## WASHINGTON STATE BAR ASSOCIATION

# **Financial Reports**

(Unaudited)

## Year to Date January 31, 2020

Prepared by Maggie Yu, Controller Submitted by Jorge Perez, Chief Financial Officer February 18, 2020

#### Washington State Bar Association Financial Summary Compared to Fiscal Year 2020 Budget For the Period from January 1, 2020 to January 31, 2020

			Actual	Budgeted	Actual	Budgeted	Actual	Budgeted	Actual	Budgeted
	Actual	Budgeted	Indirect	Indirect	Direct	Direct	Total	Total	Net	Net
Category	Revenues	Revenues	Expenses	Expenses	Expenses	Expenses	Expenses	Expenses	Result	Result
Access to Justice	-	2,100	82,064	261,101	3,868	47,320	85,932	308,421	(85,932)	(306,321)
Administration	50,951	100.000	389,606	1.200.318	1,458	5.429	391,064	1,205,747	(340,113)	(1,105,747)
Admissions/Bar Exam	426,545	1,407,000	320,593	948,929	15,187	429,301	335,780	1,378,230	90,765	28,770
Board of Governors	-	0	42,472	125,162	129,396	439,900	171,868	565,062	(171,868)	(565,062)
Communications Strategies	2,643	40,000	174,095	556,115	19,660	111,040	193,755	667,155	(191,112)	(627,155)
Conference & Broadcast Services	-	0	266,062	819,763	3,042	5,500	269,104	825,263	(269,104)	(825,263)
Discipline	58,424	110,500	1,906,045	5,950,238	54,651	177,449	1,960,696	6,127,687	(1,902,272)	(6,017,187)
Diversity	130,000	135,374	134,468	567,558	6,675	28,930	141,143	596,488	(11,143)	(461,114)
Foundation	-	0	46,038	151,832	209	13,400	46,248	165,232	(46,248)	(165,232)
Human Resources	-	0	130,587	229,115	-	0	130,587	229,115	(130,587)	(229,115)
Law Clerk Program	135,215	174,700	54,661	162,479	5,514	13,950	60,175	176,429	75,040	(1,729)
Legislative	-	0	48,335	145,204	6,835	15,200	55,170	160,404	(55,170)	(160,404)
Licensing and Membership Records	120,284	325,000	213,235	637,839	13,202	35,788	226,437	673,627	(106,153)	(348,627)
Licensing Fees	5,133,156	16,200,000	-	0	-	0	-	-	5,133,156	16,200,000
Limited License Legal Technician	6,042	27,605	59,659	179,579	4,229	42,051	63,889	221,630	(57,846)	(194,025)
Limited Practice Officers	68,132	212,390	49,768	149,262	417	30,025	50,185	156,182	17,947	33,104
Mandatory CLE	402,500	1,042,800	269,833	681,850	84,284	254,617	354,117	936,467	48,384	106,334
Member Assistance Program	4,110	6,750	46,239	148,656	776	1,275	47,014	149,931	(42,904)	(143,181)
Member Benefits	16,905	138,300	41,719	568,011	129,324	42,345	171,042	610,356	(154,137)	(472,056)
Member Services & Engagement	66,114	21,000	201,426	92,512	3,417	186,496	204,843	279,008	(138,729)	(258,008)
NW Lawyer	201,716	461,350	119,574	359,579	148,251	357,915	267,825	717,494	(66,109)	(256,144)
Office of the Executive Director	-	0	149,186	360,062	1,023	13,379	0		(150,209)	(373,441)
Office of General Counsel	4	0	269,695.27	966,739.00	1,981.84	24,334.00	271,677.11	991,073	(271,673)	(991,073)
OGC-Disciplinary Board	-	0	62,974	189,508	25,039	104,316	88,013	293,824	(88,013)	(293,824)
Outreach and Engagement	-	0	122,479	391,929	4,606	31,625	127,085	423,554	(127,085)	(423,554)
Practice of Law Board	-	0	21,140	63,261	1,046	16,000	22,185	79,261	(22,185)	(79,261)
Professional Responsibility Program	-	0	87,125	261,517	2,617	9,654	89,743	271,171	(89,743)	(271,171)
Public Service Programs	130,099	128,100	65,949	203,853	28,404	250,777	94,352	454,630	35,747	(326,530)
Publication and Design Services	-	0	43,162	135,169	4,280	5,572	47,442	140,741	(47,442)	(140,741)
Sections Administration	247,481	300,000	138,519	540,012	6,798	9,297	145,318	549,309	102,164	(249,309)
Technology	-	0	577,900	1,674,849	-	0	577,900	1,674,849	(577,900)	(1,674,849)
Subtotal General Fund	7,200,320	20,832,969	6,134,609	18,722,001	706,188	2,702,883	6,840,797	21,424,884	359,523	(591,915)
Expenses using reserve funds							6,840,797		-	-
<b>Total General Fund - Net Result from Operations</b>									359,523	(591,915)
Percentage of Budget	34.56%		32.77%		26.13%		31.93%	-		
CLE-Seminars and Products	731,117	1,824,000	376,884	1,156,926	77,581	502,190	454,465	1,659,116	276,652	164,884
CLE - Deskbooks	28,969	165,500	73,907	271,040	10,909	82,658	84,816	353,698	(55,847)	(188,198)
Total CLE	760,087	1,989,500	450,791	1,427,966	88,490	584,848	539,281	2,012,814	220,805	(23,314)
Percentage of Budget	38.20%		31.57%		15.13%		26.79%			••••
Total All Sections	457,494	606,544	-	-	325,049	860,784	325,049	860,784	132,445	(254,240)
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Client Protection Fund-Restricted	898,566	1,023,000	48,019	144,686	4,168	504,000	52,187	648,686	846,378	374,314
Totals	9,316,467	24,452,013	6,633,419.65	20,294,653	1,123,895.63	4,652,514.00	7,757,315	24,947,167	1,559,152	(495,154)
Percentage of Budget	38.10%		32.69%		24.16%		31.09%			

Summary of Fund Balances:	Fund Balances Sept. 30, 2019	2020 Budgeted Fund Balances	Fund Balances Year to date
Restricted Funds:	00000000000	Fund Bulanooo	Tour to unto
Client Protection Fund	3,816,143	4,190,457	4,662,521
Board-Designated Funds (Non-General Fund):			· · ·
CLE Fund Balance	526,285	502,972	747,090
Section Funds	1,121,224	866,984	1,253,669
Board-Designated Funds (General Fund):			
Operating Reserve Fund	1,500,000	1,500,000	1,500,000
Facilities Reserve Fund	550,000	550,000	550,000
Unrestricted Funds (General Fund):			
Unrestricted General Fund	2,686,537	2,094,622	3,046,060
Total General Fund Balance	4,736,537	4,144,622	5,096,059.68
Net Change in general Fund Balance		(591,915)	359,523
Total Fund Balance	10,200,189	9,705,035	11,759,341
Net Change In Fund Balance		(495,154)	1,559,152

Washington State Bar Association Statement of Activities For the Period from January 1, 2020 to January 31, 2020 33.33% OF YEAR COMPLETE

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LICENSE FEES revenue:					
LICENSE FEES	16,200,000.00	1,181,570.84	5,133,156.29	11,066,843.71	31.69%
TOTAL REVENUE:	16,200,000.00	1,181,570.84	5,133,156.29	11,066,843.71	31.69%

**Washington State Bar Association** Statement of Activities For the Period from January 1, 2020 to January 31, 2020 33.33% OF YEAR COMPLETE

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
ACCESS TO JUSTICE					
<b>REVENUE:</b>					
WORK STUDY GRANTS	2,100.00			2,100.00	0%
	_,			_,	
TOTAL REVENUE:	2,100.00	-	-	2,100.00	0.00%
DIRECT EXPENSES:					
ATJ BOARD RETREAT	2,000.00	-	-	2,000.00	0.00%
LEADERSHIP TRAINING	2,000.00	-	-	2,000.00	0.00%
ATJ BOARD EXPENSE	24,000.00	401.38	2,639.86	21,360.14	11.00%
STAFF TRAVEL/PARKING	2,700.00	-	87.48	2,612.52	3.24%
STAFF MEMBERSHIP DUES	120.00	-	-	120.00	0.00%
PUBLIC DEFENSE	7,000.00	-	1,140.66	5,859.34	16.30%
RECEPTION/FORUM EXPENSE	9,500.00	-	-	9,500.00	0.00%
TOTAL DIRECT EXPENSES:	47,320.00	401.38	3,868.00	43,452.00	8.17%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.92 FTE)	151,471.00	15,511.30	47,746.28	103,724.72	31.52%
BENEFITS EXPENSE	54,395.00	3,919.18	16,467.90	37,927.10	30.27%
OTHER INDIRECT EXPENSE	55,235.00	3,868.31	17,850.31	37,384.69	32.32%
TOTAL INDIRECT EXPENSES:	261,101.00	23,298.79	82,064.49	179,036.51	31.43%
TOTAL ALL EXPENSES:	308,421.00	23,700.17	85,932.49	222,488.51	27.86%
NET INCOME (LOSS):	(306,321.00)	(23,700.17)	(85,932.49)		

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
ADMINISTRATION					
<b>REVENUE:</b>					
INTEREST INCOME	100,000.00	14,309.36	50,951.18	49,048.82	50.95%
TOTAL REVENUE:	100,000.00	14,309.36	50,951.18	49,048.82	50.95%
DIRECT EXPENSES:					
CREDIT CARD MERCHANT FEES		5,813.50			·
STAFF TRAVEL/PARKING	4,200.00	350.00	1,448.00	2,752.00	34.48%
STAFF MEMBERSHIP DUES	950.00	-	-	950.00	0.00%
LAW LIBRARY	279.00	10.48	10.48	268.52	3.76%
TOTAL DIRECT EXPENSES:	5,429.00	6,173.98	1,458.48	3,970.52	26.86%
INDIRECT EXPENSES:					
SALARY EXPENSE (7.98 FTE)	723,667.00	60,716.80	241,659.96	482,007.04	33.39%
BENEFITS EXPENSE	247,080.00	17,868.89	73,526.00	173,554.00	29.76%
OTHER INDIRECT EXPENSE	229,571.00	16,127.49	74,420.03	155,150.97	32.42%
TOTAL INDIRECT EXPENSES:	1,200,318.00	94,713.18	389,605.99	810,712.01	32.46%
TOTAL ALL EXPENSES:	1,205,747.00	100,887.16	391,064.47	814,682.53	32.43%
NET INCOME (LOSS):	(1,105,747.00)	(86,577.80)	(340,113.29)		

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
ADMISSIONS					
REVENUE:					
EXAM SOFT REVENUE	35,000.00	-	-	35,000.00	0.00%
BAR EXAM FEES	1,300,000.00	47,400.00	407,830.00	892,170.00	31.37%
RULE 9/LEGAL INTERN FEES	12,000.00	450.00	1,850.00	10,150.00	15.42%
SPECIAL ADMISSIONS	60,000.00	5,475.00	16,865.00	43,135.00	28.11%
TOTAL REVENUE:	1,407,000.00	53,325.00	426,545.00	980,455.00	30.32%
DIRECT EXPENSES:					
DEPRECIATION	26,900.00	-	-	26,900.00	0.00%
POSTAGE	4,000.00	235.57	1,010.99	2,989.01	25.27%
STAFF TRAVEL/PARKING	14,900.00	350.00	2,436.14	12,463.86	16.35%
STAFF MEMBERSHIP DUES	650.00	-	200.00	450.00	30.77%
SUPPLIES	2,500.00	119.23	521.04	1,978.96	20.84%
FACILITY, PARKING, FOOD	84,060.00	-	5,927.48	78,132.52	7.05%
EXAMINER FEES	35,000.00	-	-	35,000.00	0.00%
UBE EXMINATIONS	135,000.00	-	-	135,000.00	0.00%
BOARD OF BAR EXAMINERS	30,000.00	-	-	30,000.00	0.00%
BAR EXAM PROCTORS	31,000.00	-	-	31,000.00	0.00%
CHARACTER & FITNESS BOARD	20,000.00	-	2,967.58	17,032.42	14.84%
DISABILITY ACCOMMODATIONS	20,000.00	-	-	20,000.00	0.00%
CHARACTER & FITNESS INVESTIGATIONS	900.00	-	-	900.00	0.00%
LAW SCHOOL VISITS	1,600.00	18.00	534.14	1,065.86	33.38%
COURT REPORTERS	18,000.00	-	1,245.70	16,754.30	6.92%
CONFERENCE CALLS	-	-	3.79	(3.79)	
ONLINE LEGAL RESEARCH	3,675.00	297.95	297.95	3,377.05	8.11%
LAW LIBRARY	1,116.00	42.39	42.39	1,073.61	3.80%
TOTAL DIRECT EXPENSES:	429,301.00	1,063.14	15,187.20	414,113.80	3.54%
INDIRECT EXPENSES:					
SALARY EXPENSE (6.80 FTE)	547,525.00	49,873.88	190,275.09	357,249.91	34.75%
BENEFITS EXPENSE	205,780.00	16,299.94	66,923.24	138,856.76	32.52%
OTHER INDIRECT EXPENSE	195,624.00	13,738.23	63,394.83	132,229.17	32.41%
TOTAL INDIRECT EXPENSES:	948,929.00	79,912.05	320,593.16	628,335.84	33.78%
TOTAL ALL EXPENSES:	1,378,230.00	80,975.19	335,780.36	1,042,449.64	24.36%
NET INCOME (LOSS):	28,770.00	(27,650.19)	90,764.64		

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
BOARD OF GOVERNOR revenue:					
TOTAL REVENUE:	<u> </u>	-	<u> </u>	<u> </u>	
DIRECT EXPENSES:					
STAFF MEMBERSHIP DUES	400.00	-	-	400.00	0.00%
WASHINGTON LEADERSHIP INSTITUTE	100,000.00	80,000.00	80,000.00	20,000.00	80.00%
BOG MEETINGS	210,500.00	8,242.92	42,329.15	168,170.85	20.11%
BOG COMMITTEES' EXPENSES	30,000.00	310.66	3,414.19	26,585.81	11.38%
BOG RETREAT	15,000.00	-	-	15,000.00	0.00%
BOG CONFERENCE ATTENDANCE	44,000.00	983.00	983.00	43,017.00	2.23%
BOG TRAVEL & OUTREACH	35,000.00	-	2,669.63	32,330.37	7.63%
CONSULTING SERVICES	5,000.00	-	-	5,000.00	0.00%
TOTAL DIRECT EXPENSES:	439,900.00	89,536.58	129,395.97	310,504.03	29.41%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.00 FTE)	69,756.00	5,509.40	24,204.13	45,551.87	34.70%
BENEFITS EXPENSE	26,638.00	2,118.31	8,949.06	17,688.94	33.60%
OTHER INDIRECT EXPENSE	28,768.00	2,019.50	9,318.99	19,449.01	32.39%
TOTAL INDIRECT EXPENSES:	125,162.00	9,647.21	42,472.18	82,689.82	33.93%
TOTAL ALL EXPENSES:	565,062.00	99,183.79	171,868.15	393,193.85	30.42%
NET INCOME (LOSS):	(565,062.00)	(99,183.79)	(171,868.15)		

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
COMMUNICATION STRATEGIES					
REVENUE:					
APEX LUNCH/DINNER 50 YEAR MEMBER TRIBUTE LUNCH WSBA LOGO MERCHANDISE SALES	40,000.00		2,250.00 50.00 342.59	37,750.00 (50.00) (342.59)	5.63%
TOTAL REVENUE:	40,000.00	<u> </u>	2,642.59	37,357.41	6.61%
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	4,700.00	350.00	1,473.53	3,226.47	31.35%
STAFF MEMBERSHIP DUES	1,515.00	630.00	630.00	885.00	41.58%
SUBSCRIPTIONS	10,050.00	361.79	794.59	9.255.41	7.91%
DIGITAL/ONLINE DEVELOPMENT	1,450.00	-	-	1,450.00	0.00%
APEX DINNER	70,000.00	3,350.00	3,515.63	66,484.37	5.02%
50 YEAR MEMBER TRIBUTE LUNCH	8,000.00	-	10,707.57	(2,707.57)	133.84%
COMMUNICATIONS OUTREACH	15,000.00	875.86	2,408.27	12,591.73	16.06%
TELEPHONE	325.00	27.61	110.44	214.56	33.98%
CONFERENCE CALLS	-	-	19.69	(19.69)	
TOTAL DIRECT EXPENSES:	111,040.00	5,595.26	19,659.72	91,380.28	17.71%
INDIRECT EXPENSES:					
SALARY EXPENSE (4.44 FTE)	310,102.00	23,711.16	96,022.00	214,080.00	30.96%
BENEFITS EXPENSE	118,282.00	8,938.45	36,728.55	81,553.45	31.05%
OTHER INDIRECT EXPENSE	127,731.00	8,959.68	41,344.38	86,386.62	32.37%
TOTAL INDIRECT EXPENSES:	556,115.00	41,609.29	174,094.93	382,020.07	31.31%
TOTAL ALL EXPENSES:	667,155.00	47,204.55	193,754.65	473,400.35	29.04%
NET INCOME (LOSS):	(627,155.00)	(47,204.55)	(191,112.06)		

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
CONFERENCE & BROADCAST SEF	RVICES				
REVENUE:					
TOTAL REVENUE:	-	-	-		
DIRECT EXPENSES:					
TRANSLATION SERVICES	5,500.00	825.55	3,041.50	2,458.50	55.30%
TOTAL DIRECT EXPENSES:	5,500.00	825.55	3,041.50	2,458.50	55.30%
INDIRECT EXPENSES:					
SALARY EXPENSE (7.11 FTE)	439,469.00	36,036.04	143,577.26	295,891.74	32.67%
BENEFITS EXPENSE	175,752.00	13,455.47	56,202.50	119,549.50	31.98%
OTHER INDIRECT EXPENSE	204,542.00	14,363.97	66,282.31	138,259.69	32.41%
TOTAL INDIRECT EXPENSES:	819,763.00	63,855.48	266,062.07	553,700.93	32.46%
TOTAL ALL EXPENSES:	825,263.00	64,681.03	269,103.57	556,159.43	32.61%
NET INCOME (LOSS):	(825,263.00)	(64,681.03)	(269,103.57)		

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
DISCIPLINE					
REVENUE:					
AUDIT REVENUE	2,500.00	318.50	1,291.00	1,209.00	51.64%
RECOVERY OF DISCIPLINE COSTS	90,000.00	15,248.79	50,587.71	39,412.29	56.21%
DISCIPLINE HISTORY SUMMARY	14,000.00	1,492.50	6,544.83	7,455.17	46.75%
PRACTICE MONITOR FEES	4,000.00	-	-	4,000.00	0.00%
TOTAL REVENUE:	110,500.00	17,059.79	58,423.54	52,076.46	52.87%
DIRECT EXPENSES:					
DEPRECIATION-SOFTWARE	2,300.00	328.00	1,310.00	990.00	56.96%
PUBLICATIONS PRODUCTION	250.00	-	48.53	201.47	19.41%
STAFF TRAVEL/PARKING	35,000.00	2,935.41	11,098.81	23,901.19	31.71%
STAFF MEMBERSHIP DUES	4,111.00	580.00	2,980.00	1,131.00	72.49%
TELEPHONE	2,300.00	237.45	949.80	1,350.20	41.30%
COURT REPORTERS	35,000.00	3,984.60	9,261.00	25,739.00	26.46%
OUTSIDE COUNSEL/AIC	1,000.00	-	-	1,000.00	0.00%
LITIGATION EXPENSES	25,000.00	(1,875.78)	15,448.67	9,551.33	61.79%
DISABILITY EXPENSES	7,500.00	-	-	7,500.00	0.00%
ONLINE LEGAL RESEARCH LAW LIBRARY	53,287.50	2,587.59 255.24	8,546.52 4,767.24	44,740.98 1,932.76	16.04% 71.15%
TRANSLATION SERVICES	6,700.00 1,000.00	233.24	240.00	760.00	24.00%
PRACTICE MONITOR EXPENSE	4,000.00	-	-	4,000.00	0.00%
TOTAL DIRECT EXPENSES:	177,448.50	9,032.51	54,650.57	122,797.93	30.80%
INDIRECT EXPENSES:					
SALARY EXPENSE (36.93 FTE)	3,676,010.00	306,478.65	1,172,907.83	2,503,102.17	31.91%
BENEFITS EXPENSE	1,211,817.00	94,330.95	388,731.29	823,085.71	32.08%
OTHER INDIRECT EXPENSE	1,062,411.00	74,635.86	344,406.00	718,005.00	32.42%
TOTAL INDIRECT EXPENSES:	5,950,238.00	475,445.46	1,906,045.12	4,044,192.88	32.03%
TOTAL ALL EXPENSES:	6,127,686.50	484,477.97	1,960,695.69	4,166,990.81	32.00%
NET INCOME (LOSS):	(6,017,186.50)	(467,418.18)	(1,902,272.15)		

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
DIVERSITY					
<b>REVENUE:</b>					
DONATIONS	125,000.00	130,000.00	130,000.00	(5,000.00)	104.00%
WORK STUDY GRANTS	10,374.00	-	-	10,374.00	0.00%
TOTAL REVENUE:	135,374.00	130,000.00	130,000.00	5,374.00	96.03%
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	6,000.00	150.83	624.43	5,375.57	10.41%
STAFF MEMBERSHIP DUES	980.00	-	-	980.00	0.00%
COMMITTEE FOR DIVERSITY	6,000.00	301.66	1,611.64	4,388.36	26.86%
DIVERSITY EVENTS & PROJECTS	15,750.00	-	4,438.95	11,311.05	28.18%
INTERNAL DIVERSITY OUTREACH	200.00	-	-	200.00	0.00%
TOTAL DIRECT EXPENSE:	28,930.00	452.49	6,675.02	22,254.98	23.07%
INDIRECT EXPENSES:					
SALARY EXPENSE (3.87 FTE)	341,233.00	13,588.08	65,523.35	275,709.65	19.20%
BENEFITS EXPENSE	114,992.00	7,456.65	32,850.68	82,141.32	28.57%
OTHER INDIRECT EXPENSE	111,333.00	7,821.96	36,094.34	75,238.66	32.42%
TOTAL INDIRECT EXPENSES:	567,558.00	28,866.69	134,468.37	433,089.63	23.69%
TOTAL ALL EXPENSES:	596,488.00	29,319.18	141,143.39	455,344.61	23.66%
NET INCOME (LOSS):	(461,114.00)	100,680.82	(11,143.39)		

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
FOUNDATION					
<b>REVENUE:</b>					
TOTAL REVENUE:	-	<u> </u>	-		
DIRECT EXPENSES:					
CONSULTING SERVICES	3,000.00	-	-	3,000.00	0.00%
PRINTING & COPYING	900.00	-	-	900.00	0.00%
STAFF TRAVEL/PARKING	750.00	-	-	750.00	0.00%
SUPPLIES	250.00	-	-	250.00	0.00%
SPECIAL EVENTS	5,000.00	-	-	5,000.00	0.00%
BOARD OF TRUSTEES	3,000.00	-	147.06	2,852.94	4.90%
POSTAGE	500.00	-	62.28	437.72	12.46%
TOTAL DIRECT EXPENSES:	13,400.00	-	209.34	13,190.66	1.56%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.05 FTE)	90,008.00	6,420.56	26,138.15	63,869.85	29.04%
BENEFITS EXPENSE	31,689.00	2,449.26	10,056.32	21,632.68	31.73%
OTHER INDIRECT EXPENSE	30,135.00	2,133.27	9,843.90	20,291.10	32.67%
TOTAL INDIRECT EXPENSES:	151,832.00	11,003.09	46,038.37	105,793.63	30.32%
TOTAL ALL EXPENSES:	165,232.00	11,003.09	46,247.71	118,984.29	27.99%
NET INCOME (LOSS):	(165,232.00)	(11,003.09)	(46,247.71)		

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
HUMAN RESOURCES revenue:					
TOTAL REVENUE:	<u> </u>	-	<u> </u>		
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	250.00		44.00	206.00	17.60%
STAFF TRAVEL/PARKING STAFF MEMBERSHIP DUES	230.00 870.00	-	44.00	208.00 870.00	0.00%
SUBSCRIPTIONS	2,100.00	207.00	279.00	1,821.00	13.29%
STAFF TRAINING- GENERAL	30,000.00	1,312.33	1,847.63	28,152.37	6.16%
RECRUITING AND ADVERTISING	7,000.00	162.62	634.28	6,365.72	9.06%
PAYROLL PROCESSING	49,000.00	6,567.38	13,172.56	35,827.44	26.88%
SALARY SURVEYS	2,900.00	-	765.20	2,134.80	26.39%
CONSULTING SERVICES	75,000.00	-	-	75,000.00	0.00%
TRANSFER TO INDIRECT EXPENSE	(167,120.00)	(8,249.33)	(16,742.67)	(150,377.33)	10.02%
TOTAL DIRECT EXPENSES:		-	-	-	
INDIRECT EXPENSES:					
SALARY EXPENSE (2.45 FTE)	271,913.00	21,374.53	79,501.26	192,411.74	29.24%
ALLOWANCE FOR OPEN POSITIONS	(200,000.00)	-	-	(200,000.00)	0.00%
BENEFITS EXPENSE	86,720.00	6,870.72	28,247.40	58,472.60	32.57%
OTHER INDIRECT EXPENSE	70,482.00	4,949.16	22,837.88	47,644.12	32.40%
TOTAL INDIRECT EXPENSES:	229,115.00	33,194.41	130,586.54	98,528.46	57.00%
TOTAL ALL EXPENSES:	229,115.00	33,194.41	130,586.54	98,528.46	57.00%
NET INCOME (LOSS):	(229,115.00)	(33,194.41)	(130,586.54)		

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LAW CLERK PROGRAM					
<b>REVENUE:</b>					
LAW CLERK FEES	172,000.00	84,960.67	134,114.67	37,885.33	77.97%
LAW CLERK APPLICATION FEES	2,700.00	-	1,100.00	1,600.00	40.74%
TOTAL REVENUE:	174,700.00	84,960.67	135,214.67	39,485.33	77.40%
DIRECT EXPENSES:					
SUBSCRIPTIONS	250.00	-	-	250.00	0.00%
CHARACTER & FITNESS INVESTIGATIONS	100.00	-	-	100.00	0.00%
LAW CLERK BOARD EXPENSE	10,000.00	453.33	1,768.15	8,231.85	17.68%
STAFF TRAVEL/PARKING	600.00	-	-	600.00	0.00%
LAW CLERK OUTREACH	3,000.00	458.93	3,745.77	(745.77)	124.86%
TOTAL DIRECT EXPENSES:	13,950.00	912.26	5,513.92	8,436.08	39.53%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.25 FTE)	92,121.00	8,115.58	31,825.60	60,295.40	34.55%
BENEFITS EXPENSE	34,398.00	2,714.06	11,153.53	23,244.47	32.42%
OTHER INDIRECT EXPENSE	35,960.00	2,531.50	11,681.46	24,278.54	32.48%
TOTAL INDIRECT EXPENSES:	162,479.00	13,361.14	54,660.59	107,818.41	33.64%
TOTAL ALL EXPENSES:	176,429.00	14,273.40	60,174.51	116,254.49	34.11%
NET INCOME (LOSS):	(1,729.00)	70,687.27	75,040.16		

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LEGISLATIVE REVENUE:					
TOTAL REVENUE:	<u> </u>	<u> </u>	<u> </u>		
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	2,500.00	742.29	916.33	1,583.67	36.65%
STAFF MEMBERSHIP DUES	450.00	-	-	450.00	0.00%
SUBSCRIPTIONS	2,000.00	-	1,981.80	18.20	99.09%
OLYMPIA RENT	2,500.00	51.58	51.58	2,448.42	2.06%
CONTRACT LOBBYIST	5,000.00	3,333.32	3,333.32	1,666.68	66.67%
LEGISLATIVE COMMITTEE	2,500.00	102.88	552.03	1,947.97	22.08%
BOG LEGISLATIVE COMMITTEE	250.00	-	-	250.00	0.00%
TOTAL DIRECT EXPENSES:	15,200.00	4,230.07	6,835.06	8,364.94	44.97%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.10 FTE)	82,883.00	6,933.90	28,102.15	54,780.85	33.91%
BENEFITS EXPENSE	30,676.00	2,435.63	9,995.41	20,680.59	32.58%
OTHER INDIRECT EXPENSE	31,645.00	2,218.62	10,237.75	21,407.25	32.35%
TOTAL INDIRECT EXPENSES:	145,204.00	11,588.15	48,335.31	96,868.69	33.29%
TOTAL ALL EXPENSES:	160,404.00	15,818.22	55,170.37	105,233.63	34.39%
NET INCOME (LOSS):	(160,404.00)	(15,818.22)	(55,170.37)		

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LICENSING & MEMBERSHIP RECORDS					
REVENUE:					
STATUS CERTIFICATE FEES	22,000.00	3,632.50	11,366.63	10,633.37	51.67%
INVESTIGATION FEES	22,700.00	2,700.00	8,300.00	14,400.00	36.56%
PRO HAC VICE	270,000.00	31,970.00	93,586.00	176,414.00	34.66%
MEMBER CONTACT INFORMATION	10,000.00	625.58	6,899.43	3,100.57	68.99%
PHOTO BAR CARD SALES	300.00	24.00	132.00	168.00	44.00%
TOTAL REVENUE:	325,000.00	38,952.08	120,284.06	204,715.94	37.01%
DIRECT EXPENSES:					
DEPRECIATION	13,850.00	1,150.00	4,602.00	9,248.00	33.23%
POSTAGE	19,500.00	11.00	6,346.95	13.153.05	32.55%
LICENSING FORMS	2,437.50	-	2,253.10	184.40	92.43%
TOTAL DIRECT EXPENSES:	35,787.50	1,161.00	13,202.05	22,585.45	36.89%
INDIRECT EXPENSES:					
SALARY EXPENSE (4.20 FTE)	386,870.00	33,723.58	131,711.67	255,158.33	34.05%
BENEFITS EXPENSE	130,142.00	10,316.88	42,410.51	87,731.49	32.59%
OTHER INDIRECT EXPENSE	120,827.00	8,476.17	39,113.15	81,713.85	32.37%
TOTAL INDIRECT EXPENSES:	637,839.00	52,516.63	213,235.33	424,603.67	33.43%
TOTAL ALL EXPENSES:	673,626.50	53,677.63	226,437.38	447,189.12	33.61%
NET INCOME (LOSS):	(348,626.50)	(14,725.55)	(106,153.32)		

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LIMITED LICENSE LEGAL TECHNICIAN PROGRAM					
<b>REVENUE:</b>					
SEMINAR REGISTRATIONS	14,655.00		398.00	14,257.00	2.72%
LLLT LICENSE FEES	7,250.00	456.66	1,894.16	5,355.84	26.13%
LLLT LATE LICENSE FEES	300.00	_	300.00	_	100.00%
INVESTIGATION FEES	300.00	-	100.00	200.00	33.33%
LLLT EXAM FEES	4,500.00	-	3,350.00	1,150.00	74.44%
LLLT WAIVER FEES	300.00	-	-	300.00	0.00%
MEMBER LATE FEES	300.00				
TOTAL REVENUE:	27,605.00	456.66	6,042.16	21,262.84	21.89%
DIRECT EXPENSES:					
	c00.00		101.00	409.20	16.070/
STAFF TRAVEL/PARKING	600.00 600.00	-	101.80	498.20 600.00	16.97% 0.00%
FACILITY, PARKING, FOOD LLLT BOARD	18.000.00	457.30	2,793.84	15.206.16	15.52%
LLLT OUTREACH	3,000.00	642.92	1,333.56	1,666.44	44.45%
LLLT EDUCATION	5,650.00	-	-	5,650.00	0.00%
POSTAGE	20.00	_	_	20.00	0.00%
LLLT EXAM WRITING	14,178.00	-	-	14,178.00	0.00%
LICENSING FORMS	2.50	-	-	2.50	0.00%
TOTAL DIRECT EXPENSES:	42,050.50	1,100.22	4,229.20	37,821.30	10.06%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.34 FTE)	103,330.00	8,791.84	34,869.34	68,460.66	33.75%
BENEFITS EXPENSE	37,843.00	2,965.19	12,189.79	25,653.21	32.21%
OTHER INDIRECT EXPENSE	38,406.00	2,730.57	12,600.17	25,805.83	32.81%
TOTAL INDIRECT EXPENSES:	179,579.00	14,487.60	59,659.30	119,919.70	33.22%
TOTAL ALL EXPENSES:	221,629.50	15,587.82	63,888.50	157,741.00	28.83%
NET INCOME (LOSS):	(194,024.50)	(15,131.16)	(57,846.34)		

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LIMITED PRACTICE OFFICERS					
REVENUE:					
INVESTIGATION FEES	1,000.00	100.00	100.00	900.00	10.00%
ACCREDITED PROGRAM FEES	6,000.00	-	-	6,000.00	0.00%
MEMBER LATE FEES	900.00	600.00	600.00	300.00	66.67%
LPO EXAMINATION FEES	26,000.00	-	11,200.00	14,800.00	43.08%
LPO LICENSE FEES	173,900.00	12,466.21	55,831.52	118,068.48	32.11%
LPO LATE LICENSE FEES	4,590.00	-	400.00	4,190.00	8.71%
TOTAL REVENUE:	212,390.00	13,166.21	68,131.52	144,258.48	32.08%
DIRECT EXPENSES:					
	< 000.00			< 000 00	0.00%
FACILITY, PARKING, FOOD EXAM WRITING	6,890.00 14,178.00	-	-	6,890.00 14,178.00	0.00% 0.00%
ONLINE LEGAL RESEARCH	14,178.00	- 148.97	- 148.97	14,178.00	8.11%
LAW LIBRARY	279.00	148.97	148.97	268.52	3.76%
LICENSING FORMS	60.00	10.48	10.46	60.00	0.00%
LPO BOARD	3,000.00	-	257.64	2,742.36	8.59%
LPO OUTREACH	3,000.00	_	-	3,000.00	0.00%
POSTAGE	480.00	_	-	480.00	0.00%
PRINTING & COPYING	200.00	-	-	200.00	0.00%
STAFF TRAVEL/PARKING	100.00	-	-	100.00	0.00%
TOTAL DIRECT EXPENSES:	30,024.50	159.45	417.09	29,607.41	1.39%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.09 FTE)	86,688.00	7,435.76	29,375.98	57,312.02	33.89%
BENEFITS EXPENSE	31,360.00	2,464.83	10,153.99	21,206.01	32.38%
OTHER INDIRECT EXPENSE	31,214.00	2,218.61	10,237.72	20,976.28	32.80%
TOTAL INDIRECT EXPENSES:	149,262.00	12,119.20	49,767.69	99,494.31	33.34%
TOTAL ALL EXPENSES:	179,286.50	12,278.65	50,184.78	129,101.72	27.99%
NET INCOME (LOSS):	33,103.50	887.56	17,946.74		

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
MANDATORY CONTINUING					
LEGAL EDUCATION					
REVENUE:					
ACCREDITED PROGRAM FEES	534,000.00	39,700.00	170,300.00	363,700.00	31.89%
FORM 1 LATE FEES	150,000.00	12,800.00	70,200.00	79,800.00	46.80%
MEMBER LATE FEES	201,800.00	53,800.00	56,350.00	145,450.00	27.92%
ANNUAL ACCREDITED SPONSOR FEES	43,000.00	250.00	41,750.00	1,250.00	97.09%
ATTENDANCE LATE FEES	85,000.00	8,200.00	36,850.00	48,150.00	43.35%
COMITY CERTIFICATES	29,000.00	9,725.00	27,050.23	1,949.77	93.28%
TOTAL REVENUE:	1,042,800.00	124,475.00	402,500.23	640,299.77	38.60%
DIRECT EXPENSES:					
DEPRECIATION	250,000.00	20,843.00	83,368.00	166,632.00	33.35%
STAFF MEMBERSHIP DUES	500.00	-	-	500.00	0.00%
ONLINE LEGAL RESEARCH	1,837.50	148.97	148.97	1,688.53	8.11%
LAW LIBRARY	279.00	10.48	10.48	268.52	3.76%
MCLE BOARD STAFF TRAVEL/PARKING	2,000.00	615.60	746.98 9.26	1,253.02 (9.26)	37.35%
			,	())	
TOTAL DIRECT EXPENSES:	254,616.50	21,618.05	84,283.69	170,332.81	33.10%
INDIRECT EXPENSES:					
SALARY EXPENSE (4.65 FTE)	424,678.00	43,550.42	188,184.60	236,493.40	44.31%
BENEFITS EXPENSE	123,400.00	8,895.61	38,335.09	85,064.91	31.07%
OTHER INDIRECT EXPENSE	133,772.00	9,386.36	43,313.25	90,458.75	32.38%
TOTAL INDIRECT EXPENSES:	681,850.00	61,832.39	269,832.94	412,017.06	39.57%
TOTAL ALL EXPENSES:	936,466.50	83,450.44	354,116.63	582,349.87	37.81%
NET INCOME (LOSS):	106,333.50	41,024.56	48,383.60		

#### Washington State Bar Association Statement of Activities For the Period from January 1, 2020 to January 31, 2020 33.33% OF YEAR COMPLETE

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
MEMBER ASSISTANCE PROGRAM					
<b>REVENUE:</b>					
DIVERSIONS LAP GROUPS REVENUE	6,750.00	375.00 360.00	3,750.00 360.00	3,000.00 (360.00)	55.56%
TOTAL REVENUE:	6,750.00	735.00	4,110.00	2,640.00	60.89%
DIRECT EXPENSES:					
PUBLICATIONS PRODUCTION	200.00			200.00	0.00%
STAFF MEMBERSHIP DUES	200.00	-	-	200.00	0.00%
PROF LIAB INSURANCE	850.00	775.50	775.50	74.50	91.24%
TOTAL DIRECT EXPENSES:	1,275.00	775.50	775.50	499.50	60.82%
INDIRECT EXPENSES:					
SALARY EXPENSE (0.90 FTE)	87,698.00	6,810.15	26,777.69	60,920.31	30.53%
BENEFITS EXPENSE	35,067.00	2,696.55	11,061.10	24,005.90	31.54%
OTHER INDIRECT EXPENSE	25,891.00	1,820.38	8,400.08	17,490.92	32.44%
TOTAL INDIRECT EXPENSES:	148,656.00	11,327.08	46,238.87	102,417.13	31.10%
TOTAL ALL EXPENSES:	149,931.00	12,102.58	47,014.37	102,916.63	31.36%
NET INCOME (LOSS):	(143,181.00)	(11,367.58)	(42,904.37)		

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
MEMBER SERVICES & ENGAGEMENT					
REVENUE:					
ROYALTIES	42,500.00	158.04	13,463.08	29,036.92	31.68%
NMP PRODUCT SALES	70,000.00	6,793.00	52,651.00	17,349.00	75.22%
SPONSORSHIPS	800.00	-	-	800.00	0.00%
SEMINAR REGISTRATIONS	15,000.00	-	-	15,000.00	0.00%
TRIAL ADVOCACY PROGRAM	10,000.00	-	-	10,000.00	0.00%
TOTAL REVENUE:	138,300.00	6,951.04	66,114.08	72,185.92	47.80%
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	2,500.00			2,500.00	0.00%
SUBSCRIPTIONS	2,500.00	25.00	70.00	430.00	14.00%
CONFERENCE CALLS	300.00	-	13.61	286.39	4.54%
YLL SECTION PROGRAM	1,100.00	615.00	615.00	485.00	55.91%
WYLC CLE COMPS	1,000.00	-	-	1,000.00	0.00%
WYLC OUTREACH EVENTS	2,500.00	-	96.51	2,403.49	3.86%
WYL COMMITTEE	15,000.00	193.85	960.93	14,039.07	6.41%
OPEN SECTIONS NIGHT	3,000.00	-	-	3,000.00	0.00%
TRIAL ADVOCACY EXPENSES	2,500.00	-	0.05	2,499.95	0.00%
RECEPTION/FORUM EXPENSE	4,000.00	797.12	947.12	3,052.88	23.68%
WYLC SCHOLARSHIPS/DONATIONS/GRANT	2,500.00	-	-	2,500.00	0.00%
STAFF MEMBERSHIP DUES	445.00	-	75.00	370.00	16.85%
LENDING LIBRARY	5,500.00	38.23	402.91	5,097.09	7.33%
NMP SPEAKERS & PROGRAM DEVELOPMENT	1,500.00	-	235.40	1,264.60	15.69%
TOTAL DIRECT EXPENSES:	42,345.00	1,669.20	3,416.53	38,928.47	8.07%
INDIRECT EXPENSES:					
SALARY EXPENSE (4.24 FTE)	326,272.00	28,908.74	121,870.09	204,401.91	37.35%
BENEFITS EXPENSE	119,762.00	9,752.33	40,049.18	79,712.82	33.44%
OTHER INDIRECT EXPENSE	121,977.00	8,561.52	39,506.95	82,470.05	32.39%
TOTAL INDIRECT EXPENSES:	568,011.00	47,222.59	201,426.22	366,584.78	35.46%
TOTAL ALL EXPENSES:	610,356.00	48,891.79	204,842.75	405,513.25	33.56%
NET INCOME (LOSS):	(472,056.00)	(41,940.75)	(138,728.67)		

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
MEMBERSHIP BENEFITS					
<b>REVENUE:</b>					
SPONSORSHIPS	9,000.00			9.000.00	0.00%
INTERNET SALES	12,000.00	1,666.00	16,905.00	(4,905.00)	140.88%
TOTAL REVENUE:	21,000.00	1,666.00	16,905.00	4,095.00	80.50%
DIRECT EXPENSES:					
TRANSCRIPTION SERVICES	1,500.00	-	-	1,500.00	0.00%
LEGAL LUNCHBOX SPEAKERS & PROGRAM	2,000.00	-	-	2,000.00	0.00%
WSBA CONNECTS CASEMAKER & FASTCASE	46,560.00 136,436.00	5,416.00	31,040.00 98,283.69	15,520.00 38,152.31	66.67% 72.04%
CASEMARER & FASTCASE	130,430.00	5,410.00	98,283.09	36,132.31	72.04%
TOTAL DIRECT EXPENSES:	186,496.00	5,416.00	129,323.69	57,172.31	69.34%
INDIRECT EXPENSES:	53,322.00	6,973.92	27,213.12	26,108.88	51.04%
SALARY EXPENSE (0.69 FTE)	19,484.00	1,970.36	8,073.99	11,410.01	41.44%
BENEFITS EXPENSE	19,706.00	1,393.73	6,431.43	13,274.57	32.64%
OTHER INDIRECT EXPENSE					
TOTAL INDIRECT EXPENSES:	92,512.00	10,338.01	41,718.54	50,793.46	45.10%
TOTAL ALL EXPENSES:	279,008.00	15,754.01	171,042.23	107,965.77	61.30%
NET INCOME (LOSS):	(258,008.00)	(14,088.01)	(154,137.23)		

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
NORTHWEST LAWYER					
<b>REVENUE:</b>					
ROYALTIES	-	225.00	1,440.86	(1,440.86)	
DISPLAY ADVERTISING	297,500.00	-	125,077.00	172,423.00	42.04%
SUBSCRIPT/SINGLE ISSUES	350.00	-	72.00	278.00	20.57%
CLASSIFIED ADVERTISING	12,500.00	-	2,693.80	9,806.20	21.55%
GEN ANNOUNCEMENTS	17,500.00	-	4,056.00	13,444.00	23.18%
PROF ANNOUNCEMENTS	21,000.00	-	7,650.00	13,350.00	36.43%
JOB TARGET ADVERSTISING	112,500.00	12,105.30	60,726.15	51,773.85	53.98%
TOTAL REVENUE:	461,350.00	12,330.30	201,715.81	259,634.19	43.72%
DIRECT EXPENSES:					
BAD DEBT EXPENSE	2,000.00	-	-	2,000.00	0.00%
POSTAGE	89,000.00	-	30,666.94	58,333.06	34.46%
PRINTING, COPYING & MAILING	250,000.00	-	71,983.90	178,016.10	28.79%
DIGITAL/ONLINE DEVELOPMENT	12,000.00	1,200.00	4,050.00	7,950.00	33.75%
GRAPHICS/ARTWORK	3,500.00	-	-	3,500.00	0.00%
OUTSIDE SALES EXPENSE	-	-	41,034.90	(41,034.90)	
EDITORIAL ADVISORY COMMITTEE	800.00	-	515.32	284.68	64.42%
STAFF MEMBERSHIP DUES	615.00	-	-	615.00	0.00%
TOTAL DIRECT EXPENSES:	357,915.00	1,200.00	148,251.06	209,663.94	41.42%
INDIRECT EXPENSES:					
SALARY EXPENSE (2.55 FTE)	206,395.00	17,238.64	69,862.97	136,532.03	33.85%
BENEFITS EXPENSE	79,825.00	6,325.68	25,954.46	53,870.54	32.51%
OTHER INDIRECT EXPENSE	73,359.00	5,148.27	23,756.62	49,602.38	32.38%
TOTAL INDIRECT EXPENSES:	359,579.00	28,712.59	119,574.05	240,004.95	33.25%
TOTAL ALL EXPENSES:	717,494.00	29,912.59	267,825.11	449,668.89	37.33%
NET INCOME (LOSS):	(256,144.00)	(17,582.29)	(66,109.30)		

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
OFFICE OF THE EXECUTIVE DIRECTOR					
REVENUE:					
TOTAL REVENUE:	<u> </u>		<u> </u>		
DIRECT EXPENSES:					
ED TRAVEL & OUTREACH	5,000.00	171.80	934.94	4,065.06	18.70%
LAW LIBRARY	279.00	60.45	60.45	218.55	21.67%
STAFF TRAVEL/PARKING	5,400.00	28.00	28.00	5,372.00	0.52%
STAFF MEMBERSHIP DUES	1,700.00	-	-	1,700.00	0.00%
TELEPHONE	1,000.00	-	-	1,000.00	0.00%
TOTAL DIRECT EXPENSES:	13,379.00	260.25	1,023.39	12,355.61	7.65%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.45 FTE)	247,104.00	31,881.08	108,938.16	138,165.84	44.09%
BENEFITS EXPENSE	71,244.00	7,007.07	26,728.64	44,515.36	37.52%
OTHER INDIRECT EXPENSE	41,714.00	2,929.69	13,518.98	28,195.02	32.41%
TOTAL INDIRECT EXPENSES:	360,062.00	41,817.84	149,185.78	210,876.22	41.43%
TOTAL ALL EXPENSES:	373,441.00	42,078.09	150,209.17	223,231.83	40.22%
NET INCOME (LOSS):	(373,441.00)	(42,078.09)	(150,209.17)		

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
OFFICE OF GENERAL COUNSEL					
REVENUE:					
COPY FEES			3.96	(3.96)	
TOTAL REVENUE:			3.96	(3.96)	
DIRECT EXPENSES:					
DEPRECIATION	3,336.00			3,336.00	0.00%
STAFF TRAVEL/PARKING	3,336.00	-	-	3,336.00	0.00%
STAFF MEMBERSHIP DUES	1,500.00	-	-	1,500.00	0.00%
ONLINE LEGAL RESEARCH	11,025.00	893.84	893.84	10,131.16	8.11%
LAW LIBRARY	1,673.00	63.36	63.36	1,609.64	3.79%
COURT RULES COMMITTEE	3,000.00	-	925.00	2,075.00	30.83%
DISCIPLINE ADVISORY ROUNDTABLE	500.00	-	-	500.00	0.00%
CUSTODIANSHIPS	2,500.00	-	59.76	2,440.24	2.39%
LITIGATION EXPENSES	500.00	39.73	39.88	460.12	7.98%
TOTAL DIRECT EXPENSES:	24,334.00	996.93	1,981.84	22,352.16	8.14%
INDIRECT EXPENSES:					
SALARY EXPENSE (5.82 FTE)	600,907.00	38,305.72	154,309.60	446,597.40	25.68%
BENEFITS EXPENSE	198,401.00	14,868.65	61,178.53	137,222.47	30.84%
OTHER INDIRECT EXPENSE	167,431.00	11,747.18	54,207.14	113,223.86	32.38%
TOTAL INDIRECT EXPENSES:	966,739.00	64,921.55	269,695.27	697,043.73	27.90%
TOTAL ALL EXPENSES:	991,073.00	65,918.48	271,677.11	719,395.89	27.41%
NET INCOME (LOSS):	(991,073.00)	(65,918.48)	(271,673.15)		

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
OFFICE OF GENERAL COUNSEL - DISCIPLINARY BOARD					
REVENUE:					
TOTAL REVENUE:	<u> </u>	-	<u> </u>	<u> </u>	
DIRECT EXPENSE:					
STAFF MEMBERSHIP DUES	200.00	-	-	200.00	0.00%
LAW LIBRARY	1,116.00	42.39	42.39	1,073.61	3.80%
DISCIPLINARY BOARD EXPENSES	10,000.00	25.00	488.57	9,511.43	4.89%
CHIEF HEARING OFFICER	33,000.00	2,487.00	10,000.00	23,000.00	30.30%
HEARING OFFICER EXPENSES	3,000.00	-	(2,018.63)	5,018.63	-67.29%
HEARING OFFICER TRAINING	2,000.00	290.16	526.93	1,473.07	26.35%
OUTSIDE COUNSEL	55,000.00	4,000.00	16,000.00	39,000.00	29.09%
TOTAL DIRECT EXPENSES:	104,316.00	6,844.55	25,039.26	79,276.74	24.00%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.55 FTE)	104,449.00	8,717.62	35,332.66	69,116.34	33.83%
BENEFITS EXPENSE	40,468.00	3,218.34	13,203.52	27,264.48	32.63%
OTHER INDIRECT EXPENSE	44,591.00	3,128.79	14,437.78	30,153.22	32.38%
TOTAL INDIRECT EXPENSES:	189,508.00	15,064.75	62,973.96	126,534.04	33.23%
TOTAL ALL EXPENSES:	293,824.00	21,909.30	88,013.22	205,810.78	29.95%
NET INCOME (LOSS):	(293,824.00)	(21,909.30)	(88,013.22)		

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
OUTREACH & ENGAGEMENT REVENUE:					
TOTAL REVENUE:	<u> </u>	<u> </u>	<u> </u>	<u> </u>	
DIRECT EXPENSE:					
STAFF MEMBERSHIP DUES ABA DELEGATES ANNUAL CHAIR MEETINGS	825.00 5,600.00 600.00	- -		825.00 5,600.00 89.69	0.00% 0.00% 85.05%
JUDICIAL RECOMMENDATIONS COMMITTEE	4,500.00	-	175.36	4,324.64	3.90%
BOG ELECTIONS BAR OUTREACH	6,500.00 11,600.00	3,920.00	3,920.00	2,580.00 11,600.00	60.31% 0.00%
PROFESSIONALISM	2,000.00	-	-	2,000.00	0.00%
TOTAL DIRECT EXPENSES:	31,625.00	3,920.00	4,605.67	27,019.33	14.56%
INDIRECT EXPENSES:					
SALARY EXPENSE (2.73 FTE)	231,494.00	15,800.24	71,098.76	160,395.24	30.71%
BENEFITS EXPENSE	81,898.00	6,121.15	25,917.36	55,980.64	31.65%
OTHER INDIRECT EXPENSE	78,537.00	5,518.07	25,463.01	53,073.99	32.42%
TOTAL INDIRECT EXPENSES:	391,929.00	27,439.46	122,479.13	269,449.87	31.25%
TOTAL ALL EXPENSES:	423,554.00	31,359.46	127,084.80	296,469.20	30.00%
NET INCOME (LOSS):	(423,554.00)	(31,359.46)	(127,084.80)		

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
PRACTICE OF LAW BOARD revenue:					
TOTAL REVENUE:			<u> </u>	<u> </u>	
DIRECT EXPENSES:					
PRACTICE OF LAW BOARD	16,000.00	215.14	1,045.62	14,954.38	6.54%
TOTAL DIRECT EXPENSES:	16,000.00	215.14	1,045.62	14,954.38	6.54%
INDIRECT EXPENSES:					
SALARY EXPENSE (0.40 FTE)	38,689.00	3,259.68	13.208.71	25,480.29	34.14%
BENEFITS EXPENSE	13,065.00	1,035.77	4,256.06	8,808.94	32.58%
OTHER INDIRECT EXPENSE	11,507.00	796.43	3,675.03	7,831.97	31.94%
TOTAL INDIRECT EXPENSES:	63,261.00	5,091.88	21,139.80	42,121.20	33.42%
TOTAL ALL EXPENSES:	79,261.00	5,307.02	22,185.42	57,075.58	27.99%
NET INCOME (LOSS):	(79,261.00)	(5,307.02)	(22,185.42)		

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
PROFESSIONAL RESPONSIBILITY PROGRAM					
REVENUE:				·	
TOTAL REVENUE:	<u> </u>	<u> </u>			
DIRECT EXPENSES:					
	·				
STAFF TRAVEL/PARKING	4,000.00	-	1,351.78	2,648.22	33.79%
STAFF MEMBERSHIP DUES	375.00	-	-	375.00	0.00%
LAW LIBRARY	279.00	10.48	10.48	268.52	3.76%
CPE COMMITTEE	5,000.00	175.09	1,255.02	3,744.98	25.10%
TOTAL DIRECT EXPENSES:	9,654.00	185.57	2,617.28	7,036.72	27.11%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.55 FTE)	159,873.00	13,342.90	54,078.14	105,794.86	33.83%
BENEFITS EXPENSE	57,053.00	4,530.54	18,609.58	38,443.42	32.62%
OTHER INDIRECT EXPENSE	44,591.00	3,128.79	14,437.72	30,153.28	32.38%
TOTAL INDIRECT EXPENSES:	261,517.00	21,002.23	87,125.44	174,391.56	33.32%
TOTAL ALL EXPENSES:	271,171.00	21,187.80	89,742.72	181,428.28	33.09%
NET INCOME (LOSS):	(271,171.00)	(21,187.80)	(89,742.72)		

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
PUBLIC SERVICE PROGRAMS					
REVENUE:					
DONATIONS & GRANTS	125,000.00	130,000.00	130.000.00	(5,000.00)	104.00%
PSP PRODUCT SALES	1,000.00	-	99.00	901.00	9.90%
WORK STUDY GRANTS	2,100.00	-	-	2,100.00	0.00%
TOTAL REVENUE:	128,100.00	130,000.00	130,099.00	(1,999.00)	101.56%
DIRECT EXPENSES:					
DONATIONS/SPONSORSHIPS/GRANTS	221,777.00	23,918.00	27 424 02	104 242 07	12.37%
STAFF TRAVEL/PARKING	2,000.00	23,918.00	27,434.03 59.00	194,342.97 1.941.00	2.95%
PRO BONO & PUBLIC SERVICE COMMITTEE	2,000.00	-	910.49	1,089.51	45.52%
PUBLIC SERVICE EVENTS AND PROJECTS	25,000.00	-	-	25,000.00	0.00%
TOTAL DIRECT EXPENSES:	250,777.00	23,918.00	28,403.52	222,373.48	11.33%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.54 FTE)	117,048.00	9,191.70	37,789.76	79,258.24	32.29%
BENEFITS EXPENSE	42,502.00	3,331.24	13,852.18	28,649.82	32.59%
OTHER INDIRECT EXPENSE	44,303.00	3,100.34	14,306.56	29,996.44	32.29%
TOTAL INDIRECT EXPENSES:	203,853.00	15,623.28	65,948.50	137,904.50	32.35%
TOTAL ALL EXPENSES:	454,630.00	39,541.28	94,352.02	360,277.98	20.75%
NET INCOME (LOSS):	(326,530.00)	90,458.72	35,746.98		

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
PUBLICATION & DESIGN SERVICES					
REVENUE:					
TOTAL REVENUE:	-	<u> </u>	<u> </u>	<u> </u>	
DIRECT EXPENSES:					
EQUIPMENT, HARDWARE & SOFTWARE	330.00	-	-	330.00	0.00%
SUBSCRIPTIONS	262.00	179.98	179.98	82.02	68.69%
SUPPLIES	300.00	-	-	300.00	0.00%
IMAGE LIBRARY	4,680.00	-	4,100.00	580.00	87.61%
TOTAL DIRECT EXPENSES:	5,572.00	179.98	4,279.98	1,292.02	76.81%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.09 FTE)	75,007.00	5,935.18	24,061.39	50,945.61	32.08%
BENEFITS EXPENSE	28,805.00	2,192.29	8,994.41	19,810.59	31.23%
OTHER INDIRECT EXPENSE	31,357.00	2,190.14	10,106.38	21,250.62	32.23%
TOTAL INDIRECT EXPENSES:	135,169.00	10,317.61	43,162.18	92,006.82	31.93%
TOTAL ALL EXPENSES:	140,741.00	10,497.59	47,442.16	93,298.84	33.71%
NET INCOME (LOSS):	(140,741.00)	(10,497.59)	(47,442.16)		

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
SECTIONS ADMINISTRATION					
REVENUE:					
REIMBURSEMENTS FROM SECTIONS	300,000.00	244,612.50	247,481.25	52,518.75	82.49%
TOTAL REVENUE:	300,000.00	244,612.50	247,481.25	52,518.75	82.49%
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	1,200.00	-	236.97	963.03	19.75%
SUBSCRIPTIONS	372.00	-	409.57	(37.57)	110.10%
CONFERENCE CALLS	300.00	-	19.12	280.88	6.37%
MISCELLANEOUS	300.00	-	-	300.00	0.00%
SECTION/COMMITTEE CHAIR MTGS	1,000.00	-	344.39	655.61	34.44%
DUES STATEMENTS	6,000.00	-	5,788.00	212.00	96.47%
STAFF MEMBERSHIP DUES	125.00	-	-	125.00	0.00%
TOTAL DIRECT EXPENSES:	9,297.00	<u> </u>	6,798.05	2,498.95	73.12%
INDIRECT EXPENSES:					
SALARY EXPENSE (4.24 FTE)	303,468.00	12,478.75	65,395.88	238,072.12	21.55%
BENEFITS EXPENSE	114,639.00	7,955.19	33,616.63	81,022.37	29.32%
OTHER INDIRECT EXPENSE	121,905.00	8,561.50	39,506.98	82,398.02	32.41%
TOTAL INDIRECT EXPENSES:	540,012.00	28,995.44	138,519.49	401,492.51	25.65%
TOTAL ALL EXPENSES:	549,309.00	28,995.44	145,317.54	403,991.46	26.45%
NET INCOME (LOSS):	(249,309.00)	215,617.06	102,163.71		

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
TECHNOLOGY REVENUE:					
TOTAL REVENUE:	<u> </u>	<u> </u>	-	-	
DIRECT EXPENSES:					
CONSULTING SERVICES	85,000.00	2,825.93	17,677.06	67,322.94	20.80%
STAFF TRAVEL/PARKING	2,500.00	-	726.39	1,773.61	29.06%
STAFF MEMBERSHIP DUES	110.00	-	-	110.00	0.00%
TELEPHONE	24,000.00	1,516.36	6,393.85	17,606.15	26.64%
COMPUTER HARDWARE	29,000.00	671.52	2,688.78	26,311.22	9.27%
COMPUTER SOFTWARE	29,000.00	-	6,438.69	22,561.31	22.20%
HARDWARE SERVICE & WARRANTIES	60,000.00	-	32,669.19	27,330.81	54.45%
SOFTWARE MAINTENANCE & LICENSING	270,000.00	539.54	137,819.96	132,180.04	51.04%
TELEPHONE HARDWARE & MAINTENANCE	10,000.00	219.10	219.10	9,780.90	2.19%
COMPUTER SUPPLIES	15,000.00	529.56	1,910.89	13,089.11	12.74%
THIRD PARTY SERVICES	143,000.00	26,459.02	97,619.17	45,380.83	68.27%
TRANSFER TO INDIRECT EXPENSES	(667,610.00)	(32,761.03)	(304,163.08)	(363,446.92)	45.56%
TOTAL DIRECT EXPENSES:		-	-	-	
INDIRECT EXPENSES:					
SALARY EXPENSE (12.10 FTE)	1,090,382.00	89,669.90	373,973.21	716,408.79	34.30%
BENEFITS EXPENSE	377,371.00	29,887.53	122,829.49	254,541.51	32.55%
CAPITAL LABOR & OVERHEAD	(141,000.00)	(2,724.00)	(31,780.00)	(109,220.00)	22.54%
OTHER INDIRECT EXPENSE	348,096.00	24,461.45	112,876.89	235,219.11	32.43%
TOTAL INDIRECT EXPENSES:	1,674,849.00	141,294.88	577,899.59	1,096,949.41	34.50%
TOTAL ALL EXPENSES:	1,674,849.00	141,294.88	577,899.59	1,096,949.41	34.50%
NET INCOME (LOSS):	(1,674,849.00)	(141,294.88)	(577,899.59)		

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
CONTINUING LEGAL EDUCATION (CLE)					
REVENUE:					
SEMINAR REGISTRATIONS	860,000.00	2,713.00	250,716.50	609,283.50	29.15%
SEMINAR-EXHIB/SPNSR/ETC	29,000.00	-	2,000.00	27,000.00	6.90%
SHIPPING & HANDLING COURSEBOOK SALES	1,000.00 9,000.00	36.00 305.00	168.75 2,953.00	831.25 6,047.00	16.88% 32.81%
MP3 AND VIDEO SALES	925,000.00	47,650.25	475,279.05	449,720.95	51.38%
TOTAL REVENUE:	1,824,000.00	50,704.25	731,117.30	1,092,882.70	40.08%
DIRECT EXPENSES:					
-					
COURSEBOOK PRODUCTION	3,000.00	3.82	125.43	2,874.57	4.18%
POSTAGE - FLIERS/CATALOGS	15,500.00	365.74	2,940.97	12,559.03	18.97%
POSTAGE - MISC./DELIVERY	1,000.00	35.00	245.00	755.00	24.50%
DEPRECIATION	5,820.00	485.00	1,940.00	3,880.00	33.33%
ONLINE EXPENSES	42,000.00	5,261.90	16,386.83	25,613.17	39.02%
ACCREDITATION FEES	3,000.00	(48.00)	2,835.00	165.00	94.50%
SEMINAR BROCHURES	21,000.00	-	4,366.12	16,633.88	20.79%
FACILITIES	234,000.00	-	41,257.35	192,742.65	17.63%
SPEAKERS & PROGRAM DEVELOP	62,000.00	330.08	5,946.18	56,053.82	9.59%
SPLITS TO SECTIONS	100,100.00	(806.60)	(806.60)	100,906.60	-0.81%
CLE SEMINAR COMMITTEE	500.00	-	21.72	478.28	4.34%
BAD DEBT EXPENSE STAFF TRAVEL/PARKING	600.00 6,000.00	- 58.10	- 266.48	600.00 5,733.52	0.00% 4.44%
STAFF MEMBERSHIP DUES	1,470.00		1,175.00	295.00	4.44 <i>%</i> 79.93%
SUPPLIES	2,000.00	_	378.39	1,621.61	18.92%
TELEPHONE	-	_	8.99	(8.99)	10.9270
COST OF SALES - COURSEBOOKS	200.00	26.58	267.34	(67.34)	133.67%
A/V DEVELOP COSTS (RECORDING)	1,500.00	-	-	1,500.00	0.00%
POSTAGE & DELIVERY-COURSEBOOKS	500.00	59.24	172.14	327.86	34.43%
STAFF TRAVEL/PARKING	2,000.00	-	54.56	1,945.44	2.73%
TOTAL DIRECT EXPENSES:	502,190.00	5,770.86	77,580.90	424,609.10	15.45%
INDIRECT EXPENSES:					
SALARY EXPENSE (9.31 FTE)	643,255.00	56,006.87	209,171.33	434,083.67	32.52%
BENEFITS EXPENSE	245,839.00	20,332.20	80,823.84	165,015.16	32.88%
OTHER INDIRECT EXPENSE	267,832.00	18,829.62	86,888.94	180,943.06	32.44%
TOTAL INDIRECT EXPENSES:	1,156,926.00	95,168.69	376,884.11	780,041.89	32.58%
TOTAL ALL EXPENSES:	1,659,116.00	100,939.55	454,465.01	1,204,650.99	27.39%
NET INCOME (LOSS):	164,884.00	(50,235.30)	276,652.29		

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
DESKBOOKS					
REVENUE:					
SHIPPING & HANDLING	2,500.00	369.00	1,343.25	1,156.75	53.73%
DESKBOOK SALES	100,000.00	5,688.00	18,678.60	81,321.40	18.68%
SECTION PUBLICATION SALES	3,000.00	450.00	900.00	2,100.00	30.00%
CASEMAKER ROYALTIES	60,000.00	3,296.31	8,047.48	51,952.52	13.41%
TOTAL REVENUE:	165,500.00	9,803.31	28,969.33	136,530.67	17.50%
DIRECT EXPENSES:					
COST OF SALES - DESKBOOKS	60,000.00	2,436.79	4,889.37	55,110.63	8.15%
COST OF SALES - DESKBOOKS COST OF SALES - SECTION PUBLICATION	750.00	127.98	213.30	536.70	28.44%
SPLITS TO SECTIONS	1,000.00	145.91	145.91	854.09	14.59%
DESKBOOK ROYALTIES	1,000.00	-	-	1,000.00	0.00%
POSTAGE & DELIVER-DESKBOOKS	2,500.00	334.27	1,855.65	644.35	74.23%
FLIERS/CATALOGS	3,000.00	-	-	3,000.00	0.00%
ONLINE LEGAL RESEARCH	1,837.50	148.97	148.97	1,688.53	8.11%
POSTAGE - FLIERS/CATALOGS	1,500.00	-	-	1,500.00	0.00%
COMPLIMENTARY BOOK PROGRAM	2,500.00	-	-	2,500.00	0.00%
OBSOLETE INVENTORY	-	70.30	281.20	(281.20)	
BAD DEBT EXPENSE	100.00	-	-	100.00	0.00%
RECORDS STORAGE - OFF SITE	8,100.00	675.00	3,375.00	4,725.00	41.67%
STAFF MEMBERSHIP DUES	220.00	-	-	220.00	0.00%
SUBSCRIPTIONS	150.00	-	-	150.00	0.00%
TOTAL DIRECT EXPENSES:	82,657.50	3,939.22	10,909.40	71,748.10	13.20%
INDIRECT EXPENSES:					
SALARY EXPENSE (2.25 FTE)	148,307.00	8,916.96	37,208.23	111,098.77	25.09%
BENEFITS EXPENSE	58,004.00	3,814.04	15,698.47	42,305.53	27.06%
OTHER INDIRECT EXPENSE	64,729.00	4,550.94	21,000.28	43,728.72	32.44%
TOTAL INDIRECT EXPENSES:	271,040.00	17,281.94	73,906.98	197,133.02	27.27%
TOTAL ALL EXPENSES:	353,697.50	21,221.16	84,816.38	268,881.12	23.98%
NET INCOME (LOSS):	(188,197.50)	(11,417.85)	(55,847.05)		

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
CLIENT PROTECTION FUND					
REVENUE:					
CPF RESTITUTION	3,000.00	373.81	1,957.25	1,042.75	65.24%
CPF MEMBER ASSESSMENTS	1,000,000.00	531,180.00	870,690.00	129,310.00	87.07%
INTEREST INCOME	20,000.00	6,015.71	25,918.28	(5,918.28)	129.59%
TOTAL REVENUE:	1,023,000.00	537,569.52	898,565.53	124,434.47	87.84%
DIRECT EXPENSES:					
BANK FEES - WELLS FARGO	1,000.00	168.20	631.18	368.82	63.12%
GIFTS TO INJURED CLIENTS	500,000.00	(1,999.50)	3,082.51	496,917.49	0.62%
CPF BOARD EXPENSES	3,000.00	186.76	454.40	2,545.60	15.15%
TOTAL DIRECT EXPENSES:	504,000.00	(1,644.54)	4,168.09	499,831.91	0.83%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.18 FTE)	79,855.00	6,656.66	26,977.25	52,877.75	33.78%
BENEFITS EXPENSE	30,884.00	2,441.49	10,016.91	20,867.09	32.43%
OTHER INDIRECT EXPENSE	33,947.00	2,389.26	11,025.20	22,921.80	32.48%
TOTAL INDIRECT EXPENSES:	144,686.00	11,487.41	48,019.36	96,666.64	33.19%
TOTAL ALL EXPENSES:	648,686.00	9,842.87	52,187.45	596,498.55	8.05%
NET INCOME (LOSS):	374,314.00	527,726.65	846,378.08		

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
SECTIONS OPERATIONS					
REVENUE:					
SECTION DUES	454,005.00	370,661.25	374,935.00	79,070.00	82.58%
SEMINAR PROFIT SHARE	94,118.73	71,693.40	71,693.40	22,425.33	76.17%
INTEREST INCOME	2,320.00	-	-	2,320.00	0.00%
PUBLICATIONS REVENUE	10,000.00	145.91	145.91	9,854.09	1.46%
OTHER	46,100.00	1,500.00	10,720.00	35,380.00	23.25%
TOTAL REVENUE:	606,543.73	444,000.56	457,494.31	149,049.42	75.43%
DIRECT EXPENSES:					
DIRECT EXPENSES OF SECTION ACTIVITIES	562,340.00	19,879.28	77,567.79	484,772.21	13.79%
REIMBURSEMENT TO WSBA FOR INDIRECT EXPENSES	298,443.75	244,612.50	247,481.25	50,962.50	82.92%
TOTAL DIRECT EXPENSES:	860,783.75	264,491.78	325,049.04	535,734.71	37.76%
NET INCOME (LOSS):	(254,240.02)	179,508.78	132,445.27		

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
INDIRECT EXPENSES:					
SALARIES	12,060,469.00	962,827.16	3,857,962.01	8,202,506.99	31.99%
ALLOWANCE FOR OPEN POSITIONS	(200,000.00)	-	-	(200,000.00)	0.00%
TEMPORARY SALARIES	250,780.00	45,039.03	130,929.59	119,850.41	52.21%
CAPITAL LABOR & OVERHEAD	(141,000.00)	(2,724.00)	(31,780.00)	(109,220.00)	22.54%
EMPLOYEE ASSISTANCE PLAN	4,800.00	-	1,200.00	3,600.00	25.00%
EMPLOYEE SERVICE AWARDS	3,080.00	-	935.00	2,145.00	30.36%
FICA (EMPLOYER PORTION)	887,000.00	73,030.43	271,294.95	615,705.05	30.59%
L&I INSURANCE	49,500.00	9,597.26	9,597.26	39,902.74	19.39%
WA STATE FAMILY MEDICAL LEAVE (EMPLOYER PORTION)	17,500.00	1,426.90	5,216.50	12,283.50	29.81%
MEDICAL (EMPLOYER PORTION)	1,580,000.00	116,827.96	476,392.88	1,103,607.12	30.15%
RETIREMENT (EMPLOYER PORTION)	1,527,000.00	120,279.86	478,923.20	1,048,076.80	31.36%
TRANSPORTATION ALLOWANCE	115,000.00	480.00	105,102.50	9,897.50	91.39%
UNEMPLOYMENT INSURANCE	84,500.00	9,338.03	15,123.32	69,376.68	17.90%
STAFF DEVELOPMENT-GENERAL	6,900.00	98.02	1,375.19	5,524.81	19.93%
TOTAL SALARY & BENEFITS EXPENSE:	16,245,529.00	1,336,220.65	5,322,272.40	10,923,256.60	32.76%
	10,240,027100	1,000,220.00	0,022,272,40	10,720,20000	320070
WORKPLACE BENEFITS	44,500.00	1,838.44	10,608.66	33,891.34	23.84%
HUMAN RESOURCES POOLED EXP	167,120.00	8,249.33	16,742.67	150,377.33	10.02%
MEETING SUPPORT EXPENSES	15,000.00	1,393.91	5,345.46	9,654.54	35.64%
RENT	1,951,000.00	154,645.50	598,561.50	1,352,438.50	30.68%
PERSONAL PROP TAXES-WSBA	12,000.00	900.84	3,603.36	8,396.64	30.03%
FURNITURE, MAINT, LH IMP	35,000.00	3,310.87	9,029.84	25,970.16	25.80%
OFFICE SUPPLIES & EQUIPMENT	46,000.00	2,103.68	16,496.85	29,503.15	35.86%
FURN & OFFICE EQUIP DEPRECIATION	53,000.00	4,284.00	17,132.00	35,868.00	32.32%
COMPUTER HARDWARE DEPRECIATION	50,000.00	3,938.54	14,910.54	35,089.46	29.82%
COMPUTER SOFTWARE DEPRECIATION	165,000.00	10,649.00	42,307.00	122,693.00	25.64%
INSURANCE	243,000.00	17,639.19	70,556.76	172,443.24	29.04%
PROFESSIONAL FEES-AUDIT	85,000.00	11,763.00	47,688.10	37,311.90	56.10%
PROFESSIONAL FEES-LEGAL	250,000.00	12,425.22	83,994.77	166,005.23	33.60%
TELEPHONE & INTERNET	47,000.00	3,632.40	14,452.56	32,547.44	30.75%
POSTAGE - GENERAL	30,000.00	2,972.26	8,713.79	21,286.21	29.05%
RECORDS STORAGE	42,000.00	2,677.43	15,182.79	26,817.21	36.15%
STAFF TRAINING	99,900.00	1,334.41	12,877.45	87,022.55	12.89%
BANK FEES	34,000.00	5,278.54	14,119.74	19,880.26	41.53%
PRODUCTION MAINTENANCE & SUPPLIES	12,000.00	2,539.75	4,660.33	7,339.67	38.84%
COMPUTER POOLED EXPENSES	667,610.00	32,761.03	304,163.08	363,446.92	45.56%
TOTAL OTHER INDIRECT EXPENSES:	4,049,130.00	284,337.34	1,311,147.25	2,737,982.75	32.38%
TOTAL INDIRECT EXPENSES:	20,294,659.00	1,620,557.99	6,633,419.65		

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE
SUMMARY PAGE				
LICENSE FEES	16,200,000.00	1,181,570.84	5,133,156.29	11,066,843.71
ACCESS TO JUSTICE	(306,321.00)	(23,700.17)	(85,932.49)	(220,388.51)
ADMINISTRATION	(1,105,747.00)	(86,577.80)	(340,113.29)	(765,633.71)
ADMISSIONS/BAR EXAM	28,770.00	(27,650.19)	90,764.64	(61,994.64)
BOARD OF GOVERNORS	(565,062.00)	(99,183.79)	(171,868.15)	(393,193.85)
COMMUNICATIONS	(627,155.00)	(47,204.55)	(191,112.06)	(436,042.94)
CONFERENCE & BROADCAST SERVICES	(825,263.00)	(64,681.03)	(269,103.57)	(556,159.43)
DISCIPLINE	(6,017,186.50)	(467,418.18)	(1,902,272.15)	(4,114,914.35)
DIVERSITY	(461,114.00)	100,680.82	(11,143.39)	(449,970.61)
FOUNDATION	(165,232.00)	(11,003.09)	(46,247.71)	(118,984.29)
HUMAN RESOURCES	(229,115.00)	(33,194.41)	(130,586.54)	(98,528.46)
LAP	(143,181.00)	(11,367.58)	(42,904.37)	(100,276.63)
LEGISLATIVE	(160,404.00)	(15,818.22)	(55,170.37)	(105,233.63)
LICENSING AND MEMBERSHIP	(348,626.50)	(14,725.55)	(106,153.32)	(242,473.18)
LIMITED LICENSE LEGAL TECHNICIAN	(194,024.50)	(15,131.16)	(57,846.34)	(136,178.16)
LIMITED PRACTICE OFFICERS	33,103.50	887.56	17,946.74	15,156.76
MANDATORY CLE ADMINISTRATION	106,333.50	41,024.56	48,383.60	57,949.90
MEMBER BENEFITS	(258,008.00)	(14,088.01)	(154,137.23)	(103,870.77)
MEMBER SERVICES & ENGAGEMENT	(472,056.00)	(41,940.75)	(138,728.67)	(333,327.33)
NW LAWYER	(256,144.00)	(17,582.29)	(66,109.30)	(190,034.70)
OFFICE OF THE EXECUTIVE DIRECTOR	(373,441.00)	(42,078.09)	(150,209.17)	(223,231.83)
OFFICE OF GENERAL COUNSEL	(991,073.00)	(65,918.48)	(271,673.15)	(719,399.85)
OGC-DISCIPLINARY BOARD	(293,824.00)	(21,909.30)	(88,013.22)	(205,810.78)
OUTREACH & ENGAGEMENT	(423,554.00)	(31,359.46)	(127,084.80)	(296,469.20)
PRACTICE OF LAW BOARD	(79,261.00)	(5,307.02)	(22,185.42)	(57,075.58)
PROFESSIONAL RESPONSIBILITY PROGRAM	(271,171.00)	(21,187.80)	(89,742.72)	(181,428.28)
PUBLICATION & DESIGN SERVICES	(140,741.00)	(10,497.59)	(47,442.16)	(93,298.84)
PUBLIC SERVICE PROGRAMS	(326,530.00)	90,458.72	35,746.98	(362,276.98)
LAW CLERK PROGRAM	(1,729.00)	70,687.27	75,040.16	(76,769.16)
SECTIONS ADMINISTRATION	(249,309.00)	215,617.06	102,163.71	(351,472.71)
TECHNOLOGY	(1,674,849.00)	(141,294.88)	(577,899.59)	(1,096,949.41)
CLE - PRODUCTS	688,083.00	27,144.80	396,412.51	291,670.49
CLE - SEMINARS	(523,199.00)	(77,380.10)	(119,760.22)	(403,438.78)
SECTIONS OPERATIONS	(254,240.02)	179,508.78	132,445.27	(386,685.29)
DESKBOOKS	(188,197.50)	(11,417.85)	(55,847.05)	(132,350.45)
CLIENT PROTECTION FUND	374,314.00	527,726.65	846,378.08	(472,064.08)
INDIRECT EXPENSES	(20,294,659.00)	(1,620,557.99)	(6,633,419.65)	(13,661,239.35)
TOTAL OF ALL	20,789,813.02	604,868.27	5,074,268.12	15,715,544.90
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NET INCOME (LOSS)	(495,154.02)	1,015,689.72	1,559,151.53	

### Washington State Bar Association Analysis of Cash Investments As of January 31,2020

### Checking & Savings Accounts

General Fund

<u>Checking</u> <u>Bank</u>	<u>Account</u>			<u>Amount</u>
Wells Fargo	General	9	\$	2,182,037
		Total		
Investments	Rate			<u>Amount</u>
Wells Fargo Money Market	1.65%	g	\$	12,214,259
UBS Financial Money Market	1.66%		\$	1,079,036
Morgan Stanley Money Market	1.56%		\$	3,344,844
Merrill Lynch Money Market	1.70%		• \$	1,972,201
		General Fund Total	\$	20,792,377
<b>Client Protection Fund</b>				
<u>Checking</u> <u>Bank</u>				<u>Amount</u>
Wells Fargo		9	\$	513,532
Investments	Rate			<u>Amount</u>
Wells Fargo Money Market	1.65%	9	\$	3,586,527
Morgan Stanley Money Market	1.56%	9	\$	106,734
		Client Protection Fund Total	\$	4,206,793
		Grand Total Cash & Investments	\$	24,999,170