

**WASHINGTON STATE**  
**B A R   A S S O C I A T I O N**

# **Financial Reports**

**(Unaudited)**

## **Year to Date January 31, 2019**

**Prepared by Tiffany Lynch, Associate Director for Finance**

**Submitted by**

**Ann Holmes, Chief Operations Officer**

**February 25, 2019**

Washington State Bar Association Financial Summary  
Year to Date as of January 31, 2019 33.33% of Year  
Compared to Fiscal Year 2019 Budget

Category	Actual Revenues	Budgeted Revenues	Actual Indirect Expenses	Budgeted Indirect Expenses	Actual Direct Expenses	Budgeted Direct Expenses	Actual Total Expenses	Budgeted Total Expenses	Actual Net Result	Budgeted Net Result
Access to Justice	-	7,500	91,353	271,867	5,193	62,957	96,546	334,824	(96,546)	(327,324)
Administration	67,132	100,000	383,966	1,138,769	(8,389)	4,885	375,577	1,143,654	(308,445)	(1,043,654)
Admissions/Bar Exam	468,790	1,327,400	262,781	841,048	54,000	416,931	336,781	1,257,979	132,009	69,421
Board of Governors	-	-	204,183	530,178	97,685	304,531	301,868	834,709	(301,868)	(834,709)
Communications Strategies	860	50,750	195,197	550,782	26,919	104,800	222,116	655,582	(221,256)	(604,832)
Conference & Broadcast Services	-	-	262,660	780,393	1,762	3,500	264,422	783,893	(264,422)	(783,893)
Discipline	26,306	96,200	1,892,880	5,664,008	57,815	220,267	1,950,695	5,884,275	(1,924,389)	(5,788,075)
Diversity	138,865	120,374	184,800	544,641	5,019	21,550	189,819	566,191	(50,954)	(445,817)
Foundation	-	-	51,065	150,663	2,634	14,200	53,699	164,863	(53,699)	(164,863)
Human Resources	-	-	133,753	204,958	-	-	133,753	204,958	(133,753)	(204,958)
Law Clerk Program	102,602	166,000	47,787	142,665	1,166	11,350	48,953	154,015	53,649	11,985
Legislative	-	-	45,586	135,416	5,731	18,650	51,317	154,066	(51,317)	(154,066)
Licensing and Membership Records	128,458	304,350	213,428	636,327	12,924	45,812	226,353	682,139	(97,895)	(377,789)
Licensing Fees	5,113,914	15,958,200	-	-	-	-	-	-	5,113,914	15,958,200
Limited License Legal Technician	-	-	73,852	215,591	7,886	25,600	81,738	241,191	(81,738)	(241,191)
Limited Practice Officers	-	-	54,855	168,653	1,273	3,000	56,128	156,182	(56,128)	(171,653)
Mandatory CLE	460,613	1,050,000	236,074	620,981	83,101	252,448	319,175	873,429	141,438	176,571
Member Assistance Program	4,047	10,000	47,789	141,224	825	1,275	48,614	142,499	(44,567)	(132,499)
Member Benefits	10,927	17,000.00	30,119	92,611	110,993	185,096	141,112	277,707	(130,185)	(260,707)
Member Services & Engagement	65,327	141,200.00	162,284	505,614	7,213	56,085	169,497	561,679	(104,170)	(420,479)
NW Lawyer	97,406	461,350	93,320	302,818	117,551	355,635	210,871	658,453	(113,465)	(197,103)
Office of General Counsel	330	-	280,576	928,680	1,430	13,076	282,005	941,756	(281,675)	(941,756)
OGC-Disciplinary Board	-	-	58,149	187,073	26,267	103,500	84,416	290,573	(84,416)	(290,573)
Outreach and Engagement	-	-	124,659	371,046	2,913	30,852	127,572	401,898	(127,572)	(401,898)
Practice of Law Board	-	-	15,437	74,063	3,106	16,000	18,542	90,063	(18,542)	(90,063)
Professional Responsibility Program	-	-	87,079	258,870	2,663	6,700	89,742	265,570	(89,742)	(265,570)
Public Service Programs	138,962	112,000	41,373	142,504	49,801	232,415	91,173	374,919	47,789	(262,919)
Publication and Design Services	-	-	52,011	141,602	4,280	5,263	56,291	146,865	(56,291)	(146,865)
Sections Administration	258,406	300,000	175,131	515,018	6,719	9,297	181,850	524,315	76,557	(224,315)
Technology	-	-	551,115	1,540,222	-	-	551,115	1,540,222	(551,115)	(1,540,222)
<b>Subtotal General Fund</b>	<b>7,082,944</b>	<b>20,222,324</b>	<b>6,073,262</b>	<b>17,798,285</b>	<b>688,477</b>	<b>2,525,655</b>	<b>6,761,739</b>	<b>20,323,940</b>	<b>321,205</b>	<b>(101,616)</b>
Expenses using reserve funds	-	-	-	-	-	-	6,761,739	-	-	-
<b>Total General Fund - Net Result from Operations</b>									<b>321,205</b>	<b>(101,616)</b>
<b>Percentage of Budget</b>	<b>35.03%</b>		<b>34.12%</b>		<b>27.26%</b>		<b>33.27%</b>			
CLE-Seminars and Products	804,787	1,879,500	391,820	1,150,797	63,808	393,776	455,629	1,544,573	349,158	334,927
CLE - Deskbooks	44,433	160,000	73,684	217,303	30,829	69,390	104,513	286,693	(60,080)	(126,693)
Total CLE	849,220	2,039,500	465,504	1,368,100	94,637	463,166	560,141	1,831,266	289,079	208,234
<b>Percentage of Budget</b>	<b>41.64%</b>		<b>34.03%</b>		<b>20.43%</b>		<b>30.59%</b>			
Total All Sections	413,599	544,140	-	-	329,192	841,025	329,192	841,025	84,407	(296,885)
Client Protection Fund-Restricted	916,052	992,500	49,537	164,210	56,378	504,000	105,915	668,210	810,137	324,290
Management of Western States Bar Conference (N	2,400	68,200	-	-	909	62,800	909	62,800	1,491	5,400
<b>Totals</b>	<b>9,264,215</b>	<b>23,866,664</b>	<b>6,588,303</b>	<b>19,330,595</b>	<b>1,169,593</b>	<b>4,396,646</b>	<b>7,757,897</b>	<b>23,727,241</b>	<b>1,506,319</b>	<b>139,423</b>
<b>Percentage of Budget</b>	<b>38.82%</b>		<b>34.08%</b>		<b>26.60%</b>		<b>32.70%</b>			

Summary of Fund Balances:	Fund Balances Sept. 30, 2018	2019 Budgeted Fund Balances	Fund Balances Year to date
<b>Restricted Funds:</b>			
Client Protection Fund	3,227,988	3,552,278	4,038,125
Western States Bar Conference	8,340	13,740	9,830.96
<b>Board-Designated Funds (Non-General Fund):</b>			
CLE Fund Balance	604,125	812,359	893,204
Section Funds	1,160,343	863,458	1,244,750
<b>Board-Designated Funds (General Fund):</b>			
Operating Reserve Fund	1,500,000	1,500,000	1,500,000
Facilities Reserve Fund	450,000	450,000	450,000
<b>Unrestricted Funds (General Fund):</b>			
Unrestricted General Fund	1,845,858	1,744,242	2,167,063
<b>Total General Fund Balance</b>	<b>3,795,858</b>	<b>3,694,242</b>	<b>4,117,063</b>
<b>Net Change in general Fund Balance</b>		<b>(101,616)</b>	<b>321,205</b>
<b>Total Fund Balance</b>	<b>8,796,654</b>	<b>8,936,077</b>	<b>10,302,973</b>
<b>Net Change In Fund Balance</b>		<b>139,423</b>	<b>1,506,319</b>

# Washington State Bar Association

Statement of Activities

For the Period from January 1, 2019 to January 31, 2019

**33.33% OF YEAR COMPLETE**

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>LICENSE FEES</b>					
<b>REVENUE:</b>					
LICENSE FEES	15,778,000.00	1,189,169.16	5,071,667.84	10,706,332.16	32.14%
LLLT LICENSE FEES	5,800.00	399.99	2,449.44	3,350.56	42.23%
LPO LICENSE FEES	174,400.00	12,824.96	39,797.00	134,603.00	22.82%
<b>TOTAL REVENUE:</b>	<b>15,958,200.00</b>	<b>1,202,394.11</b>	<b>5,113,914.28</b>	<b>10,844,285.72</b>	<b>32.05%</b>

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<b>ACCESS TO JUSTICE</b>					
<b>REVENUE:</b>					
CONFERENCES & INSTITUTES	7,500.00	-	-	7,500.00	0%
<b>TOTAL REVENUE:</b>	<b>7,500.00</b>	<b>-</b>	<b>-</b>	<b>7,500.00</b>	<b>0%</b>
<b>DIRECT EXPENSES:</b>					
ATJ BOARD RETREAT	2,000.00	-	-	2,000.00	0.00%
LEADERSHIP TRAINING	2,000.00	-	-	2,000.00	0.00%
ATJ BOARD EXPENSE	24,000.00	1,312.91	4,189.79	19,810.21	17.46%
STAFF TRAVEL/PARKING	3,500.00	39.72	166.64	3,333.36	4.76%
STAFF MEMBERSHIP DUES	120.00	-	100.00	20.00	83.33%
PUBLIC DEFENSE	7,000.00	223.90	736.87	6,263.13	10.53%
CONFERENCE/INSTITUTE EXPENSE	14,837.00	-	-	14,837.00	0.00%
RECEPTION/FORUM EXPENSE	9,500.00	-	-	9,500.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>62,957.00</b>	<b>1,576.53</b>	<b>5,193.30</b>	<b>57,763.70</b>	<b>8.25%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (2.10 FTE)	160,817.00	13,430.20	54,345.87	106,471.13	33.79%
BENEFITS EXPENSE	59,156.00	4,760.63	19,395.13	39,760.87	32.79%
OTHER INDIRECT EXPENSE	51,894.00	3,724.34	17,611.81	34,282.19	33.94%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>271,867.00</b>	<b>21,915.17</b>	<b>91,352.81</b>	<b>180,514.19</b>	<b>33.60%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>334,824.00</b>	<b>23,491.70</b>	<b>96,546.11</b>	<b>238,277.89</b>	<b>28.83%</b>
<b>NET INCOME (LOSS):</b>	<b>(327,324.00)</b>	<b>(23,491.70)</b>	<b>(96,546.11)</b>		

# Washington State Bar Association

Statement of Activities

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**33.33% OF YEAR COMPLETE**

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>ADMINISTRATION</b>					
<b>REVENUE:</b>					
INTEREST INCOME	70,000.00	9,318.11	32,685.45	37,314.55	46.69%
GAIN/LOSS ON INVESTMENTS	30,000.00	26,257.86	34,411.37	(4,411.37)	114.70%
MISCELLANEOUS	-	(1,410.25)	35.00	(35.00)	
<b>TOTAL REVENUE:</b>	<b>100,000.00</b>	<b>34,165.72</b>	<b>67,131.82</b>	<b>32,868.18</b>	<b>67.13%</b>
<b>DIRECT EXPENSES:</b>					
CREDIT CARD MERCHANT FEES	-	(7,383.77)	(13,159.16)	13,159.16	
STAFF TRAVEL/PARKING	4,200.00	350.00	1,400.00	2,800.00	33.33%
STAFF MEMBERSHIP DUES	685.00	-	294.17	390.83	42.94%
MISCELLANEOUS	-	743.65	3,075.85	(3,075.85)	
<b>TOTAL DIRECT EXPENSES:</b>	<b>4,885.00</b>	<b>(6,290.12)</b>	<b>(8,389.14)</b>	<b>13,274.14</b>	<b>-171.73%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE ( 7.97 FTE)	700,100.00	60,695.94	237,414.19	462,685.81	33.91%
BENEFITS EXPENSE	241,718.00	19,545.73	79,650.90	162,067.10	32.95%
OTHER INDIRECT EXPENSE	196,951.00	14,147.43	66,901.31	130,049.69	33.97%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>1,138,769.00</b>	<b>94,389.10</b>	<b>383,966.40</b>	<b>754,802.60</b>	<b>33.72%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>1,143,654.00</b>	<b>88,098.98</b>	<b>375,577.26</b>	<b>768,076.74</b>	<b>32.84%</b>
<b>NET INCOME (LOSS):</b>	<b>(1,043,654.00)</b>	<b>(53,933.26)</b>	<b>(308,445.44)</b>		

**Washington State Bar Association**  
Statement of Activities  
For the Period from January 1, 2019 to January 31, 2019  
**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2019 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>ADMISSIONS</b>					
<b>REVENUE:</b>					
EXAM SOFT REVENUE	35,000.00	-	-	35,000.00	0.00%
BAR EXAM FEES	1,200,000.00	51,035.00	438,910.00	761,090.00	36.58%
SPECIAL ADMISSIONS	60,000.00	5,510.00	14,120.00	45,880.00	23.53%
LLLT EXAM FEES	7,500.00	-	1,810.00	5,690.00	24.13%
LLLT WAIVER FEES	900.00	-	150.00	750.00	16.67%
LPO EXAMINATION FEES	24,000.00	(300.00)	13,800.00	10,200.00	57.50%
<b>TOTAL REVENUE:</b>	<b>1,327,400.00</b>	<b>56,245.00</b>	<b>468,790.00</b>	<b>858,610.00</b>	<b>35.32%</b>
<b>DIRECT EXPENSES:</b>					
DEPRECIATION	17,776.00	-	-	17,776.00	0.00%
POSTAGE	4,000.00	243.89	1,040.94	2,959.06	26.02%
STAFF TRAVEL/PARKING	13,000.00	350.00	1,400.00	11,600.00	10.77%
STAFF MEMBERSHIP DUES	400.00	-	-	400.00	0.00%
SUPPLIES	2,500.00	265.78	265.78	2,234.22	10.63%
FACILITY, PARKING, FOOD	70,000.00	22,115.06	27,865.06	42,134.94	39.81%
EXAMINER FEES	35,000.00	10,000.00	10,000.00	25,000.00	28.57%
UBE EXMINATIONS	130,000.00	-	-	130,000.00	0.00%
BOARD OF BAR EXAMINERS	25,000.00	61.98	61.98	24,938.02	0.25%
BAR EXAM PROCTORS	31,000.00	-	-	31,000.00	0.00%
CHARACTER & FITNESS BOARD	20,000.00	1,982.96	7,294.58	12,705.42	36.47%
DISABILITY ACCOMMODATIONS	20,000.00	-	-	20,000.00	0.00%
CHARACTER & FITNESS INVESTIGATIONS	900.00	-	-	900.00	0.00%
LAW SCHOOL VISITS	1,000.00	44.00	659.12	340.88	65.91%
EXAM WRITING	28,355.00	-	-	28,355.00	0.00%
COURT REPORTERS	18,000.00	1,378.60	5,412.70	12,587.30	30.07%
<b>TOTAL DIRECT EXPENSES:</b>	<b>416,931.00</b>	<b>36,442.27</b>	<b>54,000.16</b>	<b>362,930.84</b>	<b>12.95%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (6.30 FTE)	496,503.00	42,692.88	167,875.50	328,627.50	33.81%
BENEFITS EXPENSE	188,862.00	15,213.16	61,951.93	126,910.07	32.80%
OTHER INDIRECT EXPENSE	155,683.00	11,197.92	52,953.60	102,729.40	34.01%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>841,048.00</b>	<b>69,103.96</b>	<b>282,781.03</b>	<b>558,266.97</b>	<b>33.62%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>1,257,979.00</b>	<b>105,546.23</b>	<b>336,781.19</b>	<b>921,197.81</b>	<b>26.77%</b>
<b>NET INCOME (LOSS):</b>	<b>69,421.00</b>	<b>(49,301.23)</b>	<b>132,008.81</b>		

# Washington State Bar Association

Statement of Activities

For the Period from January 1, 2019 to January 31, 2019

**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2019 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>BOG/OED</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	
<b>DIRECT EXPENSES:</b>					
STAFF TRAVEL/PARKING	5,400.00	450.00	1,800.00	3,600.00	33.33%
STAFF MEMBERSHIP DUES	2,131.00	200.00	600.00	1,531.00	28.16%
TELEPHONE	1,000.00	139.92	289.87	710.13	28.99%
WASHINGTON LEADERSHIP INSTITUTE	60,000.00	-	60,000.00	-	100.00%
BOG MEETINGS	117,000.00	6,355.21	11,954.41	105,045.59	10.22%
BOG COMMITTEES' EXPENSES	30,000.00	994.70	7,360.38	22,639.62	24.53%
BOG CONFERENCE ATTENDANCE	49,000.00	4,532.47	6,950.57	42,049.43	14.18%
BOG TRAVEL & OUTREACH	35,000.00	1,176.48	7,378.84	27,621.16	21.08%
ED TRAVEL & OUTREACH	5,000.00	401.98	1,350.48	3,649.52	27.01%
<b>TOTAL DIRECT EXPENSES:</b>	<b>304,531.00</b>	<b>14,250.76</b>	<b>97,684.55</b>	<b>206,846.45</b>	<b>32.08%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (2.45 FTE)	361,878.00	55,825.01	147,791.84	214,086.16	40.84%
BENEFITS EXPENSE	107,757.00	8,776.91	35,824.54	71,932.46	33.25%
OTHER INDIRECT EXPENSE	60,543.00	4,349.21	20,566.83	39,976.17	33.97%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>530,178.00</b>	<b>68,951.13</b>	<b>204,183.21</b>	<b>325,994.79</b>	<b>38.51%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>834,709.00</b>	<b>83,201.89</b>	<b>301,867.76</b>	<b>532,841.24</b>	<b>36.16%</b>
<b>NET INCOME (LOSS):</b>	<b>(834,709.00)</b>	<b>(83,201.89)</b>	<b>(301,867.76)</b>		

**Washington State Bar Association**  
Statement of Activities  
For the Period from January 1, 2019 to January 31, 2019  
**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2019 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>COMMUNICATION STRATEGIES</b>					
<b>REVENUE:</b>					
APEX LUNCH/DINNER	50,000.00	-	-	50,000.00	0.00%
50 YEAR MEMBER TRIBUTE LUNCH	750.00	-	300.00	450.00	40.00%
WSBA LOGO MERCHANDISE SALES	-	-	560.00	(560.00)	
<b>TOTAL REVENUE:</b>	<b>50,750.00</b>	<b>-</b>	<b>860.00</b>	<b>49,890.00</b>	<b>1.69%</b>
<b>DIRECT EXPENSES:</b>					
STAFF TRAVEL/PARKING	4,700.00	350.00	1,400.00	3,300.00	29.79%
STAFF MEMBERSHIP DUES	1,000.00	630.00	1,060.00	(60.00)	106.00%
SUBSCRIPTIONS	10,050.00	203.06	340.45	9,709.55	3.39%
DIGITAL/ONLINE DEVELOPMENT	1,450.00	-	10.00	1,440.00	0.69%
APEX DINNER	63,000.00	6,562.50	6,562.50	56,437.50	10.42%
50 YEAR MEMBER TRIBUTE LUNCH	8,000.00	-	8,458.95	(458.95)	105.74%
COMMUNICATIONS OUTREACH	15,000.00	1,733.10	8,615.56	6,384.44	57.44%
SPEAKERS & PROGRAM DEVELOP	1,600.00	-	-	1,600.00	0.00%
EQUIPMENT, HARDWARE & SOFTWARE	-	-	384.25	(384.25)	
TELEPHONE	-	26.68	80.04	(80.04)	
CONFERENCE CALLS	-	-	6.91	(6.91)	
<b>TOTAL DIRECT EXPENSES:</b>	<b>104,800.00</b>	<b>9,505.34</b>	<b>26,918.66</b>	<b>77,881.34</b>	<b>25.69%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (4.62 FTE)	312,393.00	28,438.51	115,762.03	196,630.97	37.06%
BENEFITS EXPENSE	124,221.00	9,991.26	40,665.70	83,555.30	32.74%
OTHER INDIRECT EXPENSE	114,168.00	8,198.52	38,769.67	75,398.33	33.96%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>550,782.00</b>	<b>46,628.29</b>	<b>195,197.40</b>	<b>355,584.60</b>	<b>35.44%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>655,582.00</b>	<b>56,133.63</b>	<b>222,116.06</b>	<b>433,465.94</b>	<b>33.88%</b>
<b>NET INCOME (LOSS):</b>	<b>(604,832.00)</b>	<b>(56,133.63)</b>	<b>(221,256.06)</b>		



**Washington State Bar Association**  
Statement of Activities  
For the Period from January 1, 2019 to January 31, 2019  
**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2019 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>CONFERENCE &amp; BROADCAST SERVICES</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	-	-	-	-	
<b>DIRECT EXPENSES:</b>					
TRANSLATION SERVICES	3,500.00	343.65	1,761.70	1,738.30	50.33%
<b>TOTAL DIRECT EXPENSES:</b>	<b>3,500.00</b>	<b>343.65</b>	<b>1,761.70</b>	<b>1,738.30</b>	<b>50.33%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (7.15 FTE)	429,625.00	38,025.09	147,306.87	282,318.13	34.29%
BENEFITS EXPENSE	174,080.00	13,985.22	55,307.50	118,772.50	31.77%
OTHER INDIRECT EXPENSE	176,688.00	12,697.67	60,045.60	116,642.40	33.98%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>780,393.00</b>	<b>64,707.98</b>	<b>262,659.97</b>	<b>517,733.03</b>	<b>33.66%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>783,893.00</b>	<b>65,051.63</b>	<b>264,421.67</b>	<b>519,471.33</b>	<b>33.73%</b>
<b>NET INCOME (LOSS):</b>	<b>(783,893.00)</b>	<b>(65,051.63)</b>	<b>(264,421.67)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from January 1, 2019 to January 31, 2019

**33.33% OF YEAR COMPLETE**

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>DISCIPLINE</b>					
<b>REVENUE:</b>					
AUDIT REVENUE	3,200.00	63.75	403.75	2,796.25	12.62%
RECOVERY OF DISCIPLINE COSTS	80,000.00	6,545.22	20,676.44	59,323.56	25.85%
DISCIPLINE HISTORY SUMMARY	13,000.00	1,508.34	5,225.35	7,774.65	40.20%
<b>TOTAL REVENUE:</b>	<b>96,200.00</b>	<b>8,117.31</b>	<b>26,305.54</b>	<b>69,894.46</b>	<b>27.34%</b>
<b>DIRECT EXPENSES:</b>					
DEPRECIATION-SOFTWARE	7,123.00	858.00	3,434.00	3,689.00	48.21%
PUBLICATIONS PRODUCTION	444.00	-	211.25	232.75	47.58%
STAFF TRAVEL/PARKING	35,000.00	3,284.03	9,806.28	25,193.72	28.02%
STAFF MEMBERSHIP DUES	3,900.00	-	1,425.00	2,475.00	36.54%
TELEPHONE	2,300.00	186.46	745.30	1,554.70	32.40%
COURT REPORTERS	55,000.00	4,237.05	9,651.48	45,348.52	17.55%
OUTSIDE COUNSEL/AIC	2,000.00	-	-	2,000.00	0.00%
LITIGATION EXPENSES	25,000.00	1,957.76	7,087.47	17,912.53	28.35%
DISABILITY EXPENSES	7,500.00	-	2,500.00	5,000.00	33.33%
ONLINE LEGAL RESEARCH	68,000.00	5,642.00	16,915.63	51,084.37	24.88%
LAW LIBRARY	12,500.00	2,907.74	5,786.13	6,713.87	46.29%
TRANSLATION SERVICES	1,500.00	-	247.89	1,252.11	16.53%
CONFERENCE CALLS	-	-	4.16	(4.16)	
<b>TOTAL DIRECT EXPENSES:</b>	<b>220,267.00</b>	<b>19,073.04</b>	<b>57,814.59</b>	<b>162,452.41</b>	<b>26.25%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (36.88 FTE)	3,556,329.00	294,813.53	1,188,096.18	2,368,232.82	33.41%
BENEFITS EXPENSE	1,196,316.00	96,971.56	395,217.77	801,098.23	33.04%
OTHER INDIRECT EXPENSE	911,363.00	65,463.06	309,566.09	601,796.91	33.97%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>5,664,008.00</b>	<b>457,248.15</b>	<b>1,892,880.04</b>	<b>3,771,127.96</b>	<b>33.42%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>5,884,275.00</b>	<b>476,321.19</b>	<b>1,950,694.63</b>	<b>3,933,580.37</b>	<b>33.15%</b>
<b>NET INCOME (LOSS):</b>	<b>(5,788,075.00)</b>	<b>(468,203.88)</b>	<b>(1,924,389.09)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from January 1, 2019 to January 31, 2019

**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2019 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>DIVERSITY</b>					
<b>REVENUE:</b>					
DONATIONS	110,000.00	-	137,500.00	(27,500.00)	125.00%
WORK STUDY GRANTS	10,374.00	-	1,365.00	9,009.00	13.16%
<b>TOTAL REVENUE:</b>	<b>120,374.00</b>	<b>-</b>	<b>138,865.00</b>	<b>(18,491.00)</b>	<b>115.36%</b>
<b>DIRECT EXPENSES:</b>					
STAFF TRAVEL/PARKING	6,000.00	202.15	1,194.45	4,805.55	19.91%
STAFF MEMBERSHIP DUES	350.00	-	-	350.00	0.00%
COMMITTEE FOR DIVERSITY	5,000.00	665.59	1,809.86	3,190.14	36.20%
DIVERSITY EVENTS & PROJECTS	10,000.00	-	2,004.42	7,995.58	20.04%
INTERNAL DIVERSITY OUTREACH	200.00	10.25	10.25	189.75	5.13%
<b>TOTAL DIRECT EXPENSE:</b>	<b>21,550.00</b>	<b>877.99</b>	<b>5,018.98</b>	<b>16,531.02</b>	<b>23.29%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (4.05 FTE)	328,835.00	30,384.68	112,682.37	216,152.63	34.27%
BENEFITS EXPENSE	115,724.00	9,345.80	38,076.05	77,647.95	32.90%
OTHER INDIRECT EXPENSE	100,082.00	7,198.67	34,041.65	66,040.35	34.01%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>544,641.00</b>	<b>46,929.15</b>	<b>184,800.07</b>	<b>359,840.93</b>	<b>33.93%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>566,191.00</b>	<b>47,807.14</b>	<b>189,819.05</b>	<b>376,371.95</b>	<b>33.53%</b>
<b>NET INCOME (LOSS):</b>	<b>(445,817.00)</b>	<b>(47,807.14)</b>	<b>(50,954.05)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from January 1, 2019 to January 31, 2019

**33.33% OF YEAR COMPLETE**

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>FOUNDATION</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	-	-	-	-	
<b>DIRECT EXPENSES:</b>					
CONSULTING SERVICES	3,000.00	2,000.00	2,000.00	1,000.00	66.67%
PRINTING & COPYING	800.00	-	494.90	305.10	61.86%
STAFF TRAVEL/PARKING	1,400.00	-	11.99	1,388.01	0.86%
SUPPLIES	500.00	-	-	500.00	0.00%
SPECIAL EVENTS	5,000.00	-	-	5,000.00	0.00%
BOARD OF TRUSTEES	3,000.00	60.89	127.18	2,872.82	4.24%
POSTAGE	500.00	-	-	500.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>14,200.00</b>	<b>2,060.89</b>	<b>2,634.07</b>	<b>11,565.93</b>	<b>18.55%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.15 FTE)	89,538.00	7,515.06	30,645.16	58,892.84	34.23%
BENEFITS EXPENSE	32,707.00	2,634.14	10,727.80	21,979.20	32.80%
OTHER INDIRECT EXPENSE	28,418.00	2,049.64	9,692.39	18,725.61	34.11%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>150,663.00</b>	<b>12,198.84</b>	<b>51,065.35</b>	<b>99,597.65</b>	<b>33.89%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>164,863.00</b>	<b>14,259.73</b>	<b>53,699.42</b>	<b>111,163.58</b>	<b>32.57%</b>
<b>NET INCOME (LOSS):</b>	<b>(164,863.00)</b>	<b>(14,259.73)</b>	<b>(53,699.42)</b>		

# Washington State Bar Association

Statement of Activities

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**33.33% OF YEAR COMPLETE**

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>HUMAN RESOURCES</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	-	-	-	-	
<b>DIRECT EXPENSES:</b>					
STAFF TRAVEL/PARKING	150.00	-	220.00	(70.00)	146.67%
STAFF MEMBERSHIP DUES	1,250.00	340.00	778.00	472.00	62.24%
SUBSCRIPTIONS	2,100.00	-	154.80	1,945.20	7.37%
STAFF TRAINING- GENERAL	30,000.00	805.00	2,613.71	27,386.29	8.71%
RECRUITING AND ADVERTISING	7,000.00	405.71	1,802.20	5,197.80	25.75%
PAYROLL PROCESSING	49,000.00	3,535.56	14,064.98	34,935.02	28.70%
SALARY SURVEYS	2,900.00	655.10	1,200.10	1,699.90	41.38%
CONSULTING SERVICES	10,000.00	-	-	10,000.00	0.00%
TRANSFER TO INDIRECT EXPENSE	(102,400.00)	(5,741.37)	(20,833.79)	(81,566.21)	20.35%
<b>TOTAL DIRECT EXPENSES:</b>	-	-	-	-	
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (2.45 FTE)	260,398.00	22,648.95	85,414.93	174,983.07	32.80%
ALLOWANCE FOR OPEN POSITIONS	(200,000.00)	-	-	(200,000.00)	0.00%
BENEFITS EXPENSE	84,017.00	6,809.23	27,770.98	56,246.02	33.05%
OTHER INDIRECT EXPENSE	60,543.00	4,349.20	20,566.79	39,976.21	33.97%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>204,958.00</b>	<b>33,807.38</b>	<b>133,752.70</b>	<b>71,205.30</b>	<b>65.26%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>204,958.00</b>	<b>33,807.38</b>	<b>133,752.70</b>	<b>71,205.30</b>	<b>65.26%</b>
<b>NET INCOME (LOSS):</b>	<b>(204,958.00)</b>	<b>(33,807.38)</b>	<b>(133,752.70)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from January 1, 2019 to January 31, 2019

**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2019 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>LAW CLERK PROGRAM</b>					
<b>REVENUE:</b>					
LAW CLERK FEES	162,000.00	64,053.00	101,902.00	60,098.00	62.90%
LAW CLERK APPLICATION FEES	4,000.00	100.00	700.00	3,300.00	17.50%
<b>TOTAL REVENUE:</b>	<b>166,000.00</b>	<b>64,153.00</b>	<b>102,602.00</b>	<b>63,398.00</b>	<b>61.81%</b>
<b>DIRECT EXPENSES:</b>					
SUBSCRIPTIONS	250.00	-	-	250.00	0.00%
CHARACTER & FITNESS INVESTIGATIONS	100.00	-	-	100.00	0.00%
LAW CLERK BOARD EXPENSE	6,000.00	322.73	1,165.54	4,834.46	19.43%
LAW CLERK OUTREACH	5,000.00	-	-	5,000.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>11,350.00</b>	<b>322.73</b>	<b>1,165.54</b>	<b>10,184.46</b>	<b>10.27%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.10 FTE)	84,449.00	7,012.98	28,380.66	56,068.34	33.61%
BENEFITS EXPENSE	31,033.00	2,498.79	10,187.20	20,845.80	32.83%
OTHER INDIRECT EXPENSE	27,183.00	1,949.66	9,219.62	17,963.38	33.92%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>142,665.00</b>	<b>11,461.43</b>	<b>47,787.48</b>	<b>94,877.52</b>	<b>33.50%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>154,015.00</b>	<b>11,784.16</b>	<b>48,953.02</b>	<b>105,061.98</b>	<b>31.78%</b>
<b>NET INCOME (LOSS):</b>	<b>11,985.00</b>	<b>52,368.84</b>	<b>53,648.98</b>		

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**33.33% OF YEAR COMPLETE**

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>LEGISLATIVE</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	-	-	-	-	
<b>DIRECT EXPENSES:</b>					
STAFF TRAVEL/PARKING	4,550.00	410.49	314.88	4,235.12	6.92%
STAFF MEMBERSHIP DUES	450.00	-	-	450.00	0.00%
SUBSCRIPTIONS	2,000.00	-	1,981.80	18.20	99.09%
TELEPHONE	400.00	-	-	400.00	0.00%
OLYMPIA RENT	2,500.00	207.03	207.03	2,292.97	8.28%
CONTRACT LOBBYIST	5,000.00	1,250.00	1,250.00	3,750.00	25.00%
LOBBYIST CONTACT COSTS	1,000.00	-	-	1,000.00	0.00%
LEGISLATIVE COMMITTEE	2,500.00	-	1,977.30	522.70	79.09%
BOG LEGISLATIVE COMMITTEE	250.00	-	-	250.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>18,650.00</b>	<b>1,867.52</b>	<b>5,731.01</b>	<b>12,918.99</b>	<b>30.73%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.10 FTE)	80,340.00	6,705.76	27,137.89	53,202.11	33.78%
BENEFITS EXPENSE	27,893.00	2,265.46	9,228.74	18,664.26	33.09%
OTHER INDIRECT EXPENSE	27,183.00	1,949.67	9,219.65	17,963.35	33.92%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>135,416.00</b>	<b>10,920.89</b>	<b>45,586.28</b>	<b>89,829.72</b>	<b>33.66%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>154,066.00</b>	<b>12,788.41</b>	<b>51,317.29</b>	<b>102,748.71</b>	<b>33.31%</b>
<b>NET INCOME (LOSS):</b>	<b>(154,066.00)</b>	<b>(12,788.41)</b>	<b>(51,317.29)</b>		

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**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2019 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>LICENSING &amp; MEMBERSHIP RECORDS</b>					
<b>REVENUE:</b>					
STATUS CERTIFICATE FEES	22,000.00	1,979.40	6,324.03	15,675.97	28.75%
RULE 9/LEGAL INTERN FEES	11,000.00	450.00	1,450.00	9,550.00	13.18%
INVESTIGATION FEES	22,000.00	4,100.00	11,500.00	10,500.00	52.27%
PRO HAC VICE	230,000.00	26,719.00	105,679.00	124,321.00	45.95%
MEMBER CONTACT INFORMATION	19,000.00	194.55	3,396.49	15,603.51	17.88%
PHOTO BAR CARD SALES	350.00	72.00	108.00	242.00	30.86%
<b>TOTAL REVENUE:</b>	<b>304,350.00</b>	<b>33,514.95</b>	<b>128,457.52</b>	<b>175,892.48</b>	<b>42.21%</b>
<b>DIRECT EXPENSES:</b>					
DEPRECIATION	13,812.00	1,150.00	4,602.00	9,210.00	33.32%
POSTAGE	29,000.00	245.53	5,881.25	23,118.75	20.28%
LICENSING FORMS	3,000.00	62.00	2,441.11	558.89	81.37%
<b>TOTAL DIRECT EXPENSES:</b>	<b>45,812.00</b>	<b>1,457.53</b>	<b>12,924.36</b>	<b>32,887.64</b>	<b>28.21%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (4.35 FTE)	395,080.00	34,060.14	132,836.11	262,243.89	33.62%
BENEFITS EXPENSE	133,752.00	10,811.84	44,068.47	89,683.53	32.95%
OTHER INDIRECT EXPENSE	107,495.00	7,723.59	36,523.81	70,971.19	33.98%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>636,327.00</b>	<b>52,595.57</b>	<b>213,428.39</b>	<b>422,898.61</b>	<b>33.54%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>682,139.00</b>	<b>54,053.10</b>	<b>226,352.75</b>	<b>455,786.25</b>	<b>33.18%</b>
<b>NET INCOME (LOSS):</b>	<b>(377,789.00)</b>	<b>(20,538.15)</b>	<b>(97,895.23)</b>		



# Washington State Bar Association

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**33.33% OF YEAR COMPLETE**

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>LIMITED LICENSE LEGAL TECHNICIAN PROGRAM</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	-	-	-	-	
<b>DIRECT EXPENSES:</b>					
STAFF TRAVEL/PARKING	600.00	-	82.33	517.67	13.72%
LLLT BOARD	17,000.00	1,699.45	5,449.94	11,550.06	32.06%
LLLT OUTREACH	8,000.00	151.65	2,353.62	5,646.38	29.42%
<b>TOTAL DIRECT EXPENSES:</b>	<b>25,600.00</b>	<b>1,851.10</b>	<b>7,885.89</b>	<b>17,714.11</b>	<b>30.80%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.55 FTE)	135,526.00	11,176.24	45,232.80	90,293.20	33.38%
BENEFITS EXPENSE	41,762.00	3,834.27	15,617.23	26,144.77	37.40%
OTHER INDIRECT EXPENSE	38,303.00	2,749.51	13,002.04	25,300.96	33.95%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>215,591.00</b>	<b>17,760.02</b>	<b>73,852.07</b>	<b>141,738.93</b>	<b>34.26%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>241,191.00</b>	<b>19,611.12</b>	<b>81,737.96</b>	<b>159,453.04</b>	<b>33.89%</b>
<b>NET INCOME (LOSS):</b>	<b>(241,191.00)</b>	<b>(19,611.12)</b>	<b>(81,737.96)</b>		

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	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>LIMITED PRACTICE OFFICERS</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	-	-	-	-	
<b>DIRECT EXPENSES:</b>					
LPO BOARD	3,000.00	519.32	1,272.70	1,727.30	42.42%
<b>TOTAL DIRECT EXPENSES:</b>	<b>3,000.00</b>	<b>519.32</b>	<b>1,272.70</b>	<b>1,727.30</b>	<b>42.42%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.17 FTE)	99,089.00	8,475.31	33,540.02	65,548.98	33.85%
BENEFITS EXPENSE	40,651.00	2,821.04	11,504.41	29,146.59	28.30%
OTHER INDIRECT EXPENSE	28,913.00	2,074.61	9,810.59	19,102.41	33.93%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>168,653.00</b>	<b>13,370.96</b>	<b>54,855.02</b>	<b>113,797.98</b>	<b>32.53%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>171,653.00</b>	<b>13,890.28</b>	<b>56,127.72</b>	<b>115,525.28</b>	<b>32.70%</b>
<b>NET INCOME (LOSS):</b>	<b>(171,653.00)</b>	<b>(13,890.28)</b>	<b>(56,127.72)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from January 1, 2019 to January 31, 2019

**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2019 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>MANDATORY CONTINUING LEGAL EDUCATION</b>					
<b>REVENUE:</b>					
ACCREDITED PROGRAM FEES	540,000.00	47,795.00	214,545.00	325,455.00	39.73%
FORM 1 LATE FEES	150,000.00	12,197.50	76,087.50	73,912.50	50.73%
MEMBER LATE FEES	203,000.00	60,550.00	61,250.00	141,750.00	30.17%
ANNUAL ACCREDITED SPONSOR FEES	43,000.00	-	43,000.00	-	100.00%
ATTENDANCE LATE FEES	85,000.00	8,100.00	36,280.00	48,720.00	42.68%
COMITY CERTIFICATES	29,000.00	13,000.00	29,450.64	(450.64)	101.55%
<b>TOTAL REVENUE:</b>	<b>1,050,000.00</b>	<b>141,642.50</b>	<b>460,613.14</b>	<b>589,386.86</b>	<b>43.87%</b>
<b>DIRECT EXPENSES:</b>					
DEPRECIATION	249,948.00	20,676.00	82,699.00	167,249.00	33.09%
STAFF MEMBERSHIP DUES	500.00	-	-	500.00	0.00%
MCLE BOARD	2,000.00	145.88	402.00	1,598.00	20.10%
<b>TOTAL DIRECT EXPENSES:</b>	<b>252,448.00</b>	<b>20,821.88</b>	<b>83,101.00</b>	<b>169,347.00</b>	<b>32.92%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (4.90 FTE)	374,898.00	47,492.72	153,960.42	220,937.58	41.07%
BENEFITS EXPENSE	124,996.00	10,066.74	40,980.40	84,015.60	32.79%
OTHER INDIRECT EXPENSE	121,087.00	8,698.44	41,133.64	79,953.36	33.97%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>620,981.00</b>	<b>66,257.90</b>	<b>236,074.46</b>	<b>384,906.54</b>	<b>38.02%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>873,429.00</b>	<b>87,079.78</b>	<b>319,175.46</b>	<b>554,253.54</b>	<b>36.54%</b>
<b>NET INCOME (LOSS):</b>	<b>176,571.00</b>	<b>54,562.72</b>	<b>141,437.68</b>		

**Washington State Bar Association**  
Statement of Activities  
For the Period from January 1, 2019 to January 31, 2019  
**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2019 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>MEMBER ASSISTANCE PROGRAM</b>					
<b>REVENUE:</b>					
DIVERSIONS	10,000.00	1,500.00	3,766.80	6,233.20	37.67%
LAP GROUPS REVENUE	-	280.00	280.00	(280.00)	
<b>TOTAL REVENUE:</b>	<b>10,000.00</b>	<b>1,780.00</b>	<b>4,046.80</b>	<b>5,953.20</b>	<b>40.47%</b>
<b>DIRECT EXPENSES:</b>					
PUBLICATIONS PRODUCTION	200.00	-	-	200.00	0.00%
STAFF MEMBERSHIP DUES	225.00	-	-	225.00	0.00%
PROF LIAB INSURANCE	850.00	825.00	825.00	25.00	97.06%
<b>TOTAL DIRECT EXPENSES:</b>	<b>1,275.00</b>	<b>825.00</b>	<b>825.00</b>	<b>450.00</b>	<b>64.71%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (0.90 FTE)	84,582.00	7,367.22	28,999.52	55,582.48	34.29%
BENEFITS EXPENSE	34,402.00	2,762.38	11,224.82	23,177.18	32.63%
OTHER INDIRECT EXPENSE	22,240.00	1,599.71	7,564.82	14,675.18	34.01%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>141,224.00</b>	<b>11,729.31</b>	<b>47,789.16</b>	<b>93,434.84</b>	<b>33.84%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>142,499.00</b>	<b>12,554.31</b>	<b>48,614.16</b>	<b>93,884.84</b>	<b>34.12%</b>
<b>NET INCOME (LOSS):</b>	<b>(132,499.00)</b>	<b>(10,774.31)</b>	<b>(44,567.36)</b>		

**Washington State Bar Association**  
Statement of Activities  
For the Period from January 1, 2019 to January 31, 2019  
**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2019 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>MEMBER SERVICES &amp; ENGAGEMENT</b>					
<b>REVENUE:</b>					
ROYALTIES	30,000.00	39.38	11,782.91	18,217.09	39.28%
NMP PRODUCT SALES	70,000.00	7,724.00	52,818.64	17,181.36	75.46%
SPONSORSHIPS	1,200.00	725.00	725.00	475.00	60.42%
SEMINAR REGISTRATIONS	30,000.00	-	-	30,000.00	0.00%
TRIAL ADVOCACY PROGRAM	10,000.00	-	-	10,000.00	0.00%
<b>TOTAL REVENUE:</b>	<b>141,200.00</b>	<b>8,488.38</b>	<b>65,326.55</b>	<b>75,873.45</b>	<b>46.27%</b>
<b>DIRECT EXPENSES:</b>					
STAFF TRAVEL/PARKING	4,500.00	-	193.93	4,306.07	4.31%
SUBSCRIPTIONS	480.00	-	769.60	(289.60)	160.33%
CONFERENCE CALLS	200.00	-	-	200.00	0.00%
YLL SECTION PROGRAM	1,100.00	705.00	705.00	395.00	64.09%
WYLC CLE COMPS	1,000.00	-	-	1,000.00	0.00%
WYLC OUTREACH EVENTS	2,500.00	-	13.15	2,486.85	0.53%
WYL COMMITTEE	15,000.00	-	767.86	14,232.14	5.12%
OPEN SECTIONS NIGHT	4,400.00	10.00	10.00	4,390.00	0.23%
RURAL PLACEMENT PROGRAM	10,500.00	-	-	10,500.00	0.00%
TRIAL ADVOCACY EXPENSES	2,500.00	-	-	2,500.00	0.00%
RECEPTION/FORUM EXPENSE	4,000.00	1,046.76	2,251.54	1,748.46	56.29%
WYLC SCHOLARSHIPS/DONATIONS/GRANT	2,500.00	835.90	835.90	1,664.10	33.44%
STAFF MEMBERSHIP DUES	385.00	-	-	385.00	0.00%
LENDING LIBRARY	5,500.00	45.74	1,658.48	3,841.52	30.15%
NMP SPEAKERS & PROGRAM DEVELOPMENT	1,500.00	-	7.77	1,492.23	0.52%
<b>TOTAL DIRECT EXPENSES:</b>	<b>56,065.00</b>	<b>2,643.40</b>	<b>7,213.23</b>	<b>48,851.77</b>	<b>12.87%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (3.98 FTE)	296,941.00	24,496.04	92,611.15	204,329.85	31.19%
BENEFITS EXPENSE	110,321.00	8,892.35	36,221.89	74,099.11	32.83%
OTHER INDIRECT EXPENSE	98,352.00	7,073.69	33,450.63	64,901.37	34.01%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>505,614.00</b>	<b>40,462.08</b>	<b>162,283.67</b>	<b>343,330.33</b>	<b>32.10%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>561,679.00</b>	<b>43,105.48</b>	<b>169,496.90</b>	<b>392,182.10</b>	<b>30.18%</b>
<b>NET INCOME (LOSS):</b>	<b>(420,479.00)</b>	<b>(34,617.10)</b>	<b>(104,170.35)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from January 1, 2019 to January 31, 2019

**33.33% OF YEAR COMPLETE**

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>MEMBERSHIP BENEFITS</b>					
<b>REVENUE:</b>					
SPONSORSHIPS	8,000.00	-	-	8,000.00	0.00%
INTERNET SALES	9,000.00	882.00	10,927.00	(1,927.00)	121.41%
<b>TOTAL REVENUE:</b>	<b>17,000.00</b>	<b>882.00</b>	<b>10,927.00</b>	<b>6,073.00</b>	<b>64.28%</b>
<b>DIRECT EXPENSES:</b>					
LEGAL LUNCHBOX COURSEBOOK PRODUCTION	500.00	-	-	500.00	0.00%
LEGAL LUNCHBOX SPEAKERS & PROGRAM	1,700.00	-	25.80	1,674.20	1.52%
WSBA CONNECTS	46,560.00	-	19,400.00	27,160.00	41.67%
CASEMAKER & FASTCASE	136,336.00	75,192.00	91,440.00	44,896.00	67.07%
CONFERENCE CALLS	-	-	127.69	(127.69)	
<b>TOTAL DIRECT EXPENSES:</b>	<b>185,096.00</b>	<b>75,192.00</b>	<b>110,993.49</b>	<b>74,102.51</b>	<b>59.97%</b>
<b>INDIRECT EXPENSES:</b>					
INDIRECT EXPENSES:	54,366.00	4,409.37	17,299.94	37,066.06	31.82%
SALARY EXPENSE (0.73 FTE)	20,206.00	1,640.69	6,672.21	13,533.79	33.02%
BENEFITS EXPENSE	18,039.00	1,299.78	6,146.49	11,892.51	34.07%
OTHER INDIRECT EXPENSE					
<b>TOTAL INDIRECT EXPENSES:</b>	<b>92,611.00</b>	<b>7,349.84</b>	<b>30,118.64</b>	<b>62,492.36</b>	<b>32.52%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>277,707.00</b>	<b>82,541.84</b>	<b>141,112.13</b>	<b>136,594.87</b>	<b>50.81%</b>
<b>NET INCOME (LOSS):</b>	<b>(260,707.00)</b>	<b>(81,659.84)</b>	<b>(130,185.13)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from January 1, 2019 to January 31, 2019

**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2019 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>NORTHWEST LAWYER</b>					
<b>REVENUE:</b>					
ROYALTIES	-	-	1,267.59	(1,267.59)	
DISPLAY ADVERTISING	297,500.00	26,497.10	26,497.10	271,002.90	8.91%
SUBSCRIPT/SINGLE ISSUES	350.00	36.00	72.00	278.00	20.57%
CLASSIFIED ADVERTISING	12,500.00	50.00	6,759.85	5,740.15	54.08%
GEN ANNOUNCEMENTS	17,500.00	364.00	364.00	17,136.00	2.08%
PROF ANNOUNCEMENTS	21,000.00	1,209.60	1,209.60	19,790.40	5.76%
JOB TARGET ADVERSTISING	112,500.00	7,160.16	61,235.79	51,264.21	54.43%
<b>TOTAL REVENUE:</b>	<b>461,350.00</b>	<b>35,316.86</b>	<b>97,405.93</b>	<b>363,944.07</b>	<b>21.11%</b>
<b>DIRECT EXPENSES:</b>					
BAD DEBT EXPENSE	2,000.00	-	(1,950.00)	3,950.00	-97.50%
POSTAGE	89,000.00	19,536.69	29,772.65	59,227.35	33.45%
PRINTING, COPYING & MAILING	250,000.00	28,089.55	86,649.83	163,350.17	34.66%
DIGITAL/ONLINE DEVELOPMENT	10,200.00	2,200.00	2,900.00	7,300.00	28.43%
GRAPHICS/ARTWORK	3,500.00	-	-	3,500.00	0.00%
EDITORIAL ADVISORY COMMITTEE	800.00	-	178.27	621.73	22.28%
STAFF MEMBERSHIP DUES	135.00	-	-	135.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>355,635.00</b>	<b>49,826.24</b>	<b>117,550.75</b>	<b>238,084.25</b>	<b>33.05%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (2.25 FTE)	177,211.00	11,779.27	58,248.73	118,962.27	32.87%
BENEFITS EXPENSE	70,006.00	3,952.52	16,159.19	53,846.81	23.08%
OTHER INDIRECT EXPENSE	55,601.00	3,999.28	18,912.04	36,688.96	34.01%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>302,818.00</b>	<b>19,731.07</b>	<b>93,319.96</b>	<b>209,498.04</b>	<b>30.82%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>658,453.00</b>	<b>69,557.31</b>	<b>210,870.71</b>	<b>447,582.29</b>	<b>32.03%</b>
<b>NET INCOME (LOSS):</b>	<b>(197,103.00)</b>	<b>(34,240.45)</b>	<b>(113,464.78)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from January 1, 2019 to January 31, 2019

**33.33% OF YEAR COMPLETE**

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>OFFICE OF GENERAL COUNSEL</b>					
<b>REVENUE:</b>					
COPY FEES	-	-	330.00	(330.00)	
<b>TOTAL REVENUE:</b>	<b>-</b>	<b>-</b>	<b>330.00</b>	<b>(330.00)</b>	
<b>DIRECT EXPENSES:</b>					
DEPRECIATION	3,336.00	-	-	3,336.00	0.00%
STAFF TRAVEL/PARKING	3,240.00	-	-	3,240.00	0.00%
STAFF MEMBERSHIP DUES	1,500.00	-	200.00	1,300.00	13.33%
COURT RULES COMMITTEE	2,000.00	681.25	1,229.62	770.38	61.48%
DISCIPLINE ADVISORY ROUNDTABLE	500.00	-	-	500.00	0.00%
CUSTODIANSHIPS	2,500.00	-	-	2,500.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>13,076.00</b>	<b>681.25</b>	<b>1,429.62</b>	<b>11,646.38</b>	<b>10.93%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (5.75 FTE)	588,978.00	43,091.39	167,232.30	421,745.70	28.39%
BENEFITS EXPENSE	197,610.00	15,946.53	64,999.51	132,610.49	32.89%
OTHER INDIRECT EXPENSE	142,092.00	10,223.10	48,343.83	93,748.17	34.02%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>928,680.00</b>	<b>69,261.02</b>	<b>280,575.64</b>	<b>648,104.36</b>	<b>30.21%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>941,756.00</b>	<b>69,942.27</b>	<b>282,005.26</b>	<b>659,750.74</b>	<b>29.94%</b>
<b>NET INCOME (LOSS):</b>	<b>(941,756.00)</b>	<b>(69,942.27)</b>	<b>(281,675.26)</b>		



**Washington State Bar Association**  
Statement of Activities  
For the Period from January 1, 2019 to January 31, 2019  
**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2019 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>OFFICE OF GENERAL COUNSEL - DISCIPLINARY BOARD</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	
<b>DIRECT EXPENSE:</b>					
STAFF MEMBERSHIP DUES	500.00	-	-	500.00	0.00%
DISCIPLINARY BOARD EXPENSES	10,000.00	287.20	1,656.18	8,343.82	16.56%
CHIEF HEARING OFFICER	33,000.00	2,500.00	10,000.00	23,000.00	30.30%
HEARING OFFICER EXPENSES	3,000.00	67.71	110.43	2,889.57	3.68%
HEARING OFFICER TRAINING	2,000.00	-	-	2,000.00	0.00%
OUTSIDE COUNSEL	55,000.00	5,500.00	14,500.00	40,500.00	26.36%
<b>TOTAL DIRECT EXPENSES:</b>	<b>103,500.00</b>	<b>8,354.91</b>	<b>26,266.61</b>	<b>77,233.39</b>	<b>25.38%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.45 FTE)	110,578.00	8,747.66	32,601.50	77,976.50	29.48%
BENEFITS EXPENSE	40,663.00	3,279.30	13,372.99	27,290.01	32.89%
OTHER INDIRECT EXPENSE	35,832.00	2,574.55	12,174.65	23,657.35	33.98%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>187,073.00</b>	<b>14,601.51</b>	<b>58,149.14</b>	<b>128,923.86</b>	<b>31.08%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>290,573.00</b>	<b>22,956.42</b>	<b>84,415.75</b>	<b>206,157.25</b>	<b>29.05%</b>
<b>NET INCOME (LOSS):</b>	<b>(290,573.00)</b>	<b>(22,956.42)</b>	<b>(84,415.75)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from January 1, 2019 to January 31, 2019

**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2019 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>OUTREACH &amp; ENGAGEMENT</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	
<b>DIRECT EXPENSE:</b>					
STAFF TRAVEL/PARKING	1,400.00	-	-	1,400.00	0.00%
STAFF MEMBERSHIP DUES	1,152.00	-	-	1,152.00	0.00%
CONFERENCE CALLS	200.00	-	-	200.00	0.00%
ABA DELEGATES	4,500.00	-	-	4,500.00	0.00%
ANNUAL CHAIR MEETINGS	600.00	-	496.74	103.26	82.79%
JUDICIAL RECOMMENDATIONS COMMITTEE	4,500.00	-	1,976.10	2,523.90	43.91%
BOG ELECTIONS	6,500.00	-	-	6,500.00	0.00%
BAR OUTREACH	10,000.00	-	440.27	9,559.73	4.40%
PROFESSIONALISM	2,000.00	-	-	2,000.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>30,852.00</b>	<b>-</b>	<b>2,913.11</b>	<b>27,938.89</b>	<b>9.44%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (2.73 FTE)	224,397.00	18,585.55	75,648.55	148,748.45	33.71%
BENEFITS EXPENSE	79,186.00	6,396.54	26,079.16	53,106.84	32.93%
OTHER INDIRECT EXPENSE	67,463.00	4,849.10	22,930.81	44,532.19	33.99%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>371,046.00</b>	<b>29,831.19</b>	<b>124,658.52</b>	<b>246,387.48</b>	<b>33.60%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>401,898.00</b>	<b>29,831.19</b>	<b>127,571.63</b>	<b>274,326.37</b>	<b>31.74%</b>
<b>NET INCOME (LOSS):</b>	<b>(401,898.00)</b>	<b>(29,831.19)</b>	<b>(127,571.63)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from January 1, 2019 to January 31, 2019

**33.33% OF YEAR COMPLETE**

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>PRACTICE OF LAW BOARD</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	-	-	-	-	
<b>DIRECT EXPENSES:</b>					
PRACTICE OF LAW BOARD	16,000.00	477.70	3,105.78	12,894.22	19.41%
<b>TOTAL DIRECT EXPENSES:</b>	<b>16,000.00</b>	<b>477.70</b>	<b>3,105.78</b>	<b>12,894.22</b>	<b>19.41%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (0.40 FTE)	50,676.00	1,802.08	7,400.21	43,275.79	14.60%
BENEFITS EXPENSE	13,502.00	1,155.77	4,726.76	8,775.24	35.01%
OTHER INDIRECT EXPENSE	9,885.00	699.89	3,309.62	6,575.38	33.48%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>74,063.00</b>	<b>3,657.74</b>	<b>15,436.59</b>	<b>58,626.41</b>	<b>20.84%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>90,063.00</b>	<b>4,135.44</b>	<b>18,542.37</b>	<b>71,520.63</b>	<b>20.59%</b>
<b>NET INCOME (LOSS):</b>	<b>(90,063.00)</b>	<b>(4,135.44)</b>	<b>(18,542.37)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from January 1, 2019 to January 31, 2019

**33.33% OF YEAR COMPLETE**

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>PROFESSIONAL RESPONSIBILITY PROGRAM</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	-	-	-	-	
<b>DIRECT EXPENSES:</b>					
STAFF TRAVEL/PARKING	2,000.00	-	969.77	1,030.23	48.49%
STAFF MEMBERSHIP DUES	500.00	-	-	500.00	0.00%
CPE COMMITTEE	4,200.00	727.81	1,693.17	2,506.83	40.31%
<b>TOTAL DIRECT EXPENSES:</b>	<b>6,700.00</b>	<b>727.81</b>	<b>2,662.94</b>	<b>4,037.06</b>	<b>39.75%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.65 FTE)	160,192.00	13,395.14	54,201.61	105,990.39	33.84%
BENEFITS EXPENSE	57,904.00	4,676.79	19,047.85	38,856.15	32.90%
OTHER INDIRECT EXPENSE	40,774.00	2,924.46	13,829.38	26,944.62	33.92%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>258,870.00</b>	<b>20,996.39</b>	<b>87,078.84</b>	<b>171,791.16</b>	<b>33.64%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>265,570.00</b>	<b>21,724.20</b>	<b>89,741.78</b>	<b>175,828.22</b>	<b>33.79%</b>
<b>NET INCOME (LOSS):</b>	<b>(265,570.00)</b>	<b>(21,724.20)</b>	<b>(89,741.78)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from January 1, 2019 to January 31, 2019

**33.33% OF YEAR COMPLETE**

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>PUBLIC SERVICE PROGRAMS</b>					
<b>REVENUE:</b>					
DONATIONS & GRANTS	110,000.00	-	137,500.00	(27,500.00)	125.00%
PSP PRODUCT SALES	2,000.00	157.00	1,462.00	538.00	73.10%
<b>TOTAL REVENUE:</b>	<b>112,000.00</b>	<b>157.00</b>	<b>138,962.00</b>	<b>(26,962.00)</b>	<b>124.07%</b>
<b>DIRECT EXPENSES:</b>					
DONATIONS/SPONSORSHIPS/GRANTS	207,915.00	48,999.58	48,999.58	158,915.42	23.57%
STAFF TRAVEL/PARKING	2,000.00	-	89.85	1,910.15	4.49%
PRO BONO & PUBLIC SERVICE COMMITTEE	2,000.00	-	549.16	1,450.84	27.46%
PUBLIC SERVICE EVENTS AND PROJECTS	20,500.00	-	162.27	20,337.73	0.79%
<b>TOTAL DIRECT EXPENSES:</b>	<b>232,415.00</b>	<b>48,999.58</b>	<b>49,800.86</b>	<b>182,614.14</b>	<b>21.43%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.03 FTE)	87,057.00	6,045.60	22,889.67	64,167.33	26.29%
BENEFITS EXPENSE	29,994.00	2,417.02	9,854.26	20,139.74	32.85%
OTHER INDIRECT EXPENSE	25,453.00	1,824.68	8,628.66	16,824.34	33.90%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>142,504.00</b>	<b>10,287.30</b>	<b>41,372.59</b>	<b>101,131.41</b>	<b>29.03%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>374,919.00</b>	<b>59,286.88</b>	<b>91,173.45</b>	<b>283,745.55</b>	<b>24.32%</b>
<b>NET INCOME (LOSS):</b>	<b>(262,919.00)</b>	<b>(59,129.88)</b>	<b>47,788.55</b>		

# Washington State Bar Association

Statement of Activities

For the Period from January 1, 2019 to January 31, 2019

**33.33% OF YEAR COMPLETE**

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>PUBLICATION &amp; DESIGN SERVICES</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	-	-	-	-	
<b>DIRECT EXPENSES:</b>					
STAFF MEMBERSHIP DUES	500.00	-	-	500.00	0.00%
SUBSCRIPTIONS	83.00	79.98	79.98	3.02	96.36%
IMAGE LIBRARY	4,680.00	100.00	4,200.00	480.00	89.74%
<b>TOTAL DIRECT EXPENSES:</b>	<b>5,263.00</b>	<b>179.98</b>	<b>4,279.98</b>	<b>983.02</b>	<b>81.32%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.22 FTE)	80,074.00	7,188.74	31,653.54	48,420.46	39.53%
BENEFITS EXPENSE	31,380.00	2,471.24	10,073.74	21,306.26	32.10%
OTHER INDIRECT EXPENSE	30,148.00	2,174.61	10,283.37	19,864.63	34.11%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>141,602.00</b>	<b>11,834.59</b>	<b>52,010.65</b>	<b>89,591.35</b>	<b>36.73%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>146,865.00</b>	<b>12,014.57</b>	<b>56,290.63</b>	<b>90,574.37</b>	<b>38.33%</b>
<b>NET INCOME (LOSS):</b>	<b>(146,865.00)</b>	<b>(12,014.57)</b>	<b>(56,290.63)</b>		

**Washington State Bar Association**  
Statement of Activities  
For the Period from January 1, 2019 to January 31, 2019  
**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2019 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>SECTIONS ADMINISTRATION</b>					
<b>REVENUE:</b>					
REIMBURSEMENTS FROM SECTIONS	300,000.00	255,668.75	258,406.25	41,593.75	86.14%
<b>TOTAL REVENUE:</b>	<b>300,000.00</b>	<b>255,668.75</b>	<b>258,406.25</b>	<b>41,593.75</b>	<b>86.14%</b>
<b>DIRECT EXPENSES:</b>					
STAFF TRAVEL/PARKING	1,200.00	115.54	321.90	878.10	26.83%
SUBSCRIPTIONS	372.00	-	372.00	-	100.00%
CONFERENCE CALLS	300.00	-	78.70	221.30	26.23%
MISCELLANEOUS	300.00	-	-	300.00	0.00%
SECTION/COMMITTEE CHAIR MTGS	1,000.00	-	360.87	639.13	36.09%
DUES STATEMENTS	6,000.00	-	5,585.18	414.82	93.09%
STAFF MEMBERSHIP DUES	125.00	-	-	125.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>9,297.00</b>	<b>115.54</b>	<b>6,718.65</b>	<b>2,578.35</b>	<b>72.27%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (4.25 FTE)	297,955.00	28,992.06	102,698.64	195,256.36	34.47%
BENEFITS EXPENSE	112,039.00	9,022.63	36,735.81	75,303.19	32.79%
OTHER INDIRECT EXPENSE	105,024.00	7,548.60	35,696.41	69,327.59	33.99%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>515,018.00</b>	<b>45,563.29</b>	<b>175,130.86</b>	<b>339,887.14</b>	<b>34.00%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>524,315.00</b>	<b>45,678.83</b>	<b>181,849.51</b>	<b>342,465.49</b>	<b>34.68%</b>
<b>NET INCOME (LOSS):</b>	<b>(224,315.00)</b>	<b>209,989.92</b>	<b>76,556.74</b>		

**Washington State Bar Association**  
Statement of Activities  
For the Period from January 1, 2019 to January 31, 2019  
**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2019 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>TECHNOLOGY</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	
<b>DIRECT EXPENSES:</b>					
CONSULTING SERVICES	85,000.00	1,967.24	31,104.30	53,895.70	36.59%
STAFF TRAVEL/PARKING	2,500.00	-	-	2,500.00	0.00%
STAFF MEMBERSHIP DUES	110.00	-	-	110.00	0.00%
TELEPHONE	24,000.00	1,701.93	6,042.06	17,957.94	25.18%
COMPUTER HARDWARE	29,000.00	803.72	3,460.13	25,539.87	11.93%
COMPUTER SOFTWARE	29,000.00	-	734.83	28,265.17	2.53%
HARDWARE SERVICE & WARRANTIES	60,000.00	-	29,059.65	30,940.35	48.43%
SOFTWARE MAINTENANCE & LICENSING	270,000.00	592.06	107,744.87	162,255.13	39.91%
TELEPHONE HARDWARE & MAINTENANCE	10,000.00	-	137.35	9,862.65	1.37%
COMPUTER SUPPLIES	15,000.00	277.28	5,398.33	9,601.67	35.99%
THIRD PARTY SERVICES	143,000.00	1,212.25	72,009.90	70,990.10	50.36%
TRANSFER TO INDIRECT EXPENSES	(667,610.00)	(6,554.48)	(255,691.42)	(411,918.58)	38.30%
<b>TOTAL DIRECT EXPENSES:</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (12.10 FTE)	1,059,680.00	90,108.36	369,083.39	690,596.61	34.83%
BENEFITS EXPENSE	370,332.00	28,233.97	119,460.89	250,871.11	32.26%
CAPITAL LABOR & OVERHEAD	(188,800.00)	(6,218.76)	(39,081.69)	(149,718.31)	20.70%
OTHER INDIRECT EXPENSE	299,010.00	21,496.06	101,652.08	197,357.92	34.00%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>1,540,222.00</b>	<b>133,619.63</b>	<b>551,114.67</b>	<b>989,107.33</b>	<b>35.78%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>1,540,222.00</b>	<b>133,619.63</b>	<b>551,114.67</b>	<b>989,107.33</b>	<b>35.78%</b>
<b>NET INCOME (LOSS):</b>	<b>(1,540,222.00)</b>	<b>(133,619.63)</b>	<b>(551,114.67)</b>		



## Washington State Bar Association

Statement of Activities

For the Period from January 1, 2019 to January 31, 2019

33.33% OF YEAR COMPLETE

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>CONTINUING LEGAL EDUCATION (CLE)</b>					
<b>REVENUE:</b>					
SEMINAR REGISTRATIONS	876,000.00	(206.25)	245,722.25	630,277.75	28.05%
SEMINAR-EXHIB/SPNSR/ETC	41,500.00	-	500.00	41,000.00	1.20%
SHIPPING & HANDLING	1,000.00	58.50	178.68	821.32	17.87%
COURSEBOOK SALES	11,000.00	1,020.00	4,966.00	6,034.00	45.15%
MP3 AND VIDEO SALES	950,000.00	56,892.66	553,420.10	396,579.90	58.25%
<b>TOTAL REVENUE:</b>	<b>1,879,500.00</b>	<b>57,764.91</b>	<b>804,787.03</b>	<b>1,074,712.97</b>	<b>42.82%</b>
<b>DIRECT EXPENSES:</b>					
COURSEBOOK PRODUCTION	3,000.00	47.55	183.51	2,816.49	6.12%
POSTAGE - FLIERS/CATALOGS	10,685.00	412.48	1,859.86	8,825.14	17.41%
POSTAGE - MISC./DELIVERY	2,500.00	-	140.00	2,360.00	5.60%
DEPRECIATION	5,540.00	632.12	2,530.12	3,009.88	45.67%
ONLINE EXPENSES	40,000.00	4,284.08	14,910.08	25,089.92	37.28%
ACCREDITATION FEES	4,696.00	(36.00)	2,134.00	2,562.00	45.44%
SEMINAR BROCHURES	20,770.00	-	4,328.29	16,441.71	20.84%
FACILITIES	223,500.00	1,750.00	27,830.10	195,669.90	12.45%
SPEAKERS & PROGRAM DEVELOP	68,100.00	1,532.12	8,391.51	59,708.49	12.32%
CLE SEMINAR COMMITTEE	500.00	-	37.85	462.15	7.57%
BAD DEBT EXPENSE	600.00	-	(523.00)	1,123.00	-87.17%
STAFF TRAVEL/PARKING	5,675.00	-	190.60	5,484.40	3.36%
STAFF MEMBERSHIP DUES	1,260.00	-	1,007.00	253.00	79.92%
SUPPLIES	3,650.00	-	186.17	3,463.83	5.10%
TELEPHONE	-	-	13.88	(13.88)	
COST OF SALES - COURSEBOOKS	1,200.00	73.41	427.57	772.43	35.63%
A/V DEVELOP COSTS (RECORDING)	1,500.00	-	-	1,500.00	0.00%
SHIPPING SUPPLIES	100.00	-	-	100.00	0.00%
POSTAGE & DELIVERY-COURSEBOOKS	500.00	44.80	160.61	339.39	32.12%
<b>TOTAL DIRECT EXPENSES:</b>	<b>393,776.00</b>	<b>8,740.56</b>	<b>63,808.15</b>	<b>329,967.85</b>	<b>16.20%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (9.72 FTE)	656,422.00	58,469.57	226,920.99	429,501.01	34.57%
BENEFITS EXPENSE	254,178.00	20,465.02	83,223.25	170,954.75	32.74%
OTHER INDIRECT EXPENSE	240,197.00	17,271.82	81,676.23	158,520.77	34.00%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>1,150,797.00</b>	<b>96,206.41</b>	<b>391,820.47</b>	<b>758,976.53</b>	<b>34.05%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>1,544,573.00</b>	<b>104,946.97</b>	<b>455,628.62</b>	<b>1,088,944.38</b>	<b>29.50%</b>
<b>NET INCOME (LOSS):</b>	<b>334,927.00</b>	<b>(47,182.06)</b>	<b>349,158.41</b>		

# Washington State Bar Association

Statement of Activities

For the Period from January 1, 2019 to January 31, 2019

**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2019 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>DESKBOOKS</b>					
<b>REVENUE:</b>					
SHIPPING & HANDLING	2,000.00	355.50	1,018.32	981.68	50.92%
DESKBOOK SALES	80,000.00	10,085.50	30,691.40	49,308.60	38.36%
SECTION PUBLICATION SALES	3,000.00	450.00	1,575.00	1,425.00	52.50%
CASEMAKER ROYALTIES	75,000.00	3,186.42	11,148.24	63,851.76	14.86%
<b>TOTAL REVENUE:</b>	<b>160,000.00</b>	<b>14,077.42</b>	<b>44,432.96</b>	<b>115,567.04</b>	<b>27.77%</b>
<b>DIRECT EXPENSES:</b>					
COST OF SALES - DESKBOOKS	50,000.00	7,994.52	24,386.58	25,613.42	48.77%
COST OF SALES - SECTION PUBLICATION	750.00	78.04	312.16	437.84	41.62%
SPLITS TO SECTIONS	1,000.00	398.60	398.60	601.40	39.86%
DESKBOOK ROYALTIES	1,000.00	337.50	337.50	662.50	33.75%
SHIPPING SUPPLIES	150.00	-	-	150.00	0.00%
POSTAGE & DELIVER-DESKBOOKS	2,000.00	1,276.19	2,169.19	(169.19)	108.46%
FLIERS/CATALOGS	3,000.00	-	-	3,000.00	0.00%
POSTAGE - FLIERS/CATALOGS	1,500.00	-	-	1,500.00	0.00%
COMPLIMENTARY BOOK PROGRAM	2,000.00	411.54	411.54	1,588.46	20.58%
BAD DEBT EXPENSE	100.00	-	-	100.00	0.00%
RECORDS STORAGE - OFF SITE	7,440.00	-	2,645.00	4,795.00	35.55%
STAFF MEMBERSHIP DUES	250.00	-	168.00	82.00	67.20%
MISCELLANEOUS	200.00	-	-	200.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>69,390.00</b>	<b>10,496.39</b>	<b>30,828.57</b>	<b>38,561.43</b>	<b>44.43%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (2.05 FTE)	117,663.00	9,822.92	40,447.44	77,215.56	34.38%
BENEFITS EXPENSE	48,981.00	3,925.66	15,979.25	33,001.75	32.62%
OTHER INDIRECT EXPENSE	50,659.00	3,649.37	17,257.25	33,401.75	34.07%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>217,303.00</b>	<b>17,397.95</b>	<b>73,683.94</b>	<b>143,619.06</b>	<b>33.91%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>286,693.00</b>	<b>27,894.34</b>	<b>104,512.51</b>	<b>182,180.49</b>	<b>36.45%</b>
<b>NET INCOME (LOSS):</b>	<b>(126,693.00)</b>	<b>(13,816.92)</b>	<b>(60,079.55)</b>		

**Washington State Bar Association**  
Statement of Activities  
For the Period from January 1, 2019 to January 31, 2019  
**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2019 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>CLIENT PROTECTION FUND</b>					
<b>REVENUE:</b>					
CPF RESTITUTION	3,000.00	662.49	1,357.75	1,642.25	45.26%
CPF MEMBER ASSESSMENTS	982,000.00	555,510.00	894,840.00	87,160.00	91.12%
INTEREST INCOME	7,500.00	1,020.10	19,854.41	(12,354.41)	264.73%
<b>TOTAL REVENUE:</b>	<b>992,500.00</b>	<b>557,192.59</b>	<b>916,052.16</b>	<b>76,447.84</b>	<b>92.30%</b>
<b>DIRECT EXPENSES:</b>					
BANK FEES - WELLS FARGO	1,000.00	10.78	(156.69)	1,156.69	-15.67%
GIFTS TO INJURED CLIENTS	500,000.00	5,000.00	56,200.00	443,800.00	11.24%
CPF BOARD EXPENSES	3,000.00	53.08	334.31	2,665.69	11.14%
<b>TOTAL DIRECT EXPENSES:</b>	<b>504,000.00</b>	<b>5,063.86</b>	<b>56,377.62</b>	<b>447,622.38</b>	<b>11.19%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.25 FTE)	97,740.00	6,735.72	27,322.56	70,417.44	27.95%
BENEFITS EXPENSE	35,581.00	2,871.06	11,694.99	23,886.01	32.87%
OTHER INDIRECT EXPENSE	30,889.00	2,224.58	10,519.79	20,369.21	34.06%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>164,210.00</b>	<b>11,831.36</b>	<b>49,537.34</b>	<b>114,672.66</b>	<b>30.17%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>668,210.00</b>	<b>16,895.22</b>	<b>105,914.96</b>	<b>562,295.04</b>	<b>15.85%</b>
<b>NET INCOME (LOSS):</b>	<b>324,290.00</b>	<b>540,297.37</b>	<b>810,137.20</b>		

# Washington State Bar Association

Statement of Activities

For the Period from January 1, 2019 to January 31, 2019

**33.33% OF YEAR COMPLETE**

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>MANAGEMENT OF WESTERN STATES BAR CONFERENCE (NO WSBA FUNDS)</b>					
<b>REVENUE:</b>					
REGISTRATION REVENUE	33,000.00	-	-	33,000.00	0.00%
OTHER ACTIVITIES REGISTRATION REVENUE	20,000.00	-	-	20,000.00	0.00%
WESTERN STATES BAR MEMBERSHIP DUES	3,200.00	2,200.00	2,400.00	800.00	75.00%
SPONSORSHIPS	12,000.00	-	-	12,000.00	0.00%
<b>TOTAL REVENUE:</b>	<b>68,200.00</b>	<b>2,200.00</b>	<b>2,400.00</b>	<b>65,800.00</b>	<b>3.52%</b>
<b>DIRECT EXPENSES:</b>					
FACILITIES	55,000.00	-	-	55,000.00	0.00%
SPEAKERS & PROGRAM DEVELOPMENT	1,000.00	-	-	1,000.00	0.00%
BANK FEES	-	-	1.00	(1.00)	
WSBC PRESIDENT TRAVEL	500.00	-	-	500.00	0.00%
OPTIONAL ACTIVITIES EXPENSE	3,500.00	-	78.15	3,421.85	2.23%
MARKETING EXPENSE	800.00	-	52.04	747.96	6.51%
STAFF TRAVEL/PARKING	2,000.00	-	777.87	1,222.13	38.89%
<b>TOTAL DIRECT EXPENSES:</b>	<b>62,800.00</b>	<b>-</b>	<b>909.06</b>	<b>61,890.94</b>	<b>1.45%</b>
<b>INDIRECT EXPENSES:</b>					
<b>TOTAL INDIRECT EXPENSES:</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	
<b>TOTAL ALL EXPENSES:</b>	<b>62,800.00</b>	<b>-</b>	<b>909.06</b>	<b>61,890.94</b>	<b>1.45%</b>
<b>NET INCOME (LOSS):</b>	<b>5,400.00</b>	<b>2,200.00</b>	<b>1,490.94</b>		

**Washington State Bar Association**  
Statement of Activities  
For the Period from January 1, 2019 to January 31, 2019  
**33.33% OF YEAR COMPLETE**

	FISCAL 2019 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>SECTIONS OPERATIONS</b>					
<b>REVENUE:</b>					
SECTION DUES	471,440.00	387,548.75	391,648.25	79,791.75	83.07%
SEMINAR PROFIT SHARE	15,000.00	-	7,034.41	7,965.59	46.90%
INTEREST INCOME	1,900.00	-	-	1,900.00	0.00%
PUBLICATIONS REVENUE	4,000.00	2,432.73	2,432.73	1,567.27	60.82%
OTHER	49,250.00	900.00	12,483.75	36,766.25	25.35%
<b>TOTAL REVENUE:</b>	<b>541,590.00</b>	<b>390,881.48</b>	<b>413,599.14</b>	<b>127,990.86</b>	<b>76.37%</b>
<b>DIRECT EXPENSES:</b>					
DIRECT EXPENSES OF SECTION ACTIVITIES	533,005.00	19,147.78	70,786.10	462,218.90	13.28%
REIMBURSEMENT TO WSBA FOR INDIRECT EXPENSES	308,232.00	255,668.75	258,406.25	49,825.75	83.83%
<b>TOTAL DIRECT EXPENSES:</b>	<b>841,237.00</b>	<b>274,816.53</b>	<b>329,192.35</b>	<b>512,044.65</b>	<b>39.13%</b>
<b>NET INCOME (LOSS):</b>	<b>(299,647.00)</b>	<b>116,064.95</b>	<b>84,406.79</b>		

**Washington State Bar Association**  
Statement of Activities  
For the Period from January 1, 2019 to January 31, 2019  
**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2019 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>INDIRECT EXPENSES:</b>					
SALARIES	11,868,980.00	1,002,003.48	3,960,830.99	7,908,149.01	33.37%
ALLOWANCE FOR OPEN POSITIONS	(200,000.00)	-	-	(200,000.00)	0.00%
TEMPORARY SALARIES	141,330.00	48,426.21	102,851.59	38,478.41	72.77%
CAPITAL LABOR & OVERHEAD	(188,800.00)	(6,218.76)	(39,081.69)	(149,718.31)	20.70%
EMPLOYEE ASSISTANCE PLAN	4,800.00	-	1,200.00	3,600.00	25.00%
EMPLOYEE SERVICE AWARDS	2,230.00	-	1,392.60	837.40	62.45%
FICA (EMPLOYER PORTION)	879,000.00	75,682.72	273,196.92	605,803.08	31.08%
L&I INSURANCE	47,250.00	9,668.59	9,668.59	37,581.41	20.46%
WA STATE FAMILY MEDICAL LEAVE (EMPLOYER PORTION)	-	1,476.89	1,476.89	(1,476.89)	
MEDICAL (EMPLOYER PORTION)	1,590,000.00	119,809.43	484,270.53	1,105,729.47	30.46%
RETIREMENT (EMPLOYER PORTION)	1,494,000.00	121,883.52	489,355.69	1,004,644.31	32.75%
TRANSPORTATION ALLOWANCE	119,250.00	255.00	105,973.20	13,276.80	88.87%
UNEMPLOYMENT INSURANCE	87,500.00	9,665.10	15,166.90	72,333.10	17.33%
STAFF DEVELOPMENT-GENERAL	6,900.00	154.07	469.79	6,430.21	6.81%
<b>TOTAL SALARY &amp; BENEFITS EXPENSE:</b>	<b>15,852,440.00</b>	<b>1,382,806.25</b>	<b>5,406,772.00</b>	<b>10,445,668.00</b>	<b>34.11%</b>
WORKPLACE BENEFITS	39,000.00	208.30	9,257.50	29,742.50	23.74%
HUMAN RESOURCES POOLED EXP	102,400.00	5,741.37	20,833.79	81,566.21	20.35%
MEETING SUPPORT EXPENSES	12,500.00	735.72	4,403.40	8,096.60	35.23%
RENT	1,802,000.00	152,012.66	591,843.44	1,210,156.56	32.84%
PERSONAL PROP TAXES-WSBA	14,000.00	900.84	5,742.62	8,257.38	41.02%
FURNITURE, MAINT, LH IMP	35,200.00	5,312.02	9,264.99	25,935.01	26.32%
OFFICE SUPPLIES & EQUIPMENT	46,000.00	3,080.06	18,248.82	27,751.18	39.67%
FURN & OFFICE EQUIP DEPRECIATION	51,300.00	3,434.00	14,268.78	37,031.22	27.81%
COMPUTER HARDWARE DEPRECIATION	51,800.00	3,454.00	13,812.00	37,988.00	26.66%
COMPUTER SOFTWARE DEPRECIATION	162,700.00	9,310.00	37,695.00	125,005.00	23.17%
INSURANCE	143,000.00	11,916.18	47,664.72	95,335.28	33.33%
PROFESSIONAL FEES-AUDIT	35,000.00	2,350.00	31,669.20	3,330.80	90.48%
PROFESSIONAL FEES-LEGAL	50,000.00	19,602.50	38,236.15	11,763.85	76.47%
TELEPHONE & INTERNET	47,000.00	3,526.82	14,829.57	32,170.43	31.55%
POSTAGE - GENERAL	36,000.00	3,672.92	9,593.68	26,406.32	26.65%
RECORDS STORAGE	40,000.00	3,054.09	16,886.70	23,113.30	42.22%
STAFF TRAINING	95,245.00	6,995.38	25,438.82	69,806.18	26.71%
BANK FEES	35,400.00	5,438.37	13,629.59	21,770.41	38.50%
PRODUCTION MAINTENANCE & SUPPLIES	12,000.00	2,500.64	2,521.17	9,478.83	21.01%
COMPUTER POOLED EXPENSES	667,610.00	6,554.48	255,691.42	411,918.58	38.30%
<b>TOTAL OTHER INDIRECT EXPENSES:</b>	<b>3,478,155.00</b>	<b>249,800.35</b>	<b>1,181,531.36</b>	<b>2,296,623.64</b>	<b>33.97%</b>
<b>TOTAL INDIRECT EXPENSES:</b>	<b>19,330,595.00</b>	<b>1,632,606.60</b>	<b>6,588,303.36</b>		

**Washington State Bar Association**  
Statement of Activities  
For the Period from January 1, 2019 to January 31, 2019  
**33.33% OF YEAR COMPLETE**

	<b>FISCAL 2019 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>
<b>SUMMARY PAGE</b>				
LICENSE FEES	15,958,200.00	1,202,394.11	5,113,914.28	10,844,285.72
ACCESS TO JUSTICE	(327,324.00)	(23,491.70)	(96,546.11)	(230,777.89)
ADMINISTRATION	(1,043,654.00)	(53,933.26)	(308,445.44)	(735,208.56)
ADMISSIONS/BAR EXAM	69,421.00	(49,301.23)	132,008.81	(62,587.81)
BOARD OF GOVERNORS	(834,709.00)	(83,201.89)	(301,867.76)	(532,841.24)
COMMUNICATIONS	(604,832.00)	(56,133.63)	(221,256.06)	(383,575.94)
CONFERENCE & BROADCAST SERVICES	(783,893.00)	(65,051.63)	(264,421.67)	(519,471.33)
DISCIPLINE	(5,788,075.00)	(468,203.88)	(1,924,389.09)	(3,863,685.91)
DIVERSITY	(445,817.00)	(47,807.14)	(50,954.05)	(394,862.95)
FOUNDATION	(164,863.00)	(14,259.73)	(53,699.42)	(111,163.58)
HUMAN RESOURCES	(204,958.00)	(33,807.38)	(133,752.70)	(71,205.30)
LAP	(132,499.00)	(10,774.31)	(44,567.36)	(87,931.64)
LEGISLATIVE	(154,066.00)	(12,788.41)	(51,317.29)	(102,748.71)
LICENSING AND MEMBERSHIP	(377,789.00)	(20,538.15)	(97,895.23)	(279,893.77)
LIMITED LICENSE LEGAL TECHNICIAN	(241,191.00)	(19,611.12)	(81,737.96)	(159,453.04)
LIMITED PRACTICE OFFICERS	(171,653.00)	(13,890.28)	(56,127.72)	(115,525.28)
MANDATORY CLE ADMINISTRATION	176,571.00	54,562.72	141,437.68	35,133.32
MEMBER BENEFITS	(260,707.00)	(81,659.84)	(130,185.13)	(130,521.87)
MEMBER SERVICES & ENGAGEMENT	(420,479.00)	(34,617.10)	(104,170.35)	(316,308.65)
NW LAWYER	(197,103.00)	(34,240.45)	(113,464.78)	(83,638.22)
OFFICE OF GENERAL COUNSEL	(941,756.00)	(69,942.27)	(281,675.26)	(660,080.74)
OGC-DISCIPLINARY BOARD	(290,573.00)	(22,956.42)	(84,415.75)	(206,157.25)
OUTREACH & ENGAGEMENT	(401,898.00)	(29,831.19)	(127,571.63)	(274,326.37)
PRACTICE OF LAW BOARD	(90,063.00)	(4,135.44)	(18,542.37)	(71,520.63)
PROFESSIONAL RESPONSIBILITY PROGRAM	(265,570.00)	(21,724.20)	(89,741.78)	(175,828.22)
PUBLICATION & DESIGN SERVICES	(146,865.00)	(12,014.57)	(56,290.63)	(90,574.37)
PUBLIC SERVICE PROGRAMS	(262,919.00)	(59,129.88)	47,788.55	(310,707.55)
LAW CLERK PROGRAM	11,985.00	52,368.84	53,648.98	(41,663.98)
SECTIONS ADMINISTRATION	(224,315.00)	209,989.92	76,556.74	(300,871.74)
TECHNOLOGY	(1,540,222.00)	(133,619.63)	(551,114.67)	(989,107.33)
CLE - PRODUCTS	733,919.00	35,979.41	477,630.56	256,288.44
CLE - SEMINARS	(398,992.00)	(83,161.47)	(128,472.15)	(270,519.85)
SECTIONS OPERATIONS	(299,647.00)	116,064.95	84,406.79	(384,053.79)
DESKBOOKS	(126,693.00)	(13,816.92)	(60,079.55)	(66,613.45)
CLIENT PROTECTION FUND	324,290.00	540,297.37	810,137.20	(485,847.20)
WESTERN STATES BAR CONFERENCE				
(No WSBA Funds)	5,400.00	2,200.00	1,490.94	3,909.06
INDIRECT EXPENSES	(19,330,595.00)	(1,632,606.60)	(6,588,303.36)	(12,742,291.64)
<b>TOTAL OF ALL</b>	<b>19,193,934.00</b>	<b>992,392.40</b>	<b>5,081,984.74</b>	<b>14,111,949.26</b>
<b>NET INCOME (LOSS)</b>	<b>136,661.00</b>	<b>640,214.20</b>	<b>1,506,318.62</b>	

**Washington State Bar Association  
Analysis of Cash Investments  
As of January 31, 2019**

**Checking & Savings Accounts**

**General Fund**

**Checking**

<b><u>Bank</u></b>	<b><u>Account</u></b>	<b><u>Amount</u></b>
Wells Fargo	General	\$ 2,280,368

Total

<b><u>Investments</u></b>	<b><u>Rate</u></b>	<b><u>Amount</u></b>
Wells Fargo Money Market	2.48%	\$ 9,400,976
UBS Financial Money Market	2.48%	\$ 579,201
Morgan Stanley Money Market	2.35%	\$ 26,282
Merrill Lynch Money Market	2.39%	\$ 1,927,902
Long Term Investments	Varies	\$ 3,303,369
Short Term Investments	Varies	\$ 1,980,000

**General Fund Total \$ 19,498,100**

**Client Protection Fund**

**Checking**

<b><u>Bank</u></b>	<b><u>Amount</u></b>
Wells Fargo	\$ 484,829

<b><u>Investments</u></b>	<b><u>Rate</u></b>	<b><u>Amount</u></b>
Wells Fargo Money Market	2.48%	\$ 3,305,638
Morgan Stanley Money Market	2.07%	\$ 104,772
Wells Fargo Investments	Varies	\$ -

**Client Protection Fund Total \$ 3,895,240**

**Grand Total Cash & Investments \$ 23,393,339**



**Washington State Bar Association  
Analysis of Cash Investments  
As of January 31, 2019**

**Long Term Investments- General Fund**

**UBS Financial Long Term Investments**

Nuveen 3-7 year Municipal Bond Portfolio

**Value as of 1/31/2019**

\$ 314,033.86

**Morgan Stanley Long Term Investments**

Lord Abbett Short Term Duration Income Fund

\$ 800,147.40

Guggenheim Total Return Bond Fund

\$ 1,105,144.20

Virtus Multi-Sector Short Term Bond Fund

\$ 1,084,043.90

**\$ 2,989,335.50**

**Total Long Term Investments- General Fund 3,303,369.36**

**Short Term Investments- General Fund**

<b><u>Bank</u></b>	<b><u>Interest Rate</u></b>	<b><u>Yield</u></b>	<b><u>Term</u></b>	<b><u>Maturity Date</u></b>	<b><u>Amount</u></b>
Radius Bank	2.30%	2.30%	4 months	5/31/2019	250,000.00
City National Bank	2.40%	2.40%	6 months	7/18/2019	240,000.00
Bank of Baroda	2.30%	2.30%	6 months	7/30/2019	250,000.00
Valley National Bank	2.30%	2.30%	6 months	7/30/2019	250,000.00
Umpqua Bank	2.50%	2.50%	8 months	9/23/2019	250,000.00
Bank of NY Mellon	2.45%	2.45%	9 months	10/15/2019	250,000.00
UBS Bank	2.50%	2.50%	9 months	10/16/2019	240,000.00
Investors Bank	2.55%	2.55%	9 months	10/18/2019	250,000.00

**Total Short Term Investments- General Fund 1,980,000.00**

**Client Protection Fund**

<b><u>Bank</u></b>	<b><u>Interest Rate</u></b>	<b><u>Yield</u></b>	<b><u>Term Mths</u></b>	<b><u>Maturity Date</u></b>	<b><u>Amount</u></b>
					<b>Total CPF</b>
					-