



# **WSBA Financial Reports**

**(Unaudited)**

**Year to Date November 30, 2017**

**Prepared by Mark Hayes, Controller**

**Submitted by**

**Ann Holmes, Chief Operations Officer**

**November 15, 2017**

**Washington State Bar Association Financial Summary**  
**Year to Date as of November 30, 2017 16.67% of Year**  
**Compared to Fiscal Year 2018 Budget**

Category	Actual Revenues	Budgeted Revenues	Actual Indirect Expenses	Budgeted Indirect Expenses	Actual Direct Expenses	Budgeted Direct Expenses	Actual Total Expenses	Budgeted Total Expenses	Actual Net Result	Budgeted Net Result
Access to Justice		-	41,675	253,727	5,339	51,600	47,015	305,327	(47,015)	(305,327)
Administration	12,378	55,000	168,324	1,047,954	(4,602)	3,045	163,721	1,050,999	(151,343)	(995,999)
Admissions/Bar Exam	332,310	1,327,400	124,940	777,321	16,117	392,117	141,057	1,169,438	191,253	157,962
Board of Governors		-	95,932	522,466	22,458	280,080	118,389	802,546	(118,389)	(802,546)
Communications Strategies	1,210	44,750	86,159	533,090	16,086	103,440	102,244	636,530	(101,034)	(591,780)
Conference & Broadcast Services		0	117,279	734,260	545	4,700	117,824	738,960	(117,824)	(738,960)
Discipline	23,443	130,300	868,998	5,510,929	27,661	256,826	896,659	5,767,755	(873,216)	(5,637,455)
Diversity	97,500	100,374	66,314	417,383	2,690	25,250	69,004	442,633	28,496	(342,259)
Foundation		-	24,915	147,130	336	17,600	25,250	164,730	(25,250)	(164,730)
Human Resources		-	60,044	269,931	-	-	60,044	269,931	(60,044)	(269,931)
Law Clerk Program	7,500	112,000	16,949	108,267	1,153	4,350	18,102	112,617	(10,602)	(617)
Legislative		-	11,407	127,140	2,201	24,700	13,608	151,840	(13,608)	(151,840)
Licensing and Membership Records	57,058	284,700	103,659	651,149	11,942	45,996	115,602	697,145	(58,544)	(412,445)
Licensing Fees	2,232,388	15,068,125					0		2,232,388	15,068,125
Limited License Legal Technician			34,934	229,148	2,252	25,600	37,186	254,748	(37,186)	(254,748)
Limited Practice Officers			23,815	156,182	890	3,000	24,706	156,182	(24,706)	(159,182)
Mandatory CLE	131,582	761,000	90,548	538,896	38,147	238,444	128,696	777,340	2,886	(16,340)
Member Assistance Program	3,505	10,000	20,523	131,605		1,500	20,523	133,105	(17,018)	(123,105)
Member Benefits	49		6,871.60	42,770.00	1,087	123,760	7,958	166,530	(7,909)	(166,530)
Mentorship Program			17,614	104,617	701	11,225	18,315	115,842	(18,315)	(115,842)
New Member Program	44,334	53,200	40,417	262,083	7,220	35,780	47,637	297,863	(3,303)	(244,663)
NW Lawyer	96,220	538,350	26,529	226,805	45,625	434,500	72,154	661,305	24,067	(122,955)
Office of General Counsel	3		126,751	782,452	1,570	13,296	128,322	795,748	(128,318)	(795,748)
OGC-Disciplinary Board			30,116	200,463	15,051	103,500	45,166	303,963	(45,166)	(303,963)
Outreach and Engagement			48,355	362,671	770	22,750	49,125	385,421	(49,125)	(385,421)
Pratice Management Assistance	9,013	15,000.00	32,981	205,719	49	5,850	33,030	211,569	(24,016)	(196,569)
Practice of Law Board			15,900	96,034	3,341	15,200	19,241	111,234	(19,241)	(111,234)
Professional Responsibility Program			42,104	277,796	879	6,300	42,983	284,096	(42,983)	(284,096)
Public Service Programs	103,526	105,000	38,062	224,933	499	224,615	38,561	449,548	64,965	(344,548)
Publication and Design Services			24,448	151,900	4,100	4,100	28,548	156,000	(28,548)	(156,000)
Sections Administration		308,000	70,566	462,803	966	10,100	71,532	472,903	(71,532)	(164,903)
Technology		-	246,262	1,468,042			246,262	1,468,042	(246,262)	(1,468,042)
<b>Subtotal General Fund</b>	<b>3,152,021</b>	<b>18,913,199</b>	<b>2,723,391</b>	<b>17,025,666</b>	<b>225,072</b>	<b>2,489,224</b>	<b>2,948,463</b>	<b>19,514,890</b>	<b>203,558</b>	<b>(601,691)</b>
Expenses using reserve funds							2,948,463		-	-
<b>Total General Fund - Net Result from Operations</b>									<b>203,558</b>	<b>(601,691)</b>
<b>Percentage of Budget</b>	<b>16.67%</b>		<b>16.00%</b>		<b>9.04%</b>		<b>15.11%</b>			
CLE-Seminars and Products	322,222	1,862,235	181,606	1,121,849	27,485	577,582	209,091	1,699,431	113,131	162,804
CLE - Deskbooks	11,856	170,000	39,652	246,210	6,340	94,695	45,992	340,905	(34,136)	(170,905)
Total CLE	334,078	2,032,235	221,258	1,368,059	33,825	672,277	255,083	2,040,336	78,995	(8,101)
<b>Percentage of Budget</b>	<b>16.44%</b>		<b>16.17%</b>		<b>5.03%</b>		<b>12.50%</b>			
Total All Sections	16,341	613,210	-	-	59,504	903,363	59,504	903,363	(43,163)	(290,152)
Client Protection Fund-Restricted	137,624	992,500	26,486	162,720	35	403,000	26,521	565,720	111,103	426,780
Management of Western States Bar Conference (No WSBA Funds)		49,900			15,894	46,860	15,894	46,860	(15,894)	3,040
<b>Totals</b>	<b>3,640,064</b>	<b>22,601,044</b>	<b>2,971,135</b>	<b>18,556,445</b>	<b>334,330</b>	<b>4,514,723.50</b>	<b>3,305,464</b>	<b>23,071,169</b>	<b>334,599</b>	<b>(470,124)</b>
<b>Percentage of Budget</b>	<b>16.11%</b>		<b>16.01%</b>		<b>7.41%</b>		<b>14.33%</b>			

Summary of Fund Balances:	Fund Balances Sept. 30, 2017	2018 Budgeted Fund Balances	Fund Balances Year to date
<b>Restricted Funds:</b>			
Client Protection Fund	3,242,299	3,669,079	3,353,402
Western States Bar Conference	19,632	22,672	3,738
<b>Board-Designated Funds (Non-General Fund):</b>			
CLE Fund Balance	485,582	477,481	564,577
Section Funds	1,197,727	907,575	1,154,564
<b>Board-Designated Funds (General Fund):</b>			
Operating Reserve Fund	1,500,000	1,500,000	1,500,000
Facilities Reserve Fund	200,000	200,000	200,000
<b>Unrestricted Funds (General Fund):</b>			
Unrestricted General Fund	1,663,751	1,062,060	1,867,308
<b>Total General Fund Balance</b>	<b>3,363,751</b>	<b>2,762,060</b>	<b>3,567,308</b>
<b>Net Change in general Fund Balance</b>		<b>(601,691)</b>	<b>203,558</b>
<b>Total Fund Balance</b>	<b>8,308,990</b>	<b>7,838,866</b>	<b>8,643,589</b>
<b>Net Change In Fund Balance</b>		<b>(470,124)</b>	<b>334,599</b>

# Washington State Bar Association

## Statement of Activities

For the Period from November 1, 2017 to November 30, 2017

**16.67% OF YEAR COMPLETE**

	<b>FISCAL 2018 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>ACCESS TO JUSTICE</b>					
<b>REVENUE:</b>	_____	_____	_____	_____	_____
<b>TOTAL REVENUE:</b>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	
<b>DIRECT EXPENSES:</b>					
ATJ BOARD RETREAT	2,000.00	-	-	2,000.00	0.00%
LEADERSHIP TRAINING	2,000.00	90.00	142.74	1,857.26	7.14%
ATJ BOARD EXPENSE	24,000.00	1,383.59	2,375.38	21,624.62	9.90%
ATJ BOARD COMMITTEES EXPENSE	3,000.00	604.43	663.96	2,336.04	22.13%
STAFF TRAVEL/PARKING	2,700.00	-	31.00	2,669.00	1.15%
PUBLIC DEFENSE	8,400.00	285.96	709.09	7,690.91	8.44%
RECEPTION/FORUM EXPENSE	9,500.00	548.94	1,417.19	8,082.81	15%
<b>TOTAL DIRECT EXPENSES:</b>	<u><b>51,600.00</b></u>	<u><b>2,912.92</b></u>	<u><b>5,339.36</b></u>	<u><b>46,260.64</b></u>	<u><b>10.35%</b></u>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (2.10 FTE)	148,145.00	12,892.36	25,446.38	122,698.62	<b>17.18%</b>
BENEFITS EXPENSE	54,588.00	4,355.84	8,618.42	45,969.58	<b>15.79%</b>
OTHER INDIRECT EXPENSE	50,994.00	3,558.24	7,610.36	43,383.64	<b>14.92%</b>
<b>TOTAL INDIRECT EXPENSES:</b>	<u><b>253,727.00</b></u>	<u><b>20,806.44</b></u>	<u><b>41,675.16</b></u>	<u><b>212,051.84</b></u>	<u><b>16.43%</b></u>
<b>TOTAL ALL EXPENSES:</b>	<u><b>305,327.00</b></u>	<u><b>23,719.36</b></u>	<u><b>47,014.52</b></u>	<u><b>258,312.48</b></u>	<u><b>15.40%</b></u>
<b>NET INCOME (LOSS):</b>	<u><u><b>(305,327.00)</b></u></u>	<u><u><b>(23,719.36)</b></u></u>	<u><u><b>(47,014.52)</b></u></u>		

**Washington State Bar Association**  
Statement of Activities  
For the Period from November 1, 2017 to November 30, 2017  
**16.67% OF YEAR COMPLETE**

	<b>FISCAL 2018 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>ADMINISTRATION</b>					
<b>REVENUE:</b>					
INTEREST INCOME	25,000.00	3,404.73	6,481.35	18,518.65	25.93%
GAIN/LOSS ON INVESTMENTS	30,000.00	(657.15)	5,630.82	24,369.18	18.77%
MISCELLANEOUS	-	2,000.00	-	-	
RPC BOOKLETS	-	266.22	266.22	(266.22)	
<b>TOTAL REVENUE:</b>	<b>55,000.00</b>	<b>5,013.80</b>	<b>12,378.39</b>	<b>42,621.61</b>	<b>22.51%</b>
<b>DIRECT EXPENSES:</b>					
CREDIT CARD MERCHANT FEES	-	(4,726.07)	(4,998.37)	4,998.37	
STAFF TRAVEL/PARKING	2,500.00	396.00	396.00	2,104.00	15.84%
STAFF MEMBERSHIP DUES	545.00	-	-	545.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>3,045.00</b>	<b>(4,330.07)</b>	<b>(4,602.37)</b>	<b>7,647.37</b>	<b>-151.15%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE ( 7.88 FTE)	636,186.00	53,604.34	105,276.58	530,909.42	16.55%
BENEFITS EXPENSE	220,418.00	17,446.73	34,546.41	185,871.59	15.67%
OTHER INDIRECT EXPENSE	191,350.00	13,325.52	28,500.53	162,849.47	14.89%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>1,047,954.00</b>	<b>84,376.59</b>	<b>168,323.52</b>	<b>879,630.48</b>	<b>16.06%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>1,050,999.00</b>	<b>80,046.52</b>	<b>163,721.15</b>	<b>887,277.85</b>	<b>15.58%</b>
<b>NET INCOME (LOSS):</b>	<b>(995,999.00)</b>	<b>(75,032.72)</b>	<b>(151,342.76)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from November 1, 2017 to November 30, 2017

**16.67% OF YEAR COMPLETE**

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>ADMISSIONS/BAR EXAMS</b>					
<b>REVENUE:</b>					
EXAM SOFT REVENUE	35,000.00	-	-	35,000.00	0.00%
BAR EXAM FEES	1,200,000.00	82,940.00	318,430.00	881,570.00	26.54%
SPECIAL ADMISSIONS	60,000.00	4,960.00	11,780.00	48,220.00	19.63%
LLLT EXAM FEES	7,500.00	800.00	2,200.00	5,300.00	29.33%
LLLT WAIVER FEES	900.00	-	-	900.00	0.00%
LPO EXAMINATION FEES	24,000.00	-	(100.00)	24,100.00	-0.42%
<b>TOTAL REVENUE:</b>	<b>1,327,400.00</b>	<b>88,700.00</b>	<b>332,310.00</b>	<b>995,090.00</b>	<b>25.03%</b>
<b>DIRECT EXPENSES:</b>					
DEPRECIATION	2,222.00	-	-	2,222.00	0.00%
POSTAGE	4,000.00	201.08	746.94	3,253.06	18.67%
STAFF TRAVEL/PARKING	10,240.00	232.50	460.50	9,779.50	4.50%
STAFF MEMBERSHIP DUES	400.00	-	-	400.00	0.00%
SUPPLIES	1,000.00	60.44	60.44	939.56	6.04%
FACILITY, PARKING, FOOD	66,000.00	5,750.00	5,994.58	60,005.42	9.08%
EXAMINER FEES	35,000.00	-	-	35,000.00	0.00%
UBE EXMINATIONS	130,000.00	-	-	130,000.00	0.00%
BOARD OF BAR EXAMINERS	25,000.00	-	-	25,000.00	0.00%
BAR EXAM PROCTORS	30,000.00	-	-	30,000.00	0.00%
CHARACTER & FITNESS BOARD	20,000.00	2,643.55	5,662.96	14,337.04	28.31%
DISABILITY ACCOMMODATIONS	20,000.00	-	-	20,000.00	0.00%
CHARACTER & FITNESS INVESTIGATIONS	900.00	3,192.00	3,192.00	(2,292.00)	354.67%
LAW SCHOOL VISITS	1,000.00	-	-	1,000.00	0.00%
EXAM WRITING	28,355.00	-	-	28,355.00	0.00%
COURT REPORTERS	18,000.00	-	-	18,000.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>392,117.00</b>	<b>12,079.57</b>	<b>16,117.42</b>	<b>375,999.58</b>	<b>4%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (6.20 FTE)	454,259.00	38,492.43	76,550.25	377,708.75	16.85%
BENEFITS EXPENSE	172,508.00	13,120.73	25,966.98	146,541.02	15.05%
OTHER INDIRECT EXPENSE	150,554.00	10,483.69	22,422.48	128,131.52	14.89%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>777,321.00</b>	<b>62,096.85</b>	<b>124,939.71</b>	<b>652,381.29</b>	<b>16.07%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>1,169,438.00</b>	<b>74,176.42</b>	<b>141,057.13</b>	<b>1,028,380.87</b>	<b>12.06%</b>
<b>NET INCOME (LOSS):</b>	<b>157,962.00</b>	<b>14,523.58</b>	<b>191,252.87</b>		

# Washington State Bar Association

## Statement of Activities

For the Period from November 1, 2017 to November 30, 2017

**16.67% OF YEAR COMPLETE**

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>NORTHWEST LAWYER</b>					
<b>REVENUE:</b>					
ROYALTIES	-	-	1,148.80	(1,148.80)	
DISPLAY ADVERTISING	400,000.00	33,505.00	72,421.25	327,578.75	18.11%
SUBSCRIPT/SINGLE ISSUES	350.00	72.00	72.00	278.00	20.57%
CLASSIFIED ADVERTISING	100,000.00	6,457.90	16,820.94	83,179.06	16.82%
GEN ANNOUNCEMENTS	15,000.00	1,250.00	1,950.00	13,050.00	13.00%
PROF ANNOUNCEMENTS	23,000.00	1,885.00	3,807.50	19,192.50	16.55%
<b>TOTAL REVENUE:</b>	<b>538,350.00</b>	<b>43,169.90</b>	<b>96,220.49</b>	<b>442,129.51</b>	<b>17.87%</b>
<b>DIRECT EXPENSES:</b>					
BAD DEBT EXPENSE	6,000.00	975.00	975.00	5,025.00	16.25%
POSTAGE	89,000.00	9,413.34	19,329.17	69,670.83	21.72%
PRINTING, COPYING & MAILING	250,000.00	23,331.01	23,331.01	226,668.99	9.33%
DIGITAL/ONLINE DEVELOPMENT	10,200.00	700.00	1,400.00	8,800.00	13.73%
GRAPHICS/ARTWORK	3,500.00	575.00	575.00	2,925.00	16.43%
OUTSIDE SALES EXPENSE	75,000.00	-	-	75,000.00	0.00%
EDITORIAL ADVISORY COMMITTEE	800.00	14.43	14.43	785.57	1.80%
<b>TOTAL DIRECT EXPENSES:</b>	<b>434,500.00</b>	<b>35,008.78</b>	<b>45,624.61</b>	<b>388,875.39</b>	<b>10.50%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.80 FTE)	130,495.00	6,921.84	13,843.68	116,651.32	10.61%
BENEFITS EXPENSE	52,601.00	3,095.90	6,147.58	46,453.42	11.69%
OTHER INDIRECT EXPENSE	43,709.00	3,056.76	6,537.77	37,171.23	14.96%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>226,805.00</b>	<b>13,074.50</b>	<b>26,529.03</b>	<b>200,275.97</b>	<b>11.70%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>661,305.00</b>	<b>48,083.28</b>	<b>72,153.64</b>	<b>589,151.36</b>	<b>10.91%</b>
<b>NET INCOME (LOSS):</b>	<b>(122,955.00)</b>	<b>(4,913.38)</b>	<b>24,066.85</b>		

# Washington State Bar Association

Statement of Activities

For the Period from November 1, 2017 to November 30, 2017

**16.67% OF YEAR COMPLETE**

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>BOG/OED</b>					
<b>REVENUE:</b>					
	_____	_____	_____	_____	_____
<b>TOTAL REVENUE:</b>	-	-	-	-	
<b>DIRECT EXPENSES:</b>					
	_____	_____	_____	_____	_____
STAFF TRAVEL/PARKING	4,700.00	328.00	656.00	4,044.00	13.96%
STAFF MEMBERSHIP DUES	1,880.00	-	-	1,880.00	0.00%
TELEPHONE	1,000.00	-	78.78	921.22	7.88%
WASHINGTON LEADERSHIP INSTITUTE	60,000.00	-	-	60,000.00	0.00%
BOG MEETINGS	115,000.00	15,221.42	14,700.77	100,299.23	12.78%
BOG COMMITTEES' EXPENSES	30,000.00	775.09	2,428.22	27,571.78	8.09%
BOG CONFERENCE ATTENDANCE	17,500.00	-	-	17,500.00	0.00%
BOG TRAVEL & OUTREACH	45,000.00	1,292.07	4,119.67	40,880.33	9.15%
ED TRAVEL & OUTREACH	5,000.00	95.50	474.30	4,525.70	9.49%
<b>TOTAL DIRECT EXPENSES:</b>	<b>280,080.00</b>	<b>17,712.08</b>	<b>22,457.74</b>	<b>257,622.26</b>	<b>0.08</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (2.45 FTE)	357,509.00	26,824.60	70,940.15	286,568.85	19.84%
BENEFITS EXPENSE	105,464.00	8,102.81	16,104.06	89,359.94	15.27%
OTHER INDIRECT EXPENSE	59,493.00	4,155.27	8,887.31	50,605.69	14.94%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>522,466.00</b>	<b>39,082.68</b>	<b>95,931.52</b>	<b>426,534.48</b>	<b>18.36%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>802,546.00</b>	<b>56,794.76</b>	<b>118,389.26</b>	<b>684,156.74</b>	<b>14.75%</b>
<b>NET INCOME (LOSS):</b>	<b>(802,546.00)</b>	<b>(56,794.76)</b>	<b>(118,389.26)</b>		

**Washington State Bar Association**  
Statement of Activities  
For the Period from November 1, 2017 to November 30, 2017  
**16.67% OF YEAR COMPLETE**

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>COMMUNICATION STRATEGIES</b>					
<b>REVENUE:</b>					
AWARDS LUNCH/DINNER	44,000.00	-	100.00	43,900.00	0.23%
50 YEAR MEMBER TRIBUTE LUNCH	750.00	550.00	550.00	200.00	73.33%
WSBA LOGO MERCHANDISE SALES	-	140.00	560.00	(560.00)	
<b>TOTAL REVENUE:</b>	<b>44,750.00</b>	<b>690.00</b>	<b>1,210.00</b>	<b>43,540.00</b>	<b>2.70%</b>
<b>DIRECT EXPENSES:</b>					
STAFF TRAVEL/PARKING	2,640.00	462.80	1,224.89	1,415.11	46.40%
STAFF MEMBERSHIP DUES	1,700.00	-	-	1,700.00	0.00%
SUBSCRIPTIONS	10,050.00	15.96	31.92	10,018.08	0.32%
DIGITAL/ONLINE DEVELOPMENT	1,450.00	256.60	513.20	936.80	35.39%
AWARDS DINNER	63,000.00	-	6,917.09	56,082.91	10.98%
50 YEAR MEMBER TRIBUTE LUNCH	8,000.00	1,456.75	7,213.73	786.27	90.17%
BAR OUTREACH	-	184.78	184.78	(184.78)	
COMMUNICATIONS OUTREACH	15,000.00	-	-	15,000.00	0.00%
SPEAKERS & PROGRAM DEVELOP	1,600.00	-	-	1,600.00	
<b>TOTAL DIRECT EXPENSES:</b>	<b>103,440.00</b>	<b>2,376.89</b>	<b>16,085.61</b>	<b>87,354.39</b>	<b>15.55%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (4.68 FTE)	304,516.00	28,031.11	54,638.16	249,877.84	17.94%
BENEFITS EXPENSE	114,930.00	7,337.75	14,563.10	100,366.90	12.67%
OTHER INDIRECT EXPENSE	113,644.00	7,928.44	16,957.31	96,686.69	14.92%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>533,090.00</b>	<b>43,297.30</b>	<b>86,158.57</b>	<b>446,931.43</b>	<b>16.16%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>636,530.00</b>	<b>45,674.19</b>	<b>102,244.18</b>	<b>534,285.82</b>	<b>16.06%</b>
<b>NET INCOME (LOSS):</b>	<b>(591,780.00)</b>	<b>(44,984.19)</b>	<b>(101,034.18)</b>		



# Washington State Bar Association

Statement of Activities

For the Period from November 1, 2017 to November 30, 2017

**16.67% OF YEAR COMPLETE**

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>CONFERENCE &amp; BROADCAST SERVICES</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	-	-	-	-	
<b>DIRECT EXPENSES:</b>					
STAFF TRAVEL/PARKING	1,200.00	-	-	1,200.00	0.00%
TRANSLATION SERVICES	3,500.00	138.25	545.10	2,954.90	15.57%
<b>TOTAL DIRECT EXPENSES:</b>	<b>4,700.00</b>	<b>138.25</b>	<b>545.10</b>	<b>4,154.90</b>	<b>11.60%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (7.15 FTE)	398,693.00	33,360.78	66,112.38	332,580.62	16.58%
BENEFITS EXPENSE	161,944.00	12,939.10	25,563.68	136,380.32	15.79%
OTHER INDIRECT EXPENSE	173,623.00	11,916.36	25,602.84	148,020.16	14.75%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>734,260.00</b>	<b>58,216.24</b>	<b>117,278.90</b>	<b>616,981.10</b>	<b>15.97%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>738,960.00</b>	<b>58,354.49</b>	<b>117,824.00</b>	<b>621,136.00</b>	<b>15.94%</b>
<b>NET INCOME (LOSS):</b>	<b>(738,960.00)</b>	<b>(58,354.49)</b>	<b>(117,824.00)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from November 1, 2017 to November 30, 2017

**16.67% OF YEAR COMPLETE**

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>DISCIPLINE</b>					
<b>REVENUE:</b>					
AUDIT REVENUE	2,300.00	1,260.00	2,110.00	190.00	91.74%
RECOVERY OF DISCIPLINE COSTS	115,000.00	15,124.50	19,129.50	95,870.50	16.63%
DISCIPLINE HISTORY SUMMARY	13,000.00	810.83	2,203.83	10,796.17	16.95%
<b>TOTAL REVENUE:</b>	<b>130,300.00</b>	<b>17,195.33</b>	<b>23,443.33</b>	<b>106,856.67</b>	<b>17.99%</b>
<b>DIRECT EXPENSES:</b>					
DEPRECIATION-SOFTWARE	17,028.00	858.00	1,716.00	15,312.00	10.08%
PUBLICATIONS PRODUCTION	330.00	-	-	330.00	0.00%
STAFF TRAVEL/PARKING	39,460.00	3,447.74	6,179.21	33,280.79	15.66%
STAFF MEMBERSHIP DUES	3,308.00	-	1,425.00	1,883.00	43.08%
TELEPHONE	2,800.00	364.16	364.16	2,435.84	13.01%
COURT REPORTERS	65,000.00	2,380.13	2,532.13	62,467.87	3.90%
OUTSIDE COUNSEL/AIC	2,000.00	-	-	2,000.00	0.00%
LITIGATION EXPENSES	30,000.00	797.70	2,021.21	27,978.79	6.74%
DISABILITY EXPENSES	15,000.00	1,000.00	1,000.00	14,000.00	6.67%
ONLINE LEGAL RESEARCH	66,900.00	5,514.45	5,564.45	61,335.55	8.32%
LAW LIBRARY	12,000.00	-	6,556.44	5,443.56	54.64%
TRANSLATION SERVICES	3,000.00	217.33	302.33	2,697.67	10.08%
<b>TOTAL DIRECT EXPENSES:</b>	<b>256,826.00</b>	<b>14,579.51</b>	<b>27,660.93</b>	<b>229,165.07</b>	<b>10.77%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (36.89 FTE)	3,465,982.00	277,629.65	560,172.56	2,905,809.44	16.16%
BENEFITS EXPENSE	1,149,149.00	88,411.87	175,312.01	973,836.99	15.26%
OTHER INDIRECT EXPENSE	895,798.00	62,424.56	133,513.34	762,284.66	14.90%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>5,510,929.00</b>	<b>428,466.08</b>	<b>868,997.91</b>	<b>4,641,931.09</b>	<b>15.77%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>5,767,755.00</b>	<b>443,045.59</b>	<b>896,658.84</b>	<b>4,871,096.16</b>	<b>15.55%</b>
<b>NET INCOME (LOSS):</b>	<b>(5,637,455.00)</b>	<b>(425,850.26)</b>	<b>(873,215.51)</b>		

# Washington State Bar Association

## Statement of Activities

For the Period from November 1, 2017 to November 30, 2017

**16.67% OF YEAR COMPLETE**

	<b>FISCAL 2018 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>DIVERSITY</b>					
<b>REVENUE:</b>					
DONATIONS & GRANTS	90,000.00	-	97,500.00	(7,500.00)	108.33%
WORK STUDY GRANTS	10,374.00	-	-	10,374.00	0.00%
<b>TOTAL REVENUE:</b>	<b>100,374.00</b>	<b>-</b>	<b>97,500.00</b>	<b>2,874.00</b>	<b>97.14%</b>
<b>DIRECT EXPENSES:</b>					
STAFF TRAVEL/PARKING	8,000.00	27.52	377.52	7,622.48	4.72%
STAFF MEMBERSHIP DUES	350.00	-	-	350.00	0.00%
COMMITTEE FOR DIVERSITY	6,200.00	1,039.55	1,296.13	4,903.87	20.91%
DIVERSITY EVENTS & PROJECTS	10,000.00	19.51	1,016.30	8,983.70	10.16%
INTERNAL DIVERSITY OUTREACH	200.00	-	-	200.00	0.00%
SPEAKERS & PROGRAM DEVELOPMENT	500.00	-	-	500.00	0.00%
<b>TOTAL DIRECT EXPENSE:</b>	<b>25,250.00</b>	<b>1,086.58</b>	<b>2,689.95</b>	<b>22,560.05</b>	<b>10.65%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (3.21 FTE)	253,236.00	21,094.24	41,181.96	212,054.04	16.26%
BENEFITS EXPENSE	86,199.00	6,839.84	13,537.54	72,661.46	15.70%
OTHER INDIRECT EXPENSE	77,948.00	5,420.94	11,594.29	66,353.71	14.87%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>417,383.00</b>	<b>33,355.02</b>	<b>66,313.79</b>	<b>351,069.21</b>	<b>15.89%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>442,633.00</b>	<b>34,441.60</b>	<b>69,003.74</b>	<b>373,629.26</b>	<b>15.59%</b>
<b>NET INCOME (LOSS):</b>	<b>(342,259.00)</b>	<b>(34,441.60)</b>	<b>28,496.26</b>		

# Washington State Bar Association

Statement of Activities

For the Period from November 1, 2017 to November 30, 2017

**16.67% OF YEAR COMPLETE**

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>FOUNDATION</b>					
<b>REVENUE:</b>	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
<b>TOTAL REVENUE:</b>	<hr/> <u>-</u> <hr/>	<hr/> <u>-</u> <hr/>	<hr/> <u>-</u> <hr/>	<hr/> <u>-</u> <hr/>	<hr/> <u>-</u> <hr/>
<b>DIRECT EXPENSES:</b>	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
CONSULTING SERVICES	3,000.00	-	-	3,000.00	0.00%
PRINTING & COPYING	1,500.00	-	129.37	1,370.63	8.62%
STAFF TRAVEL/PARKING	1,500.00	-	64.85	1,435.15	4.32%
STAFF MEMBERSHIP DUES	600.00	-	-	600.00	0.00%
SUPPLIES	500.00	-	-	500.00	0.00%
SPECIAL EVENTS	5,000.00	-	-	5,000.00	0.00%
BOARD OF TRUSTEES	5,000.00	15.17	141.35	4,858.65	2.83%
GRAPHIC DESIGN	500.00	-	-	500.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<hr/> <u><b>17,600.00</b></u> <hr/>	<hr/> <u><b>15.17</b></u> <hr/>	<hr/> <u><b>335.57</b></u> <hr/>	<hr/> <u><b>17,264.43</b></u> <hr/>	<hr/> <u><b>1.91%</b></u> <hr/>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.20 FTE)	85,993.00	7,599.93	15,602.38	70,390.62	18.14%
BENEFITS EXPENSE	31,997.00	2,512.11	4,970.89	27,026.11	15.54%
OTHER INDIRECT EXPENSE	29,140.00	2,029.89	4,341.50	24,798.50	14.90%
<b>TOTAL INDIRECT EXPENSES:</b>	<hr/> <u><b>147,130.00</b></u> <hr/>	<hr/> <u><b>12,141.93</b></u> <hr/>	<hr/> <u><b>24,914.77</b></u> <hr/>	<hr/> <u><b>122,215.23</b></u> <hr/>	<hr/> <u><b>16.93%</b></u> <hr/>
<b>TOTAL ALL EXPENSES:</b>	<hr/> <u><b>164,730.00</b></u> <hr/>	<hr/> <u><b>12,157.10</b></u> <hr/>	<hr/> <u><b>25,250.34</b></u> <hr/>	<hr/> <u><b>139,479.66</b></u> <hr/>	<hr/> <u><b>15.33%</b></u> <hr/>
<b>NET INCOME (LOSS):</b>	<hr/> <u><b>(164,730.00)</b></u> <hr/>	<hr/> <u><b>(12,157.10)</b></u> <hr/>	<hr/> <u><b>(25,250.34)</b></u> <hr/>		

# Washington State Bar Association

Statement of Activities

For the Period from November 1, 2017 to November 30, 2017

**16.67% OF YEAR COMPLETE**

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>HUMAN RESOURCES</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	-	-	-	-	
<b>DIRECT EXPENSES:</b>					
STAFF TRAVEL/PARKING	150.00	-	-	150.00	0.00%
STAFF MEMBERSHIP DUES	1,188.00	219.00	219.00	969.00	18.43%
SUBSCRIPTIONS	1,938.00	106.92	106.92	1,831.08	5.52%
STAFF TRAINING- GENERAL	29,400.00	10,408.50	12,002.50	17,397.50	40.82%
RECRUITING AND ADVERTISING	7,000.00	469.07	743.62	6,256.38	10.62%
PAYROLL PROCESSING	55,000.00	3,272.51	7,318.46	47,681.54	13.31%
SALARY SURVEYS	2,900.00	-	-	2,900.00	0.00%
THIRD PARTY SERVICES	22,500.00	-	13,487.25	9,012.75	59.94%
TRANSFER TO INDIRECT EXPENSE	(120,076.00)	(14,476.00)	(33,877.75)	(86,198.25)	28.21%
<b>TOTAL DIRECT EXPENSES:</b>	-	-	-	-	
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (2.48 FTE)	249,508.00	19,461.83	38,580.65	210,927.35	15.46%
ALLOWANCE FOR OPEN POSITIONS	(120,000.00)	-	-	(120,000.00)	0.00%
BENEFITS EXPENSE	80,201.00	6,290.93	12,474.20	67,726.80	15.55%
OTHER INDIRECT EXPENSE	60,222.00	4,203.05	8,989.46	51,232.54	14.93%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>269,931.00</b>	<b>29,955.81</b>	<b>60,044.31</b>	<b>209,886.69</b>	<b>22.24%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>269,931.00</b>	<b>29,955.81</b>	<b>60,044.31</b>	<b>209,886.69</b>	<b>22.24%</b>
<b>NET INCOME (LOSS):</b>	<b>(269,931.00)</b>	<b>(29,955.81)</b>	<b>(60,044.31)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from November 1, 2017 to November 30, 2017

**16.67% OF YEAR COMPLETE**

	<b>FISCAL 2018 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>LAW CLERK PROGRAM</b>					
<b>REVENUE:</b>					
LAW CLERK FEES	110,000.00	1,000.00	7,200.00	102,800.00	6.55%
LAW CLERK APPLICATION FEES	2,000.00	300.00	300.00	1,700.00	15.00%
<b>TOTAL REVENUE:</b>	<b>112,000.00</b>	<b>1,300.00</b>	<b>7,500.00</b>	<b>104,500.00</b>	<b>6.70%</b>
<b>DIRECT EXPENSES:</b>					
SUBSCRIPTIONS	250.00	-	-	250.00	0.00%
CHARACTER & FITNESS INVESTIGATIONS	100.00	-	-	100.00	0.00%
LAW CLERK BOARD EXPENSE	4,000.00	1,114.46	1,153.46	2,846.54	28.84%
<b>TOTAL DIRECT EXPENSES:</b>	<b>4,350.00</b>	<b>1,114.46</b>	<b>1,153.46</b>	<b>3,196.54</b>	<b>26.52%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (0.85 FTE)	64,505.00	5,533.47	10,255.32	54,249.68	15.90%
BENEFITS EXPENSE	23,122.00	1,833.01	3,628.66	19,493.34	15.69%
OTHER INDIRECT EXPENSE	20,640.00	1,432.84	3,064.57	17,575.43	14.85%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>108,267.00</b>	<b>8,799.32</b>	<b>16,948.55</b>	<b>91,318.45</b>	<b>15.65%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>112,617.00</b>	<b>9,913.78</b>	<b>18,102.01</b>	<b>94,514.99</b>	<b>16.07%</b>
<b>NET INCOME (LOSS):</b>	<b>(617.00)</b>	<b>(8,613.78)</b>	<b>(10,602.01)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from November 1, 2017 to November 30, 2017

**16.67% OF YEAR COMPLETE**

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>LEGISLATIVE</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	-	-	-	-	
<b>DIRECT EXPENSES:</b>					
STAFF TRAVEL/PARKING	8,000.00	77.06	77.06	7,922.94	0.96%
STAFF MEMBERSHIP DUES	450.00	-	-	450.00	0.00%
SUBSCRIPTIONS	2,000.00	1,981.80	1,981.80	18.20	99.09%
TELEPHONE	3,000.00	53.30	53.30	2,946.70	1.78%
OLYMPIA RENT	2,500.00	-	-	2,500.00	0.00%
CONTRACT LOBBYIST	5,000.00	-	-	5,000.00	0.00%
LOBBYIST CONTACT COSTS	1,000.00	-	-	1,000.00	0.00%
LEGISLATIVE COMMITTEE	2,500.00	88.76	88.76	2,411.24	3.55%
BOG LEGISLATIVE COMMITTEE	250.00	-	-	250.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>24,700.00</b>	<b>2,200.92</b>	<b>2,200.92</b>	<b>22,499.08</b>	<b>8.91%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.00 FTE)	75,697.00	2,532.68	4,574.35	71,122.65	6.04%
BENEFITS EXPENSE	27,160.00	1,611.12	3,206.45	23,953.55	11.81%
OTHER INDIRECT EXPENSE	24,283.00	1,695.55	3,626.42	20,656.58	14.93%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>127,140.00</b>	<b>5,839.35</b>	<b>11,407.22</b>	<b>115,732.78</b>	<b>8.97%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>151,840.00</b>	<b>8,040.27</b>	<b>13,608.14</b>	<b>138,231.86</b>	<b>8.96%</b>
<b>NET INCOME (LOSS):</b>	<b>(151,840.00)</b>	<b>(8,040.27)</b>	<b>(13,608.14)</b>		

**Washington State Bar Association**  
Statement of Activities  
For the Period from November 1, 2017 to November 30, 2017  
**16.67% OF YEAR COMPLETE**

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>LICENSING &amp; MEMBERSHIP RECORDS</b>					
<b>REVENUE:</b>					
STATUS CERTIFICATE FEES	22,000.00	1,392.65	3,037.04	18,962.96	13.80%
RULE 9/LEGAL INTERN FEES	11,000.00	100.00	350.00	10,650.00	3.18%
INVESTIGATION FEES	20,000.00	1,600.00	2,600.00	17,400.00	13.00%
PRO HAC VICE	210,000.00	17,258.00	46,518.00	163,482.00	22.15%
MEMBER CONTACT INFORMATION	21,000.00	575.00	4,516.71	16,483.29	21.51%
PHOTO BAR CARD SALES	700.00	12.00	36.00	664.00	5.14%
<b>TOTAL REVENUE:</b>	<b>284,700.00</b>	<b>20,937.65</b>	<b>57,057.75</b>	<b>227,642.25</b>	<b>20.04%</b>
<b>DIRECT EXPENSES:</b>					
DEPRECIATION	11,496.00	-	-	11,496.00	0.00%
POSTAGE	31,500.00	981.03	9,787.28	21,712.72	31.07%
LICENSING FORMS	3,000.00	-	2,154.79	845.21	71.83%
<b>TOTAL DIRECT EXPENSES:</b>	<b>45,996.00</b>	<b>981.03</b>	<b>11,942.07</b>	<b>34,053.93</b>	<b>25.96%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (4.65 FTE)	402,984.00	33,041.33	65,720.49	337,263.51	16.31%
BENEFITS EXPENSE	135,249.00	10,669.53	21,134.92	114,114.08	15.63%
OTHER INDIRECT EXPENSE	112,916.00	7,856.78	16,804.05	96,111.95	14.88%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>651,149.00</b>	<b>51,567.64</b>	<b>103,659.46</b>	<b>547,489.54</b>	<b>15.92%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>697,145.00</b>	<b>52,548.67</b>	<b>115,601.53</b>	<b>581,543.47</b>	<b>16.58%</b>
<b>NET INCOME (LOSS):</b>	<b>(412,445.00)</b>	<b>(31,611.02)</b>	<b>(58,543.78)</b>		



# Washington State Bar Association

Statement of Activities

For the Period from November 1, 2017 to November 30, 2017

**16.67% OF YEAR COMPLETE**

	<b>FISCAL 2018 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>LICENSE FEES</b>					
<b>REVENUE:</b>					
LICENSE FEES	14,953,000.00	1,087,933.14	2,210,728.83	12,742,271.17	14.78%
LLTLICENSE FEES	6,125.00	554.31	1,137.57	4,987.43	18.57%
LPO LICENSE FEES	109,000.00	10,957.33	20,521.20	88,478.80	18.83%
<b>TOTAL REVENUE:</b>	<b>15,068,125.00</b>	<b>1,099,444.78</b>	<b>2,232,387.60</b>	<b>12,835,737.40</b>	<b>14.82%</b>

# Washington State Bar Association

Statement of Activities

For the Period from November 1, 2017 to November 30, 2017

**16.67% OF YEAR COMPLETE**

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>LIMITED LICENSE LEGAL TECHNICIAN PROGRAM</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	-	-	-	-	
<b>DIRECT EXPENSES:</b>					
STAFF TRAVEL/PARKING	600.00	-	-	600.00	0.00%
LLLT BOARD	17,000.00	1,877.29	2,251.58	14,748.42	13.24%
LLLT OUTREACH	8,000.00	-	-	8,000.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>25,600.00</b>	<b>1,877.29</b>	<b>2,251.58</b>	<b>23,348.42</b>	<b>8.80%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.70 FTE)	138,305.00	11,730.47	21,021.13	117,283.87	15.20%
BENEFITS EXPENSE	48,348.00	3,827.35	7,579.71	40,768.29	15.68%
OTHER INDIRECT EXPENSE	42,495.00	2,961.25	6,333.48	36,161.52	14.90%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>229,148.00</b>	<b>18,519.07</b>	<b>34,934.32</b>	<b>194,213.68</b>	<b>15.25%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>254,748.00</b>	<b>20,396.36</b>	<b>37,185.90</b>	<b>217,562.10</b>	<b>14.60%</b>
<b>NET INCOME (LOSS):</b>	<b>(254,748.00)</b>	<b>(20,396.36)</b>	<b>(37,185.90)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from November 1, 2017 to November 30, 2017

**16.67% OF YEAR COMPLETE**

	<b>FISCAL 2018 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>LIMITED PRACTICE OFFICERS</b>					
<b>REVENUE:</b>	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
<b>TOTAL REVENUE:</b>	<hr/> <b>-</b> <hr/>	<hr/> <b>-</b> <hr/>	<hr/> <b>-</b> <hr/>	<hr/> <b>-</b> <hr/>	<hr/> <b>-</b> <hr/>
<b>DIRECT EXPENSES:</b>					
LPO BOARD	<hr/> 3,000.00	<hr/> 377.26	<hr/> 890.17	<hr/> 2,109.83	<hr/> 29.67%
<b>TOTAL DIRECT EXPENSES:</b>	<hr/> <b>3,000.00</b> <hr/>	<hr/> <b>377.26</b> <hr/>	<hr/> <b>890.17</b> <hr/>	<hr/> <b>2,109.83</b> <hr/>	<hr/> <b>29.67%</b> <hr/>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.16 FTE)	<hr/> 94,904.00	<hr/> 7,959.57	<hr/> 14,427.48	<hr/> 80,476.52	<hr/> 15.20%
BENEFITS EXPENSE	<hr/> 33,110.00	<hr/> 2,625.38	<hr/> 5,199.64	<hr/> 27,910.36	<hr/> 15.70%
OTHER INDIRECT EXPENSE	<hr/> 28,168.00	<hr/> 1,958.21	<hr/> 4,188.22	<hr/> 23,979.78	<hr/> 14.87%
<b>TOTAL INDIRECT EXPENSES:</b>	<hr/> <b>156,182.00</b> <hr/>	<hr/> <b>12,543.16</b> <hr/>	<hr/> <b>23,815.34</b> <hr/>	<hr/> <b>132,366.66</b> <hr/>	<hr/> <b>15.25%</b> <hr/>
<b>TOTAL ALL EXPENSES:</b>	<hr/> <b>159,182.00</b> <hr/>	<hr/> <b>12,920.42</b> <hr/>	<hr/> <b>24,705.51</b> <hr/>	<hr/> <b>134,476.49</b> <hr/>	<hr/> <b>15.52%</b> <hr/>
<b>NET INCOME (LOSS):</b>	<hr/> <b>(159,182.00)</b> <hr/>	<hr/> <b>(12,920.42)</b> <hr/>	<hr/> <b>(24,705.51)</b> <hr/>		

# Washington State Bar Association

Statement of Activities

For the Period from November 1, 2017 to November 30, 2017

**16.67% OF YEAR COMPLETE**

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>MANDATORY CLE ADMINISTRATION</b>					
<b>REVENUE:</b>					
ACCREDITED PROGRAM FEES	282,000.00	23,750.00	47,350.00	234,650.00	16.79%
FORM 1 LATE FEES	100,000.00	13,265.00	24,780.00	75,220.00	24.78%
MEMBER LATE FEES	203,000.00	400.00	1,800.00	201,200.00	0.89%
ANNUAL ACCREDITED SPONSOR FEES	27,000.00	29,500.00	29,500.00	(2,500.00)	109.26%
ATTENDANCE FEES	60,000.00	6,611.00	11,307.00	48,693.00	18.85%
ATTENDANCE LATE FEES	60,000.00	6,545.00	11,270.00	48,730.00	18.78%
COMITY CERTIFICATES	29,000.00	4,450.10	5,575.15	23,424.85	19.22%
<b>TOTAL REVENUE:</b>	<b>761,000.00</b>	<b>84,521.10</b>	<b>131,582.15</b>	<b>629,417.85</b>	<b>17.29%</b>
<b>DIRECT EXPENSES:</b>					
DEPRECIATION	235,944.00	18,996.00	37,991.00	197,953.00	16.10%
STAFF MEMBERSHIP DUES	500.00	-	-	500.00	0.00%
MCLE BOARD	2,000.00	7.89	156.39	1,843.61	7.82%
<b>TOTAL DIRECT EXPENSES:</b>	<b>238,444.00</b>	<b>19,003.89</b>	<b>38,147.39</b>	<b>200,296.61</b>	<b>16.00%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (4.80 FTE)	310,624.00	29,507.72	57,174.90	253,449.10	18.41%
BENEFITS EXPENSE	112,928.00	8,164.55	16,160.79	96,767.21	14.31%
OTHER INDIRECT EXPENSE	115,344.00	8,047.87	17,212.72	98,131.28	14.92%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>538,896.00</b>	<b>45,720.14</b>	<b>90,548.41</b>	<b>448,347.59</b>	<b>16.80%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>777,340.00</b>	<b>64,724.03</b>	<b>128,695.80</b>	<b>648,644.20</b>	<b>16.56%</b>
<b>NET INCOME (LOSS):</b>	<b>(16,340.00)</b>	<b>19,797.07</b>	<b>2,886.35</b>		

# Washington State Bar Association

Statement of Activities

For the Period from November 1, 2017 to November 30, 2017

**16.67% OF YEAR COMPLETE**

	<b>FISCAL 2018 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>MEMBER ASSISTANCE PROGRAM</b>					
<b>REVENUE:</b>					
DIVERSIONS	10,000.00	880.00	3,505.00	6,495.00	35.05%
<b>TOTAL REVENUE:</b>	<b>10,000.00</b>	<b>880.00</b>	<b>3,505.00</b>	<b>6,495.00</b>	<b>35.05%</b>
<b>DIRECT EXPENSES:</b>					
PUBLICATIONS PRODUCTION	200.00	-	-	200.00	0.00%
STAFF MEMBERSHIP DUES	350.00	-	-	350.00	0.00%
CONFERENCE CALLS	100.00	-	-	100.00	0.00%
PROF LIAB INSURANCE	850.00	-	-	850.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>1,500.00</b>	<b>-</b>	<b>-</b>	<b>1,500.00</b>	<b>0.00%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (0.87 FTE)	78,885.00	6,618.89	13,194.91	65,690.09	16.73%
BENEFITS EXPENSE	31,594.00	2,099.70	4,161.35	27,432.65	13.17%
OTHER INDIRECT EXPENSE	21,126.00	1,480.60	3,166.70	17,959.30	14.99%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>131,605.00</b>	<b>10,199.19</b>	<b>20,522.96</b>	<b>111,082.04</b>	<b>15.59%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>133,105.00</b>	<b>10,199.19</b>	<b>20,522.96</b>	<b>112,582.04</b>	<b>15.42%</b>
<b>NET INCOME (LOSS):</b>	<b>(123,105.00)</b>	<b>(9,319.19)</b>	<b>(17,017.96)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from November 1, 2017 to November 30, 2017

**16.67% OF YEAR COMPLETE**

	<b>FISCAL 2018 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>MEMBER BENEFITS</b>					
<b>REVENUE:</b>					
MP3 SALES	-	49.00	49.00	(49.00)	
<b>TOTAL REVENUE:</b>	<b>-</b>	<b>49.00</b>	<b>49.00</b>	<b>(49.00)</b>	
<b>DIRECT EXPENSES:</b>					
LEGAL LUNCHBOX COURSEBOOK PRODUCTION	500.00	-	-	500.00	0.00%
LEGAL LUNCHBOX SPEAKERS & PROGRAM	1,700.00	-	1,086.52	613.48	63.91%
WSBA CONNECTS	46,560.00	-	-	46,560.00	0.00%
CASEMAKER	75,000.00	-	-	75,000.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>123,760.00</b>	<b>-</b>	<b>1,086.52</b>	<b>122,673.48</b>	<b>0.88%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (0.40 FTE)	23,685.00	1,977.12	3,954.24	19,730.76	16.70%
BENEFITS EXPENSE	9,372.00	752.48	1,487.21	7,884.79	15.87%
OTHER INDIRECT EXPENSE	9,713.00	668.68	1,430.15	8,282.85	14.72%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>42,770.00</b>	<b>3,398.28</b>	<b>6,871.60</b>	<b>35,898.40</b>	<b>16.07%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>166,530.00</b>	<b>3,398.28</b>	<b>7,958.12</b>	<b>158,571.88</b>	<b>4.78%</b>
<b>NET INCOME (LOSS):</b>	<b>(166,530.00)</b>	<b>(3,349.28)</b>	<b>(7,909.12)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from November 1, 2017 to November 30, 2017

**16.67% OF YEAR COMPLETE**

	<b>FISCAL 2018 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>MENTORSHIP PROGRAM</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	
<b>DIRECT EXPENSES:</b>					
STAFF TRAVEL/PARKING	2,000.00	-	-	2,000.00	0.00%
SUBSCRIPTIONS	125.00	-	-	125.00	0.00%
CONFERENCE CALLS	100.00	-	-	100.00	0.00%
MENTORSHIP PROGRAM EXPENSES	2,500.00	-	-	2,500.00	0.00%
RECEPTION/FORUM EXPENSE	6,500.00	199.12	701.41	5,798.59	10.79%
<b>TOTAL DIRECT EXPENSES:</b>	<u>11,225.00</u>	<u>199.12</u>	<u>701.41</u>	<u>10,523.59</u>	<u>6.25%</u>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (0.90 FTE)	60,292.00	5,556.96	10,771.94	49,520.06	17.87%
BENEFITS EXPENSE	22,470.00	1,806.41	3,572.80	18,897.20	15.90%
OTHER INDIRECT EXPENSE	21,855.00	1,528.35	3,268.87	18,586.13	14.96%
<b>TOTAL INDIRECT EXPENSES:</b>	<u>104,617.00</u>	<u>8,891.72</u>	<u>17,613.61</u>	<u>87,003.39</u>	<u>16.84%</u>
<b>TOTAL ALL EXPENSES:</b>	<u>115,842.00</u>	<u>9,090.84</u>	<u>18,315.02</u>	<u>97,526.98</u>	<u>15.81%</u>
<b>NET INCOME (LOSS):</b>	<u>(115,842.00)</u>	<u>(9,090.84)</u>	<u>(18,315.02)</u>		

# Washington State Bar Association

Statement of Activities

For the Period from November 1, 2017 to November 30, 2017

**16.67% OF YEAR COMPLETE**

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>NEW MEMBER PROGRAM</b>					
<b>REVENUE:</b>					
NLE PRODUCT SALES	15,000.00	3,358.68	3,596.68	11,403.32	23.98%
SPONSORSHIPS	1,200.00	350.00	350.00	850.00	29.17%
SEMINAR REGISTRATIONS	20,000.00	13,728.45	28,090.55	(8,090.55)	140.45%
TRIAL ADVOCACY PROGRAM	17,000.00	3,885.00	12,297.00	4,703.00	72.34%
<b>TOTAL REVENUE:</b>	<b>53,200.00</b>	<b>21,322.13</b>	<b>44,334.23</b>	<b>8,865.77</b>	<b>83.34%</b>
<b>DIRECT EXPENSES:</b>					
YLL SECTION PROGRAM	1,500.00	(30.00)	798.17	701.83	53.21%
CLE COMPS	1,500.00	-	-	1,500.00	0.00%
STAFF TRAVEL/PARKING	2,000.00	28.00	68.00	1,932.00	3.40%
STAFF MEMBERSHIP DUES	30.00	-	-	30.00	0.00%
ONLINE EXPENSES	2,250.00	-	-	2,250.00	0.00%
SEMINAR BROCHURES	1,500.00	-	-	1,500.00	0.00%
SPEAKERS & PROGRAM DEVELOPMENT	1,500.00	152.81	566.22	933.78	37.75%
NEW LAWYER OUTREACH EVENTS	3,000.00	1,138.72	1,138.72	1,861.28	37.96%
NEW LAWYERS COMMITTEE	15,000.00	302.53	584.70	14,415.30	3.90%
OPEN SECTIONS NIGHT	3,000.00	715.65	1,365.88	1,634.12	45.53%
TRIAL ADVOCACY PROGRAM	2,500.00	2,199.70	2,698.21	(198.21)	107.93%
SCHOLARSHIPS/DONATIONS/GRANT	2,000.00	-	-	2,000.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>35,780.00</b>	<b>4,507.41</b>	<b>7,219.90</b>	<b>28,560.10</b>	<b>20.18%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (2.20 FTE)	152,325.00	12,975.92	23,554.55	128,770.45	15.46%
BENEFITS EXPENSE	56,336.00	4,495.96	8,894.43	47,441.57	15.79%
OTHER INDIRECT EXPENSE	53,422.00	3,725.43	7,967.91	45,454.09	14.92%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>262,083.00</b>	<b>21,197.31</b>	<b>40,416.89</b>	<b>221,666.11</b>	<b>15.42%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>297,863.00</b>	<b>25,704.72</b>	<b>47,636.79</b>	<b>250,226.21</b>	<b>15.99%</b>
<b>NET INCOME (LOSS):</b>	<b>(244,663.00)</b>	<b>(4,382.59)</b>	<b>(3,302.56)</b>		



**Washington State Bar Association**  
Statement of Activities  
For the Period from November 1, 2017 to November 30, 2017  
**16.67% OF YEAR COMPLETE**

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>OFFICE OF GENERAL COUNSEL</b>					
<b>REVENUE:</b>					
COPY FEES	-	3.39	3.39	(3.39)	
<b>TOTAL REVENUE:</b>	<b>-</b>	<b>3.39</b>	<b>3.39</b>	<b>(3.39)</b>	
<b>DIRECT EXPENSES:</b>					
DEPRECIATION	556.00	-	-	556.00	0.00%
STAFF TRAVEL/PARKING	3,240.00	228.00	1,439.15	1,800.85	44.42%
STAFF MEMBERSHIP DUES	1,500.00	-	-	1,500.00	0.00%
COURT RULES COMMITTEE	4,000.00	1.53	1.53	3,998.47	0.04%
DISCIPLINE ADVISORY ROUNDTABLE	1,500.00	-	-	1,500.00	0.00%
CUSTODIANSHIPS	2,500.00	-	129.75	2,370.25	5.19%
<b>TOTAL DIRECT EXPENSES:</b>	<b>13,296.00</b>	<b>229.53</b>	<b>1,570.43</b>	<b>11,725.57</b>	<b>11.81%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (5.41 FTE)	484,284.00	41,946.62	81,893.68	402,390.32	16.91%
BENEFITS EXPENSE	166,797.00	12,763.63	25,295.46	141,501.54	15.17%
OTHER INDIRECT EXPENSE	131,371.00	9,146.38	19,562.22	111,808.78	14.89%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>782,452.00</b>	<b>63,856.63</b>	<b>126,751.36</b>	<b>655,700.64</b>	<b>16.20%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>795,748.00</b>	<b>64,086.16</b>	<b>128,321.79</b>	<b>667,426.21</b>	<b>16.13%</b>
<b>NET INCOME (LOSS):</b>	<b>(795,748.00)</b>	<b>(64,082.77)</b>	<b>(128,318.40)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from November 1, 2017 to November 30, 2017

**16.67% OF YEAR COMPLETE**

	<b>FISCAL 2018 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>OGC-DISCIPLINARY BOARD</b>					
<b>REVENUE:</b>	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
<b>TOTAL REVENUE:</b>	<hr/> <b>-</b> <hr/>	<hr/> <b>-</b> <hr/>	<hr/> <b>-</b> <hr/>	<hr/> <b>-</b> <hr/>	<hr/> <b>-</b> <hr/>
<b>DIRECT EXPENSE:</b>	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
STAFF MEMBERSHIP DUES	500.00	-	-	500.00	0.00%
DISCIPLINARY BOARD EXPENSES	10,000.00	2,442.69	2,458.33	7,541.67	24.58%
CHIEF HEARING OFFICER	33,000.00	2,500.00	5,000.00	28,000.00	15.15%
HEARING OFFICER EXPENSES	3,000.00	92.48	92.48	2,907.52	3.08%
HEARING OFFICER TRAINING	2,000.00	-	-	2,000.00	0.00%
OUTSIDE COUNSEL	55,000.00	3,750.00	7,500.00	47,500.00	13.64%
<b>TOTAL DIRECT EXPENSES:</b>	<hr/> <b>103,500.00</b> <hr/>	<hr/> <b>8,785.17</b> <hr/>	<hr/> <b>15,050.81</b> <hr/>	<hr/> <b>88,449.19</b> <hr/>	<hr/> <b>14.54%</b> <hr/>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.60 FTE)	117,064.00	9,101.89	18,012.87	99,051.13	15.39%
BENEFITS EXPENSE	44,546.00	3,196.34	6,331.16	38,214.84	14.21%
OTHER INDIRECT EXPENSE	38,853.00	2,698.51	5,771.59	33,081.41	14.85%
<b>TOTAL INDIRECT EXPENSES:</b>	<hr/> <b>200,463.00</b> <hr/>	<hr/> <b>14,996.74</b> <hr/>	<hr/> <b>30,115.62</b> <hr/>	<hr/> <b>170,347.38</b> <hr/>	<hr/> <b>15.02%</b> <hr/>
<b>TOTAL ALL EXPENSES:</b>	<hr/> <b>303,963.00</b> <hr/>	<hr/> <b>23,781.91</b> <hr/>	<hr/> <b>45,166.43</b> <hr/>	<hr/> <b>258,796.57</b> <hr/>	<hr/> <b>14.86%</b> <hr/>
<b>NET INCOME (LOSS):</b>	<hr/> <b>(303,963.00)</b> <hr/>	<hr/> <b>(23,781.91)</b> <hr/>	<hr/> <b>(45,166.43)</b> <hr/>		

# Washington State Bar Association

Statement of Activities

For the Period from November 1, 2017 to November 30, 2017

**16.67% OF YEAR COMPLETE**

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>OUTREACH &amp; ENGAGEMENT</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	-	-	-	-	
<b>DIRECT EXPENSE:</b>					
STAFF TRAVEL/PARKING	400.00	-	-	400.00	0.00%
STAFF MEMBERSHIP DUES	300.00	-	-	300.00	0.00%
CONFERENCE CALLS	200.00	-	-	200.00	0.00%
ABA DELEGATES	4,500.00	-	-	4,500.00	0.00%
ANNUAL CHAIR MEETINGS	600.00	127.61	624.09	(24.09)	104.02%
JUDICIAL RECOMMENDATIONS COMMITTEE	4,500.00	23.73	23.73	4,476.27	0.53%
BOG ELECTIONS	6,500.00	-	-	6,500.00	0.00%
BAR OUTREACH	5,000.00	-	122.63	4,877.37	2.45%
PROFESSIONALISM	750.00	-	-	750.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>22,750.00</b>	<b>151.34</b>	<b>770.45</b>	<b>21,979.55</b>	<b>3.39%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (2.83 FTE)	216,560.00	14,434.34	27,395.65	189,164.35	12.65%
BENEFITS EXPENSE	77,390.00	5,415.73	10,743.87	66,646.13	13.88%
OTHER INDIRECT EXPENSE	68,721.00	4,776.16	10,215.24	58,505.76	14.86%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>362,671.00</b>	<b>24,626.23</b>	<b>48,354.76</b>	<b>314,316.24</b>	<b>13.33%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>385,421.00</b>	<b>24,777.57</b>	<b>49,125.21</b>	<b>336,295.79</b>	<b>12.75%</b>
<b>NET INCOME (LOSS):</b>	<b>(385,421.00)</b>	<b>(24,777.57)</b>	<b>(49,125.21)</b>		

# Washington State Bar Association

Statement of Activities  
For the Period from November 1, 2017 to November 30, 2017  
**16.67% OF YEAR COMPLETE**

	<b>FISCAL 2018 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>PRACTICE MANAGEMENT ASSISTANCE</b>					
<b>REVENUE:</b>					
ROYALTIES	15,000.00	6,605.79	8,968.39	6,031.61	
LAW OFFICE IN A BOX SALES	-	-	45.00	(45.00)	
<b>TOTAL REVENUE:</b>	<b>15,000.00</b>	<b>6,605.79</b>	<b>9,013.39</b>	<b>5,986.61</b>	<b>60.09%</b>
<b>DIRECT EXPENSE:</b>					
STAFF TRAVEL/PARKING	2,000.00	-	28.99	1,971.01	1.45%
STAFF MEMBERSHIP DUES	500.00	-	-	500.00	0.00%
CONFERENCE CALLS	100.00	-	-	100.00	0.00%
LIBRARY MATERIALS/RESOURCES	1,000.00	-	19.54	980.46	1.95%
WSBA MEMBER BENEFITS OPEN HOUSE	2,250.00	-	-	2,250.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>5,850.00</b>	<b>-</b>	<b>48.53</b>	<b>5,801.47</b>	<b>0.83%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.50 FTE)	125,950.00	10,555.72	20,773.10	105,176.90	16.49%
BENEFITS EXPENSE	43,345.00	3,429.79	6,794.05	36,550.95	15.67%
OTHER INDIRECT EXPENSE	36,424.00	2,531.38	5,414.10	31,009.90	14.86%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>205,719.00</b>	<b>16,516.89</b>	<b>32,981.25</b>	<b>172,737.75</b>	<b>16.03%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>211,569.00</b>	<b>16,516.89</b>	<b>33,029.78</b>	<b>178,539.22</b>	<b>15.61%</b>
<b>NET INCOME (LOSS):</b>	<b>(196,569.00)</b>	<b>(9,911.10)</b>	<b>(24,016.39)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from November 1, 2017 to November 30, 2017

**16.67% OF YEAR COMPLETE**

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>PRACTICE OF LAW BOARD</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	-	-	-	-	
<b>DIRECT EXPENSES:</b>					
TRANSLATION SERVICES	200.00	-	-	200.00	0.00%
PRACTICE OF LAW BOARD	15,000.00	3,130.31	3,340.88	11,659.12	22.27%
<b>TOTAL DIRECT EXPENSES:</b>	<b>15,200.00</b>	<b>3,130.31</b>	<b>3,340.88</b>	<b>11,859.12</b>	<b>21.98%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (0.65 FTE)	60,125.00	5,412.33	10,422.75	49,702.25	17.34%
BENEFITS EXPENSE	20,125.00	1,578.09	3,127.99	16,997.01	15.54%
OTHER INDIRECT EXPENSE	15,784.00	1,098.51	2,349.50	13,434.50	14.89%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>96,034.00</b>	<b>8,088.93</b>	<b>15,900.24</b>	<b>80,133.76</b>	<b>16.56%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>111,234.00</b>	<b>11,219.24</b>	<b>19,241.12</b>	<b>91,992.88</b>	<b>17.30%</b>
<b>NET INCOME (LOSS):</b>	<b>(111,234.00)</b>	<b>(11,219.24)</b>	<b>(19,241.12)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from November 1, 2017 to November 30, 2017

**16.67% OF YEAR COMPLETE**

	<b>FISCAL 2018 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>PROFESSIONAL RESPONSIBILITY PROGRAM</b>					
<b>REVENUE:</b>	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
<b>TOTAL REVENUE:</b>	<hr/> <b>-</b> <hr/>	<hr/> <b>-</b> <hr/>	<hr/> <b>-</b> <hr/>	<hr/> <b>-</b> <hr/>	<hr/> <b>-</b> <hr/>
<b>DIRECT EXPENSES:</b>	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
STAFF TRAVEL/PARKING	1,800.00	-	-	1,800.00	0.00%
STAFF MEMBERSHIP DUES	500.00	-	-	500.00	0.00%
CPE COMMITTEE	4,000.00	36.63	878.86	3,121.14	21.97%
<b>TOTAL DIRECT EXPENSES:</b>	<hr/> <b>6,300.00</b> <hr/>	<hr/> <b>36.63</b> <hr/>	<hr/> <b>878.86</b> <hr/>	<hr/> <b>5,421.14</b> <hr/>	<hr/> <b>13.95%</b> <hr/>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.89 FTE)	169,068.00	13,378.20	26,671.00	142,397.00	15.78%
BENEFITS EXPENSE	62,833.00	4,331.35	8,588.86	54,244.14	13.67%
OTHER INDIRECT EXPENSE	45,895.00	3,200.08	6,844.24	39,050.76	14.91%
<b>TOTAL INDIRECT EXPENSES:</b>	<hr/> <b>277,796.00</b> <hr/>	<hr/> <b>20,909.63</b> <hr/>	<hr/> <b>42,104.10</b> <hr/>	<hr/> <b>235,691.90</b> <hr/>	<hr/> <b>15.16%</b> <hr/>
<b>TOTAL ALL EXPENSES:</b>	<hr/> <b>284,096.00</b> <hr/>	<hr/> <b>20,946.26</b> <hr/>	<hr/> <b>42,982.96</b> <hr/>	<hr/> <b>241,113.04</b> <hr/>	<hr/> <b>15.13%</b> <hr/>
<b>NET INCOME (LOSS):</b>	<hr/> <b>(284,096.00)</b> <hr/>	<hr/> <b>(20,946.26)</b> <hr/>	<hr/> <b>(42,982.96)</b> <hr/>		

# Washington State Bar Association

Statement of Activities

For the Period from November 1, 2017 to November 30, 2017

**16.67% OF YEAR COMPLETE**

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>PUBLIC SERVICE PROGRAMS</b>					
<b>REVENUE:</b>					
DONATIONS & GRANTS	95,000.00	-	102,500.00	(7,500.00)	107.89%
PSP PRODUCT SALES	10,000.00	583.00	1,026.00	8,974.00	10.26%
<b>TOTAL REVENUE:</b>	<b>105,000.00</b>	<b>583.00</b>	<b>103,526.00</b>	<b>1,474.00</b>	<b>98.60%</b>
<b>DIRECT EXPENSES:</b>					
DONATIONS/SPONSORSHIPS/GRANTS	207,915.00	-	-	207,915.00	0.00%
POSTAGE	500.00	-	-	500.00	0.00%
PRINTING & COPYING	500.00	-	-	500.00	0.00%
STAFF TRAVEL/PARKING	2,000.00	34.58	82.14	1,917.86	4.11%
CONFERENCE CALLS	200.00	-	-	200.00	0.00%
PRO BONO & PUBLIC SERVICE COMMITTEE	2,000.00	32.90	416.46	1,583.54	20.82%
DAY OF SERVICE	11,500.00	-	-	11,500.00	0.00%
VOLUNTEER RECRUITMENT & OUTREACH	-	-	-	-	
<b>TOTAL DIRECT EXPENSES:</b>	<b>224,615.00</b>	<b>67.48</b>	<b>498.60</b>	<b>224,116.40</b>	<b>0.22%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.77 FTE)	134,349.00	11,552.50	24,093.01	110,255.99	17.93%
BENEFITS EXPENSE	47,603.00	3,831.46	7,584.67	40,018.33	15.93%
OTHER INDIRECT EXPENSE	42,981.00	2,985.06	6,384.50	36,596.50	14.85%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>224,933.00</b>	<b>18,369.02</b>	<b>38,062.18</b>	<b>186,870.82</b>	<b>16.92%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>449,548.00</b>	<b>18,436.50</b>	<b>38,560.78</b>	<b>410,987.22</b>	<b>8.58%</b>
<b>NET INCOME (LOSS):</b>	<b>(344,548.00)</b>	<b>(17,853.50)</b>	<b>64,965.22</b>		

# Washington State Bar Association

Statement of Activities

For the Period from November 1, 2017 to November 30, 2017

**16.67% OF YEAR COMPLETE**

	<b>FISCAL 2018 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>PUBLICATION &amp; DESIGN SERVICES</b>					
<b>REVENUE:</b>	<u>                    </u>	<u>                    </u>	<u>                    </u>	<u>                    </u>	<u>                    </u>
<b>TOTAL REVENUE:</b>	<u>                    -</u>	<u>                    -</u>	<u>                    -</u>	<u>                    -</u>	<u>                    </u>
<b>DIRECT EXPENSES:</b>					
IMAGE LIBRARY	<u>          4,100.00</u>	<u>          (3,999.00)</u>	<u>          4,100.00</u>	<u>                    -</u>	<u>          100.00%</u>
<b>TOTAL DIRECT EXPENSES:</b>	<u>          4,100.00</u>	<u>          (3,999.00)</u>	<u>          4,100.00</u>	<u>                    -</u>	<u>          100.00%</u>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.39 FTE)	<u>         84,975.00</u>	<u>          7,525.98</u>	<u>         14,364.55</u>	<u>         70,610.45</u>	<u>          16.90%</u>
BENEFITS EXPENSE	<u>         33,172.00</u>	<u>          2,541.50</u>	<u>          5,027.14</u>	<u>         28,144.86</u>	<u>          15.15%</u>
OTHER INDIRECT EXPENSE	<u>         33,753.00</u>	<u>          2,364.23</u>	<u>          5,056.58</u>	<u>         28,696.42</u>	<u>          14.98%</u>
<b>TOTAL INDIRECT EXPENSES:</b>	<u>         151,900.00</u>	<u>         12,431.71</u>	<u>         24,448.27</u>	<u>         127,451.73</u>	<u>          16.09%</u>
<b>TOTAL ALL EXPENSES:</b>	<u>         156,000.00</u>	<u>          8,432.71</u>	<u>         28,548.27</u>	<u>         127,451.73</u>	<u>          18.30%</u>
<b>NET INCOME (LOSS):</b>	<u>         (156,000.00)</u>	<u>          (8,432.71)</u>	<u>         (28,548.27)</u>		



# Washington State Bar Association

Statement of Activities

For the Period from November 1, 2017 to November 30, 2017

**16.67% OF YEAR COMPLETE**

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>SECTIONS ADMINISTRATION</b>					
<b>REVENUE:</b>					
REIMBURSEMENTS FROM SECTIONS	308,000.00	-	-	308,000.00	0.00%
<b>TOTAL REVENUE:</b>	<b>308,000.00</b>	<b>-</b>	<b>-</b>	<b>308,000.00</b>	<b>0.00%</b>
<b>DIRECT EXPENSES:</b>					
STAFF TRAVEL/PARKING	1,200.00	-	124.72	1,075.28	10.39%
SUBSCRIPTIONS	300.00	372.00	372.00	(72.00)	124.00%
CONFERENCE CALLS	300.00	80.60	80.60	219.40	26.87%
MISCELLANEOUS	300.00	-	-	300.00	0.00%
SECTION/COMMITTEE CHAIR MTGS	2,000.00	137.51	388.67	1,611.33	19.43%
DUES STATEMENTS	6,000.00	-	-	6,000.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>10,100.00</b>	<b>590.11</b>	<b>965.99</b>	<b>9,134.01</b>	<b>9.56%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (4.00 FTE)	265,065.00	22,287.67	42,051.02	223,013.98	15.86%
BENEFITS EXPENSE	100,606.00	7,095.54	14,059.95	86,546.05	13.98%
OTHER INDIRECT EXPENSE	97,132.00	6,758.32	14,454.60	82,677.40	14.88%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>462,803.00</b>	<b>36,141.53</b>	<b>70,565.57</b>	<b>392,237.43</b>	<b>15.25%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>472,903.00</b>	<b>36,731.64</b>	<b>71,531.56</b>	<b>401,371.44</b>	<b>15.13%</b>
<b>NET INCOME (LOSS):</b>	<b>(164,903.00)</b>	<b>(36,731.64)</b>	<b>(71,531.56)</b>		

**Washington State Bar Association**  
Statement of Activities  
For the Period from November 1, 2017 to November 30, 2017  
**16.67% OF YEAR COMPLETE**

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>TECHNOLOGY</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	-	-	-	-	
<b>DIRECT EXPENSES:</b>					
CONSULTING SERVICES	110,000.00	1,912.50	5,994.00	104,006.00	5.45%
STAFF TRAVEL/PARKING	2,500.00	-	-	2,500.00	0.00%
STAFF MEMBERSHIP DUES	110.00	-	-	110.00	0.00%
TELEPHONE	24,000.00	1,605.60	2,933.50	21,066.50	12.22%
COMPUTER HARDWARE	29,000.00	7,313.91	7,479.16	21,520.84	25.79%
COMPUTER SOFTWARE	29,000.00	209.18	391.20	28,608.80	1.35%
HARDWARE SERVICE & WARRANTIES	47,000.00	-	10,241.57	36,758.43	21.79%
SOFTWARE MAINTENANCE & LICENSING	270,000.00	9,397.13	26,067.93	243,932.07	9.65%
TELEPHONE HARDWARE & MAINTENANCE	26,000.00	1,402.39	2,804.78	23,195.22	10.79%
COMPUTER SUPPLIES	34,000.00	795.06	2,848.18	31,151.82	8.38%
THIRD PARTY SERVICES	74,050.00	-	3,213.50	70,836.50	4.34%
TRANSFER TO INDIRECT EXPENSES	(645,660.00)	(22,635.77)	(61,973.82)	(583,686.18)	9.60%
<b>TOTAL DIRECT EXPENSES:</b>	-	-	-	-	
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (12.10 FTE)	1,016,775.00	86,895.17	173,122.96	843,652.04	17.03%
BENEFITS EXPENSE	351,444.00	27,750.41	54,969.58	296,474.42	15.64%
CAPITAL LABOR & OVERHEAD	(194,000.00)	(8,218.08)	(25,602.48)	(168,397.52)	13.20%
OTHER INDIRECT EXPENSE	293,823.00	20,465.88	43,772.36	250,050.64	14.90%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>1,468,042.00</b>	<b>126,893.38</b>	<b>246,262.42</b>	<b>1,221,779.58</b>	<b>16.77%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>1,468,042.00</b>	<b>126,893.38</b>	<b>246,262.42</b>	<b>1,221,779.58</b>	<b>16.77%</b>
<b>NET INCOME (LOSS):</b>	<b>(1,468,042.00)</b>	<b>(126,893.38)</b>	<b>(246,262.42)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from November 1, 2017 to November 30, 2017

**16.67% OF YEAR COMPLETE**

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>DESKBOOKS</b>					
<b>REVENUE:</b>					
SHIPPING & HANDLING	4,000.00	99.00	221.00	3,779.00	5.53%
DESKBOOK SALES	100,000.00	2,286.10	3,685.10	96,314.90	3.69%
SECTION PUBLICATION SALES	6,000.00	225.00	1,175.00	4,825.00	19.58%
CASEMAKER ROYALTIES	60,000.00	-	6,774.77	53,225.23	11.29%
<b>TOTAL REVENUE:</b>	<b>170,000.00</b>	<b>2,610.10</b>	<b>11,855.87</b>	<b>158,144.13</b>	<b>6.97%</b>
<b>DIRECT EXPENSES:</b>					
COST OF SALES - DESKBOOKS	70,000.00	1,486.28	2,460.04	67,539.96	3.51%
COST OF SALES - SECTION PUBLICATION	1,000.00	39.02	201.80	798.20	20.18%
SPLITS TO SECTIONS	2,000.00	1,263.13	1,263.13	736.87	63.16%
DESKBOOK ROYALTIES	1,000.00	164.08	164.08	835.92	16.41%
SHIPPING SUPPLIES	250.00	-	-	250.00	0.00%
POSTAGE & DELIVER-DESKBOOKS	3,000.00	234.25	366.28	2,633.72	12.21%
FLIERS/CATALOGS	5,000.00	-	-	5,000.00	0.00%
POSTAGE - FLIERS/CATALOGS	2,500.00	-	-	2,500.00	0.00%
COMPLIMENTARY BOOK PROGRAM	2,000.00	-	-	2,000.00	0.00%
BAD DEBT EXPENSE	100.00	-	-	100.00	0.00%
RECORDS STORAGE - OFF SITE	7,440.00	1,240.00	1,860.00	5,580.00	25.00%
STAFF MEMBERSHIP DUES	205.00	-	-	205.00	0.00%
MISCELLANEOUS	200.00	-	-	200.00	0.00%
STAFF TRAVEL/PARKING	-	-	24.26	(24.26)	
<b>TOTAL DIRECT EXPENSES:</b>	<b>94,695.00</b>	<b>4,426.76</b>	<b>6,339.59</b>	<b>88,355.41</b>	<b>6.69%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (2.15 FTE)	140,616.00	11,719.14	23,438.28	117,177.72	16.67%
BENEFITS EXPENSE	53,386.00	4,273.24	8,450.43	44,935.57	15.83%
OTHER INDIRECT EXPENSE	52,208.00	3,629.88	7,763.58	44,444.42	14.87%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>246,210.00</b>	<b>19,622.26</b>	<b>39,652.29</b>	<b>206,557.71</b>	<b>16.11%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>340,905.00</b>	<b>24,049.02</b>	<b>45,991.88</b>	<b>294,913.12</b>	<b>13.49%</b>
<b>NET INCOME (LOSS):</b>	<b>(170,905.00)</b>	<b>(21,438.92)</b>	<b>(34,136.01)</b>		

## Washington State Bar Association

Statement of Activities  
For the Period from November 1, 2017 to November 30, 2017  
**16.67% OF YEAR COMPLETE**

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>CONTINUING LEGAL EDUCATION (CLE)</b>					
<b>REVENUE:</b>					
SEMINAR REGISTRATIONS	864,735.00	44,090.75	86,816.16	777,918.84	10.04%
SEMINAR-EXHIB/SPNSR/ETC	29,500.00	-	1,500.00	28,000.00	5.08%
SHIPPING & HANDLING	1,000.00	63.00	126.00	874.00	12.60%
COURSEBOOK SALES	17,000.00	735.00	1,942.00	15,058.00	11.42%
MP3 AND VIDEO SALES	950,000.00	140,611.41	231,837.82	718,162.18	24.40%
<b>TOTAL REVENUE:</b>	<b>1,862,235.00</b>	<b>185,500.16</b>	<b>322,221.98</b>	<b>1,540,013.02</b>	<b>17.30%</b>
<b>DIRECT EXPENSES:</b>					
COURSEBOOK PRODUCTION	4,000.00	92.23	514.30	3,485.70	12.86%
POSTAGE - FLIERS/CATALOGS	30,000.00	951.68	951.68	29,048.32	3.17%
POSTAGE - MISC./DELIVERY	2,500.00	-	-	2,500.00	0.00%
DEPRECIATION	10,615.00	256.00	512.00	10,103.00	4.82%
ONLINE EXPENSES	82,000.00	3,816.43	6,560.56	75,439.44	8.00%
ACCREDITATION FEES	3,550.00	1,880.00	2,101.00	1,449.00	59.18%
SEMINAR BROCHURES	55,000.00	1,171.43	5,467.14	49,532.86	9.94%
FACILITIES	250,000.00	(4,000.00)	6,610.80	243,389.20	2.64%
SPEAKERS & PROGRAM DEVELOP	58,000.00	2,586.75	4,384.39	53,615.61	7.56%
SPLITS TO SECTIONS	51,777.00	-	(591.41)	52,368.41	-1.14%
SPLITS TO CO-SPONSORS	7,500.00	-	-	7,500.00	0.00%
HONORARIA	10,000.00	-	500.00	9,500.00	5.00%
CLE SEMINAR COMMITTEE	500.00	-	-	500.00	0.00%
BAD DEBT EXPENSE	600.00	-	-	600.00	0.00%
STAFF TRAVEL/PARKING	3,000.00	49.91	155.07	2,844.93	5.17%
STAFF MEMBERSHIP DUES	1,550.00	-	-	1,550.00	0.00%
SUPPLIES	2,000.00	-	17.22	1,982.78	0.86%
COST OF SALES - COURSEBOOKS	1,190.00	73.89	227.94	962.06	19.15%
A/V DEVELOP COSTS (RECORDING)	1,500.00	-	-	1,500.00	0.00%
SHIPPING SUPPLIES	100.00	-	-	100.00	0.00%
POSTAGE & DELIVERY-COURSEBOOKS	2,000.00	33.38	74.50	1,925.50	3.73%
MISCELLANEOUS	200.00	-	-	200.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>577,582.00</b>	<b>6,911.70</b>	<b>27,485.19</b>	<b>550,096.81</b>	<b>4.76%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (12.77 FTE)	636,612.00	53,724.22	107,122.55	529,489.45	16.83%
BENEFITS EXPENSE	243,865.00	19,483.90	38,525.43	205,339.57	15.80%
OTHER INDIRECT EXPENSE	241,372.00	16,812.12	35,957.64	205,414.36	14.90%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>1,121,849.00</b>	<b>90,020.24</b>	<b>181,605.62</b>	<b>940,243.38</b>	<b>16.19%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>1,699,431.00</b>	<b>96,931.94</b>	<b>209,090.81</b>	<b>1,490,340.19</b>	<b>12.30%</b>
<b>NET INCOME (LOSS):</b>	<b>162,804.00</b>	<b>88,568.22</b>	<b>113,131.17</b>		

# Washington State Bar Association

Statement of Activities

For the Period from November 1, 2017 to November 30, 2017

**16.67% OF YEAR COMPLETE**

	<b>FISCAL 2018 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>CLIENT PROTECTION FUND</b>					
<b>REVENUE:</b>					
CPF RESTITUTION	3,000.00	378.92	12,782.58	(9,782.58)	426.09%
CPF MEMBER ASSESSMENTS	982,000.00	120,540.00	120,540.00	861,460.00	12.27%
INTEREST INCOME	7,500.00	2,228.93	4,301.47	3,198.53	57.35%
<b>TOTAL REVENUE:</b>	<b>992,500.00</b>	<b>123,147.85</b>	<b>137,624.05</b>	<b>854,875.95</b>	<b>13.87%</b>
<b>DIRECT EXPENSES:</b>					
BANK FEES - WELLS FARGO	1,000.00	(57.92)	(84.23)	1,084.23	-8.42%
GIFTS TO INJURED CLIENTS	400,000.00	-	-	400,000.00	0.00%
CPF BOARD EXPENSES	2,000.00	116.30	119.45	1,880.55	5.97%
<b>TOTAL DIRECT EXPENSES:</b>	<b>403,000.00</b>	<b>58.38</b>	<b>35.22</b>	<b>402,964.78</b>	<b>0.01%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.35 FTE)	94,918.00	7,923.76	15,762.10	79,155.90	16.61%
BENEFITS EXPENSE	35,020.00	2,793.61	5,527.40	29,492.60	15.78%
OTHER INDIRECT EXPENSE	32,782.00	2,483.76	5,196.11	27,585.89	15.85%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>162,720.00</b>	<b>13,201.13</b>	<b>26,485.61</b>	<b>136,234.39</b>	<b>16.28%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>565,720.00</b>	<b>13,259.51</b>	<b>26,520.83</b>	<b>539,199.17</b>	<b>4.69%</b>
<b>NET INCOME (LOSS):</b>	<b>426,780.00</b>	<b>109,888.34</b>	<b>111,103.22</b>		

# Washington State Bar Association

Statement of Activities

For the Period from November 1, 2017 to November 30, 2017

**16.67% OF YEAR COMPLETE**

	<b>FISCAL 2018 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>MANAGEMENT OF WESTERN STATES BAR CONFERENCE (NO WSBA FUNDS)</b>					
<b>REVENUE:</b>					
REGISTRATION REVENUE	25,500.00	-	-	25,500.00	0.00%
OTHER ACTIVITIES REGISTRATION REVENUE	13,000.00	-	-	13,000.00	0.00%
WESTERN STATES BAR MEMBERSHIP DUES	2,400.00	-	-	2,400.00	0.00%
SPONSORSHIPS	9,000.00	-	-	9,000.00	0.00%
<b>TOTAL REVENUE:</b>	<b>49,900.00</b>	<b>-</b>	<b>-</b>	<b>49,900.00</b>	<b>0.00%</b>
<b>DIRECT EXPENSES:</b>					
FACILITIES	40,000.00	-	15,750.00	24,250.00	39.38%
SPEAKERS & PROGRAM DEVELOPMENT	1,400.00	-	-	1,400.00	0.00%
BANK FEES	560.00	46.57	93.15	466.85	16.63%
WSBC PRESIDENT TRAVEL	500.00	-	-	500.00	0.00%
OPTIONAL ACTIVITIES EXPENSE	1,500.00	-	-	1,500.00	0.00%
MARKETING EXPENSE	600.00	-	50.81	549.19	8.47%
STAFF TRAVEL/PARKING	2,300.00	-	-	2,300.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>46,860.00</b>	<b>46.57</b>	<b>15,893.96</b>	<b>30,966.04</b>	<b>33.92%</b>
<b>INDIRECT EXPENSES:</b>					
<b>TOTAL INDIRECT EXPENSES:</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	
<b>TOTAL ALL EXPENSES:</b>	<b>46,860.00</b>	<b>46.57</b>	<b>15,893.96</b>	<b>30,966.04</b>	<b>33.92%</b>
<b>NET INCOME (LOSS):</b>	<b>3,040.00</b>	<b>(46.57)</b>	<b>(15,893.96)</b>		

**Washington State Bar Association**  
Statement of Activities  
For the Period from November 1, 2017 to November 30, 2017  
**16.67% OF YEAR COMPLETE**

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>SECTIONS OPERATIONS</b>					
<b>REVENUE:</b>					
SECTION DUES	484,380.00	-	-	484,380.00	0.00%
SEMINAR PROFIT SHARE	78,934.45	2,819.35	2,227.94	76,706.51	2.82%
INTEREST INCOME	1,371.00	-	-	1,371.00	0.00%
PUBLICATIONS REVENUE	4,000.00	1,263.13	1,263.13	2,736.87	31.58%
OTHER	44,525.00	6,465.00	12,850.00	31,675.00	28.86%
<b>TOTAL REVENUE:</b>	<b>613,210.45</b>	<b>10,547.48</b>	<b>16,341.07</b>	<b>596,869.38</b>	<b>2.66%</b>
<b>DIRECT EXPENSES:</b>					
DIRECT EXPENSES OF SECTION ACTIVITIES	584,980.00	39,010.41	59,503.74	525,476.26	10.17%
REIMBURSEMENT TO WSBA FOR INDIRECT EXPENSES	318,382.50	-	-	318,382.50	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>903,362.50</b>	<b>39,010.41</b>	<b>59,503.74</b>	<b>843,858.76</b>	<b>6.59%</b>
<b>NET INCOME (LOSS):</b>	<b>(290,152.05)</b>	<b>(28,462.93)</b>	<b>(43,162.67)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from November 1, 2017 to November 30, 2017

**16.67% OF YEAR COMPLETE**

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>INDIRECT EXPENSES:</b>					
SALARIES	11,337,279.00	926,239.82	1,857,370.75	9,479,908.25	16.38%
ALLOWANCE FOR OPEN POSITIONS	(120,000.00)	-	-	(120,000.00)	0.00%
TEMPORARY SALARIES	95,810.00	13,564.96	20,747.21	75,062.79	21.65%
CAPITAL LABOR & OVERHEAD	(194,000.00)	(8,218.08)	(25,602.48)	(168,397.52)	13.20%
EMPLOYEE ASSISTANCE PLAN	4,800.00	1,200.00	1,200.00	3,600.00	25.00%
EMPLOYEE SERVICE AWARDS	2,010.00	-	270.39	1,739.61	13.45%
FICA (EMPLOYER PORTION)	853,600.00	67,236.61	136,925.80	716,674.20	16.04%
L&I INSURANCE	47,000.00	-	-	47,000.00	0.00%
MEDICAL (EMPLOYER PORTION)	1,445,000.00	120,163.22	234,108.28	1,210,891.72	16.20%
RETIREMENT (EMPLOYER PORTION)	1,424,000.00	115,346.95	228,710.02	1,195,289.98	16.06%
TRANSPORTATION ALLOWANCE	118,500.00	210.00	420.00	118,080.00	0.35%
UNEMPLOYMENT INSURANCE	108,000.00	2,666.91	6,222.33	101,777.67	5.76%
STAFF DEVELOPMENT-GENERAL	6,910.00	-	-	6,910.00	0.00%
<b>TOTAL SALARY &amp; BENEFITS EXPENSE:</b>	<b>15,128,909.00</b>	<b>1,238,410.39</b>	<b>2,460,372.30</b>	<b>12,668,536.70</b>	<b>16.26%</b>
WORKPLACE BENEFITS	39,000.00	2,650.85	10,357.23	28,642.77	26.56%
HUMAN RESOURCES POOLED EXP	120,076.00	14,476.00	33,877.75	86,198.25	28.21%
MEETING SUPPORT EXPENSES	10,000.00	1,180.60	1,960.07	8,039.93	19.60%
RENT	1,750,000.00	150,720.59	297,601.03	1,452,398.97	17.01%
PERSONAL PROP TAXES-WSBA	11,000.00	701.08	1,402.16	9,597.84	12.75%
FURNITURE, MAINT, LH IMP	35,200.00	182.05	465.65	34,734.35	1.32%
OFFICE SUPPLIES & EQUIPMENT	46,000.00	1,363.59	3,924.18	42,075.82	8.53%
FURN & OFFICE EQUIP DEPRECIATION	51,000.00	3,287.00	6,574.00	44,426.00	12.89%
COMPUTER HARDWARE DEPRECIATION	57,000.00	3,261.00	7,296.74	49,703.26	12.80%
COMPUTER SOFTWARE DEPRECIATION	154,000.00	1,826.00	3,651.00	150,349.00	2.37%
INSURANCE	140,000.00	11,514.77	23,029.54	116,970.46	16.45%
PROFESSIONAL FEES-AUDIT	35,000.00	4,033.80	4,033.80	30,966.20	11.53%
PROFESSIONAL FEES-LEGAL	50,000.00	4,969.50	25,085.50	24,914.50	50.17%
TELEPHONE & INTERNET	49,000.00	3,384.85	6,930.55	42,069.45	14.14%
POSTAGE - GENERAL	42,000.00	2,202.84	4,137.34	37,862.66	9.85%
RECORDS STORAGE	40,000.00	3,771.39	5,774.98	34,225.02	14.44%
STAFF TRAINING	92,200.00	1,603.35	4,505.40	87,694.60	4.89%
BANK FEES	35,400.00	3,024.07	5,434.69	29,965.31	15.35%
PRODUCTION MAINTENANCE & SUPPLIES	25,000.00	2,019.45	2,747.11	22,252.89	10.99%
COMPUTER POOLED EXPENSES	645,660.00	22,635.77	61,973.82	583,686.18	9.60%
<b>TOTAL OTHER INDIRECT EXPENSES:</b>	<b>3,427,536.00</b>	<b>238,808.55</b>	<b>510,762.54</b>	<b>2,916,773.46</b>	<b>14.90%</b>
<b>TOTAL INDIRECT EXPENSES:</b>	<b>18,556,445.00</b>	<b>1,477,218.94</b>	<b>2,971,134.84</b>		



**Washington State Bar Association**  
Statement of Activities  
For the Period from November 1, 2017 to November 30, 2017  
**16.67% OF YEAR COMPLETE**

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE
<b>SUMMARY PAGE</b>				
LICENSE FEES	15,068,125.00	1,099,444.78	2,232,387.60	12,835,737.40
ACCESS TO JUSTICE	(305,327.00)	(23,719.36)	(47,014.52)	(258,312.48)
ADMINISTRATION	(995,999.00)	(75,032.72)	(151,342.76)	(844,656.24)
ADMISSIONS/BAR EXAM	157,962.00	14,523.58	191,252.87	(33,290.87)
BOARD OF GOVERNORS	(802,546.00)	(56,794.76)	(118,389.26)	(684,156.74)
COMMUNICATIONS	(591,780.00)	(44,984.19)	(101,034.18)	(490,745.82)
CONFERENCE & BROADCAST SERVICES	(738,960.00)	(58,354.49)	(117,824.00)	(621,136.00)
DISCIPLINE	(5,637,455.00)	(425,850.26)	(873,215.51)	(4,764,239.49)
DIVERSITY	(342,259.00)	(34,441.60)	28,496.26	(370,755.26)
FOUNDATION	(164,730.00)	(12,157.10)	(25,250.34)	(139,479.66)
HUMAN RESOURCES	(269,931.00)	(29,955.81)	(60,044.31)	(209,886.69)
LAP	(123,105.00)	(9,319.19)	(17,017.96)	(106,087.04)
LEGISLATIVE	(151,840.00)	(8,040.27)	(13,608.14)	(138,231.86)
LICENSING AND MEMBERSHIP	(412,445.00)	(31,611.02)	(58,543.78)	(353,901.22)
LIMITED LICENSE LEGAL TECHNICIAN	(254,748.00)	(20,396.36)	(37,185.90)	(217,562.10)
LIMITED PRACTICE OFFICERS	(159,182.00)	(12,920.42)	(24,705.51)	(134,476.49)
MANDATORY CLE ADMINISTRATION	(16,340.00)	19,797.07	2,886.35	(19,226.35)
MEMBER BENEFITS	(166,530.00)	(3,349.28)	(7,909.12)	(158,620.88)
MENTORSHIP PROGRAM	(115,842.00)	(9,090.84)	(18,315.02)	(97,526.98)
NEW MEMBER PROGRAM	(244,663.00)	(4,382.59)	(3,302.56)	(241,360.44)
NW LAWYER	(122,955.00)	(4,913.38)	24,066.85	(147,021.85)
OFFICE OF GENERAL COUNSEL	(795,748.00)	(64,082.77)	(128,318.40)	(667,429.60)
OGC-DISCIPLINARY BOARD	(303,963.00)	(23,781.91)	(45,166.43)	(258,796.57)
OUTREACH & ENGAGEMENT	(385,421.00)	(24,777.57)	(49,125.21)	(336,295.79)
PRACTICE OF LAW BOARD	(111,234.00)	(11,219.24)	(19,241.12)	(91,992.88)
PRACTICE MANAGEMENT ASSISTANCE	(196,569.00)	(9,911.10)	(24,016.39)	(172,552.61)
PROFESSIONAL RESPONSIBILITY PROGRAM	(284,096.00)	(20,946.26)	(42,982.96)	(241,113.04)
PUBLICATION & DESIGN SERVICES	(156,000.00)	(8,432.71)	(28,548.27)	(127,451.73)
PUBLIC SERVICE PROGRAMS	(344,548.00)	(17,853.50)	64,965.22	(409,513.22)
LAW CLERK PROGRAM	(617.00)	(8,613.78)	(10,602.01)	9,985.01
SECTIONS ADMINISTRATION	(164,903.00)	(36,731.64)	(71,531.56)	(93,371.44)
TECHNOLOGY	(1,468,042.00)	(126,893.38)	(246,262.42)	(1,221,779.58)
CLE - PRODUCTS	737,141.00	123,691.01	199,023.99	538,117.01
CLE - SEMINARS	(574,337.00)	(35,122.79)	(85,892.82)	(488,444.18)
SECTIONS OPERATIONS	(290,152.05)	(28,462.93)	(43,162.67)	(246,989.38)
DESKBOOKS	(170,905.00)	(21,438.92)	(34,136.01)	(136,768.99)
CLIENT PROTECTION FUND	426,780.00	109,888.34	111,103.22	315,676.78
WESTERN STATES BAR CONFERENCE (No WSBA Funds)	3,040.00	(46.57)	(15,893.96)	18,933.96
INDIRECT EXPENSES	(18,556,445.00)	(1,477,218.94)	(2,971,134.84)	(15,585,310.16)
<b>TOTAL OF ALL</b>	<b>19,026,569.05</b>	<b>1,413,502.87</b>	<b>2,636,535.58</b>	<b>16,390,033.47</b>
<b>NET INCOME (LOSS)</b>	<b>(470,124.05)</b>	<b>63,716.07</b>	<b>334,599.26</b>	

**Washington State Bar Association  
Analysis of Cash Investments  
As of November 30, 2017**

**Checking & Savings Accounts**

**General Fund**

**Checking**

<u>Bank</u>	<u>Account</u>	<u>Amount</u>
Wells Fargo	General	
Total		\$ 1,703,321

<u>Investments</u>	<u>Rate</u>	<u>Amount</u>
Wells Fargo Money Market	1.18%	\$ 26,789
UBS Financial Money Market	1.22%	\$ 1,042,659
Morgan Stanley Money Market	0.74%	\$ 25,811
Merrill Lynch Money Market	1.19%	\$ 1,886,188
Long Term Investments	Varies	\$ 3,255,795
Short Term Investments	Varies	\$ 500,000
<b>General Fund Total</b>		<b>\$ 8,440,561</b>

**Client Protection Fund**

**Checking**

<u>Bank</u>	<u>Amount</u>
Wells Fargo	

<u>Investments</u>	<u>Rate</u>	<u>Amount</u>
Wells Fargo Money Market	1.18%	\$ 2,246,748
Morgan Stanley Money Market	0.74%	\$ 102,948
Wells Fargo Investments	Varies	\$ -
<b>Lawyers' Fund for Client Protection Total</b>		<b>\$ 2,349,696</b>

**Grand Total Cash & Investments**      **\$ 10,790,257**

**Washington State Bar Association  
Analysis of Cash Investments  
As of November 30, 2017**

**Long Term Investments- General Fund**

**UBS Financial Long Term Investments**

Nuveen 3-7 year Municipal Bond Portfolio

**Value as of 11/30/2017**

\$ 306,597.98

**Morgan Stanley Long Term Investments**

Lord Abbett Short Term Duration Income Fund

Guggenheim Total Return Bond Fund

Virtus Multi-Sector Short Term Bond Fund

**Value as of 11/30/2017**

\$ 781,890.48

\$ 1,090,786.57

\$ 1,076,519.62

**\$ 2,949,196.67**

**Total Long Term Investments- General Fund 3,255,794.65**

**Short Term Investments- General Fund**

**Bank**

Bank of India NY

Goldman Sachs

**Interest**

**Rate**

1.25%

1.40%

**Yield**

1.25%

1.40%

**Term**

90 Days

180 Days

**Maturity**

**Date**

2/28/2018

5/29/2018

**Amount**

250,000.00

250,000.00

**Total Short Term Investments- General Fund 500,000.00**

**Client Protection Fund**

**Bank**

**Interest**

**Rate**

**Yield**

**Term**

**Mths**

**Maturity**

**Date**

**Amount**

**Total CPF -**