

WASHINGTON STATE
B A R A S S O C I A T I O N

Financial Reports

(Unaudited)

Year to Date December 31, 2021

Prepared by

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Submitted by

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Washington State Bar Association Financial Summary
Compared to Fiscal Year 2021 Budget
For the Period from December 1, 2021 to December 31, 2021

Category	YTD Actual Revenues	YTD Budgeted Revenues	YTD Actual Indirect Expenses	YTD Budgeted Indirect Expenses	YTD Actual Direct Expenses	YTD Budgeted Direct Expenses	YTD Actual Total Expenses	YTD Budgeted Total Expenses	YTD Actual Net Result	YTD Budgeted Net Result
Access to Justice	-	-	37,725	39,991	374	22,539	38,100	62,530	(38,100)	(62,530)
Administration	350	1,290	254,163	273,770	-	3,792	254,163	277,562	(253,813)	(276,272)
Admissions/Bar Exam	385,165	451,888	220,181	224,784	8,515	12,068	228,696	236,852	156,469	215,036
Advancement FTE	-	-	81,771	85,789	-	1,600	81,771	87,389	(81,771)	(87,389)
Bar News	172,782	212,606	80,383	84,993	108,255	144,311	188,639	229,304	(15,857)	(16,698)
Board of Governors	-	-	42,615	43,886	32,093	43,091	74,708	86,977	(74,708)	(86,977)
Character & Fitness Board	-	-	2,548	2,619	-	8,450	2,548	11,069	(2,548)	(11,069)
Communications Strategies	1,113	-	144,545	161,563	20,662	24,624	165,207	186,187	(164,093)	(186,187)
Communications Strategies FTE	-	-	52,811	55,342	-	-	52,811	55,342	(52,811)	(55,342)
Discipline	31,154	26,469	1,361,662	1,436,353	28,606	51,980	1,390,267	1,488,333	(1,359,113)	(1,461,864)
Diversity	-	137,594	68,276	72,345	1,315	80,784	69,590	153,129	(69,590)	(15,535)
EJD FTE	-	-	50,662	45,295	-	-	50,662	45,295	(50,662)	(45,295)
Foundation	-	-	29,432	31,040	590	113	30,022	31,152	(30,022)	(31,152)
Human Resources	-	-	111,047	115,242	-	0	111,047	115,242	(111,047)	(115,242)
Law Clerk Program	27,783	25,803	27,038	28,627	-	2,000	27,038	30,627	745	(4,824)
Legislative	-	-	54,698	60,706	-	14,375	54,698	75,081	(54,698)	(75,081)
Legal Lunchbox	24,990	5,500	9,957	12,748	-	425	9,957	13,173	15,033	(7,673)
Licensing and Membership Records	103,882	95,376	139,362	147,587	9,245	9,188	148,608	156,775	(44,726)	(61,399)
Licensing Fees	4,077,043	4,008,782	-	-	-	-	-	-	4,077,043	4,008,782
Limited License Legal Technician	6,585	15,985	16,188	16,994	1,449	3,500	17,638	20,494	(11,052)	(4,509)
Limited Practice Officers	62,426	55,405	22,551	23,725	1,144	1,750	23,695	25,475	38,732	29,930
Mandatory CLE	349,775	220,431	179,403	201,258	9,969	9,599	189,372	210,857	160,404	9,574
Member Wellness Program	1,500	1,750	53,964	54,208	8,475	9,741	62,439	63,948	(60,939)	(62,198)
Member Services & Engagement	17,975	2,700	97,416	103,291	203	6,654	97,618	109,945	(79,643)	(107,245)
New Member Education	25,200	20,000	19,397	23,668	-	1,250	19,397	24,918	5,803	(4,918)
Mini CLE	-	-	21,951	28,039	-	-	21,951	28,039	(21,951)	(28,039)
Office of General Counsel	3	-	229,766	240,566	3,886	8,265	233,652	248,831	(233,649)	(248,831)
Office of the Executive Director	-	-	112,966	118,494	1,977	28,161	114,943	146,655	(114,943)	(146,655)
OGC-Disciplinary Board	-	-	39,193	41,463	20,011	33,903	59,204	75,366	(59,204)	(75,366)
Practice of Law Board	-	-	16,885	17,905	-	3,000	16,885	20,905	(16,885)	(20,905)
Practice Management Assistance	226	9,613	-	-	50	34,375	50	34,375	176	(24,763)
Professional Responsibility Program	-	-	65,408	68,621	138	1,276	65,546	69,897	(65,546)	(69,897)
Public Service Programs	-	130,000	34,696	36,511	-	812	34,696	37,323	(34,696)	92,677
Publication and Design Services	-	-	24,149	25,678	4,120	1,075	28,268	26,753	(28,268)	(26,753)
Regulatory Services FTE	-	-	118,646	126,247	-	1,125	118,646	127,372	(118,646)	(127,372)
Sections Administration	75,979	-	63,615	70,711	4,593	950	68,208	71,661	7,772	(71,661)
Service Center	-	-	151,381	161,162	2,102	2,650	153,482	163,812	(153,482)	(163,812)
Technology	-	-	450,548	454,933	-	(0)	450,548	454,933	(450,548)	(454,933)
Volunteer Engagement	-	-	22,364	23,588	-	5,347	22,364	28,936	(22,364)	(28,936)
Subtotal General Fund	5,363,931	5,421,191	4,509,361	4,759,742	267,770	572,771	4,777,132	5,332,514	586,800	88,677
Expenses using reserve funds									-	-
Total General Fund - Net Result from Operations									586,800	88,677
Percentage of Budget		25.29%		25.19%		21.76%				
CLE-Seminars and Products	1,026,371	476,246	238,112	255,008	26,931	91,356	265,043	346,364	761,328	129,882
CLE - Deskbooks	3,701	41,900	50,108	52,842	357	17,954	50,465	70,796	(46,764)	(28,896)
Total CLE	1,030,072	518,146	288,220	307,850	27,288	109,310	315,508	417,160	714,564	100,986
Percentage of Budget		25.00%		25.09%		20.42%				
Total All Sections	133,912	154,776	-	-	123,888	224,863	123,888	224,863	10,024	(70,087)
Percentage of Budget		24.27%				24.99%				
Client Protection Fund-Restricted	227,247	213,728	37,091	39,300	(29,963)	30,680	7,129	69,980	220,119	143,748
Percentage of Budget		25.74%		25.06%		6.09%				
Totals	6,755,163	6,307,841	4,834,673	5,106,893	388,983	937,624	5,223,656	6,044,517	1,531,507	263,324
Percentage of Budget										

Summary of Fund Balances:	Fund Balances Sept. 30, 2021	2022 Budgeted YTD Fund Balances	Fund Balances Year to date
Restricted Funds:			
Client Protection Fund	4,046,246	4,189,994	4,266,365
Board-Designated Funds (Non-General Fund):			
CLE Fund Balance	648,792	749,778	1,363,356
Section Funds	1,508,843	1,438,755	1,518,867
Board-Designated Funds (General Fund):			
Operating Reserve Fund	1,500,000	1,500,000	1,500,000
Facilities Reserve Fund	1,050,000	1,050,000	1,550,000
Unrestricted Funds (General Fund):			
Unrestricted General Fund	4,522,174	4,610,851	4,608,973
Total General Fund Balance	7,072,174	7,160,851	7,658,973
Net Change in Total General Fund Balance		88,677	586,800
Total Fund Balance	13,276,054	13,539,379	14,807,561
Net Change In Fund Balance		263,324	1,531,506.68

Washington State Bar Association

Statement of Activities

For the Period from December 1, 2021 to December 31, 2021

	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
LICENSE FEES									
REVENUE:									
LICENSE FEES	1,264,535	1,357,403	92,868	4,008,782	4,077,043	68,261	16,579,802	12,502,758	24.59%
TOTAL REVENUE:	1,264,535	1,357,403	92,868	4,008,782	4,077,043	68,261	16,579,802	12,502,758	24.59%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
ACCESS TO JUSTICE									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
SURVEYS	-	-	-	100	-	100	100	100	0.00%
ATJ BOARD RETREAT	167	-	167	500	-	500	2,000	2,000	0.00%
LEADERSHIP TRAINING	167	-	167	500	-	500	2,000	2,000	0.00%
ATJ BOARD EXPENSE	2,000	224	1,776	6,000	224	5,776	24,000	23,776	0.93%
STAFF TRAVEL/PARKING	-	-	-	2,700	-	2,700	2,700	2,700	0.00%
STAFF TRAINING	140	-	140	1,619	150	1,469	2,875	2,725	5.22%
STAFF MEMBERSHIP DUES	-	-	-	120	-	120	120	120	0.00%
PUBLIC DEFENSE	500	-	500	1,500	-	1,500	6,000	6,000	0.00%
RECEPTION/FORUM EXPENSE	-	-	-	9,500	-	9,500	9,500	9,500	0.00%
TOTAL DIRECT EXPENSES:	2,973	224	2,749	22,539	374	22,165	49,295	48,921	0.76%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.30 FTE)	7,392	7,139	253	22,176	21,417	759	88,704	67,286	24.14%
BENEFITS EXPENSE	2,715	2,706	10	8,203	7,943	261	32,556	24,613	24.40%
OTHER INDIRECT EXPENSE	3,092	2,734	358	9,612	8,366	1,246	38,065	29,699	21.98%
TOTAL INDIRECT EXPENSES:	13,199	12,579	620	39,991	37,725	2,266	159,324	121,599	23.68%
TOTAL ALL EXPENSES:	16,172	12,803	3,369	62,530	38,100	24,430	208,619	170,520	18.26%
NET INCOME (LOSS):	(16,172)	(12,803)	3,369	(62,530)	(38,100)	24,430	(208,619)	(170,520)	18.26%

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Statement of Activities

For the Period from December 1, 2021 to December 31, 2021

	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
ADMINISTRATION									
REVENUE:									
INTEREST INCOME	430	(75)	(505)	1,290	350	(940)	5,160	4,810	6.78%
TOTAL REVENUE:	430	(75)	(505)	1,290	350	(940)	5,160	4,810	6.78%
DIRECT EXPENSES:									
CONSULTING SERVICES	-	-	-	2,655	-	2,655	12,000	12,000	0.00%
STAFF TRAVEL/PARKING	350	-	350	1,050	-	1,050	4,200	4,200	0.00%
STAFF TRAINING	29	-	29	88	-	88	350	350	0.00%
TOTAL DIRECT EXPENSES:	379	-	379	3,792	-	3,792	16,550	16,550	0.00%
INDIRECT EXPENSES:									
SALARY EXPENSE (6.92 FTE)	62,246	57,265	4,981	175,965	164,004	11,961	686,355	522,351	23.89%
BENEFITS EXPENSE	15,004	15,069	(65)	46,639	45,811	828	187,178	141,367	24.47%
OTHER INDIRECT EXPENSE	16,458	14,494	1,963	51,166	44,348	6,818	202,623	158,276	21.89%
TOTAL INDIRECT EXPENSES:	93,707	86,828	6,879	273,770	254,163	19,607	1,076,157	821,994	23.62%
TOTAL ALL EXPENSES:	94,086	86,828	7,258	277,562	254,163	23,399	1,092,707	838,544	23.26%
NET INCOME (LOSS):	(93,656)	(86,903)	6,754	(276,272)	(253,813)	22,459	(1,087,547)	(833,734)	23.34%

Washington State Bar Association

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
ADMISSIONS									
REVENUE:									
BAR EXAM FEES	39,619	32,480	(7,139)	432,708	366,025	(66,683)	1,242,000	875,975	29.47%
RULE 9/LEGAL INTERN FEES	745	550	(195)	2,087	1,250	(837)	12,000	10,750	10.42%
SPECIAL ADMISSIONS	3,236	3,080	(156)	17,092	17,890	798	47,640	29,750	37.55%
TOTAL REVENUE:	43,600	36,110	(7,490)	451,888	385,165	(66,723)	1,301,640	916,475	29.59%
DIRECT EXPENSES:									
POSTAGE	150	-	150	450	-	450	1,800	1,800	0.00%
STAFF TRAVEL/PARKING	500	-	500	1,500	136	1,364	14,000	13,864	0.97%
STAFF MEMBERSHIP DUES	-	-	-	800	-	800	1,600	1,600	0.00%
SUPPLIES	83	-	83	250	-	250	1,000	1,000	0.00%
FACILITY, PARKING, FOOD	-	-	-	-	-	-	99,500	99,500	0.00%
EXAMINER FEES	-	-	-	-	-	-	36,000	36,000	0.00%
UBE EXMINATIONS	-	-	-	-	-	-	126,900	126,900	0.00%
BOARD OF BAR EXAMINERS	-	-	-	-	-	-	23,000	23,000	0.00%
BAR EXAM PROCTORS	-	-	-	-	-	-	27,000	27,000	0.00%
DISABILITY ACCOMMODATIONS	-	125	(125)	-	125	(125)	20,000	19,875	0.63%
CHARACTER & FITNESS INVESTIGATIONS	100	-	100	100	35	65	1,000	965	3.50%
LAW SCHOOL VISITS	100	-	100	100	-	100	1,450	1,450	0.00%
DEPRECIATION-SOFTWARE	1,627	2,038	(411)	4,881	6,181	(1,300)	19,524	13,343	31.66%
STAFF TRAINING	-	-	-	3,000	1,380	1,620	15,000	13,620	9.20%
ONLINE LEGAL RESEARCH	316	317	(1)	947	624	324	3,790	3,166	16.46%
LAW LIBRARY	13	12	2	39	34	5	158	124	21.67%
TOTAL DIRECT EXPENSES:	2,889	2,491	398	12,068	8,515	3,552	391,721	383,206	2.17%
INDIRECT EXPENSES:									
SALARY EXPENSE (6.90 FTE)	43,757	44,982	(1,225)	131,271	134,432	(3,161)	525,082	390,650	25.60%
BENEFITS EXPENSE	14,047	14,141	(93)	42,495	41,491	1,004	168,696	127,204	24.60%
OTHER INDIRECT EXPENSE	16,410	14,465	1,945	51,018	44,258	6,761	202,038	157,780	21.91%
TOTAL INDIRECT EXPENSES:	74,214	73,587	627	224,784	220,181	4,603	895,816	675,635	24.58%
TOTAL ALL EXPENSES:	77,104	76,078	1,025	236,852	228,696	8,156	1,287,537	1,058,841	17.76%
NET INCOME (LOSS):	(33,504)	(39,968)	(6,465)	215,036	156,469	(58,567)	14,103	(142,366)	1109.48%

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BAR NEWS									
REVENUE:									
ROYALTIES	167	-	(167)	500	1,247	747	2,000	753	62.34%
DISPLAY ADVERTISING	56,958	37,630	(19,328)	164,755	112,764	(51,991)	450,000	337,236	25.06%
SUBSCRIPT/SINGLE ISSUES	-	36	36	40	36	(4)	200	164	18.00%
CLASSIFIED ADVERTISING	-	-	-	718	157	(561)	5,000	4,843	3.14%
GEN ANNOUNCEMENTS	524	187	(337)	2,621	575	(2,046)	14,000	13,425	4.11%
PROF ANNOUNCEMENTS	1,167	2,183	1,017	6,472	6,661	189	22,500	15,839	29.60%
JOB TARGET ADVERSTISING	12,500	-	(12,500)	37,500	51,342	13,842	150,000	98,658	34.23%
TOTAL REVENUE:	71,315	40,036	(31,279)	212,606	172,782	(39,824)	643,700	470,918	26.84%
DIRECT EXPENSES:									
POSTAGE	11,005	11,060	(55)	32,467	34,757	(2,289)	100,000	65,243	34.76%
PRINTING, COPYING & MAILING	23,965	20,716	3,249	70,331	70,992	(661)	230,000	159,008	30.87%
DIGITAL/ONLINE DEVELOPMENT	125	-	125	375	-	375	1,500	1,500	0.00%
GRAPHICS/ARTWORK	-	-	-	-	-	-	200	200	0.00%
OUTSIDE SALES EXPENSE	14,345	865	13,480	40,844	2,595	38,249	98,000	95,405	2.65%
EDITORIAL ADVISORY COMMITTEE	42	-	42	125	-	125	500	500	0.00%
STAFF TRAINING	29	-	29	88	-	88	350	350	0.00%
STAFF MEMBERSHIP DUES	11	-	11	34	-	34	135	135	0.00%
SUBSCRIPTIONS	15	-	15	46	(89)	135	185	274	-48.02%
TOTAL DIRECT EXPENSES:	49,537	32,642	16,896	144,311	108,255	36,055	430,870	322,615	25.12%
INDIRECT EXPENSES:									
SALARY EXPENSE (2.76 FTE)	16,970	16,396	574	50,910	49,187	1,723	203,639	154,451	24.15%
BENEFITS EXPENSE	4,488	4,572	(84)	13,676	13,475	201	54,298	40,823	24.82%
OTHER INDIRECT EXPENSE	6,564	5,792	772	20,407	17,721	2,686	80,815	63,094	21.93%
TOTAL INDIRECT EXPENSES:	28,022	26,760	1,262	84,993	80,383	4,610	338,752	258,369	23.73%
TOTAL ALL EXPENSES:	77,559	59,401	18,158	229,304	188,639	40,666	769,622	580,983	24.51%
NET INCOME (LOSS):	(6,244)	(19,365)	(13,121)	(16,698)	(15,857)	841	(125,922)	(110,065)	12.59%

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BOARD OF GOVERNOR									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
BOG MEETINGS	-	941	(941)	29,988	22,797	7,191	143,000	120,203	15.94%
BOG COMMITTEES' EXPENSES	-	-	-	-	201	(201)	20,000	19,799	1.00%
BOG RETREAT	141	6	136	246	42	205	15,000	14,958	0.28%
BOG CONFERENCE ATTENDANCE	1,238	990	248	1,238	1,786	(548)	25,000	23,214	7.14%
BOG TRAVEL & OUTREACH	1,327	3,856	(2,529)	2,369	6,268	(3,899)	25,000	18,732	25.07%
LEADERSHIP TRAINING	3,083	1,000	2,083	9,250	1,000	8,250	37,000	36,000	2.70%
BOG ELECTIONS	-	-	-	-	-	-	26,900	26,900	0.00%
PRESIDENT'S DINNER	-	-	-	-	-	-	10,000	10,000	0.00%
TOTAL DIRECT EXPENSES:	5,790	6,792	(1,002)	43,091	32,093	10,998	301,900	269,807	10.63%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.40 FTE)	8,463	8,176	287	25,389	25,668	(278)	101,557	75,889	25.27%
BENEFITS EXPENSE	2,695	2,715	(20)	8,145	7,952	193	32,303	24,351	24.62%
OTHER INDIRECT EXPENSE	3,330	2,940	390	10,351	8,995	1,356	40,993	31,998	21.94%
TOTAL INDIRECT EXPENSES:	14,487	13,831	656	43,886	42,615	1,271	174,853	132,238	24.37%
TOTAL ALL EXPENSES:	20,278	20,623	(346)	86,977	74,708	12,269	476,753	402,045	15.67%
NET INCOME (LOSS):	(20,278)	(20,623)	(346)	(86,977)	(74,708)	12,269	(476,753)	(402,045)	15.67%

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	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
ADVANCEMENT FTE									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
STAFF CONFERENCE & TRAINING	533	-	533	1,600	-	1,600	6,400	6,400	25.00%
TOTAL DIRECT EXPENSES:	533	-	533	1,600	-	1,600	6,400	6,400	0.00%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.90 FTE)	18,670	18,145	526	56,011	54,289	1,723	224,045	169,757	24.23%
BENEFITS EXPENSE	4,798	4,655	143	15,766	15,339	427	64,623	49,284	23.74%
OTHER INDIRECT EXPENSE	4,507	3,969	538	14,011	12,144	1,868	55,487	43,343	21.89%
TOTAL INDIRECT EXPENSES:	27,975	26,769	1,206	85,789	81,771	4,017	344,155	262,384	23.76%
TOTAL ALL EXPENSES:	28,508	26,769	1,740	87,389	81,771	5,617	350,555	268,784	23.33%
NET INCOME (LOSS):	(28,508)	(26,769)	1,740	(87,389)	(81,771)	5,617	(350,555)	(268,784)	23.33%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
CHARACTER & FITNESS BOARD									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
CHARACTER & FITNESS BOARD EXP	-	-	-	4,700	-	4,700	5,700	5,700	0.00%
COURT REPORTERS	1,250	-	1,250	3,750	-	3,750	15,000	15,000	0.00%
TOTAL DIRECT EXPENSES:	1,250	-	1,250	8,450	-	8,450	20,700	20,700	0.00%
INDIRECT EXPENSES:									
SALARY EXPENSE (0.05 FTE)	563	545	18	1,689	1,636	54	6,757	5,121	24.21%
BENEFITS EXPENSE	186	189	(3)	560	552	8	2,230	1,678	24.77%
OTHER INDIRECT EXPENSE	119	118	1	370	360	10	1,464	1,104	24.57%
TOTAL INDIRECT EXPENSES:	868	851	16	2,619	2,548	71	10,451	7,904	24.38%
TOTAL ALL EXPENSES:	2,118	851	1,266	11,069	2,548	8,521	31,151	28,604	8.18%
NET INCOME (LOSS):	(2,118)	(851)	1,266	(11,069)	(2,548)	8,521	(31,151)	(28,604)	8.18%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
CONTINUING LEGAL EDUCATION (CLE)									
REVENUE:									
SEMINAR REGISTRATIONS	70,833	119,434	48,601	212,500	215,204	2,704	850,000	634,797	25.32%
SEMINAR-EXHIB/SPNSR/ETC	1,667	-	(1,667)	5,000	-	(5,000)	20,000	20,000	0.00%
SHIPPING & HANDLING	-	36	36	-	72	72	-	(72)	
COURSEBOOK SALES	833	210	(623)	2,500	490	(2,010)	10,000	9,510	4.90%
MP3 AND VIDEO SALES	85,415	499,794	414,378	256,246	810,606	554,359	1,024,985	214,380	79.08%
TOTAL REVENUE:	158,749	619,474	460,725	476,246	1,026,371	550,125	1,904,985	878,614	53.88%
DIRECT EXPENSES:									
POSTAGE - FLIERS/CATALOGS	667	-	667	2,000	-	2,000	8,000	8,000	0.00%
DISABILITY ACCOMMODATIONS	167	-	167	500	-	500	2,000	2,000	0.00%
SURVEYS	-	-	-	300	-	300	300	300	0.00%
DEPRECIATION	109	109	-	327	331	(4)	1,308	977	25.31%
ONLINE EXPENSES	4,167	4,446	(279)	12,500	12,547	(47)	50,000	37,453	25.09%
ACCREDITATION FEES	3,000	2,166	834	3,000	2,082	918	3,000	918	69.40%
SEMINAR BROCHURES	1,667	-	1,667	5,000	-	5,000	20,000	20,000	0.00%
FACILITIES	15,092	3,200	11,892	49,050	8,400	40,650	196,200	187,800	4.28%
SPEAKERS & PROGRAM DEVELOP	3,846	727	3,119	12,500	777	11,723	50,000	49,223	1.55%
SPLITS TO SECTIONS	-	-	-	-	-	-	110,000	110,000	0.00%
HONORARIA	125	-	125	375	2,700	(2,325)	1,500	(1,200)	180.00%
CLE SEMINAR COMMITTEE	21	-	21	62	-	62	250	250	0.00%
STAFF TRAVEL/PARKING	1,154	-	1,154	3,750	-	3,750	15,000	15,000	0.00%
STAFF TRAINING	58	-	58	175	-	175	700	700	0.00%
STAFF MEMBERSHIP DUES	-	-	-	867	-	867	1,338	1,338	0.00%
COST OF SALES - COURSEBOOKS	125	13	112	375	44	331	1,500	1,456	2.96%
A/V DEVELOP COSTS (RECORDING)	167	-	167	500	-	500	2,000	2,000	0.00%
POSTAGE & DELIVERY-COURSEBOOKS	-	16	(16)	-	50	(50)	-	(50)	
STAFF TRAVEL/PARKING	25	-	25	75	-	75	300	300	0.00%
TOTAL DIRECT EXPENSES:	30,389	10,678	19,711	91,356	26,931	64,426	463,396	436,465	5.81%
INDIRECT EXPENSES:									
SALARY EXPENSE (8.42 FTE)	46,980	46,367	612	140,940	134,084	6,856	563,758	429,673	23.78%
BENEFITS EXPENSE	17,775	17,669	106	53,719	51,944	1,775	213,333	161,389	24.35%
OTHER INDIRECT EXPENSE	19,415	17,023	2,393	60,349	52,084	8,265	239,002	186,918	21.79%
TOTAL INDIRECT EXPENSES:	84,170	81,059	3,111	255,008	238,112	16,896	1,016,093	777,981	23.43%
TOTAL ALL EXPENSES:	114,559	91,737	22,822	346,364	265,043	81,322	1,479,489	1,214,446	17.91%
NET INCOME (LOSS):	44,190	527,737	483,547	129,882	761,328	631,446	425,496	(335,832)	178.93%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
LAW CLERK PROGRAM									
REVENUE:									
LAW CLERK FEES	24,830	26,151	1,321	25,178	26,983	1,805	220,000	193,017	12.26%
LAW CLERK APPLICATION FEES	208	900	692	625	800	175	2,500	1,700	32.00%
TOTAL REVENUE:	25,038	27,051	2,013	25,803	27,783	1,980	222,500	194,717	12.49%
DIRECT EXPENSES:									
SUBSCRIPTIONS	-	-	-	-	-	-	250	250	0.00%
CHARACTER & FITNESS INVESTIGATIONS	-	-	-	-	-	-	100	100	0.00%
LAW CLERK BOARD EXPENSE	583	-	583	1,750	-	1,750	7,000	7,000	0.00%
LAW CLERK OUTREACH	83	-	83	250	-	250	1,000	1,000	0.00%
TOTAL DIRECT EXPENSES:	667	-	667	2,000	-	2,000	8,350	8,350	0.00%
INDIRECT EXPENSES:									
SALARY EXPENSE (0.93 FTE)	5,533	5,345	188	16,599	16,035	564	66,394	50,359	24.15%
BENEFITS EXPENSE	1,708	1,718	(10)	5,189	5,066	124	20,614	15,548	24.57%
OTHER INDIRECT EXPENSE	2,200	1,940	260	6,839	5,937	902	27,085	21,148	21.92%
TOTAL INDIRECT EXPENSES:	9,440	9,003	437	28,627	27,038	1,590	114,093	87,055	23.70%
TOTAL ALL EXPENSES:	10,107	9,003	1,104	30,627	27,038	3,590	122,443	95,405	22.08%
NET INCOME (LOSS):	14,931	18,047	3,116	(4,824)	745	5,569	100,057	99,312	0.74%

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COMMUNICATION STRATEGIES									
REVENUE:									
SPONSORSHIPS	-	1,000	1,000	-	1,000	1,000	-	(1,000)	
WSBA LOGO MERCHANDISE SALES	-	-	-	-	113	113	-	(113)	
TOTAL REVENUE:	-	1,000	1,000	-	1,113	1,113	-	(1,113)	
DIRECT EXPENSES:									
STAFF TRAVEL/PARKING	324	198	126	972	605	367	3,888	3,283	15.56%
STAFF MEMBERSHIP DUES	81	-	81	243	-	243	972	972	0.00%
SURVEYS	-	-	-	300	-	300	300	300	0.00%
SUBSCRIPTIONS	285	571	(287)	854	1,101	(247)	3,416	2,315	32.24%
DIGITAL/ONLINE DEVELOPMENT	51	-	51	154	-	154	614	614	0.00%
APEX DINNER	2,083	1,512	572	6,250	6,622	(372)	25,000	18,378	26.49%
50 YEAR MEMBER TRIBUTE LUNCH	933	7,787	(6,853)	2,800	10,402	(7,602)	11,200	798	92.88%
BAR OUTREACH	1,333	542	791	4,000	988	3,012	16,000	15,012	6.17%
COMMUNICATIONS OUTREACH	1,250	671	579	3,750	680	3,070	15,000	14,320	4.53%
STAFF TRAINING	-	-	-	5,000	-	5,000	5,000	5,000	0.00%
TELEPHONE	88	88	-	264	264	0	1,056	792	25.00%
CONFERENCE CALLS	13	-	13	38	-	38	151	151	0.00%
TOTAL DIRECT EXPENSES:	6,441	11,369	(4,927)	24,624	20,662	3,962	82,597	61,935	25.02%
INDIRECT EXPENSES:									
SALARY EXPENSE (5.17 FTE)	30,633	28,408	2,225	91,900	80,870	11,030	367,597	286,727	22.00%
BENEFITS EXPENSE	10,404	10,427	(23)	31,437	30,572	865	124,727	94,155	24.51%
OTHER INDIRECT EXPENSE	12,296	10,819	1,476	38,227	33,103	5,123	151,382	118,279	21.87%
TOTAL INDIRECT EXPENSES:	53,333	49,654	3,678	161,563	144,545	17,018	643,706	499,161	22.46%
TOTAL ALL EXPENSES:	59,774	61,023	(1,249)	186,187	165,207	20,981	726,303	561,096	22.75%
NET INCOME (LOSS):	(59,774)	(60,023)	(249)	(186,187)	(164,093)	22,094	(726,303)	(562,210)	22.59%

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COMMUNICATION FTE									
INDIRECT EXPENSES:									
SALARY EXPENSE (1.00 FTE)	12,860	12,457	403	38,580	37,370	1,210	154,319	116,950	24.22%
BENEFITS EXPENSE	2,579	2,375	204	9,368	9,054	314	39,675	30,621	22.82%
OTHER INDIRECT EXPENSE	2,378	2,087	291	7,394	6,387	1,007	29,281	22,894	21.81%
TOTAL INDIRECT EXPENSES:	17,818	16,919	898	55,342	52,811	2,531	223,276	170,465	23.65%
NET INCOME (LOSS):	(17,818)	(16,919)	898	(55,342)	(52,811)	2,531	(223,276)	(170,465)	23.65%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
CLIENT PROTECTION FUND									
REVENUE:									
CPF RESTITUTION	2,500	610	(1,890)	7,500	2,214	(5,286)	30,000	27,786	7.38%
CPF MEMBER ASSESSMENTS	124,258	144,410	20,152	205,103	223,200	18,097	795,753	572,553	28.05%
INTEREST INCOME	375	751	376	1,125	1,833	708	4,500	2,667	40.73%
TOTAL REVENUE:	127,133	145,771	18,638	213,728	227,247	13,519	830,253	603,006	27.37%
DIRECT EXPENSES:									
BANK FEES - WELLS FARGO	180	154	26	540	448	92	2,160	1,712	20.76%
GIFTS TO INJURED CLIENTS	10,000	-	10,000	30,000	(30,484)	60,484	500,000	530,484	-6.10%
CPF BOARD EXPENSES	90	73	16	90	73	16	1,500	1,427	4.89%
STAFF MEMBERSHIP DUES	17	-	17	50	-	50	200	200	0.00%
TOTAL DIRECT EXPENSES:	10,286	227	10,059	30,680	(29,963)	60,642	503,860	533,823	-5.95%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.23 FTE)	7,333	7,084	249	22,000	21,252	748	88,000	66,747	24.15%
BENEFITS EXPENSE	2,714	2,691	23	8,206	7,923	283	32,800	24,877	24.16%
OTHER INDIRECT EXPENSE	2,925	2,587	338	9,095	7,916	1,179	36,015	28,099	21.98%
TOTAL INDIRECT EXPENSES:	12,972	12,362	610	39,300	37,091	2,209	156,815	119,723	23.65%
TOTAL ALL EXPENSES:	23,259	12,590	10,669	69,980	7,129	62,851	660,675	653,546	1.08%
NET INCOME (LOSS):	103,874	133,181	29,307	143,748	220,119	76,370	169,578	(50,540)	129.80%

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DESKBOOKS									
REVENUE:									
LEXIS/NEXIS ROYALTIES	2,633	-	(2,633)	7,900	-	(7,900)	31,600	31,600	0.00%
DESKBOOK SALES	6,833	-	(6,833)	20,500	-	(20,500)	82,000	82,000	0.00%
SECTION PUBLICATION SALES	750	-	(750)	2,250	-	(2,250)	9,000	9,000	0.00%
CASEMAKER ROYALTIES	3,750	-	(3,750)	11,250	3,701	(7,549)	45,000	41,299	8.23%
TOTAL REVENUE:	13,967	-	(13,967)	41,900	3,701	(38,199)	167,600	163,899	2.21%
DIRECT EXPENSES:									
COST OF SALES - DESKBOOKS	5,333	-	5,333	16,000	-	16,000	64,000	64,000	0.00%
COST OF SALES - SECTION PUBLICATION	167	-	167	500	-	500	2,000	2,000	0.00%
SPLITS TO SECTIONS	263	-	263	788	-	788	3,150	3,150	0.00%
STAFF CONFERENCE & TRAINING	29	-	29	88	-	88	350	350	0.00%
DESKBOOK ROYALTIES	17	-	17	50	45	5	200	155	22.67%
ONLINE LEGAL RESEARCH	158	158	(0)	474	312	162	1,895	1,583	16.46%
STAFF MEMBERSHIP DUES	18	-	18	55	-	55	220	220	0.00%
TOTAL DIRECT EXPENSES:	5,985	158	5,826	17,954	357	17,596	71,815	71,458	0.50%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.50 FTE)	10,663	10,309	354	31,989	30,927	1,062	127,954	97,027	24.17%
BENEFITS EXPENSE	3,189	3,205	(17)	9,762	9,556	206	38,951	29,395	24.53%
OTHER INDIRECT EXPENSE	3,567	3,146	422	11,091	9,625	1,466	43,921	34,296	21.91%
TOTAL INDIRECT EXPENSES:	17,419	16,660	759	52,842	50,108	2,734	210,826	160,718	23.77%
TOTAL ALL EXPENSES:	23,403	16,818	6,585	70,796	50,465	20,330	282,641	232,176	17.85%
NET INCOME (LOSS):	(9,437)	(16,818)	(7,382)	(28,896)	(46,764)	(17,869)	(115,041)	(68,277)	40.65%

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DISCIPLINE									
REVENUE:									
COPY FEES	-	-	-	-	36	36	-	(36)	
AUDIT REVENUE	156	-	(156)	469	-	(469)	1,877	1,877	0.00%
RECOVERY OF DISCIPLINE COSTS	7,083	12,419	5,336	21,250	26,923	5,673	85,000	58,077	31.67%
DISCIPLINE HISTORY SUMMARY	1,250	900	567	3,750	4,195	445	15,000	10,805	27.97%
PRACTICE MONITOR FEES	333	-	-	1,000	-	(1,000)	4,000	4,000	0.00%
TOTAL REVENUE:	8,823	13,319	5,746	26,469	31,154	4,685	105,877	74,723	29.42%
DIRECT EXPENSES:									
PUBLICATIONS PRODUCTION	21	-	21	62	-	62	250	250	0.00%
STAFF TRAVEL/PARKING	2,333	1,110	1,223	7,000	4,191	2,809	28,000	23,809	14.97%
STAFF MEMBERSHIP DUES	429	645	(216)	1,286	3,070	(1,784)	5,145	2,075	59.67%
TELEPHONE	213	165	48	638	494	143	2,550	2,056	19.38%
COURT REPORTERS	2,604	1,909	695	7,813	5,678	2,135	31,250	25,572	18.17%
OUTSIDE COUNSEL/AIC	167	-	167	500	-	500	2,000	2,000	0.00%
LITIGATION EXPENSES	2,188	1,083	1,104	6,563	2,462	4,101	26,250	23,788	9.38%
DISABILITY EXPENSES	750	-	750	2,250	-	2,250	9,000	9,000	0.00%
ONLINE LEGAL RESEARCH	4,600	4,590	11	13,800	9,045	4,755	55,201	46,155	16.39%
LAW LIBRARY	300	3,126	(2,825)	901	3,217	(2,315)	3,606	389	89.21%
TRANSLATION SERVICES	75	-	75	225	190	35	900	710	21.11%
STAFF TRAINING	3,314	-	3,314	9,942	258	9,684	48,569	48,311	0.53%
PRACTICE MONITOR EXPENSE	333	-	333	1,000	-	1,000	4,000	4,000	0.00%
TOTAL DIRECT EXPENSES:	17,327	12,627	4,699	51,980	28,606	23,375	216,721	188,115	13.20%
INDIRECT EXPENSES:									
SALARY EXPENSE (36.75 FTE)	303,931	279,477	24,454	907,115	873,171	33,944	3,658,487	2,785,316	23.87%
BENEFITS EXPENSE	85,785	86,112	(327)	258,463	252,900	5,563	1,054,328	801,428	23.99%
OTHER INDIRECT EXPENSE	87,401	76,998	10,403	270,775	235,591	35,184	1,075,119	839,528	21.91%
TOTAL INDIRECT EXPENSES:	477,117	442,588	34,529	1,436,353	1,361,662	74,691	5,787,933	4,426,272	23.53%
TOTAL ALL EXPENSES:	494,444	455,215	39,229	1,488,333	1,390,267	98,066	6,004,654	4,614,387	23.15%
NET INCOME (LOSS):	(485,620)	(441,896)	43,724	(1,461,864)	(1,359,113)	102,751	(5,898,777)	(4,539,664)	23.04%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
DIVERSITY									
REVENUE:									
DONATIONS	135,000	-	(135,000)	135,000	-	(135,000)	135,000	135,000	0.00%
WORK STUDY GRANTS	865	-	(865)	2,594	-	(2,594)	10,374	10,374	0.00%
TOTAL REVENUE:	135,865	-	(135,865)	137,594	-	(137,594)	145,374	145,374	0.00%
DIRECT EXPENSES:									
STAFF TRAVEL/PARKING	-	-	-	4,000	-	4,000	4,000	4,000	0.00%
STAFF MEMBERSHIP DUES	-	-	-	640	-	640	640	640	0.00%
SURVEYS	-	-	-	50,100	-	50,100	50,100	50,100	0.00%
COMMITTEE FOR DIVERSITY	500	-	500	1,500	-	1,500	6,000	6,000	0.00%
DIVERSITY EVENTS & PROJECTS	1,500	(500)	2,000	4,500	753	3,747	18,000	17,247	4.18%
STAFF TRAINING	83	-	83	3,450	562	2,888	5,400	4,838	10.40%
CONSULTING SERVICES	5,531	-	5,531	16,594	-	16,594	66,375	66,375	0.00%
TOTAL DIRECT EXPENSES:	7,615	(500)	8,115	80,784	1,315	79,469	150,515	149,200	0.87%
INDIRECT EXPENSES:									
SALARY EXPENSE (2.40 FTE)	13,953	13,477	476	41,859	40,432	1,428	167,436	127,005	24.15%
BENEFITS EXPENSE	4,212	4,258	(46)	12,740	12,462	278	50,486	38,025	24.68%
OTHER INDIRECT EXPENSE	5,708	5,027	680	17,745	15,382	2,363	70,274	54,892	21.89%
TOTAL INDIRECT EXPENSES:	23,873	22,762	1,110	72,345	68,276	4,069	288,197	219,921	23.69%
TOTAL ALL EXPENSES:	31,487	22,262	9,225	153,129	69,590	83,538	438,712	369,121	15.86%
NET INCOME (LOSS):	104,377	(22,262)	(126,640)	(15,535)	(69,590)	(54,055)	(293,338)	(223,747)	23.72%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
EJD FTE									
INDIRECT EXPENSES:									
SALARY EXPENSE (1.01 FTE)	11,860	11,515	345	35,581	34,545	1,036	142,324	107,779	24.27%
BENEFITS EXPENSE	3,071	3,271	(200)	9,286	9,640	(354)	37,253	27,612	25.88%
OTHER INDIRECT EXPENSE	143	2,117	(1,974)	428	6,477	(6,049)	1,735	(4,742)	373.30%
TOTAL INDIRECT EXPENSES:	15,074	16,903	(1,829)	45,295	50,662	(5,367)	181,312	130,649	27.94%
NET INCOME (LOSS):	(15,074)	(16,903)	(1,829)	(45,295)	(50,662)	(5,367)	(181,312)	(130,649)	27.94%

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	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
FOUNDATION									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
CONSULTING SERVICES	-	-	-	-	-	-	3,000	3,000	0.00%
PRINTING & COPYING	43	-	43	113	-	113	450	450	0.00%
STAFF TRAVEL/PARKING	-	-	-	-	-	-	100	100	0.00%
SUPPLIES	-	-	-	-	-	-	150	150	0.00%
BOARD OF TRUSTEES	-	-	-	-	590	(590)	1,000	410	58.97%
POSTAGE	-	-	-	-	-	-	300	300	0.00%
TOTAL DIRECT EXPENSES:	43	-	43	113	590	(477)	5,000	4,410	11.79%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.00 FTE)	6,660	6,438	223	19,981	19,313	669	79,925	60,613	24.16%
BENEFITS EXPENSE	1,207	1,289	(82)	3,665	3,733	(68)	14,461	10,728	25.81%
OTHER INDIRECT EXPENSE	2,378	2,087	291	7,394	6,387	1,007	29,281	22,894	21.81%
TOTAL INDIRECT EXPENSES:	10,246	9,814	431	31,040	29,432	1,608	123,667	94,235	23.80%
TOTAL ALL EXPENSES:	10,289	9,814	475	31,152	30,022	1,131	128,667	98,645	23.33%
NET INCOME (LOSS):	(10,289)	(9,814)	475	(31,152)	(30,022)	1,131	(128,667)	(98,645)	23.33%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
HUMAN RESOURCES									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
STAFF TRAVEL/PARKING	83	-	83	250	-	250	1,000	1,000	0.00%
STAFF MEMBERSHIP DUES	83	-	83	250	219	31	1,000	781	21.90%
SUBSCRIPTIONS	292	-	292	875	-	875	3,500	3,500	0.00%
STAFF TRAINING- GENERAL	1,667	-	1,667	5,000	-	5,000	20,000	20,000	0.00%
RECRUITING AND ADVERTISING	250	-	250	750	240	510	3,000	2,760	8.00%
PAYROLL PROCESSING	4,167	7,453	(3,286)	12,500	14,973	(2,473)	50,000	35,027	29.95%
SALARY SURVEYS	250	-	250	750	-	750	3,000	3,000	0.00%
CONFERENCE CALLS	-	-	-	-	-	-	20	20	0.00%
TRANSFER TO INDIRECT EXPENSE	(6,792)	(7,453)	661	(20,375)	(15,432)	(4,943)	(81,520)	(66,088)	18.93%
TOTAL DIRECT EXPENSES:	-	-	-	0	-	0	-	-	
INDIRECT EXPENSES:									
SALARY EXPENSE (3.00 FTE)	22,948	22,334	614	68,845	67,002	1,843	275,378	208,377	24.33%
BENEFITS EXPENSE	8,452	8,451	1	25,487	24,795	691	101,354	76,559	24.46%
OTHER INDIRECT EXPENSE	6,711	6,292	420	20,910	19,250	1,660	82,689	63,439	23.28%
TOTAL INDIRECT EXPENSES:	38,112	37,076	1,035	115,242	111,047	4,194	459,421	348,374	24.17%
TOTAL ALL EXPENSES:	38,112	37,076	1,035	115,242	111,047	4,194	459,421	348,374	24.17%
NET INCOME (LOSS):	(38,112)	(37,076)	1,035	(115,242)	(111,047)	4,194	(459,421)	(348,374)	24.17%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
LEGISLATIVE									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
STAFF TRAVEL/PARKING	392	-	392	1,175	-	1,175	4,700	4,700	0.00%
STAFF MEMBERSHIP DUES	-	-	-	450	-	450	450	450	0.00%
SUBSCRIPTIONS	-	-	-	2,000	-	2,000	2,000	2,000	0.00%
OLYMPIA RENT	2,500	-	2,500	2,500	-	2,500	2,500	2,500	0.00%
CONTRACT LOBBYIST	5,000	-	5,000	5,000	-	5,000	10,000	10,000	0.00%
LOBBYIST CONTACT COSTS	83	-	83	250	-	250	1,000	1,000	0.00%
LEGISLATIVE COMMITTEE	1,000	-	1,000	2,500	-	2,500	2,500	2,500	0.00%
JUD RECOMMEND COMMITTEE	-	-	-	-	-	-	4,500	4,500	0.00%
BOG LEGISLATIVE COMMITTEE	-	-	-	-	-	-	300	300	0.00%
STAFF TRAINING	167	-	167	500	-	500	2,000	2,000	0.00%
TOTAL DIRECT EXPENSES:	9,142	-	9,142	14,375	-	14,375	29,950	29,950	0.00%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.70 FTE)	11,706	10,390	1,316	35,120	31,171	3,948	140,478	109,306	22.19%
BENEFITS EXPENSE	4,314	4,308	6	13,016	12,642	375	51,730	39,088	24.44%
OTHER INDIRECT EXPENSE	4,043	3,557	486	12,570	10,885	1,685	49,777	38,893	21.87%
TOTAL INDIRECT EXPENSES:	20,064	18,256	1,808	60,706	54,698	6,008	241,985	187,287	22.60%
TOTAL ALL EXPENSES:	29,205	18,256	10,950	75,081	54,698	20,383	271,935	217,237	20.11%
NET INCOME (LOSS):	(29,205)	(18,256)	10,950	(75,081)	(54,698)	20,383	(271,935)	(217,237)	20.11%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
LICENSING & MEMBERSHIP RECORDS									
REVENUE:									
STATUS CERTIFICATE FEES	2,419	2,251	(169)	7,716	6,151	(1,565)	26,300	20,149	23.39%
INVESTIGATION FEES	1,606	1,800	194	5,290	5,300	10	22,400	17,100	23.66%
PRO HAC VICE	27,083	21,526	(5,557)	81,250	92,058	10,808	325,000	232,942	28.33%
MEMBER CONTACT INFORMATION	350	325	(25)	1,050	325	(725)	4,200	3,875	7.74%
PHOTO BAR CARD SALES	23	24	1	70	48	(22)	280	232	17.14%
TOTAL REVENUE:	31,482	25,926	(5,556)	95,376	103,882	8,506	378,180	274,298	27.47%
DIRECT EXPENSES:									
DEPRECIATION	96	-	96	288	-	288	384	384	0.00%
POSTAGE	-	(2,910)	2,910	7,000	7,268	(268)	17,000	9,732	42.75%
LICENSING FORMS	-	(269)	269	1,900	1,977	(77)	1,900	(77)	104.07%
TOTAL DIRECT EXPENSES:	96	(3,179)	3,275	9,188	9,245	(58)	19,284	10,038	47.94%
INDIRECT EXPENSES:									
SALARY EXPENSE (3.83 FTE)	32,380	28,982	3,398	90,579	86,689	3,891	360,838	274,149	24.02%
BENEFITS EXPENSE	9,511	9,587	(76)	28,726	28,116	610	114,188	86,072	24.62%
OTHER INDIRECT EXPENSE	9,097	8,026	1,071	28,282	24,558	3,724	111,999	87,442	21.93%
TOTAL INDIRECT EXPENSES:	50,988	46,595	4,393	147,587	139,362	8,225	587,026	447,663	23.74%
TOTAL ALL EXPENSES:	51,084	43,416	7,667	156,775	148,608	8,167	606,309	457,702	24.51%
NET INCOME (LOSS):	(19,602)	(17,491)	2,111	(61,399)	(44,726)	16,673	(228,129)	(183,403)	19.61%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
LEGAL LUNCHBOX									
REVENUE:									
SPONSORSHIPS	666.67	-	(666.67)	2,000.01	-	(2,000.01)	8,000.00	8,000.00	0.00%
MP3 SALES	385	4,214	3,829	1,155	5,782	4,627	4,620	(1,162)	125.15%
DIGITAL VIDEO SALES	782	13,818	13,036	2,345	19,208	16,863	9,380	(9,828)	204.78%
TOTAL REVENUE:	1,833	18,032	16,199	5,500	24,990	19,490	22,000	(2,990)	113.59%
DIRECT EXPENSES:									
SPEAKERS & PROGRAM DEVELOP	125	-	125	375	-	375	1,500	1,500	25.00%
CONFERENCE CALLS	17	-	17	50	-	50	200	200	25.01%
TOTAL DIRECT EXPENSES:	142	-	142	425	-	425	1,700	1,700	25.00%
INDIRECT EXPENSES:									
SALARY EXPENSE (0.43 FTE)	2,362	1,983	378	7,085	4,823	2,262	28,341	23,518	17.02%
BENEFITS EXPENSE	832	830	1	2,513	2,435	78	9,968	7,533	24.43%
OTHER INDIRECT EXPENSE	1,013	882	131	3,150	2,699	451	12,474	9,775	21.63%
TOTAL INDIRECT EXPENSES:	4,206	3,695	511	12,748	9,957	2,791	50,783	40,826	19.61%
TOTAL ALL EXPENSES:	4,348	3,695	653	13,173	9,957	3,216	52,483	42,526	18.97%
NET INCOME (LOSS):	(2,515)	14,337	16,851	(7,673)	15,033	22,706	(30,483)	(45,516)	-49.32%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
LIMITED LICENSE LEGAL TECHNICIAN PROGRAM									
REVENUE:									
LLLT LICENSE FEES	791	942	151	2,373	3,235	862	14,449	11,214	22.39%
LLLT LATE LICENSE FEES	-	-	-	412	-	(412)	1,412	1,412	0.00%
LLLT EXAM FEES	5,400	-	(5,400)	13,200	3,350	(9,850)	14,100	10,750	23.76%
TOTAL REVENUE:	6,191	942	(5,249)	15,985	6,585	(9,400)	29,961	23,376	21.98%
DIRECT EXPENSES:									
LLLT BOARD	-	1,449	(1,449)	3,500	1,449	2,051	21,000	19,551	6.90%
LLLT EXAM WRITING	-	-	-	-	-	-	9,000	9,000	0.00%
TOTAL DIRECT EXPENSES:	-	1,449	(1,449)	3,500	1,449	2,051	30,000	28,551	4.83%
INDIRECT EXPENSES:									
SALARY EXPENSE (0.48 FTE)	3,339	3,252	87	10,018	9,757	260	40,070	30,313	24.35%
BENEFITS EXPENSE	1,139	1,138	1	3,465	3,372	92	13,804	10,432	24.43%
OTHER INDIRECT EXPENSE	1,130	1,000	130	3,512	3,058	454	13,908	10,850	21.99%
TOTAL INDIRECT EXPENSES:	5,608	5,390	218	16,994	16,188	806	67,783	51,595	23.88%
TOTAL ALL EXPENSES:	5,608	6,840	(1,231)	20,494	17,638	2,857	97,783	80,145	18.04%
NET INCOME (LOSS):	583	(5,897)	(6,480)	(4,509)	(11,052)	(6,543)	(67,822)	(56,770)	16.30%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
LIMITED PRACTICE OFFICERS									
REVENUE:									
INVESTIGATION FEES	-	-	-	-	-	-	551	551	0.00%
LPO EXAMINATION FEES	-	-	-	14,000	20,700	6,700	28,000	7,300	73.93%
LPO LICENSE FEES	12,980	13,836	856	41,155	41,726	571	174,077	132,351	23.97%
LPO LATE LICENSE FEES	-	-	-	-	-	-	5,100	5,100	0.00%
LPO LICENSE FEES - REINSTATES	83	-	(83)	250	-	(250)	1,000	1,000	0.00%
TOTAL REVENUE:	13,063	13,836	772	55,405	62,426	7,021	208,728	146,302	29.91%
DIRECT EXPENSES:									
FACILITY, PARKING, FOOD	-	-	-	-	-	-	9,000	9,000	0.00%
EXAM WRITING	-	-	-	-	-	-	8,400	8,400	0.00%
ONLINE LEGAL RESEARCH	-	158	(158)	-	312	(312)	1,895	1,583	16.46%
LAW LIBRARY	-	282	(282)	-	832	(832)	3,840	3,008	21.67%
LPO BOARD	-	-	-	500	-	500	3,000	3,000	0.00%
LPO OUTREACH	417	-	417	1,250	-	1,250	5,000	5,000	0.00%
PRINTING & COPYING	-	-	-	-	-	-	200	200	0.00%
TOTAL DIRECT EXPENSES:	417	440	(23)	1,750	1,144	606	31,335	30,191	3.65%
INDIRECT EXPENSES:									
SALARY EXPENSE (0.73 FTE)	4,510	4,394	116	13,531	13,183	348	54,122	40,939	24.36%
BENEFITS EXPENSE	1,592	1,587	5	4,834	4,691	144	19,232	14,542	24.39%
OTHER INDIRECT EXPENSE	1,724	1,529	195	5,361	4,678	683	21,229	16,551	22.03%
TOTAL INDIRECT EXPENSES:	7,827	7,510	317	23,725	22,551	1,174	94,583	72,032	23.84%
TOTAL ALL EXPENSES:	8,243	7,950	293	25,475	23,695	1,781	125,917	102,223	18.82%
NET INCOME (LOSS):	4,820	5,886	1,066	29,930	38,732	8,802	82,811	44,079	46.77%

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MEMBER WELLNESS PROGRAM									
REVENUE:									
DIVERSIONS	583	-	(583)	1,750	1,500	(250)	7,000	5,500	21.43%
TOTAL REVENUE:	583	-	(583)	1,750	1,500	(250)	7,000	5,500	21.43%
DIRECT EXPENSES:									
STAFF MEMBERSHIP DUES	42	-	42	125	-	125	500	500	0.00%
PROF LIAB INSURANCE	455	-	455	1,366	-	1,366	5,462	5,462	0.00%
WSBA CONNECTS	83	-	83	8,250	8,110	140	9,000	890	90.11%
STAFF TRAINING	-	165	(165)	-	165	(165)	-	(165)	
SUBSCRIPTIONS	-	200	(200)	-	200	(200)	-	(200)	
TOTAL DIRECT EXPENSES:	580	365	215	9,741	8,475	1,266	14,962	6,487	56.64%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.48 FTE)	10,174	9,387	787	30,521	32,222	(1,700)	122,085	89,864	26.39%
BENEFITS EXPENSE	4,222	4,184	38	12,730	12,297	434	50,630	38,333	24.29%
OTHER INDIRECT EXPENSE	3,525	3,087	438	10,956	9,445	1,511	43,389	33,944	21.77%
TOTAL INDIRECT EXPENSES:	17,920	16,657	1,263	54,208	53,964	244	216,105	162,141	24.97%
TOTAL ALL EXPENSES:	18,501	17,022	1,478	63,948	62,439	1,510	231,067	168,628	27.02%
NET INCOME (LOSS):	(17,917)	(17,022)	895	(62,198)	(60,939)	1,260	(224,067)	(163,128)	27.20%

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MANDATORY CONTINUING LEGAL EDUCATION									
REVENUE:									
ACCREDITED PROGRAM FEES	42,765	47,100	4,335	128,296	175,000	46,704	515,000	340,000	33.98%
FORM 1 LATE FEES	18,333	20,050	1,717	55,000	71,200	16,200	220,000	148,800	32.36%
MEMBER LATE FEES	500	-	(500)	2,000	450	(1,550)	300,000	299,550	0.15%
ANNUAL ACCREDITED SPONSOR FEES	-	39,250	39,250	-	39,250	39,250	39,250	-	100.00%
ATTENDANCE LATE FEES	8,087	17,500	9,413	24,260	43,250	18,990	95,000	51,750	45.53%
COMITY CERTIFICATES	5,325	12,475	7,150	10,875	20,625	9,750	40,500	19,875	50.93%
TOTAL REVENUE:	75,010	136,375	61,365	220,431	349,775	129,344	1,209,750	859,975	28.91%
DIRECT EXPENSES:									
DEPRECIATION	1,703	1,703	-	8,936	9,123	(187)	24,263	15,140	37.60%
STAFF MEMBERSHIP DUES	-	-	-	-	500	(500)	500	-	100.00%
ONLINE LEGAL RESEARCH	-	158	(158)	-	312	(312)	1,895	1,583	16.46%
LAW LIBRARY	-	12	(12)	-	34	(34)	158	124	21.66%
MCLE BOARD	-	-	-	650	-	650	3,250	3,250	0.00%
STAFF TRAVEL/PARKING	4	-	4	13	-	13	50	50	0.00%
STAFF TRAINING	-	-	-	-	-	-	5,550	5,550	0.00%
TOTAL DIRECT EXPENSES:	1,707	1,873	(166)	9,599	9,969	(370)	35,666	25,697	27.95%
INDIRECT EXPENSES:									
SALARY EXPENSE (4.88 FTE)	46,794	42,822	3,972	136,543	120,491	16,051	399,930	279,439	30.13%
BENEFITS EXPENSE	9,477	9,420	57	28,670	27,697	973	113,757	86,059	24.35%
OTHER INDIRECT EXPENSE	11,594	10,202	1,392	36,045	31,214	4,831	142,744	111,530	21.87%
TOTAL INDIRECT EXPENSES:	67,865	62,444	5,421	201,258	179,403	21,855	656,431	477,028	27.33%
TOTAL ALL EXPENSES:	69,573	64,317	5,256	210,857	189,372	21,485	692,097	502,725	27.36%
NET INCOME (LOSS):	5,438	72,058	66,620	9,574	160,404	150,829	517,653	357,250	30.99%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
MINI CLE									
INDIRECT EXPENSES:									
SALARY EXPENSE (0.91 FTE)	5,282	4,442	841	15,847	10,795	5,052	63,389	52,594	17.03%
BENEFITS EXPENSE	1,808	1,810	(3)	5,463	5,309	154	21,671	16,362	24.50%
OTHER INDIRECT EXPENSE	2,164	1,911	253	6,728	5,847	881	26,646	20,799	21.94%
TOTAL INDIRECT EXPENSES:	9,254	8,163	1,091	28,039	21,951	6,087	111,706	89,755	19.65%
NET INCOME (LOSS):	(9,254)	(8,163)	1,091	(28,039)	(21,951)	6,087	(111,706)	(89,755)	19.65%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
MEMBER SERVICES & ENGAGEMENT									
REVENUE:									
ROYALTIES	900	1,755	855	2,700	17,975	15,275	10,800	(7,175)	166.43%
TOTAL REVENUE:	900	1,755	855	2,700	17,975	15,275	10,800	(7,175)	166.43%
DIRECT EXPENSES:									
STAFF TRAVEL/PARKING	-	-	-	167	18	149	1,000	982	1.80%
SURVEYS	-	-	-	300	-	300	300	300	0.00%
STAFF CONFERENCE & TRAINING	33	-	33	100	-	100	400	400	0.00%
SMALL TOWN AND RURAL COMMITTEE	167	-	167	500	-	500	2,000	2,000	0.00%
YLL SECTION PROGRAM	750	-	750	750	-	750	1,500	1,500	0.00%
WYLC OUTREACH EVENTS	125	-	125	375	-	375	1,500	1,500	0.00%
WYL COMMITTEE	-	-	-	750	39	711	7,500	7,461	0.52%
TRIAL ADVOCACY EXPENSES	-	-	-	750	-	750	3,500	3,500	0.00%
RECEPTION/FORUM EXPENSE	-	-	-	-	-	-	3,000	3,000	0.00%
WYLC SCHOLARSHIPS/DONATIONS/GRANT	417	-	417	1,250	-	1,250	5,000	5,000	0.00%
STAFF MEMBERSHIP DUES	71	-	71	212	-	212	850	850	0.00%
LENDING LIBRARY	500	92	408	1,500	146	1,354	6,000	5,854	2.43%
TOTAL DIRECT EXPENSES:	2,063	92	1,970	6,654	203	6,451	32,550	32,347	0.62%
INDIRECT EXPENSES:									
SALARY EXPENSE (3.46 FTE)	19,803	19,126	677	59,409	57,378	2,031	237,634	180,256	24.15%
BENEFITS EXPENSE	6,060	6,117	(58)	18,329	17,909	420	72,634	54,726	24.66%
OTHER INDIRECT EXPENSE	8,219	7,232	987	25,553	22,129	3,425	101,195	79,066	21.87%
TOTAL INDIRECT EXPENSES:	34,082	32,476	1,606	103,291	97,416	5,876	411,463	314,047	23.68%
TOTAL ALL EXPENSES:	36,144	32,568	3,576	109,945	97,618	12,327	444,013	346,395	21.99%
NET INCOME (LOSS):	(35,244)	(30,813)	4,431	(107,245)	(79,643)	27,602	(433,213)	(353,570)	18.38%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
NEW MEMBER EDUCATION									
REVENUE:									
NMP PRODUCT SALES	6,667	17,123	10,456	20,000	25,200	5,200	80,000	54,800	31.50%
SEMINAR REGISTRATIONS	-	-	-	-	-	-	16,500	16,500	0.00%
TRIAL ADVOCACY PROGRAM	-	-	-	-	-	-	15,000	15,000	0.00%
TOTAL REVENUE:	6,667	17,123	10,456	20,000	25,200	5,200	111,500	86,300	22.60%
DIRECT EXPENSES:									
TRIAL ADVOCACY EXPENSES	-	-	-	750	-	750	3,500	3,500	0.00%
SPEAKERS & PROGRAM DEVELOPMENT	167	-	167	500	-	500	2,000	2,000	0.00%
TOTAL DIRECT EXPENSES:	167	-	167	1,250	-	1,250	5,500	5,500	0.00%
INDIRECT EXPENSES:									
SALARY EXPENSE (0.78 FTE)	4,470	3,879	591	13,411	9,989	3,421	53,643	43,653	18.62%
BENEFITS EXPENSE	1,485	1,491	(5)	4,490	4,370	120	17,807	13,437	24.54%
OTHER INDIRECT EXPENSE	1,855	1,646	209	5,767	5,038	730	22,839	17,802	22.06%
TOTAL INDIRECT EXPENSES:	7,811	7,016	795	23,668	19,397	4,271	94,289	74,892	20.57%
TOTAL ALL EXPENSES:	7,977	7,016	961	24,918	19,397	5,521	99,789	80,392	19.44%
NET INCOME (LOSS):	(1,311)	10,107	11,418	(4,918)	5,803	10,721	11,711	5,908	49.55%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
OFFICE OF THE EXECUTIVE DIRECTOR									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
LEADERSHIP TRAINING	1,667	-	1,667	5,000	-	5,000	20,000	20,000	0.00%
WASHINGTON LEADERSHIP INSTITUTE	6,667	-	6,667	20,000	-	20,000	80,000	80,000	0.00%
ED TRAVEL & OUTREACH	-	-	-	-	601	(601)	5,000	4,399	12.02%
LAW LIBRARY	-	12	(12)	-	34	(34)	-	(34)	
STAFF TRAVEL/PARKING	167	21	145	500	21	479	2,000	1,979	1.07%
STAFF TRAINING	417	-	417	1,250	717	533	5,000	4,283	14.33%
STAFF MEMBERSHIP DUES	-	420	(420)	1,111	603	508	1,111	508	54.31%
SURVEY	-	-	-	300	-	300	300	300	0.00%
TOTAL DIRECT EXPENSES:	8,917	453	8,464	28,161	1,977	26,184	113,411	111,434	1.74%
INDIRECT EXPENSES:									
SALARY EXPENSE (2.00 FTE)	27,983	27,110	873	83,948	81,330	2,618	335,791	254,461	24.22%
BENEFITS EXPENSE	6,557	6,317	240	19,758	18,773	986	87,436	68,663	21.47%
OTHER INDIRECT EXPENSE	4,757	4,204	552	14,788	12,863	1,924	58,562	45,698	21.97%
TOTAL INDIRECT EXPENSES:	39,296	37,631	1,665	118,494	112,966	5,528	481,789	368,823	23.45%
TOTAL ALL EXPENSES:	48,213	38,084	10,129	146,655	114,943	31,712	595,200	480,257	19.31%
NET INCOME (LOSS):	(48,213)	(38,084)	10,129	(146,655)	(114,943)	31,712	(595,200)	(480,257)	19.31%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
OFFICE OF GENERAL COUNSEL									
REVENUE:									
RECORDS REQUEST FEES	-	3	3	-	3	3	-	(3)	
TOTAL REVENUE:	-	3	3	-	3	3	-	(3)	
DIRECT EXPENSES:									
STAFF TRAVEL/PARKING	83	46	37	250	74	176	1,000	926	7.40%
STAFF MEMBERSHIP DUES	-	25	(25)	1,500	25	1,475	1,500	1,475	1.67%
ONLINE LEGAL RESEARCH	947	950	(2)	2,842	1,871	971	11,369	9,498	16.46%
LAW LIBRARY	208	1,625	(1,417)	623	1,670	(1,047)	1,868	199	89.37%
COURT RULES COMMITTEE	-	-	-	-	0.10	(0.10)	-	(0.10)	
CUSTODIANSHIPS	1,000	150	850	3,000	150	2,850	12,000	11,850	1.25%
LITIGATION EXPENSES	17	-	17	50	-	50	200	200	0.00%
STAFF TRAINING	-	-	-	-	95	(95)	3,400	3,305	2.79%
TOTAL DIRECT EXPENSES:	2,255	2,795	(540)	8,265	3,886	4,380	31,337	27,452	12.40%
INDIRECT EXPENSES:									
SALARY EXPENSE (6.09 FTE)	50,679	49,462	1,218	152,039	148,386	3,653	608,154	459,768	24.40%
BENEFITS EXPENSE	14,312	14,303	9	43,467	42,340	1,127	178,104	135,763	23.77%
OTHER INDIRECT EXPENSE	14,494	12,760	1,734	45,060	39,040	6,020	178,443	139,403	21.88%
TOTAL INDIRECT EXPENSES:	79,485	76,525	2,961	240,566	229,766	10,800	964,701	734,935	23.82%
TOTAL ALL EXPENSES:	81,740	79,320	2,420	248,831	233,652	15,179	996,039	762,386	23.46%
NET INCOME (LOSS):	(81,740)	(79,317)	2,423	(248,831)	(233,649)	15,182	(996,039)	(762,390)	23.46%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
OFFICE OF GENERAL COUNSEL - DISCIPLINARY BOARD									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
STAFF MEMBERSHIP DUES	-	-	-	-	229	(229)	100	(129)	229.17%
LAW LIBRARY	79	70	9	238	206	32	953	747	21.67%
DISCIPLINARY BOARD EXPENSES	259	-	259	777	-	777	3,108	3,108	0.00%
CHIEF HEARING OFFICER	2,750	2,500	250	8,250	7,500	750	33,000	25,500	22.73%
HEARING OFFICER EXPENSES	3,583	-	3,583	10,750	75	10,675	43,000	42,925	0.18%
HEARING OFFICER TRAINING	46	-	46	137	-	137	550	550	0.00%
OUTSIDE COUNSEL	4,583	4,000	583	13,750	12,000	1,750	55,000	43,000	21.82%
STAFF TRAINING	-	-	-	-	-	-	1,000	1,000	0.00%
TOTAL DIRECT EXPENSES:	11,301	6,570	4,731	33,903	20,011	13,892	136,711	116,700	14.64%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.30 FTE)	8,106	7,832	274	24,319	23,497	821	97,274	73,777	24.16%
BENEFITS EXPENSE	2,486	2,491	(5)	7,532	7,330	202	30,240	22,910	24.24%
OTHER INDIRECT EXPENSE	3,092	2,734	358	9,612	8,366	1,246	38,065	29,699	21.98%
TOTAL INDIRECT EXPENSES:	13,684	13,058	626	41,463	39,193	2,270	165,580	126,386	23.67%
TOTAL ALL EXPENSES:	24,985	19,628	5,357	75,366	59,204	16,162	302,291	243,086	19.59%
NET INCOME (LOSS):	(24,985)	(19,628)	5,357	(75,366)	(59,204)	16,162	(302,291)	(243,086)	19.59%

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PRACTICE OF LAW BOARD									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
PRACTICE OF LAW BOARD	1,000	-	1,000	3,000	-	3,000	12,000	12,000	0.00%
TOTAL DIRECT EXPENSES:	1,000	-	1,000	3,000	-	3,000	12,000	12,000	0.00%
INDIRECT EXPENSES:									
SALARY EXPENSE (0.48 FTE)	3,870	3,744	127	11,611	11,231	380	46,443	35,212	24.18%
BENEFITS EXPENSE	882	854	28	2,721	2,596	125	11,891	9,295	21.83%
OTHER INDIRECT EXPENSE	1,149	1,000	150	3,573	3,058	515	14,151	11,093	21.61%
TOTAL INDIRECT EXPENSES:	5,902	5,597	305	17,905	16,885	1,020	72,486	55,600	23.29%
TOTAL ALL EXPENSES:	6,902	5,597	1,305	20,905	16,885	4,020	84,486	67,600	19.99%
NET INCOME (LOSS):	(6,902)	(5,597)	1,305	(20,905)	(16,885)	4,020	(84,486)	(67,600)	19.99%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
PRACTICE MANAGEMENT ASSISTANCE									
REVENUE:									
ROYALTIES	3,204	-	(3,204)	9,613	226	(9,387)	38,450	38,224	0.59%
TOTAL REVENUE:	3,204	-	(3,204)	9,613	226	(9,387)	38,450	38,224.19	0.59%
DIRECT EXPENSES:									
STAFF MEMBERSHIP DUES	21	-	21	63	-	63	250	250	0.00%
CASEMAKER/FASTCASE	11,417	-	11,417	34,250	-	34,250	137,000	137,000	0.00%
SUBSCRIPTIONS	21	17	4	62	50	13	250	200	19.85%
TOTAL DIRECT EXPENSES:	11,458	17	11,442	34,375	50	34,326	137,500	137,450	0.04%
INDIRECT EXPENSES:									
TOTAL INDIRECT EXPENSES:	-	-	-	-	-	-	-	-	
TOTAL ALL EXPENSES:	11,458	17	11,442	34,375	50	34,326	137,500	137,450	0.04%
NET INCOME (LOSS):	(8,254)	(17)	8,238	(24,763)	176	24,939	(99,050)	(99,226)	-0.18%

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PROFESSIONAL RESPONSIBILITY PROGRAM									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
STAFF TRAVEL/PARKING	292	-	292	875	-	875	3,500	3,500	0.00%
STAFF MEMBERSHIP DUES	-	-	-	214	-	214	375	375	0.00%
LAW LIBRARY	53	47	6	160	138	21	638	500	21.67%
CPE COMMITTEE	-	-	-	27	-	27	3,750	3,750	0.00%
TOTAL DIRECT EXPENSES:	345	47	298	1,276	138	1,138	8,263	8,125	1.67%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.59 FTE)	14,152	13,694	458	42,457	41,083	1,375	169,829	128,747	24.19%
BENEFITS EXPENSE	4,770	4,795	(25)	14,389	14,070	319	57,462	43,392	24.49%
OTHER INDIRECT EXPENSE	3,787	3,352	436	11,775	10,255	1,520	46,630	36,375	21.99%
TOTAL INDIRECT EXPENSES:	22,709	21,841	869	68,621	65,408	3,214	273,922	208,514	23.88%
TOTAL ALL EXPENSES:	23,054	21,888	1,167	69,897	65,546	4,351	282,184	216,638	23.23%
NET INCOME (LOSS):	(23,054)	(21,888)	1,167	(69,897)	(65,546)	4,351	(282,184)	(216,638)	23.23%

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PUBLIC SERVICE PROGRAMS									
REVENUE:									
DONATIONS & GRANTS	-	-	-	130,000	-	(130,000)	130,000	130,000	0.00%
TOTAL REVENUE:	-	-	-	130,000	-	(130,000)	130,000	130,000	0.00%
DIRECT EXPENSES:									
DONATIONS/SPONSORSHIPS/GRANTS	-	-	-	-	-	-	250,280	250,280	0.00%
STAFF TRAVEL/PARKING	225	-	225	675	-	675	2,700	2,700	0.00%
PRO BONO & PUBLIC SERVICE COMMITTEE	30	-	30	37	-	37	2,000	2,000	0.00%
SURVEYS	-	-	-	100	-	100	100	100	0.00%
STAFF TRAINING	-	-	-	-	-	-	1,200	1,200	0.00%
PRO BONO CERTIFICATES	-	-	-	-	-	-	2,000	2,000	0.00%
TOTAL DIRECT EXPENSES:	255	-	255	812	-	812	258,280	258,280	0.00%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.30 FTE)	6,271	6,192	80	18,814	18,575	239	75,255	56,680	24.68%
BENEFITS EXPENSE	2,676	2,636	41	8,085	7,755	330	32,083	24,328	24.17%
OTHER INDIRECT EXPENSE	3,092	2,734	358	9,612	8,366	1,246	38,065	29,699	21.98%
TOTAL INDIRECT EXPENSES:	12,039	11,561	478	36,511	34,696	1,815	145,402	110,707	23.86%
TOTAL ALL EXPENSES:	12,294	11,561	732	37,323	34,696	2,627	403,682	368,987	8.59%
NET INCOME (LOSS):	(12,294)	(11,561)	732	92,677	(34,696)	(127,373)	(273,682)	(238,987)	12.68%

Washington State Bar Association

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	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
PUBLICATION & DESIGN SERVICES									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
SUBSCRIPTIONS	17	20	(3)	50	20	30	200	180	9.81%
IMAGE LIBRARY	342	-	342	1,025	4,100	(3,075)	4,100	-	100.00%
TOTAL DIRECT EXPENSES:	358	20	339	1,075	4,120	(3,045)	4,300	180	95.81%
INDIRECT EXPENSES:									
SALARY EXPENSE (0.89 FTE)	4,845	4,678	167	14,535	14,035	501	58,142	44,107	24.14%
BENEFITS EXPENSE	1,508	1,518	(11)	4,562	4,447	115	18,072	13,625	24.61%
OTHER INDIRECT EXPENSE	2,117	1,852	264	6,581	5,667	913	26,060	20,393	21.75%
TOTAL INDIRECT EXPENSES:	8,469	8,049	421	25,678	24,149	1,529	102,273	78,125	23.61%
TOTAL ALL EXPENSES:	8,828	8,068	759	26,753	28,268	(1,515)	106,573	78,305	26.52%
NET INCOME (LOSS):	(8,828)	(8,068)	759	(26,753)	(28,268)	(1,515)	(106,573)	(78,305)	26.52%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
REGULATORY SERVICES FTE									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
STAFF CONFERENCE & TRAINING	375	-	375	1,125	-	1,125	9,000	9,000	12.50%
TOTAL DIRECT EXPENSES:	375	-	375	1,125	-	1,125	9,000	9,000	0.00%
INDIRECT EXPENSES:									
SALARY EXPENSE (2.78 FTE)	27,287	24,535	2,751	81,860	77,407	4,453	327,439	250,032	23.64%
BENEFITS EXPENSE	7,630	7,620	10	23,869	23,427	442	96,215	72,787	24.35%
OTHER INDIRECT EXPENSE	6,600	5,821	778	20,518	17,811	2,707	81,254	63,443	21.92%
TOTAL INDIRECT EXPENSES:	41,516	37,977	3,540	126,247	118,646	7,601	504,908	386,262	23.50%
TOTAL ALL EXPENSES:	41,891	37,977	3,915	127,372	118,646	8,726	513,908	395,262	23.09%
NET INCOME (LOSS):	(41,891)	(37,977)	3,915	(127,372)	(118,646)	8,726	(513,908)	(395,262)	23.09%

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	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
SERVICE CENTER									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
TRANSLATION SERVICES	708	514	195	2,125	2,066	59	8,500	6,434	24.30%
STAFF TRAINING	175	-	175	525	36	489	2,100	2,064	1.71%
TOTAL DIRECT EXPENSES:	883	514	370	2,650	2,102	548	10,600	8,498	19.83%
INDIRECT EXPENSES:									
SALARY EXPENSE (5.71 FTE)	28,703	27,702	1,001	86,109	83,105	3,004	344,434	261,330	24.13%
BENEFITS EXPENSE	10,862	10,779	83	32,834	31,665	1,169	130,208	98,543	24.32%
OTHER INDIRECT EXPENSE	13,580	11,966	1,614	42,219	36,611	5,608	167,194	130,582	21.90%
TOTAL INDIRECT EXPENSES:	53,144	50,446	2,698	161,162	151,381	9,781	641,836	490,455	23.59%
TOTAL ALL EXPENSES:	54,028	50,960	3,068	163,812	153,482	10,330	652,436	498,954	23.52%
NET INCOME (LOSS):	(54,028)	(50,960)	3,068	(163,812)	(153,482)	10,330	(652,436)	(498,954)	23.52%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
SECTIONS ADMINISTRATION									
REVENUE:									
REIMBURSEMENTS FROM SECTIONS	-	3,019	3,019	-	75,979	75,979	286,875	210,896	26.49%
TOTAL REVENUE:	-	3,019	3,019	-	75,979	75,979	286,875	210,896	26.49%
DIRECT EXPENSES:									
STAFF TRAVEL/PARKING	83	-	83	250	-	250	1,000	1,000	0.00%
SUBSCRIPTIONS	29	-	29	88	-	88	350	350	0.00%
SECTION/COMMITTEE CHAIR MTGS	-	-	-	500	-	500	1,000	1,000	0.00%
DUES STATEMENTS	-	4,593	(4,593)	-	4,593	(4,593)	5,935	1,342	77.39%
STAFF TRAINING	17	-	17	50	-	50	200	200	0.00%
STAFF MEMBERSHIP DUES	21	-	21	62	-	62	250	250	0.00%
TOTAL DIRECT EXPENSES:	150	4,593	(4,443)	950	4,593	(3,643)	8,735	4,142	52.58%
INDIRECT EXPENSES:									
SALARY EXPENSE (2.58 FTE)	12,458	12,132	326	37,374	33,322	4,052	149,495	116,173	22.29%
BENEFITS EXPENSE	4,716	4,677	39	14,261	13,741	520	56,533	42,792	24.31%
OTHER INDIRECT EXPENSE	6,136	5,410	726	19,076	16,552	2,525	75,545	58,993	21.91%
TOTAL INDIRECT EXPENSES:	23,310	22,218	1,092	70,711	63,615	7,096	281,572	217,957	22.59%
TOTAL ALL EXPENSES:	23,460	26,811	(3,351)	71,661	68,208	3,453	290,307	222,099	23.49%
NET INCOME (LOSS):	(23,460)	(23,793)	(333)	(71,661)	7,772	79,432	(3,432)	(11,204)	-226.45%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
SECTIONS OPERATIONS									
REVENUE:									
SECTION DUES	36,280	4,785	(31,495)	108,710	118,912	10,202	439,178	320,266	27.08%
SEMINAR PROFIT SHARE	11,791	-	(11,791)	35,374	-	(35,374)	147,494	147,494	0.00%
INTEREST INCOME	67	-	(67)	200	-	(200)	910	910	0.00%
PUBLICATIONS REVENUE	333	-	(333)	1,000	-	(1,000)	4,000	4,000	0.00%
OTHER	3,164	8,025	4,861	9,492	15,000	5,508	46,070	31,070	32.56%
TOTAL REVENUE:	51,636	12,810	(38,826)	154,776	133,912	(20,864)	637,652	503,740	21.00%
DIRECT EXPENSES:									
DIRECT EXPENSES OF SECTION ACTIVITIES	51,002	16,729	34,273	153,007	47,908	105,099	612,229	564,321	7.83%
REIMBURSEMENT TO WSBA FOR INDIRECT	23,952	3,019	20,933	71,856	75,979	(4,124)	287,423	211,443	26.43%
TOTAL DIRECT EXPENSES:	74,954	19,748	55,206	224,863	123,888	100,976	899,652	775,764	13.77%
NET INCOME (LOSS):	(23,319)	(6,938)	16,381	(70,087)	10,024	80,112	(262,000)	(272,024)	-3.83%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
TECHNOLOGY									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
CONSULTING SERVICES	9,167	1,614	7,553	27,500	5,227	22,273	110,000	104,773	4.75%
STAFF TRAVEL/PARKING	-	198	(198)	-	636	(636)	2,500	1,864	25.44%
STAFF MEMBERSHIP DUES	-	-	-	-	-	-	450	450	0.00%
TELEPHONE	7,083	6,938	145	21,250	20,122	1,128	85,000	64,878	23.67%
COMPUTER HARDWARE	5,417	(12,161)	17,578	16,250	15,142	1,108	65,000	49,858	23.29%
COMPUTER SOFTWARE	17,083	73	17,010	51,250	24,898	26,352	205,000	180,102	12.15%
HARDWARE SERVICE & WARRANTIES	4,167	8,669	(4,503)	12,500	29,344	(16,844)	50,000	20,656	58.69%
SOFTWARE MAINTENANCE & LICENSING	30,833	17,997	12,837	92,500	62,677	29,823	370,000	307,323	16.94%
COMPUTER SUPPLIES	167	1,175	(1,009)	500	2,783	(2,283)	2,000	(783)	139.17%
THIRD PARTY SERVICES	3,333	7,128	(3,795)	10,000	23,740	(13,740)	40,000	16,260	59.35%
STAFF TRAINING	833	-	833	2,500	-	2,500	10,000	10,000	0.00%
TRANSFER TO INDIRECT EXPENSES	(78,083)	(31,632)	(46,452)	(234,250)	(184,569)	(49,681)	(939,950)	(755,381)	19.64%
TOTAL DIRECT EXPENSES:	-	-	-	(0)	-	(0)	-	-	
INDIRECT EXPENSES:									
SALARY EXPENSE (13.00 FTE)	102,779	103,978	(1,199)	308,337	301,663	6,675	1,233,346	931,683	24.46%
BENEFITS EXPENSE	31,365	31,809	(444)	94,734	93,151	1,583	376,478	283,326	24.74%
CAPITAL LABOR & OVERHEAD	(12,917)	(2,995)	(9,922)	(38,750)	(27,564)	(11,186)	(155,000)	(127,436)	17.78%
OTHER INDIRECT EXPENSE	29,083	27,224	1,859	90,611	83,298	7,314	358,319	275,021	23.25%
TOTAL INDIRECT EXPENSES:	150,310	160,016	(9,706)	454,933	450,548	4,384	1,813,143	1,362,594	24.85%
TOTAL ALL EXPENSES:	150,310	160,016	(9,706)	454,933	450,548	4,384	1,813,143	1,362,594	24.85%
NET INCOME (LOSS):	(150,310)	(160,016)	(9,706)	(454,933)	(450,548)	4,384	(1,813,143)	(1,362,594)	24.85%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
VOLUNTEER ENGAGEMENT									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
STAFF CONFERENCE & TRAINING	333	-	333	1,000	-	1,000	4,000	4,000	0.00%
STAFF MEMBERSHIP DUES	-	-	-	389	-	389	389	389	0.00%
VOULUNTEER SUPPORT	1,000	-	1,000	3,000	-	3,000	12,000	12,000	0.00%
ABA DELEGATES	278	-	278	833	-	833	3,334	3,334	0.00%
SECTION/COMMITTTEE CHAIR MEETINGS	42	-	42	125	-	125	500	500	0.00%
TOTAL DIRECT EXPENSES:	1,653	-	1,653	5,347	-	5,347	20,223	20,223	26.44%
INDIRECT EXPENSES:									
SALARY EXPENSE (0.60 FTE)	4,826	4,668	158	14,477	14,004	474	57,909	43,905	24.18%
BENEFITS EXPENSE	1,549	1,565	(16)	4,675	4,582	92	18,580	13,997	24.66%
OTHER INDIRECT EXPENSE	1,427	1,235	192	4,436	3,778	658	17,569	13,790	21.50%
TOTAL INDIRECT EXPENSES:	7,802	7,468	334	23,588	22,364	1,224	94,057	71,693	23.78%
TOTAL ALL EXPENSES:	9,455	7,468	1,987	28,936	22,364	6,572	114,280	91,916	19.57%
NET INCOME (LOSS):	(9,455)	(7,468)	1,987	(28,936)	(22,364)	6,572	(114,280)	(91,916)	19.57%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
INDIRECT EXPENSES:									
SALARIES INCLUDING TEMPS	1,064,195	1,010,242	53,953	3,166,743	3,029,768	136,975	12,531,752	9,501,985	24.18%
CAPITAL LABOR & OVERHEAD	(12,917)	(2,995)	(9,922)	(38,750)	(27,564)	(11,186)	(155,000)	(127,436)	17.78%
EMPLOYEE ASSISTANCE PLAN	-	0	-	1,200	1,600	(400)	4,800	3,200	33.33%
EMPLOYEE SERVICE AWARDS	153	230	(77)	460	415	45	1,840	1,425	22.55%
FICA (EMPLOYER PORTION)	55,499	77,777	(22,278)	174,936	220,880	(45,944)	743,343	522,463	29.71%
L&I INSURANCE	11,379	-	11,379	11,379	11,679	(300)	49,414	37,735	23.63%
WA STATE FAMILY MEDICAL LEAVE (EMPI	2,567	1,340	1,227	7,702	4,107	3,595	30,807	26,700	13.33%
MEDICAL (EMPLOYER PORTION)	138,333	128,657	9,676	412,573	381,059	31,514	1,657,574	1,276,515	22.99%
RETIREMENT (EMPLOYER PORTION)	104,752	97,977	6,776	313,778	296,393	17,384	1,256,547	960,154	23.59%
TRANSPORTATION ALLOWANCE	1,800	6,667	(4,867)	31,533	8,067	23,467	47,733	39,667	16.90%
UNEMPLOYMENT INSURANCE	1,459	2,702	(1,243)	5,853	8,724	(2,871)	70,000	61,276	12.46%
TOTAL SALARY & BENEFITS EXPENSE:	1,367,222	1,322,598	44,624	4,087,407	3,935,129	152,279	16,238,811	12,303,682	24.23%
WORKPLACE BENEFITS	3,750	1,579	2,171	11,250	4,993	6,257	45,000	40,007	11.09%
HUMAN RESOURCES POOLED EXP	6,792	7,453	(661)	20,375	15,432	4,943	81,520	66,088	18.93%
MEETING SUPPORT EXPENSES	765	105	660	2,294	987	1,306	10,000	9,013	9.87%
RENT	154,061	171,321	(17,260)	462,183	480,736	(18,553)	2,029,301	1,548,565	23.69%
PERSONAL PROP TAXES-WSBA	-	527	(527)	3,159	1,580	1,580	6,466	4,887	24.43%
FURNITURE, MAINT, LH IMP	1,000	2,114	(1,114)	3,355	2,886	469	13,419	10,533	21.51%
OFFICE SUPPLIES & EQUIPMENT	2,479	1,103	1,376	7,438	3,103	4,335	32,741	29,638	9.48%
FURN & OFFICE EQUIP DEPRECIATION	3,525	3,526	(1)	11,284	11,426	(142)	43,009	31,583	26.57%
COMPUTER HARDWARE DEPRECIATION	1,924	2,489	(565)	6,798	7,703	(905)	24,114	16,411	31.94%
COMPUTER SOFTWARE DEPRECIATION	6,742	9,049	(2,307)	20,226	27,446	(7,220)	80,904	53,458	33.92%
INSURANCE	19,859	18,627	1,233	59,578	55,880	3,698	238,839	182,959	23.40%
WORK HOME FURNITURE & EQUIP	18,000	4,490	13,510	54,000	15,013	38,987	63,000	47,987	23.83%
PROFESSIONAL FEES-AUDIT	-	22,000	(22,000)	30,000	28,000	2,000	40,000	12,000	70.00%
PROFESSIONAL FEES-LEGAL	20,833	3,510	17,323	62,500	26,711	35,789	250,000	223,289	10.68%
TELEPHONE & INTERNET	1,800	1,440	360	5,400	2,100	3,300	21,600	19,500	9.72%
POSTAGE - GENERAL	2,000	1,566	434	6,001	4,187	1,814	24,000	19,813	17.44%
RECORDS STORAGE	2,500	3,710	(1,210)	7,500	7,761	(261)	30,000	22,239	25.87%
BANK FEES	3,164	5,874	(2,710)	9,380	12,817	(3,438)	48,000	35,183	26.70%
PRODUCTION MAINTENANCE & SUPPLIES	1,017	1,885	(868)	3,050	6,214	(3,164)	16,692	10,478	37.23%
COMPUTER POOLED EXPENSES	78,192	31,632	46,560	234,575	184,569	50,006	941,250	756,681	19.61%
TOTAL OTHER INDIRECT EXPENSES:	328,403	293,999	34,404	1,020,345	899,544	120,801	4,039,856	3,140,312	22.27%
TOTAL INDIRECT EXPENSES:	1,695,625	1,616,597	79,028	5,107,752	4,834,673	273,079	20,278,667	15,443,994	23.84%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR
SUMMARY PAGE								
ACCESS TO JUSTICE	(16,172)	(12,803)	3,369	(62,530)	(38,100)	24,430	(208,619)	(170,520)
ADMINISTRATION	(93,656)	(86,903)	6,754	(276,272)	(253,813)	22,459	(1,087,547)	(833,734)
ADMISSIONS/BAR EXAM	(33,504)	(39,968)	(6,465)	215,036	156,469	(58,567)	14,103	(142,366)
ADVANCEMENT FTE	(28,508)	(26,769)	1,740	(87,389)	(81,771)	5,617	(350,555)	(268,784)
BAR NEWS	(6,244)	(19,365)	(13,121)	(16,698)	(15,857)	841	(125,922)	(110,065)
BOARD OF GOVERNORS	(20,278)	(20,623)	(346)	(86,977)	(74,708)	12,269	(476,753)	(402,045)
CHARACTER & FITNESS BOARD	(2,118)	(851)	1,266	(11,069)	(2,548)	8,521	(31,151)	(28,604)
CLE - PRODUCTS	68,327	482,829	414,503	204,211	760,690	556,479	818,413	57,723
CLE - SEMINARS	(24,137)	44,908	69,045	(74,329)	638	74,967	(392,917)	(393,555)
CLIENT PROTECTION FUND	103,874	133,181	29,307	143,748	220,119	76,370	169,578	(50,540)
COMMUNICATIONS	(59,774)	(60,023)	(249)	(186,187)	(164,093)	22,094	(726,303)	(562,210)
COMMUNICATIONS FTE	(17,818)	(16,919)	898	(55,342)	(52,811)	2,531	(223,276)	(170,465)
DESKBOOKS	(9,437)	(16,818)	(7,382)	(28,896)	(46,764)	(17,869)	(115,041)	(68,277)
DISCIPLINE	(485,620)	(441,896)	43,724	(1,461,864)	(1,359,113)	102,751	(5,898,777)	(4,539,664)
DIVERSITY	104,377	(22,262)	(126,640)	(15,535)	(69,590)	(54,055)	(293,338)	(223,747)
EJD FTE	(15,074)	(16,903)	(1,829)	(45,295)	(50,662)	(5,367)	(181,312)	(130,649)
FOUNDATION	(10,289)	(9,814)	475	(31,152)	(30,022)	1,131	(128,667)	(98,645)
HUMAN RESOURCES	(38,112)	(37,076)	1,035	(115,242)	(111,047)	4,194	(459,421)	(348,374)
LAW CLERK PROGRAM	14,931	18,047	3,116	(4,824)	745	5,569	100,057	99,312
LEGISLATIVE	(29,205)	(18,256)	10,950	(75,081)	(54,698)	20,383	(271,935)	(217,237)
LEGAL LUNCHBOX	(2,515)	14,337	16,851	(7,673)	15,033	22,706	(30,483)	(45,516)
LICENSE FEES	1,264,535	1,357,403	92,868	4,008,782	4,077,043	68,261	16,579,802	12,502,758
LICENSING AND MEMBERSHIP	(19,602)	(17,491)	2,111	(61,399)	(44,726)	16,673	(228,129)	(183,403)
LIMITED LICENSE LEGAL TECHNICIAN	583	(5,897)	(6,480)	(4,509)	(11,052)	(6,543)	(67,822)	(56,770)
LIMITED PRACTICE OFFICERS	4,820	5,886	1,066	29,930	38,732	8,802	82,811	44,079
MANDATORY CLE ADMINISTRATION	5,438	72,058	66,620	9,574	160,404	150,829	517,653	357,250
MEMBER WELLNESS PROGRAM	(17,917)	(17,022)	895	(62,198)	(60,939)	1,260	(224,067)	(163,128)
MEMBER SERVICES & ENGAGEMENT	(35,244)	(30,813)	4,431	(107,245)	(79,643)	27,602	(433,213)	(353,570)
MINI CLE	(9,254)	(8,163)	1,091	(28,039)	(21,951)	6,087	(111,706)	(89,755)
NEW MEMBER EDUCATION	(1,311)	10,107	11,418	(4,918)	5,803	10,721	11,711	5,908
OFFICE OF GENERAL COUNSEL	(81,740)	(79,317)	2,423	(248,831)	(233,649)	15,182	(996,039)	(762,390)
OFFICE OF THE EXECUTIVE DIRECTOR	(48,213)	(38,084)	10,129	(146,655)	(114,943)	31,712	(595,200)	(480,257)
OGC-DISCIPLINARY BOARD	(24,985)	(19,628)	5,357	(75,366)	(59,204)	16,162	(302,291)	(243,086)
PRACTICE OF LAW BOARD	(6,902)	(5,597)	1,305	(20,905)	(16,885)	4,020	(84,486)	(67,600)
PRACTICE MANAGEMENT ASSISTANCE	(8,254)	(17)	8,238	(24,763)	176	24,939	(99,050)	(99,226)
PROFESSIONAL RESPONSIBILITY PROGRAM	(23,054)	(21,888)	1,167	(69,897)	(65,546)	4,351	(282,184)	(216,638)
PUBLIC SERVICE PROGRAMS	(12,294)	(11,561)	732	92,677	(34,696)	(127,373)	(273,682)	(238,987)
PUBLICATION & DESIGN SERVICES	(8,828)	(8,068)	759	(26,753)	(28,268)	(1,515)	(106,573)	(78,305)
REGULATORY SERVICES FTE	(41,891)	(37,977)	3,915	(127,372)	(118,646)	8,726	(513,908)	(395,262)
SECTIONS ADMINISTRATION	(23,460)	(23,793)	(333)	(71,661)	7,772	79,432	(3,432)	(11,204)
SECTIONS OPERATIONS	(23,319)	(6,938)	16,381	(70,087)	10,024	80,112	(262,000)	(272,024)
SERVICE CENTER	(54,028)	(50,960)	3,068	(163,812)	(153,482)	10,330	(652,436)	(498,954)
TECHNOLOGY	(150,310)	(160,016)	(9,706)	(454,933)	(450,548)	4,384	(1,813,143)	(1,362,594)
VOLUNTEER SUPPORT	(9,455)	(7,468)	1,987	(28,936)	(22,364)	6,572	(114,280)	(91,916)
INDIRECT EXPENSES	(1,695,625)	(1,616,597)	79,028	(5,107,752)	(4,834,673)	273,079	(20,278,667)	(15,443,994)
TOTAL OF ALL	(1,621,261)	(875,789)	745,472	(4,844,428)	(3,303,166)	1,541,262	(20,150,196)	(16,847,030)
NET INCOME (LOSS)	74,364	740,808	666,444	263,324	1,531,507	1,268,182	128,472	(1,403,035)

**Washington State Bar Association
Analysis of Cash Investments
As of December 31, 2021**

Checking & Savings Accounts

General Fund

Checking

<u>Bank</u>	<u>Account</u>	<u>Amount</u>
Wells Fargo	General	\$ 1,763,905

Total

<u>Investments</u>	<u>Rate</u>	<u>Amount</u>
Wells Fargo Money Market	0.01%	\$ 8,678,546
UBS Financial Money Market	0.00%	\$ 1,080,909
Morgan Stanley Money Market	0.01%	\$ 3,354,429
Merrill Lynch Money Market	0.01%	\$ 1,983,435

General Fund Total \$ 16,861,224

Client Protection Fund

Checking

<u>Bank</u>	<u>Amount</u>
Wells Fargo	\$ 381,186

<u>Investments</u>	<u>Rate</u>	<u>Amount</u>
Wells Fargo Money Market	0.01%	\$ 4,207,752
Morgan Stanley Money Market	0.00%	\$ 106,916

Client Protection Fund Total \$ 4,695,854

Grand Total Cash & Investments \$ 21,557,078