

WASHINGTON STATE
B A R A S S O C I A T I O N

Financial Reports

(Unaudited)

Year to Date August 31, 2022

Prepared by

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Submitted by

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September 20, 2022

Washington State Bar Association Financial Summary
Compared to Fiscal Year 2022 Reforecast
For the Period from August 1, 2022 to August 31, 2022

| Category | Actual Revenues | Reforecasted Revenues | Actual Indirect Expenses | Reforecasted Indirect Expenses | Actual Direct Expenses | Reforecasted Direct Expenses | Actual Total Expenses | Reforecasted Total Expenses | Actual Net Result | Reforecasted Net Result |
|--|-------------------|-----------------------|--------------------------|--------------------------------|------------------------|------------------------------|-----------------------|-----------------------------|-------------------|-------------------------|
| Access to Justice | - | - | 145,933 | 152,194 | 12,284 | 49,175 | 158,217 | 201,369 | (158,217) | (201,369) |
| Administration | 78,687 | 7,520 | 947,501 | 1,022,741 | 391 | 13,150 | 947,892 | 1,035,891 | (869,205) | (1,028,371) |
| Admissions/Bar Exam | 1,205,740 | 1,269,353 | 812,431 | 861,929 | 313,323 | 388,157 | 1,125,754 | 1,250,086 | 79,986 | 19,267 |
| Advancement FTE | - | - | 310,842 | 342,229 | 2,924 | 4,267 | 313,766 | 346,495 | (313,766) | (346,495) |
| Bar News | 573,664 | 621,700 | 305,802 | 327,222 | 280,114 | 378,800 | 585,916 | 706,022 | (12,252) | (84,322) |
| Board of Governors | - | - | 158,850 | 180,684 | 242,623 | 329,380 | 401,473 | 510,064 | (401,473) | (510,064) |
| Character & Fitness Board | - | - | 15,110 | 43,720 | 3,379 | 25,000 | 18,489 | 68,720 | (18,489) | (68,720) |
| Communications Strategies | 4,122 | 1,113 | 564,801 | 625,393 | 43,316 | 98,408 | 608,117 | 723,801 | (603,993) | (722,688) |
| Communications Strategies FTE | - | - | 202,897 | 225,526 | - | - | 202,897 | 225,526 | (202,897) | (225,526) |
| Discipline | 103,899 | 122,036 | 5,090,367 | 5,665,662 | 137,615 | 213,924 | 5,227,982 | 5,879,586 | (5,124,083) | (5,757,549) |
| Diversity | 135,000 | 135,000 | 254,056 | 277,700 | 30,241 | 154,720 | 284,297 | 432,420 | (149,297) | (297,420) |
| EJD FTE | - | - | 191,774 | 191,583 | - | - | 191,774 | 191,583 | (191,774) | (191,583) |
| Foundation | - | - | 112,909 | 126,340 | 1,002 | 6,090 | 113,910 | 132,430 | (113,910) | (132,430) |
| Human Resources | - | - | 430,745 | 459,945 | - | - | 430,745 | 459,945 | (430,745) | (459,945) |
| Law Clerk Program | 195,837 | 222,500 | 108,136 | 125,989 | - | 5,683 | 108,136 | 131,672 | 87,701 | 90,828 |
| Legislative | - | - | 199,681 | 228,227 | 12,311 | 24,883 | 211,993 | 253,110 | (211,993) | (253,110) |
| Legal Lunchbox | 45,015 | 42,000 | 40,469 | 48,136 | - | 100 | 40,469 | 48,236 | 4,546 | (6,236) |
| Licensing and Membership Records | 420,867 | 411,503 | 534,695 | 599,433 | 25,267 | 24,619 | 559,961 | 624,052 | (139,095) | (212,549) |
| Licensing Fees | 15,452,486 | 16,512,089 | - | - | - | - | 0 | 15,452,486 | 16,512,089 | - |
| Limited License Legal Technician | 18,045 | 17,484 | 64,857 | 63,587 | 13,952 | 19,949 | 78,808 | 83,536 | (60,763) | (66,052) |
| Limited Practice Officers | 198,759 | 213,795 | 90,358 | 84,798 | 8,326 | 29,690 | 98,684 | 114,489 | 100,075 | 99,307 |
| Mandatory CLE | 1,388,175 | 1,382,807 | 604,960 | 654,787 | 25,084 | 33,442 | 630,044 | 688,230 | 758,131 | 694,577 |
| Member Wellness Program | 8,250 | 7,292 | 158,835 | 194,191 | 10,326 | 14,542 | 169,161 | 208,733 | (160,911) | (201,441) |
| Member Services & Engagement | 73,871 | 20,000 | 367,020 | 416,320 | 4,372 | 23,250 | 371,392 | 439,570 | (297,521) | (419,570) |
| Mini CLE | - | - | 89,749 | 106,712 | - | - | 89,749 | 106,712 | (89,749) | (106,712) |
| New Member Education | 39,370 | 91,500 | 77,637 | 90,056 | - | 2,000 | 77,637 | 92,056 | (38,267) | (556) |
| Office of General Counsel | 1,126 | 3 | 875,013 | 951,241 | 13,731 | 28,071 | 888,743 | 979,313 | (887,618) | (979,310) |
| Office of the Executive Director | - | - | 425,199 | 519,115 | 52,735 | 76,932 | 477,934 | 596,047 | (477,934) | (596,047) |
| OGC-Disciplinary Board | - | - | 160,024 | 179,945 | 74,042 | 128,591 | 234,066 | 308,536 | (234,066) | (308,536) |
| Practice of Law Board | - | - | 64,471 | 67,261 | - | 12,000 | 64,471 | 79,261 | (64,471) | (79,261) |
| Practice Management Assistance | 226 | 40,226 | - | - | 72,488 | 80,400 | 72,488 | 80,400 | (72,262) | (40,174) |
| Professional Responsibility Program | - | - | 237,657 | 273,637 | 724 | 6,827 | 238,381 | 280,465 | (238,381) | (280,465) |
| Public Service Programs | 130,000 | 130,000 | 134,031 | 138,075 | 155,696 | 258,280 | 289,727 | 396,355 | (159,727) | (266,355) |
| Publication and Design Services | - | - | 96,863 | 109,040 | 4,200 | 4,300 | 101,063 | 113,340 | (101,063) | (113,340) |
| Regulatory Services FTE | - | - | 450,196 | 508,467 | - | 7,500 | - | 515,967 | (450,196) | (515,967) |
| Sections Administration | 363,575 | 284,000 | 243,849 | 281,993 | 5,133 | 6,893 | 248,982 | 288,886 | 114,592 | (4,886) |
| Service Center | - | - | 589,213 | 661,923 | 10,600 | 6,419 | 595,734 | 672,523 | (595,734) | (672,523) |
| Volunteer Engagement | - | - | 83,846 | 93,798 | 7,655 | 51,150 | 91,502 | 144,948.38 | (91,502) | (144,948) |
| Technology | - | - | 1,601,736 | 1,886,393 | - | - | 1,601,736 | 1,886,393 | (1,601,736) | (1,886,393) |
| Subtotal General Fund | 20,436,712 | 21,531,920 | 16,842,613 | 18,785,994 | 1,559,673 | 2,510,772 | 18,402,286 | 21,296,766 | 2,034,426 | 235,154 |
| Expenses using reserve funds | | | | | | | | | - | - |
| Total General Fund - Net Result from Operations | | | | | | | | | 2,034,426 | 235,154 |
| Percentage of Budget | 95% | | 90% | | 62% | | 86% | | | |
| CLE-Seminars and Products | 1,797,020 | 2,055,081 | 931,248 | 994,140 | 114,671 | 288,841 | 1,035,919 | 1,282,981 | 761,101 | 772,100 |
| CLE - Deskbooks | 95,069 | 164,600 | 190,304 | 211,400 | 28,359 | 68,725 | 218,663 | 280,125 | (123,594) | (115,525) |
| Total CLE | 1,892,089 | 2,219,681 | 1,111,552 | 1,205,540 | 143,030 | 357,566 | 1,254,582 | 1,563,106 | 637,508 | 656,575 |
| Percentage of Budget | 85% | | 92% | | 40% | | 80% | | | |
| Total All Sections | 648,864 | 637,652 | - | - | 505,865 | 899,652 | 505,865 | 899,652 | 142,999 | (262,000) |
| Client Protection Fund-Restricted | 730,423 | 828,319 | 147,318 | 167,313 | 66,204 | 503,767 | 213,522 | 671,081 | 516,901 | 157,238 |
| Totals | 23,708,088 | 25,217,572 | 18,101,483 | 20,158,848 | 2,274,772 | 4,271,757 | 20,376,255 | 24,430,604 | 3,331,834 | 786,968 |
| Percentage of Budget | 94% | | 90% | | 53% | | 83% | | | |

| Summary of Fund Balances: | Fund Balances Sept. 30, 2021 | 2022 Reforecasted Fund Balances | Fund Balances Year to date |
|---|------------------------------|---------------------------------|----------------------------|
| Restricted Funds: | | | |
| Client Protection Fund | 4,046,246 | 4,203,484 | 4,563,147 |
| Board-Designated Funds (Non-General Fund): | | | |
| CLE Fund Balance | 648,792 | 1,305,367 | 1,286,299 |
| Section Funds | 1,508,843 | 1,246,843 | 1,651,842 |
| Board-Designated Funds (General Fund): | | | |
| Operating Reserve Fund | 1,500,000 | 1,500,000 | 1,500,000 |
| Facilities Reserve Fund | 1,050,000 | 1,050,000 | 1,050,000 |
| Unrestricted Funds (General Fund): | | | |
| Unrestricted General Fund | 4,522,174 | 4,757,328 | 6,556,600 |
| Total General Fund Balance | 7,072,174 | 7,307,328 | 9,106,600 |
| Net Change in Total General Fund Balance | | 235,154 | 2,034,426 |
| Total Fund Balance | 13,276,054 | 14,063,022 | 16,607,888 |
| Net Change In Fund Balance | | 786,968 | 3,331,834 |

Washington State Bar Association
Statement of Activities
For the Period from August 1, 2022 to August 31, 2022
92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF REFORECAST | YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE) |
|-----------------------|---------------------------|------------------|-------------------|----------------------|-------------------------|---|
| LICENSE FEES | | | | | | |
| REVENUE: | | | | | | |
| LICENSE FEES | 16,512,089 | 1,386,497 | 15,452,486 | 1,059,603 | 94% | 316,404 |
| TOTAL REVENUE: | 16,512,089 | 1,386,497 | 15,452,486 | 1,059,603 | 94% | 316,404 |

Washington State Bar Association
Statement of Activities
For the Period from August 1, 2022 to August 31, 2022
92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF REFORECAST | YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE) |
|---------------------------------|---------------------------|------------------|------------------|----------------------|-------------------------|---|
| ACCESS TO JUSTICE | | | | | | |
| REVENUE: | | | | | | |
| | | | | | | |
| TOTAL REVENUE: | - | - | - | - | | - |
| | | | | | | |
| DIRECT EXPENSES: | | | | | | |
| | | | | | | |
| SURVEYS | 100 | - | - | 100 | 0% | 92 |
| ATJ BOARD RETREAT | 2,000 | - | 396 | 1,604 | 20% | 1,437 |
| LEADERSHIP TRAINING | 2,000 | - | 2,000 | 0 | 100% | (167) |
| ATJ BOARD EXPENSE | 24,000 | 1,500 | 9,104 | 14,896 | 38% | 12,896 |
| STAFF TRAVEL/PARKING | 2,700 | - | 209 | 2,491 | 8% | 2,266 |
| STAFF CONFERENCE & TRAINING | 2,875 | - | 350 | 2,525 | 12% | 2,285 |
| PUBLIC DEFENSE | 6,000 | - | 225 | 5,775 | 4% | 5,275 |
| RECEPTION/FORUM EXPENSE | 9,500 | - | - | 9,500 | 0% | 8,708 |
| TOTAL DIRECT EXPENSES: | 49,175 | 1,500 | 12,284 | 36,891 | 25% | 32,793 |
| INDIRECT EXPENSES: | | | | | | |
| | | | | | | |
| SALARY EXPENSE (1.30 FTE) | 83,512 | 7,148 | 83,957 | (445) | 101% | (7,404) |
| BENEFITS EXPENSE | 32,843 | 2,611 | 29,637 | 3,206 | 90% | 469 |
| OTHER INDIRECT EXPENSE | 35,839 | 2,665 | 32,339 | 3,500 | 90% | 513 |
| TOTAL INDIRECT EXPENSES: | 152,194 | 12,425 | 145,933 | 6,261 | 96% | (6,422) |
| TOTAL ALL EXPENSES: | 201,369 | 13,925 | 158,217 | 43,152 | 79% | 26,372 |
| NET INCOME (LOSS): | (201,369) | (13,925) | (158,217) | (43,152) | 79% | 26,372 |

Washington State Bar Association
Statement of Activities
For the Period from August 1, 2022 to August 31, 2022
92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF REFORECAST | YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE) |
|---------------------------------|-----------------------------------|--------------------------|-------------------------|------------------------------|---------------------------------|--|
| ADMINISTRATION | | | | | | |
| REVENUE: | | | | | | |
| INTEREST INCOME | 5,160 | 31,531 | 78,687 | (73,527) | 1525% | 73,957 |
| MISCELLANEOUS | 2,360 | - | - | 2,360 | 0% | (2,163) |
| TOTAL REVENUE: | 7,520 | 31,531 | 78,687 | (71,167) | 1046% | 71,794 |
| DIRECT EXPENSES: | | | | | | |
| CONSULTING SERVICES | 10,000 | - | - | 10,000 | 0% | 9,167 |
| STAFF TRAVEL/PARKING | 2,800 | - | 326 | 2,474 | 12% | 2,241 |
| STAFF CONFERENCE & TRAINING | 350 | - | - | 350 | 0% | 321 |
| MISCELLANEOUS | - | (927) | 66 | (66) | | (66) |
| TOTAL DIRECT EXPENSES: | 13,150 | (927) | 391 | 12,759 | 3% | 11,663 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (6.92 FTE) | 644,230 | 57,651 | 603,365 | 40,865 | 94% | (12,821) |
| BENEFITS EXPENSE | 185,078 | 15,411 | 172,662 | 12,416 | 93% | (3,007) |
| OTHER INDIRECT EXPENSE | 193,433 | 14,135 | 171,474 | 21,959 | 89% | 5,840 |
| TOTAL INDIRECT EXPENSES: | 1,022,741 | 87,198 | 947,501 | 75,240 | 93% | (9,988) |
| TOTAL ALL EXPENSES: | 1,035,891 | 86,271 | 947,892 | 87,998 | 92% | 1,674 |
| NET INCOME (LOSS): | (1,028,371) | (54,740) | (869,205) | (159,165) | 85% | 73,468 |

Washington State Bar Association
Statement of Activities
For the Period from August 1, 2022 to August 31, 2022
92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF REFORECAST | YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE) |
|------------------------------------|-----------------------------------|--------------------------|-------------------------|------------------------------|---------------------------------|--|
| ADMISSIONS | | | | | | |
| REVENUE: | | | | | | |
| EXAM SOFT REVENUE | - | - | 6,995 | (6,995) | | 6,995 |
| BAR EXAM FEES | 1,212,376 | 35,990 | 1,137,525 | 74,851 | 94% | 26,180 |
| RULE 9/LEGAL INTERN FEES | 11,242 | 600 | 11,550 | (308) | 103% | 1,245 |
| SPECIAL ADMISSIONS | 45,734 | 3,100 | 49,670 | (3,936) | 109% | 7,747 |
| TOTAL REVENUE: | 1,269,353 | 39,690 | 1,205,740 | 63,613 | 95% | 42,167 |
| DIRECT EXPENSES: | | | | | | |
| POSTAGE | 1,200 | - | - | 1,200 | 0% | 1,100 |
| STAFF TRAVEL/PARKING | 12,136 | 3,891 | 12,363 | (227) | 102% | (1,238) |
| STAFF MEMBERSHIP DUES | 800 | - | 250 | 550 | 31% | 483 |
| SUPPLIES | 2,500 | - | 2,710 | (210) | 108% | (418) |
| FACILITY, PARKING, FOOD | 93,038 | 8,967 | 80,298 | 12,740 | 86% | 4,986 |
| EXAMINER FEES | 36,000 | - | 27,500 | 8,500 | 76% | 5,500 |
| UBE EXMINATIONS | 126,900 | 78,690 | 110,110 | 16,790 | 87% | 6,215 |
| BOARD OF BAR EXAMINERS | 23,000 | - | 4,251 | 18,749 | 18% | 16,832 |
| BAR EXAM PROCTORS | 31,000 | 17,478 | 30,946 | 54 | 100% | (2,529) |
| DISABILITY ACCOMMODATIONS | 20,500 | 80 | 11,166 | 9,334 | 54% | 7,625 |
| CHARACTER & FITNESS INVESTIGATIONS | 2,000 | - | 108 | 1,892 | 5% | 1,725 |
| LAW SCHOOL VISITS | 850 | 354 | 354 | 496 | 42% | 425 |
| DEPRECIATION-SOFTWARE | 21,235 | 2,038 | 22,483 | (1,248) | 106% | (3,018) |
| STAFF CONFERENCE & TRAINING | 13,380 | 847 | 7,492 | 5,888 | 56% | 4,773 |
| ONLINE LEGAL RESEARCH | 3,467 | 326 | 3,165 | 302 | 91% | 13 |
| LAW LIBRARY | 151 | 12 | 127 | 24 | 84% | 11 |
| TOTAL DIRECT EXPENSES: | 388,157 | 112,683 | 313,323 | 74,833 | 81% | 42,487 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (6.75 FTE) | 497,669 | 42,295 | 486,771 | 10,898 | 98% | (30,575) |
| BENEFITS EXPENSE | 165,832 | 13,673 | 154,543 | 11,289 | 93% | (2,530) |
| OTHER INDIRECT EXPENSE | 198,428 | 14,105 | 171,116 | 27,311 | 86% | 10,776 |
| TOTAL INDIRECT EXPENSES: | 861,929 | 70,072 | 812,431 | 49,498 | 94% | (22,329) |
| TOTAL ALL EXPENSES: | 1,250,086 | 182,755 | 1,125,754 | 124,331 | 90% | 20,158 |
| NET INCOME (LOSS): | 19,267 | (143,065) | 79,986 | (60,719) | 415% | 62,324 |

Washington State Bar Association

Statement of Activities

For the Period from August 1, 2022 to August 31, 2022

92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF REFORECAST | YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE) |
|---------------------------------|---------------------------|------------------|------------------|----------------------|-------------------------|---|
| ADVANCEMENT FTE | | | | | | |
| REVENUE: | | | | | | |
| | | | | | | |
| TOTAL REVENUE: | - | - | - | - | | - |
| | | | | | | |
| DIRECT EXPENSES: | | | | | | |
| | | | | | | |
| STAFF CONFERENCE & TRAINING | 4,267 | 745 | 2,924 | 1,342 | 69% | 987 |
| TOTAL DIRECT EXPENSES: | <u>4,267</u> | <u>745</u> | <u>2,924</u> | <u>1,342</u> | <u>69%</u> | <u>987</u> |
| | | | | | | |
| INDIRECT EXPENSES: | | | | | | |
| | | | | | | |
| SALARY EXPENSE (1.90 FTE) | 224,156 | 19,068 | 204,825 | 19,331 | 91% | 651 |
| BENEFITS EXPENSE | 61,974 | 5,355 | 59,020 | 2,955 | 95% | (2,210) |
| OTHER INDIRECT EXPENSE | 56,099 | 3,879 | 46,997 | 9,101 | 84% | 4,427 |
| TOTAL INDIRECT EXPENSES: | <u>342,229</u> | <u>28,302</u> | <u>310,842</u> | <u>31,387</u> | <u>91%</u> | <u>2,868</u> |
| TOTAL ALL EXPENSES: | <u>346,495</u> | <u>29,047</u> | <u>313,766</u> | <u>32,729</u> | <u>91%</u> | <u>3,855</u> |
| NET INCOME (LOSS): | <u>(346,495)</u> | <u>(29,047)</u> | <u>(313,766)</u> | <u>(32,729)</u> | <u>91%</u> | <u>3,855</u> |

Washington State Bar Association

Statement of Activities

For the Period from August 1, 2022 to August 31, 2022

92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF REFORECAST | YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE) |
|---------------------------------|---------------------------|------------------|-----------------|----------------------|-------------------------|---|
| BAR NEWS | | | | | | |
| REVENUE: | | | | | | |
| ROYALTIES | 2,500 | - | 3,867 | (1,367) | 155% | 1,576 |
| DISPLAY ADVERTISING | 400,000 | - | 295,187 | 104,813 | 74% | (71,479) |
| SUBSCRIPT/SINGLE ISSUES | 200 | - | 72 | 128 | 36% | (111) |
| CLASSIFIED ADVERTISING | 2,500 | 5,033 | 7,478 | (4,978) | 299% | 5,187 |
| GEN ANNOUNCEMENTS | 14,000 | - | 14,215 | (215) | 102% | 1,382 |
| PROF ANNOUNCEMENTS | 22,500 | - | 21,360 | 1,140 | 95% | 735 |
| JOB TARGET ADVERTISING | 180,000 | 13,005 | 231,484 | (51,484) | 129% | 66,484 |
| TOTAL REVENUE: | 621,700 | 18,038 | 573,664 | 48,036 | 92% | 3,773 |
| DIRECT EXPENSES: | | | | | | |
| POSTAGE | 100,000 | - | 90,779 | 9,221 | 91% | 888 |
| PRINTING, COPYING & MAILING | 260,000 | - | 186,358 | 73,643 | 72% | 51,976 |
| DIGITAL/ONLINE DEVELOPMENT | 16,200 | - | 160 | 16,040 | 1% | 14,690 |
| GRAPHICS/ARTWORK | 200 | - | - | 200 | 0% | 183 |
| OUTSIDE SALES EXPENSE | 1,730 | - | 1,730 | - | 100% | (144) |
| STAFF CONFERENCE & TRAINING | 350 | (135) | 997 | (647) | 285% | (676) |
| STAFF MEMBERSHIP DUES | 135 | - | - | 135 | 0% | 124 |
| SUBSCRIPTIONS | 185 | - | 90 | 95 | 49% | 80 |
| TOTAL DIRECT EXPENSES: | 378,800 | (135) | 280,114 | 98,686 | 74% | 67,119 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (2.26 FTE) | 202,410 | 16,960 | 186,675 | 15,735 | 92% | (1,132) |
| BENEFITS EXPENSE | 53,718 | 4,467 | 50,603 | 3,116 | 94% | (1,361) |
| OTHER INDIRECT EXPENSE | 71,093 | 5,649 | 68,524 | 2,570 | 96% | (3,355) |
| TOTAL INDIRECT EXPENSES: | 327,222 | 27,076 | 305,802 | 21,420 | 93% | (5,848) |
| TOTAL ALL EXPENSES: | 706,022 | 26,941 | 585,916 | 120,106 | 83% | 61,271 |
| NET INCOME (LOSS): | (84,322) | (8,902) | (12,252) | (72,071) | 15% | 65,044 |

Washington State Bar Association
Statement of Activities
For the Period from August 1, 2022 to August 31, 2022
92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF REFORECAST | YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE) |
|---------------------------------|-----------------------------------|--------------------------|-------------------------|------------------------------|---------------------------------|--|
| BOARD OF GOVERNOR | | | | | | |
| REVENUE: | | | | | | |
| | | | | | | |
| TOTAL REVENUE: | - | - | - | - | | - |
| DIRECT EXPENSES: | | | | | | |
| | | | | | | |
| BOG MEETINGS | 146,665 | 1,503 | 114,449 | 32,217 | 78% | 19,994 |
| BOG COMMITTEES' EXPENSES | 501 | - | 226 | 275 | 45% | 233 |
| BOG RETREAT | 15,042 | - | 66 | 14,976 | 0% | 13,723 |
| BOG CONFERENCE ATTENDANCE | 57,400 | 2,087 | 47,687 | 9,713 | 83% | 4,930 |
| BOG TRAVEL & OUTREACH | 30,000 | 5,286 | 18,359 | 11,641 | 61% | 9,141 |
| LEADERSHIP TRAINING | 26,000 | 1,500 | 22,572 | 3,428 | 87% | 1,261 |
| BOG ELECTIONS | 26,000 | - | 15,900 | 10,100 | 61% | 7,933 |
| MEMBER OUTREACH/ETHOS MEETINGS | 17,772 | 97 | 18,344 | (572) | 103% | (2,053) |
| PRESIDENT'S DINNER | 10,000 | - | - | 10,000 | 0% | 9,167 |
| CONSULTING SERVICES | - | 1,999 | 5,021 | (5,021) | | (5,021) |
| TOTAL DIRECT EXPENSES: | 329,380 | 12,472 | 242,623 | 86,757 | 74% | 59,309 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (1.40 FTE) | 104,745 | 9,948 | 94,214 | 10,531 | 90% | 1,803 |
| BENEFITS EXPENSE | 34,464 | 2,618 | 29,853 | 4,611 | 87% | 1,739 |
| OTHER INDIRECT EXPENSE | 41,476 | 2,868 | 34,784 | 6,692 | 84% | 3,235 |
| TOTAL INDIRECT EXPENSES: | 180,684 | 15,434 | 158,850 | 21,834 | 88% | 6,777 |
| TOTAL ALL EXPENSES: | 510,064 | 27,906 | 401,473 | 108,591 | 79% | 66,086 |
| NET INCOME (LOSS): | (510,064) | (27,906) | (401,473) | (108,591) | 79% | 66,086 |

Washington State Bar Association
Statement of Activities
For the Period from August 1, 2022 to August 31, 2022
92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF REFORECAST | YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE) |
|--|-----------------------------------|--------------------------|-------------------------|------------------------------|---------------------------------|--|
| CHARACTER & FITNESS BOARD | | | | | | |
| REVENUE: | | | | | | |
| | | | | | | |
| TOTAL REVENUE: | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> | | <u>-</u> |
| DIRECT EXPENSES: | | | | | | |
| | | | | | | |
| CHARACTER & FITNESS BOARD EXP | 10,000 | - | 123 | 9,877 | 1% | 9,043 |
| COURT REPORTERS | 15,000 | - | 3,256 | 11,744 | 22% | 10,494 |
| TOTAL DIRECT EXPENSES: | <u>25,000</u> | <u>-</u> | <u>3,379.42</u> | <u>21,621</u> | <u>14%</u> | <u>19,537</u> |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (0.40 FTE) | 26,274 | 3,130 | 11,194 | 15,081 | 43% | 12,891 |
| BENEFITS EXPENSE | 8,456 | 182 | 2,525 | 5,931 | 30% | 5,226 |
| OTHER INDIRECT EXPENSE | <u>8,990</u> | <u>115</u> | <u>1,391</u> | <u>7,599</u> | <u>15%</u> | <u>6,850</u> |
| TOTAL INDIRECT EXPENSES: | <u>43,720</u> | <u>3,426</u> | <u>15,110</u> | <u>28,611</u> | <u>35%</u> | <u>24,967</u> |
| TOTAL ALL EXPENSES: | <u>68,720</u> | <u>3,426</u> | <u>18,489</u> | <u>50,231</u> | <u>27%</u> | <u>44,504</u> |
| NET INCOME (LOSS): | <u>(68,720)</u> | <u>(3,426)</u> | <u>(18,489)</u> | <u>(50,231)</u> | <u>27%</u> | <u>44,504</u> |

Washington State Bar Association
Statement of Activities
For the Period from August 1, 2022 to August 31, 2022
92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF REFORECAST | YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE) |
|------------------------------------|-----------------------------------|--------------------------|-------------------------|------------------------------|---------------------------------|--|
| LAW CLERK PROGRAM | | | | | | |
| REVENUE: | | | | | | |
| LAW CLERK FEES | 220,000 | 1,661 | 192,937 | 27,063 | 88% | (8,730) |
| LAW CLERK APPLICATION FEES | 2,500 | 400 | 2,900 | (400) | 116% | 608 |
| TOTAL REVENUE: | 222,500 | 2,061 | 195,837 | 26,663 | 88% | (8,121) |
| DIRECT EXPENSES: | | | | | | |
| SUBSCRIPTIONS | 250 | - | - | 250 | 0% | 229 |
| CHARACTER & FITNESS INVESTIGATIONS | 100 | - | - | 100 | 0% | 92 |
| LAW CLERK BOARD EXPENSE | 4,667 | - | - | 4,667 | 0% | 4,278 |
| LAW CLERK OUTREACH | 667 | - | - | 667 | 0% | 611 |
| TOTAL DIRECT EXPENSES: | 5,683 | - | - | 5,683 | 0% | 5,210 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (0.98 FTE) | 74,451 | 6,443 | 66,014 | 8,437 | 89% | 2,233 |
| BENEFITS EXPENSE | 23,077 | 1,674 | 19,165 | 3,912 | 83% | 1,989 |
| OTHER INDIRECT EXPENSE | 28,461 | 1,893 | 22,957 | 5,503 | 81% | 3,132 |
| TOTAL INDIRECT EXPENSES: | 125,989 | 10,010 | 108,136 | 17,852 | 86% | 7,353 |
| TOTAL ALL EXPENSES: | 131,672 | 10,010 | 108,136 | 23,536 | 82% | 12,563 |
| NET INCOME (LOSS): | 90,828 | (7,949) | 87,701 | 3,127 | 97% | 4,442 |

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For the Period from August 1, 2022 to August 31, 2022
92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF REFORECAST | YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE) |
|---|-----------------------------------|--------------------------|-------------------------|------------------------------|---------------------------------|--|
| CONTINUING LEGAL EDUCATION (CLE) | | | | | | |
| REVENUE: | | | | | | |
| SEMINAR REGISTRATIONS | 790,000 | 12,766 | 550,365 | 239,635 | 70% | (173,802) |
| SEMINAR-EXHIB/SPNSR/ETC | 5,000 | - | (21,224) | 26,224 | -424% | (25,808) |
| SHIPPING & HANDLING | 81 | 36 | 207 | (126) | 256% | 133 |
| COURSEBOOK SALES | 5,717 | 350 | 1,650 | 4,067 | 29% | (3,590) |
| MP3 AND VIDEO SALES | 1,254,283 | 90,197 | 1,266,022 | (11,739) | 101% | 116,263 |
| TOTAL REVENUE: | 2,055,081 | 103,349 | 1,797,020 | 258,061 | 87% | (199,609) |
| DIRECT EXPENSES: | | | | | | |
| DEPRECIATION | 1,312 | 109 | 1,203 | 109 | 92% | (0) |
| ONLINE EXPENSES | 54,000 | 3,852 | 45,682 | 8,318 | 85% | 3,818 |
| ACCREDITATION FEES | 3,000 | (24) | 1,896 | 1,104 | 63% | 854 |
| FACILITIES | 83,200 | 1,200 | 44,992 | 38,208 | 54% | 31,275 |
| DISABILITY ACCOMMODATIONS | 1,333 | - | - | 1,333 | 0% | 1,222 |
| SPEAKERS & PROGRAM DEVELOP | 15,000 | - | 13,197 | 1,803 | 88% | 553 |
| SPLITS TO SECTIONS | 115,000 | - | - | 115,000 | 0% | 105,417 |
| HONORARIA | 1,500 | - | 3,000 | (1,500) | 200% | (1,625) |
| CLE SEMINAR COMMITTEE | 150 | - | - | 150 | 0% | 138 |
| STAFF TRAVEL/PARKING | 10,096 | 594 | 3,259 | 6,837 | 32% | 5,996 |
| STAFF CONFERENCE & TRAINING | 467 | - | - | 467 | 0% | 428 |
| STAFF MEMBERSHIP DUES | 471 | - | 1,145 | (674) | 243% | (713) |
| COST OF SALES - COURSEBOOKS | 1,054 | 23 | 132 | 922 | 13% | 834 |
| A/V DEVELOP COSTS (RECORDING) | 2,000 | - | - | 2,000 | 0% | 1,833 |
| POSTAGE & DELIVERY-COURSEBOOKS | 58 | 32 | 165 | (107) | 283% | (112) |
| STAFF TRAVEL/PARKING | 200 | - | - | 200 | 0% | 183 |
| TOTAL DIRECT EXPENSES: | 288,841 | 5,786 | 114,671 | 174,170 | 40% | 150,100 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (8.12 FTE) | 555,791 | 48,863 | 527,049 | 28,742 | 95% | (17,574) |
| BENEFITS EXPENSE | 203,474 | 17,084 | 192,801 | 10,673 | 95% | (6,283) |
| OTHER INDIRECT EXPENSE | 234,875 | 16,604 | 201,398 | 33,478 | 86% | 13,905 |
| TOTAL INDIRECT EXPENSES: | 994,140 | 82,551 | 921,248 | 72,893 | 93% | (9,952) |
| TOTAL ALL EXPENSES: | 1,282,981 | 88,337 | 1,035,919 | 247,063 | 81% | 140,147 |
| NET INCOME (LOSS): | 772,100 | 15,012 | 761,101 | 10,998 | 99% | 53,343 |

Washington State Bar Association

Statement of Activities

For the Period from August 1, 2022 to August 31, 2022

92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF REFORECAST | YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE) |
|-------------------------------------|---------------------------|------------------|------------------|----------------------|-------------------------|---|
| COMMUNICATION STRATEGIES FTE | | | | | | |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (1.00 FTE) | 155,294 | 13,160 | 141,719 | 13,575 | 91% | 634 |
| BENEFITS EXPENSE | 40,656 | 3,359 | 36,482 | 4,175 | 90% | 787 |
| OTHER INDIRECT EXPENSE | 29,575 | 2,036 | 24,697 | 4,879 | 84% | 2414 |
| TOTAL INDIRECT EXPENSES: | <u>225,526</u> | <u>18,555</u> | <u>202,897</u> | <u>22,629</u> | <u>90%</u> | <u>3,835</u> |
| NET INCOME (LOSS): | <u>(225,526)</u> | <u>(18,555)</u> | <u>(202,897)</u> | <u>(22,629)</u> | <u>90%</u> | <u>3,835</u> |

Washington State Bar Association

Statement of Activities

For the Period from August 1, 2022 to August 31, 2022

92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF REFORECAST | YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE) |
|---------------------------------|---------------------------|------------------|------------------|----------------------|-------------------------|---|
| COMMUNICATION STRATEGIES | | | | | | |
| REVENUE: | | | | | | |
| SPONSORSHIPS | 1,000 | - | 1,000 | - | 100% | 83 |
| 50 YEAR MEMBER TRIBUTE LUNCH | - | 480 | 480 | (480) | | 480 |
| WSBA LOGO MERCHANDISE SALES | 113 | 572 | 2,642 | (2,528) | 2333% | 2,538 |
| TOTAL REVENUE: | 1,113 | 1,052 | 4,122 | (3,008) | 370% | 3,101 |
| DIRECT EXPENSES: | | | | | | |
| STAFF TRAVEL/PARKING | 3,395 | 771 | 3,805 | (410) | 112% | (693) |
| STAFF MEMBERSHIP DUES | 1,028 | 135 | 740 | 288 | 72% | 202 |
| SUBSCRIPTIONS | 3,635 | 139 | 3,194 | 441 | 88% | 138 |
| DIGITAL/ONLINE DEVELOPMENT | 409 | - | 331 | 79 | 81% | 44 |
| APEX DINNER | 43,416 | - | 7,068 | 36,348 | 16% | 32,730 |
| 50 YEAR MEMBER TRIBUTE LUNCH | 23,007 | 14,509 | 25,016 | (2,009) | 109% | (3,926) |
| BAR OUTREACH | 11,681 | - | 1,353 | 10,329 | 12% | 9,355 |
| COMMUNICATIONS OUTREACH | 10,680 | 25 | 970 | 9,709 | 9% | 8,819 |
| STAFF CONFERENCE & TRAINING | - | - | 131 | (131) | | (131) |
| TELEPHONE | 1,056 | 47 | 708 | 348 | 67% | 260 |
| CONFERENCE CALLS | 101 | - | - | 101 | 0% | 92 |
| TOTAL DIRECT EXPENSES: | 98,408 | 15,626 | 43,316 | 55,092 | 44% | 46,892 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (5.17 FTE) | 356,472 | 30,797 | 323,472 | 33,000 | 91% | 3,294 |
| BENEFITS EXPENSE | 115,908 | 10,060 | 113,324 | 2,583 | 98% | (7,076) |
| OTHER INDIRECT EXPENSE | 153,013 | 10,553 | 128,004 | 25,009 | 84% | 12,258 |
| TOTAL INDIRECT EXPENSES: | 625,393 | 51,409 | 564,801 | 60,592 | 90% | 8,476 |
| TOTAL ALL EXPENSES: | 723,801 | 67,036 | 608,117 | 115,685 | 84% | 55,368 |
| NET INCOME (LOSS): | (722,688) | (65,983) | (603,995) | (118,693) | 84% | 58,469 |

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92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF REFORECAST | YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE) |
|---------------------------------|---------------------------|------------------|-----------------|----------------------|-------------------------|---|
| CLIENT PROTECTION FUND | | | | | | |
| REVENUE: | | | | | | |
| CPF RESTITUTION | 30,000 | 940 | 8,659 | 21,341 | 29% | (18,841) |
| CPF MEMBER ASSESSMENTS | 792,503 | 3,560 | 697,466 | 95,037 | 88% | (28,995) |
| INTEREST INCOME | 5,816 | 8,757 | 24,298 | (18,482) | 418% | 18,967 |
| TOTAL REVENUE: | 828,319 | 13,256 | 730,423 | 97,896 | 88% | (28,869) |
| DIRECT EXPENSES: | | | | | | |
| BANK FEES - WELLS FARGO | 2,067 | 189 | 1,956 | 111 | 95% | (61) |
| GIFTS TO INJURED CLIENTS | 500,000 | - | 63,979 | 436,021 | 13% | 394,354 |
| CPF BOARD EXPENSES | 1,500 | 172 | 269 | 1,231 | 18% | 1,106 |
| STAFF MEMBERSHIP DUES | 200 | - | - | 200 | 0% | 183 |
| TOTAL DIRECT EXPENSES: | 503,767 | 361 | 66,204 | 437,563 | 13% | 395,583 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (1.23 FTE) | 95,800 | 8,416 | 86,773 | 9,027 | 91% | 1,044 |
| BENEFITS EXPENSE | 35,058 | 2,636 | 29,936 | 5,122 | 85% | 2,200 |
| OTHER INDIRECT EXPENSE | 36,456 | 2,523 | 30,610 | 5,846 | 84% | 2,808 |
| TOTAL INDIRECT EXPENSES: | 167,313 | 13,575 | 147,318 | 19,995 | 88% | 6,052 |
| TOTAL ALL EXPENSES: | 671,081 | 13,936 | 213,522 | 457,558 | 32% | 401,635 |
| NET INCOME (LOSS): | 157,238 | (680) | 516,901 | (359,663) | 329% | 372,766 |

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92% OF YEAR COMPLETE

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|-------------------------------------|---------------------------|------------------|------------------|----------------------|-------------------------|---|
| DESKBOOKS | | | | | | |
| REVENUE: | | | | | | |
| DESKBOOK SALES | 82,000 | 7,770 | 20,218 | 61,782 | 25% | (54,949) |
| LEXIS/NEXIS ROYALTIES | 31,600 | 18,493 | 49,244 | (17,644) | 156% | 20,278 |
| SECTION PUBLICATION SALES | 6,000 | - | 1,863 | 4,137 | 31% | (3,637) |
| CASEMAKER ROYALTIES | 45,000 | - | 23,744 | 21,256 | 53% | (17,506) |
| TOTAL REVENUE: | 164,600 | 26,263 | 95,069 | 69,531 | 58% | (55,814) |
| DIRECT EXPENSES: | | | | | | |
| COST OF SALES - DESKBOOKS | 64,000 | 17,350 | 23,764 | 40,236 | 37% | 34,902 |
| COST OF SALES - SECTION PUBLICATION | 1,560 | 2,045 | 2,124 | (564) | 136% | (694) |
| SPLITS TO SECTIONS | 500 | 135 | 356 | 144 | 71% | 102 |
| DESKBOOK ROYALTIES | 200 | 27 | 310 | (110) | 155% | (127) |
| STAFF CONFERENCES & TRAINING | 350 | - | - | 350 | 0% | 321 |
| ONLINE LEGAL RESEARCH | 1,895 | 163 | 1,583 | 312 | 84% | 155 |
| STAFF MEMBERSHIP DUES | 220 | - | 221 | (1) | 100% | (19) |
| TOTAL DIRECT EXPENSES: | 68,725 | 19,720 | 28,359 | 40,366 | 41% | 34,639 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (1.50 FTE) | 126,964 | 11,633 | 117,180 | 9,784 | 92% | (796) |
| BENEFITS EXPENSE | 40,014 | 3,179 | 35,905 | 4,109 | 90% | 774 |
| OTHER INDIRECT EXPENSE | 44,421 | 3,068 | 37,219 | 7,203 | 84% | 3,501 |
| TOTAL INDIRECT EXPENSES: | 211,400 | 17,880 | 190,304 | 21,096 | 90% | 3,479 |
| TOTAL ALL EXPENSES: | 280,125 | 37,600 | 218,663 | 61,462 | 78% | 38,118 |
| NET INCOME (LOSS): | (115,525) | (11,336) | (123,594) | 8,069 | 107% | (17,696) |

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92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF REFORECAST | YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE) |
|---------------------------------|---------------------------|------------------|--------------------|----------------------|-------------------------|---|
| DISCIPLINE | | | | | | |
| REVENUE: | | | | | | |
| COPY FEES | 36 | - | 36 | - | 100% | 3 |
| AUDIT REVENUE | 1,000 | 43 | 893 | 108 | 89% | (24) |
| RECOVERY OF DISCIPLINE COSTS | 100,000 | 9,232 | 85,275 | 14,725 | 85% | (6,392) |
| DISCIPLINE HISTORY SUMMARY | 17,000 | 1,770 | 17,695 | (695) | 104% | 2,112 |
| PRACTICE MONITOR FEES | 4,000 | - | - | 4,000 | 0% | (3,667) |
| TOTAL REVENUE: | 122,036 | 11,044 | 103,899 | 18,138 | 85% | (7,968) |
| DIRECT EXPENSES: | | | | | | |
| PUBLICATIONS PRODUCTION | 181 | - | - | 181 | 0% | 166 |
| STAFF TRAVEL/PARKING | 20,000 | 792 | 12,628 | 7,372 | 63% | 5,706 |
| STAFF MEMBERSHIP DUES | 8,205 | 2,400 | 6,100 | 2,105 | 74% | 1,421 |
| TELEPHONE | 2,359 | 316 | 2,405 | (46) | 102% | (243) |
| COURT REPORTERS | 45,000 | 2,936 | 36,186 | 8,814 | 80% | 5,064 |
| OUTSIDE COUNSEL/AIC | 1,500 | - | - | 1,500 | 0% | 1,375 |
| LITIGATION EXPENSES | 25,000 | 259 | 11,215 | 13,785 | 45% | 11,702 |
| DISABILITY EXPENSES | 9,000 | - | 3,500 | 5,500 | 39% | 4,750 |
| ONLINE LEGAL RESEARCH | 55,201 | 4,723 | 46,023 | 9,178 | 83% | 4,578 |
| LAW LIBRARY | 3,606 | 47 | 5,406 | (1,800) | 150% | (2,101) |
| TRANSLATION SERVICES | 900 | - | 512 | 388 | 57% | 313 |
| STAFF CONFERENCE & TRAINING | 38,972 | 3,229 | 13,641 | 25,331 | 35% | 22,084 |
| PRACTICE MONITOR EXPENSE | 4,000 | - | - | 4,000 | 0% | 3,667 |
| TOTAL DIRECT EXPENSES: | 213,924 | 14,701 | 137,615 | 76,309 | 64% | 58,482 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (37.00 FTE) | 3,565,319 | 280,625 | 3,213,575 | 351,743 | 90% | 54,634 |
| BENEFITS EXPENSE | 1,078,046 | 86,935 | 965,816 | 112,230 | 90% | 22,393 |
| OTHER INDIRECT EXPENSE | 1,022,297 | 75,101 | 910,976 | 111,321 | 89% | 26,130 |
| TOTAL INDIRECT EXPENSES: | 5,665,662 | 442,662 | 5,090,367 | 575,295 | 90% | 103,156 |
| TOTAL ALL EXPENSES: | 5,879,586 | 457,363 | 5,227,982 | 651,604 | 89% | 161,638 |
| NET INCOME (LOSS): | (5,757,549) | (446,319) | (5,124,083) | (633,466) | 89% | 153,670 |

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92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF REFORECAST | YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE) |
|---------------------------------|---------------------------|------------------|------------------|----------------------|-------------------------|---|
| DIVERSITY | | | | | | |
| REVENUE: | | | | | | |
| DONATIONS | 135,000 | - | 135,000 | - | 100% | 11,250 |
| TOTAL REVENUE: | 135,000 | - | 135,000 | - | 100% | 11,250 |
| DIRECT EXPENSES: | | | | | | |
| STAFF TRAVEL/PARKING | 4,000 | - | 541 | 3,459 | 14% | 3,126 |
| STAFF MEMBERSHIP DUES | 45 | - | 45 | - | 100% | (4) |
| COMMITTEE FOR DIVERSITY | 6,000 | - | 518 | 5,482 | 9% | 4,982 |
| DIVERSITY EVENTS & PROJECTS | 18,000 | - | 7,778 | 10,222 | 43% | 8,722 |
| SURVEYS | 50,100 | - | 5,000 | 45,100 | 10% | 40,925 |
| STAFF CONFERENCE & TRAINING | 5,400 | - | 1,663 | 3,737 | 31% | 3,287 |
| CONSULTING SERVICES | 71,175 | 2,574 | 14,697 | 56,478 | 21% | 50,547 |
| TOTAL DIRECT EXPENSE: | 154,720 | 2,574 | 30,241 | 124,478 | 20% | 111,585 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (2.40 FTE) | 158,781 | 7,880 | 147,893 | 10,889 | 93% | (2,343) |
| BENEFITS EXPENSE | 51,456 | 4,105 | 46,683 | 4,772 | 91% | 484 |
| OTHER INDIRECT EXPENSE | 67,463 | 4,904 | 59,480 | 7,983 | 88% | 2,361 |
| TOTAL INDIRECT EXPENSES: | 277,700 | 16,889 | 254,056 | 23,644 | 91% | 503 |
| TOTAL ALL EXPENSES: | 432,420 | 19,463 | 284,297 | 148,123 | 66% | 112,088 |
| NET INCOME (LOSS): | (297,420) | (19,463) | (149,297) | (148,123) | 50% | 123,338 |

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92% OF YEAR COMPLETE

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|---------------------------------|---------------------------|------------------|------------------|----------------------|-------------------------|---|
| EJD FTE | | | | | | |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (1.01 FTE) | 142,862 | 11,870 | 130,858 | 12,004 | 92% | 99 |
| BENEFITS EXPENSE | 38,733 | 3,198 | 35,872 | 2,862 | 93% | (366) |
| OTHER INDIRECT EXPENSE | 9,988 | 2,065 | 25,044 | (15,056) | 251% | (15,889) |
| TOTAL INDIRECT EXPENSES: | 191,583 | 17,132 | 191,774 | (191) | 100% | (16,156) |
| NET INCOME (LOSS): | (191,583) | (17,132) | (191,774) | 191 | 100% | (16,156) |

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92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF REFORECAST | YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE) |
|---------------------------------|---------------------------|------------------|------------------|----------------------|-------------------------|---|
| FOUNDATION | | | | | | |
| REVENUE: | | | | | | |
| | | | | | | |
| TOTAL REVENUE: | - | - | - | - | | - |
| DIRECT EXPENSES: | | | | | | |
| | | | | | | |
| CONSULTING SERVICES | 3,000 | - | - | 3,000 | 0% | 2,750 |
| PRINTING & COPYING | 450 | - | - | 450 | 0% | 413 |
| STAFF TRAVEL/PARKING | 600 | - | 337 | 263 | 56% | 213 |
| SUPPLIES | 150 | - | 75 | 75 | 50% | 63 |
| BOARD OF TRUSTEES | 1,590 | - | 590 | 1,000 | 37% | 868 |
| POSTAGE | 300 | - | - | 300 | 0% | 275 |
| TOTAL DIRECT EXPENSES: | 6,090 | - | 1,002 | 5,088 | 16% | 4,580 |
| INDIRECT EXPENSES: | | | | | | |
| | | | | | | |
| SALARY EXPENSE (1.00 FTE) | 81,654 | 7,115 | 74,099 | 7,555 | 91% | 750 |
| BENEFITS EXPENSE | 15,111 | 1,238 | 14,113 | 998 | 93% | (261) |
| OTHER INDIRECT EXPENSE | 29,576 | 2,036 | 24,696 | 4,879 | 84% | 2,414 |
| TOTAL INDIRECT EXPENSES: | 126,340 | 10,389 | 112,909 | 13,432 | 89% | 2,904 |
| TOTAL ALL EXPENSES: | 132,430 | 10,389 | 113,910 | 18,520 | 86% | 7,484 |
| NET INCOME (LOSS): | (132,430) | (10,389) | (113,910) | (18,520) | 86% | 7,484 |

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92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF REFORECAST | YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE) |
|---------------------------------|---------------------------|------------------|------------------|----------------------|-------------------------|---|
| HUMAN RESOURCES | | | | | | |
| REVENUE: | | | | | | |
| | | | | | | |
| TOTAL REVENUE: | - | - | - | - | | - |
| DIRECT EXPENSES: | | | | | | |
| | | | | | | |
| STAFF TRAVEL/PARKING | 1,000 | (198) | 419 | 581 | 42% | 498 |
| STAFF MEMBERSHIP DUES | 1,000 | - | 219 | 781 | 22% | 698 |
| SUBSCRIPTIONS | 2,500 | 423 | 423.36 | 2,077 | 17% | 1,868 |
| STAFF TRAINING- GENERAL | 20,000 | 299 | 3,826 | 16,175 | 19% | 14,508 |
| RECRUITING AND ADVERTISING | 5,000 | 180 | 5,749 | (749) | 115% | (1,165) |
| PAYROLL PROCESSING | 52,538 | 3,569 | 44,638 | 7,900 | 85% | 3,522 |
| SALARY SURVEYS | 2,000 | - | - | 2,000 | 0% | 1,833 |
| CONSULTING SERVICES | 15,000 | - | 14,285 | 715 | 95% | (535) |
| CONFERENCE CALLS | 20 | - | - | 20 | 0% | 18 |
| TRANSFER TO INDIRECT EXPENSE | (99,058) | (4,273) | (69,558) | (29,499) | 70% | (21,245) |
| TOTAL DIRECT EXPENSES: | - | - | - | - | | - |
| INDIRECT EXPENSES: | | | | | | |
| | | | | | | |
| SALARY EXPENSE (3.00 FTE) | 276,969 | 34,678 | 264,533 | 12,436 | 96% | (10,645) |
| BENEFITS EXPENSE | 98,910 | 8,154 | 91,775 | 7,135 | 93% | (1,108) |
| OTHER INDIRECT EXPENSE | 84,067 | 6,137 | 74,437 | 9,629 | 89% | 2,624 |
| TOTAL INDIRECT EXPENSES: | 459,945 | 48,969 | 430,745 | 29,200 | 94% | (9,128) |
| TOTAL ALL EXPENSES: | 459,945 | 48,969 | 430,745 | 29,200 | 94% | (9,128) |
| NET INCOME (LOSS): | (459,945) | (48,969) | (430,745) | (29,200) | 94% | (9,128) |

Washington State Bar Association

Statement of Activities

For the Period from August 1, 2022 to August 31, 2022

92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF REFORECAST | YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE) |
|---------------------------------|---------------------------|------------------|------------------|----------------------|-------------------------|---|
| LEGISLATIVE | | | | | | |
| REVENUE: | | | | | | |
| | | | | | | |
| TOTAL REVENUE: | - | - | - | - | | - |
| DIRECT EXPENSES: | | | | | | |
| | | | | | | |
| STAFF TRAVEL/PARKING | 3,133 | - | 188 | 2,946 | 6% | 2,685 |
| STAFF MEMBERSHIP DUES | 450 | 130 | 130 | 320 | 29% | 283 |
| JUD RECOMMEND COMMITTEE | 4,500 | - | - | 4,500 | 0% | 4,125 |
| SUBSCRIPTIONS | 2,000 | - | 1,985 | 16 | 99% | (151) |
| CONTRACT LOBBYIST | 10,000 | - | 10,000 | - | 100% | (833) |
| LEGISLATIVE COMMITTEE | 2,500 | - | 9 | 2,491 | 0% | 2,282 |
| BOG LEGISLATIVE COMMITTEE | 300 | - | - | 300 | 0% | 275 |
| STAFF CONFERENCE & TRAINING | 2,000 | - | - | 2,000 | 0% | 1,833 |
| TOTAL DIRECT EXPENSES: | 24,883 | 130 | 12,311 | 12,572 | 49% | 10,498 |
| INDIRECT EXPENSES: | | | | | | |
| | | | | | | |
| SALARY EXPENSE (1.70 FTE) | 133,430 | 11,672 | 111,207 | 22,223 | 83% | 11,104 |
| BENEFITS EXPENSE | 44,484 | 4,157 | 46,386 | (1,902) | 104% | (5,609) |
| OTHER INDIRECT EXPENSE | 50,313 | 3,470 | 42,088 | 8,225 | 84% | 4,032 |
| TOTAL INDIRECT EXPENSES: | 228,227 | 19,299 | 199,681 | 28,546 | 87% | 9,527 |
| TOTAL ALL EXPENSES: | 253,110 | 19,429 | 211,993 | 41,118 | 84% | 20,025 |
| NET INCOME (LOSS): | (253,110) | (19,429) | (211,993) | (41,118) | 84% | 20,025 |

Washington State Bar Association

Statement of Activities

For the Period from August 1, 2022 to August 31, 2022

92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF REFORECAST | YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE) |
|---|---------------------------|------------------|------------------|----------------------|-------------------------|---|
| LICENSING & MEMBERSHIP RECORDS | | | | | | |
| REVENUE: | | | | | | |
| STATUS CERTIFICATE FEES | 24,061 | 2,550 | 27,198 | (3,137) | 113% | 5,142 |
| INVESTIGATION FEES | 21,759 | 1,400 | 20,500 | 1,259 | 94% | 554 |
| PRO HAC VICE | 362,311 | 35,724 | 370,054 | (7,743) | 102% | 37,936 |
| MEMBER CONTACT INFORMATION | 3,125 | - | 2,934 | 191 | 94% | 70 |
| PHOTO BAR CARD SALES | 247 | 36 | 180 | 67 | 73% | (46) |
| TOTAL REVENUE: | 411,503 | 39,710 | 420,867 | (9,364) | 102% | 43,656 |
| DIRECT EXPENSES: | | | | | | |
| DEPRECIATION | 0 | - | - | 0 | 0% | 0 |
| POSTAGE | 22,641 | - | 24,352 | (1,711) | 108% | (3,597) |
| LICENSING FORMS | 1,977 | - | 915 | 1,062 | 46% | 898 |
| TOTAL DIRECT EXPENSES: | 24,619 | - | 25,267 | (648) | 103% | (2,700) |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (3.83 FTE) | 367,234 | 30,112 | 334,862 | 32,372 | 91% | 1,769 |
| BENEFITS EXPENSE | 118,907 | 9,262 | 104,873 | 14,034 | 88% | 4,125 |
| OTHER INDIRECT EXPENSE | 113,292 | 7,829 | 94,960 | 18,332 | 84% | 8,891 |
| TOTAL INDIRECT EXPENSES: | 599,433 | 47,203 | 534,695 | 64,739 | 89% | 14,786 |
| TOTAL ALL EXPENSES: | 624,052 | 47,203 | 559,961 | 64,091 | 90% | 12,086 |
| NET INCOME (LOSS): | (212,549) | (7,493) | (139,095) | (73,454) | 65% | 55,742 |

Washington State Bar Association

Statement of Activities

For the Period from August 1, 2022 to August 31, 2022

92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF REFORECAST | YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE) |
|---------------------------------|---------------------------|------------------|-----------------|----------------------|-------------------------|---|
| LEGAL LUNCHBOX | | | | | | |
| REVENUE: | | | | | | |
| SPONSORSHIPS | 9,000 | - | 9,000 | - | 100% | 750 |
| MP3 SALES | 8,000 | - | 7,056 | 944 | 88% | (277) |
| DIGITAL VIDEO SALES | 25,000 | 980 | 28,959 | (3,959) | 116% | 6,042 |
| TOTAL REVENUE: | 42,000 | 980 | 45,015 | (3,015) | 107% | 6,515 |
| DIRECT EXPENSES: | | | | | | |
| SPEAKERS & DEVELOPMENT | 100 | - | - | 100 | 0% | 92 |
| TOTAL DIRECT EXPENSES: | 100 | - | - | 100 | 0% | 92 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (0.43 FTE) | 26,359 | 2,315 | 20,992 | 5,367 | 80% | 3,170 |
| BENEFITS EXPENSE | 9,207 | 801 | 9,032 | 174 | 98% | (593) |
| OTHER INDIRECT EXPENSE | 12,571 | 862 | 10,445 | 2,126 | 83% | 1,078 |
| TOTAL INDIRECT EXPENSES: | 48,136 | 3,979 | 40,469 | 7,667 | 84% | 3,656 |
| TOTAL ALL EXPENSES: | 48,236 | 3,979 | 40,469 | 7,767 | 84% | 3,747 |
| NET INCOME (LOSS): | (6,236) | (2,999) | 4,546 | (10,782) | -73% | 10,262 |

Washington State Bar Association

Statement of Activities

For the Period from August 1, 2022 to August 31, 2022

92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF REFORECAST | YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE) |
|---|---------------------------|------------------|-----------------|----------------------|-------------------------|---|
| LIMITED LICENSE LEGAL TECHNICIAN PROGRAM | | | | | | |
| REVENUE: | | | | | | |
| LLLT LICENSE FEES | 12,634 | 1,031 | 12,546 | 88 | 99% | 965 |
| LLLT LATE LICENSE FEES | 1,000 | - | 99 | 901 | 10% | (818) |
| LLLT EXAM FEES | 3,850 | - | 5,400 | (1,550) | 140% | 1,871 |
| TOTAL REVENUE: | 17,484 | 1,031 | 18,045 | (561) | 103% | 2,018 |
| DIRECT EXPENSES: | | | | | | |
| LLLT BOARD | 15,449 | 213 | 4,952 | 10,498 | 32% | 9,210 |
| LLLT EXAM WRITING | 4,500 | - | 9,000 | (4,500) | 200% | (4,875) |
| TOTAL DIRECT EXPENSES: | 19,949 | 213 | 13,952 | 5,998 | 70% | 4,335 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (0.48 FTE) | 38,082 | 3,570 | 40,487 | (2,405) | 106% | (5,579) |
| BENEFITS EXPENSE | 13,219 | 1,116 | 12,543 | 676 | 95% | (426) |
| OTHER INDIRECT EXPENSE | 12,286 | 975 | 11,826 | 460 | 96% | (564) |
| TOTAL INDIRECT EXPENSES: | 63,587 | 5,660 | 64,857 | (1,270) | 102% | (6,569) |
| TOTAL ALL EXPENSES: | 83,536 | 5,873 | 78,808 | 4,728 | 94% | (2,233) |
| NET INCOME (LOSS): | (66,052) | (4,842) | (60,763) | 4,728 | 92% | (216) |

Washington State Bar Association
Statement of Activities
For the Period from August 1, 2022 to August 31, 2022
92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF REFORECAST | YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE) |
|----------------------------------|-----------------------------------|--------------------------|-------------------------|------------------------------|---------------------------------|--|
| LIMITED PRACTICE OFFICERS | | | | | | |
| REVENUE: | | | | | | |
| INVESTIGATION FEES | 400 | - | 300 | 100 | 75% | (67) |
| MEMBER LATE FEES | 1,200 | - | 8,700 | (7,500) | 725% | 7,600 |
| LPO EXAMINATION FEES | 33,850 | (200) | 30,950 | 2,900 | 91% | (79) |
| LPO LICENSE FEES | 172,579 | 13,997 | 155,759 | 16,820 | 90% | (2,438) |
| LPO LATE LICENSE FEES | 5,100 | - | 2,820 | 2,280 | 55% | (1,855) |
| LPO LICENSE FEES - REINSTATES | 667 | - | 230 | 437 | 34% | (381) |
| TOTAL REVENUE: | 213,795 | 13,797 | 198,759 | 15,036 | 93% | 2,780 |
| DIRECT EXPENSES: | | | | | | |
| FACILITY, PARKING, FOOD | 9,000 | - | - | 9,000 | 0% | 8,250 |
| EXAM WRITING | 8,400 | - | 3,463 | 4,938 | 41% | 4,238 |
| ONLINE LEGAL RESEARCH | 2,156 | 163 | 1,583 | 573 | 73% | 394 |
| LAW LIBRARY | 4,701 | 282 | 3,086 | 1,615 | 66% | 1,223 |
| LPO BOARD | 2,000 | - | - | 2,000 | 0% | 1,833 |
| LPO OUTREACH | 3,333 | - | - | 3,333 | 0% | 3,056 |
| PRINTING & COPYING | 100 | - | 123 | (23) | 123% | (32) |
| SUPPLIES | - | - | 72 | (72) | | (72) |
| TOTAL DIRECT EXPENSES: | 29,690 | 445 | 8,326 | 21,364 | 28% | 18,890 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (0.68 FTE) | 49,492 | 4,555 | 54,878 | (5,385) | 111% | (9,510) |
| BENEFITS EXPENSE | 17,559 | 1,549 | 17,392 | 167 | 99% | (1,296) |
| OTHER INDIRECT EXPENSE | 17,747 | 1,491 | 18,088 | (341) | 102% | (1,819) |
| TOTAL INDIRECT EXPENSES: | 84,798 | 7,595 | 90,358 | (5,559) | 107% | (12,626) |
| TOTAL ALL EXPENSES: | 114,489 | 8,040 | 98,684 | 15,805 | 86% | 6,264 |
| NET INCOME (LOSS): | 99,307 | 5,757 | 100,075 | (769) | 101% | 9,044 |

Washington State Bar Association

Statement of Activities

For the Period from August 1, 2022 to August 31, 2022

92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF REFORECAST | YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE) |
|---|---------------------------|------------------|------------------|----------------------|-------------------------|---|
| MANDATORY CONTINUING LEGAL EDUCATION | | | | | | |
| REVENUE: | | | | | | |
| ACCREDITED PROGRAM FEES | 566,556 | 52,000 | 565,100 | 1,456 | 100% | 45,757 |
| FORM 1 LATE FEES | 220,000 | 14,050 | 209,100 | 10,900 | 95% | 7,433 |
| MEMBER LATE FEES | 400,000 | 750 | 422,500 | (22,500) | 106% | 55,833 |
| ANNUAL ACCREDITED SPONSOR FEES | 39,250 | - | 34,500 | 4,750 | 88% | (1,479) |
| ATTENDANCE LATE FEES | 115,000 | 9,800 | 111,100 | 3,900 | 97% | 5,683 |
| COMITY CERTIFICATES | 42,000 | 175 | 45,875 | (3,875) | 109% | 7,375 |
| TOTAL REVENUE: | 1,382,807 | 76,775 | 1,388,175 | (5,369) | 100% | 120,602 |
| DIRECT EXPENSES: | | | | | | |
| DEPRECIATION | 22,747 | 1,679 | 22,774 | (28) | 100% | (1,923) |
| STAFF MEMBERSHIP DUES | 500 | - | 500 | - | 100% | (42) |
| ONLINE LEGAL RESEARCH | 2,114 | 163 | 1,583 | 531 | 75% | 355 |
| LAW LIBRARY | 182 | 12 | 127 | 55 | 70% | 40 |
| MCLE BOARD | 1,300 | - | - | 1,300 | 0% | 1,192 |
| STAFF TRAVEL/PARKING | 50 | - | - | 50 | 0% | 46 |
| STAFF CONFERENCE & TRAINING | 6,550 | - | 100 | 6,450 | 2% | 5,904 |
| TOTAL DIRECT EXPENSES: | 33,442 | 1,853 | 25,084 | 8,359 | 75% | 5,572 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (4.88 FTE) | 391,608 | 28,234 | 380,380 | 11,229 | 97% | (21,405) |
| BENEFITS EXPENSE | 118,897 | 9,112 | 103,871 | 15,026 | 87% | 5,117 |
| OTHER INDIRECT EXPENSE | 144,282 | 9,953 | 120,709 | 23,573 | 84% | 11,550 |
| TOTAL INDIRECT EXPENSES: | 654,787 | 47,299 | 604,960 | 49,827 | 92% | (4,738) |
| TOTAL ALL EXPENSES: | 688,230 | 49,152 | 630,044 | 58,186 | 92% | 834 |
| NET INCOME (LOSS): | 694,577 | 27,623 | 758,131 | (63,555) | 109% | 121,436 |

Washington State Bar Association

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For the Period from August 1, 2022 to August 31, 2022

92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF REFORECAST | YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE) |
|---------------------------------|-----------------------------------|--------------------------|-------------------------|------------------------------|---------------------------------|--|
| MINI CLE | | | | | | |
| INDIRECT EXPENSES: | 59,743 | 5,235 | 47,463 | 12,280 | 79% | 54,745 |
| SALARY EXPENSE (0.91 FTE) | 20,010 | 1,747 | 19,677 | 333 | 98% | (1,335) |
| BENEFITS EXPENSE | 26,959 | 1,864 | 22,609 | 4,350 | 84% | 2,103 |
| OTHER INDIRECT EXPENSE | | | | | | |
| TOTAL INDIRECT EXPENSES: | 106,712 | 8,846 | 89,749 | 16,963 | 84% | 55,513 |
| NET INCOME (LOSS): | (106,712) | (8,846) | (89,749) | (16,963) | 84% | 8,070 |

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For the Period from August 1, 2022 to August 31, 2022
92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF REFORECAST | YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE) |
|---|---------------------------|------------------|------------------|----------------------|-------------------------|---|
| MEMBER SERVICES & ENGAGEMENT | | | | | | |
| REVENUE: | | | | | | |
| ROYALTIES | 20,000 | 16,895 | 73,871 | (53,871) | 369% | 55,538 |
| TOTAL REVENUE: | 20,000 | 16,895 | 73,871 | (53,871) | 369% | 55,538 |
| DIRECT EXPENSES: | | | | | | |
| STAFF TRAVEL/PARKING | 1,000 | - | 206 | 794 | 21% | 711 |
| STAFF CONFERENCE & TRAINING | 400 | - | - | 400 | 0% | 367 |
| SMALL TOWN AND RURAL COMMITTEE | 2,000 | - | - | 2,000 | 0% | 1,833 |
| YLL SECTION PROGRAM | 1,500 | - | - | 1,500 | 0% | 1,375 |
| WYLC CLE COMPS | - | - | 159 | (159) | | (159) |
| WYLC OUTREACH EVENTS | 1,500 | - | 891 | 609 | 59% | 484 |
| WYL COMMITTEE | 7,500 | 709 | 748 | 6,752 | 10% | 6,127 |
| RECEPTION/FORUM EXPENSE | 1,500 | - | 18 | 1,482 | 1% | 1,357 |
| WYLC SCHOLARSHIPS/DONATIONS/GRANT | 5,000 | - | - | 5,000 | 0% | 4,583 |
| STAFF MEMBERSHIP DUES | 850 | - | 649 | 201 | 76% | 130 |
| LENDING LIBRARY | 2,000 | 363 | 1,702 | 298 | 85% | 131 |
| TOTAL DIRECT EXPENSES: | 23,250 | 1,072 | 4,372 | 18,878 | 19% | 16,940 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (3.46 FTE) | 235,010 | 19,583 | 213,977 | 21,033 | 91% | 1,449 |
| BENEFITS EXPENSE | 79,024 | 5,899 | 67,475 | 11,549 | 85% | 4,964 |
| OTHER INDIRECT EXPENSE | 102,285 | 7,054 | 85,568 | 16,718 | 84% | 8,194 |
| TOTAL INDIRECT EXPENSES: | 416,320 | 32,536 | 367,020 | 49,300 | 88% | 14,606 |
| TOTAL ALL EXPENSES: | 439,570 | 33,608 | 371,392 | 68,177 | 84% | 31,546 |
| NET INCOME (LOSS): | (419,570) | (16,713) | (297,521) | (122,049) | 71% | 87,084 |

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For the Period from August 1, 2022 to August 31, 2022

92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF REFORECAST | YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE) |
|--|---------------------------|------------------|------------------|----------------------|-------------------------|---|
| MEMBER SERVICES & ENGAGEMENT (COMBINED) | | | | | | |
| REVENUE: | | | | | | |
| ROYALTIES | 20,000 | 16,895 | 73,871 | (53,871) | 369% | 55,538 |
| NMP PRODUCT SALES | 60,000 | 1,074 | 39,370 | 20,630 | 66% | (15,630) |
| MP3 SALES | 8,000 | - | 7,056 | 944 | 88% | (277) |
| DIGITAL VIDEO SALES | 25,000 | 980 | 28,959 | (3,959) | 116% | 6,042 |
| SPONSORSHIPS | 9,000 | - | 9,000 | - | 100% | 750 |
| SEMINAR REGISTRATIONS | 16,500 | - | - | 16,500 | 0% | (15,125) |
| TRIAL ADVOCACY PROGRAM | 15,000 | - | - | 15,000 | 0% | (13,750) |
| TOTAL REVENUE: | 153,500 | 18,949 | 158,256 | (4,756) | 103% | 17,548 |
| DIRECT EXPENSES: | | | | | | |
| STAFF TRAVEL/PARKING | 1,000 | - | 206 | 794 | 21% | 711 |
| STAFF CONFERENCE & TRAINING | 400 | - | - | 400 | 0% | 367 |
| SMALL TOWN AND RURAL COMMITTEE | 2,000 | - | - | 2,000 | 0% | 1,833 |
| YLL SECTION PROGRAM | 1,500 | - | - | 1,500 | 0% | 1,375 |
| WYLC CLE COMPS | - | - | 159 | (159) | | (159) |
| WYLC OUTREACH EVENTS | 1,500 | - | 891 | 609 | 59% | 484 |
| SPEAKERS & PROGRAM DEVELOP | 100 | - | - | 100 | 0% | 92 |
| WYL COMMITTEE | 7,500 | 709 | 748 | 6,752 | 10% | 6,127 |
| TRIAL ADVOCACY EXPENSES | 1,500 | - | - | 1,500 | 0% | 1,375 |
| RECEPTION/FORUM EXPENSE | 1,500 | - | 18 | 1,482 | 1% | 1,357 |
| WYLC SCHOLARSHIPS/DONATIONS/GRANT | 5,000 | - | - | 5,000 | 0% | 4,583 |
| STAFF MEMBERSHIP DUES | 850 | - | 649 | 201 | 76% | 130 |
| LENDING LIBRARY | 2,000 | 363 | 1,702 | 298 | 85% | 131 |
| NMP SPEAKERS & PROGRAM DEVELOPMENT | 500 | - | - | 500 | 0% | 458 |
| TOTAL DIRECT EXPENSES: | 25,350 | 1,072 | 4,372 | 20,978 | 17% | 18,865 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (5.57 FTE) | 371,951 | 31,603 | 324,408 | 47,543 | 87% | 16,547 |
| BENEFITS EXPENSE | 124,317 | 9,885 | 112,367 | 11,950 | 90% | 1,590 |
| OTHER INDIRECT EXPENSE | 164,956 | 11,387 | 138,101 | 26,855 | 84% | 13,109 |
| TOTAL INDIRECT EXPENSES: | 661,224 | 52,875 | 574,876 | 86,348 | 87% | 31,246 |
| TOTAL ALL EXPENSES: | 686,574 | 53,947 | 579,248 | 107,326 | 84% | 50,111 |
| NET INCOME (LOSS): | (533,074) | (34,998) | (420,992) | (112,082) | 79% | 67,659 |

Washington State Bar Association

Statement of Activities

For the Period from August 1, 2022 to August 31, 2022

92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF REFORECAST | YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE) |
|------------------------------------|---------------------------|------------------|------------------|----------------------|-------------------------|---|
| MEMBER WELLNESS PROGRAM | | | | | | |
| REVENUE: | | | | | | |
| DIVERSIONS | 7,292 | 750 | 8,250 | (958) | 113% | 1,566 |
| TOTAL REVENUE: | 7,292 | 750 | 8,250 | (958) | 113% | 1,566 |
| DIRECT EXPENSES: | | | | | | |
| STAFF MEMBERSHIP DUES | 333 | - | 226 | 107 | 68% | 80 |
| PROF LIAB INSURANCE | 4,467 | - | 825 | 3,642 | 18% | 3,269 |
| WSBA CONNECTS | 8,777 | - | 8,110 | 667 | 92% | (65) |
| MEMBER WELLNESS COUNCIL | 500 | - | - | 500 | 0% | 458 |
| STAFF CONFERENCE & TRAINING | 165 | - | 165 | - | 100% | (14) |
| SUBSCRIPTIONS | 300 | 100 | 1,000 | (700) | 333% | (725) |
| TOTAL DIRECT EXPENSES: | 14,542 | 100 | 10,326 | 4,216 | 71% | 3,004 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (1.48 FTE) | 109,506 | 6,707 | 79,027 | 30,479 | 72% | 21,353 |
| BENEFITS EXPENSE | 47,287 | 4,040 | 45,364 | 1,922 | 96% | (2,018) |
| OTHER INDIRECT EXPENSE | 37,399 | 3,011 | 36,523 | 876 | 98% | (2,241) |
| TOTAL INDIRECT EXPENSES: | 194,191 | 13,758 | 160,915 | 33,277 | 83% | 17,094 |
| TOTAL ALL EXPENSES: | 208,733 | 13,858 | 171,241 | 37,492 | 82% | 20,098 |
| NET INCOME (LOSS): | (201,441) | (13,108) | (162,991) | (38,451) | 81% | 21,664 |

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92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF REFORECAST | YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE) |
|---------------------------------|---------------------------|------------------|-----------------|----------------------|-------------------------|---|
| NEW MEMBER EDUCATION | | | | | | |
| REVENUE: | | | | | | |
| NMP PRODUCT SALES | 60,000 | 1,074 | 39,370 | 20,630 | 66% | (15,630) |
| SEMINAR REGISTRATIONS | 16,500 | - | - | 16,500 | 0% | (15,125) |
| TRIAL ADVOCACY PROGRAM | 15,000 | - | - | 15,000 | 0% | (13,750) |
| TOTAL REVENUE: | 91,500 | 1,074 | 39,370 | 52,130 | 43% | (44,505) |
| DIRECT EXPENSES: | | | | | | |
| TRIAL ADVOCACY EXPENSES | 1,500 | - | - | 1,500 | 0% | 1,375 |
| SPEAKERS & PROGRAM DEVELOPMENT | 500 | - | - | 500 | 0% | 458 |
| TOTAL DIRECT EXPENSES: | 2,000 | - | - | 2,000 | 0% | 1,833 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (0.78 FTE) | 50,838 | 4,470 | 41,976 | 8,863 | 83% | 4,626 |
| BENEFITS EXPENSE | 16,076 | 1,438 | 16,183 | (106) | 101% | (1,446) |
| OTHER INDIRECT EXPENSE | 23,141 | 1,606 | 19,479 | 3,662 | 84% | 1,734 |
| TOTAL INDIRECT EXPENSES: | 90,056 | 7,514 | 77,637 | 12,419 | 86% | 4,914 |
| TOTAL ALL EXPENSES: | 92,056 | 7,514 | 77,637 | 14,419 | 84% | 6,747 |
| NET INCOME (LOSS): | (556) | (6,440) | (38,267) | 37,711 | 6883% | (37,758) |

Washington State Bar Association
Statement of Activities
For the Period from August 1, 2022 to August 31, 2022
92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF REFORECAST | YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE) |
|---|---------------------------|------------------|------------------|----------------------|-------------------------|---|
| OFFICE OF THE EXECUTIVE DIRECTOR | | | | | | |
| REVENUE: | | | | | | |
| TOTAL REVENUE: | - | - | - | - | | - |
| DIRECT EXPENSES: | | | | | | |
| LEADERSHIP TRAINING | 20,000 | - | - | 20,000 | 0% | 18,333 |
| WASHINGTON LEADERSHIP INSTITUTE | 44,764 | - | 44,764 | - | 100% | (3,730) |
| ED TRAVEL & OUTREACH | 5,601 | 273 | 1,271 | 4,330 | 23% | 3,863 |
| LAW LIBRARY | 46 | 12 | 127 | (81) | 277% | (85) |
| STAFF TRAVEL/PARKING | 1,351 | 50 | 586 | 766 | 43% | 653 |
| STAFF CONFERENCE & TRAINING | 4,383 | 3,264 | 4,310 | 73 | 98% | (292) |
| STAFF MEMBERSHIP DUES | 786 | - | 1,346 | (560) | 171% | (626) |
| SURVEY | - | - | 331 | (331) | | (331) |
| TOTAL DIRECT EXPENSES: | 76,932 | 3,597 | 52,735 | 24,197 | 69% | 17,786 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (2.00 FTE) | 366,662 | 19,553 | 294,926 | 71,735 | 80% | 41,180 |
| BENEFITS EXPENSE | 93,186 | 6,951 | 80,542 | 12,644 | 86% | 4,879 |
| OTHER INDIRECT EXPENSE | 59,267 | 4,099 | 49,731 | 9,536 | 84% | 4,597 |
| TOTAL INDIRECT EXPENSES: | 519,115 | 30,603 | 425,199 | 93,916 | 82% | 50,656 |
| TOTAL ALL EXPENSES: | 596,047 | 34,201 | 477,934 | 118,113 | 80% | 68,442 |
| NET INCOME (LOSS): | (596,047) | (34,201) | (477,934) | 118,113 | 80% | 68,442 |

Washington State Bar Association
Statement of Activities
For the Period from August 1, 2022 to August 31, 2022
92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF REFORECAST | YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE) |
|----------------------------------|---------------------------|------------------|------------------|----------------------|-------------------------|---|
| OFFICE OF GENERAL COUNSEL | | | | | | |
| REVENUE: | | | | | | |
| RECORDS REQUEST FEES | 3 | - | 1,126 | (1,123) | 35738% | 1,123 |
| TOTAL REVENUE: | 3 | - | 1,126 | (1,123) | 35738% | 1,123 |
| DIRECT EXPENSES: | | | | | | |
| STAFF TRAVEL/PARKING | 741 | - | 262 | 479 | 35% | 417 |
| STAFF MEMBERSHIP DUES | 254 | - | 254 | - | 100% | (21) |
| ONLINE LEGAL RESEARCH | 10,400 | 977 | 9,496 | 905 | 91% | 38 |
| LAW LIBRARY | 2,731 | 23 | 1,855 | 876 | 68% | 648 |
| COURT RULES COMMITTEE | 100 | - | 0 | 100 | 0% | 92 |
| CUSTODIANSHIPS | 8,150 | - | 156 | 7,994 | 2% | 7,315 |
| LITIGATION EXPENSES | 200 | 19 | 21 | 179 | 11% | 162 |
| STAFF CONFERENCE & TRAINING | 5,495 | 1,592 | 1,687 | 3,808 | 31% | 3,350 |
| TOTAL DIRECT EXPENSES: | 28,071 | 2,611 | 13,731 | 14,341 | 49% | 12,001 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (5.77 FTE) | 601,897 | 50,175 | 560,841 | 41,056 | 93% | (9,102) |
| BENEFITS EXPENSE | 175,968 | 14,717 | 163,210 | 12,758 | 93% | (1,906) |
| OTHER INDIRECT EXPENSE | 173,376 | 12,446 | 150,961 | 22,414 | 87% | 7,966 |
| TOTAL INDIRECT EXPENSES: | 951,241 | 77,338 | 875,013 | 76,229 | 92% | (3,042) |
| TOTAL ALL EXPENSES: | 979,313 | 79,949 | 888,743 | 90,569 | 91% | 8,960 |
| NET INCOME (LOSS): | (979,310) | (79,949) | (887,618) | (91,692) | 91% | 10,083 |

Washington State Bar Association

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For the Period from August 1, 2022 to August 31, 2022

92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF REFORECAST | YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE) |
|---------------------------------|---------------------------|------------------|-----------------|----------------------|-------------------------|---|
| PRACTICE OF LAW BOARD | | | | | | |
| REVENUE: | | | | | | |
| | | | | | | |
| TOTAL REVENUE: | - | - | - | - | | - |
| DIRECT EXPENSES: | | | | | | |
| | | | | | | |
| PRACTICE OF LAW BOARD | 12,000 | - | - | 12,000 | 0% | 11,000 |
| TOTAL DIRECT EXPENSES: | 12,000 | - | - | 12,000 | 0% | 11,000 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (0.40 FTE) | 43,409 | 3,557 | 41,778 | 1,631 | 96% | (1,986) |
| BENEFITS EXPENSE | 11,371 | 1,012 | 10,867 | 504 | 96% | (443) |
| OTHER INDIRECT EXPENSE | 12,482 | 975 | 11,826 | 656 | 95% | (385) |
| TOTAL INDIRECT EXPENSES: | 67,261 | 5,543 | 64,471 | 2,791 | 96% | (2,815) |
| TOTAL ALL EXPENSES: | 79,261 | 5,543 | 64,471 | 14,791 | 81% | 8,185 |
| NET INCOME (LOSS): | (79,261) | (5,543) | (64,471) | (14,791) | 81% | 8,185 |

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92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF REFORECAST | YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE) |
|---|---------------------------|------------------|------------------|----------------------|-------------------------|---|
| OFFICE OF GENERAL COUNSEL - DISCIPLINARY BOARD | | | | | | |
| REVENUE: | | | | | | |
| TOTAL REVENUE: | - | - | - | - | | - |
| DIRECT EXPENSE: | | | | | | |
| STAFF MEMBERSHIP DUES | 100 | - | - | 100 | 0% | 92 |
| LAW LIBRARY | 912 | 70 | 766 | 146 | 84% | 70 |
| DISCIPLINARY BOARD EXPENSES | 4,118 | - | 1 | 4,117 | 0% | 3,774 |
| CHIEF HEARING OFFICER | 33,000 | 2,500 | 27,500 | 5,500 | 83% | 2,750 |
| COURT REPORTERS | - | - | 572 | (572) | | (572) |
| HEARING OFFICER EXPENSES | 33,814 | - | 1,203 | 32,611 | 4% | 29,793 |
| HEARING OFFICER TRAINING | 647 | - | - | 647 | 0% | 593 |
| OUTSIDE COUNSEL | 55,000 | 4,000 | 44,000 | 11,000 | 80% | 6,417 |
| STAFF CONFERENCE & TRAINING | 1,000 | - | - | 1,000 | 0% | 917 |
| TOTAL DIRECT EXPENSES: | 128,591 | 6,570 | 74,042 | 54,549 | 58% | 43,833 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (1.30 FTE) | 108,311 | 10,139 | 99,675 | 8,635 | 92% | (391) |
| BENEFITS EXPENSE | 33,105 | 2,466 | 28,000 | 5,105 | 85% | 2,346 |
| OTHER INDIRECT EXPENSE | 38,530 | 2,667 | 32,349 | 6,181 | 84% | 2,970 |
| TOTAL INDIRECT EXPENSES: | 179,945 | 15,271 | 160,024 | 19,921 | 89% | 4,925 |
| TOTAL ALL EXPENSES: | 308,536 | 21,841 | 234,066 | 74,470 | 76% | 48,759 |
| NET INCOME (LOSS): | (308,536) | (21,841) | (234,066) | (74,470) | 76% | 48,759 |

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For the Period from August 1, 2022 to August 31, 2022
92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF REFORECAST | YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE) |
|---------------------------------------|---------------------------|------------------|-----------------|----------------------|-------------------------|---|
| PRACTICE MANAGEMENT ASSISTANCE | | | | | | |
| REVENUE: | | | | | | |
| ROYALTIES | 40,226 | - | 226 | 40,000 | 1% | (36,648) |
| TOTAL REVENUE: | 40,226 | - | 226 | 40,000 | 1% | (36,648) |
| DIRECT EXPENSE: | | | | | | |
| STAFF MEMBERSHIP DUES | 167 | - | - | 167 | 0% | 153 |
| SUBSCRIPTIONS | 233 | - | 132 | 101 | 57% | 81 |
| CASEMAKER/FASTCASE | 80,000 | - | 72,356 | 7,645 | 90% | 978 |
| TOTAL DIRECT EXPENSES: | 80,400 | - | 72,488 | 7,912 | 90% | 1,212 |
| INDIRECT EXPENSES: | | | | | | |
| TOTAL INDIRECT EXPENSES: | - | - | - | - | | - |
| TOTAL ALL EXPENSES: | 80,400 | - | 72,488 | 7,912 | 90% | 1,212 |
| NET INCOME (LOSS): | (40,174) | - | (72,262) | 32,088 | 180% | (35,436) |

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92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF REFORECAST | YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE) |
|--|---------------------------|------------------|------------------|----------------------|-------------------------|---|
| PROFESSIONAL RESPONSIBILITY PROGRAM | | | | | | |
| REVENUE: | | | | | | |
| | | | | | | |
| TOTAL REVENUE: | - | - | - | - | | - |
| DIRECT EXPENSES: | | | | | | |
| | | | | | | |
| STAFF TRAVEL/PARKING | 2,333 | 24 | 211 | 2,122 | 9% | 1,928 |
| STAFF MEMBERSHIP DUES | 161 | - | - | 161 | 0% | 147 |
| LAW LIBRARY | 610 | 47 | 512 | 97 | 84% | 47 |
| CPE COMMITTEE | 3,723 | - | - | 3,723 | 0% | 3,413 |
| TOTAL DIRECT EXPENSES: | 6,827 | 70 | 724 | 6,104 | 11% | 5,535 |
| INDIRECT EXPENSES: | | | | | | |
| | | | | | | |
| SALARY EXPENSE (1.41 FTE) | 171,604 | 10,299 | 145,522 | 26,082 | 85% | 11,782 |
| BENEFITS EXPENSE | 58,822 | 4,662 | 52,491 | 6,331 | 89% | 1,429 |
| OTHER INDIRECT EXPENSE | 43,211 | 3,267 | 39,644 | 3,568 | 92% | (33) |
| TOTAL INDIRECT EXPENSES: | 273,637 | 18,228 | 237,657 | 35,980 | 87% | 13,177 |
| TOTAL ALL EXPENSES: | 280,465 | 18,298 | 238,381 | 42,084 | 85% | 18,712 |
| NET INCOME (LOSS): | (280,465) | (18,298) | (238,381) | (42,084) | 85% | 18,712 |

Washington State Bar Association

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For the Period from August 1, 2022 to August 31, 2022

92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF REFORECAST | YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE) |
|-------------------------------------|---------------------------|------------------|------------------|----------------------|-------------------------|---|
| PUBLIC SERVICE PROGRAMS | | | | | | |
| REVENUE: | | | | | | |
| DONATIONS & GRANTS | 130,000 | - | 130,000 | - | 100% | 10,833 |
| TOTAL REVENUE: | 130,000 | - | 130,000 | - | 100% | 10,833 |
| DIRECT EXPENSES: | | | | | | |
| DONATIONS/SPONSORSHIPS/GRANTS | 250,280 | - | 153,727 | 96,553 | 61% | 75,696 |
| STAFF TRAVEL/PARKING | 2,700 | - | 188 | 2,512 | 7% | 2,287 |
| SURVEYS | 100 | - | - | 100 | 0% | 92 |
| PRO BONO & PUBLIC SERVICE COMMITTEE | 2,000 | 126 | 126 | 1,874 | 6% | 1,707 |
| STAFF CONFERENCE & TRAINING | 1,200 | - | - | 1,200 | 0% | 1,100 |
| PRO BONO CERTIFICATES | 2,000 | - | 1,655 | 345 | 83% | 178 |
| TOTAL DIRECT EXPENSES: | 258,280 | 126 | 155,696 | 102,584 | 60% | 81,060 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (1.30 FTE) | 73,591 | 6,637 | 73,012 | 579 | 99% | (5,554) |
| BENEFITS EXPENSE | 28,645 | 2,546 | 28,670 | (25) | 100% | (2,412) |
| OTHER INDIRECT EXPENSE | 35,839 | 2,667 | 32,349 | 3,490 | 90% | 503 |
| TOTAL INDIRECT EXPENSES: | 138,075 | 11,850 | 134,031 | 4,044 | 97% | (7,463) |
| TOTAL ALL EXPENSES: | 396,355 | 11,976 | 289,727 | 106,627 | 73% | 73,598 |
| NET INCOME (LOSS): | (266,355) | (11,976) | (159,727) | (106,627) | 60% | 84,431 |

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92% OF YEAR COMPLETE

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|--|---------------------------|------------------|------------------|----------------------|-------------------------|---|
| PUBLICATION & DESIGN SERVICES | | | | | | |
| REVENUE: | | | | | | |
| | | | | | | |
| TOTAL REVENUE: | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> | | <u>-</u> |
| DIRECT EXPENSES: | | | | | | |
| | | | | | | |
| SUBSCRIPTIONS | 200 | - | 100 | 100 | 50% | 84 |
| IMAGE LIBRARY | 4,100 | - | 4,100 | - | 100% | (342) |
| TOTAL DIRECT EXPENSES: | <u>4,300</u> | <u>-</u> | <u>4,200</u> | <u>100</u> | <u>98%</u> | <u>(258)</u> |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (0.89 FTE) | 64,048 | 5,684 | 58,256 | 5,792 | 91% | 455 |
| BENEFITS EXPENSE | 18,693 | 1,464 | 16,694 | 1,999 | 89% | 441 |
| OTHER INDIRECT EXPENSE | 26,300 | 1,807 | 21,914 | 4,386 | 83% | 2,195 |
| TOTAL INDIRECT EXPENSES: | <u>109,040</u> | <u>8,955</u> | <u>96,863</u> | <u>12,177</u> | <u>89%</u> | <u>3,091</u> |
| TOTAL ALL EXPENSES: | <u>113,340</u> | <u>8,955</u> | <u>101,063</u> | <u>12,278</u> | <u>89%</u> | <u>2,833</u> |
| NET INCOME (LOSS): | <u>(113,340)</u> | <u>(8,955)</u> | <u>(101,063)</u> | <u>(12,278)</u> | <u>89%</u> | <u>2,833</u> |

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92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF REFORECAST | YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE) |
|---------------------------------|---------------------------|------------------|------------------|----------------------|-------------------------|---|
| REGULATORY SERVICES FTE | | | | | | |
| REVENUE: | | | | | | |
| | | | | | | |
| TOTAL REVENUE: | - | - | - | - | | - |
| DIRECT EXPENSES: | | | | | | |
| | | | | | | |
| STAFF CONFERENCE & TRAINING | 7,500 | - | - | 7,500 | 0% | 6,875 |
| TOTAL DIRECT EXPENSES: | 7,500 | - | - | 7,500 | 0% | 6,875 |
| INDIRECT EXPENSES: | | | | | | |
| | | | | | | |
| SALARY EXPENSE (2.78 FTE) | 327,849 | 26,451 | 292,623 | 35,226 | 89% | 7,905 |
| BENEFITS EXPENSE | 100,227 | 7,920 | 88,701 | 11,525 | 89% | 3,173 |
| OTHER INDIRECT EXPENSE | 80,392 | 5,678 | 68,872 | 11,520 | 86% | 4,821 |
| TOTAL INDIRECT EXPENSES: | 508,467 | 40,050 | 450,196 | 58,271 | 89% | 15,899 |
| TOTAL ALL EXPENSES: | 515,967 | 40,050 | 450,196 | 65,771 | 87% | 22,774 |
| NET INCOME (LOSS): | (515,967) | (40,050) | (450,196) | (65,771) | 87% | 22,774 |

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92% OF YEAR COMPLETE

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|---------------------------------|---------------------------|------------------|------------------|----------------------|-------------------------|---|
| SERVICE CENTER | | | | | | |
| REVENUE: | | | | | | |
| | | | | | | |
| TOTAL REVENUE: | - | - | - | - | | - |
| DIRECT EXPENSES: | | | | | | |
| | | | | | | |
| TRANSLATION SERVICES | 8,500 | 367 | 6,383 | 2,117 | 75% | 1,408 |
| STAFF CONFERENCE & TRAINING | 2,100 | - | 36 | 2,064 | 2% | 1,889 |
| TOTAL DIRECT EXPENSES: | 10,600 | 367 | 6,419 | 4,181 | 61% | 3,298 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (5.71 FTE) | 357,171 | 31,073 | 329,014 | 28,157 | 92% | (1,607) |
| BENEFITS EXPENSE | 135,691 | 10,408 | 118,732 | 16,960 | 88% | 5,652 |
| OTHER INDIRECT EXPENSE | 169,061 | 11,671 | 141,570 | 27,491 | 84% | 13,403 |
| TOTAL INDIRECT EXPENSES: | 661,923 | 53,152 | 589,315 | 72,608 | 89% | 17,448 |
| TOTAL ALL EXPENSES: | 672,523 | 53,520 | 595,734 | 76,789 | 89% | 20,745 |
| NET INCOME (LOSS): | (672,523) | (53,520) | (595,734) | (76,789) | 89% | 20,745 |

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92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF REFORECAST | YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE) |
|---------------------------------|---------------------------|------------------|-----------------|----------------------|-------------------------|---|
| SECTIONS ADMINISTRATION | | | | | | |
| REVENUE: | | | | | | |
| REIMBURSEMENTS FROM SECTIONS | 284,000 | 750 | 363,575 | (79,575) | 128% | 103,241 |
| TOTAL REVENUE: | 284,000 | 750 | 363,575 | (79,575) | 128% | 103,241 |
| DIRECT EXPENSES: | | | | | | |
| STAFF TRAVEL/PARKING | 1,000 | - | 209 | 791 | 21% | 707 |
| SUBSCRIPTIONS | 350 | - | 331 | 19 | 95% | (10) |
| SECTION/COMMITTEE CHAIR MTGS | 500 | - | - | 500 | 0% | 458 |
| DUES STATEMENTS | 4,593 | - | 4,593 | - | 100% | (383) |
| STAFF CONFERENCE & TRAINING | 200 | - | - | 200 | 0% | 183 |
| STAFF MEMBERSHIP DUES | 250 | - | - | 250 | 0% | 229 |
| TOTAL DIRECT EXPENSES: | 6,893 | - | 5,133 | 1,760 | 74% | 1,186 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (2.58 FTE) | 145,181 | 10,087 | 128,163 | 17,018 | 88% | 4,920 |
| BENEFITS EXPENSE | 60,412 | 4,516 | 51,685 | 8,727 | 86% | 3,693 |
| OTHER INDIRECT EXPENSE | 76,400 | 5,276 | 64,002 | 12,398 | 84% | 6,032 |
| TOTAL INDIRECT EXPENSES: | 281,993 | 19,880 | 243,849 | 38,144 | 86% | 14,644 |
| TOTAL ALL EXPENSES: | 288,886 | 19,880 | 248,982 | 39,904 | 86% | 15,830 |
| NET INCOME (LOSS): | (4,886) | (19,130) | 114,592 | (119,478) | -2345% | 119,071 |

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92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF REFORECAST | YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE) |
|---|---------------------------|------------------|-----------------|----------------------|-------------------------|---|
| SECTIONS OPERATIONS | | | | | | |
| REVENUE: | | | | | | |
| SECTION DUES | 439,178 | 1,210 | 552,556 | (113,378) | 126% | 149,976 |
| SEMINAR PROFIT SHARE | 147,494 | - | 162,000 | (14,506) | 110% | 26,797 |
| INTEREST INCOME | 910 | - | - | 910 | 0% | (834) |
| PUBLICATIONS REVENUE | 4,000 | 1,067 | 1,923 | 2,077 | 48% | (1,744) |
| OTHER | 46,070 | 3,230 | 34,046 | 12,024 | 74% | (8,185) |
| CLE SECTION SPLITS PROJECTIONS | - | - | (101,660) | 101,660 | | (101,660) |
| TOTAL REVENUE: | 637,652 | 5,507 | 648,864 | (11,212) | 102% | 64,349 |
| DIRECT EXPENSES: | | | | | | |
| DIRECT EXPENSES OF SECTION ACTIVITIES | 612,229 | 9,429 | 142,290 | 469,939 | 23% | 418,920 |
| REIMBURSEMENT TO WSBA FOR INDIRECT EXPENSES | 287,423 | 750 | 363,575 | (76,152) | 126% | (100,104) |
| TOTAL DIRECT EXPENSES: | 899,652 | 10,179 | 505,865 | 393,787 | 56% | 318,816 |
| NET INCOME (LOSS): | (262,000) | (4,672) | 142,999 | (404,999) | -55% | 383,165 |

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|----------------------------------|---------------------------|------------------|--------------------|----------------------|-------------------------|---|
| TECHNOLOGY | | | | | | |
| REVENUE: | | | | | | |
| | | | | | | |
| TOTAL REVENUE: | - | - | - | - | | - |
| DIRECT EXPENSES: | | | | | | |
| | | | | | | |
| CONSULTING SERVICES | 110,000 | 7,738 | 53,413 | 56,587 | 49% | 47,420 |
| STAFF TRAVEL/PARKING | 2,000 | - | 2,021 | (21) | 101% | (188) |
| STAFF MEMBERSHIP DUES | 450 | - | - | 450 | 0% | 413 |
| TELEPHONE | 85,000 | 11,070 | 74,458 | 10,542 | 88% | 3,459 |
| COMPUTER HARDWARE | 65,000 | 3,029 | 51,290 | 13,710 | 79% | 8,294 |
| COMPUTER SOFTWARE | 200,000 | 5,193 | 178,788 | 21,212 | 89% | 4,545 |
| HARDWARE SERVICE & WARRANTIES | 55,000 | - | 45,352 | 9,648 | 82% | 5,065 |
| SOFTWARE MAINTENANCE & LICENSING | 380,000 | 8,773 | 371,425 | 8,575 | 98% | (23,092) |
| COMPUTER SUPPLIES | 5,000 | - | 3,103 | 1,897 | 62% | 1,481 |
| THIRD PARTY SERVICES | 30,000 | 1,586 | 18,984 | 11,016 | 63% | 8,516 |
| STAFF CONFERENCE & TRAINING | 10,000 | - | - | 10,000 | 0% | 9,167 |
| TRANSFER TO INDIRECT EXPENSES | (942,450) | (37,388) | (798,833) | (143,617) | 85% | (65,079) |
| TOTAL DIRECT EXPENSES: | - | - | - | - | | - |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (13.00 FTE) | 1,428,681 | 119,325 | 1,160,359 | 268,323 | 81% | 149,266 |
| BENEFITS EXPENSE | 386,935 | 30,706 | 347,141 | 39,794 | 90% | 7,549 |
| CAPITAL LABOR & OVERHEAD | (285,000) | (46,105) | (227,861) | (57,139) | 80% | 33,389 |
| OTHER INDIRECT EXPENSE | 355,776 | 26,554 | 322,097 | 33,679 | 91% | 4,031 |
| TOTAL INDIRECT EXPENSES: | 1,886,393 | 130,481 | 1,601,736 | 284,657 | 85% | 194,235 |
| TOTAL ALL EXPENSES: | 1,886,393 | 130,481 | 1,601,736 | 284,657 | 85% | 194,235 |
| NET INCOME (LOSS): | (1,886,393) | (130,481) | (1,601,736) | (284,657) | 85% | 127,457 |

Washington State Bar Association
Statement of Activities
For the Period from August 1, 2022 to August 31, 2022
92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF REFORECAST | YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE) |
|---------------------------------|---------------------------|------------------|-----------------|----------------------|-------------------------|---|
| VOLUNTEER ENGAGEMENT | | | | | | |
| REVENUE: | | | | | | |
| | | | | | | |
| TOTAL REVENUE: | - | - | - | - | | - |
| DIRECT EXPENSES: | | | | | | |
| | | | | | | |
| VOLUNTEER SUPPORT | 43,500 | - | - | 43,500 | 0% | 39,875 |
| STAFF MEMBERSHIP DUES | 350 | - | 856 | (506) | 244% | (535) |
| STAFF CONFERENCE & TRAINING | 2,500 | - | 1,090 | 1,410 | 44% | 1,202 |
| ABA DELEGATES | 4,800 | 5,710 | 5,710 | (910) | 119% | (1,310) |
| TOTAL DIRECT EXPENSES: | 51,150 | 5,710 | 7,655 | 43,495 | 15% | 39,232 |
| INDIRECT EXPENSES: | | | | | | |
| SALARY EXPENSE (0.60 FTE) | 57,186 | 4,733 | 52,188 | 4,998 | 91% | 232 |
| BENEFITS EXPENSE | 18,937 | 1,509 | 17,039 | 1,898 | 90% | 320 |
| OTHER INDIRECT EXPENSE | 17,675 | 1,206 | 14,619 | 3,057 | 83% | 1,584 |
| TOTAL INDIRECT EXPENSES: | 93,798 | 7,448 | 83,846 | 9,952 | 89% | 2,135 |
| TOTAL ALL EXPENSES: | 144,948 | 13,158 | 91,502 | 53,447 | 63% | 2,135 |
| NET INCOME (LOSS): | (144,948) | (13,158) | (91,502) | (53,447) | 63% | 41,368 |

Washington State Bar Association
Statement of Activities
For the Period from August 1, 2022 to August 31, 2022
92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF REFORECAST | YEAR TO DATE VARIANCE FAVORABLE/(UNFAVORABLE) |
|--|---------------------------|------------------|-------------------|----------------------|-------------------------|---|
| INDIRECT EXPENSES: | | | | | | |
| SALARIES | 12,186,114 | 998,545 | 10,981,480 | 1,204,634 | 90% | 189,124 |
| TEMPORARY SALARIES | 387,465 | 31,223 | 342,211 | 45,254 | 88% | 12,965 |
| CAPITAL LABOR & OVERHEAD | (285,000) | (46,105) | (227,861) | (57,139) | 80% | 33,389 |
| EMPLOYEE ASSISTANCE PLAN | 4,800 | 800 | 4,800 | - | 100% | (400) |
| EMPLOYEE SERVICE AWARDS | 1,840 | 140 | 1,085 | 755 | 59% | 602 |
| FICA (EMPLOYER PORTION) | 805,818 | 76,709 | 840,447 | (34,630) | 104% | (101,781) |
| L&I INSURANCE | 49,414 | - | 52,101 | (2,686) | 105% | (6,804) |
| WA STATE FAMILY MEDICAL LEAVE (EMPLOYER PORTION) | 17,337 | 1,626 | 17,139 | 199 | 99% | (1,246) |
| MEDICAL (EMPLOYER PORTION) | 1,603,294 | 124,860 | 1,397,301 | 205,993 | 87% | 72,385 |
| RETIREMENT (EMPLOYER PORTION) | 1,233,481 | 101,318 | 1,099,824 | 133,657 | 89% | 30,867 |
| TRANSPORTATION ALLOWANCE | 47,733 | 3,129 | 44,093 | 3,640 | 92% | (337) |
| UNEMPLOYMENT INSURANCE | 70,000 | 5,356 | 70,491 | (491) | 101% | (6,325) |
| TOTAL SALARY & BENEFITS EXPENSE: | 16,122,296 | 1,297,601 | 14,623,111 | 1,499,185 | 91% | 222,438 |
| WORKPLACE BENEFITS | 45,000 | 14,593 | 29,457 | 15,543 | 65% | 11,793 |
| HUMAN RESOURCES POOLED EXP | 99,058 | 4,273 | 69,558 | 29,499 | 70% | 21,245 |
| MEETING SUPPORT EXPENSES | 5,000 | 729 | 4,840 | 160 | 97% | (257) |
| RENT | 2,029,301 | 158,055 | 1,847,905 | 181,396 | 91% | 12,288 |
| PERSONAL PROP TAXES-WSBA | 6,466 | 472 | 5,359 | 1,107 | 83% | 568 |
| FURNITURE, MAINT, LH IMP | 16,719 | 862 | 18,902 | (2,184) | 113% | (3,577) |
| OFFICE SUPPLIES & EQUIPMENT | 12,741 | 964 | 15,539 | (2,799) | 122% | (3,860) |
| FURN & OFFICE EQUIP DEPRECIATION | 43,009 | 5,137 | 48,623 | (5,614) | 113% | (9,198) |
| COMPUTER HARDWARE DEPRECIATION | 24,114 | 3,936 | 32,318 | (8,204) | 134% | (10,213) |
| COMPUTER SOFTWARE DEPRECIATION | 80,904 | 8,304 | 91,632 | (10,728) | 113% | (17,470) |
| INSURANCE | 238,839 | 22,025 | 232,688 | 6,151 | 97% | (13,752) |
| WORK HOME FURNITURE & EQUIP | 62,658 | 2,967 | 27,338 | 35,320 | 44% | 30,098 |
| PROFESSIONAL FEES-AUDIT | 40,000 | - | 33,000 | 7,000 | 83% | 3,667 |
| PROFESSIONAL FEES-LEGAL | 250,000 | 19,726 | 120,830 | 129,170 | 48% | 108,337 |
| TELEPHONE & INTERNET | 21,600 | 2,020 | 11,317 | 10,283 | 52% | 8,483 |
| POSTAGE - GENERAL | 24,000 | 594 | 15,230 | 8,770 | 63% | 6,770 |
| RECORDS STORAGE | 30,000 | 1,957 | 23,966 | 6,033 | 80% | 3,533 |
| BANK FEES | 48,000 | 2,783 | 43,550 | 4,450 | 91% | 450 |
| PRODUCTION MAINTENANCE & SUPPLIES | 16,692 | (23) | 7,484 | 9,208 | 45% | 7,817 |
| COMPUTER POOLED EXPENSES | 942,450 | 37,388 | 798,833 | 143,617 | 85% | 65,080 |
| TOTAL OTHER INDIRECT EXPENSES: | 4,036,551 | 286,763 | 3,478,372 | 558,179 | 86% | 221,800 |
| TOTAL INDIRECT EXPENSES: | 20,158,848 | 1,584,364 | 18,101,483 | 2,057,365 | 90% | 377,461 |

Washington State Bar Association

Statement of Activities

For the Period from August 1, 2022 to August 31, 2022

92% OF YEAR COMPLETE

| | FISCAL 2022 REFORECAST | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE |
|-------------------------------------|---------------------------|--------------------|---------------------|----------------------|
| SUMMARY PAGE | | | | |
| ACCESS TO JUSTICE | (201,369) | (13,925) | (158,217) | (43,152) |
| ADMINISTRATION | (1,028,371) | (54,740) | (869,205) | (159,165) |
| ADMISSIONS/BAR EXAM | 19,267 | (143,065) | 79,986 | (60,719) |
| ADVANCEMENT FTE | (346,495) | (29,047) | (313,766) | (32,729) |
| BAR NEWS | (84,322) | (8,902) | (12,252) | (72,071) |
| BOARD OF GOVERNORS | (510,064) | (27,906) | (401,473) | (108,591) |
| CLE - PRODUCTS | 1,041,058 | 73,559 | 1,077,713 | (36,655) |
| CLE - SEMINARS | (268,958) | (58,547) | (316,612) | 47,654 |
| CLIENT PROTECTION FUND | 157,238 | (680) | 516,901 | (359,663) |
| CHARACTER & FITNESS BOARD | (68,720) | (3,426) | (18,489) | (50,231) |
| COMMUNICATIONS | (722,688) | (65,983) | (603,995) | (118,693) |
| COMMUNICATIONS FTE | (225,526) | (18,555) | (202,897) | (22,629) |
| DESKBOOKS | (115,525) | (11,336) | (123,594) | 8,069 |
| DISCIPLINE | (5,757,549) | (446,319) | (5,124,083) | (633,466) |
| DIVERSITY | (297,420) | (19,463) | (149,297) | (148,123) |
| EJD FTE | (191,583) | (17,132) | (191,774) | 191 |
| FOUNDATION | (132,430) | (10,389) | (113,910) | (18,520) |
| HUMAN RESOURCES | (459,945) | (48,969) | (430,745) | (29,200) |
| LAW CLERK PROGRAM | 90,828 | (7,949) | 87,701 | 3,127 |
| LEGISLATIVE | (253,110) | (19,429) | (211,993) | (41,118) |
| LEGAL LUNCHBOX | (6,236) | (2,999) | 4,546 | (10,782) |
| LICENSE FEES | 16,512,089 | 1,386,497 | 15,452,486 | 1,059,603 |
| LICENSING AND MEMBERSHIP | (212,549) | (7,493) | (139,095) | (73,454) |
| LIMITED LICENSE LEGAL TECHNICIAN | (66,052) | (4,842) | (60,763) | (5,289) |
| LIMITED PRACTICE OFFICERS | 99,307 | 5,757 | 100,075 | (769) |
| MANDATORY CLE ADMINISTRATION | 694,577 | 27,623 | 758,131 | (63,555) |
| MEMBER WELLNESS PROGRAM | (201,441) | (11,028) | (160,911) | (40,531) |
| MINI CLE | (106,712) | (8,846) | (89,749) | (16,963) |
| MEMBER SERVICES & ENGAGEMENT | (419,570) | (16,713) | (297,521) | (122,049) |
| NEW MEMBER EDUCATION | (556) | (6,440) | (38,267) | 37,711 |
| OFFICE OF GENERAL COUNSEL | (979,310) | (79,949) | (887,618) | (91,692) |
| OFFICE OF THE EXECUTIVE DIRECTOR | (596,047) | (34,201) | (477,934) | (118,113) |
| OGC-DISCIPLINARY BOARD | (308,536) | (21,841) | (234,066) | (74,470) |
| PRACTICE OF LAW BOARD | (79,261) | (5,543) | (64,471) | (14,791) |
| PRACTICE MANAGEMENT ASSISTANCE | (40,174) | - | (72,262) | 32,088 |
| PROFESSIONAL RESPONSIBILITY PROGRAM | (280,465) | (18,298) | (238,381) | (42,084) |
| PUBLIC SERVICE PROGRAMS | (266,355) | (11,976) | (159,727) | (106,627) |
| PUBLICATION & DESIGN SERVICES | (113,340) | (8,955) | (101,063) | (12,278) |
| REGULATORY SERVICES FTE | (515,967) | (40,050) | (450,196) | (65,771) |
| SECTIONS ADMINISTRATION | (4,886) | (19,130) | 114,592 | (119,478) |
| SECTIONS OPERATIONS | (262,000) | (4,672) | 142,999 | (404,999) |
| SERVICE CENTER | (672,523) | (53,520) | (595,734) | (76,789) |
| TECHNOLOGY | (1,886,393) | (130,481) | (1,601,736) | (284,657) |
| VOLUNTEER EDUCATION | (144,948) | (13,158) | (91,502) | (53,447) |
| INDIRECT EXPENSES | 20,158,848 | 1,584,364 | 18,101,483 | 2,057,365 |
| TOTAL OF ALL | (20,945,815) | (1,571,901) | (21,433,316) | 487,501 |
| NET INCOME (LOSS) | 786,968 | (12,463) | 3,331,834 | (2,544,866) |

**Washington State Bar Association
Analysis of Cash Investments
As of August 31, 2022**

Checking & Savings Accounts

General Fund

Checking

| <u>Bank</u> | <u>Account</u> | <u>Amount</u> |
|-------------|----------------|---------------|
| Wells Fargo | General | \$ 928,422 |

Total

| <u>Investments</u> | <u>Rate</u> | <u>Amount</u> |
|-----------------------------|-------------|---------------|
| Wells Fargo Money Market | 0.19% | \$ 9,734,044 |
| UBS Financial Money Market | 0.12% | \$ 1,083,854 |
| Morgan Stanley Money Market | 0.18% | \$ 3,370,869 |
| Merrill Lynch Money Market | 0.16% | \$ 1,989,879 |
| CDs/Treasuries | see list | \$ 995,099 |

General Fund Total \$ 18,102,167

Client Protection Fund

Checking

| <u>Bank</u> | <u>Amount</u> |
|-------------|---------------|
| Wells Fargo | \$ 375,350 |

| <u>Investments</u> | <u>Rate</u> | <u>Amount</u> |
|-----------------------------|-------------|---------------|
| Wells Fargo Money Market | 0.15% | \$ 4,423,856 |
| Morgan Stanley Money Market | 0.16% | \$ 107,299 |

Client Protection Fund Total \$ 4,906,505

Grand Total Cash & Investments \$ 23,008,672

Washington State Bar Association
Analysis of Cash Investments
As of August 31, 2022

Investments as of 8/31/2022

General Fund

| <u>Bank</u> | <u>Yield</u> | <u>Term</u> | <u>Trade Date</u> | <u>Settle Date</u> | <u>Maturity Date</u> | <u>Amount</u> |
|---------------------------|--------------|-------------|-----------------------|------------------------|--------------------------|---------------|
| US Treasury Bill | 2.30% | 3m | 7/28/2022 | 7/29/2022 | 11/3/2022 | 248,481.01 |
| US Treasury Bill | 2.75% | 6m | 7/28/2022 | 7/28/2022 | 2/3/2023 | 246,617.83 |
| Beal Bank USA CD | 2.80% | 9m | 7/28/2022 | 8/10/2022 | 5/10/2023 | 250,000.00 |
| State Bank of India NY CD | 3.10% | 1y | 7/28/2022 | 8/8/2022 | 8/8/2023 | 250,000.00 |

| | |
|--------------|---------------------------------|
| Total | <u><u>995,098.84</u></u> |
|--------------|---------------------------------|