

WASHINGTON STATE
B A R A S S O C I A T I O N

Financial Reports

(Unaudited)

Year to Date March 31, 2022

Prepared by

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Submitted by

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April 19, 2022

**Washington State Bar Association Financial Summary
Compared to Fiscal Year 2022 Budget
For the Period from March 1, 2022 to March 31, 2022**

Category	Actual Revenues	Budgeted Revenues	Actual Indirect Expenses	Budgeted Indirect Expenses	Actual Direct Expenses	Budgeted Direct Expenses	Actual Total Expenses	Budgeted Total Expenses	Actual Net Result	Budgeted Net Result
Access to Justice	-	-	79,934	159,324	6,854	49,295	86,788	208,619	(86,788)	(208,619)
Administration	(569)	5,160	562,023	1,076,157	82	16,550	562,105	1,092,707	(562,674)	(1,087,547)
Admissions/Bar Exam	873,375	1,301,640	461,810	895,816	133,039	391,721	594,849	1,287,537	278,526	14,103
Advancement FTE	-	-	172,135	344,155	-	6,400	172,135	350,555	(172,135)	(350,555)
Bar News	329,050	643,700	171,553	338,752	171,859	430,870	343,412	769,622	(14,363)	(125,922)
Board of Governors	-	-	84,333	174,853	94,814	301,900	179,147	476,753	(179,147)	(476,753)
Character & Fitness Board	-	-	5,391	10,451	1,618	20,700	7,009	31,151	(7,009)	(31,151)
Communications Strategies	1,229	-	312,240	643,706	23,578	82,597	335,818	726,303	(334,589)	(726,303)
Communications Strategies FTE	-	-	111,685	223,276	-	111,685	223,276	(111,685)	(223,276)	(5,808,777)
Discipline	62,473	105,877	2,843,329	5,787,933	67,405	216,721	2,910,734	6,004,654	(2,848,261)	(5,808,777)
Diversity	135,000	145,374	143,660	288,197	4,768	150,515	148,428	438,712	(13,428)	(293,338)
EJD FTE	-	-	106,617	181,312	-	-	106,617	181,312	(106,617)	(181,312)
Foundation	-	-	62,485	123,667	664	5,000	63,150	128,667	(63,150)	(128,667)
Human Resources	-	-	232,430	459,421	-	-	232,430	459,421	(232,430)	(459,421)
Law Clerk Program	176,607	222,500	59,488	114,093	-	8,350	59,488	122,443	117,119	100,057
Legislative	-	-	117,301	241,985	7,994	29,950	125,295	271,935	(125,295)	(271,935)
Legal Lunchbox	30,870	22,000	23,240	50,783	-	1,700	23,240	52,483	7,630	(30,483)
Licensing and Membership Records	242,475	378,180	299,259	587,026	24,666	19,284	323,925	606,309	(81,450)	(228,129)
Licensing Fees	8,438,084	16,579,802	-	-	-	-	0	8,438,084	16,579,802	16,579,802
Limited License Legal Technician	12,288	29,961	34,602	67,783	6,244	30,000	40,846	97,783	(28,557)	(67,822)
Limited Practice Officers	119,306	208,728	48,545	94,583	6,122	31,335	54,666	125,917	64,639	82,811
Mandatory CLE	920,450	1,209,750	379,265	656,431	15,589	35,666	394,854	692,097	525,596	517,653
Member Wellness Program	6,000	7,000	93,211	216,105	9,600	102,811	14,962	231,067	(96,811)	(224,067)
Member Services & Engagement	38,284	10,800	204,923	411,463	988	32,550	205,910	444,013	(167,626)	(433,213)
Mini CLE	-	-	51,690	111,706	-	-	51,690	111,706	(51,690)	(111,706)
New Member Education	34,872	111,500	44,346	94,289	-	5,500	44,346	99,789	(9,474)	(11,711)
Office of General Counsel	963	-	488,169	964,701	7,037	31,337	495,206	996,039	(494,242)	(996,039)
Office of the Executive Director	-	-	284,227	481,789	3,192	113,411	287,419	595,200	(287,419)	(595,200)
GGC-Disciplinary Board	-	-	86,811	165,580	39,492	136,711	126,303	302,291	(126,303)	(302,291)
Practice of Law Board	-	-	36,008	72,486	-	12,000	36,008	84,486	(36,008)	(84,486)
Practice Management Assistance	226	38,450	-	-	72,455	137,500	72,455	137,500	(72,229)	(99,050)
Professional Responsibility Program	-	-	139,446	273,922	279	8,263	139,724	282,184	(139,724)	(282,184)
Public Service Programs	130,000	130,000	73,846	145,402	62,773	258,280	136,619	403,682	(6,619)	(273,682)
Publication and Design Services	-	-	53,609	102,273	4,200	4,300	57,808	106,573	(57,808)	(106,573)
Regulatory Services FTE	-	-	251,716	504,908	-	9,000	251,716	513,908	(251,716)	(513,908)
Sections Administration	356,843	286,875	136,947	281,572	4,624	8,735	141,571	290,307	215,272	(3,432)
Service Center	36,970	167,600	327,804	641,836	3,990	10,600	331,294	652,436	(331,294)	(652,436)
Volunteer Engagement	-	-	46,877	94,057	-	20,223	46,877	114,280	(46,877)	(114,280)
Technology	-	-	955,032	1,813,143	-	-	955,032	1,813,143	(955,032)	(1,813,143)
Subtotal General Fund	11,907,827	21,437,297	9,555,486	18,894,934	773,925	2,631,926	10,329,411	21,526,859	1,578,416	(89,563)
Expenses using reserve funds	-	-	-	-	-	-	-	-	-	-
Total General Fund - Net Result from Operations									1,578,416	(89,563)
Percentage of Budget	56%		51%		29%		48%			
CLE-Seminars and Products	1,280,924	1,904,985	509,179	1,016,093	45,143	463,396	554,321	1,479,489	726,603	425,496
CLE- Deskbooks	36,970	167,600	105,592	210,826	7,608	71,815	113,200	282,641	(66,229)	(115,041)
Total CLE	1,317,895	2,072,585	614,770	1,226,919	52,750	535,211	667,521	1,762,130	650,374	310,455
Percentage of Budget	64%		50%		10%		38%			
Total All Sections	563,718	637,652	-	-	416,113	899,652	416,113	899,652	147,605	(262,000)
Client Protection Fund-Restricted	684,433	830,253	81,231	156,815	3,522	503,860	84,753	660,675	599,680	169,578
Totals	14,473,872	24,977,787	10,251,487	20,278,667	1,246,311	4,570,648	11,497,797	24,849,315	2,976,075	128,472
Percentage of Budget	58%		51%		27%		46%			

	Fund Balances Sept. 30, 2021	2022 Budgeted Fund Balances	Fund Balances Year to date
Restricted Funds:			
Client Protection Fund	4,046,246	4,215,824	4,645,926
Board-Designated Funds (Non-General Fund):			
CLE Fund Balance	648,792	959,247	1,299,166
Section Funds	1,508,843	1,246,843	1,656,447
Board-Designated Funds (General Fund):			
Operating Reserve Fund	1,500,000	1,500,000	1,500,000
Facilities Reserve Fund	1,050,000	1,050,000	1,050,000
Unrestricted Funds (General Fund):			
Unrestricted General Fund	4,522,174	4,432,611	6,100,590
Total General Fund Balance	7,072,174	6,982,611	8,650,590
Net Change in Total General Fund Balance		(89,563)	1,578,416
Total Fund Balance	13,276,054	13,404,526	16,252,129
Net Change in Fund Balance		128,472	2,976,075

Washington State Bar Association

Statement of Activities

For the Period from March 1, 2022 to March 31, 2022

50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
LICENSE FEES						
REVENUE:						
LICENSE FEES	16,579,802	1,474,592	8,438,084	8,141,717	51%	148,184
TOTAL REVENUE:	16,579,802	1,474,592	8,438,084	8,141,717	51%	148,184

Washington State Bar Association

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50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
ACCESS TO JUSTICE						
REVENUE:						
TOTAL REVENUE:	-	-	-	-		-
DIRECT EXPENSES:						
SURVEYS	100	-	-	100	0%	50
ATJ BOARD RETREAT	2,000	-	-	2,000	0%	1,000
LEADERSHIP TRAINING	2,000	1,842	1,842	158	92%	(842)
ATJ BOARD EXPENSE	24,000	18	4,862	19,138	20%	7,138
STAFF TRAVEL/PARKING	2,700	-	-	2,700	0%	1,350
STAFF TRAINING	2,875	-	150	2,725	5%	1,288
STAFF MEMBERSHIP DUES	120	-	-	120	0%	60
PUBLIC DEFENSE	6,000	-	-	6,000	0%	3,000
RECEPTION/FORUM EXPENSE	9,500	-	-	9,500	0%	4,750
TOTAL DIRECT EXPENSES:	49,295	1,860	6,854	42,441	14%	17,793
INDIRECT EXPENSES:						
SALARY EXPENSE (1.30 FTE)	88,704	8,459	45,014	43,690	51%	(662.03)
BENEFITS EXPENSE	32,556	2,797	16,405	16,150	50%	(127.48)
OTHER INDIRECT EXPENSE	38,065	2,584	18,515	19,550	49%	517.88
TOTAL INDIRECT EXPENSES:	159,324	13,840	79,934	79,391	50%	(272)
TOTAL ALL EXPENSES:	208,619	15,701	86,788	121,831	42%	17,521
NET INCOME (LOSS):	(208,619)	(15,701)	(86,788)	(121,831)	42%	17,521

Washington State Bar Association

Statement of Activities

For the Period from March 1, 2022 to March 31, 2022

50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
ADMINISTRATION						
REVENUE:						
INTEREST INCOME	5,160	(1,199)	(569)	5,729	-11%	(3,149)
MISCELLANEOUS	-	(2,360)	-	-		-
TOTAL REVENUE:	5,160	(3,559)	(569)	5,729	-11%	(3,149)
DIRECT EXPENSES:						
CONSULTING SERVICES	12,000	-	-	12,000	0%	6,000
STAFF TRAVEL/PARKING	4,200	58	82	4,118	2%	2,018
STAFF TRAINING	350	-	-	350	0%	175
TOTAL DIRECT EXPENSES:	16,550	58	82	16,468	0%	8,193
INDIRECT EXPENSES:						
SALARY EXPENSE (6.92 FTE)	686,355	50,298	368,283	318,073	54%	(25,105)
BENEFITS EXPENSE	187,178	16,489	95,583	91,595	51%	(1,994)
OTHER INDIRECT EXPENSE	202,623	13,708	98,157	104,466	48%	3,155
TOTAL INDIRECT EXPENSES:	1,076,157	80,494	562,023	514,134	52%	(23,945)
TOTAL ALL EXPENSES:	1,092,707	80,552	562,105	530,602	51%	(15,752)
NET INCOME (LOSS):	(1,087,547)	(84,111)	(562,674)	(524,873)	52%	(18,901)

Washington State Bar Association

Statement of Activities

For the Period from March 1, 2022 to March 31, 2022

50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
ADMISSIONS						
REVENUE:						
BAR EXAM FEES	1,242,000	281,280	837,090	404,910	67%	216,090
RULE 9/LEGAL INTERN FEES	12,000	800	3,250	8,750	27%	(2,750)
SPECIAL ADMISSIONS	47,640	5,580	33,035	14,605	69%	9,215
TOTAL REVENUE:	1,301,640	287,660	873,375	428,265	67%	222,555
DIRECT EXPENSES:						
POSTAGE	1,800	-	-	1,800	0%	900
STAFF TRAVEL/PARKING	14,000	4,953	5,622	8,378	40%	1,378
STAFF MEMBERSHIP DUES	1,600	-	-	1,600	0%	800
SUPPLIES	1,000	225	225	775	23%	275
FACILITY, PARKING, FOOD	99,500	1,751	38,629	60,871	39%	11,121
EXAMINER FEES	36,000	11,500	11,500	24,500	32%	6,500
UBE EXMINATIONS	126,900	31,420	31,420	95,480	25%	32,030
BOARD OF BAR EXAMINERS	23,000	(5,419)	3,831	19,169	17%	7,669
BAR EXAM PROCTORS	27,000	13,468	13,468	13,532	50%	32
DISABILITY ACCOMMODATIONS	20,000	7,286	8,286	11,714	41%	1,714
CHARACTER & FITNESS INVESTIGATIONS	1,000	24	59	941	6%	441
LAW SCHOOL VISITS	1,450	-	-	1,450	0%	725
DEPRECIATION-SOFTWARE	19,524	2,037	12,294	7,230	63%	(2,532)
STAFF TRAINING	15,000	633	6,062	8,938	40%	1,438
ONLINE LEGAL RESEARCH	3,790	317	1,573	2,216	42%	321
LAW LIBRARY	158	12	69	89	44%	10
TOTAL DIRECT EXPENSES:	391,721	68,207	133,039	258,682	34%	62,822
INDIRECT EXPENSES:						
SALARY EXPENSE (6.90 FTE)	525,082	46,735	278,014	247,068	53%	(15,472.96)
BENEFITS EXPENSE	168,696	14,683	85,840	82,856	51%	(1,492.24)
OTHER INDIRECT EXPENSE	202,038	13,678	97,956	104,082	48%	3,063.00
TOTAL INDIRECT EXPENSES:	895,816	75,096	461,810	434,006	52%	(13,902)
TOTAL ALL EXPENSES:	1,287,537	143,303	594,849	692,688	46%	48,920
NET INCOME (LOSS):	14,103	144,357	278,526	(264,423)	1975%	271,475

Washington State Bar Association

Statement of Activities

For the Period from March 1, 2022 to March 31, 2022

50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
ADVANCEMENT FTE						
REVENUE:						
TOTAL REVENUE:	-	-	-	-		-
DIRECT EXPENSES:						
STAFF CONFERENCE & TRAINING	6,400	-	-	6,400	0%	3,200
TOTAL DIRECT EXPENSES:	6,400	-	-	6,400	0%	3,200
INDIRECT EXPENSES:						
SALARY EXPENSE (1.90 FTE)	224,045	19,635	112,745	111,301	50%	(722)
BENEFITS EXPENSE	64,623	5,677	32,502	32,120	50%	(191)
OTHER INDIRECT EXPENSE	55,487	3,761	26,888	28,599	48%	856
TOTAL INDIRECT EXPENSES:	344,155	29,072	172,135	172,021	50%	(57)
TOTAL ALL EXPENSES:	350,555	29,072	172,135	178,421	49%	3,143
NET INCOME (LOSS):	(350,555)	(29,072)	(172,135)	(178,421)	49%	3,143

Washington State Bar Association

Statement of Activities

For the Period from March 1, 2022 to March 31, 2022

50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
BAR NEWS						
REVENUE:						
ROYALTIES	2,000	-	1,247	753	62%	247
DISPLAY ADVERTISING	450,000	37,640	187,955	262,045	42%	(37,045)
SUBSCRIPT/SINGLE ISSUES	200	-	36	164	18%	(64)
CLASSIFIED ADVERTISING	5,000	134	341	4,659	7%	(2,159)
GEN ANNOUNCEMENTS	14,000	1,623	5,639	8,361	40%	(1,361)
PROF ANNOUNCEMENTS	22,500	2,737	12,406	10,094	55%	1,156
JOB TARGET ADVERTISING	150,000	12,827	121,426	28,574	81%	46,426
TOTAL REVENUE:	643,700	54,961	329,050	314,650	51%	7,200
DIRECT EXPENSES:						
POSTAGE	100,000	10,761	56,193	43,807	56%	(6,193)
PRINTING, COPYING & MAILING	230,000	22,246	113,828	116,172	49%	1,172
DIGITAL/ONLINE DEVELOPMENT	1,500	-	18	1,482	1%	732
GRAPHICS/ARTWORK	200	-	-	200	0%	100
OUTSIDE SALES EXPENSE	98,000	-	1,730	96,270	2%	47,270
EDITORIAL ADVISORY COMMITTEE	500	-	-	500	0%	250
STAFF TRAINING	350	-	-	350	0%	175
STAFF MEMBERSHIP DUES	135	-	-	135	0%	68
SUBSCRIPTIONS	185	-	90	95	49%	2
TOTAL DIRECT EXPENSES:	430,870	33,007	171,859	259,011	40%	43,576
INDIRECT EXPENSES:						
SALARY EXPENSE (2.76 FTE)	203,639	19,110	104,218	99,421	51%	(2,398.57)
BENEFITS EXPENSE	54,298	4,867	28,111	26,187	52%	(962.29)
OTHER INDIRECT EXPENSE	80,815	5,478	39,224	41,591	49%	1,183.66
TOTAL INDIRECT EXPENSES:	338,752	29,455	171,553	167,199	51%	(2,177)
TOTAL ALL EXPENSES:	769,622	62,462	343,412	426,210	45%	41,399
NET INCOME (LOSS):	(125,922)	(7,501)	(14,363)	(111,560)	11%	48,598

Washington State Bar Association

Statement of Activities

For the Period from March 1, 2022 to March 31, 2022

50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
BOARD OF GOVERNOR						
REVENUE:						
	_____	_____	_____	_____	_____	_____
TOTAL REVENUE:	-	-	-	-	-	-
DIRECT EXPENSES:						
	_____	_____	_____	_____	_____	_____
BOG MEETINGS	143,000	11,817	39,868	103,132	28%	31,632
BOG COMMITTEES' EXPENSES	20,000	1	202	19,798	1%	9,798
BOG RETREAT	15,000	24	66	14,934	0%	7,434
BOG CONFERENCE ATTENDANCE	25,000	951	12,172	12,828	49%	328
BOG TRAVEL & OUTREACH	25,000	720	4,569	20,431	18%	7,931
LEADERSHIP TRAINING	37,000	542	18,037	18,963	49%	463
BOG ELECTIONS	26,900	-	12,720	14,180	47%	730
MEMBER OUTREACH/ETHOS MEETINGS	-	353	7,125	(7,125)		(7,125)
DEMOGRAPHIC SURVEY CONSULT	-	56	56	(56)		(56)
PRESIDENT'S DINNER	10,000	-	-	10,000	0%	5,000
TOTAL DIRECT EXPENSES:	301,900	14,464	94,814	207,086	31%	56,136
INDIRECT EXPENSES:						
SALARY EXPENSE (1.40 FTE)	101,557	3,925	47,955	53,602	47%	2,824
BENEFITS EXPENSE	32,303	2,821	16,468	15,835	51%	(316)
OTHER INDIRECT EXPENSE	40,993	2,781	19,911	21,082	49%	586
TOTAL INDIRECT EXPENSES:	174,853	9,527	84,333	90,520	48%	3,094
TOTAL ALL EXPENSES:	476,753	23,991	179,147	297,606	38%	59,229
NET INCOME (LOSS):	(476,753)	(23,991)	(179,147)	(297,606)	38%	59,229

Washington State Bar Association
Statement of Activities
For the Period from March 1, 2022 to March 31, 2022
50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
CHARACTER & FITNESS BOARD						
REVENUE:						
TOTAL REVENUE:	-	-	-	-		-
DIRECT EXPENSES:						
CHARACTER & FITNESS BOARD EXP	5,700	123	123	5,577	2%	2,727
COURT REPORTERS	15,000	1,495	1,495	13,506	10%	6,006
TOTAL DIRECT EXPENSES:	20,700	1,617.92	1,617.92	19,082	8%	8,732
INDIRECT EXPENSES:						
SALARY EXPENSE (0.05 FTE)	6,757	602	3,462	3,295	51%	(84)
BENEFITS EXPENSE	2,230	191	1,132	1,098	51%	(17)
OTHER INDIRECT EXPENSE	1,464	111	796	668	54%	(64)
TOTAL INDIRECT EXPENSES:	10,451	905	5,391	5,060	52%	(165)
TOTAL ALL EXPENSES:	31,151	2,523	7,009	24,143	22%	8,567
NET INCOME (LOSS):	(31,151)	(2,523)	(7,009)	(24,143)	22%	8,567

Washington State Bar Association
Statement of Activities
For the Period from March 1, 2022 to March 31, 2022
50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
LAW CLERK PROGRAM						
REVENUE:						
LAW CLERK FEES	220,000	23,486	175,107	44,893	80%	65,107
LAW CLERK APPLICATION FEES	2,500	700	1,500	1,000	60%	250
TOTAL REVENUE:	222,500	24,186	176,607	45,893	79%	65,357
DIRECT EXPENSES:						
SUBSCRIPTIONS	250	-	-	250	0%	125
CHARACTER & FITNESS INVESTIGATIONS	100	-	-	100	0%	50
LAW CLERK BOARD EXPENSE	7,000	-	-	7,000	0%	3,500
LAW CLERK OUTREACH	1,000	-	-	1,000	0%	500
TOTAL DIRECT EXPENSES:	8,350	-	-	8,350	0%	4,175
INDIRECT EXPENSES:						
SALARY EXPENSE (0.93 FTE)	66,394	6,196	35,827	30,567	54%	(2,630)
BENEFITS EXPENSE	20,614	1,808	10,520	10,094	51%	(213)
OTHER INDIRECT EXPENSE	27,085	1,835	13,141	13,944	49%	401
TOTAL INDIRECT EXPENSES:	114,093	9,839	59,488	54,605	52%	(2,442)
TOTAL ALL EXPENSES:	122,443	9,839	59,488	62,955	49%	1,733
NET INCOME (LOSS):	100,057	14,347	117,119	(17,062)	117%	67,091

Washington State Bar Association

Statement of Activities

For the Period from March 1, 2022 to March 31, 2022

50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
COMMUNICATION STRATEGIES FTE						
INDIRECT EXPENSES:						
SALARY EXPENSE (1.00 FTE)	154,319	13,633	77,784	76,535	50%	(624)
BENEFITS EXPENSE	39,675	3,542	19,764	19,911	50%	74
OTHER INDIRECT EXPENSE	29,281	1,974	14,137	15,144	48%	503.84
TOTAL INDIRECT EXPENSES:	<u>223,276</u>	<u>19,150</u>	<u>111,685</u>	<u>111,591</u>	<u>50%</u>	<u>(47)</u>
NET INCOME (LOSS):	<u>(223,276)</u>	<u>(19,150)</u>	<u>(111,685)</u>	<u>(111,591)</u>	<u>50%</u>	<u>(47)</u>

Washington State Bar Association
Statement of Activities
For the Period from March 1, 2022 to March 31, 2022
50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
CONTINUING LEGAL EDUCATION (CLE)						
REVENUE:						
SEMINAR REGISTRATIONS	850,000	55,179	295,624	554,377	35%	(129,377)
SEMINAR-EXHIB/SPNSR/ETC	20,000	-	-	20,000	0%	(10,000)
SHIPPING & HANDLING	-	-	99	(99)		99
COURSEBOOK SALES	10,000	-	720	9,280	7%	(4,280)
MP3 AND VIDEO SALES	1,024,985	38,487	984,482	40,503	96%	471,989
TOTAL REVENUE:	1,904,985	93,666	1,280,924	624,061	67%	(139,377)
DIRECT EXPENSES:						
POSTAGE - FLIERS/CATALOGS	8,000	-	-	8,000	0%	4,000
DEPRECIATION	1,308	109	658	650	50%	(4)
ONLINE EXPENSES	50,000	4,049	26,893	23,107	54%	(1,893)
ACCREDITATION FEES	3,000	(36)	1,962	1,038	65%	(462)
SEMINAR BROCHURES	20,000	-	-	20,000	0%	10,000
FACILITIES	196,200	2,000	10,800	185,400	6%	87,300
SURVEYS	300	-	-	300	0%	150
DISABILITY ACCOMMODATIONS	2,000	-	-	2,000	0%	1,000
SPEAKERS & PROGRAM DEVELOP	50,000	45	844	49,156	2%	24,156
SPLITS TO SECTIONS	110,000	-	-	110,000	0%	55,000
HONORARIA	1,500	-	2,700	(1,200)	180%	(1,950)
CLE SEMINAR COMMITTEE	250	-	-	250	0%	125
STAFF TRAVEL/PARKING	15,000	-	-	15,000	0%	7,500
STAFF TRAINING	700	-	-	700	0%	350
STAFF MEMBERSHIP DUES	1,338	1,145	1,145	193	86%	(476)
COST OF SALES - COURSEBOOKS	1,500	-	65	1,435	4%	685
A/V DEVELOP COSTS (RECORDING)	2,000	-	-	2,000	0%	1,000
POSTAGE & DELIVERY-COURSEBOOKS	-	8	75	(75)		(75)
STAFF TRAVEL/PARKING	300	-	-	300	0%	150
TOTAL DIRECT EXPENSES:	463,396	7,320	45,143	418,253	10%	186,555
INDIRECT EXPENSES:						
SALARY EXPENSE (8.12 FTE)	563,758	51,476	286,690	277,068	51%	(4,811)
BENEFITS EXPENSE	213,333	18,255	107,206	106,127	50%	(540)
OTHER INDIRECT EXPENSE	239,002	16,101	115,282	123,720	48%	4,219
TOTAL INDIRECT EXPENSES:	1,016,093	85,831	509,179	506,914	50%	(1,132)
TOTAL ALL EXPENSES:	1,479,489	93,151	554,321	925,168	37%	185,423
NET INCOME (LOSS):	425,496	515	726,603	(301,107)	171%	513,855

Washington State Bar Association

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50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
COMMUNICATION STRATEGIES						
REVENUE:						
SPONSORSHIPS	-	-	1,000	(1,000)		1,000
WSBA LOGO MERCHANDISE SALES	-	116	229	(229)		229
TOTAL REVENUE:	-	116	1,229	(1,229)		1,229
DIRECT EXPENSES:						
STAFF TRAVEL/PARKING	3,888	198	1,199	2,689	31%	745
SURVEYS	300	-	-	300	0%	150
STAFF MEMBERSHIP DUES	972	135	515	457	53%	(29)
SUBSCRIPTIONS	3,416	256	1,827	1,589	53%	(119)
DIGITAL/ONLINE DEVELOPMENT	614	-	-	614	0%	307
APEX DINNER	25,000	-	7,068	17,932	28%	5,432
50 YEAR MEMBER TRIBUTE LUNCH	11,200	-	10,507	693	94%	(4,907)
BAR OUTREACH	16,000	288	1,303	14,697	8%	6,697
COMMUNICATIONS OUTREACH	15,000	-	680	14,320	5%	6,820
STAFF TRAINING	5,000	40	40	4,960	1%	2,460
TELEPHONE	1,056	-	440	616	42%	88
CONFERENCE CALLS	151	-	-	151	0%	76
TOTAL DIRECT EXPENSES:	82,597	917	23,578	59,019	29%	17,721
INDIRECT EXPENSES:						
SALARY EXPENSE (5.17 FTE)	367,597	31,382	175,745	191,852	48%	8,054
BENEFITS EXPENSE	124,727	10,806	63,224	61,503	51%	(861)
OTHER INDIRECT EXPENSE	151,382	10,233	73,271	78,111	48%	2,420
TOTAL INDIRECT EXPENSES:	643,706	52,421	312,240	331,466	49%	9,613
TOTAL ALL EXPENSES:	726,303	53,338	335,818	390,485	46%	27,333
NET INCOME (LOSS):	(726,303)	(53,223)	(334,589)	(391,714)	46%	28,562

Washington State Bar Association
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50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
CLIENT PROTECTION FUND						
REVENUE:						
CPF RESTITUTION	30,000	1,188	4,763	25,237	16%	(10,237)
CPF MEMBER ASSESSMENTS	795,753	8,740	675,750	120,003	85%	277,874
INTEREST INCOME	4,500	272	3,920	580	87%	1,670
TOTAL REVENUE:	830,253	10,200	684,433	145,820	82%	269,306
DIRECT EXPENSES:						
BANK FEES - WELLS FARGO	2,160	191	1,005	1,155	47%	75
GIFTS TO INJURED CLIENTS	500,000	32,905	2,420	497,580	0%	247,580
CPF BOARD EXPENSES	1,500	24	97	1,403	6%	653
STAFF MEMBERSHIP DUES	200	-	-	200	0%	100
TOTAL DIRECT EXPENSES:	503,860	33,120	3,522	500,338	1%	248,408
INDIRECT EXPENSES:						
SALARY EXPENSE (1.23 FTE)	88,000	8,208	47,266	40,734	54%	(3,266)
BENEFITS EXPENSE	32,800	2,815	16,444	16,356	50%	(44)
OTHER INDIRECT EXPENSE	36,015	2,447	17,521	18,494	49%	486
TOTAL INDIRECT EXPENSES:	156,815	13,469	81,231	75,584	52%	(2,823)
TOTAL ALL EXPENSES:	660,675	46,589	84,753	575,922	13%	245,585
NET INCOME (LOSS):	169,578	(36,389)	599,680	(430,102)	354%	514,891

Washington State Bar Association

Statement of Activities

For the Period from March 1, 2022 to March 31, 2022

50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
DESKBOOKS						
REVENUE:						
DESKBOOK SALES	82,000	6,064	6,064	75,936	7%	(34,936)
LEXIS/NEXIS ROYALTIES	31,600	6,029	11,125	20,475	35%	(4,675)
SECTION PUBLICATION SALES	9,000	-	-	9,000	0%	(4,500)
CASEMAKER ROYALTIES	45,000	1,384	19,781	25,219	44%	(2,719)
TOTAL REVENUE:	167,600	13,477	36,970	130,630	22%	(46,830)
DIRECT EXPENSES:						
COST OF SALES - DESKBOOKS	64,000	6,414	6,414	57,586	10%	25,586
COST OF SALES - SECTION PUBLICATION	2,000	80	80	1,920	4%	920
SPLITS TO SECTIONS	3,150	-	11	3,139	0%	1,564
DESKBOOK ROYALTIES	200	-	126	74	63%	(26)
STAFF CONFRENCES & TRAINING	350	-	-	350	0%	175
ONLINE LEGAL RESEARCH	1,895	158	787	1,108	42%	161
STAFF MEMBERSHIP DUES	220	191	191	29	87%	(81)
TOTAL DIRECT EXPENSES:	71,815	6,843	7,608	64,207	11%	28,300
INDIRECT EXPENSES:						
SALARY EXPENSE (1.50 FTE)	127,954	11,109	64,446	63,507	50%	(469)
BENEFITS EXPENSE	38,951	3,405	19,841	19,110	51%	(365)
OTHER INDIRECT EXPENSE	43,921	2,975	21,304	22,617	49%	656
TOTAL INDIRECT EXPENSES:	210,826	17,490	105,592	105,234	50%	(179)
TOTAL ALL EXPENSES:	282,641	24,333	113,200	169,441	40%	28,121
NET INCOME (LOSS):	(115,041)	(10,856)	(76,229)	(38,812)	66%	(18,709)

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50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
DISCIPLINE						
REVENUE:						
COPY FEES	-	-	36	(36)		36
AUDIT REVENUE	1,877	85	234	1,643	12%	(705)
RECOVERY OF DISCIPLINE COSTS	85,000	9,486	52,338	32,662	62%	9,838
DISCIPLINE HISTORY SUMMARY	15,000	1,950	9,865	5,135	66%	2,365
PRACTICE MONITOR FEES	4,000	-	-	4,000	0%	(2,000)
TOTAL REVENUE:	105,877	11,521	62,473	43,404	59%	9,534
DIRECT EXPENSES:						
PUBLICATIONS PRODUCTION	250	-	-	250	0%	125
STAFF TRAVEL/PARKING	28,000	715	7,355	20,645	26%	6,645
STAFF MEMBERSHIP DUES	5,145	250	3,320	1,825	65%	(748)
TELEPHONE	2,550	-	824	1,726	32%	451
COURT REPORTERS	31,250	1,452	19,868	11,382	64%	(4,243)
OUTSIDE COUNSEL/AIC	2,000	-	-	2,000	0%	1,000
LITIGATION EXPENSES	26,250	1,116	5,365	20,885	20%	7,760
DISABILITY EXPENSES	9,000	-	-	9,000	0%	4,500
ONLINE LEGAL RESEARCH	55,201	4,590	22,851	32,350	41%	4,749
LAW LIBRARY	3,606	47	3,357	249	93%	(1,554)
TRANSLATION SERVICES	900	322	512	388	57%	(62)
DEPARTMENT/STAFF DEVELOPMENT	-	0	-	-		-
STAFF TRAINING	48,569	300	3,953	44,616	8%	20,332
PRACTICE MONITOR EXPENSE	4,000	-	-	4,000	0%	2,000
TOTAL DIRECT EXPENSES:	216,721	8,791	67,405	149,316	31%	40,955
INDIRECT EXPENSES:						
SALARY EXPENSE (37.00 FTE)	3,658,487	306,288	1,788,862	1,869,625	49%	40,381
BENEFITS EXPENSE	1,054,328	92,698	533,011	521,317	51%	(5,847)
OTHER INDIRECT EXPENSE	1,075,119	72,827	521,456	553,662	49%	16,103
TOTAL INDIRECT EXPENSES:	5,787,933	471,813	2,843,329	2,944,604	49%	50,637
TOTAL ALL EXPENSES:	6,004,654	480,604	2,910,734	3,093,920	48%	91,593
NET INCOME (LOSS):	(5,898,777)	(469,082)	(2,848,261)	(3,050,515)	48%	101,127

Washington State Bar Association

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50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
DIVERSITY						
REVENUE:						
DONATIONS	135,000	-	135,000	-	100%	67,500
WORK STUDY GRANTS	10,374	-	-	10,374	0%	(5,187)
TOTAL REVENUE:	145,374	-	135,000	10,374	93%	62,313
DIRECT EXPENSES:						
STAFF TRAVEL/PARKING	4,000	-	-	4,000	0%	2,000
STAFF MEMBERSHIP DUES	640	45	45	595	7%	275
COMMITTEE FOR DIVERSITY	6,000	-	160	5,840	3%	2,840
DIVERSITY EVENTS & PROJECTS	18,000	400	1,681	16,319	9%	7,319
SURVEYS	50,100	-	-	50,100	0%	25,050
STAFF TRAINING	5,400	50	632	4,768	12%	2,068
CONSULTING SERVICES	66,375	-	2,250	64,125	3%	30,938
TOTAL DIRECT EXPENSE:	150,515	495	4,768	145,747	3%	70,489
INDIRECT EXPENSES:						
SALARY EXPENSE (2.40 FTE)	167,436	15,415	83,741	83,696	50%	(23)
BENEFITS EXPENSE	50,486	4,449	25,872	24,615	51%	(628)
OTHER INDIRECT EXPENSE	70,274	4,755	34,047	36,227	48%	1,090
TOTAL INDIRECT EXPENSES:	288,197	24,619	143,660	144,537	50%	439
TOTAL ALL EXPENSES:	438,712	25,114	148,428	290,284	34%	70,928
NET INCOME (LOSS):	(293,338)	(25,114)	(13,428)	(279,910)	5%	133,241

Washington State Bar Association

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50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
EJD FTE						
INDIRECT EXPENSES:						
SALARY EXPENSE (1.01 FTE)	142,324	12,604	72,429	69,895	51%	(1,267)
BENEFITS EXPENSE	37,253	3,378	19,852	17,400	53%	(1,226)
OTHER INDIRECT EXPENSE	1,735	2,002	14,336	(12,601)	826%	(13,468)
TOTAL INDIRECT EXPENSES:	181,312	17,984	106,617	74,694	59%	(15,961)
NET INCOME (LOSS):	(181,312)	(17,984)	(106,617)	(74,694)	59%	(15,961)

Washington State Bar Association

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50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
FOUNDATION						
REVENUE:						
TOTAL REVENUE:	-	-	-	-		-
DIRECT EXPENSES:						
CONSULTING SERVICES	3,000	-	-	3,000	0%	1,500
PRINTING & COPYING	450	-	-	450	0%	225
STAFF TRAVEL/PARKING	100	-	-	100	0%	50
SUPPLIES	150	-	75	75	50%	0
BOARD OF TRUSTEES	1,000	-	590	410	59%	(90)
POSTAGE	300	-	-	300	0%	150
TOTAL DIRECT EXPENSES:	5,000	-	664	4,336	13%	1,836
INDIRECT EXPENSES:						
SALARY EXPENSE (1.00 FTE)	79,925	7,045	40,490	39,435	51%	(528)
BENEFITS EXPENSE	14,461	1,384	7,859	6,602	54%	(628)
OTHER INDIRECT EXPENSE	29,281	1,974	14,137	15,144	48%	504
TOTAL INDIRECT EXPENSES:	123,667	10,404	62,485	61,182	51%	(652)
TOTAL ALL EXPENSES:	128,667	10,404	63,150	65,517	49%	1,184
NET INCOME (LOSS):	(128,667)	(10,404)	(63,150)	(65,517)	49%	1,184

Washington State Bar Association

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50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
HUMAN RESOURCES						
REVENUE:						
TOTAL REVENUE:	-	-	-	-		-
DIRECT EXPENSES:						
STAFF TRAVEL/PARKING	1,000	-	34	966	3%	466
STAFF MEMBERSHIP DUES	1,000	-	219	781	22%	281
SUBSCRIPTIONS	3,500	-	-	3,500	0%	1,750
STAFF TRAINING- GENERAL	20,000	1,205	1,970	18,030	10%	8,030
RECRUITING AND ADVERTISING	3,000	113	1,113	1,887	37%	387
PAYROLL PROCESSING	50,000	3,311	23,590	26,410	47%	1,410
SALARY SURVEYS	3,000	-	-	3,000	0%	1,500
CONSULTING SERVICES	-	-	1,275	(1,275)		(1,275)
CONFERENCE CALLS	20	-	-	20	0%	10
TRANSFER TO INDIRECT EXPENSE	(81,520)	(4,629)	(28,200)	(53,320)	35%	(12,560)
TOTAL DIRECT EXPENSES:	-	-	-	-		-
INDIRECT EXPENSES:						
SALARY EXPENSE (3.00 FTE)	275,378	24,172	138,888	136,490	50%	(1,199)
BENEFITS EXPENSE	101,354	8,621	50,933	50,421	50%	(256)
OTHER INDIRECT EXPENSE	82,689	5,951	42,609	40,080	52%	(1,264)
TOTAL INDIRECT EXPENSES:	459,421	38,743	232,430	226,991	51%	(2,720)
TOTAL ALL EXPENSES:	459,421	38,743	232,430	226,991	51%	(2,720)
NET INCOME (LOSS):	(459,421)	(38,743)	(232,430)	(226,991)	51%	(2,720)

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50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
LEGISLATIVE						
REVENUE:						
TOTAL REVENUE:	-	-	-	-		-
DIRECT EXPENSES:						
STAFF TRAVEL/PARKING	4,700	-	-	4,700	0%	2,350
STAFF MEMBERSHIP DUES	450	-	-	450	0%	225
JUD RECOMMEND COMMITTEE	4,500	-	-	4,500	0%	2,250
SUBSCRIPTIONS	2,000	-	1,985	16	99%	(985)
OLYMPIA RENT	2,500	-	-	2,500	0%	1,250
CONTRACT LOBBYIST	10,000	2,000	6,000	4,000	60%	(1,000)
LOBBYIST CONTACT COSTS	1,000	-	-	1,000	0%	500
LEGISLATIVE COMMITTEE	2,500	9	9	2,491	0%	1,241
BOG LEGISLATIVE COMMITTEE	300	-	-	300	0%	150
STAFF TRAINING	2,000	-	-	2,000	0%	1,000
TOTAL DIRECT EXPENSES:	29,950	2,009	7,994	21,956	27%	6,981
INDIRECT EXPENSES:						
SALARY EXPENSE (1.70 FTE)	140,478	11,721	67,196	73,281	48%	3,043
BENEFITS EXPENSE	51,730	4,413	26,013	25,717	50%	(148)
OTHER INDIRECT EXPENSE	49,777	3,365	24,092	25,686	48%	797
TOTAL INDIRECT EXPENSES:	241,985	19,499	117,301	124,684	48%	3,691
TOTAL ALL EXPENSES:	271,935	21,509	125,295	146,640	46%	10,672
NET INCOME (LOSS):	(271,935)	(21,509)	(125,295)	(146,640)	46%	10,672

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50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
LICENSING & MEMBERSHIP RECORDS						
REVENUE:						
STATUS CERTIFICATE FEES	26,300	3,275	15,076	11,224	57%	1,926
INVESTIGATION FEES	22,400	1,800	11,000	11,400	49%	(200)
PRO HAC VICE	325,000	31,602	214,344	110,656	66%	51,844
MEMBER CONTACT INFORMATION	4,200	1,458	1,983	2,217	47%	(117)
PHOTO BAR CARD SALES	280	12	72	208	26%	(68)
TOTAL REVENUE:	378,180	38,147	242,475	135,705	64%	53,385
DIRECT EXPENSES:						
DEPRECIATION	384	-	-	384	0%	192
POSTAGE	17,000	15,048	22,689	(5,689)	133%	(14,189)
LICENSING FORMS	1,900	-	1,977	(77)	104%	(1,027)
TOTAL DIRECT EXPENSES:	19,284	15,048	24,666	(5,382)	128%	(15,024)
INDIRECT EXPENSES:						
SALARY EXPENSE (3.83 FTE)	360,838	32,361	186,973	173,865	52%	(6,554)
BENEFITS EXPENSE	114,188	9,854	57,930	56,258	51%	(836)
OTHER INDIRECT EXPENSE	111,999	7,592	54,356	57,643	49%	1,644
TOTAL INDIRECT EXPENSES:	587,026	49,807	299,259	287,767	51%	(5,746)
TOTAL ALL EXPENSES:	606,309	64,855	323,925	282,384	53%	(20,771)
NET INCOME (LOSS):	(228,129)	(26,708)	(81,450)	(146,679)	36%	32,615

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	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
LEGAL LUNCHBOX						
REVENUE:						
SPONSORSHIPS	8,000	-	-	8,000	0%	(4,000)
MP3 SALES	4,620	392	7,007	(2,387)	152%	4,697
DIGITAL VIDEO SALES	9,380	833	23,863	(14,483)	254%	19,173
TOTAL REVENUE:	22,000	1,225	30,870	(8,870)	140%	19,870
DIRECT EXPENSES:						
SPEAKERS & DEVELOPMENT	1,500	-	-	1,500	0%	750
CONFERENCE CALLS	200	-	-	200	0%	100
TOTAL DIRECT EXPENSES:	1,700	-	-	1,700	0%	850
INDIRECT EXPENSES:						
SALARY EXPENSE (0.43 FTE)	28,341	2,478	12,224	16,117	43%	1,946
BENEFITS EXPENSE	9,968	863	5,041	4,928	51%	(56)
OTHER INDIRECT EXPENSE	12,474	836	5,975	6,498	48%	262
TOTAL INDIRECT EXPENSES:	50,783	4,176	23,240	27,543	46%	2,152
TOTAL ALL EXPENSES:	52,483	4,176	23,240	29,243	44%	3,002
NET INCOME (LOSS):	(30,483)	(2,951)	7,630	(38,113)	-25%	22,872

Washington State Bar Association

Statement of Activities

For the Period from March 1, 2022 to March 31, 2022

50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
LIMITED LICENSE LEGAL TECHNICIAN PROGRAM						
REVENUE:						
LLLT LICENSE FEES	14,449	1,241	6,640	7,809	46%	(585)
LLLT LATE LICENSE FEES	1,412	30	99	1,313	7%	(607)
LLLT EXAM FEES	14,100	1,550	5,550	8,550	39%	(1,500)
TOTAL REVENUE:	29,961	2,821	12,288	17,672	41%	(2,692)
DIRECT EXPENSES:						
LLLT BOARD	21,000	294	1,744	19,256	8%	8,756
LLLT EXAM WRITING	9,000	-	4,500	4,500	50%	-
TOTAL DIRECT EXPENSES:	30,000	294	6,244	23,756	21%	8,756
INDIRECT EXPENSES:						
SALARY EXPENSE (0.48 FTE)	40,070	4,455	20,865	19,205	52%	(830)
BENEFITS EXPENSE	13,804	1,188	6,967	6,837	50%	(65)
OTHER INDIRECT EXPENSE	13,908	945	6,770	7,139	49%	185
TOTAL INDIRECT EXPENSES:	67,783	6,589	34,602	33,181	51%	(711)
TOTAL ALL EXPENSES:	97,783	6,883	40,846	56,937	42%	8,046
NET INCOME (LOSS):	(67,822)	(4,062)	(28,557)	56,937	42%	5,354

Washington State Bar Association

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For the Period from March 1, 2022 to March 31, 2022

50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
LIMITED PRACTICE OFFICERS						
REVENUE:						
INVESTIGATION FEES	551	100	100	451	18%	(175)
MEMBER LATE FEES	-	2,700	7,350	(7,350)		7,350
LPO EXAMINATION FEES	28,000	5,400	26,650	1,350	95%	12,650
LPO LICENSE FEES	174,077	13,906	82,986	91,092	48%	(4,053)
LPO LATE LICENSE FEES	5,100	360	2,220	2,880	44%	(330)
LPO LICENSE FEES - REINSTATES	1,000	-	-	1,000	0%	(500)
TOTAL REVENUE:	208,728	22,466	119,306	89,423	57%	14,941
DIRECT EXPENSES:						
FACILITY, PARKING, FOOD	9,000	-	-	9,000	0%	4,500
EXAM WRITING	8,400	-	3,463	4,938	41%	738
ONLINE LEGAL RESEARCH	1,895	158	787	1,108	42%	161
LAW LIBRARY	3,840	282	1,677	2,162	44%	243
LPO BOARD	3,000	-	-	3,000	0%	1,500
LPO OUTREACH	5,000	-	-	5,000	0%	2,500
PRINTING & COPYING	200	-	123	77	62%	(23)
SUPPLIES	-	72	72	(72)		(72)
TOTAL DIRECT EXPENSES:	31,335	512	6,122	25,213	20%	9,546
INDIRECT EXPENSES:						
SALARY EXPENSE (0.73 FTE)	54,122	6,204	28,492	25,630	53%	(1,431)
BENEFITS EXPENSE	19,232	1,655	9,699	9,533	50%	(83)
OTHER INDIRECT EXPENSE	21,229	1,446	10,354	10,875	49%	261
TOTAL INDIRECT EXPENSES:	94,583	9,306	48,545	46,038	51%	(1,253)
TOTAL ALL EXPENSES:	125,917	9,818	54,666	71,251	43%	8,292
NET INCOME (LOSS):	82,811	12,649	64,639	18,172	78%	23,234

Washington State Bar Association

Statement of Activities

For the Period from March 1, 2022 to March 31, 2022

50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
MANDATORY CONTINUING LEGAL EDUCATION						
REVENUE:						
ACCREDITED PROGRAM FEES	515,000	52,800	320,000	195,000	62%	62,500
FORM 1 LATE FEES	220,000	19,100	124,450	95,550	57%	14,450
MEMBER LATE FEES	300,000	52,225	325,825	(25,825)	109%	175,825
ANNUAL ACCREDITED SPONSOR FEES	39,250	(4,750)	34,500	4,750	88%	14,875
ATTENDANCE LATE FEES	95,000	7,150	73,700	21,300	78%	26,200
COMITY CERTIFICATES	40,500	1,975	41,975	(1,475)	104%	21,725
TOTAL REVENUE:	1,209,750	128,500	920,450	289,300	76%	315,575
DIRECT EXPENSES:						
DEPRECIATION	24,263	1,704	14,234	10,029	59%	(2,102)
STAFF MEMBERSHIP DUES	500	-	500	-	100%	(250)
ONLINE LEGAL RESEARCH	1,895	158	787	1,108	42%	161
LAW LIBRARY	158	12	69	89	44%	10
MCLE BOARD	3,250	-	-	3,250	0%	1,625
STAFF TRAVEL/PARKING	50	-	-	50	0%	25
STAFF TRAINING	5,550	-	-	5,550	0%	2,775
TOTAL DIRECT EXPENSES:	35,666	1,874	15,589	20,076	44%	2,244
INDIRECT EXPENSES:						
SALARY EXPENSE (4.88 FTE)	399,930	43,409	252,850	147,080	63%	(52,885)
BENEFITS EXPENSE	113,757	9,799	57,323	56,433	50%	(445)
OTHER INDIRECT EXPENSE	142,744	9,651	69,092	73,652	48%	2,280
TOTAL INDIRECT EXPENSES:	656,431	62,859	379,265	277,166	58%	(51,050)
TOTAL ALL EXPENSES:	692,097	64,733	394,854	297,242	57%	(48,806)
NET INCOME (LOSS):	517,653	63,767	525,596	(7,942)	102%	266,769

Washington State Bar Association

Statement of Activities

For the Period from March 1, 2022 to March 31, 2022

50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
MINI CLE						
INDIRECT EXPENSES:	63,389	5,602	27,765	35,624	44%	31,675
SALARY EXPENSE (0.91 FTE)	21,671	1,878	10,983	10,688	51%	(147.33)
BENEFITS EXPENSE	26,646	1,808	12,942	13,704	49%	381
OTHER INDIRECT EXPENSE						
TOTAL INDIRECT EXPENSES:	111,706	9,288	51,690	60,016	46%	31,908
NET INCOME (LOSS):	(111,706)	(9,288)	(51,690)	(60,016)	46%	4,163

Washington State Bar Association

Statement of Activities

For the Period from March 1, 2022 to March 31, 2022

50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
MEMBER SERVICES & ENGAGEMENT						
REVENUE:						
ROYALTIES	10,800	1,200	38,284	(27,484)	354%	32,884
TOTAL REVENUE:	10,800	1,200	38,284	(27,484)	354%	32,884
DIRECT EXPENSES:						
STAFF TRAVEL/PARKING	1,000	-	18	982	2%	482
STAFF CONFERENCE & TRAINING	400	-	-	400	0%	200
SURVEYS	300	-	-	300	0%	150
SMALL TOWN AND RURAL COMMITTEE	2,000	-	-	2,000	0%	1,000
YLL SECTION PROGRAM	1,500	-	-	1,500	0%	750
WYLC OUTREACH EVENTS	1,500	-	500	1,000	33%	250
WYL COMMITTEE	7,500	-	39	7,461	1%	3,711
TRIAL ADVOCACY EXPENSES	3,500	-	-	3,500	0%	1,750
RECEPTION/FORUM EXPENSE	3,000	18	18	2,982	1%	1,482
WYLC SCHOLARSHIPS/DONATIONS/GRANT	5,000	-	-	5,000	0%	2,500
STAFF MEMBERSHIP DUES	850	150	150	700	18%	275
LENDING LIBRARY	6,000	41	263	5,737	4%	2,737
TOTAL DIRECT EXPENSES:	32,550	209	988	31,562	3%	15,287
INDIRECT EXPENSES:						
SALARY EXPENSE (3.46 FTE)	237,634	20,500	118,766	118,868	50%	51
BENEFITS EXPENSE	72,634	6,392	37,177	35,457	51%	(860)
OTHER INDIRECT EXPENSE	101,195	6,841	48,980	52,215	48%	1,617
TOTAL INDIRECT EXPENSES:	411,463	33,732	204,923	206,540	50%	809
TOTAL ALL EXPENSES:	444,013	33,942	205,910	238,103	46%	16,096
NET INCOME (LOSS):	(433,213)	(32,742)	(167,626)	(265,587)	39%	48,980

Washington State Bar Association

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For the Period from March 1, 2022 to March 31, 2022

50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
MEMBER SERVICES & ENGAGEMENT (COMBINED)						
REVENUE:						
ROYALTIES	10,800	1,200	38,284	(27,484)	354%	32,884
NMP PRODUCT SALES	80,000	837	34,872	45,128	44%	(5,128)
MP3 SALES	4,620	392	7,007	(2,387)	152%	4,697
DIGITAL VIDEO SALES	9,380	833	23,863	(14,483)	254%	19,173
SPONSORSHIPS	8,000	-	-	8,000	0%	(4,000)
SEMINAR REGISTRATIONS	16,500	-	-	16,500	0%	(8,250)
TRIAL ADVOCACY PROGRAM	15,000	-	-	15,000	0%	(7,500)
TOTAL REVENUE:	144,300	3,262	104,026	40,274	72%	31,876
DIRECT EXPENSES:						
STAFF TRAVEL/PARKING	1,000	-	18	982	2%	482
STAFF CONFERENCE & TRAINING	400	-	-	400	0%	200
SURVEYS	300	-	-	300	0%	150
SMALL TOWN AND RURAL COMMITTEE	2,000	-	-	2,000	0%	1,000
CONFERENCE CALLS	200	-	-	200	0%	100
YLL SECTION PROGRAM	1,500	-	-	1,500	0%	750
WYLC OUTREACH EVENTS	1,500	-	500	1,000	33%	250
SPEAKERS & PROGRAM DEVELOP	1,500	-	-	1,500	0%	750
WYL COMMITTEE	7,500	-	39	7,461	1%	3,711
TRIAL ADVOCACY EXPENSES	7,000	-	-	7,000	0%	3,500
RECEPTION/FORUM EXPENSE	3,000	18	18	2,982	1%	1,482
WYLC SCHOLARSHIPS/DONATIONS/GRANT	5,000	-	-	5,000	0%	2,500
STAFF MEMBERSHIP DUES	850	150	150	700	18%	275
LENDING LIBRARY	6,000	41	263	5,737	4%	2,737
NMP SPEAKERS & PROGRAM DEVELOPMENT	2,000	-	-	2,000	0%	1,000
TOTAL DIRECT EXPENSES:	39,750	209	988	38,762	2%	18,887
INDIRECT EXPENSES:						
SALARY EXPENSE (5.58 FTE)	383,007	33,261	182,899	200,107	48%	8,604
BENEFITS EXPENSE	122,081	10,683	62,252	59,829	51%	(1,212)
OTHER INDIRECT EXPENSE	163,153	11,041	79,047	84,106	48%	2,529
TOTAL INDIRECT EXPENSES:	668,240	54,986	324,199	344,042	49%	9,922
TOTAL ALL EXPENSES:	707,990	55,195	325,186	382,804	46%	28,809
NET INCOME (LOSS):	(563,690)	(51,933)	(221,160)	(342,530)	39%	60,685

Washington State Bar Association

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For the Period from March 1, 2022 to March 31, 2022

50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
MEMBER WELLNESS PROGRAM						
REVENUE:						
DIVERSIONS	7,000	750	6,000	1,000	86%	2,500
TOTAL REVENUE:	7,000	750	6,000	1,000	86%	2,500
DIRECT EXPENSES:						
STAFF MEMBERSHIP DUES	500	-	-	500	0%	250
PROF LIAB INSURANCE	5,462	-	825	4,637	15%	1,906
WSBA CONNECTS	9,000	-	8,110	890	90%	(3,610)
STAFF TRAINING	-	-	165	(165)		(165)
SUBSCRIPTIONS	-	100	500	(500)		(500)
TOTAL DIRECT EXPENSES:	14,962	100	9,600	5,362	64%	(2,119)
INDIRECT EXPENSES:						
SALARY EXPENSE (1.48 FTE)	122,085	5,014	47,066	75,019	39%	13,976
BENEFITS EXPENSE	50,630	4,263	25,238	25,392	50%	77
OTHER INDIRECT EXPENSE	43,389	2,920	20,906	22,483	48%	789
TOTAL INDIRECT EXPENSES:	216,105	12,196	93,211	122,894	43%	14,842
TOTAL ALL EXPENSES:	231,067	12,296	102,811	128,256	44%	12,723
NET INCOME (LOSS):	(224,067)	(11,546)	(96,811)	(127,256)	43%	15,223

Washington State Bar Association

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For the Period from March 1, 2022 to March 31, 2022

50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
NEW MEMBER EDUCATION						
REVENUE:						
NMP PRODUCT SALES	80,000	837	34,872	45,128	44%	(5,128)
SEMINAR REGISTRATIONS	16,500	-	-	16,500	0%	(8,250)
TRIAL ADVOCACY PROGRAM	15,000	-	-	15,000	0%	(7,500)
TOTAL REVENUE:	111,500	837	34,872	76,628	31%	(20,878)
DIRECT EXPENSES:						
TRIAL ADVOCACY EXPENSES	3,500	-	-	3,500	0%	1,750
SPEAKERS & PROGRAM DEVELOPMENT	2,000	-	-	2,000	0%	1,000
TOTAL DIRECT EXPENSES:	5,500	-	-	5,500	0%	2,750
INDIRECT EXPENSES:						
SALARY EXPENSE (0.78 FTE)	53,643	4,682	24,145	29,498	45%	2,677
BENEFITS EXPENSE	17,807	1,551	9,052	8,755	51%	(148)
OTHER INDIRECT EXPENSE	22,839	1,557	11,150	11,689	49%	269
TOTAL INDIRECT EXPENSES:	94,289	7,789	44,346	49,942	47%	2,798
TOTAL ALL EXPENSES:	99,789	7,789	44,346	55,442	44%	5,548
NET INCOME (LOSS):	11,711	(6,952)	(9,474)	21,186	-81%	(15,330)

Washington State Bar Association

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For the Period from March 1, 2022 to March 31, 2022

50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
OFFICE OF THE EXECUTIVE DIRECTOR						
REVENUE:						
TOTAL REVENUE:	-	-	-	-		-
DIRECT EXPENSES:						
LEADERSHIP TRAINING	20,000	-	-	20,000	0%	10,000
WASHINGTON LEADERSHIP INSTITUTE	80,000	-	-	80,000	0%	40,000
ED TRAVEL & OUTREACH	5,000	260	897	4,103	18%	1,603
LAW LIBRARY	-	12	69	(69)		(69)
STAFF TRAVEL/PARKING	2,000	-	88	1,912	4%	912
STAFF TRAINING	5,000	-	747	4,253	15%	1,753
STAFF MEMBERSHIP DUES	1,111	388	1,391	(280)	125%	(836)
SURVEY	300	-	-	300	0%	150
TOTAL DIRECT EXPENSES:	113,411	660	3,192	110,219	3%	53,514
INDIRECT EXPENSES:						
SALARY EXPENSE (2.00 FTE)	335,791	31,828	182,631	153,160	54%	(14,736)
BENEFITS EXPENSE	87,436	8,044	43,126	44,310	49%	592
OTHER INDIRECT EXPENSE	58,562	3,975	28,470	30,092	49%	811
TOTAL INDIRECT EXPENSES:	481,789	43,847	254,227	227,562	53%	(13,333)
TOTAL ALL EXPENSES:	595,200	44,507	257,419	337,781	43%	40,181
NET INCOME (LOSS):	(595,200)	(44,507)	(257,419)	337,781	43%	40,181

Washington State Bar Association

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For the Period from March 1, 2022 to March 31, 2022

50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
OFFICE OF GENERAL COUNSEL						
REVENUE:						
RECORDS REQUEST FEES	-	960	963	(963)		963
TOTAL REVENUE:	-	960	963	(963)		963
DIRECT EXPENSES:						
STAFF TRAVEL/PARKING	1,000	-	74	926	7%	426
STAFF MEMBERSHIP DUES	1,500	-	254	1,246	17%	496
ONLINE LEGAL RESEARCH	11,369	950	4,720	6,649	42%	964
LAW LIBRARY	1,868	23	1,739	129	93%	(805)
COURT RULES COMMITTEE	-	-	0	(0)		(0)
CUSTODIANSHIPS	12,000	-	152	11,848	1%	5,848
LITIGATION EXPENSES	200	2	2	198	1%	98
STAFF TRAINING	3,400	-	95	3,305	3%	1,605
TOTAL DIRECT EXPENSES:	31,337	975	7,037	24,301	22%	8,632
INDIRECT EXPENSES:						
SALARY EXPENSE (6.09 FTE)	608,154	53,938	312,031	296,123	51%	(7,954)
BENEFITS EXPENSE	178,104	15,681	89,726	88,378	50%	(674)
OTHER INDIRECT EXPENSE	178,443	12,069	86,412	92,031	48%	2,810
TOTAL INDIRECT EXPENSES:	964,701	81,687	488,169	476,532	51%	(5,818)
TOTAL ALL EXPENSES:	996,039	82,663	495,206	500,833	50%	2,814
NET INCOME (LOSS):	(996,039)	(81,703)	(494,242)	(501,796)	50%	3,777

Washington State Bar Association

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50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
OFFICE OF GENERAL COUNSEL - DISCIPLINARY BOARD						
REVENUE:						
TOTAL REVENUE:	-	-	-	-		-
DIRECT EXPENSE:						
STAFF MEMBERSHIP DUES	100	-	-	100	0%	50
LAW LIBRARY	953	70	416	537	44%	60
DISCIPLINARY BOARD EXPENSES	3,108	-	1	3,108	0%	1,554
CHIEF HEARING OFFICER	33,000	2,500	15,000	18,000	45%	1,500
HEARING OFFICER EXPENSES	43,000	-	75	42,925	0%	21,425
HEARING OFFICER TRAINING	550	-	-	550	0%	275
OUTSIDE COUNSEL	55,000	4,000	24,000	31,000	44%	3,500
STAFF TRAINING	1,000	-	-	1,000	0%	500
TOTAL DIRECT EXPENSES:	136,711	6,570	39,492	97,219	29%	28,863
INDIRECT EXPENSES:						
SALARY EXPENSE (1.30 FTE)	97,274	9,192	52,949	44,325	54%	(4,312)
BENEFITS EXPENSE	30,240	2,656	15,345	14,895	51%	(225)
OTHER INDIRECT EXPENSE	38,065	2,586	18,517	19,548	49%	516
TOTAL INDIRECT EXPENSES:	165,580	14,434	86,811	78,769	52%	(4,021)
TOTAL ALL EXPENSES:	302,291	21,004	126,303	175,988	42%	24,842
NET INCOME (LOSS):	(302,291)	(21,004)	(126,303)	(175,988)	42%	24,842

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50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
PRACTICE OF LAW BOARD						
REVENUE:						
TOTAL REVENUE:	-	-	-	-		-
DIRECT EXPENSES:						
PRACTICE OF LAW BOARD	12,000	-	-	12,000	0%	6,000
TOTAL DIRECT EXPENSES:	12,000	-	-	12,000	0%	6,000
INDIRECT EXPENSES:						
SALARY EXPENSE (0.48 FTE)	46,443	4,084	23,368	23,075	50%	(146)
BENEFITS EXPENSE	11,891	1,086	5,870	6,021	49%	75
OTHER INDIRECT EXPENSE	14,151	945	6,770	7,382	48%	306
TOTAL INDIRECT EXPENSES:	72,486	6,116	36,008	36,478	50%	235
TOTAL ALL EXPENSES:	84,486	6,116	36,008	48,478	43%	6,235
NET INCOME (LOSS):	(84,486)	(6,116)	(36,008)	(48,478)	43%	6,235

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For the Period from March 1, 2022 to March 31, 2022

50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
PRACTICE MANAGEMENT ASSISTANCE						
REVENUE:						
ROYALTIES	38,450	-	226	38,224	1%	(18,999)
TOTAL REVENUE:	38,450	-	226	38,224	1%	(18,999)
DIRECT EXPENSE:						
STAFF MEMBERSHIP DUES	250	-	-	250	0%	125
SUBSCRIPTIONS	250	33	99	151	40%	26
CASEMAKER/FASTCASE	137,000	72,356	72,356	64,645	53%	(3,856)
TOTAL DIRECT EXPENSES:	137,500	72,389	72,455	65,045	53%	(3,705)
INDIRECT EXPENSES:						
TOTAL INDIRECT EXPENSES:	-	-	-	-		-
TOTAL ALL EXPENSES:	137,500	72,389	72,455	65,045	53%	(3,705)
NET INCOME (LOSS):	(99,050)	(72,389)	(72,229)	(26,821)	73%	(22,704)

Washington State Bar Association

Statement of Activities

For the Period from March 1, 2022 to March 31, 2022

50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
PROFESSIONAL RESPONSIBILITY PROGRAM						
REVENUE:						
TOTAL REVENUE:	-	-	-	-		-
DIRECT EXPENSES:						
STAFF TRAVEL/PARKING	3,500	-	-	3,500	0%	-
STAFF MEMBERSHIP DUES	375	-	-	375	0%	-
LAW LIBRARY	638	47	279	359	44%	1,750
CPE COMMITTEE	3,750	-	-	3,750	0%	188
TOTAL DIRECT EXPENSES:	8,263	47	279	7,984	3%	3,853
INDIRECT EXPENSES:						
SALARY EXPENSE (1.59 FTE)	169,829	15,010	87,768	82,062	52%	(2,853)
BENEFITS EXPENSE	57,462	4,920	28,982	28,481	50%	(251)
OTHER INDIRECT EXPENSE	46,630	3,168	22,696	23,934	49%	619
TOTAL INDIRECT EXPENSES:	273,922	23,098	139,446	134,476	51%	(2,485)
TOTAL ALL EXPENSES:	282,184	23,145	139,724	142,460	50%	1,368
NET INCOME (LOSS):	(282,184)	(23,145)	(139,724)	(142,460)	50%	1,368

Washington State Bar Association

Statement of Activities

For the Period from March 1, 2022 to March 31, 2022

50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
PUBLIC SERVICE PROGRAMS						
REVENUE:						
DONATIONS & GRANTS	130,000	-	130,000	-	100%	65,000
TOTAL REVENUE:	130,000	-	130,000	-	100%	65,000
DIRECT EXPENSES:						
DONATIONS/SPONSORSHIPS/GRANTS	250,280	31,780	61,118	189,162	24%	64,022
STAFF TRAVEL/PARKING	2,700	-	-	2,700	0%	1,350
SURVEYS	100	-	-	100	0%	50
PRO BONO & PUBLIC SERVICE COMMITTEE	2,000	-	-	2,000	0%	1,000
STAFF TRAINING	1,200	-	-	1,200	0%	600
PRO BONO CERTIFICATES	2,000	155	1,655	345	83%	(655)
TOTAL DIRECT EXPENSES:	258,280	31,935	62,773	195,507	24%	66,367
INDIRECT EXPENSES:						
SALARY EXPENSE (1.30 FTE)	75,255	7,459	39,314	35,941	52%	(1,686)
BENEFITS EXPENSE	32,083	2,727	16,015	16,067	50%	26
OTHER INDIRECT EXPENSE	38,065	2,586	18,517	19,548	49%	516
TOTAL INDIRECT EXPENSES:	145,402	12,772	73,846	71,557	51%	(1,145)
TOTAL ALL EXPENSES:	403,682	44,707	136,619	267,064	34%	65,222
NET INCOME (LOSS):	(273,682)	(44,707)	(6,619)	(267,064)	2%	130,222

Washington State Bar Association

Statement of Activities

For the Period from March 1, 2022 to March 31, 2022

50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
PUBLICATION & DESIGN SERVICES						
REVENUE:						
TOTAL REVENUE:	-	-	-	-		-
DIRECT EXPENSES:						
SUBSCRIPTIONS	200	-	100	100	50%	0
IMAGE LIBRARY	4,100	-	4,100	-	100%	(2,050)
TOTAL DIRECT EXPENSES:	4,300	-	4,200	100	98%	(2,050)
INDIRECT EXPENSES:						
SALARY EXPENSE (0.89 FTE)	58,142	5,452	31,828	26,314	55%	(2,757)
BENEFITS EXPENSE	18,072	1,589	9,237	8,835	51%	(201)
OTHER INDIRECT EXPENSE	26,060	1,752	12,544	13,516	48%	486
TOTAL INDIRECT EXPENSES:	102,273	8,793	53,609	48,665	52%	(2,472)
TOTAL ALL EXPENSES:	106,573	8,793	57,808	48,765	54%	(4,522)
NET INCOME (LOSS):	(106,573)	(8,793)	(57,808)	(48,765)	54%	(4,522)

Washington State Bar Association

Statement of Activities

For the Period from March 1, 2022 to March 31, 2022

50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
REGULATORY SERVICES FTE						
REVENUE:						
TOTAL REVENUE:	-	-	-	-		-
DIRECT EXPENSES:						
STAFF CONFERENCE & TRAINING	9,000	-	-	9,000	0%	4,500
TOTAL DIRECT EXPENSES:	9,000	-	-	9,000	0%	4,500
INDIRECT EXPENSES:						
SALARY EXPENSE (2.78 FTE)	327,439	27,679	163,502	163,937	50%	218
BENEFITS EXPENSE	96,215	8,385	48,792	47,423	51%	(684)
OTHER INDIRECT EXPENSE	81,254	5,506	39,423	41,831	49%	1,204
TOTAL INDIRECT EXPENSES:	504,908	41,569	251,716	253,191	50%	738
TOTAL ALL EXPENSES:	513,908	41,569	251,716	262,191	49%	5,238
NET INCOME (LOSS):	(513,908)	(41,569)	(251,716)	(262,191)	49%	5,238

Washington State Bar Association

Statement of Activities

For the Period from March 1, 2022 to March 31, 2022

50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
SERVICE CENTER						
REVENUE:						
TOTAL REVENUE:	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>		<u>-</u>
DIRECT EXPENSES:						
TRANSLATION SERVICES	8,500	711	3,954	4,546	47%	296
STAFF TRAINING	2,100	-	36	2,064	2%	1,014
TOTAL DIRECT EXPENSES:	<u>10,600</u>	<u>711</u>	<u>3,990</u>	<u>6,610</u>	<u>38%</u>	<u>1,310</u>
INDIRECT EXPENSES:						
SALARY EXPENSE (5.71 FTE)	344,434	31,633	180,728	163,706	52%	(8,511)
BENEFITS EXPENSE	130,208	11,204	65,540	64,668	50%	(436)
OTHER INDIRECT EXPENSE	167,194	11,318	81,036	86,157	48%	2,561
TOTAL INDIRECT EXPENSES:	<u>641,836</u>	<u>54,155</u>	<u>327,304</u>	<u>314,532</u>	<u>51%</u>	<u>(6,386)</u>
TOTAL ALL EXPENSES:	<u>652,436</u>	<u>54,866</u>	<u>331,294</u>	<u>321,142</u>	<u>51%</u>	<u>(5,076)</u>
NET INCOME (LOSS):	<u>(652,436)</u>	<u>(54,866)</u>	<u>(331,294)</u>	<u>(321,142)</u>	<u>51%</u>	<u>(5,076)</u>

Washington State Bar Association

Statement of Activities

For the Period from March 1, 2022 to March 31, 2022

50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
SECTIONS ADMINISTRATION						
REVENUE:						
REIMBURSEMENTS FROM SECTIONS	286,875	4,969	356,843	(69,968)	124%	213,406
TOTAL REVENUE:	286,875	4,969	356,843	(69,968)	124%	213,406
DIRECT EXPENSES:						
STAFF TRAVEL/PARKING	1,000	-	22	978	2%	478
SUBSCRIPTIONS	350	-	-	350	0%	175
SECTION/COMMITTEE CHAIR MTGS	1,000	10	10	990	1%	490
DUES STATEMENTS	5,935	-	4,593	1,342	77%	(1,626)
STAFF TRAINING	200	-	-	200	0%	100
STAFF MEMBERSHIP DUES	250	-	-	250	0%	125
TOTAL DIRECT EXPENSES:	8,735	10	4,624	4,111	53%	(257)
INDIRECT EXPENSES:						
SALARY EXPENSE (2.58 FTE)	149,495	12,943	71,843	77,652	48%	2,905
BENEFITS EXPENSE	56,533	4,873	28,469	28,064	50%	(202)
OTHER INDIRECT EXPENSE	75,545	5,117	36,636	38,909	48%	1,137
TOTAL INDIRECT EXPENSES:	281,572	22,932	136,947	144,625	49%	3,839
TOTAL ALL EXPENSES:	290,307	22,942	141,571	148,736	49%	3,582
NET INCOME (LOSS):	(3,432)	(17,973)	215,272	(218,704)	-6273%	216,988

Washington State Bar Association

Statement of Activities

For the Period from March 1, 2022 to March 31, 2022

50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
SECTIONS OPERATIONS						
REVENUE:						
SECTION DUES	439,178	7,485	542,006	(102,828)	123%	322,417
SEMINAR PROFIT SHARE	147,494	-	-	147,494	0%	(73,747)
INTEREST INCOME	910	-	-	910	0%	(455)
PUBLICATIONS REVENUE	4,000	-	645	3,355	16%	(1,355)
OTHER	46,070	115	21,067	25,003	46%	(1,968)
TOTAL REVENUE:	637,652	7,600	563,718	73,934	88%	244,892
DIRECT EXPENSES:						
DIRECT EXPENSES OF SECTION ACTIVITIES	612,229	4,623	59,270	552,959	10%	246,845
REIMBURSEMENT TO WSBA FOR INDIRECT EXPENSES	287,423	4,969	356,843	(69,421)	124%	(213,132)
TOTAL DIRECT EXPENSES:	899,652	9,592	416,113	483,539	46%	33,713
NET INCOME (LOSS):	(262,000)	(1,992)	147,605	(409,604)	-56%	278,604

Washington State Bar Association

Statement of Activities

For the Period from March 1, 2022 to March 31, 2022

50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
TECHNOLOGY						
REVENUE:						
TOTAL REVENUE:	-	-	-	-		-
DIRECT EXPENSES:						
CONSULTING SERVICES	110,000	6,818	18,065	91,935	16%	36,935
STAFF TRAVEL/PARKING	2,500	198	1,240	1,260	50%	10
STAFF MEMBERSHIP DUES	450	-	-	450	0%	225
TELEPHONE	85,000	(1,324)	32,549	52,451	38%	9,951
COMPUTER HARDWARE	65,000	9,607	31,838	33,162	49%	662
COMPUTER SOFTWARE	205,000	90,503	149,536	55,464	73%	(47,036)
HARDWARE SERVICE & WARRANTIES	50,000	231	38,671	11,329	77%	(13,671)
SOFTWARE MAINTENANCE & LICENSING	370,000	9,431	189,577	180,423	51%	(4,577)
COMPUTER SUPPLIES	2,000	-	3,103	(1,103)	155%	(2,103)
THIRD PARTY SERVICES	40,000	(69,929)	12,375	27,625	31%	7,625
STAFF TRAINING	10,000	-	-	10,000	0%	5,000
TRANSFER TO INDIRECT EXPENSES	(939,950)	(45,535)	(476,954)	(462,996)	51%	6,979
TOTAL DIRECT EXPENSES:	-	-	-	-		-
INDIRECT EXPENSES:						
SALARY EXPENSE (13.00 FTE)	1,233,346	107,439	640,775	592,571	52%	(24,102)
BENEFITS EXPENSE	376,478	32,732	192,088	184,390	51%	(3,849)
CAPITAL LABOR & OVERHEAD	(155,000)	(24,990)	(62,204)	(92,796)	40%	15,296
OTHER INDIRECT EXPENSE	358,319	25,750	184,372	173,947	51%	(5,213)
TOTAL INDIRECT EXPENSES:	1,813,143	140,931	955,032	858,111	53%	(17,868)
TOTAL ALL EXPENSES:	1,813,143	140,931	955,032	858,111	53%	(17,868)
NET INCOME (LOSS):	(1,813,143)	(140,931)	(955,032)	(858,111)	53%	(48,460)

Washington State Bar Association

Statement of Activities

For the Period from March 1, 2022 to March 31, 2022

50% OF YEAR COMPLETE

	FISCAL 2022 MONTHLY BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
VOLUNTEER ENGAGEMENT						
REVENUE:	_____	_____	_____	_____	_____	_____
TOTAL REVENUE:	-	-	-	-		-
DIRECT EXPENSES:	_____	_____	_____	_____	_____	_____
VOLUNTEER SUPPORT	12,000	-	-	12,000	0%	6,000
STAFF MEMBERSHIP DUES	389	-	-	389	0%	195
STAFF CONFERENCE & TRAINING	4,000	-	-	4,000	0%	2,000
SECTION/COMMITTEE CHAIR MEETINGS	500	-	-	500	0%	250
ABA DELEGATES	3,334	-	-	3,334	0%	1,667
TOTAL DIRECT EXPENSES:	20,223	-	-	20,223	0%	10,112
INDIRECT EXPENSES:						
SALARY EXPENSE (0.60 FTE)	57,909	4,969	29,079	28,830	50%	(125)
BENEFITS EXPENSE	18,580	1,603	9,433	9,147	51%	(143)
OTHER INDIRECT EXPENSE	17,569	1,170	8,365	9,204	48%	420
TOTAL INDIRECT EXPENSES:	94,057	7,742	46,877	47,180	50%	152
TOTAL ALL EXPENSES:	114,280	7,742	46,877	67,403	41%	152
NET INCOME (LOSS):	(114,280)	(7,742)	(46,877)	(67,403)	41%	10,263

Washington State Bar Association

Statement of Activities

For the Period from March 1, 2022 to March 31, 2022

50% OF YEAR COMPLETE

	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET	YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE)
INDIRECT EXPENSES:						
SALARIES	12,308,996	1,039,633	6,121,155	6,187,841	50%	33,343
TEMPORARY SALARIES	222,756	44,707	252,861	(30,105)	114%	(141,483)
CAPITAL LABOR & OVERHEAD	(155,000)	(24,990)	(62,204)	(92,796)	40%	15,296
EMPLOYEE ASSISTANCE PLAN	4,800	-	2,800	2,000	58%	(400)
EMPLOYEE SERVICE AWARDS	1,840	250	665	1,175	36%	255
FICA (EMPLOYER PORTION)	743,343	84,749	467,658	275,685	63%	(95,986)
L&I INSURANCE	49,414	13,814	37,953	11,461	77%	(13,246)
WA STATE FAMILY MEDICAL LEAVE (EMPLOYER PORTION)	30,807	1,603	9,176	21,630	30%	6,227
MEDICAL (EMPLOYER PORTION)	1,657,574	125,161	767,702	889,872	46%	61,085
RETIREMENT (EMPLOYER PORTION)	1,256,547	99,790	605,971	650,576	48%	22,302
TRANSPORTATION ALLOWANCE	47,733	702	16,416	31,318	34%	7,451
UNEMPLOYMENT INSURANCE	70,000	9,975	40,273	29,727	58%	(5,273)
TOTAL SALARY & BENEFITS EXPENSE:	16,238,811	1,395,393	8,260,427	7,978,384	51%	(110,429)
WORKPLACE BENEFITS	45,000	552	8,093	36,907	18%	14,407
HUMAN RESOURCES POOLED EXP	81,520	4,629	28,200	53,320	35%	12,560
MEETING SUPPORT EXPENSES	10,000	-	1,713	8,287	17%	3,287
RENT	2,029,301	158,738	1,085,217	944,085	53%	(70,566)
PERSONAL PROP TAXES-WSBA	6,466	472	2,997	3,469	46%	236
FURNITURE, MAINT, LH IMP	13,419	10,677	14,082	(663)	105%	(7,373)
OFFICE SUPPLIES & EQUIPMENT	32,741	1,686	7,832	24,909	24%	8,538
FURN & OFFICE EQUIP DEPRECIATION	43,009	3,556	24,740	18,269	58%	(3,235)
COMPUTER HARDWARE DEPRECIATION	24,114	2,490	15,172	8,942	63%	(3,115)
COMPUTER SOFTWARE DEPRECIATION	80,904	7,805	52,105	28,799	64%	(11,653)
INSURANCE	238,839	18,627	111,760	127,079	47%	7,659
WORK HOME FURNITURE & EQUIP	63,000	288	18,167	44,833	29%	13,333
PROFESSIONAL FEES-AUDIT	40,000	-	33,000	7,000	83%	(13,000)
PROFESSIONAL FEES-LEGAL	250,000	16,700	47,598	202,402	19%	77,402
TELEPHONE & INTERNET	21,600	1,817	5,297	16,303	25%	5,503
POSTAGE - GENERAL	24,000	1,045	9,507	14,493	40%	2,493
RECORDS STORAGE	30,000	265	11,584	18,416	39%	3,416
BANK FEES	48,000	3,197	30,104	17,896	63%	(6,104)
PRODUCTION MAINTENANCE & SUPPLIES	16,692	-	6,936	9,756	42%	1,410
COMPUTER POOLED EXPENSES	941,250	45,535	476,954	464,296	51%	(6,329)
TOTAL OTHER INDIRECT EXPENSES:	4,039,856	278,078	1,991,059	2,048,797	49%	28,869
TOTAL INDIRECT EXPENSES:	20,278,667	1,673,471	10,251,487	10,027,181	51%	(112,153)

Washington State Bar Association

Statement of Activities

For the Period from March 1, 2022 to March 31, 2022

50% OF YEAR COMPLETE

SUMMARY PAGE	FISCAL 2022 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE
ACCESS TO JUSTICE	(208,619)	(15,701)	(86,788)	(121,831)
ADMINISTRATION	(1,087,547)	(84,111)	(562,674)	(524,873)
ADMISSIONS/BAR EXAM	14,103	144,357	278,526	(264,423)
ADVANCEMENT FTE	(350,555)	(29,072)	(172,135)	(178,421)
BAR NEWS	(125,922)	(7,501)	(14,363)	(111,560)
BOARD OF GOVERNORS	(476,753)	(23,991)	(179,147)	(297,606)
CLE - PRODUCTS	818,413	21,213	878,190	(59,777)
CLE - SEMINARS	(392,917)	(20,698)	(151,587)	(241,330)
CLIENT PROTECTION FUND	169,578	(36,389)	599,680	(430,102)
CHARACTER & FITNESS BOARD	(31,151)	(2,523)	(7,009)	(24,143)
COMMUNICATIONS	(726,303)	(53,223)	(334,589)	(391,714)
COMMUNICATIONS FTE	(223,276)	(19,150)	(111,685)	(111,591)
DESKBOOKS	(115,041)	(10,856)	(76,229)	(38,812)
DISCIPLINE	(5,898,777)	(469,082)	(2,848,261)	(3,050,515)
DIVERSITY	(293,338)	(25,114)	(13,428)	(279,910)
EJD FTE	(181,312)	(17,984)	(106,617)	(74,694)
FOUNDATION	(128,667)	(10,404)	(63,150)	(65,517)
HUMAN RESOURCES	(459,421)	(38,743)	(232,430)	(226,991)
LAW CLERK PROGRAM	100,057	14,347	117,119	(17,062)
LEGISLATIVE	(271,935)	(21,509)	(125,295)	(146,640)
LEGAL LUNCHBOX	(30,483)	(2,951)	7,630	(38,113)
LICENSE FEES	16,579,802	1,474,592	8,438,084	8,141,717
LICENSING AND MEMBERSHIP	(228,129)	(26,708)	(81,450)	(146,679)
LIMITED LICENSE LEGAL TECHNICIAN	(67,822)	(4,062)	(28,557)	(39,265)
LIMITED PRACTICE OFFICERS	82,811	12,649	64,639	18,172
MANDATORY CLE ADMINISTRATION	517,653	63,767	525,596	(7,942)
MEMBER WELLNESS PROGRAM	(224,067)	(11,546)	(96,811)	(127,256)
MINI CLE	(111,706)	(9,288)	(51,690)	(60,016)
MEMBER SERVICES & ENGAGEMENT	(433,213)	(32,742)	(167,626)	(265,587)
NEW MEMBER EDUCATION	11,711	(6,952)	(9,474)	21,186
OFFICE OF GENERAL COUNSEL	(996,039)	(81,703)	(494,242)	(501,796)
OFFICE OF THE EXECUTIVE DIRECTOR	(595,200)	(44,507)	(257,419)	(337,781)
OGC-DISCIPLINARY BOARD	(302,291)	(21,004)	(126,303)	(175,988)
PRACTICE OF LAW BOARD	(84,486)	(6,116)	(36,008)	(48,478)
PRACTICE MANAGEMENT ASSISTANCE	(99,050)	(72,389)	(72,229)	(26,821)
PROFESSIONAL RESPONSIBILITY PROGRAM	(282,184)	(23,145)	(139,724)	(142,460)
PUBLIC SERVICE PROGRAMS	(273,682)	(44,707)	(6,619)	(267,064)
PUBLICATION & DESIGN SERVICES	(106,573)	(8,793)	(57,808)	(48,765)
REGULATORY SERVICES FTE	(513,908)	(41,569)	(251,716)	(262,191)
SECTIONS ADMINISTRATION	(3,432)	(17,973)	215,272	(218,704)
SECTIONS OPERATIONS	(262,000)	(1,992)	147,605	(409,604)
SERVICE CENTER	(652,436)	(54,866)	(331,294)	(321,142)
TECHNOLOGY	(1,813,143)	(140,931)	(955,032)	(858,111)
VOLUNTEER EDUCATION	(114,280)	(7,742)	(46,877)	(67,403)
INDIRECT EXPENSES	20,278,667	1,673,471	10,251,487	10,027,181
TOTAL OF ALL	(20,407,139)	(1,856,660)	(13,227,561)	(7,179,577)
NET INCOME (LOSS)	128,472	183,188	2,976,075	(2,847,603)

**Washington State Bar Association
Analysis of Cash Investments
As of March 31, 2022**

Checking & Savings Accounts

General Fund

Checking

<u>Bank</u>	<u>Account</u>	<u>Amount</u>
Wells Fargo	General	\$ 1,136,975

Total

<u>Investments</u>	<u>Rate</u>	<u>Amount</u>
Wells Fargo Money Market	0.00%	\$ 17,177,937
UBS Financial Money Market	0.00%	\$ 1,080,811
Morgan Stanley Money Market	0.01%	\$ 3,354,838
Merrill Lynch Money Market	0.00%	\$ 1,982,813

General Fund Total \$ 24,733,374

Client Protection Fund

Checking

<u>Bank</u>	<u>Amount</u>
Wells Fargo	\$ 647,472

<u>Investments</u>	<u>Rate</u>	<u>Amount</u>
Wells Fargo Money Market	0.00%	\$ 4,207,793
Morgan Stanley Money Market	0.00%	\$ 106,920

Client Protection Fund Total \$ 4,962,185

Grand Total Cash & Investments \$ 29,695,559