



# **WSBA Financial Reports**

**(Unaudited)**

## **Year to Date January 31, 2017**

**Prepared by Mark Hayes, Controller**

**Submitted by**

**Ann Holmes, Chief Operations Officer**

**February 14, 2017**

**Washington State Bar Association Financial Summary**  
**Year to Date as of January 31, 2017 33.33% of Year**  
**Compared to Fiscal Year 2017 Budget**

Category	Actual Revenues	Budgeted Revenues	Actual Indirect Expenses	Budgeted Indirect Expenses	Actual Direct Expenses	Budgeted Direct Expenses	Actual Total Expenses	Budgeted Total Expenses	Actual Net Result	Budgeted Net Result
Access to Justice	-	8,000.00	77,247	197,913	17,676	61,850	94,922	259,763	(94,922)	(251,763)
Administration	(9,844)	55,000	348,760	1,026,621	(7,419)	3,135	341,341	1,029,756	(351,184)	(974,756)
Admissions/Bar Exam	472,120	1,070,000	258,423	784,390	34,806	376,900	293,230	1,161,290	178,890	(91,290)
Board of Governors	-	-	194,847	487,946	54,991	294,650	249,838	782,596	(249,838)	(782,596)
Communications	1,354	44,250	487,510	1,570,598	26,322	130,060	513,832	1,700,658	(512,478)	(1,656,408)
Discipline	26,648	140,000	1,741,586	5,335,003	74,220	267,668	1,815,806	5,602,671	(1,789,158)	(5,462,671)
Diversity	90,000	100,374	118,145	365,119	2,716	29,150	120,860	394,269	(30,860)	(293,895)
Foundation	-	-	49,023	148,649	326	19,300	49,349	167,949	(49,349)	(167,949)
Human Resources	-	-	124,123	257,819	-	-	124,123	257,819	(124,123)	(257,819)
Law Clerk Program	72,400	97,000	32,782	101,085	851	5,350	33,632	106,435	38,768	(9,435)
Law Office Management Asst.Prog	1,260	2,500	52,873	198,202	379	4,700	53,252	202,902	(51,992)	(200,402)
Lawyers Assistance Program	1,930	15,750	38,523	127,432	23,745.00	46,770	62,268	174,202	(60,338)	(158,452)
Legislative	-	-	70,627	220,465	12,255	42,800	82,882	263,265	(82,882)	(263,265)
Licensing Fees	4,186,783	13,204,000	-	-	-	-	-	-	4,186,783	13,204,000
License and Membership Records	115,924	247,800	183,183	559,967	8,661	27,500	191,844	587,467	(75,921)	(339,667)
Limited License Legal Technician	3,192	13,400	57,069	175,010	6,405	60,054	63,474	235,064	(60,282)	(221,664)
Limited Practice Officers	42,480	132,700	61,826	189,203	2,757	13,284	64,583	202,487	(22,103)	(69,787)
Mandatory CLE	254,530	711,000	153,502	468,890	73,481	266,500	226,983	735,390	27,546	(24,390)
Member Benefits	5,187	3,000	-	-	18,143	75,000	18,143	75,000	(12,956)	(72,000)
Mentorship Program	-	-	52,576	177,973	1,504	23,500	54,080	201,473	(54,080)	(201,473)
New Lawyer Program	18,433	80,000	83,036	275,191	9,404	32,700	92,440	307,891	(74,007)	(227,891)
NW Lawyer	175,421	573,450	73,398	221,408	104,786	402,800	178,185	624,208	(2,764)	(50,758)
Office of General Counsel	53	-	250,960	777,270	2,485	15,700	253,445	792,970	(253,392)	(792,970)
OGC-Disciplinary Board	-	-	50,360	154,747	27,879	103,000	78,240	257,747	(78,240)	(257,747)
Practice of Law Board	-	-	33,074	101,271	5,836	14,100	38,910	115,371	(38,910)	(115,371)
Professional Responsibility Program	-	-	79,526	272,851	2,140	8,000	81,666	280,851	(81,666)	(280,851)
Public Service Programs	90,774	85,000	65,462	216,540	277	215,460	65,738	432,000	25,036	(347,000)
Sections Administration	279,094	307,000	145,369	448,056	6,406	12,100	151,775	460,156	127,319	(153,156)
Technology	-	-	485,241	1,475,919	-	-	485,241	1,475,919	(485,241)	(1,475,919)
<b>Subtotal General Fund</b>	<b>5,827,737</b>	<b>16,890,224</b>	<b>5,369,049</b>	<b>16,335,538</b>	<b>511,032</b>	<b>2,552,031</b>	<b>5,880,081</b>	<b>18,887,569</b>	<b>(52,344)</b>	<b>(1,997,345)</b>
Expenses using reserve funds							<b>5,880,081</b>		-	-
<b>Total General Fund - Net Result from Operations</b>									<b>(52,344)</b>	<b>(1,997,345)</b>
<b>Percentage of Budget</b>	<b>34.50%</b>		<b>32.87%</b>		<b>20.02%</b>		<b>31.13%</b>			
CLE-Products	592,366	879,800	169,814	512,809	46,469	144,865	216,283	657,674	376,083	222,126
CLE-Seminars	313,776	1,695,000	290,589	923,544	90,579	721,369	381,168	1,644,913	(67,392)	50,087
Total CLE	906,142	2,574,800	460,402	1,436,353	137,048	866,234	597,451	2,302,587	308,691	272,213
<b>Percentage of Budget</b>	<b>35.19%</b>		<b>32.05%</b>		<b>15.82%</b>		<b>25.95%</b>			
Total All Sections	444,897	688,611	-	-	364,628	904,833	364,628	904,833	80,269	(216,222)
Lawyers Fund for Client Protection-Restricted	848,405	986,000	36,848	113,721	138,304	502,500	175,152	616,221	673,254	369,779
Management Western States Bar Conference	16,070	50,000	-	-	37,636	50,000	37,636	50,000.00	(21,566)	-
<b>Totals</b>	<b>8,043,251</b>	<b>21,189,635</b>	<b>5,866,299</b>	<b>17,885,612</b>	<b>1,188,649</b>	<b>4,875,597.75</b>	<b>7,054,948</b>	<b>22,761,210</b>	<b>988,303</b>	<b>(1,571,575)</b>
<b>Percentage of Budget</b>	<b>37.96%</b>		<b>32.80%</b>		<b>24.38%</b>		<b>31.00%</b>			

Summary of Fund Balances:	Fund Balances Sept. 30, 2016	Fund Balances Year to date	2017 Budgeted Fund Balances
<b>Restricted Funds:</b>			
Lawyers Fund for Client Protection	2,646,222	3,319,475	3,016,001
Western States Bar Conference	10,958	(10,608)	10,958
<b>Board-Designated Funds (Non-General Fund):</b>			
CLE Fund Balance	456,568	765,259	728,781
Section Funds	1,212,637	1,292,906	996,416
<b>Board-Designated Funds (General Fund):</b>			
Operating Reserve Fund	1,500,000	1,500,000	1,500,000
Facilities Reserve Fund	200,000	200,000	200,000
<b>Unrestricted Funds (General Fund):</b>			
Unrestricted General Fund	2,218,536	2,166,192	221,191
<b>Total Fund Balance</b>	<b>8,244,921</b>	<b>9,233,225</b>	<b>6,673,347</b>
<b>Net Change In Fund Balance</b>		<b>988,303</b>	<b>(1,571,575)</b>

# Washington State Bar Association

## Statement of Activities

For the Period from January 1, 2017 to January 31, 2017

**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2017 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>LICENSE FEES</b>					
<b>REVENUE:</b>					
LICENSE FEES	<u>13,204,000.00</u>	<u>952,076.44</u>	<u>4,186,782.61</u>	<u>9,017,217.39</u>	<u>31.71%</u>
<b>TOTAL REVENUE:</b>	<u><u>13,204,000.00</u></u>	<u><u>952,076.44</u></u>	<u><u>4,186,782.61</u></u>	<u><u>9,017,217.39</u></u>	<u><u>31.71%</u></u>

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<b>ACCESS TO JUSTICE</b>					
<b>REVENUE:</b>					
CONFERENCES & INSTITUTES	8,000.00	-	-	8,000.00	0%
<b>TOTAL REVENUE:</b>	<b>8,000.00</b>	<b>-</b>	<b>-</b>	<b>8,000.00</b>	<b>0%</b>
<b>DIRECT EXPENSES:</b>					
ATJ BOARD RETREAT	2,000.00	-	-	2,000.00	0.00%
LEADERSHIP TRAINING	2,000.00	-	-	2,000.00	0.00%
ATJ BOARD EXPENSE	15,100.00	(365.44)	2,027.42	13,072.58	13.43%
ATJ BOARD COMMITTEES EXPENSE	5,000.00	207.46	658.24	4,341.76	13.16%
STAFF TRAVEL/PARKING	1,200.00	39.82	101.42	1,098.58	8.45%
STAFF MEMBERSHIP DUES	150.00	-	-	150.00	0.00%
PUBLIC DEFENSE	8,400.00	926.19	1,788.57	6,611.43	21.29%
CONFERENCE/INSTITUTE EXPENSE	23,000.00	-	13,100.00	9,900.00	57%
RECEPTION/FORUM EXPENSE	5,000.00	-	-	5,000.00	0%
<b>TOTAL DIRECT EXPENSES:</b>	<b>61,850.00</b>	<b>808.03</b>	<b>17,675.65</b>	<b>44,174.35</b>	<b>28.58%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (2.10 FTE)	105,884.00	14,605.51	50,864.65	55,019.35	48.04%
BENEFITS EXPENSE	42,244.00	3,641.56	12,055.35	30,188.65	28.54%
OTHER INDIRECT EXPENSE	49,785.00	4,301.74	14,326.70	35,458.30	28.78%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>197,913.00</b>	<b>22,548.81</b>	<b>77,246.70</b>	<b>120,666.30</b>	<b>39.03%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>259,763.00</b>	<b>23,356.84</b>	<b>94,922.35</b>	<b>164,840.65</b>	<b>36.54%</b>
<b>NET INCOME (LOSS):</b>	<b>(251,763.00)</b>	<b>(23,356.84)</b>	<b>(94,922.35)</b>		

# Washington State Bar Association

## Statement of Activities

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**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2017 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>ADMINISTRATION</b>					
<b>REVENUE:</b>					
INTEREST INCOME	25,000.00	2,537.80	7,086.12	17,913.88	28.34%
GAIN/LOSS ON INVESTMENTS	30,000.00	16,665.32	(17,602.30)	47,602.30	-58.67%
MISCELLANEOUS	-	409.00	672.50	(672.50)	
<b>TOTAL REVENUE:</b>	<b>55,000.00</b>	<b>19,612.12</b>	<b>(9,843.68)</b>	<b>64,843.68</b>	<b>-17.90%</b>
<b>DIRECT EXPENSES:</b>					
CREDIT CARD MERCHANT FEES	-	(3,200.47)	(7,649.97)	7,649.97	
STAFF TRAVEL/PARKING	2,500.00	-	231.00	2,269.00	9.24%
STAFF MEMBERSHIP DUES	635.00	-	-	635.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>3,135.00</b>	<b>(3,200.47)</b>	<b>(7,418.97)</b>	<b>10,553.97</b>	<b>-236.65%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE ( 7.92 FTE)	632,169.00	57,288.25	222,884.83	409,284.17	35.26%
BENEFITS EXPENSE	206,690.00	17,466.42	71,855.24	134,834.76	34.76%
OTHER INDIRECT EXPENSE	187,762.00	16,218.71	54,019.70	133,742.30	28.77%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>1,026,621.00</b>	<b>90,973.38</b>	<b>348,759.77</b>	<b>677,861.23</b>	<b>33.97%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>1,029,756.00</b>	<b>87,772.91</b>	<b>341,340.80</b>	<b>688,415.20</b>	<b>33.15%</b>
<b>NET INCOME (LOSS):</b>	<b>(974,756.00)</b>	<b>(68,160.79)</b>	<b>(351,184.48)</b>		

# Washington State Bar Association

## Statement of Activities

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**33.33% OF YEAR COMPLETE**

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>ADMISSIONS/BAR EXAMS</b>					
<b>REVENUE:</b>					
EXAM SOFT REVENUE	40,000.00	-	-	40,000.00	0.00%
BAR EXAM FEES	1,000,000.00	34,380.00	441,155.00	558,845.00	44.12%
SPECIAL ADMISSIONS	30,000.00	9,300.00	30,965.00	(965.00)	103.22%
<b>TOTAL REVENUE:</b>	<b>1,070,000.00</b>	<b>43,680.00</b>	<b>472,120.00</b>	<b>597,880.00</b>	<b>44.12%</b>
<b>DIRECT EXPENSES:</b>					
FACILITY, PARKING, FOOD	65,000.00	4,250.00	24,750.00	40,250.00	38.08%
EXAMINER FEES	32,500.00	-	-	32,500.00	0.00%
UBE EXMINATIONS	136,000.00	-	-	136,000.00	0.00%
BOARD OF BAR EXAMINERS	30,000.00	-	143.22	29,856.78	0.48%
BAR EXAM PROCTORS	33,000.00	-	-	33,000.00	0.00%
CHARACTER & FITNESS BOARD	20,000.00	1,335.94	4,348.47	15,651.53	21.74%
DISABILITY ACCOMMODATIONS	25,000.00	1,012.50	1,012.50	23,987.50	4.05%
CHARACTER & FITNESS INVESTIGATIONS	1,000.00	-	150.58	849.42	15.06%
LAW SCHOOL VISITS	1,000.00	-	41.00	959.00	4.10%
COURT REPORTERS	15,000.00	1,055.75	3,021.78	11,978.22	20.15%
POSTAGE	4,000.00	199.31	1,336.59	2,663.41	33.41%
STAFF TRAVEL/PARKING	13,000.00	-	2.24	12,997.76	0.02%
STAFF MEMBERSHIP DUES	200.00	-	-	200.00	0.00%
SUPPLIES	1,200.00	-	-	1,200.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>376,900.00</b>	<b>7,853.50</b>	<b>34,806.38</b>	<b>342,093.62</b>	<b>9.23%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (6.48 FTE)	465,903.00	40,332.00	157,973.51	307,929.49	33.91%
BENEFITS EXPENSE	164,864.00	14,033.26	56,207.47	108,656.53	34.09%
OTHER INDIRECT EXPENSE	153,623.00	13,283.07	44,242.49	109,380.51	28.80%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>784,390.00</b>	<b>67,648.33</b>	<b>258,423.47</b>	<b>525,966.53</b>	<b>32.95%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>1,161,290.00</b>	<b>75,501.83</b>	<b>293,229.85</b>	<b>868,060.15</b>	<b>25.25%</b>
<b>NET INCOME (LOSS):</b>	<b>(91,290.00)</b>	<b>(31,821.83)</b>	<b>178,890.15</b>		

# Washington State Bar Association

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**33.33% OF YEAR COMPLETE**

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>BOG/OED</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	
<b>DIRECT EXPENSES:</b>					
BOG MEETINGS	125,000.00	10,824.00	27,804.95	97,195.05	22.24%
BOG COMMITTEES' EXPENSES	30,000.00	1,670.95	6,031.92	23,968.08	20.11%
WASHINGTON LEADERSHIP INSTITUTE	60,000.00	-	-	60,000.00	0.00%
BOG CONFERENCE ATTENDANCE	17,500.00	1,907.60	7,591.24	9,908.76	43.38%
BOG TRAVEL & OUTREACH	45,000.00	2,000.44	10,470.32	34,529.68	23.27%
ED TRAVEL & OUTREACH	5,000.00	456.88	831.42	4,168.58	16.63%
BOG ELECTIONS	5,000.00	-	-	5,000.00	0.00%
STAFF TRAVEL/PARKING	4,000.00	584.40	1,568.40	2,431.60	39.21%
STAFF MEMBERSHIP DUES	1,850.00	-	550.00	1,300.00	29.73%
TELEPHONE	1,300.00	-	142.65	1,157.35	10.97%
<b>TOTAL DIRECT EXPENSES:</b>	<b>294,650.00</b>	<b>17,444.27</b>	<b>54,990.90</b>	<b>239,659.10</b>	<b>18.66%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (2.45 FTE)	336,231.00	46,554.43	146,448.80	189,782.20	43.56%
BENEFITS EXPENSE	93,632.00	7,726.27	31,642.57	61,989.43	33.79%
OTHER INDIRECT EXPENSE	58,083.00	5,028.39	16,755.27	41,327.73	28.85%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>487,946.00</b>	<b>59,309.09</b>	<b>194,846.64</b>	<b>293,099.36</b>	<b>39.93%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>782,596.00</b>	<b>76,753.36</b>	<b>249,837.54</b>	<b>532,758.46</b>	<b>31.92%</b>
<b>NET INCOME (LOSS):</b>	<b>(782,596.00)</b>	<b>(76,753.36)</b>	<b>(249,837.54)</b>		

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**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2017 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>COMMUNICATIONS</b>					
<b>REVENUE:</b>					
AWARDS LUNCH/DINNER	44,000.00	-	(95.84)	44,095.84	-0.22%
50 YEAR MEMBER TRIBUTE LUNCH	250.00	-	1,170.00	(920.00)	468.00%
WSBA LOGO MERCHANDISE SALES	-	-	280.00	(280.00)	
<b>TOTAL REVENUE:</b>	<b>44,250.00</b>	<b>-</b>	<b>1,354.16</b>	<b>42,895.84</b>	<b>3.06%</b>
<b>DIRECT EXPENSES:</b>					
IMAGE LIBRARY	4,100.00	-	3,999.00	101.00	97.54%
BAR OUTREACH	2,500.00	-	-	2,500.00	0.00%
ABA DELEGATES	5,600.00	-	-	5,600.00	0.00%
ANNUAL CHAIR MTGS	600.00	-	877.32	(277.32)	146.22%
AWARDS DINNER	63,000.00	-	-	63,000.00	0.00%
50 YEAR MEMBER TRIBUTE LUNCH	8,000.00	-	8,576.25	(576.25)	107.20%
JUD RECOMMEND COMMITTEE	4,500.00	-	-	4,500.00	0.00%
PROFESSIONALISM	750.00	-	821.72	(71.72)	109.56%
COMMUNICATIONS OUTREACH	15,000.00	1,175.00	1,319.56	13,680.44	8.80%
TRANSLATION SERVICES	3,500.00	233.05	1,311.40	2,188.60	37.47%
DEPRECIATION	2,300.00	225.00	904.00	1,396.00	39.30%
EQUIPMENT, HARDWARE & SOFTWARE	-	(172.07)	79.47	(79.47)	
STAFF TRAVEL/PARKING	4,000.00	-	478.00	3,522.00	11.95%
STAFF MEMBERSHIP DUES	1,960.00	-	50.00	1,910.00	2.55%
SUBSCRIPTIONS	10,050.00	6,082.80	6,122.75	3,927.25	60.92%
DIGITAL/ONLINE DEVELOPMENT	4,000.00	719.77	1,769.48	2,230.52	44.24%
CONFERENCE CALLS	200.00	8.41	13.49	186.51	6.75%
<b>TOTAL DIRECT EXPENSES:</b>	<b>130,060.00</b>	<b>8,271.96</b>	<b>26,322.44</b>	<b>103,737.56</b>	<b>20.24%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (14.64 FTE)	896,797.00	72,244.61	278,830.52	617,966.48	31.09%
BENEFITS EXPENSE	326,726.00	25,351.88	108,778.25	217,947.75	33.29%
OTHER INDIRECT EXPENSE	347,075.00	29,995.90	99,900.91	247,174.09	28.78%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>1,570,598.00</b>	<b>127,592.39</b>	<b>487,509.68</b>	<b>1,083,088.32</b>	<b>31.04%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>1,700,658.00</b>	<b>135,864.35</b>	<b>513,832.12</b>	<b>1,186,825.88</b>	<b>30.21%</b>
<b>NET INCOME (LOSS):</b>	<b>(1,656,408.00)</b>	<b>(135,864.35)</b>	<b>(512,477.96)</b>		



# Washington State Bar Association

Statement of Activities

For the Period from January 1, 2017 to January 31, 2017

**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2017 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>DISCIPLINE</b>					
<b>REVENUE:</b>					
AUDIT REVENUE	2,000.00	170.00	1,077.50	922.50	53.88%
RECOVERY OF DISCIPLINE COSTS	125,000.00	4,685.00	22,093.92	102,906.08	17.68%
DISCIPLINE HISTORY SUMMARY	13,000.00	1,059.18	3,476.60	9,523.40	26.74%
<b>TOTAL REVENUE:</b>	<b>140,000.00</b>	<b>5,914.18</b>	<b>26,648.02</b>	<b>113,351.98</b>	<b>19.03%</b>
<b>DIRECT EXPENSES:</b>					
COURT REPORTERS	65,000.00	5,020.08	14,598.76	50,401.24	22.46%
OUTSIDE COUNSEL/AIC	3,500.00	352.71	585.96	2,914.04	16.74%
LITIGATION EXPENSES	30,000.00	2,059.04	7,313.45	22,686.55	24.38%
DISABILITY EXPENSES	15,000.00	3,440.50	5,076.45	9,923.55	33.84%
ONLINE LEGAL RESEARCH	65,900.00	5,573.66	16,443.78	49,456.22	24.95%
LAW LIBRARY	13,075.00	249.89	4,107.24	8,967.76	31.41%
TRANSLATION SERVICES	3,000.00	95.00	95.00	2,905.00	3.17%
DEPRECIATION-SOFTWARE	25,200.00	2,205.00	8,818.00	16,382.00	34.99%
PUBLICATIONS PRODUCTION	250.00	212.23	212.23	37.77	84.89%
STAFF TRAVEL/PARKING	38,500.00	3,148.03	11,630.88	26,869.12	30.21%
STAFF MEMBERSHIP DUES	3,243.00	350.00	1,529.38	1,713.62	47.16%
TELEPHONE	5,000.00	404.75	3,808.45	1,191.55	76.17%
<b>TOTAL DIRECT EXPENSES:</b>	<b>267,668.00</b>	<b>23,110.89</b>	<b>74,219.58</b>	<b>193,448.42</b>	<b>27.73%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (37.77 FTE)	3,370,608.00	272,795.71	1,120,068.43	2,250,539.57	33.23%
BENEFITS EXPENSE	1,068,970.00	88,092.64	363,791.81	705,178.19	34.03%
OTHER INDIRECT EXPENSE	895,425.00	77,373.11	257,725.74	637,699.26	28.78%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>5,335,003.00</b>	<b>438,261.46</b>	<b>1,741,585.98</b>	<b>3,593,417.02</b>	<b>32.64%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>5,602,671.00</b>	<b>461,372.35</b>	<b>1,815,805.56</b>	<b>3,786,865.44</b>	<b>32.41%</b>
<b>NET INCOME (LOSS):</b>	<b>(5,462,671.00)</b>	<b>(455,458.17)</b>	<b>(1,789,157.54)</b>		

# Washington State Bar Association

## Statement of Activities

For the Period from January 1, 2017 to January 31, 2017

**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2017 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>DIVERSITY</b>					
<b>REVENUE:</b>					
DONATIONS & GRANTS	90,000.00	-	90,000.00	-	100.00%
WORK STUDY GRANTS	10,374.00	-	-	10,374.00	0.00%
<b>TOTAL REVENUE:</b>	<b>100,374.00</b>	<b>-</b>	<b>90,000.00</b>	<b>10,374.00</b>	<b>89.66%</b>
<b>DIRECT EXPENSES:</b>					
STAFF MEMBERSHIP DUES	350.00	-	-	350.00	0.00%
STAFF TRAVEL/PARKING	8,600.00	84.00	802.99	7,797.01	9.34%
SUPPLIES	2,000.00	-	-	2,000.00	0.00%
COMMITTEE FOR DIVERSITY	6,200.00	16.76	1,148.98	5,051.02	18.53%
DIVERSITY EVENTS & PROJECTS	5,500.00	100.00	740.91	4,759.09	13.47%
SPECIAL EVENTS	5,000.00	-	-	5,000.00	0.00%
SPEAKERS & PROGRAM DEVELOPMENT	1,000.00	-	-	1,000.00	0.00%
INTERNAL DIVERSITY OUTREACH	500.00	-	22.96	477.04	4.59%
<b>TOTAL DIRECT EXPENSE:</b>	<b>29,150.00</b>	<b>200.76</b>	<b>2,715.84</b>	<b>26,434.16</b>	<b>9.32%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (2.97 FTE)	222,565.00	18,829.42	73,428.12	149,136.88	32.99%
BENEFITS EXPENSE	72,143.00	6,130.75	24,483.84	47,659.16	33.94%
OTHER INDIRECT EXPENSE	70,411.00	6,074.77	20,232.68	50,178.32	28.74%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>365,119.00</b>	<b>31,034.94</b>	<b>118,144.64</b>	<b>246,974.36</b>	<b>32.36%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>394,269.00</b>	<b>31,235.70</b>	<b>120,860.48</b>	<b>273,408.52</b>	<b>30.65%</b>
<b>NET INCOME (LOSS):</b>	<b>(293,895.00)</b>	<b>(31,235.70)</b>	<b>(30,860.48)</b>		

# Washington State Bar Association

## Statement of Activities

For the Period from January 1, 2017 to January 31, 2017

**33.33% OF YEAR COMPLETE**

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>FOUNDATION</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	-	-	-	-	
<b>DIRECT EXPENSES:</b>					
BOARD OF TRUSTEES	5,000.00	-	259.10	4,740.90	5.18%
GRAPHIC DESIGN	1,500.00	-	-	1,500.00	0.00%
CONSULTING SERVICES	3,000.00	-	-	3,000.00	0.00%
POSTAGE	500.00	-	-	500.00	0.00%
PRINTING & COPYING	1,500.00	39.46	39.46	1,460.54	2.63%
STAFF TRAVEL/PARKING	1,700.00	-	27.55	1,672.45	1.62%
STAFF MEMBERSHIP DUES	600.00	-	-	600.00	0.00%
SUPPLIES	500.00	-	-	500.00	0.00%
SPECIAL EVENTS	5,000.00	-	-	5,000.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>19,300.00</b>	<b>39.46</b>	<b>326.11</b>	<b>18,973.89</b>	<b>1.69%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.25 FTE)	88,294.00	7,353.98	30,109.48	58,184.52	34.10%
BENEFITS EXPENSE	30,721.00	2,593.57	10,395.60	20,325.40	33.84%
OTHER INDIRECT EXPENSE	29,634.00	2,557.79	8,517.47	21,116.53	28.74%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>148,649.00</b>	<b>12,505.34</b>	<b>49,022.55</b>	<b>99,626.45</b>	<b>32.98%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>167,949.00</b>	<b>12,544.80</b>	<b>49,348.66</b>	<b>118,600.34</b>	<b>29.38%</b>
<b>NET INCOME (LOSS):</b>	<b>(167,949.00)</b>	<b>(12,544.80)</b>	<b>(49,348.66)</b>		

# Washington State Bar Association

## Statement of Activities

For the Period from January 1, 2017 to January 31, 2017

**33.33% OF YEAR COMPLETE**

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>HUMAN RESOURCES</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	-	-	-	-	
<b>DIRECT EXPENSES:</b>					
STAFF TRAINING- GENERAL	35,000.00	2,449.00	5,432.23	29,567.77	15.52%
RECRUITING AND ADVERTISING	7,000.00	65.75	1,604.13	5,395.87	22.92%
PAYROLL PROCESSING	55,000.00	7,013.48	15,745.97	39,254.03	28.63%
SALARY SURVEYS	2,700.00	542.52	542.52	2,157.48	20.09%
DEPRECIATION	835.00	-	835.21	(0.21)	100.03%
CONSULTING SERVICES	9,000.00	3,000.00	8,880.00	120.00	98.67%
STAFF TRAVEL/PARKING	250.00	-	-	250.00	0.00%
STAFF MEMBERSHIP DUES	1,378.00	120.00	489.00	889.00	35.49%
SUBSCRIPTIONS	1,993.00	-	106.43	1,886.57	5.34%
THIRD PARTY SERVICES	13,500.00	-	13,426.00	74.00	99.45%
TRANSFER TO INDIRECT EXPENSE	(126,656.00)	(13,190.75)	(47,061.49)	(79,594.51)	37.16%
<b>TOTAL DIRECT EXPENSES:</b>	-	-	-	-	
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (2.48 FTE)	244,580.00	18,532.24	83,098.30	161,481.70	33.98%
ALLOWANCE FOR OPEN POSITIONS	(120,000.00)	-	-	(120,000.00)	0.00%
BENEFITS EXPENSE	74,445.00	6,239.95	24,081.38	50,363.62	32.35%
OTHER INDIRECT EXPENSE	58,794.00	5,086.53	16,943.11	41,850.89	28.82%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>257,819.00</b>	<b>29,858.72</b>	<b>124,122.79</b>	<b>133,696.21</b>	<b>48.14%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>257,819.00</b>	<b>29,858.72</b>	<b>124,122.79</b>	<b>133,696.21</b>	<b>48.14%</b>
<b>NET INCOME (LOSS):</b>	<b>(257,819.00)</b>	<b>(29,858.72)</b>	<b>(124,122.79)</b>		

# Washington State Bar Association

## Statement of Activities

For the Period from January 1, 2017 to January 31, 2017

**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2017 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>LAW CLERK PROGRAM</b>					
<b>REVENUE:</b>					
LAW CLERK FEES	95,000.00	49,750.00	71,000.00	24,000.00	74.74%
LAW CLERK APPLICATION FEES	2,000.00	1,300.00	1,400.00	600.00	70.00%
<b>TOTAL REVENUE:</b>	<b>97,000.00</b>	<b>51,050.00</b>	<b>72,400.00</b>	<b>24,600.00</b>	<b>74.64%</b>
<b>DIRECT EXPENSES:</b>					
SUBSCRIPTIONS	250.00	-	-	250.00	0.00%
CHARACTER & FITNESS INVESTIGATIONS	100.00	-	-	100.00	0.00%
LAW CLERK BOARD EXPENSE	5,000.00	326.99	850.81	4,149.19	17.02%
<b>TOTAL DIRECT EXPENSES:</b>	<b>5,350.00</b>	<b>326.99</b>	<b>850.81</b>	<b>4,499.19</b>	<b>15.90%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (0.89 FTE)	59,025.00	2,916.62	19,778.72	39,246.28	33.51%
BENEFITS EXPENSE	20,961.00	1,526.87	6,904.32	14,056.68	32.94%
OTHER INDIRECT EXPENSE	21,099.00	1,831.15	6,098.53	15,000.47	28.90%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>101,085.00</b>	<b>6,274.64</b>	<b>32,781.57</b>	<b>68,303.43</b>	<b>32.43%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>106,435.00</b>	<b>6,601.63</b>	<b>33,632.38</b>	<b>72,802.62</b>	<b>31.60%</b>
<b>NET INCOME (LOSS):</b>	<b>(9,435.00)</b>	<b>44,448.37</b>	<b>38,767.62</b>		

# Washington State Bar Association

Statement of Activities

For the Period from January 1, 2017 to January 31, 2017

**33.33% OF YEAR COMPLETE**

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>LAW OFFICE MNGT ASSISTANCE PROGRAM</b>					
<b>REVENUE:</b>					
LAW OFFICE IN A BOX SALES	2,500.00	180.00	1,260.00	1,240.00	50.40%
<b>TOTAL REVENUE:</b>	<b>2,500.00</b>	<b>180.00</b>	<b>1,260.00</b>	<b>1,240.00</b>	<b>50.40%</b>
<b>DIRECT EXPENSES:</b>					
LIBRARY MATERIALS/RESOURCES	1,500.00	-	36.90	1,463.10	2.46%
LAW OFFICE IN A BOX	500.00	66.01	317.09	182.91	63.42%
STAFF TRAVEL/PARKING	2,000.00	-	-	2,000.00	0.00%
STAFF MEMBERSHIP DUES	600.00	25.00	25.00	575.00	4.17%
CONFERENCE CALLS	100.00	-	-	100.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>4,700.00</b>	<b>91.01</b>	<b>378.99</b>	<b>4,321.01</b>	<b>8.06%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.50 FTE)	122,445.00	10,244.76	30,564.27	91,880.73	24.96%
BENEFITS EXPENSE	40,196.00	3,383.58	12,045.24	28,150.76	29.97%
OTHER INDIRECT EXPENSE	35,561.00	3,081.00	10,263.93	25,297.07	28.86%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>198,202.00</b>	<b>16,709.34</b>	<b>52,873.44</b>	<b>145,328.56</b>	<b>26.68%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>202,902.00</b>	<b>16,800.35</b>	<b>53,252.43</b>	<b>149,649.57</b>	<b>26.25%</b>
<b>NET INCOME (LOSS):</b>	<b>(200,402.00)</b>	<b>(16,620.35)</b>	<b>(51,992.43)</b>		

# Washington State Bar Association

## Statement of Activities

For the Period from January 1, 2017 to January 31, 2017

**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2017 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>LAWYER ASSISTANCE PROGRAM</b>					
<b>REVENUE:</b>					
DIVERSIONS	15,750.00	-	1,625.00	14,125.00	10.32%
LAP CLIENT FEES	-	255.00	255.00	(255.00)	
MEMB HEALTH CARE INSUR REBATE	-	-	49.50	(49.50)	
<b>TOTAL REVENUE:</b>	<b>15,750.00</b>	<b>255.00</b>	<b>1,929.50</b>	<b>13,820.50</b>	<b>12.25%</b>
<b>DIRECT EXPENSES:</b>					
PROF LIAB INSURANCE	850.00	825.00	825.00	25.00	97.06%
MEMBER ASSISTANCE PROGRAM	45,120.00	22,920.00	22,920.00	22,200.00	50.80%
PUBLICATIONS PRODUCTION	200.00	-	-	200.00	0.00%
STAFF MEMBERSHIP DUES	350.00	-	-	350.00	0.00%
CONFERENCE CALLS	100.00	-	-	100.00	0.00%
MISCELLANEOUS	150.00	-	-	150.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>46,770.00</b>	<b>23,745.00</b>	<b>23,745.00</b>	<b>23,025.00</b>	<b>50.77%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (0.87 FTE)	77,476.00	6,382.24	23,700.75	53,775.25	30.59%
BENEFITS EXPENSE	29,331.00	2,080.83	8,916.86	20,414.14	30.40%
OTHER INDIRECT EXPENSE	20,625.00	1,772.99	5,905.23	14,719.77	28.63%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>127,432.00</b>	<b>10,236.06</b>	<b>38,522.84</b>	<b>88,909.16</b>	<b>30.23%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>174,202.00</b>	<b>33,981.06</b>	<b>62,267.84</b>	<b>111,934.16</b>	<b>35.74%</b>
<b>NET INCOME (LOSS):</b>	<b>(158,452.00)</b>	<b>(33,726.06)</b>	<b>(60,338.34)</b>		

# Washington State Bar Association

## Statement of Activities

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**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2017 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>LEGISLATIVE</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	
<b>DIRECT EXPENSES:</b>					
OLYMPIA RENT	5,000.00	198.87	405.90	4,594.10	8.12%
CONTRACT LOBBYIST	20,000.00	5,000.00	5,000.00	15,000.00	25.00%
LOBBYIST CONTACT COSTS	1,600.00	28.66	28.66	1,571.34	1.79%
LEGISLATIVE COMMITTEE	2,500.00	92.13	2,184.62	315.38	87.38%
BOG LEGISLATIVE COMMITTEE	250.00	30.70	249.62	0.38	99.85%
STAFF TRAVEL/PARKING	8,000.00	655.36	1,859.94	6,140.06	23.25%
STAFF MEMBERSHIP DUES	450.00	-	142.17	307.83	31.59%
SUBSCRIPTIONS	2,000.00	-	1,972.80	27.20	98.64%
TELEPHONE	3,000.00	350.83	410.83	2,589.17	13.69%
<b>TOTAL DIRECT EXPENSES:</b>	<b>42,800.00</b>	<b>6,356.55</b>	<b>12,254.54</b>	<b>30,545.46</b>	<b>28.63%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.85 FTE)	131,303.00	10,661.40	42,628.64	88,674.36	32.47%
BENEFITS EXPENSE	45,303.00	3,842.00	15,413.54	29,889.46	34.02%
OTHER INDIRECT EXPENSE	43,859.00	3,778.57	12,585.20	31,273.80	28.69%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>220,465.00</b>	<b>18,281.97</b>	<b>70,627.38</b>	<b>149,837.62</b>	<b>32.04%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>263,265.00</b>	<b>24,638.52</b>	<b>82,881.92</b>	<b>180,383.08</b>	<b>31.48%</b>
<b>NET INCOME (LOSS):</b>	<b>(263,265.00)</b>	<b>(24,638.52)</b>	<b>(82,881.92)</b>		



# Washington State Bar Association

Statement of Activities

For the Period from January 1, 2017 to January 31, 2017

**33.33% OF YEAR COMPLETE**

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>LICENSING &amp; MEMBERSHIP RECORDS</b>					
<b>REVENUE:</b>					
STATUS CERTIFICATE FEES	22,000.00	2,143.89	8,303.56	13,696.44	37.74%
RULE 9/LEGAL INTERN FEES	11,000.00	400.00	1,600.00	9,400.00	14.55%
INVESTIGATION FEES	20,000.00	4,000.00	9,800.00	10,200.00	49.00%
PRO HAC VICE	170,000.00	20,790.00	88,165.00	81,835.00	51.86%
MEMBER CONTACT INFORMATION	24,000.00	1,466.98	7,887.27	16,112.73	32.86%
PHOTO BAR CARD SALES	800.00	12.00	168.00	632.00	21.00%
<b>TOTAL REVENUE:</b>	<b>247,800.00</b>	<b>28,812.87</b>	<b>115,923.83</b>	<b>131,876.17</b>	<b>46.78%</b>
<b>DIRECT EXPENSES:</b>					
LICENSING FORMS	2,500.00	-	2,659.92	(159.92)	106.40%
POSTAGE	25,000.00	228.78	6,001.09	18,998.91	24.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>27,500.00</b>	<b>228.78</b>	<b>8,661.01</b>	<b>18,838.99</b>	<b>31.49%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (4.29 FTE)	346,073.00	29,981.76	115,797.02	230,275.98	33.46%
BENEFITS EXPENSE	112,190.00	9,441.62	38,149.94	74,040.06	34.00%
OTHER INDIRECT EXPENSE	101,704.00	8,777.88	29,236.38	72,467.62	28.75%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>559,967.00</b>	<b>48,201.26</b>	<b>183,183.34</b>	<b>376,783.66</b>	<b>32.71%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>587,467.00</b>	<b>48,430.04</b>	<b>191,844.35</b>	<b>395,622.65</b>	<b>32.66%</b>
<b>NET INCOME (LOSS):</b>	<b>(339,667.00)</b>	<b>(19,617.17)</b>	<b>(75,920.52)</b>		

# Washington State Bar Association

## Statement of Activities

For the Period from January 1, 2017 to January 31, 2017

**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2017 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>LIMITED LICENSE LEGAL TECHNICIAN PROGRAM</b>					
<b>REVENUE:</b>					
LLLT LICENSE FEES	5,950.00	291.60	1,341.60	4,608.40	22.55%
LLLT EXAM FEES	7,150.00	1,100.00	1,100.00	6,050.00	15.38%
LLLT WAIVER FEES	300.00	-	750.00	(450.00)	250.00%
<b>TOTAL REVENUE:</b>	<b>13,400.00</b>	<b>1,391.60</b>	<b>3,191.60</b>	<b>10,208.40</b>	<b>23.82%</b>
<b>DIRECT EXPENSES:</b>					
CHRACTER & FITNESS INVESTIGATIONS	700.00	-	38.00	662.00	5.43%
LLLT BOARD	18,000.00	2,707.20	4,896.46	13,103.54	27.20%
LLLT OUTREACH	8,000.00	434.67	1,240.19	6,759.81	15.50%
DEPRECIATION	3,354.00	-	-	3,354.00	0.00%
LLLT EXAM WRITING	29,600.00	-	-	29,600.00	0.00%
STAFF TRAVEL/PARKING	400.00	120.67	120.67	279.33	30.17%
STAFF MEMBERSHIP DUES	-	110.00	110.00	(110.00)	
<b>TOTAL DIRECT EXPENSES:</b>	<b>60,054.00</b>	<b>3,372.54</b>	<b>6,405.32</b>	<b>53,648.68</b>	<b>10.67%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.39 FTE)	106,271.00	8,409.20	35,396.25	70,874.75	33.31%
BENEFITS EXPENSE	35,786.00	3,028.35	12,184.72	23,601.28	34.05%
OTHER INDIRECT EXPENSE	32,953.00	2,848.42	9,487.67	23,465.33	28.79%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>175,010.00</b>	<b>14,285.97</b>	<b>57,068.64</b>	<b>117,941.36</b>	<b>32.61%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>235,064.00</b>	<b>17,658.51</b>	<b>63,473.96</b>	<b>171,590.04</b>	<b>27.00%</b>
<b>NET INCOME (LOSS):</b>	<b>(221,664.00)</b>	<b>(16,266.91)</b>	<b>(60,282.36)</b>		

# Washington State Bar Association

## Statement of Activities

For the Period from January 1, 2017 to January 31, 2017

**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2017 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>LIMITED PRACTICE OFFICERS</b>					
<b>REVENUE:</b>					
LPO EXAMINATION FEES	17,000.00	5,400.00	5,400.00	11,600.00	31.76%
LPO LICENSE FEES	108,000.00	8,812.31	36,229.81	71,770.19	33.55%
LPO LATE LICENSE FEES	1,000.00	-	-	1,000.00	0.00%
LPO CEU & TA LATE FEES	4,000.00	-	100.00	3,900.00	2.50%
LPO CONTINUING ED ACCRED FEE	2,700.00	300.00	750.00	1,950.00	27.78%
<b>TOTAL REVENUE:</b>	<b>132,700.00</b>	<b>14,512.31</b>	<b>42,479.81</b>	<b>90,220.19</b>	<b>32.01%</b>
<b>DIRECT EXPENSES:</b>					
LPO EXAM FACILITIES	800.00	-	394.58	405.42	49.32%
LPO BOARD	3,000.00	35.00	538.19	2,461.81	17.94%
LPO DISCIPLINE EXPENSES	500.00	-	-	500.00	0.00%
FINGERPRINT CARD PROCESSING	3,230.00	-	1,824.00	1,406.00	56.47%
DEPRECIATION	3,354.00	-	-	3,354.00	0.00%
CHARACTER & FITNESS INVESTIGATIONS	100.00	-	-	100.00	0.00%
POSTAGE	2,300.00	-	-	2,300.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>13,284.00</b>	<b>35.00</b>	<b>2,756.77</b>	<b>10,527.23</b>	<b>20.75%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.47 FTE)	115,843.00	5,677.02	39,243.83	76,599.17	33.88%
BENEFITS EXPENSE	38,510.00	2,676.18	12,512.59	25,997.41	32.49%
OTHER INDIRECT EXPENSE	34,850.00	3,022.84	10,069.74	24,780.26	28.89%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>189,203.00</b>	<b>11,376.04</b>	<b>61,826.16</b>	<b>127,376.84</b>	<b>32.68%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>202,487.00</b>	<b>11,411.04</b>	<b>64,582.93</b>	<b>137,904.07</b>	<b>31.89%</b>
<b>NET INCOME (LOSS):</b>	<b>(69,787.00)</b>	<b>3,101.27</b>	<b>(22,103.12)</b>		

# Washington State Bar Association

## Statement of Activities

For the Period from January 1, 2017 to January 31, 2017

**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2017 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>MANDATORY CLE ADMINISTRATION</b>					
<b>REVENUE:</b>					
ACCREDITED PROGRAM FEES	300,000.00	19,800.00	82,750.00	217,250.00	27.58%
FORM 1 LATE FEES	75,000.00	7,560.00	42,770.00	32,230.00	57.03%
MEMBER LATE FEES	150,000.00	33,600.00	33,525.00	116,475.00	22.35%
ANNUAL ACCREDITED SPONSOR FEES	27,000.00	750.00	29,250.00	(2,250.00)	108.33%
ATTENDANCE FEES	70,000.00	1,909.00	20,800.00	49,200.00	29.71%
COMITY CERTIFICATES	29,000.00	9,170.76	22,719.64	6,280.36	78.34%
ATTENDANCE LATE FEES	60,000.00	5,215.00	22,715.00	37,285.00	37.86%
<b>TOTAL REVENUE:</b>	<b>711,000.00</b>	<b>78,004.76</b>	<b>254,529.64</b>	<b>456,470.36</b>	<b>35.80%</b>
<b>DIRECT EXPENSES:</b>					
MCLE BOARD	3,000.00	492.78	661.34	2,338.66	22.04%
POSTAGE	2,000.00	-	-	2,000.00	0.00%
STAFF MEMBERSHIP DUES	500.00	-	500.00	-	100.00%
DEPRECIATION	261,000.00	18,995.00	72,320.00	188,680.00	27.71%
<b>TOTAL DIRECT EXPENSES:</b>	<b>266,500.00</b>	<b>19,487.78</b>	<b>73,481.34</b>	<b>193,018.66</b>	<b>27.57%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (4.72 FTE)	257,805.00	21,814.92	87,325.11	170,479.89	33.87%
BENEFITS EXPENSE	99,187.00	8,534.29	33,940.50	65,246.50	34.22%
OTHER INDIRECT EXPENSE	111,898.00	9,678.90	32,236.48	79,661.52	28.81%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>468,890.00</b>	<b>40,028.11</b>	<b>153,502.09</b>	<b>315,387.91</b>	<b>32.74%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>735,390.00</b>	<b>59,515.89</b>	<b>226,983.43</b>	<b>508,406.57</b>	<b>30.87%</b>
<b>NET INCOME (LOSS):</b>	<b>(24,390.00)</b>	<b>18,488.87</b>	<b>27,546.21</b>		

# Washington State Bar Association

## Statement of Activities

For the Period from January 1, 2017 to January 31, 2017

**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2017 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>MEMBER BENEFITS</b>					
<b>REVENUE:</b>					
ROYALTIES	3,000.00	122.40	5,187.26	(2,187.26)	172.91%
<b>TOTAL REVENUE:</b>	<b>3,000.00</b>	<b>122.40</b>	<b>5,187.26</b>	<b>(2,187.26)</b>	<b>172.91%</b>
<b>DIRECT EXPENSES:</b>					
CASEMAKER	75,000.00	12,095.42	18,143.13	56,856.87	24.19%
<b>TOTAL DIRECT EXPENSES:</b>	<b>75,000.00</b>	<b>12,095.42</b>	<b>18,143.13</b>	<b>56,856.87</b>	<b>24.19%</b>
<b>INDIRECT EXPENSES:</b>					
<b>TOTAL INDIRECT EXPENSES:</b>	-	-	-	-	
<b>TOTAL ALL EXPENSES:</b>	<b>75,000.00</b>	<b>12,095.42</b>	<b>18,143.13</b>	<b>56,856.87</b>	<b>24.19%</b>
<b>NET INCOME (LOSS):</b>	<b>(72,000.00)</b>	<b>(11,973.02)</b>	<b>(12,955.87)</b>		

# Washington State Bar Association

## Statement of Activities

For the Period from January 1, 2017 to January 31, 2017

**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2017 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>MENTORSHIP PROGRAM</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	
<b>DIRECT EXPENSES:</b>					
MENTORSHIP PROGRAM EXPENSES	15,000.00	97.58	521.88	14,478.12	3.48%
RECEPTION/FORUM EXPENSE	4,800.00	982.02	982.02	3,817.98	20.46%
CONSULTING SERVICES	1,000.00	-	-	1,000.00	0.00%
STAFF TRAVEL/PARKING	2,000.00	-	-	2,000.00	0.00%
SUBSCRIPTIONS	500.00	-	-	500.00	0.00%
CONFERENCE CALLS	200.00	-	-	200.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>23,500.00</b>	<b>1,079.60</b>	<b>1,503.90</b>	<b>21,996.10</b>	<b>6.40%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.40 FTE)	108,515.00	7,824.78	31,504.46	77,010.54	29.03%
BENEFITS EXPENSE	36,268.00	3,095.95	11,486.44	24,781.56	31.67%
OTHER INDIRECT EXPENSE	33,190.00	2,877.51	9,584.80	23,605.20	28.88%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>177,973.00</b>	<b>13,798.24</b>	<b>52,575.70</b>	<b>125,397.30</b>	<b>29.54%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>201,473.00</b>	<b>14,877.84</b>	<b>54,079.60</b>	<b>147,393.40</b>	<b>26.84%</b>
<b>NET INCOME (LOSS):</b>	<b>(201,473.00)</b>	<b>(14,877.84)</b>	<b>(54,079.60)</b>		

# Washington State Bar Association

## Statement of Activities

For the Period from January 1, 2017 to January 31, 2017

**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2017 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>NEW LAWYER PROGRAM</b>					
<b>REVENUE:</b>					
DONATIONS	-	1,200.00	1,200.00	(1,200.00)	
SEMINAR REGISTRATIONS	55,000.00	-	-	55,000.00	0.00%
TRIAL ADVOCACY PROGRAM	25,000.00	(350.00)	17,233.00	7,767.00	68.93%
<b>TOTAL REVENUE:</b>	<b>80,000.00</b>	<b>850.00</b>	<b>18,433.00</b>	<b>61,567.00</b>	<b>23.04%</b>
<b>DIRECT EXPENSES:</b>					
STAFF TRAVEL/PARKING	1,000.00	-	277.00	723.00	27.70%
STAFF MEMBERSHIP DUES	200.00	-	-	200.00	0.00%
ONLINE EXPENSES	2,500.00	20.00	369.11	2,130.89	14.76%
NEW LAWYER OUTREACH EVENTS	1,000.00	(743.33)	-	1,000.00	0.00%
NEW LAWYERS COMMITTEE	15,000.00	28.94	4,755.83	10,244.17	31.71%
OPEN SECTIONS NIGHT	3,500.00	2,088.14	2,196.01	1,303.99	62.74%
TRIAL ADVOCACY PROGRAM	3,500.00	-	1,341.61	2,158.39	38.33%
SEMINAR BROCHURES	2,000.00	-	-	2,000.00	0.00%
SPEAKERS & PROGRAM DEVELOPMENT	2,000.00	49.08	464.49	1,535.51	23.22%
SCHOLARSHIPS/DONATIONS/GRANT	2,000.00	-	-	2,000.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>32,700.00</b>	<b>1,442.83</b>	<b>9,404.05</b>	<b>23,295.95</b>	<b>28.76%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (2.25 FTE)	165,467.00	12,073.99	49,116.49	116,350.51	29.68%
BENEFITS EXPENSE	56,383.00	4,793.62	18,523.91	37,859.09	32.85%
OTHER INDIRECT EXPENSE	53,341.00	4,621.46	15,395.20	37,945.80	28.86%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>275,191.00</b>	<b>21,489.07</b>	<b>83,035.60</b>	<b>192,155.40</b>	<b>30.17%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>307,891.00</b>	<b>22,931.90</b>	<b>92,439.65</b>	<b>215,451.35</b>	<b>30.02%</b>
<b>NET INCOME (LOSS):</b>	<b>(227,891.00)</b>	<b>(22,081.90)</b>	<b>(74,006.65)</b>		

# Washington State Bar Association

## Statement of Activities

For the Period from January 1, 2017 to January 31, 2017

**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2017 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>NORTHWEST LAWYER</b>					
<b>REVENUE:</b>					
ROYALTIES	-	-	1,133.91	(1,133.91)	
DISPLAY ADVERTISING	440,000.00	-	125,758.75	314,241.25	28.58%
SUBSCRIPT/SINGLE ISSUES	450.00	-	108.00	342.00	24.00%
CLASSIFIED ADVERTISING	89,000.00	12,513.10	39,877.85	49,122.15	44.81%
GEN ANNOUNCEMENTS	17,000.00	-	2,250.00	14,750.00	13.24%
PROF ANNOUNCEMENTS	27,000.00	-	6,292.50	20,707.50	23.31%
<b>TOTAL REVENUE:</b>	<b>573,450.00</b>	<b>12,513.10</b>	<b>175,421.01</b>	<b>398,028.99</b>	<b>30.59%</b>
<b>DIRECT EXPENSES:</b>					
GRAPHICS/ARTWORK	3,500.00	(775.00)	1,038.30	2,461.70	29.67%
OUTSIDE SALES EXPENSE	80,000.00	-	16,786.51	63,213.49	20.98%
EDITORIAL ADVISORY COMMITTEE	800.00	4.18	63.12	736.88	7.89%
DIGITAL/ONLINE DEVELOPMENT	8,400.00	800.00	2,300.00	6,100.00	27.38%
BAD DEBT EXPENSE	1,000.00	3,000.00	4,000.00	(3,000.00)	400.00%
POSTAGE	89,100.00	-	30,957.81	58,142.19	34.75%
PRINTING, COPYING & MAILING	220,000.00	-	49,640.65	170,359.35	22.56%
<b>TOTAL DIRECT EXPENSES:</b>	<b>402,800.00</b>	<b>3,029.18</b>	<b>104,786.39</b>	<b>298,013.61</b>	<b>26.01%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.72 FTE)	131,759.00	8,563.69	46,806.03	84,952.97	35.52%
BENEFITS EXPENSE	48,872.00	3,574.49	14,879.53	33,992.47	30.45%
OTHER INDIRECT EXPENSE	40,777.00	3,516.96	11,712.60	29,064.40	28.72%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>221,408.00</b>	<b>15,655.14</b>	<b>73,398.16</b>	<b>148,009.84</b>	<b>33.15%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>624,208.00</b>	<b>18,684.32</b>	<b>178,184.55</b>	<b>446,023.45</b>	<b>28.55%</b>
<b>NET INCOME (LOSS):</b>	<b>(50,758.00)</b>	<b>(6,171.22)</b>	<b>(2,763.54)</b>		



# Washington State Bar Association

## Statement of Activities

For the Period from January 1, 2017 to January 31, 2017

**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2017 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>OFFICE OF GENERAL COUNSEL</b>					
<b>REVENUE:</b>					
COPY FEES	-	-	52.60	(52.60)	
<b>TOTAL REVENUE:</b>	<b>-</b>	<b>-</b>	<b>52.60</b>	<b>(52.60)</b>	
<b>DIRECT EXPENSES:</b>					
AMICUS BRIEF COMMITTEE	100.00	-	83.63	16.37	83.63%
COURT RULES COMMITTEE	5,000.00	44.02	159.47	4,840.53	3.19%
DISCIPLINE ADVISORY ROUNDTABLE	1,500.00	-	-	1,500.00	0.00%
LITIGATION EXPENSES	-	0.15	62.40	(62.40)	
CUSTODIANSHIPS	5,000.00	0.93	1,008.89	3,991.11	20.18%
STAFF TRAVEL/PARKING	2,600.00	520.69	1,170.26	1,429.74	45.01%
STAFF MEMBERSHIP DUES	1,500.00	-	-	1,500.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>15,700.00</b>	<b>565.79</b>	<b>2,484.65</b>	<b>13,215.35</b>	<b>15.83%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (5.7 FTE)	484,565.00	38,013.18	160,024.93	324,540.07	33.02%
BENEFITS EXPENSE	157,573.00	12,873.22	52,016.18	105,556.82	33.01%
OTHER INDIRECT EXPENSE	135,132.00	11,684.45	38,919.13	96,212.87	28.80%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>777,270.00</b>	<b>62,570.85</b>	<b>250,960.24</b>	<b>526,309.76</b>	<b>32.29%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>792,970.00</b>	<b>63,136.64</b>	<b>253,444.89</b>	<b>539,525.11</b>	<b>31.96%</b>
<b>NET INCOME (LOSS):</b>	<b>(792,970.00)</b>	<b>(63,136.64)</b>	<b>(253,392.29)</b>		

# Washington State Bar Association

## Statement of Activities

For the Period from January 1, 2017 to January 31, 2017

**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2017 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>OGC-DISCIPLINARY BOARD</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	
<b>DIRECT EXPENSE:</b>					
DISCIPLINARY BOARD EXPENSES	7,500.00	2,072.62	4,583.91	2,916.09	61.12%
CHIEF HEARING OFFICER	33,000.00	2,500.00	10,000.00	23,000.00	30.30%
HEARING OFFICER EXPENSES	5,000.00	264.04	295.54	4,704.46	5.91%
HEARING OFFICER TRAINING	2,000.00	-	-	2,000.00	0.00%
OUTSIDE COUNSEL	55,000.00	3,250.00	13,000.00	42,000.00	23.64%
STAFF MEMBERSHIP DUES	500.00	-	-	500.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>103,000.00</b>	<b>8,086.66</b>	<b>27,879.45</b>	<b>75,120.55</b>	<b>27.07%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.30 FTE)	92,118.00	7,687.50	30,594.67	61,523.33	33.21%
BENEFITS EXPENSE	31,810.00	2,703.61	10,856.99	20,953.01	34.13%
OTHER INDIRECT EXPENSE	30,819.00	2,674.07	8,908.46	21,910.54	28.91%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>154,747.00</b>	<b>13,065.18</b>	<b>50,360.12</b>	<b>104,386.88</b>	<b>32.54%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>257,747.00</b>	<b>21,151.84</b>	<b>78,239.57</b>	<b>179,507.43</b>	<b>30.36%</b>
<b>NET INCOME (LOSS):</b>	<b>(257,747.00)</b>	<b>(21,151.84)</b>	<b>(78,239.57)</b>		

# Washington State Bar Association

## Statement of Activities

For the Period from January 1, 2017 to January 31, 2017

**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2017 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>PRACTICE OF LAW BOARD</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	
<b>DIRECT EXPENSES:</b>					
PRACTICE OF LAW BOARD	14,000.00	2,561.35	5,836.00	8,164.00	41.69%
TRANSLATION SERVICES	100.00	-	-	100.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<u><b>14,100.00</b></u>	<u><b>2,561.35</b></u>	<u><b>5,836.00</b></u>	<u><b>8,264.00</b></u>	<u><b>41.39%</b></u>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (0.81 FTE)	61,398.00	5,148.90	20,492.04	40,905.96	33.38%
BENEFITS EXPENSE	20,670.00	1,754.70	7,065.38	13,604.62	34.18%
OTHER INDIRECT EXPENSE	19,203.00	1,656.77	5,516.86	13,686.14	28.73%
<b>TOTAL INDIRECT EXPENSES:</b>	<u><b>101,271.00</b></u>	<u><b>8,560.37</b></u>	<u><b>33,074.28</b></u>	<u><b>68,196.72</b></u>	<u><b>32.66%</b></u>
<b>TOTAL ALL EXPENSES:</b>	<u><b>115,371.00</b></u>	<u><b>11,121.72</b></u>	<u><b>38,910.28</b></u>	<u><b>76,460.72</b></u>	<u><b>33.73%</b></u>
<b>NET INCOME (LOSS):</b>	<u><u><b>(115,371.00)</b></u></u>	<u><u><b>(11,121.72)</b></u></u>	<u><u><b>(38,910.28)</b></u></u>		

# Washington State Bar Association

## Statement of Activities

For the Period from January 1, 2017 to January 31, 2017

**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2017 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>PROFESSIONAL RESPONSIBILITY PROGRAM</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	
<b>DIRECT EXPENSES:</b>					
CPE COMMITTEE	6,000.00	376.98	1,353.88	4,646.12	22.56%
STAFF TRAVEL/PARKING	1,500.00	-	785.71	714.29	52.38%
STAFF MEMBERSHIP DUES	500.00	-	-	500.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>8,000.00</b>	<b>376.98</b>	<b>2,139.59</b>	<b>5,860.41</b>	<b>26.74%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (2.07 FTE)	165,405.00	11,762.74	47,096.73	118,308.27	28.47%
BENEFITS EXPENSE	58,372.00	4,531.36	18,294.70	40,077.30	31.34%
OTHER INDIRECT EXPENSE	49,074.00	4,243.60	14,134.77	34,939.23	28.80%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>272,851.00</b>	<b>20,537.70</b>	<b>79,526.20</b>	<b>193,324.80</b>	<b>29.15%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>280,851.00</b>	<b>20,914.68</b>	<b>81,665.79</b>	<b>199,185.21</b>	<b>29.08%</b>
<b>NET INCOME (LOSS):</b>	<b>(280,851.00)</b>	<b>(20,914.68)</b>	<b>(81,665.79)</b>		

# Washington State Bar Association

## Statement of Activities

For the Period from January 1, 2017 to January 31, 2017

**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2017 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>PUBLIC SERVICE PROGRAMS</b>					
<b>REVENUE:</b>					
DONATIONS & GRANTS	85,000.00	-	85,000.00	-	100.00%
PSP PRODUCT SALES	-	838.00	5,774.00	(5,774.00)	
<b>TOTAL REVENUE:</b>	<b>85,000.00</b>	<b>838.00</b>	<b>90,774.00</b>	<b>(5,774.00)</b>	<b>106.79%</b>
<b>DIRECT EXPENSES:</b>					
DONATIONS/SPONSORSHIPS/GRANTS	203,915.00	-	-	203,915.00	0.00%
SPEAKERS & PROGRAM DEVELOPMENT	1,500.00	-	-	1,500.00	0.00%
STAFF TRAVEL/PARKING	2,000.00	-	14.03	1,985.97	0.70%
STAFF MEMBERSHIP DUES	95.00	-	-	95.00	0.00%
VOLUNTEER RECRUITMENT & OUTREACH	2,100.00	-	-	2,100.00	0.00%
CONFERENCE CALLS	200.00	-	-	200.00	0.00%
PRO BONO & LEGAL AID COMMITTEE	2,000.00	34.14	262.84	1,737.16	13.14%
VOLUNTEER RECRUITMENT & APPREC	500.00	-	-	500.00	0.00%
DAY OF SERVICE	3,150.00	-	-	3,150.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>215,460.00</b>	<b>34.14</b>	<b>276.87</b>	<b>215,183.13</b>	<b>0.13%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.70 FTE)	132,099.00	9,848.00	39,560.38	92,538.62	29.95%
BENEFITS EXPENSE	44,139.00	3,729.46	14,282.56	29,856.44	32.36%
OTHER INDIRECT EXPENSE	40,302.00	3,487.89	11,618.67	28,683.33	28.83%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>216,540.00</b>	<b>17,065.35</b>	<b>65,461.61</b>	<b>151,078.39</b>	<b>30.23%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>432,000.00</b>	<b>17,099.49</b>	<b>65,738.48</b>	<b>366,261.52</b>	<b>15.22%</b>
<b>NET INCOME (LOSS):</b>	<b>(347,000.00)</b>	<b>(16,261.49)</b>	<b>25,035.52</b>		

# Washington State Bar Association

## Statement of Activities

For the Period from January 1, 2017 to January 31, 2017

**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2017 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>SECTIONS ADMINISTRATION</b>					
<b>REVENUE:</b>					
REIMBURSEMENTS FROM SECTIONS	307,000.00	152,681.25	279,093.75	27,906.25	90.91%
<b>TOTAL REVENUE:</b>	<b>307,000.00</b>	<b>152,681.25</b>	<b>279,093.75</b>	<b>27,906.25</b>	<b>90.91%</b>
<b>DIRECT EXPENSES:</b>					
DUES STATEMENTS	9,500.00	-	5,416.72	4,083.28	57.02%
STAFF TRAVEL/PARKING	1,000.00	-	394.43	605.57	39.44%
SECTION/COMMITTEE CHAIR MTGS	1,000.00	-	439.78	560.22	43.98%
CONFERENCE CALLS	300.00	2.21	21.37	278.63	7.12%
MISCELLANEOUS	300.00	-	134.00	166.00	44.67%
<b>TOTAL DIRECT EXPENSES:</b>	<b>12,100.00</b>	<b>2.21</b>	<b>6,406.30</b>	<b>5,693.70</b>	<b>52.94%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (4.03 FTE)	259,395.00	21,633.26	86,096.64	173,298.36	33.19%
BENEFITS EXPENSE	93,121.00	7,921.06	31,780.87	61,340.13	34.13%
OTHER INDIRECT EXPENSE	95,540.00	8,254.68	27,491.40	68,048.60	28.77%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>448,056.00</b>	<b>37,809.00</b>	<b>145,368.91</b>	<b>302,687.09</b>	<b>32.44%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>460,156.00</b>	<b>37,811.21</b>	<b>151,775.21</b>	<b>308,380.79</b>	<b>32.98%</b>
<b>NET INCOME (LOSS):</b>	<b>(153,156.00)</b>	<b>114,870.04</b>	<b>127,318.54</b>		

# Washington State Bar Association

## Statement of Activities

For the Period from January 1, 2017 to January 31, 2017

**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2017 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>TECHNOLOGY</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	
<b>DIRECT EXPENSES:</b>					
COMPUTER HARDWARE	29,000.00	826.77	4,195.42	24,804.58	14.47%
COMPUTER SOFTWARE	28,000.00	172.07	1,384.61	26,615.39	4.95%
SOFTWARE MAINTENANCE & LICENSING	286,500.00	-	28,525.84	257,974.16	9.96%
HARDWARE SERVICE & WARRANTIES	41,000.00	(306.88)	17,899.52	23,100.48	43.66%
TELEPHONE HARDWARE & MAINTENANCE	26,000.00	(2,203.99)	7,105.53	18,894.47	27.33%
COMPUTER SUPPLIES	34,000.00	987.84	3,940.62	30,059.38	11.59%
THIRD PARTY SERVICES	40,500.00	24,483.00	28,029.75	12,470.25	69.21%
CONSULTING SERVICES	212,000.00	14,197.89	15,124.39	196,875.61	7.13%
STAFF TRAVEL/PARKING	2,500.00	-	-	2,500.00	0.00%
STAFF MEMBERSHIP DUES	110.00	-	-	110.00	0.00%
TELEPHONE	24,000.00	5,032.95	5,763.49	18,236.51	24.01%
TRANSFER TO INDIRECT EXPENSES	(723,610.00)	(43,189.65)	(111,969.17)	(611,640.83)	15.47%
<b>TOTAL DIRECT EXPENSES:</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (12.10 FTE)	1,002,250.00	75,688.59	297,236.20	705,013.80	29.66%
BENEFITS EXPENSE	327,511.00	26,727.37	105,716.49	221,794.51	32.28%
CAPITAL LABOR & OVERHEAD	(140,700.00)	-	-	(140,700.00)	0.00%
OTHER INDIRECT EXPENSE	286,858.00	24,705.93	82,287.99	204,570.01	28.69%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>1,475,919.00</b>	<b>127,121.89</b>	<b>485,240.68</b>	<b>990,678.32</b>	<b>32.88%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>1,475,919.00</b>	<b>127,121.89</b>	<b>485,240.68</b>	<b>990,678.32</b>	<b>32.88%</b>
<b>NET INCOME (LOSS):</b>	<b>(1,475,919.00)</b>	<b>(127,121.89)</b>	<b>(485,240.68)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from January 1, 2017 to January 31, 2017

**33.33% OF YEAR COMPLETE**

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>CONTINUING LEGAL EDUCATION (CLE)</b>					
<b>REVENUE:</b>					
SEMINAR REGISTRATIONS	1,670,000.00	25.00	313,275.75	1,356,724.25	18.76%
SEMINAR-EXHIB/SPNSR/ETC	25,000.00	-	500.00	24,500.00	2.00%
SHIPPING & HANDLING	4,600.00	290.00	1,482.28	3,117.72	32.22%
DESKBOOK SALES	80,000.00	9,752.57	35,399.81	44,600.19	44.25%
COURSEBOOK SALES	20,000.00	1,245.00	5,207.23	14,792.77	26.04%
SECTION PUBLICATION SALES	15,200.00	-	1,777.50	13,422.50	11.69%
CASEMAKER ROYALTIES	60,000.00	13,397.31	20,483.48	39,516.52	34.14%
MP3 AND VIDEO SALES	700,000.00	69,188.07	528,015.66	171,984.34	75.43%
<b>TOTAL REVENUE:</b>	<b>2,574,800.00</b>	<b>93,897.95</b>	<b>906,141.71</b>	<b>1,668,658.29</b>	<b>35.19%</b>
<b>DIRECT EXPENSES:</b>					
COURSEBOOK PRODUCTION	4,000.00	13.44	346.76	3,653.24	8.67%
POSTAGE - FLIERS/CATALOGS	40,000.00	-	8,124.25	31,875.75	20.31%
POSTAGE - MISC./DELIVERY	2,500.00	-	245.00	2,255.00	9.80%
DEPRECIATION	19,000.00	1,827.00	7,308.00	11,692.00	38.46%
ONLINE EXPENSES	82,000.00	3,902.31	14,124.41	67,875.59	17.22%
ACCREDITATION FEES	6,500.00	70.00	1,806.00	4,694.00	27.78%
SEMINAR BROCHURES	65,000.00	(553.76)	11,634.61	53,365.39	17.90%
FACILITIES	285,988.00	2,396.17	48,706.27	237,281.73	17.03%
SPEAKERS & PROGRAM DEVELOP	55,000.00	3,231.72	12,586.91	42,413.09	22.89%
SPLITS TO SECTIONS	167,456.00	-	-	167,456.00	0.00%
SPLITS TO CO-SPONSORS	7,500.00	-	-	7,500.00	0.00%
HONORARIA	20,250.00	-	-	20,250.00	0.00%
CLE SEMINAR COMMITTEE	1,500.00	-	43.96	1,456.04	2.93%
BAD DEBT EXPENSE	600.00	-	-	600.00	0.00%
STAFF TRAVEL/PARKING	6,500.00	-	95.27	6,404.73	1.47%
STAFF MEMBERSHIP DUES	1,550.00	-	-	1,550.00	0.00%
SUPPLIES	2,000.00	806.64	806.64	1,193.36	40.33%
COST OF SALES - DESKBOOKS	56,000.00	7,236.73	24,875.12	31,124.88	44.42%
COST OF SALES - COURSEBOOKS	1,400.00	84.14	434.53	965.47	31.04%
COST OF SALES SECTION PUBLICATION	2,800.00	-	312.16	2,487.84	11.15%
A/V DEVELOP COSTS (RECORDING)	1,500.00	-	-	1,500.00	0.00%
DESKBOOK ROYALTIES	1,000.00	-	-	1,000.00	0.00%
SHIPPING SUPPLIES	250.00	-	-	250.00	0.00%
POSTAGE & DELIVERY-DESKBOOKS	4,000.00	525.01	963.04	3,036.96	24.08%
POSTAGE & DELIVERY-COURSEBOOKS	3,000.00	11.97	197.52	2,802.48	6.58%
SPLITS WITH SECTIONS	4,800.00	-	-	4,800.00	0.00%
FLIERS/CATALOGS	7,500.00	553.76	553.76	6,946.24	7.38%
POSTAGE - FLIERS/CATALOGS	5,000.00	-	-	5,000.00	0.00%
COMPLIMENTARY BOOK PROGRAM	4,000.00	1,404.15	1,404.15	2,595.85	35.10%
RECORDS STORAGE - OFF SITE	7,440.00	1,240.00	2,480.00	4,960.00	33.33%
MISCELLANEOUS	200.00	-	-	200.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>866,234.00</b>	<b>22,749.28</b>	<b>137,048.36</b>	<b>729,185.64</b>	<b>15.82%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (12.77 FTE)	837,663.00	67,460.08	270,213.20	567,449.80	32.26%
BENEFITS EXPENSE	295,948.00	25,324.28	101,205.10	194,742.90	34.20%
OTHER INDIRECT EXPENSE	302,742.00	26,159.23	88,984.00	213,758.00	29.39%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>1,436,353.00</b>	<b>118,943.59</b>	<b>460,402.30</b>	<b>975,950.70</b>	<b>32.05%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>2,302,587.00</b>	<b>141,692.87</b>	<b>597,450.66</b>	<b>1,705,136.34</b>	<b>25.95%</b>
<b>NET INCOME (LOSS):</b>	<b>272,213.00</b>	<b>(47,794.92)</b>	<b>308,691.05</b>		



# Washington State Bar Association

## Statement of Activities

For the Period from January 1, 2017 to January 31, 2017

**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2017 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>SECTIONS OPERATIONS</b>					
<b>REVENUE:</b>					
SECTION DUES	475,770.00	232,697.75	422,945.25	52,824.75	88.90%
SEMINAR PROFIT SHARE	151,310.00	3,634.94	13,999.88	137,310.12	9.25%
INTEREST INCOME	1,406.00	-	-	1,406.00	0.00%
PUBLICATIONS REVENUE	5,000.00	2,798.20	2,798.20	2,201.80	55.96%
OTHER	55,125.00	538.75	5,153.92	49,971.08	9.35%
<b>TOTAL REVENUE:</b>	<b>688,611.00</b>	<b>239,669.64</b>	<b>444,897.25</b>	<b>243,713.75</b>	<b>64.61%</b>
<b>DIRECT EXPENSES:</b>					
DIRECT EXPENSES OF SECTION ACTIVITIES	594,014.00	12,170.15	85,534.47	508,479.53	14.40%
REIMBURSEMENT TO WSBA FOR INDIRECT EXPENSES	310,818.75	152,681.25	279,093.75	31,725.00	89.79%
<b>TOTAL DIRECT EXPENSES:</b>	<b>904,832.75</b>	<b>164,851.40</b>	<b>364,628.22</b>	<b>540,204.53</b>	<b>40.30%</b>
<b>NET INCOME (LOSS):</b>	<b>(216,221.75)</b>	<b>74,818.24</b>	<b>80,269.03</b>		

**Washington State Bar Association**  
Statement of Activities  
For the Period from January 1, 2017 to January 31, 2017  
**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2017 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>LAWYERS FUND FOR CLIENT PROTECTION</b>					
<b>REVENUE:</b>					
LFCP RESTITUTION	1,000.00	302.74	1,406.48	(406.48)	140.65%
LFCP MEMBER ASSESSMENTS	982,000.00	536,544.50	842,347.50	139,652.50	85.78%
INTEREST INCOME	3,000.00	1,548.99	4,651.39	(1,651.39)	155.05%
<b>TOTAL REVENUE:</b>	<b>986,000.00</b>	<b>538,396.23</b>	<b>848,405.37</b>	<b>137,594.63</b>	<b>86.05%</b>
<b>DIRECT EXPENSES:</b>					
GIFTS TO INJURED CLIENTS	500,000.00	10,366.63	137,117.86	362,882.14	27.42%
LFCP BOARD EXPENSES	1,500.00	28.10	808.15	691.85	53.88%
BANK FEES - WELLS FARGO	1,000.00	93.63	378.03	621.97	37.80%
<b>TOTAL DIRECT EXPENSES:</b>	<b>502,500.00</b>	<b>10,488.36</b>	<b>138,304.04</b>	<b>364,195.96</b>	<b>27.52%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.01 FTE)	66,205.00	5,516.36	21,954.49	44,250.51	33.16%
BENEFITS EXPENSE	23,572.00	2,007.78	8,021.85	15,550.15	34.03%
OTHER INDIRECT EXPENSE	23,944.00	2,063.65	6,871.38	17,072.62	28.70%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>113,721.00</b>	<b>9,587.79</b>	<b>36,847.72</b>	<b>76,873.28</b>	<b>32.40%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>616,221.00</b>	<b>20,076.15</b>	<b>175,151.76</b>	<b>441,069.24</b>	<b>28.42%</b>
<b>NET INCOME (LOSS):</b>	<b>369,779.00</b>	<b>518,320.08</b>	<b>673,253.61</b>		

# Washington State Bar Association

## Statement of Activities

For the Period from January 1, 2017 to January 31, 2017

**33.33% OF YEAR COMPLETE**

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>MANAGEMENT OF WESTERN STATES BAR CONFERENCE</b>					
<b>REVENUE:</b>					
REGISTRATION REVENUE	25,600.00	-	(450.00)	26,050.00	-1.76%
OTHER ACTIVITIES REGISTRATION REVENUE	13,000.00	1,050.00	2,270.00	10,730.00	17.46%
WESTERN STATES BAR MEMBERSHIP DUES	2,400.00	600.00	2,250.00	150.00	93.75%
SPONSORSHIPS	9,000.00	6,000.00	12,000.00	(3,000.00)	133.33%
<b>TOTAL REVENUE:</b>	<b>50,000.00</b>	<b>7,650.00</b>	<b>16,070.00</b>	<b>33,930.00</b>	<b>32.14%</b>
<b>DIRECT EXPENSES:</b>					
SPEAKERS & PROGRAM DEVELOPMENT	1,000.00	-	-	1,000.00	0.00%
FACILITIES	44,000.00	-	36,823.64	7,176.36	83.69%
STAFF TRAVEL/PARKING	2,300.00	-	572.00	1,728.00	24.87%
BANK FEES	560.00	46.63	188.06	371.94	33.58%
WSBC PRESIDENT TRAVEL	500.00	-	-	500.00	0.00%
OPTIONAL ACTIVITIES EXPENSE	1,200.00	-	-	1,200.00	0.00%
MARKETING EXPENSE	440.00	-	52.61	387.39	11.96%
<b>TOTAL DIRECT EXPENSES:</b>	<b>50,000.00</b>	<b>46.63</b>	<b>37,636.31</b>	<b>12,363.69</b>	<b>75.27%</b>
<b>INDIRECT EXPENSES:</b>					
<b>TOTAL INDIRECT EXPENSES:</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	
<b>TOTAL ALL EXPENSES:</b>	<b>50,000.00</b>	<b>46.63</b>	<b>37,636.31</b>	<b>12,363.69</b>	<b>75.27%</b>
<b>NET INCOME (LOSS):</b>	<b>-</b>	<b>7,603.37</b>	<b>(21,566.31)</b>		

**Washington State Bar Association**  
Statement of Activities  
For the Period from January 1, 2017 to January 31, 2017  
**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2017 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>INDIRECT EXPENSES:</b>					
SALARIES	10,987,791.00	909,283.39	3,641,768.54	7,346,022.46	33.14%
ALLOWANCE FOR OPEN POSITIONS	(120,000.00)	-	-	(120,000.00)	0.00%
TEMPORARY SALARIES	98,320.00	6,561.75	17,068.95	81,251.05	17.36%
CAPITAL LABOR & OVERHEAD	(140,700.00)	-	-	(140,700.00)	0.00%
EMPLOYEE ASSISTANCE PLAN	4,800.00	-	1,200.00	3,600.00	25.00%
EMPLOYEE SERVICE AWARDS	1,970.00	-	1,030.00	940.00	52.28%
FICA (EMPLOYER PORTION)	823,000.00	68,071.55	259,727.39	563,272.61	31.56%
L&I INSURANCE	48,000.00	9,596.26	9,596.26	38,403.74	19.99%
MEDICAL (EMPLOYER PORTION)	1,335,000.00	119,205.02	449,503.42	885,496.58	33.67%
RETIREMENT (EMPLOYER PORTION)	1,252,000.00	95,427.96	390,770.54	861,229.46	31.21%
TRANSPORTATION ALLOWANCE	118,500.00	120.00	105,539.50	12,960.50	89.06%
UNEMPLOYMENT INSURANCE	106,000.00	12,406.13	20,122.11	85,877.89	18.98%
STAFF DEVELOPMENT-GENERAL	6,865.00	-	368.83	6,496.17	5.37%
<b>TOTAL SALARY &amp; BENEFITS EXPENSE:</b>	<b>14,521,546.00</b>	<b>1,220,672.06</b>	<b>4,896,695.54</b>	<b>9,624,850.46</b>	<b>33.72%</b>
WORKPLACE BENEFITS	42,000.00	1,839.82	15,832.42	26,167.58	37.70%
HUMAN RESOURCES POOLED EXP	126,656.00	13,190.75	47,061.49	79,594.51	37.16%
MEETING SUPPORT EXPENSES	15,000.00	795.41	4,454.70	10,545.30	29.70%
RENT	1,645,000.00	151,619.50	541,610.83	1,103,389.17	32.92%
PERSONAL PROP TAXES-WSBA	12,500.00	1,030.07	4,120.28	8,379.72	32.96%
FURNITURE, MAINT, LH IMP	38,000.00	1,220.54	5,086.49	32,913.51	13.39%
OFFICE SUPPLIES & EQUIPMENT	50,000.00	4,283.10	11,068.99	38,931.01	22.14%
FURN & OFFICE EQUIP DEPRECIATION	74,000.00	3,486.00	42,963.44	31,036.56	58.06%
COMPUTER HARDWARE DEPRECIATION	63,000.00	5,058.33	23,074.51	39,925.49	36.63%
COMPUTER SOFTWARE DEPRECIATION	94,500.00	1,826.00	7,919.01	86,580.99	8.38%
INSURANCE	130,400.00	10,881.85	43,527.40	86,872.60	33.38%
PROFESSIONAL FEES-AUDIT	31,000.00	26,791.88	32,662.06	(1,662.06)	105.36%
PROFESSIONAL FEES-LEGAL	60,000.00	6,057.30	8,879.30	51,120.70	14.80%
TELEPHONE & INTERNET	38,000.00	2,758.46	8,528.71	29,471.29	22.44%
POSTAGE - GENERAL	45,000.00	3,141.60	10,764.10	34,235.90	23.92%
RECORDS STORAGE	40,000.00	2,360.93	12,632.24	27,367.76	31.58%
STAFF TRAINING	75,000.00	4,839.46	22,294.09	52,705.91	29.73%
BANK FEES	35,400.00	4,866.47	12,437.28	22,962.72	35.13%
PRODUCTION MAINTENANCE & SUPPLIES	25,000.00	1,420.84	2,717.15	22,282.85	10.87%
COMPUTER POOLED EXPENSES	723,610.00	43,189.65	111,969.17	611,640.83	15.47%
<b>TOTAL OTHER INDIRECT EXPENSES:</b>	<b>3,364,066.00</b>	<b>290,657.96</b>	<b>969,603.66</b>	<b>2,394,462.34</b>	<b>28.82%</b>
<b>TOTAL INDIRECT EXPENSES:</b>	<b>17,885,612.00</b>	<b>1,511,330.02</b>	<b>5,866,299.20</b>		