Successful communication strategies for professionals

- Aspirations for the ideal professional
- Becoming familiar with local customs
- Roles played by an attorney
- Intergenerational communication

Aspirations for the ideal professional

- Defining the standard:
  - Fundamental Principles of Professional Conduct
  - to what extent will your actions rise above minimum standards?
**Preadmission Education**

Aspirations for the ideal professional

- “I will abstain from all offensive personalities...”
- “Professionalism is ... complete candor, honesty, courtesy and avoidance of unnecessary conflict in all relationships...”

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**Preadmission Education**

Becoming familiar with local customs

- Addressing the Judge
- Interacting with court staff
- Addressing opposing counsel
- Is there a dress code?

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**Preadmission Education**

Becoming familiar with local customs

Conduct is to be measured against the spirit and purpose of the rules, not against the standard of practice of the local bar.

- *Fisons* (1993)
Roles played by an attorney

- Counselor
- Advisor
- Advocate
- Officer of the court
- Colleague

Intergenerational communication

- How do we bridge the generation gap when there are four distinct generations working side-by-side for the first time in history?

Successful communication strategies for professionals

- Conclusion
- Questions?