

WASHINGTON STATE
B A R A S S O C I A T I O N

Financial Reports

(Unaudited)

Year to Date January 31, 2022

Prepared by

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Submitted by

Maggie Yu, Interim Finance Director & Elizabeth Wick, Budget & Finance Manager

February 22, 2022

Washington State Bar Association Financial Summary
Compared to Fiscal Year 2021 Budget
For the Period from January 1, 2022 to January 31, 2022

Category	YTD Actual Revenues	YTD Budgeted Revenues	YTD Actual Indirect Expenses	YTD Budgeted Indirect Expenses	YTD Actual Direct Expenses	YTD Budgeted Direct Expenses	YTD Actual Total Expenses	YTD Budgeted Total Expenses	YTD Actual Net Result	YTD Budgeted Net Result
Access to Justice	-	-	50,767	53,150	374	25,512	51,141	78,662	(51,141)	(78,662)
Administration	2,839	1,720	364,733	367,924	-	4,171	364,733	372,096	(361,894)	(370,376)
Admissions/Bar Exam	426,620	518,907	294,888	298,809	11,294	15,357	306,182	314,167	120,438	204,741
Advancement FTE	-	-	111,705	114,349	-	2,133	111,705	116,483	(111,705)	(116,483)
Bar News	206,438	225,420	109,594	112,975	107,569	144,533	217,163	257,509	(10,725)	(32,088)
Board of Governors	-	-	58,195	58,329	41,739	56,943	99,934	115,273	(99,934)	(115,273)
Character & Fitness Board	-	-	3,513	3,485	-	9,700	3,513	13,185	(3,513)	(13,185)
Communications Strategies	1,113	-	199,777	214,735	22,010	31,066	221,787	245,800	(220,674)	(245,800)
Communications Strategies FTE	-	-	72,392	73,924	-	-	72,392	73,924	(72,392)	(73,924)
Discipline	42,629	35,292	1,854,653	1,915,253	49,032	69,307	1,903,685	1,984,560	(1,861,055)	(1,949,267)
Diversity	135,000	138,458	91,525	96,143	3,653	89,598	95,178	185,741	39,822	(47,283)
EJD FTE	-	-	69,543	60,406	-	-	69,543	60,406	(69,543)	(60,406)
Foundation	-	-	40,311	41,254	590	147	40,900	41,401	(40,900)	(41,401)
Human Resources	-	-	150,786	153,260	-	0	150,786	153,260	(150,786)	(153,260)
Law Clerk Program	119,593	121,289	38,383	38,052	-	2,667	38,383	40,719	81,210	80,571
Legislative	-	-	75,877	80,716	3,985	20,117	79,862	100,833	(79,862)	(100,833)
Legal Lunchbox	28,763	7,333	14,222	16,941	-	567	14,222	17,508	14,541	(10,175)
Licensing and Membership Records	162,330	129,007	193,172	198,469	9,618	9,284	202,790	207,753	(40,460)	(78,746)
Licensing Fees	5,308,709	5,475,176	-	-	-	-	-	-	5,308,709	5,475,176
Limited License Legal Technician	8,262	18,227	21,969	22,601	1,449	11,500	23,419	34,101	(15,157)	(15,874)
Limited Practice Officers	75,477	70,408	30,727	31,542	1,584	3,228	32,311	34,770	43,166	35,638
Mandatory CLE	533,725	370,416	246,085	267,065	11,843	12,229	257,928	279,293	275,797	91,123
Member Wellness Program	2,625	2,333	66,688	72,082	9,400	10,321	76,088	82,403	(73,463)	(80,070)
Member Services & Engagement	19,365	3,600	132,359	137,265	213	10,383	132,572	147,648	(113,206)	(144,048)
New Member Education	32,519	32,167	27,411	31,455	-	1,417	27,411	32,871	5,108	(705)
Mini CLE	-	-	31,517	37,264	-	-	31,517	37,264	(31,517)	(37,264)
Office of General Counsel	3	-	314,347	320,554	5,087	10,520	319,434	331,074	(319,431)	(331,074)
Office of the Executive Director	-	-	164,643	158,900	1,985	37,078	166,628	195,978	(166,628)	(195,978)
OGC-Disciplinary Board	-	-	56,052	55,153	26,352	45,204	82,404	100,357	(82,404)	(100,357)
Practice of Law Board	-	-	23,152	23,932	-	4,000	23,152	27,932	(23,152)	(27,932)
Practice Management Assistance	226	12,817	-	-	66	45,834	66	45,834	160	(33,017)
Professional Responsibility Program	-	-	89,651	91,309	185	1,620	89,836	92,930	(89,836)	(92,930)
Public Service Programs	130,000	130,000	46,731	48,509	29,338	1,037	76,069	49,546	53,931	80,454
Publication and Design Services	-	-	34,289	34,120	4,200	1,433	38,489	35,553	(38,489)	(35,553)
Regulatory Services FTE	-	-	164,143	168,106	-	1,500	164,143	169,606	(164,143)	(169,606)
Sections Administration	330,706	-	87,071	93,940	4,593	7,035	91,664	100,975	239,042	(100,975)
Service Center	-	-	209,998	214,129	2,805	3,533	212,802	217,662	(212,802)	(217,662)
Technology	-	-	637,547	604,874	-	(0)	637,547	604,874	(637,547)	(604,874)
Volunteer Engagement	-	-	30,612	31,372	-	7,000	30,612	38,372	(30,612)	(38,372)
Subtotal General Fund	7,566,942	7,292,572	6,209,027	6,342,347	348,964	695,973	6,557,992	7,038,321	1,008,951	254,252
Expenses using reserve funds									-	-
Total General Fund - Net Result from Operations									1,008,951	254,252
Percentage of Budget		34.02%		33.57%		26.44%				
CLE-Seminars and Products	1,118,056	634,995	326,137	338,945	33,116	118,745	359,253	457,690	758,803	177,305
CLE - Deskbooks	18,397	55,867	68,523	70,280	516	23,938	69,039	94,218	(50,641)	(38,351)
Total CLE	1,136,454	690,862	394,660	409,225	33,632	142,683	428,292	551,908	708,162	138,954
Percentage of Budget		33.33%		33.35%		26.66%				
Total All Sections	517,031	209,877	-	-	379,387	299,818	379,387	299,818	137,644	(89,940)
Percentage of Budget		32.91%				33.33%				
Client Protection Fund-Restricted	619,223	584,674	52,456	52,262	(29,784)	40,876	22,672	93,138	596,552	491,536
Percentage of Budget		70.42%		33.33%		8.11%				
Totals	9,839,650	8,777,985	6,656,143	6,803,834	732,199	1,179,350	7,388,342	7,983,185	2,451,308	794,801
Percentage of Budget										

Summary of Fund Balances:	Fund Balances Sept. 30, 2021	2022 Budgeted YTD Fund Balances	Fund Balances Year to date
Restricted Funds:			
Client Protection Fund	4,046,246	4,537,781	4,642,797
Board-Designated Funds (Non-General Fund):			
CLE Fund Balance	648,792	787,746	1,356,954
Section Funds	1,508,843	1,418,903	1,646,486
Board-Designated Funds (General Fund):			
Operating Reserve Fund	1,500,000	1,500,000	1,500,000
Facilities Reserve Fund	1,050,000	1,050,000	1,550,000
Unrestricted Funds (General Fund):			
Unrestricted General Fund	4,522,174	4,776,425	5,031,125
Total General Fund Balance	7,072,174	7,326,425	8,081,125
Net Change in Total General Fund Balance		254,252	1,008,951
Total Fund Balance	13,276,054	14,070,855	15,727,362
Net Change In Fund Balance		794,801	2,451,308

Washington State Bar Association

Statement of Activities

For the Period from January 1, 2022 to January 31, 2022

	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
LICENSE FEES									
REVENUE:									
LICENSE FEES	1,466,394	1,231,666	(234,729)	5,475,176	5,308,709	(166,468)	16,579,802	11,271,093	32.02%
TOTAL REVENUE:	1,466,394	1,231,666	(234,729)	5,475,176	5,308,709	(166,468)	16,579,802	11,271,093	32.02%

Washington State Bar Association
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For the Period from January 1, 2022 to January 31, 2022

	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
ACCESS TO JUSTICE									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
SURVEYS	-	-	-	100	-	100	100	100	0.00%
ATJ BOARD RETREAT	167	-	167	667	-	667	2,000	2,000	0.00%
LEADERSHIP TRAINING	167	-	167	667	-	667	2,000	2,000	0.00%
ATJ BOARD EXPENSE	2,000	0	2,000	8,000	224	7,776	24,000	23,776	0.93%
STAFF TRAVEL/PARKING	-	-	-	2,700	-	2,700	2,700	2,700	0.00%
STAFF TRAINING	140	-	140	1,758	150	1,608	2,875	2,725	5.22%
STAFF MEMBERSHIP DUES	-	-	-	120	-	120	120	120	0.00%
PUBLIC DEFENSE	500	-	500	2,000	-	2,000	6,000	6,000	0.00%
RECEPTION/FORUM EXPENSE	-	-	-	9,500	-	9,500	9,500	9,500	0.00%
TOTAL DIRECT EXPENSES:	2,973	0	2,973	25,512	374	25,138	49,295	48,921	0.76%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.30 FTE)	7,392	7,614	(222)	29,568	29,031	537	88,704	59,672	32.73%
BENEFITS EXPENSE	2,684	2,969	(285)	10,887	10,912	(25)	32,556	21,644	33.52%
OTHER INDIRECT EXPENSE	3,083	2,458	625	12,695	10,824	1,871	38,065	27,241	28.44%
TOTAL INDIRECT EXPENSES:	13,159	13,042	117	53,150	50,767	2,383	159,324	108,558	31.86%
TOTAL ALL EXPENSES:	16,132	13,042	3,090	78,662	51,141	27,520	208,619	157,478	24.51%
NET INCOME (LOSS):	(16,132)	(13,042)	3,090	(78,662)	(51,141)	27,520	(208,619)	(157,478)	24.51%

Washington State Bar Association

Statement of Activities

For the Period from January 1, 2022 to January 31, 2022

	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
ADMINISTRATION									
REVENUE:									
INTEREST INCOME	430	130	(300)	1,720	479	(1,241)	5,160	4,681	9.29%
MISCELLANEOUS	-	2,360	2,360	-	2,360	2,360	-	(2,360)	
					-				
TOTAL REVENUE:	430	2,490	2,060	1,720	2,839	1,119	5,160	2,321	55.03%
DIRECT EXPENSES:									
CONSULTING SERVICES	-	-	-	2,655	-	2,655	12,000	12,000	0.00%
STAFF TRAVEL/PARKING	350	-	350	1,400	-	1,400	4,200	4,200	0.00%
STAFF TRAINING	29	-	29	117	-	117	350	350	0.00%
TOTAL DIRECT EXPENSES:	379	-	379	4,171	-	4,171	16,550	16,550	0.00%
INDIRECT EXPENSES:									
SALARY EXPENSE (6.92 FTE)	62,246	80,004	(17,758)	238,210	244,008	(5,797)	686,355	442,348	35.55%
BENEFITS EXPENSE	15,498	17,534	(2,036)	62,137	63,346	(1,209)	187,178	123,832	33.84%
OTHER INDIRECT EXPENSE	16,410	13,032	3,378	67,576	57,380	10,197	202,623	145,244	28.32%
TOTAL INDIRECT EXPENSES:	94,154	110,570	(16,416)	367,924	364,733	3,191	1,076,157	711,424	33.89%
TOTAL ALL EXPENSES:	94,534	110,570	(16,037)	372,096	364,733	7,362	1,092,707	727,974	33.38%
NET INCOME (LOSS):	(94,104)	(108,080)	(13,977)	(370,376)	(361,894)	8,482	(1,087,547)	(725,653)	33.28%

Washington State Bar Association
Statement of Activities
For the Period from January 1, 2022 to January 31, 2022

	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
ADMISSIONS									
REVENUE:									
BAR EXAM FEES	58,421	35,480	(22,941)	491,129	401,505	(89,624)	1,242,000	840,495	32.33%
RULE 9/LEGAL INTERN FEES	671	750	79	2,758	2,000	(758)	12,000	10,000	16.67%
SPECIAL ADMISSIONS	7,928	5,225	(2,703)	25,021	23,115	(1,906)	47,640	24,525	48.52%
TOTAL REVENUE:	67,020	41,455	(25,565)	518,907	426,620	(92,287)	1,301,640	875,020	32.78%
DIRECT EXPENSES:									
POSTAGE	150	-	150	600	-	600	1,800	1,800	0.00%
STAFF TRAVEL/PARKING	500	-	500	2,000	136	1,864	14,000	13,864	0.97%
STAFF MEMBERSHIP DUES	-	-	-	800	-	800	1,600	1,600	0.00%
SUPPLIES	83	-	83	333	-	333	1,000	1,000	0.00%
FACILITY, PARKING, FOOD	-	38	(38)	-	38	(38)	99,500	99,462	0.04%
EXAMINER FEES	-	-	-	-	-	-	36,000	36,000	0.00%
UBE EXMINATIONS	-	-	-	-	-	-	126,900	126,900	0.00%
BOARD OF BAR EXAMINERS	-	-	-	-	-	-	23,000	23,000	0.00%
BAR EXAM PROCTORS	-	-	-	-	-	-	27,000	27,000	0.00%
DISABILITY ACCOMMODATIONS	-	375	(375)	-	500	(500)	20,000	19,500	2.50%
CHARACTER & FITNESS INVESTIGATIONS	100	-	100	200	35	165	1,000	965	3.50%
LAW SCHOOL VISITS	500	-	500	600	-	600	1,450	1,450	0.00%
DEPRECIATION-SOFTWARE	1,627	2,038	(411)	6,508	8,219	(1,711)	19,524	11,305	42.10%
STAFF TRAINING	-	-	-	3,000	1,380	1,620	15,000	13,620	9.20%
ONLINE LEGAL RESEARCH	316	317	(1)	1,263	940	323	3,790	2,849	24.81%
LAW LIBRARY	13	12	2	53	46	7	158	112	29.02%
TOTAL DIRECT EXPENSES:	3,289	2,779	510	15,357	11,294	4,063	391,721	380,427	2.88%
INDIRECT EXPENSES:									
SALARY EXPENSE (6.90 FTE)	43,757	46,087	(2,330)	175,028	180,519	(5,491)	525,082	344,563	34.38%
BENEFITS EXPENSE	13,905	15,615	(1,709)	56,401	57,106	(706)	168,696	111,590	33.85%
OTHER INDIRECT EXPENSE	16,363	13,006	3,357	67,381	57,263	10,118	202,038	144,775	28.34%
TOTAL INDIRECT EXPENSES:	74,025	74,707	(682)	298,809	294,888	3,921	895,816	600,928	32.92%
TOTAL ALL EXPENSES:	77,315	77,486	(171)	314,167	306,182	7,984	1,287,537	981,355	23.78%
NET INCOME (LOSS):	(10,295)	(36,031)	(25,736)	204,741	120,438	(84,303)	14,103	(106,335)	853.99%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
BAR NEWS									
REVENUE:									
ROYALTIES	167	-	(167)	667	1,247	580	2,000	753	62.34%
DISPLAY ADVERTISING	-	1,881	1,881	164,755	114,645	(50,110)	450,000	335,355	25.48%
SUBSCRIPT/SINGLE ISSUES	-	-	-	40	36	(4)	200	164	18.00%
CLASSIFIED ADVERTISING	147	50	(97)	866	207	(659)	5,000	4,793	4.14%
GEN ANNOUNCEMENTS	-	9	9	2,621	584	(2,037)	14,000	13,416	4.17%
PROF ANNOUNCEMENTS	-	109	109	6,472	6,770	298	22,500	15,730	30.09%
JOB TARGET ADVERSTISING	12,500	31,607	19,107	50,000	82,949	32,949	150,000	67,052	55.30%
TOTAL REVENUE:	12,814	33,657	20,842	225,420	206,438	(18,982)	643,700	437,262	32.07%
DIRECT EXPENSES:									
POSTAGE	-	-	-	32,467	34,757	(2,289)	100,000	65,243	34.76%
PRINTING, COPYING & MAILING	-	-	-	70,331	70,992	(661)	230,000	159,008	30.87%
DIGITAL/ONLINE DEVELOPMENT	125	-	125	500	-	500	1,500	1,500	0.00%
GRAPHICS/ARTWORK	-	-	-	-	-	-	200	200	0.00%
OUTSIDE SALES EXPENSE	-	(865)	865	40,844	1,730	39,114	98,000	96,270	1.77%
EDITORIAL ADVISORY COMMITTEE	42	-	42	167	-	167	500	500	0.00%
STAFF TRAINING	29	-	29	117	-	117	350	350	0.00%
STAFF MEMBERSHIP DUES	11	-	11	45	-	45	135	135	0.00%
SUBSCRIPTIONS	15	179	(164)	62	90	(28)	185	95	48.69%
TOTAL DIRECT EXPENSES:	223	(686)	909	144,533	107,569	36,964	430,870	323,301	24.97%
INDIRECT EXPENSES:									
SALARY EXPENSE (2.76 FTE)	16,970	18,795	(1,825)	67,880	67,982	(102)	203,639	135,657	33.38%
BENEFITS EXPENSE	4,467	5,209	(742)	18,143	18,684	(540)	54,298	35,615	34.41%
OTHER INDIRECT EXPENSE	6,545	5,208	1,338	26,952	22,929	4,024	80,815	57,887	28.37%
TOTAL INDIRECT EXPENSES:	27,982	29,211	(1,229)	112,975	109,594	3,381	338,752	229,158	32.35%
TOTAL ALL EXPENSES:	28,204	28,525	(320)	257,509	217,163	40,345	769,622	552,459	28.22%
NET INCOME (LOSS):	(15,390)	5,132	20,522	(32,088)	(10,725)	21,363	(125,922)	(115,197)	8.52%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
BOARD OF GOVERNOR									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
BOG MEETINGS	9,935	(3,185)	13,120	39,923	19,612	20,311	143,000	123,388	13.71%
BOG COMMITTEES' EXPENSES	-	0	(0)	-	201	(201)	20,000	19,799	1.00%
BOG RETREAT	-	-	-	246	42	205	15,000	14,958	0.28%
BOG CONFERENCE ATTENDANCE	834	(120)	954	2,072	1,666	406	25,000	23,334	6.66%
BOG TRAVEL & OUTREACH	-	209	(209)	2,369	6,477	(4,108)	25,000	18,523	25.91%
LEADERSHIP TRAINING	3,083	-	3,083	12,333	1,000	11,333	37,000	36,000	2.70%
BOG ELECTIONS	-	12,720	(12,720)	-	12,720	(12,720)	26,900	14,180	47.29%
MEMBER OUTREACH/TOWN MTGS	-	22	(22)	-	22	(22)	-	(22)	
PRESIDENT'S DINNER	-	-	-	-	-	-	10,000	10,000	0.00%
TOTAL DIRECT EXPENSES:	13,852	9,646	4,207	56,943	41,739	15,204	301,900	260,161	13.83%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.40 FTE)	8,463	9,933	(1,470)	33,852	35,600	(1,748)	101,557	65,957	35.05%
BENEFITS EXPENSE	2,661	3,004	(343)	10,805	10,956	(150)	32,303	21,347	33.91%
OTHER INDIRECT EXPENSE	3,320	2,643	677	13,672	11,639	2,033	40,993	29,354	28.39%
TOTAL INDIRECT EXPENSES:	14,444	15,580	(1,136)	58,329	58,195	134	174,853	116,658	33.28%
TOTAL ALL EXPENSES:	28,296	25,226	3,070	115,273	99,934	15,339	476,753	376,820	20.96%
NET INCOME (LOSS):	(28,296)	(25,226)	3,070	(115,273)	(99,934)	15,339	(476,753)	(376,820)	20.96%

Washington State Bar Association
Statement of Activities
For the Period from January 1, 2022 to January 31, 2022

	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
CHARACTER & FITNESS BOARD									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
CHARACTER & FITNESS BOARD EXP	-	-	-	4,700	-	4,700	5,700	5,700	0.00%
COURT REPORTERS	1,250	-	1,250	5,000	-	5,000	15,000	15,000	0.00%
TOTAL DIRECT EXPENSES:	1,250	-	1,250	9,700	-	9,700	20,700	20,700	0.00%
INDIRECT EXPENSES:									
SALARY EXPENSE (0.05 FTE)	563	657	(94)	2,252	2,293	(41)	6,757	4,464	33.93%
BENEFITS EXPENSE	185	202	(17)	745	754	(10)	2,230	1,476	33.83%
OTHER INDIRECT EXPENSE	119	106	13	488	466	23	1,464	999	31.80%
TOTAL INDIRECT EXPENSES:	866	965	(99)	3,485	3,513	(27)	10,451	6,939	33.61%
TOTAL ALL EXPENSES:	2,116	965	1,151	13,185	3,513	9,673	31,151	27,639	11.28%
NET INCOME (LOSS):	(2,116)	(965)	1,151	(13,185)	(3,513)	9,673	(31,151)	(27,639)	11.28%

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ADVANCEMENT FTE									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
STAFF CONFERENCE & TRAINING	533	-	533	2,133	-	2,133	6,400	6,400	33.33%
TOTAL DIRECT EXPENSES:	533	-	533	2,133	-	2,133	6,400	6,400	0.00%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.90 FTE)	18,670	20,351	(1,681)	74,682	74,640	42	224,045	149,406	33.31%
BENEFITS EXPENSE	5,396	6,014	(618)	21,162	21,353	(191)	64,623	43,270	33.04%
OTHER INDIRECT EXPENSE	4,494	3,569	925	18,505	15,713	2,793	55,487	39,775	28.32%
TOTAL INDIRECT EXPENSES:	28,561	29,934	(1,374)	114,349	111,705	2,644	344,155	232,450	32.46%
TOTAL ALL EXPENSES:	29,094	29,934	(840)	116,483	111,705	4,777	350,555	238,850	31.87%
NET INCOME (LOSS):	(29,094)	(29,934)	(840)	(116,483)	(111,705)	4,777	(350,555)	(238,850)	31.87%

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CONTINUING LEGAL EDUCATION (CLE)									
REVENUE:									
SEMINAR REGISTRATIONS	70,833	-	(70,833)	283,333	215,204	(68,130)	850,000	634,797	25.32%
SEMINAR-EXHIB/SPNSR/ETC	1,667	-	(1,667)	6,667	-	(6,667)	20,000	20,000	0.00%
SHIPPING & HANDLING	-	9	9	-	81	81	-	(81)	
COURSEBOOK SALES	833	70	(763)	3,333	560	(2,773)	10,000	9,440	5.60%
MP3 AND VIDEO SALES	85,415	91,606	6,191	341,662	902,212	560,550	1,024,985	122,773	88.02%
TOTAL REVENUE:	158,749	91,685	(67,064)	634,995	1,118,056	483,061	1,904,985	786,929	58.69%
DIRECT EXPENSES:									
POSTAGE - FLIERS/CATALOGS	667	-	667	2,667	-	2,667	8,000	8,000	0.00%
DISABILITY ACCOMMODATIONS	167	-	167	667	-	667	2,000	2,000	0.00%
SURVEYS	-	-	-	300	-	300	300	300	0.00%
DEPRECIATION	109	109	-	436	440	(4)	1,308	868	33.64%
ONLINE EXPENSES	4,167	6,096	(1,930)	16,667	18,643	(1,976)	50,000	31,357	37.29%
ACCREDITATION FEES	-	(60)	60	3,000	2,022	978	3,000	978	67.40%
SEMINAR BROCHURES	1,667	-	1,667	6,667	-	6,667	20,000	20,000	0.00%
FACILITIES	15,092	-	15,092	64,142	8,400	55,742	196,200	187,800	4.28%
SPEAKERS & PROGRAM DEVELOP	3,846	23	3,824	16,346	799	15,547	50,000	49,201	1.60%
SPLITS TO SECTIONS	-	-	-	-	-	-	110,000	110,000	0.00%
HONORARIA	125	-	125	500	2,700	(2,200)	1,500	(1,200)	180.00%
CLE SEMINAR COMMITTEE	21	-	21	83	-	83	250	250	0.00%
STAFF TRAVEL/PARKING	1,154	-	1,154	4,904	-	4,904	15,000	15,000	0.00%
STAFF TRAINING	58	-	58	233	-	233	700	700	0.00%
STAFF MEMBERSHIP DUES	-	-	-	867	-	867	1,338	1,338	0.00%
COST OF SALES - COURSEBOOKS	125	9	116	500	54	446	1,500	1,446	3.57%
A/V DEVELOP COSTS (RECORDING)	167	-	167	667	-	667	2,000	2,000	0.00%
POSTAGE & DELIVERY-COURSEBOOKS	-	8	(8)	-	58	(58)	-	(58)	
STAFF TRAVEL/PARKING	25	-	25	100	-	100	300	300	0.00%
TOTAL DIRECT EXPENSES:	27,389	6,185	21,204	118,745	33,116	85,629	463,396	430,280	7.15%
INDIRECT EXPENSES:									
SALARY EXPENSE (8.42 FTE)	46,980	53,366	(6,386)	187,920	187,450	470	563,758	376,308	33.25%
BENEFITS EXPENSE	17,597	19,354	(1,756)	71,317	71,298	19	213,333	142,036	33.42%
OTHER INDIRECT EXPENSE	19,360	15,306	4,054	79,709	67,389	12,319	239,002	171,613	28.20%
TOTAL INDIRECT EXPENSES:	83,937	88,025	(4,088)	338,945	326,137	12,808	1,016,093	689,956	32.10%
TOTAL ALL EXPENSES:	111,326	94,210	17,116	457,690	359,253	98,437	1,479,489	1,120,236	24.28%
NET INCOME (LOSS):	47,423	(2,525)	(49,948)	177,305	758,803	581,498	425,496	(333,307)	178.33%

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LAW CLERK PROGRAM									
REVENUE:									
LAW CLERK FEES	95,278	91,810	(3,468)	120,456	118,793	(1,663)	220,000	101,207	54.00%
LAW CLERK APPLICATION FEES	208	-	(208)	833	800	(33)	2,500	1,700	32.00%
TOTAL REVENUE:	95,486	91,810	(3,676)	121,289	119,593	(1,697)	222,500	102,907	53.75%
DIRECT EXPENSES:									
SUBSCRIPTIONS	-	-	-	-	-	-	250	250	0.00%
CHARACTER & FITNESS INVESTIGATIONS	-	-	-	-	-	-	100	100	0.00%
LAW CLERK BOARD EXPENSE	583	-	583	2,333	-	2,333	7,000	7,000	0.00%
LAW CLERK OUTREACH	83	-	83	333	-	333	1,000	1,000	0.00%
TOTAL DIRECT EXPENSES:	667	-	667	2,667	-	2,667	8,350	8,350	0.00%
INDIRECT EXPENSES:									
SALARY EXPENSE (0.93 FTE)	5,533	7,674	(2,141)	22,131	23,709	(1,578)	66,394	42,685	35.71%
BENEFITS EXPENSE	1,698	1,927	(229)	6,887	6,992	(105)	20,614	13,621	33.92%
OTHER INDIRECT EXPENSE	2,194	1,745	449	9,033	7,682	1,351	27,085	19,403	28.36%
TOTAL INDIRECT EXPENSES:	9,425	11,346	(1,921)	38,052	38,383	(331)	114,093	75,710	33.64%
TOTAL ALL EXPENSES:	10,091	11,346	(1,254)	40,719	38,383	2,336	122,443	84,060	31.35%
NET INCOME (LOSS):	85,395	80,464	(4,931)	80,571	81,210	639	100,057	18,848	81.16%

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COMMUNICATION STRATEGIES									
REVENUE:									
SPONSORSHIPS	-	-	-	-	1,000	1,000	-	(1,000)	
WSBA LOGO MERCHANDISE SALES	-	-	-	-	113	113	-	(113)	
TOTAL REVENUE:	-	-	-	-	1,113	1,113	-	(1,113)	
DIRECT EXPENSES:									
STAFF TRAVEL/PARKING	324	198	126	1,296	803	493	3,888	3,085	20.65%
STAFF MEMBERSHIP DUES	81	380	(299)	324	380	(56)	972	592	39.09%
SURVEYS	-	-	-	300	-	300	300	300	0.00%
SUBSCRIPTIONS	285	256	28	1,139	1,358	(219)	3,416	2,058	39.75%
DIGITAL/ONLINE DEVELOPMENT	51	-	51	205	-	205	614	614	0.00%
APEX DINNER	2,083	295	1,789	8,333	6,916	1,417	25,000	18,084	27.67%
50 YEAR MEMBER TRIBUTE LUNCH	933	105	829	3,733	10,507	(6,773)	11,200	693	93.81%
BAR OUTREACH	1,333	27	1,307	5,333	1,015	4,319	16,000	14,985	6.34%
COMMUNICATIONS OUTREACH	1,250	-	1,250	5,000	680	4,320	15,000	14,320	4.53%
STAFF TRAINING	-	-	-	5,000	-	5,000	5,000	5,000	0.00%
TELEPHONE	88	88	-	352	352	0	1,056	704	33.33%
CONFERENCE CALLS	13	-	13	50	-	50	151	151	0.00%
TOTAL DIRECT EXPENSES:	6,441	1,348	5,093	31,066	22,010	9,056	82,597	60,587	26.65%
INDIRECT EXPENSES:									
SALARY EXPENSE (5.17 FTE)	30,633	34,018	(3,385)	122,533	114,888	7,645	367,597	252,709	31.25%
BENEFITS EXPENSE	10,278	11,486	(1,208)	41,715	42,058	(343)	124,727	82,669	33.72%
OTHER INDIRECT EXPENSE	12,260	9,728	2,533	50,487	42,831	7,656	151,382	108,551	28.29%
TOTAL INDIRECT EXPENSES:	53,171	55,232	(2,060)	214,735	199,777	14,958	643,706	443,929	31.04%
TOTAL ALL EXPENSES:	59,613	56,580	3,033	245,800	221,787	24,014	726,303	504,516	30.54%
NET INCOME (LOSS):	(59,613)	(56,580)	3,033	(245,800)	(220,674)	25,127	(726,303)	(505,629)	30.38%

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COMMUNICATION FTE									
INDIRECT EXPENSES:									
SALARY EXPENSE (1.00 FTE)	12,860	13,951	(1,091)	51,440	51,321	119	154,319	102,998	33.26%
BENEFITS EXPENSE	3,351	3,753	(402)	12,719	12,807	(88)	39,675	26,868	32.28%
OTHER INDIRECT EXPENSE	2,371	1,877	495	9,765	8,264	1,502	29,281	21,017	28.22%
TOTAL INDIRECT EXPENSES:	18,582	19,581	(999)	73,924	72,392	1,532	223,276	150,884	32.42%
NET INCOME (LOSS):	(18,582)	(19,581)	(999)	(73,924)	(72,392)	1,532	(223,276)	(150,884)	32.42%

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CLIENT PROTECTION FUND									
REVENUE:									
CPF RESTITUTION	2,500	1,013	(1,487)	10,000	3,227	(6,773)	30,000	26,773	10.76%
CPF MEMBER ASSESSMENTS	368,071	389,980	21,909	573,174	613,180	40,006	795,753	182,573	77.06%
INTEREST INCOME	375	983	608	1,500	2,816	1,316	4,500	1,684	62.58%
TOTAL REVENUE:	370,946	391,976	21,030	584,674	619,223	34,549	830,253	211,030	74.58%
DIRECT EXPENSES:									
BANK FEES - WELLS FARGO	180	179	1	720	627	93	2,160	1,533	29.04%
GIFTS TO INJURED CLIENTS	10,000	-	10,000	40,000	(30,484)	70,484	500,000	530,484	-6.10%
CPF BOARD EXPENSES	-	-	-	90	73	16	1,500	1,427	4.89%
STAFF MEMBERSHIP DUES	17	-	17	67	-	67	200	200	0.00%
TOTAL DIRECT EXPENSES:	10,197	179	10,018	40,876	(29,784)	70,660	503,860	533,644	-5.91%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.23 FTE)	7,333	10,054	(2,721)	29,333	31,306	(1,973)	88,000	56,693	35.58%
BENEFITS EXPENSE	2,712	2,984	(272)	10,917	10,907	10	32,800	21,893	33.25%
OTHER INDIRECT EXPENSE	2,917	2,326	591	12,011	10,242	1,769	36,015	25,773	28.44%
TOTAL INDIRECT EXPENSES:	12,962	15,364	(2,402)	52,262	52,456	(194)	156,815	104,359	33.45%
TOTAL ALL EXPENSES:	23,159	15,543	7,616	93,138	22,672	70,467	660,675	638,003	3.43%
NET INCOME (LOSS):	347,787	376,433	28,646	491,536	596,552	105,016	169,578	(426,973)	351.79%

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DESKBOOKS									
REVENUE:									
LEXIS/NEXIS ROYALTIES	2,633	-	(2,633)	10,533	-	(10,533)	31,600	31,600	0.00%
DESKBOOK SALES	6,833	-	(6,833)	27,333	-	(27,333)	82,000	82,000	0.00%
SECTION PUBLICATION SALES	750	-	(750)	3,000	-	(3,000)	9,000	9,000	0.00%
CASEMAKER ROYALTIES	3,750	14,696	10,946	15,000	18,397	3,397	45,000	26,603	40.88%
TOTAL REVENUE:	13,967	14,696	729	55,867	18,397	(37,469)	167,600	149,203	10.98%
DIRECT EXPENSES:									
COST OF SALES - DESKBOOKS	5,333	-	5,333	21,333	-	21,333	64,000	64,000	0.00%
COST OF SALES - SECTION PUBLICATION	167	-	167	667	-	667	2,000	2,000	0.00%
SPLITS TO SECTIONS	263	-	263	1,050	-	1,050	3,150	3,150	0.00%
STAFF CONFERENCE & TRAINING	29	-	29	117	-	117	350	350	0.00%
DESKBOOK ROYALTIES	17	-	17	67	45	21	200	155	22.67%
ONLINE LEGAL RESEARCH	158	158	(0)	632	470	161	1,895	1,425	24.81%
STAFF MEMBERSHIP DUES	18	-	18	73	-	73	220	220	0.00%
TOTAL DIRECT EXPENSES:	5,985	158	5,826	23,938	516	23,423	71,815	71,299	0.72%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.50 FTE)	10,663	11,966	(1,304)	42,651	42,893	(242)	127,954	85,061	33.52%
BENEFITS EXPENSE	3,218	3,620	(403)	12,980	13,177	(196)	38,951	25,774	33.83%
OTHER INDIRECT EXPENSE	3,557	2,828	729	14,648	12,454	2,194	43,921	31,468	28.35%
TOTAL INDIRECT EXPENSES:	17,438	18,415	(977)	70,280	68,523	1,756	210,826	142,303	32.50%
TOTAL ALL EXPENSES:	23,422	18,573	4,849	94,218	69,039	25,179	282,641	213,602	24.43%
NET INCOME (LOSS):	(9,456)	(3,877)	5,579	(38,351)	(50,641)	(12,290)	(115,041)	(64,400)	44.02%

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DISCIPLINE									
REVENUE:									
COPY FEES	-	-	-	-	36	36	-	(36)	
AUDIT REVENUE	156	149	(8)	626	149	(477)	1,877	1,728	7.92%
RECOVERY OF DISCIPLINE COSTS	7,083	9,197	2,113	28,333	36,119	7,786	85,000	48,881	42.49%
DISCIPLINE HISTORY SUMMARY	1,250	2,130	1,797	5,000	6,325	1,325	15,000	8,675	42.17%
PRACTICE MONITOR FEES	333	-	-	1,333	-	(1,333)	4,000	4,000	0.00%
TOTAL REVENUE:	8,823	11,475	3,902	35,292	42,629	7,337	105,877	63,248	40.26%
DIRECT EXPENSES:									
PUBLICATIONS PRODUCTION	21	-	21	83	-	83	250	250	0.00%
STAFF TRAVEL/PARKING	2,333	1,010	1,323	9,333	5,201	4,132	28,000	22,799	18.58%
STAFF MEMBERSHIP DUES	429	-	429	1,715	3,070	(1,355)	5,145	2,075	59.67%
TELEPHONE	213	165	48	850	659	191	2,550	1,891	25.84%
COURT REPORTERS	2,604	12,013	(9,409)	10,417	17,691	(7,274)	31,250	13,559	56.61%
OUTSIDE COUNSEL/AIC	167	-	167	667	-	667	2,000	2,000	0.00%
LITIGATION EXPENSES	2,188	764	1,423	8,750	3,226	5,524	26,250	23,024	12.29%
DISABILITY EXPENSES	750	-	750	3,000	-	3,000	9,000	9,000	0.00%
ONLINE LEGAL RESEARCH	4,600	4,582	18	18,400	13,627	4,773	55,201	41,574	24.69%
LAW LIBRARY	300	47	254	1,202	3,264	(2,062)	3,606	342	90.51%
TRANSLATION SERVICES	75	-	75	300	190	110	900	710	21.11%
DEPARTMENT/STAFF DEVELOPMENT	-	96	(96)	-	96	(96)	-	(96)	
STAFF TRAINING	3,314	1,750	1,564	13,256	2,008	11,248	48,569	46,561	4.13%
PRACTICE MONITOR EXPENSE	333	-	333	1,333	-	1,333	4,000	4,000	0.00%
TOTAL DIRECT EXPENSES:	17,327	20,426	(3,100)	69,307	49,032	20,275	216,721	167,689	22.62%
INDIRECT EXPENSES:									
SALARY EXPENSE (37.00 FTE)	303,931	325,341	(21,410)	1,211,046	1,198,512	12,534	3,658,487	2,459,974	32.76%
BENEFITS EXPENSE	87,818	98,418	(10,600)	346,281	351,318	(5,036)	1,054,328	703,010	33.32%
OTHER INDIRECT EXPENSE	87,151	69,232	17,919	357,926	304,822	53,103	1,075,119	770,296	28.35%
TOTAL INDIRECT EXPENSES:	478,900	492,991	(14,091)	1,915,253	1,854,653	60,600	5,787,933	3,933,281	32.04%
TOTAL ALL EXPENSES:	496,227	513,417	(17,191)	1,984,560	1,903,685	80,875	6,004,654	4,100,969	31.70%
NET INCOME (LOSS):	(487,404)	(501,942)	(14,538)	(1,949,267)	(1,861,055)	88,212	(5,898,777)	(4,037,722)	31.55%

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	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
DIVERSITY									
REVENUE:									
DONATIONS	-	135,000	135,000	135,000	135,000	-	135,000	-	100.00%
WORK STUDY GRANTS	865	-	(865)	3,458	-	(3,458)	10,374	10,374	0.00%
TOTAL REVENUE:	865	135,000	134,136	138,458	135,000	(3,458)	145,374	10,374	92.86%
DIRECT EXPENSES:									
STAFF TRAVEL/PARKING	-	-	-	4,000	-	4,000	4,000	4,000	0.00%
STAFF MEMBERSHIP DUES	-	-	-	640	-	640	640	640	0.00%
SURVEYS	-	-	-	50,100	-	50,100	50,100	50,100	0.00%
COMMITTEE FOR DIVERSITY	500	160	340	2,000	160	1,840	6,000	5,840	2.67%
DIVERSITY EVENTS & PROJECTS	1,500	528	972	6,000	1,281	4,719	18,000	16,719	7.12%
STAFF TRAINING	1,283	-	1,283	4,733	562	4,172	5,400	4,838	10.40%
CONSULTING SERVICES	5,531	1,650	3,881	22,125	1,650	20,475	66,375	64,725	2.49%
TOTAL DIRECT EXPENSES:	8,815	2,338	6,476	89,598	3,653	85,945	150,515	146,862	2.43%
INDIRECT EXPENSES:									
SALARY EXPENSE (2.40 FTE)	13,953	13,981	(28)	55,812	54,413	1,399	167,436	113,024	32.50%
BENEFITS EXPENSE	4,153	4,748	(595)	16,894	17,210	(316)	50,486	33,277	34.09%
OTHER INDIRECT EXPENSE	5,691	4,520	1,171	23,437	19,902	3,534	70,274	50,372	28.32%
TOTAL INDIRECT EXPENSES:	23,798	23,250	548	96,143	91,525	4,617	288,197	196,672	31.76%
TOTAL ALL EXPENSES:	32,612	25,588	7,025	185,741	95,178	90,563	438,712	343,534	21.69%
NET INCOME (LOSS):	(31,748)	109,412	141,160	(47,283)	39,822	87,105	(293,338)	(333,160)	-13.58%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
EJD FTE									
INDIRECT EXPENSES:									
SALARY EXPENSE (1.01 FTE)	11,860	13,399	(1,539)	47,441	47,944	(503)	142,324	94,379	33.69%
BENEFITS EXPENSE	3,107	3,578	(471)	12,394	13,219	(825)	37,253	24,034	35.48%
OTHER INDIRECT EXPENSE	143	1,903	(1,761)	571	8,380	(7,809)	1,735	(6,645)	482.99%
TOTAL INDIRECT EXPENSES:	15,110	18,881	(3,771)	60,406	69,543	(9,138)	181,312	111,768	38.36%
NET INCOME (LOSS):	(15,110)	(18,881)	(3,771)	(60,406)	(69,543)	(9,138)	(181,312)	(111,768)	38.36%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
FOUNDATION									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
CONSULTING SERVICES	-	-	-	-	-	-	3,000	3,000	0.00%
PRINTING & COPYING	35	-	35	147	-	147	450	450	0.00%
STAFF TRAVEL/PARKING	-	-	-	-	-	-	100	100	0.00%
SUPPLIES	-	-	-	-	-	-	150	150	0.00%
BOARD OF TRUSTEES	-	-	-	-	590	(590)	1,000	410	58.97%
POSTAGE	-	-	-	-	-	-	300	300	0.00%
TOTAL DIRECT EXPENSES:	35	-	35	147	590	(443)	5,000	4,410	11.79%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.00 FTE)	6,660	7,502	(841)	26,642	26,814	(172)	79,925	53,111	33.55%
BENEFITS EXPENSE	1,183	1,500	(318)	4,847	5,233	(386)	14,461	9,228	36.19%
OTHER INDIRECT EXPENSE	2,371	1,877	495	9,765	8,264	1,502	29,281	21,017	28.22%
TOTAL INDIRECT EXPENSES:	10,215	10,879	(664)	41,254	40,311	944	123,667	83,356	32.60%
TOTAL ALL EXPENSES:	10,249	10,879	(630)	41,401	40,900	501	128,667	87,766	31.79%
NET INCOME (LOSS):	(10,249)	(10,879)	(630)	(41,401)	(40,900)	501	(128,667)	(87,766)	31.79%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
HUMAN RESOURCES									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
STAFF TRAVEL/PARKING	83	-	83	333	-	333	1,000	1,000	0.00%
STAFF MEMBERSHIP DUES	83	-	83	333	219	114	1,000	781	21.90%
SUBSCRIPTIONS	292	-	292	1,167	-	1,167	3,500	3,500	0.00%
STAFF TRAINING- GENERAL	1,667	585	1,082	6,667	585	6,082	20,000	19,415	2.93%
RECRUITING AND ADVERTISING	250	226	24	1,000	466	534	3,000	2,534	15.52%
PAYROLL PROCESSING	4,167	4,231	(65)	16,667	19,205	(2,538)	50,000	30,795	38.41%
SALARY SURVEYS	250	-	250	1,000	-	1,000	3,000	3,000	0.00%
CONSULTING SERVICES	-	1,275	(1,275)	-	1,275	(1,275)	-	(1,275)	
CONFERENCE CALLS	-	-	-	-	-	-	20	20	0.00%
TRANSFER TO INDIRECT EXPENSE	(6,792)	(6,317)	(475)	(27,167)	(21,749)	(5,417)	(81,520)	(59,771)	26.68%
TOTAL DIRECT EXPENSES:	-	-	(0.00)	0	-	0	-	-	
INDIRECT EXPENSES:									
SALARY EXPENSE (3.00 FTE)	22,948	24,972	(2,024)	91,793	91,974	(181)	275,378	183,404	33.40%
BENEFITS EXPENSE	8,379	9,110	(731)	33,866	33,905	(40)	101,354	67,449	33.45%
OTHER INDIRECT EXPENSE	6,691	5,657	1,034	27,601	24,907	2,694	82,689	57,782	30.12%
TOTAL INDIRECT EXPENSES:	38,018	39,739	(1,721)	153,260	150,786	2,473	459,421	308,635	32.82%
TOTAL ALL EXPENSES:	38,018	39,739	(1,721)	153,260	150,786	2,473	459,421	308,635	32.82%
NET INCOME (LOSS):	(38,018)	(39,739)	(1,721)	(153,260)	(150,786)	2,473	(459,421)	(308,635)	32.82%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
LEGISLATIVE									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
STAFF TRAVEL/PARKING	392	-	392	1,567	-	1,567	4,700	4,700	0.00%
STAFF MEMBERSHIP DUES	-	-	-	450	-	450	450	450	0.00%
SUBSCRIPTIONS	-	1,985	(1,985)	2,000	1,985	16	2,000	16	99.23%
OLYMPIA RENT	-	-	-	2,500	-	2,500	2,500	2,500	0.00%
CONTRACT LOBBYIST	5,000	2,000	3,000	10,000	2,000	8,000	10,000	8,000	20.00%
LOBBYIST CONTACT COSTS	83	-	83	333	-	333	1,000	1,000	0.00%
LEGISLATIVE COMMITTEE	-	-	-	2,500	-	2,500	2,500	2,500	0.00%
JUD RECOMMEND COMMITTEE	-	-	-	-	-	-	4,500	4,500	0.00%
BOG LEGISLATIVE COMMITTEE	100	-	100	100	-	100	300	300	0.00%
STAFF TRAINING	167	-	167	667	-	667	2,000	2,000	0.00%
TOTAL DIRECT EXPENSES:	5,742	3,985	1,757	20,117	3,985	16,132	29,950	25,966	13.30%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.70 FTE)	11,706	13,311	(1,605)	46,826	44,482	2,344	140,478	95,995	31.67%
BENEFITS EXPENSE	4,273	4,670	(397)	17,289	17,312	(23)	51,730	34,418	33.47%
OTHER INDIRECT EXPENSE	4,031	3,199	833	16,601	14,083	2,518	49,777	35,694	28.29%
TOTAL INDIRECT EXPENSES:	20,011	21,179	(1,169)	80,716	75,877	4,839	241,985	166,108	31.36%
TOTAL ALL EXPENSES:	25,752	25,164	589	100,833	79,862	20,971	271,935	192,074	29.37%
NET INCOME (LOSS):	(25,752)	(25,164)	589	(100,833)	(79,862)	20,971	(271,935)	(192,074)	29.37%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
LICENSING & MEMBERSHIP RECORDS									
REVENUE:									
STATUS CERTIFICATE FEES	3,624	2,950	(674)	11,340	9,101	(2,239)	26,300	17,199	34.60%
INVESTIGATION FEES	2,551	1,900	(651)	7,841	7,200	(641)	22,400	15,200	32.14%
PRO HAC VICE	27,083	53,586	26,503	108,333	145,644	37,311	325,000	179,356	44.81%
MEMBER CONTACT INFORMATION	350	-	(350)	1,400	325	(1,075)	4,200	3,875	7.74%
PHOTO BAR CARD SALES	23	12	(11)	93	60	(33)	280	220	21.43%
TOTAL REVENUE:	33,631	58,448	24,817	129,007	162,330	33,323	378,180	215,850	42.92%
DIRECT EXPENSES:									
DEPRECIATION	96	-	96	384	-	384	384	384	0.00%
POSTAGE	-	373	(373)	7,000	7,641	(641)	17,000	9,359	44.95%
LICENSING FORMS	-	-	-	1,900	1,977	(77)	1,900	(77)	104.07%
TOTAL DIRECT EXPENSES:	96	373	(277)	9,284	9,618	(335)	19,284	9,666	49.88%
INDIRECT EXPENSES:									
SALARY EXPENSE (3.83 FTE)	32,380	36,148	(3,768)	122,959	122,837	123	360,838	238,001	34.04%
BENEFITS EXPENSE	9,431	10,445	(1,014)	38,157	38,561	(404)	114,188	75,627	33.77%
OTHER INDIRECT EXPENSE	9,071	7,217	1,854	37,352	31,774	5,578	111,999	80,225	28.37%
TOTAL INDIRECT EXPENSES:	50,882	53,810	(2,928)	198,469	193,172	5,297	587,026	393,854	32.91%
TOTAL ALL EXPENSES:	50,978	54,182	(3,205)	207,753	202,790	4,962	606,309	403,519	33.45%
NET INCOME (LOSS):	(17,347)	4,266	21,612	(78,746)	(40,460)	38,285	(228,129)	(187,669)	17.74%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
LEGAL LUNCHBOX									
REVENUE:									
SPONSORSHIPS	666.67	-	(666.67)	2,666.68	-	(2,666.68)	8,000.00	8,000.00	0.00%
MP3 SALES	385	784	399	1,540	6,566	5,026	4,620	(1,946)	142.12%
DIGITAL VIDEO SALES	782	2,989	2,207	3,127	22,197	19,070	9,380	(12,817)	236.64%
TOTAL REVENUE:	1,833	3,773	1,940	7,333	28,763	21,430	22,000	(6,763)	130.74%
DIRECT EXPENSES:									
SPEAKERS & PROGRAM DEVELOP	125	-	125	500	-	500	1,500	1,500	33.33%
CONFERENCE CALLS	17	-	17	67	-	67	200	200	33.34%
TOTAL DIRECT EXPENSES:	142	-	142	567	-	567	1,700	1,700	33.33%
INDIRECT EXPENSES:									
SALARY EXPENSE (0.43 FTE)	2,362	2,555	(193)	9,447	7,378	2,069	28,341	20,963	26.03%
BENEFITS EXPENSE	821	917	(95)	3,334	3,352	(17)	9,968	6,617	33.62%
OTHER INDIRECT EXPENSE	1,010	793	217	4,160	3,492	668	12,474	8,982	27.99%
TOTAL INDIRECT EXPENSES:	4,193	4,265	(72)	16,941	14,222	2,720	50,783	36,561	28.00%
TOTAL ALL EXPENSES:	4,335	4,265	70	17,508	14,222	3,286	52,483	38,261	27.10%
NET INCOME (LOSS):	(2,501)	(492)	2,010	(10,175)	14,541	24,716	(30,483)	(45,024)	-47.70%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
LIMITED LICENSE LEGAL TECHNICIAN PROGRAM									
REVENUE:									
LLLT LICENSE FEES	1,342	1,177	(165)	3,715	4,412	697	14,449	10,037	30.53%
LLLT LATE LICENSE FEES	-	-	-	412	-	(412)	1,412	1,412	0.00%
LLLT EXAM FEES	900	500	(400)	14,100	3,850	(10,250)	14,100	10,250	27.30%
TOTAL REVENUE:	2,242	1,677	(565)	18,227	8,262	(9,965)	29,961	21,699	27.58%
DIRECT EXPENSES:									
LLLT BOARD	3,500	-	3,500	7,000	1,449	5,551	21,000	19,551	6.90%
LLLT EXAM WRITING	4,500	-	4,500	4,500	-	4,500	9,000	9,000	0.00%
TOTAL DIRECT EXPENSES:	8,000	-	8,000	11,500	1,449	10,051	30,000	28,551	4.83%
INDIRECT EXPENSES:									
SALARY EXPENSE (0.48 FTE)	3,339	3,624	(284)	13,357	13,381	(24)	40,070	26,689	33.39%
BENEFITS EXPENSE	1,141	1,259	(118)	4,605	4,631	(26)	13,804	9,173	33.55%
OTHER INDIRECT EXPENSE	1,126	899	228	4,639	3,957	681	13,908	9,951	28.45%
TOTAL INDIRECT EXPENSES:	5,606	5,781	(175)	22,601	21,969	631	67,783	45,814	32.41%
TOTAL ALL EXPENSES:	13,606	5,781	7,825	34,101	23,419	10,682	97,783	74,364	23.95%
NET INCOME (LOSS):	(11,365)	(4,104)	7,260	(15,874)	(15,157)	717	(67,822)	(52,665)	22.35%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
LIMITED PRACTICE OFFICERS									
REVENUE:									
INVESTIGATION FEES	151	-	(151)	151	-	(151)	551	551	0.00%
MEMBER LATE FEES	-	1,200	1,200	-	1,200	1,200	-	(1,200)	
LPO EXAMINATION FEES	-	(850)	(850)	14,000	19,850	5,850	28,000	8,150	70.89%
LPO LICENSE FEES	14,769	12,700	(2,069)	55,924	54,427	(1,498)	174,077	119,651	31.27%
LPO LATE LICENSE FEES	-	-	-	-	-	-	5,100	5,100	0.00%
LPO LICENSE FEES - REINSTATES	83	-	(83)	333	-	(333)	1,000	1,000	0.00%
TOTAL REVENUE:	15,003	13,050	(1,953)	70,408	75,477	5,068	208,728	133,252	36.16%
DIRECT EXPENSES:									
FACILITY, PARKING, FOOD	-	-	-	-	-	-	9,000	9,000	0.00%
EXAM WRITING	-	-	-	-	-	-	8,400	8,400	0.00%
ONLINE LEGAL RESEARCH	209	158	51	209	470	(261)	1,895	1,425	24.81%
LAW LIBRARY	252	282	(30)	252	1,114	(862)	3,840	2,726	29.01%
LPO BOARD	500	-	500	1,000	-	1,000	3,000	3,000	0.00%
LPO OUTREACH	417	-	417	1,667	-	1,667	5,000	5,000	0.00%
PRINTING & COPYING	100	-	100	100	-	100	200	200	0.00%
TOTAL DIRECT EXPENSES:	1,478	440	1,038	3,228	1,584	1,644	31,335	29,751	5.05%
INDIRECT EXPENSES:									
SALARY EXPENSE (0.73 FTE)	4,510	5,046	(535)	18,041	18,228	(188)	54,122	35,894	33.68%
BENEFITS EXPENSE	1,588	1,756	(169)	6,422	6,447	(25)	19,232	12,786	33.52%
OTHER INDIRECT EXPENSE	1,719	1,375	345	7,080	6,052	1,028	21,229	15,176	28.51%
TOTAL INDIRECT EXPENSES:	7,817	8,176	(359)	31,542	30,727	815	94,583	63,856	32.49%
TOTAL ALL EXPENSES:	9,295	8,616	679	34,770	32,311	2,459	125,917	93,606	25.66%
NET INCOME (LOSS):	5,708	4,434	(1,275)	35,638	43,166	7,527	82,811	39,645	52.13%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
MEMBER WELLNESS PROGRAM									
REVENUE:									
DIVERSIONS	583	1,125	542	2,333	2,625	292	7,000	4,375	37.50%
TOTAL REVENUE:	583	1,125	542	2,333	2,625	292	7,000	4,375	37.50%
DIRECT EXPENSES:									
STAFF MEMBERSHIP DUES	42	-	42	167	-	167	500	500	0.00%
PROF LIAB INSURANCE	455	825	(370)	1,821	825	996	5,462	4,637	15.10%
WSBA CONNECTS	83	-	83	8,333	8,110	223	9,000	890	90.11%
STAFF TRAINING	-	-	-	-	165	(165)	-	(165)	
SUBSCRIPTIONS	-	100	(100)	-	300	(300)	-	(300)	
TOTAL DIRECT EXPENSES:	580	925	(345)	10,321	9,400	921	14,962	5,562	62.82%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.48 FTE)	10,174	5,451	4,723	40,695	37,673	3,022	122,085	84,412	30.86%
BENEFITS EXPENSE	4,186	4,498	(312)	16,916	16,795	122	50,630	33,836	33.17%
OTHER INDIRECT EXPENSE	3,515	2,776	739	14,471	12,221	2,250	43,389	31,168	28.17%
TOTAL INDIRECT EXPENSES:	17,874	12,725	5,150	72,082	66,688	5,394	216,105	149,417	30.86%
TOTAL ALL EXPENSES:	18,455	13,650	4,805	82,403	76,088	6,315	231,067	154,979	32.93%
NET INCOME (LOSS):	(17,871)	(12,525)	5,347	(80,070)	(73,463)	6,607	(224,067)	(150,604)	32.79%

Washington State Bar Association
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For the Period from January 1, 2022 to January 31, 2022

	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
MANDATORY CONTINUING LEGAL EDUCATION									
REVENUE:									
ACCREDITED PROGRAM FEES	42,765	40,600	(2,165)	171,061	215,600	44,539	515,000	299,400	41.86%
FORM 1 LATE FEES	18,333	15,350	(2,983)	73,333	86,550	13,217	220,000	133,450	39.34%
MEMBER LATE FEES	36,000	99,150	63,150	38,000	99,600	61,600	300,000	200,400	33.20%
ANNUAL ACCREDITED SPONSOR FEES	39,250	-	(39,250)	39,250	39,250	-	39,250	-	100.00%
ATTENDANCE LATE FEES	8,087	12,550	4,463	32,347	55,800	23,453	95,000	39,200	58.74%
COMITY CERTIFICATES	5,550	16,300	10,750	16,425	36,925	20,500	40,500	3,575	91.17%
TOTAL REVENUE:	149,985	183,950	33,965	370,416	533,725	163,309	1,209,750	676,025	44.12%
DIRECT EXPENSES:									
DEPRECIATION	1,703	1,705	(2)	10,639	10,828	(189)	24,263	13,435	44.63%
STAFF MEMBERSHIP DUES	-	-	-	-	500	(500)	500	-	100.00%
ONLINE LEGAL RESEARCH	251	158	93	251	470	(219)	1,895	1,425	24.81%
LAW LIBRARY	21	12	10	21	46	(24)	158	112	29.00%
MCLE BOARD	650	-	650	1,300	-	1,300	3,250	3,250	0.00%
STAFF TRAVEL/PARKING	4	-	4	17	-	17	50	50	0.00%
STAFF TRAINING	-	-	-	-	-	-	5,550	5,550	0.00%
TOTAL DIRECT EXPENSES:	2,630	1,875	755	12,229	11,843	385	35,666	23,822	33.21%
INDIRECT EXPENSES:									
SALARY EXPENSE (4.88 FTE)	44,874	47,097	(2,223)	181,417	167,589	13,828	399,930	232,342	41.90%
BENEFITS EXPENSE	9,372	10,412	(1,040)	38,042	38,109	(68)	113,757	75,647	33.50%
OTHER INDIRECT EXPENSE	11,561	9,173	2,388	47,606	40,387	7,219	142,744	102,357	28.29%
TOTAL INDIRECT EXPENSES:	65,807	66,682	(875)	267,065	246,085	20,980	656,431	410,346	37.49%
TOTAL ALL EXPENSES:	68,437	68,557	(120)	279,293	257,928	21,365	692,097	434,168	37.27%
NET INCOME (LOSS):	81,549	115,393	33,844	91,123	275,797	184,673	517,653	241,857	53.28%

Washington State Bar Association
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	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
MINI CLE									
INDIRECT EXPENSES:									
SALARY EXPENSE (0.91 FTE)	5,282	5,851	(568)	21,130	16,646	4,484	63,389	46,743	26.26%
BENEFITS EXPENSE	1,786	1,996	(211)	7,248	7,305	(57)	21,671	14,366	33.71%
OTHER INDIRECT EXPENSE	2,158	1,718	440	8,887	7,565	1,321	26,646	19,080	28.39%
TOTAL INDIRECT EXPENSES:	9,226	9,565	(340)	37,264	31,517	5,748	111,706	80,189	28.21%
NET INCOME (LOSS):	(9,226)	(9,565)	(339)	(37,264)	(31,517)	5,748	(111,706)	(80,189)	28.21%

Washington State Bar Association
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	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
MEMBER SERVICES & ENGAGEMENT									
REVENUE:									
ROYALTIES	900	1,390	490	3,600	19,365	15,765	10,800	(8,565)	179.31%
TOTAL REVENUE:	900	1,390	490	3,600	19,365	15,765	10,800	(8,565)	179.31%
DIRECT EXPENSES:									
STAFF TRAVEL/PARKING	167	-	167	333	18	315	1,000	982	1.80%
SURVEYS	-	-	-	300	-	300	300	300	0.00%
STAFF CONFERENCE & TRAINING	33	-	33	133	-	133	400	400	0.00%
SMALL TOWN AND RURAL COMMITTEE	167	-	167	667	-	667	2,000	2,000	0.00%
YLL SECTION PROGRAM	-	-	-	750	-	750	1,500	1,500	0.00%
WYLC OUTREACH EVENTS	125	-	125	500	-	500	1,500	1,500	0.00%
WYL COMMITTEE	750	-	750	1,500	39	1,461	7,500	7,461	0.52%
TRIAL ADVOCACY EXPENSES	-	-	-	750	-	750	3,500	3,500	0.00%
RECEPTION/FORUM EXPENSE	1,500	-	1,500	1,500	-	1,500	3,000	3,000	0.00%
WYLC SCHOLARSHIPS/DONATIONS/GRANT	417	-	417	1,667	-	1,667	5,000	5,000	0.00%
STAFF MEMBERSHIP DUES	71	-	71	283	-	283	850	850	0.00%
LENDING LIBRARY	500	10	490	2,000	156	1,844	6,000	5,844	2.60%
TOTAL DIRECT EXPENSES:	3,729	10	3,719	10,383	213	10,170	32,550	32,337	0.65%
INDIRECT EXPENSES:									
SALARY EXPENSE (3.46 FTE)	19,803	21,621	(1,818)	79,212	78,999	213	237,634	158,635	33.24%
BENEFITS EXPENSE	5,975	6,820	(845)	24,305	24,729	(424)	72,634	47,906	34.05%
OTHER INDIRECT EXPENSE	8,196	6,503	1,693	33,749	28,632	5,118	101,195	72,563	28.29%
TOTAL INDIRECT EXPENSES:	33,974	34,943	(969)	137,265	132,359	4,906	411,463	279,104	32.17%
TOTAL ALL EXPENSES:	37,703	34,953	2,750	147,648	132,572	15,077	444,013	311,441	29.86%
NET INCOME (LOSS):	(36,803)	(33,563)	3,240	(144,048)	(113,206)	30,842	(433,213)	(320,007)	26.13%

Washington State Bar Association
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	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
MEMBER SERVICES & ENGAGEMENT (COMBINED)									
REVENUE:									
ROYALTIES	900	1,390	490	3,600	19,365	15,765	10,800	(8,565)	179.31%
MP3 SALES	385	784	399	1,540	6,566	5,026	4,620	(1,946)	142.12%
DIGITAL VIDEO SALES	782	2,989	2,207	3,127	22,197	19,070	9,380	(12,817)	236.64%
NMP PRODUCT SALES	6,667	7,319	652	26,667	32,519	5,852	80,000	47,481	40.65%
SPONSORSHIPS	667	-	(667)	2,667	-	(2,667)	8,000	8,000	0.00%
SEMINAR REGISTRATIONS	5,500	-	(5,500)	5,500	-	(5,500)	16,500	16,500	0.00%
TRIAL ADVOCACY PROGRAM	-	-	-	-	-	-	15,000	15,000	0.00%
TOTAL REVENUE:	14,900	12,482	(2,418)	43,100	80,647	37,547	144,300	63,653	55.89%
DIRECT EXPENSES:									
STAFF TRAVEL/PARKING	167	-	167	333	18	315	1,000	982	1.80%
SURVEYS	-	-	-	300	-	300	300	300	0.00%
STAFF CONFERENCE & TRAINING	33	-	33	133	-	133	400	400	0.00%
SMALL TOWN AND RURAL COMMITTEE	167	-	167	667	-	667	2,000	2,000	0.00%
CONFERENCE CALLS	17	-	17	67	-	67	200	200	0.00%
YLL SECTION PROGRAM	-	-	-	750	-	750	1,500	1,500	0.00%
WYLC OUTREACH EVENTS	125	-	125	500	-	500	1,500	1,500	0.00%
WYL COMMITTEE	750	-	750	1,500	39	1,461	7,500	7,461	0.52%
TRIAL ADVOCACY EXPENSES	-	-	-	1,500	-	1,500	7,000	7,000	0.00%
RECEPTION/FORUM EXPENSE	1,500	-	1,500	1,500	-	1,500	3,000	3,000	0.00%
WYLC SCHOLARSHIPS/DONATIONS/GRANT	417	-	417	1,667	-	1,667	5,000	5,000	0.00%
STAFF MEMBERSHIP DUES	71	-	71	283	-	283	850	850	0.00%
LENDING LIBRARY	500	10	490	2,000	156	1,844	6,000	5,844	2.60%
NMP SPEAKERS & PROGRAM DEVELOPMEN	167	-	167	667	-	667	2,000	2,000	0.00%
TOTAL DIRECT EXPENSES:	3,912	10	3,902	11,866	213	11,654	38,250	38,037	0.56%
INDIRECT EXPENSES:									
SALARY EXPENSE (3.46 FTE)	31,917	34,909	(2,992)	127,669	117,895	9,774	383,007	265,112	30.78%
BENEFITS EXPENSE	10,048	11,383	(1,335)	40,844	41,406	(563)	122,081	80,674	33.92%
OTHER INDIRECT EXPENSE	13,214	10,494	2,719	54,413	46,206	8,206	163,153	116,946	28.32%
TOTAL INDIRECT EXPENSES:	55,179	56,787	(1,608)	222,926	205,508	17,418	668,240	462,732	30.75%
TOTAL ALL EXPENSES:	59,092	56,797	2,294	234,792	205,721	29,071	706,490	500,770	29.12%
NET INCOME (LOSS):	(44,192)	(44,315)	(123)	(191,692)	(125,073)	66,619	(562,190)	(437,117)	22.25%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
NEW MEMBER EDUCATION									
REVENUE:									
NMP PRODUCT SALES	6,667	7,319	652	26,667	32,519	5,852	80,000	47,481	40.65%
SEMINAR REGISTRATIONS	5,500	-	(5,500)	5,500	-	(5,500)	16,500	16,500	0.00%
TRIAL ADVOCACY PROGRAM	-	-	-	-	-	-	15,000	15,000	0.00%
TOTAL REVENUE:	12,167	7,319	(4,848)	32,167	32,519	352	111,500	78,981	29.17%
DIRECT EXPENSES:									
TRIAL ADVOCACY EXPENSES	-	-	-	750	-	750	3,500	3,500	0.00%
SPEAKERS & PROGRAM DEVELOPMENT	167	-	167	667	-	667	2,000	2,000	0.00%
TOTAL DIRECT EXPENSES:	167	-	167	1,417	-	1,417	5,500	5,500	0.00%
INDIRECT EXPENSES:									
SALARY EXPENSE (0.78 FTE)	4,470	4,883	(413)	17,881	14,872	3,009	53,643	38,770	27.72%
BENEFITS EXPENSE	1,466	1,650	(184)	5,957	6,020	(64)	17,807	11,786	33.81%
OTHER INDIRECT EXPENSE	1,850	1,480	369	7,617	6,518	1,099	22,839	16,321	28.54%
TOTAL INDIRECT EXPENSES:	7,786	8,014	(227)	31,455	27,411	4,044	94,289	66,878	29.07%
TOTAL ALL EXPENSES:	7,953	8,014	(61)	32,871	27,411	5,461	99,789	72,378	27.47%
NET INCOME (LOSS):	4,214	(695)	(4,908)	(705)	5,108	5,813	11,711	6,603	43.62%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
OFFICE OF THE EXECUTIVE DIRECTOR									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
LEADERSHIP TRAINING	1,667	-	1,667	6,667	-	6,667	20,000	20,000	0.00%
WASHINGTON LEADERSHIP INSTITUTE	6,667	-	6,667	26,667	-	26,667	80,000	80,000	0.00%
ED TRAVEL & OUTREACH	-	-	-	-	601	(601)	5,000	4,399	12.02%
LAW LIBRARY	-	12	(12)	-	46	(46)	-	(46)	
STAFF TRAVEL/PARKING	167	(3)	170	667	18	649	2,000	1,982	0.90%
STAFF TRAINING	417	-	417	1,667	717	950	5,000	4,283	14.33%
STAFF MEMBERSHIP DUES	-	-	-	1,111	603	508	1,111	508	54.31%
SURVEY	-	-	-	300	-	300	300	300	0.00%
TOTAL DIRECT EXPENSES:	8,917	8	8,908	37,078	1,985	35,093	113,411	111,426	1.75%
INDIRECT EXPENSES:									
SALARY EXPENSE (2.00 FTE)	27,983	39,392	(11,409)	111,931	120,722	(8,791)	335,791	215,069	35.95%
BENEFITS EXPENSE	7,681	8,505	(824)	27,439	27,277	161	87,436	60,158	31.20%
OTHER INDIRECT EXPENSE	4,743	3,780	963	19,531	16,644	2,887	58,562	41,918	28.42%
TOTAL INDIRECT EXPENSES:	40,406	51,677	(11,271)	158,900	164,643	(5,743)	481,789	317,146	34.17%
TOTAL ALL EXPENSES:	49,323	51,685	(2,362)	195,978	166,628	29,350	595,200	428,572	28.00%
NET INCOME (LOSS):	(49,323)	(51,685)	(2,362)	(195,978)	(166,628)	29,350	(595,200)	(428,572)	28.00%

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	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
OFFICE OF GENERAL COUNSEL									
REVENUE:									
RECORDS REQUEST FEES	-	-	-	-	3	3	-	(3)	
TOTAL REVENUE:	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>3</u>	<u>3</u>	<u>-</u>	<u>(3)</u>	
DIRECT EXPENSES:									
STAFF TRAVEL/PARKING	83	-	83	333	74	259	1,000	926	7.40%
STAFF MEMBERSHIP DUES	-	229	(229)	1,500	254	1,246	1,500	1,246	16.94%
ONLINE LEGAL RESEARCH	947	950	(2)	3,790	2,821	969	11,369	8,548	24.81%
LAW LIBRARY	208	23	184	830	1,693	(862)	1,868	176	90.61%
COURT RULES COMMITTEE	-	-	-	-	0.10	(0.10)	-	(0.10)	
CUSTODIANSHIPS	1,000	-	1,000	4,000	150	3,850	12,000	11,850	1.25%
LITIGATION EXPENSES	17	-	17	67	-	67	200	200	0.00%
STAFF TRAINING	-	-	-	-	95	(95)	3,400	3,305	2.79%
TOTAL DIRECT EXPENSES:	<u>2,255</u>	<u>1,202</u>	<u>1,053</u>	<u>10,520</u>	<u>5,087</u>	<u>5,433</u>	<u>31,337</u>	<u>26,250</u>	<u>16.23%</u>
INDIRECT EXPENSES:									
SALARY EXPENSE (6.09 FTE)	50,679	56,462	(5,783)	202,718	204,848	(2,130)	608,154	403,305	33.68%
BENEFITS EXPENSE	14,856	16,645	(1,789)	58,324	58,986	(662)	178,104	119,118	33.12%
OTHER INDIRECT EXPENSE	14,452	11,473	2,980	59,512	50,513	8,999	178,443	127,931	28.31%
TOTAL INDIRECT EXPENSES:	<u>79,988</u>	<u>84,580</u>	<u>(4,592)</u>	<u>320,554</u>	<u>314,347</u>	<u>6,207</u>	<u>964,701</u>	<u>650,354</u>	<u>32.58%</u>
TOTAL ALL EXPENSES:	<u>82,243</u>	<u>85,782</u>	<u>(3,539)</u>	<u>331,074</u>	<u>319,434</u>	<u>11,640</u>	<u>996,039</u>	<u>676,604</u>	<u>32.07%</u>
NET INCOME (LOSS):	<u>(82,243)</u>	<u>(85,782)</u>	<u>(3,539)</u>	<u>(331,074)</u>	<u>(319,431)</u>	<u>11,643</u>	<u>(996,039)</u>	<u>(676,608)</u>	<u>32.07%</u>

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
OFFICE OF GENERAL COUNSEL - DISCIPLINARY BOARD									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
STAFF MEMBERSHIP DUES	-	(229)	229	-	-	-	100	100	0.00%
LAW LIBRARY	79	70	9	318	276	41	953	677	29.00%
DISCIPLINARY BOARD EXPENSES	259	1	259	1,036	1	1,036	3,108	3,108	0.02%
CHIEF HEARING OFFICER	2,750	2,500	250	11,000	10,000	1,000	33,000	23,000	30.30%
HEARING OFFICER EXPENSES	3,583	-	3,583	14,333	75	14,258	43,000	42,925	0.18%
HEARING OFFICER TRAINING	46	-	46	183	-	183	550	550	0.00%
OUTSIDE COUNSEL	4,583	4,000	583	18,333	16,000	2,333	55,000	39,000	29.09%
STAFF TRAINING	-	-	-	-	-	-	1,000	1,000	0.00%
TOTAL DIRECT EXPENSES:	11,301	6,341	4,960	45,204	26,352	18,851	136,711	110,359	19.28%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.30 FTE)	8,106	11,573	(3,466)	32,425	35,070	(2,645)	97,274	62,204	36.05%
BENEFITS EXPENSE	2,501	2,828	(327)	10,034	10,158	(124)	30,240	20,083	33.59%
OTHER INDIRECT EXPENSE	3,083	2,458	624	12,695	10,824	1,871	38,065	27,241	28.44%
TOTAL INDIRECT EXPENSES:	13,690	16,859	(3,169)	55,153	56,052	(899)	165,580	109,528	33.85%
TOTAL ALL EXPENSES:	24,991	23,200	1,791	100,357	82,404	17,953	302,291	219,886	27.26%
NET INCOME (LOSS):	(24,991)	(23,200)	1,791	(100,357)	(82,404)	17,953	(302,291)	(219,886)	27.26%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
PRACTICE OF LAW BOARD									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
PRACTICE OF LAW BOARD	1,000	-	1,000	4,000	-	4,000	12,000	12,000	0.00%
TOTAL DIRECT EXPENSES:	1,000	-	1,000	4,000	-	4,000	12,000	12,000	0.00%
INDIRECT EXPENSES:									
SALARY EXPENSE (0.48 FTE)	3,870	4,211	(340)	15,481	15,441	40	46,443	31,002	33.25%
BENEFITS EXPENSE	1,011	1,157	(147)	3,732	3,754	(22)	11,891	8,137	31.57%
OTHER INDIRECT EXPENSE	1,146	899	247	4,720	3,957	762	14,151	10,194	27.96%
TOTAL INDIRECT EXPENSES:	6,027	6,266	(239)	23,932	23,152	781	72,486	49,334	31.94%
TOTAL ALL EXPENSES:	7,027	6,266	761	27,932	23,152	4,781	84,486	61,334	27.40%
NET INCOME (LOSS):	(7,027)	(6,266)	761	(27,932)	(23,152)	4,781	(84,486)	(61,334)	27.40%

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	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON		
	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
PRACTICE MANAGEMENT ASSISTANCE									
REVENUE:									
ROYALTIES	3,204	-	(3,204)	12,817	226	(12,591)	38,450	38,224	0.59%
TOTAL REVENUE:	3,204	-	(3,204)	12,817	226	(12,591)	38,450	38,224.19	0.59%
DIRECT EXPENSES:									
STAFF MEMBERSHIP DUES	21	-	21	84	-	84	250	250	0.00%
CASEMAKER/FASTCASE	11,417	-	11,417	45,667	-	45,667	137,000	137,000	0.00%
SUBSCRIPTIONS	21	17	4	83	66	17	250	184	26.46%
TOTAL DIRECT EXPENSES:	11,458	17	11,442	45,834	66	45,767	137,500	137,434	0.05%
INDIRECT EXPENSES:									
TOTAL INDIRECT EXPENSES:	-	-	-	-	-	-	-	-	
TOTAL ALL EXPENSES:	11,458	17	11,442	45,834	66	45,767	137,500	137,434	0.05%
NET INCOME (LOSS):	(8,254)	(17)	8,238	(33,017)	160	33,176	(99,050)	(99,210)	-0.16%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
PROFESSIONAL RESPONSIBILITY PROGRAM									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
STAFF TRAVEL/PARKING	292	-	292	1,167	-	1,167	3,500	3,500	0.00%
STAFF MEMBERSHIP DUES	-	-	-	214	-	214	375	375	0.00%
LAW LIBRARY	53	47	6	213	185	28	638	453	29.00%
CPE COMMITTEE	-	-	-	27	-	27	3,750	3,750	0.00%
TOTAL DIRECT EXPENSES:	345	47	298	1,620	185	1,436	8,263	8,078	2.24%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.59 FTE)	14,152	16,029	(1,877)	56,610	57,112	(502)	169,829	112,717	33.63%
BENEFITS EXPENSE	4,759	5,200	(441)	19,148	19,271	(123)	57,462	38,192	33.54%
OTHER INDIRECT EXPENSE	3,777	3,014	763	15,551	13,268	2,283	46,630	33,361	28.45%
TOTAL INDIRECT EXPENSES:	22,688	24,243	(1,555)	91,309	89,651	1,658	273,922	184,271	32.73%
TOTAL ALL EXPENSES:	23,033	24,290	(1,257)	92,930	89,836	3,094	282,184	192,349	31.84%
NET INCOME (LOSS):	(23,033)	(24,290)	(1,257)	(92,930)	(89,836)	3,094	(282,184)	(192,349)	31.84%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
PUBLIC SERVICE PROGRAMS									
REVENUE:									
DONATIONS & GRANTS	-	130,000	130,000	130,000	130,000	-	130,000	-	100.00%
TOTAL REVENUE:	-	130,000	130,000	130,000	130,000	-	130,000	-	100.00%
DIRECT EXPENSES:									
DONATIONS/SPONSORSHIPS/GRANTS	-	29,338	(29,338)	-	29,338	(29,338)	250,280	220,942	11.72%
STAFF TRAVEL/PARKING	225	-	225	900	-	900	2,700	2,700	0.00%
PRO BONO & PUBLIC SERVICE COMMITTEE	-	-	-	37	-	37	2,000	2,000	0.00%
SURVEYS	-	-	-	100	-	100	100	100	0.00%
STAFF TRAINING	-	-	-	-	-	-	1,200	1,200	0.00%
PRO BONO CERTIFICATES	-	-	-	-	-	-	2,000	2,000	0.00%
TOTAL DIRECT EXPENSES:	225	29,338	(29,113)	1,037	29,338	(28,301)	258,280	228,942	11.36%
INDIRECT EXPENSES:									
SALARY EXPENSE (1.30 FTE)	6,271	6,686	(415)	25,085	25,261	(176)	75,255	49,993	33.57%
BENEFITS EXPENSE	2,644	2,891	(247)	10,729	10,646	84	32,083	21,437	33.18%
OTHER INDIRECT EXPENSE	3,083	2,458	624	12,695	10,824	1,871	38,065	27,241	28.44%
TOTAL INDIRECT EXPENSES:	11,999	12,035	(37)	48,509	46,731	1,778	145,402	98,671	32.14%
TOTAL ALL EXPENSES:	12,224	41,373	(29,150)	49,546	76,069	(26,523)	403,682	327,613	18.84%
NET INCOME (LOSS):	(12,224)	88,627	100,850	80,454	53,931	(26,523)	(273,682)	(327,613)	-19.71%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
PUBLICATION & DESIGN SERVICES									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
SUBSCRIPTIONS	17	80	(63)	67	100	(33)	200	100	49.80%
IMAGE LIBRARY	342	-	342	1,367	4,100	(2,733)	4,100	-	100.00%
TOTAL DIRECT EXPENSES:	358	80	278	1,433	4,200	(2,766)	4,300	100	97.67%
INDIRECT EXPENSES:									
SALARY EXPENSE (0.89 FTE)	4,845	6,779	(1,934)	19,381	20,814	(1,433)	58,142	37,328	35.80%
BENEFITS EXPENSE	1,486	1,696	(210)	6,048	6,143	(95)	18,072	11,929	33.99%
OTHER INDIRECT EXPENSE	2,111	1,665	445	8,691	7,332	1,359	26,060	18,728	28.14%
TOTAL INDIRECT EXPENSES:	8,442	10,141	(1,699)	34,120	34,289	(170)	102,273	67,984	33.53%
TOTAL ALL EXPENSES:	8,800	10,221	(1,421)	35,553	38,489	(2,936)	106,573	68,084	36.12%
NET INCOME (LOSS):	(8,800)	(10,221)	(1,421)	(35,553)	(38,489)	(2,936)	(106,573)	(68,084)	36.12%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
REGULATORY SERVICES FTE									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
STAFF CONFERENCE & TRAINING	375	-	375	1,500	-	1,500	9,000	9,000	16.67%
TOTAL DIRECT EXPENSES:	375	-	375	1,500	-	1,500	9,000	9,000	0.00%
INDIRECT EXPENSES:									
SALARY EXPENSE (2.78 FTE)	27,287	31,382	(4,095)	109,146	108,789	357	327,439	218,650	33.22%
BENEFITS EXPENSE	7,991	8,882	(890)	31,860	32,309	(449)	96,215	63,905	33.58%
OTHER INDIRECT EXPENSE	6,581	5,234	1,347	27,099	23,045	4,054	81,254	58,209	28.36%
TOTAL INDIRECT EXPENSES:	41,859	45,498	(3,639)	168,106	164,143	3,963	504,908	340,765	32.51%
TOTAL ALL EXPENSES:	42,234	45,498	(3,264)	169,606	164,143	5,463	513,908	349,765	31.94%
NET INCOME (LOSS):	(42,234)	(45,498)	(3,264)	(169,606)	(164,143)	5,463	(513,908)	(349,765)	31.94%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
SERVICE CENTER									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
TRANSLATION SERVICES	708	703	5	2,833	2,769	64	8,500	5,731	32.58%
STAFF TRAINING	175	-	175	700	36	664	2,100	2,064	1.71%
TOTAL DIRECT EXPENSES:	883	703	180	3,533	2,805	728	10,600	7,795	26.46%
INDIRECT EXPENSES:									
SALARY EXPENSE (5.71 FTE)	28,703	35,951	(7,248)	114,812	119,055	(4,243)	344,434	225,379	34.57%
BENEFITS EXPENSE	10,723	11,907	(1,185)	43,557	43,572	(16)	130,208	86,636	33.46%
OTHER INDIRECT EXPENSE	13,541	10,759	2,782	55,760	47,370	8,390	167,194	119,823	28.33%
TOTAL INDIRECT EXPENSES:	52,967	58,617	(5,650)	214,129	209,998	4,131	641,836	431,839	32.72%
TOTAL ALL EXPENSES:	53,850	59,320	(5,470)	217,662	212,802	4,860	652,436	439,634	32.62%
NET INCOME (LOSS):	(53,850)	(59,320)	(5,470)	(217,662)	(212,802)	4,860	(652,436)	(439,634)	32.62%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
SECTIONS ADMINISTRATION									
REVENUE:									
REIMBURSEMENTS FROM SECTIONS	-	254,727	254,727	-	330,706	330,706	286,875	(43,831)	115.28%
TOTAL REVENUE:	-	254,727	254,727	-	330,706	330,706	286,875	(43,831)	115.28%
DIRECT EXPENSES:									
STAFF TRAVEL/PARKING	83	-	83	333	-	333	1,000	1,000	0.00%
SUBSCRIPTIONS	29	-	29	117	-	117	350	350	0.00%
SECTION/COMMITTEE CHAIR MTGS	-	-	-	500	-	500	1,000	1,000	0.00%
DUES STATEMENTS	5,935	-	5,935	5,935	4,593	1,342	5,935	1,342	77.39%
STAFF TRAINING	17	-	17	67	-	67	200	200	0.00%
STAFF MEMBERSHIP DUES	21	-	21	83	-	83	250	250	0.00%
TOTAL DIRECT EXPENSES:	6,085	-	6,085	7,035	4,593	2,442	8,735	4,142	52.58%
INDIRECT EXPENSES:									
SALARY EXPENSE (2.58 FTE)	12,458	13,410	(952)	49,832	46,732	3,100	149,495	102,763	31.26%
BENEFITS EXPENSE	4,653	5,183	(530)	18,914	18,923	(10)	56,533	37,609	33.47%
OTHER INDIRECT EXPENSE	6,118	4,864	1,254	25,195	21,416	3,779	75,545	54,129	28.35%
TOTAL INDIRECT EXPENSES:	23,229	23,456	(227)	93,940	87,071	6,869	281,572	194,501	30.92%
TOTAL ALL EXPENSES:	29,314	23,456	5,858	100,975	91,664	9,311	290,307	198,643	31.57%
NET INCOME (LOSS):	(29,314)	231,270	260,584	(100,975)	239,042	340,017	(3,432)	(242,474)	-6965.17%

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	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR	% USED OF ANNUAL BUDGET
SECTIONS OPERATIONS									
REVENUE:									
SECTION DUES	39,746	382,759	343,012	148,456	501,671	353,215	439,178	(62,493)	114.23%
SEMINAR PROFIT SHARE	11,791	-	(11,791)	47,165	-	(47,165)	147,494	147,494	0.00%
INTEREST INCOME	67	-	(67)	267	-	(267)	910	910	0.00%
PUBLICATIONS REVENUE	333	-	(333)	1,333	-	(1,333)	4,000	4,000	0.00%
OTHER	3,164	360	(2,804)	12,657	15,360	2,703	46,070	30,710	33.34%
TOTAL REVENUE:	55,102	383,119	328,017	209,877	517,031	307,153	637,652	120,621	81.08%
DIRECT EXPENSES:									
DIRECT EXPENSES OF SECTION ACTIVITIES	51,002	773	50,229	204,010	48,681	155,329	612,229	563,548	7.95%
REIMBURSEMENT TO WSBA FOR INDIRECT	23,952	254,727	(230,775)	95,808	330,706	(234,898)	287,423	(43,283)	115.06%
TOTAL DIRECT EXPENSES:	74,954	255,500	(180,545)	299,818	379,387	(79,570)	899,652	520,264	42.17%
NET INCOME (LOSS):	(19,853)	127,619	147,472	(89,940)	137,644	227,584	(262,000)	(399,643)	-52.54%

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TECHNOLOGY									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
CONSULTING SERVICES	9,167	4,056	5,111	36,667	9,283	27,384	110,000	100,717	8.44%
STAFF TRAVEL/PARKING	-	198	(198)	-	834	(834)	2,500	1,666	33.36%
STAFF MEMBERSHIP DUES	-	-	-	-	-	-	450	450	0.00%
TELEPHONE	7,083	2,246	4,837	28,333	22,368	5,965	85,000	62,632	26.32%
COMPUTER HARDWARE	5,417	-	5,417	21,667	15,142	6,525	65,000	49,858	23.29%
COMPUTER SOFTWARE	17,083	73	17,010	68,333	24,972	43,362	205,000	180,028	12.18%
HARDWARE SERVICE & WARRANTIES	4,167	1,011	3,156	16,667	30,355	(13,688)	50,000	19,645	60.71%
SOFTWARE MAINTENANCE & LICENSING	30,833	25,214	5,620	123,333	87,891	35,443	370,000	282,109	23.75%
COMPUTER SUPPLIES	167	319	(153)	667	3,103	(2,436)	2,000	(1,103)	155.13%
THIRD PARTY SERVICES	3,333	7,128	(3,795)	13,333	30,868	(17,534)	40,000	9,132	77.17%
STAFF TRAINING	833	-	833	3,333	-	3,333	10,000	10,000	0.00%
TRANSFER TO INDIRECT EXPENSES	(78,083)	(40,245)	(37,838)	(312,333)	(224,814)	(87,519)	(939,950)	(715,136)	23.92%
TOTAL DIRECT EXPENSES:	-	-	-	(0)	-	(0)	-	-	
INDIRECT EXPENSES:									
SALARY EXPENSE (13.00 FTE)	102,779	130,553	(27,774)	411,116	432,216	(21,100)	1,233,346	801,130	35.04%
BENEFITS EXPENSE	31,085	34,740	(3,655)	125,819	127,892	(2,073)	376,478	248,586	33.97%
CAPITAL LABOR & OVERHEAD	(12,917)	(2,773)	(10,144)	(51,667)	(30,337)	(21,330)	(155,000)	(124,663)	19.57%
OTHER INDIRECT EXPENSE	28,994	24,478	4,516	119,606	107,776	11,829	358,319	250,543	30.08%
TOTAL INDIRECT EXPENSES:	149,941	186,999	(37,057)	604,874	637,547	(32,673)	1,813,143	1,175,596	35.16%
TOTAL ALL EXPENSES:	149,941	186,999	(37,057)	604,874	637,547	(32,673)	1,813,143	1,175,596	35.16%
NET INCOME (LOSS):	(149,941)	(186,999)	(37,057)	(604,874)	(637,547)	(32,673)	(1,813,143)	(1,175,596)	35.16%

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VOLUNTEER ENGAGEMENT									
REVENUE:									
TOTAL REVENUE:	-	-	-	-	-	-	-	-	
DIRECT EXPENSES:									
STAFF CONFERENCE & TRAINING	333	-	333	1,333	-	1,333	4,000	4,000	0.00%
STAFF MEMBERSHIP DUES	-	-	-	389	-	389	389	389	0.00%
VOULUNTEER SUPPORT	1,000	-	1,000	4,000	-	4,000	12,000	12,000	0.00%
ABA DELEGATES	278	-	278	1,111	-	1,111	3,334	3,334	0.00%
SECTION/COMMITTTEE CHAIR MEETINGS	42	-	42	167	-	167	500	500	0.00%
TOTAL DIRECT EXPENSES:	1,653	-	1,653	7,000	-	7,000	20,223	20,223	34.62%
INDIRECT EXPENSES:									
SALARY EXPENSE (0.60 FTE)	4,826	5,439	(614)	19,303	19,443	(140)	57,909	38,466	33.58%
BENEFITS EXPENSE	1,535	1,699	(164)	6,209	6,281	(72)	18,580	12,299	33.81%
OTHER INDIRECT EXPENSE	1,423	1,110	313	5,859	4,888	971	17,569	12,680	27.82%
TOTAL INDIRECT EXPENSES:	7,783	8,248	(465)	31,372	30,612	759	94,057	63,445	32.55%
TOTAL ALL EXPENSES:	9,436	8,248	1,188	38,372	30,612	7,760	114,280	83,668	26.79%
NET INCOME (LOSS):	(9,436)	(8,248)	1,188	(38,372)	(30,612)	7,760	(114,280)	(83,668)	26.79%

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INDIRECT EXPENSES:									
SALARIES INCLUDING TEMPS	1,062,275	1,203,118	(140,843)	4,229,018	4,232,886	(3,868)	12,531,752	8,298,866	33.78%
CAPITAL LABOR & OVERHEAD	(12,917)	(2,773)	(10,144)	(51,667)	(30,337)	(21,330)	(155,000)	(124,663)	19.57%
EMPLOYEE ASSISTANCE PLAN	-	0	-	1,200	1,600	(400)	4,800	3,200	33.33%
EMPLOYEE SERVICE AWARDS	153	-	153	613	415	198	1,840	1,425	22.55%
FICA (EMPLOYER PORTION)	63,362	85,463	(22,101)	238,298	306,343	(68,044)	743,343	437,000	41.21%
L&I INSURANCE	-	12,461	(12,461)	11,379	24,139	(12,760)	49,414	25,275	48.85%
WA STATE FAMILY MEDICAL LEAVE (EMPI	2,567	1,827	740	10,269	5,934	4,335	30,807	24,873	19.26%
MEDICAL (EMPLOYER PORTION)	138,333	128,650	9,684	550,907	509,709	41,198	1,657,574	1,147,865	30.75%
RETIREMENT (EMPLOYER PORTION)	104,752	109,854	(5,102)	418,530	406,248	12,282	1,256,547	850,299	32.33%
TRANSPORTATION ALLOWANCE	1,800	7,157	(5,357)	33,333	15,223	18,110	47,733	32,510	31.89%
UNEMPLOYMENT INSURANCE	9,447	11,370	(1,923)	15,300	20,094	(4,794)	70,000	49,906	28.71%
TOTAL SALARY & BENEFITS EXPENSE:	1,369,774	1,557,126	(187,352)	5,457,181	5,492,255	(35,074)	16,238,811	10,746,556	33.82%
WORKPLACE BENEFITS	3,750	816	2,934	15,000	5,809	9,192	45,000	39,192	12.91%
HUMAN RESOURCES POOLED EXP	6,792	6,317	475	27,167	21,749	5,417	81,520	59,771	26.68%
MEETING SUPPORT EXPENSES	1,529	140	1,389	3,823	1,127	2,695	10,000	8,873	11.27%
RENT	154,061	160,211	(6,149)	616,244	640,947	(24,703)	2,029,301	1,388,354	31.58%
PERSONAL PROP TAXES-WSBA	-	527	(527)	3,159	2,106	1,053	6,466	4,360	32.57%
FURNITURE, MAINT, LH IMP	1,355	396	959	4,710	3,282	1,428	13,419	10,137	24.46%
OFFICE SUPPLIES & EQUIPMENT	5,469	1,186	4,283	12,907	4,289	8,618	32,741	28,453	13.10%
FURN & OFFICE EQUIP DEPRECIATION	3,525	3,525	-	14,809	14,951	(142)	43,009	28,058	34.76%
COMPUTER HARDWARE DEPRECIATION	1,924	3,144	(1,220)	8,722	10,847	(2,125)	24,114	13,267	44.98%
COMPUTER SOFTWARE DEPRECIATION	6,742	9,048	(2,306)	26,968	36,494	(9,526)	80,904	44,410	45.11%
INSURANCE	19,859	18,627	1,233	79,437	74,507	4,930	238,839	164,332	31.20%
WORK HOME FURNITURE & EQUIP	1,000	1,736	(736)	55,000	16,749	38,251	63,000	46,251	26.59%
PROFESSIONAL FEES-AUDIT	10,000	2,000	8,000	40,000	30,000	10,000	40,000	10,000	75.00%
PROFESSIONAL FEES-LEGAL	20,833	-	20,833	83,333	26,711	56,622	250,000	223,289	10.68%
TELEPHONE & INTERNET	1,800	640	1,160	7,200	2,740	4,460	21,600	18,860	12.69%
POSTAGE - GENERAL	2,000	3,386	(1,385)	8,001	7,572	428	24,000	16,428	31.55%
RECORDS STORAGE	2,500	1,774	726	10,000	9,535	465	30,000	20,465	31.78%
BANK FEES	5,106	9,717	(4,611)	14,486	22,534	(8,049)	48,000	25,466	46.95%
PRODUCTION MAINTENANCE & SUPPLIES	1,017	910	106	4,067	7,125	(3,058)	16,692	9,567	42.68%
COMPUTER POOLED EXPENSES	78,192	40,245	37,947	312,767	224,814	87,952	941,250	716,436	23.88%
TOTAL OTHER INDIRECT EXPENSES:	327,454	264,344	63,110	1,347,799	1,163,889	183,910	4,039,856	2,875,968	28.81%
TOTAL INDIRECT EXPENSES:	1,697,228	1,821,470	(124,243)	6,804,980	6,656,143	148,837	20,278,667	13,622,524	32.82%

Washington State Bar Association
Statement of Activities
For the Period from January 1, 2022 to January 31, 2022

	MONTHLY BUDGET vs. ACTUAL			YEAR TO DATE BUDGET vs. ACTUAL			ANNUAL BUDGET COMPARISON	
	FISCAL 2022 BUDGET CURRENT MONTH	CURRENT MONTH ACTUAL	MONTHLY VARIANCE	YEAR TO DATE BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE VARIANCE	FISCAL 2022 ANNUAL BUDGET	REMAINING BALANCE OF YEAR
SUMMARY PAGE								
ACCESS TO JUSTICE	(16,132)	(13,042)	3,090	(78,662)	(51,141)	27,520	(208,619)	(157,478)
ADMINISTRATION	(94,104)	(108,080)	(13,977)	(370,376)	(361,894)	8,482	(1,087,547)	(725,653)
ADMISSIONS/BAR EXAM	(10,295)	(36,031)	(25,736)	204,741	120,438	(84,303)	14,103	(106,335)
ADVANCEMENT FTE	(29,094)	(29,934)	(840)	(116,483)	(111,705)	4,777	(350,555)	(238,850)
BAR NEWS	(15,390)	5,132	20,522	(32,088)	(10,725)	21,363	(125,922)	(115,197)
BOARD OF GOVERNORS	(28,296)	(25,226)	3,070	(115,273)	(99,934)	15,339	(476,753)	(376,820)
CHARACTER & FITNESS BOARD	(2,116)	(965)	1,151	(13,185)	(3,513)	9,673	(31,151)	(27,639)
CLE - PRODUCTS	68,367	71,733	3,366	272,578	832,423	559,845	818,413	(14,010)
CLE - SEMINARS	(20,944)	(74,258)	(53,314)	(95,273)	(73,620)	21,653	(392,917)	(319,297)
CLIENT PROTECTION FUND	347,787	376,433	28,646	491,536	596,552	105,016	169,578	(426,973)
COMMUNICATIONS	(59,613)	(56,580)	3,033	(245,800)	(220,674)	25,127	(726,303)	(505,629)
COMMUNICATIONS FTE	(18,582)	(19,581)	(999)	(73,924)	(72,392)	1,532	(223,276)	(150,884)
DESKBOOKS	(9,456)	(3,877)	5,579	(38,351)	(50,641)	(12,290)	(115,041)	(64,400)
DISCIPLINE	(487,404)	(501,942)	(14,538)	(1,949,267)	(1,861,055)	88,212	(5,898,777)	(4,037,722)
DIVERSITY	(31,748)	109,412	141,160	(47,283)	39,822	87,105	(293,338)	(333,160)
EJD FTE	(15,110)	(18,881)	(3,771)	(60,406)	(69,543)	(9,138)	(181,312)	(111,768)
FOUNDATION	(10,249)	(10,879)	(630)	(41,401)	(40,900)	501	(128,667)	(87,766)
HUMAN RESOURCES	(38,018)	(39,739)	(1,721)	(153,260)	(150,786)	2,473	(459,421)	(308,635)
LAW CLERK PROGRAM	85,395	80,464	(4,931)	80,571	81,210	639	100,057	18,848
LEGISLATIVE	(25,752)	(25,164)	589	(100,833)	(79,862)	20,971	(271,935)	(192,074)
LEGAL LUNCHBOX	(2,501)	(492)	2,010	(10,175)	14,541	24,716	(30,483)	(45,024)
LICENSE FEES	1,466,394	1,231,666	(234,729)	5,475,176	5,308,709	(166,468)	16,579,802	11,271,093
LICENSING AND MEMBERSHIP	(17,347)	4,266	21,612	(78,746)	(40,460)	38,285	(228,129)	(187,669)
LIMITED LICENSE LEGAL TECHNICIAN	(11,365)	(4,104)	7,260	(15,874)	(15,157)	717	(67,822)	(52,665)
LIMITED PRACTICE OFFICERS	5,708	4,434	(1,275)	35,638	43,166	7,527	82,811	39,645
MANDATORY CLE ADMINISTRATION	81,549	115,393	33,844	91,123	275,797	184,673	517,653	241,857
MEMBER WELLNESS PROGRAM	(17,871)	(12,525)	5,347	(80,070)	(73,463)	6,607	(224,067)	(150,604)
MEMBER SERVICES & ENGAGEMENT	(44,192)	(44,315)	(123)	(191,692)	(125,073)	66,619	(562,190)	(437,117)
MINI CLE	(9,226)	(9,565)	(339)	(37,264)	(31,517)	5,748	(111,706)	(80,189)
NEW MEMBER EDUCATION	4,214	(695)	(4,908)	(705)	5,108	5,813	11,711	6,603
OFFICE OF GENERAL COUNSEL	(82,243)	(85,782)	(3,539)	(331,074)	(319,431)	11,643	(996,039)	(676,608)
OFFICE OF THE EXECUTIVE DIRECTOR	(49,323)	(51,685)	(2,362)	(195,978)	(166,628)	29,350	(595,200)	(428,572)
OGC-DISCIPLINARY BOARD	(24,991)	(23,200)	1,791	(100,357)	(82,404)	17,953	(302,291)	(219,886)
PRACTICE OF LAW BOARD	(7,027)	(6,266)	761	(27,932)	(23,152)	4,781	(84,486)	(61,334)
PRACTICE MANAGEMENT ASSISTANCE	(8,254)	(17)	8,238	(33,017)	160	33,176	(99,050)	(99,210)
PROFESSIONAL RESPONSIBILITY PROGRAM	(23,033)	(24,290)	(1,257)	(92,930)	(89,836)	3,094	(282,184)	(192,349)
PUBLIC SERVICE PROGRAMS	(12,224)	88,627	100,850	80,454	53,931	(26,523)	(273,682)	(327,613)
PUBLICATION & DESIGN SERVICES	(8,800)	(10,221)	(1,421)	(35,553)	(38,489)	(2,936)	(106,573)	(68,084)
REGULATORY SERVICES FTE	(42,234)	(45,498)	(3,264)	(169,606)	(164,143)	5,463	(513,908)	(349,765)
SECTIONS ADMINISTRATION	(29,314)	231,270	260,584	(100,975)	239,042	340,017	(3,432)	(242,474)
SECTIONS OPERATIONS	(19,853)	127,619	147,472	(89,940)	137,644	227,584	(262,000)	(399,643)
SERVICE CENTER	(53,850)	(59,320)	(5,470)	(217,662)	(212,802)	4,860	(652,436)	(439,634)
TECHNOLOGY	(149,941)	(186,999)	(37,057)	(604,874)	(637,547)	(32,673)	(1,813,143)	(1,175,596)
VOLUNTEER SUPPORT	(9,436)	(8,248)	1,188	(38,372)	(30,612)	7,760	(114,280)	(83,668)
INDIRECT EXPENSES	(1,697,228)	(1,821,470)	(124,243)	(6,804,980)	(6,656,143)	148,837	(20,278,667)	(13,622,524)
TOTAL OF ALL	(1,173,140)	(912,421)	260,719	(6,057,823)	(4,216,702)	1,841,121	(20,279,173)	(16,062,471)
NET INCOME (LOSS)	524,088	909,049	384,962	747,157	2,439,441	1,692,284	(506)	(2,439,947)

**Washington State Bar Association
Analysis of Cash Investments
As of January 31, 2022**

Checking & Savings Accounts

General Fund

Checking

<u>Bank</u>	<u>Account</u>	<u>Amount</u>
Wells Fargo	General	\$ 8,828,238

Total

<u>Investments</u>	<u>Rate</u>	<u>Amount</u>
Wells Fargo Money Market	0.00%	\$ 10,678,734
UBS Financial Money Market	0.00%	\$ 1,080,918
Morgan Stanley Money Market	0.01%	\$ 3,354,501
Merrill Lynch Money Market	0.01%	\$ 1,983,296

General Fund Total \$ 25,925,687

Client Protection Fund

Checking

<u>Bank</u>	<u>Amount</u>
Wells Fargo	\$ 207,106

<u>Investments</u>	<u>Rate</u>	<u>Amount</u>
Wells Fargo Money Market	0.01%	\$ 4,207,883
Morgan Stanley Money Market	0.00%	\$ 106,918

Client Protection Fund Total \$ 4,521,907

Grand Total Cash & Investments \$ 30,447,594