

**WASHINGTON STATE**  
**B A R A S S O C I A T I O N**

# **Financial Reports**

**(Unaudited)**

## **Year to Date March 31, 2021**

Prepared by Maggie Yu, Controller

Submitted by

**Jorge Perez, Chief Financial Officer**

**April 19, 2021**

**Washington State Bar Association Financial Summary**  
**Compared to Fiscal Year 2021 Budget**  
**For the Period from March 1, 2021 to March 31, 2021**

| Category   | Actual Revenues   | Budgeted Revenues | Actual Indirect Expenses | Budgeted Indirect Expenses | Actual Direct Expenses | Budgeted Direct Expenses | Actual Total Expenses | Budgeted Total Expenses | Actual Net Result   | Budgeted Net Result |
|--|-------------------|-------------------|--------------------------|----------------------------|------------------------|--------------------------|-----------------------|-------------------------|---------------------|---------------------|
| Access to Justice                                      | -                 | -                 | 107,604                  | 205,966                    | 5,501                  | 56,824                   | 113,105               | 262,790                 | (113,105)           | (262,790)           |
| Administration   | 2,582             | 100,000           | 551,609                  | 1,070,204                  | 7,428                  | 15,200                   | 559,037               | 1,085,404               | (556,455)           | (985,404)           |
| Admissions/Bar Exam                                    | 856,385           | 1,134,375         | 402,293                  | 847,813                    | 41,445                 | 318,693                  | 443,737               | 1,166,506               | 412,647             | (32,131)            |
| Advancement FTE  | -                 | -                 | 118,187                  | 235,893                    | -                      | -                        | 118,187               | 235,893                 | (118,187)           | (235,893)           |
| Bar News   | 290,021           | 468,350           | 172,915                  | 345,499                    | 239,251                | 449,665                  | 412,166               | 795,164                 | (122,145)           | (326,814)           |
| Board of Governors                                     | -                 | -                 | 106,050                  | 210,537                    | 27,336                 | 406,500                  | 133,386               | 617,037                 | (133,386)           | (617,037)           |
| Communications Strategies                              | -                 | -                 | 226,111                  | 453,887                    | 7,893                  | 76,045                   | 234,005               | 529,932                 | (234,005)           | (529,932)           |
| Communications Strategies FTE                          | -                 | -                 | 110,408                  | 222,622                    | -                      | -                        | 110,408               | 222,622                 | (110,408)           | (222,622)           |
| Discipline   | 69,629            | 97,500            | 2,870,868                | 5,826,381                  | 52,872                 | 194,473                  | 2,923,739             | 6,020,854               | (2,854,110)         | (5,923,354)         |
| Diversity  | 135,000           | 135,374           | 116,055                  | 325,440                    | 767                    | 26,790                   | 116,822               | 352,230                 | 18,178              | (216,856)           |
| Foundation   | -                 | -                 | 61,298                   | 122,376                    | 3,025.00               | 12,150                   | 64,323                | 134,526                 | (64,323)            | (134,526)           |
| Human Resources  | -                 | -                 | 205,473                  | 458,623                    | -                      | -                        | 205,473               | 458,623                 | (205,473)           | (458,623)           |
| Law Clerk Program                                      | 171,713           | 193,000           | 49,717                   | 95,128                     | 24                     | 10,650                   | 49,740                | 105,778                 | 121,973             | 87,222              |
| Legislative  | -                 | -                 | 55,368                   | 126,909                    | 14,992                 | 32,250                   | 70,359                | 159,159                 | (70,359)            | (159,159)           |
| Licensing and Membership Records                       | 240,890           | 336,450           | 293,832                  | 583,749                    | 20,338                 | 21,951                   | 314,170               | 605,700                 | (73,279)            | (269,250)           |
| Licensing Fees   | 8,414,480         | 16,531,113        | -                        | -                          | -                      | -                        | -                     | -                       | 8,414,480           | 16,531,113          |
| Limited License Legal Technician                       | 20,503            | 23,267            | 51,062                   | 115,845                    | 1,412.50               | 8,203                    | 52,474                | 124,048                 | (31,972)            | (100,781)           |
| Limited Practice Officers                              | 108,770           | 195,300           | 27,336                   | 55,230                     | 7,264                  | 22,785                   | 34,600                | 78,015                  | 74,171              | 117,285             |
| Mandatory CLE  | 515,134           | 767,950           | 225,109                  | 473,822                    | 110,694                | 148,018                  | 335,803               | 621,840                 | 179,331             | 146,110             |
| Member Assistance Program                              | 5,676             | 8,000             | 45,754                   | 91,838                     | 825.00                 | 1,075                    | 46,579                | 92,913                  | (40,903)            | (84,913)            |
| Member Benefits  | 4,361             | 28,000            | 65,764                   | 134,790                    | 130,755                | 188,496                  | 196,520               | 323,286                 | (192,159)           | (295,286)           |
| Member Services & Engagement                           | 43,941            | 154,250           | 211,243                  | 496,743                    | 1,018                  | 42,990                   | 212,261               | 539,733                 | (168,320)           | (385,483)           |
| Office of General Counsel                              | 657               | -                 | 437,973.08               | 952,454                    | 8,677.02               | 18,677.37                | 446,650.10            | 971,131                 | (445,993)           | (971,131)           |
| Office of the Executive Director                       | -                 | -                 | 311,441                  | 614,257                    | 133                    | 101,651                  | 311,574               | 715,908                 | (311,574)           | (715,908)           |
| OGC-Disciplinary Board                                 | -                 | -                 | 82,818                   | 164,644                    | 39,545                 | 91,650                   | 122,363               | 256,294                 | (122,363)           | (256,294)           |
| Outreach and Engagement                                | -                 | -                 | 122,141                  | 260,983                    | 522                    | 28,252                   | 122,663               | 289,235                 | (122,663)           | (289,235)           |
| Practice of Law Board                                  | -                 | -                 | 18,232                   | 36,875                     | -                      | 9,000                    | 18,232                | 45,875                  | (18,232)            | (45,875)            |
| Professional Responsibility Program                    | -                 | -                 | 142,530                  | 276,709                    | 551                    | 7,125                    | 143,081               | 283,834                 | (143,081)           | (283,834)           |
| Public Service Programs                                | 103,000           | 130,200           | 63,523                   | 127,921                    | 46                     | 268,493                  | 63,569                | 396,414                 | 39,431              | (266,214)           |
| Publication and Design Services                        | -                 | -                 | 49,385                   | 98,843                     | 4,300                  | 5,730                    | 53,685                | 104,573                 | (53,685)            | (104,573)           |
| Regulatory Services FTE                                | -                 | -                 | 195,849                  | 506,486                    | -                      | -                        | 195,849               | 506,486                 | (195,849)           | (506,486)           |
| Sections Administration                                | 277,245           | 300,000           | 142,386                  | 288,915                    | 6,353                  | 9,875                    | 148,739               | 298,790                 | 128,506             | 1,210               |
| Service Center   | -                 | -                 | 345,870                  | 737,344                    | 2,749                  | 8,500                    | 348,619               | 745,844                 | (348,619)           | (745,844)           |
| Technology   | -                 | -                 | 938,458                  | 1,659,474                  | -                      | -                        | 938,458               | 1,659,474               | (938,458)           | (1,659,474)         |
| <b>Subtotal General Fund</b>                           | <b>11,259,985</b> | <b>20,603,129</b> | <b>8,924,659</b>         | <b>18,224,201</b>          | <b>735,715</b>         | <b>2,581,710</b>         | <b>9,660,373</b>      | <b>20,805,911</b>       | <b>1,599,612.17</b> | <b>(202,782)</b>    |
| Expenses using reserve funds                           |                   |                   |                          |                            |                        |                          | <b>9,660,373</b>      |                         | -                   | -                   |
| <b>Total General Fund - Net Result from Operations</b> |                   |                   |                          |                            |                        |                          |                       |                         | <b>1,599,612.17</b> | <b>(202,782)</b>    |
| <b>Percentage of Budget</b>                            | <b>54.65%</b>     |                   | <b>48.97%</b>            |                            | <b>28.50%</b>          |                          | <b>46.43%</b>         |                         |                     |                     |
| CLE-Seminars and Products                              | 557,963           | 1,682,000         | 513,879                  | 1,039,119                  | 49,803                 | 535,891                  | 563,681               | 1,575,010               | (5,719)             | 106,990             |
| CLE - Deskbooks  | 107,361           | 158,000           | 108,430                  | 215,042                    | 87,141                 | 112,107                  | 195,571               | 327,149                 | (88,210)            | (169,149)           |
| Total CLE  | 665,324           | 1,840,000         | 622,309                  | 1,254,161                  | 136,943                | 647,998                  | 759,252               | 1,902,159               | (93,928)            | (62,159)            |
| <b>Percentage of Budget</b>                            | <b>36.16%</b>     |                   | <b>49.62%</b>            |                            | <b>21.13%</b>          |                          | <b>39.92%</b>         |                         |                     |                     |
| Total All Sections                                     | 579,774           | 585,779           | -                        | -                          | 300,183                | 865,167                  | 300,183               | 865,167                 | 279,592             | (279,388)           |
| Client Protection Fund-Restricted                      | 406,154           | 529,540           | 77,171                   | 155,699                    | 26,144                 | 502,400                  | 103,314               | 658,099                 | 302,840             | (128,559)           |
| <b>Totals</b>  | <b>12,911,238</b> | <b>23,558,448</b> | <b>9,624,138</b>         | <b>19,634,061</b>          | <b>1,198,984</b>       | <b>4,597,276</b>         | <b>10,823,122</b>     | <b>24,231,337</b>       | <b>2,088,116</b>    | <b>(672,889)</b>    |
| <b>Percentage of Budget</b>                            | <b>54.81%</b>     |                   | <b>49.02%</b>            |                            | <b>26.08%</b>          |                          | <b>44.67%</b>         |                         |                     |                     |

| Summary of Fund Balances:                         | Fund Balances Sept. 30, 2020 | 2021 Budgeted Fund Balances | Fund Balances Year to date |
|---|------------------------------|-----------------------------|----------------------------|
| <b>Restricted Funds:</b>                          |                              |                             |                            |
| Client Protection Fund                            | 4,193,130                    | 4,064,571                   | 4,495,970                  |
| <b>Board-Designated Funds (Non-General Fund):</b> |                              |                             |                            |
| CLE Fund Balance                                  | 469,241                      | 407,082                     | 375,313                    |
| Section Funds                                     | 1,210,209                    | 930,821                     | 1,489,801                  |
| <b>Board-Designated Funds (General Fund):</b>     |                              |                             |                            |
| Operating Reserve Fund                            | 1,500,000                    | 1,500,000                   | 1,500,000                  |
| Facilities Reserve Fund                           | 550,000                      | 550,000                     | 550,000                    |
| <b>Unrestricted Funds (General Fund):</b>         |                              |                             |                            |
| Unrestricted General Fund                         | 3,478,234                    | 3,275,452                   | 5,077,846                  |
| <b>Total General Fund Balance</b>                 | <b>5,528,234</b>             | <b>5,325,452</b>            | <b>7,127,846</b>           |
| <b>Net Change in general Fund Balance</b>         |                              | <b>(202,782)</b>            | <b>1,599,612</b>           |
| <b>Total Fund Balance</b>                         | <b>11,400,814.00</b>         | <b>10,727,925</b>           | <b>13,488,930</b>          |
| <b>Net Change In Fund Balance</b>                 |                              | <b>(672,889)</b>            | <b>2,088,116</b>           |

**Washington State Bar Association**  
 Statement of Activities  
 For the Period from March 1, 2021 to March 31, 2021  
**50.00% OF YEAR COMPLETE**

|                       | MONTHLY BUDGET vs. ACTUAL           |                         |                     | YEAR TO DATE BUDGET vs. ACTUAL |                        |                          | ANNUAL BUDGET COMPARISON     |                              |                            |
|-----------------------|-------------------------------------|-------------------------|---------------------|--------------------------------|------------------------|--------------------------|------------------------------|------------------------------|----------------------------|
|                       | FISCAL 2021 BUDGET<br>CURRENT MONTH | CURRENT MONTH<br>ACTUAL | MONTHLY<br>VARIANCE | YEAR TO DATE<br>BUDGET         | YEAR TO DATE<br>ACTUAL | YEAR TO DATE<br>VARIANCE | FISCAL 2021<br>BUDGET ANNUAL | REMAINING<br>BALANCE OF YEAR | % USED OF<br>ANNUAL BUDGET |
| <b>LICENSE FEES</b>   |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| <b>REVENUE:</b>       |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| LICENSE FEES          | 1,374,217.34                        | 1,480,451.87            | 106,234.53          | 8,601,582.39                   | 8,414,479.65           | (187,102.74)             | 16,531,113.10                | 8,116,633.45                 | 50.90%                     |
| <b>TOTAL REVENUE:</b> | <b>1,374,217</b>                    | <b>1,480,452</b>        | <b>106,235</b>      | <b>8,601,582</b>               | <b>8,414,480</b>       | <b>(187,103)</b>         | <b>16,531,113</b>            | <b>8,116,633</b>             | <b>50.90%</b>              |

**Washington State Bar Association**  
Statement of Activities  
For the Period from March 1, 2021 to March 31, 2021  
**50.00% OF YEAR COMPLETE**

|                                 | MONTHLY BUDGET vs. ACTUAL           |                         |                     | YEAR TO DATE BUDGET vs. ACTUAL |                        |                          | ANNUAL BUDGET COMPARISON     |                              |                            |
|---------------------------------|-------------------------------------|-------------------------|---------------------|--------------------------------|------------------------|--------------------------|------------------------------|------------------------------|----------------------------|
|                                 | FISCAL 2021 BUDGET<br>CURRENT MONTH | CURRENT MONTH<br>ACTUAL | MONTHLY<br>VARIANCE | YEAR TO DATE<br>BUDGET         | YEAR TO DATE<br>ACTUAL | YEAR TO DATE<br>VARIANCE | FISCAL 2021<br>BUDGET ANNUAL | REMAINING<br>BALANCE OF YEAR | % USED OF<br>ANNUAL BUDGET |
| <b>ACCESS TO JUSTICE</b>        |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| <b>REVENUE:</b>                 |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| <b>TOTAL REVENUE:</b>           | -                                   | -                       | -                   | -                              | -                      | -                        | -                            | -                            |                            |
| <b>DIRECT EXPENSES:</b>         |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| ATJ BOARD RETREAT               | -                                   | -                       | -                   | -                              | -                      | -                        | 2,000                        | 2,000                        | 0                          |
| LEADERSHIP TRAINING             | 667                                 | -                       | 667                 | 2,000                          | -                      | 2,000                    | 2,000                        | 2,000                        | 0                          |
| ATJ BOARD EXPENSE               | 1,667                               | 5,500                   | (3,833)             | 8,000                          | 5,501                  | 2,499                    | 18,000                       | 12,499                       | 31%                        |
| STAFF TRAVEL/PARKING            | 292                                 | -                       | 292                 | 1,750                          | -                      | 1,750                    | 3,500                        | 3,500                        | 0%                         |
| STAFF MEMBERSHIP DUES           | -                                   | -                       | -                   | 120                            | -                      | 120                      | 120                          | 120                          | 0%                         |
| PUBLIC DEFENSE                  | 417                                 | 0                       | 417                 | 1,900                          | 0                      | 1,900                    | 4,400                        | 4,400                        | 0%                         |
| CONFERENCE/INSTITUTE EXPENSE    | 1,978                               | -                       | 1,978               | 5,935                          | 0                      | 5,935                    | 17,804                       | 17,804                       | 0%                         |
| RECEPTION/FORUM EXPENSE         | -                                   | -                       | -                   | 9,000                          | -                      | 9,000                    | 9,000                        | 9,000                        | 0%                         |
| <b>TOTAL DIRECT EXPENSES:</b>   | <b>5,020</b>                        | <b>5,500</b>            | <b>(480)</b>        | <b>28,704</b>                  | <b>5,501</b>           | <b>23,203</b>            | <b>56,824</b>                | <b>51,322</b>                | <b>9.68%</b>               |
| <b>INDIRECT EXPENSES:</b>       |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| SALARY EXPENSE (1.60 FTE)       | 9,556                               | 13,487                  | (3,931)             | 56,500                         | 63,971                 | (7,471)                  | 113,835                      | 49,864                       | 56.20%                     |
| BENEFITS EXPENSE                | 3,697                               | 3,525                   | 171                 | 22,345                         | 21,150                 | 1,195                    | 44,524                       | 23,374                       | 47.50%                     |
| OTHER INDIRECT EXPENSE          | 3,635                               | 2,848                   | 787                 | 23,367                         | 22,483                 | 884                      | 47,607                       | 25,124                       | 47.23%                     |
| <b>TOTAL INDIRECT EXPENSES:</b> | <b>16,888</b>                       | <b>19,860</b>           | <b>(2,973)</b>      | <b>102,212</b>                 | <b>107,604</b>         | <b>(5,392)</b>           | <b>205,966</b>               | <b>98,362</b>                | <b>52.24%</b>              |
| <b>TOTAL ALL EXPENSES:</b>      | <b>21,907</b>                       | <b>25,360</b>           | <b>(3,453)</b>      | <b>130,917</b>                 | <b>113,105</b>         | <b>17,811</b>            | <b>262,790</b>               | <b>149,684</b>               | <b>43.04%</b>              |
| <b>NET INCOME (LOSS):</b>       | <b>(21,907)</b>                     | <b>(25,360)</b>         | <b>(3,453)</b>      | <b>(130,917)</b>               | <b>(113,105)</b>       | <b>17,811</b>            | <b>(262,790)</b>             | <b>(149,684)</b>             | <b>43.04%</b>              |

**Washington State Bar Association**  
Statement of Activities  
For the Period from March 1, 2021 to March 31, 2021  
**50.00% OF YEAR COMPLETE**

|                                 | MONTHLY BUDGET vs. ACTUAL           |                         |                     | YEAR TO DATE BUDGET vs. ACTUAL |                        |                          | ANNUAL BUDGET COMPARISON     |                              |                            |
|---------------------------------|-------------------------------------|-------------------------|---------------------|--------------------------------|------------------------|--------------------------|------------------------------|------------------------------|----------------------------|
|                                 | FISCAL 2021 BUDGET<br>CURRENT MONTH | CURRENT MONTH<br>ACTUAL | MONTHLY<br>VARIANCE | YEAR TO DATE<br>BUDGET         | YEAR TO DATE<br>ACTUAL | YEAR TO DATE<br>VARIANCE | FISCAL 2021<br>BUDGET ANNUAL | REMAINING<br>BALANCE OF YEAR | % USED OF<br>ANNUAL BUDGET |
| <b>ADMINISTRATION</b>           |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| <b>REVENUE:</b>                 |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| INTEREST INCOME                 | 6,368                               | (1,281)                 | (7,649)             | 52,488                         | 2,582                  | (49,906)                 | 100,000                      | 97,418                       | 2.58%                      |
| <b>TOTAL REVENUE:</b>           | <b>6,368</b>                        | <b>(1,281)</b>          | <b>(7,649)</b>      | <b>52,488</b>                  | <b>2,582</b>           | <b>(49,906)</b>          | <b>100,000</b>               | <b>97,418</b>                | <b>2.58%</b>               |
| <b>DIRECT EXPENSES:</b>         |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| CONSULTING SERVICES             | 2,750                               | -                       | 2,750               | 5,500                          | 6,088                  | (588)                    | 11,000                       | 4,913                        | 55.34%                     |
| STAFF TRAVEL/PARKING            | 350                                 | -                       | 350                 | 2,100                          | 1,340                  | 760                      | 4,200                        | 2,860                        | 31.90%                     |
| <b>TOTAL DIRECT EXPENSES:</b>   | <b>3,100</b>                        | <b>-</b>                | <b>3,100</b>        | <b>7,600</b>                   | <b>7,428</b>           | <b>173</b>               | <b>15,200</b>                | <b>7,773</b>                 | <b>48.87%</b>              |
| <b>INDIRECT EXPENSES:</b>       |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| SALARY EXPENSE (6.92 FTE)       | 56,869                              | 60,970                  | (4,100)             | 340,584                        | 357,313                | (16,728)                 | 661,603                      | 304,290                      | 54.01%                     |
| BENEFITS EXPENSE                | 16,875                              | 16,185                  | 690                 | 101,453                        | 96,612                 | 4,841                    | 202,703                      | 106,091                      | 47.66%                     |
| OTHER INDIRECT EXPENSE          | 15,723                              | 12,376                  | 3,347               | 101,064                        | 97,685                 | 3,379                    | 205,898                      | 108,213                      | 47.44%                     |
| <b>TOTAL INDIRECT EXPENSES:</b> | <b>89,467</b>                       | <b>89,530</b>           | <b>(64)</b>         | <b>543,101</b>                 | <b>551,609</b>         | <b>(8,508)</b>           | <b>1,070,204</b>             | <b>518,595</b>               | <b>51.54%</b>              |
| <b>TOTAL ALL EXPENSES:</b>      | <b>92,567</b>                       | <b>89,530</b>           | <b>3,036</b>        | <b>550,701</b>                 | <b>559,037</b>         | <b>(8,336)</b>           | <b>1,085,404</b>             | <b>526,367</b>               | <b>51.50%</b>              |
| <b>NET INCOME (LOSS):</b>       | <b>(86,199)</b>                     | <b>(90,811)</b>         | <b>(4,612)</b>      | <b>(498,213)</b>               | <b>(556,455)</b>       | <b>(58,241)</b>          | <b>(985,404)</b>             | <b>(428,949)</b>             | <b>56.47%</b>              |

**Washington State Bar Association**  
Statement of Activities  
For the Period from March 1, 2021 to March 31, 2021  
**50.00% OF YEAR COMPLETE**

|                                    | MONTHLY BUDGET vs. ACTUAL        |                      |                  | YEAR TO DATE BUDGET vs. ACTUAL |                     |                       | ANNUAL BUDGET COMPARISON  |                           |                         |
|------------------------------------|----------------------------------|----------------------|------------------|--------------------------------|---------------------|-----------------------|---------------------------|---------------------------|-------------------------|
|                                    | FISCAL 2021 BUDGET CURRENT MONTH | CURRENT MONTH ACTUAL | MONTHLY VARIANCE | YEAR TO DATE BUDGET            | YEAR TO DATE ACTUAL | YEAR TO DATE VARIANCE | FISCAL 2021 BUDGET ANNUAL | REMAINING BALANCE OF YEAR | % USED OF ANNUAL BUDGET |
| <b>ADMISSIONS</b>                  |                                  |                      |                  |                                |                     |                       |                           |                           |                         |
| <b>REVENUE:</b>                    |                                  |                      |                  |                                |                     |                       |                           |                           |                         |
| EXAM SOFT REVENUE                  | -                                | -                    | -                | -                              | -                   | -                     | 31,500                    | 31,500                    | 0.00%                   |
| BAR EXAM FEES                      | 284,309                          | 284,265              | (44)             | 879,414                        | 820,505             | (58,909)              | 1,053,235                 | 232,730                   | 77.90%                  |
| RULE 9/LEGAL INTERN FEES           | 373                              | 250                  | (123)            | 3,727                          | 2,450               | (1,277)               | 12,000                    | 9,550                     | 20.42%                  |
| RPC BOOKLETS                       | -                                | -                    | -                | -                              | 5                   | 5                     | -                         | (5)                       |                         |
| SPECIAL ADMISSIONS                 | 5,000                            | 2,780                | (2,220)          | 32,545                         | 33,425              | 880                   | 37,640                    | 4,215                     | 88.80%                  |
| <b>TOTAL REVENUE:</b>              | <b>289,682</b>                   | <b>287,295</b>       | <b>(2,387)</b>   | <b>915,686</b>                 | <b>856,385</b>      | <b>(59,302)</b>       | <b>1,134,375</b>          | <b>277,990</b>            | <b>75.49%</b>           |
| <b>DIRECT EXPENSES:</b>            |                                  |                      |                  |                                |                     |                       |                           |                           |                         |
| POSTAGE                            | 150                              | -                    | 150              | 900                            | 67                  | 833                   | 1,800                     | 1,733                     | 3.73%                   |
| STAFF TRAVEL/PARKING               | 1,417                            | 357                  | 1,059            | 8,500                          | 490                 | 8,010                 | 17,000                    | 16,510                    | 2.88%                   |
| STAFF MEMBERSHIP DUES              | 400                              | -                    | 400              | 400                            | -                   | 400                   | 800                       | 800                       | 0.00%                   |
| SUPPLIES                           | 83                               | -                    | 83               | 500                            | 940                 | (440)                 | 1,000                     | 60                        | 94.00%                  |
| FACILITY, PARKING, FOOD            | -                                | 20                   | (20)             | 38,050                         | 5,202               | 32,848                | 64,700                    | 59,498                    | 8.04%                   |
| EXAMINER FEES                      | 10,000                           | 10,000               | -                | 10,000                         | 10,000              | -                     | 20,000                    | 10,000                    | 50.00%                  |
| UBE EXMINATIONS                    | -                                | -                    | -                | -                              | -                   | -                     | 115,900                   | 115,900                   | 0.00%                   |
| BOARD OF BAR EXAMINERS             | 500                              | -                    | 500              | 500                            | -                   | 500                   | 6,000                     | 6,000                     | 0.00%                   |
| BAR EXAM PROCTORS                  | 12,000                           | -                    | 12,000           | 12,000                         | (133)               | 12,133                | 27,000                    | 27,133                    | -0.49%                  |
| CHARACTER & FITNESS BOARD          | 225                              | -                    | 225              | 12,000                         | -                   | 12,000                | 12,000                    | 12,000                    | 0.00%                   |
| DISABILITY ACCOMMODATIONS          | 8,509                            | (694)                | 9,204            | 8,509                          | 2,085               | 6,424                 | 10,000                    | 7,915                     | 20.85%                  |
| CHARACTER & FITNESS INVESTIGATIONS | -                                | -                    | -                | 150                            | 6                   | 144                   | 300                       | 294                       | 2.05%                   |
| LAW SCHOOL VISITS                  | -                                | -                    | -                | 95                             | -                   | 95                    | 920                       | 920                       | 0.00%                   |
| ILG EXAM FEES                      | -                                | 10,450               | (10,450)         | -                              | 10,450              | (10,450)              | -                         | (10,450)                  |                         |
| COURT REPORTERS                    | 1,250                            | -                    | 1,250            | 7,500                          | 5,717               | 1,783                 | 15,000                    | 9,283                     | 38.11%                  |
| DEPRECIATION-SOFTWARE              | 1,898                            | 1,627                | 271              | 11,389                         | 5,019               | 6,370                 | 22,778                    | 17,759                    | 22.03%                  |
| CONFERENCE CALLS                   | -                                | 7                    | (7)              | -                              | 7                   | (7)                   | -                         | (7)                       |                         |
| ONLINE LEGAL RESEARCH              | 372                              | 307                  | 65               | 1,115                          | 1,527               | (412)                 | 3,345                     | 1,818                     | 45.65%                  |
| LAW LIBRARY                        | 17                               | 11                   | 6                | 50                             | 67                  | (16)                  | 150                       | 84                        | 44.26%                  |
| <b>TOTAL DIRECT EXPENSES:</b>      | <b>36,821</b>                    | <b>22,085</b>        | <b>14,736</b>    | <b>111,658</b>                 | <b>41,445</b>       | <b>70,213</b>         | <b>318,693</b>            | <b>277,248</b>            | <b>13.00%</b>           |
| <b>INDIRECT EXPENSES:</b>          |                                  |                      |                  |                                |                     |                       |                           |                           |                         |
| SALARY EXPENSE (6.55 FTE)          | 40,226                           | 40,112               | 114              | 237,842                        | 227,451             | 10,391                | 479,196                   | 251,745                   | 47.47%                  |
| BENEFITS EXPENSE                   | 14,417                           | 13,761               | 656              | 87,223                         | 82,584              | 4,640                 | 173,728                   | 91,144                    | 47.54%                  |
| OTHER INDIRECT EXPENSE             | 14,882                           | 11,688               | 3,194            | 95,660                         | 92,258              | 3,402                 | 194,889                   | 102,631                   | 47.34%                  |
| <b>TOTAL INDIRECT EXPENSES:</b>    | <b>69,525</b>                    | <b>65,561</b>        | <b>3,964</b>     | <b>420,726</b>                 | <b>402,293</b>      | <b>18,433</b>         | <b>847,813</b>            | <b>445,520</b>            | <b>47.45%</b>           |
| <b>TOTAL ALL EXPENSES:</b>         | <b>106,346</b>                   | <b>87,646</b>        | <b>18,699</b>    | <b>532,384</b>                 | <b>443,737</b>      | <b>88,647</b>         | <b>1,166,506</b>          | <b>722,769</b>            | <b>38.04%</b>           |
| <b>NET INCOME (LOSS):</b>          | <b>183,336</b>                   | <b>199,649</b>       | <b>16,313</b>    | <b>383,302</b>                 | <b>412,647</b>      | <b>29,345</b>         | <b>(32,131)</b>           | <b>(444,778)</b>          | <b>-1284.27%</b>        |

**Washington State Bar Association**  
Statement of Activities  
For the Period from March 1, 2021 to March 31, 2021  
**50.00% OF YEAR COMPLETE**

|                                 | MONTHLY BUDGET vs. ACTUAL           |                         |                     | YEAR TO DATE BUDGET vs. ACTUAL |                        |                          | ANNUAL BUDGET COMPARISON     |                              |                            |
|---------------------------------|-------------------------------------|-------------------------|---------------------|--------------------------------|------------------------|--------------------------|------------------------------|------------------------------|----------------------------|
|                                 | FISCAL 2021 BUDGET<br>CURRENT MONTH | CURRENT MONTH<br>ACTUAL | MONTHLY<br>VARIANCE | YEAR TO DATE<br>BUDGET         | YEAR TO DATE<br>ACTUAL | YEAR TO DATE<br>VARIANCE | FISCAL 2021<br>BUDGET ANNUAL | REMAINING<br>BALANCE OF YEAR | % USED OF<br>ANNUAL BUDGET |
| ADVANCEMENT FTE                 |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| INDIRECT EXPENSES:              |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| SALARY EXPENSE (1.15 FTE)       | 13,403                              | 14,048                  | (645)               | 79,248                         | 81,848                 | (2,600)                  | 159,666                      | 77,818                       | 51.26%                     |
| BENEFITS EXPENSE                | 3,524                               | 3,408                   | 116                 | 20,867                         | 20,059                 | 808                      | 42,009                       | 21,951                       | 47.75%                     |
| OTHER INDIRECT EXPENSE          | 2,613                               | 2,063                   | 550                 | 16,795                         | 16,281                 | 515                      | 34,217                       | 17,936                       | 47.58%                     |
| <b>TOTAL INDIRECT EXPENSES:</b> | <b>19,540</b>                       | <b>19,519</b>           | <b>21</b>           | <b>116,910</b>                 | <b>118,187</b>         | <b>(1,277)</b>           | <b>235,893</b>               | <b>117,705</b>               | <b>50.10%</b>              |
| NET INCOME (LOSS):              | <b>(19,540)</b>                     | <b>(19,519)</b>         | <b>21</b>           | <b>(116,910)</b>               | <b>(118,187)</b>       | <b>(1,277)</b>           | <b>(235,893)</b>             | <b>(117,705)</b>             | <b>50.10%</b>              |

**Washington State Bar Association**  
Statement of Activities  
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**50.00% OF YEAR COMPLETE**

|                                 | MONTHLY BUDGET vs. ACTUAL           |                         |                     | YEAR TO DATE BUDGET vs. ACTUAL |                        |                          | ANNUAL BUDGET COMPARISON     |                              |                            |
|---------------------------------|-------------------------------------|-------------------------|---------------------|--------------------------------|------------------------|--------------------------|------------------------------|------------------------------|----------------------------|
|                                 | FISCAL 2021 BUDGET<br>CURRENT MONTH | CURRENT MONTH<br>ACTUAL | MONTHLY<br>VARIANCE | YEAR TO DATE<br>BUDGET         | YEAR TO DATE<br>ACTUAL | YEAR TO DATE<br>VARIANCE | FISCAL 2021<br>BUDGET ANNUAL | REMAINING<br>BALANCE OF YEAR | % USED OF<br>ANNUAL BUDGET |
| <b>BAR NEWS</b>                 |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| <b>REVENUE:</b>                 |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| ROYALTIES                       | -                                   | -                       | -                   | 1,662                          | 1,262                  | (400)                    | 1,500                        | 238                          | 84.12%                     |
| DISPLAY ADVERTISING             | 27,974                              | 36,461                  | 8,487               | 142,909                        | 203,415                | 60,506                   | 300,000                      | 96,585                       | 67.81%                     |
| SUBSCRIPT/SINGLE ISSUES         | -                                   | -                       | -                   | 103                            | 72                     | (31)                     | 350                          | 278                          | 20.57%                     |
| CLASSIFIED ADVERTISING          | 57                                  | (2,676)                 | (2,733)             | 3,939                          | 1,089                  | (2,850)                  | 11,500                       | 10,411                       | 9.47%                      |
| GEN ANNOUNCEMENTS               | 638                                 | 1,760                   | 1,122               | 5,391                          | 3,110                  | (2,281)                  | 15,000                       | 11,890                       | 20.73%                     |
| PROF ANNOUNCEMENTS              | 1,968                               | 4,515                   | 2,547               | 9,697                          | 11,261                 | 1,564                    | 20,000                       | 8,739                        | 56.31%                     |
| JOB TARGET ADVERTISING          | -                                   | 16,655                  | 16,655              | 66,850                         | 69,812                 | 2,962                    | 120,000                      | 50,188                       | 58.18%                     |
| <b>TOTAL REVENUE:</b>           | <b>30,638</b>                       | <b>56,715</b>           | <b>26,077</b>       | <b>230,552</b>                 | <b>290,021</b>         | <b>59,469</b>            | <b>468,350</b>               | <b>178,329</b>               | <b>61.92%</b>              |
| <b>DIRECT EXPENSES:</b>         |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| <b>BAD DEBT EXPENSE</b>         | -                                   | -                       | -                   | -                              | -                      | -                        | 750                          | 750                          | 0.00%                      |
| POSTAGE                         | 9,622                               | 10,576                  | (954)               | 47,747                         | 51,842                 | (4,095)                  | 95,000                       | 43,158                       | 54.57%                     |
| PRINTING, COPYING & MAILING     | 23,936                              | 24,755                  | (820)               | 118,048                        | 123,106                | (5,058)                  | 250,000                      | 126,894                      | 49.24%                     |
| DIGITAL/ONLINE DEVELOPMENT      | 917                                 | 1,399                   | (483)               | 5,500                          | 5,749                  | (249)                    | 11,000                       | 5,251                        | 52.27%                     |
| GRAPHICS/ARTWORK                | 125                                 | -                       | 125                 | 750                            | -                      | 750                      | 1,500                        | 1,500                        | 0.00%                      |
| OUTSIDE SALES EXPENSE           | 9,104                               | 19,887                  | (10,782)            | 46,919                         | 58,554                 | (11,635)                 | 90,000                       | 31,446                       | 65.06%                     |
| EDITORIAL ADVISORY COMMITTEE    | -                                   | -                       | -                   | 600                            | -                      | 600                      | 800                          | 800                          | 0.00%                      |
| STAFF MEMBERSHIP DUES           | -                                   | -                       | -                   | -                              | -                      | -                        | 615                          | 615                          | 0.00%                      |
| <b>TOTAL DIRECT EXPENSES:</b>   | <b>43,704</b>                       | <b>56,618</b>           | <b>(12,914)</b>     | <b>219,564</b>                 | <b>239,251</b>         | <b>(19,687)</b>          | <b>449,665</b>               | <b>210,414</b>               | <b>53.21%</b>              |
| <b>INDIRECT EXPENSES:</b>       |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| SALARY EXPENSE (2.83 FTE)       | 16,743                              | 17,547                  | (804)               | 98,998                         | 103,578                | (4,580)                  | 199,458                      | 95,880                       | 51.93%                     |
| BENEFITS EXPENSE                | 5,131                               | 4,898                   | 233                 | 31,152                         | 29,410                 | 1,742                    | 61,936                       | 32,526                       | 47.48%                     |
| OTHER INDIRECT EXPENSE          | 6,422                               | 5,058                   | 1,364               | 41,282                         | 39,927                 | 1,356                    | 84,105                       | 44,178                       | 47.47%                     |
| <b>TOTAL INDIRECT EXPENSES:</b> | <b>28,296</b>                       | <b>27,503</b>           | <b>793</b>          | <b>171,433</b>                 | <b>172,915</b>         | <b>(1,482)</b>           | <b>345,499</b>               | <b>172,584</b>               | <b>50.05%</b>              |
| <b>TOTAL ALL EXPENSES:</b>      | <b>72,000</b>                       | <b>84,121</b>           | <b>(12,121)</b>     | <b>390,996</b>                 | <b>412,166</b>         | <b>(21,169)</b>          | <b>795,164</b>               | <b>382,998</b>               | <b>51.83%</b>              |
| <b>NET INCOME (LOSS):</b>       | <b>(41,362)</b>                     | <b>(27,406)</b>         | <b>13,956</b>       | <b>(160,444)</b>               | <b>(122,145)</b>       | <b>38,299</b>            | <b>(326,814)</b>             | <b>(204,669)</b>             | <b>37.37%</b>              |



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|                                 | MONTHLY BUDGET vs. ACTUAL        |                      |                  | YEAR TO DATE BUDGET vs. ACTUAL |                     |                       | ANNUAL BUDGET COMPARISON  |                           |                         |
|---------------------------------|----------------------------------|----------------------|------------------|--------------------------------|---------------------|-----------------------|---------------------------|---------------------------|-------------------------|
|                                 | FISCAL 2021 BUDGET CURRENT MONTH | CURRENT MONTH ACTUAL | MONTHLY VARIANCE | YEAR TO DATE BUDGET            | YEAR TO DATE ACTUAL | YEAR TO DATE VARIANCE | FISCAL 2021 BUDGET ANNUAL | REMAINING BALANCE OF YEAR | % USED OF ANNUAL BUDGET |
| <b>BOARD OF GOVERNOR</b>        |                                  |                      |                  |                                |                     |                       |                           |                           |                         |
| <b>REVENUE:</b>                 |                                  |                      |                  |                                |                     |                       |                           |                           |                         |
| <b>TOTAL REVENUE:</b>           | -                                | -                    | -                | -                              | -                   | -                     | -                         | -                         | -                       |
| <b>DIRECT EXPENSES:</b>         |                                  |                      |                  |                                |                     |                       |                           |                           |                         |
| BOG MEETINGS                    | 17,542                           | 108                  | 17,434           | 105,250                        | 142                 | 105,108               | 210,500                   | 210,358                   | 0.07%                   |
| BOG COMMITTEES' EXPENSES        | 2,500                            | 0                    | 2,500            | 15,000                         | 8                   | 14,992                | 30,000                    | 29,992                    | 0.03%                   |
| BOG RETREAT                     | -                                | 60                   | (60)             | -                              | 411                 | (411)                 | 15,000                    | 14,589                    | 2.74%                   |
| BOG CONFERENCE ATTENDANCE       | 3,667                            | -                    | 3,667            | 22,000                         | 497                 | 21,503                | 44,000                    | 43,503                    | 1.13%                   |
| BOG TRAVEL & OUTREACH           | 2,917                            | 277                  | 2,640            | 17,500                         | 1,938               | 15,562                | 35,000                    | 33,062                    | 5.54%                   |
| LEADERSHIP TRAINING             | 4,167                            | -                    | 4,167            | 25,000                         | -                   | 25,000                | 50,000                    | 50,000                    | 0.00%                   |
| BOG ELECTIONS                   | -                                | -                    | -                | -                              | 24,340              | (24,340)              | 12,000                    | (12,340)                  | 202.83%                 |
| PRESIDENT'S DINNER              | -                                | -                    | -                | -                              | -                   | -                     | 10,000                    | 10,000                    | 0.00%                   |
| <b>TOTAL DIRECT EXPENSES:</b>   | <b>30,792</b>                    | <b>445</b>           | <b>30,346</b>    | <b>184,750</b>                 | <b>27,336</b>       | <b>157,414</b>        | <b>406,500</b>            | <b>379,164</b>            | <b>6.72%</b>            |
| <b>INDIRECT EXPENSES:</b>       |                                  |                      |                  |                                |                     |                       |                           |                           |                         |
| SALARY EXPENSE (1.75 FTE)       | 9,783                            | 10,425               | (642)            | 57,844                         | 61,551              | (3,708)               | 116,541                   | 54,990                    | 52.82%                  |
| BENEFITS EXPENSE                | 3,475                            | 3,311                | 164              | 21,074                         | 19,883              | 1,191                 | 41,926                    | 22,043                    | 47.42%                  |
| OTHER INDIRECT EXPENSE          | 3,976                            | 3,118                | 858              | 25,558                         | 24,615              | 943                   | 52,070                    | 27,455                    | 47.27%                  |
| <b>TOTAL INDIRECT EXPENSES:</b> | <b>17,234</b>                    | <b>16,854</b>        | <b>380</b>       | <b>104,476</b>                 | <b>106,050</b>      | <b>(1,574)</b>        | <b>210,537</b>            | <b>104,487</b>            | <b>50.37%</b>           |
| <b>TOTAL ALL EXPENSES:</b>      | <b>48,026</b>                    | <b>17,300</b>        | <b>30,726</b>    | <b>289,226</b>                 | <b>133,386</b>      | <b>155,840</b>        | <b>617,037</b>            | <b>483,651</b>            | <b>21.62%</b>           |
| <b>NET INCOME (LOSS):</b>       | <b>(48,026)</b>                  | <b>(17,300)</b>      | <b>30,726</b>    | <b>(289,226)</b>               | <b>(133,386)</b>    | <b>155,840</b>        | <b>(617,037)</b>          | <b>(483,651)</b>          | <b>21.62%</b>           |

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|   | MONTHLY BUDGET vs. ACTUAL        |                      |                  | YEAR TO DATE BUDGET vs. ACTUAL |                     |                       | ANNUAL BUDGET COMPARISON  |                           |                         |
|---|----------------------------------|----------------------|------------------|--------------------------------|---------------------|-----------------------|---------------------------|---------------------------|-------------------------|
|   | FISCAL 2021 BUDGET CURRENT MONTH | CURRENT MONTH ACTUAL | MONTHLY VARIANCE | YEAR TO DATE BUDGET            | YEAR TO DATE ACTUAL | YEAR TO DATE VARIANCE | FISCAL 2021 BUDGET ANNUAL | REMAINING BALANCE OF YEAR | % USED OF ANNUAL BUDGET |
| <b>CONTINUING LEGAL EDUCATION (CLE)</b> |                                  |                      |                  |                                |                     |                       |                           |                           |                         |
| <b>REVENUE:</b>                         |                                  |                      |                  |                                |                     |                       |                           |                           |                         |
| SEMINAR REGISTRATIONS                   | 68,750                           | 88,654               | 19,904           | 412,500                        | 317,442             | (95,058)              | 825,000                   | 507,558                   | 38.48%                  |
| SEMINAR-EXHIB/SPNSR/ETC                 | -                                | -                    | -                | 1,500                          | -                   | (1,500)               | 28,000                    | 28,000                    | 0.00%                   |
| SHIPPING & HANDLING                     | 83                               | 9                    | (74)             | 500                            | 128                 | (372)                 | 1,000                     | 872                       | 12.83%                  |
| COURSEBOOK SALES                        | 667                              | 70                   | (597)            | 4,000                          | 1,811               | (2,189)               | 8,000                     | 6,189                     | 22.64%                  |
| MP3 AND VIDEO SALES                     | 68,333                           | 23,680               | (44,654)         | 410,000                        | 238,582             | (171,418)             | 820,000                   | 581,418                   | 29.10%                  |
| <b>TOTAL REVENUE:</b>                   | <b>137,833</b>                   | <b>112,412</b>       | <b>(25,421)</b>  | <b>828,500</b>                 | <b>557,963</b>      | <b>(270,537)</b>      | <b>1,682,000</b>          | <b>1,124,037</b>          | <b>33.17%</b>           |
| <b>DIRECT EXPENSES:</b>                 |                                  |                      |                  |                                |                     |                       |                           |                           |                         |
| COURSEBOOK PRODUCTION                   | 125                              | -                    | 125              | 750                            | -                   | 750                   | 1,500                     | 1,500                     | 0.00%                   |
| POSTAGE - FLIERS/CATALOGS               | 667                              | -                    | 667              | 4,000                          | -                   | 4,000                 | 8,000                     | 8,000                     | 0.00%                   |
| POSTAGE - MISC./DELIVERY                | 67                               | -                    | 67               | 400                            | -                   | 400                   | 800                       | 800                       | 0.00%                   |
| DEPRECIATION                            | 399                              | 109                  | 290              | 2,391                          | 2,532               | (141)                 | 3,188                     | 656                       | 79.42%                  |
| ONLINE EXPENSES                         | 4,000                            | 4,039                | (39)             | 24,000                         | 22,674              | 1,326                 | 48,000                    | 25,326                    | 47.24%                  |
| ACCREDITATION FEES                      | 250                              | (36)                 | 286              | 1,500                          | 2,640               | (1,140)               | 3,000                     | 360                       | 88.00%                  |
| SEMINAR BROCHURES                       | 1,667                            | -                    | 1,667            | 10,000                         | -                   | 10,000                | 20,000                    | 20,000                    | 0.00%                   |
| FACILITIES                              | 23,250                           | 6,800                | 16,450           | 139,500                        | 15,200              | 124,300               | 279,000                   | 263,800                   | 5.45%                   |
| TRANSACTION SERVICES                    | -                                | -                    | -                | -                              | 270                 | (270)                 | -                         | (270)                     |                         |
| SPEAKERS & PROGRAM DEVELOP              | 4,167                            | 49                   | 4,118            | 25,000                         | 1,164               | 23,836                | 50,000                    | 48,836                    | 2.33%                   |
| SPLITS TO SECTIONS                      | -                                | 3,611                | (3,611)          | 100,000                        | 3,611               | 96,389                | 100,000                   | 96,389                    | 3.61%                   |
| CLE SEMINAR COMMITTEE                   | 21                               | -                    | 21               | 125                            | -                   | 125                   | 250                       | 250                       | 0.00%                   |
| BAD DEBT EXPENSE                        | 54                               | -                    | 54               | 325                            | -                   | 325                   | 650                       | 650                       | 0.00%                   |
| STAFF TRAVEL/PARKING                    | 1,250                            | -                    | 1,250            | 7,500                          | 73                  | 7,427                 | 15,000                    | 14,927                    | 0.49%                   |
| STAFF MEMBERSHIP DUES                   | 121                              | -                    | 121              | 726                            | 1,336               | (610)                 | 1,453                     | 117                       | 91.95%                  |
| SUPPLIES                                | 83                               | -                    | 83               | 500                            | -                   | 500                   | 1,000                     | 1,000                     | 0.00%                   |
| CONFERENCE CALLS                        | 4                                | -                    | 4                | 25                             | -                   | 25                    | 50                        | 50                        | 0.00%                   |
| COST OF SALES - COURSEBOOKS             | 125                              | 2                    | 123              | 750                            | 133                 | 617                   | 1,500                     | 1,367                     | 8.88%                   |
| A/V DEVELOP COSTS (RECORDING)           | 167                              | -                    | 167              | 1,000                          | -                   | 1,000                 | 2,000                     | 2,000                     | 0.00%                   |
| POSTAGE & DELIVERY-COURSEBOOKS          | 42                               | 60                   | (19)             | 250                            | 169                 | 81                    | 500                       | 331                       | 33.80%                  |
| <b>TOTAL DIRECT EXPENSES:</b>           | <b>36,457</b>                    | <b>14,634</b>        | <b>21,823</b>    | <b>318,743</b>                 | <b>49,803</b>       | <b>268,940</b>        | <b>535,891</b>            | <b>486,088</b>            | <b>9.29%</b>            |
| <b>INDIRECT EXPENSES:</b>               |                                  |                      |                  |                                |                     |                       |                           |                           |                         |
| SALARY EXPENSE (8.42 FTE)               | 47,710.87                        | 49,132               | (1,421)          | 282,101                        | 290,768             | (8,667)               | 568,366                   | 277,598                   | 51.16%                  |
| BENEFITS EXPENSE                        | 18,271                           | 17,410               | 862              | 110,595                        | 104,493             | 6,102                 | 220,223                   | 115,730                   | 47.45%                  |
| OTHER INDIRECT EXPENSE                  | 19,131                           | 15,028               | 4,103            | 122,971                        | 118,617             | 4,354                 | 250,529                   | 131,912                   | 47.35%                  |
| <b>TOTAL INDIRECT EXPENSES:</b>         | <b>85,113</b>                    | <b>81,569</b>        | <b>3,543</b>     | <b>515,667</b>                 | <b>513,879</b>      | <b>1,789</b>          | <b>1,039,119</b>          | <b>525,240</b>            | <b>49.45%</b>           |
| <b>TOTAL ALL EXPENSES:</b>              | <b>121,570</b>                   | <b>96,203</b>        | <b>25,367</b>    | <b>834,410</b>                 | <b>563,681</b>      | <b>270,729</b>        | <b>1,575,010</b>          | <b>1,011,328</b>          | <b>35.79%</b>           |
| <b>NET INCOME (LOSS):</b>               | <b>16,263</b>                    | <b>16,209</b>        | <b>(54)</b>      | <b>(5,910)</b>                 | <b>(5,719)</b>      | <b>191</b>            | <b>106,990</b>            | <b>112,709</b>            | <b>-5.35%</b>           |

**Washington State Bar Association**  
Statement of Activities  
For the Period from March 1, 2021 to March 31, 2021  
**50.00% OF YEAR COMPLETE**

|                                 | MONTHLY BUDGET vs. ACTUAL           |                         |                     | YEAR TO DATE BUDGET vs. ACTUAL |                        |                          | ANNUAL BUDGET COMPARISON     |                              |                            |
|---------------------------------|-------------------------------------|-------------------------|---------------------|--------------------------------|------------------------|--------------------------|------------------------------|------------------------------|----------------------------|
|                                 | FISCAL 2021 BUDGET<br>CURRENT MONTH | CURRENT MONTH<br>ACTUAL | MONTHLY<br>VARIANCE | YEAR TO DATE<br>BUDGET         | YEAR TO DATE<br>ACTUAL | YEAR TO DATE<br>VARIANCE | FISCAL 2021<br>BUDGET ANNUAL | REMAINING<br>BALANCE OF YEAR | % USED OF<br>ANNUAL BUDGET |
| <b>COMMUNICATION STRATEGIES</b> |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| <b>REVENUE:</b>                 |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| <b>TOTAL REVENUE:</b>           | -                                   | -                       | -                   | -                              | -                      | -                        | -                            | -                            | -                          |
| <b>DIRECT EXPENSES:</b>         |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| STAFF TRAVEL/PARKING            | 392                                 | 548                     | (156)               | 2,350                          | 1,538                  | 812                      | 4,700                        | 3,162                        | 32.72%                     |
| STAFF MEMBERSHIP DUES           | 99                                  | -                       | 99                  | 591                            | 380                    | 211                      | 1,183                        | 803                          | 32.12%                     |
| SUBSCRIPTIONS                   | 254                                 | 570                     | (316)               | 1,526                          | 1,890                  | (364)                    | 3,052                        | 1,162                        | 61.93%                     |
| DIGITAL/ONLINE DEVELOPMENT      | 67                                  | 214                     | (148)               | 400                            | 214                    | 186                      | 800                          | 586                          | 26.79%                     |
| APEX DINNER                     | -                                   | -                       | -                   | -                              | 837                    | (837)                    | 25,000                       | 24,163                       | 3.35%                      |
| 50 YEAR MEMBER TRIBUTE LUNCH    | -                                   | -                       | -                   | 10,708                         | -                      | 10,708                   | 10,708                       | 10,708                       | 0.00%                      |
| COMMUNICATIONS OUTREACH         | 2,083                               | 535                     | 1,549               | 12,500                         | 2,500                  | 10,000                   | 25,000                       | 22,500                       | 10.00%                     |
| TELEPHONE                       | 25                                  | 88                      | (63)                | 150                            | 535                    | (385)                    | 300                          | (235)                        | 178.24%                    |
| CONFERENCE CALLS                | 25                                  | -                       | 25                  | 151                            | -                      | 151                      | 302                          | 302                          | 0.00%                      |
| MISCELLANEOUS                   | 417                                 | -                       | 417                 | 2,500                          | -                      | 2,500                    | 5,000                        | 5,000                        | 0.00%                      |
| <b>TOTAL DIRECT EXPENSES:</b>   | <b>3,361</b>                        | <b>1,955</b>            | <b>1,407</b>        | <b>30,877</b>                  | <b>7,893</b>           | <b>22,983</b>            | <b>76,045</b>                | <b>68,152</b>                | <b>10.38%</b>              |
| <b>INDIRECT EXPENSES:</b>       |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| SALARY EXPENSE (3.80 FTE)       | 21,598                              | 22,390                  | (792)               | 127,706                        | 133,050                | (5,344)                  | 257,297                      | 124,247                      | 51.71%                     |
| BENEFITS EXPENSE                | 6,910                               | 6,589                   | 321                 | 41,966                         | 39,567                 | 2,399                    | 83,426                       | 43,858                       | 47.43%                     |
| OTHER INDIRECT EXPENSE          | 8,641                               | 6,777                   | 1,864               | 55,546                         | 53,494                 | 2,052                    | 113,165                      | 59,671                       | 47.27%                     |
| <b>TOTAL INDIRECT EXPENSES:</b> | <b>37,150</b>                       | <b>35,756</b>           | <b>1,394</b>        | <b>225,218</b>                 | <b>226,111</b>         | <b>(893)</b>             | <b>453,887</b>               | <b>227,776</b>               | <b>49.82%</b>              |
| <b>TOTAL ALL EXPENSES:</b>      | <b>40,511</b>                       | <b>37,711</b>           | <b>2,800</b>        | <b>256,095</b>                 | <b>234,005</b>         | <b>22,090</b>            | <b>529,932</b>               | <b>295,928</b>               | <b>44.16%</b>              |
| <b>NET INCOME (LOSS):</b>       | <b>(40,511)</b>                     | <b>(37,711)</b>         | <b>2,800</b>        | <b>(256,095)</b>               | <b>(234,005)</b>       | <b>22,090</b>            | <b>(529,932)</b>             | <b>(295,928)</b>             | <b>44.16%</b>              |

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**Washington State Bar Association**  
Statement of Activities  
For the Period from March 1, 2021 to March 31, 2021  
**50.00% OF YEAR COMPLETE**

|                                     | MONTHLY BUDGET vs. ACTUAL           |                         |                     | YEAR TO DATE BUDGET vs. ACTUAL |                        |                          | ANNUAL BUDGET COMPARISON     |                              |                            |
|-------------------------------------|-------------------------------------|-------------------------|---------------------|--------------------------------|------------------------|--------------------------|------------------------------|------------------------------|----------------------------|
|                                     | FISCAL 2021 BUDGET<br>CURRENT MONTH | CURRENT MONTH<br>ACTUAL | MONTHLY<br>VARIANCE | YEAR TO DATE<br>BUDGET         | YEAR TO DATE<br>ACTUAL | YEAR TO DATE<br>VARIANCE | FISCAL 2021<br>BUDGET ANNUAL | REMAINING<br>BALANCE OF YEAR | % USED OF<br>ANNUAL BUDGET |
| <b>COMMUNICATION STRATEGIES FTE</b> |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| <b>INDIRECT EXPENSES:</b>           |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| SALARY EXPENSE (1.00 FTE)           | 12,555                              | 13,072                  | (517)               | 74,234                         | 75,741                 | (1,507)                  | 149,565                      | 73,824                       | 50.64%                     |
| BENEFITS EXPENSE                    | 3,653                               | 3,530                   | 123                 | 21,384                         | 20,519                 | 865                      | 43,303                       | 22,784                       | 47.38%                     |
| OTHER INDIRECT EXPENSE              | 2,272                               | 1,793                   | 480                 | 14,605                         | 14,149                 | 456                      | 29,754                       | 15,605                       | 47.55%                     |
| <b>TOTAL INDIRECT EXPENSES:</b>     | <b>18,480</b>                       | <b>18,394</b>           | <b>86</b>           | <b>110,222</b>                 | <b>110,408</b>         | <b>(186)</b>             | <b>222,622</b>               | <b>112,214</b>               | <b>49.59%</b>              |
| <b>NET INCOME (LOSS):</b>           | <b>(18,480)</b>                     | <b>(18,394)</b>         | <b>86</b>           | <b>(110,222)</b>               | <b>(110,408)</b>       | <b>(186)</b>             | <b>(222,622)</b>             | <b>(112,214)</b>             | <b>49.59%</b>              |

**Washington State Bar Association**  
Statement of Activities  
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|                                 | MONTHLY BUDGET vs. ACTUAL           |                         |                     | YEAR TO DATE BUDGET vs. ACTUAL |                        |                          | ANNUAL BUDGET COMPARISON     |                              |                            |
|---------------------------------|-------------------------------------|-------------------------|---------------------|--------------------------------|------------------------|--------------------------|------------------------------|------------------------------|----------------------------|
|                                 | FISCAL 2021 BUDGET<br>CURRENT MONTH | CURRENT MONTH<br>ACTUAL | MONTHLY<br>VARIANCE | YEAR TO DATE<br>BUDGET         | YEAR TO DATE<br>ACTUAL | YEAR TO DATE<br>VARIANCE | FISCAL 2021<br>BUDGET ANNUAL | REMAINING<br>BALANCE OF YEAR | % USED OF<br>ANNUAL BUDGET |
| <b>CLIENT PROTECTION FUND</b>   |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| <b>REVENUE:</b>                 |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| CPF RESTITUTION                 | 1,957                               | 4,798                   | 2,840               | 2,949                          | 54,734                 | 51,784                   | 4,000                        | (50,734)                     | 1368.34%                   |
| CPF MEMBER ASSESSMENTS          | 29,606                              | 6,010                   | (23,596)            | 341,435                        | 348,650                | 7,215                    | 515,540                      | 166,890                      | 67.63%                     |
| INTEREST INCOME                 | 833                                 | (72)                    | (906)               | 5,000                          | 2,771                  | (2,229)                  | 10,000                       | 7,229                        | 27.71%                     |
| <b>TOTAL REVENUE:</b>           | <b>32,397</b>                       | <b>10,735</b>           | <b>(21,662)</b>     | <b>349,384</b>                 | <b>406,154</b>         | <b>56,770</b>            | <b>529,540</b>               | <b>123,386</b>               | <b>76.70%</b>              |
| <b>DIRECT EXPENSES:</b>         |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| BANK FEES - WELLS FARGO         | 141                                 | 164                     | (23)                | 620                            | 1,080                  | (460)                    | 1,000                        | (80)                         | 107.99%                    |
| GIFTS TO INJURED CLIENTS        | -                                   | 24,628                  | (24,628)            | 30,223                         | 25,015                 | 5,208                    | 500,000                      | 474,985                      | 5.00%                      |
| CPF BOARD EXPENSES              | 30                                  | 28                      | 3                   | 892                            | 49                     | 843                      | 1,200                        | 1,151                        | 4.10%                      |
| STAFF MEMBERSHIP DUES           | -                                   | -                       | -                   | 200                            | -                      | 200                      | 200                          | 200                          | 0.00%                      |
| <b>TOTAL DIRECT EXPENSES:</b>   | <b>172</b>                          | <b>24,820</b>           | <b>(24,648)</b>     | <b>31,935</b>                  | <b>26,144</b>          | <b>5,791</b>             | <b>502,400</b>               | <b>476,256</b>               | <b>5.20%</b>               |
| <b>INDIRECT EXPENSES:</b>       |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| SALARY EXPENSE (1.23 FTE)       | 7,091                               | 7,431                   | (340)               | 41,929                         | 43,528                 | (1,599)                  | 84,478                       | 40,950                       | 51.53%                     |
| BENEFITS EXPENSE                | 2,880                               | 2,744                   | 136                 | 17,346                         | 16,393                 | 953                      | 34,624                       | 18,231                       | 47.34%                     |
| OTHER INDIRECT EXPENSE          | 2,795                               | 2,185                   | 609                 | 17,964                         | 17,250                 | 714                      | 36,598                       | 19,348                       | 47.13%                     |
| <b>TOTAL INDIRECT EXPENSES:</b> | <b>12,766</b>                       | <b>12,361</b>           | <b>405</b>          | <b>77,239</b>                  | <b>77,171</b>          | <b>68</b>                | <b>155,699</b>               | <b>78,529</b>                | <b>49.56%</b>              |
| <b>TOTAL ALL EXPENSES:</b>      | <b>12,937</b>                       | <b>37,181</b>           | <b>(24,243)</b>     | <b>109,173</b>                 | <b>103,314</b>         | <b>5,859</b>             | <b>658,099</b>               | <b>554,785</b>               | <b>15.70%</b>              |
| <b>NET INCOME (LOSS):</b>       | <b>19,459</b>                       | <b>(26,446)</b>         | <b>(45,905)</b>     | <b>240,211</b>                 | <b>302,840</b>         | <b>62,629</b>            | <b>(128,559)</b>             | <b>(431,399)</b>             | <b>-235.56%</b>            |

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|                                     | MONTHLY BUDGET vs. ACTUAL           |                         |                     | YEAR TO DATE BUDGET vs. ACTUAL |                        |                          | ANNUAL BUDGET COMPARISON     |                              |                            |
|-------------------------------------|-------------------------------------|-------------------------|---------------------|--------------------------------|------------------------|--------------------------|------------------------------|------------------------------|----------------------------|
|                                     | FISCAL 2021 BUDGET<br>CURRENT MONTH | CURRENT MONTH<br>ACTUAL | MONTHLY<br>VARIANCE | YEAR TO DATE<br>BUDGET         | YEAR TO DATE<br>ACTUAL | YEAR TO DATE<br>VARIANCE | FISCAL 2021<br>BUDGET ANNUAL | REMAINING<br>BALANCE OF YEAR | % USED OF<br>ANNUAL BUDGET |
| <b>DESKBOOKS</b>                    |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| <b>REVENUE:</b>                     |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| SHIPPING & HANDLING                 | 250                                 | 162                     | (88)                | 1,500                          | 2,122                  | 622                      | 3,000                        | 878                          | 70.72%                     |
| DESKBOOK SALES                      | 8,333                               | 7,441                   | (892)               | 50,000                         | 74,032                 | 24,032                   | 100,000                      | 25,968                       | 74.03%                     |
| SECTION PUBLICATION SALES           | 417                                 | 300                     | (117)               | 2,500                          | 9,890                  | 7,390                    | 5,000                        | (4,890)                      | 197.80%                    |
| CASEMAKER ROYALTIES                 | 4,167                               | -                       | (4,167)             | 25,000                         | 21,317                 | (3,683)                  | 50,000                       | 28,683                       | 42.63%                     |
| <b>TOTAL REVENUE:</b>               | <b>13,167</b>                       | <b>7,903</b>            | <b>(5,264)</b>      | <b>79,000</b>                  | <b>107,361</b>         | <b>28,361</b>            | <b>158,000</b>               | <b>50,639</b>                | <b>67.95%</b>              |
| <b>DIRECT EXPENSES:</b>             |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| COST OF SALES - DESKBOOKS           | 4,740                               | 3,561                   | 1,179               | 28,440                         | 37,300                 | (8,860)                  | 56,880                       | 19,580                       | 65.58%                     |
| COST OF SALES - SECTION PUBLICATION | 167                                 | 147                     | 19                  | 1,000                          | 3,003                  | (2,003)                  | 2,000                        | (1,003)                      | 150.16%                    |
| SPLITS TO SECTIONS                  | 1,250                               | -                       | 1,250               | 7,500                          | 3,193                  | 4,307                    | 15,000                       | 11,807                       | 21.29%                     |
| DESKBOOK ROYALTIES                  | -                                   | -                       | -                   | 274                            | 199                    | 75                       | 500                          | 301                          | 39.87%                     |
| POSTAGE & DELIVER-DESKBOOKS         | 250                                 | 364                     | (114)               | 1,500                          | 2,984                  | (1,484)                  | 3,000                        | 16                           | 99.47%                     |
| FLIERS/CATALOGS                     | 125                                 | -                       | 125                 | 750                            | 2,507                  | (1,757)                  | 1,500                        | (1,007)                      | 167.15%                    |
| ONLINE LEGAL RESEARCH               | 151                                 | 153                     | (3)                 | 453                            | 763                    | (311)                    | 1,672                        | 909                          | 45.65%                     |
| POSTAGE - FLIERS/CATALOGS           | 63                                  | -                       | 63                  | 375                            | 936                    | (561)                    | 750                          | (186)                        | 124.83%                    |
| COMPLIMENTARY BOOK PROGRAM          | 83                                  | -                       | 83                  | 500                            | -                      | 500                      | 1,000                        | 1,000                        | 0.00%                      |
| OBSOLETE INVENTORY                  | 1,750                               | 16,893                  | (15,143)            | 10,500                         | 31,619                 | (21,119)                 | 21,000                       | (10,619)                     | 150.57%                    |
| BAD DEBT EXPENSE                    | 8                                   | -                       | 8                   | 50                             | -                      | 50                       | 100                          | 100                          | 0.00%                      |
| RECORDS STORAGE - OFF SITE          | 675                                 | -                       | 675                 | 4,050                          | 4,450                  | (400)                    | 8,100                        | 3,650                        | 54.94%                     |
| STAFF MEMBERSHIP DUES               | -                                   | -                       | -                   | -                              | -                      | -                        | 220                          | 220                          | 0.00%                      |
| MISCELLANEOUS                       | 17                                  | -                       | 17                  | 100                            | -                      | 100                      | 200                          | 200                          | 0.00%                      |
| SUBSCRIPTIONS                       | -                                   | -                       | -                   | -                              | 185                    | (185)                    | 185                          | 0                            | 99.98%                     |
| <b>TOTAL DIRECT EXPENSES:</b>       | <b>9,278</b>                        | <b>21,118</b>           | <b>(11,840)</b>     | <b>55,492</b>                  | <b>87,141</b>          | <b>(31,649)</b>          | <b>112,107</b>               | <b>24,967</b>                | <b>77.73%</b>              |
| <b>INDIRECT EXPENSES:</b>           |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| SALARY EXPENSE (1.52 FTE)           | 10,472                              | 10,976                  | (504)               | 61,920                         | 65,438                 | (3,518)                  | 124,754                      | 59,316                       | 52.45%                     |
| BENEFITS EXPENSE                    | 3,744                               | 3,580                   | 163                 | 22,599                         | 21,478                 | 1,121                    | 45,062                       | 23,584                       | 47.66%                     |
| OTHER INDIRECT EXPENSE              | 3,454                               | 2,726                   | 728                 | 22,199                         | 21,514                 | 685                      | 45,226                       | 23,712                       | 47.57%                     |
| <b>TOTAL INDIRECT EXPENSES:</b>     | <b>17,670</b>                       | <b>17,282</b>           | <b>387</b>          | <b>106,718</b>                 | <b>108,430</b>         | <b>(1,712)</b>           | <b>215,042</b>               | <b>106,612</b>               | <b>50.42%</b>              |
| <b>TOTAL ALL EXPENSES:</b>          | <b>26,948</b>                       | <b>38,401</b>           | <b>(11,453)</b>     | <b>162,210</b>                 | <b>195,571</b>         | <b>(33,361)</b>          | <b>327,149</b>               | <b>131,579</b>               | <b>59.78%</b>              |
| <b>NET INCOME (LOSS):</b>           | <b>(13,781)</b>                     | <b>(30,498)</b>         | <b>(16,716)</b>     | <b>(83,210)</b>                | <b>(88,210)</b>        | <b>(5,000)</b>           | <b>(169,149)</b>             | <b>(80,940)</b>              | <b>52.15%</b>              |

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|                                 | MONTHLY BUDGET vs. ACTUAL        |                      |                  | YEAR TO DATE BUDGET vs. ACTUAL |                     |                       | ANNUAL BUDGET COMPARISON  |                           |                         |
|---------------------------------|----------------------------------|----------------------|------------------|--------------------------------|---------------------|-----------------------|---------------------------|---------------------------|-------------------------|
|                                 | FISCAL 2021 BUDGET CURRENT MONTH | CURRENT MONTH ACTUAL | MONTHLY VARIANCE | YEAR TO DATE BUDGET            | YEAR TO DATE ACTUAL | YEAR TO DATE VARIANCE | FISCAL 2021 BUDGET ANNUAL | REMAINING BALANCE OF YEAR | % USED OF ANNUAL BUDGET |
| <b>DISCIPLINE</b>               |                                  |                      |                  |                                |                     |                       |                           |                           |                         |
| <b>REVENUE:</b>                 |                                  |                      |                  |                                |                     |                       |                           |                           |                         |
| COPY FEES                       | -                                | -                    | -                | -                              | 60                  | 60                    | -                         | (60)                      |                         |
| AUDIT REVENUE                   | 208                              | 80                   | (128)            | 1,250                          | 739                 | (511)                 | 2,500                     | 1,761                     | 29.55%                  |
| RECOVERY OF DISCIPLINE COSTS    | 6,667                            | 19,712               | 13,045           | 40,000                         | 59,695              | 19,695                | 80,000                    | 20,305                    | 74.62%                  |
| DISCIPLINE HISTORY SUMMARY      | 1,250                            | 1,935                | 1,935            | 7,500                          | 9,135               | 1,635                 | 15,000                    | 5,865                     | 60.90%                  |
| <b>TOTAL REVENUE:</b>           | <b>8,125</b>                     | <b>21,727</b>        | <b>14,852</b>    | <b>48,750</b>                  | <b>69,629</b>       | <b>20,879</b>         | <b>97,500</b>             | <b>27,871</b>             | <b>71.41%</b>           |
| <b>DIRECT EXPENSES:</b>         |                                  |                      |                  |                                |                     |                       |                           |                           |                         |
| PUBLICATIONS PRODUCTION         | 21                               | -                    | 21               | 125                            | 181                 | (56)                  | 250                       | 69                        | 72.24%                  |
| STAFF TRAVEL/PARKING            | 2,917                            | 396                  | 2,521            | 17,500                         | 8,316               | 9,184                 | 35,000                    | 26,684                    | 23.76%                  |
| STAFF MEMBERSHIP DUES           | 420                              | 350                  | 70               | 2,517                          | 3,430               | (913)                 | 5,035                     | 1,605                     | 68.12%                  |
| TELEPHONE                       | 242                              | 184                  | 58               | 1,450                          | 1,085               | 365                   | 2,900                     | 1,815                     | 37.43%                  |
| COURT REPORTERS                 | 2,917                            | 797                  | 2,120            | 17,500                         | 6,334               | 11,166                | 35,000                    | 28,666                    | 18.10%                  |
| OUTSIDE COUNSEL/AIC             | 417                              | -                    | 417              | 2,500                          | -                   | 2,500                 | 5,000                     | 5,000                     | 0.00%                   |
| LITIGATION EXPENSES             | 2,917                            | 746                  | 2,170            | 17,500                         | 2,961               | 14,539                | 35,000                    | 32,039                    | 8.46%                   |
| DISABILITY EXPENSES             | 833                              | -                    | 833              | 5,000                          | 4,900               | 100                   | 10,000                    | 5,100                     | 49.00%                  |
| ONLINE LEGAL RESEARCH           | 4,441                            | 4,450                | (9)              | 26,644                         | 22,140              | 4,503                 | 53,288                    | 31,147                    | 41.55%                  |
| LAW LIBRARY                     | 1,000                            | 81                   | 919              | 6,000                          | 3,024               | 2,976                 | 12,000                    | 8,976                     | 25.20%                  |
| TRANSLATION SERVICES            | 83                               | 500                  | (417)            | 500                            | 500                 | (0)                   | 1,000                     | 500                       | 50.00%                  |
| CONFERENCE CALLS                | -                                | (2)                  | 2                | -                              | -                   | -                     | -                         | -                         |                         |
| <b>TOTAL DIRECT EXPENSES:</b>   | <b>16,206</b>                    | <b>7,502</b>         | <b>8,704</b>     | <b>97,236</b>                  | <b>52,872</b>       | <b>44,365</b>         | <b>194,473</b>            | <b>141,601</b>            | <b>27.19%</b>           |
| <b>INDIRECT EXPENSES:</b>       |                                  |                      |                  |                                |                     |                       |                           |                           |                         |
| SALARY EXPENSE (37.00 FTE)      | 301,968                          | 309,545              | (7,577)          | 1,785,559                      | 1,827,062           | (41,503)              | 3,627,767                 | 1,800,705                 | 50.36%                  |
| BENEFITS EXPENSE                | 91,622                           | 87,976               | 3,646            | 547,982                        | 522,044             | 25,938                | 1,097,713                 | 575,669                   | 47.56%                  |
| OTHER INDIRECT EXPENSE          | 84,065                           | 66,101               | 17,964           | 540,372                        | 521,762             | 18,610                | 1,100,901                 | 579,139                   | 47.39%                  |
| <b>TOTAL INDIRECT EXPENSES:</b> | <b>477,655</b>                   | <b>463,622</b>       | <b>14,033</b>    | <b>2,873,913</b>               | <b>2,870,868</b>    | <b>3,045</b>          | <b>5,826,381</b>          | <b>2,955,513</b>          | <b>49.27%</b>           |
| <b>TOTAL ALL EXPENSES:</b>      | <b>493,861</b>                   | <b>471,124</b>       | <b>22,737</b>    | <b>2,971,149</b>               | <b>2,923,739</b>    | <b>47,410</b>         | <b>6,020,854</b>          | <b>3,097,114</b>          | <b>48.56%</b>           |
| <b>NET INCOME (LOSS):</b>       | <b>(485,736)</b>                 | <b>(449,397)</b>     | <b>36,339</b>    | <b>(2,922,399)</b>             | <b>(2,854,110)</b>  | <b>68,289</b>         | <b>(5,923,354)</b>        | <b>(3,069,243)</b>        | <b>48.18%</b>           |

**Washington State Bar Association**  
Statement of Activities  
For the Period from March 1, 2021 to March 31, 2021  
**50.00% OF YEAR COMPLETE**

|                                 | MONTHLY BUDGET vs. ACTUAL           |                         |                     | YEAR TO DATE BUDGET vs. ACTUAL |                        |                          | ANNUAL BUDGET COMPARISON     |                              |                            |
|---------------------------------|-------------------------------------|-------------------------|---------------------|--------------------------------|------------------------|--------------------------|------------------------------|------------------------------|----------------------------|
|                                 | FISCAL 2021 BUDGET<br>CURRENT MONTH | CURRENT MONTH<br>ACTUAL | MONTHLY<br>VARIANCE | YEAR TO DATE<br>BUDGET         | YEAR TO DATE<br>ACTUAL | YEAR TO DATE<br>VARIANCE | FISCAL 2021<br>BUDGET ANNUAL | REMAINING<br>BALANCE OF YEAR | % USED OF<br>ANNUAL BUDGET |
| <b>DIVERSITY</b>                |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| <b>REVENUE:</b>                 |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| DONATIONS                       | 10,417                              | -                       | (10,417)            | 62,500                         | 135,000                | 72,500                   | 125,000                      | (10,000)                     | 108.00%                    |
| WORK STUDY GRANTS               | 865                                 | -                       | (865)               | 5,187                          | -                      | (5,187)                  | 10,374                       | 10,374                       | 0.00%                      |
| <b>TOTAL REVENUE:</b>           | <b>11,281</b>                       | <b>-</b>                | <b>(11,281)</b>     | <b>67,687</b>                  | <b>135,000</b>         | <b>67,313</b>            | <b>135,374</b>               | <b>374</b>                   | <b>99.72%</b>              |
| <b>DIRECT EXPENSES:</b>         |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| STAFF TRAVEL/PARKING            | 333                                 | -                       | 333                 | 2,000                          | -                      | 2,000                    | 4,000                        | 4,000                        | 0.00%                      |
| STAFF MEMBERSHIP DUES           | -                                   | -                       | -                   | -                              | -                      | -                        | 640                          | 640                          | 0.00%                      |
| COMMITTEE FOR DIVERSITY         | 500                                 | 0                       | 500                 | 1,900                          | 17                     | 1,883                    | 4,900                        | 4,883                        | 0.35%                      |
| DIVERSITY EVENTS & PROJECTS     | 1,438                               | -                       | 1,438               | 8,625                          | 750                    | 7,875                    | 17,250                       | 16,500                       | 4.35%                      |
| <b>TOTAL DIRECT EXPENSES:</b>   | <b>2,271</b>                        | <b>0</b>                | <b>2,271</b>        | <b>12,525</b>                  | <b>767</b>             | <b>11,758</b>            | <b>26,790</b>                | <b>26,023</b>                | <b>2.86%</b>               |
| <b>INDIRECT EXPENSES:</b>       |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| SALARY EXPENSE (2.46 FTE)       | 16,197                              | 10,277                  | 5,920               | 95,912                         | 53,270                 | 42,642                   | 193,096                      | 139,826                      | 27.59%                     |
| BENEFITS EXPENSE                | 4,904                               | 4,679                   | 225                 | 29,726                         | 28,092                 | 1,634                    | 59,149                       | 31,057                       | 47.49%                     |
| OTHER INDIRECT EXPENSE          | 5,589                               | 4,395                   | 1,194               | 35,927                         | 34,694                 | 1,234                    | 73,195                       | 38,501                       | 47.40%                     |
| <b>TOTAL INDIRECT EXPENSES:</b> | <b>26,691</b>                       | <b>19,352</b>           | <b>7,339</b>        | <b>161,565</b>                 | <b>116,055</b>         | <b>45,510</b>            | <b>325,440</b>               | <b>209,385</b>               | <b>35.66%</b>              |
| <b>TOTAL ALL EXPENSES:</b>      | <b>28,961</b>                       | <b>19,352</b>           | <b>9,609</b>        | <b>174,090</b>                 | <b>116,822</b>         | <b>57,268</b>            | <b>352,230</b>               | <b>235,408</b>               | <b>33.17%</b>              |
| <b>NET INCOME (LOSS):</b>       | <b>(17,680)</b>                     | <b>(19,352)</b>         | <b>(1,672)</b>      | <b>(106,403)</b>               | <b>18,178</b>          | <b>124,581</b>           | <b>(216,856)</b>             | <b>(235,034)</b>             | <b>-8.38%</b>              |



**Washington State Bar Association**  
Statement of Activities  
For the Period from March 1, 2021 to March 31, 2021  
**50.00% OF YEAR COMPLETE**

|                                 | MONTHLY BUDGET vs. ACTUAL           |                         |                     | YEAR TO DATE BUDGET vs. ACTUAL |                        |                          | ANNUAL BUDGET COMPARISON     |                              |                            |
|---------------------------------|-------------------------------------|-------------------------|---------------------|--------------------------------|------------------------|--------------------------|------------------------------|------------------------------|----------------------------|
|                                 | FISCAL 2021 BUDGET<br>CURRENT MONTH | CURRENT MONTH<br>ACTUAL | MONTHLY<br>VARIANCE | YEAR TO DATE<br>BUDGET         | YEAR TO DATE<br>ACTUAL | YEAR TO DATE<br>VARIANCE | FISCAL 2021<br>BUDGET ANNUAL | REMAINING<br>BALANCE OF YEAR | % USED OF<br>ANNUAL BUDGET |
| <b>FOUNDATION</b>               |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| <b>REVENUE:</b>                 |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| <b>TOTAL REVENUE:</b>           | -                                   | -                       | -                   | -                              | -                      | -                        | -                            | -                            |                            |
| <b>DIRECT EXPENSES:</b>         |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| CONSULTING SERVICES             | -                                   | -                       | -                   | 3,000                          | 3,000                  | -                        | 3,000                        | -                            | 100.00%                    |
| PRINTING & COPYING              | 75                                  | -                       | 75                  | 450                            | -                      | 450                      | 900                          | 900                          | 0.00%                      |
| STAFF TRAVEL/PARKING            | -                                   | -                       | -                   | 500                            | -                      | 500                      | 500                          | 500                          | 0.00%                      |
| SUPPLIES                        | 21                                  | -                       | 21                  | 125                            | -                      | 125                      | 250                          | 250                          | 0.00%                      |
| SPECIAL EVENTS                  | -                                   | -                       | -                   | -                              | -                      | -                        | 5,000                        | 5,000                        | 0.00%                      |
| BOARD OF TRUSTEES               | -                                   | 25                      | (25)                | 362                            | 25                     | 337                      | 2,000                        | 1,975                        | 1.25%                      |
| POSTAGE                         | -                                   | -                       | -                   | 500                            | -                      | 500                      | 500                          | 500                          | 0.00%                      |
| <b>TOTAL DIRECT EXPENSES:</b>   | <b>96</b>                           | <b>25</b>               | <b>71</b>           | <b>4,937</b>                   | <b>3,025</b>           | <b>1,912</b>             | <b>12,150</b>                | <b>9,125</b>                 | <b>24.90%</b>              |
| <b>INDIRECT EXPENSES:</b>       |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| SALARY EXPENSE (1.00 FTE)       | 6,443                               | 6,753                   | (310)               | 38,098                         | 39,596                 | (1,498)                  | 76,759                       | 37,163                       | 51.58%                     |
| BENEFITS EXPENSE                | 1,309                               | 1,257                   | 53                  | 8,007                          | 7,553                  | 454                      | 15,863                       | 8,310                        | 47.61%                     |
| OTHER INDIRECT EXPENSE          | 2,272                               | 1,793                   | 480                 | 14,605                         | 14,149                 | 456                      | 29,754                       | 15,605                       | 47.55%                     |
| <b>TOTAL INDIRECT EXPENSES:</b> | <b>10,025</b>                       | <b>9,802</b>            | <b>222</b>          | <b>60,710</b>                  | <b>61,298</b>          | <b>(587)</b>             | <b>122,376</b>               | <b>61,078</b>                | <b>50.09%</b>              |
| <b>TOTAL ALL EXPENSES:</b>      | <b>10,121</b>                       | <b>9,827</b>            | <b>293</b>          | <b>65,647</b>                  | <b>64,323</b>          | <b>1,325</b>             | <b>134,526</b>               | <b>70,203</b>                | <b>47.81%</b>              |
| <b>NET INCOME (LOSS):</b>       | <b>(10,121)</b>                     | <b>(9,827)</b>          | <b>293</b>          | <b>(65,647)</b>                | <b>(64,323)</b>        | <b>1,325</b>             | <b>(134,526)</b>             | <b>(70,203)</b>              | <b>47.81%</b>              |

**Washington State Bar Association**  
Statement of Activities  
For the Period from March 1, 2021 to March 31, 2021  
**50.00% OF YEAR COMPLETE**

|                                 | MONTHLY BUDGET vs. ACTUAL        |                      |                  | YEAR TO DATE BUDGET vs. ACTUAL |                     |                       | ANNUAL BUDGET COMPARISON  |                           |                         |
|---------------------------------|----------------------------------|----------------------|------------------|--------------------------------|---------------------|-----------------------|---------------------------|---------------------------|-------------------------|
|                                 | FISCAL 2021 BUDGET CURRENT MONTH | CURRENT MONTH ACTUAL | MONTHLY VARIANCE | YEAR TO DATE BUDGET            | YEAR TO DATE ACTUAL | YEAR TO DATE VARIANCE | FISCAL 2021 BUDGET ANNUAL | REMAINING BALANCE OF YEAR | % USED OF ANNUAL BUDGET |
| <b>HUMAN RESOURCES</b>          |                                  |                      |                  |                                |                     |                       |                           |                           |                         |
| <b>REVENUE:</b>                 |                                  |                      |                  |                                |                     |                       |                           |                           |                         |
| <b>TOTAL REVENUE:</b>           | -                                | -                    | -                | -                              | -                   | -                     | -                         | -                         |                         |
| <b>DIRECT EXPENSES:</b>         |                                  |                      |                  |                                |                     |                       |                           |                           |                         |
| STAFF TRAVEL/PARKING            | 396                              | -                    | 396              | 440                            | -                   | 440                   | 741                       | 741                       | 0.00%                   |
| STAFF MEMBERSHIP DUES           | -                                | -                    | -                | -                              | -                   | -                     | 193                       | 193                       | 0.00%                   |
| SUBSCRIPTIONS                   | 1,951                            | -                    | 1,951            | 2,525                          | 173                 | 2,352                 | 3,505                     | 3,332                     | 4.93%                   |
| STAFF TRAINING- GENERAL         | 8,333                            | 1,265                | 7,068            | 50,000                         | 1,474               | 48,526                | 100,000                   | 98,526                    | 1.47%                   |
| RECRUITING AND ADVERTISING      | 583                              | 1,977                | (1,393)          | 3,500                          | 17,287              | (13,787)              | 7,000                     | (10,287)                  | 246.96%                 |
| PAYROLL PROCESSING              | 3,735                            | 3,745                | (10)             | 20,308                         | 21,439              | (1,132)               | 49,000                    | 27,561                    | 43.75%                  |
| SALARY SURVEYS                  | 242                              | -                    | 242              | 1,450                          | -                   | 1,450                 | 2,900                     | 2,900                     | 0.00%                   |
| CONSULTING SERVICES             | -                                | 883                  | (883)            | -                              | 24,083              | (24,083)              | 37,500                    | 13,417                    | 64.22%                  |
| CONFERENCE CALLS                | -                                | -                    | -                | -                              | 13                  | (13)                  | -                         | (13)                      |                         |
| TRANSFER TO INDIRECT EXPENSE    | (15,240)                         | (7,870)              | (7,370)          | (78,223)                       | (64,469)            | (13,753)              | (200,839)                 | (136,370)                 | 32.10%                  |
| <b>TOTAL DIRECT EXPENSES:</b>   | <b>(0)</b>                       | <b>-</b>             | <b>(0)</b>       | <b>(0)</b>                     | <b>-</b>            | <b>(0.01)</b>         | <b>-</b>                  | <b>-</b>                  |                         |
| <b>INDIRECT EXPENSES:</b>       |                                  |                      |                  |                                |                     |                       |                           |                           |                         |
| SALARY EXPENSE (3.00 FTE)       | 24,214                           | 25,628               | (1,414)          | 143,169                        | 122,415             | 20,754                | 288,452                   | 166,037                   | 42.44%                  |
| BENEFITS EXPENSE                | 7,081                            | 6,801                | 279              | 42,757                         | 40,806              | 1,951                 | 85,241                    | 44,435                    | 47.87%                  |
| OTHER INDIRECT EXPENSE          | 6,494                            | 5,353                | 1,141            | 42,126                         | 42,253              | (127)                 | 84,930                    | 42,677                    | 49.75%                  |
| <b>TOTAL INDIRECT EXPENSES:</b> | <b>37,788</b>                    | <b>37,782</b>        | <b>6</b>         | <b>228,051</b>                 | <b>205,473</b>      | <b>22,578</b>         | <b>458,623</b>            | <b>253,150</b>            | <b>44.80%</b>           |
| <b>TOTAL ALL EXPENSES:</b>      | <b>37,788</b>                    | <b>37,782</b>        | <b>6</b>         | <b>228,051</b>                 | <b>205,473</b>      | <b>22,578</b>         | <b>458,623</b>            | <b>253,150</b>            | <b>44.80%</b>           |
| <b>NET INCOME (LOSS):</b>       | <b>(37,788)</b>                  | <b>(37,782)</b>      | <b>6</b>         | <b>(228,051)</b>               | <b>(205,473)</b>    | <b>22,578</b>         | <b>(458,623)</b>          | <b>(253,150)</b>          | <b>44.80%</b>           |

**Washington State Bar Association**  
Statement of Activities  
For the Period from March 1, 2021 to March 31, 2021  
**50.00% OF YEAR COMPLETE**

|                                    | MONTHLY BUDGET vs. ACTUAL           |                         |                     | YEAR TO DATE BUDGET vs. ACTUAL |                        |                          | ANNUAL BUDGET COMPARISON     |                              |                            |
|------------------------------------|-------------------------------------|-------------------------|---------------------|--------------------------------|------------------------|--------------------------|------------------------------|------------------------------|----------------------------|
|                                    | FISCAL 2021 BUDGET<br>CURRENT MONTH | CURRENT MONTH<br>ACTUAL | MONTHLY<br>VARIANCE | YEAR TO DATE<br>BUDGET         | YEAR TO DATE<br>ACTUAL | YEAR TO DATE<br>VARIANCE | FISCAL 2021<br>BUDGET ANNUAL | REMAINING<br>BALANCE OF YEAR | % USED OF<br>ANNUAL BUDGET |
| <b>LAW CLERK PROGRAM</b>           |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| <b>REVENUE:</b>                    |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| LAW CLERK FEES                     | 3,069                               | 16,806                  | 13,737              | 158,575                        | 169,713                | 11,138                   | 190,000                      | 20,287                       | 89.32%                     |
| LAW CLERK APPLICATION FEES         | 703                                 | 1,000                   | 297                 | 1,758                          | 2,000                  | 242                      | 3,000                        | 1,000                        | 66.67%                     |
| <b>TOTAL REVENUE:</b>              | <b>3,772</b>                        | <b>17,806</b>           | <b>14,034</b>       | <b>160,333</b>                 | <b>171,713</b>         | <b>11,380</b>            | <b>193,000</b>               | <b>21,287</b>                | <b>88.97%</b>              |
| <b>DIRECT EXPENSES:</b>            |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| SUBSCRIPTIONS                      | -                                   | -                       | -                   | -                              | -                      | -                        | 250                          | 250                          | 0.00%                      |
| CHARACTER & FITNESS INVESTIGATIONS | -                                   | -                       | -                   | -                              | -                      | -                        | 100                          | 100                          | 0.00%                      |
| LAW CLERK BOARD EXPENSE            | 267                                 | -                       | 267                 | 3,792                          | 24                     | 3,769                    | 7,000                        | 6,976                        | 0.34%                      |
| STAFF TRAVEL/PARKING               | -                                   | -                       | -                   | 40                             | -                      | 40                       | 300                          | 300                          | 0.00%                      |
| LAW CLERK OUTREACH                 | -                                   | -                       | -                   | 2,252                          | -                      | 2,252                    | 3,000                        | 3,000                        | 0.00%                      |
| <b>TOTAL DIRECT EXPENSES:</b>      | <b>267</b>                          | <b>-</b>                | <b>267</b>          | <b>6,084</b>                   | <b>24</b>              | <b>6,061</b>             | <b>10,650</b>                | <b>10,626</b>                | <b>0.22%</b>               |
| <b>INDIRECT EXPENSES:</b>          |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| SALARY EXPENSE (0.90 FTE)          | 4,146                               | 4,795                   | (649)               | 24,515                         | 28,177                 | (3,661)                  | 49,392                       | 21,215                       | 57.05%                     |
| BENEFITS EXPENSE                   | 1,569                               | 1,489                   | 80                  | 9,543                          | 8,942                  | 601                      | 18,957                       | 10,015                       | 47.17%                     |
| OTHER INDIRECT EXPENSE             | 2,045                               | 1,596                   | 449                 | 13,144                         | 12,598                 | 546                      | 26,779                       | 14,181                       | 47.05%                     |
| <b>TOTAL INDIRECT EXPENSES:</b>    | <b>7,760</b>                        | <b>7,880</b>            | <b>(120)</b>        | <b>47,203</b>                  | <b>49,717</b>          | <b>(2,514)</b>           | <b>95,128</b>                | <b>45,411</b>                | <b>52.26%</b>              |
| <b>TOTAL ALL EXPENSES:</b>         | <b>8,027</b>                        | <b>7,880</b>            | <b>147</b>          | <b>53,287</b>                  | <b>49,740</b>          | <b>3,547</b>             | <b>105,778</b>               | <b>56,038</b>                | <b>47.02%</b>              |
| <b>NET INCOME (LOSS):</b>          | <b>(4,255)</b>                      | <b>9,926</b>            | <b>14,181</b>       | <b>107,046</b>                 | <b>121,973</b>         | <b>14,926</b>            | <b>87,222</b>                | <b>(34,751)</b>              | <b>139.84%</b>             |

**Washington State Bar Association**  
Statement of Activities  
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**50.00% OF YEAR COMPLETE**

|                                 | MONTHLY BUDGET vs. ACTUAL        |                      |                  | YEAR TO DATE BUDGET vs. ACTUAL |                     |                       | ANNUAL BUDGET COMPARISON  |                           |                         |
|---------------------------------|----------------------------------|----------------------|------------------|--------------------------------|---------------------|-----------------------|---------------------------|---------------------------|-------------------------|
|                                 | FISCAL 2021 BUDGET CURRENT MONTH | CURRENT MONTH ACTUAL | MONTHLY VARIANCE | YEAR TO DATE BUDGET            | YEAR TO DATE ACTUAL | YEAR TO DATE VARIANCE | FISCAL 2021 BUDGET ANNUAL | REMAINING BALANCE OF YEAR | % USED OF ANNUAL BUDGET |
| <b>LEGISLATIVE</b>              |                                  |                      |                  |                                |                     |                       |                           |                           |                         |
| <b>REVENUE:</b>                 |                                  |                      |                  |                                |                     |                       |                           |                           |                         |
| <b>TOTAL REVENUE:</b>           | -                                | -                    | -                | -                              | -                   | -                     | -                         | -                         |                         |
| <b>DIRECT EXPENSES:</b>         |                                  |                      |                  |                                |                     |                       |                           |                           |                         |
| STAFF TRAVEL/PARKING            | 660                              | -                    | 660              | 3,560                          | -                   | 3,560                 | 4,550                     | 4,550                     | 0.00%                   |
| STAFF MEMBERSHIP DUES           | -                                | -                    | -                | 450                            | -                   | 450                   | 450                       | 450                       | 0.00%                   |
| SUBSCRIPTIONS                   | -                                | -                    | -                | 2,000                          | 1,982               | 18                    | 2,000                     | 18                        | 99.09%                  |
| OLYMPIA RENT                    | 1,039                            | -                    | 1,039            | 1,104                          | -                   | 1,104                 | 2,500                     | 2,500                     | 0.00%                   |
| CONTRACT LOBBYIST               | 3,333                            | 4,333                | (1,000)          | 10,000                         | 13,000              | (3,000)               | 20,000                    | 7,000                     | 65.00%                  |
| LEGISLATIVE COMMITTEE           | -                                | -                    | -                | -                              | 10                  | (10)                  | 2,500                     | 2,490                     | 0.39%                   |
| BOG LEGISLATIVE COMMITTEE       | -                                | -                    | -                | -                              | -                   | -                     | 250                       | 250                       | 0.00%                   |
| <b>TOTAL DIRECT EXPENSES:</b>   | <b>5,033</b>                     | <b>4,333</b>         | <b>699</b>       | <b>17,114</b>                  | <b>14,992</b>       | <b>2,122</b>          | <b>32,250</b>             | <b>17,258</b>             | <b>46.49%</b>           |
| <b>INDIRECT EXPENSES:</b>       |                                  |                      |                  |                                |                     |                       |                           |                           |                         |
| SALARY EXPENSE (1.00 FTE)       | 5,902                            | 2,831                | 3,071            | 34,898                         | 28,469              | 6,429                 | 70,311                    | 41,842                    | 40.49%                  |
| BENEFITS EXPENSE                | 2,228                            | 2,125                | 103              | 13,477                         | 12,750              | 727                   | 26,844                    | 14,094                    | 47.50%                  |
| OTHER INDIRECT EXPENSE          | 2,272                            | 1,793                | 480              | 14,605                         | 14,149              | 456                   | 29,754                    | 15,605                    | 47.55%                  |
| <b>TOTAL INDIRECT EXPENSES:</b> | <b>10,402</b>                    | <b>6,748</b>         | <b>3,654</b>     | <b>62,979</b>                  | <b>55,368</b>       | <b>7,612</b>          | <b>126,909</b>            | <b>71,541</b>             | <b>43.63%</b>           |
| <b>TOTAL ALL EXPENSES:</b>      | <b>15,435</b>                    | <b>11,081</b>        | <b>4,353</b>     | <b>80,093</b>                  | <b>70,359</b>       | <b>9,734</b>          | <b>159,159</b>            | <b>88,800</b>             | <b>44.21%</b>           |
| <b>NET INCOME (LOSS):</b>       | <b>(15,435)</b>                  | <b>(11,081)</b>      | <b>4,353</b>     | <b>(80,093)</b>                | <b>(70,359)</b>     | <b>9,734</b>          | <b>(159,159)</b>          | <b>(88,800)</b>           | <b>44.21%</b>           |

**Washington State Bar Association**  
Statement of Activities  
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**50.00% OF YEAR COMPLETE**

|   | MONTHLY BUDGET vs. ACTUAL           |                         |                     | YEAR TO DATE BUDGET vs. ACTUAL |                        |                          | ANNUAL BUDGET COMPARISON     |                              |                            |
|---|-------------------------------------|-------------------------|---------------------|--------------------------------|------------------------|--------------------------|------------------------------|------------------------------|----------------------------|
|   | FISCAL 2021 BUDGET<br>CURRENT MONTH | CURRENT MONTH<br>ACTUAL | MONTHLY<br>VARIANCE | YEAR TO DATE<br>BUDGET         | YEAR TO DATE<br>ACTUAL | YEAR TO DATE<br>VARIANCE | FISCAL 2021<br>BUDGET ANNUAL | REMAINING<br>BALANCE OF YEAR | % USED OF<br>ANNUAL BUDGET |
| <b>LICENSING &amp; MEMBERSHIP RECORDS</b> |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| <b>REVENUE:</b>                           |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| STATUS CERTIFICATE FEES                   | 2,192                               | 2,750                   | 558                 | 15,921                         | 16,430                 | 508                      | 26,300                       | 9,870                        | 62.47%                     |
| INVESTIGATION FEES                        | 1,822                               | 2,200                   | 378                 | 12,348                         | 10,800                 | (1,548)                  | 24,000                       | 13,200                       | 45.00%                     |
| PRO HAC VICE                              | 22,900                              | 48,090                  | 25,190              | 137,400                        | 211,138                | 73,738                   | 274,800                      | 63,662                       | 76.83%                     |
| MEMBER CONTACT INFORMATION                | 399                                 | 801                     | 402                 | 8,642                          | 2,403                  | (6,240)                  | 11,000                       | 8,597                        | 21.84%                     |
| PHOTO BAR CARD SALES                      | -                                   | -                       | -                   | 174                            | 120                    | (54)                     | 350                          | 230                          | 34.29%                     |
| <b>TOTAL REVENUE:</b>                     | <b>27,314</b>                       | <b>53,841</b>           | <b>26,528</b>       | <b>174,486</b>                 | <b>240,890</b>         | <b>66,404</b>            | <b>336,450</b>               | <b>95,560</b>                | <b>71.60%</b>              |
| <b>DIRECT EXPENSES:</b>                   |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| DEPRECIATION                              | 96                                  | -                       | 96                  | 576                            | 1,151                  | (575)                    | 1,151                        | 0                            | 99.98%                     |
| POSTAGE                                   | 7,915                               | 10,134                  | (2,219)             | 12,422                         | 16,342                 | (3,920)                  | 18,300                       | 1,958                        | 89.30%                     |
| LICENSING FORMS                           | -                                   | -                       | -                   | 2,500                          | 2,845                  | (345)                    | 2,500                        | (345)                        | 113.81%                    |
| <b>TOTAL DIRECT EXPENSES:</b>             | <b>8,011</b>                        | <b>10,134</b>           | <b>(2,123)</b>      | <b>15,498</b>                  | <b>20,338</b>          | <b>(4,840)</b>           | <b>21,951</b>                | <b>1,613</b>                 | <b>92.65%</b>              |
| <b>INDIRECT EXPENSES:</b>                 |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| SALARY EXPENSE (3.80 FTE)                 | 29,662                              | 30,685                  | (1,023)             | 176,380                        | 179,683                | (3,303)                  | 343,552                      | 163,869                      | 52.30%                     |
| BENEFITS EXPENSE                          | 10,572                              | 10,115                  | 457                 | 63,698                         | 60,655                 | 3,043                    | 127,131                      | 66,476                       | 47.71%                     |
| OTHER INDIRECT EXPENSE                    | 8,634                               | 6,777                   | 1,857               | 55,498                         | 53,494                 | 2,003                    | 113,066                      | 59,572                       | 47.31%                     |
| <b>TOTAL INDIRECT EXPENSES:</b>           | <b>48,868</b>                       | <b>47,577</b>           | <b>1,291</b>        | <b>295,576</b>                 | <b>293,832</b>         | <b>1,744</b>             | <b>583,749</b>               | <b>289,917</b>               | <b>50.34%</b>              |
| <b>TOTAL ALL EXPENSES:</b>                | <b>56,879</b>                       | <b>57,712</b>           | <b>(833)</b>        | <b>311,074</b>                 | <b>314,170</b>         | <b>(3,096)</b>           | <b>605,700</b>               | <b>291,530</b>               | <b>51.87%</b>              |
| <b>NET INCOME (LOSS):</b>                 | <b>(29,565)</b>                     | <b>(3,871)</b>          | <b>25,695</b>       | <b>(136,588)</b>               | <b>(73,279)</b>        | <b>63,308</b>            | <b>(269,250)</b>             | <b>(195,971)</b>             | <b>27.22%</b>              |

**Washington State Bar Association**  
Statement of Activities  
For the Period from March 1, 2021 to March 31, 2021  
**50.00% OF YEAR COMPLETE**

|   | MONTHLY BUDGET vs. ACTUAL           |                         |                     | YEAR TO DATE BUDGET vs. ACTUAL |                        |                          | ANNUAL BUDGET COMPARISON     |                              |                            |
|---|-------------------------------------|-------------------------|---------------------|--------------------------------|------------------------|--------------------------|------------------------------|------------------------------|----------------------------|
|   | FISCAL 2021 BUDGET<br>CURRENT MONTH | CURRENT MONTH<br>ACTUAL | MONTHLY<br>VARIANCE | YEAR TO DATE<br>BUDGET         | YEAR TO DATE<br>ACTUAL | YEAR TO DATE<br>VARIANCE | FISCAL 2021<br>BUDGET ANNUAL | REMAINING<br>BALANCE OF YEAR | % USED OF<br>ANNUAL BUDGET |
| <b>LIMITED LICENSE LEGAL TECHNICIAN PROGRAM</b> |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| <b>REVENUE:</b>                                 |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| SEMINAR REGISTRATIONS                           | 114                                 | -                       | (114)               | 341                            | 796                    | 455                      | 1,750                        | 954                          | 45.49%                     |
| LLLT LICENSE FEES                               | 1,082                               | 769                     | (312)               | 5,615                          | 4,051                  | (1,564)                  | 10,905                       | 6,854                        | 37.14%                     |
| LLLT LATE LICENSE FEES                          | -                                   | -                       | -                   | 412                            | 206                    | (206)                    | 412                          | 206                          | 50.02%                     |
| INVESTIGATION FEES                              | -                                   | -                       | -                   | 133                            | -                      | (133)                    | 300                          | 300                          | 0.00%                      |
| LLLT EXAM FEES                                  | 413                                 | 7,650                   | 7,237               | 5,417                          | 15,150                 | 9,733                    | 9,600                        | (5,550)                      | 157.81%                    |
| LLLT WAIVER FEES                                | -                                   | 300                     | 300                 | -                              | 300                    | 300                      | 300                          | -                            | 100.00%                    |
| <b>TOTAL REVENUE:</b>                           | <b>1,608</b>                        | <b>8,719</b>            | <b>7,111</b>        | <b>11,918</b>                  | <b>20,503</b>          | <b>8,585</b>             | <b>23,267</b>                | <b>2,764</b>                 | <b>88.12%</b>              |
| <b>DIRECT EXPENSES:</b>                         |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| STAFF TRAVEL/PARKING                            | -                                   | -                       | -                   | 49                             | -                      | 49                       | 200                          | 200                          | 0.00%                      |
| LLLT BOARD                                      | -                                   | -                       | -                   | 2,765                          | -                      | 2,765                    | 7,000                        | 7,000                        | 0.00%                      |
| LLLT OUTREACH                                   | -                                   | -                       | -                   | 468                            | -                      | 468                      | 1,000                        | 1,000                        | 0.00%                      |
| LLLT EXAM WRITING                               | -                                   | 1,413                   | (1,413)             | -                              | 1,413                  | (1,413)                  | -                            | (1,413)                      |                            |
| LICENSING FORMS                                 | -                                   | -                       | -                   | -                              | -                      | -                        | 3                            | 3                            | 0.00%                      |
| <b>TOTAL DIRECT EXPENSES:</b>                   | <b>-</b>                            | <b>1,413</b>            | <b>(1,413)</b>      | <b>3,282</b>                   | <b>1,413</b>           | <b>1,869</b>             | <b>8,203</b>                 | <b>6,791</b>                 | <b>17.22%</b>              |
| <b>INDIRECT EXPENSES:</b>                       |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| SALARY EXPENSE (1.00 FTE)                       | 5,249                               | 4,124                   | 1,125               | 31,037                         | 25,756                 | 5,281                    | 62,533                       | 36,777                       | 41.19%                     |
| BENEFITS EXPENSE                                | 1,952                               | 1,858                   | 94                  | 11,844                         | 11,157                 | 688                      | 23,558                       | 12,401                       | 47.36%                     |
| OTHER INDIRECT EXPENSE                          | 2,272                               | 1,793                   | 480                 | 14,605                         | 14,149                 | 456                      | 29,754                       | 15,605                       | 47.55%                     |
| <b>TOTAL INDIRECT EXPENSES:</b>                 | <b>9,474</b>                        | <b>7,774</b>            | <b>1,699</b>        | <b>57,486</b>                  | <b>51,062</b>          | <b>6,425</b>             | <b>115,845</b>               | <b>64,783</b>                | <b>44.08%</b>              |
| <b>TOTAL ALL EXPENSES:</b>                      | <b>9,474</b>                        | <b>9,187</b>            | <b>287</b>          | <b>60,768</b>                  | <b>52,474</b>          | <b>8,294</b>             | <b>124,048</b>               | <b>71,574</b>                | <b>42.30%</b>              |
| <b>NET INCOME (LOSS):</b>                       | <b>(7,865)</b>                      | <b>(467)</b>            | <b>7,398</b>        | <b>(48,850)</b>                | <b>(31,972)</b>        | <b>16,879</b>            | <b>(100,781)</b>             | <b>(68,809)</b>              | <b>31.72%</b>              |

**Washington State Bar Association**  
Statement of Activities  
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|                                  | MONTHLY BUDGET vs. ACTUAL           |                         |                     | YEAR TO DATE BUDGET vs. ACTUAL |                        |                          | ANNUAL BUDGET COMPARISON     |                              |                            |
|----------------------------------|-------------------------------------|-------------------------|---------------------|--------------------------------|------------------------|--------------------------|------------------------------|------------------------------|----------------------------|
|                                  | FISCAL 2021 BUDGET<br>CURRENT MONTH | CURRENT MONTH<br>ACTUAL | MONTHLY<br>VARIANCE | YEAR TO DATE<br>BUDGET         | YEAR TO DATE<br>ACTUAL | YEAR TO DATE<br>VARIANCE | FISCAL 2021<br>BUDGET ANNUAL | REMAINING<br>BALANCE OF YEAR | % USED OF<br>ANNUAL BUDGET |
| <b>LIMITED PRACTICE OFFICERS</b> |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| <b>REVENUE:</b>                  |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| INVESTIGATION FEES               | -                                   | 100                     | 100                 | 151                            | 700                    | 549                      | 1,000                        | 300                          | 70.00%                     |
| LPO EXAMINATION FEES             | 1,979                               | 10,600                  | 8,621               | 10,302                         | 20,600                 | 10,298                   | 18,400                       | (2,200)                      | 111.96%                    |
| LPO LICENSE FEES                 | 14,618                              | 15,315                  | 697                 | 85,713                         | 87,270                 | 1,557                    | 171,400                      | 84,130                       | 50.92%                     |
| LPO LATE LICENSE FEES            | -                                   | -                       | -                   | 865                            | -                      | (865)                    | 4,500                        | 4,500                        | 0.00%                      |
| LPO LICENSE FEES - REINSTATES    | -                                   | 200                     | 200                 | -                              | 200                    | 200                      | -                            | (200)                        |                            |
| <b>TOTAL REVENUE:</b>            | <b>16,597</b>                       | <b>26,215</b>           | <b>9,618</b>        | <b>97,032</b>                  | <b>108,770</b>         | <b>11,739</b>            | <b>195,300</b>               | <b>86,530</b>                | <b>55.69%</b>              |
| <b>DIRECT EXPENSES:</b>          |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| FACILITY, PARKING, FOOD          | -                                   | -                       | -                   | -                              | -                      | -                        | 100                          | 100                          | 0.00%                      |
| EXAM WRITING                     | 4,875                               | 4,875                   | -                   | 4,875                          | 4,875                  | -                        | 9,750                        | 4,875                        | 50.00%                     |
| ONLINE LEGAL RESEARCH            | 151                                 | 153                     | (3)                 | 453                            | 763                    | (311)                    | 1,672                        | 909                          | 45.65%                     |
| LAW LIBRARY                      | 183                                 | 268                     | (85)                | 549                            | 1,621                  | (1,072)                  | 3,663                        | 2,042                        | 44.26%                     |
| LPO BOARD                        | 187                                 | -                       | 187                 | 996                            | 4                      | 992                      | 3,000                        | 2,996                        | 0.15%                      |
| LPO OUTREACH                     | -                                   | -                       | -                   | 34                             | -                      | 34                       | 4,000                        | 4,000                        | 0.00%                      |
| PRINTING & COPYING               | -                                   | -                       | -                   | 100                            | -                      | 100                      | 100                          | 100                          | 0.00%                      |
| STAFF TRAVEL/PARKING             | 62                                  | -                       | 62                  | 62                             | -                      | 62                       | 500                          | 500                          | 0.00%                      |
| <b>TOTAL DIRECT EXPENSES:</b>    | <b>5,458</b>                        | <b>5,296</b>            | <b>162</b>          | <b>7,069</b>                   | <b>7,264</b>           | <b>(195)</b>             | <b>22,785</b>                | <b>15,521</b>                | <b>31.88%</b>              |
| <b>INDIRECT EXPENSES:</b>        |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| SALARY EXPENSE (0.50 FTE)        | 2,454                               | 2,537                   | (83)                | 14,512                         | 15,106                 | (594)                    | 29,238                       | 14,132                       | 51.66%                     |
| BENEFITS EXPENSE                 | 921                                 | 875                     | 46                  | 5,592                          | 5,253                  | 340                      | 11,115                       | 5,862                        | 47.26%                     |
| OTHER INDIRECT EXPENSE           | 1,136                               | 884                     | 252                 | 7,302                          | 6,978                  | 325                      | 14,877                       | 7,899                        | 46.90%                     |
| <b>TOTAL INDIRECT EXPENSES:</b>  | <b>4,511</b>                        | <b>4,296</b>            | <b>215</b>          | <b>27,406</b>                  | <b>27,336</b>          | <b>70</b>                | <b>55,230</b>                | <b>27,894</b>                | <b>49.49%</b>              |
| <b>TOTAL ALL EXPENSES:</b>       | <b>9,969</b>                        | <b>9,592</b>            | <b>377</b>          | <b>34,475</b>                  | <b>34,600</b>          | <b>(124)</b>             | <b>78,015</b>                | <b>43,415</b>                | <b>44.35%</b>              |
| <b>NET INCOME (LOSS):</b>        | <b>6,628</b>                        | <b>16,623</b>           | <b>9,995</b>        | <b>62,556</b>                  | <b>74,171</b>          | <b>11,615</b>            | <b>117,285</b>               | <b>43,114</b>                | <b>63.24%</b>              |

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Statement of Activities  
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|                                  | MONTHLY BUDGET vs. ACTUAL           |                         |                     | YEAR TO DATE BUDGET vs. ACTUAL |                        |                          | ANNUAL BUDGET COMPARISON     |                              |                            |
|----------------------------------|-------------------------------------|-------------------------|---------------------|--------------------------------|------------------------|--------------------------|------------------------------|------------------------------|----------------------------|
|                                  | FISCAL 2021 BUDGET<br>CURRENT MONTH | CURRENT MONTH<br>ACTUAL | MONTHLY<br>VARIANCE | YEAR TO DATE<br>BUDGET         | YEAR TO DATE<br>ACTUAL | YEAR TO DATE<br>VARIANCE | FISCAL 2021<br>BUDGET ANNUAL | REMAINING<br>BALANCE OF YEAR | % USED OF<br>ANNUAL BUDGET |
| <b>MEMBER ASSISTANCE PROGRAM</b> |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| <b>REVENUE:</b>                  |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| DIVERSIONS                       | -                                   | 1,500                   | 1,500               | 6,000                          | 5,676                  | (324)                    | 8,000                        | 2,324                        | 70.95%                     |
| <b>TOTAL REVENUE:</b>            | <b>-</b>                            | <b>1,500</b>            | <b>1,500</b>        | <b>6,000</b>                   | <b>5,676</b>           | <b>(324)</b>             | <b>8,000</b>                 | <b>2,324</b>                 | <b>70.95%</b>              |
| <b>DIRECT EXPENSES:</b>          |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| STAFF MEMBERSHIP DUES            | -                                   | -                       | -                   | -                              | -                      | -                        | 225                          | 225                          | 0.00%                      |
| PROFLIAB INSURANCE               | -                                   | -                       | -                   | 811                            | 825                    | (14)                     | 850                          | 25                           | 97.06%                     |
| <b>TOTAL DIRECT EXPENSES:</b>    | <b>-</b>                            | <b>-</b>                | <b>-</b>            | <b>811</b>                     | <b>825</b>             | <b>(14)</b>              | <b>1,075</b>                 | <b>250</b>                   | <b>76.74%</b>              |
| <b>INDIRECT EXPENSES:</b>        |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| SALARY EXPENSE (0.50 FTE)        | 4,394                               | 4,606                   | (212)               | 25,979                         | 27,008                 | (1,028)                  | 52,342                       | 25,335                       | 51.60%                     |
| BENEFITS EXPENSE                 | 2,052                               | 1,964                   | 88                  | 12,308                         | 11,769                 | 539                      | 24,619                       | 12,850                       | 47.80%                     |
| OTHER INDIRECT EXPENSE           | 1,136                               | 884                     | 252                 | 7,302                          | 6,978                  | 325                      | 14,877                       | 7,899                        | 46.90%                     |
| <b>TOTAL INDIRECT EXPENSES:</b>  | <b>7,582</b>                        | <b>7,454</b>            | <b>128</b>          | <b>45,590</b>                  | <b>45,754</b>          | <b>(164)</b>             | <b>91,838</b>                | <b>46,084</b>                | <b>49.82%</b>              |
| <b>TOTAL ALL EXPENSES:</b>       | <b>7,582</b>                        | <b>7,454</b>            | <b>128</b>          | <b>46,401</b>                  | <b>46,579</b>          | <b>(178)</b>             | <b>92,913</b>                | <b>46,334</b>                | <b>50.13%</b>              |
| <b>NET INCOME (LOSS):</b>        | <b>(7,582)</b>                      | <b>(5,954)</b>          | <b>1,628</b>        | <b>(40,401)</b>                | <b>(40,903)</b>        | <b>(502)</b>             | <b>(84,913)</b>              | <b>(44,010)</b>              | <b>48.17%</b>              |



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|                                   | MONTHLY BUDGET vs. ACTUAL           |                         |                     | YEAR TO DATE BUDGET vs. ACTUAL |                        |                          | ANNUAL BUDGET COMPARISON     |                              |                            |
|-----------------------------------|-------------------------------------|-------------------------|---------------------|--------------------------------|------------------------|--------------------------|------------------------------|------------------------------|----------------------------|
|                                   | FISCAL 2021 BUDGET<br>CURRENT MONTH | CURRENT MONTH<br>ACTUAL | MONTHLY<br>VARIANCE | YEAR TO DATE<br>BUDGET         | YEAR TO DATE<br>ACTUAL | YEAR TO DATE<br>VARIANCE | FISCAL 2021<br>BUDGET ANNUAL | REMAINING<br>BALANCE OF YEAR | % USED OF<br>ANNUAL BUDGET |
| <b>MEMBERSHIP BENEFITS</b>        |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| <b>REVENUE:</b>                   |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| SPONSORSHIPS                      | -                                   | -                       | -                   | 1,358                          | -                      | (1,358)                  | 9,000                        | 9,000                        | 0.00%                      |
| INTERNET SALES                    | -                                   | 392                     | 392                 | -                              | 4,361                  | 4,361                    | 19,000                       | 14,639                       | 22.95%                     |
| <b>TOTAL REVENUE:</b>             | <b>-</b>                            | <b>392</b>              | <b>392</b>          | <b>1,358</b>                   | <b>4,361</b>           | <b>3,003</b>             | <b>28,000</b>                | <b>23,639</b>                | <b>15.58%</b>              |
| <b>DIRECT EXPENSES:</b>           |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| TRANSCRIPTION SERVICES            | -                                   | -                       | -                   | -                              | -                      | -                        | 1,500                        | 1,500                        | 0.00%                      |
| CONFERENCE CALLS                  | -                                   | -                       | -                   | 2,000                          | -                      | 2,000                    | 2,000                        | 2,000                        | 0.00%                      |
| LEGAL LUNCHBOX SPEAKERS & PROGRAM | 167                                 | 1,321                   | (1,155)             | 1,000                          | 1,321                  | (321)                    | 2,000                        | 679                          | 66.06%                     |
| WSBA CONNECTS                     | 10,347                              | 10,440                  | (93)                | 37,938                         | 31,040                 | 6,898                    | 46,560                       | 15,520                       | 66.67%                     |
| CASEMAKER & FASTCASE              | 5,558                               | -                       | 5,558               | 106,410                        | 98,394                 | 8,016                    | 136,436                      | 38,042                       | 72.12%                     |
| <b>TOTAL DIRECT EXPENSES:</b>     | <b>16,071</b>                       | <b>11,761</b>           | <b>4,310</b>        | <b>147,348</b>                 | <b>130,755</b>         | <b>16,592</b>            | <b>188,496</b>               | <b>57,741</b>                | <b>69.37%</b>              |
| <b>INDIRECT EXPENSES:</b>         |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| SALARY EXPENSE (1.16 FTE)         | 6,522                               | 6,991                   | (469)               | 38,562                         | 38,781                 | (219)                    | 77,694                       | 38,913                       | 49.92%                     |
| BENEFITS EXPENSE                  | 1,868                               | 1,781                   | 86                  | 11,374                         | 10,703                 | 672                      | 22,582                       | 11,879                       | 47.39%                     |
| OTHER INDIRECT EXPENSE            | 2,636                               | 2,063                   | 573                 | 16,941                         | 16,281                 | 661                      | 34,515                       | 18,234                       | 47.17%                     |
| <b>TOTAL INDIRECT EXPENSES:</b>   | <b>11,025</b>                       | <b>10,835</b>           | <b>191</b>          | <b>66,878</b>                  | <b>65,764</b>          | <b>1,114</b>             | <b>134,790</b>               | <b>69,026</b>                | <b>48.79%</b>              |
| <b>TOTAL ALL EXPENSES:</b>        | <b>27,096</b>                       | <b>22,596</b>           | <b>4,500</b>        | <b>214,226</b>                 | <b>196,520</b>         | <b>17,706</b>            | <b>323,286</b>               | <b>126,767</b>               | <b>60.79%</b>              |
| <b>NET INCOME (LOSS):</b>         | <b>(27,096)</b>                     | <b>(22,204)</b>         | <b>4,892</b>        | <b>(212,867)</b>               | <b>(192,159)</b>       | <b>20,709</b>            | <b>(295,286)</b>             | <b>(103,128)</b>             | <b>65.08%</b>              |

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|   | MONTHLY BUDGET vs. ACTUAL           |                         |                     | YEAR TO DATE BUDGET vs. ACTUAL |                        |                          | ANNUAL BUDGET COMPARISON     |                              |                            |
|---|-------------------------------------|-------------------------|---------------------|--------------------------------|------------------------|--------------------------|------------------------------|------------------------------|----------------------------|
|   | FISCAL 2021 BUDGET<br>CURRENT MONTH | CURRENT MONTH<br>ACTUAL | MONTHLY<br>VARIANCE | YEAR TO DATE<br>BUDGET         | YEAR TO DATE<br>ACTUAL | YEAR TO DATE<br>VARIANCE | FISCAL 2021<br>BUDGET ANNUAL | REMAINING<br>BALANCE OF YEAR | % USED OF<br>ANNUAL BUDGET |
| <b>MANDATORY CONTINUING LEGAL EDUCATION</b> |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| <b>REVENUE:</b>                             |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| ACCREDITED PROGRAM FEES                     | 40,000                              | 61,000                  | 21,000              | 240,000                        | 278,600                | 38,600                   | 480,000                      | 201,400                      | 58.04%                     |
| FORM 1 LATE FEES                            | 12,500                              | 25,350                  | 12,850              | 75,000                         | 119,150                | 44,150                   | 150,000                      | 30,850                       | 79.43%                     |
| MEMBER LATE FEES                            | 225                                 | 296                     | 71                  | 1,350                          | 2,246                  | 896                      | 2,700                        | 454                          | 83.19%                     |
| ANNUAL ACCREDITED SPONSOR FEES              | -                                   | 250                     | 250                 | 42,250                         | 42,500                 | 250                      | 42,250                       | (250)                        | 100.59%                    |
| ATTENDANCE LATE FEES                        | 6,667                               | 10,850                  | 4,183               | 40,000                         | 62,350                 | 22,350                   | 80,000                       | 17,650                       | 77.94%                     |
| COMITY CERTIFICATES                         | 265                                 | 1,500                   | 1,235               | 12,377                         | 10,287                 | (2,090)                  | 13,000                       | 2,713                        | 79.13%                     |
| <b>TOTAL REVENUE:</b>                       | <b>59,656</b>                       | <b>99,246</b>           | <b>39,590</b>       | <b>410,977</b>                 | <b>515,134</b>         | <b>104,156</b>           | <b>767,950</b>               | <b>252,816</b>               | <b>67.08%</b>              |
| <b>DIRECT EXPENSES:</b>                     |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| DEPRECIATION                                | 11,920                              | 5,532                   | 6,388               | 71,522                         | 109,864                | (38,341)                 | 143,045                      | 33,181                       | 76.80%                     |
| STAFF MEMBERSHIP DUES                       | -                                   | -                       | -                   | 500                            | -                      | 500                      | 500                          | 500                          | 0.00%                      |
| ONLINE LEGAL RESEARCH                       | 186                                 | 153                     | 33                  | 558                            | 763                    | (206)                    | 1,672                        | 909                          | 45.65%                     |
| LAW LIBRARY                                 | 17                                  | 11                      | 6                   | 50                             | 67                     | (16)                     | 150                          | 84                           | 44.27%                     |
| MCLE BOARD                                  | -                                   | -                       | -                   | 1,300                          | -                      | 1,300                    | 2,600                        | 2,600                        | 0.00%                      |
| STAFF TRAVEL/PARKING                        | 4                                   | -                       | 4                   | 25                             | -                      | 25                       | 50                           | 50                           | 0.00%                      |
| <b>TOTAL DIRECT EXPENSES:</b>               | <b>12,127</b>                       | <b>5,696</b>            | <b>6,431</b>        | <b>73,955</b>                  | <b>110,694</b>         | <b>(36,738)</b>          | <b>148,018</b>               | <b>37,324</b>                | <b>74.78%</b>              |
| <b>INDIRECT EXPENSES:</b>                   |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| SALARY EXPENSE (3.80 FTE)                   | 20,010                              | 22,109                  | (2,098)             | 146,659                        | 127,093                | 19,566                   | 266,722                      | 139,629                      | 47.65%                     |
| BENEFITS EXPENSE                            | 7,800                               | 7,421                   | 378                 | 47,236                         | 44,522                 | 2,714                    | 94,034                       | 49,512                       | 47.35%                     |
| OTHER INDIRECT EXPENSE                      | 8,634                               | 6,777                   | 1,857               | 55,498                         | 53,494                 | 2,004                    | 113,066                      | 59,572                       | 47.31%                     |
| <b>TOTAL INDIRECT EXPENSES:</b>             | <b>36,444</b>                       | <b>36,307</b>           | <b>137</b>          | <b>249,392</b>                 | <b>225,109</b>         | <b>24,283</b>            | <b>473,822</b>               | <b>248,713</b>               | <b>47.51%</b>              |
| <b>TOTAL ALL EXPENSES:</b>                  | <b>48,571</b>                       | <b>42,004</b>           | <b>6,568</b>        | <b>323,348</b>                 | <b>335,803</b>         | <b>(12,455)</b>          | <b>621,840</b>               | <b>286,037</b>               | <b>54.00%</b>              |
| <b>NET INCOME (LOSS):</b>                   | <b>11,085</b>                       | <b>57,243</b>           | <b>46,157</b>       | <b>87,629</b>                  | <b>179,331</b>         | <b>91,701</b>            | <b>146,110</b>               | <b>(33,220)</b>              | <b>122.74%</b>             |

**Washington State Bar Association**  
Statement of Activities  
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**50.00% OF YEAR COMPLETE**

|   | MONTHLY BUDGET vs. ACTUAL           |                         |                     | YEAR TO DATE BUDGET vs. ACTUAL |                        |                          | ANNUAL BUDGET COMPARISON     |                              |                            |
|---|-------------------------------------|-------------------------|---------------------|--------------------------------|------------------------|--------------------------|------------------------------|------------------------------|----------------------------|
|   | FISCAL 2021 BUDGET<br>CURRENT MONTH | CURRENT MONTH<br>ACTUAL | MONTHLY<br>VARIANCE | YEAR TO DATE<br>BUDGET         | YEAR TO DATE<br>ACTUAL | YEAR TO DATE<br>VARIANCE | FISCAL 2021<br>BUDGET ANNUAL | REMAINING<br>BALANCE OF YEAR | % USED OF<br>ANNUAL BUDGET |
| <b>MEMBER SERVICES &amp; ENGAGEMENT</b> |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| <b>REVENUE:</b>                         |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| ROYALTIES                               | 10,288.30                           | 12,092.69               | 1,804.39            | 26,426.37                      | 34,308.49              | 7,882.12                 | 49,250.00                    | 14,941.51                    | 69.66%                     |
| NMP PRODUCT SALES                       | 2,823                               | 1,624                   | (1,199)             | 59,331                         | 9,608                  | (49,723)                 | 80,000                       | 70,392                       | 12.01%                     |
| SEMINAR REGISTRATIONS                   | 3,090                               | (17,169)                | (20,259)            | 6,398                          | 25                     | (6,373)                  | 15,000                       | 14,975                       | 0.17%                      |
| TRIAL ADVOCACY PROGRAM                  | -                                   | -                       | -                   | -                              | -                      | -                        | 10,000                       | 10,000                       | 0.00%                      |
| <b>TOTAL REVENUE:</b>                   | <b>16,202</b>                       | <b>(3,452)</b>          | <b>(19,654)</b>     | <b>92,155</b>                  | <b>43,941</b>          | <b>(48,214)</b>          | <b>154,250</b>               | <b>110,309</b>               | <b>28.49%</b>              |
| <b>DIRECT EXPENSES:</b>                 |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| STAFF TRAVEL/PARKING                    | 208                                 | -                       | 208                 | 1,250                          | -                      | 1,250                    | 2,500                        | 2,500                        | 0.00%                      |
| SUBSCRIPTIONS                           | 42                                  | 32                      | 10                  | 250                            | 92                     | 159                      | 500                          | 408                          | 18.30%                     |
| CONFERENCE CALLS                        | -                                   | -                       | -                   | 35                             | -                      | 35                       | 300                          | 300                          | 0.00%                      |
| YLL SECTION PROGRAM                     | -                                   | 30                      | (30)                | 948                            | 800                    | 148                      | 1,500                        | 700                          | 53.33%                     |
| WYLC CLE COMPS                          | -                                   | -                       | -                   | -                              | -                      | -                        | 1,000                        | 1,000                        | 0.00%                      |
| WYLC OUTREACH EVENTS                    | -                                   | -                       | -                   | 150                            | -                      | 150                      | 2,500                        | 2,500                        | 0.00%                      |
| WYL COMMITTEE                           | 153                                 | -                       | 153                 | 9,493                          | -                      | 9,493                    | 12,500                       | 12,500                       | 0.00%                      |
| TRIAL ADVOCACY EXPENSES                 | -                                   | -                       | -                   | 0                              | -                      | 0                        | 5,000                        | 5,000                        | 0.00%                      |
| RECEPTION/FORUM EXPENSE                 | -                                   | -                       | -                   | 1,699                          | 67                     | 1,632                    | 4,000                        | 3,933                        | 1.67%                      |
| WYLC SCHOLARSHIPS/DONATIONS/GRANT       | 1,212                               | -                       | 1,212               | 1,212                          | -                      | 1,212                    | 5,000                        | 5,000                        | 0.00%                      |
| STAFF MEMBERSHIP DUES                   | -                                   | -                       | -                   | 148                            | -                      | 148                      | 490                          | 490                          | 0.00%                      |
| LENDING LIBRARY                         | 132                                 | 20                      | 112                 | 2,955                          | 60                     | 2,895                    | 6,200                        | 6,140                        | 0.97%                      |
| NMP SPEAKERS & PROGRAM DEVELOPMENT      | -                                   | -                       | -                   | 541                            | -                      | 541                      | 1,500                        | 1,500                        | 0.00%                      |
| <b>TOTAL DIRECT EXPENSES:</b>           | <b>1,747</b>                        | <b>82</b>               | <b>1,665</b>        | <b>18,682</b>                  | <b>1,018</b>           | <b>17,664</b>            | <b>42,990</b>                | <b>41,972</b>                | <b>2.37%</b>               |
| <b>INDIRECT EXPENSES:</b>               |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| SALARY EXPENSE (4.13 FTE)               | 24,009                              | 24,371                  | (362)               | 141,958                        | 111,407                | 30,550                   | 286,011                      | 174,604                      | 38.95%                     |
| BENEFITS EXPENSE                        | 7,274                               | 6,941                   | 333                 | 44,204                         | 41,690                 | 2,514                    | 87,848                       | 46,158                       | 47.46%                     |
| OTHER INDIRECT EXPENSE                  | 9,384                               | 7,366                   | 2,017               | 60,317                         | 58,146                 | 2,171                    | 122,884                      | 64,738                       | 47.32%                     |
| <b>TOTAL INDIRECT EXPENSES:</b>         | <b>40,666</b>                       | <b>38,678</b>           | <b>1,988</b>        | <b>246,479</b>                 | <b>211,243</b>         | <b>35,236</b>            | <b>496,743</b>               | <b>285,500</b>               | <b>42.53%</b>              |
| <b>TOTAL ALL EXPENSES:</b>              | <b>42,413</b>                       | <b>38,760</b>           | <b>3,653</b>        | <b>265,160</b>                 | <b>212,261</b>         | <b>52,899</b>            | <b>539,733</b>               | <b>327,472</b>               | <b>39.33%</b>              |
| <b>NET INCOME (LOSS):</b>               | <b>(26,211)</b>                     | <b>(42,212)</b>         | <b>(16,001)</b>     | <b>(173,005)</b>               | <b>(168,320)</b>       | <b>4,685</b>             | <b>(385,483)</b>             | <b>(217,163)</b>             | <b>43.66%</b>              |

**Washington State Bar Association**  
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|   | MONTHLY BUDGET vs. ACTUAL           |                         |                     | YEAR TO DATE BUDGET vs. ACTUAL |                        |                          | ANNUAL BUDGET COMPARISON     |                              |                            |
|---|-------------------------------------|-------------------------|---------------------|--------------------------------|------------------------|--------------------------|------------------------------|------------------------------|----------------------------|
|   | FISCAL 2021 BUDGET<br>CURRENT MONTH | CURRENT MONTH<br>ACTUAL | MONTHLY<br>VARIANCE | YEAR TO DATE<br>BUDGET         | YEAR TO DATE<br>ACTUAL | YEAR TO DATE<br>VARIANCE | FISCAL 2021<br>BUDGET ANNUAL | REMAINING<br>BALANCE OF YEAR | % USED OF<br>ANNUAL BUDGET |
| <b>OFFICE OF THE EXECUTIVE DIRECTOR</b> |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| <b>REVENUE:</b>                         |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| <b>TOTAL REVENUE:</b>                   | -                                   | -                       | -                   | -                              | -                      | -                        | -                            | -                            | -                          |
| <b>DIRECT EXPENSES:</b>                 |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| WASHINGTON LEADERSHIP INSTITUTE         | 6,667                               | -                       | 6,667               | 40,000                         | -                      | 40,000                   | 80,000                       | 80,000                       | 0.00%                      |
| ABA DELEGATES                           | 417                                 | -                       | 417                 | 2,500                          | -                      | 2,500                    | 5,000                        | 5,000                        | 0.00%                      |
| SECTION/COMMITTEE CHAIR MTGS            | -                                   | -                       | -                   | 500                            | -                      | 500                      | 500                          | 500                          | 0.00%                      |
| VOLUNTEER SUPPORT                       | 917                                 | -                       | 917                 | 5,500                          | -                      | 5,500                    | 11,000                       | 11,000                       | 0.00%                      |
| BOG ELECTIONS                           | -                                   | -                       | -                   | 1                              | -                      | 1                        | 1                            | 1                            | 0.00%                      |
| ED TRAVEL & OUTREACH                    | 417                                 | 16                      | 401                 | 2,500                          | 16                     | 2,484                    | 5,000                        | 4,984                        | 0.32%                      |
| LAW LIBRARY                             | 15                                  | 11                      | 4                   | 120                            | 67                     | 53                       | 150                          | 84                           | 44.27%                     |
| STAFF MEMBERSHIP DUES                   | -                                   | -                       | -                   | -                              | 50                     | (50)                     | -                            | (50)                         |                            |
| <b>TOTAL DIRECT EXPENSES:</b>           | <b>8,432</b>                        | <b>27</b>               | <b>8,405</b>        | <b>51,121</b>                  | <b>133</b>             | <b>50,988</b>            | <b>101,651</b>               | <b>101,519</b>               | <b>0.13%</b>               |
| <b>INDIRECT EXPENSES:</b>               |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| SALARY EXPENSE (3.00 FTE)               | 33,547                              | 36,534                  | (2,987)             | 198,354                        | 210,707                | (12,353)                 | 399,638                      | 188,931                      | 52.72%                     |
| BENEFITS EXPENSE                        | 10,743                              | 10,351                  | 392                 | 61,442                         | 58,481                 | 2,961                    | 125,357                      | 66,876                       | 46.65%                     |
| OTHER INDIRECT EXPENSE                  | 6,816                               | 5,353                   | 1,463               | 43,814                         | 42,253                 | 1,561                    | 89,262                       | 47,009                       | 47.34%                     |
| <b>TOTAL INDIRECT EXPENSES:</b>         | <b>51,106</b>                       | <b>52,238</b>           | <b>(1,132)</b>      | <b>303,610</b>                 | <b>311,441</b>         | <b>(7,831)</b>           | <b>614,257</b>               | <b>302,816</b>               | <b>50.70%</b>              |
| <b>TOTAL ALL EXPENSES:</b>              | <b>59,538</b>                       | <b>52,265</b>           | <b>7,273</b>        | <b>354,731</b>                 | <b>311,574</b>         | <b>43,157</b>            | <b>715,908</b>               | <b>404,335</b>               | <b>43.52%</b>              |
| <b>NET INCOME (LOSS):</b>               | <b>(59,538)</b>                     | <b>(52,265)</b>         | <b>7,273</b>        | <b>(354,731)</b>               | <b>(311,574)</b>       | <b>43,157</b>            | <b>(715,908)</b>             | <b>(404,335)</b>             | <b>43.52%</b>              |

**Washington State Bar Association**  
Statement of Activities  
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**50.00% OF YEAR COMPLETE**

|                                  | MONTHLY BUDGET vs. ACTUAL           |                         |                     | YEAR TO DATE BUDGET vs. ACTUAL |                        |                          | ANNUAL BUDGET COMPARISON     |                              |                            |
|----------------------------------|-------------------------------------|-------------------------|---------------------|--------------------------------|------------------------|--------------------------|------------------------------|------------------------------|----------------------------|
|                                  | FISCAL 2021 BUDGET<br>CURRENT MONTH | CURRENT MONTH<br>ACTUAL | MONTHLY<br>VARIANCE | YEAR TO DATE<br>BUDGET         | YEAR TO DATE<br>ACTUAL | YEAR TO DATE<br>VARIANCE | FISCAL 2021<br>BUDGET ANNUAL | REMAINING<br>BALANCE OF YEAR | % USED OF<br>ANNUAL BUDGET |
| <b>OFFICE OF GENERAL COUNSEL</b> |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| <b>REVENUE:</b>                  |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| COPY FEES                        | -                                   | -                       | -                   | -                              | 117                    | 117                      | -                            | (117)                        |                            |
| RECORDS REQUEST FEES             | -                                   | 540                     | 540                 | -                              | 540                    | 540                      | -                            | (540)                        |                            |
| <b>TOTAL REVENUE:</b>            | <b>-</b>                            | <b>540</b>              | <b>540</b>          | <b>-</b>                       | <b>657</b>             | <b>657</b>               | <b>-</b>                     | <b>(657)</b>                 |                            |
| <b>DIRECT EXPENSES:</b>          |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| DEPRECIATION                     | 139                                 | -                       | 139                 | 834                            | -                      | 834                      | 1,668                        | 1,668                        | 0.00%                      |
| STAFF TRAVEL/PARKING             | 8                                   | -                       | 8                   | 50                             | -                      | 50                       | 100                          | 100                          | 0.00%                      |
| STAFF MEMBERSHIP DUES            | -                                   | -                       | -                   | 1,500                          | 25                     | 1,475                    | 1,500                        | 1,475                        | 1.67%                      |
| ONLINE LEGAL RESEARCH            | 1,115                               | 921                     | 194                 | 3,345                          | 4,581                  | (1,235)                  | 10,034                       | 5,454                        | 45.65%                     |
| LAW LIBRARY                      | -                                   | 22                      | (22)                | -                              | 1,826                  | (1,826)                  | -                            | (1,826)                      |                            |
| COURT RULES COMMITTEE            | -                                   | 29                      | (29)                | 1,055                          | 31                     | 1,024                    | 2,250                        | 2,219                        | 1.39%                      |
| DISCIPLINE ADVISORY ROUNDTABLE   | -                                   | -                       | -                   | -                              | -                      | -                        | 375                          | 375                          | 0.00%                      |
| CUSTODIANSHIPS                   | -                                   | 439                     | (439)               | 870                            | 2,189                  | (1,320)                  | 2,500                        | 311                          | 87.57%                     |
| ADMIN HEARINGS                   | -                                   | -                       | -                   | -                              | 7                      | (7)                      | -                            | (7)                          |                            |
| LITIGATION EXPENSES              | 21                                  | -                       | 21                  | 125                            | -                      | 125                      | 250                          | 250                          | 0.00%                      |
| SUPPLIES                         | -                                   | -                       | -                   | -                              | 0                      | (0)                      | -                            | (0)                          |                            |
| CONFERENCE CALLS                 | -                                   | -                       | -                   | -                              | 17                     | (17)                     | -                            | (17)                         |                            |
| <b>TOTAL DIRECT EXPENSES:</b>    | <b>1,283</b>                        | <b>1,411</b>            | <b>(127)</b>        | <b>7,779</b>                   | <b>8,677</b>           | <b>(898)</b>             | <b>18,677</b>                | <b>10,000</b>                | <b>46.46%</b>              |
| <b>INDIRECT EXPENSES:</b>        |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| SALARY EXPENSE (6.38 FTE)        | 50,179                              | 47,157                  | 3,023               | 296,695                        | 270,165                | 26,530                   | 597,771                      | 327,606                      | 45.20%                     |
| BENEFITS EXPENSE                 | 13,817                              | 13,276                  | 541                 | 82,022                         | 77,876                 | 4,146                    | 164,926                      | 87,050                       | 47.22%                     |
| OTHER INDIRECT EXPENSE           | 14,490                              | 11,393                  | 3,097               | 93,141                         | 89,932                 | 3,209                    | 189,757                      | 99,825                       | 47.39%                     |
| <b>TOTAL INDIRECT EXPENSES:</b>  | <b>78,487</b>                       | <b>71,826</b>           | <b>6,660</b>        | <b>471,858</b>                 | <b>437,973</b>         | <b>33,885</b>            | <b>952,454</b>               | <b>514,481</b>               | <b>45.98%</b>              |
| <b>TOTAL ALL EXPENSES:</b>       | <b>79,770</b>                       | <b>73,237</b>           | <b>6,533</b>        | <b>479,637</b>                 | <b>446,650</b>         | <b>32,987</b>            | <b>971,131</b>               | <b>524,481</b>               | <b>45.99%</b>              |
| <b>NET INCOME (LOSS):</b>        | <b>(79,770)</b>                     | <b>(72,697)</b>         | <b>7,073</b>        | <b>(479,637)</b>               | <b>(445,993)</b>       | <b>33,644</b>            | <b>(971,131)</b>             | <b>(525,138)</b>             | <b>45.93%</b>              |

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|   | MONTHLY BUDGET vs. ACTUAL        |                      |                  | YEAR TO DATE BUDGET vs. ACTUAL |                     |                       | ANNUAL BUDGET COMPARISON  |                           |                         |
|---|----------------------------------|----------------------|------------------|--------------------------------|---------------------|-----------------------|---------------------------|---------------------------|-------------------------|
|   | FISCAL 2021 BUDGET CURRENT MONTH | CURRENT MONTH ACTUAL | MONTHLY VARIANCE | YEAR TO DATE BUDGET            | YEAR TO DATE ACTUAL | YEAR TO DATE VARIANCE | FISCAL 2021 BUDGET ANNUAL | REMAINING BALANCE OF YEAR | % USED OF ANNUAL BUDGET |
| <b>OFFICE OF GENERAL COUNSEL - DISCIPLINARY BOARD</b> |                                  |                      |                  |                                |                     |                       |                           |                           |                         |
| <b>REVENUE:</b>                                       |                                  |                      |                  |                                |                     |                       |                           |                           |                         |
| <b>TOTAL REVENUE:</b>                                 | -                                | -                    | -                | -                              | -                   | -                     | -                         | -                         |                         |
| <b>DIRECT EXPENSES:</b>                               |                                  |                      |                  |                                |                     |                       |                           |                           |                         |
| STAFF MEMBERSHIP DUES                                 | -                                | -                    | -                | 100                            | -                   | 100                   | 100                       | 100                       | 0.00%                   |
| LAW LIBRARY   | -                                | 67                   | (67)             | -                              | 402                 | (402)                 | -                         | (402)                     |                         |
| DISCIPLINARY BOARD EXPENSES                           | 28                               | 10                   | 18               | 388                            | 143                 | 245                   | 1,500                     | 1,357                     | 9.52%                   |
| CHIEF HEARING OFFICER                                 | 2,619                            | 2,500                | 119              | 15,714                         | 15,000              | 714                   | 33,000                    | 18,000                    | 45.45%                  |
| HEARING OFFICER EXPENSES                              | (129)                            | -                    | (129)            | 1,500                          | -                   | 1,500                 | 1,500                     | 1,500                     | 0.00%                   |
| HEARING OFFICER TRAINING                              | -                                | -                    | -                | 229                            | -                   | 229                   | 550                       | 550                       | 0.00%                   |
| OUTSIDE COUNSEL                                       | 4,252                            | 4,000                | 252              | 25,764                         | 24,000              | 1,764                 | 55,000                    | 31,000                    | 43.64%                  |
| <b>TOTAL DIRECT EXPENSES:</b>                         | <b>6,770</b>                     | <b>6,577</b>         | <b>194</b>       | <b>43,696</b>                  | <b>39,545</b>       | <b>4,150</b>          | <b>91,650</b>             | <b>52,105</b>             | <b>43.15%</b>           |
| <b>INDIRECT EXPENSES:</b>                             |                                  |                      |                  |                                |                     |                       |                           |                           |                         |
| SALARY EXPENSE (1.30 FTE)                             | 7,840                            | 8,217                | (376)            | 46,357                         | 49,001              | (2,645)               | 93,398                    | 44,397                    | 52.46%                  |
| BENEFITS EXPENSE                                      | 2,710                            | 2,586                | 123              | 16,307                         | 15,404              | 904                   | 32,566                    | 17,163                    | 47.30%                  |
| OTHER INDIRECT EXPENSE                                | 2,954                            | 2,333                | 621              | 18,986                         | 18,413              | 573                   | 38,680                    | 20,267                    | 47.60%                  |
| <b>TOTAL INDIRECT EXPENSES:</b>                       | <b>13,504</b>                    | <b>13,136</b>        | <b>368</b>       | <b>81,650</b>                  | <b>82,818</b>       | <b>(1,167)</b>        | <b>164,644</b>            | <b>81,827</b>             | <b>50.30%</b>           |
| <b>TOTAL ALL EXPENSES:</b>                            | <b>20,274</b>                    | <b>19,712</b>        | <b>562</b>       | <b>125,346</b>                 | <b>122,363</b>      | <b>2,983</b>          | <b>256,294</b>            | <b>133,931</b>            | <b>47.74%</b>           |
| <b>NET INCOME (LOSS):</b>                             | <b>(20,274)</b>                  | <b>(19,712)</b>      | <b>562</b>       | <b>(125,346)</b>               | <b>(122,363)</b>    | <b>2,983</b>          | <b>(256,294)</b>          | <b>(133,931)</b>          | <b>47.74%</b>           |

**Washington State Bar Association**  
Statement of Activities  
For the Period from March 1, 2021 to March 31, 2021  
**50.00% OF YEAR COMPLETE**

|                                    | MONTHLY BUDGET vs. ACTUAL           |                         |                     | YEAR TO DATE BUDGET vs. ACTUAL |                        |                          | ANNUAL BUDGET COMPARISON     |                              |                            |
|------------------------------------|-------------------------------------|-------------------------|---------------------|--------------------------------|------------------------|--------------------------|------------------------------|------------------------------|----------------------------|
|                                    | FISCAL 2021 BUDGET<br>CURRENT MONTH | CURRENT MONTH<br>ACTUAL | MONTHLY<br>VARIANCE | YEAR TO DATE<br>BUDGET         | YEAR TO DATE<br>ACTUAL | YEAR TO DATE<br>VARIANCE | FISCAL 2021<br>BUDGET ANNUAL | REMAINING<br>BALANCE OF YEAR | % USED OF<br>ANNUAL BUDGET |
| <b>OUTREACH &amp; ENGAGEMENT</b>   |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| <b>REVENUE:</b>                    |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| <b>TOTAL REVENUE:</b>              | -                                   | -                       | -                   | -                              | -                      | -                        | -                            | -                            |                            |
| <b>DIRECT EXPENSES:</b>            |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| STAFF TRAVEL/PARKING               | 117                                 | -                       | 117                 | 700                            | -                      | 700                      | 1,400                        | 1,400                        | 0.00%                      |
| STAFF MEMBERSHIP DUES              | -                                   | -                       | -                   | -                              | -                      | -                        | 1,152                        | 1,152                        | 0.00%                      |
| ABA DELEGATES                      | 948                                 | -                       | 948                 | 1,896                          | -                      | 1,896                    | 5,600                        | 5,600                        | 0.00%                      |
| ANNUAL CHAIR MEETINGS              | -                                   | -                       | -                   | 541                            | -                      | 541                      | 600                          | 600                          | 0.00%                      |
| JUDICIAL RECOMMENDATIONS COMMITTEE | 375                                 | -                       | 375                 | 2,250                          | -                      | 2,250                    | 4,500                        | 4,500                        | 0.00%                      |
| BAR OUTREACH                       | 1,250                               | -                       | 1,250               | 7,500                          | 522                    | 6,978                    | 15,000                       | 14,478                       | 3.48%                      |
| <b>TOTAL DIRECT EXPENSES:</b>      | <b>2,690</b>                        | <b>-</b>                | <b>2,690</b>        | <b>12,887</b>                  | <b>522</b>             | <b>12,365</b>            | <b>28,252</b>                | <b>27,730</b>                | <b>1.85%</b>               |
| <b>INDIRECT EXPENSES:</b>          |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| SALARY EXPENSE (2.00 FTE)          | 12,549                              | 9,797                   | 2,752               | 74,200                         | 69,316                 | 4,883                    | 149,495                      | 80,178                       | 46.37%                     |
| BENEFITS EXPENSE                   | 4,313                               | 4,119                   | 194                 | 26,101                         | 24,721                 | 1,380                    | 51,981                       | 27,260                       | 47.56%                     |
| OTHER INDIRECT EXPENSE             | 4,544                               | 3,560                   | 984                 | 29,209                         | 28,104                 | 1,105                    | 59,508                       | 31,404                       | 47.23%                     |
| <b>TOTAL INDIRECT EXPENSES:</b>    | <b>21,407</b>                       | <b>17,477</b>           | <b>3,929</b>        | <b>129,510</b>                 | <b>122,141</b>         | <b>7,369</b>             | <b>260,983</b>               | <b>138,843</b>               | <b>46.80%</b>              |
| <b>TOTAL ALL EXPENSES:</b>         | <b>24,096</b>                       | <b>17,477</b>           | <b>6,619</b>        | <b>142,397</b>                 | <b>122,663</b>         | <b>19,734</b>            | <b>289,235</b>               | <b>166,573</b>               | <b>42.41%</b>              |
| <b>NET INCOME (LOSS):</b>          | <b>(24,096)</b>                     | <b>(17,477)</b>         | <b>6,619</b>        | <b>(142,397)</b>               | <b>(122,663)</b>       | <b>19,734</b>            | <b>(289,235)</b>             | <b>(166,573)</b>             | <b>42.41%</b>              |

**Washington State Bar Association**  
Statement of Activities  
For the Period from March 1, 2021 to March 31, 2021  
**50.00% OF YEAR COMPLETE**

|                                 | MONTHLY BUDGET vs. ACTUAL           |                         |                     | YEAR TO DATE BUDGET vs. ACTUAL |                        |                          | ANNUAL BUDGET COMPARISON     |                              |                            |
|---------------------------------|-------------------------------------|-------------------------|---------------------|--------------------------------|------------------------|--------------------------|------------------------------|------------------------------|----------------------------|
|                                 | FISCAL 2021 BUDGET<br>CURRENT MONTH | CURRENT MONTH<br>ACTUAL | MONTHLY<br>VARIANCE | YEAR TO DATE<br>BUDGET         | YEAR TO DATE<br>ACTUAL | YEAR TO DATE<br>VARIANCE | FISCAL 2021<br>BUDGET ANNUAL | REMAINING<br>BALANCE OF YEAR | % USED OF<br>ANNUAL BUDGET |
| <b>PRACTICE OF LAW BOARD</b>    |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| <b>REVENUE:</b>                 |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| <b>TOTAL REVENUE:</b>           | -                                   | -                       | -                   | -                              | -                      | -                        | -                            | -                            |                            |
| <b>DIRECT EXPENSES:</b>         |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| PRACTICE OF LAW BOARD           | 139                                 | -                       | 139                 | 2,651                          | -                      | 2,651                    | 9,000                        | 9,000                        | 0.00%                      |
| <b>TOTAL DIRECT EXPENSES:</b>   | <b>139</b>                          | <b>-</b>                | <b>139</b>          | <b>2,651</b>                   | <b>-</b>               | <b>2,651</b>             | <b>9,000</b>                 | <b>9,000</b>                 | <b>0.00%</b>               |
| <b>INDIRECT EXPENSES:</b>       |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| SALARY EXPENSE (0.15 FTE)       | 2,200                               | 2,307                   | (107)               | 13,005                         | 13,300                 | (295)                    | 26,203                       | 12,903                       | 50.76%                     |
| BENEFITS EXPENSE                | 543                                 | 528                     | 16                  | 2,949                          | 2,800                  | 149                      | 6,209                        | 3,409                        | 45.09%                     |
| OTHER INDIRECT EXPENSE          | 341                                 | 270                     | 71                  | 2,191                          | 2,132                  | 59                       | 4,463                        | 2,331                        | 47.77%                     |
| <b>TOTAL INDIRECT EXPENSES:</b> | <b>3,084</b>                        | <b>3,104</b>            | <b>(20)</b>         | <b>18,145</b>                  | <b>18,232</b>          | <b>(87)</b>              | <b>36,875</b>                | <b>18,643</b>                | <b>49.44%</b>              |
| <b>TOTAL ALL EXPENSES:</b>      | <b>3,223</b>                        | <b>3,104</b>            | <b>119</b>          | <b>20,796</b>                  | <b>18,232</b>          | <b>2,564</b>             | <b>45,875</b>                | <b>27,643</b>                | <b>39.74%</b>              |
| <b>NET INCOME (LOSS):</b>       | <b>(3,223)</b>                      | <b>(3,104)</b>          | <b>119</b>          | <b>(20,796)</b>                | <b>(18,232)</b>        | <b>2,564</b>             | <b>(45,875)</b>              | <b>(27,643)</b>              | <b>39.74%</b>              |



**Washington State Bar Association**  
Statement of Activities  
For the Period from March 1, 2021 to March 31, 2021  
**50.00% OF YEAR COMPLETE**

|  | MONTHLY BUDGET vs. ACTUAL           |                         |                     | YEAR TO DATE BUDGET vs. ACTUAL |                        |                          | ANNUAL BUDGET COMPARISON     |                              |                            |
|--|-------------------------------------|-------------------------|---------------------|--------------------------------|------------------------|--------------------------|------------------------------|------------------------------|----------------------------|
|  | FISCAL 2021 BUDGET<br>CURRENT MONTH | CURRENT MONTH<br>ACTUAL | MONTHLY<br>VARIANCE | YEAR TO DATE<br>BUDGET         | YEAR TO DATE<br>ACTUAL | YEAR TO DATE<br>VARIANCE | FISCAL 2021<br>BUDGET ANNUAL | REMAINING<br>BALANCE OF YEAR | % USED OF<br>ANNUAL BUDGET |
| <b>PROFESSIONAL RESPONSIBILITY PROGRAM</b> |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| <b>REVENUE:</b>                            |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| <b>TOTAL REVENUE:</b>                      | -                                   | -                       | -                   | -                              | -                      | -                        | -                            | -                            |                            |
| <b>DIRECT EXPENSES:</b>                    |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| STAFF TRAVEL/PARKING                       | 250                                 | -                       | 250                 | 1,500                          | -                      | 1,500                    | 3,000                        | 3,000                        | 0.00%                      |
| STAFF MEMBERSHIP DUES                      | 31                                  | -                       | 31                  | 188                            | 250                    | (63)                     | 375                          | 125                          | 66.67%                     |
| LAW LIBRARY                                | -                                   | 45                      | (45)                | -                              | 269                    | (269)                    | -                            | (269)                        |                            |
| CPE COMMITTEE                              | -                                   | -                       | -                   | 1,977                          | 31                     | 1,945                    | 3,750                        | 3,719                        | 0.84%                      |
| <b>TOTAL DIRECT EXPENSES:</b>              | <b>281</b>                          | <b>45</b>               | <b>237</b>          | <b>3,664</b>                   | <b>551</b>             | <b>3,114</b>             | <b>7,125</b>                 | <b>6,574</b>                 | <b>7.73%</b>               |
| <b>INDIRECT EXPENSES:</b>                  |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| SALARY EXPENSE (1.69 FTE)                  | 13,521                              | 14,922                  | (1,400)             | 79,948                         | 87,547                 | (7,599)                  | 161,077                      | 73,530                       | 54.35%                     |
| BENEFITS EXPENSE                           | 5,438                               | 5,206                   | 232                 | 32,645                         | 31,143                 | 1,502                    | 65,273                       | 34,130                       | 47.71%                     |
| OTHER INDIRECT EXPENSE                     | 3,845                               | 3,020                   | 825                 | 24,718                         | 23,840                 | 879                      | 50,359                       | 26,519                       | 47.34%                     |
| <b>TOTAL INDIRECT EXPENSES:</b>            | <b>22,805</b>                       | <b>23,148</b>           | <b>(343)</b>        | <b>137,312</b>                 | <b>142,530</b>         | <b>(5,218)</b>           | <b>276,709</b>               | <b>134,179</b>               | <b>51.51%</b>              |
| <b>TOTAL ALL EXPENSES:</b>                 | <b>23,086</b>                       | <b>23,193</b>           | <b>(107)</b>        | <b>140,976</b>                 | <b>143,081</b>         | <b>(2,105)</b>           | <b>283,834</b>               | <b>140,753</b>               | <b>50.41%</b>              |
| <b>NET INCOME (LOSS):</b>                  | <b>(23,086)</b>                     | <b>(23,193)</b>         | <b>(106)</b>        | <b>(140,976)</b>               | <b>(143,081)</b>       | <b>(2,105)</b>           | <b>(283,834)</b>             | <b>(140,753)</b>             | <b>50.41%</b>              |

**Washington State Bar Association**  
Statement of Activities  
For the Period from March 1, 2021 to March 31, 2021  
**50.00% OF YEAR COMPLETE**

|                                     | MONTHLY BUDGET vs. ACTUAL           |                         |                     | YEAR TO DATE BUDGET vs. ACTUAL |                        |                          | ANNUAL BUDGET COMPARISON     |                              |                            |
|-------------------------------------|-------------------------------------|-------------------------|---------------------|--------------------------------|------------------------|--------------------------|------------------------------|------------------------------|----------------------------|
|                                     | FISCAL 2021 BUDGET<br>CURRENT MONTH | CURRENT MONTH<br>ACTUAL | MONTHLY<br>VARIANCE | YEAR TO DATE<br>BUDGET         | YEAR TO DATE<br>ACTUAL | YEAR TO DATE<br>VARIANCE | FISCAL 2021<br>BUDGET ANNUAL | REMAINING<br>BALANCE OF YEAR | % USED OF<br>ANNUAL BUDGET |
| <b>PUBLIC SERVICE PROGRAMS</b>      |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| <b>REVENUE:</b>                     |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| DONATIONS & GRANTS                  | -                                   | -                       | -                   | 130,000.00                     | 103,000.00             | (27,000.00)              | 130,000.00                   | 27,000.00                    | 79.23%                     |
| PSP PRODUCT SALES                   | -                                   | -                       | -                   | 132                            | -                      | (132)                    | 200                          | 200                          | 0.00%                      |
| <b>TOTAL REVENUE:</b>               | <b>-</b>                            | <b>-</b>                | <b>-</b>            | <b>130,132</b>                 | <b>103,000</b>         | <b>(27,132)</b>          | <b>130,200</b>               | <b>27,200</b>                | <b>79.11%</b>              |
| <b>DIRECT EXPENSES:</b>             |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| DONATIONS/SPONSORSHIPS/GRANTS       | 19,433                              | -                       | 19,433              | 116,597                        | -                      | 116,597                  | 233,193                      | 233,193                      | 0.00%                      |
| STAFF TRAVEL/PARKING                | 167                                 | -                       | 167                 | 1,000                          | -                      | 1,000                    | 2,000                        | 2,000                        | 0.00%                      |
| PRO BONO & PUBLIC SERVICE COMMITTEE | 233                                 | -                       | 233                 | 1,100                          | 46                     | 1,054                    | 2,500                        | 2,454                        | 1.84%                      |
| PUBLIC SERVICE EVENTS AND PROJECTS  | -                                   | -                       | -                   | -                              | -                      | -                        | 27,000                       | 27,000                       | 0.00%                      |
| PRO BONO CERTIFICATES               | 317                                 | -                       | 317                 | 1,900                          | -                      | 1,900                    | 3,800                        | 3,800                        | 0.00%                      |
| <b>TOTAL DIRECT EXPENSES:</b>       | <b>20,149</b>                       | <b>-</b>                | <b>20,149</b>       | <b>120,597</b>                 | <b>46</b>              | <b>120,551</b>           | <b>268,493</b>               | <b>268,447</b>               | <b>0.02%</b>               |
| <b>INDIRECT EXPENSES:</b>           |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| SALARY EXPENSE (1.00 FTE)           | 6,104                               | 3,356                   | 2,748               | 36,089                         | 37,274                 | (1,185)                  | 72,710                       | 35,436                       | 51.26%                     |
| BENEFITS EXPENSE                    | 2,112                               | 2,016                   | 96                  | 12,785                         | 12,100                 | 685                      | 25,457                       | 13,357                       | 47.53%                     |
| OTHER INDIRECT EXPENSE              | 2,272                               | 1,793                   | 480                 | 14,605                         | 14,149                 | 456                      | 29,754                       | 15,605                       | 47.55%                     |
| <b>TOTAL INDIRECT EXPENSES:</b>     | <b>10,488</b>                       | <b>7,164</b>            | <b>3,323</b>        | <b>63,479</b>                  | <b>63,523</b>          | <b>(44)</b>              | <b>127,921</b>               | <b>64,398</b>                | <b>49.66%</b>              |
| <b>TOTAL ALL EXPENSES:</b>          | <b>30,637</b>                       | <b>7,164</b>            | <b>23,473</b>       | <b>184,075</b>                 | <b>63,569</b>          | <b>120,507</b>           | <b>396,414</b>               | <b>332,845</b>               | <b>16.04%</b>              |
| <b>NET INCOME (LOSS):</b>           | <b>(30,637)</b>                     | <b>(7,164)</b>          | <b>23,473</b>       | <b>(53,943)</b>                | <b>39,431</b>          | <b>93,374</b>            | <b>(266,214)</b>             | <b>(305,645)</b>             | <b>-14.81%</b>             |

**Washington State Bar Association**  
Statement of Activities  
For the Period from March 1, 2021 to March 31, 2021  
**50.00% OF YEAR COMPLETE**

|  | MONTHLY BUDGET vs. ACTUAL        |                      |                  | YEAR TO DATE BUDGET vs. ACTUAL |                     |                       | ANNUAL BUDGET COMPARISON  |                           |                         |
|--|----------------------------------|----------------------|------------------|--------------------------------|---------------------|-----------------------|---------------------------|---------------------------|-------------------------|
|  | FISCAL 2021 BUDGET CURRENT MONTH | CURRENT MONTH ACTUAL | MONTHLY VARIANCE | YEAR TO DATE BUDGET            | YEAR TO DATE ACTUAL | YEAR TO DATE VARIANCE | FISCAL 2021 BUDGET ANNUAL | REMAINING BALANCE OF YEAR | % USED OF ANNUAL BUDGET |
| <b>PUBLICATION &amp; DESIGN SERVICES</b> |                                  |                      |                  |                                |                     |                       |                           |                           |                         |
| <b>REVENUE:</b>                          |                                  |                      |                  |                                |                     |                       |                           |                           |                         |
| <b>TOTAL REVENUE:</b>                    | -                                | -                    | -                | -                              | -                   | -                     | -                         | -                         |                         |
| <b>DIRECT EXPENSES:</b>                  |                                  |                      |                  |                                |                     |                       |                           |                           |                         |
| EQUIPMENT, HARDWARE & SOFTWARE           | 25                               | -                    | 25               | 150                            | -                   | 150                   | 300                       | 300                       | 0.00%                   |
| SUBSCRIPTIONS                            | 17                               | -                    | 17               | 100                            | 200                 | (100)                 | 200                       | 0                         | 99.99%                  |
| SUPPLIES                                 | 13                               | -                    | 13               | 75                             | -                   | 75                    | 150                       | 150                       | 0.00%                   |
| IMAGE LIBRARY                            | -                                | -                    | -                | 4,744                          | 4,100               | 644                   | 5,080                     | 980                       | 80.71%                  |
| <b>TOTAL DIRECT EXPENSES:</b>            | <b>54</b>                        | <b>-</b>             | <b>54</b>        | <b>5,069</b>                   | <b>4,300</b>        | <b>769</b>            | <b>5,730</b>              | <b>1,430</b>              | <b>75.04%</b>           |
| <b>INDIRECT EXPENSES:</b>                |                                  |                      |                  |                                |                     |                       |                           |                           |                         |
| SALARY EXPENSE (0.87 FTE)                | 4,529                            | 4,746                | (217)            | 26,779                         | 28,181              | (1,403)               | 53,952                    | 25,771                    | 52.23%                  |
| BENEFITS EXPENSE                         | 1,574                            | 1,497                | 76               | 9,562                          | 8,993               | 569                   | 19,005                    | 10,012                    | 47.32%                  |
| OTHER INDIRECT EXPENSE                   | 1,977                            | 1,547                | 430              | 12,706                         | 12,211              | 495                   | 25,886                    | 13,675                    | 47.17%                  |
| <b>TOTAL INDIRECT EXPENSES:</b>          | <b>8,079</b>                     | <b>7,790</b>         | <b>289</b>       | <b>49,046</b>                  | <b>49,385</b>       | <b>(339)</b>          | <b>98,843</b>             | <b>49,458</b>             | <b>49.96%</b>           |
| <b>TOTAL ALL EXPENSES:</b>               | <b>8,134</b>                     | <b>7,790</b>         | <b>344</b>       | <b>54,116</b>                  | <b>53,685</b>       | <b>431</b>            | <b>104,573</b>            | <b>50,888</b>             | <b>51.34%</b>           |
| <b>NET INCOME (LOSS):</b>                | <b>(8,134)</b>                   | <b>(7,790)</b>       | <b>344</b>       | <b>(54,116)</b>                | <b>(53,685)</b>     | <b>431</b>            | <b>(104,573)</b>          | <b>(50,888)</b>           | <b>51.34%</b>           |

**Washington State Bar Association**  
Statement of Activities  
For the Period from March 1, 2021 to March 31, 2021  
**50.00% OF YEAR COMPLETE**

|                                 | MONTHLY BUDGET vs. ACTUAL           |                         |                     | YEAR TO DATE BUDGET vs. ACTUAL |                        |                          | ANNUAL BUDGET COMPARISON     |                              |                            |
|---------------------------------|-------------------------------------|-------------------------|---------------------|--------------------------------|------------------------|--------------------------|------------------------------|------------------------------|----------------------------|
|                                 | FISCAL 2021 BUDGET<br>CURRENT MONTH | CURRENT MONTH<br>ACTUAL | MONTHLY<br>VARIANCE | YEAR TO DATE<br>BUDGET         | YEAR TO DATE<br>ACTUAL | YEAR TO DATE<br>VARIANCE | FISCAL 2021<br>BUDGET ANNUAL | REMAINING<br>BALANCE OF YEAR | % USED OF<br>ANNUAL BUDGET |
| <b>REGULATORY SERVICES FTE</b>  |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| <b>INDIRECT EXPENSES:</b>       |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| SALARY EXPENSE (2.70 FTE)       | 27,832                              | 19,388                  | 8,444               | 164,561                        | 112,340                | 52,220                   | 331,552                      | 219,212                      | 33.88%                     |
| BENEFITS EXPENSE                | 7,873                               | 7,593                   | 280                 | 47,361                         | 45,520                 | 1,841                    | 94,598                       | 49,078                       | 48.12%                     |
| OTHER INDIRECT EXPENSE          | 6,135                               | 4,813                   | 1,322               | 39,433                         | 37,989                 | 1,444                    | 80,336                       | 42,348                       | 47.29%                     |
| <b>TOTAL INDIRECT EXPENSES:</b> | <b>41,839</b>                       | <b>31,794</b>           | <b>10,046</b>       | <b>251,354</b>                 | <b>195,849</b>         | <b>55,505</b>            | <b>506,486</b>               | <b>310,637</b>               | <b>38.67%</b>              |
| <b>NET INCOME (LOSS):</b>       | <b>(41,839)</b>                     | <b>(31,794)</b>         | <b>10,046</b>       | <b>(251,354)</b>               | <b>(195,849)</b>       | <b>55,505</b>            | <b>(506,486)</b>             | <b>(310,637)</b>             | <b>38.67%</b>              |

**Washington State Bar Association**  
Statement of Activities  
For the Period from March 1, 2021 to March 31, 2021  
**50.00% OF YEAR COMPLETE**

|                                 | MONTHLY BUDGET vs. ACTUAL           |                         |                     | YEAR TO DATE BUDGET vs. ACTUAL |                        |                          | ANNUAL BUDGET COMPARISON     |                              |                            |
|---------------------------------|-------------------------------------|-------------------------|---------------------|--------------------------------|------------------------|--------------------------|------------------------------|------------------------------|----------------------------|
|                                 | FISCAL 2021 BUDGET<br>CURRENT MONTH | CURRENT MONTH<br>ACTUAL | MONTHLY<br>VARIANCE | YEAR TO DATE<br>BUDGET         | YEAR TO DATE<br>ACTUAL | YEAR TO DATE<br>VARIANCE | FISCAL 2021<br>BUDGET ANNUAL | REMAINING<br>BALANCE OF YEAR | % USED OF<br>ANNUAL BUDGET |
| <b>SERVICE CENTER</b>           |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| <b>REVENUE:</b>                 |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| <b>TOTAL REVENUE:</b>           | -                                   | -                       | -                   | -                              | -                      | -                        | -                            | -                            |                            |
| <b>DIRECT EXPENSES:</b>         |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| TRANSLATION SERVICES            | 650                                 | 300                     | 350                 | 4,600                          | 2,749                  | 1,851                    | 8,500                        | 5,751                        | 32.34%                     |
| <b>TOTAL DIRECT EXPENSES:</b>   | <b>650</b>                          | <b>300</b>              | <b>350</b>          | <b>4,600</b>                   | <b>2,749</b>           | <b>1,851</b>             | <b>8,500</b>                 | <b>5,751</b>                 | <b>32.34%</b>              |
| <b>INDIRECT EXPENSES:</b>       |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| SALARY EXPENSE (6.71 FTE)       | 31,234                              | 29,231                  | 2,002               | 194,339                        | 177,639                | 16,700                   | 381,740                      | 204,101                      | 46.53%                     |
| BENEFITS EXPENSE                | 12,921                              | 12,265                  | 657                 | 78,426                         | 73,647                 | 4,779                    | 155,954                      | 82,307                       | 47.22%                     |
| OTHER INDIRECT EXPENSE          | 15,245                              | 11,983                  | 3,263               | 97,997                         | 94,584                 | 3,413                    | 199,650                      | 105,066                      | 47.37%                     |
| <b>TOTAL INDIRECT EXPENSES:</b> | <b>59,400</b>                       | <b>53,478</b>           | <b>5,922</b>        | <b>370,762</b>                 | <b>345,870</b>         | <b>24,892</b>            | <b>737,344</b>               | <b>391,474</b>               | <b>46.91%</b>              |
| <b>TOTAL ALL EXPENSES:</b>      | <b>60,050</b>                       | <b>53,779</b>           | <b>6,272</b>        | <b>375,362</b>                 | <b>348,619</b>         | <b>26,743</b>            | <b>745,844</b>               | <b>397,225</b>               | <b>46.74%</b>              |
| <b>NET INCOME (LOSS):</b>       | <b>(60,050)</b>                     | <b>(53,779)</b>         | <b>6,272</b>        | <b>(375,362)</b>               | <b>(348,619)</b>       | <b>26,743</b>            | <b>(745,844)</b>             | <b>(397,225)</b>             | <b>46.74%</b>              |

**Washington State Bar Association**  
Statement of Activities  
For the Period from March 1, 2021 to March 31, 2021  
**50.00% OF YEAR COMPLETE**

|                                 | MONTHLY BUDGET vs. ACTUAL           |                         |                     | YEAR TO DATE BUDGET vs. ACTUAL |                        |                          | ANNUAL BUDGET COMPARISON     |                              |                            |
|---------------------------------|-------------------------------------|-------------------------|---------------------|--------------------------------|------------------------|--------------------------|------------------------------|------------------------------|----------------------------|
|                                 | FISCAL 2021 BUDGET<br>CURRENT MONTH | CURRENT MONTH<br>ACTUAL | MONTHLY<br>VARIANCE | YEAR TO DATE<br>BUDGET         | YEAR TO DATE<br>ACTUAL | YEAR TO DATE<br>VARIANCE | FISCAL 2021<br>BUDGET ANNUAL | REMAINING<br>BALANCE OF YEAR | % USED OF<br>ANNUAL BUDGET |
| <b>SECTIONS ADMINISTRATION</b>  |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| <b>REVENUE:</b>                 |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| REIMBURSEMENTS FROM SECTIONS    | 3,440                               | 3,891                   | 450                 | 267,029                        | 277,245                | 10,216                   | 300,000                      | 22,755                       | 92.42%                     |
| <b>TOTAL REVENUE:</b>           | <b>3,440</b>                        | <b>3,891</b>            | <b>450</b>          | <b>267,029</b>                 | <b>277,245</b>         | <b>10,216</b>            | <b>300,000</b>               | <b>22,755</b>                | <b>92.42%</b>              |
| <b>DIRECT EXPENSES:</b>         |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| STAFF TRAVEL/PARKING            | 43                                  | -                       | 43                  | 559                            | -                      | 559                      | 1,740                        | 1,740                        | 0.00%                      |
| SUBSCRIPTIONS                   | 34                                  | -                       | 34                  | 205                            | 410                    | (205)                    | 410                          | 0                            | 99.90%                     |
| CONFERENCE CALLS                | -                                   | -                       | -                   | 13                             | 8                      | 5                        | 300                          | 292                          | 2.81%                      |
| MISCELLANEOUS                   | -                                   | -                       | -                   | -                              | -                      | -                        | 300                          | 300                          | 0.00%                      |
| SECTION/COMMITTEE CHAIR MTGS    | -                                   | -                       | -                   | 457                            | -                      | 457                      | 1,000                        | 1,000                        | 0.00%                      |
| DUES STATEMENTS                 | -                                   | -                       | -                   | 5,866                          | 5,935                  | (69)                     | 6,000                        | 65                           | 98.92%                     |
| STAFF MEMBERSHIP DUES           | -                                   | -                       | -                   | -                              | -                      | -                        | 125                          | 125                          | 0.00%                      |
| <b>TOTAL DIRECT EXPENSES:</b>   | <b>77</b>                           | <b>-</b>                | <b>77</b>           | <b>7,100</b>                   | <b>6,353</b>           | <b>747</b>               | <b>9,875</b>                 | <b>3,522</b>                 | <b>64.33%</b>              |
| <b>INDIRECT EXPENSES:</b>       |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| SALARY EXPENSE (2.68 FTE)       | 13,661                              | 11,084                  | 2,578               | 80,776                         | 82,661                 | (1,885)                  | 162,744                      | 80,083                       | 50.79%                     |
| BENEFITS EXPENSE                | 3,834                               | 3,648                   | 186                 | 23,424                         | 21,930                 | 1,494                    | 46,430                       | 24,500                       | 47.23%                     |
| OTHER INDIRECT EXPENSE          | 6,089                               | 4,788                   | 1,301               | 39,140                         | 37,795                 | 1,346                    | 79,741                       | 41,946                       | 47.40%                     |
| <b>TOTAL INDIRECT EXPENSES:</b> | <b>23,585</b>                       | <b>19,520</b>           | <b>4,065</b>        | <b>143,340</b>                 | <b>142,386</b>         | <b>955</b>               | <b>288,915</b>               | <b>146,529</b>               | <b>49.28%</b>              |
| <b>TOTAL ALL EXPENSES:</b>      | <b>23,662</b>                       | <b>19,520</b>           | <b>4,142</b>        | <b>150,440</b>                 | <b>148,739</b>         | <b>1,701</b>             | <b>298,790</b>               | <b>150,051</b>               | <b>49.78%</b>              |
| <b>NET INCOME (LOSS):</b>       | <b>(20,222)</b>                     | <b>(15,630)</b>         | <b>4,592</b>        | <b>116,589</b>                 | <b>128,506</b>         | <b>11,917</b>            | <b>1,210</b>                 | <b>(127,296)</b>             | <b>10620.36%</b>           |

**Washington State Bar Association**  
Statement of Activities  
For the Period from March 1, 2021 to March 31, 2021  
**50.00% OF YEAR COMPLETE**

|                                       | MONTHLY BUDGET vs. ACTUAL           |                         |                     | YEAR TO DATE BUDGET vs. ACTUAL |                        |                          | ANNUAL BUDGET COMPARISON     |                              |                            |
|---------------------------------------|-------------------------------------|-------------------------|---------------------|--------------------------------|------------------------|--------------------------|------------------------------|------------------------------|----------------------------|
|                                       | FISCAL 2021 BUDGET<br>CURRENT MONTH | CURRENT MONTH<br>ACTUAL | MONTHLY<br>VARIANCE | YEAR TO DATE<br>BUDGET         | YEAR TO DATE<br>ACTUAL | YEAR TO DATE<br>VARIANCE | FISCAL 2021<br>BUDGET ANNUAL | REMAINING<br>BALANCE OF YEAR | % USED OF<br>ANNUAL BUDGET |
| <b>SECTIONS OPERATIONS</b>            |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| <b>REVENUE:</b>                       |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| SECTION DUES                          | 5,167.93                            | 6,100.00                | 932.07              | 398,791.43                     | 433,917.94             | 35,126.51                | 439,445.00                   | 5,527.06                     | 98.74%                     |
| SEMINAR PROFIT SHARE                  | 721                                 | 114,811                 | 114,090             | 71,029                         | 114,811                | 43,782                   | 98,364                       | (16,447)                     | 116.72%                    |
| INTEREST INCOME                       | 13                                  | -                       | (13)                | 80                             | -                      | (80)                     | 1,470                        | 1,470                        | 0.00%                      |
| PUBLICATIONS REVENUE                  | -                                   | -                       | -                   | 1,827                          | 3,976                  | 2,148                    | 6,000                        | 2,024                        | 66.26%                     |
| OTHER                                 | 1,293                               | 1,105                   | (188)               | 20,957                         | 27,070                 | 6,113                    | 40,500                       | 13,430                       | 66.84%                     |
| <b>TOTAL REVENUE:</b>                 | <b>7,195</b>                        | <b>122,016</b>          | <b>114,821</b>      | <b>492,685</b>                 | <b>579,774</b>         | <b>87,089</b>            | <b>585,779</b>               | <b>6,005</b>                 | <b>98.97%</b>              |
| <b>DIRECT EXPENSES:</b>               |                                     |                         |                     |                                |                        |                          |                              |                              |                            |
| DIRECT EXPENSES OF SECTION ACTIVITIES | 18,504                              | 5,747                   | 12,757              | 143,669                        | 22,938                 | 120,731                  | 584,594                      | 561,656                      | 3.92%                      |
| REIMBURSEMENT TO WSBA FOR INDIRECT I  | 3,302                               | 3,891                   | (589)               | 255,195                        | 277,245                | (22,050)                 | 280,573                      | 3,328                        | 98.81%                     |
| <b>TOTAL DIRECT EXPENSES:</b>         | <b>21,806</b>                       | <b>9,638</b>            | <b>12,169</b>       | <b>398,864</b>                 | <b>300,183</b>         | <b>98,681</b>            | <b>865,167</b>               | <b>564,984</b>               | <b>34.70%</b>              |
| <b>NET INCOME (LOSS):</b>             | <b>(14,611)</b>                     | <b>112,378</b>          | <b>126,989</b>      | <b>93,821</b>                  | <b>279,592</b>         | <b>185,771</b>           | <b>(279,388)</b>             | <b>(558,980)</b>             | <b>-100.07%</b>            |

**Washington State Bar Association**  
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**50.00% OF YEAR COMPLETE**

|                                  | MONTHLY BUDGET vs. ACTUAL        |                      |                  | YEAR TO DATE BUDGET vs. ACTUAL |                     |                       | ANNUAL BUDGET COMPARISON  |                           |                         |
|----------------------------------|----------------------------------|----------------------|------------------|--------------------------------|---------------------|-----------------------|---------------------------|---------------------------|-------------------------|
|                                  | FISCAL 2021 BUDGET CURRENT MONTH | CURRENT MONTH ACTUAL | MONTHLY VARIANCE | YEAR TO DATE BUDGET            | YEAR TO DATE ACTUAL | YEAR TO DATE VARIANCE | FISCAL 2021 BUDGET ANNUAL | REMAINING BALANCE OF YEAR | % USED OF ANNUAL BUDGET |
| <b>TECHNOLOGY</b>                |                                  |                      |                  |                                |                     |                       |                           |                           |                         |
| <b>REVENUE:</b>                  |                                  |                      |                  |                                |                     |                       |                           |                           |                         |
| <b>TOTAL REVENUE:</b>            | -                                | -                    | -                | -                              | -                   | -                     | -                         | -                         |                         |
| <b>DIRECT EXPENSES:</b>          |                                  |                      |                  |                                |                     |                       |                           |                           |                         |
| CONSULTING SERVICES              | 9,167                            | 10,910               | (1,743)          | 55,000                         | 44,787              | 10,213                | 110,000                   | 65,213                    | 40.72%                  |
| STAFF TRAVEL/PARKING             | 208                              | -                    | 208              | 1,250                          | -                   | 1,250                 | 2,500                     | 2,500                     | 0.00%                   |
| STAFF MEMBERSHIP DUES            | -                                | -                    | -                | 150                            | -                   | 150                   | 450                       | 450                       | 0.00%                   |
| TELEPHONE                        | 1,450                            | 1,383                | 67               | 9,578                          | 7,588               | 1,990                 | 22,000                    | 14,412                    | 34.49%                  |
| COMPUTER HARDWARE                | 5,000                            | 540                  | 4,460            | 30,000                         | 18,404              | 11,596                | 60,000                    | 41,596                    | 30.67%                  |
| COMPUTER SOFTWARE                | 9,350                            | 73                   | 9,277            | 56,100                         | 68,636              | (12,536)              | 112,200                   | 43,564                    | 61.17%                  |
| HARDWARE SERVICE & WARRANTIES    | -                                | 1,524                | (1,524)          | 38,537                         | 20,480              | 18,056                | 55,000                    | 34,520                    | 37.24%                  |
| SOFTWARE MAINTENANCE & LICENSING | 15,179                           | 4,995                | 10,183           | 150,902                        | 144,969             | 5,933                 | 336,600                   | 191,631                   | 43.07%                  |
| TELEPHONE HARDWARE & MAINTENANCE | -                                | 350                  | (350)            | 427                            | 350                 | 77                    | 7,000                     | 6,650                     | 5.00%                   |
| COMPUTER SUPPLIES                | 833                              | -                    | 833              | 5,000                          | 982                 | 4,018                 | 10,000                    | 9,018                     | 9.82%                   |
| THIRD PARTY SERVICES             | 10,833                           | 1,066                | 9,767            | 65,000                         | 55,243              | 9,757                 | 130,000                   | 74,757                    | 42.49%                  |
| TRANSFER TO INDIRECT EXPENSES    | (52,020)                         | (20,841)             | (31,180)         | (411,944)                      | (361,439)           | (50,504)              | (845,750)                 | (484,311)                 | 42.74%                  |
| <b>TOTAL DIRECT EXPENSES:</b>    | <b>(0)</b>                       | <b>-</b>             | <b>(0)</b>       | <b>(0)</b>                     | <b>-</b>            | <b>(0)</b>            | <b>-</b>                  | <b>-</b>                  |                         |
| <b>INDIRECT EXPENSES:</b>        |                                  |                      |                  |                                |                     |                       |                           |                           |                         |
| SALARY EXPENSE (12.00 FTE)       | 95,113                           | 89,187               | 5,926            | 562,557                        | 522,643             | 39,914                | 1,120,558                 | 597,915                   | 46.64%                  |
| BENEFITS EXPENSE                 | 29,848                           | 28,624               | 1,224            | 180,104                        | 171,702             | 8,402                 | 359,195                   | 187,493                   | 47.80%                  |
| CAPITAL LABOR & OVERHEAD         | (13,333)                         | (3,235)              | (10,099)         | (80,000)                       | 74,715              | (154,715)             | (160,000)                 | (234,715)                 | -46.70%                 |
| OTHER INDIRECT EXPENSE           | 25,974                           | 21,461               | 4,513            | 168,502                        | 169,398             | (896)                 | 339,721                   | 170,323                   | 49.86%                  |
| <b>TOTAL INDIRECT EXPENSES:</b>  | <b>137,602</b>                   | <b>136,038</b>       | <b>1,564</b>     | <b>831,163</b>                 | <b>938,458</b>      | <b>(107,294)</b>      | <b>1,659,474</b>          | <b>721,016</b>            | <b>56.55%</b>           |
| <b>TOTAL ALL EXPENSES:</b>       | <b>137,602</b>                   | <b>136,038</b>       | <b>1,564</b>     | <b>831,163</b>                 | <b>938,458</b>      | <b>(107,294)</b>      | <b>1,659,474</b>          | <b>721,016</b>            | <b>56.55%</b>           |
| <b>NET INCOME (LOSS):</b>        | <b>(137,602)</b>                 | <b>(136,038)</b>     | <b>1,564</b>     | <b>(831,163)</b>               | <b>(938,458)</b>    | <b>(107,294)</b>      | <b>(1,659,474)</b>        | <b>(721,016)</b>          | <b>56.55%</b>           |



**Washington State Bar Association**  
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**50.00% OF YEAR COMPLETE**

|   | MONTHLY BUDGET vs. ACTUAL        |                      |                  | YEAR TO DATE BUDGET vs. ACTUAL |                     |                       | ANNUAL BUDGET COMPARISON  |                           |                         |
|---|----------------------------------|----------------------|------------------|--------------------------------|---------------------|-----------------------|---------------------------|---------------------------|-------------------------|
|   | FISCAL 2021 BUDGET CURRENT MONTH | CURRENT MONTH ACTUAL | MONTHLY VARIANCE | YEAR TO DATE BUDGET            | YEAR TO DATE ACTUAL | YEAR TO DATE VARIANCE | FISCAL 2021 BUDGET ANNUAL | REMAINING BALANCE OF YEAR | % USED OF ANNUAL BUDGET |
| <b>INDIRECT EXPENSES:</b>                   |                                  |                      |                  |                                |                     |                       |                           |                           |                         |
| SALARIES                                    | 985251.89                        | 985,389              | (137)            | 5,825,494                      | 5,754,938           | 70,556                | 11,737,007                | 5,982,069                 | 49.03%                  |
| ALLOWANCE FOR OPEN POSITIONS                | (16,667)                         | -                    | (16,667)         | (100,000)                      | -                   | (100,000)             | (200,000)                 | (200,000)                 | 0.00%                   |
| TEMPORARY SALARIES                          | 11,070                           | 5,376                | 5,694            | 109,308                        | 33,894              | 75,414                | 162,458                   | 128,564                   | 20.86%                  |
| CAPITAL LABOR & OVERHEAD                    | (13,333)                         | (3,235)              | (10,099)         | (80,000)                       | 74,715              | (154,715)             | (160,000)                 | (234,715)                 | -46.70%                 |
| EMPLOYEE ASSISTANCE PLAN                    | 448                              | 1,200                | (752)            | 2,688                          | 2,800               | (112)                 | 5,376                     | 2,576                     | 52.08%                  |
| EMPLOYEE SERVICE AWARDS                     | 152                              | -                    | 152              | 910                            | -                   | 910                   | 1,820                     | 1,820                     | 0.00%                   |
| FICA (EMPLOYER PORTION)                     | 61,034                           | 69,231               | (8,197)          | 349,793                        | 405,804             | (56,011)              | 715,455                   | 309,651                   | 56.72%                  |
| L&I INSURANCE                               | 4,181                            | -                    | 4,181            | 25,085                         | 10,447              | 14,638                | 50,169                    | 39,722                    | 20.82%                  |
| WA STATE FAMILY MEDICAL LEAVE (EMPLC        | 1,406                            | 1,354                | 52               | 8,436                          | 7,863               | 572                   | 16,871                    | 9,008                     | 46.61%                  |
| FFCRA LEAVE (EMPLOYER PORTION)              | -                                | -                    | -                | -                              | (1,456)             | 1,456                 | -                         | 1,456                     | -                       |
| MEDICAL (EMPLOYER PORTION)                  | 120,388                          | 114,302              | 6,087            | 716,434                        | 684,421             | 32,013                | 1,438,763                 | 754,342                   | 47.57%                  |
| PARKING BENEFITS                            | -                                | 1,631                | (1,631)          | -                              | 11,907              | (11,907)              | -                         | (11,907)                  | -                       |
| RETIREMENT (EMPLOYER PORTION)               | 127,679                          | 117,644              | 10,035           | 754,918                        | 698,006             | 56,912                | 1,520,993                 | 822,986                   | 45.89%                  |
| TRANSPORTATION ALLOWANCE                    | -                                | -                    | -                | 35,620                         | (23,777)            | 59,397                | 35,620                    | 59,397                    | -66.75%                 |
| UNEMPLOYMENT INSURANCE                      | 4,167                            | 574                  | 3,593            | 25,000                         | 26,383              | (1,383)               | 50,000                    | 23,617                    | 52.77%                  |
| STAFF DEVELOPMENT-GENERAL                   | 525                              | -                    | 525              | 3,150                          | -                   | 3,150                 | 6,300                     | 6,300                     | 0.00%                   |
| <b>TOTAL SALARY &amp; BENEFITS EXPENSE:</b> | <b>1,286,302</b>                 | <b>1,293,464</b>     | <b>(7,163)</b>   | <b>7,676,834</b>               | <b>7,685,945</b>    | <b>(9,110)</b>        | <b>15,380,832</b>         | <b>7,694,887</b>          | <b>49.97%</b>           |
| WORKPLACE BENEFITS                          | 3,250                            | 650                  | 2,600            | 19,500                         | 6,567               | 12,933                | 39,000                    | 32,433                    | 16.84%                  |
| HUMAN RESOURCES POOLED EXP                  | 15,240                           | 7,870                | 7,370            | 78,222                         | 64,469              | 13,753                | 200,838                   | 136,369                   | 32.10%                  |
| MEETING SUPPORT EXPENSES                    | 1,250                            | 160                  | 1,091            | 5,625                          | 1,132               | 4,493                 | 13,125                    | 11,993                    | 8.63%                   |
| RENT  | 162,583                          | 147,048              | 15,535           | 975,500                        | 1,052,672           | (77,172)              | 1,951,000                 | 898,328                   | 53.96%                  |
| PERSONAL PROP TAXES-WSBA                    | 958                              | 527                  | 432              | 5,750                          | 3,390               | 2,360                 | 11,500                    | 8,110                     | 29.48%                  |
| FURNITURE, MAINT, LH IMP                    | 2,500                            | 453                  | 2,047            | 15,000                         | 4,772               | 10,228                | 30,000                    | 25,228                    | 15.91%                  |
| OFFICE SUPPLIES & EQUIPMENT                 | 3,584                            | 5,328                | (1,744)          | 22,495                         | 9,896               | 12,599                | 44,000                    | 34,104                    | 22.49%                  |
| FURN & OFFICE EQUIP DEPRECIATION            | 4,294                            | 4,683                | (389)            | 25,766                         | 27,297              | (1,531)               | 51,533                    | 24,236                    | 52.97%                  |
| COMPUTER HARDWARE DEPRECIATION              | 4,315                            | 2,949                | 1,366            | 25,891                         | 18,151              | 7,740                 | 51,782                    | 33,632                    | 35.05%                  |
| COMPUTER SOFTWARE DEPRECIATION              | 11,091                           | 10,417               | 674              | 66,545                         | 64,035              | 2,509                 | 133,089                   | 69,054                    | 48.11%                  |
| INSURANCE                                   | 16,275                           | 18,810               | (2,535)          | 97,650                         | 111,928             | (14,278)              | 195,300                   | 83,372                    | 57.31%                  |
| PROFESSIONAL FEES-AUDIT                     | -                                | -                    | -                | 46,000                         | 32,000              | 14,000                | 46,000                    | 14,000                    | 69.57%                  |
| PROFESSIONAL FEES-LEGAL                     | 20,833                           | 9,369                | 11,465           | 125,000                        | 74,917              | 50,083                | 250,000                   | 175,083                   | 29.97%                  |
| TELEPHONE & INTERNET                        | 2,750                            | 6,918                | (4,168)          | 16,500                         | 33,770              | (17,270)              | 33,000                    | (770)                     | 102.33%                 |
| POSTAGE - GENERAL                           | 2,333                            | 1,075                | 1,258            | 14,000                         | 7,949               | 6,051                 | 28,000                    | 20,051                    | 28.39%                  |
| RECORDS STORAGE                             | 3,500                            | 1,714                | 1,786            | 21,000                         | 12,896              | 8,104                 | 42,000                    | 29,104                    | 30.71%                  |
| STAFF TRAINING                              | 1,776                            | 1,725                | 51               | 23,966                         | 8,416               | 15,550                | 57,922                    | 49,506                    | 14.53%                  |
| BANK FEES                                   | 4,208                            | 3,010                | 1,199            | 25,250                         | 33,005              | (7,755)               | 50,500                    | 17,495                    | 65.36%                  |
| PRODUCTION MAINTENANCE & SUPPLIES           | 1,000                            | 2,002                | (1,002)          | 6,000                          | 5,492               | 508                   | 12,000                    | 6,508                     | 45.76%                  |
| COMPUTER POOLED EXPENSES                    | 52,020                           | 20,841               | 31,179           | 411,943                        | 365,438             | 46,505                | 845,750                   | 480,312                   | 43.21%                  |
| <b>TOTAL OTHER INDIRECT EXPENSES:</b>       | <b>313,762</b>                   | <b>245,548</b>       | <b>68,215</b>    | <b>2,027,603</b>               | <b>1,938,193</b>    | <b>89,410</b>         | <b>4,086,339</b>          | <b>2,148,146</b>          | <b>47.43%</b>           |
| <b>TOTAL INDIRECT EXPENSES:</b>             | <b>1,600,064</b>                 | <b>1,539,012</b>     | <b>61,052</b>    | <b>9,704,437</b>               | <b>9,624,138</b>    | <b>80,299</b>         | <b>19,467,171</b>         | <b>9,843,033</b>          | <b>49.44%</b>           |

**Washington State Bar Association**  
Statement of Activities  
For the Period from March 1, 2021 to March 31, 2021  
**50.00% OF YEAR COMPLETE**

|                                     | MONTHLY BUDGET vs. ACTUAL           |                         |                     | YEAR TO DATE BUDGET vs. ACTUAL |                        |                          | ANNUAL BUDGET COMPARISON     |                              |
|-------------------------------------|-------------------------------------|-------------------------|---------------------|--------------------------------|------------------------|--------------------------|------------------------------|------------------------------|
|                                     | FISCAL 2021 BUDGET<br>CURRENT MONTH | CURRENT MONTH<br>ACTUAL | MONTHLY<br>VARIANCE | YEAR TO DATE<br>BUDGET         | YEAR TO DATE<br>ACTUAL | YEAR TO DATE<br>VARIANCE | FISCAL 2021<br>BUDGET ANNUAL | REMAINING<br>BALANCE OF YEAR |
| ACCESS TO JUSTICE                   | (21,907)                            | (25,360)                | (3,453)             | (130,917)                      | (113,105)              | 17,811                   | (262,790)                    | (149,684)                    |
| ADMINISTRATION                      | (86,199)                            | (90,811)                | (4,612)             | (498,213)                      | (556,455)              | (58,241)                 | (985,404)                    | (428,949)                    |
| ADMISSIONS/BAR EXAM                 | 183,336                             | 199,649                 | 16,313              | 383,302                        | 412,647                | 29,345                   | (32,131)                     | (444,778)                    |
| ADVANCEMENT FTE                     | (19,540)                            | (19,519)                | 21                  | (116,910)                      | (118,187)              | (1,277)                  | (235,893)                    | (117,705)                    |
| BAR NEWS                            | (41,362)                            | (27,406)                | 13,956              | (160,444)                      | (122,145)              | 38,299                   | (326,814)                    | (204,669)                    |
| BOARD OF GOVERNORS                  | (48,026)                            | (17,300)                | 30,726              | (289,226)                      | (133,386)              | 155,840                  | (617,037)                    | (483,651)                    |
| CLE - PRODUCTS                      | 50,024                              | 4,885                   | (45,139)            | 299,248                        | 127,241                | (172,007)                | 598,785                      | 471,544                      |
| CLE - SEMINARS                      | (33,760)                            | 11,324                  | 45,084              | (305,158)                      | (132,960)              | 172,198                  | (491,795)                    | (358,835)                    |
| CLIENT PROTECTION FUND              | 19,459                              | (26,446)                | (45,905)            | 240,211                        | 302,840                | 62,629                   | (128,559)                    | (431,399)                    |
| COMMUNICATIONS                      | (40,511)                            | (37,711)                | 2,800               | (256,095)                      | (234,005)              | 22,090                   | (529,932)                    | (295,928)                    |
| COMMUNICATIONS FTE                  | (18,480)                            | (18,394)                | 86                  | (110,222)                      | (110,408)              | (186)                    | (222,622)                    | (112,214)                    |
| DESKBOOKS                           | (13,781)                            | (30,498)                | (16,716)            | (83,210)                       | (88,210)               | (5,000)                  | (169,149)                    | (80,940)                     |
| DISCIPLINE                          | (485,736)                           | (449,397)               | 36,339              | (2,922,399)                    | (2,854,110)            | 68,289                   | (5,923,354)                  | (3,069,243)                  |
| DIVERSITY                           | (17,680)                            | (19,352)                | (1,672)             | (106,403)                      | 18,178                 | 124,581                  | (216,856)                    | (235,034)                    |
| FOUNDATION                          | (10,121)                            | (9,827)                 | 293                 | (65,647)                       | (64,323)               | 1,325                    | (134,526)                    | (70,203)                     |
| HUMAN RESOURCES                     | (37,788)                            | (37,782)                | 6                   | (228,051)                      | (205,473)              | 22,578                   | (458,623)                    | (253,150)                    |
| LAW CLERK PROGRAM                   | (4,255)                             | 9,926                   | 14,181              | 107,046                        | 121,973                | 14,926                   | 87,222                       | (34,751)                     |
| LEGISLATIVE                         | (15,435)                            | (11,081)                | 4,353               | (80,093)                       | (70,359)               | 9,734                    | (159,159)                    | (88,800)                     |
| LICENSE FEES                        | 1,374,217                           | 1,480,452               | 106,235             | 8,601,582                      | 8,414,480              | (187,103)                | 16,531,113                   | 8,116,633                    |
| LICENSING AND MEMBERSHIP            | (29,565)                            | (3,871)                 | 25,695              | (136,588)                      | (73,279)               | 63,308                   | (269,250)                    | (195,971)                    |
| LIMITED LICENSE LEGAL TECHNICIAN    | (7,865)                             | (467)                   | 7,398               | (48,850)                       | (31,972)               | 16,879                   | (100,781)                    | (68,809)                     |
| LIMITED PRACTICE OFFICERS           | 6,628                               | 16,623                  | 9,995               | 62,556                         | 74,171                 | 11,615                   | 117,285                      | 43,114                       |
| MANDATORY CLE ADMINISTRATION        | 11,085                              | 57,243                  | 46,157              | 87,629                         | 179,331                | 91,701                   | 146,110                      | (33,220)                     |
| MEMBER ASSISTANCE PROGRAM           | (7,582)                             | (5,954)                 | 1,628               | (40,401)                       | (40,903)               | (502)                    | (84,913)                     | (44,010)                     |
| MEMBER BENEFITS                     | (27,096)                            | (22,204)                | 4,892               | (212,867)                      | (192,159)              | 20,709                   | (295,286)                    | (103,128)                    |
| MEMBER SERVICES & ENGAGEMENT        | (26,211)                            | (42,212)                | (16,001)            | (173,005)                      | (168,320)              | 4,685                    | (385,483)                    | (217,163)                    |
| OFFICE OF GENERAL COUNSEL           | (79,770)                            | (72,697)                | 7,073               | (479,637)                      | (445,993)              | 33,644                   | (971,131)                    | (525,138)                    |
| OFFICE OF THE EXECUTIVE DIRECTOR    | (59,538)                            | (52,265)                | 7,273               | (354,731)                      | (311,574)              | 43,157                   | (715,908)                    | (404,335)                    |
| OGC-DISCIPLINARY BOARD              | (20,274)                            | (19,712)                | 562                 | (125,346)                      | (122,363)              | 2,983                    | (256,294)                    | (133,931)                    |
| OUTREACH & ENGAGEMENT               | (24,096)                            | (17,477)                | 6,619               | (142,397)                      | (122,663)              | 19,734                   | (289,235)                    | (166,573)                    |
| PRACTICE OF LAW BOARD               | (3,223)                             | (3,104)                 | 119                 | (20,796)                       | (18,232)               | 2,564                    | (45,875)                     | (27,643)                     |
| PROFESSIONAL RESPONSIBILITY PROGRAM | (23,086)                            | (23,193)                | (106)               | (140,976)                      | (143,081)              | (2,105)                  | (283,834)                    | (140,753)                    |
| PUBLIC SERVICE PROGRAMS             | (30,637)                            | (7,164)                 | 23,473              | (53,943)                       | 39,431                 | 93,374                   | (266,214)                    | (305,645)                    |
| PUBLICATION & DESIGN SERVICES       | (8,134)                             | (7,790)                 | 344                 | (54,116)                       | (53,685)               | 431                      | (104,573)                    | (50,888)                     |
| REGULATORY SERVICES FTE             | (41,839)                            | (31,794)                | 10,046              | (251,354)                      | (195,849)              | 55,505                   | (506,486)                    | (310,637)                    |
| SECTIONS ADMINISTRATION             | (20,222)                            | (15,630)                | 4,592               | 116,589                        | 128,506                | 11,917                   | 1,210                        | (127,296)                    |
| SECTIONS OPERATIONS                 | (14,611)                            | 112,378                 | 126,989             | 93,821                         | 279,592                | 185,771                  | (279,388)                    | (558,980)                    |
| SERVICE CENTER                      | (60,050)                            | (53,779)                | 6,272               | (375,362)                      | (348,619)              | 26,743                   | (745,844)                    | (397,225)                    |
| TECHNOLOGY                          | (137,602)                           | (136,038)               | 1,564               | (831,163)                      | (938,458)              | (107,294)                | (1,659,474)                  | (721,016)                    |
| INDIRECT EXPENSES                   | (1,600,064)                         | (1,539,012)             | 61,052              | (9,704,437)                    | (9,624,138)            | 80,299                   | (19,467,171)                 | (9,843,033)                  |
| <b>TOTAL OF ALL</b>                 | <b>(1,471,299)</b>                  | <b>(982,767)</b>        | <b>488,532</b>      | <b>(8,506,972)</b>             | <b>(7,536,022)</b>     | <b>970,950</b>           | <b>(20,140,059)</b>          | <b>(12,604,037)</b>          |
| <b>NET INCOME (LOSS)</b>            | <b>128,765</b>                      | <b>556,245</b>          | <b>427,480</b>      | <b>1,197,466</b>               | <b>2,088,116</b>       | <b>890,650</b>           | <b>(672,889)</b>             | <b>(2,761,004)</b>           |

**Washington State Bar Association  
Analysis of Cash Investments  
As of March 31, 2021**

**Checking & Savings Accounts**

**General Fund**

**Checking**

| <b><u>Bank</u></b> | <b><u>Account</u></b> | <b><u>Amount</u></b> |
|--------------------|-----------------------|----------------------|
| Wells Fargo        | General               | \$ 458,400           |

Total

| <b><u>Investments</u></b>   | <b><u>Rate</u></b> | <b><u>Amount</u></b> |
|-----------------------------|--------------------|----------------------|
| Wells Fargo Money Market    | 0.00%              | \$ 15,276,402        |
| UBS Financial Money Market  | 0.00%              | \$ 1,081,112         |
| Morgan Stanley Money Market | 0.00%              | \$ 3,353,765         |
| Merrill Lynch Money Market  | 0.00%              | \$ 1,983,271         |

**General Fund Total \$ 22,152,950**

**Client Protection Fund**

**Checking**

| <b><u>Bank</u></b> | <b><u>Amount</u></b> |
|--------------------|----------------------|
| Wells Fargo        | \$ 270,055           |

| <b><u>Investments</u></b>   | <b><u>Rate</u></b> | <b><u>Amount</u></b> |
|-----------------------------|--------------------|----------------------|
| Wells Fargo Money Market    | 0.00%              | \$ 4,406,826         |
| Morgan Stanley Money Market | 0.00%              | \$ 106,909           |

**Client Protection Fund Total \$ 4,783,790**

**Grand Total Cash & Investments \$ 26,936,740**