



WSBA Financial Reports

(Unaudited)

Year to Date June 30, 2017

Prepared by Mark Hayes, Controller

Submitted by

Ann Holmes, Chief Operations Officer

July 17, 2017

Washington State Bar Association Financial Summary
Year to Date as of June 30, 2017 75.00% of Year
Compared to Fiscal Year 2017 Budget

Category	Actual Revenues	Budgeted Revenues	Actual Indirect Expenses	Budgeted Indirect Expenses	Actual Direct Expenses	Budgeted Direct Expenses	Actual Total Expenses	Budgeted Total Expenses	Actual Net Result	Budgeted Net Result
Access to Justice	-	8,000.00	176,067	197,913	58,717	61,850	234,784	259,763	(234,784)	(251,763)
Administration	85,141	55,000	776,297	1,026,621	931	3,135	777,228	1,029,756	(692,087)	(974,756)
Admissions/Bar Exam	1,207,985	1,070,000	568,999	784,390	165,541	376,900	734,540	1,161,290	473,445	(91,290)
Board of Governors	-	-	390,443	487,946	204,470	294,650	594,913	782,596	(594,913)	(782,596)
Communications	2,244	44,250	1,097,448	1,570,598	53,070	130,060	1,150,518	1,700,658	(1,148,273)	(1,656,408)
Discipline	79,637	140,000	3,905,658	5,335,003	153,996	267,668	4,059,654	5,602,671	(3,980,016)	(5,462,671)
Diversity	90,275	100,374	270,716	365,119	11,283	29,150	281,999	394,269	(191,724)	(293,895)
Foundation	-	-	110,717	148,649	6,102	19,300	116,819	167,949	(116,819)	(167,949)
Human Resources	-	-	277,043	257,819	-	-	277,043	257,819	(277,043)	(257,819)
Law Clerk Program	105,425	97,000	63,130	101,085	2,785	5,350	65,916	106,435	39,509	(9,435)
Law Office Management Asst.Prog	2,790	2,500	135,557	198,202	2,762	4,700	138,319	202,902	(135,529)	(200,402)
Lawyers Assistance Program	4,795	15,750	89,539	127,432	47,251	46,770	136,790	174,202	(131,996)	(158,452)
Legislative	-	-	138,598	220,465	30,094	42,800	168,692	263,265	(168,692)	(263,265)
Licensing Fees	10,183,933	13,204,000	-	-	-	-	-	-	10,183,933	13,204,000
License and Membership Records	247,402	247,800	418,397	559,967	30,844	27,500	449,241	587,467	(201,839)	(339,667)
Limited License Legal Technician	8,950	13,400	127,227	175,010	21,763	60,054	148,990	235,064	(140,040)	(221,664)
Limited Practice Officers	99,873	132,700	116,114	189,203	7,876	13,284	123,990	202,487	(24,117)	(69,787)
Mandatory CLE	605,643	711,000	354,666	468,890	169,224	266,500	523,890	735,390	81,753	(24,390)
Member Benefits	18,092	3,000	-	-	48,962	75,000	48,962	75,000	(30,870)	(72,000)
Mentorship Program	-	-	115,011	177,973	3,742	23,500	118,753	201,473	(118,753)	(201,473)
New Lawyer Program	21,682	80,000	191,865	275,191	20,434	32,700	212,299	307,891	(190,617)	(227,891)
NW Lawyer	417,224	573,450	156,167	221,408	318,250	402,800	474,417	624,208	(57,192)	(50,758)
Office of General Counsel	59	-	562,290	777,270	4,734	15,700	567,024	792,970	(566,965)	(792,970)
OGC-Disciplinary Board	-	-	115,745	154,747	63,982	103,000	179,727	257,747	(179,727)	(257,747)
Practice of Law Board	-	-	75,386	101,271	13,395	14,100	88,781	115,371	(88,781)	(115,371)
Professional Responsibility Program	-	-	181,019	272,851	4,554	8,000	185,573	280,851	(185,573)	(280,851)
Public Service Programs	93,132	85,000	148,058	216,540	163,666	215,460	311,724	432,000	(218,592)	(347,000)
Sections Administration	323,869	307,000	341,289	448,056	7,467	12,100	348,755	460,156	(24,886)	(153,156)
Technology	-	-	1,008,389	1,475,919	-	-	1,008,389	1,475,919	(1,008,389)	(1,475,919)
Subtotal General Fund	13,598,150	16,890,224	11,911,836	16,335,538	1,615,893	2,552,031	13,527,728	18,887,569	70,422	(1,997,345)
Expenses using reserve funds							13,527,728		-	-
Total General Fund - Net Result from Operations									70,422	(1,997,345)
Percentage of Budget	80.51%		72.92%		63.32%		71.62%			
CLE-Products	793,743	879,800	382,689	512,809	94,776	144,865	477,465	657,674	316,277	222,126
CLE-Seminars	709,256	1,695,000	656,255	923,544	323,463	721,369	979,718	1,644,913	(270,462)	50,087
Total CLE	1,502,999	2,574,800	1,038,944	1,436,353	418,239	866,234	1,457,184	2,302,587	45,815	272,213
Percentage of Budget	58.37%		72.33%		48.28%		63.28%			
Total All Sections	587,371	688,611	-	-	583,349	904,833	583,349	904,833	4,022	(216,222)
Lawyers Fund for Client Protection-Restricted	1,002,680	986,000	84,100	113,721	180,385	502,500	264,485	616,221	738,195	369,779
Management Western States Bar Conference (No WSBA Funds)	67,950	50,000	-	-	59,136	50,000	59,136	50,000.00	8,814	-
Totals	16,759,150	21,189,635	13,034,880	17,885,612	2,857,002	4,875,597.75	15,891,883	22,761,210	867,268	(1,571,575)
Percentage of Budget	79.09%		72.88%		58.60%		69.82%			

Summary of Fund Balances:	Fund Balances Sept. 30, 2016	Fund Balances Year to date	2017 Budgeted Fund Balances
Restricted Funds:			
Lawyers Fund for Client Protection	2,646,222	3,384,417	3,016,001
Western States Bar Conference (No WSBA Funds)	10,958	19,772	10,958
Board-Designated Funds (Non-General Fund):			
CLE Fund Balance	456,568	502,383	728,781
Section Funds	1,212,637	1,216,660	996,416
Board-Designated Funds (General Fund):			
Operating Reserve Fund	1,500,000	1,500,000	1,500,000
Facilities Reserve Fund	200,000	200,000	200,000
Unrestricted Funds (General Fund):			
Unrestricted General Fund	2,218,536	2,288,958	221,191
Total Fund Balance	8,244,921	9,112,189	6,673,347
Net Change In Fund Balance		867,268	(1,571,575)

Washington State Bar Association

Statement of Activities

For the Period from June 1, 2017 to June 30, 2017

75.00% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LICENSE FEES					
REVENUE:	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
LICENSE FEES	<hr/> 13,204,000.00	<hr/> 1,101,895.59	<hr/> 10,183,933.23	<hr/> 3,020,066.77	<hr/> 77.13%
TOTAL REVENUE:	<hr/> 13,204,000.00	<hr/> 1,101,895.59	<hr/> 10,183,933.23	<hr/> 3,020,066.77	<hr/> 77.13%

Washington State Bar Association

Statement of Activities

For the Period from June 1, 2017 to June 30, 2017

75.00% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
ACCESS TO JUSTICE					
REVENUE:					
CONFERENCES & INSTITUTES	8,000.00	-	-	8,000.00	0%
TOTAL REVENUE:	8,000.00	-	-	8,000.00	0%
DIRECT EXPENSES:					
ATJ BOARD RETREAT	2,000.00	-	1,661.99	338.01	83.10%
LEADERSHIP TRAINING	2,000.00	-	-	2,000.00	0.00%
ATJ BOARD EXPENSE	15,100.00	(599.10)	10,793.99	4,306.01	71.48%
ATJ BOARD COMMITTEES EXPENSE	5,000.00	453.42	2,934.67	2,065.33	58.69%
STAFF TRAVEL/PARKING	1,200.00	-	753.64	446.36	62.80%
STAFF MEMBERSHIP DUES	150.00	-	-	150.00	0.00%
PUBLIC DEFENSE	8,400.00	574.39	3,922.15	4,477.85	46.69%
CONFERENCE/INSTITUTE EXPENSE	23,000.00	11,051.62	37,751.62	(14,751.62)	164%
RECEPTION/FORUM EXPENSE	5,000.00	-	899.00	4,101.00	18%
TOTAL DIRECT EXPENSES:	61,850.00	11,480.33	58,717.06	3,132.94	94.93%
INDIRECT EXPENSES:					
SALARY EXPENSE (2.10 FTE)	105,884.00	12,434.90	113,044.22	(7,160.22)	106.76%
BENEFITS EXPENSE	42,244.00	3,562.86	29,430.41	12,813.59	69.67%
OTHER INDIRECT EXPENSE	49,785.00	3,400.67	33,592.53	16,192.47	67.48%
TOTAL INDIRECT EXPENSES:	197,913.00	19,398.43	176,067.16	21,845.84	88.96%
TOTAL ALL EXPENSES:	259,763.00	30,878.76	234,784.22	24,978.78	90.38%
NET INCOME (LOSS):	(251,763.00)	(30,878.76)	(234,784.22)		

Washington State Bar Association

Statement of Activities

For the Period from June 1, 2017 to June 30, 2017

75.00% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
ADMINISTRATION					
REVENUE:					
INTEREST INCOME	25,000.00	6,197.87	40,677.76	(15,677.76)	162.71%
GAIN/LOSS ON INVESTMENTS	30,000.00	(918.15)	44,456.97	(14,456.97)	148.19%
MISCELLANEOUS	-	1,000.00	6.00	(6.00)	
TOTAL REVENUE:	55,000.00	6,279.72	85,140.73	(30,140.73)	154.80%
DIRECT EXPENSES:					
CREDIT CARD MERCHANT FEES	-	191.95	(791.46)	791.46	
STAFF TRAVEL/PARKING	2,500.00	-	1,722.00	778.00	68.88%
STAFF MEMBERSHIP DUES	635.00	-	-	635.00	0.00%
TOTAL DIRECT EXPENSES:	3,135.00	191.95	930.54	2,204.46	29.68%
INDIRECT EXPENSES:					
SALARY EXPENSE (7.92 FTE)	632,169.00	48,725.16	496,086.11	136,082.89	78.47%
BENEFITS EXPENSE	206,690.00	15,869.27	153,551.42	53,138.58	74.29%
OTHER INDIRECT EXPENSE	187,762.00	12,821.48	126,659.56	61,102.44	67.46%
TOTAL INDIRECT EXPENSES:	1,026,621.00	77,415.91	776,297.09	250,323.91	75.62%
TOTAL ALL EXPENSES:	1,029,756.00	77,607.86	777,227.63	252,528.37	75.48%
NET INCOME (LOSS):	(974,756.00)	(71,328.14)	(692,086.90)		

Washington State Bar Association

Statement of Activities

For the Period from June 1, 2017 to June 30, 2017

75.00% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
ADMISSIONS/BAR EXAMS					
REVENUE:					
EXAM SOFT REVENUE	40,000.00	-	12,215.00	27,785.00	30.54%
BAR EXAM FEES	1,000,000.00	41,200.00	1,146,965.00	(146,965.00)	114.70%
SPECIAL ADMISSIONS	30,000.00	3,685.00	48,805.00	(18,805.00)	162.68%
TOTAL REVENUE:	1,070,000.00	44,885.00	1,207,985.00	(137,985.00)	112.90%
DIRECT EXPENSES:					
FACILITY, PARKING, FOOD	65,000.00	6,677.79	54,307.49	10,692.51	83.55%
EXAMINER FEES	32,500.00	-	10,000.00	22,500.00	30.77%
UBE EXMINATIONS	136,000.00	-	40,342.00	95,658.00	29.66%
BOARD OF BAR EXAMINERS	30,000.00	540.60	9,478.02	20,521.98	31.59%
BAR EXAM PROCTORS	33,000.00	-	14,609.00	18,391.00	44.27%
CHARACTER & FITNESS BOARD	20,000.00	241.51	9,772.10	10,227.90	48.86%
DISABILITY ACCOMMODATIONS	25,000.00	-	12,272.87	12,727.13	49.09%
CHARACTER & FITNESS INVESTIGATIONS	1,000.00	(8.00)	152.32	847.68	15.23%
LAW SCHOOL VISITS	1,000.00	-	49.00	951.00	4.90%
COURT REPORTERS	15,000.00	-	6,633.93	8,366.07	44.23%
POSTAGE	4,000.00	126.08	3,040.46	959.54	76.01%
STAFF TRAVEL/PARKING	13,000.00	-	4,557.54	8,442.46	35.06%
STAFF MEMBERSHIP DUES	200.00	-	-	200.00	0.00%
SUPPLIES	1,200.00	-	325.78	874.22	27.15%
TOTAL DIRECT EXPENSES:	376,900.00	7,577.98	165,540.51	211,359.49	43.92%
INDIRECT EXPENSES:					
SALARY EXPENSE (6.48 FTE)	465,903.00	38,028.88	344,099.22	121,803.78	73.86%
BENEFITS EXPENSE	164,864.00	13,528.02	121,166.31	43,697.69	73.49%
OTHER INDIRECT EXPENSE	153,623.00	10,500.73	103,733.92	49,889.08	67.52%
TOTAL INDIRECT EXPENSES:	784,390.00	62,057.63	568,999.45	215,390.55	72.54%
TOTAL ALL EXPENSES:	1,161,290.00	69,635.61	734,539.96	426,750.04	63.25%
NET INCOME (LOSS):	(91,290.00)	(24,750.61)	473,445.04		

Washington State Bar Association

Statement of Activities

For the Period from June 1, 2017 to June 30, 2017

75.00% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
BOG/OED					
REVENUE:					
TOTAL REVENUE:	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	
DIRECT EXPENSES:					
BOG MEETINGS	125,000.00	12,481.89	73,058.27	51,941.73	58.45%
BOG COMMITTEES' EXPENSES	30,000.00	2,524.38	12,564.06	17,435.94	41.88%
WASHINGTON LEADERSHIP INSTITUTE	60,000.00	-	60,000.00	-	100.00%
BOG CONFERENCE ATTENDANCE	17,500.00	-	17,037.22	462.78	97.36%
BOG TRAVEL & OUTREACH	45,000.00	3,221.46	27,533.15	17,466.85	61.18%
ED TRAVEL & OUTREACH	5,000.00	315.53	1,923.89	3,076.11	38.48%
BOG ELECTIONS	5,000.00	-	6,818.43	(1,818.43)	136.37%
STAFF TRAVEL/PARKING	4,000.00	328.00	3,208.40	791.60	80.21%
STAFF MEMBERSHIP DUES	1,850.00	840.00	1,662.70	187.30	89.88%
TELEPHONE	1,300.00	86.91	664.25	635.75	51.10%
TOTAL DIRECT EXPENSES:	<u>294,650.00</u>	<u>19,798.17</u>	<u>204,470.37</u>	<u>90,179.63</u>	<u>69.39%</u>
INDIRECT EXPENSES:					
SALARY EXPENSE (2.45 FTE)	336,231.00	26,807.52	283,349.68	52,881.32	84.27%
BENEFITS EXPENSE	93,632.00	7,244.83	67,815.53	25,816.47	72.43%
OTHER INDIRECT EXPENSE	58,083.00	3,975.14	39,277.73	18,805.27	67.62%
TOTAL INDIRECT EXPENSES:	<u>487,946.00</u>	<u>38,027.49</u>	<u>390,442.94</u>	<u>97,503.06</u>	<u>80.02%</u>
TOTAL ALL EXPENSES:	<u>782,596.00</u>	<u>57,825.66</u>	<u>594,913.31</u>	<u>187,682.69</u>	<u>76.02%</u>
NET INCOME (LOSS):	<u>(782,596.00)</u>	<u>(57,825.66)</u>	<u>(594,913.31)</u>		

Washington State Bar Association

Statement of Activities

For the Period from June 1, 2017 to June 30, 2017

75.00% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
COMMUNICATIONS					
REVENUE:					
AWARDS LUNCH/DINNER	44,000.00	750.00	654.16	43,345.84	1.49%
50 YEAR MEMBER TRIBUTE LUNCH	250.00	-	1,170.00	(920.00)	468.00%
WSBA LOGO MERCHANDISE SALES	-	-	420.00	(420.00)	
TOTAL REVENUE:	44,250.00	750.00	2,244.16	42,005.84	5.07%
DIRECT EXPENSES:					
IMAGE LIBRARY	4,100.00	-	3,999.00	101.00	97.54%
BAR OUTREACH	2,500.00	253.28	1,350.94	1,149.06	54.04%
ABA DELEGATES	5,600.00	-	750.00	4,850.00	13.39%
ANNUAL CHAIR MTGS	600.00	-	877.32	(277.32)	146.22%
AWARDS DINNER	63,000.00	7,487.50	17,057.50	45,942.50	27.08%
50 YEAR MEMBER TRIBUTE LUNCH	8,000.00	-	9,374.15	(1,374.15)	117.18%
JUD RECOMMEND COMMITTEE	4,500.00	191.58	1,348.33	3,151.67	29.96%
PROFESSIONALISM	750.00	-	1,206.20	(456.20)	160.83%
COMMUNICATIONS OUTREACH	15,000.00	11.30	1,559.91	13,440.09	10.40%
TRANSLATION SERVICES	3,500.00	280.45	2,508.25	991.75	71.66%
DEPRECIATION	2,300.00	227.00	2,035.00	265.00	88.48%
EQUIPMENT, HARDWARE & SOFTWARE	-	-	79.47	(79.47)	
STAFF TRAVEL/PARKING	4,000.00	167.80	864.60	3,135.40	21.62%
STAFF MEMBERSHIP DUES	1,960.00	-	450.00	1,510.00	22.96%
SUBSCRIPTIONS	10,050.00	15.96	6,223.71	3,826.29	61.93%
DIGITAL/ONLINE DEVELOPMENT	4,000.00	256.60	3,352.39	647.61	83.81%
CONFERENCE CALLS	200.00	-	33.00	167.00	16.50%
TOTAL DIRECT EXPENSES:	130,060.00	8,891.47	53,069.77	76,990.23	40.80%
INDIRECT EXPENSES:					
SALARY EXPENSE (14.64 FTE)	896,797.00	71,084.24	636,502.02	260,294.98	70.98%
BENEFITS EXPENSE	326,726.00	24,102.04	226,702.87	100,023.13	69.39%
OTHER INDIRECT EXPENSE	347,075.00	23,712.84	234,242.84	112,832.16	67.49%
TOTAL INDIRECT EXPENSES:	1,570,598.00	118,899.12	1,097,447.73	473,150.27	69.87%
TOTAL ALL EXPENSES:	1,700,658.00	127,790.59	1,150,517.50	550,140.50	67.65%
NET INCOME (LOSS):	(1,656,408.00)	(127,040.59)	(1,148,273.34)		

Washington State Bar Association

Statement of Activities

For the Period from June 1, 2017 to June 30, 2017

75.00% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
DISCIPLINE					
REVENUE:					
AUDIT REVENUE	2,000.00	85.00	2,225.00	(225.00)	111.25%
RECOVERY OF DISCIPLINE COSTS	125,000.00	3,686.90	67,337.90	57,662.10	53.87%
DISCIPLINE HISTORY SUMMARY	13,000.00	1,283.60	10,074.40	2,925.60	77.50%
TOTAL REVENUE:	140,000.00	5,055.50	79,637.30	60,362.70	56.88%
DIRECT EXPENSES:					
COURT REPORTERS	65,000.00	1,251.15	34,151.39	30,848.61	52.54%
OUTSIDE COUNSEL/AIC	3,500.00	-	996.99	2,503.01	28.49%
LITIGATION EXPENSES	30,000.00	1,921.74	14,686.13	15,313.87	48.95%
DISABILITY EXPENSES	15,000.00	-	5,076.45	9,923.55	33.84%
ONLINE LEGAL RESEARCH	65,900.00	-	43,192.08	22,707.92	65.54%
LAW LIBRARY	13,075.00	206.99	4,490.18	8,584.82	34.34%
TRANSLATION SERVICES	3,000.00	-	715.00	2,285.00	23.83%
DEPRECIATION-SOFTWARE	25,200.00	530.00	16,491.08	8,708.92	65.44%
PUBLICATIONS PRODUCTION	250.00	-	212.23	37.77	84.89%
STAFF TRAVEL/PARKING	38,500.00	2,916.91	27,247.15	11,252.85	70.77%
STAFF MEMBERSHIP DUES	3,243.00	-	2,044.38	1,198.62	63.04%
TELEPHONE	5,000.00	181.84	4,692.68	307.32	93.85%
TOTAL DIRECT EXPENSES:	267,668.00	7,008.63	153,995.74	113,672.26	57.53%
INDIRECT EXPENSES:					
SALARY EXPENSE (37.77 FTE)	3,370,608.00	286,985.54	2,521,386.89	849,221.11	74.81%
BENEFITS EXPENSE	1,068,970.00	84,841.40	780,004.66	288,965.34	72.97%
OTHER INDIRECT EXPENSE	895,425.00	61,166.21	604,266.30	291,158.70	67.48%
TOTAL INDIRECT EXPENSES:	5,335,003.00	432,993.15	3,905,657.85	1,429,345.15	73.21%
TOTAL ALL EXPENSES:	5,602,671.00	440,001.78	4,059,653.59	1,543,017.41	72.46%
NET INCOME (LOSS):	(5,462,671.00)	(434,946.28)	(3,980,016.29)		

Washington State Bar Association

Statement of Activities

For the Period from June 1, 2017 to June 30, 2017

75.00% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
DIVERSITY					
REVENUE:					
DONATIONS & GRANTS	90,000.00	-	90,000.00	-	100.00%
SEMINAR REGISTRATIONS	-	-	275.00	(275.00)	
WORK STUDY GRANTS	10,374.00	-	-	10,374.00	0.00%
TOTAL REVENUE:	100,374.00	-	90,275.00	10,099.00	89.94%
DIRECT EXPENSES:					
STAFF MEMBERSHIP DUES	350.00	-	-	350.00	0.00%
STAFF TRAVEL/PARKING	8,600.00	820.94	3,653.77	4,946.23	42.49%
SUPPLIES	2,000.00	-	-	2,000.00	0.00%
COMMITTEE FOR DIVERSITY	6,200.00	421.12	3,760.23	2,439.77	60.65%
DIVERSITY EVENTS & PROJECTS	5,500.00	143.18	3,736.52	1,763.48	67.94%
SPECIAL EVENTS	5,000.00	67.17	117.17	4,882.83	2.34%
MISCELLANEOUS	-	(816.79)	(8.00)	8.00	
SPEAKERS & PROGRAM DEVELOPMENT	1,000.00	-	-	1,000.00	0.00%
INTERNAL DIVERSITY OUTREACH	500.00	-	22.96	477.04	4.59%
TOTAL DIRECT EXPENSE:	29,150.00	635.62	11,282.65	17,867.35	38.71%
INDIRECT EXPENSES:					
SALARY EXPENSE (2.97 FTE)	222,565.00	19,314.83	169,901.09	52,663.91	76.34%
BENEFITS EXPENSE	72,143.00	5,911.76	53,375.01	18,767.99	73.99%
OTHER INDIRECT EXPENSE	70,411.00	4,802.32	47,439.83	22,971.17	67.38%
TOTAL INDIRECT EXPENSES:	365,119.00	30,028.91	270,715.93	94,403.07	74.14%
TOTAL ALL EXPENSES:	394,269.00	30,664.53	281,998.58	112,270.42	71.52%
NET INCOME (LOSS):	(293,895.00)	(30,664.53)	(191,723.58)		

Washington State Bar Association

Statement of Activities

For the Period from June 1, 2017 to June 30, 2017

75.00% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
FOUNDATION					
REVENUE:					
TOTAL REVENUE:	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	
DIRECT EXPENSES:					
BOARD OF TRUSTEES	5,000.00	89.52	1,694.07	3,305.93	33.88%
GRAPHIC DESIGN	1,500.00	-	-	1,500.00	0.00%
CONSULTING SERVICES	3,000.00	-	2,600.00	400.00	86.67%
POSTAGE	500.00	-	-	500.00	0.00%
PRINTING & COPYING	1,500.00	-	717.26	782.74	47.82%
STAFF TRAVEL/PARKING	1,700.00	-	63.83	1,636.17	3.75%
STAFF MEMBERSHIP DUES	600.00	-	183.00	417.00	30.50%
SUPPLIES	500.00	-	116.58	383.42	23.32%
SPECIAL EVENTS	5,000.00	-	727.24	4,272.76	14.54%
TOTAL DIRECT EXPENSES:	<u>19,300.00</u>	<u>89.52</u>	<u>6,101.98</u>	<u>13,198.02</u>	<u>31.62%</u>
INDIRECT EXPENSES:					
SALARY EXPENSE (1.25 FTE)	88,294.00	7,559.70	68,079.75	20,214.25	77.11%
BENEFITS EXPENSE	30,721.00	2,494.27	22,664.28	8,056.72	73.77%
OTHER INDIRECT EXPENSE	29,634.00	2,022.02	19,973.12	9,660.88	67.40%
TOTAL INDIRECT EXPENSES:	<u>148,649.00</u>	<u>12,075.99</u>	<u>110,717.15</u>	<u>37,931.85</u>	<u>74.48%</u>
TOTAL ALL EXPENSES:	<u>167,949.00</u>	<u>12,165.51</u>	<u>116,819.13</u>	<u>51,129.87</u>	<u>69.56%</u>
NET INCOME (LOSS):	<u>(167,949.00)</u>	<u>(12,165.51)</u>	<u>(116,819.13)</u>		

Washington State Bar Association

Statement of Activities

For the Period from June 1, 2017 to June 30, 2017

75.00% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
HUMAN RESOURCES					
REVENUE:					
	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
TOTAL REVENUE:	<hr/> - <hr/>	<hr/> - <hr/>	<hr/> - <hr/>	<hr/> - <hr/>	<hr/> - <hr/>
DIRECT EXPENSES:					
STAFF TRAINING- GENERAL	35,000.00	1,564.00	10,604.46	24,395.54	30.30%
RECRUITING AND ADVERTISING	7,000.00	588.47	4,249.93	2,750.07	60.71%
PAYROLL PROCESSING	55,000.00	3,257.06	36,513.90	18,486.10	66.39%
SALARY SURVEYS	2,700.00	-	1,190.64	1,509.36	44.10%
DEPRECIATION	835.00	-	835.21	(0.21)	100.03%
CONSULTING SERVICES	9,000.00	-	9,760.00	(760.00)	108.44%
STAFF TRAVEL/PARKING	250.00	-	13.00	237.00	5.20%
STAFF MEMBERSHIP DUES	1,378.00	264.00	1,092.00	286.00	79.25%
SUBSCRIPTIONS	1,993.00	-	1,744.95	248.05	87.55%
THIRD PARTY SERVICES	13,500.00	-	13,426.00	74.00	99.45%
TRANSFER TO INDIRECT EXPENSE	(126,656.00)	(5,673.53)	(79,430.09)	(47,225.91)	62.71%
TOTAL DIRECT EXPENSES:	<hr/> - <hr/>	<hr/> - <hr/>	<hr/> - <hr/>	<hr/> - <hr/>	<hr/> - <hr/>
INDIRECT EXPENSES:					
SALARY EXPENSE (2.48 FTE)	244,580.00	19,092.13	183,857.69	60,722.31	75.17%
ALLOWANCE FOR OPEN POSITIONS	(120,000.00)	-	-	(120,000.00)	0.00%
BENEFITS EXPENSE	74,445.00	5,931.10	53,460.82	20,984.18	71.81%
OTHER INDIRECT EXPENSE	58,794.00	4,021.09	39,724.95	19,069.05	67.57%
TOTAL INDIRECT EXPENSES:	<hr/> 257,819.00 <hr/>	<hr/> 29,044.32 <hr/>	<hr/> 277,043.46 <hr/>	<hr/> (19,224.46) <hr/>	<hr/> 107.46% <hr/>
TOTAL ALL EXPENSES:	<hr/> 257,819.00 <hr/>	<hr/> 29,044.32 <hr/>	<hr/> 277,043.46 <hr/>	<hr/> (19,224.46) <hr/>	<hr/> 107.46% <hr/>
NET INCOME (LOSS):	<hr/> (257,819.00) <hr/>	<hr/> (29,044.32) <hr/>	<hr/> (277,043.46) <hr/>		

Washington State Bar Association

Statement of Activities

For the Period from June 1, 2017 to June 30, 2017

75.00% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LAW CLERK PROGRAM					
REVENUE:					
LAW CLERK FEES	95,000.00	-	103,225.00	(8,225.00)	108.66%
LAW CLERK APPLICATION FEES	2,000.00	700.00	2,200.00	(200.00)	110.00%
TOTAL REVENUE:	97,000.00	700.00	105,425.00	(8,425.00)	108.69%
DIRECT EXPENSES:					
SUBSCRIPTIONS	250.00	-	-	250.00	0.00%
CHARACTER & FITNESS INVESTIGATIONS	100.00	-	-	100.00	0.00%
LAW CLERK BOARD EXPENSE	5,000.00	712.75	2,785.38	2,214.62	55.71%
TOTAL DIRECT EXPENSES:	5,350.00	712.75	2,785.38	2,564.62	52.06%
INDIRECT EXPENSES:					
SALARY EXPENSE (0.89 FTE)	59,025.00	3,006.47	34,754.40	24,270.60	58.88%
BENEFITS EXPENSE	20,961.00	1,466.47	14,076.02	6,884.98	67.15%
OTHER INDIRECT EXPENSE	21,099.00	1,447.59	14,299.73	6,799.27	67.77%
TOTAL INDIRECT EXPENSES:	101,085.00	5,920.53	63,130.15	37,954.85	62.45%
TOTAL ALL EXPENSES:	106,435.00	6,633.28	65,915.53	40,519.47	61.93%
NET INCOME (LOSS):	(9,435.00)	(5,933.28)	39,509.47		

Washington State Bar Association

Statement of Activities

For the Period from June 1, 2017 to June 30, 2017

75.00% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LAW OFFICE MNGT ASSISTANCE PROGRAM					
REVENUE:					
LAW OFFICE IN A BOX SALES	2,500.00	180.00	2,790.04	(290.04)	111.60%
TOTAL REVENUE:	2,500.00	180.00	2,790.04	(290.04)	111.60%
DIRECT EXPENSES:					
LIBRARY MATERIALS/RESOURCES	1,500.00	-	653.35	846.65	43.56%
LAW OFFICE IN A BOX	500.00	23.98	381.08	118.92	76.22%
STAFF TRAVEL/PARKING	2,000.00	116.19	1,329.58	670.42	66.48%
STAFF MEMBERSHIP DUES	600.00	-	389.00	211.00	64.83%
CONFERENCE CALLS	100.00	8.53	8.53	91.47	8.53%
TOTAL DIRECT EXPENSES:	4,700.00	148.70	2,761.54	1,938.46	58.76%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.50 FTE)	122,445.00	10,529.84	83,451.46	38,993.54	68.15%
BENEFITS EXPENSE	40,196.00	3,240.49	28,043.02	12,152.98	69.77%
OTHER INDIRECT EXPENSE	35,561.00	2,435.63	24,062.99	11,498.01	67.67%
TOTAL INDIRECT EXPENSES:	198,202.00	16,205.96	135,557.47	62,644.53	68.39%
TOTAL ALL EXPENSES:	202,902.00	16,354.66	138,319.01	64,582.99	68.17%
NET INCOME (LOSS):	(200,402.00)	(16,174.66)	(135,528.97)		

Washington State Bar Association

Statement of Activities

For the Period from June 1, 2017 to June 30, 2017

75.00% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LAWYER ASSISTANCE PROGRAM					
REVENUE:					
DIVERSIONS	15,750.00	750.00	4,250.00	11,500.00	26.98%
LAP CLIENT FEES	-	-	255.00	(255.00)	
LAP GROUPS REVENUE	-	-	240.00	(240.00)	
MEMB HEALTH CARE INSUR REBATE	-	-	49.50	(49.50)	
TOTAL REVENUE:	15,750.00	750.00	4,794.50	10,955.50	30.44%
DIRECT EXPENSES:					
PROF LIAB INSURANCE	850.00	-	825.00	25.00	97.06%
MEMBER ASSISTANCE PROGRAM	45,120.00	11,640.00	46,200.00	(1,080.00)	102.39%
PUBLICATIONS PRODUCTION	200.00	-	-	200.00	0.00%
STAFF MEMBERSHIP DUES	350.00	-	226.00	124.00	64.57%
CONFERENCE CALLS	100.00	-	-	100.00	0.00%
MISCELLANEOUS	150.00	-	-	150.00	0.00%
TOTAL DIRECT EXPENSES:	46,770.00	11,640.00	47,251.00	(481.00)	101.03%
INDIRECT EXPENSES:					
SALARY EXPENSE (0.87 FTE)	77,476.00	6,564.59	56,942.95	20,533.05	73.50%
BENEFITS EXPENSE	29,331.00	1,986.65	18,750.25	10,580.75	63.93%
OTHER INDIRECT EXPENSE	20,625.00	1,401.62	13,846.23	6,778.77	67.13%
TOTAL INDIRECT EXPENSES:	127,432.00	9,952.86	89,539.43	37,892.57	70.26%
TOTAL ALL EXPENSES:	174,202.00	21,592.86	136,790.43	37,411.57	78.52%
NET INCOME (LOSS):	(158,452.00)	(20,842.86)	(131,995.93)		

Washington State Bar Association

Statement of Activities

For the Period from June 1, 2017 to June 30, 2017

75.00% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LEGISLATIVE					
REVENUE:					
TOTAL REVENUE:	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	
DIRECT EXPENSES:					
OLYMPIA RENT	5,000.00	-	1,234.02	3,765.98	24.68%
CONTRACT LOBBYIST	20,000.00	-	20,000.00	-	100.00%
LOBBYIST CONTACT COSTS	1,600.00	-	96.22	1,503.78	6.01%
LEGISLATIVE COMMITTEE	2,500.00	-	2,415.42	84.58	96.62%
BOG LEGISLATIVE COMMITTEE	250.00	-	218.92	31.08	87.57%
STAFF TRAVEL/PARKING	8,000.00	154.68	3,443.92	4,556.08	43.05%
STAFF MEMBERSHIP DUES	450.00	-	142.17	307.83	31.59%
SUBSCRIPTIONS	2,000.00	-	1,972.80	27.20	98.64%
TELEPHONE	3,000.00	26.61	570.69	2,429.31	19.02%
TOTAL DIRECT EXPENSES:	<u>42,800.00</u>	<u>181.29</u>	<u>30,094.16</u>	<u>12,705.84</u>	<u>70.31%</u>
INDIRECT EXPENSES:					
SALARY EXPENSE (1.85 FTE)	131,303.00	3,038.97	77,411.12	53,891.88	58.96%
BENEFITS EXPENSE	45,303.00	2,783.39	31,678.80	13,624.20	69.93%
OTHER INDIRECT EXPENSE	43,859.00	2,987.07	29,508.33	14,350.67	67.28%
TOTAL INDIRECT EXPENSES:	<u>220,465.00</u>	<u>8,809.43</u>	<u>138,598.25</u>	<u>81,866.75</u>	<u>62.87%</u>
TOTAL ALL EXPENSES:	<u>263,265.00</u>	<u>8,990.72</u>	<u>168,692.41</u>	<u>94,572.59</u>	<u>64.08%</u>
NET INCOME (LOSS):	<u><u>(263,265.00)</u></u>	<u><u>(8,990.72)</u></u>	<u><u>(168,692.41)</u></u>		

Washington State Bar Association

Statement of Activities

For the Period from June 1, 2017 to June 30, 2017

75.00% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LICENSING & MEMBERSHIP RECORDS					
REVENUE:					
STATUS CERTIFICATE FEES	22,000.00	1,542.46	16,820.47	5,179.53	76.46%
RULE 9/LEGAL INTERN FEES	11,000.00	1,100.00	9,650.00	1,350.00	87.73%
INVESTIGATION FEES	20,000.00	2,200.00	18,700.00	1,300.00	93.50%
PRO HAC VICE	170,000.00	23,485.00	185,185.00	(15,185.00)	108.93%
MEMBER CONTACT INFORMATION	24,000.00	1,651.28	16,770.56	7,229.44	69.88%
PHOTO BAR CARD SALES	800.00	24.00	276.00	524.00	34.50%
TOTAL REVENUE:	247,800.00	30,002.74	247,402.03	397.97	99.84%
DIRECT EXPENSES:					
LICENSING FORMS	2,500.00	-	2,659.92	(159.92)	106.40%
POSTAGE	25,000.00	-	27,290.05	(2,290.05)	109.16%
SUPPLIES - BAR CARDS	-	-	800.00	(800.00)	
MISCELLANEOUS	-	-	94.15	(94.15)	
TOTAL DIRECT EXPENSES:	27,500.00	-	30,844.12	(3,344.12)	112.16%
INDIRECT EXPENSES:					
SALARY EXPENSE (4.29 FTE)	346,073.00	28,916.39	267,094.45	78,978.55	77.18%
BENEFITS EXPENSE	112,190.00	9,047.89	82,751.55	29,438.45	73.76%
OTHER INDIRECT EXPENSE	101,704.00	6,939.24	68,550.54	33,153.46	67.40%
TOTAL INDIRECT EXPENSES:	559,967.00	44,903.52	418,396.54	141,570.46	74.72%
TOTAL ALL EXPENSES:	587,467.00	44,903.52	449,240.66	138,226.34	76.47%
NET INCOME (LOSS):	(339,667.00)	(14,900.78)	(201,838.63)		

Washington State Bar Association

Statement of Activities

For the Period from June 1, 2017 to June 30, 2017

75.00% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LIMITED LICENSE LEGAL TECHNICIAN PROGRAM					
REVENUE:					
LLLT LICENSE FEES	5,950.00	320.76	3,150.00	2,800.00	52.94%
LLLT EXAM FEES	7,150.00	300.00	1,950.00	5,200.00	27.27%
LLLT EDUCATION APPROVAL FEES	-	2,500.00	2,500.00	(2,500.00)	
LLLT WAIVER FEES	300.00	150.00	1,350.00	(1,050.00)	450.00%
TOTAL REVENUE:	13,400.00	3,270.76	8,950.00	4,450.00	66.79%
DIRECT EXPENSES:					
CHRACTER & FITNESS INVESTIGATIONS	700.00	-	114.00	586.00	16.29%
LLLT BOARD	18,000.00	883.23	10,972.85	7,027.15	60.96%
LLLT OUTREACH	8,000.00	-	3,514.47	4,485.53	43.93%
DEPRECIATION	3,354.00	-	-	3,354.00	0.00%
LLLT EXAM WRITING	29,600.00	-	6,825.00	22,775.00	23.06%
STAFF TRAVEL/PARKING	400.00	-	226.74	173.26	56.69%
STAFF MEMBERSHIP DUES	-	-	110.00	(110.00)	
TOTAL DIRECT EXPENSES:	60,054.00	883.23	21,763.06	38,290.94	36.24%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.39 FTE)	106,271.00	8,609.49	78,495.69	27,775.31	73.86%
BENEFITS EXPENSE	35,786.00	2,910.30	26,486.25	9,299.75	74.01%
OTHER INDIRECT EXPENSE	32,953.00	2,251.77	22,245.05	10,707.95	67.51%
TOTAL INDIRECT EXPENSES:	175,010.00	13,771.56	127,226.99	47,783.01	72.70%
TOTAL ALL EXPENSES:	235,064.00	14,654.79	148,990.05	86,073.95	63.38%
NET INCOME (LOSS):	(221,664.00)	(11,384.03)	(140,040.05)		

Washington State Bar Association

Statement of Activities

For the Period from June 1, 2017 to June 30, 2017

75.00% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LIMITED PRACTICE OFFICERS					
REVENUE:					
LPO EXAMINATION FEES	17,000.00	800.00	17,300.00	(300.00)	101.76%
LPO LICENSE FEES	108,000.00	8,816.48	80,817.50	27,182.50	74.83%
LPO LATE LICENSE FEES	1,000.00	-	55.00	945.00	5.50%
LPO CEU & TA LATE FEES	4,000.00	-	100.00	3,900.00	2.50%
LPO CONTINUING ED ACCRED FEE	2,700.00	350.00	1,600.00	1,100.00	59.26%
TOTAL REVENUE:	132,700.00	9,966.48	99,872.50	32,827.50	75.26%
DIRECT EXPENSES:					
LPO EXAM FACILITIES	800.00	-	639.16	160.84	79.90%
LPO BOARD	3,000.00	168.46	1,630.67	1,369.33	54.36%
LPO DISCIPLINE EXPENSES	500.00	-	-	500.00	0.00%
FINGERPRINT CARD PROCESSING	3,230.00	-	4,788.00	(1,558.00)	148.24%
DEPRECIATION	3,354.00	-	-	3,354.00	0.00%
CHARACTER & FITNESS INVESTIGATIONS	100.00	-	-	100.00	0.00%
POSTAGE	2,300.00	158.24	817.87	1,482.13	35.56%
TOTAL DIRECT EXPENSES:	13,284.00	326.70	7,875.70	5,408.30	59.29%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.47 FTE)	115,843.00	5,632.76	67,443.03	48,399.97	58.22%
BENEFITS EXPENSE	38,510.00	2,540.27	25,062.48	13,447.52	65.08%
OTHER INDIRECT EXPENSE	34,850.00	2,389.68	23,608.41	11,241.59	67.74%
TOTAL INDIRECT EXPENSES:	189,203.00	10,562.71	116,113.92	73,089.08	61.37%
TOTAL ALL EXPENSES:	202,487.00	10,889.41	123,989.62	78,497.38	61.23%
NET INCOME (LOSS):	(69,787.00)	(922.93)	(24,117.12)		

Washington State Bar Association

Statement of Activities

For the Period from June 1, 2017 to June 30, 2017

75.00% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
MANDATORY CLE ADMINISTRATION					
REVENUE:					
ACCREDITED PROGRAM FEES	300,000.00	23,950.00	200,200.00	99,800.00	66.73%
FORM 1 LATE FEES	75,000.00	11,690.00	96,845.00	(21,845.00)	129.13%
MEMBER LATE FEES	150,000.00	3,500.00	172,275.00	(22,275.00)	114.85%
ANNUAL ACCREDITED SPONSOR FEES	27,000.00	-	28,250.00	(1,250.00)	104.63%
ATTENDANCE FEES	70,000.00	4,495.00	40,433.00	29,567.00	57.76%
COMITY CERTIFICATES	29,000.00	275.00	25,569.81	3,430.19	88.17%
ATTENDANCE LATE FEES	60,000.00	4,025.00	42,070.00	17,930.00	70.12%
TOTAL REVENUE:	711,000.00	47,935.00	605,642.81	105,357.19	85.18%
DIRECT EXPENSES:					
MCLE BOARD	3,000.00	5.19	1,428.85	1,571.15	47.63%
POSTAGE	2,000.00	-	-	2,000.00	0.00%
STAFF MEMBERSHIP DUES	500.00	-	500.00	-	100.00%
DEPRECIATION	261,000.00	18,995.00	167,295.00	93,705.00	64.10%
TOTAL DIRECT EXPENSES:	266,500.00	19,000.19	169,223.85	97,276.15	63.50%
INDIRECT EXPENSES:					
SALARY EXPENSE (4.72 FTE)	257,805.00	26,979.79	204,482.62	53,322.38	79.32%
BENEFITS EXPENSE	99,187.00	8,317.76	74,598.41	24,588.59	75.21%
OTHER INDIRECT EXPENSE	111,898.00	7,651.49	75,584.81	36,313.19	67.55%
TOTAL INDIRECT EXPENSES:	468,890.00	42,949.04	354,665.84	114,224.16	75.64%
TOTAL ALL EXPENSES:	735,390.00	61,949.23	523,889.69	211,500.31	71.24%
NET INCOME (LOSS):	(24,390.00)	(14,014.23)	81,753.12		

Washington State Bar Association

Statement of Activities

For the Period from June 1, 2017 to June 30, 2017

75.00% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
MEMBER BENEFITS					
REVENUE:					
ROYALTIES	3,000.00	608.87	18,092.16	(15,092.16)	603.07%
TOTAL REVENUE:	3,000.00	608.87	18,092.16	(15,092.16)	603.07%
DIRECT EXPENSES:					
CASEMAKER	75,000.00	-	48,962.24	26,037.76	65.28%
TOTAL DIRECT EXPENSES:	75,000.00	-	48,962.24	26,037.76	65.28%
INDIRECT EXPENSES:					
TOTAL INDIRECT EXPENSES:	-	-	-	-	
TOTAL ALL EXPENSES:	75,000.00	-	48,962.24	26,037.76	65.28%
NET INCOME (LOSS):	(72,000.00)	608.87	(30,870.08)		

Washington State Bar Association

Statement of Activities

For the Period from June 1, 2017 to June 30, 2017

75.00% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
MENTORSHIP PROGRAM					
REVENUE:					
TOTAL REVENUE:	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	
DIRECT EXPENSES:					
MENTORSHIP PROGRAM EXPENSES	15,000.00	1.15	1,379.21	13,620.79	9.19%
RECEPTION/FORUM EXPENSE	4,800.00	677.84	2,107.37	2,692.63	43.90%
CONSULTING SERVICES	1,000.00	-	-	1,000.00	0.00%
STAFF TRAVEL/PARKING	2,000.00	-	-	2,000.00	0.00%
SUBSCRIPTIONS	500.00	-	224.00	276.00	44.80%
CONFERENCE CALLS	200.00	10.13	31.80	168.20	15.90%
TOTAL DIRECT EXPENSES:	<u>23,500.00</u>	<u>689.12</u>	<u>3,742.38</u>	<u>19,757.62</u>	<u>15.93%</u>
INDIRECT EXPENSES:					
SALARY EXPENSE (1.40 FTE)	108,515.00	6,459.37	66,449.07	42,065.93	61.23%
BENEFITS EXPENSE	36,268.00	2,960.62	26,088.99	10,179.01	71.93%
OTHER INDIRECT EXPENSE	33,190.00	2,274.82	22,472.57	10,717.43	67.71%
TOTAL INDIRECT EXPENSES:	<u>177,973.00</u>	<u>11,694.81</u>	<u>115,010.63</u>	<u>62,962.37</u>	<u>64.62%</u>
TOTAL ALL EXPENSES:	<u>201,473.00</u>	<u>12,383.93</u>	<u>118,753.01</u>	<u>82,719.99</u>	<u>58.94%</u>
NET INCOME (LOSS):	<u>(201,473.00)</u>	<u>(12,383.93)</u>	<u>(118,753.01)</u>		

Washington State Bar Association

Statement of Activities

For the Period from June 1, 2017 to June 30, 2017

75.00% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
NEW LAWYER PROGRAM					
REVENUE:					
DONATIONS	-	-	1,200.00	(1,200.00)	
SEMINAR REGISTRATIONS	55,000.00	-	3,249.00	51,751.00	5.91%
TRIAL ADVOCACY PROGRAM	25,000.00	-	17,233.00	7,767.00	68.93%
TOTAL REVENUE:	80,000.00	-	21,682.00	58,318.00	27.10%
DIRECT EXPENSES:					
STAFF TRAVEL/PARKING	1,000.00	465.30	1,097.20	(97.20)	109.72%
STAFF MEMBERSHIP DUES	200.00	-	-	200.00	0.00%
ONLINE EXPENSES	2,500.00	(1,821.08)	419.00	2,081.00	16.76%
NEW LAWYER OUTREACH EVENTS	1,000.00	499.63	679.12	320.88	67.91%
NEW LAWYERS COMMITTEE	15,000.00	3,203.54	11,232.51	3,767.49	74.88%
OPEN SECTIONS NIGHT	3,500.00	-	3,577.78	(77.78)	102.22%
TRIAL ADVOCACY PROGRAM	3,500.00	-	1,424.77	2,075.23	40.71%
SEMINAR BROCHURES	2,000.00	-	68.18	1,931.82	3.41%
SPEAKERS & PROGRAM DEVELOPMENT	2,000.00	19.52	935.07	1,064.93	46.75%
SCHOLARSHIPS/DONATIONS/GRANT	2,000.00	-	1,000.00	1,000.00	50.00%
TOTAL DIRECT EXPENSES:	32,700.00	2,366.91	20,433.63	12,266.37	62.49%
INDIRECT EXPENSES:					
SALARY EXPENSE (2.25 FTE)	165,467.00	14,247.71	115,419.46	50,047.54	69.75%
BENEFITS EXPENSE	56,383.00	4,605.52	40,351.92	16,031.08	71.57%
OTHER INDIRECT EXPENSE	53,341.00	3,653.40	36,093.59	17,247.41	67.67%
TOTAL INDIRECT EXPENSES:	275,191.00	22,506.63	191,864.97	83,326.03	69.72%
TOTAL ALL EXPENSES:	307,891.00	24,873.54	212,298.60	95,592.40	68.95%
NET INCOME (LOSS):	(227,891.00)	(24,873.54)	(190,616.60)		

Washington State Bar Association

Statement of Activities

For the Period from June 1, 2017 to June 30, 2017

75.00% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
NORTHWEST LAWYER					
REVENUE:					
ROYALTIES	-	-	1,133.91	(1,133.91)	
DISPLAY ADVERTISING	440,000.00	44,883.00	300,141.00	139,859.00	68.21%
SUBSCRIPT/SINGLE ISSUES	450.00	71.82	251.82	198.18	55.96%
CLASSIFIED ADVERTISING	89,000.00	11,146.59	93,177.74	(4,177.74)	104.69%
GEN ANNOUNCEMENTS	17,000.00	2,000.00	7,100.00	9,900.00	41.76%
PROF ANNOUNCEMENTS	27,000.00	1,925.00	15,420.00	11,580.00	57.11%
TOTAL REVENUE:	573,450.00	60,026.41	417,224.47	156,225.53	72.76%
DIRECT EXPENSES:					
GRAPHICS/ARTWORK	3,500.00	-	1,583.80	1,916.20	45.25%
OUTSIDE SALES EXPENSE	80,000.00	-	45,989.86	34,010.14	57.49%
EDITORIAL ADVISORY COMMITTEE	800.00	18.36	140.85	659.15	17.61%
DIGITAL/ONLINE DEVELOPMENT	8,400.00	-	4,500.00	3,900.00	53.57%
BAD DEBT EXPENSE	1,000.00	100.00	1,775.00	(775.00)	177.50%
POSTAGE	89,100.00	10,035.77	81,869.83	7,230.17	91.89%
PRINTING, COPYING & MAILING	220,000.00	27,455.65	182,390.16	37,609.84	82.90%
TOTAL DIRECT EXPENSES:	402,800.00	37,609.78	318,249.50	84,550.50	79.01%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.72 FTE)	131,759.00	8,312.00	98,326.02	33,432.98	74.63%
BENEFITS EXPENSE	48,872.00	2,964.44	30,376.88	18,495.12	62.16%
OTHER INDIRECT EXPENSE	40,777.00	2,780.28	27,464.21	13,312.79	67.35%
TOTAL INDIRECT EXPENSES:	221,408.00	14,056.72	156,167.11	65,240.89	70.53%
TOTAL ALL EXPENSES:	624,208.00	51,666.50	474,416.61	149,791.39	76.00%
NET INCOME (LOSS):	(50,758.00)	8,359.91	(57,192.14)		

Washington State Bar Association

Statement of Activities

For the Period from June 1, 2017 to June 30, 2017

75.00% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
OFFICE OF GENERAL COUNSEL					
REVENUE:					
COPY FEES	-	2.70	58.52	(58.52)	
TOTAL REVENUE:	-	2.70	58.52	(58.52)	
DIRECT EXPENSES:					
AMICUS BRIEF COMMITTEE	100.00	-	83.63	16.37	83.63%
COURT RULES COMMITTEE	5,000.00	469.99	1,127.28	3,872.72	22.55%
DISCIPLINE ADVISORY ROUNDTABLE	1,500.00	-	-	1,500.00	0.00%
LITIGATION EXPENSES	-	52.56	237.88	(237.88)	
CUSTODIANSHIPS	5,000.00	25.23	1,036.10	3,963.90	20.72%
STAFF TRAVEL/PARKING	2,600.00	208.00	2,224.26	375.74	85.55%
STAFF MEMBERSHIP DUES	1,500.00	-	25.00	1,475.00	1.67%
TOTAL DIRECT EXPENSES:	15,700.00	755.78	4,734.15	10,965.85	30.15%
INDIRECT EXPENSES:					
SALARY EXPENSE (5.7 FTE)	484,565.00	40,692.96	358,282.60	126,282.40	73.94%
BENEFITS EXPENSE	157,573.00	12,290.93	112,755.56	44,817.44	71.56%
OTHER INDIRECT EXPENSE	135,132.00	9,236.99	91,251.35	43,880.65	67.53%
TOTAL INDIRECT EXPENSES:	777,270.00	62,220.88	562,289.51	214,980.49	72.34%
TOTAL ALL EXPENSES:	792,970.00	62,976.66	567,023.66	225,946.34	71.51%
NET INCOME (LOSS):	(792,970.00)	(62,973.96)	(566,965.14)		

Washington State Bar Association

Statement of Activities

For the Period from June 1, 2017 to June 30, 2017

75.00% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
OGC-DISCIPLINARY BOARD					
REVENUE:					
TOTAL REVENUE:	-	-	-	-	
DIRECT EXPENSE:					
DISCIPLINARY BOARD EXPENSES	7,500.00	131.69	7,147.21	352.79	95.30%
CHIEF HEARING OFFICER	33,000.00	2,500.00	22,500.00	10,500.00	68.18%
HEARING OFFICER EXPENSES	5,000.00	832.15	2,646.91	2,353.09	52.94%
HEARING OFFICER TRAINING	2,000.00	-	1,926.98	73.02	96.35%
OUTSIDE COUNSEL	55,000.00	3,000.00	29,235.00	25,765.00	53.15%
DISCIPLINARY SELECTION PANEL	-	-	526.24	(526.24)	
STAFF MEMBERSHIP DUES	500.00	-	-	500.00	0.00%
TOTAL DIRECT EXPENSES:	103,000.00	6,463.84	63,982.34	39,017.66	62.12%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.30 FTE)	92,118.00	7,903.24	71,173.78	20,944.22	77.26%
BENEFITS EXPENSE	31,810.00	2,609.98	23,685.99	8,124.01	74.46%
OTHER INDIRECT EXPENSE	30,819.00	2,113.91	20,884.81	9,934.19	67.77%
TOTAL INDIRECT EXPENSES:	154,747.00	12,627.13	115,744.58	39,002.42	74.80%
TOTAL ALL EXPENSES:	257,747.00	19,090.97	179,726.92	78,020.08	69.73%
NET INCOME (LOSS):	(257,747.00)	(19,090.97)	(179,726.92)		

Washington State Bar Association

Statement of Activities

For the Period from June 1, 2017 to June 30, 2017

75.00% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
PRACTICE OF LAW BOARD					
REVENUE:					
TOTAL REVENUE:	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	
DIRECT EXPENSES:					
PRACTICE OF LAW BOARD	14,000.00	3,285.83	13,319.56	680.44	95.14%
TRANSLATION SERVICES	100.00	-	75.00	25.00	75.00%
LITIGATION EXPENSES	-	-	0.38	(0.38)	
TOTAL DIRECT EXPENSES:	<u>14,100.00</u>	<u>3,285.83</u>	<u>13,394.94</u>	<u>705.06</u>	<u>95.00%</u>
INDIRECT EXPENSES:					
SALARY EXPENSE (0.81 FTE)	61,398.00	5,292.72	47,075.73	14,322.27	76.67%
BENEFITS EXPENSE	20,670.00	1,689.84	15,373.41	5,296.59	74.38%
OTHER INDIRECT EXPENSE	19,203.00	1,309.74	12,937.05	6,265.95	67.37%
TOTAL INDIRECT EXPENSES:	<u>101,271.00</u>	<u>8,292.30</u>	<u>75,386.19</u>	<u>25,884.81</u>	<u>74.44%</u>
TOTAL ALL EXPENSES:	<u>115,371.00</u>	<u>11,578.13</u>	<u>88,781.13</u>	<u>26,589.87</u>	<u>76.95%</u>
NET INCOME (LOSS):	<u>(115,371.00)</u>	<u>(11,578.13)</u>	<u>(88,781.13)</u>		

Washington State Bar Association

Statement of Activities

For the Period from June 1, 2017 to June 30, 2017

75.00% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
PROFESSIONAL RESPONSIBILITY PROGRAM					
REVENUE:					
TOTAL REVENUE:	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	
DIRECT EXPENSES:					
CPE COMMITTEE	6,000.00	392.26	3,061.13	2,938.87	51.02%
STAFF TRAVEL/PARKING	1,500.00	604.14	1,492.42	7.58	99.49%
STAFF MEMBERSHIP DUES	500.00	-	-	500.00	0.00%
TOTAL DIRECT EXPENSES:	<u>8,000.00</u>	<u>996.40</u>	<u>4,553.55</u>	<u>3,446.45</u>	<u>56.92%</u>
INDIRECT EXPENSES:					
SALARY EXPENSE (2.07 FTE)	165,405.00	12,150.55	108,173.24	57,231.76	65.40%
BENEFITS EXPENSE	58,372.00	4,339.78	39,704.75	18,667.25	68.02%
OTHER INDIRECT EXPENSE	49,074.00	3,354.71	33,140.96	15,933.04	67.53%
TOTAL INDIRECT EXPENSES:	<u>272,851.00</u>	<u>19,845.04</u>	<u>181,018.95</u>	<u>91,832.05</u>	<u>66.34%</u>
TOTAL ALL EXPENSES:	<u>280,851.00</u>	<u>20,841.44</u>	<u>185,572.50</u>	<u>95,278.50</u>	<u>66.08%</u>
NET INCOME (LOSS):	<u>(280,851.00)</u>	<u>(20,841.44)</u>	<u>(185,572.50)</u>		

Washington State Bar Association

Statement of Activities

For the Period from June 1, 2017 to June 30, 2017

75.00% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
PUBLIC SERVICE PROGRAMS					
REVENUE:					
DONATIONS & GRANTS	85,000.00	-	85,000.00	-	100.00%
PSP PRODUCT SALES	-	611.00	8,132.00	(8,132.00)	
TOTAL REVENUE:	85,000.00	611.00	93,132.00	(8,132.00)	109.57%
DIRECT EXPENSES:					
DONATIONS/SPONSORSHIPS/GRANTS	203,915.00	-	160,716.61	43,198.39	78.82%
SPEAKERS & PROGRAM DEVELOPMENT	1,500.00	-	-	1,500.00	0.00%
STAFF TRAVEL/PARKING	2,000.00	634.51	655.09	1,344.91	32.75%
STAFF MEMBERSHIP DUES	95.00	-	-	95.00	0.00%
VOLUNTEER RECRUITMENT & OUTREACH	2,100.00	-	28.55	2,071.45	1.36%
CONFERENCE CALLS	200.00	-	-	200.00	0.00%
PRO BONO & PUBLIC SERVICE COMMITTEE	2,000.00	78.90	523.28	1,476.72	26.16%
VOLUNTEER RECRUITMENT & APPREC	500.00	134.08	969.99	(469.99)	194.00%
DAY OF SERVICE	3,150.00	-	772.48	2,377.52	24.52%
TOTAL DIRECT EXPENSES:	215,460.00	847.49	163,666.00	51,794.00	75.96%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.70 FTE)	132,099.00	10,156.20	89,332.61	42,766.39	67.63%
BENEFITS EXPENSE	44,139.00	3,574.62	31,485.60	12,653.40	71.33%
OTHER INDIRECT EXPENSE	40,302.00	2,757.31	27,240.16	13,061.84	67.59%
TOTAL INDIRECT EXPENSES:	216,540.00	16,488.13	148,058.37	68,481.63	68.37%
TOTAL ALL EXPENSES:	432,000.00	17,335.62	311,724.37	120,275.63	72.16%
NET INCOME (LOSS):	(347,000.00)	(16,724.62)	(218,592.37)		

Washington State Bar Association

Statement of Activities

For the Period from June 1, 2017 to June 30, 2017

75.00% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
SECTIONS ADMINISTRATION					
REVENUE:					
REIMBURSEMENTS FROM SECTIONS	307,000.00	1,312.50	323,868.75	(16,868.75)	105.49%
TOTAL REVENUE:	307,000.00	1,312.50	323,868.75	(16,868.75)	105.49%
DIRECT EXPENSES:					
DUES STATEMENTS	9,500.00	-	5,416.72	4,083.28	57.02%
STAFF TRAVEL/PARKING	1,000.00	58.75	836.07	163.93	83.61%
SECTION/COMMITTEE CHAIR MTGS	1,000.00	-	879.38	120.62	87.94%
CONFERENCE CALLS	300.00	27.02	169.98	130.02	56.66%
MISCELLANEOUS	300.00	30.39	164.39	135.61	54.80%
TOTAL DIRECT EXPENSES:	12,100.00	116.16	7,466.54	4,633.46	61.71%
INDIRECT EXPENSES:					
SALARY EXPENSE (4.03 FTE)	259,395.00	25,119.38	207,358.75	52,036.25	79.94%
BENEFITS EXPENSE	93,121.00	7,677.64	69,468.19	23,652.81	74.60%
OTHER INDIRECT EXPENSE	95,540.00	6,525.65	64,461.67	31,078.33	67.47%
TOTAL INDIRECT EXPENSES:	448,056.00	39,322.67	341,288.61	106,767.39	76.17%
TOTAL ALL EXPENSES:	460,156.00	39,438.83	348,755.15	111,400.85	75.79%
NET INCOME (LOSS):	(153,156.00)	(38,126.33)	(24,886.40)		

Washington State Bar Association

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For the Period from June 1, 2017 to June 30, 2017

75.00% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
CONTINUING LEGAL EDUCATION (CLE)					
REVENUE:					
SEMINAR REGISTRATIONS	1,670,000.00	154,410.00	687,990.75	982,009.25	41.20%
SEMINAR-EXHIB/SPNSR/ETC	25,000.00	13,900.00	21,265.00	3,735.00	85.06%
SHIPPING & HANDLING	4,600.00	245.00	3,177.28	1,422.72	69.07%
DESKBOOK SALES	80,000.00	2,998.00	61,647.16	18,352.84	77.06%
COURSEBOOK SALES	20,000.00	1,210.00	11,562.50	8,437.50	57.81%
SECTION PUBLICATION SALES	15,200.00	1,400.00	9,251.34	5,948.66	60.86%
ROYALTIES	-	-	180.00	(180.00)	
CASEMAKER ROYALTIES	60,000.00	-	32,623.34	27,376.66	54.37%
MP3 AND VIDEO SALES	700,000.00	33,041.83	675,301.17	24,698.83	96.47%
TOTAL REVENUE:	2,574,800.00	207,204.83	1,502,998.54	1,071,801.46	58.37%
DIRECT EXPENSES:					
COURSEBOOK PRODUCTION	4,000.00	65.78	1,229.56	2,770.44	30.74%
POSTAGE - FLIERS/CATALOGS	40,000.00	-	16,502.55	23,497.45	41.26%
POSTAGE - MISC./DELIVERY	2,500.00	105.00	559.00	1,941.00	22.36%
DEPRECIATION	19,000.00	1,689.00	16,166.00	2,834.00	85.08%
ONLINE EXPENSES	82,000.00	5,322.50	68,036.27	13,963.73	82.97%
ACCREDITATION FEES	6,500.00	422.00	4,674.00	1,826.00	71.91%
SEMINAR BROCHURES	65,000.00	2,105.39	25,856.63	39,143.37	39.78%
FACILITIES	285,988.00	52,452.15	145,754.59	140,233.41	50.97%
SPEAKERS & PROGRAM DEVELOP	55,000.00	10,827.54	31,597.49	23,402.51	57.45%
SPLITS TO SECTIONS	167,456.00	5,542.25	41,296.35	126,159.65	24.66%
SPLITS TO CO-SPONSORS	7,500.00	-	-	7,500.00	0.00%
HONORARIA	20,250.00	-	-	20,250.00	0.00%
CLE SEMINAR COMMITTEE	1,500.00	-	126.67	1,373.33	8.44%
BAD DEBT EXPENSE	600.00	-	-	600.00	0.00%
STAFF TRAVEL/PARKING	6,500.00	3,955.62	4,291.41	2,208.59	66.02%
STAFF MEMBERSHIP DUES	1,550.00	-	-	1,550.00	0.00%
SUPPLIES	2,000.00	256.00	1,213.66	786.34	60.68%
COST OF SALES - DESKBOOKS	56,000.00	1,898.90	42,786.34	13,213.66	76.40%
COST OF SALES - COURSEBOOKS	1,400.00	124.38	986.18	413.82	70.44%
COST OF SALES SECTION PUBLICATION	2,800.00	257.62	1,623.31	1,176.69	57.98%
A/V DEVELOP COSTS (RECORDING)	1,500.00	-	-	1,500.00	0.00%
DESKBOOK ROYALTIES	1,000.00	-	570.72	429.28	57.07%
RECORDED SEMINAR ROYALTIES	-	-	192.50	(192.50)	
SHIPPING SUPPLIES	250.00	-	-	250.00	0.00%
POSTAGE & DELIVERY-DESKBOOKS	4,000.00	362.28	2,531.25	1,468.75	63.28%
POSTAGE & DELIVERY-COURSEBOOKS	3,000.00	45.20	355.58	2,644.42	11.85%
SPLITS WITH SECTIONS	4,800.00	-	2,007.87	2,792.13	41.83%
FLIERS/CATALOGS	7,500.00	168.75	722.51	6,777.49	9.63%
POSTAGE - FLIERS/CATALOGS	5,000.00	2,794.57	2,794.57	2,205.43	55.89%
COMPLIMENTARY BOOK PROGRAM	4,000.00	-	1,404.15	2,595.85	35.10%
RECORDS STORAGE - OFF SITE	7,440.00	620.00	4,960.00	2,480.00	66.67%
MISCELLANEOUS	200.00	-	-	200.00	0.00%
TOTAL DIRECT EXPENSES:	866,234.00	89,014.93	418,239.16	447,994.84	48.28%
INDIRECT EXPENSES:					
SALARY EXPENSE (12.77 FTE)	837,663.00	67,961.18	613,046.75	224,616.25	73.19%
BENEFITS EXPENSE	295,948.00	24,142.96	219,754.56	76,193.44	74.25%
OTHER INDIRECT EXPENSE	302,742.00	20,679.76	206,143.18	96,598.82	68.09%
TOTAL INDIRECT EXPENSES:	1,436,353.00	112,783.90	1,038,944.49	397,408.51	72.33%
TOTAL ALL EXPENSES:	2,302,587.00	201,798.83	1,457,183.65	845,403.35	63.28%
NET INCOME (LOSS):	272,213.00	5,406.00	45,814.89		

Washington State Bar Association

Statement of Activities

For the Period from June 1, 2017 to June 30, 2017

75.00% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
TECHNOLOGY					
REVENUE:					
TOTAL REVENUE:	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	
DIRECT EXPENSES:					
COMPUTER HARDWARE	29,000.00	295.00	9,768.76	19,231.24	33.69%
COMPUTER SOFTWARE	28,000.00	352.00	12,499.65	15,500.35	44.64%
SOFTWARE MAINTENANCE & LICENSING	286,500.00	4,681.56	137,822.54	148,677.46	48.11%
HARDWARE SERVICE & WARRANTIES	41,000.00	8,981.83	31,787.90	9,212.10	77.53%
TELEPHONE HARDWARE & MAINTENANCE	26,000.00	1,402.39	14,091.96	11,908.04	54.20%
COMPUTER SUPPLIES	34,000.00	234.73	8,276.24	25,723.76	24.34%
THIRD PARTY SERVICES	40,500.00	1,182.25	31,758.00	8,742.00	78.41%
CONSULTING SERVICES	212,000.00	12,432.76	58,239.90	153,760.10	27.47%
STAFF TRAVEL/PARKING	2,500.00	-	-	2,500.00	0.00%
STAFF MEMBERSHIP DUES	110.00	-	-	110.00	0.00%
TELEPHONE	24,000.00	1,563.06	13,217.67	10,782.33	55.07%
TRANSFER TO INDIRECT EXPENSES	(723,610.00)	(31,125.58)	(317,462.62)	(406,147.38)	43.87%
TOTAL DIRECT EXPENSES:	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	
INDIRECT EXPENSES:					
SALARY EXPENSE (12.10 FTE)	1,002,250.00	74,847.87	687,511.71	314,738.29	68.60%
BENEFITS EXPENSE	327,511.00	24,660.58	230,182.05	97,328.95	70.28%
CAPITAL LABOR & OVERHEAD	(140,700.00)	(11,803.20)	(102,245.22)	(38,454.78)	72.67%
OTHER INDIRECT EXPENSE	286,858.00	19,530.89	192,940.71	93,917.29	67.26%
TOTAL INDIRECT EXPENSES:	<u>1,475,919.00</u>	<u>107,236.14</u>	<u>1,008,389.25</u>	<u>467,529.75</u>	<u>68.32%</u>
TOTAL ALL EXPENSES:	<u>1,475,919.00</u>	<u>107,236.14</u>	<u>1,008,389.25</u>	<u>467,529.75</u>	<u>68.32%</u>
NET INCOME (LOSS):	<u>(1,475,919.00)</u>	<u>(107,236.14)</u>	<u>(1,008,389.25)</u>		

Washington State Bar Association

Statement of Activities

For the Period from June 1, 2017 to June 30, 2017

75.00% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
SECTIONS OPERATIONS					
REVENUE:					
SECTION DUES	475,770.00	2,127.50	492,032.75	(16,262.75)	103.42%
SEMINAR PROFIT SHARE	151,310.00	5,542.25	58,456.35	92,853.65	38.63%
INTEREST INCOME	1,406.00	-	-	1,406.00	0.00%
PUBLICATIONS REVENUE	5,000.00	-	4,806.07	193.93	96.12%
OTHER	55,125.00	15,065.59	32,076.01	23,048.99	58.19%
TOTAL REVENUE:	688,611.00	22,735.34	587,371.18	101,239.82	85.30%
DIRECT EXPENSES:					
DIRECT EXPENSES OF SECTION ACTIVITIES	627,684.00	59,447.32	259,480.29	368,203.71	41.34%
REIMBURSEMENT TO WSBA FOR INDIRECT EXPENSES	310,818.75	1,312.50	323,868.75	(13,050.00)	104.20%
TOTAL DIRECT EXPENSES:	938,502.75	60,759.82	583,349.04	355,153.71	62.16%
NET INCOME (LOSS):	(249,891.75)	(38,024.48)	4,022.14		

Washington State Bar Association

Statement of Activities

For the Period from June 1, 2017 to June 30, 2017

75.00% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
LAWYERS FUND FOR CLIENT PROTECTION					
REVENUE:					
LFCP RESTITUTION	1,000.00	285.11	2,889.60	(1,889.60)	288.96%
LFCP MEMBER ASSESSMENTS	982,000.00	4,410.00	986,947.50	(4,947.50)	100.50%
INTEREST INCOME	3,000.00	1,690.34	12,843.28	(9,843.28)	428.11%
TOTAL REVENUE:	986,000.00	6,385.45	1,002,680.38	(16,680.38)	101.69%
DIRECT EXPENSES:					
GIFTS TO INJURED CLIENTS	500,000.00	5,500.00	178,633.12	321,366.88	35.73%
LFCP BOARD EXPENSES	1,500.00	59.74	1,207.67	292.33	80.51%
BANK FEES - WELLS FARGO	1,000.00	(65.70)	343.96	656.04	34.40%
STAFF MEMBERSHIP DUES	-	-	200.00	(200.00)	
TOTAL DIRECT EXPENSES:	502,500.00	5,494.04	180,384.75	322,115.25	35.90%
INDIRECT EXPENSES:					
SALARY EXPENSE (1.01 FTE)	66,205.00	5,670.46	50,435.43	15,769.57	76.18%
BENEFITS EXPENSE	23,572.00	1,941.64	17,551.07	6,020.93	74.46%
OTHER INDIRECT EXPENSE	23,944.00	1,631.41	16,113.95	7,830.05	67.30%
TOTAL INDIRECT EXPENSES:	113,721.00	9,243.51	84,100.45	29,620.55	73.95%
TOTAL ALL EXPENSES:	616,221.00	14,737.55	264,485.20	351,735.80	42.92%
NET INCOME (LOSS):	369,779.00	(8,352.10)	738,195.18		

Washington State Bar Association

Statement of Activities

For the Period from June 1, 2017 to June 30, 2017

75.00% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
MANAGEMENT OF WESTERN STATES BAR CONFERENCE (NO WSBA FUNDS)					
REVENUE:					
REGISTRATION REVENUE	25,600.00	-	30,150.00	(4,550.00)	117.77%
OTHER ACTIVITIES REGISTRATION REVENUE	13,000.00	-	23,200.00	(10,200.00)	178.46%
WESTERN STATES BAR MEMBERSHIP DUES	2,400.00	-	2,400.00	-	100.00%
SPONSORSHIPS	9,000.00	200.00	12,200.00	(3,200.00)	135.56%
TOTAL REVENUE:	50,000.00	200.00	67,950.00	(17,950.00)	135.90%
DIRECT EXPENSES:					
SPEAKERS & PROGRAM DEVELOPMENT	1,000.00	-	600.81	399.19	60.08%
FACILITIES	44,000.00	-	52,315.50	(8,315.50)	118.90%
STAFF TRAVEL/PARKING	2,300.00	-	1,932.61	367.39	84.03%
BANK FEES	560.00	46.60	421.12	138.88	75.20%
WSBC PRESIDENT TRAVEL	500.00	-	-	500.00	0.00%
OPTIONAL ACTIVITIES EXPENSE	1,200.00	-	3,130.58	(1,930.58)	260.88%
MARKETING EXPENSE	440.00	-	735.83	(295.83)	167.23%
TOTAL DIRECT EXPENSES:	50,000.00	46.60	59,136.45	(9,136.45)	118.27%
INDIRECT EXPENSES:					
TOTAL INDIRECT EXPENSES:	-	-	-	-	
TOTAL ALL EXPENSES:	50,000.00	46.60	59,136.45	(9,136.45)	118.27%
NET INCOME (LOSS):	-	153.40	8,813.55		

Washington State Bar Association

Statement of Activities

For the Period from June 1, 2017 to June 30, 2017

75.00% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
INDIRECT EXPENSES:					
SALARIES	10,987,791.00	886,910.64	8,126,335.52	2,861,455.48	73.96%
ALLOWANCE FOR OPEN POSITIONS	(120,000.00)	-	-	(120,000.00)	0.00%
TEMPORARY SALARIES	98,320.00	15,214.20	72,632.02	25,687.98	73.87%
CAPITAL LABOR & OVERHEAD	(140,700.00)	(11,803.20)	(102,245.22)	(38,454.78)	72.67%
EMPLOYEE ASSISTANCE PLAN	4,800.00	-	3,600.00	1,200.00	75.00%
EMPLOYEE SERVICE AWARDS	1,970.00	-	1,650.00	320.00	83.76%
FICA (EMPLOYER PORTION)	823,000.00	64,014.12	582,777.58	240,222.42	70.81%
L&I INSURANCE	48,000.00	9,280.55	28,107.42	19,892.58	58.56%
MEDICAL (EMPLOYER PORTION)	1,335,000.00	115,301.05	1,011,878.00	323,122.00	75.80%
RETIREMENT (EMPLOYER PORTION)	1,252,000.00	92,738.72	859,939.96	392,060.04	68.69%
TRANSPORTATION ALLOWANCE	118,500.00	130.00	106,184.50	12,315.50	89.61%
UNEMPLOYMENT INSURANCE	106,000.00	7,772.88	72,259.60	33,740.40	68.17%
STAFF DEVELOPMENT-GENERAL	6,865.00	-	634.76	6,230.24	9.25%
TOTAL SALARY & BENEFITS EXPENSE:	14,521,546.00	1,179,558.96	10,763,754.14	3,757,791.86	74.12%
WORKPLACE BENEFITS	42,000.00	1,951.65	29,957.35	12,042.65	71.33%
HUMAN RESOURCES POOLED EXP	126,656.00	5,673.53	79,430.09	47,225.91	62.71%
MEETING SUPPORT EXPENSES	15,000.00	434.76	9,418.95	5,581.05	62.79%
RENT	1,645,000.00	142,466.75	1,311,603.83	333,396.17	79.73%
PERSONAL PROP TAXES-WSBA	12,500.00	701.08	7,296.69	5,203.31	58.37%
FURNITURE, MAINT, LH IMP	38,000.00	416.10	16,736.30	21,263.70	44.04%
OFFICE SUPPLIES & EQUIPMENT	50,000.00	4,187.41	36,318.81	13,681.19	72.64%
FURN & OFFICE EQUIP DEPRECIATION	74,000.00	3,396.00	60,304.59	13,695.41	81.49%
COMPUTER HARDWARE DEPRECIATION	63,000.00	4,831.00	47,227.51	15,772.49	74.96%
COMPUTER SOFTWARE DEPRECIATION	94,500.00	1,825.00	17,045.01	77,454.99	18.04%
INSURANCE	130,400.00	10,865.35	97,887.15	32,512.85	75.07%
PROFESSIONAL FEES-AUDIT	31,000.00	5,000.00	37,662.06	(6,662.06)	121.49%
PROFESSIONAL FEES-LEGAL	60,000.00	-	23,571.37	36,428.63	39.29%
TELEPHONE & INTERNET	38,000.00	3,490.40	30,345.52	7,654.48	79.86%
POSTAGE - GENERAL	45,000.00	1,948.79	26,965.36	18,034.64	59.92%
RECORDS STORAGE	40,000.00	2,936.61	27,776.53	12,223.47	69.44%
STAFF TRAINING	75,000.00	4,571.44	61,108.49	13,891.51	81.48%
BANK FEES	35,400.00	2,368.42	24,875.74	10,524.26	70.27%
PRODUCTION MAINTENANCE & SUPPLIES	25,000.00	1,585.59	8,132.35	16,867.65	32.53%
COMPUTER POOLED EXPENSES	723,610.00	31,125.58	317,462.62	406,147.38	43.87%
TOTAL OTHER INDIRECT EXPENSES:	3,364,066.00	229,775.46	2,271,126.32	1,092,939.68	67.51%
TOTAL INDIRECT EXPENSES:	17,885,612.00	1,409,334.42	13,034,880.46		

Washington State Bar Association

Statement of Activities

For the Period from June 1, 2017 to June 30, 2017

75.00% OF YEAR COMPLETE

	FISCAL 2017 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE
SUMMARY PAGE				
LICENSE FEES	13,204,000.00	1,101,895.59	10,183,933.23	3,020,066.77
ACCESS TO JUSTICE	(251,763.00)	(30,878.76)	(234,784.22)	(16,978.78)
ADMINISTRATION	(974,756.00)	(71,328.14)	(692,086.90)	(282,669.10)
ADMISSIONS/BAR EXAM	(91,290.00)	(24,750.61)	473,445.04	(564,735.04)
BOARD OF GOVERNORS	(782,596.00)	(57,825.66)	(594,913.31)	(187,682.69)
COMMUNICATIONS	(1,656,408.00)	(127,040.59)	(1,148,273.34)	(508,134.66)
DISCIPLINE	(5,462,671.00)	(434,946.28)	(3,980,016.29)	(1,482,654.71)
DIVERSITY	(293,895.00)	(30,664.53)	(191,723.58)	(102,171.42)
FOUNDATION	(167,949.00)	(12,165.51)	(116,819.13)	(51,129.87)
HUMAN RESOURCES	(257,819.00)	(29,044.32)	(277,043.46)	19,224.46
PUBLIC SERVICE PROGRAMS	(347,000.00)	(16,724.62)	(218,592.37)	(128,407.63)
LOMAP	(200,402.00)	(16,174.66)	(135,528.97)	(64,873.03)
LAP	(158,452.00)	(20,842.86)	(131,995.93)	(26,456.07)
LEGISLATIVE	(263,265.00)	(8,990.72)	(168,692.41)	(94,572.59)
LICENSING AND MEMBERSHIP	(339,667.00)	(14,900.78)	(201,838.63)	(137,828.37)
LIMITED LICENSE LEGAL TECHNICIAN	(221,664.00)	(11,384.03)	(140,040.05)	(81,623.95)
LIMITED PRACTICE OFFICERS	(69,787.00)	(922.93)	(24,117.12)	(45,669.88)
MANDATORY CLE ADMINISTRATION	(24,390.00)	(14,014.23)	81,753.12	(106,143.12)
MEMBER BENEFITS	(72,000.00)	608.87	(30,870.08)	(41,129.92)
MENTORSHIP PROGRAM	(201,473.00)	(12,383.93)	(118,753.01)	(82,719.99)
NEW LAWYER PROGRAM	(227,891.00)	(24,873.54)	(190,616.60)	(37,274.40)
NW LAWYER	(50,758.00)	8,359.91	(57,192.14)	6,434.14
OFFICE OF GENERAL COUNSEL	(792,970.00)	(62,973.96)	(566,965.14)	(226,004.86)
OGC-DISCIPLINARY BOARD	(257,747.00)	(19,090.97)	(179,726.92)	(78,020.08)
PRACTICE OF LAW BOARD	(115,371.00)	(11,578.13)	(88,781.13)	(26,589.87)
PROFESSIONAL RESPONSIBILITY	(280,851.00)	(20,841.44)	(185,572.50)	(95,278.50)
LAW CLERK PROGRAM	(9,435.00)	(5,933.28)	39,509.47	(48,944.47)
SECTIONS ADMINISTRATION	(153,156.00)	(38,126.33)	(24,886.40)	(128,269.60)
TECHNOLOGY	(1,475,919.00)	(107,236.14)	(1,008,389.25)	(467,529.75)
CLE - PRODUCTS	222,126.00	(12,268.23)	316,277.32	(94,151.32)
CLE - SEMINARS	50,087.00	17,674.23	(270,462.43)	320,549.43
SECTIONS OPERATIONS	(249,891.75)	(38,024.48)	4,022.14	(253,913.89)
LFCP	369,779.00	(8,352.10)	738,195.18	(368,416.18)
WESTERN STATES BAR CONFERENCE (No WSBA Funds)	-	153.40	8,813.55	(8,813.55)
INDIRECT EXPENSES	(17,885,612.00)	(1,409,334.42)	(13,034,880.46)	(4,850,731.54)
TOTAL OF ALL	19,490,856.75	1,564,924.18	12,167,612.72	7,323,244.03
NET INCOME (LOSS)	(1,605,244.75)	(155,589.76)	867,267.74	

**Washington State Bar Association
Analysis of Cash Investments
As of June 30, 2017**

Checking & Savings Accounts

General Fund

Checking

<u>Bank</u>	<u>Account</u>	<u>Amount</u>
Wells Fargo	General	\$ 222,765
Total		\$ 222,765

<u>Investments</u>	<u>Rate</u>	<u>Amount</u>
Wells Fargo Money Market	0.92%	\$ 2,172,386
UBS Financial Money Market	1.00%	\$ 839,608
Morgan Stanley Money Market	0.65%	\$ 25,712
Merrill Lynch Money Market	1.04%	\$ 1,877,257
Long Term Investments	Varies	\$ 3,420,372
Short Term Investments	Varies	\$ 3,000,000
General Fund Total		\$ 11,558,100

Lawyer's Fund for Client Protection

Checking

<u>Bank</u>	<u>Amount</u>
Wells Fargo	\$ 1,476,180

<u>Investments</u>	<u>Rate</u>	<u>Amount</u>
Wells Fargo Money Market	0.92%	\$ 2,235,854
Morgan Stanley Money Market	0.24%	\$ 102,661
Wells Fargo Investments	Varies	\$ -
Lawyers' Fund for Client Protection Total		\$ 3,814,696

Grand Total Cash & Investments **\$ 15,372,796**

**Washington State Bar Association
Analysis of Cash Investments
As of June 30, 2017**

Long Term Investments- General Fund

UBS Financial Long Term Investments

Nuveen 3-7 year Municipal Bond Portfolio

Value as of 6/30/2017

\$ 506,005.65

Morgan Stanley Long Term Investments

Lord Abbett Short Term Duration Income Fund

\$ 1,566,755.76

Guggenheim Total Return Bond Fund

\$ 677,390.68

Virtus Multi-Sector Short Term Bond Fund

\$ 670,219.99

\$ 2,914,366.43

Total Long Term Investments- General Fund 3,420,372.08

Short Term Investments- General Fund

<u>Bank</u>	<u>Interest Rate</u>	<u>Yield</u>	<u>Term</u>	<u>Maturity Date</u>	<u>Amount</u>
Enterprise Bank	0.65%	0.65%	6 months	7/31/2017	250,000.00
Pacific Western Bank	0.65%	0.65%	6 months	7/31/2017	250,000.00
First VA Community Bank	0.65%	0.65%	6 months	7/31/2017	250,000.00
Bank of China NY	0.85%	0.85%	9 months	10/30/2017	250,000.00
Bank of Baroda	0.90%	0.90%	9 months	10/31/2017	250,000.00
ZB NA	0.80%	0.80%	9 months	11/1/2017	250,000.00
First Merchant Bank	0.65%	0.65%	6 months	8/3/2017	250,000.00
Bank India NY	0.80%	0.80%	6 months	8/9/2017	250,000.00
Huntington National Bank	0.80%	0.80%	6 months	8/15/2017	250,000.00
Safra National Bank NY	0.65%	0.65%	6 months	8/15/2017	250,000.00
United Bank Vernon Rockville CT	0.65%	0.65%	6 months	8/16/2017	250,000.00
Washington First Bank Reston VA	0.70%	0.70%	6 months	8/28/2017	250,000.00

Total Short Term Investments- General Fund 3,000,000.00

Lawyer's Fund for Client Protection

<u>Bank</u>	<u>Interest Rate</u>	<u>Yield</u>	<u>Term Mths</u>	<u>Maturity Date</u>	<u>Amount</u>
					Total LFCP <u><u>-</u></u>