THE BUSINESS OF BEING A LAWYER

LEARNING OBJECTIVE

- How the WSBA can help with:
  
  Adopting and implementing technology

  Business development and marketing

LEARNING OBJECTIVE

- How the WSBA can help with:
LEARNING OBJECTIVE

• How the WSBA can help with:

Adopting and implementing technology
Business development and marketing
Client relationship management

How the WSBA can help with:

Adopting and implementing technology
Business development and marketing
Client relationship management
Law firm business operations

GUIDES
DISCOUNTS
CONSULTATIONS
LENDING LIBRARY
LEGAL RESEARCH
GUIDES AND TEMPLATES

ONLINE GUIDES AND TEMPLATES

VIEW ONLINE RESOURCES

- Hard Your Practice
- Maximize Your Practice
- Transition Your Practice

ONLINE GUIDES AND TEMPLATES

Download Forms and Checklists

- Planning Ahead Handbook (pdf)
  336 KB
  Guide to planning for unexpected events

- Client Matter Management Template (xlsx)
  14 KB
  A template to keep track of active client matters

- Business Plan Template (pdf)
  152 KB
  Template for developing your own business plan

- Conflicts Check Database (xlsx)
  1 KB
  An example form to help avoid conflicts of interest
DISCOUNT NETWORK

DISCOUNTS ON SOFTWARE AND SERVICES

- Discounts
- Reduce Barriers
- Improve Service Delivery

DISCOUNTS ON SOFTWARE AND SERVICES

- [Image of software network]

WASHINGTON STATE
BIM ASSOCIATION
THANK YOU

CONTACT US:
pma@wsba.org
www.wsba.org/consult