,287.70	14.25%
HEARING OFFICER TRAINING	2,500.00	-	1,877.21	622.79	75.09%
DISCIPLINARY BOARD NOTICES	-	-	23.28	(23.28)	
OUTSIDE COUNSEL	60,000.00	41,356.00	133,570.13	(73,570.13)	222.62%
DISCIPLINARY SELECTION PANEL	-	-	742.62	(742.62)	
STAFF MEMBERSHIP DUES	500.00	-	-	500.00	0.00%
TOTAL DIRECT EXPENSES:	111,000.00	45,634.89	175,423.71	(64,423.71)	158.04%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.51 FTE)	113,766.00	8,720.14	113,766.80	(0.80)	100.00%
BENEFITS EXPENSE	39,230.00	3,068.13	36,961.26	2,268.74	94.22%
OTHER INDIRECT EXPENSE	36,146.00	3,661.47	35,790.83	355.17	99.02%
TOTAL INDIRECT EXPENSES:	189,142.00	15,449.74	186,518.89	2,623.11	98.61%
TOTAL ALL EXPENSES:	300,142.00	61,084.63	361,942.60	(61,800.60)	120.59%
NET INCOME (LOSS):	(300,142.00)	(61,084.63)	(361,942.60)		

Washington State Bar Association

Statement of Activities

For the Period from September 1, 2016 to September 30, 2016

100% OF YEAR COMPLETE

	FISCAL 2016 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
PRACTICE OF LAW BOARD					
REVENUE:					
TOTAL REVENUE:	-	-	-	-	
DIRECT EXPENSES:					
PRACTICE OF LAW BOARD	3,500.00	3,566.55	17,559.86	(14,059.86)	501.71%
TRANSLATION SERVICES	500.00	-	-	500.00	0.00%
STAFF TRAVEL/PARKING	100.00	-	-	100.00	0.00%
TOTAL DIRECT EXPENSES:	4,100.00	3,566.55	17,559.86	(13,459.86)	428.29%
INDIRECT EXPENSES:					
SALARY EXPENSE (0.63 FTE)	47,120.00	3,614.81	47,137.42	(17.42)	100.04%
BENEFITS EXPENSE	16,322.00	1,396.85	16,789.11	(467.11)	102.86%
OTHER INDIRECT EXPENSE	15,081.00	1,534.79	15,001.90	79.10	99.48%
TOTAL INDIRECT EXPENSES:	78,523.00	6,546.45	78,928.43	(405.43)	100.52%
TOTAL ALL EXPENSES:	82,623.00	10,113.00	96,488.29	(13,865.29)	116.78%
NET INCOME (LOSS):	(82,623.00)	(10,113.00)	(96,488.29)		

Washington State Bar Association

Statement of Activities

For the Period from September 1, 2016 to September 30, 2016

100% OF YEAR COMPLETE

	FISCAL 2016 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
PROFESSIONAL RESPONSIBILITY PROGRAM					
REVENUE:					
TOTAL REVENUE:	-	-	-	-	
DIRECT EXPENSES:					
CPE COMMITTEE	5,000.00	321.41	2,220.90	2,779.10	44.42%
STAFF TRAVEL/PARKING	1,000.00	366.80	2,092.66	(1,092.66)	209.27%
STAFF MEMBERSHIP DUES	500.00	-	410.00	90.00	82.00%
TOTAL DIRECT EXPENSES:	6,500.00	688.21	4,723.56	1,776.44	72.67%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.30 FTE)	105,332.00	7,076.79	93,354.22	11,977.78	88.63%
BENEFITS EXPENSE	35,281.00	2,761.12	33,256.95	2,024.05	94.26%
OTHER INDIRECT EXPENSE	31,119.00	3,138.07	30,674.63	444.37	98.57%
TOTAL INDIRECT EXPENSES:	171,732.00	12,975.98	157,285.80	14,446.20	91.59%
TOTAL ALL EXPENSES:	178,232.00	13,664.19	162,009.36	16,222.64	90.90%
NET INCOME (LOSS):	(178,232.00)	(13,664.19)	(162,009.36)		

Washington State Bar Association
Statement of Activities
For the Period from September 1, 2016 to September 30, 2016
100% OF YEAR COMPLETE

	FISCAL 2016 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
PUBLIC SERVICE PROGRAMS					
REVENUE:					
DONATIONS & GRANTS	85,000.00	-	72,400.00	12,600.00	85.18%
PSP PRODUCT SALES	-	433.00	433.00	(433.00)	
TOTAL REVENUE:	85,000.00	433.00	72,833.00	12,167.00	85.69%
DIRECT EXPENSES:					
DONATIONS/SPONSORSHIPS/GRANTS	203,684.00	24,776.24	191,141.03	12,542.97	93.84%
SPEAKERS & PROGRAM DEVELOPMENT	1,000.00	32.82	686.53	313.47	68.65%
STAFF TRAVEL/PARKING	2,000.00	101.87	2,871.54	(871.54)	143.58%
STAFF MEMBERSHIP DUES	95.00	-	-	95.00	0.00%
CONFERENCE CALLS	200.00	17.50	122.87	77.13	61.44%
PRO BONO & LEGAL AID COMMITTEE	2,000.00	191.71	1,603.82	396.18	80.19%
VOLUNTEER RECRUITMENT & APPREC	6,500.00	1,257.51	5,151.39	1,348.61	79.25%
PUBLIC DEFENSE	4,500.00	4,379.16	10,657.64	(6,157.64)	236.84%
TOTAL DIRECT EXPENSES:	219,979.00	30,756.81	212,234.82	7,744.18	96.48%
INDIRECT EXPENSES:					
SALARY EXPENSE (2.40 FTE)	162,849.00	12,657.35	149,800.40	13,048.60	91.99%
BENEFITS EXPENSE	58,419.00	4,331.85	52,204.32	6,214.68	89.36%
OTHER INDIRECT EXPENSE	57,451.00	5,785.78	56,560.52	890.48	98.45%
TOTAL INDIRECT EXPENSES:	278,719.00	22,774.98	258,565.24	20,153.76	92.77%
TOTAL ALL EXPENSES:	498,698.00	53,531.79	470,800.06	27,897.94	94.41%
NET INCOME (LOSS):	(413,698.00)	(53,098.79)	(397,967.06)		

Washington State Bar Association

Statement of Activities

For the Period from September 1, 2016 to September 30, 2016

100% OF YEAR COMPLETE

	FISCAL 2016 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
SECTIONS ADMINISTRATION					
REVENUE:					
REIMBURSEMENTS FROM SECTIONS	311,250.00	-	318,525.00	(7,275.00)	102.34%
TOTAL REVENUE:	311,250.00	-	318,525.00	(7,275.00)	102.34%
DIRECT EXPENSES:					
DUES STATEMENTS	8,500.00	-	9,173.06	(673.06)	107.92%
STAFF TRAVEL/PARKING	1,000.00	788.09	1,174.06	(174.06)	117.41%
STAFF MEMBERSHIP DUES	-	-	40.00	(40.00)	
SECTION/COMMITTEE CHAIR MTGS	1,000.00	-	229.34	770.66	22.93%
CONFERENCE CALLS	300.00	-	49.86	250.14	16.62%
MISCELLANEOUS	300.00	66.85	292.28	7.72	97.43%
TOTAL DIRECT EXPENSES:	11,100.00	854.94	10,958.60	141.40	98.73%
INDIRECT EXPENSES:					
SALARY EXPENSE (3.98 FTE)	227,217.00	18,820.50	223,410.73	3,806.27	98.32%
BENEFITS EXPENSE	87,910.00	6,443.40	73,231.91	14,678.09	83.30%
OTHER INDIRECT EXPENSE	95,273.00	9,617.90	94,027.18	1,245.82	98.69%
TOTAL INDIRECT EXPENSES:	410,400.00	34,881.80	390,669.82	19,730.18	95.19%
TOTAL ALL EXPENSES:	421,500.00	35,736.74	401,628.42	19,871.58	95.29%
NET INCOME (LOSS):	(110,250.00)	(35,736.74)	(83,103.42)		

Washington State Bar Association
Statement of Activities
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100% OF YEAR COMPLETE

	FISCAL 2016 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
TECHNOLOGY					
REVENUE:					
TOTAL REVENUE:	-	-	-	-	
DIRECT EXPENSES:					
COMPUTER HARDWARE	34,000.00	4,181.02	32,061.44	1,938.56	94.30%
COMPUTER SOFTWARE	20,000.00	-	16,519.60	3,480.40	82.60%
SOFTWARE MAINTENANCE & LICENSING	291,000.00	66,059.68	291,659.28	(659.28)	100.23%
HARDWARE SERVICE & WARRANTIES	75,000.00	23,253.17	44,045.20	30,954.80	58.73%
TELEPHONE HARDWARE & MAINTENANCE	41,000.00	2,494.68	36,840.56	4,159.44	89.86%
COMPUTER SUPPLIES	30,000.00	4,995.96	20,162.28	9,837.72	67.21%
THIRD PARTY SERVICES	31,000.00	1,182.25	36,557.10	(5,557.10)	117.93%
CONSULTING SERVICES	320,705.00	22,427.50	300,603.85	20,101.15	93.73%
STAFF TRAVEL/PARKING	2,500.00	-	677.17	1,822.83	27.09%
STAFF MEMBERSHIP DUES	110.00	-	-	110.00	0.00%
TELEPHONE	22,000.00	334.24	5,608.77	16,391.23	25.49%
TRANSFER TO INDIRECT EXPENSES	(867,315.00)	(124,928.50)	(784,735.25)	(82,579.75)	90.48%
TOTAL DIRECT EXPENSES:	-	-	-	-	
INDIRECT EXPENSES:					
SALARY EXPENSE (12.10 FTE)	978,078.00	65,898.71	832,590.18	145,487.82	85.13%
BENEFITS EXPENSE	327,936.00	23,947.96	291,177.51	36,758.49	88.79%
CAPITAL LABOR & OVERHEAD	(33,900.00)	-	(22,728.00)	(11,172.00)	67.04%
OTHER INDIRECT EXPENSE	289,650.00	29,221.39	285,636.86	4,013.14	98.61%
TOTAL INDIRECT EXPENSES:	1,561,764.00	119,068.06	1,386,676.55	175,087.45	88.79%
TOTAL ALL EXPENSES:	1,561,764.00	119,068.06	1,386,676.55	175,087.45	88.79%
NET INCOME (LOSS):	(1,561,764.00)	(119,068.06)	(1,386,676.55)		

Washington State Bar Association
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100% OF YEAR COMPLETE

	FISCAL 2016 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
CLE - PRODUCTS					
REVENUE:					
SHIPPING & HANDLING	5,750.00	314.22	6,884.22	(1,134.22)	119.73%
DESKBOOK SALES	100,000.00	3,274.00	110,540.82	(10,540.82)	110.54%
COURSEBOOK SALES	25,000.00	2,342.00	19,688.12	5,311.88	78.75%
SECTION PUBLICATION SALES	19,000.00	877.50	21,678.24	(2,678.24)	114.10%
CASEMAKER ROYALTIES	75,000.00	11,070.87	41,894.69	33,105.31	55.86%
MP3 AND VIDEO SALES	600,000.00	46,248.07	848,132.13	(248,132.13)	141.36%
TOTAL REVENUE:	824,750.00	64,126.66	1,048,818.22	(224,068.22)	127.17%
DIRECT EXPENSES:					
COST OF SALES - DESKBOOKS	70,000.00	2,669.72	73,724.15	(3,724.15)	105.32%
COST OF SALES - COURSEBOOKS	1,750.00	254.98	1,740.96	9.04	99.48%
COST OF SALES SECTION PUBLICATION	3,500.00	156.08	3,680.38	(180.38)	105.15%
A/V DEVELOP COSTS (RECORDING)	1,700.00	-	1,500.00	200.00	88.24%
DEPRECIATION	6,513.33	520.00	5,222.00	1,291.33	80.17%
DESKBOOK ROYALTIES	1,000.00	-	781.39	218.61	78.14%
RECORDED SEMINAR ROYALTIES	-	27.50	662.50	(662.50)	
ONLINE EXPENSES	40,000.00	3,090.67	40,513.48	(513.48)	101.28%
SHIPPING SUPPLIES	500.00	-	-	500.00	0.00%
POSTAGE & DELIVERY-DESKBOOKS	5,000.00	174.45	4,883.63	116.37	97.67%
POSTAGE & DELIVERY-COURSEBOOKS	5,000.00	131.93	1,367.45	3,632.55	27.35%
SPLITS WITH SECTIONS	6,000.00	1,132.94	6,352.16	(352.16)	105.87%
FLIERS/CATALOGS	6,000.00	-	4,011.87	1,988.13	66.86%
POSTAGE - FLIERS/CATALOGS	4,000.00	-	3,729.44	270.56	93.24%
EQUIPMENT, HARD.,& SOFTWARE	1,320.00	-	-	1,320.00	0.00%
COMPLIMENTARY BOOK PROGRAM	2,000.00	-	4,536.20	(2,536.20)	226.81%
BAD DEBT EXPENSE	100.00	-	-	100.00	0.00%
RECORDS STORAGE - OFF SITE	7,440.00	1,240.00	6,980.00	460.00	93.82%
STAFF TRAINING	-	22.15	22.15	(22.15)	
STAFF MEMBERSHIP DUES	370.00	-	540.00	(170.00)	145.95%
MISCELLANEOUS	200.00	-	70.00	130.00	35.00%
TOTAL DIRECT EXPENSES:	162,393.33	9,420.42	160,317.76	2,075.57	98.72%
INDIRECT EXPENSES:					
SALARY EXPENSE (4.62 FTE)	311,882.00	21,810.01	292,726.32	19,155.68	93.86%
BENEFITS EXPENSE	108,019.00	8,314.94	101,025.66	6,993.34	93.53%
OTHER INDIRECT EXPENSE	110,594.00	11,152.98	109,030.81	1,563.19	98.59%
TOTAL INDIRECT EXPENSES:	530,495.00	41,277.93	502,782.79	27,712.21	94.78%
TOTAL ALL EXPENSES:	692,888.33	50,698.35	663,100.55	29,787.78	95.70%
NET INCOME (LOSS):	131,861.67	13,428.31	385,717.67		

Washington State Bar Association
Statement of Activities
For the Period from September 1, 2016 to September 30, 2016
100% OF YEAR COMPLETE

	FISCAL 2016 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
CLE - SEMINARS					
REVENUE:					
SEMINAR REGISTRATIONS	1,588,500.00	121,333.00	1,419,477.65	169,022.35	89.36%
SEMINAR-EXHIB/SPNSR/ETC	25,000.00	5,190.00	76,284.47	(51,284.47)	305.14%
TOTAL REVENUE:	1,613,500.00	126,523.00	1,495,762.12	117,737.88	92.70%
DIRECT EXPENSES:					
COURSEBOOK PRODUCTION	2,000.00	874.23	5,333.70	(3,333.70)	266.69%
POSTAGE - FLIERS/CATALOGS	50,000.00	35.00	26,672.22	23,327.78	53.34%
POSTAGE - MISC./DELIVERY	2,500.00	140.00	967.50	1,532.50	38.70%
ONLINE EXPENSES	42,000.00	704.97	37,884.89	4,115.11	90.20%
ACCREDITATION FEES	5,800.00	642.00	8,474.00	(2,674.00)	146.10%
SEMINAR BROCHURES	69,000.00	2,437.12	50,119.22	18,880.78	72.64%
FACILITIES	269,988.00	23,423.13	248,180.12	21,807.88	91.92%
SPEAKERS & PROGRAM DEVELOP	65,534.00	5,682.52	59,523.33	6,010.67	90.83%
SPLITS TO SECTIONS	167,456.00	19,320.62	154,670.16	12,785.84	92.36%
SPLITS TO CO-SPONSORS	7,500.00	-	-	7,500.00	0.00%
HONORARIA	20,250.00	-	-	20,250.00	0.00%
CLE SEMINAR COMMITTEE	1,500.00	14.49	162.89	1,337.11	10.86%
DEPRECIATION	15,700.00	1,307.00	15,679.00	21.00	99.87%
BAD DEBT EXPENSE	500.00	-	-	500.00	0.00%
STAFF TRAVEL/PARKING	6,500.00	(2,381.52)	1,993.25	4,506.75	30.67%
STAFF MEMBERSHIP DUES	975.00	-	1,094.00	(119.00)	112.21%
SUPPLIES	2,000.00	307.14	918.61	1,081.39	45.93%
TELEPHONE	-	-	10.69	(10.69)	
TOTAL DIRECT EXPENSES:	729,203.00	52,506.70	611,683.58	117,519.42	83.88%
INDIRECT EXPENSES:					
SALARY EXPENSE (8.64 FTE)	603,192.00	49,550.70	474,741.83	128,450.17	78.70%
BENEFITS EXPENSE	207,785.00	15,180.08	182,326.00	25,459.00	87.75%
OTHER INDIRECT EXPENSE	206,825.00	21,498.53	209,249.95	(2,424.95)	101.17%
TOTAL INDIRECT EXPENSES:	1,017,802.00	86,229.31	866,317.78	151,484.22	85.12%
TOTAL ALL EXPENSES:	1,747,005.00	138,736.01	1,478,001.36	269,003.64	84.60%
NET INCOME (LOSS):	(133,505.00)	(12,213.01)	17,760.76		

Washington State Bar Association

Statement of Activities

For the Period from September 1, 2016 to September 30, 2016

100% OF YEAR COMPLETE

	FISCAL 2016 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
SECTIONS OPERATIONS					
REVENUE:					
SECTION DUES	473,340.00	-	489,577.87	(16,237.87)	103.43%
SEMINAR PROFIT SHARE	139,200.00	19,320.62	160,774.56	(21,574.56)	115.50%
INTEREST INCOME	719.00	5,355.49	5,355.49	(4,636.49)	744.85%
PUBLICATIONS REVENUE	6,500.00	1,132.94	8,859.77	(2,359.77)	136.30%
OTHER	60,953.00	1,151.25	45,893.66	15,059.34	75.29%
TOTAL REVENUE:	680,712.00	26,960.30	710,461.35	(29,749.35)	104.37%
DIRECT EXPENSES:					
DIRECT EXPENSES OF SECTION ACTIVITIES	582,512.84	60,804.46	409,003.92	173,508.92	70.21%
REIMBURSEMENT TO WSBA FOR INDIRECT EXPENSES	306,970.25	-	318,525.00	(11,554.75)	103.76%
TOTAL DIRECT EXPENSES:	889,483.09	60,804.46	727,528.92	161,954.17	81.79%
NET INCOME (LOSS):	(208,771.09)	(33,844.16)	(17,067.57)		

Washington State Bar Association
Statement of Activities
For the Period from September 1, 2016 to September 30, 2016
100% OF YEAR COMPLETE

	FISCAL 2016 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LAWYERS FUND FOR CLIENT PROTECTION					
REVENUE:					
LFCP RESTITUTION	1,000.00	93.83	2,969.68	(1,969.68)	296.97%
LFCP MEMBER ASSESSMENTS	945,000.00	9,103.00	994,738.00	(49,738.00)	105.26%
INTEREST INCOME	500.00	690.99	6,460.19	(5,960.19)	1292.04%
TOTAL REVENUE:	946,500.00	9,887.82	1,004,167.87	(57,667.87)	106.09%
DIRECT EXPENSES:					
GIFTS TO INJURED CLIENTS	500,000.00	96,916.95	371,452.47	128,547.53	74.29%
LFCP BOARD EXPENSES	1,500.00	41.14	1,366.38	133.62	91.09%
BANK FEES - WELLS FARGO	800.00	93.96	1,129.44	(329.44)	141.18%
STAFF MEMBERSHIP DUES	225.00	-	100.00	125.00	44.44%
TOTAL DIRECT EXPENSES:	502,525.00	97,052.05	374,048.29	128,476.71	74.43%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.16 FTE)	75,029.00	5,752.45	75,039.12	(10.12)	100.01%
BENEFITS EXPENSE	27,423.00	2,151.12	25,889.16	1,533.84	94.41%
OTHER INDIRECT EXPENSE	27,768.00	2,788.38	27,258.80	509.20	98.17%
TOTAL INDIRECT EXPENSES:	130,220.00	10,691.95	128,187.08	2,032.92	98.44%
TOTAL ALL EXPENSES:	632,745.00	107,744.00	502,235.37	130,509.63	79.37%
NET INCOME (LOSS):	313,755.00	(97,856.18)	501,932.50		

Washington State Bar Association

Statement of Activities

For the Period from September 1, 2016 to September 30, 2016

100% OF YEAR COMPLETE

	FISCAL 2016 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
WESTERN STATES BAR CONFERENCE					
REVENUE:					
REGISTRATION REVENUE	50,000.00	-	25,200.00	24,800.00	50.40%
OTHER ACTIVITIES REGISTRATION REVENUE	-	-	12,959.46	(12,959.46)	
WESTERN STATES BAR MEMBERSHIP DUES	-	-	2,400.00	(2,400.00)	
SPONSORSHIPS	-	-	9,200.00	(9,200.00)	
TOTAL REVENUE:	50,000.00	-	49,759.46	240.54	99.52%
DIRECT EXPENSES:					
MANAGEMENT OF WESTERN STATES BAR CONFERENCE	50,000.00	(150.00)	-	50,000.00	0.00%
SPEAKERS & PROGRAM DEVELOPMENT	-	-	2,323.09	(2,323.09)	
FACILITIES	-	-	43,951.39	(43,951.39)	
STAFF TRAVEL/PARKING	-	-	1,043.26	(1,043.26)	
BANK FEES	-	46.65	556.36	(556.36)	
WSBC PRESIDENT TRAVEL	-	-	384.70	(384.70)	
OPTIONAL ACTIVITIES EXPENSE	-	-	1,225.92	(1,225.92)	
MARKETING EXPENSE	-	-	429.28	(429.28)	
TOTAL DIRECT EXPENSES:	50,000.00	(103.35)	49,914.00	86.00	99.83%
INDIRECT EXPENSES:					
TOTAL INDIRECT EXPENSES:	-	-	-	-	
TOTAL ALL EXPENSES:	50,000.00	(103.35)	49,914.00	86.00	99.83%
NET INCOME (LOSS):	-	103.35	(154.54)		

Washington State Bar Association
Statement of Activities
For the Period from September 1, 2016 to September 30, 2016
100% OF YEAR COMPLETE

	FISCAL 2016 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
INDIRECT EXPENSES:					
SALARIES	10,876,353.00	839,407.55	10,447,193.80	429,159.20	96.05%
ALLOWANCE FOR OPEN POSITIONS	(120,000.00)	-	-	(120,000.00)	0.00%
TEMPORARY SALARIES	152,600.00	8,482.79	78,603.12	73,996.88	51.51%
CAPITAL LABOR & OVERHEAD	(33,900.00)	-	(22,728.00)	(11,172.00)	67.04%
EMPLOYEE ASSISTANCE PLAN	4,800.00	-	4,800.00	-	100.00%
EMPLOYEE SERVICE AWARDS	2,140.00	-	1,824.25	315.75	85.25%
FICA (EMPLOYER PORTION)	815,000.00	64,910.76	778,191.05	36,808.95	95.48%
L&I INSURANCE	51,500.00	9,687.33	39,716.38	11,783.62	77.12%
MEDICAL (EMPLOYER PORTION)	1,442,000.00	111,921.32	1,291,804.04	150,195.96	89.58%
RETIREMENT (EMPLOYER PORTION)	1,205,000.00	95,508.78	1,139,017.26	65,982.74	94.52%
TRANSPORTATION ALLOWANCE	98,000.00	130.00	102,541.80	(4,541.80)	104.63%
UNEMPLOYMENT INSURANCE	119,500.00	3,647.49	88,347.68	31,152.32	73.93%
STAFF DEVELOPMENT-GENERAL	7,000.00	780.06	6,060.53	939.47	86.58%
TOTAL SALARY & BENEFITS EXPENSE:	14,619,993.00	1,134,476.08	13,955,371.91	664,621.09	95.45%
WORKPLACE BENEFITS	32,000.00	3,999.72	45,658.69	(13,658.69)	142.68%
HUMAN RESOURCES POOLED EXP	128,336.00	8,516.52	108,432.13	19,903.87	84.49%
MEETING SUPPORT EXPENSES	15,000.00	1,313.77	14,657.77	342.23	97.72%
RENT	1,590,000.00	129,549.81	1,587,479.63	2,520.37	99.84%
REMODEL EXPENSE	-	-	78,148.53	(78,148.53)	
PERSONAL PROP TAXES-WSBA	18,000.00	1,030.07	12,923.28	5,076.72	71.80%
FURNITURE, MAINT, LH IMP	20,000.00	1,865.71	23,026.75	(3,026.75)	115.13%
OFFICE SUPPLIES & EQUIPMENT	69,000.00	6,685.93	35,688.72	33,311.28	51.72%
FURN & OFFICE EQUIP DEPRECIATION	162,000.00	12,686.00	148,382.76	13,617.24	91.59%
COMPUTER HARDWARE DEPRECIATION	105,000.00	6,894.49	92,432.39	12,567.61	88.03%
COMPUTER SOFTWARE DEPRECIATION	52,000.00	1,707.00	41,115.60	10,884.40	79.07%
INSURANCE	105,000.00	10,881.85	103,136.20	1,863.80	98.22%
PROFESSIONAL FEES-AUDIT	30,000.00	-	34,058.26	(4,058.26)	113.53%
PROFESSIONAL FEES-LEGAL	40,000.00	26,583.00	86,558.40	(46,558.40)	216.40%
TELEPHONE & INTERNET	46,000.00	2,725.47	31,265.26	14,734.74	67.97%
POSTAGE - GENERAL	45,000.00	3,050.27	36,221.03	8,778.97	80.49%
RECORDS STORAGE	36,000.00	5,567.18	43,116.09	(7,116.09)	119.77%
STAFF TRAINING	55,000.00	1,539.06	73,819.00	(18,819.00)	134.22%
BANK FEES	17,200.00	(79.18)	17,166.74	33.26	99.81%
PRODUCTION MAINTENANCE & SUPPLIES	25,000.00	(926.76)	9,736.07	15,263.93	38.94%
GAIN (LOSS) ASSETS	-	-	(247.00)	247.00	
COMPUTER POOLED EXPENSES	867,315.00	124,928.50	784,735.25	82,579.75	90.48%
TOTAL OTHER INDIRECT EXPENSES:	3,457,851.00	348,518.41	3,407,511.55	50,339.45	98.54%
TOTAL INDIRECT EXPENSES:	18,077,844.00	1,482,994.49	17,362,883.46		

**Washington State Bar Association
Analysis of Cash Investments
As of September 30, 2016**

Checking & Savings Accounts

General Fund

Checking

<u>Bank</u>	<u>Account</u>		<u>Amount</u>
Wells Fargo	General	\$	587,626
Total		\$	587,626

<u>Investments</u>	<u>Rate</u>		<u>Amount</u>
Wells Fargo Money Market	0.33%	\$	909,217
UBS Financial Money Market	0.30%	\$	836,183
Morgan Stanley Money Market	0.33%	\$	25,614
Merrill Lynch Money Market	0.40%	\$	1,865,513
Long Term Investments	Varies	\$	3,376,287
Short Term Investments	Varies	\$	750,000
General Fund Total		\$	8,350,439

Lawyer's Fund for Client Protection

Checking

<u>Bank</u>		<u>Amount</u>
Wells Fargo	\$	773,958

<u>Investments</u>	<u>Rate</u>		<u>Amount</u>
Wells Fargo Money Market	0.33%	\$	2,223,116
Morgan Stanley Money Market	0.01%	\$	102,557
Wells Fargo Investments	Varies	\$	-
Lawyers' Fund for Client Protection Total		\$	3,099,631

Grand Total Cash & Investments	\$	11,450,070
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**Washington State Bar Association
Analysis of Cash Investments
As of September 30, 2016**

Long Term Investments- General Fund

UBS Financial Long Term Investments

Nuveen 3-7 year Municipal Bond Portfolio

Value as of 9/31/16

\$ 510,697.61

Morgan Stanley Long Term Investments

Lord Abbett Short Term Duration Income Fund

Guggenheim Total Return Bond Fund

Virtus Multi-Sector Short Term Bond Fund

Value as of 9/31/16

\$ 1,543,941.26

\$ 662,404.82

\$ 659,243.63

\$ 2,865,589.71

Total Long Term Investments- General Fund 3,376,287.32

Short Term Investments- General Fund

Bank

**Interest
Rate**

Yield

Term

**Maturity
Date**

Amount

Yadkin Bank

0.65%

0.65%

9 months

10/13/2016

250,000.00

Maple Bank

0.60%

0.60%

9 months

10/20/2016

250,000.00

Goldman Sachs Bank

0.70%

0.70%

9 months

10/20/2016

250,000.00

Total Short Term Investments- General Fund 750,000.00

Lawyer's Fund for Client Protection

Bank

**Interest
Rate**

Yield

**Term
Mths**

**Maturity
Date**

Amount

Total LFCP -