

WASHINGTON STATE
B A R A S S O C I A T I O N

Financial Reports

(Unaudited)

Year to Date July 31, 2020

Prepared by Maggie Yu, Controller
Submitted by
Jorge Perez, Chief Financial Officer
August 14, 2020

Washington State Bar Association Financial Summary
Compared to Fiscal Year 2020 Budget
For the Period from July 1, 2020 to July 31, 2020

Category	Actual Revenues	Budgeted Revenues	Actual Indirect Expenses	Budgeted Indirect Expenses	Actual Direct Expenses	Budgeted Direct Expenses	Actual Total Expenses	Budgeted Total Expenses	Actual Net Result	Budgeted Net Result
Access to Justice	-	0	216,633	318,984	9,104	39,820	225,736	358,804	(225,736)	(358,804)
Administration	131,006	100,000	938,536	1,152,675	3,621	5,429	942,157	1,158,104	(811,151)	(1,058,104)
Admissions/Bar Exam	1,152,345	1,383,550	753,303	926,423	172,402	364,765	925,705	1,291,188	226,640	92,362
Board of Governors	-	0	103,563	114,010	148,435	434,500	251,998	548,510	(251,998)	(548,510)
Communications Strategies	2,643	2,893	436,510	537,768	41,126	78,728	477,636	616,496	(474,993)	(613,603)
Conference & Broadcast Services	-	0	648,814	763,124	4,432	9,000	653,246	772,124	(653,246)	(772,124)
COVID 19	-	0	0	0	13,267	25,000	13,267	25,000	(13,267)	(25,000)
Discipline	108,341	106,500	4,876,903	5,811,951	121,956	168,765	4,998,859	5,980,716	(4,890,519)	(5,874,216)
Diversity	125,000	135,187	349,039	374,489	7,788	26,090	356,827	400,579	(231,827)	(265,392)
Foundation	-	0	115,487	130,553	2,539	12,150	118,026	142,703	(118,026)	(142,703)
Human Resources	-	0	352,295	207,110	-	0	352,295	207,110	(352,295)	(207,110)
Law Clerk Program	183,515	194,562	136,299	170,298	9,330	12,750	145,630	183,048	37,885	11,514
Legislative	-	0	120,928	151,806	16,164	29,700	137,092	181,506	(137,092)	(181,506)
Licensing and Membership Records	301,872	350,350	535,937	583,723	32,331	35,603	568,268	619,326	(266,396)	(268,976)
Licensing Fees	13,797,216	16,317,618	-	0	-	0	-	-	13,797,216	16,317,618
Limited License Legal Technician	20,740	17,260	148,975	180,117	12,388	31,873	161,363	211,990	(140,623)	(194,730)
Limited Practice Officers	171,993	205,205	123,941	146,059	7,071	20,391	131,012	166,450	40,981	38,755
Mandatory CLE	940,100	1,038,450	579,792	777,053	211,374	255,167	791,167	1,032,220	148,934	6,231
Member Assistance Program	8,610	6,750	118,750	133,696	1,002	1,275	119,752	134,971	(111,142)	(128,221)
Member Benefits	22,070	28,000	100,364	125,243	173,905	186,496	274,269	311,739	(252,199)	(283,739)
Member Services & Engagement	119,926	154,250	483,661	590,332	7,733	25,545	491,394	615,877	(371,469)	(461,627)
NW Lawyer	457,096	602,566	298,688	372,334	353,409	482,115	652,097	854,449	(195,001)	(251,883)
Office of the Executive Director	-	0	413,530	540,521	1,960	12,379	0	0	(415,490)	(552,900)
Office of General Counsel	4	4	688,259.44	779,723	16,334.73	25,987.42	704,594.17	805,710	(704,590)	(805,706)
OGC-Disciplinary Board	-	0	157,234	354,294	65,049	97,216	222,283	451,510	(222,283)	(451,510)
Outreach and Engagement	-	0	296,669	352,063	7,657	31,525	304,325	383,588	(304,325)	(383,588)
Practice of Law Board	-	0	53,064	63,624	2,746	12,000	55,810	75,624	(55,810)	(75,624)
Professional Responsibility Program	-	0	218,018	258,034	3,805	9,279	221,824	267,313	(221,824)	(267,313)
Public Service Programs	135,099	135,200	160,353	179,798	135,359	240,188	295,712	419,986	(160,613)	(284,786)
Publication and Design Services	-	0	108,374	134,021	4,280	5,572	112,654	139,593	(112,654)	(139,593)
Sections Administration	286,894	300,000	353,648	347,346	6,871	9,335	360,519	356,681	(73,625)	(56,681)
Technology	-	0	1,503,112	1,725,971	-	0	1,503,112	1,753,552	(1,503,112)	(1,725,971)
Subtotal General Fund	17,964,468	21,078,344	15,390,679	18,303,143	1,593,439	2,688,641	16,984,119	20,991,783	980,350	86,560
Expenses using reserve funds							16,984,119			
Total General Fund - Net Result from Operations									980,350	86,560
Percentage of Budget	85.23%		84.09%		59.27%		80.91%			
CLE-Seminars and Products	1,247,035	1,793,079	944,390	1,093,999	125,383	506,372	1,069,772	1,600,371	177,262	192,707
CLE - Deskbooks	145,301	176,000	185,417	216,525	77,580	99,043	262,997	315,568	(117,696)	(139,568)
Total CLE	1,392,336	1,969,079	1,129,807	1,310,524	202,963	605,415	1,332,770	1,915,939	59,566	53,140
Percentage of Budget	70.71%		86.21%		33.52%		69.56%			
Total All Sections	541,030	606,544	-	-	427,702	860,784	427,702	860,784	113,328	(254,240)
Client Protection Fund-Restricted	1,095,743	1,024,000	119,912	139,911	73,269	502,400	193,180	642,311	902,563	381,689
Totals	20,993,577	24,677,966	16,640,398.50	19,753,578	2,297,372.16	4,657,239.56	18,937,771	24,410,817	2,055,806	267,149
Percentage of Budget	85.07%		84.24%		49.33%		77.58%			

Summary of Fund Balances:	Fund Balances Sept. 30, 2019	2020 Budgeted Fund Balances	Fund Balances Year to date
Restricted Funds:			
Client Protection Fund	3,816,143	4,197,832	4,718,706
Board-Designated Funds (Non-General Fund):			
CLE Fund Balance	526,285	579,425	585,851
Section Funds	1,121,224	866,984	1,234,552
Board-Designated Funds (General Fund):			
Operating Reserve Fund	1,500,000	1,500,000	1,500,000
Facilities Reserve Fund	550,000	550,000	550,000
Unrestricted Funds (General Fund):			
Unrestricted General Fund	2,686,537	2,773,097	3,666,886
Total General Fund Balance	4,736,537	4,823,097	5,716,886.45
Net Change in general Fund Balance		86,560	980,350
Total Fund Balance	10,200,189	10,467,338	12,255,995
Net Change In Fund Balance		267,149	2,055,806

Washington State Bar Association

Statement of Activities

For the Period from July 1, 2020 to July 31, 2020

83.33% OF YEAR COMPLETE

	FISCAL 2020 REFORECAST	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LICENSE FEES					
REVENUE:	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
LICENSE FEES	16,317,618.00	1,376,431.48	13,797,216.49	2,520,401.51	84.55%
TOTAL REVENUE:	<u>16,317,618.00</u>	<u>1,376,431.48</u>	<u>13,797,216.49</u>	<u>2,520,401.51</u>	<u>84.55%</u>

Washington State Bar Association

Statement of Activities

For the Period from July 1, 2020 to July 31, 2020

83.33% OF YEAR COMPLETE

	FISCAL 2020 REFORECAST	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
ACCESS TO JUSTICE					
REVENUE:					
	_____	_____	_____	_____	_____
TOTAL REVENUE:	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	
DIRECT EXPENSES:					
	_____	_____	_____	_____	_____
ATJ BOARD RETREAT	2,000.00	-	-	2,000.00	0.00%
LEADERSHIP TRAINING	2,000.00	-	-	2,000.00	0.00%
ATJ BOARD EXPENSE	24,000.00	56.29	4,829.88	19,170.12	20.12%
STAFF TRAVEL/PARKING	2,700.00	-	242.88	2,457.12	9.00%
STAFF MEMBERSHIP DUES	120.00	-	-	120.00	0.00%
PUBLIC DEFENSE	7,000.00	70.16	2,145.28	4,854.72	30.65%
RECEPTION/FORUM EXPENSE	2,000.00	-	1,885.80	114.20	94.29%
TOTAL DIRECT EXPENSES:	<u>39,820.00</u>	<u>126.45</u>	<u>9,103.84</u>	<u>30,716.16</u>	<u>22.86%</u>
INDIRECT EXPENSES:					
	_____	_____	_____	_____	_____
SALARY EXPENSE (1.92 FTE)	185,736.00	11,730.76	129,287.94	56,448.06	69.61%
BENEFITS EXPENSE	80,467.00	3,885.52	41,214.76	39,252.24	51.22%
OTHER INDIRECT EXPENSE	52,781.00	6,395.91	46,129.81	6,651.19	87.40%
TOTAL INDIRECT EXPENSES:	<u>318,984.00</u>	<u>22,012.19</u>	<u>216,632.51</u>	<u>102,351.49</u>	<u>67.91%</u>
TOTAL ALL EXPENSES:	<u>358,804.00</u>	<u>22,138.64</u>	<u>225,736.35</u>	<u>133,067.65</u>	<u>62.91%</u>
NET INCOME (LOSS):	<u><u>(358,804.00)</u></u>	<u><u>(22,138.64)</u></u>	<u><u>(225,736.35)</u></u>		

Washington State Bar Association

Statement of Activities

For the Period from July 1, 2020 to July 31, 2020

83.33% OF YEAR COMPLETE

	FISCAL 2020 REFORECAST	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
ADMINISTRATION					
REVENUE:					
INTEREST INCOME	100,000.00	3,093.86	131,005.84	(31,005.84)	131.01%
TOTAL REVENUE:	100,000.00	3,093.86	131,005.84	(31,005.84)	131.01%
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	4,200.00	350.00	3,548.00	652.00	84.48%
STAFF MEMBERSHIP DUES	950.00	-	-	950.00	0.00%
LAW LIBRARY	279.00	10.48	73.36	205.64	26.29%
TOTAL DIRECT EXPENSES:	5,429.00	360.48	3,621.36	1,807.64	66.70%
INDIRECT EXPENSES:					
SALARY EXPENSE (7.98 FTE)	702,386.00	45,521.06	559,700.03	142,685.97	79.69%
BENEFITS EXPENSE	230,920.00	18,637.84	186,514.92	44,405.08	80.77%
OTHER INDIRECT EXPENSE	219,369.00	26,665.44	192,320.71	27,048.29	87.67%
TOTAL INDIRECT EXPENSES:	1,152,675.00	90,824.34	938,535.66	214,139.34	81.42%
TOTAL ALL EXPENSES:	1,158,104.00	91,184.82	942,157.02	215,946.98	81.35%
NET INCOME (LOSS):	(1,058,104.00)	(88,090.96)	(811,151.18)		

Washington State Bar Association

Statement of Activities

For the Period from July 1, 2020 to July 31, 2020

83.33% OF YEAR COMPLETE

	FISCAL 2020 REFORECAST	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
ADMISSIONS					
REVENUE:					
EXAM SOFT REVENUE	33,000.00	-	10,395.00	22,605.00	31.50%
BAR EXAM FEES	1,300,000.00	36,205.00	1,096,075.00	203,925.00	84.31%
RULE 9/LEGAL INTERN FEES	13,350.00	700.00	10,250.00	3,100.00	76.78%
SPECIAL ADMISSIONS	37,200.00	2,160.00	35,625.00	1,575.00	95.77%
TOTAL REVENUE:	1,383,550.00	39,065.00	1,152,345.00	231,205.00	83.29%
DIRECT EXPENSES:					
POSTAGE	3,570.00	53.03	1,651.26	1,918.74	46.25%
STAFF TRAVEL/PARKING	14,900.00	1,027.98	5,870.64	9,029.36	39.40%
STAFF MEMBERSHIP DUES	650.00	-	450.00	200.00	69.23%
SUPPLIES	2,000.00	404.31	1,233.87	766.13	61.69%
FACILITY, PARKING, FOOD	85,000.00	37,250.49	76,118.41	8,881.59	89.55%
EXAMINER FEES	26,000.00	7,000.00	17,000.00	9,000.00	65.38%
UBE EXMINATIONS	120,000.00	-	34,520.00	85,480.00	28.77%
BOARD OF BAR EXAMINERS	28,500.00	-	1,326.89	27,173.11	4.66%
BAR EXAM PROCTORS	30,000.00	-	13,077.25	16,922.75	43.59%
CHARACTER & FITNESS BOARD	15,000.00	-	3,930.80	11,069.20	26.21%
DISABILITY ACCOMMODATIONS	17,250.00	-	11,991.57	5,258.43	69.52%
CHARACTER & FITNESS INVESTIGATIONS	500.00	-	-	500.00	0.00%
LAW SCHOOL VISITS	1,600.00	-	612.14	987.86	38.26%
COURT REPORTERS	15,000.00	-	2,221.10	12,778.90	14.81%
CONFERENCE CALLS	3.79	-	16.00	(12.21)	422.16%
ONLINE LEGAL RESEARCH	3,675.00	-	2,085.65	1,589.35	56.75%
LAW LIBRARY	1,116.00	42.39	296.73	819.27	26.59%
TOTAL DIRECT EXPENSES:	364,764.79	45,778.20	172,402.31	192,362.48	47.26%
INDIRECT EXPENSES:					
SALARY EXPENSE (6.80 FTE)	534,949.00	40,231.87	432,389.20	102,559.80	80.83%
BENEFITS EXPENSE	204,543.00	14,341.63	157,084.91	47,458.09	76.80%
OTHER INDIRECT EXPENSE	186,931.00	22,715.01	163,828.72	23,102.28	87.64%
TOTAL INDIRECT EXPENSES:	926,423.00	77,288.51	753,302.83	173,120.17	81.31%
TOTAL ALL EXPENSES:	1,291,187.79	123,066.71	925,705.14	365,482.65	71.69%
NET INCOME (LOSS):	92,362.21	(84,001.71)	226,639.86		

Washington State Bar Association

Statement of Activities

For the Period from July 1, 2020 to July 31, 2020

83.33% OF YEAR COMPLETE

	FISCAL 2020 REFORECAST	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
BOARD OF GOVERNOR					
REVENUE:					
TOTAL REVENUE:	-	-	-	-	
DIRECT EXPENSES:					
WASHINGTON LEADERSHIP INSTITUTE	100,000.00	-	80,000.00	20,000.00	80.00%
BOG MEETINGS	210,500.00	(239.47)	47,156.60	163,343.40	22.40%
BOG COMMITTEES' EXPENSES	30,000.00	100.02	7,166.37	22,833.63	23.89%
BOG RETREAT	15,000.00	-	-	15,000.00	0.00%
BOG CONFERENCE ATTENDANCE	44,000.00	-	6,879.29	37,120.71	15.63%
BOG TRAVEL & OUTREACH	30,000.00	-	7,233.02	22,766.98	24.11%
CONSULTING SERVICES	5,000.00	-	-	5,000.00	0.00%
TOTAL DIRECT EXPENSES:	434,500.00	(139.45)	148,435.28	286,064.72	34.16%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.00 FTE)	66,113.00	6,147.60	58,563.13	7,549.87	88.58%
BENEFITS EXPENSE	20,407.00	1,832.17	20,917.22	(510.22)	102.50%
OTHER INDIRECT EXPENSE	27,490.00	3,339.09	24,082.57	3,407.43	87.60%
TOTAL INDIRECT EXPENSES:	114,010.00	11,318.86	103,562.92	10,447.08	90.84%
TOTAL ALL EXPENSES:	548,510.00	11,179.41	251,998.20	296,511.80	45.94%
NET INCOME (LOSS):	(548,510.00)	(11,179.41)	(251,998.20)		

Washington State Bar Association

Statement of Activities

For the Period from July 1, 2020 to July 31, 2020

83.33% OF YEAR COMPLETE

	FISCAL 2020 REFORECAST	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
COMMUNICATION STRATEGIES					
REVENUE:					
APEX LUNCH/DINNER	2,250.00	-	2,250.00	-	100.00%
50 YEAR MEMBER TRIBUTE LUNCH	300.00	-	50.00	250.00	16.67%
WSBA LOGO MERCHANDISE SALES	342.59	-	342.59	-	100.00%
TOTAL REVENUE:	2,892.59	-	2,642.59	250.00	91.36%
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	4,700.00	350.00	3,573.53	1,126.47	76.03%
STAFF MEMBERSHIP DUES	1,515.00	135.00	765.00	750.00	50.50%
SUBSCRIPTIONS	3,000.00	202.08	2,652.80	347.20	88.43%
DIGITAL/ONLINE DEVELOPMENT	1,450.00	-	32.87	1,417.13	2.27%
APEX DINNER	23,000.00	-	3,515.63	19,484.37	15.29%
50 YEAR MEMBER TRIBUTE LUNCH	10,707.57	-	10,707.57	-	100.00%
COMMUNICATIONS OUTREACH	34,000.00	60.00	19,335.20	14,664.80	56.87%
TELEPHONE	325.00	64.28	430.27	(105.27)	132.39%
CONFERENCE CALLS	30.00	-	112.70	(82.70)	375.67%
MISCELLANEOUS	-	(88.51)	-	-	
TOTAL DIRECT EXPENSES:	78,727.57	722.85	41,125.57	37,602.00	52.24%
INDIRECT EXPENSES:					
SALARY EXPENSE (4.44 FTE)	297,765.00	23,711.16	241,232.94	56,532.06	81.01%
BENEFITS EXPENSE	117,948.00	8,118.52	88,432.76	29,515.24	74.98%
OTHER INDIRECT EXPENSE	122,055.00	14,814.12	106,844.71	15,210.29	87.54%
TOTAL INDIRECT EXPENSES:	537,768.00	46,643.80	436,510.41	101,257.59	81.17%
TOTAL ALL EXPENSES:	616,495.57	47,366.65	477,635.98	138,859.59	77.48%
NET INCOME (LOSS):	(613,602.98)	(47,366.65)	(474,993.39)		

Washington State Bar Association

Statement of Activities

For the Period from July 1, 2020 to July 31, 2020

83.33% OF YEAR COMPLETE

	FISCAL 2020 REFORECAST	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
CONFERENCE & BROADCAST SERVICES					
REVENUE:	_____	_____	_____	_____	_____
TOTAL REVENUE:	<u> -</u>	<u> -</u>	<u> -</u>	<u> -</u>	
DIRECT EXPENSES:	_____	_____	_____	_____	_____
TRANSLATION SERVICES	9,000.00	-	4,431.90	4,568.10	49.24%
TOTAL DIRECT EXPENSES:	<u>9,000.00</u>	<u>-</u>	<u>4,431.90</u>	<u>4,568.10</u>	<u>49.24%</u>
INDIRECT EXPENSES:					
SALARY EXPENSE (7.11 FTE)	407,873.00	32,055.06	345,885.69	61,987.31	84.80%
BENEFITS EXPENSE	159,798.00	11,403.82	131,637.10	28,160.90	82.38%
OTHER INDIRECT EXPENSE	<u>195,453.00</u>	<u>23,749.62</u>	<u>171,290.81</u>	<u>24,162.19</u>	<u>87.64%</u>
TOTAL INDIRECT EXPENSES:	<u>763,124.00</u>	<u>67,208.50</u>	<u>648,813.60</u>	<u>114,310.40</u>	<u>85.02%</u>
TOTAL ALL EXPENSES:	<u>772,124.00</u>	<u>67,208.50</u>	<u>653,245.50</u>	<u>118,878.50</u>	<u>84.60%</u>
NET INCOME (LOSS):	<u>(772,124.00)</u>	<u>(67,208.50)</u>	<u>(653,245.50)</u>		

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Statement of Activities

For the Period from July 1, 2020 to July 31, 2020

83.33% OF YEAR COMPLETE

	FISCAL 2020 REFORECAST	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
DISCIPLINE					
REVENUE:					
DIVERSIONS	-	-	375.00	(375.00)	
AUDIT REVENUE	2,500.00	276.25	1,822.25	677.75	72.89%
RECOVERY OF DISCIPLINE COSTS	90,000.00	18,840.10	91,549.13	(1,549.13)	101.72%
DISCIPLINE HISTORY SUMMARY	14,000.00	1,372.06	14,594.39	(594.39)	104.25%
TOTAL REVENUE:	106,500.00	20,488.41	108,340.77	(1,840.77)	101.73%
DIRECT EXPENSES:					
DEPRECIATION-SOFTWARE	2,300.00	-	2,292.20	7.80	99.66%
PUBLICATIONS PRODUCTION	250.00	-	48.53	201.47	19.41%
STAFF TRAVEL/PARKING	35,000.00	2,192.00	26,031.07	8,968.93	74.37%
STAFF MEMBERSHIP DUES	4,877.00	-	3,642.25	1,234.75	74.68%
TELEPHONE	2,849.40	184.26	2,162.70	686.70	75.90%
COURT REPORTERS	30,000.00	936.65	13,536.45	16,463.55	45.12%
OUTSIDE COUNSEL/AIC	1,000.00	-	566.50	433.50	56.65%
LITIGATION EXPENSES	35,000.00	586.64	25,935.68	9,064.32	74.10%
DISABILITY EXPENSES	7,500.00	-	6,737.28	762.72	89.83%
ONLINE LEGAL RESEARCH	43,188.20	236.70	35,062.49	8,125.71	81.19%
LAW LIBRARY	5,800.00	255.24	5,316.02	483.98	91.66%
TRANSLATION SERVICES	1,000.00	-	625.00	375.00	62.50%
TOTAL DIRECT EXPENSES:	168,764.60	4,391.49	121,956.17	46,808.43	72.26%
INDIRECT EXPENSES:					
SALARY EXPENSE (36.93 FTE)	3,599,769.00	292,286.08	3,022,762.05	577,006.95	83.97%
BENEFITS EXPENSE	1,196,980.00	94,168.41	964,106.87	232,873.13	80.54%
OTHER INDIRECT EXPENSE	1,015,202.00	123,404.05	890,034.40	125,167.60	87.67%
TOTAL INDIRECT EXPENSES:	5,811,951.00	509,858.54	4,876,903.32	935,047.68	83.91%
TOTAL ALL EXPENSES:	5,980,715.60	514,250.03	4,998,859.49	981,856.11	83.58%
NET INCOME (LOSS):	(5,874,215.60)	(493,761.62)	(4,890,518.72)		

Washington State Bar Association

Statement of Activities

For the Period from July 1, 2020 to July 31, 2020

83.33% OF YEAR COMPLETE

	FISCAL 2020 REFORECAST	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
DIVERSITY					
REVENUE:					
DONATIONS	130,000.00	-	125,000.00	5,000.00	96.15%
WORK STUDY GRANTS	5,187.00	-	-	5,187.00	0.00%
TOTAL REVENUE:	135,187.00	-	125,000.00	10,187.00	92.46%
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	4,000.00	(102.00)	964.09	3,035.91	24.10%
STAFF MEMBERSHIP DUES	640.00	-	-	640.00	0.00%
COMMITTEE FOR DIVERSITY	6,000.00	(113.06)	2,368.71	3,631.29	39.48%
DIVERSITY EVENTS & PROJECTS	15,250.00	-	4,454.84	10,795.16	29.21%
INTERNAL DIVERSITY OUTREACH	200.00	-	-	200.00	0.00%
TOTAL DIRECT EXPENSE:	26,090.00	(215.06)	7,787.64	18,302.36	29.85%
INDIRECT EXPENSES:					
SALARY EXPENSE (3.87 FTE)	187,061.00	18,259.16	172,709.88	14,351.12	92.33%
BENEFITS EXPENSE	81,042.00	8,465.98	82,957.79	(1,915.79)	102.36%
OTHER INDIRECT EXPENSE	106,386.00	13,027.64	93,371.81	13,014.19	87.77%
TOTAL INDIRECT EXPENSES:	374,489.00	39,752.78	349,039.48	25,449.52	93.20%
TOTAL ALL EXPENSES:	400,579.00	39,537.72	356,827.12	43,751.88	89.08%
NET INCOME (LOSS):	(265,392.00)	(39,537.72)	(231,827.12)		

Washington State Bar Association

Statement of Activities

For the Period from July 1, 2020 to July 31, 2020

83.33% OF YEAR COMPLETE

	FISCAL 2020 REFORECAST	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
FOUNDATION					
REVENUE:					
TOTAL REVENUE:	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	
DIRECT EXPENSES:					
CONSULTING SERVICES	3,000.00	-	2,000.00	1,000.00	66.67%
PRINTING & COPYING	900.00	-	-	900.00	0.00%
STAFF TRAVEL/PARKING	500.00	-	37.76	462.24	7.55%
SUPPLIES	250.00	-	-	250.00	0.00%
SPECIAL EVENTS	5,000.00	-	-	5,000.00	0.00%
BOARD OF TRUSTEES	2,000.00	81.25	438.64	1,561.36	21.93%
POSTAGE	500.00	-	62.28	437.72	12.46%
TOTAL DIRECT EXPENSES:	<u>12,150.00</u>	<u>81.25</u>	<u>2,538.68</u>	<u>9,611.32</u>	<u>20.89%</u>
INDIRECT EXPENSES:					
SALARY EXPENSE (1.05 FTE)	70,951.00	6,420.56	65,517.84	5,433.16	92.34%
BENEFITS EXPENSE	30,738.00	2,337.62	24,529.76	6,208.24	79.80%
OTHER INDIRECT EXPENSE	28,864.00	3,527.17	25,439.31	3,424.69	88.14%
TOTAL INDIRECT EXPENSES:	<u>130,553.00</u>	<u>12,285.35</u>	<u>115,486.91</u>	<u>15,066.09</u>	<u>88.46%</u>
TOTAL ALL EXPENSES:	<u>142,703.00</u>	<u>12,366.60</u>	<u>118,025.59</u>	<u>24,677.41</u>	<u>82.71%</u>
NET INCOME (LOSS):	<u>(142,703.00)</u>	<u>(12,366.60)</u>	<u>(118,025.59)</u>		

Washington State Bar Association

Statement of Activities

For the Period from July 1, 2020 to July 31, 2020

83.33% OF YEAR COMPLETE

	FISCAL 2020 REFORECAST	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
HUMAN RESOURCES					
REVENUE:					
TOTAL REVENUE:	-	-	-	-	
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	250.00	198.00	836.00	(586.00)	334.40%
STAFF MEMBERSHIP DUES	385.00	-	-	385.00	0.00%
SUBSCRIPTIONS	2,239.10	-	2,524.50	(285.40)	112.75%
STAFF TRAINING- GENERAL	25,000.00	9,437.50	11,424.89	13,575.11	45.70%
RECRUITING AND ADVERTISING	7,000.00	119.51	2,761.02	4,238.98	39.44%
PAYROLL PROCESSING	49,000.00	3,678.46	36,368.18	12,631.82	74.22%
SALARY SURVEYS	2,900.00	-	765.20	2,134.80	26.39%
CONSULTING SERVICES	75,000.00	4,083.33	4,083.33	70,916.67	5.44%
TRANSFER TO INDIRECT EXPENSE	(161,774.10)	(17,516.80)	(58,763.12)	(103,010.98)	36.32%
TOTAL DIRECT EXPENSES:	-	-	-	-	
INDIRECT EXPENSES:					
SALARY EXPENSE (2.45 FTE)	267,155.00	35,170.43	220,436.68	46,718.32	82.51%
ALLOWANCE FOR OPEN POSITIONS	(212,871.50)	-	-	(212,871.50)	0.00%
BENEFITS EXPENSE	85,476.00	6,981.30	72,839.53	12,636.47	85.22%
OTHER INDIRECT EXPENSE	67,350.00	8,183.06	59,019.08	8,330.92	87.63%
TOTAL INDIRECT EXPENSES:	207,109.50	50,334.79	352,295.29	(145,185.79)	170.10%
TOTAL ALL EXPENSES:	207,109.50	50,334.79	352,295.29	(145,185.79)	170.10%
NET INCOME (LOSS):	(207,109.50)	(50,334.79)	(352,295.29)		

Washington State Bar Association

Statement of Activities

For the Period from July 1, 2020 to July 31, 2020

83.33% OF YEAR COMPLETE

	FISCAL 2020 REFORECAST	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LAW CLERK PROGRAM					
REVENUE:					
LAW CLERK FEES	191,362.00	830.00	180,714.67	10,647.33	94.44%
LAW CLERK APPLICATION FEES	3,200.00	100.00	2,800.00	400.00	87.50%
TOTAL REVENUE:	194,562.00	930.00	183,514.67	11,047.33	94.32%
DIRECT EXPENSES:					
SUBSCRIPTIONS	250.00	-	250.00	-	100.00%
CHARACTER & FITNESS INVESTIGATIONS	100.00	-	-	100.00	0.00%
LAW CLERK BOARD EXPENSE	6,000.00	-	4,196.05	1,803.95	69.93%
STAFF TRAVEL/PARKING	400.00	-	37.95	362.05	9.49%
LAW CLERK OUTREACH	6,000.00	-	4,846.37	1,153.63	80.77%
TOTAL DIRECT EXPENSES:	12,750.00	-	9,330.37	3,419.63	73.18%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.25 FTE)	98,336.00	7,911.01	79,451.01	18,884.99	80.80%
BENEFITS EXPENSE	37,600.00	2,400.81	26,660.46	10,939.54	70.91%
OTHER INDIRECT EXPENSE	34,362.00	4,185.58	30,187.93	4,174.07	87.85%
TOTAL INDIRECT EXPENSES:	170,298.00	14,497.40	136,299.40	33,998.60	80.04%
TOTAL ALL EXPENSES:	183,048.00	14,497.40	145,629.77	37,418.23	79.56%
NET INCOME (LOSS):	11,514.00	(13,567.40)	37,884.90		

Washington State Bar Association

Statement of Activities

For the Period from July 1, 2020 to July 31, 2020

83.33% OF YEAR COMPLETE

	FISCAL 2020 REFORECAST	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LEGISLATIVE					
REVENUE:					
TOTAL REVENUE:	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	2,500.00	-	1,825.10	674.90	73.00%
STAFF MEMBERSHIP DUES	450.00	-	-	450.00	0.00%
SUBSCRIPTIONS	2,000.00	-	1,981.80	18.20	99.09%
OLYMPIA RENT	1,500.00	-	1,293.76	206.24	86.25%
CONTRACT LOBBYIST	20,000.00	-	9,999.96	10,000.04	50.00%
LEGISLATIVE COMMITTEE	3,000.00	-	1,063.67	1,936.33	35.46%
BOG LEGISLATIVE COMMITTEE	250.00	-	-	250.00	0.00%
TOTAL DIRECT EXPENSES:	<u>29,700.00</u>	<u>-</u>	<u>16,164.29</u>	<u>13,535.71</u>	<u>54.43%</u>
INDIRECT EXPENSES:					
SALARY EXPENSE (1.10 FTE)	87,076.00	6,933.90	70,495.96	16,580.04	80.96%
BENEFITS EXPENSE	34,491.00	2,179.66	23,975.09	10,515.91	69.51%
OTHER INDIRECT EXPENSE	30,239.00	3,668.28	26,456.97	3,782.03	87.49%
TOTAL INDIRECT EXPENSES:	<u>151,806.00</u>	<u>12,781.84</u>	<u>120,928.02</u>	<u>30,877.98</u>	<u>79.66%</u>
TOTAL ALL EXPENSES:	<u>181,506.00</u>	<u>12,781.84</u>	<u>137,092.31</u>	<u>44,413.69</u>	<u>75.53%</u>
NET INCOME (LOSS):	<u>(181,506.00)</u>	<u>(12,781.84)</u>	<u>(137,092.31)</u>		

Washington State Bar Association

Statement of Activities

For the Period from July 1, 2020 to July 31, 2020

83.33% OF YEAR COMPLETE

	FISCAL 2020 REFORECAST	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LICENSING & MEMBERSHIP RECORDS					
REVENUE:					
STATUS CERTIFICATE FEES	25,000.00	2,822.52	25,269.55	(269.55)	101.08%
INVESTIGATION FEES	24,000.00	2,300.00	19,200.00	4,800.00	80.00%
PRO HAC VICE	290,000.00	20,152.00	248,399.00	41,601.00	85.65%
MEMBER CONTACT INFORMATION	11,000.00	950.00	8,715.55	2,284.45	79.23%
PHOTO BAR CARD SALES	350.00	36.00	288.00	62.00	82.29%
TOTAL REVENUE:	350,350.00	26,260.52	301,872.10	48,477.90	86.16%
DIRECT EXPENSES:					
DEPRECIATION	13,850.00	1,150.00	11,505.00	2,345.00	83.07%
POSTAGE	19,500.00	1,023.80	18,573.15	926.85	95.25%
LICENSING FORMS	2,253.10	-	2,253.10	-	100.00%
TOTAL DIRECT EXPENSES:	35,603.10	2,173.80	32,331.25	3,271.85	90.81%
INDIRECT EXPENSES:					
SALARY EXPENSE (4.20 FTE)	341,930.00	31,224.26	331,460.80	10,469.20	96.94%
BENEFITS EXPENSE	126,335.00	9,824.36	103,397.43	22,937.57	81.84%
OTHER INDIRECT EXPENSE	115,458.00	14,014.62	101,078.51	14,379.49	87.55%
TOTAL INDIRECT EXPENSES:	583,723.00	55,063.24	535,936.74	47,786.26	91.81%
TOTAL ALL EXPENSES:	619,326.10	57,237.04	568,267.99	51,058.11	91.76%
NET INCOME (LOSS):	(268,976.10)	(30,976.52)	(266,395.89)		

Washington State Bar Association

Statement of Activities

For the Period from July 1, 2020 to July 31, 2020

83.33% OF YEAR COMPLETE

	FISCAL 2020 REFORECAST	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LIMITED LICENSE LEGAL TECHNICIAN PROGRAM					
REVENUE:					
SEMINAR REGISTRATIONS	4,344.00	-	9,182.00	(4,838.00)	211.37%
LLLT LICENSE FEES	5,735.66	691.70	5,607.50	128.16	97.77%
LLLT LATE LICENSE FEES	300.00	-	300.00	-	100.00%
INVESTIGATION FEES	300.00	100.00	200.00	100.00	66.67%
LLLT EXAM FEES	6,280.00	-	5,150.00	1,130.00	82.01%
LLLT WAIVER FEES	150.00	150.00	150.00	-	100.00%
MEMBER LATE FEES	150.00	-	150.00	-	100.00%
TOTAL REVENUE:	17,259.66	941.70	20,739.50	(3,479.84)	120.16%
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	600.00	-	101.80	498.20	16.97%
LLLT BOARD	14,000.00	24.21	5,403.99	8,596.01	38.60%
LLLT OUTREACH	4,000.00	-	1,507.27	2,492.73	37.68%
LLLT EDUCATION	2,500.00	-	-	2,500.00	0.00%
POSTAGE	20.00	-	-	20.00	0.00%
LLLT EXAM WRITING	10,750.00	-	5,375.00	5,375.00	50.00%
LICENSING FORMS	2.50	-	-	2.50	0.00%
TOTAL DIRECT EXPENSES:	31,872.50	24.21	12,388.06	19,484.44	38.87%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.34 FTE)	103,650.00	9,014.04	87,097.06	16,552.94	84.03%
BENEFITS EXPENSE	39,631.00	2,685.11	29,315.64	10,315.36	73.97%
OTHER INDIRECT EXPENSE	36,836.00	4,514.78	32,562.19	4,273.81	88.40%
TOTAL INDIRECT EXPENSES:	180,117.00	16,213.93	148,974.89	31,142.11	82.71%
TOTAL ALL EXPENSES:	211,989.50	16,238.14	161,362.95	50,626.55	76.12%
NET INCOME (LOSS):	(194,729.84)	(15,296.44)	(140,623.45)		

Washington State Bar Association

Statement of Activities

For the Period from July 1, 2020 to July 31, 2020

83.33% OF YEAR COMPLETE

	FISCAL 2020 REFORECAST	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LIMITED PRACTICE OFFICERS					
REVENUE:					
INVESTIGATION FEES	1,000.00	200.00	500.00	500.00	50.00%
MEMBER LATE FEES	1,800.00	150.00	2,700.00	(900.00)	150.00%
LPO EXAMINATION FEES	26,800.00	-	22,300.00	4,500.00	83.21%
LPO LICENSE FEES	172,516.60	14,227.21	146,092.79	26,423.81	84.68%
LPO LATE LICENSE FEES	3,088.00	-	400.00	2,688.00	12.95%
TOTAL REVENUE:	205,204.60	14,577.21	171,992.79	33,211.81	83.82%
DIRECT EXPENSES:					
FACILITY, PARKING, FOOD	24.00	-	-	24.00	0.00%
EXAM WRITING	9,750.00	-	4,875.00	4,875.00	50.00%
ONLINE LEGAL RESEARCH	1,837.50	-	1,042.79	794.71	56.75%
LAW LIBRARY	279.00	10.48	73.36	205.64	26.29%
LPO BOARD	3,000.00	12.41	896.13	2,103.87	29.87%
LPO OUTREACH	5,000.00	-	26.64	4,973.36	0.53%
PRINTING & COPYING	-	41.60	112.10	(112.10)	
STAFF TRAVEL/PARKING	500.00	-	44.51	455.49	8.90%
TOTAL DIRECT EXPENSES:	20,390.50	64.49	7,070.53	13,319.97	34.68%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.09 FTE)	83,983.00	7,326.03	72,986.39	10,996.61	86.91%
BENEFITS EXPENSE	32,112.00	2,274.44	24,497.87	7,614.13	76.29%
OTHER INDIRECT EXPENSE	29,964.00	3,668.27	26,456.91	3,507.09	88.30%
TOTAL INDIRECT EXPENSES:	146,059.00	13,268.74	123,941.17	22,117.83	84.86%
TOTAL ALL EXPENSES:	166,449.50	13,333.23	131,011.70	35,437.80	78.71%
NET INCOME (LOSS):	38,755.10	1,243.98	40,981.09		

Washington State Bar Association

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83.33% OF YEAR COMPLETE

	FISCAL 2020 REFORECAST	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
MANDATORY CONTINUING LEGAL EDUCATION					
REVENUE:					
ACCREDITED PROGRAM FEES	516,700.00	44,200.00	418,400.00	98,300.00	80.98%
FORM 1 LATE FEES	170,000.00	21,000.00	182,700.00	(12,700.00)	107.47%
MEMBER LATE FEES	191,000.00	4,075.00	188,400.00	2,600.00	98.64%
ANNUAL ACCREDITED SPONSOR FEES	41,750.00	-	41,750.00	-	100.00%
ATTENDANCE LATE FEES	90,000.00	11,550.00	79,400.00	10,600.00	88.22%
COMITY CERTIFICATES	29,000.00	100.00	29,450.18	(450.18)	101.55%
TOTAL REVENUE:	1,038,450.00	80,925.00	940,100.18	98,349.82	90.53%
DIRECT EXPENSES:					
DEPRECIATION	250,000.00	20,867.00	208,659.00	41,341.00	83.46%
STAFF MEMBERSHIP DUES	500.00	-	500.00	-	100.00%
ONLINE LEGAL RESEARCH	1,837.50	-	1,042.79	794.71	56.75%
LAW LIBRARY	279.00	10.48	73.36	205.64	26.29%
MCLE BOARD	2,500.00	-	1,089.95	1,410.05	43.60%
STAFF TRAVEL/PARKING	50.00	-	9.26	40.74	18.52%
TOTAL DIRECT EXPENSES:	255,166.50	20,877.48	211,374.36	43,792.14	82.84%
INDIRECT EXPENSES:					
SALARY EXPENSE (4.65 FTE)	509,354.00	26,499.10	375,215.97	134,138.03	73.67%
BENEFITS EXPENSE	139,871.00	8,434.41	92,643.74	47,227.26	66.24%
OTHER INDIRECT EXPENSE	127,828.00	15,519.57	111,932.60	15,895.40	87.57%
TOTAL INDIRECT EXPENSES:	777,053.00	50,453.08	579,792.31	197,260.69	74.61%
TOTAL ALL EXPENSES:	1,032,219.50	71,330.56	791,166.67	241,052.83	76.65%
NET INCOME (LOSS):	6,230.50	9,594.44	148,933.51		

Washington State Bar Association
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For the Period from July 1, 2020 to July 31, 2020
83.33% OF YEAR COMPLETE

	FISCAL 2020 REFORECAST	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
MEMBER ASSISTANCE PROGRAM					
REVENUE:					
DIVERSIONS	6,750.00	750.00	8,250.00	(1,500.00)	122.22%
LAP GROUPS REVENUE	-	-	360.00	(360.00)	
TOTAL REVENUE:	6,750.00	750.00	8,610.00	(1,860.00)	127.56%
DIRECT EXPENSES:					
PUBLICATIONS PRODUCTION	200.00	-	-	200.00	0.00%
STAFF MEMBERSHIP DUES	225.00	-	226.00	(1.00)	100.44%
PROF LIAB INSURANCE	850.00	-	775.50	74.50	91.24%
TOTAL DIRECT EXPENSES:	1,275.00	-	1,001.50	273.50	78.55%
INDIRECT EXPENSES:					
SALARY EXPENSE (0.90 FTE)	82,545.00	10,562.65	70,809.46	11,735.54	85.78%
BENEFITS EXPENSE	26,410.00	2,306.04	26,232.92	177.08	99.33%
OTHER INDIRECT EXPENSE	24,741.00	3,009.82	21,707.91	3,033.09	87.74%
TOTAL INDIRECT EXPENSES:	133,696.00	15,878.51	118,750.29	14,945.71	88.82%
TOTAL ALL EXPENSES:	134,971.00	15,878.51	119,751.79	15,219.21	88.72%
NET INCOME (LOSS):	(128,221.00)	(15,128.51)	(111,141.79)		

Washington State Bar Association

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For the Period from July 1, 2020 to July 31, 2020

83.33% OF YEAR COMPLETE

	FISCAL 2020 REFORECAST	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
MEMBER SERVICES & ENGAGEMENT					
REVENUE:					
ROYALTIES	49,250.00	1,025.30	43,628.63	5,621.37	88.59%
NMP PRODUCT SALES	80,000.00	2,312.00	69,403.00	10,597.00	86.75%
SEMINAR REGISTRATIONS	15,000.00	-	6,894.00	8,106.00	45.96%
TRIAL ADVOCACY PROGRAM	10,000.00	-	-	10,000.00	0.00%
TOTAL REVENUE:	154,250.00	3,337.30	119,925.63	34,324.37	77.75%
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	2,500.00	-	98.88	2,401.12	3.96%
SUBSCRIPTIONS	500.00	15.00	170.00	330.00	34.00%
CONFERENCE CALLS	300.00	1.06	61.91	238.09	20.64%
YLL SECTION PROGRAM	1,100.00	-	520.00	580.00	47.27%
WYLC CLE COMPS	1,000.00	-	-	1,000.00	0.00%
WYLC OUTREACH EVENTS	2,500.00	(4.52)	96.51	2,403.49	3.86%
WYL COMMITTEE	1,500.00	-	1,424.59	75.41	94.97%
TRIAL ADVOCACY EXPENSES	2,500.00	-	0.05	2,499.95	0.00%
RECEPTION/FORUM EXPENSE	3,000.00	-	947.12	2,052.88	31.57%
WYLC SCHOLARSHIPS/DONATIONS/GRANT	2,500.00	-	500.00	2,000.00	20.00%
STAFF MEMBERSHIP DUES	445.00	-	100.00	345.00	22.47%
LENDING LIBRARY	6,200.00	10.00	3,348.25	2,851.75	54.00%
NMP SPEAKERS & PROGRAM DEVELOPMENT	1,500.00	9.97	466.06	1,033.94	31.07%
TOTAL DIRECT EXPENSES:	25,545.00	31.51	7,733.37	17,811.63	30.27%
INDIRECT EXPENSES:					
SALARY EXPENSE (4.24 FTE)	330,563.00	18,881.58	285,870.60	44,692.40	86.48%
BENEFITS EXPENSE	143,212.00	8,560.77	95,694.11	47,517.89	66.82%
OTHER INDIRECT EXPENSE	116,557.00	14,155.70	102,096.13	14,460.87	87.59%
TOTAL INDIRECT EXPENSES:	590,332.00	41,598.05	483,660.84	106,671.16	81.93%
TOTAL ALL EXPENSES:	615,877.00	41,629.56	491,394.21	124,482.79	79.79%
NET INCOME (LOSS):	(461,627.00)	(38,292.26)	(371,468.58)		

Washington State Bar Association

Statement of Activities

For the Period from July 1, 2020 to July 31, 2020

83.33% OF YEAR COMPLETE

	FISCAL 2020 REFORECAST	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
MEMBERSHIP BENEFITS					
REVENUE:					
SPONSORSHIPS	9,000.00	-	1,000.00	8,000.00	11.11%
INTERNET SALES	19,000.00	1,078.00	21,070.00	(2,070.00)	110.89%
TOTAL REVENUE:	28,000.00	1,078.00	22,070.00	5,930.00	78.82%
DIRECT EXPENSES:					
TRANSCRIPTION SERVICES	1,500.00	-	-	1,500.00	0.00%
LEGAL LUNCHBOX SPEAKERS & PROGRAM	2,000.00	440.00	440.00	1,560.00	22.00%
WSBA CONNECTS	46,560.00	-	42,680.00	3,880.00	91.67%
CASEMAKER & FASTCASE	136,436.00	5,416.00	130,779.69	5,656.31	95.85%
CONFERENCE CALLS	-	-	5.30	(5.30)	
TOTAL DIRECT EXPENSES:	186,496.00	5,856.00	173,904.99	12,591.01	93.25%
INDIRECT EXPENSES:					
SALARY EXPENSE (0.69 FTE)	74,151.00	5,639.23	65,558.22	8,592.78	88.41%
BENEFITS EXPENSE	32,124.00	1,389.93	18,185.48	13,938.52	56.61%
OTHER INDIRECT EXPENSE	18,968.00	2,304.45	16,620.43	2,347.57	87.62%
TOTAL INDIRECT EXPENSES:	125,243.00	9,333.61	100,364.13	24,878.87	80.14%
TOTAL ALL EXPENSES:	311,739.00	15,189.61	274,269.12	37,469.88	87.98%
NET INCOME (LOSS):	(283,739.00)	(14,111.61)	(252,199.12)		

Washington State Bar Association

Statement of Activities

For the Period from July 1, 2020 to July 31, 2020

83.33% OF YEAR COMPLETE

	FISCAL 2020 REFORECAST	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
BAR NEWS					
REVENUE:					
ROYALTIES	1,215.86	-	1,581.14	(365.28)	130.04%
DISPLAY ADVERTISING	423,500.00	-	305,169.00	118,331.00	72.06%
SUBSCRIPT/SINGLE ISSUES	350.00	-	107.82	242.18	30.81%
CLASSIFIED ADVERTISING	12,500.00	312.00	6,617.65	5,882.35	52.94%
GEN ANNOUNCEMENTS	20,000.00	-	7,615.00	12,385.00	38.08%
PROF ANNOUNCEMENTS	25,000.00	-	18,328.00	6,672.00	73.31%
JOB TARGET ADVERTISING	120,000.00	9,600.32	117,677.46	2,322.54	98.06%
TOTAL REVENUE:	602,565.86	9,912.32	457,096.07	145,469.79	75.86%
DIRECT EXPENSES:					
BAD DEBT EXPENSE	2,000.00	-	-	2,000.00	0.00%
POSTAGE	95,000.00	-	72,012.84	22,987.16	75.80%
PRINTING, COPYING & MAILING	250,000.00	-	171,230.61	78,769.39	68.49%
DIGITAL/ONLINE DEVELOPMENT	13,200.00	850.00	10,300.00	2,900.00	78.03%
GRAPHICS/ARTWORK	2,000.00	-	-	2,000.00	0.00%
OUTSIDE SALES EXPENSE	118,500.00	-	99,333.60	19,166.40	83.83%
EDITORIAL ADVISORY COMMITTEE	800.00	-	532.31	267.69	66.54%
STAFF MEMBERSHIP DUES	615.00	-	-	615.00	0.00%
TOTAL DIRECT EXPENSES:	482,115.00	850.00	353,409.36	128,705.64	73.30%
INDIRECT EXPENSES:					
SALARY EXPENSE (2.55 FTE)	216,483.00	17,238.64	175,772.72	40,710.28	81.19%
BENEFITS EXPENSE	85,752.00	5,401.82	61,521.66	24,230.34	71.74%
OTHER INDIRECT EXPENSE	70,099.00	8,512.23	61,393.26	8,705.74	87.58%
TOTAL INDIRECT EXPENSES:	372,334.00	31,152.69	298,687.64	73,646.36	80.22%
TOTAL ALL EXPENSES:	854,449.00	32,002.69	652,097.00	202,352.00	76.32%
NET INCOME (LOSS):	(251,883.14)	(22,090.37)	(195,000.93)		

Washington State Bar Association

Statement of Activities

For the Period from July 1, 2020 to July 31, 2020

83.33% OF YEAR COMPLETE

	FISCAL 2020 REFORECAST	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
OFFICE OF THE EXECUTIVE DIRECTOR					
REVENUE:					
	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
TOTAL REVENUE:	<hr/> - <hr/>	<hr/> - <hr/>	<hr/> - <hr/>	<hr/> - <hr/>	<hr/> - <hr/>
DIRECT EXPENSES:					
	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
ED TRAVEL & OUTREACH	5,000.00	-	1,603.83	3,396.17	32.08%
LAW LIBRARY	279.00	10.48	123.33	155.67	44.20%
STAFF TRAVEL/PARKING	5,400.00	30.00	233.00	5,167.00	4.31%
STAFF MEMBERSHIP DUES	1,700.00	-	-	1,700.00	0.00%
TOTAL DIRECT EXPENSES:	<hr/> 12,379.00 <hr/>	<hr/> 40.48 <hr/>	<hr/> 1,960.16 <hr/>	<hr/> 10,418.84 <hr/>	<hr/> 15.83% <hr/>
INDIRECT EXPENSES:					
	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
SALARY EXPENSE (1.45 FTE)	382,572.00	40,380.53	311,072.40	71,499.60	81.31%
BENEFITS EXPENSE	118,089.00	6,475.86	67,520.81	50,568.19	57.18%
OTHER INDIRECT EXPENSE	39,860.00	4,843.98	34,936.53	4,923.47	87.65%
TOTAL INDIRECT EXPENSES:	<hr/> 540,521.00 <hr/>	<hr/> 51,700.37 <hr/>	<hr/> 413,529.74 <hr/>	<hr/> 126,991.26 <hr/>	<hr/> 76.51% <hr/>
TOTAL ALL EXPENSES:	<hr/> 552,900.00 <hr/>	<hr/> 51,740.85 <hr/>	<hr/> 415,489.90 <hr/>	<hr/> 137,410.10 <hr/>	<hr/> 75.15% <hr/>
NET INCOME (LOSS):	<hr/> (552,900.00) <hr/>	<hr/> (51,740.85) <hr/>	<hr/> (415,489.90) <hr/>		

Washington State Bar Association

Statement of Activities

For the Period from July 1, 2020 to July 31, 2020

83.33% OF YEAR COMPLETE

	FISCAL 2020 REFORECAST	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
OFFICE OF GENERAL COUNSEL					
REVENUE:					
COPY FEES	3.96	-	3.96	-	100.00%
TOTAL REVENUE:	3.96	-	3.96	-	100.00%
DIRECT EXPENSES:					
DEPRECIATION	3,336.00	-	-	3,336.00	0.00%
STAFF TRAVEL/PARKING	300.00	-	-	300.00	0.00%
STAFF MEMBERSHIP DUES	2,725.00	-	300.00	2,425.00	11.01%
ONLINE LEGAL RESEARCH	11,205.00	-	6,598.21	4,606.79	58.89%
LAW LIBRARY	2,921.42	63.36	1,692.24	1,229.18	57.93%
COURT RULES COMMITTEE	3,000.00	0.96	951.41	2,048.59	31.71%
DISCIPLINE ADVISORY ROUNDTABLE	500.00	-	-	500.00	0.00%
CUSTODIANSHIPS	1,500.00	4,551.74	6,752.69	(5,252.69)	450.18%
LITIGATION EXPENSES	500.00	-	40.18	459.82	8.04%
TOTAL DIRECT EXPENSES:	25,987.42	4,616.06	16,334.73	9,652.69	62.86%
INDIRECT EXPENSES:					
SALARY EXPENSE (5.82 FTE)	460,618.00	39,355.72	395,041.33	65,576.67	85.76%
BENEFITS EXPENSE	159,114.00	15,573.64	153,132.72	5,981.28	96.24%
OTHER INDIRECT EXPENSE	159,991.00	19,422.97	140,085.39	19,905.61	87.56%
TOTAL INDIRECT EXPENSES:	779,723.00	74,352.33	688,259.44	91,463.56	88.27%
TOTAL ALL EXPENSES:	805,710.42	78,968.39	704,594.17	101,116.25	87.45%
NET INCOME (LOSS):	(805,706.46)	(78,968.39)	(704,590.21)		

Washington State Bar Association

Statement of Activities

For the Period from July 1, 2020 to July 31, 2020

83.33% OF YEAR COMPLETE

	FISCAL 2020 REFORECAST	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
OFFICE OF GENERAL COUNSEL - DISCIPLINARY BOARD					
REVENUE:					
TOTAL REVENUE:	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	
DIRECT EXPENSE:					
STAFF MEMBERSHIP DUES	100.00	-	-	100.00	0.00%
LAW LIBRARY	1,116.00	42.39	296.73	819.27	26.59%
DISCIPLINARY BOARD EXPENSES	4,000.00	47.31	849.87	3,150.13	21.25%
CHIEF HEARING OFFICER	33,000.00	-	25,000.00	8,000.00	75.76%
HEARING OFFICER EXPENSES	2,000.00	-	(1,858.63)	3,858.63	-92.93%
HEARING OFFICER TRAINING	2,000.00	-	526.93	1,473.07	26.35%
OUTSIDE COUNSEL	55,000.00	-	40,234.36	14,765.64	73.15%
TOTAL DIRECT EXPENSES:	<u>97,216.00</u>	<u>89.70</u>	<u>65,049.26</u>	<u>32,166.74</u>	<u>66.91%</u>
INDIRECT EXPENSES:					
SALARY EXPENSE (1.55 FTE)	231,661.00	8,717.62	88,634.98	143,026.02	38.26%
BENEFITS EXPENSE	80,024.00	2,748.29	31,287.92	48,736.08	39.10%
OTHER INDIRECT EXPENSE	42,609.00	5,173.17	37,310.88	5,298.12	87.57%
TOTAL INDIRECT EXPENSES:	<u>354,294.00</u>	<u>16,639.08</u>	<u>157,233.78</u>	<u>197,060.22</u>	<u>44.38%</u>
TOTAL ALL EXPENSES:	<u>451,510.00</u>	<u>16,728.78</u>	<u>222,283.04</u>	<u>229,226.96</u>	<u>49.23%</u>
NET INCOME (LOSS):	<u>(451,510.00)</u>	<u>(16,728.78)</u>	<u>(222,283.04)</u>		

Washington State Bar Association

Statement of Activities

For the Period from July 1, 2020 to July 31, 2020

83.33% OF YEAR COMPLETE

	FISCAL 2020 REFORECAST	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
OUTREACH & ENGAGEMENT					
REVENUE:					
TOTAL REVENUE:	-	-	-	-	
DIRECT EXPENSE:					
STAFF MEMBERSHIP DUES	825.00	-	-	825.00	0.00%
ABA DELEGATES	5,000.00	-	1,765.78	3,234.22	35.32%
ANNUAL CHAIR MEETINGS	600.00	-	510.31	89.69	85.05%
JUDICIAL RECOMMENDATIONS COMMITTEE	2,000.00	-	207.10	1,792.90	10.36%
BOG ELECTIONS	6,500.00	-	4,946.63	1,553.37	76.10%
BAR OUTREACH	16,600.00	-	226.83	16,373.17	1.37%
TOTAL DIRECT EXPENSES:	31,525.00	-	7,656.65	23,868.35	24.29%
INDIRECT EXPENSES:					
SALARY EXPENSE (2.73 FTE)	198,420.00	15,800.24	168,099.60	30,320.40	84.72%
BENEFITS EXPENSE	78,596.00	6,065.21	62,765.89	15,830.11	79.86%
OTHER INDIRECT EXPENSE	75,047.00	9,123.66	65,803.02	9,243.98	87.68%
TOTAL INDIRECT EXPENSES:	352,063.00	30,989.11	296,668.51	55,394.49	84.27%
TOTAL ALL EXPENSES:	383,588.00	30,989.11	304,325.16	79,262.84	79.34%
NET INCOME (LOSS):	(383,588.00)	(30,989.11)	(304,325.16)		

Washington State Bar Association

Statement of Activities

For the Period from July 1, 2020 to July 31, 2020

83.33% OF YEAR COMPLETE

	FISCAL 2020 REFORECAST	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
PRACTICE OF LAW BOARD					
REVENUE:	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
TOTAL REVENUE:	<u> -</u>	<u> -</u>	<u> -</u>	<u> -</u>	<u> </u>
DIRECT EXPENSES:	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
PRACTICE OF LAW BOARD	12,000.00	148.29	2,746.08	9,253.92	22.88%
TOTAL DIRECT EXPENSES:	<u>12,000.00</u>	<u>148.29</u>	<u>2,746.08</u>	<u>9,253.92</u>	<u>22.88%</u>
INDIRECT EXPENSES:					
SALARY EXPENSE (0.40 FTE)	39,116.00	3,259.68	33,133.35	5,982.65	84.71%
BENEFITS EXPENSE	13,512.00	1,010.87	10,433.50	3,078.50	77.22%
OTHER INDIRECT EXPENSE	10,996.00	1,316.81	9,497.26	1,498.74	86.37%
TOTAL INDIRECT EXPENSES:	<u>63,624.00</u>	<u>5,587.36</u>	<u>53,064.11</u>	<u>10,559.89</u>	<u>83.40%</u>
TOTAL ALL EXPENSES:	<u>75,624.00</u>	<u>5,735.65</u>	<u>55,810.19</u>	<u>19,813.81</u>	<u>73.80%</u>
NET INCOME (LOSS):	<u>(75,624.00)</u>	<u>(5,735.65)</u>	<u>(55,810.19)</u>		

Washington State Bar Association

Statement of Activities

For the Period from July 1, 2020 to July 31, 2020

83.33% OF YEAR COMPLETE

	FISCAL 2020 REFORECAST	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
PROFESSIONAL RESPONSIBILITY PROGRAM					
REVENUE:	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
TOTAL REVENUE:	<hr/> - <hr/>	<hr/> - <hr/>	<hr/> - <hr/>	<hr/> - <hr/>	<hr/> - <hr/>
DIRECT EXPENSES:	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
STAFF TRAVEL/PARKING	4,000.00	-	1,459.40	2,540.60	36.49%
LAW LIBRARY	279.00	10.48	73.36	205.64	26.29%
CPE COMMITTEE	5,000.00	-	2,272.52	2,727.48	45.45%
TOTAL DIRECT EXPENSES:	<hr/> 9,279.00 <hr/>	<hr/> 10.48 <hr/>	<hr/> 3,805.28 <hr/>	<hr/> 5,473.72 <hr/>	<hr/> 41.01% <hr/>
INDIRECT EXPENSES:					
SALARY EXPENSE (1.55 FTE)	160,115.00	13,342.90	135,659.08	24,455.92	84.73%
BENEFITS EXPENSE	55,310.00	4,201.39	45,048.43	10,261.57	81.45%
OTHER INDIRECT EXPENSE	42,609.00	5,173.22	37,310.91	5,298.09	87.57%
TOTAL INDIRECT EXPENSES:	<hr/> 258,034.00 <hr/>	<hr/> 22,717.51 <hr/>	<hr/> 218,018.42 <hr/>	<hr/> 40,015.58 <hr/>	<hr/> 84.49% <hr/>
TOTAL ALL EXPENSES:	<hr/> 267,313.00 <hr/>	<hr/> 22,727.99 <hr/>	<hr/> 221,823.70 <hr/>	<hr/> 45,489.30 <hr/>	<hr/> 82.98% <hr/>
NET INCOME (LOSS):	<hr/> (267,313.00) <hr/>	<hr/> (22,727.99) <hr/>	<hr/> (221,823.70) <hr/>		

Washington State Bar Association

Statement of Activities

For the Period from July 1, 2020 to July 31, 2020

83.33% OF YEAR COMPLETE

	FISCAL 2020 REFORECAST	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
PUBLIC SERVICE PROGRAMS					
REVENUE:					
DONATIONS & GRANTS	135,000.00	-	135,000.00	-	100.00%
PSP PRODUCT SALES	200.00	-	99.00	101.00	49.50%
TOTAL REVENUE:	135,200.00	-	135,099.00	101.00	99.93%
DIRECT EXPENSES:					
DONATIONS/SPONSORSHIPS/GRANTS	205,687.98	45,633.50	131,209.38	74,478.60	63.79%
STAFF TRAVEL/PARKING	2,000.00	-	69.00	1,931.00	3.45%
PRO BONO & PUBLIC SERVICE COMMITTEE	2,000.00	37.98	1,330.78	669.22	66.54%
PUBLIC SERVICE EVENTS AND PROJECTS	30,500.00	2,750.00	2,750.00	27,750.00	9.02%
TOTAL DIRECT EXPENSES:	240,187.98	48,421.48	135,359.16	104,828.82	56.36%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.54 FTE)	95,912.00	8,595.98	90,810.46	5,101.54	94.68%
BENEFITS EXPENSE	41,552.00	3,001.01	32,570.71	8,981.29	78.39%
OTHER INDIRECT EXPENSE	42,334.00	5,126.14	36,971.82	5,362.18	87.33%
TOTAL INDIRECT EXPENSES:	179,798.00	16,723.13	160,352.99	19,445.01	89.19%
TOTAL ALL EXPENSES:	419,985.98	65,144.61	295,712.15	124,273.83	70.41%
NET INCOME (LOSS):	(284,785.98)	(65,144.61)	(160,613.15)		

Washington State Bar Association

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For the Period from July 1, 2020 to July 31, 2020

83.33% OF YEAR COMPLETE

	FISCAL 2020 REFORECAST	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
PUBLICATION & DESIGN SERVICES					
REVENUE:	_____	_____	_____	_____	_____
TOTAL REVENUE:	_____	_____	_____	_____	_____
	-	-	-	-	
DIRECT EXPENSES:	_____	_____	_____	_____	_____
EQUIPMENT, HARDWARE & SOFTWARE	330.00	-	-	330.00	0.00%
SUBSCRIPTIONS	262.00	-	179.98	82.02	68.69%
SUPPLIES	300.00	-	-	300.00	0.00%
IMAGE LIBRARY	4,680.00	-	4,100.00	580.00	87.61%
TOTAL DIRECT EXPENSES:	5,572.00	-	4,279.98	1,292.02	76.81%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.09 FTE)	74,534.00	5,935.18	60,694.13	13,839.87	81.43%
BENEFITS EXPENSE	29,523.00	1,958.54	21,562.49	7,960.51	73.04%
OTHER INDIRECT EXPENSE	29,964.00	3,621.20	26,117.47	3,846.53	87.16%
TOTAL INDIRECT EXPENSES:	134,021.00	11,514.92	108,374.09	25,646.91	80.86%
TOTAL ALL EXPENSES:	139,593.00	11,514.92	112,654.07	26,938.93	80.70%
NET INCOME (LOSS):	(139,593.00)	(11,514.92)	(112,654.07)		

Washington State Bar Association

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For the Period from July 1, 2020 to July 31, 2020

83.33% OF YEAR COMPLETE

	FISCAL 2020 REFORECAST	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
SECTIONS ADMINISTRATION					
REVENUE:					
REIMBURSEMENTS FROM SECTIONS	300,000.00	825.00	286,893.75	13,106.25	95.63%
TOTAL REVENUE:	300,000.00	825.00	286,893.75	13,106.25	95.63%
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	1,200.00	-	285.03	914.97	23.75%
SUBSCRIPTIONS	410.00	-	409.57	0.43	99.90%
CONFERENCE CALLS	300.00	3.88	43.59	256.41	14.53%
MISCELLANEOUS	300.00	-	-	300.00	0.00%
SECTION/COMMITTEE CHAIR MTGS	1,000.00	-	344.39	655.61	34.44%
DUES STATEMENTS	6,000.00	-	5,788.00	212.00	96.47%
STAFF MEMBERSHIP DUES	125.00	-	-	125.00	0.00%
TOTAL DIRECT EXPENSES:	9,335.00	3.88	6,870.58	2,464.42	73.60%
INDIRECT EXPENSES:					
SALARY EXPENSE (4.24 FTE)	161,026.00	13,737.72	172,494.40	(11,468.40)	107.12%
BENEFITS EXPENSE	69,763.00	7,960.57	79,057.56	(9,294.56)	113.32%
OTHER INDIRECT EXPENSE	116,557.00	14,155.75	102,096.26	14,460.74	87.59%
TOTAL INDIRECT EXPENSES:	347,346.00	35,854.04	353,648.22	(6,302.22)	101.81%
TOTAL ALL EXPENSES:	356,681.00	35,857.92	360,518.80	(3,837.80)	101.08%
NET INCOME (LOSS):	(56,681.00)	(35,032.92)	(73,625.05)		

Washington State Bar Association

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For the Period from July 1, 2020 to July 31, 2020

83.33% OF YEAR COMPLETE

	FISCAL 2020 REFORECAST	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
TECHNOLOGY					
REVENUE:					
TOTAL REVENUE:	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	
DIRECT EXPENSES:					
CONSULTING SERVICES	110,000.00	8,836.00	78,112.67	31,887.33	71.01%
STAFF TRAVEL/PARKING	2,500.00	-	726.39	1,773.61	29.06%
STAFF MEMBERSHIP DUES	180.00	-	90.00	90.00	50.00%
TELEPHONE	24,000.00	3,073.13	18,159.10	5,840.90	75.66%
COMPUTER HARDWARE	38,000.00	-	38,959.51	(959.51)	102.53%
COMPUTER SOFTWARE	29,000.00	-	26,385.65	2,614.35	90.99%
HARDWARE SERVICE & WARRANTIES	55,000.00	5,690.41	38,359.60	16,640.40	69.74%
SOFTWARE MAINTENANCE & LICENSING	320,000.00	5,639.88	243,971.78	76,028.22	76.24%
TELEPHONE HARDWARE & MAINTENANCE	7,000.00	-	4,326.90	2,673.10	61.81%
COMPUTER SUPPLIES	10,000.00	51.73	4,593.82	5,406.18	45.94%
THIRD PARTY SERVICES	177,000.00	3,615.99	184,828.91	(7,828.91)	104.42%
TRANSFER TO INDIRECT EXPENSES	(772,680.00)	(26,907.14)	(638,514.33)	(134,165.67)	82.64%
TOTAL DIRECT EXPENSES:	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	
INDIRECT EXPENSES:					
SALARY EXPENSE (12.10 FTE)	1,063,911.00	78,428.32	913,651.55	150,259.45	85.88%
BENEFITS EXPENSE	380,432.00	28,525.34	297,757.01	82,674.99	78.27%
CAPITAL LABOR & OVERHEAD	(51,000.00)	31,780.00	-	(51,000.00)	0.00%
OTHER INDIRECT EXPENSE	332,628.00	40,444.86	291,703.10	40,924.90	87.70%
TOTAL INDIRECT EXPENSES:	<u>1,725,971.00</u>	<u>179,178.52</u>	<u>1,503,111.66</u>	<u>222,859.34</u>	<u>87.09%</u>
TOTAL ALL EXPENSES:	<u>1,725,971.00</u>	<u>179,178.52</u>	<u>1,503,111.66</u>	<u>222,859.34</u>	<u>87.09%</u>
NET INCOME (LOSS):	<u>(1,725,971.00)</u>	<u>(179,178.52)</u>	<u>(1,503,111.66)</u>		

Washington State Bar Association

Statement of Activities

For the Period from July 1, 2020 to July 31, 2020

83.33% OF YEAR COMPLETE

	FISCAL 2020 REFORECAST	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
CONTINUING LEGAL EDUCATION (CLE)					
REVENUE:					
SEMINAR REGISTRATIONS	875,328.50	37,187.75	500,098.97	375,229.53	57.13%
SEMINAR-EXHIB/SPNSR/ETC	29,000.00	-	7,000.00	22,000.00	24.14%
SHIPPING & HANDLING	1,000.00	18.00	312.15	687.85	31.22%
COURSEBOOK SALES	9,000.00	355.00	4,783.00	4,217.00	53.14%
MP3 AND VIDEO SALES	878,750.00	127,085.02	734,840.57	143,909.43	83.62%
TOTAL REVENUE:	1,793,078.50	164,645.77	1,247,034.69	546,043.81	69.55%
DIRECT EXPENSES:					
COURSEBOOK PRODUCTION	3,000.00	-	169.31	2,830.69	5.64%
POSTAGE - FLIERS/CATALOGS	15,500.00	-	4,358.44	11,141.56	28.12%
POSTAGE - MISC./DELIVERY	1,000.00	-	332.64	667.36	33.26%
DEPRECIATION	5,820.00	485.00	4,850.00	970.00	83.33%
ONLINE EXPENSES	48,000.00	4,048.31	41,886.55	6,113.45	87.26%
ACCREDITATION FEES	3,000.00	(48.00)	2,684.00	316.00	89.47%
SEMINAR BROCHURES	21,000.00	-	6,336.70	14,663.30	30.17%
FACILITIES	232,357.35	700.00	54,350.96	178,006.39	23.39%
SPEAKERS & PROGRAM DEVELOP	62,000.00	89.02	6,971.65	55,028.35	11.24%
SPLITS TO SECTIONS	100,100.00	-	(806.60)	100,906.60	-0.81%
CLE SEMINAR COMMITTEE	250.00	-	30.19	219.81	12.08%
BAD DEBT EXPENSE	600.00	-	1,241.00	(641.00)	206.83%
STAFF TRAVEL/PARKING	6,000.00	-	529.31	5,470.69	8.82%
STAFF MEMBERSHIP DUES	1,470.00	-	1,175.00	295.00	79.93%
SUPPLIES	2,000.00	-	378.39	1,621.61	18.92%
CONFERENCE CALLS	25.00	-	8.99	16.01	35.96%
COST OF SALES - COURSEBOOKS	250.00	42.87	425.69	(175.69)	170.28%
A/V DEVELOP COSTS (RECORDING)	1,500.00	-	-	1,500.00	0.00%
POSTAGE & DELIVERY-COURSEBOOKS	500.00	-	363.45	136.55	72.69%
STAFF TRAVEL/PARKING	2,000.00	-	96.91	1,903.09	4.85%
TOTAL DIRECT EXPENSES:	506,372.35	5,317.20	125,382.58	380,989.77	24.76%
INDIRECT EXPENSES:					
SALARY EXPENSE (9.31 FTE)	587,641.00	52,570.30	526,353.56	61,287.44	89.57%
BENEFITS EXPENSE	250,427.00	16,774.05	193,492.76	56,934.24	77.27%
OTHER INDIRECT EXPENSE	255,931.00	31,133.17	224,543.55	31,387.45	87.74%
TOTAL INDIRECT EXPENSES:	1,093,999.00	100,477.52	944,389.87	149,609.13	86.32%
TOTAL ALL EXPENSES:	1,600,371.35	105,794.72	1,069,772.45	530,598.90	66.85%
NET INCOME (LOSS):	192,707.15	58,851.05	177,262.24		

Washington State Bar Association

Statement of Activities

For the Period from July 1, 2020 to July 31, 2020

83.33% OF YEAR COMPLETE

	FISCAL 2020 REFORECAST	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
DESKBOOKS					
REVENUE:					
SHIPPING & HANDLING	3,000.00	873.00	3,872.85	(872.85)	129.10%
DESKBOOK SALES	110,000.00	43,233.55	84,604.15	25,395.85	76.91%
SECTION PUBLICATION SALES	3,000.00	1,502.66	16,616.40	(13,616.40)	553.88%
CASEMAKER ROYALTIES	60,000.00	8,086.45	40,207.81	19,792.19	67.01%
TOTAL REVENUE:	176,000.00	53,695.66	145,301.21	30,698.79	82.56%
DIRECT EXPENSES:					
COST OF SALES - DESKBOOKS	75,000.00	32,832.69	52,103.83	22,896.17	69.47%
COST OF SALES - SECTION PUBLICATION	750.00	485.10	5,490.90	(4,740.90)	732.12%
SPLITS TO SECTIONS	1,000.00	-	456.02	543.98	45.60%
DESKBOOK ROYALTIES	1,000.00	-	758.49	241.51	75.85%
POSTAGE & DELIVER-DESKBOOKS	3,000.00	1,195.77	4,555.57	(1,555.57)	151.85%
FLIERS/CATALOGS	3,000.00	2,225.11	2,225.11	774.89	74.17%
ONLINE LEGAL RESEARCH	1,837.50	-	1,042.79	794.71	56.75%
POSTAGE - FLIERS/CATALOGS	1,500.00	990.83	990.83	509.17	66.06%
COMPLIMENTARY BOOK PROGRAM	2,500.00	957.50	1,848.14	651.86	73.93%
OBSOLETE INVENTORY	850.00	70.30	653.38	196.62	76.87%
BAD DEBT EXPENSE	100.00	-	-	100.00	0.00%
RECORDS STORAGE - OFF SITE	8,100.00	675.00	7,425.00	675.00	91.67%
STAFF MEMBERSHIP DUES	220.00	-	30.00	190.00	13.64%
SUBSCRIPTIONS	185.00	-	-	185.00	0.00%
TOTAL DIRECT EXPENSES:	99,042.50	39,432.30	77,580.06	21,462.44	78.33%
INDIRECT EXPENSES:					
SALARY EXPENSE (2.25 FTE)	110,788.00	8,916.96	92,153.58	18,634.42	83.18%
BENEFITS EXPENSE	43,885.00	3,885.52	38,993.52	4,891.48	88.85%
OTHER INDIRECT EXPENSE	61,852.00	7,524.64	54,270.29	7,581.71	87.74%
TOTAL INDIRECT EXPENSES:	216,525.00	20,327.12	185,417.39	31,107.61	85.63%
TOTAL ALL EXPENSES:	315,567.50	59,759.42	262,997.45	52,570.05	83.34%
NET INCOME (LOSS):	(139,567.50)	(6,063.76)	(117,696.24)		

Washington State Bar Association

Statement of Activities

For the Period from July 1, 2020 to July 31, 2020

83.33% OF YEAR COMPLETE

	FISCAL 2020 REFORECAST	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
CLIENT PROTECTION FUND					
REVENUE:					
CPF RESTITUTION	4,000.00	1,132.61	12,768.06	(8,768.06)	319.20%
CPF MEMBER ASSESSMENTS	1,000,000.00	11,160.00	1,036,890.00	(36,890.00)	103.69%
INTEREST INCOME	20,000.00	1,116.48	46,085.06	(26,085.06)	230.43%
TOTAL REVENUE:	<u>1,024,000.00</u>	<u>13,409.09</u>	<u>1,095,743.12</u>	<u>(71,743.12)</u>	<u>107.01%</u>
DIRECT EXPENSES:					
BANK FEES - WELLS FARGO	1,000.00	193.42	1,962.94	(962.94)	196.29%
GIFTS TO INJURED CLIENTS	500,000.00	11,750.00	70,092.53	429,907.47	14.02%
CPF BOARD EXPENSES	1,200.00	-	1,213.10	(13.10)	101.09%
STAFF MEMBERSHIP DUES	200.00	-	-	200.00	0.00%
TOTAL DIRECT EXPENSES:	<u>502,400.00</u>	<u>11,943.42</u>	<u>73,268.57</u>	<u>429,131.43</u>	<u>14.58%</u>
INDIRECT EXPENSES:					
SALARY EXPENSE (1.18 FTE)	79,880.00	6,656.66	67,673.25	12,206.75	84.72%
BENEFITS EXPENSE	27,593.00	2,084.91	23,746.63	3,846.37	86.06%
OTHER INDIRECT EXPENSE	32,438.00	3,950.45	28,492.04	3,945.96	87.84%
TOTAL INDIRECT EXPENSES:	<u>139,911.00</u>	<u>12,692.02</u>	<u>119,911.92</u>	<u>19,999.08</u>	<u>85.71%</u>
TOTAL ALL EXPENSES:	<u>642,311.00</u>	<u>24,635.44</u>	<u>193,180.49</u>	<u>449,130.51</u>	<u>30.08%</u>
NET INCOME (LOSS):	<u>381,689.00</u>	<u>(11,226.35)</u>	<u>902,562.63</u>		

Washington State Bar Association

Statement of Activities

For the Period from July 1, 2020 to July 31, 2020

83.33% OF YEAR COMPLETE

	FISCAL 2020 REFORECAST	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
COVID 19					
REVENUE:	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
TOTAL REVENUE:	<u> -</u>	<u> -</u>	<u> -</u>	<u> -</u>	<u> </u>
DIRECT EXPENSES:	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
COVID 19	25,000.00	4,053.11	13,266.60	11,733.40	53.07%
TOTAL DIRECT EXPENSES:	<u>25,000.00</u>	<u>4,053.11</u>	<u>13,266.60</u>	<u>11,733.40</u>	<u>53.07%</u>
INDIRECT EXPENSES:	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
TOTAL INDIRECT EXPENSES:	<u> -</u>	<u> -</u>	<u> -</u>	<u> -</u>	<u> </u>
TOTAL ALL EXPENSES:	<u>25,000.00</u>	<u>4,053.11</u>	<u>13,266.60</u>	<u>11,733.40</u>	<u>53.07%</u>
NET INCOME (LOSS):	<u>(25,000.00)</u>	<u>(4,053.11)</u>	<u>(13,266.60)</u>		

Washington State Bar Association

Statement of Activities

For the Period from July 1, 2020 to July 31, 2020

83.33% OF YEAR COMPLETE

	FISCAL 2020 REFORECAST	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
SECTIONS OPERATIONS					
REVENUE:					
SECTION DUES	454,005.00	1,315.00	435,757.59	18,247.41	95.98%
SEMINAR PROFIT SHARE	94,118.73	-	78,319.92	15,798.81	83.21%
INTEREST INCOME	2,320.00	-	-	2,320.00	0.00%
PUBLICATIONS REVENUE	10,000.00	-	2,603.82	7,396.18	26.04%
OTHER	46,100.00	2,855.00	24,348.31	21,751.69	52.82%
TOTAL REVENUE:	606,543.73	4,170.00	541,029.64	65,514.09	89.20%
DIRECT EXPENSES:					
DIRECT EXPENSES OF SECTION ACTIVITIES	562,340.00	5,597.16	140,807.89	421,532.11	25.04%
REIMBURSEMENT TO WSBA FOR INDIRECT EXPENSES	298,443.75	825.00	286,893.75	11,550.00	96.13%
TOTAL DIRECT EXPENSES:	860,783.75	6,422.16	427,701.64	433,082.11	49.69%
NET INCOME (LOSS):	(254,240.02)	(2,252.16)	113,328.00		

Washington State Bar Association

Statement of Activities

For the Period from July 1, 2020 to July 31, 2020

83.33% OF YEAR COMPLETE

	FISCAL 2020 REFORECAST	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
INDIRECT EXPENSES:					
SALARIES	11,648,994.00	941,529.99	9,689,857.43	1,959,136.57	83.18%
ALLOWANCE FOR OPEN POSITIONS	(212,871.50)	-	-	(212,871.50)	0.00%
TEMPORARY SALARIES	245,029.00	6,932.00	228,817.81	16,211.19	93.38%
CAPITAL LABOR & OVERHEAD	(51,000.00)	31,780.00	-	(51,000.00)	0.00%
EMPLOYEE ASSISTANCE PLAN	5,289.60	-	3,600.00	1,689.60	68.06%
EMPLOYEE SERVICE AWARDS	2,800.00	-	1,834.95	965.05	65.53%
FICA (EMPLOYER PORTION)	892,585.09	71,236.53	701,556.19	191,028.90	78.60%
L&I INSURANCE	49,500.00	-	31,124.41	18,375.59	62.88%
WA STATE FAMILY MEDICAL LEAVE (EMPLOYER)	17,500.00	1,392.00	13,623.71	3,876.29	77.85%
MEDICAL (EMPLOYER PORTION)	1,580,000.00	121,668.57	1,215,476.72	364,523.28	76.93%
RETIREMENT (EMPLOYER PORTION)	1,499,603.60	116,605.12	1,195,554.14	304,049.46	79.72%
TRANSPORTATION ALLOWANCE	115,000.00	(430.00)	105,205.00	9,795.00	91.48%
UNEMPLOYMENT INSURANCE	84,500.00	5,423.14	61,754.85	22,745.15	73.08%
STAFF DEVELOPMENT-GENERAL	6,900.00	-	1,375.19	5,524.81	19.93%
TOTAL SALARY & BENEFITS EXPENSE:	15,883,829.79	1,296,137.35	13,249,780.40	2,634,049.39	83.42%
WORKPLACE BENEFITS	39,000.00	357.41	14,849.02	24,150.98	38.07%
HUMAN RESOURCES POOLED EXP	161,774.10	17,516.80	58,763.12	103,010.98	36.32%
MEETING SUPPORT EXPENSES	15,000.00	54.94	7,169.14	7,830.86	47.79%
RENT	1,925,000.00	153,841.69	1,633,570.38	291,429.62	84.86%
PERSONAL PROP TAXES-WSBA	7,983.96	586.83	6,810.33	1,173.63	85.30%
FURNITURE, MAINT, LH IMP	29,798.47	373.24	14,518.30	15,280.17	48.72%
OFFICE SUPPLIES & EQUIPMENT	45,000.00	4,535.57	28,836.13	16,163.87	64.08%
FURN & OFFICE EQUIP DEPRECIATION	53,000.00	4,284.00	42,830.00	10,170.00	80.81%
COMPUTER HARDWARE DEPRECIATION	46,436.20	3,180.00	36,095.54	10,340.66	77.73%
COMPUTER SOFTWARE DEPRECIATION	153,866.67	15,957.00	111,518.00	42,348.67	72.48%
INSURANCE	194,743.42	17,406.94	175,462.90	19,280.52	90.10%
PROFESSIONAL FEES-AUDIT	81,000.00	-	82,116.30	(1,116.30)	101.38%
PROFESSIONAL FEES-LEGAL	100,000.00	218,572.54	396,125.47	(296,125.47)	396.13%
TELEPHONE & INTERNET	47,000.00	3,695.01	36,703.82	10,296.18	78.09%
POSTAGE - GENERAL	28,070.69	537.90	15,738.14	12,332.55	56.07%
RECORDS STORAGE	42,000.00	15.50	26,977.41	15,022.59	64.23%
STAFF TRAINING	81,400.16	932.80	24,243.88	57,156.28	29.78%
BANK FEES	34,000.00	2,374.05	32,067.78	1,932.22	94.32%
PRODUCTION MAINTENANCE & SUPPLIES	12,000.00	(744.93)	7,708.11	4,291.89	64.23%
COMPUTER POOLED EXPENSES	772,680.00	26,907.14	638,514.33	134,165.67	82.64%
TOTAL OTHER INDIRECT EXPENSES:	3,869,753.67	470,384.43	3,390,618.10	479,135.57	87.62%
TOTAL INDIRECT EXPENSES:	19,753,583.46	1,766,521.78	16,640,398.50		

Washington State Bar Association

Statement of Activities

For the Period from July 1, 2020 to July 31, 2020

83.33% OF YEAR COMPLETE

	FISCAL 2020 REFORECAST	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE
SUMMARY PAGE				
LICENSE FEES	16,317,618.00	1,376,431.48	13,797,216.49	2,520,401.51
ACCESS TO JUSTICE	(358,804.00)	(22,138.64)	(225,736.35)	(133,067.65)
ADMINISTRATION	(1,058,104.00)	(88,090.96)	(811,151.18)	(246,952.82)
ADMISSIONS/BAR EXAM	92,362.21	(84,001.71)	226,639.86	(134,277.65)
BOARD OF GOVERNORS	(548,510.00)	(11,179.41)	(251,998.20)	(296,511.80)
COMMUNICATIONS	(613,602.98)	(47,366.65)	(474,993.39)	(138,609.59)
CONFERENCE & BROADCAST SERVICES	(772,124.00)	(67,208.50)	(653,245.50)	(118,878.50)
DISCIPLINE	(5,874,215.60)	(493,761.62)	(4,890,518.72)	(983,696.88)
DIVERSITY	(265,392.00)	(39,537.72)	(231,827.12)	(33,564.88)
FOUNDATION	(142,703.00)	(12,366.60)	(118,025.59)	(24,677.41)
HUMAN RESOURCES	(207,109.50)	(50,334.79)	(352,295.29)	145,185.79
LAP	(128,221.00)	(15,128.51)	(111,141.79)	(17,079.21)
LEGISLATIVE	(181,506.00)	(12,781.84)	(137,092.31)	(44,413.69)
LICENSING AND MEMBERSHIP	(268,976.10)	(30,976.52)	(266,395.89)	(2,580.21)
LIMITED LICENSE LEGAL TECHNICIAN	(194,729.84)	(15,296.44)	(140,623.45)	(54,106.39)
LIMITED PRACTICE OFFICERS	38,755.10	1,243.98	40,981.09	(2,225.99)
MANDATORY CLE ADMINISTRATION	6,230.50	9,594.44	148,933.51	(142,703.01)
MEMBER BENEFITS	(283,739.00)	(14,111.61)	(252,199.12)	(31,539.88)
MEMBER SERVICES & ENGAGEMENT	(461,627.00)	(38,292.26)	(371,468.58)	(90,158.42)
NW LAWYER	(251,883.14)	(22,090.37)	(195,000.93)	(56,882.21)
OFFICE OF THE EXECUTIVE DIRECTOR	(552,900.00)	(51,740.85)	(415,489.90)	(137,410.10)
OFFICE OF GENERAL COUNSEL	(805,706.46)	(78,968.39)	(704,590.21)	(101,116.25)
OGC-DISCIPLINARY BOARD	(451,510.00)	(16,728.78)	(222,283.04)	(229,226.96)
OUTREACH & ENGAGEMENT	(383,588.00)	(30,989.11)	(304,325.16)	(79,262.84)
PRACTICE OF LAW BOARD	(75,624.00)	(5,735.65)	(55,810.19)	(19,813.81)
PROFESSIONAL RESPONSIBILITY PROGRAM	(267,313.00)	(22,727.99)	(221,823.70)	(45,489.30)
PUBLICATION & DESIGN SERVICES	(139,593.00)	(11,514.92)	(112,654.07)	(26,938.93)
PUBLIC SERVICE PROGRAMS	(284,785.98)	(65,144.61)	(160,613.15)	(124,172.83)
LAW CLERK PROGRAM	11,514.00	(13,567.40)	37,884.90	(26,370.90)
SECTIONS ADMINISTRATION	(56,681.00)	(35,032.92)	(73,625.05)	16,944.05
TECHNOLOGY	(1,725,971.00)	(179,178.52)	(1,503,111.66)	(222,859.34)
CLE - PRODUCTS	638,439.00	106,573.24	541,217.87	97,221.13
CLE - SEMINARS	(445,731.85)	(47,722.19)	(363,955.63)	(81,776.22)
COVID 19	(25,000.00)	(4,053.11)	(13,266.60)	(11,733.40)
SECTIONS OPERATIONS	(254,240.02)	(2,252.16)	113,328.00	(367,568.02)
DESKBOOKS	(139,567.50)	(6,063.76)	(117,696.24)	(21,871.26)
CLIENT PROTECTION FUND	381,689.00	(11,226.35)	902,562.63	(520,873.63)
INDIRECT EXPENSES	(19,753,583.46)	(1,766,521.78)	(16,640,398.50)	(3,113,184.96)
TOTAL OF ALL	<u>19,486,434.62</u>	<u>1,919,989.50</u>	<u>14,584,592.16</u>	<u>4,901,842.46</u>
NET INCOME (LOSS)	<u>267,148.84</u>	<u>(153,467.72)</u>	<u>2,055,806.34</u>	

**Washington State Bar Association
Analysis of Cash Investments
As of July 30,2020**

Checking & Savings Accounts

General Fund

Checking

<u>Bank</u>	<u>Account</u>		<u>Amount</u>
Wells Fargo	General	\$	<u>112,056</u>

Total

<u>Investments</u>	<u>Rate</u>		<u>Amount</u>
Wells Fargo Money Market	0.19%	\$	8,273,582
UBS Financial Money Market	0.14%	\$	1,081,183
Morgan Stanley Money Market	0.12%	\$	3,353,099
Merrill Lynch Money Market	0.30%	\$	1,982,456

General Fund Total \$ **14,802,377**

Client Protection Fund

Checking

<u>Bank</u>			<u>Amount</u>
Wells Fargo		\$	655,303

<u>Investments</u>	<u>Rate</u>		<u>Amount</u>
Wells Fargo Money Market	0.19%	\$	4,105,750
Morgan Stanley Money Market	0.01%	\$	106,901

Client Protection Fund Total \$ **4,867,953**

Grand Total Cash & Investments \$ **19,670,330**