Solo & Small Practice Section

The SOLO AND SMALL PRACTICE SECTION serves as a clearinghouse for qualified law practice management and technology information for solo and small practice attorneys to support them in ethically conducting a profitable and satisfying business. The Section provides education for its members in areas of common interest and provides opportunities for members to become better acquainted with other members.

SECTION ACCOMPLISHMENTS 10/1/22 – 9/30/23

<table>
<thead>
<tr>
<th>9</th>
<th>Mini-CLEs</th>
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<tbody>
<tr>
<td>1</td>
<td>CLE Co-Sponsored with WSBA</td>
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<td>1</td>
<td>Reception/Forum</td>
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<td>1</td>
<td>New Lawyer Outreach Event/Benefit</td>
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HIGHLIGHTS OF THE YEAR 10/1/22 – 9/30/23

- Hosted 9 Mini-CLEs for members.
- Maintained section membership close to 900 members, which in turn enhances the value of the list serve.
- Exceeded budget projections with the section’s Mini-CLEs.
- Produced the Solo & Small Firm Conference in partnership with the WSBA and sponsored a reception and a networking event.
- Continually enhanced content on the WSBA-hosted section webpages.
- Hosted several member events.
- Initiated process to create a book of tips for solo and small firm practitioners.
- Solicited new engagement by getting section members involved in executive committee subcommittees.

OUR MEMBERS:

TOTAL MEMBERSHIPS 870 as of 12/31/23
Young Lawyers 11.95%

MEMBER LOCATIONS
- King County 50.80%
- Peninsula & Southern WA 11.95%
- Central & Eastern WA 3.45%
- Northern WA 9.77%

EMPLOYMENT
- Public Sector/Government 1.95%
- In-House 3.56%
- Solo 58.16%
- Small Firm (2 – 10) 37.24%
- Medium Firm (11 – 50) 4.71%
- Large Firm (51+) 1.84%

SECTION FINANCIAL REVIEW 10/1/22 – 9/30/23

| Dues | $35.00 |
| Total Revenue (actual) | $39,975.10 |
| Total Expenses (actual) | $26,575.42 |
| Total Fund Balance (actual) | $111,646.34 |

EXPENSES (ACTUAL)

- Member Benefits | $8,573.73 | 32.26%
- Per-Member Charge | $15,443.60 | 58.11%
- CLE-Related | $-1,616.94 | -6.08%
- Executive Committee | $4,179.03 | 15.73%

Sources: Section Bylaws, Section Financial Reports, Section Annual Report, and WSBA Demographics Report